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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization’s mission

PROFESSIONAL DEVELOPMENT AND ADVANCEMENT

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes

☒ No

If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes

☒ No

If “Yes,” describe these changes on Schedule O

4

Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 364,156 including grants of \$ ) (Revenue \$ 434,625 )

PROMOTION OF IDEA, PROBLEM/SOLUTION EXCHANGE & EDUCATIONAL DEVELOPMENT THROUGH MEETINGS OF FLEET MANAGER PROFESSIONALS AS MEMBERS IN 5 STATE CHARTER ORGANIZATIONS

4b

(Code ) (Expenses \$ 6,529 including grants of \$ ) (Revenue \$ )

PRINT QUARTERLY NEWSLETTER UPDATING MEMBERSHIP ON DEVELOPMENTS/TECHNIQUES IN FLEET MANAGEMENT

4c

(Code ) (Expenses \$ 3,527 including grants of \$ ) (Revenue \$ )

UNIVERSITY SCHOLARSHIP GRANTS

4d

Other program services (Describe in Schedule O )

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e

Total program service expenses \$ 374,212

Part IV

Checklist of Required Schedules

|     |                                                                                                                                                                                                                                                                                                                    | Yes | No |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> . . . . .                                                                                                                                                                 | 1   | No |
| 2   | Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? . . . .                                                                                                                                                                                                   | 2   | No |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> . . . . .                                                                                                              | 3   | No |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> . . . . .                                                                                               | 4   | No |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> . . . . .                                                                       | 5   | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> . . . . .                                            | 6   | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i> . . . .                                                                                       | 7   | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> . . . . .                                                                                                                                                 | 8   | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> . . . . .                                               | 9   | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>                                                                                                        | 10  | No |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                     |     |    |
| a   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>                                                                                                                                                                        | 11a | No |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>                                                                                                      | 11b | No |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>                                                                                                      | 11c | No |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>                                                                                                                       | 11d | No |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>                                                                                                                                                                                      | 11e | No |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i>                                                             | 11f | No |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>                                                                                                                                                     | 12a | No |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>                                                                      | 12b | No |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>                                                                                                                                                                                                           | 13  | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? . . . . .                                                                                                                                                                                                              | 14a | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Part I</i> . . . . . | 14b | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Part II and IV</i> . . . .                                                                                         | 15  | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III and IV</i> . . . . .                                                                                           | 16  | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>                                                                                                                 | 17  | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . . . . .                                                                                                                    | 18  | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> . . . . .                                                                                                                                              | 19  | No |
| 20a | Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i> . . . . .                                                                                                                                                                                                                 | 20a | No |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements . . . . .                                                                                          | 20b |    |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                            |     |     |    |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II . . . .</i>                                                            | 21  |     | No |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III . . . . .</i>                                                                           | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J . . . . .</i>                | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 . . . . .</i> | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                                  | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                       | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                            | 24d |     |    |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I . . . . .</i>                                                                      | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I . . . . .</i>       | 25b |     | No |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II . . . . .</i>                                    | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III . . . . .</i>            | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                              |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>                                                                       | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M . . . . .</i>                                                                                                                                                                  | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M . . . . .</i>                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I . . . . .</i>                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II . . . . .</i>                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I . . . . .</i>                                                                                      | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 . . . . .</i>                                                                                                                                         | 34  |     | No |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?                                                                                                                                                                       | 35a |     | No |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>                                                                               | 35b |     | No |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>                                                                                           | 36  |     |    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI . . . . .</i>                                             | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                               | 38  | Yes |    |

| Part V                                                                 |                                                                                                                                                                                                                                                                                                                                               | Statements Regarding Other IRS Filings and Tax Compliance |     |                          |    |
|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|-----|--------------------------|----|
| Check if Schedule O contains a response to any question in this Part V |                                                                                                                                                                                                                                                                                                                                               |                                                           |     | <input type="checkbox"/> |    |
|                                                                        |                                                                                                                                                                                                                                                                                                                                               |                                                           |     | Yes                      | No |
| 1a                                                                     | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.<br>.                                                                                                                                                                                                                                                            | 1a                                                        | 7   |                          |    |
| b                                                                      | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.                                                                                                                                                                                                                                                              | 1b                                                        | 0   |                          |    |
| c                                                                      | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                                                                                                                      | 1c                                                        | Yes |                          |    |
| 2a                                                                     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.<br>.                                                                                                                                                            | 2a                                                        | 0   |                          |    |
| b                                                                      | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><br>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).                                                                                                              | 2b                                                        |     |                          |    |
| 3a                                                                     | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                                 | 3a                                                        |     |                          | No |
| b                                                                      | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                             | 3b                                                        |     |                          |    |
| 4a                                                                     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?                                                                                                                              | 4a                                                        |     |                          | No |
| b                                                                      | If "Yes," enter the name of the foreign country: _____<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.                                                                                                                                                                      |                                                           |     |                          |    |
| 5a                                                                     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                                                                                                                         | 5a                                                        |     |                          | No |
| b                                                                      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                                                                                                                              | 5b                                                        |     |                          | No |
| c                                                                      | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                                                                                                                             | 5c                                                        |     |                          |    |
| 6a                                                                     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?                                                                                                                                                                   | 6a                                                        |     |                          | No |
| b                                                                      | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                                                                                                                                 | 6b                                                        |     |                          |    |
| 7                                                                      | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                                                                                                                                 |                                                           |     |                          |    |
| a                                                                      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                                                                                                                               | 7a                                                        |     |                          | No |
| b                                                                      | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                                                                                                                               | 7b                                                        |     |                          |    |
| c                                                                      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                                                                                                                          | 7c                                                        |     |                          | No |
| d                                                                      | If "Yes," indicate the number of Forms 8282 filed during the year.                                                                                                                                                                                                                                                                            | 7d                                                        |     |                          |    |
| e                                                                      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                                                                                                                               | 7e                                                        |     |                          | No |
| f                                                                      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                                                                                                                                  | 7f                                                        |     |                          | No |
| g                                                                      | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                                                                                                                              | 7g                                                        |     |                          |    |
| h                                                                      | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                                                                                                                            | 7h                                                        |     |                          |    |
| 8                                                                      | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?                                                                         | 8                                                         |     |                          |    |
| 9                                                                      | Sponsoring organizations maintaining donor advised funds.                                                                                                                                                                                                                                                                                     |                                                           |     |                          |    |
| a                                                                      | Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                                                                                                       | 9a                                                        |     |                          |    |
| b                                                                      | Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                                                                                        | 9b                                                        |     |                          |    |
| 10                                                                     | Section 501(c)(7) organizations. Enter                                                                                                                                                                                                                                                                                                        |                                                           |     |                          |    |
| a                                                                      | Initiation fees and capital contributions included on Part VIII, line 12.                                                                                                                                                                                                                                                                     | 10a                                                       |     |                          |    |
| b                                                                      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.                                                                                                                                                                                                                                                  | 10b                                                       |     |                          |    |
| 11                                                                     | Section 501(c)(12) organizations. Enter                                                                                                                                                                                                                                                                                                       |                                                           |     |                          |    |
| a                                                                      | Gross income from members or shareholders.                                                                                                                                                                                                                                                                                                    | 11a                                                       |     |                          |    |
| b                                                                      | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).                                                                                                                                                                                                                  | 11b                                                       |     |                          |    |
| 12a                                                                    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                                                                                                                    | 12a                                                       |     |                          |    |
| b                                                                      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year.                                                                                                                                                                                                                                                        | 12b                                                       |     |                          |    |
| 13                                                                     | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                                                                                                                              |                                                           |     |                          |    |
| a                                                                      | Is the organization licensed to issue qualified health plans in more than one state?<br>Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state. | 13a                                                       |     |                          |    |
| b                                                                      | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.                                                                                                                                                                          | 13b                                                       |     |                          |    |
| c                                                                      | Enter the aggregate amount of reserves on hand.                                                                                                                                                                                                                                                                                               | 13c                                                       |     |                          |    |
| 14a                                                                    | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                                                                                                                    | 14a                                                       |     |                          | No |
| b                                                                      | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                    | 14b                                                       |     |                          |    |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

|    |                                                                                                                                                                                                                     |     |     |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|    |                                                                                                                                                                                                                     | Yes | No  |
| 1a | Enter the number of voting members of the governing body at the end of the tax year                                                                                                                                 |     |     |
| 1a | 9                                                                                                                                                                                                                   |     |     |
| b  | Enter the number of voting members included in line 1a, above, who are independent                                                                                                                                  | 1b  | 5   |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?                                               | 2   | No  |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3   | Yes |
| 4  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                                                                                                    | 4   | No  |
| 5  | Did the organization become aware during the year of a significant diversion of the organization's assets?                                                                                                          | 5   | No  |
| 6  | Did the organization have members or stockholders?                                                                                                                                                                  | 6   | Yes |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?                                                                  | 7a  | Yes |
| b  | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?                                                           | 7b  | Yes |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                    |     |     |
| a  | The governing body?                                                                                                                                                                                                 | 8a  | Yes |
| b  | Each committee with authority to act on behalf of the governing body?                                                                                                                                               | 8b  | No  |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O        | 9   | No  |

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

|     |                                                                                                                                                                                                                                                                                              |     |     |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|     |                                                                                                                                                                                                                                                                                              | Yes | No  |
| 10a | Did the organization have local chapters, branches, or affiliates?                                                                                                                                                                                                                           | 10a | Yes |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?                                                                   | 10b | Yes |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                  | 11a | No  |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990                                                                                                                                                                                                  |     |     |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13                                                                                                                                                                                                      | 12a | No  |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?                                                                                                                                                           | 12b |     |
| c   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done                                                                                                                                           | 12c |     |
| 13  | Did the organization have a written whistleblower policy?                                                                                                                                                                                                                                    | 13  | No  |
| 14  | Did the organization have a written document retention and destruction policy?                                                                                                                                                                                                               | 14  | No  |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                         |     |     |
| a   | The organization's CEO, Executive Director, or top management official                                                                                                                                                                                                                       | 15a | No  |
| b   | Other officers or key employees of the organization                                                                                                                                                                                                                                          | 15b | No  |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)                                                                                                                                                                                                          |     |     |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?                                                                                                                                        | 16a | No  |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b |     |

Section C. Disclosure

|    |                                                                                                                                                                                                                                                                                                                                                         |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17 | List the States with which a copy of this Form 990 is required to be filed                                                                                                                                                                                                                                                                              |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.                                                                                                                                               |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization.<br>KEVIN R MUENCHOW<br>13333 SENLAC DRIVE<br>FARMERS BRANCH, TX 75234<br>(972) 919-8780                                                                                                                                   |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
  - List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC ) of more than \$100,000 from the organization and any related organizations
  - List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
  - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☒ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

| (A)<br>Name and Title                   | (B)<br>Average<br>hours<br>per<br>week<br>(describe<br>hours<br>for<br>related<br>organizations<br>in<br>Schedule<br>O) | (C)<br>Position (do not check<br>more than one box,<br>unless person is both<br>an officer and a<br>director/trustee) |                          |         |              |                                 |        | (D)<br>Reportable<br>compensation<br>from the<br>organization (W-<br>2/1099-MISC) | (E)<br>Reportable<br>compensation<br>from related<br>organizations<br>(W- 2/1099-<br>MISC) | (F)<br>Estimated<br>amount of other<br>compensation<br>from the<br>organization and<br>related<br>organizations |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------------------|---------|--------------|---------------------------------|--------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                         |                                                                                                                         | Individual trustee<br>or director                                                                                     | Institutional<br>Trustee | Officer | Key employee | Highest compensated<br>employee | Former |                                                                                   |                                                                                            |                                                                                                                 |
| (1) ISRAEL GARZA<br>REGL CHAIR          | 10 00                                                                                                                   | X                                                                                                                     |                          | X       |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (2) BOB PATTERSON<br>PRESIDENT          | 10 00                                                                                                                   |                                                                                                                       |                          | X       |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (3) CHARLIE JOHNSON<br>SECRETARY        | 5 00                                                                                                                    |                                                                                                                       |                          | X       |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
| (4) KEVIN MUENCHOW<br>REGL TREAS        | 5 00                                                                                                                    |                                                                                                                       |                          | X       |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (5) MEL GALBRAITH<br>PRESIDENT ELECT    | 0 00                                                                                                                    | X                                                                                                                     |                          | X       |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (6) DON SMITH<br>BOARD MEMBER           | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (7) PETE SCARAFIOTTI<br>BOARD MEMBER    | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (8) TRACY OSCHNER<br>BOARD MEMBER       | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (9) KEITH SWEARINGEN<br>BOARD MEMBER    | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (10) BYRON BROWNING<br>BOARD MEMBER     | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
| (11) SHAWNA LAIRD CONSULTING<br>MANAGER | 40 00                                                                                                                   |                                                                                                                       |                          | X       |              |                                 | X      | 76,084                                                                            |                                                                                            |                                                                                                                 |
| (12) JAMES MORWOOD<br>BOARD MEMBER      | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 | X      |                                                                                   |                                                                                            |                                                                                                                 |
| (13) ROBERT LAWSON<br>BOARD MEMBER      | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
| (14) ED BENSON<br>BOARD MEMBER          | 0 00                                                                                                                    | X                                                                                                                     |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
|                                         |                                                                                                                         |                                                                                                                       |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
|                                         |                                                                                                                         |                                                                                                                       |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |
|                                         |                                                                                                                         |                                                                                                                       |                          |         |              |                                 |        |                                                                                   |                                                                                            |                                                                                                                 |

## Part VII

|           |                                                                        |          |        |  |  |
|-----------|------------------------------------------------------------------------|----------|--------|--|--|
| <b>1b</b> | <b>Sub-Total . . . . .</b>                                             | <b>▼</b> |        |  |  |
| <b>c</b>  | <b>Total from continuation sheets to Part VII, Section A . . . . .</b> | <b>▼</b> |        |  |  |
| <b>d</b>  | <b>Total (add lines 1b and 1c) . . . . .</b>                           | <b>▼</b> | 76,084 |  |  |

**2** Total number of individuals (including but not limited to those \$100,000 of reportable compensation from the organization) ▶

|   |                                                                                                                                                                                                                                               | Yes   | No |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | 3 Yes |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | 4     | No |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | 5     | No |

## Section B. Independent Contractors

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►

Part VIII

Statement of Revenue

|                                                           |                                           |                                                                                                                                               |               | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |  |
|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------|--|
| Contributions, gifts, grants<br>and other similar amounts | 1a                                        | Federated campaigns . . .                                                                                                                     | 1a            |                      |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Membership dues . . . . .                                                                                                                     | 1b            | 291,672              |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Fundraising events . . . . .                                                                                                                  | 1c            |                      |                                                    |                                         |                                                                                 |  |
|                                                           | d                                         | Related organizations . . . .                                                                                                                 | 1d            |                      |                                                    |                                         |                                                                                 |  |
|                                                           | e                                         | Government grants (contributions)                                                                                                             | 1e            |                      |                                                    |                                         |                                                                                 |  |
|                                                           | f                                         | All other contributions, gifts, grants, and<br>similar amounts not included above                                                             | 1f            |                      |                                                    |                                         |                                                                                 |  |
|                                                           | g                                         | Noncash contributions included in<br>lines 1a-1f \$ _____                                                                                     |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | h                                         | Total. Add lines 1a-1f . . . . .                                                                                                              |               | 291,672              |                                                    |                                         |                                                                                 |  |
| Program Service Revenue                                   |                                           |                                                                                                                                               | Business Code |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 2a                                        | MEETING REGISTR ,                                                                                                                             | 541990        | 12,622               |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | SPONSORSHIPS,ADS                                                                                                                              | 541990        | 129,700              |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | d                                         |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | e                                         |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | f                                         | All other program service revenue                                                                                                             |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | g                                         | Total. Add lines 2a-2f . . . . .                                                                                                              |               | 142,322              |                                                    |                                         |                                                                                 |  |
| Other Revenue                                             | 3                                         | Investment income (including dividends, interest<br>and other similar amounts) . . . . .                                                      |               | 631                  |                                                    |                                         |                                                                                 |  |
|                                                           | 4                                         | Income from investment of tax-exempt bond proceeds . .                                                                                        |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 5                                         | Royalties . . . . .                                                                                                                           |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 6a                                        | (i) Real                                                                                                                                      |               | (ii) Personal        |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Less rental<br>expenses                                                                                                                       |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Rental income<br>or (loss)                                                                                                                    |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | d                                         | Net rental income or (loss) . . . . .                                                                                                         |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 7a                                        | (i) Securities                                                                                                                                |               | (ii) Other           |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Less cost or<br>other basis and<br>sales expenses                                                                                             |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Gain or (loss)                                                                                                                                |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | d                                         | Net gain or (loss) . . . . .                                                                                                                  |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 8a                                        | Gross income from fundraising<br>events (not including<br>\$ _____<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . |               | a                    |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Less direct expenses . . . . .                                                                                                                |               | b                    |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Net income or (loss) from fundraising events . .                                                                                              |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 9a                                        | Gross income from gaming activities<br>See Part IV, line 19 . . . . .                                                                         |               | a                    |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Less direct expenses . . . . .                                                                                                                |               | b                    |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Net income or (loss) from gaming activities . .                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
|                                                           | 10a                                       | Gross sales of inventory, less<br>returns and allowances . . . . .                                                                            |               | a                    |                                                    |                                         |                                                                                 |  |
|                                                           | b                                         | Less cost of goods sold . . . . .                                                                                                             |               | b                    |                                                    |                                         |                                                                                 |  |
|                                                           | c                                         | Net income or (loss) from sales of inventory . .                                                                                              |               |                      |                                                    |                                         |                                                                                 |  |
| Miscellaneous Revenue                                     |                                           | Business Code                                                                                                                                 |               |                      |                                                    |                                         |                                                                                 |  |
| 11a                                                       |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
| b                                                         |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
| c                                                         |                                           |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
| d                                                         | All other revenue . . . . .               |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
| e                                                         | Total. Add lines 11a-11d . . . . .        |                                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |  |
| 12                                                        | Total revenue. See Instructions . . . . . |                                                                                                                                               |               | 434,625              | 142,953                                            |                                         |                                                                                 |  |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)  
Check if Schedule O contains a response to any question in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                       | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the United States See Part IV, line 21                                                                                                                                |                       |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the United States See Part IV, line 22                                                                                                                                                  |                       |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16                                                                                                     | 263                   | 263                             |                                        |                             |
| 4                                                                              | Benefits paid to or for members                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees                                                                                                                                                              |                       |                                 |                                        |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)                                                                                         |                       |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| 8                                                                              | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)                                                                                                                                         |                       |                                 |                                        |                             |
| 9                                                                              | Other employee benefits                                                                                                                                                                                                               |                       |                                 |                                        |                             |
| 10                                                                             | Payroll taxes                                                                                                                                                                                                                         |                       |                                 |                                        |                             |
| 11                                                                             | Fees for services (non-employees)                                                                                                                                                                                                     |                       |                                 |                                        |                             |
| a                                                                              | Management                                                                                                                                                                                                                            |                       |                                 |                                        |                             |
| b                                                                              | Legal                                                                                                                                                                                                                                 |                       |                                 |                                        |                             |
| c                                                                              | Accounting                                                                                                                                                                                                                            | 435                   | 435                             |                                        |                             |
| d                                                                              | Lobbying                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| e                                                                              | Professional fundraising See Part IV, line 17                                                                                                                                                                                         |                       |                                 |                                        |                             |
| f                                                                              | Investment management fees                                                                                                                                                                                                            |                       |                                 |                                        |                             |
| g                                                                              | Other                                                                                                                                                                                                                                 |                       |                                 |                                        |                             |
| 12                                                                             | Advertising and promotion                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 13                                                                             | Office expenses                                                                                                                                                                                                                       | 27,899                | 27,899                          |                                        |                             |
| 14                                                                             | Information technology                                                                                                                                                                                                                |                       |                                 |                                        |                             |
| 15                                                                             | Royalties                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 16                                                                             | Occupancy                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 17                                                                             | Travel                                                                                                                                                                                                                                | 10,490                | 10,490                          |                                        |                             |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials                                                                                                                                        |                       |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings                                                                                                                                                                                                | 205,758               | 205,758                         |                                        |                             |
| 20                                                                             | Interest                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| 21                                                                             | Payments to affiliates                                                                                                                                                                                                                |                       |                                 |                                        |                             |
| 22                                                                             | Depreciation, depletion, and amortization                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 23                                                                             | Insurance                                                                                                                                                                                                                             | 557                   | 557                             |                                        |                             |
| 24                                                                             | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )                                       |                       |                                 |                                        |                             |
| a                                                                              | BANK CHARGES                                                                                                                                                                                                                          | 2,445                 | 2,445                           |                                        |                             |
| b                                                                              | ADMINISTR SERVICES                                                                                                                                                                                                                    | 116,309               | 116,309                         |                                        |                             |
| c                                                                              | PRINTING/PUBLICATION                                                                                                                                                                                                                  | 6,529                 | 6,529                           |                                        |                             |
| d                                                                              | CERTIFICATE/AWARDS                                                                                                                                                                                                                    | 3,527                 | 3,527                           |                                        |                             |
| e                                                                              |                                                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| f                                                                              | All other expenses                                                                                                                                                                                                                    |                       |                                 |                                        |                             |
| 25                                                                             | Total functional expenses. Add lines 1 through 24f                                                                                                                                                                                    | 374,212               | 374,212                         |                                        |                             |
| 26                                                                             | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |                                        |                             |

Part X

Balance Sheet

|                             |                                                                                                                                |                                                                                                                                                                                 |     |         | (A)               |         | (B)         |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------|-------------------|---------|-------------|
|                             |                                                                                                                                |                                                                                                                                                                                 |     |         | Beginning of year |         | End of year |
| Assets                      | 1                                                                                                                              | Cash—non-interest-bearing . . . . .                                                                                                                                             |     |         | 341,077           | 1       | 401,490     |
|                             | 2                                                                                                                              | Savings and temporary cash investments . . . . .                                                                                                                                |     |         |                   | 2       |             |
|                             | 3                                                                                                                              | Pledges and grants receivable, net . . . . .                                                                                                                                    |     |         |                   | 3       |             |
|                             | 4                                                                                                                              | Accounts receivable, net . . . . .                                                                                                                                              |     |         |                   | 4       |             |
|                             | 5                                                                                                                              | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                   |     |         |                   | 5       |             |
|                             | 6                                                                                                                              | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .      |     |         |                   | 6       |             |
|                             | 7                                                                                                                              | Notes and loans receivable, net . . . . .                                                                                                                                       |     |         |                   | 7       |             |
|                             | 8                                                                                                                              | Inventories for sale or use . . . . .                                                                                                                                           |     |         |                   | 8       |             |
|                             | 9                                                                                                                              | Prepaid expenses and deferred charges . . . . .                                                                                                                                 |     |         |                   | 9       |             |
|                             | 10a                                                                                                                            | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . .                                                                                   | 10a |         |                   |         |             |
|                             | b                                                                                                                              | Less: accumulated depreciation . . . . .                                                                                                                                        | 10b |         |                   | 10c     |             |
|                             | 11                                                                                                                             | Investments—publicly traded securities . . . . .                                                                                                                                |     |         |                   | 11      |             |
|                             | 12                                                                                                                             | Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                    |     |         |                   | 12      |             |
|                             | 13                                                                                                                             | Investments—program-related. See Part IV, line 11 . . . . .                                                                                                                     |     |         |                   | 13      |             |
|                             | 14                                                                                                                             | Intangible assets . . . . .                                                                                                                                                     |     |         |                   | 14      |             |
|                             | 15                                                                                                                             | Other assets. See Part IV, line 11 . . . . .                                                                                                                                    |     |         |                   | 15      |             |
| 16                          | Total assets. Add lines 1 through 15 (must equal line 34) . . . . .                                                            |                                                                                                                                                                                 |     | 341,077 | 16                | 401,490 |             |
| Liabilities                 | 17                                                                                                                             | Accounts payable and accrued expenses . . . . .                                                                                                                                 |     |         |                   | 17      |             |
|                             | 18                                                                                                                             | Grants payable . . . . .                                                                                                                                                        |     |         |                   | 18      |             |
|                             | 19                                                                                                                             | Deferred revenue . . . . .                                                                                                                                                      |     |         |                   | 19      |             |
|                             | 20                                                                                                                             | Tax-exempt bond liabilities . . . . .                                                                                                                                           |     |         |                   | 20      |             |
|                             | 21                                                                                                                             | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .                                                                                                 |     |         |                   | 21      |             |
|                             | 22                                                                                                                             | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .  |     |         |                   | 22      |             |
|                             | 23                                                                                                                             | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                        |     |         |                   | 23      |             |
|                             | 24                                                                                                                             | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                          |     |         |                   | 24      |             |
|                             | 25                                                                                                                             | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . . |     |         |                   | 25      |             |
|                             | 26                                                                                                                             | Total liabilities. Add lines 17 through 25 . . . . .                                                                                                                            |     |         | 0                 | 26      | 0           |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. |                                                                                                                                                                                 |     |         |                   |         |             |
|                             | 27                                                                                                                             | Unrestricted net assets . . . . .                                                                                                                                               |     |         |                   | 27      |             |
|                             | 28                                                                                                                             | Temporarily restricted net assets . . . . .                                                                                                                                     |     |         |                   | 28      |             |
|                             | 29                                                                                                                             | Permanently restricted net assets . . . . .                                                                                                                                     |     |         |                   | 29      |             |
|                             | Organizations that do not follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 30 through 34.    |                                                                                                                                                                                 |     |         |                   |         |             |
|                             | 30                                                                                                                             | Capital stock or trust principal, or current funds . . . . .                                                                                                                    |     |         | 341,077           | 30      | 401,490     |
|                             | 31                                                                                                                             | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                       |     |         |                   | 31      |             |
|                             | 32                                                                                                                             | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                      |     |         |                   | 32      |             |
| 33                          | Total net assets or fund balances . . . . .                                                                                    |                                                                                                                                                                                 |     | 341,077 | 33                | 401,490 |             |
| 34                          | Total liabilities and net assets/fund balances . . . . .                                                                       |                                                                                                                                                                                 |     | 341,077 | 34                | 401,490 |             |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

|   |                                                                                                               |   |         |
|---|---------------------------------------------------------------------------------------------------------------|---|---------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12)                                                     | 1 | 434,625 |
| 2 | Total expenses (must equal Part IX, column (A), line 25)                                                      | 2 | 374,212 |
| 3 | Revenue less expenses Subtract line 2 from line 1                                                             | 3 | 60,413  |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4 | 341,077 |
| 5 | Other changes in net assets or fund balances (explain in Schedule O)                                          | 5 |         |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 401,490 |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

|    |                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1  | Accounting method used to prepare the Form 990 <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual <input type="checkbox"/> Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                      |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                                                                                                                                                  |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?                                                                                                                                                                                                                                                               |     | No |
| c  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O |     |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis                        |     |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                         |     | No |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                             |     |    |

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
ROCKY MOUNTAIN FLEET ASSOCIATION

Employer identification number  
74-2236433

Part I

Questions Regarding Compensation

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Yes | No |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <div><div>1a</div><div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</div><div><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div></div><div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div></div> |     |    |
| <div><div>1b</div><div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |    |
| <div><div>2</div><div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     |    |
| <div><div>3</div><div>Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply</div><div><div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input type="checkbox"/> Form 990 of other organizations</div></div><div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Compensation survey or study</div><div><input type="checkbox"/> Approval by the board or compensation committee</div></div></div></div>                                                                                                                                                                                                                                                               |     |    |
| <div><div>4</div><div>During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     |    |
| <div><div>4a</div><div>Receive a severance payment or change-of-control payment?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |     | No |
| <div><div>4b</div><div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     | No |
| <div><div>4c</div><div>Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     | No |
| <div><div>5</div><div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |     |    |
| <div><div>5a</div><div>The organization?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     |    |
| <div><div>5b</div><div>Any related organization?</div></div> <div>If "Yes," to line 5a or 5b, describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |    |
| <div><div>6</div><div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |     |    |
| <div><div>6a</div><div>The organization?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     |    |
| <div><div>6b</div><div>Any related organization?</div></div> <div>If "Yes," to line 6a or 6b, describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |    |
| <div><div>7</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     |    |
| <div><div>8</div><div>Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |    |
| <div><div>9</div><div>If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |    |

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual.

[illegible]

**Part III**   **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

**Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.**  
**▶ Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

**2011**

**Open to Public  
Inspection**

Name of the organization  
ROCKY MOUNTAIN FLEET ASSOCIATION

**Employer identification number**

74-2236433

| Identifier                  | Return Reference | Explanation                                                                               |
|-----------------------------|------------------|-------------------------------------------------------------------------------------------|
| Pt VI, Line 6               |                  | THE ASSOCIATION HAS 7 VOTING MEMBERS                                                      |
| Pt VI, Line 7a              |                  | THE VOTING MEMBERS CAN ELECT 1 OR MORE TO THE BOARD                                       |
| Pt VI, Line 11a             |                  | REVIEWS AS APPROPRIATE MAY TAKE PLACE AFTER 990 FILING                                    |
| Pt VI, Line 8b              |                  | NO COMMITTEES WITH AUTHORITY TO ACT                                                       |
| Pt VI, Line 3               |                  | THE ORGANIZATION UTILIZED NON VOTING SHAWNA LAIRD OF LAIRD CONSULTING AS BUSINESS MANAGER |
| Pt VI, Line 7b              |                  | DECISIONS RE MINUTES APPROVAL AND DUES AMOUNTS ARE APPROVED BY MEMBERS                    |
| Form 990EZ, Part I, Line 16 |                  | BANK CHARGES TELEPHONE INSURANCE REGISTRATION REFUNDS SUPPLIES TRAVEL                     |
| Form 990, Part IX, Line 24f |                  | INSURANCE                                                                                 |

**Additional Data**

**Software ID:** 11000175  
**Software Version:**  
**EIN:** 74-2236433  
**Name:** ROCKY MOUNTAIN FLEET ASSOCIATION

**Form 990, Special Condition Description:**

|                                      |
|--------------------------------------|
| <b>Special Condition Description</b> |
|--------------------------------------|