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Form **990-EZ****Short Form**  
**Return of Organization Exempt From Income Tax**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

- Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.
- The organization may have to use a copy of this return to satisfy state reporting requirements.

Department of the Treasury  
Internal Revenue Service

OMB No. 1545-1150

**2011****Open to Public  
Inspection****A** For the 2011 calendar year, or tax year beginning

, 2011, and ending

, 20

**B** Check if applicable:

- ☐ Address change  
☐ Name change  
☒ Initial return  
☐ Terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization

Arkansas's Great Southwest

Number and street (or P.O. box, if mail is not delivered to street address)

PO Box 1006

Room/suite

City or town, state or country, and ZIP + 4

Hope, AR 71802-1006

**D** Employer identification number

71-0488555

**E** Telephone number

870-777-7500

**F** Group Exemption

Number ►

**G** Accounting Method: ☒ Cash ☐ Accrual Other (specify) ►**I** Website: ► www.agsw.org**H** Check ☐ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).**J** Tax-exempt status (check only one) — ☐ 501(c)(3) ☐ 501(c)(6) (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Check ☐ if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.**L** Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ► \$**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I.)Check if the organization used Schedule O to respond to any question in this Part I ☒

Revenue	1	Contributions, gifts, grants, and similar amounts received		1	147,201				
	2	Program service revenue including government fees and contracts		2					
	3	Membership dues and assessments		3	2025				
	4	Investment income		4					
	5a	Gross amount from sale of assets other than inventory	5a						
	b	Less: cost or other basis and sales expenses	5b						
	c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c						
	6	Gaming and fundraising events							
	a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a						
	b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b						
c	Less: direct expenses from gaming and fundraising events	6c							
d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d							
7a	Gross sales of inventory, less returns and allowances	7a							
b	Less: cost of goods sold	7b							
c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c							
8	Other revenue (describe in Schedule O) Ad Sales	8	20,007						
9	<b>Total Revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	169,233						
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	49,413					
	11	Benefits paid to or for members	11	0					
	12	Salaries, other compensation, and employee benefits	12	1800					
	13	Professional fees and other payments to independent contractors Brochures	13	24,322					
	14	Occupancy, rent, utilities, and maintenance	14	6000					
	15	Printing, publications, postage, and shipping	15	3823					
	16	Other expenses (describe in Schedule O)	16	97,347					
	17	<b>Total expenses.</b> Add lines 10 through 16	17	182,756					
Net Assets	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	13,523					
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	36,142					
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	0					
	21	<b>Net assets or fund balances at end of year.</b> Combine lines 18 through 20	21	22,618					

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No 106421

Form 990-EZ (2011)

95-8

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**Part V Other Information** (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V ☐

	Yes	No
<b>33</b> Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O . . . . .		<input checked="" type="checkbox"/>
<b>34</b> Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions) . . . . .		<input checked="" type="checkbox"/>
<b>35a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)? . . . . .		
<b>b</b> If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O . . . . .		
<b>c</b> Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III . . . . .		
<b>36</b> Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N . . . . .		<input checked="" type="checkbox"/>
<b>37a</b> Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ <b>37a</b> . . . . .		
<b>b</b> Did the organization file <b>Form 1120-POL</b> for this year? . . . . .		
<b>38a</b> Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return? . . . . .		<input checked="" type="checkbox"/>
<b>b</b> If "Yes," complete Schedule L, Part II and enter the total amount involved . . . . . <b>38b</b> . . . . .		
<b>39</b> Section 501(c)(7) organizations. Enter: . . . . .		
<b>a</b> Initiation fees and capital contributions included on line 9 . . . . . <b>39a</b> . . . . .		
<b>b</b> Gross receipts, included on line 9, for public use of club facilities . . . . . <b>39b</b> . . . . .		
<b>40a</b> Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ . . . . . ; section 4912 ▶ . . . . . ; section 4955 ▶ . . . . .		
<b>b</b> Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .		
<b>c</b> Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 . . . . . ▶ . . . . .		
<b>d</b> Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization . . . . . ▶ . . . . .		
<b>e</b> All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T. . . . .		
<b>41</b> List the states with which a copy of this return is filed. ▶ <u>Arkansas</u>		
<b>42a</b> The organization's books are in care of ▶ <u>Paul G. Henley</u> Telephone no. ▶ <u>870 777-7500</u> Located at ▶ <u>Fair Park CC PO Box 1006 Hope, AR</u> ZIP + 4 ▶ <u>71802-1006</u>		
<b>b</b> At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .		<input checked="" type="checkbox"/>
If "Yes," enter the name of the foreign country: ▶ . . . . .		
See the instructions for exceptions and filing requirements for <b>Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts</b> .		
<b>c</b> At any time during the calendar year, did the organization maintain an office outside the U.S.? . . . . .		<input checked="" type="checkbox"/>
If "Yes," enter the name of the foreign country: ▶ . . . . .		
<b>43</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of <b>Form 1041</b> —Check here . . . . . ▶ <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year . . . . . ▶ <b>43</b> . . . . .		
<b>44a</b> Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ . . . . .		<input checked="" type="checkbox"/>
<b>b</b> Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ . . . . .		<input checked="" type="checkbox"/>
<b>c</b> Did the organization receive any payments for indoor tanning services during the year? . . . . .		<input checked="" type="checkbox"/>
<b>d</b> If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .		
<b>45a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .		<input checked="" type="checkbox"/>
<b>45b</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions) . . . . .		<input checked="" type="checkbox"/>

**46** Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .

	Yes	No
<b>46</b>		<input checked="" type="checkbox"/>

**Part VI** **Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.** All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI . . . . . ☐

**47** Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II . . . . .

	Yes	No
<b>47</b>		<input checked="" type="checkbox"/>

**48** Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .

	Yes	No
<b>48</b>		<input checked="" type="checkbox"/>

**49a** Did the organization make any transfers to an exempt non-charitable related organization? . . . . .

	Yes	No
<b>49a</b>		<input checked="" type="checkbox"/>

**b** If "Yes," was the related organization a section 527 organization? . . . . .

	Yes	No
<b>49b</b>		<input checked="" type="checkbox"/>

**50** Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE				

**f** Total number of other employees paid over \$100,000 . . . . . ▶

**51** Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation
NONE		

**d** Total number of other independent contractors each receiving over \$100,000 . . . . . ▶

**52** Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A . . . . .

▶ ☐ Yes ☐ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here** Signature of officer Paul G. Henley Date 14 August 2012  
Type or print name and title Paul G. Henley, Secretary

**Paid Preparer Use Only** Print/Type preparer's name Preparer's signature Date Check ☐ if self-employed PTIN  
Firm's name ▶ Firm's EIN ▶  
Firm's address ▶ Phone no. ▶

May the IRS discuss this return with the preparer shown above? See instructions . . . . . ▶ ☐ Yes ☐ No

Name of the organization

Arkansas's Great Southwest

Employer identification number

71-0488555

## Part II

# 24 Other assets 15,000  
 (40'x100' tent 5000)  
 (portable Rest room 10000)

## Part I Revenue

#8 Other Revenue \$ 20,007  
 Ad sales in production  
 of 5000 ABSW Brochures

## Part I Expenses

#16 Other Expenses \$ 97,347

Advertising on Radio, TV, Newspaper etc  
 to promote Fairs, Festivals, Concerts  
 held in 7 counties in SW AR

Also includes placing advertisements  
 in Spring/Summer Newspaper Insert  
 Fall/Winter Newspaper Insert  
 AR Fishing Guide  
 AR Living Magazine  
 AR Business Magazine

Name of the organization

Arkansas's Great Southwest

Employer identification number

71-0488555

## Part I Expenses #10

## Grants and Allocations

1. Nashville Stand-Up	900
2. Nashville Dino Fest	1574
3. Nashville Golden Gathering	1670
4. Nashville Fall Festival	667
5. Sevier County Fair	600
6. Dierks Pine Tree Festival	2667
7. Little River County Fair	200
8. SW AR Fair + Rodeo	1544
9. Washington Christmas + Candelight	650
10. Bradley Governor Conway Days	1158
11. Bradley Funk Fest	512
12. Lafayette County (Tee Shirts)	500
13. Hempstead County (Tee Shirts)	500
14. Washington Jouguil Festival	1852
15. Prescott Chicken + Egg	2174
16. Prescott Fun Festival	800
17. Nevada County (Tee Shirts)	500
18. Ashdown Whistle Stop	2270
19. Sevier County Fair	600
20. Howard County Fair	900
21. DeQueen Bass Tourn.	864
22. Collin Fest DeQueen	4333
23. Howard County (tee shirts)	250
24. Washington Civil War	549
25. DeQueen HooRah Days	812
26. McNab Twin Rivers	500
27. Texarkana Fair States Fair	9333
28. Hepe Watermelon Festival	10,000
29. Millwood Lake Bass Tourn.	534

Total 49,413

**ARKANSAS'S GREAT SOUTHWEST  
2011 OFFICERS & BOARD MEMBERS**

**OFFICERS:**

**PRESIDENT:**

**MARK KEITH**

HOPE/HEMPSTEAD COUNTY CHAMBER OF COMMERCE

P. O. BOX 250

HOPE, AR 71802

870-777-3640

870-777-6154 FAX

[hopemelonfest@yahoo.com](mailto:hopenelonfest@yahoo.com)

**VICE-PRESIDENT: DOLLY HENLEY**

UACCH.

P. O. Box 140

2500 South Main

Hope, AR 71801

Phone: 870-722-8516

Fax: 870-722-8296

[Dolly.Henley@uacch.edu](mailto:Dolly.Henley@uacch.edu)

**SEC-TREASURER: PAUL G. HENLEY**

**(Contact person)**

HOPE DEPARTMENT OF PARKS & TOURISM

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FAX 870-722-2533

[hopetourism@cablelynx.com](mailto:hopetourism@cablelynx.com)

[tourism@hopearkansas.net](mailto:tourism@hopearkansas.net)

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\* indicates on Brochure Committee