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Form 990-EZ

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code

(except black lung benefit trust or private foundation)

- Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.
- The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

2011

Open to Public
InspectionDepartment of the Treasury
Internal Revenue Service

A For the 2011 calendar year, or tax year beginning , 2011, and ending , 20

B Check if applicable

- ☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization

Greater Hattiesburg Homebuilders Association

Number and street (or P O box, if mail is not delivered to street address)

Room/suite

629 North Main Street

City or town, state or country, and ZIP + 4

Hattiesburg, MS 39401

D Employer identification number

64-0598786

E Telephone number

F Group Exemption
Number ►G Accounting Method: ☐ Cash ☒ Accrual Other (specify) ►

I Website: ► www.hattiesburgbuilders.org

H Check ☐ if the organization is not
required to attach Schedule B
(Form 990, 990-EZ, or 990-PF)J Tax-exempt status (check only one) - ☐ 501(c)(3) ☒ 501(c)(6) (insert no) ☐ 4947(a)(1) or ☐ 527K Check ☐ if the organization is not a section 509(a)(3) supporting organization or section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ► \$ 150,227

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I. ☒ X

1	Contributions, gifts, grants, and similar amounts received	1	
2	Program service revenue including government fees and contracts	2	
3	Membership dues and assessments	3	63,220
4	Investment income	4	2,413
5a	Gross amount from sale of assets other than inventory	5a	
b	Less: cost or other basis and sales expenses	5b	
c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
6	Gaming and fundraising events		
a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	80,191
c	Less: direct expenses from gaming and fundraising events	6c	54,386
d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	25,805
7a	Gross sales of inventory, less returns and allowances	7a	
b	Less: cost of goods sold	7b	
c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c	
8	Other revenue (describe in Schedule O)	8	4,403
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	95,841
10	Grants and similar amounts paid (list in Schedule O)	10	
11	Benefits paid to or for members	11	125,266
12	Salaries, other compensation, and employee benefits	12	
13	Professional fees and other payments to independent contractors	13	600
14	Occupancy, rent, utilities, and maintenance	14	
15	Printing, publications, postage, and shipping	15	2,550
16	Other expenses (describe in Schedule O)	16	34,685
17	Total expenses. Add lines 10 through 16	17	163,101
18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	(67,260)
19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	247,037
20	Other changes in net assets or fund balances (explain in Schedule O)	20	
21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	179,777

For Paperwork Reduction Act Notice, see the separate instructions.

EEA

Form 990-EZ (2011)

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EXPENSES

ASSETS



Part II Balance Sheets. (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II



	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments	267,219	22	214,449
23 Land and buildings	0	23	0
24 Other assets (describe in Schedule O)	214,503	24	164,789
25 Total assets	481,722	25	379,238
26 Total liabilities (describe in Schedule O)	234,685	26	199,461
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	247,037	27	179,777

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III

Expenses

(Required for section

What is the organization's primary exempt purpose? Builders education, certification, promot

501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

28 GHBA focuses on formal builder education, informing builders of market news, and promotion of the residential construction industry.		
(Grants \$) If this amount includes foreign grants, check here	<input type="checkbox"/>	28a 125,266
29		
(Grants \$) If this amount includes foreign grants, check here	<input type="checkbox"/>	29a
30		
(Grants \$) If this amount includes foreign grants, check here	<input type="checkbox"/>	30a
31 Other program services (describe in Schedule O)		
(Grants \$) If this amount includes foreign grants, check here	<input type="checkbox"/>	31a
32 Total program service expenses (add lines 28a through 31a)		32 125,266

Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV



(a) Name and address	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Form W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
See 990_OFOV				
Dennis Pierce	President's Advisory Board	0	0	0
23 Liberty Place, Hattiesburg MS 39402				
Patrick Ward	President	2	0	0
20 Hegwood Drive, Hattiesburg MS 39401				
Bill Rodgers	Code & Standards Chair	0	0	0
200 Forrest Street, Hattiesburg MS 39401				
Lee Everett	Vice President	1	0	0
420 Davis Road, Petal MS 39465				
Jervis Mims	Life Time Board member	0	0	0
106 Jervis Mims Road, Hattiesburg MS 39401				
Melvin Stafford	Life Time Board Member	0	0	0
16 Hillcrest Drive, Hattiesburg MS 39402				
David Saulters	Secretary/Treasurer	0	0	0
5 Orleans Drive, Suite 1, Hattiesburg MS 39402				
Jonathan Boone	Associate Board Member	0	0	0
5009 Old Highway 11, Hattiesburg MS 39402				
Kyle Hamlett	Builder Board Member	1	0	0
36 Power Lane, Hattiesburg MS 39401				
Craig Flanagan	Builder Board Member	0	0	0
36 Power Lane, Hattiesburg MS 39401				
Burt Williamson	Past President	3	0	0
22 Keystone Drive, Suite A, Hattiesburg MS 39402				
Richard Hiatt	Alternate Builder Board Member	0	0	0
15 Keystone Drive, Suite c, Hattiesburg MS 39402				
Betty Jo Ison	Non-voting Realtor	0	0	0
100 N. 33rd Avenue, Hattiesburg MS 39401				

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V ☐

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		X
35 a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	X	
b If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	X	
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37 a Enter amount of political expenditures, direct or indirect, as described in the instructions	37a	
b Did the organization file Form 1120-POL for this year?	37b	X
38 a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a	X
b If "Yes," complete Schedule L, Part II and enter the total amount involved	38b	
39 Section 501(c)(7) organizations Enter		
a Initiation fees and capital contributions included on line 9	39a	
b Gross receipts, included on line 9, for public use of club facilities	39b	
40 a Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911, section 4912, section 4955		
b Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b	
c Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		
d Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the organization		
e All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e	
41 List the states with which a copy of this return is filed		
42 a The organization's books are in care of Association Management Systems, Inc Telephone no 601-582-3330 Located at 629 North Main Street Hattiesburg, MS ZIP + 4 39401		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.	42b	
c At any time during the calendar year, did the organization maintain an office outside of the U S ? If "Yes," enter the name of the foreign country	42c	
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041-Check here and enter the amount of tax-exempt interest received or accrued during the tax year	43	
44 a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44a	X
b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b	X
c Did the organization receive any payments for indoor tanning services during the year?	44c	X
d If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	44d	
45 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	45a	X
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b	X

- 46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46		X

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only. All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI ☐

- 47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

	Yes	No
47		

- 48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

48		
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- 49a Did the organization make any transfers to an exempt non-charitable related organization?

49a		
-----	--	--

- b If "Yes," was the related organization a section 527 organization?

49b		
-----	--	--

- 50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation

- f Total number of other employees paid over \$100,000

- 51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

- d Total number of other independent contractors each receiving over \$100,000

- 52 Did the organization complete Schedule A? Note: All section 501(c)(3) organizations and 4947(a)(1)

nonexempt charitable trusts must attach a completed Schedule A ☐ Yes ☒ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is

true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

Type or print name and title

Date

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN

CHARLES H JUNEK III JD C

CHARLES H JUNEK III JD C

02-21-2012

P 00395632

Firm's name CHARLES H JUNEK III JD CPA PC

Firm's EIN

Firm's address 702 SOUTHEAST CIRCLE

Phone no

601-268-0137

HATTIESBURG MS 39402

May the IRS discuss this return with the preparer shown above? See Instructions

☒ Yes ☐ No

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Name of the organization

**Supplemental Information Regarding
Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions

OMB No 1545-0047

2011

**Open to Public
Inspection**

Employer identification number

Greater Hattiesburg Homebuilders Association

64-0598786

Part I

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- | | |
|--|---|
| a <input type="checkbox"/> Mail solicitations | e <input type="checkbox"/> Solicitation of non-government grants |
| b <input type="checkbox"/> Internet and email solicitations | f <input type="checkbox"/> Solicitation of government grants |
| c <input type="checkbox"/> Phone solicitations | g <input checked="" type="checkbox"/> Special fundraising events |
| d <input type="checkbox"/> In-person solicitations | |

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☒ No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total				▶		

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

	(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
	<u>Golf Tourn</u> (event type)	<u>Home Show</u> (event type)	<u>None</u> (total number)	Add col (a) through col (c)
Revenue				
1 Gross receipts				
2 Less Charitable contributions				
3 Gross income (line 1 minus line 2)				
Direct Expenses				
4 Cash prizes				
5 Noncash prizes				
6 Rent/facility costs				
7 Food and beverages				
8 Entertainment				
9 Other direct expenses				
10 Direct expense summary Add lines 4 through 9 in column (d)				()
11 Net income summary Combine line 3, column (d), and line 10				

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue				
1 Gross revenue				
Direct Expenses				
2 Cash prizes				
3 Noncash prizes				
4 Rent/facility costs				
5 Other direct expenses				
6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d)				()
8 Net gaming income summary Combine line 1, column d, and line 7				

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain. _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

**Open to Public
Inspection**

Employer identification number

Greater Hattiesburg Homebuilders Association

64-0598786

01. Description of other revenue (Part I, line 8)

Description	Amount
Vendor's Compensation	5
Advertising	1,702
Mailing Labels	47
Rebates	123
HBAM	26
Meeting Sponsor	2,500

02. Description of other expenses (Part I, line 16)

Description	Amount
MS SOS	22
UBI Taxes	308
Franchise Taxes	40
Sales taxes	224
Food & Lodging	12
Travel	1,348
Bank Charges	141
Office Supplies	20
Credit Card Expenses	1,177
Insurance	1,243
Promotional	96
Web Site	1,472
Subscriptions	89
Management Fees	12,811

Name of the organization

Employer identification number

Greater Hattiesburg Homebuilders Association

64-0598786

Donations	5,000
-----------	-------

Telephone	439
-----------	-----

Filing Fees	2
-------------	---

Dues	81
------	----

Bad Debts	455
-----------	-----

Construction Advertising	9,465
--------------------------	-------

Membership Dues	140
-----------------	-----

Donations	100
-----------	-----

03. Description of other assets (Part II, line 24)

	Beginning	
Category	of Year	End of Year
Accounts Receivable	25,611	9,361
Construction In Process	175,498	155,428
Prepaid Expenses	13,394	0

04. Description of total liabilities (Part II, line 26)

	Beginning	
Category	of Year	End of Year
Accounts Payable	10,067	0
Construction Draws	167,794	155,885
Deferred Income	34,775	0
Deferred Dues	17,561	35,576
ADP Pledge	0	8,000
Other Payables	4,488	0

990

Overflow Statement

2011
Page 1

Name(s) as shown on return

FEIN

Greater Hattiesburg Homebuilders Association

64-0598786

SPECIAL EVENTS INCOME

Description	Amount
Golf Tournament	\$ 13,800
Home Show	66,391
Total:	<u>\$ 80,191</u>

SPECIAL EVENTS EXPENSES

Description	Amount
Golf Tournament	\$ 4,906
Home Show	49,480
Total:	<u>\$ 54,386</u>

MEMBER BENEFITS

Description	Amount
Awards	\$ 196
Conferences and meetings	13,961
Construction Promotion	13,620
Duplication	320
Educational Seminar	1,620
Home Show	33,780
Insurance	1,788
Membership Management Fees	18,435
National Dues	23,615
Postage	974
Printing	2,376
State Dues	11,830
Telephone	632
Web Site	2,119
Total:	<u>\$ 125,266</u>

PROFESSIONAL FEES

Description	Amount
Accountant	\$ 600
Total:	<u>\$ 600</u>

990

Overflow Statement

2011
Page 2

Name(s) as shown on return

FEIN

Greater Hattiesburg Homebuilders Association

64-0598786

PRINTING, SHIPPING, POSTAGE - READERSHIP EXPENSES

Description	Amount
Postage	\$ 677
Duplication	222
Printing	1,651
Total:	<u>\$ 2,550</u>

Current Officers, Directors, Trustees, and Key Employees

1 List all officers, directors, trustees, and key employees for the year even if they were not compensated.

[illegible]