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Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

ii kei	TIGIT INC.	TIDE SHIME		1 P THE OIGHNIZATION II	nay nave to use t	a copy or this return to satisfy	State	reporting requ	il Cili Cillo	1115	pecuon
A	For th	e 12011 c	alendar	year, or tax year beginnin	g	, and ending					
		applicable		of organization					D Emplo	yer identificatio	n number
$\overline{}$	Address		į	TNCTT	ייי פרש שייווי	HE NEW MAN					
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	Name ch	ange		Business As		 				-224415)4
\neg	Initial reti	tm	Number	r and street (or P O box if mail is no	t delivered to street ad	odress)	İ	Room/suite		one number	
╡	maa ret	2 111	559	4 S. PRINCE ST.					303	<u>3-798-2</u>	<u> 2342 </u>
┙	Terminat	ed	City or t	town, state or country, and ZIP + 4							
\neg	Amended	i returo	LIT	TLETON	co	80120			G Gross rec	eints \$ 7	,464,140
=				and address of principal officer				1	G 0,000,000	<u></u>	
J	Applicati	on pending	CITI	JART WITKIN				H(a) Isthisag	roup return for	affiliates?	Yes X No
									.		Yes No
				94 S. PRINCE S				H(b) Are all at			· · ·
				TLETON	C	0 80120		_ # "N:	o," attach a list	t (see instruction	15)
ŧ	Tax-exe	mpt status	X	501(c)(3) 501(c) () \blacktriangleleft (insert no)	4947(a)(1) or 527		1			
J	Website	• V	WW.F	RIENDSOFMAN.O	RG			H(c) Group ex	emption numb	per 🕨	
ĸ	Form of	organization	X ~	orporation Trust Assoc	ation Other		l v		982	M State of leg	al domicile CO
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	T										
	1 1	-		e organization's mission or	•						
9		ASSI	STANC	E PROVIDED DIREC	TLY TO IN	DIVIDUALS FOR MED	ICAI	L, DENTAL	, HEAR	ING,	
ä		EYEC	ARE,	MOBILITY ITEMS,	AND MORE.	APPLICANTS REFE	RREI	THROUGH	SOCIA	L	
Ĕ		SERV	CES,	HOSPITALS, SCHO	OLS, ETC.						
š	2				-	ations or disposed of more th	an 25	i% of its net as	sets		
Activities & Governance	ľ			members of the governing			20	70 01 110 1101 40	3	10	
9	li .		_		• ` .	•			-	10	
Ë	E .		•	ndent voting members of the	-	• • •			4		
₹	5	Total nur	nber of ir	idividuals employed in cale	ndar year 2011 (Part V, line 2a)			5	0	
Ş	6	Total nur	mber of v	olunteers (estimate if neces	ssary)				6	30	
_	7a	Total unr	related bu	ısıness revenue from Part \	/III, column (C),	line 12			7a		0
	l .			iness taxable income from	. , , ,				7b		0
				moss taxable mosme nom	1 01111 000 1, 11110			Prior Ye		Curre	ent Year
	8	Contribut	tions and	grants (Part VIII, line 1h)			Ī		8,761		353,968
Revenue	1			evenue (Part VIII, line 2g)			r		4,150		12,600
ě		-		•	0 4 17"		H				
ě	ſ			e (Part VIII, column (A), line			-		8,009		<u>388,463</u>
	ı			art VIII, column (A), lines 5,		•	L		6,099		18,582
				dd Imes & through 11/(frius					7,019		<u>773,613</u>
	13	Grants a	nd sımıla	ramounts paid (Part IX, co	umm(A), lines 1.	- 3)	L	75	9,728		739 <u>,558</u>
	14	Benefits	paid to or	r or nembers (Part IX, colu	ımn (AR line 4)			, ,	0		0
cn.	- 4			mpensation [employee ben		lumn (A) lines 5–10)			0		0
Expenses	160			rasing fees (Part IX, colum		(* 4),			0		0
ē	100					6 776					
×	D			expenses (Pan-IX column		6,776	-		0.000		104 060
ш	1 ''		•	Part IX, column (A) lines-1	•	•	-		2,869		104,969
	18	Total exp	oenses A	dd lines 13-17 (must equa	l Part IX, column	(A), line 25)	L		2,597		844,527
	19	Revenue	less exp	enses Subtract line 18 from	m line 12			23	4,422		929,086
Net Assets or	3						Τ.	Beginning of Cu			of Year
e ge	20	Total ass	sets (Part	X, line 16)			L	12,72	6,582	13,	140,371
Şά	21	Total liab	olities (Pa	art X, line 26)				23	6,818		175,275
Ž .	22	Net asse	ts or fund	d balances Subtract line 21	from line 20			12,48			965,096
	art II			e Block							
							4 - 4				
						g accompanying schedules and seed on all information of which pre				nowledge and	Deliet, it is
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		I b .									
Sig	gn	7 8	Signature of	officer	·	<u></u>			/ Date		
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		+ -	e preparer's		Preparer's	signature		Date	10	f PTIN	
Pai	d								Check	LJ"	
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		Firm's ad	idress 🌬	DENVER, CO	80246				Phone no	303-7	33-3796
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For Paperwork Reduction Act Notice, see the separate instructions.

Form **990** (2011)

Part IV Checklist of Required Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"		4	
2	complete Schedule A	1	X	
3	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		
•	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
•	election in effect during the tax year? If "Yes," complete Schedule C, Part II			x
5	is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,	4		A
•	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	_		х
6		5		
•	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
•	complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part	-		
9	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		x
0	Did the organization, directly or through a related organization, hold assets in temporarily restricted	-		
•	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	x	
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	10		_
•	VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"	1		İ
_	complete Schedule D, Part VI	11a	x	
h	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more	110		
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11ь	x	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			
Ī	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			_==
_	reported in Part X, line 16° If "Yes," complete Schedule D, Part IX	11d		x
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		x
2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D. Parts XI. XII. and XIII	12a	х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			
_	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		x
3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		x
5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		x
6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		x
7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on		T	<u> </u>
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		х
8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			Γ
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		X
0a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

74-2244154 Form 990 (2011) INSTITUTE FOR THE NEW MAN Page 4 Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to any government or organization X in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States X 22 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated 23 X employees? If "Yes," complete Schedule J 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b X through 24d and complete Schedule K. If "No," go to line 25 24a 24b b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? c Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c to defease any tax-exempt bonds? 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction X 25a with a disqualified person during the year? If "Yes," complete Schedule L, Part I b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? X 25b If "Yes," complete Schedule L, Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or X 26 disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled X entity or family member of any of these persons? If "Yes," complete Schedule L, Part III 27 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) X a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete X 28b Schedule L. Part IV c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) X was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c 29 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified X 30 conservation contributions? If "Yes." complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 X 31 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," X complete Schedule N, Part II 32 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations X 33 sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, X IV. and V. line 1 34 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a b Did the organization receive any payment from or engage in any transaction with a controlled entity within the X meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable X related organization? If "Yes." complete Schedule R. Part V. line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

19? Note. All Form 990 filers are required to complete Schedule O

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X

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74-2244154 Form 990 (2011) INSTITUTE FOR THE NEW MAN Page **5** Statements Regarding Other IRS Filings and Tax Compliance Chèck if Schedule O contains a response to any question in this Part V Yes No 95 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 0 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X За 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3b b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial X 4a account)? b If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b 5c c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the X 6a organization solicit any contributions that were not tax deductible? b If "Yes," did the organization include with every solicitation an express statement that such contributions or 6b gifts were not tax deductible? Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods 7a and services provided to the payor? 7b b If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was 7с required to file Form 8282? | 7d | If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring 8 organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. 9а Did the organization make any taxable distributions under section 4966? Did the organization make a distribution to a donor, donor advisor, or related person? 9b b 10 Section 501(c)(7) organizations. Enter a Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter 11a Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12b b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. 13a a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b 13c c Enter the amount of reserves on hand X 14a

14a Did the organization receive any payments for indoor tanning services during the tax year?

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule X O See instructions Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 10 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O 10 Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X 2 any other officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct X supervision of officers, directors, or trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 6 Did the organization have members or stockholders? 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint X 7a one or more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, X 7b stockholders, or persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8a The governing body? X 8b Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No Yes 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? b Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c describe in Schedule O how this was done 13 13 Did the organization have a written whistleblower policy? 14 14 Did the organization have a written document retention and destruction policy? 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X 15a The organization's CEO, Executive Director, or top management official X 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement X with a taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed ▶ Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) 18 available for public inspection. Indicate how you made these available. Check all that apply Own website X Another's website X Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year State the name, physical address, and telephone number of the person who possesses the books and records of the 20 5594 S PRINCE ST. organization > THE ORGANIZATION CO 80120 303-798-2342

LITTLETON

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) Average hours per week (describe	box	k, unle	Pos check ess pe	more rson i	than or s both a r/truste	an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-21099-MISC)	organization and related organizations
(1) STUART WITKIN		 								
PRESIDENT	25.00	X		X				0	0	0
(2) ELLEN WITKIN										
EXEC. VP	25.00	X		X				0	0	0
(3) ARTHUR BELEFONTE										
VICE PRES	25.00	X		X				0	0	0
(4) MARLON NEELY			ĺ	ļ						_
VICE PRES	25.00	X		X				0	0	0
(5) KATRINA SHANKS										
TREASURER	4.00	X	<u> </u>	X	L.	\sqcup		0	0	0
(6) AMY OVERLAND									•	_
SECRETARY	20.00	X	ļ	X				0	0	0
(7) SAMUEL FELD	20 00								0	o
DIRECTOR	20.00	X		-		\vdash		0		0
(8) TAMARA HOFFMAN DIRECTOR	20.00	x						o	0	o
(9) KATHARINE MEAD	20.00	+≏	-			\vdash				<u> </u>
DIRECTOR	20.00	x						o	0	o
(10) MAURENE NEELY	20.00	<u>^</u>			 	1				
DIRECTOR	25.00	x		ļ				o	0	0
(11)		<u> </u>								
(12)										
(13)										
(14)						$ \cdot $				

	(A) Name and title	(B) Average hours per week (describe hours for	bo	k, unle	Pos check ess pe	rson i	than c s both	an ee)	(D) Reportable compensation from the organization	ar com	(F) Estimated amount of other compensation from the				
		related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	org an	janizatio id related	on ed		
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(24)													····		
(25)														· · · · · ·	
1b c	Sub-total Total from continuation she	ets to Part VII, \$	Secti	on A	\	!	<u>L</u> .	>							
	Total (add lines 1b and 1c) Total number of individuals (in	cluding but not I	ımıte	d to	thos	e lis	ted a	bov	e) who received more than	\$100,000 in					
	reportable compensation from	the organization	<u> </u>	0									es	No.	
3	Did the organization list any for employee on line 1a? If "Yes,"								loyee, or highest compensa	ated		3		x	
4	For any individual listed on line organization and related organ	e 1a, is the sum	of re	port	able	com	pens	satio							
5	individual Did any person listed on line 1	_							•			4		X	
Sec	for services rendered to the or tion B. Independent Contract		es."	com	plete	Sc	hedu	le J	for such person	<u>, par ar ar</u>		5		<u> </u>	
1	Complete this table for your five compensation from the organic	ve highest comp	ensa	ted i	nde;	oend for ti	lent o	conti	ractors that received more	than \$100,000 of					
		(A) business address								(B) tion of services		Comp	(C) censati	ion	
		··········													
	•••	- 													
					-										
2	Total number of independent or received more than \$100,000	· ·	_						se listed above) who	0					
DAA		o. compensation			. Vig	<u> </u>	<u> </u>					Form	990	(2011)	

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

P	ert V	'ill Stater	ment of Reve	nue				·		
		,					(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
S G	12	Federated car	mnaigne	1-1				revenue		512, 513 or 514
Program Service Revenue Contributions, Gifts, Grants	Ia			1a						
٥٤	B	Membership o		1b					,	
fts.	C	Fundraising e		1c						
<u>5</u>	a	Related organ		1d		. —	•			
Sir	е	Government grants	(contributions)	1e						
i i e	f	All other contributio								
ĘĘ		and similar amount	s not included above	1f	1,	353,968				
a Tr	g	Noncash contribution	ons included in lines 1a	·1f :	\$	6,200				
<u>۲۵</u>	h	Total. Add line	es 1a-1f			•	1,353,968			
J.						Busn Code				
¥e	2a	TUITION	1			900099	10,100	10,100		
ž	b	FOOD CO	UPONS			900099	2,500	2,500		
Š	с									
Ser	d									
ᇤ	Р									
ogr	f	All other progr	ram service reve	nue						
Ę	و ا	Total. Add line				•	12,600			
	3		come (including	dividen	ds. intere	est.				
		and other sim	_		,	, ▶	375,816			375,816
	4		nvestment of tax	-exem	nt bond o	roceeds •			1.2.	
	5	Royalties			,		18,222			18,222
		,	(ı) Real	Ĭ	(u) F	Personal				20,222
	6a	Gross rents	· · · · · · · · · · · · · · · · · · ·							
	b									
		•								
	C			1						
	d 7a					D				
		sales of assets	(i) Securities		(11)	Other				
	_	other than inventory	5,703,	1/4						
	b	Less cost or other								
		basis & sales exps	5,690,							
		Gain or (loss)		647					-	
		Net gain or (lo	•	_		▶	12,647	12,647		
ē	8a		om fundraising eve	nts					1	
ē		(not including \$								
è			reported on line 1c)							
Other Revenue		See Part IV, line	18	a						
Ě	b	Less direct ex	kpenses	ь						
	С	Net income or	(loss) from fund	raising	events				_	
	9a	Gross income from	om gaming activitie	s					-	
		See Part IV, line	19	a		_				
	b	Less direct ex	cpenses	b						
	С	Net income or	(loss) from gam	ing act	ıvıtıes	•				
			f inventory, less	Ī						
		returns and all	lowances	a						
	ь	Less cost of g	goods sold	ь						
			(loss) from sale	s of inv	entory	•	•			:
			cellaneous Revenue		<u> </u>	Busn Code	,			
	11a	OTHER INC				900099	360	1		360
	b	114C	AA							
	c						· · · · · · · · · · · · · · · · · · ·			
	d	All other rever	NIA.				 			
		Total. Add line					360			
								***************************************		204 202
	12	i otal revenue	 See instruction 	ıs		▶	1,773,613	25,247	0	394,398

Form 990 (2011) INSTITUTE FOR THE NEW MAN

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns	All other organizations must complete column (A) but are not
required to complete columns (B), (C), and (D)	

D-	Check if Schedule O contains a response to	(A)	(B)	(C)	(D)
	not include amounts reported on lines 6b,	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
	8b, 9b, and 10b of Part VIII.		expenses	general expenses	САРСИВОВ
1	Grants and other assistance to governments and				
2	organizations in the U.S. See Part IV, line 21 Grants and other assistance to individuals in				
2		739,558	739,558		
,	the U.S. See Part IV, line 22	733,330	7337333		
3	Grants and other assistance to governments, organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members		 		
5	Compensation of current officers, directors,				
•	trustees, and key employees	ļ			
6	Compensation not included above, to disqualified				
Ť	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan accruals and contributions (include				
·	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes				
11	Fees for services (non-employees)				
а	Management				
b	Legal				
С	Accounting	12,105		12,105	
	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other				
12	Advertising and promotion				
13	Office expenses	30,149		30,149	
14	Information technology				<u> </u>
15	Royalties			6 070	
16	Occupancy	36,171	29,798	6,373	
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials			-	
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates	12 500	11 475	2,025	
22	Depreciation, depletion, and amortization	13,500	11,475	3,469	
23	Insurance	3,469		3,409	
24	Other expenses Itemize expenses not covered			<u> </u>	
	above (List miscellaneous expenses in line 24e If				
	line 24e amount exceeds 10% of line 25, column			į	
	(A) amount, list line 24e expenses on Schedule O)	6 776			6,776
a	FUNDRAISING EXPENSES	6,776		2,192	0,110
b	SUPPLIES	2,192		607	
C	MISCELLANEOUS	807		- 007	
d	<u> </u>				
е	All other expenses	844,527	780,831	56,920	6,776
25	Total functional expenses Add lines 1 through 24e	044,34/	100,031	30,920	<u> </u>
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation Check here				
	following SOP 98-2 (ASC 958-720)				Form 990 (2011

Part X	Balance Sheet			
	,	(A) Beginning of year		(B) End of year
1	Cash—non-interest bearing	5,300	1	900
2	Savings and temporary cash investments	1,023,825	2	823,663
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net		4	
5	Receivables from current and former officers, directors, trustees, key		1	
	employees, and highest compensated employees. Complete Part II of Schedule L.		5	
6	Receivables from other disqualified persons (as defined under section			
"	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
ł	employers and sponsoring organizations of section 501(c)(9) voluntary			
<u>,</u>	employees' beneficiary organizations (see instructions)	ĺ	6	
Slessel 7	Notes and loans receivable, net		7	
ğ ' 8 8	Inventones for sale or use		8	
9	Prepaid expenses and deferred charges		9	
1 -	Land, buildings, and equipment cost or			
'0"	other basis Complete Part VI of Schedule D 10a 1,146,373			
١,	Less accumulated depreciation 10b 215, 983	998,557	10c	930,390
11	Investments—publicly traded securities	7,692,937	11	8,206,487
12	Investments—other securities See Part IV, line 11	3,005,963		3,178,931
13	Investments—program-related See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 34)	12,726,582	16	13,140,371
17	Accounts payable and accrued expenses	236,818		175,275
18	Grants payable		18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
مما	Payables to current and former officers, directors, trustees, key			
ğ 22	employees, highest compensated employees, and disqualified persons			
Liabilities	Complete Part II of Schedule L	,	22	
멸 23			23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities (including federal income tax, payables to related third			
23	parties, and other liabilities not included on lines 17-24) Complete Part X			
Ì	of Schedule D		25	
26	Total liabilities. Add lines 17 through 25	236,818	•	175,275
- 20	Organizations that follow SFAS 117, check here ▶ X and complete			
ဖွ	lines 27 through 29, and lines 33 and 34.		1	
S 27	Unrestricted net assets	7,830,004	27	7,776,479
E 28	Temporarily restricted net assets	4,659,760		5,188,617
일 29	Permanently restricted net assets		29	
[투 ^~~	Organizations that do not follow SFAS 117, check here ▶ and			
5	complete lines 30 through 34.			
ste 30	Capital stock or trust principal, or current funds		30	1
31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Retained earnings, endowment, accumulated income, or other funds		32	
Ž 32	Total net assets or fund balances	12,489,764		12,965,096
	i otal not abbota of fally balances	12,726,582		13,140,371

Form **990** (2011)

Form	990 (2011) INSTITUTE FOR THE NEW MAN 74-2244154			Pag	e 12
	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				
	·	1 1	4		
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,77		
2	Total expenses (must equal Part IX, column (A), line 25)	2		4,5	
3	Revenue less expenses Subtract line 2 from line 1	3		9,0	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12,48		
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-45	3,	7 <u>54</u>
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6	12,96	55,0	<u> </u>
Pa	rt XII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII				
			£	Yes	No_
1	Accounting method used to prepare the Form 990 Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		<u> </u>
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight		1 1		
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				
	issued on a separate basis, consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			ļ	
	the Single Audit Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		<u> </u>
			For	ո 990	(2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public inspection

Department of the Treasury Internal Revenue Service Name of the organization

INSTITUTE FOR THE NEW MAN

Employer identification number 74-2244154

		*****		K THE NEW PARK										
P	art I	Rease	on for Public Charity	Status (All organizations	must co	mplete	this pa	rt.) Se	<u>e instr</u>	ruction	<u>15.</u>			
The	orga	nization is not	a private foundation becaus	e it is (For lines 1 through 11, c	heck only	one box)							
1		A church, cor	nvention of churches, or asse	ociation of churches described i	n section	170(b)(1)(A)(i).							
2		A school des	cribed in section 170(b)(1)(A)(ii). (Attach Schedule E)										
3		A hospital or	a cooperative hospital service	ce organization described in sec	ction 170	(b)(1)(A)(i	ii).							
4	П			d in conjunction with a hospital o				(1)(A)(ii	i). Ente	r the ho	ospital's nar	ne,		
		city, and state												
5		•		of a college or university owned	or operate	ed by a go	vernme	ntal unit	descrit	oed in				
Ū	Ш		b)(1)(A)(iv). (Complete Part		op	, g.								
6		-		overnmental unit described in s	ection 17	n/h\/1\/A	\(\sigma\)							
6	X							rom the	aenera	Loublic				
7	Δ	-		substantial part of its support fro	Jili a gove	mmemai	unit of 1	ioiii tiie	genera	ii public				
_			section 170(b)(1)(A)(vi). (C	•										
8	\vdash	_		70(b)(1)(A)(vi). (Complete Part					- f					
9	\sqcup) more than 33 1/3% of its supp							155			
				npt functions—subject to certain										
		• •	•	nd unrelated business taxable in) from b	usiness	ses				
			•	0, 1975 See section 509(a)(2).										
10		-	•	exclusively to test for public safe	-									
11		-		exclusively for the benefit of, to	-									
				ed organizations described in se						section	Ì			
		509(a)(3). Ch	eck the box that describes t	he type of supporting organizati	on and co	mplete lir	nes 11e							
		a Type	<u> </u>	c Type III–Function.	, .		d (e III-Ot					
е				anization is not controlled direc										
		other than for	undation managers and othe	er than one or more publicly sup	ported or	ganızatıor	is descri	bed in s	ection	509(a)(1)			
		or section 50	9(a)(2)											
f		If the organiz	ation received a written dete	rmination from the IRS that it is	a Type I,	Type II, o	or Type I	II suppo	orting					
		organization,	check this box											
g		Since August	t 17, 2006, has the organiza	tion accepted any gift or contrib	ution from	any of th	ne							
J		following per												
		• .		ontrols, either alone or together	with perso	ons descr	ibed ın (ıı) and				Γ	Yes	No
			w, the governing body of the		•		•	•			11g	(i)		
		` ,	member of a person describ	.,							11g			
			•	described in (i) or (ii) above?							110	-		
h		• •	• •	he supported organization(s)								<u></u>		
<u>n</u>	:) No.				(IV) is the	organization	(v) Did v	ou notify	(vi)	ls the	(vir)	Amou	nt of	
,		e of supported ganization	(II) EIN	(iii) Type of organization (described on lines 1–9		sted in your	, , ,	ization in	organizat	tion in col	s	uppor		
		•		above or IRC section		document?	col (i)			zed in the S?				
				(see instructions))	Yes	No	Yes	ort? No	Yes	No				
					163	140	163		103					
(A)					1									
					╂┈──		l		 					
(B)														
					<u> </u>	 	ļ		<u> </u>					
(C)]							
					 	ļ	<u> </u>		ļ					
(D)											ł			
					 	 			 	 	 -			
(E)														
					 	 		_						
Tot	al					1								

Schedule A (Form 990 or 990-EZ) 2011 INSTITUTE FOR THE NEW MAN

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III) Section A. Public Support (d) 2010 (e) 2011 (f) Total Calendar year (or fiscal year beginning in) ▶ (a) 2007 (b) 2008 (c) 2009 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") 2,322,179 738,761 1,353,968 8,478,351 3,313,674 749,769 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge 738,761 1,353,968 8,478,351 Total. Add lines 1 through 3 3,313,674 749,769 2,322,179 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 3,858,527 4,619,824 Public support. Subtract line 5 from line 4 Section B. Total Support (d) 2010 (e) 2011 (f) Total Calendar year (or fiscal year beginning in) ▶ (b) 2008 (c) 2009 (a) 2007 1,353,968 8,478,351 Amounts from line 4 749,769 2,322,179 738,761 3,313,674 8 Gross income from interest, dividends. payments received on securities loans, rents, royalties and income from similar 394,038 1,711,600 380,293 164,314 296,515 476,440 sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of capital assets 370 238 650 360 1,955 337 (Explain in Part IV) 10,191,906 11 Total support. Add lines 7 through 10 12 Gross receipts from related activities, etc. (see instructions) 12,600 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 45.33% Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 14 14 15 62.54% 15 Public support percentage from 2010 Schedule A, Part II, line 14 33 1/3% support test-2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 33 1/3% support test—2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 10%-facts-and-circumstances test-2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization 10%-facts-and-circumstances test-2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see 18

instructions

Schedule A (Form 990 or 990-EZ) 2011 INSTITUTE FOR THE NEW MAN

Support Schedule for Organizations Described in Section 509(a)(2)

	tion A. Public Support					r 	
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
C	Add lines 7a and 7b						
8	Public support (Subtract line 7c from line 6)						
	tion B. Total Support		······································				
Caler	ndar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	·					
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12)		<u> </u>	L	l	<u> </u>	
14	First five years. If the Form 990 is for the	-	t, second, third, fo	urth, or fifth tax ye	ar as a section 50	1(c)(3)	
200	organization, check this box and stop here		1				
	tion C. Computation of Public Su			- (5)		45	9/
15	Public support percentage for 2011 (line 8		•	ın (t))		15	<u>%</u> %
16 Sec	Public support percentage from 2010 Schottion D. Computation of Investme						
<u> </u>	Investment income percentage for 2011 (li			column (f))		17	%
18	Investment income percentage for 2011 (investment income percentage from 2010)		=	, 301011111 (1))		18	%
. 9 19a	33 1/3% support tests—2011. If the orga			e 14, and line 15 is	more than 33 1/3	L	
-	17 is not more than 33 1/3%, check this be						▶ [
b	33 1/3% support tests—2010. If the orga	=	=				L
	line 18 is not more than 33 1/3%, check th						▶ [

Schedule A (Form 990 or 990-EZ) 2011 INSTITUTE FOR THE NEW MAN

74-2244154

Page 4

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information (See instructions).

PART II, LINE 10 - OTHER INCOME DETAIL

OTHER INCOME

S

1,955

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011
Open to Public

Open to Public Inspection

Name	of the organization		Employer id	lentification number
_I	NSTITUTE FOR THE NEW MAN			244154
Pa	Organizations Maintaining Donor Advised Fundamental Organization answered "Yes" to Form 990, Part N	nds or Other Similar Funds or A V, line 6.	Accounts	. Complete if the
		(a) Donor advised funds	(b)	Funds and other accounts
1	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in writing tha	t the assets held in donor advised		
	funds are the organization's property, subject to the organization's excl	lusive legal control?		Yes No
6	Did the organization inform all grantees, donors, and donor advisors in	writing that grant funds can be used		
	only for charitable purposes and not for the benefit of the donor or done	or advisor, or for any other purpose		
	conferring impermissible private benefit?			Yes No
Pá	art II Conservation Easements. Complete if the orga	nization answered "Yes" to Form	990, Par	t IV, line 7.
1	Purpose(s) of conservation easements held by the organization (check	all that apply)		
	Preservation of land for public use (e.g., recreation or education)	Preservation of an historically im	portant land	d area
	Protection of natural habitat	Preservation of a certified histori	c structure	
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualified conse	rvation contribution in the form of a conse	ervation	
	easement on the last day of the tax year			
			ŀ	leld at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
C	Number of conservation easements on a certified historic structure inc	luded in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/	/06, and not on a		
	historic structure listed in the National Register		2d	
3	Number of conservation easements modified, transferred, released, ex	dinguished, or terminated by the organiza	ation during	the
	tax year ▶			
4	Number of states where property subject to conservation easement is	located ▶		
5	Does the organization have a written policy regarding the periodic mon	itoring, inspection, handling of		
	violations, and enforcement of the conservation easements it holds?			Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforce	cing conservation easements during the	year	
	>			
7	Amount of expenses incurred in monitoring, inspecting, and enforcing	conservation easements during the year		
	▶ \$			
8	Does each conservation easement reported on line 2(d) above satisfy	the requirements of section 170(h)(4)(B)		
	(i) and section 170(h)(4)(B)(ii)?			☐ Yes ☐ No
9	In Part XIV, describe how the organization reports conservation easem	nents in its revenue and expense stateme	ent, and	
	balance sheet, and include, if applicable, the text of the footnote to the	organization's financial statements that	describes th	ne
	organization's accounting for conservation easements			
Pi	art 期 Organizations Maintaining Collections of Art,		Similar A	Assets.
	Complete if the organization answered "Yes" to F	orm 990, Part IV, line 8		
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), r	•		eet
	works of art, historical treasures, or other similar assets held for public	exhibition, education, or research in furt	nerance of	
	public service, provide, in Part XIV, the text of the footnote to its finance	cial statements that describes these items	3	
b	If the organization elected, as permitted under SFAS 116 (ASC 958), t	-		
	works of art, historical treasures, or other similar assets held for public	exhibition, education, or research in furt	nerance of	
	public service, provide the following amounts relating to these items			
	(i) Revenues included in Form 990, Part VIII, line 1		•	\$
	(ii) Assets included in Form 990, Part X		•	\$
2	If the organization received or held works of art, historical treasures, or	r other similar assets for financial gain, pi	rovide the	
	following amounts required to be reported under SFAS 116 (ASC 958)	relating to these items		
а	Revenues included in Form 990, Part VIII, line 1		>	\$
b	Assets included in Form 990. Part X		•	\$

	rt III Organizations Maintaining	Collections of			ar Similar Ass	ets (continued)
	Using the organization's acquisition, accessi					cts (continued)
3	collection items (check all that apply)	on, and other records	, check any of the folic	Jwing that are a sign	meant use of its	
а	Public exhibition	d 📙 L	oan or exchange prog	rams		
b	Scholarly research	e 📙 🤇	Other			
С	Preservation for future generations					
4	Provide a description of the organization's co	ellections and explain	how they further the o	rganization's exemp	purpose in Part	
	XIV					
5	During the year, did the organization solicit of	r receive donations o	f art, historical treasure	es, or other similar		
	assets to be sold to raise funds rather than to	o be maintained as pa	art of the organization'	s collection?		Yes No
Pa	rt IV Escrow and Custodial Arr	angements. Con	nplete if the organ	zation answered	"Yes" to Form	990, Part IV,
	line 9, or reported an amour					
1a	Is the organization an agent, trustee, custod			r other assets not		
	included on Form 990, Part X?		,			Yes No
b	If "Yes," explain the arrangement in Part XIV	and complete the fol	lowing table			
_	roo, oxplain are arrangement in rate in	and complete the loc	g 1230			Amount
c	Beginning balance				1c	
	Additions during the year				1d	
e	Distributions during the year				1e	
f	Ending balance				1f	
	Did the organization include an amount on F	orm 000 Bort V line	212		<u> </u>	Yes No
	If "Yes," explain the arrangement in Part XIV		21.			
	at V Endowment Funds. Comp	lete if the organiz	ation answered "\	/es" to Form 990	Part IV line 1	n
Га	tt v Endowment i unds. Comp	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years ba	
4-	D	4,659,760	4,718,326	3,102,49		
	Beginning of year balance	775,000	45,000	1,565,00		
b	Contributions	775,000	43,000	1,363,00	100,	000
С	Net investment earnings, gains, and	15 070	07 036	216 27	164	71 2
	losses	-15,878	87,036	216,27		712
d	Grants or scholarships	-230,265	190,602	165,44	2	
е	Other expenditures for facilities and					ļ
	programs					
f	Administrative expenses					405
g	End of year balance	5,188,617	4,659,760	4,718,32	6 3,102,	495
2	Provide the estimated percentage of the cur	rent year end balance	(line 1g, column (a))	held as		
а	Board designated or quasi-endowment ▶	%				
b	Permanent endowment ▶ %					
С	Temporarily restricted endowment ▶ 10	0.00%				
	The percentages in lines 2a, 2b, and 2c sho	uld equal 100%				
3a	Are there endowment funds not in the posse	ssion of the organiza	tion that are held and	administered for the		
	organization by					Yes No
	(i) unrelated organizations					3a(i) X
	(ii) related organizations					3a(ii) X
b	If "Yes" to 3a(II), are the related organization	s listed as required o	n Schedule R?			3b
4	Describe in Part XIV the intended uses of th	e organization's endo	wment funds			·
Pa	rt VI Land, Buildings, and Equ	ipment. See For	m 990, Part X, line	10		
	Description of property	(a) Cost or other b) Accumulated	(d) Book value
		(investment)	(othe	er)	depreciation	
1a	Land			69,516		69,51
	Buildings			42,877	124,379	218,49
	Leasehold improvements					
	Equipment		1	34,155	91,604	42,55
	Other	599	,825			599,82
	l. Add lines 1a through 1e (Column (d) must)(c))	>	930,39
			\ /!		Sch	edule D (Form 990) 20:

Ochedule D (1 olis) 330/2011 TROTTTOTH TOR THE I		7 22 3 1 1 age	
Part VII Investments—Other Securities. See Form			_
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value	
		Cost of end-of-year market value	_
(1) Financial derivatives			
(2) Closely-held equity interests (3) Other ABSOLUTE RETURN	2,329,609		_
(A) REAL ASSETS	594,267		_
(B) PRIVATELY MANAGED FUNDS	255,055		
(C)	233,033		_
(D)	<u> </u>		_
(E)			_
(F)			_
(G)			_
(H)		· · · · · · · · · · · · · · · · · · ·	_
(1)			_
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	▶ 3,178,931		
Part VIII Investments—Program Related. See Form			_
(a) Description of investment type	(b) Book value	(c) Method of valuation	_
		Cost or end-of-year market value	
(1)			_
(2)			_
(3)			
(4)			_
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	>		
Part IX Other Assets. See Form 990, Part X, line 1	5.		
(a) Description	n	(b) Book value	_
(1)			
(2)			
(3)			
(4)			_
(5)			_
(6)			_
(7)			_
(8)			_
(9)			_
(10)			_
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. See Form 990, Part X, lin	0.25	>	_
1. (a) Description of liability	(b) Book value		
(1) Federal income taxes	(b) Book value		
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	•		
2 FIN 48 (ASC 740) Footpote in Part XIV, provide the text of the foot		ements that reports the	

che	edule D (Form 990) 2011 INSTITUTE FOR THE NEW MA	AN	74-2244154	4	Page 4
Pŧ	art XI Reconciliation of Change in Net Assets from For	m 990 to Audited	Financial Statem	ents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)			1	1,773,613
2	Total expenses (Form 990, Part IX, column (A), line 25)			2	844,527
3	Excess or (deficit) for the year Subtract line 2 from line 1			3	929,086
4	Net unrealized gains (losses) on investments		L	4	-453,754
5	Donated services and use of facilities			5	
6	Investment expenses			6	
7	Prior period adjustments		L	7	
8	Other (Describe in Part XIV)		ļ	8	
9	Total adjustments (net) Add lines 4 through 8			9	-453,754
10	Excess or (deficit) for the year per audited financial statements. Combine Ii			10	475,332
Pa	Reconciliation of Revenue per Audited Financial	Statements Witl	n Revenue per Ret	urn	
1	Total revenue, gains, and other support per audited financial statements			1	1,366,976
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			1	
а	Net unrealized gains on investments	2a	-453,754	ĺ	
b	Donated services and use of facilities	2b	47,117		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
е	Add lines 2a through 2d]	2e	-406,637
3	Subtract line 2e from line 1		1	3	1,773,613
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
þ	Other (Describe in Part XIV)	4b		İ	
	Add lines 4a and 4b		ļ	4c	
	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line			5	1,773,613
Pa	art XIII Reconciliation of Expenses per Audited Financia	I Statements Wi	th Expenses per R	eturn	884 84
1	Total expenses and losses per audited financial statements			1	891,644
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	1 1	45 445	1	
а	Donated services and use of facilities	2a	47,117		
þ	Prior year adjustments	2b		-	
C	Other losses	2c		ľ	
	Other (Describe in Part XIV)	2d			45 445
е	Add lines 2a through 2d		}	2e	47,117 844,527
3	Subtract line 2e from line 1	1 1	-	3	844,52
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
	Investment expenses not included on Form 990, Part VIII, line 7b	4a		1	
	Other (Describe in Part XIV)	4b			
C	Add lines 4a and 4h		1	4c l	

5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

844,527

Page 5

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SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service
Name of the organization

Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States

▶ Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection 2011

NEW MAN 74-2244154		Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance? In the selection criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed	(b) EIN (c) IRC (d) Amount of cash section drappleable grant cash assistance cash as c										The state of the s
Emp 74		nts or assistani	mplete if the no one reci	(f) Method of val (book, FMV, app other)										
		eligibility for the grar	ited States. Con Check this box if	(e) Amount of non- cash assistance										
		stance, the grantees'n the United States	zations in the Ur ore than \$5,000. ((d) Amount of cash grant										1 table
		rants or assi grant funds	d Organis ceived mod	(c) IRC section if applicable										d in the line
TEW MAN	Assistance	ne amount of the garders?	vernments an ecipient that respace is neede	(b) EIN										organizations liste
INSTITUTE FOR THE NEW MAN		Does the organization maintain records to substantiate the amount of the g the selection criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of	Grants and Other Assistance to Governments and to Form 990, Part IV, line 21, for any recipient that rec Part II can be duplicated if additional space is needed	(a) Name and address of organization or government										Enter fotal number of section 501(c)(3) and povernment organizations listed in the line 1 table
Name of the organization	Part	1 Does to the sel	COS .	-	(1)	(2)	(3)	(4)	(5)	(9)	(2)	(8)	(6)	2 Enter t

Schedule I (Fo	Schedule I (Form 990) (2011) INSTITUTE FOR THE NEW MAN	OR THE NEW MAN		74-2244154	***	Page 2
Part III	Grants and Other Assistance to Individuals in the U	o Individuals in the L	Inited States. Comp	lete if the organization	nited States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.	990, Part IV, line 22.
	Part III can be duplicated if additional space is needed.	ional space is needed.				
	(a) Type of grant or assistance	(b) Number of	(c) Amount of	(d) Amount of	(e) Method of valuation (book, EMV, appraisal other)	(e) Method of valuation (book, EMV, annual other)
		acipiens and a second	Cash glant	ווכון-כמפון מספוסימו	inte, appraisar, orier)	
1 SPEC1	SPECIFIC ASSISTANCE TO IN	2600	739,558		FMV	
·						•
7						
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LC.						
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Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information	mplete this part to prov	ide the information re	equired in Part I, line	2, and any other additional	ınformation

IS APPROVED. IF APPROVED, THE VENDOR BILLS FRIENDS OF MAN AFTER THE ITEM OR SERVICE HAS BEEN DELIVERED TO THE APPLICANT. FRIENDS OF MAN PAYS THE VENDOR COMMITTEE TO DETERMINE WHETHER FRIENDS OF MAN CAN ASSIST AND HOW MUCH MONEY APPLICATIONS ARE SCREENED BY FRIENDS OF MAN VOLUNTEERS, QUESTIONS ASKED, PROFESSIONAL ON BEHALF OF THE APPLICANT. REFERRING PROFESSIONALS CAN BE DOCUMENTATION OBTAINED, THEN THE CASE IS PRESENTED TO THE DISBURSEMENT SOCIAL WORKERS, HEALTH CARE PROFESSIONALS, CLERGY, TEACHERS, ETC. THE APPLICATIONS FOR ASSISTANCE FROM FRIENDS OF MAN ARE SUBMITTED BY A PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS DIRECTLY SCHEDULE O

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011 Open to Public Inspection

OMB No 1545-0047

Internal Revenue Service

Name of the organization

INSTITUTE FOR THE NEW MAN

Employer identification number 74-2244154

FORM 990, PART VI, LINE 2 - RELATED PARTY INFORMATION AMONG OFFICERS

STUART WITKIN

ELLEN WITKIN

PRESIDENT

EXEC. VP

MARRIED

MARLON NEELY

MAURENE NEELY

BOARD VP

DIRECTOR

MARRIED

FORM 990, PART VI, LINE 7A - ELECTION OF MEMBERS AND THEIR RIGHTS

THE PRESIDENT AND VICE PRESIDENT ARE CONSIDERED LIFETIME OFFICERS AND

CANNOT BE REMOVED BY THE BOARD OF DIRECTORS. ADDITIONALLY, ANY CHANGES TO

THE ARTICLES OF INCORPORATION REQUIRE APPROVAL BY BOTH THE PRESIDENT AND

THE VICE PRESIDENT.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 REVIEWED BY THE BOARD OF DIRECTORS BEFORE BEING FILED.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY INDEPENDENT AUDIT

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL N/A NO COMPENSATION

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

Schedule O (Form 990 or 990-EZ) (2011)

Page 2

Name of the organization

INSTITUTE FOR THE NEW MAN

Employer identification number 74-2244154

N/A NO COMPENSATION

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION UPON REQUEST