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P621773407 5 31 PM Farm

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public

В	For the 2011 c	alendar year, or tax year beginning , and ending	 	_	
\Box	Check if applicable. Address change	C Name of organization United Ways of Tennessee		D Emplo	yer identification number
\equiv	•	Doing Business As		62-	-1773407
\equiv	Name change	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		none number
	Initial return	209 Gothic Court	107	615	5-791-1464
□ ı	Terminated	City or town, state or country, and ZIP + 4		1	2 , 21 1104
\Box	Amended return	Franklin TN 37067		G Gross rec	eipts\$ 162,8
\equiv		F Name and address of principal officer.		d Gloss lec	EIDIS 102,0
□ /	Application pending	Mary Graham, President	H(a) İsthisa	group return for	affiliates? Yes X
		209 Gothic Court, Suite 107	H(b) Are ell	affiliates include	ed? Yes
					I. (see instructions)
			" '	10, 41140114116	·· (add mandellona)
	Tax-exempt status.	X 501(c)(3) 501(c) () ◀ (Insert no) 4947(a)(1) or 627	(
		ww.uwtn.org		exemption numb	
	Form of organization:	X Corporation Trust Association Other ► L	Year of formation:	1999	M State of legal domicile:
P		mmary			
- 1					
ø	See	Schedule O			
ğ					
Governance					
اة	2 Check th	s box I if the organization discontinued its operations or disposed of more than 2			
Ü		f voting members of the governing body (Part VI, line 1a)			0
୬୪ ଫୁ	4 Number	f independent voting members of the governing body (Part VI, Ilne 1b)		4	0
Activities		ber of individuals employed in calendar year 2011 (Part V, line 2a)			
桑					0
۲₹	6 Total nun	ber of volunteers (estimate if necessary)		7a	
ļ		lated business revenue from Part VIII, column (C), Ilne 12	••• ••••		· · · · · · · · · · · · · · · · · · ·
-	b Net unrel	tted business taxable income from Form 990-T, line 34	Prior Y	. · 7b	· Current Year
- 1	0 0	and areado (Dest VIII line 4h)		8,512	162,3
힐	8 Contribut	ons and grants (Part VIII, line 1h)		0, 512	104,5
Revenue	9 Program	service revenue (Part VIII, line 2g)	-	1,196	
[कू		t Income (Part VIII, column (A), lines 3, 4, and 7d)			4
-		enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	L	0 500	460.0
\perp	12 Total reve	nue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	34	9,708	162,8
l		d similar amounts paid (Part IX, column (A), lines 1-3)		0	
	14 Benefits	aid to or for members (Part IX, column (A), Ilne 4)		0	
ဖွ	15 Salaries,	other compensation, employee benefits (Part IX, column (A), lines 5-10)	11	4,481	109,9
Expenses	16a Professio	nal fundralsing fees (Part IX, column (A), line 11e)	L	0	
ē		raising expenses (Part IX, column (D), line 25)		2, 3	,
۵ļ		enses (Part IX, column (A), lines 11a-11d, 11f-24e)	13	1,500	122,2
l		enses. Add lines 13–17 (must equal Part IX, column (A), line 25)		5,981	232,1
		less expenses Subtract line 18 from line 12		3,727	-69,3
- S	19 Revenue	ess expenses Submact line 10 from line 12	Beginning of C		End of Year
Assets or Balances	20 Total ace	ets (Part X, line 16)		5,626	167,2
Bala		ities (Part X, line 26)		0	1,0
프			23	5,626	166,2
		s or fund balances. Subtract line 21 from line 20		<u> </u>	±0012
	arrus Sid	nature Block		aget of mu ba	owledge and hellet at the
Pí	MA II OIS	the term that there are mined this return including accompanions exhabites and states	י בחות מחת וחום	Sout of Bly Mil	omouge and belief, it is
Lin	ider penelties of r	erjury, I declare that I have examined this return, including accompanying schedules and statem molete. Declaration of preparer (other than officer) is based on all information of which preparer	nents, and to the i has any knowled	ge.	
Lin	ider penelties of r	erjury, I declare that I have examined this return, including accompanying schedules and statem implete. Declaration of preparer (other than officer) is based on all information of which preparer	has any knowled	lge.	19-110
Un	nder penalties of pe, correct, and co	mplete. Declaration of preparer (other than officer) is based on all information of which preparer	has any knowled	ge.	27/12
Un true Sig	nder penalties of	erjury, I declare that I have examined this return, including accompanying schedules and statem mplete. Declaration of preparer (other than officer) is based on all information of which preparer practice of officer.	has any knowled	ge.	5/27/12
Un	nder penalties of pe, correct, and co	mplete. Declaration of preparer (other than officer) is based on all information of which preparer	has any knowled	ge.	127/12
Un true Sig	n see and control of persons of p	mplete. Declaration of preparer (other than officer) is based on all information of which preparer	has any knowled	ge. Date	Nulprist
Sign Her	n PrinvType	preparer's signature	Date	Date	27/12 Paris
Sig Her Paid	n PrinvType	preparer's name Proparer's signature Aroparer's signature Aroparer's signature Aroparer's signature	Date	Date Check self-em	ployed 701406
Sig Her Paid	n PrinvType	preparer's name CLCA CAPAGE ACCORDANCE CRACK CORDANCE Date	Date	ployed 701406	
Sig Her Paid	n PrinvType	preparer's name Proparer's signature Aroparer's signature Aroparer's signature Aroparer's signature	Date	Date Check 5-12 self-em	ployed 14060 26-186598
Sig Her Paid	n single penalties of penalties	preparer's signature preparer's signature preparer's signature preparer's signature preparer's signature preparer's pame preparer's Associates, CPAs 234 Fourth Ave N	Date	Date Check self-em	ployed 14060 26-186598
Sign Her Paid Prep Use	n e, correct, and con pe, correct, and correct, and con pe, correct, and con pe, correct, and con pe, correct, and con pe, correct, and	preparer's name Parsons & Associates, CPAs 234 Fourth Ave N Franklin, TN 37064	Date	Date Check 5-12 self-em	27//2 PTIN PTIN PO (406) 26-186598 615-794-43
Sig Her Paid Prep Use	n e correct, and con e, correct, and con e le l	preparer's name Persons & Associates, CPAs 234 Fourth Ave N Franklin, TN 37064 Strike return with the preparer shown above? (see Instructions)	Date	Date Check 5-12 self-em	26-186598 615-794-43
Sig Her Paid Prep Use	n e correct, and con e, correct, and con e le l	preparer's name Parsons & Associates, CPAs 234 Fourth Ave N Franklin, TN 37064	Date	Date Check 5-12 self-em	ployed 14040 26-186598 615-794-43

form 990 (2011) United Ways of		62-177340)7	Page
	ervice Accomplishments			
	ains a response to any questi	on in this Part III		X
Briefly describe the organization's mission See Schedule 0	:			
see schedule o		•		
	•	•	•	
		•		
2 Did the organization undertake any signific	cant program services during the yea	r which were not listed on	the	
prior Form 990 or 990-EZ?	, ,			Yes X No
If "Yes," describe these new services on S	Schedule O.			
3 Did the organization cease conducting, or	make significant changes in how it co	onducts, any program		
services?				Yes X No
If "Yes," describe these changes on Sche				
4 Describe the organization's program servi- expenses. Section 501(c)(3) and 501(c)(4) grants and allocations to others, the total of	organizations and section 4947(a)(1) trusts are required to rep	ort the amount of	
4a (Code.) (Expenses \$	83,040 including grants of	f \$) (Revenue \$	
Teachers Effectiveness Gates Foundation to in that are college ready	crease graduation	rates and the	th the Bill e number of	and Melinda students
 Advocacy for police Communications for 				
levels.				0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
-				
4b (Code) (Expenses \$	143,511 including grants of	: o) (Revenue \$	-
United Ways of Tenness support services to 38 mission through advoca solutions to our state infant mortality, crea assistance to vulnerab	United Ways acros cy, collaboration s most critical ne ting economic oppo	ss the state. and collectiveds, such as ortunity and e	We accomplye action the early educates to provide the early educates the educates	lish our nat provides ation,
	•			
•	•	•		
	•••			
		•		
4c (Code) (Expenses \$	including grants of	\$) (Revenue \$	
			-	
			-	
		•		
			•	
•	-			
4d Other program services. (Describe in Sche	dule ().)			
	ncluding grants of \$) (Revenue \$)
4e Total program service expenses ►	226,551			
A				Form 990 (2011)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A			
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	\
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to	-		X
	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,	 	<u> </u>	X
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
_	Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
-	"Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"		l	
_	complete Schedule D, Part III	8		<u>X</u>
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part	}	i	
	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			3.5
	complete Schedule D, Part IV	9		_X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	4.0	Ì	37
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	10	,	X
	VII, VIII, IX, or X as applicable.			
а	The state of the s		l	
a	complete Schedule D, Part VI	11a	$_{\rm X}$	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more	1,0	-11	
_	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	1	Х
С	The state of the s		Ť	
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		<u>X</u> -
ę	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		İ	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		_X_
2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	X	
þ	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if	45.		7.7
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
4a	Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,	14a		
b	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	"		
5	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
U	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
•	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	_	Х
8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
-	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		<u>X</u> _
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form 990 (2011) United Ways of Tennessee

Part IV Checklist of Required Schedules (continued)

			Yes	_No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	_	X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
02	on Part IX, column (A), line 2? If "Yes," complete Schedule i, Parts I and III	22		<u>X</u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23		v
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than	_23		<u>X</u>
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	.	1	
	through 24d and complete Schedule K. If "No," go to line 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		- 21
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			_
	to defease any tax-exempt bonds?	24c		
đ		24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or	i	İ	
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled	l	1	
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		<u>X</u>
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):		ŀ	
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	_28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	001	ŀ	v
_	Schedule L, Part IV	28b		<u>X</u>
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
20	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
29 30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
50	conservation contributions? If "Yes," complete Schedule M	30	- 1	Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
•	Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		- 1	
	sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		_X_
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
	IV, and V, line 1	34		<u>X</u>
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		<u>X</u>
þ	Did the organization receive any payment from or engage in any transaction with a controlled entity within the			
	meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		_X
86	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36	\dashv	<u>X</u>
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	_		v
_	Part VI	37		<u>X</u>
8	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and	38	X	
	19? Note. All Form 990 filers are required to complete Schedule O		990	(2011)

Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V Yes No Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable n 1b Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? Χ 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? За If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a If "Yes," enter the name of the foreign country. See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7с If "Yes." indicate the number of Forms 8282 filed during the year 7d ď Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? **7**f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7**a** g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting 8 organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. 9 Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? 9b b Section 501(c)(7) organizations. Enter. 10 10a Initiation fees and capital contributions included on Part VIII, line 12 а Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b b Section 501(c)(12) organizations. Enter 11 Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources 11b against amounts due or received from them.) Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b 13c Enter the amount of reserves on hand Did the organization receive any payments for indoor tanning services during the tax year? 14a If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b Form 990 (2011)

62-1773407 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? 2 Χ Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Are any governance decisions of the organization reserved to (or subject to approval by) members. stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8 The governing body? 8a Each committee with authority to act on behalf of the governing body? 8b Х Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a Describe in Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Χ 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c describe in Schedule O how this was done Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? 14 Χ 14 Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a 15b Χ Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ 17 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) 18 available for public inspection. Indicate how you made these available. Check all that apply |X| Own website | | Another's website |X| Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the 20 organization. > United Way of Tennessee 209 Gothic Court

615-791-1464

TN 37067

Franklin

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Part VII **Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest

compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee.												
(A) Name and Title	(B) Average hours per week (describe	bo	o not c x, unle icer ar	Pos heck ss pe	rson	is both	an	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation		
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations		
(1)Mary Graham												
President	40.00	Х			L	<u> </u>		93,640	0	0		
(2) Dawn Holley							}					
Director	0.00	X				<u> </u>	L	0	0	0		
(3) Ben Landers									_			
Director	0.00	X						0	0	0		
(4)Mary Freeman										_		
At-Large Exec Comm	0.00	X	_		<u> </u>			0	0	0		
(5)Eric Dewey												
Director	0.00	X			<u> </u>	 		0	0	0		
(6) Raquel Hatter	0 00								0	0		
Director	0.00	X			 -	-	_	0	0	0		
(7)Linda O'Neal	0 00	37						0	0	0		
Director	0.00	Х	┝┈┤			-						
(8) Jimmy Stone	0.00	х						0	0	0		
Director (9) Tim Webb	0.00	 	\vdash		-			0				
''	0.00	Х						ol	0	0		
Director (10)Don Witherspoon	0.00	123										
Director	0.00	Х						ol	0.	0		
(11) CeeGee McCord	0.00				 							
Director	0.00	x						ol	0	0		
(12)Bryce Haugsdahl	0.00											
Chair Chair	0.00			Х				0	0	0		
(13)Rick Morrow												
Past Chair	0.00			х				ol	_ 0	0		
(14) Eve Dillard												
Director	0.00			Х				0	0	0		
								<u> </u>		Form 990 (2011)		

Part VII Section A. Officers	s, Directors, Tru	ıstee	es, K	ey E	mpl	oyee	es, a	nd Highest Compensated	d Employees (continued)			
(A) Name and title	(B) Average hours per week (describe hours for	bo	x, uni	Pos check ess pe nd a c	erson	than o	an ee)	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	ar com	(F) stimated nount of other spensation	
	related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-21099-MISO)	org an	rom the Janization d related Anizations	
(15)Gary Bowman Treasurer	0.00			х				0	0		-	
(16)Judy Fenton]								-		 -	(
Secretary (17)Alan Turner	0.00	 	-	X	-			0	0			
Chair elect	0.00	<u> </u>		Х				0	0			C
(18)Brian Hercules Nominations	0.00			X				0	0			C
(19)												
(20)								-				
(21)												
(22)												
(23)												
(24)												
(25)												
1b Sub-total c Total from continuation shee	ets to Part VII. S	Secti	on A				>	93,640				
d Total (add lines 1b and 1c)							>	93,640				
Total number of individuals (in reportable compensation from				thos	e iisi	ed a	bove	e) who received more than	\$100,000 in			···-
3 Did the organization list any fo	ormer officer, dire	ector	, or 1	ruste	ee, k	ey e	mplo	oyee, or highest compensa	ted		Yes	
employee on line 1a? If "Yes," 4 For any individual listed on line organization and related organ	e 1a, is the sum	of re	porta	able	com	pens	atior	n and other compensation to complete Schedule J for suc	from the	3		X
individual 5 Did any person listed on line 1										4	-	X
for services rendered to the or	ganization? If "Y	es,"	com	olete	Sch	nedul	e J f	or such person		5	<u> </u>	X
Section B. Independent Contract 1 Complete this table for your five	e highest compe	ensa	ted i	ndep	end	ent c	ontra	actors that received more t	han \$100,000 of			
compensation from the organia	ZATION REPORT CO (A) business address	ompe	ensai	ion i	or tr	ie ca	iena	ar year enoing with or with	(B) on of services	11.	(C) Compens	ation
							•					
						_						
						\dashv						
			-	·· -								
		-								-	 -	
2 Total number of independent c								e listed above) who				
received more than \$100,000 c	ot compensation	trom	the	orga	ıniza	tion	<u> </u>		0		orm 99 0	0 (2011)

Pa	rt V	III Statement of Reve	nue						
					- " (-5)	(A)	(B) Related or	(C) Unrelated	(D) Revenue
					,,,,,,,,,,,,,-	Total revenue	exempt	business	excluded from tax
					_		function revenue	revenue	under sections 512, 513, or 514
\$ 5	12	Federated campaigns	1a			The second secon	C		1
Program Service Revenue Contributions, Gifts, Grants and Other Similar Amounts	h	Membership dues	1b		122,037				
مَة	•	Fundraising events	1c		100,000				
ifts FA	ر م	_	1d				5.2 9		
ڲٙۊ	a	Related organizations			40,288			,	1
Si	е	Government grants (contributions)	1e		40,288		.		
e ë	f	All other contributions, gifts, grants, and similar amounts not included above						•	
혈		and similar amounts not included above	1f			management and a second	, , , , , , , , , , , , , , , , , , ,	•	
d i	g	Noncash contributions included in lines 1a-	1f	\$		1.5- % - X		ı	1
<u> </u>	h	Total. Add lines 1a-1f			<u> </u>	162,325		·	ļ
e					Busn. Code				
Ven	2a								
Re	b								
<u>8</u>	С								
er	d	•							
n S	<u> </u>						-		
<u>ra</u>	e	All II						<u> </u>	
Š,	T	All other program service reve	nue	•		· · · · · · · · · · · · · · · · · · ·	[1
_	_ 3	Total. Add lines 2a-2f			<u> </u>	<u></u>		· <u>-</u>	
	3	Investment income (including	divider	nds, intere	est,				Ì
		and other similar amounts)			>	487	487		
l	4	Income from investment of tax	-exem	pt bond p	roceeds 🟲				
	5	Royalties			•	<u> </u>			<u> </u>
		(ı) Real		(II) F	Personal	عبراً * را يك ير *	* ·	,	
	6a	Gross rents				- 4, - 4, -	ŀ <i>,</i>	1	
	b	Less rental exps							
i	_	Rental inc or (loss)						ı	
	ا م	Net rental income or (loss)			•	1			
	d 7a	Gross amount from (i) Securities		(11)	Other	E1-1/2-16 / 1-12 1-1.			
		sales of assets		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	-		!		
		other than inventory		 			į.		
	b	Less cost or other					! :		
		basis & sales exps		ļ		314	ľ		
	С	Gain or (loss)		<u>.</u>		-			
:	d	Net gain or (loss)						1	
a	8a	Gross income from fundraising eve	nts				ļ. <i>.</i>	,	
nue		(not including \$							
Š		of contributions reported on line 1c)							
ığ		See Part IV, line 18	а		_				
Other Revenu	h	Less: direct expenses	b]			
ō		Net income or (loss) from fund		events	•	1			
		Gross income from gaming activitie		, 0.0		r - 1	<u>.</u>		
	эa						[_	ı	
1	_	See Part IV, line 19	a b			ļ.,	i i		
		Less: direct expenses	-	454	•				
		Net income or (loss) from gam	ing ac	TIVITIES	<u> </u>				
Ì	10a	Gross sales of inventory, less					<u> </u>		
		returns and allowances	а				 		1
Ì	b	Less: cost of goods sold	b			material properties as	r		
	c	Net income or (loss) from sale	s of in	ventory	<u> </u>	le 12			
		Miscellaneous Revenue			Busn. Code		<u>-</u> - , "		}
	11a								<u> </u>
	b								
	c								<u> </u>
	d	All other revenue		•					
	e	Total. Add lines 11a-11d			>				
	12	Total revenue. See instruction	าร		•	162,812	487	(0
	14	Total revenue. Oce mandello				A			Form QQD (2011)

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. Grants and other assistance to governments and	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
1	Grants and other assistance to governments and				Function
2	· · · · · · · · · · · · · · · · · · ·		expenses	general expenses	expenses
	and the second s				
	organizations in the U.S. See Part IV, line 21				
3	Grants and other assistance to individuals in			ļ.	
3	the U.S See Part IV, line 22				
•	Grants and other assistance to governments,		ľ		
	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				*
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	02 (40	02 (40		
_	trustees, and key employees	93,640	93,640		
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and	}]	j	
_	persons described in section 4958(c)(3)(B)			·	
7	Other salaries and wages				<u></u>
8	Pension plan accruals and contributions (include	2,840	2,840		
^	section 401(k) and 403(b) employer contributions)	8,797	8,797		
9	Other employee benefits	4,671	4,671	-	
10	Payroll taxes	4,0/1	±,0/1		
11	Fees for services (non-employees)				
a	Management				
Ь	Accounting	4,145		4,145	
	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
	Other	904	904		
12	Advertising and promotion	6,644	6,644	-	
13	Office expenses	9,050	9,050		
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	4,693	4,693		
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	826	826		
24	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)		state and a state of the first	1 500	
а	Tchr Effectiveness Grant	62,001	60,501	1,500	
b	Grant Expense	31,157	31,157		
С	Miscellaneous	875	875		
d	Auto Expense	750	750		
	All other expenses	1,203	1,203	E CAE	
25	Total functional expenses. Add lines 1 through 24e	232,196	226,551	5,645	
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Par	X Balance Sheet			
		(A) Beginning of year		(B) End of year
	Cash—non-interest bearing	183,956	1	115,732
:	Savings and temporary cash investments	50,000	2	50,000
;	Pledges and grants receivable, net		3	
4	Accounts receivable, net		4	
!	Receivables from current and former officers, directors, trustees, key			
	employees, and highest compensated employees. Complete Part II of			
- }	Schedule L		5	
	Receivables from other disqualified persons (as defined under section			
	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			ŧ
	employers and sponsoring organizations of section 501(c)(9) voluntary			
2	employees' beneficiary organizations (see instructions)		6	
Assets	Notes and loans receivable, net		7	
٤ ک	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges	796	9	846
10	Da Land, buildings, and equipment cost or			
	other basis. Complete Part VI of Schedule D 10a 1,049			
	b Less accumulated depreciation 10b 385	874	10c	664
1.	Investments—publicly traded securities		11	
1:			12	
1:	Investments—program-related See Part IV, line 11		13	
14			14	
15			15	
16		235,626	16	167,242
17	Accounts payable and accrued expenses		17	1,000
18	Grants payable		18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
စ္က 22	Payables to current and former officers, directors, trustees, key		·	
Liabilities	employees, highest compensated employees, and disqualified persons			
api	Complete Part II of Schedule L		22	
J 23	Secured mortgages and notes payable to unrelated third parties		23	
24			24	
25	Other liabilities (including federal income tax, payables to related third		i	
	parties, and other liabilities not included on lines 17-24). Complete Part X		ŀ	
	of Schedule D		25	
26	Total liabilities. Add lines 17 through 25	0	26	1,000
	Organizations that follow SFAS 117, check here ►X and complete	ľ		
S S	lines 27 through 29, and lines 33 and 34.		l	
E 27	Unrestricted net assets	235,626	27	166,242
R 28	Temporarily restricted net assets		28	
일 29			29	
교	Organizations that do not follow SFAS 117, check here ▶ and		ł	
ō	complete lines 30 through 34.		Ì	
35 3c	Capital stock or trust principal, or current funds		30	
§ 31	Paid-in or capital surplus, or land, building, or equipment fund	- <u></u>	31	
Net Assets or Fund Balances	the transport of the tr		32	
Z 33		235,626	33	166,242
34	Total liabilities and net assets/fund balances	235,626	34	167,242

Form	990 (2011) United Ways of Tennessee	62-1773407			Pag	ge 12
	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response to any question in	this Part XI				$\int \int \int \int \int dt dt dt$
1	Total revenue (must equal Part VIII, column (A), line 12)		1	1	<u>62,8</u>	812
2	Total expenses (must equal Part IX, column (A), line 25)		2	2	32,	<u> 196</u>
3	Revenue less expenses Subtract line 2 from line 1		3		69,3	384
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, or	olumn (A))	4	2	35,	626
5	Other changes in net assets or fund balances (explain in Schedule O)		_ 5			
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must ed	qual Part X, line 33,	-			
	column (B))		6	1	66,3	242
Pa	rt XII Financial Statements and Reporting		-			
	Check if Schedule O contains a response to any question in	this Part XII				
					Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accru	al		_	1	
	If the organization changed its method of accounting from a prior year or check	ced "Other," explain ın			ľ	
	Schedule O.					
2a	Were the organization's financial statements compiled or reviewed by an indep	endent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accou			2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes	responsibility for oversight			:	
	of the audit, review, or compilation of its financial statements and selection of	an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process du					
	Schedule O.				;	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial sta	tements for the year were			i	
	issued on a separate basis, consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and sep	parate basis				
За	As a result of a federal award, was the organization required to undergo an aud	dit or audits as set forth in]]		
-	the Single Audit Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organi	zation did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps tak	en to undergo such audits		3b		
				For	m 990	(2011)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of th	ne organization	7	c ==							tification number	
			of Tennessee							73407	
_ Part			Status (All organizations				art.) S	<u>ee ins</u>	tructio	ons.	
The orga	1		se it is: (For lines 1 through 11,		-						
1 📙	1		sociation of churches described	ın sectio	n 170(b)(1)(A)(i).					
2	A school des	scribed in section 170(b)(1)	(A)(ii). (Attach Schedule E.)								
3 📋	'		ice organization described in se			• •					
4 📙	A medical re	search organization operate	d in conjunction with a hospital	described	i ın sectio	on 170(l)(1)(A)(iii). Ent	er the h	nospital's name,	
	city, and stat	e:									
5	An organizat	ion operated for the benefit	of a college or university owned	or opera	ted by a g	jovernm	ental un	ıt descr	ıbed in		
	section 170(b)(1)(A)(iv). (Complete Part II)										
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).										
7	An organizat	ion that normally receives a	substantial part of its support fr	om a gov	ernmenta	I unit or	from the	gener	al publi	С	
	described in	section 170(b)(1)(A)(vi). (C	omplete Part II)								
8 📙	A community	trust described in section	1 70(b)(1)(A)(vi). (Complete Par	t II.)							
9 X	An organizat	ion that normally receives: (1) more than 33 1/3% of its sup	port from	contribut	ions, me	mbersh	ıp fees,	and gr	oss	
	•		npt functions—subject to certain	•	-	•					
	• •	•	nd unrelated business taxable i	•			x) from I	ousines	ses		
<u></u>		-	0, 1975. See section 509(a)(2)								
10		-	exclusively to test for public saf								
11 📙			exclusively for the benefit of, to	•				•			
			ted organizations described in s						section	n	
	<u> </u>		the type of supporting organizat								
	a Type		c Type III-Function			d		e III–O			
e 📋			ganization is not controlled direct								
			er than one or more publicly sup	oportea or	ganizatio	ns aesci	ibea in s	section	509(a)((1)	
	or section 50			a Tima I	T	a. T	111				
f			ermination from the IRS that it is	sa rype i	, Type II,	or type	ııı supp	orung		٢	
	_	check this box	A	tion from		h a				Į	
g			tion accepted any gift or contrib	ution from	n any or u	ie					
	following per		entrole either alone or together	with nore	one doco	abod in	(u) and			W. T.	_
			ontrols, either alone or together	with beig	oris desci	ibed iii i	ii) aliu				Υo
		 w, the governing body of the member of a person descril 								11g(ı) 11g(ii)	
	• • •	·	described in (i) or (ii) above?	•						11g(III)	
L	• ,	-	he supported organization(s).							[11g(m)]	_
(i) Nam	ne of supported	(ii) EIN	(III) Type of organization	(iv) is the	organization	(v) Did	ou notify	(vi)	ls the	(vii) Amount of	
	ganization	(,	(described on lines 1–9	in col (i) l	isted in your	the organ	nization in	organizat	ion in col	support	
			above or IRC section	governing	document?	col (I)	of your port?	(i) organi U	zea in ine S ?	İ	
			(see instructions))	Yes	No	Yes	No	Yes	No		
(A)				T		T					
(- 4)											
(B)											
ν-,				L	<u> </u>		<u> </u>				
(C)											_
(-)				<u> </u>			L .	L	L		
(D)											
				L							
(E)											
		,									
		1 1		*		:			}		
Total		1		<u> </u>	<u> </u>	<u></u>					

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						···
4	Total. Add lines 1 through 3		L. T. 2.5		 		
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from line 4			ξ			
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)		9 (-1)				
11	Total support. Add lines 7 through 10		1	<u>r' - </u>	<u> </u>		
12	Gross receipts from related activities, etc.					12	
13	First five years. If the Form 990 is for the		t, second, third, fo	urth, or fifth tax ye	ar as a section 501	(c)(3)	
	organization, check this box and stop here	<u> </u>					<u> </u>
<u>Sec</u>	tion C. Computation of Public Su						
14	Public support percentage for 2011 (line 6,			n (f)) .		14	%
15	Public support percentage from 2010 Sche					15	%
16a	33 1/3% support test—2011. If the organi				33 1/3% or more, o	check this	► [
	box and stop here. The organization quality						▶ [_
b	33 1/3% support test—2010. If the organi				15 is 33 1/3% or m	ore,	. []
	check this box and stop here. The organiz				0		> [_]
17a	10%-facts-and-circumstances test—201						
	10% or more, and if the organization meets						
	Part IV how the organization meets the "fac	ots-and-circumstar	nces" test. The org	ganization qualifies	s as a publicly supp	οοπεα	⊾ [!
	organization			haa line 40, 40	2- 40h 17	ما اسم	▶ [
b	10%-facts-and-circumstances test—201						
	15 is 10% or more, and if the organization						
	Explain in Part IV how the organization me	ets the "tacts-and-	-circumstances" te	si. The organization	on quaimes as a pu	idiiciy	▶ ["]
	supported organization	lund abade a ba : -	n line 10 10- 10	h 170 or 17h ch	ank this have and		▶ []
18	Private foundation. If the organization did	not check a box c	жите 13, 16a, 16	J, 178, OF 170, CN	эск инз рох ана se	'	⊾ [" !
	instructions		<u> </u>				▶ [_]

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support					£	
Cale	ndar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	221,602	250,464	200,866	348,512	162,325	1,183,769
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose			638	1,196	487	2,321
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	221,602	250,464	201,504	349,708	162,812	1,186,090
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
C	Add lines 7a and 7b						
8	Public support (Subtract line 7c from line 6.)	;			-		1,186,090
	tion B. Total Support					· · · · · · · · · · · · · · · · · · ·	
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	221,602	250,464	201,504	349,708	162,812	1,186,090
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12)	221,602	250,464	201,504	349,708	162,812	1,186,090
14	First five years. If the Form 990 is for the		, secona, tnira, tou	πn, or ππn tax year	as a section 501(c)(3)	• [
500	organization, check this box and stop here tion C. Computation of Public Su		age				
<u>360</u> 15	Public support percentage for 2011 (line 8,			ı (fl)		15	100.00%
16	Public support percentage from 2010 Sche			. (.,,		16	99.23%
	tion D. Computation of Investme	nt Income Per	centage				
17	Investment income percentage for 2011 (li			column (f))		17	%
18	Investment income percentage from 2010	Schedule A, Part II	II, line 17			18	1 %
19a	33 1/3% support tests-2011. If the organ	011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line					
b	17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization > X 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and						
	line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization						
20	Private foundation. If the organization did)

P621773407 5 31 PM Schedule A (Form 990 or 990-EZ) 2011 United Ways of Tennessee 62-1773407

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Page 4 Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.
 ► See separate instructions.

2011
Open to Public Inspection

Name of the organization Employer identification number United Ways of Tennessee 62-1773407 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a 2b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax vear Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes No violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) Yes No (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Sche	edule D (Form 990) 2011 <u>United War</u>	ys of Tenness	see		62-1	773407	Page 2
	art III Organizations Maintaining			reasures,	or Othe	r Similar Assets	(continued)
3	Using the organization's acquisition, accession collection items (check all that apply):	n, and other records, che	ck any of the fo	llowing that a	ire a signifi	cant use of its	
а	Public exhibition	d 🗆 Loan e	or exchange pro	norams			
b	声	e Other		giams			
c	Preservation for future generations						
4	Provide a description of the organization's coll	lections and explain how	they further the	organization'	's exempt i	nurnose in Part	
-	XIV	ections and explain now	arcy larater arc	organization	3 CACIIIPI I	odipose in rait	
5	During the year, did the organization solicit or	receive donations of art	historical treasu	ires or other	sımılar		
Ŭ	assets to be sold to raise funds rather than to	·					Yes No
Pa	art IV Escrow and Custodial Arra	ngements. Complet	te if the orga			'Yes" to Form 99	
	line 9, or reported an amount					·	
1a	Is the organization an agent, trustee, custodia	n or other intermediary fo	or contributions of	or other asse	ts not		
	included on Form 990, Part X?						Yes No
b	If "Yes," explain the arrangement in Part XIV a	and complete the following	g table [.]			 	
							Amount
	Beginning balance					1c	
	Additions during the year		•			1d	
е	Distributions during the year					1e	
f	Ending balance	000 B 1V b 010					
	Did the organization include an amount on For	rm 990, Part X, line 21?					_ Yes No
	If "Yes," explain the arrangement in Part XIV. Int' V Endowment Funds. Complete	to if the organization	a answered "	Vec" to Fo	rm 990	Part IV line 10	
Pa	art V Endowment Funds. Comple	(a) Current year	(b) Prior year	(c) Two ye		(d) Three years back	(e) Four years back
4 -	Pararia a of week helenee	(a) Current year	(b) i noi year	(0) 1 110 yes	uio buon	(a) Theo years ouch	(c) i oui years back
	Beginning of year balance			 			
	Contributions						
С	Net investment earnings, gains, and						
	losses						
	Grants or scholarships			İ-			
e	Other expenditures for facilities and						
	programs Administrative expenses				-		<u> </u>
	End of year balance		-				
g	Provide the estimated percentage of the curre	nt year end halance (line	1g. column (a))	held as:			<u></u>
2	Board designated or quasi-endowment ▶	%	· g, (,,				
h	Permanent endowment ► %						
	Temporarily restricted endowment ▶	%					
Ŭ	The percentages in lines 2a, 2b, and 2c should	d equal 100%.					
За	Are there endowment funds not in the possess	sion of the organization th	nat are held and	administered	d for the		
	organization by.	-					Yes No
	(i) unrelated organizations						3a(i)
	(ii) related organizations						3a(ii)
b	If "Yes" to 3a(II), are the related organizations	listed as required on Sch	edule R?				3b
4	Describe in Part XIV the intended uses of the	organization's endowmer	nt funds.				
Pa	rt VI Land, Buildings, and Equip	ment. See Form 99	0, Part X, line	e 10			·
	Description of property	(a) Cost or other basis	(b) Cost or o		, , ,	ccumulated	(d) Book value
		(investment)	(oth	er)	de	preciation	
1a	Land						
	Buildings .		<u> </u>				
	Leasehold improvements		 				
	Equipment			1,049		385	664
_е	Other	<u> </u>					
Γotal	I. Add lines 1a through 1e. (Column (d) must eq	jual Form 990, Part X, co	lumn (B), line 10	D(c))		•	664

Schedule D (Form 990) 2011 United Ways of Tenness	see	62-1773407	Page 3
Part VII Investments—Other Securities. See Form 990,	Part X, line 12.		
(a) Description of security or category	(b) Book value	(c) Method of valuation	
(including name of security)		Cost or end-of-year market val	ue
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)	· · · · · · · · · · · · · · · · · · ·		
(B)		 	
(C)		 	
(C) (D)			
· • • • • • • • • • • • • • • • • • • •	· -		
. (E)		+·	
(F) .	-		
(G)		 	
(H)			
<u>(I)</u>			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)	5		<u></u>
Part VIII Investments—Program Related. See Form 990		·	
(a) Description of investment type	(b) Book value	(c) Method of valuation	
		Cost or end-of-year market value	ue
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			-
(10)			······································
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13)		'	
Part IX Other Assets. See Form 990, Part X, line 15.			
(a) Description		(b)	Book value
(1)			
(2)			
(3)			
(4)			
(5)			-
(6)	· · · · · · · · · · · · · · · · · · ·		
(7)			
(8)			
(9)			
10)			
Fotal. (Column (b) must equal Form 990, Part X, col (B) line 15.)			- · · · · · · · · · · · · · · · · · · ·
Part X Other Liabilities. See Form 990, Part X, line 25.		 	
. (a) Description of liability	(b) Book value		
(1) Federal income taxes			
(2)		.	
(3)			
(4)		- -	
(5)			
(6)			
(7)			
	· · · · · · · · · · · · · · · · · · ·	į.	
(8)		1	
(9)			
10)			
11)		ſ	
otal. (Column (b) must equal Form 990, Part X, col. (B) line 25.)		l	_

^{2.} FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Sche	edule D (Form 990) 2011 United Ways of Tennessee 62-17734(Page 4				
Pa	Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements						
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	162,812				
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	232,196				
3	Excess or (deficit) for the year, Subtract line 2 from line 1	3	-69,384				
4	Net unrealized gains (losses) on investments	4					
5	Donated services and use of facilities	5					
6	Investment expenses	6					
7	Prior period adjustments	7					
8	Other (Describe in Part XIV.)	8					
9	Total adjustments (net). Add lines 4 through 8	9					
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	-69,384				
Pa	art XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Re	turn					
1	Total revenue, gains, and other support per audited financial statements	1	162,812				
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	[
а	Net unrealized gains on investments						
b	Donated services and use of facilities 2b]					
C	Recoveries of prior year grants						
d	Other (Describe in Part XIV)] [
е	Add lines 2a through 2d	2e					
3	Subtract line 2e from line 1	3	162,812				
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	ļi					
а	Investment expenses not included on Form 990, Part VIII, line 7b)					
b	Other (Describe in Part XIV.)]					
C	Add lines 4a and 4b	4c					
5	Total revenue, Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	162,812				
Pa	art XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per	Retur					
1	Total expenses and losses per audited financial statements	1	232,196				
2	Amounts included on line 1 but not on Form 990, Part IX, line 25						
а	Donated services and use of facilities 2a	.					
b	• • • • • • • • • • • • • • • • • • • •						
C	Other losses . 2c	1 1					
d	Other (Describe in Part XIV)						
е	Add lines 2a through 2d	2e					
3	Subtract line 2e from line 1	3	<u>232,196</u>				
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:						
а	Investment expenses not included on Form 990, Part VIII, line 7b	.					
b	Other (Describe in Part XIV)						
C	Add lines 4a and 4b	4c	000 100				
5_	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	232,196				

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XIV Supplemental Information (continued)

Schedule D (Form 990) 2011

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public

Name of the organization

United Ways of Tennessee

Employer Identification number 62-1773407

Form 990 - Organization's Mission or Most Significant Activities
United Ways of Tennessee is a statewide organization providing member
support services to 38 United Ways across the state. We accomplish our
mission through advocacy, collaboration and collective action that provides
solutions to our states most critical needs, such as early education,
infant mortality, creating economic opportunity and efforts to provide
assistance to vulnerable, sick and aging populations.

Form 990, Part VI, Line 7b - Decisions Subject to Approval of Members

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 A complete copy of the IRS Form 990 is provided electronically to the Executive Committee for their review and corrections prior to the filing of the return with the Internal Revenue Service.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy
Individuals are to report any conflicts or potential conflicts to the board
members.

Form 990, Part VI, Line 15a - Compensation Process for Top Official
The Board establishes goals for the CEO and the Executive Committee reviews
their performance and makes a compensation recommendation to the Board at
the December meeting. Informal benchmark information on CEO compensation
at other United Way state associations are considered when making the

Page 2

Name of the organization

United Ways of Tennessee

Employer Identification number 62-1773407

recommendations.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation The organization will post it's current year's Form 990 on it's website and make available to the public the governance documents and other information upon request.