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DLN: 93491261007552

OMB No 1545-0052

Department of the Treasury Internal Revenue Service

#### **Return of Private Foundation** or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

**Note.** The foundation may be able to use a copy of this return to satisfy state reporting requirements

2011

For	cale	ndar year 20	011, or tax y	year beginning 01-	01-2011 , and	d end	ding 12-31-	2011		
<b>G</b> Ch	neck a	ll that apply	Initial retu	_	of a former public ch		Final ref	curn		
		indation DONNELL FOUNDATI						entification numbe	er	
	ber and 0 S MAP		number if mail is	not delivered to street address	s) Room/suite		<b>B</b> Telephone nu (615) 890-5700	mber (see page 10 o	of the instructions)	
		n, state, and ZIP cod BORO, TN 37130353			•		C If exemption application is pending, check here ►  D 1. Foreign organizations, check here ►			
_		/pe of organization 4947(a)(1) non		n 501(c)(3) exempt priva		on		rganizations meeting e and attach comput		
of y	/ear <i>(f</i> e 16) <b>►</b>	ket value of all as from Part II, col. ( \$ 13,034,964	(c),	JAccounting method Other (specify) (Part I, column (d) mus	_	rual	under sectio  F If the foundation	undation status was t n 507(b)(1)(A), chec ation is in a 60-mont n 507(b)(1)(B), chec	h termination	
Pa	rt I	Analysis of Revenue and Extotal of amounts in columns (b), (c), and (necessarily equal the amounts in column (at the instructions)		c), and (d) may not	(a) Revenue and expenses per books	1 (d)	Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)	
	1	Contributions, gifts	s, grants, etc , rece	eived (attach schedule)						
	2	Check F 7 if the foundation is no		required to attach Sch B						
	3	Interest on sav	rings and tempo	orary cash investments	2,360		2,360			
	4	Dividends and i	interest from se	ecurities						
	5a b			8,724	8,724		8,724			
Ф	6a	Net gaın or (los	s) from sale of	assets not on line 10						
3	ь	Gross sales price fo	or all assets on line	e 6a						
Revenue	7	Capital gain ne	t ıncome (from	Part IV, line 2)						
	8	Net short-term	capital gain .							
	9	Income modific	ations							
	10a	Gross sales less ret	turns and allowand	es						
	b	Less Costofg	oods sold							
	c	Gross profit or	(loss) (attach s	chedule)						
	11	Other Income (	attach schedul	e)	29,360					
	12	Total. Add lines	s 1 through 11		40,444		11,084			
	13	-	-	ctors, trustees, etc	75,000		37,500		37,500	
ķ	14			wages						
Expenses	15			fits						
Ž	16a	_	-							
	b			dule)	8,448		5,914		2,534	
₹	C	O ther profession	onal fees (attac	h schedule)						
and Administrative	17	Interest			65,124		35,763		1	
ĭ	18	•	, , , , ,	4 of the instructions)	7,414		7,414			
Ē	19			) and depletion						
Ą	20									
Ę	21			ings						
	22				057 22.240		24 770		270	
ţĬŢ	23		•	lule)	22,348		21,779		270	
<u>е</u>	24	Total operating		•			400 07-			
Operating					178,334		108,370		40,305	
_	25			id	619,606		100 270		619,606	
	26	•		ts. Add lines 24 and 25	797,940		108,370		659,911	
	27	Subtract line 26		cae and dishursements	-757,496					
	a L		_	ses and disbursements	-/3/,496		0			
	B			ative, enter -0-)			0			
	С	Aujustea net Ir	iconie (ii negati	ve, enter -0 -)						

Pa	rt II	Balance Sheets should be for end-of-year amounts only (See instructions)	(a) Book Value	<b>(b)</b> Bool		(c) Fair Market Value
	1	Cash—non-interest-bearing	27,046	` '	139,7	
	2	Savings and temporary cash investments	100,000			
	3	Accounts receivable	•			
	-	Less allowance for doubtful accounts				
	4	Pledges receivable -				
	•	Less allowance for doubtful accounts				
	5	Grants receivable				
	6	Receivables due from officers, directors, trustees, and other				
		disqualified persons (attach schedule) (see page 15 of the				
		Instructions)				
	7	Other notes and loans receivable (attach schedule)				+
	′					
ا ي		Less allowance for doubtful accounts 🟲				
\$ \$	8	Inventories for sale or use				
¥	9	Prepaid expenses and deferred charges				
	10a	Investments—U S and state government obligations (attach schedule)				
	b	Investments—corporate stock (attach schedule)				
		Investments—corporate bonds (attach schedule)				
	11	Investments—land, buildings, and equipment basis 🕨				
		Less accumulated depreciation (attach schedule) 🟲	8,384,013	<b>6</b> 5	8,211,3	80 12,895,181
		Investments—mortgage loans				
		Investments—other (attach schedule)				
	14	Land, buildings, and equipment basis 🟲		_		
		Less accumulated depreciation (attach schedule) 🟲 16,189	12,951	<b>%</b>	3,2	38
	15	Other assets (describe 🟲)				
	16	<b>Total assets</b> (to be completed by all filers—see the				
		ınstructions Also, see page 1, item I)	8,524,010		8,354,4	01 13,034,964
	17	Accounts payable and accrued expenses	6,250			_
	18	Grants payable				_
\$	19	Deferred revenue				_
┋┃	20	Loans from officers, directors, trustees, and other disqualified persons				_
등 -	21	Mortgages and other notes payable (attach schedule)	1,056,957		1,214,9	57
-	22	Other liabilities (describe 🟲)	1,044	<b>%</b>	2	07
			1.064.354		1 215 1	64
-	23	Total liabilities (add lines 17 through 22)	1,064,251		1,215,1	04
		Foundations that follow SFAS 117, check here F				
اي	24	and complete lines 24 through 26 and lines 30 and 31.  Unrestricted				
or Fund Balances	24	Temporarily restricted				$\dashv$
ᇊ	25	' '				$\dashv$
<u> </u>	26	Permanently restricted				$\dashv$
텕		Foundations that do not follow SFAS 117, check here				
듸	27	and complete lines 27 through 31.  Capital stock, trust principal, or current funds				
	27	Paid-in or capital surplus, or land, bldg, and equipment fund	8,531,321		8,531,3	21
Assets	28	Retained earnings, accumulated income, endowment, or other funds	-1,071,562		-1,392,0	
اجٌ	29 30		-1,0/1,362		1,392,0	<del>-</del>
¥	30	Total net assets or fund balances (see page 17 of the instructions)	7,459,759		7,139,2	37
2	31	Total liabilities and net assets/fund balances (see page 17 of	7,755,755		.,100,2	<del></del>
	31	the instructions)	8,524,010		8,354,4	01
			5,524,010		5,55 T,T	1
Pa	rt II	Analysis of Changes in Net Assets or Fund Balances				
1		Total net assets or fund balances at beginning of year—Part II, column	(a), line 30 (must a	gree		
		with end-of-year figure reported on prior year's return)			1	7,459,759
2		Enter amount from Part I, line 27a			2	-757,496
3		Other increases not included in line 2 (itemize)		<u>~</u>	3	436,974
4		Add lines 1, 2, and 3			4	7,139,237
5		Decreases not included in line 2 (itemize) ▶			5	
6		Total net assets or fund balances at end of year (line 4 minus line 5)—F	art II, column (b), l	ıne 30 .   .	6	7,139,237

		the kınd(s) of property sold (e g , r ouse, or common stock, 200 shs		P—Purchase D—Donation	(c) Date acquired (mo , day, yr )	(d) Date sold (mo , day, yr )
1a						
				1		
(е	) Gross sales price	(f) Depreciation allows (or allowable)		t or other basıs opense of sale		or (loss) ) minus (g)
		(or anowabie)	pius c/	CPCH3C OF Sale	(c) plus (i	) IIIIIus (g)
b						
d						
	mnlete only for assets s	showing gain in column (h) and own	ed by the foundation	n on 12/31/69	(I) Gains (Col	(h) gain minus
		(j) Adjusted basis		cess of col (ı)		less than -0-) <b>or</b>
(i)	FM V as of 12/31/69	as of 12/31/69		col (j), if any		om col (h))
а						
b						
С						
d						
е						
2	Capital gain net incor	me or (net capital loss)	If gaın, also enter If (loss), enter -0		2	
3	Net short-term capita	ه al gain or (loss) as defined in sectio	ons 1222(5) and (6	,		
	·	Part I, line 8, column (c) (see page			າ	
	If (loss), enter -0- in				}  <sub>3</sub>	
Part '	V Qualification I	Jnder Section 4940(e) for	Reduced Tay or	Net Investme	<u> </u>	
If section Was the	on 4940(d)(2) applies, l foundation liable for the	erivate foundations subject to the s eave this part blank e section 4942 tax on the distribute of qualify under section 4940(e) D	table amount of any	year in the base p	·	┌ Yes ┌ No
		unt in each column for each year, s			makıng anv entries	
	(a)		1		(d)	
Base	period years Calendar	<b>(b)</b> Adjusted qualifying distributions	(c) Net value of noncha		Distributio	n ratio
year (c	or tax year beginning in) 2010				(col (b) divided	by cor (c))
	2009					
	2008					
	2007					
	2006					
2	Total of line 1, colum	n (d)			2	
3		ratio for the 5-year base period—d he foundation has been in existend			3	
	the number of years t	ne roundation has been in existent	e ii less tilali 5 yea			
4	Enter the net value of	f noncharitable-use assets for 201	1 from Part X, line!	5	4	
5	Multiply line 4 by line	3			5	
6	Enter 1% of net inves	stment income (1% of Part I, line 2	27b)	[	6	
7	Add lines 5 and 6				7	
8		butions from Part XII, line 4.			8	
0	If line 8 is equal to or	greater than line 7, check the box			_	x rate See
	the Part VI instructio					

1a	Exempt operating foundations described in section 4940(d)(2), check here T and enter "N/A" on line 1				
	Date of ruling or determination letter (attach copy of letter if necessary–see instructions)				
ь	(I	1			0
	here ► and enter 1% of Part I, line 27b				
c	All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)				
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	2			
3	Add lines 1 and 2	3			
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	4			
5	Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0	5			
6	C redits/P ayments				
а	2011 estimated tax payments and 2010 overpayment credited to 2011 6a				
b	Exempt foreign organizations—tax withheld at source 6b				
c	Tax paid with application for extension of time to file (Form 8868) 6c				
d	Backup withholding erroneously withheld 6d				
7	Total credits and payments Add lines 6a through 6d	7			
8	Enter any <b>penalty</b> for underpayment of estimated tax. Check here 🗂 if Form 2220 is attached	8			
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9			
LO	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10			
L1	Enter the amount of line 10 to be Credited to 2012 estimated tax • 0 Refunded •	11			
Par	t VII-A Statements Regarding Activities			_	
La	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did			Yes	No
	ıt partıcıpate or ıntervene ın any political campaign?		1a		No
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page	: 19 of			
	the instructions for definition)?		1b		No
	If the answer is "Yes" to <b>1a</b> or <b>1b</b> , attach a detailed description of the activities and copies of any materials				
	published or distributed by the foundation in connection with the activities.				
С	Did the foundation file Form 1120-POL for this year?		1c		No
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year				
	(1) On the foundation  \$ (2) On foundation managers  \$				
е	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax impos	ea			
_	on foundation managers 🕨 \$				
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?		·		No
_	If "Yes," attach a detailed description of the activities.	h l			
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, art of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes	icles	з		No
4-2	Did the foundation have unrelated business gross income of \$1,000 or more during the year?				No
4a b	If "Yes," has it filed a tax return on <b>Form 990-T</b> for this year?		. 4a . 4b	1	10
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?		. 5		No
•	If "Yes," attach the statement required by General Instruction T.		·		<del>                                    </del>
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either				
•	By language in the governing instrument, or				
	By state legislation that effectively amends the governing instrument so that no mandatory directions				
	that conflict with the state law remain in the governing instrument?		6	Yes	
7	Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV		7	Yes	
8a	Enter the states to which the foundation reports or with which it is registered (see page 19 of the				
	ınstructions) ►TN		_		
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney				
	General (or designate) of each state as required by General Instruction G? If "No," attach explanation .		8b	Yes	
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(	(3)			
	or $4942(j)(5)$ for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV) and $(5000000000000000000000000000000000000$	on on			
	page 27)? If "Yes," complete Part XIV		9	<u> </u>	No
LO	Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresse	es	10		No

	990-PF (2011)		F	age <b>5</b>
	rt VII-A Statements Regarding Activities (continued)		T	
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the			١
	meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions)	11		No
12	Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008?	12		No
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	Yes	
	Website address ► <u>N/A</u>			
14	The books are in care of ▶RICK G MANSFIELD Telephone no ▶(615)	890.	-5700	
	Located at 110 S MAPLE ST MURFREESBORO TN ZIP+4 37130			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of <b>Form 1041</b> —Check here			► □
	and enter the amount of tax-exempt interest received or accrued during the year			
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over		Yes	Νο
	a bank, securities, or other financial account in a foreign country?	16		
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1 If "Yes", enter the name of the foreign country			
Pai	rt VII-B Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1a	During the year did the foundation (either directly or indirectly)			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person? Yes Vo			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)			
	a disqualified person?			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? Yes Vo			
	(5) Transfer any income or assets to a disqualified person (or make any of either available			
	for the benefit or use of a disqualified person)?			
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			
	if the foundation agreed to make a grant to or to employ the official for a period			
	after termination of government service, if terminating within 90 days )			
Ь				
	section 53 4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)?	1b		
	Organizations relying on a current notice regarding disaster assistance check here	<del></del>		
_	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts,			
	that were not corrected before the first day of the tax year beginning in 2011?	10		
_		1c		
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private			
	operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
а	At the end of tax year 2011, did the foundation have any undistributed income (lines 6d			
	and 6e, Part XIII) for tax year(s) beginning before 2011?			
_	If "Yes," list the years > 20, 20, 20	1		
ь	Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2)			
	(relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2)			
	to <b>all</b> years listed, answer "No" and attach statement—see page 20 of the instructions )	2b		
С	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here			
	► 20, 20, 20			
3 <b>a</b>	Did the foundation hold more than a 2% direct or indirect interest in any business			
	enterprise at any time during the year?	1		
b	If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation	1		
	or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved	1		
	by the Commissioner under section $4943(c)(7)$ ) to dispose of holdings acquired by gift or bequest, or (3)	1		
	the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine	1		
	ıf the foundation had excess business holdings in 2011.).	3b		
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		No
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its			
	charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b		No

1 01111	330 TT (2011)									rage <b>u</b>
Pai	t VIII-B Statements Rega	rdii	ng Activities for	Wŀ	nich Form 4720	May Be Requir	ed <i>(cont</i>	inueq	1)	
5a	During the year did the foundation	п рау	or incurany amoun	t to						
	(1) Carry on propaganda, or othe	rwise	attempt to influence	e leg	ııslatıon (section 494	15(e))?	☐ Yes 🔽	No		
	(2) Influence the outcome of any	spec	ific public election (	see	section 4955), or to	carry				
	on, directly or indirectly, any	vote	r registration drive?.				┌ Yes ┌	No		
	(3) Provide a grant to an individu	al foi	travel, study, or oth	ners	ımılar purposes?		┌ Yes ┌	· No		
	(4) Provide a grant to an organiza	ation	other than a charita	ble,	etc , organization de:	scribed				
	ın section 509(a)(1), (2), or (	3), o	r section 4940(d)(2	)? (s	see page 22 of the in:	structions)	┌ Yes ┌	No		
	(5) Provide for any purpose other									
	educational purposes, or for t	he pi	evention of cruelty t	o ch	uldren or animals?.		. ☐ Yes 🔽	- No		
ь	If any answer is "Yes" to 5a(1)-(									
	Regulations section 53 4945 or i							ns)?	5b	
	Organizations relying on a curren						_	_ ` +		
c	If the answer is "Yes" to question						,			
_	tax because it maintained expend						□ Yes □	- <sub>No</sub>		
	If "Yes," attach the statement requ						,,			
6a	Did the foundation, during the year									
ou	, , ,	•	, ,	,	,, , ,		□ ves □	- No		
h	premiums on a personal benefit contract?					6b	No			
U		11, pc	y premiums, unecci	/ 01 1	indirectly, on a perso	mai benent contra		•	OD	110
	If "Yes" to 6b, file Form 8870.  7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? Yes No									
7a									<b></b>	
	If yes, did the foundation receive								7b	1
Pai	Information Abou and Contractors	t Ot	ficers, Directors	5, I	rustees, Founda	tion managers	s, Higniy	Paid	Emp	ioyees,
1	List all officers, directors, trustee	s, fo	undation managers a	nd t	heir compensation (s	see page 22 of the	instruction	ns).		
		Ť	Title, and average		(c) Compensation	(d) Contributi				
	(a) Name and address		hours per week	(	If not paid, enter	employee bene				e account, owances
	APCI	_	devoted to position		-0-)	and deferred com				
RICK	G MANSFIELD 📆		RUSTEE 5 0 0		25,000		0			0
	SMAPLE	12	00							
	FREESBORO,TN 37130	_								
WILLI	AM E ROWLAND	TRU 15	JSTEE		25,000		0			0
	SE BROAD ST	1	50							
	FREESBORO,TN 37130	+								
J KEN	T BURKLOW 🕏	TRU 15	JSTEE		25,000		0			0
	1 TOWNESIDE LN	1.3	50							
	DSTOCK,GA 30189			<u>.                                    </u>		22 611				
2	Compensation of five highest-paid If none, enter "NONE."	ı em <sub>l</sub>	ployees (other than t	tnos	e included on line 1—	see page 23 of the	e instructio	ons).		
	21 Holle, eliter Holles					(d) Contrib	utions to			
(a)	Name and address of each employ	yee	(b) Title, and avera		(c) Compensatio	employee		(e) E	xpens	e account,
	paid more than \$50,000		devoted to positive		(c) Compensatio	pians and o		oth	ner allo	owances
	_					compens	sation			
NON	t .		-							
			1							
			1							
Tota	I number of other employees paid o	war	<u> </u>		<u> </u>		<b>L</b>			

Part VIII Information About Officers, Directors, True and Contractors (continued)	ustees, Foundation Managers, Highly	Paid Employees,
3 Five highest-paid independent contractors for professional service	ces (see page 23 of the instructions). If none, e	nter "NONE".
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional service	es	
Part IX-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax year Includ	e relevant statistical information such as the number of	Ι
organizations and other beneficiaries served, conferences convened, research papers	produced, etc	Expenses
1		
2		
3		
4		
	- (	
Part IX-B Summary of Program-Related Investmen  Describe the two largest program-related investments made by the foundation du		
	iring the tax year on lines 1 and 2	Amount
1 N/A		
2		
All other program-related investments See page 24 of the instruct	tions	
3		

Form	990-PF (2011)		Page <b>8</b>
Pa	<b>Minimum Investment Return</b> (All domestic foundations must complete this part. For see page 24 of the instructions.)	reign	foundations,
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc ,		
	purposes		
а	A verage monthly fair market value of securities	1a	0
b	Average of monthly cash balances	1b	135,500
C	Fair market value of all other assets (see page 24 of the instructions)	1c	12,895,181
d	<b>Total</b> (add lines 1a, b, and c)	1d	13,030,681
e	Reduction claimed for blockage or other factors reported on lines 1a and		
	1c (attach detailed explanation)		
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	13,030,681
4	Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see page 25		
	of the instructions)	4	195,460
5	Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4	5	12,835,221
6	Minimum investment return. Enter 5% of line 5	6	641,761
Dai	Distributable Amount (see page 25 of the instructions) (Section 4942(j)(3) and (j)(	5) pr	ivate operating
	foundations and certain foreign organizations check here 🕨 📗 and do not complete t	his pa	art.)
1	Minimum investment return from Part X, line 6	1	641,761
2a	Tax on investment income for 2011 from Part VI, line 5 2a		
b	Income tax for 2011 (This does not include the tax from Part VI) 2b		
c	Add lines 2a and 2b	2c	
3	Distributable amount before adjustments Subtract line 2c from line 1	3	641,761
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	641,761
6	Deduction from distributable amount (see page 25 of the instructions)	6	
7	Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII,		
	line 1	7	641,761
Par	Qualifying Distributions (see page 25 of the instructions)		
1	A mounts paid (including administrative expenses) to accomplish charitable, etc , purposes		
а	Expenses, contributions, gifts, etc —total from Part I, column (d), line 26	1a	659,911
b	Program-related investments—total from Part IX-B	1b	·
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc ,		
	purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	За	
b	Cash distribution test (attach the required schedule).	3b	
4	Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4	650 011
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment	-	659,911
,			
•	Income Enter 1% of Part I, line 27b (see page 26 of the instructions)	5	650.011
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	659,911
	the section 4940(e) reduction of tax in those years	ner the	e roundation qualifies for

	ondistributed income (see page	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1	Distributable amount for 2011 from Part XI, line 7	Corpus	rears prior to 2010	2010	641,761
	Undistributed income, if any, as of the end of 2011				0.17,01
	Enter amount for 2010 only.			614,281	
	,			011,201	
	Total for prior years 20				
	Excess distributions carryover, if any, to 2011				
	From 2006				
	From 2007				
	From 2008				
	From 2009				
	From 2010				
f	<b>Total</b> of lines 3a through e				
4	Qualifying distributions for 2011 from Part				
	XII, line 4 🕨 \$659,911				
а	Applied to 2010, but not more than line 2a			614,281	
Ь	Applied to undistributed income of prior years (Election required—see page 26 of the instructions)				
_	Treated as distributions out of corpus (Election				
٠	required—see page 26 of the instructions)				
d	Applied to 2011 distributable amount				45,630
	Remaining amount distributed out of corpus				
	Excess distributions carryover applied to 2011				
	(If an amount appears in column (d), the same amount must be shown in column (a).)				
6	Enter the net total of each column as				
_	indicated below:				
	Corpus Add lines 3f, 4c, and 4e Subtract line 5			+	
	Prior years' undistributed income Subtract line 4b from line 2b				
С	Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a)				
	tax has been previously assessed				
d	Subtract line 6c from line 6b Taxable amount—see page 27 of the instructions				
е	Undistributed income for 2010 Subtract line 4a from line 2a Taxable amount—see page 27 of the instructions				
f	Undistributed income for 2011 Subtract				
	lines 4d and 5 from line 1 This amount must be distributed in 2011				596,131
7	A mounts treated as distributions out of				
	corpus to satisfy requirements imposed by				
	section 170(b)(1)(F) or 4942(g)(3) (see page 27				
	of the instructions)				
8	Excess distributions carryover from 2006 not applied on line 5 or line 7 (see page 27 of the instructions)				
9	Excess distributions carryover to 2012.				
_	Subtract lines 7 and 8 from line 6a				
10	Analysis of line 9				
а	Excess from 2007				
b	Excess from 2008				
С	Excess from 2009				
d	Excess from 2010				
	Excess from 2011				

P	art XIV Private Operating Fou	ndations (see p	age 27 of the in	structions and Pa	rt VII-A, question	າ 9)
la	If the foundation has received a ruling or foundation, and the ruling is effective for 2	determination letter	that it is a private	e operating		
b	Check box to indicate whether the organiz	zation is a private o	perating foundation	n described in sectio	on <b>Г</b> 4942(j)(3) d	or <b>「</b> 4942(j)(5)
	Enter the lesser of the adjusted net	Tax year	-	Prior 3 years		( ) =
	income from Part I or the minimum	(a) 2011	<b>(b)</b> 2010	(c) 2009	(d) 2008	(e) Total
	Investment return from Part X for each year listed	(=) = = =	(-)	(3, 200)	(,	
h	year listed					
	Qualifying distributions from Part XII,					
	line 4 for each year listed					
d	Amounts included in line 2c not used directly for active conduct of exempt activities					
_	Qualifying distributions made directly					
_	for active conduct of exempt activities					
	Subtract line 2d from line 2c					
3	Complete 3a, b, or c for the					
	alternative test relied upon					
а	"Assets" alternative test—enter					
	(1) Value of all assets					
	(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					
b	"Endowment" alternative test— enter 2/3					
-	of minimum investment return shown in					
	Part X, line 6 for each year listed					
C	"Support" alternative test—enter					
	(1) Total support other than gross					
	investment income (interest,					
	dividends, rents, payments on securities loans (section					
	512(a)(5)), or royalties)					
	(2) Support from general public					
	and 5 or more exempt					
	organizations as provided in					
	section 4942(j)(3)(B)(iii) (3) Largest amount of support					
	from an exempt organization					
	(4) Gross investment income					
Pa	rt XV Supplementary Informati				on had \$5,000	or more in
	assets at any time during		page 27 of the	instructions.)		
L _	<b>Information Regarding Foundation Manag</b> List any managers of the foundation who h		then 20/ of the	****		4-4
a	before the close of any tax year (but only					luation
	belove the close of any tax year (but only	ene, nave contrib	acca more man qu	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	00, (4)(2),	
b	List any managers of the foundation who o				lly large portion of t	he
	ownership of a partnership or other entity	) of which the founda	ation has a 10% o	r greater interest		
	Information Regarding Contribution, Gran	nt. Gift. Loan. Schola	arship, etc., Progra	ıms:		
						<b>-</b>
	Check here I if the foundation only manusolicited requests for funds If the foundation	ikes contributions t dation makes diffs	o preselected chai	ritable organizations age 28 of the instru	and does not acce	pt Is or organizations
	under other conditions, complete items 2		grants, etc (see p	age 20 of the mistra	etions) to marvidual	is or organizations
	, , ,					
а	The name, address, and telephone number	ar of the nerson to w	hom applications	should be addressed	1	
<b>.</b>	RICK MANSFIELD	or the person to w	mom applications.	snodia be addressee	•	
	110 S MAPLE ST					
	MURFREESBORO,TN 37130					
	(615) 890-5700					
b	The form in which applications should be	submitted and infor	mation and materi	als they should inclu	ıde	
	NO FORM IS REQUIRED BUT IN THE R	EQUEST THE CHA	RITABLE ORGANI	IZATION MUST OU	TLINE THE REQUE	EST FOR
	CONTRIBUTIONS AND THE INTENDED					
С	Any submission deadlines					
	NONE					
d	Any restrictions or limitations on awards,	, such as by geogra	phical areas, chari	table fields, kinds of	institutions, or oth	er
-	factors			,	2.2, 2 2611	
	MUST BE USED FOR THE BENEFIT OF	A CHARITARI F O D	RGANIZATION			

Form 990-PF (2011)

Part XV Supplementary Information (continued)

delicate Supplementary Inform				
3 Grants and Contributions Paid	l During the Year or App	proved for F	uture Payment	
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	A mount
Name and address (home or business)	or substantial contributor	recipient	Contribution	
a Paid during the year MARTIN METHODIST COLLEGE 433 W MADISON STREET PULASKI,TN 38478			OPERATIONS / EDUCATIONAL PURPOSES	609,606
SOUTHERN POLYTECHNIC STATE UNIV FOU 1100 S MARIETTA PKWY MARIETTA,GA 30060			LANCE LINSCOTT SCHOLARSHIP FUND	10,000
Total				619,606
<b>b</b> Approved for future payment				
Total			<b>l</b> 2h	]

Form 990-l	PF(2011) -A Analysis of Income-Produc	sina Activitie				Page <b>1</b> 2
	s amounts unless otherwise indicated		isiness income	Excluded by section	512, 513, or 514	(e)
-	n service revenue	(a) Business code	<b>(b)</b> A mount	(c) Exclusion code	(d) A mount	Related or exemp function income (See page 28 of
a						the instructions
ь						
	and contracts from government agencies					
_	rship dues and assessments					
	on savings and temporary cash investments			14	2,360	
	nds and interest from securities					
<b>5</b> Net ren	tal income or (loss) from real estate					
<b>a</b> Debt-	financed property					
	ebt-financed property			16	8,724	
	al income or (loss) from personal property  nvestment income					
	loss) from sales of assets other than inventory					
,	ome or (loss) from special events					
	profit or (loss) from sales of inventory					
<b>11</b> Otherr	evenue aFARM INCOME			41	29,360	
b						
d						
	10.11				40,444	
	Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e)				· · · · · · · · · · · · · · · · · · ·	40,444
	orksheet in line 13 instructions on page 2				.5	+0,+++
	-B Relationship of Activities to	o the Accom	plishment of I			
Line No.	Explain below how each activity for wh the accomplishment of the organizatio page 28 of the instructions )					

Part	XVII	Information Re Noncharitable				d Trans	act	ions aı	nd Relations	ships With		,	<u> </u>
<b>1</b> Did 1	the organ	ization directly or indirectly	•			other orga	anızat	ion describ	ed in section			Yes	No
501(	(c) of the	Code (other than section	501(c)(3) organ	nızatıons)	or in section 52	7, relating	to po	litical orgai	nizations?				
<b>a</b> Tra	nsfers f	rom the reporting four	ndation to a r	noncharı	ıtable exempt	organiza	atıon	of					
(1)	Cash.										1a(1)		No
		assets									1a(2)		No
<b>b</b> Oth	ner trans	sactions											
(1)	Sales	of assets to a noncha	rıtable exem	pt orgar	nization						1b(1)		No
(2)	Purcha	ases of assets from a	noncharitabl	le exem	pt organizatio	on					1b(2)		No
		of facilities, equipme			-						-		No
		ursement arrangemen									1b(4)		No
		or loan guarantees.									<b>─</b> `		No
		nance of services or m											No
		facılıtıes, equipment, i											No
of the	he good ny tran	er to any of the above s, other assets, or se saction or sharing arm	rvices given angement, sl	by the r how in c	reporting four olumn <b>(d)</b> the	idation I value of	f the f the	foundati goods, o	on received les ther assets, or	ss than fair marke services receive	et value d		
(a) Line	No	(b) Amount involved	(c) Name of	noncharita	able exempt org	anızatıon	1	(d) Descri	otion of transfers,	transactions, and sha	rıng arra	ngemer	nts
-	_												
-													
des	cribed i	dation directly or indi n section 501(c) of th implete the following s	ne Code (otho schedule	-	section 501(	c)(3)) or	ın se		7?		.F <sub>Y</sub> e	ıs F	No
		(a) Name of organization	n 		<b>(b)</b> Type	of organiza	ition		(c)	Description of relation	onship		
	the b	r penalties of perjury, est of my knowledge a d on all information of * * * * *	and belief, it i	ıs true, d	correct, and c	omplete		laration					
	) <u>-</u>	ignature of officer or ti	rustee					Date		Title			
									N - 4 -	r ride	LDTIN		
Sign Here								L	Date	Check if self- employed	PTIN		
ign	, δ (φ >	Signature	IAM O DIX						2012-08-29	employed <b>F</b> J			
S	Paid Preparer? Use Only	Firm's name ▶		GRAN	INIS & ASSO	CIATES	PC			Fırm's EIN ►			
	_ ~ ~ ~ ×	3		515 V	W BURTON S	Т							
		Firm's address 🕨		MURF	REESBORO,	TN 371	303	549		Phone no (615	)895-	1040	
Mav the	l e IRS dı	scuss this return with	the prepare	rshown	above? See	ınstructio	ons			<u>.</u> ▶□	Yes レ	No	

DLN: 93491261007552

OMB No 1545-0172

Form **4562** 

## **Depreciation and Amortization** (Including Information on Listed Property)

Department of the Treasury Internal Revenue Service (99)	•	See separate i	nst ruct ions.	. F Attach	to your tax re	et urn.		Attachment Sequence No <b>179</b>
Name(s) shown on return RUCKER-DONNELL FOUN	IDATION		Business	or activity to w	hich this forr	n relates	I	dentifying number
KOCKEK-DONNELL 1 OO1	IDATION		INDIREC <sup>-</sup>	T DEPRECIAT	ION		6	52-1856912
	To Expense (							
	ou have any li	sted propert	y, complet	<u>e Part V befo</u>	ore you con	nplete Part I.		1
1 Maximum amount (see	•						1	500,000
2 Total cost of section 1	79 property plac	ed in service	(see instruc	tions) .			2	
<b>3</b> Threshold cost of sect	ion 179 property	/ before reduct	ion in limita	tion (see instr	uctions) .		3	2,000,000
4 Reduction in limitation	Subtract line 3	from line 2 If	zero or less	, enter -0-			4	
5 Dollar limitation for tax	year Subtract	line 4 from line	1 Ifzero o	r less, enter - 0	) - If married	filing		
separately, see instruc	tions						5	
6 (a)	Description of pr	operty		(b) Cost (bu		(c) Elected c	ost	
					,,			
<b>7</b> Listed property Enter	the amount from	line 29 .			. 7			
8 Total elected cost of s	ection 179 prop	erty Addamo	unts ın coluı	mn (c), lines 6	and 7 .		8	
<b>9</b> Tentative deduction E	nter the <b>smaller</b>	of line 5 or line	e8				9	
10 Carryover of disallowe	d deduction from	ı lıne 13 of you	ır 2010 Forr	m 4562 .			10	
11 Business income limitation					e instructions)		11	
12 Section 179 expense	deduction Add I	ines 9 and 10.	but do not e	enter more that	n line 11 •		12	
13 Carryover of disallowe		•			.▶ 13	I		
Note: Do not use Part								
						ınclude lısted pı	roper	ty ) (See instructions )
14 Special depreciation a								
tax year (see instructi	ons)					_	14	
15 Property subject to se	ction 168(f)(1) e	election .					15	
16 Other depreciation (in	cluding ACRS)						16	
Part IIII MACRS De	preciation (I	<b>Do not</b> inclu	de listed p	roperty. <b>)</b> (Se	e instructio	ns.)		•
			Sec	ction A				
17 MACRS deductions for	•		-	=			17	
18 If you are electing t	•	•	ın service	during the ta	ax year into			
general asset accou	<u> </u>					<u>▶</u> 厂	<u> </u>	-
Section B-Ass	ets Placed in			1 Tax Year	Using the	General Dep	recia	ation System
	(b) Month and	(c) Bası deprecia	I .					
(a) Classification of	year placed in	(business/in		(d) Recovery	(e) Conven	ion (f) Metho	od	(g)Depreciation
property	service	use		period				deduction
		only—see ins	tructions)					
19a 3-year property								
<b>b</b> 5-year property					<b>-</b>			
c 7-year property d 10-year property								
e 15-year property								
f 20-year property								
g 25-year property	-			25 yrs		S/L		
<b>h</b> Residential rental				27 5 yrs	ММ	S/L		
property				27 5 yrs	ММ	S/L		
i Nonresıdentıal real				39 yrs	MM	S/L		
property					MM	S/L		
	n C—Assets Plac	ced in Service	During 2011	Tax Year Using	the Alterna	tive Depreciation	n Syst	tem
<b>20a</b> Class life						S/L		
<b>b</b> 12-year				12 yrs		S/L		
c 40-year		<u> </u>		40 yrs	MM	S/L		
	y (see instruc	•						Τ
21 Listed property Enter							21	
<b>22 Total.</b> Add amounts fro and on the appropriate	lines of your ret	urn Partnersh	ips and S co	orporations—se	e instruction		22	
23 For assets shown above portion of the basis att					23			

Part V Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)

**Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A—Depre	ciation a	nd Other I	nforma	tion (C	aution	: See t	the in	nstruct	ions for	limits	for pa	sseng	er au	tomob	iles.)
<b>24a</b> Do you have eviden	nce to support	the business/inv	estment u	ise claime	d? <b>┌ Yes</b>	Гпо		24	<b>b</b> If "Yes,"	'is the e	v idence	written?	Гуе	sГNo	)
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	Cost o	<b>i)</b> r other sıs	(busines	<b>(e)</b> deprecia s/investn e only)		<b>(f)</b> Recovery period	<b>(g)</b> Method Convent		<b>(h</b> Depreci dedud	ation/		(i) Elected section 1 cost	
<b>25</b> Special depreciation allo			erty placed	in service (	during the	tax year	and u	sed more	than 2	5					
<b>26</b> Property used more	e than 50%	ın a qualıfıed	business	use	_										
		%											+		
		%											+		
<b>27</b> Property used 50%	or less in a	qualified bus	iness us	е											
		%							S/L - S/L -				4		
		%							S/L -				$\dashv$		
28 Add amounts in co	olumn (h), lır	es 25 throug	ıh 27 En	ter here a	and on lir	ne 21, p	oage	1 .	28						
29 Add amounts in co	olumn (ı), lın	e 26 Enterh	ere and c	n line 7,	page 1						29				
		Se	ction B	—Infor	mation	on U	se c	f Veh	icles			•			
Complete this section If you provided vehicles to	for vehicles	used by a so	le propri	etor, parl	tner, or o	ther "m	ore t	han 5%	owner,"	or relat	ed per	son for the	e vehic	lec	
					a)	(L		Техсери	(c)		d)	_	e)		f)
year (do not include			_		cle 1	Vehic	-	V e	hicle 3	-	cle 4	Vehi	-		cle 6
31 Total commuting r	miles driven	during the ye	ar .												
32 Total other person	nal(noncomm	nuting) miles	drıven												
33 Total miles driven through 32		ear Add line	s 30												
<b>34</b> Was the vehicle as	vaılable for p	ersonal use		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
during off-duty ho	urs? .														
<b>35</b> Was the vehicle us owner or related p		by a more th	nan 5%												
<b>36</b> Is another vehicle	avaılable fo	r personal us													
	_	stions for	•	•						-					
Answer these question 5% owners or related	persons (se	e instructions	s)										o are i	not moi	re thar
<b>37</b> Do you maintain a employees?		y statement											<u> </u>	es	No
38 Do you maintain a employees? See the	•	,	•					, .		٠, ,	,				
39 Do you treat all us							_								
<b>40</b> Do you provide movehicles, and retain	re than five	vehicles to y	our empl			rmatio	n fror	n your e	mployee	s about	the us	e of the	a -		
<b>41</b> Do you meet the re				 automobi	le demor	nstratio	n use	· e? (See	ınstructı	ons)					
Note: If your answ	•	_	•					•		•	s .				-
	rtization	, , , , , , , , , , , ,	1.5	, do 110	c compre			101 1110		Vennere					
(a) Description of c		(b) Date amortization begins	n	( A mort a mo	ızable		C	(d) Code ection	A mor	e) tization od or entage			<b>(f)</b> rtızatıc hıs yea		
<b>42</b> A mortization of co	sts that her		ur 2011	tax vear	(see inst	truction	ns )		I pere		·				
/ 01 61 24 61011 01 00	- I that beg	auring yo	1	can year	,500 1115	1, 40 (101	,								
									+						
<b>43</b> A mortization of co	sts that beq	an before you	ur 2011 t	ax year						43	1				9,713
44 Total. Add amount	_	•		•	ere to re	port				44					9,713

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# **TY 2011 Accounting Fees Schedule**

Name: RUCKER-DONNELL FOUNDATION

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
ACCOUNTING FEES	8,448	5,914		2,534

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Note: To capture the full content of this document, please select landscape mode (11"  $\times$  8.5") when printing.

### **TY 2011 Amortization Schedule**

Name: RUCKER-DONNELL FOUNDATION

Description of Amortized Expenses	Date Acquired, Completed, or Expended	Amount Amortized	Deduction for Prior Years	Amortization Method	Current Year Amortization	Net Investment Income	Adjusted Net Income	Total Amount of Amortization
LOAN COSTS	2010-04-19	19,427	6,476	2	9,713	9,713		16,189

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# **TY 2011 Compensation Explanation**

Name: RUCKER-DONNELL FOUNDATION

Person Name	Explanation
RICK G MANSFIELD	
WILLIAM E ROWLAND	
J KENT BURKLOW	

## **TY 2011 Investments - Land Schedule**

Name: RUCKER-DONNELL FOUNDATION

Category/ Item	Cost/Other Basis	Accumulated Depreciation	Book Value	End of Year Fair Market Value
LAND	8,211,380		8,211,380	12,895,181

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## TY 2011 Land, Etc. Schedule

Name: RUCKER-DONNELL FOUNDATION

Category / Item	Cost / Other Basis	Accumulated Depreciation	Book Value	End of Year Fair Market Value
INTANGIBLE ASSETS	19,427	16,189	3,238	

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# TY 2011 Mortgages and Notes Payable Schedule

Name: RUCKER-DONNELL FOUNDATION

**EIN:** 62-1856912

**Total Mortgage Amount:** 

Item No.	1
Lender's Name	
Lender's Title	
Relationship to Insider	
Original Amount of Loan	
Balance Due	1214957
Date of Note	
Maturity Date	
Repayment Terms	
Interest Rate	0.0600
Security Provided by Borrower	4TRACTS VETS PKWY & HWY 99
Purpose of Loan	
Description of Lender Consideration	
Consideration FMV	
<u>r</u>	

### DLN: 93491261007552

## **TY 2011 Other Expenses Schedule**

Name: RUCKER-DONNELL FOUNDATION

Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
EXPENSES				
BANK CHARGES	184	184		
GIFTS	126			
POSTAGE	261	131		130
REPAIRS & MAINTENANCE	10,086	10,086		
INSURANCE	1,525	1,525		
OFFICE	280	140		140
MEALS & ENTERTAINMENT	173			

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### **TY 2011 Other Income Schedule**

Name: RUCKER-DONNELL FOUNDATION

Description	Revenue And Expenses Per Books	Net Investment Income	Adjusted Net Income
FARM INCOME	29,360		

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### **TY 2011 Other Increases Schedule**

Name: RUCKER-DONNELL FOUNDATION

Description	Amount
DIFF IN COST AND FMV LAND DONATED TO CHURCH	436,974

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## **TY 2011 Other Liabilities Schedule**

Name: RUCKER-DONNELL FOUNDATION

Description	Beginning of Year - Book Value	End of Year - Book Value
CREDIT CARD PAYABLE	1,043	206
ROUNDING	1	1

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### **TY 2011 Taxes Schedule**

Name: RUCKER-DONNELL FOUNDATION

Category Amount	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes	
INDIRECT TAXES/LICENSES	7,414	7,414			



Individual Member - CCIM Institute

## **GREGORY PECK AND ASSOCIATES**

#### Commercial Investment Real Estate

Representation - Valuation - Investment Ana

e-mail: gopeck@cci

Thomas N. Graves, SRA, CR-301 Frances Carroll, Broker Gregory O. Peck, CCIM, SRPA, CG-140

March 29, 2010

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American City Bank

Att: Mr. Dustin Gallagher 340 West Lincoln Street Tullahoma, TN 37388

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RE: **Summary Appraisal Report Rucker-Donnell Foundation** 

Highway 99

Murfreesboro, TN

27112 - 115 74.26=

Client: American City Bank

Intended Use: Internal Decision Making/Loan Underwriting

**Intended Users: American City Bank** 

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Dear Mr. Gallagher:

At your request, we hereby certify that we have made a personal inspection of the above referenced real estate legally described within this report. The subject property consists of 105.46 acres of vacant land in western Rutherford County Tennessee.

On the basis of this study and analysis of relevant market data contained within this report and office file, and subject to the Assumptions and Limiting Conditions contained herein, we have estimated the value of the fee simple interest of the 105.46 acres tract of land, as of March 9, 2010, to be as follows:

Market Value As Is: \$2,650,000

The following narrative appraisal report contains some of the more pertinent data assembled and relates the analysis and logic in support of the conclusions reached. It should be made clear to the client, reader, and any third party, that this report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice as

promulgated by the Appraisal Foundation; Title XI of FIRREA; Regulation 12-CFR of the FHLBB; and, the Appraisal Institute. It should further be understood that this appraisal was not based on a requested minimum valuation, a specific valuation, or approval of a loan. No loan amount was discussed with the borrower/owner, buyer, seller, or any employee of First Horizon. As evidenced by flood maps for the area, none of the 105.46 acres are located in a 100 year flood plain.

The exposure time and marketing time for the 105.46 acre site would probably range between one and two years. This is a complete appraisal report written in a summary format, and the appraiser is competent to complete this assignment according to USPAP. No personal property has been considered in the value reported.

It has been our pleasure to serve you and if you need any additional information, you are assured of our cooperation.

Respectfully submitted,

Gregory O. Peck, CCIM, SRPA State Certified General Real Estate Appraiser No. CG-140 Leslie C. White, MAI, CCIM State Certified General Real Estate Appraiser No. CG-1466

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#### **SUMMARY OF IMPORTANT FACTS AND CONCLUSIONS**

TOTAL UNITS: 105.46 Acres

ZONING: R15, Residential

HIGHEST AND BEST USE: Holding for development

**VALUATION:** 

COST APPROACH: \$N/A

MARKET APPROACH: \$2,650.000

INCOME APPROACH: \$N/A

RECONCILED VALUE: \$2,650,000

EFFECTIVE DATE OF APPRAISAL: March 9, 2010

## ASSUMPTIONS AND LIMITING CONDITIONS

Standard Rule 2 of the Uniform Standards of Professional Appraisal Practice requires the appraiser to clearly and accurately set forth all facts, assumptions and conditions that affect the analysis, opinion and conclusions upon which the appraisal is based. In compliance therewith, and to assist the reader in interpreting this report, such assumptions and limiting conditions are set forth as follows:

- 1. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements, and restrictions except those specifically discussed in the report. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use. Any legal description included in the report was taken from the referenced source and is assumed to be correct.
- 2. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, notwithstanding the fact that such matters may be discussed in the report.
- 3. The date of value to which the opinions expressed in this report apply is set forth in the letter of transmittal. The appraiser(s) assume no responsibility for economic or physical factors occurring or being discovered at some later date which may affect the opinion herein stated.
- 4. The valuation is reported in dollars of currency prevailing on the date of appraisal.
- 5. Maps, plats, and exhibits included herein are for illustration only as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
- 6. All information and comments pertaining to this and other properties included in the report represent the personal opinion of the appraiser(s), formed after examination and study of the subject and other properties. While it is believed the information, estimates and analyses are correct, the appraiser(s) do not guarantee them and assume no liability for errors in fact, analysis or judgment.
- 7. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser(s) or the firm with which they are connected, or any reference to the Appraisal Institute) shall be disseminated to the public through advertising media, public relations media, news media, sales media or any other public means of communication without prior written consent and approval of the undersigned.

- 8. The appraiser is not required to give testimony or to appear in court by reason of this appraisal, unless prior arrangements have been made.
- 9. The distribution of the total valuation in this report between land and improvements applies only under the current estimate of highest and best use. The separate valuations for land and buildings must not be used in conjunction with any other appraisal or use and are invalid if so used.
- 10. Certain information concerning market and operating data was obtained from others. This information is verified and checked, where possible, and is used in this appraisal only if it is believed to be accurate and correct. However, such information is not guaranteed.
- 11. Real estate values are influenced by a large number of external factors. The data contained herein is all of the data we consider necessary to support the value estimate. I have not knowingly withheld any pertinent facts, but I do not guarantee that I have knowledge of all factors that might influence the value of the subject. Due to rapid changes in the external factors, the value estimate is considered reliable only as of the date of the appraisal.
- 12. Opinions of value contained herein are estimates. There is no guarantee, written or implied, that the subject property will sell for such amounts.
- 13. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures, which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering, which may be required to discover such factors.
- 14. Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraiser(s). The appraiser(s) have no knowledge of the existence of such materials on or in the property. The appraiser(s), however, are not qualified to detect such substances. The presence of substances such as urea formaldehyde foam insulation, asbestos, or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

- 15. No attempt has been made to fully investigate the property's compliance with all governmental regulations. Except as otherwise noted, it is assumed that the property is in compliance with existing zoning requirements, building codes, and fire codes; and complies with all applicable regulations relating to the Occupational Safety and Health Act (OSHA) and the Environmental Protection Act (EPA).
- 16. We have carefully reviewed and edited this report. In spite of that, it may include typographical errors and/or technical inaccuracies. Any errors and omissions which are subsequently discovered and which alter the conclusions will be promptly corrected.
- 17. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. I have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of the ADA could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since I have no direct evidence relating to this issue, I did not consider possible non-compliance with the requirements of ADA in estimating the value of the property.

#### **DEFINITION OF MARKET VALUE**

Market Value, as defined in <u>The Appraisal of Real Estate</u>, may be stated as "the most probable price in cash, terms equivalent to cash, or in other precisely revealed terms, for which the appraised property should sell in a competitive and open market under all conditions requisite to a fair sale, with the buyer and seller each acting prudently, knowledgeably, and for self-interest, and assuming that neither is under duress".

The fundamental assumptions and conditions presumed in the above definition are:

- 1. The buyer and seller are motivated by self-interest.
- 2. The buyer and seller are well informed and are acting prudently.
- 3. The property is exposed for a reasonable time on the open market.
- 4. Payment is made in cash, its equivalent, or in specified financing terms.
- 5 Specified financing, if any, may be the financing in place or on terms generally available for the property type in its locale on the effective appraisal date.
- 6. The effect, if any, on the amount of market value of atypical financing, services, fees shall be clearly and precisely revealed in the appraisal report.

The effective date of Market Value is March 9, 2010.

#### PURPOSE AND FUNCTION OF THE APPRAISAL

The purpose of this appraisal is to estimate the prospective market value of the fee simple estate. A fee simple estate is defined by the Appraisal Institute as "absolute ownership unencumbered by any other ownership or estate; subject only to the limitations of eminent domain, escheat, police power and taxation". Market Value, as defined by the Comptroller of the Currency in Regulation 12 CFR, Part 34, Section 34.42 (f), is: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale, as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated. (2) both parties are well informed or well advised, and acting in what they consider their own best interests. (3) a reasonable time is allowed for exposure in the open market. (4) payment is made in terms of cash in U. S. Dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

The function of this appraisal report is to assist the client in making sound economic decisions.

#### **SCOPE OF THE INVESTIGATION**

As part of this appraisal, the appraiser has made several independent investigations and analyses. We have relied on data that is retained in our office files, which are updated on a regular basis, and other supporting data as needed.

We have studied demographic, economic, and income data provided by the Rutherford County Chamber of Commerce, the Tennessee Department of Economic and Community Development, and the South Central Tennessee Development District, and the Site To Do Business maintained by the Commercial Investment Real Estate Institute. In addition, we have reviewed numerous newspaper articles published in the <u>Daily News Journal</u> concerning the development of the county, area, and neighborhood.

Concerning the subject properties, we have reviewed applicable tax maps, and physically inspected the property exteriors and taken photographs. The subject is a 105.46 acre vacant tract of land.

#### PROPERTY IDENTIFICATION

The subject property consist of a 105.46 acre vacant tract located on the north side of State Highway 99 west of old Salem Road in western Rutherford County TN. The tract is further identified as Tax Map 123 Parcel 2 of the Rutherford County Property Assessors tax mapping system. The property is further identified in Record Book 841, at page 2000,

RORC, TN. (See copy of the legal description in the Addendum for further

identification)

HISTORY AND OWNERSHIP OF THE SUBJECT PROPERTY

The subject property is currently owned by The Rucker Donnell Foundation c/o Kent

Burklow, Trustee. The property was acquired by the Foundation April 23, 2003 as

recorded in Will Book 37, Page 718. There was no stated consideration in the transfer

from James R. Donnell to the Rucker Donnell foundation. The property is currently listed

with Concordia Properties in Atlanta Georgia and has been actively marketed for

approximately one year at an asking price of \$30,000 per acre. As of the date of appraisal

there have been several inquiries but no formal contracts have been presented.

No moratoriums are known to exist that would have an adverse impact on the use or

marketability of any of the properties. No option, listing or sale contracts are known to

exist.

TAX ANALYSIS

The 105.46 acre tract is currently identified in the Rutherford County Tennessee Property Assessors Office as Map 123, Parcel 2.00. According to the property record card the site is appraised for a total of \$494,600. The property is located outside the city limits of Murfreesboro in western Rutherford County. The current tax rate for Rutherford County is \$2.74 per \$100 of assessed value. Tennessee law requires that all residential and agricultural property be taxed on 25% of its local tax assessor's appraised value for real property. Therefore, the total 2009 real estate tax liability for the 105.46 acre site is (\$494,600 x 25%/100 x \$2.74) \$3,388. The new tax rate will be set July, 2010.

The subject property is currently under "Greenbelt Regulations" which allows a significant reduction in taxes if the property exceeds 15 acres and is under active cultivation. Under the greenbelt the subject property is appraised at \$141,500 and the current tax liability is  $(141,500 \times 25\%/100 \times \$2.74)$  \$969.28.

#### **AREA ANALYSIS**

The locale of the property under study is Rutherford County, the City of Murfreesboro and the area that surrounds the city. The major cities in the county are Lavergne, Smyrna and Murfreesboro, the County Seat.

It should be noted that these three cities are located within a seven-mile northwest/southeast corridor of one another, and have somewhat of a shared economic

base for business and industry. Two major transportation routes connect the three via Federal Highway 41/70S and Interstate 24.

The largest private employers in Rutherford County, in addition to Nissan, consist of Bridgestone, the VA Hospital, Ingram Publishing, and Middle Tennessee State University. These four employ over 5,000 workers.

The City of Murfreesboro is located southeast of Nashville, approximately 30 miles, and is the county seat of Rutherford County. It is the site of Middle Tennessee State University, and the campus is located on the easterly side of the city. Rutherford County is one of the seven counties that, along with Davidson County, form the Nashville MSA (Metropolitan Statistical Area).

The city is served by several highways, the principal one of which is Interstate 24, passing to the south of the city. It is also served by U.S. Highways 41, 231, and 70. Interstate 840, running east/west through Rutherford County, between Murfreesboro and Smyrna, links I-40 East, I-24, I-65 South, and I-40 West.

The economy of Murfreesboro is extremely well diversified. The city has to date been very successful in attracting new industry. It is known as the dairy center of the state. Manufacturing is a major component of the economy. A breakdown of employment for Murfreesboro and Rutherford County residents, published by the Rutherford County

Chamber of Commerce, is: manufacturing-38%; service industries-19%; wholesale and retail trade- 17%; government- 15%; and other- 11%.

An industrial park is located adjacent to Interstate 24 and within the city limits of Murfreesboro. Several warehouse buildings have just been completed and occupied. Another major employer in the city is the Veterans Administration Hospital located on the north side of town. As mentioned previously, Middle Tennessee State University is located on the easterly boundary of the city.

No discussion of the area would be complete without mention of Middle Tennessee State University, which is located to the east of the subject property. Middle Tennessee State University is a four-year public university with a current enrollment of 25,000± students. MTSU is the fastest growing university in the state system and this trend is expected to continue. Numerous buildings have either recently been constructed or are slated for development in the near future. These include a new recreation facility, nursing building and mass communications building, library and the new business/aerospace building.

The sharp rise in retail development by the national chains in the area is indicative of Rutherford County's economic strength and viability in the marketplace. Murfreesboro Town Centre is another retail center that is anchored by a 121,705 SF Target Store and the entire development will has 407,000 SF of retail space. The development cost around \$30,000,000. The development opened in July of 1998. Further, Middle Tennessee Medical Center has built a 79,800 SF ambulatory surgery, medical office, and

comprehensive cancer center at the corner of Bell Street and North Highland Avenue.

The cost of this construction was approximately \$10,000,000. Currently, a new hospital

is under construction in the Medical Center Parkway area.

The Avenues is a new shopping mall recently opened and includes about 900,000 SF of

retail space. In addition, the Stones River Mall is currently undergoing a \$53,000,000

expansion. Coupled with this building activity, the property valuations from the

Rutherford County Tax Assessor's Office indicate value increases every year since 1974.

In addition, state and local sales tax has increased every year since 1981.

Rutherford County - Summary

In summary, the Murfreesboro and Rutherford County market is considered to represent a

stable, average to middle class economy, generally growing at a stable rate in terms of

populations and income. The economy is relatively stable and diverse, especially with

the interjection of the Nissan Plant, which is a strong positive factor. Middle Tennessee

State University (along with several other employers) is expanding, further enhancing the

growth potential. An additional point to consider is that the substantial growth in income

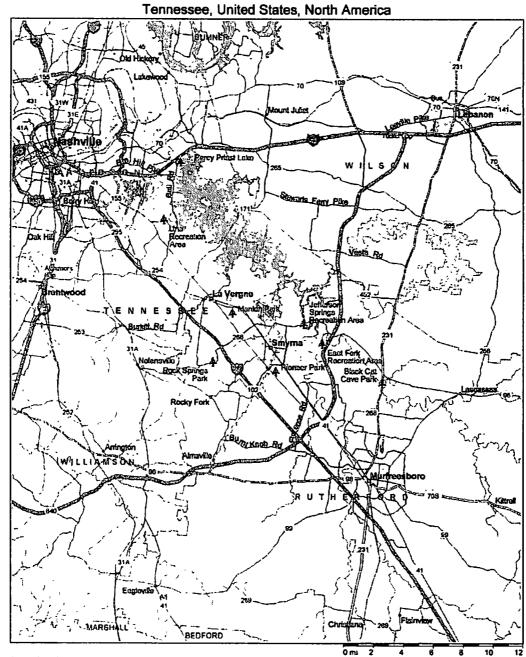
levels also has important implications for the whole spectrum of real estate values within

the community. The increasing affluence of the local population eventually filters back

to the purchase of additional goods and services to the enhancement of general property

values and retail sales

The area is well located between Nashville and Chattanooga, with growth projected to increase into the future, including expansion of both the industrial and population basis. The area is well served by interstate transportation, which provides an excellent central location for continued industrial and employment expansion. The area has taken a progressive attitude in regard to growth and accommodations to large potential employers, indicating that the area is fertile for industrial development and expansion. Transportation arteries have been improved and the future for Murfreesboro appears positive. These factors, all acting in concert, provide growth impetus to the urban area, along with the major development incentives. The combination of these factors support the premise that Murfreesboro and Rutherford County is a reasonable area for real estate investment due to stability and continued growth over the long term.



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## **Executive Summary with Charts**

**Gregory Peck And Associates** 

#### **Rutherford County**

**Donnell property** 

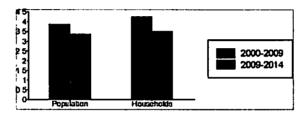
Site Type: Geography

#### **Population and Households**

The size of the market area, measured by population and households, has changed from 2000 through the forecast year as follows:

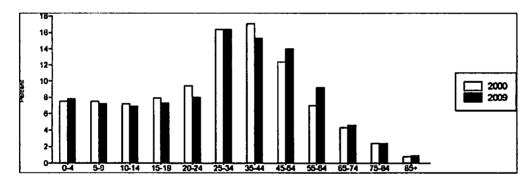
Year	Population	Households
2000	182,023	66,443
2009	258,542	97,671
2014	304,944	116.133

The difference between change in population and change in households is a result of two factors-the presence of group quarters (non-household) population in the market area and the average number of porsons par household. The group quarters population in the market area was 5,772 in 2000, or 3.2 percent of the total population. Average household size is 2.59 in 2009, compared to 2.65 in the year 2000.



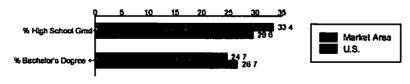
#### Population by Age

The median age for the United States was 35.3 in 2000 and 38.7 in the current year. In the market area, the median age of the population was 31.3, compared to 32.8 years currently. By age group, the changes in the percent distribution of the market area population show the following:



#### **Population by Education**

In 2009, the educational attainment of the population aged 25 years or older in the market area can be summarized:



Source: U.S. Bureau of the Consus, 2000 Census of Population and Housing. ESRI forecasts for 2009 and 2014. ESRI converted 1990 Census data into 2000 geography.

02009 ESRI

3/11/2010

Page 1 of 3



## Executive Summary with Charts Gregory Peck And Associates

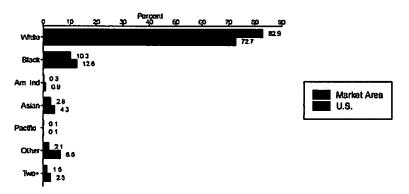
**Rutherford County** 

Donnell property

Site Type: Geography

#### Population by Race/Ethnicity

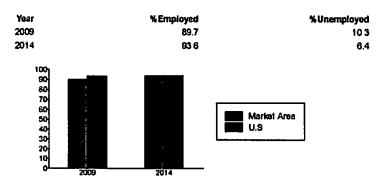
Currently, the racial composition of the population in the market area breaks down as follows



Persons of Hispanic origin represent 4.4 percent of the population in the identified market area compared to 15.0 percent of the U.S. population. Persons of Hispanic Origin may be of any race. In sum, the Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, was 35.9 in the identified market area, compared to 59.3 in the U.S. population.

#### Population by Employment

In 2000, 72.8 percent of the population aged 16 years or older in the market area participated in the labor force, 0.2 percent were in the Armed Forces. Tracking the change in the labor force by unemployment status



And by occupational status



In 2000, 83.1 percent of the market area population drove alone to work, and 2.5 percent worked at home. The average travel time to work in 2000 was 28.8 minutes in the market area, compared to the U.S. average of 25.5 minutes.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing ESRI forecasts for 2009 and 2014 ESRI converted 1990 Census data into 2000 geography

**62009** ESRI

3/11/2010

Page 2 of 3



## Executive Summary with Charts

**Gregory Peck And Associates** 

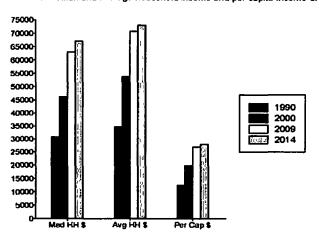
#### **Rutherford County**

Donnell property

Site Type: Geography

#### Income

The change in three summary measures of income-median and average household income and per capita income-are shown below from 1990 through 2014:



#### Housing

Currently, 64.7 percent of the 105,271 housing units in the market area are owner occupied; 28.1 percent, renter occupied; and 7.2 percent are vacant. In 2000, there were 70,616 housing units-65.7 percent owner occupied, 28.4 percent renter occupied and 5.9 percent vacant. The annual rate of change in housing units since 2000 is 4.41 percent Median home value in the market area is \$174,168, compared to a median home value of \$192,285 for the U.S. In five years, median home value is projected to change by 4.43 percent annually to \$216,313. From 2000 to the current year, median home value changed by 4.92 percent annually

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2009 and 2014. ESRI converted 1990 Census data into 2000 geography

32009 ESRI

3/11/2010

Page 3 of 3

#### NEIGHBORHOOD DATA AND ANALYSIS

The locale of the property under study is in the western part of Rutherford County. The four major cities in the county are Murfreesboro, LaVergne, Eagleville and Smyrna.

For purposes of this report, the term "neighborhood" is defined as follows:

"A portion of a larger community, or an entire community in which there is homogeneous grouping of inhabitants, buildings, or business enterprises. Inhabitants of a neighborhood usually have a more than casual community interest and a similarity of economic level or cultural background. Neighborhood boundaries may consist of well defined natural and manmade barriers, or they may be more or less well defined by a distinct change in land use or in the character of the inhabitants."

Although the above definition is a comprehensive one, a more current definition of "neighborhood" is provided by the American Institute of Real Estate Appraisers in the recently published <u>Dictionary of Real Estate Appraisal</u> and is simply defined as "a group of complementary land uses".

The subject property is located in western Rutherford County slightly north and east of the Rockvale community and west of the city limits of Murfreesboro by approximately two miles. The immediate neighborhood surrounding the subject property extends west and south to the Rockvale community and east to the area of the St Andrews/ Hwy 99 intersection. The neighborhood is primarily rural in nature but in recent years the neighborhood has been transitioning toward more commercial and higher density residential uses. This trend is primarily occurring east of the subject property as Murfreesboro continues to expand west along Hwy 99.

The subject property and neighborhood are within the rapidly developing area west of Interstate 24. This area was targeted several years ago by city officials as where they wanted the city of Murfreesboro to expand. Infrastructure improvements including sewer and new road construction has spurred both commercial and residential development in this area. The bulk of this development has occurred east of the subject property as the city of Murfreesboro expands in a westerly direction.

West of the subject property land uses are primarily agricultural and residences on larger lots. Rockvale Elementary School is located approximately 2 miles east of the subject and the new Rockvale High School opened recently across Hwy 96 from the elementary school.

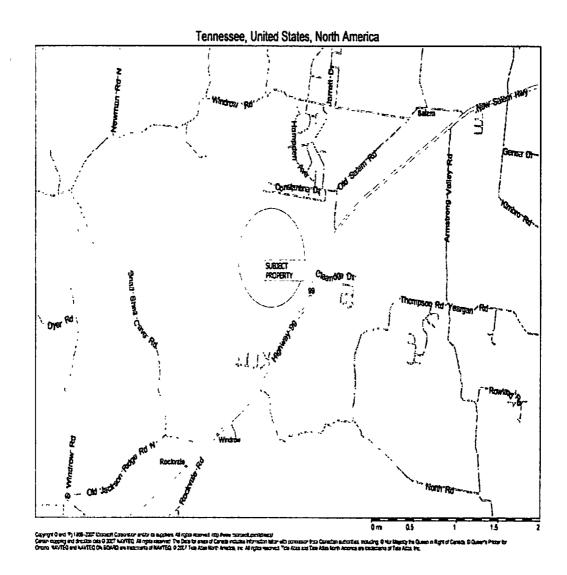
Commercial land uses moving east of the subject include WT's market, a vet clinic, a Walgreens drugstore, a self storage facility and a new Publix that is currently under construction. Recently developed single family subdivisions include Weston Park (currently owned by Pinnacle Bank), Belle Reve, Kimbo Woods and Southern Meadows. One of the larger developments in the area is Marymont Springs a 660 acre mixed use development slated for development with 1358 dwelling units on 570 acres and a Town Center with 500 units of town homes and apartments, 250,000 square feet of office and 225,000 square feet of commercial development. Marymont Springs is located on the west side of Mooreland Lane north of the subject property. Another proposed development is the Boxwood property located in the southeast quadrant of Hwy 99 and St.Andrews Drive. The 100 acre site is in the city limits and has been master planned for

commercial and residential development. The property was recently purchased for \$6,200,000. At the time of appraisal the property is being utilized as a private residence and farm.

A major influence on the subject neighborhood is the construction of Veterans Parkway, a four lane divided thoroughfare that will extend from State Route 840 to US Hwy 231S (Shelbyville Highway) and intersecting with both Hwy 99 and Hwy 96. The first leg from State Route 840 to Highway 96 was completed last year. The second leg, from Highway 96 to Highway 99 is currently under construction with an estimated completion date of mid 2011. Veterans Parkway will bisect the subject neighborhood.

.

Public utilities available to the site include water, sewer, electric and telephone. There are no known adverse conditions that affect the property. The entire west side of Interstate 24, including the subject neighborhood has experienced tremendous growth for all but the last two years of the previous decade. Approximately two years ago almost all development in the area stopped due to the nationwide collapse of the housing market. It is projected that the slow pace of development will continue over the next year to two due to the nationwide recession.



## **ZONING ANALYSIS**

The property falls within the R-15 zoning classifications of the Planning Department of Rutherford County, TN. This classification allows for the development of single family residences and Type "A" mobile homes on lots no smaller than 15,000 Square Feet with a minimum setback of 40 feet, a minimum side yard of 20 feet and a minimum rear yard of

20 feet. The minimum lot width is 75 feet. All other mobile homes must have a minimum of five acres with a minimum setback of 40 feet, a minimum side yard of 20 feet and a minimum rear yard of 20 feet. The minimum lot width is 75 feet. All other allowed uses must have a minimum size of one acre with a minimum width of 125 feet. The minimum front yard requires is 50 feet and a minimum side and rear yard of 25 feet and 50 feet respectively.

The subject property is located outside the Urban Growth Boundary of the City of Murfreesboro Tn. The Urban Growth Boundary defines the area that can be annexed in the City of Murfreesboro until 2025 reas outside the Urban Growth Area can not be annexed or provided with city services without special permission.

## SITE ANALYSIS

Location: North side of State Highway 96 west of the intersection of Overall

Creek Road, Old Salem Road and State Highway 96 in western

Rutherford County, Tennessee.

Size/Shape: The subject property contains approximately 105.46 acre of farm

land that is currently under cultivation. The site has approximately

870 feet of frontage on the north side of Hwy 99 and extends

northward to a rear line.

Topography: No site drainage problems are known to exist and none of the site

is located in a federally designated flood zone. Topography is

below the grade of State Highway 99 and reasonably level.

<u>Environmental:</u> No environmental problems are known to exist. This appraisal is

based on the assumption that there are no environmental risks or

hazards present in, on or around the site.

Streets: State Highway 99 is a two-lane asphalt paved state highway with

open ditches on both sides of the road and utilities in place.

<u>Utilities:</u> Water, electric, sewer, and telephone service are available to all of

the properties. (Sanitary sewer will require special permission from

the city due to the site's location outside the Urban Growth

Boundary.

Zoning: The subject property is zoned R-15 and allows only for the

development of single family residences and type A mobile homes

on lots that are at least 15,000 square feet. All other types of

mobile homes must be located on at least five acres with all other

uses requiring a minimum of one acre.

The site is generally typical of other properties in their immediate neighborhood and is

served by all municipal utilities to use the site to its highest and best use. No adverse

easements or encroachments were noted upon inspection of the properties. A sanitary

sewer easement crosses the front of the property. The easement has little or no adverse

influence on the property, but serves to make the site more usable.

#### HAZARDOUS MATERIALS

The existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property. The presence of such substances, such as asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property. The value estimated is based on the assumption that no such condition on or in the property or in proximity would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them.

#### **HIGHEST AND BEST USE**

A fundamental proposition in land economics and an essential requirement to the value of

real property is the assessment of a property's Highest and Best Use. Subject to the

constraints imposed by law, prevailing market conditions, as well as the overall character

of the property itself, Highest and Best Use may be defined as the optimum or most

probable use/development of a property which yields the highest land value or net return

to an owner/investor. The Appraisal Institutes terminology handbook states further:

"That reasonable or probable use that will support the highest present value of the land as of the effective data of the approinciple. That available use and

of the land, as of the effective date of the appraisal; -- that available use and

program of future utilization/development which will maximize the potential net return of an investment over a given period of time--."

Important factors of consideration in such an analysis include legal regulations (zoning,

deed restrictions, building requirements, etc.), market supply/demand conditions,

neighborhood trends, and the locational and physical character of the property itself. The

following analysis thus examines the subject property in light of each of these factors in

order to determine which of the various alternatives are the most suitable and feasible

uses.

The Highest and Best Use of the subject is typically considered from two aspects -- the

Highest and Best Use of the land "As-If-Vacant" and available for development and the

Highest and Best Use in light of the existing improvements, or "As-Improved".

**AS-IF-VACANT:** 

A careful study of the physical and locational characteristics of the subject property must be analyzed and compared with economic considerations to determine which type of use (or uses) will produce the greatest economic return to the land.

In an effort to accurately estimate the Highest and Best Use of the subject property, the uses must meet four main criteria; the uses must be: (1) legally permissible; (2) physically possible; (3) financially feasible; and, (4) maximally productive.

<u>Legally Permissible</u>: Typically, in the absence of private restrictions, uses permissible under the applicable zoning ordinances are considered. As mentioned in the zoning section of this report, subject property is zoned R15 which allows for the subdivision of land into residential lots of 15,000 square feet or larger. The legally permissible use is a residential use that complies with zoning regulations.

Sanitary sewer traverses the property roughly parallel to Hwy 99. The availability of sewer allows for a greater density than current zoning allows. In order to access the sewer the property would need to be annexed into the city or special permission would have to be obtained to have a county subdivision served by sewer. The property lies outside the Urban Growth Boundary of the City Of Murfreesboro. The Urban Growth Boundary delineates the area outside of which the City of Murfreesboro is not allowed to expand prior to 2025. Talks with the County Planning and water/sewer departments indicate that the city water system is amenable to providing sewer and the County Planning

department would support a zoning change that would allow subdivision development with a density consistent with the availability of sewer to the property.

The frontage has been considered for development by several retail developers over the years. With sewer availability, the frontage could certainly be developed commercially.

<u>Physically Possible:</u> Physical constraints relative to location, size, shape, topography and availability of utilities all influence the use to which a property can be developed. As detailed in this report, the subject property has the physical characteristics necessary for residential use with some commercial development along the Hwy 99 frontage

Financially Feasible and Maximally Productive: Uses that are likely to produce adequate income or a return greater than the combined income required to satisfy expenses are considered financially feasible. Among financially feasible uses, the use that provides the maximum potential rate of return, or value (given a constant rate of return), is indicative of a property's Highest and Best Use. The financially feasible and maximally productive use "as if vacant" for the subject site is discussed as follows:

Physical characteristics of the subject site are suitable for any use that can utilize a site with good ingress, egress and shape. The character of the area surrounding the subject is residential in nature. Such uses are permitted given the current zoning of the subject site and the physical features of the site, such as its size and shape permit. There exists historical demand for residential subdivisions in the neighborhood and this type use of

the site is representative of the highest and best use of the site as if vacant. Therefore, the

highest and best use of the subject property is for residential development consistent with

the availability of sanitary sewer and the possibility of commercial development along

the Hwy. 99 frontage.

**AS IF IMPROVED** 

The subject property consists of 105.46 acres of vacant land zoned for residential

development. The property does not have any improvements Thus, it is concluded that

the Highest and Best use of this property is a for development with a combination of

residential and commercial uses.

**THE APPRAISAL PROCESS** 

The appraisal process is defined as a systematic analysis of the factors that bear upon the

value of real estate. An orderly program by which the problem is defined, the work

necessary to solve the problem is planned, and the data involved is acquired, classified,

analyzed, and interpreted into an estimate of value. This process is a valuable aid to the

appraiser, and has been applied to estimate the market value of the subject property as

follows:

105 North Maple Street, Murfreesboro, TN 37130//Phone/Fax: 615.896.0787

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<u>Defining the Problem:</u> The subject property has been physically and legally described; the rights under appraisal specified; the purpose of the appraisal stated; and the value, as defined, is estimated as of a certain date.

<u>Preliminary Survey:</u> The plan for development of the appraisal report, including the data needed, data sources, personnel and time requirements, etc.

<u>Data Collection and Analysis:</u> The collection of general data of a locational and economic nature; the collection of specific data about the subject property and comparative data which would include costs, sales, rentals, and expenses; and the analysis of this data in a logical manner has been made.

Using these steps as a beginning, an application of this data analysis will be made to formulate an estimate of value through different approaches. These different approaches are classically defined as the Cost Approach; the Income Capitalization Approach, and the Direct Sales Comparison Approach. Since all information involved is drawn from the marketplace, these approaches are a part of a larger market approach. When one or more of the approaches to a value estimate is not used in completing the appraisal assignment, it should be explained.

<u>Direct Sales Comparison Approach</u> - is a direct comparison of the property under appraisal with other similar properties, which have sold. The most common units of comparison are price per acre, price per square foot, price per unit, price per room, price

per square foot of building area, per bay, per lot, etc., and the Gross Income Multiplier Analysis (the GIM is the sales price divided by the gross income of the property that has sold). The comparable sales are analyzed for cash equivalency, time, and then compared with each other and the subject for unit mix, condition, amenities, and condition or terms of sale, etc. Based on these adjustments, a value indication is arrived at by estimating the indicated price per lot, price per square foot, price per unit, price per room and the appropriate GIM (the GIM is not adjusted). The indications of value are reconciled into an estimate of value by the Direct Sales Comparison Approach. In the case of this property only the direct comparison method of the Direct Sales Comparison Approach is utilized.

Income Capitalization Approach - is a set of procedures in which an appraiser derives a value indication for income-producing property, converting anticipated benefits into property value. This approach is not processed since the subject property as currently improved could only be leased as farm land and is not consistent with the highest and best use analysis of development of a residential subdivision.

<u>Cost Approach</u> - is based upon the estimated reproduction cost of the improvements, less accrued depreciation, plus land value. Depreciation includes estimates of physical deterioration due to wear and tear, functional obsolescence due to defects in design, and economic obsolescence due to changes in the political or economic conditions external to the subject. The subject does not currently have any improvements this approach is not processed.

The next step in the appraisal process, under typical circumstances, would be to consider the indicated value resulting from each approach. This would include a consideration of the relative applicability of each of the approaches, and the strengths and weaknesses of each approach would be identified and discussed. Emphasis for the final value estimate would then be placed on the most reliable and applicable solution to the specific appraisal problem at hand. This analysis of the approaches to value estimation is called reconciliation. The result is to end in a final estimate of defined value. It should be clearly understood that a value estimate is an appraiser's opinion based on his analytical ability, and is only an estimate. A determination of value is made only through the courts or other legally constituted authorities.

## . DIRECT SALES COMPARISON APPROACH

The Sales Comparison Approach is an "approach through which an appraiser derives a value indication by comparing the property being appraised to similar properties that have been sold recently, applying appropriate units of comparison and making adjustments, based on the elements of comparison, to the sale prices of the comparables" (page 265 of **The Dictionary of Real Estate Appraisal**, **Second Edition**). The Sales Comparison Approach relies on the principle of substitution which implies that a prudent person will not pay more to buy a property than it will cost to buy a comparable substitute property. Five sales were located in the Murfreesboro area and are believed adequate for comparison to the

subject property. The data was generated from the local MLS and Rutherford County tax records and has been relied on herein. The details of each of these sales are listed below.

## SALE 1

Location: 3637 Manson Pike

Murfreesboro, TN

Grantor: R. W. Smotherman

Grantee: Puckett Station Partnership

Date of Sale: 9/05/06

Sale Price: \$2,500,000

Size: 81.5 Acres

Sale Price/Acre: \$30,675

Comments: Smaller tract located on the rapidly developing west side of Murfreesboro in an area considered somewhat superior to the subject. The site is currently being developed with Puckett Station, a residential subdivision. All utilities were available to the site at time of sale.

#### SALE 2

Location: Veterans Parkway and Kimbro Road

Murfreesboro, TN

Grantor: Charles R. Holder

Grantee: Kimbro Development Group Llc

Date of Sale: 2/03/06

Sale Price: \$2,308,725

Size: 98 Acres

Sale Price/Acre: \$23,558

Comments: Smaller tract located on the west side of Murfreesboro along the proposed Veterans Parkway. The site is approximately two miles south and east of the subject property in an area considered somewhat inferior to the subject neighborhood. The site was slated for development with Indigo subdivision, a very dense residential, development that has been delayed due to the recession. All utilities were available to the site at the time of sale.

## SALE 3

Location: 1203 Kingwood Lane

Murfreesboro, TN

Grantor: Mary White Bruce

Grantee: Trophy Development Llc

Date of Sale: 6/2/08

Sale Price: \$3,750,000

Size: 114 Acres

Sale Price/Acre: \$32,895

Comments: Similar size tract located on the west side of Murfreesboro in an area considered similar to the subject. The site is approximately four miles north and east of the subject property. All utilities were available to the site at time of sale.

SALE 4

Location: Sulphur Springs Road

Murfreesboro, TN

Grantor: J. I. Bowers et al

Grantee: Laurelwood Development

Date of Sale: 2/01 07

Sale Price: \$1,260,900

Size: 42.03 Acres

Sale Price/Acre: \$30,000

Comments: Smaller size tract located on the North side of Murfreesboro developed with Laurelwood a subdivision with houses in the \$400,000 range. All utilities were available to the site at the time of sale.

SALE 5

Location: Cherry Lane Drive

Murfreesboro, TN

Grantor: Liberty Heights LP

Grantee: Creative Homes Llc

Date of Sale: 4/7/06

Sale Price: \$1,400,000

Size: 46.84 Acres

Sale Price/Acre: \$28,889

Comments: Smaller size tract located on the north side of Murfreesboro that is currently being developed with townhomes. All utilities were available to the site at time of sale.

The above tract sales data range from a low of \$23,558/Acre to a high of \$32,896/acre. Sales 1, 2, and 3 range in size from 81.5 acres to 114 acres while sales 4, and 5 are smaller at 42.03 and 46.84 acres respectively. The sales are very consistent in sale price with the exception of sale 2 at \$23,558/acre. The remaining 4 sales cluster around the \$30,000/acre range.

All of the sales occurred during a time of tremendous growth both in Rutherford County and the nation as a whole. During the last 2 years home construction and development of lots in Rutherford County has dropped dramatically and sales of development land has essentially ceased. Developers have become very cautious in purchasing land for development and financing is very difficult to obtain. These factors indicate a substantial discount from previous year's sales to induce a speculator/developer to purchase raw land to hold for future development.

As previously discussed and as noted on the master plan of the entire Donnell estate a portion of the property fronting on Hwy 99 has the potential for commercial development at some point in the future. Both the size and timing for the commercial development is very difficult to quantify and therefore hard to determine an accurate estimate of value for

the part of the site along Hwy 99 that has commercial potential. The fact that a part of the subject property could be developed commercially somewhat offsets the current economic climate and lack of demand for large development tracts. Based on these factors it is the appraiser's estimate the market value of the subject property at \$25,000/ acre and the estimated value is calculated as follows:

105.46 Acres X \$25,000/Acre =\$2,636,500 \$2,650,000 (R)

## RECONCILIATION AND FINAL VALUE ESTIMATE

The application of the approach processed in this report resulted in the following value indications.

COST APPROACH \$N/A

DIRECT SALES COMPARISON APPROACH \$2,650,000

INCOME CAPITALIZATION APPROACH \$N/A

Each approach to value is a comparative analysis of the data in the market, which is significant and particular to the use of the respective approach. Thus, the accuracy and reliability of each approach depends on the quantity and quality of the market data available to it, and upon its analysis, interpretations and application by the appraiser.

The Direct Sales Comparison Approach reflects the thinking of typical buyers and sellers in the open market and most accurately reflects the concept of market value as defined in

this report. Local data well supports the estimate of value derived via The Direct Sales Comparison Approach.

This value approach produces a supportable and justifiable value estimate. After taking into consideration all factors affecting value it is my opinion that the market value of the fee simple interest of subject real estate, as of March 9, 2010, was:

TWO MILLION SIX HUNDRED FIFTY THOUSAND DOLLARS \$2,650,000

## **CERTIFICATION AND FINAL ESTIMATE OF VALUE**

1. The statements of fact contained in this report are true and correct. The appraiser has not knowingly withheld any pertinent information.

- 2. The reported analysis, opinions, and conclusions are limited only by the reported Assumptions and Limiting Conditions, and are my personal, unbiased professional analysis, opinions and conclusions.
- 3. We have no present or perspective interest in the property that is the subject of this report, and have no personal interest or bias with respect to the parties involved.
- 4. Our compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimates, the attainment of a stipulated result, or the occurrence of a subsequent event.
- 5. Our analysis, opinions and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- 6. We have made a personal inspection of the property that is subject of this report. The inspection was made by Gregory O. Peck and Leslie C. White.
- 7. No one provided significant professional assistance to the persons signing this report that are not mentioned herein.
- 8. The "Estimate of Market Value" in the appraisal report is not based in whole or in part upon the race, creed, color or national origin of the perspective owners or occupants of the property appraised or of the properties in the vicinity of the property appraised.
- 9. All contingent and limiting conditions are contained herein (imposed by the terms of the assignment or by the undersigned affecting the analysis, opinions, and conclusions contained in this report).
- 10. All conclusions and opinions concerning the real estate that are set forth in the appraisal report were prepared by the appraiser whose signature appears on the appraisal report. No change of any item in the appraisal report shall be made by the readers of this report, and the appraiser assumes no responsibility for any such unauthorized change.
- 11. The appraisal assignment was not based on a requested minimum valuation, a specific valuation, or approval of a loan.
- 12. The Appraisal Institute conducts a voluntary program of continuing education for its designated members. Members who meet the minimum standards of this program are awarded periodic educational certification. Leslie C. White and Gregory O. Peck are currently certified under this program through December 31, 2013 and December 31, 2012 respectively.

13. Gregory O. Peck and Leslie C. White are State Certified General Real Estate Appraisers under the laws of the State of Tennessee. This appraisal was made in compliance with the current regulations of the Tennessee Real Estate Appraiser Commission, which allows this report to be regarded as a Certified Appraisal.

That as a result of the investigation and analysis made in connection with this appraisal report, it is my professional opinion that the market value of the Real Estate, as of March 9, 2010, was:

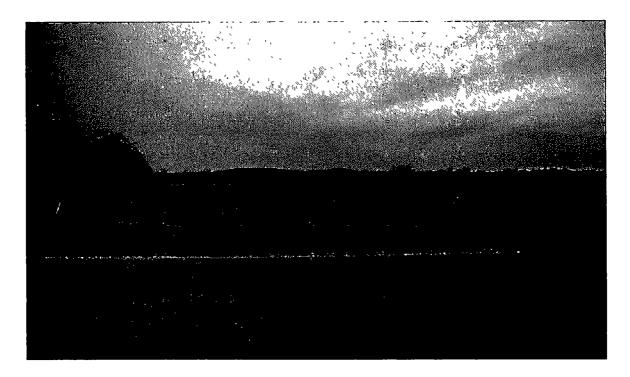
#### TWO MILLION SIX HUNDRED FIFTY THOUSAND DOLLA

(\$2,650,000)

Leslie C. White, MAI, CCIM, CG - 1466

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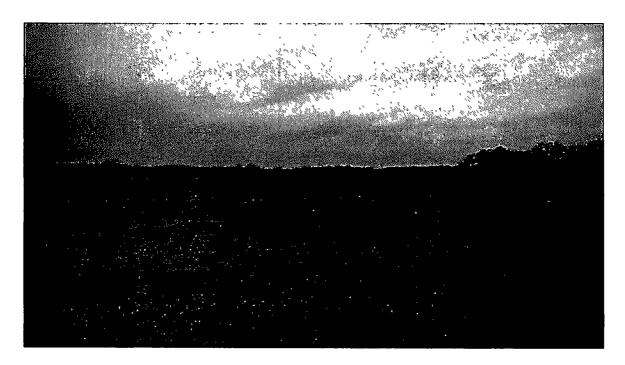
Gregory O. Peck, CCIM, SRPA, CG-140



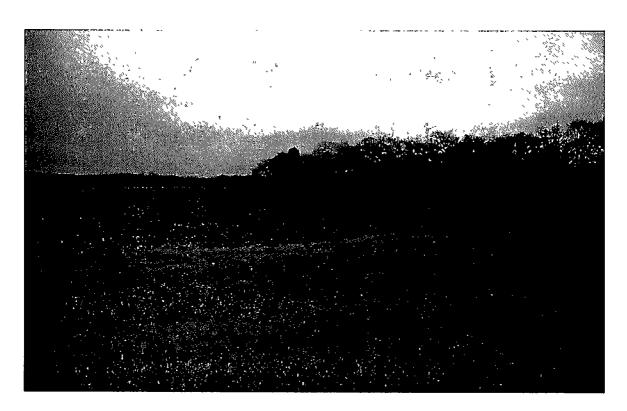
West end of subject looking north



Subject on left and Highway 99 looking east



Middle of subject looking north



East end of subject looking north

#### Record Book 841 Pg 2200

#### **LEGAL DESCRIPTION (TRACT 2)**

Being a cortain tract or parcel of land lying and being in the Twelfth Civil District of Rutherford County, Tennessee located on Tax Map 123 as Percel 2.00 and is the James R. Donnell Property recorded in DB 308, PG 411 and is more particularly described as follows:

Beginning at a 1/3" Rebar (N) with Wiser Cap in the west right-of-way of State Route 99, this being the southeast corner of the property described herein and the northeast corner of Henderson (DB 510, PG 252); thence leaving the aforementioned right-of-way and with Henderson and the center of an Old Lane N 82°53'06" W a distance of 1688.58' to a 4" Rebar (N) with Wiser Cap in the center of the aforesaid Old Lane, this being the northwest corner of Henderson; thence leaving Henderson and with Smith (DB 318, PG 330) and a fence the following courses and distances: N 08°29°02" B a distance of 639.38' to a 1/3" Rebar (N) with Wiser Cap, this being the northeast corner of Smith; N 76°50'32" Wa distance of 21 10.91' to a K" Rebar (N) with Wiscr Cap at the intersection of two fences, this being the southwest corner of the property described herein; thence leaving Smith and with Williams (DB 172, PG 121) and a fence the following courses and distances: N 13°19'40" E a distance of 95.14' to a 10" Cedar Stump; N 28°54'01" E a distance of 340.99' to a 18" Cedar Snag; N (0°07'33" E a distance of 261 78' to a 8" Cedar; N 30°29'41" E a distance of 271.26' to a 1" Iron Pipe (O), this being the northeast corner of Williams, thence leaving Williams and with Alfred (DB 259, PG 016) and a fence the following courses and distances: N 32\*19\*01" E a distance of 32.74' to 1" iron Pipe (O); S 52°57'15" E a distance of 37.70' to a Wooden Fence Post; S 76°31'39" E a distance of 547.71' to a 1" Iron Pipe (O), this being the southeast corner of Alired and the southwest corner of Pearson (DB 259, PG 016); thence leaving Alfred and with Pearson and a fence for two calls: S 76°33'31" E a distance of 947.75' to a 1/3" Rebar (O), this being the southeast corner of Pearson; N 06°25'00" E a distance of 112.13' to a K" Rebar (N) with Wiser Cap; thence leaving Pearson and with Weaver (RB 006, Page 2672) and a sence S 77°25'10" E a distance of 1964.73' to a %" Rebar (O), this being the northeast corner of the property described herein and the northwest corner of Dement (DB 334, PG 218); thence leaving Weaver and with Dement and a fence the following courses and distances: S 35° 57'40" W a distance of 422.00' to a Yi" Rebar (O); S 06"38"03" W a distance of 334.33" to a 1/3" Rebar (O); S 82"37"48" E a distance of 474.45' to a Concrete Monument (O) in the west right-of-way of State Route 99; thence leaving Dement and with the aforementioned right-of-way S 22°02'03" W a distance of 241.87' to a Concrete Monument (O); S 19°53'40" W a distance of 627.95° to the point of beginning containing 105.46 acres, more or less, according to a survey performed by Wiser Company on December 13. 2004.

## **QUALIFICATIONS**

# **OF** GREGORY O. PECK, CCIM, SRPA, CG-140

#### SCOPE OF BUSINESS AND PROFESSIONAL ACTIVITY

General practice with the majority of appraisal assignments relating to market value of all types of commercial, industrial, investment, and residential properties in the Middle Tennessee area. Appraisal assignments are categorized under three headings: specific value answer and/or recommendation; probable value range based on limiting conditions and assumptions, and the appraisal of easements and partial acquisitions. Eminent Domain: special experience in condemnation valuation from the following road widening and new road projects, Old Hickory Blvd., and Dickerson Pike, Nashville, TN., Great Neck Road, Virginia Beach, VA., Memorial Blvd., Highway 96, Highway 231 South, Mercury Blvd., John Bragg Highway, Thompson Lane, and Interstate 840 in Rutherford County, TN. General Contractor: purchased, redeveloped and sold Section III of Timberlake S/D; developed and sold vacant land at Old Nashville Highway and Florence Road; built 65 +/- single family homes, and successfully developed, built and sold Park Place Condominiums. Division of Property Assessment – Registered Agent – have advised and represented property owners on Ad Valorem property tax matters since 1974. Valuation consultant to Rutherford County, TN. Tax Assessor's Office.

## **PROFESSIONAL EXPERIENCE**

Gregory Peck and Associates, Independent Real Estate Appraisers, Analysts and Consultants (1978 to present)

Chief Appraiser of a Federal Savings & Loan Association (1977 to 1978)

Staff Appraiser with Lewis Garber & Associates, Independent Real Estate Appraisers and Consultants (1974 to 1976)

Staff Appraiser with H. L. Yoh Company, mass appraisal specialists of cities, counties, and municipalities (1972 to 1974)

#### **EDUCATION**

Bachelor of Science Degree, 1969: Middle Tennessee State University, Murfreesboro, Tennessee

Post Graduate Studies: University of Tennessee, Nashville, Tennessee: Middle Tennessee State University, Murfreesboro, Tennessee

Continuing Education Programs: Appraisal Institute, Commercial Investment Real Estate Institute, Appraisal Section, National Association of Realtors, International Right-of-Way Association, National Association of Realtors, and the Tennessee Real Estate Appraiser Commission

Past Member – National Faculty of the Appraisal Institute for Course 110, Appraisal Principles; Course 120, Appraisal Procedures, and Course 210, Residential Case Studies.

The Appraisal Institute conducts a voluntary program of continuing education for its designated members. Members who meet the minimum standards of this program are awarded periodic educational certification. I am currently certified under this program through December 31, 2007.

#### **PROFESSIONAL AFFILIATIONS**

CCIM Member of Commercial Investment Real Estate Institute

Past President - Middle Tennessee Chapter

SRPA Member of the Appraisal Institute

SRA Member of the Appraisal Institute – Past President, Nashville Chapter 78

SRWA Senior Member, International Right-of-Way Association

National Professional of the Year Finalist – 1986

Tennessee Affiliate Brokers License Number 240946
Tennessee State Certified General Real Estate Appraiser Number CG-140
Tennessee Division of Property Assessment-Registered Agent Number 0092

## **PARTIAL LIST OF CLIENTS**

#### **Corporations and Companies**

MacMillan-Bloedel, LTD, Canada, ARA Services, Chalk Line, Inc., Homequity, Executrans, Executive Relocation, Merrill Lynch Relocation Management, Equitable, General Electric, Kroger Company, Eaton Corporation, E. I. DuPont de Nemours & Company, Firestone Tire and Rubber Company, General Motors, Trans-America Relocation, Brunswick Corporation, Phillips Petroleum Company, American Steel Foundries, Dairymen, Inc., Maremont Corporation, Kraftco Corporation, Exxon Corporation, Americorp Relocation Management, John Deere Company, Masonite Corporation, W. R. Grace and Company, United States Steel Corporation, CSX/Louisville and Nashville Railroad, Southeastern Box Corporation, State Farm Insurance Company, National Residential, Inc., Relocation Realty Service Corporation, Roadway Express, Relocation Resources, Lincoln Service Corporation, Koppers Company, Reichold Chemical, Gen-Rel Relocation, Coldwell Banker, Chem-Exec, Empire Relocation, Travelers, Baptist Hospital, and others

#### **Financial Institutions**

First Tennessee Bank National Association, Chiao Tung Bank of Silicon Valley, Bank of America, First American National Bank, AMRESCO/Institutional, SunTrust Bank, California Federal Savings & Loan, Republic National Bank of Dallas, Bank of America, BankOne-Dallas, Miami National Bank, Midsouth Bank, Volunteer State BankFarmersville Bank of Texas, Union Planters National Bank, Pinnacle National Bank, National Bank of Canada, and others

#### **Insurance and Mortgage Companies**

Southeastern Mortgage, Rutherford Bank & Trust, CNA/Insurance Company, Regions Mortgage, Inc., Mid-State Financial, Pacific Southwest Bank, First Investment Company, Franklin American Mortgage, Right Mortgage Company, Churchill Mortgage Company, Harbourton Mortgage Company, First Bank and Trust, NationsBank Mortgage Corporation, and others

#### **Governmental Agencies**

National Park Service, Veterans Administration, Loan Guaranty Division, Federal National Mortgage Corporation, Federal Deposit Insurance Corporation, Tennessee Valley Authority, Tennessee Attorney Generals Office, United States Postal Service, U. S. Department of Housing and Urban Development, United States Department of the Interior, Tennessee Department of Finance and Administration, Middle Tennessee State University, Tennessee Department of Transportation, United States General Services Administration, Resolution Trust Corporation, Rutherford County, TN., City of Tullahoma, City of Murfreesboro, Tax Assessor's Office for Rutherford County, Tennessee, and others

Have done work for various individuals, attorneys, accountants, and have given expert testimony before various commissions, Circuit, Chancery and United States Federal Courts

## APPRAISER QUALIFICATIONS

## Leslie C. White, MAI, CCIM, SRA

lwhite@ccim.net

#### **PROFESSIONAL DESIGNATION:**

MAI (Member, The Appraisal Institute)
SRA (Residential Member - The Appraisal Institute)
CCIM (Certified Commercial Investment Member)

#### **STATE CERTIFICATIONS/LICENSES:**

Tennessee Certified General Appraiser – CG 1466 Georgia General Appraiser – CG 278 TN Licensed Real Estate Broker - #254870

## **EMPLOYMENT:**

October 1995 – Present: The Parks Group Commercial Real

**Estate** 

August 1994 – September 1995: Prudential Roland & Wilson Real

**Estate** 

March 1992 – July 1994:
October 1990 – March 1992
August 1998 – September 1990
April 1987 – July 1998
Southeastern Consulting Group
Wilson K. Mason Company
Charter Consulting Group
Jim Harper and Associates

June, 1983 -- March 1987 John McCracken & Associates, Inc.

#### **EDUCATION:**

Middle Tennessee State University - MA in Finance (August 1980). Middle Tennessee State University - MA in Psychology (August 1975) Middle Tennessee State University - BS in Psychology (May 1972)

#### **GENERAL APPRAISAL EXPERIENCE:**

Appraisal experience has been varied, ranging from single family residences to major investment grade real estate such as multi-tenant office buildings, shopping centers, malls, industrial properties, apartments, etc. throughout the Eastern US.

#### **CLIENTS SERVED:**

Barclays American Mortgage Corporation

Banc One

Bank of Baltimore

**Barclays American Financial Corporation** 

Bonnet Resources Corp.

CitiCorp Real Estate

Comerica Bank

Continental Wingate Assoc.

CrestStar Bank

Dobson and Johnson Inc.

**Dominion Bank** 

Edens and Avant, Inc.

Federal Deposit Insurance Corporation

First City Bank

First Gibraltar FSB

First Tennessee Bank

First Union National Bank

Fleet Real Estate Funding Corporation

Hibernia National Bank

Jefferson-Pilot Life Insurance Company

Krupp Mortgage Company

Mid-South Bank & Trust Company - Third National Bank

NationsBank Corporation

Nationwide Capital/HomeFed Bank

NCNB Texas National Bank

Phoenix Mutual Life Insurance

Protective Life Insurance Company

Richardson Corporation

SouthTrust Bank of Middle Tennessee

Sovran Bank/Central South

Starmount Company

State Street Partners

Sunbelt Savings FSB

Ted Welch Investments

Third National Bank

United Companies Financial Corporation

University of Tennessee