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Department of the Treasury Internal Revenue Service

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) ► The organization may have to use a copy of this return to satisfy state reporting requirements. OMB No 1545-0047

2011

Open to Public Inspection (

For the 2011 calendar year, or tax year beginning 2011, and ending D Employer Identification Number Check if applicable NASHVILLE DISTRICT MANAGEMENT CORP., INC 62-1747009 Address change |150 4TH AVENUE NORTH G-150 E Telephone number Name change NASHVILLE, TN 37219 (615) 743-3093 Initial return Terminated Amended return G Gross receipts \$ 1,563,813. F Name and address of principal officer H(a) Is this a group return for affiliates? THOMAS TURNER Application pending Yes X No H(b) Are all affiliates included? SAME AS C ABOVE Yes If 'No,' attach a list (see instructions) Tax-exempt status X 501(c)(3) 501(c) ( ) ◀ (insert no ) 4947(a)(1) or WWW.NASHVILLEDOWNTOWN.COM Website: ► H(c) Group exemption number Form of organization | X | Corporation | Trust M State of legal domicile Association L Year of Formation 1998 Part I Summary Briefly describe the organization's mission or most significant activities TO MAKE IMPROVEMENTS AND PROVIDE PROJECTS AND SERVICES WITHIN AND FOR DOWNTOWN NASHVILLE Activities & Governance if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 4 9 Ō Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 6 Total number of volunteers (estimate if necessary) 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7 a 0. b Net unrelated business taxable income from Form 990-T, line 34 7 b **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) 15,000. 1,470,354 Program service revenue (Part VIII, line 2g) 1,559,021. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 1,111 4,792 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 1,486,465 1,563,813 1,474,912 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 1,551,834. SCANNED Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) b Total fundraising expenses (Part IX, column (D), line 25) ▶ Other expenses (Part IX, column (A), lines 11a-11d, 1/1f-24e) 21,038 21,231. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25 1,495,950. 1,573,065. Revenue less expenses Subtract line 18 from line  $12\frac{1}{5}$ -9,252. -9,485. Beginning of Current Year **End of Year** Total assets (Part X, line 16) 252,876. 324,312. 21 Total liabilities (Part X, line 26) 239,848.  $320,5\overline{36}$ . Fund Net assets or fund balances Subtract line 21 from line 20 13,028 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of office Sign Here THOMAS D. TURNER ASSISTANT TREASURER Type or print name and title Print/Type preparer's name Preparer's signatur Date SARA G. MOON P00034774 Paid self-employed Preparer ► FRASIER, DEAN & HOWARD, Use Only Firm's EIN > 62-1073578 ► 3310 WEST END AVENUE, STE. Firm's address (615) 383-6592 NASHVILLE, TN 37203 Phone no May the IRS discuss this return with the preparer shown above? (see instructions)

BAA For Paperwork Reduction Act Notice, see the separate instructions.

No

X Yes

TEEA0113L 08/18/11

| Forn | n 990 (2011) NASHVILLE DISTRICT MANAGEMENT CORP., INC   | 62-1747009                 | Page 2        |
|------|---|----------------------------|---------------|
| Par  | Statement of Program Service Accomplishments  |                            |               |
|      | Check if Schedule O contains a response to any question in this Part IIL  | i i                        |               |
| 1    |   |                            |               |
|      | TO MAKE IMPROVEMENTS AND PROVIDE PROJECTS AND SERVICES WITHIN ANI   | FOR DOWNTOWN               |               |
|      | NASHVILLE.  |                            |               |
|      |   |                            |               |
|      |   |                            |               |
|      | Did the expension undertake any experience recovery derived the year which were not listed as   | - the proc                 |               |
| 2    | Did the organization undertake any significant program services during the year which were not listed or  |                            | ٦             |
|      | Form 990 or 990-EZ?   | Yes X                      | No            |
|      | If 'Yes,' describe these new services on Schedule O   |                            | n             |
| 3    | 5,  | rvices? .    Yes X         | No            |
|      | If 'Yes,' describe these changes on Schedule O.   |                            |               |
| 4    | Describe the organization's program service accomplishments for each of its three largest program service   | ices, as measured by exp   | enses.        |
|      | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the ar others, the total expenses, and revenue, if any, for each program service reported. | nount of grants and alloca | เนอกร เอ      |
|      | others, the total expenses, and revenue, if any, for each program service reported.   |                            |               |
|      | /Code   |                            |               |
| 42   | a (Code:) (Expenses \$ 1,551,834.) (R   |                            | )             |
|      | FOR GREATEST EFFICIENCY, THE NDMC ENGAGES THE NASHVILLE DOWNTOWN  |                            |               |
|      | OUT ITS APPROVED CLEANING, SAFETY AND OVERALL DEVELOPMENT AND REI   | LATED INITIATIVES          | S <sub></sub> |
|      |   |                            |               |
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|      |   |                            |               |
|      |   |                            |               |
|      |   |                            |               |
| 4 b  | (Code:) (Expenses \$ including grants of \$) (R   | levenue \$                 | )             |
|      |   |                            |               |
|      |   |                            |               |
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|      |   |                            | <b>-</b>      |
|      |   |                            |               |
| 4 c  | (Code:) (Expenses \$ including grants of \$) (R   | evenue \$                  | )             |
|      |   |                            |               |
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|      |   |                            |               |
|      |   |                            |               |
| 4 d  | Other program services. (Describe in Schedule O.)   |                            |               |
|      | (Expenses \$ including grants of \$ ) (Revenue \$   |                            |               |
| 4e   | Total program service expenses ► 1,551,834.   |                            |               |

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|      |  |      | Yes | No       |
|------|--|------|-----|----------|
| 1    | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A  | 1    | Х   |          |
| 2    | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?  | 2    |     | Х        |
| 3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I   | 3    |     | Χ.       |
| 4    | Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II  | 4    |     | Х        |
| 5    | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III  | 5    |     | X        |
| 6    | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I   | 6    |     | X        |
| 7    | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II  | 7    |     | _X_      |
| 8    | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III  | 8    |     | <u>x</u> |
| 9    | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV  | 9    |     | X        |
| 10   | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V   | 10   |     | Х        |
| 11   | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VIII, IX, or X as applicable  |      |     |          |
| ā    | Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI   | 11 a | х   |          |
| ŀ    | Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII   | 11 b |     | <u>X</u> |
| •    | Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.  | 11 c |     | <u>X</u> |
|      | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX   | 11 d |     | <u>x</u> |
|      | Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X  | 11 e |     | <u>X</u> |
|      | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X   | 11 f | Х   |          |
|      | Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII  | 12a  | Х   |          |
| t    | Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional   | 12b  |     | X        |
| 13   | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E  | 13   |     | _X_      |
| 14 a | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a  |     | X        |
| b    | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV. | 14b  |     | X        |
| 15   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV  | 15   |     | X        |
| 16   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV  | 16   |     | <u>X</u> |
| 17   | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)  | 17   |     | X        |
| 18   | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II   | 18   |     | X        |
|      | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III   | 19   |     | <u>X</u> |
|      | Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H  | 20   |     | <u>X</u> |
| b    | If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20 b |     |          |

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Form 990 (2011)

Part V Checklist of Required Schedules (continued) No Yes Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II 21 X Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 27 If 'Yes,' complete Schedule I, Parts I and III 22 Х Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J. X 23 24a Х **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? .... 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?. . . . . 24d 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I... 25a Х b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L. Part I 25b X Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II 26 Х Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If 'Yes,' complete Schedule L, Part III.* X 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV. 28a Х **b** A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV . . X 28b 28c Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M. 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 30 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I. 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II 32 Х X 33 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, Ime 1. .. . .. . X 34 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?....... X 35 a 35b Х X 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is 37 X Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O

# Form 990 (2011) NASHVILLE DISTRICT MANAGEMENT CORP., INC Part V Statements Regarding Other IRS Filings and Tax Compliance

| Check if Schedule O contains a response to any question in this Part V   |                        |              |
|--|------------------------|--------------|
|  | Yes                    | No           |
| 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable  | 0 33                   |              |
| b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b   | 0                      |              |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable (gambling) winnings to prize winners?  | ole gaming 1c          |              |
| 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . 2a  | 0                      |              |
| b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | . 2b                   |              |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)   |                        |              |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year?   |                        | X            |
| b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O  | 3b                     |              |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authorization financial account in a foreign country (such as a bank account, securities account, or other financial account  | ority over, a ant)? 4a | X            |
| b If 'Yes,' enter the name of the foreign country: ►   |                        |              |
| See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Account   |                        |              |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a                     | <u>X</u>     |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | <del></del>            | X            |
| c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?   | <u>5c</u>              |              |
| 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization that were not tax deductible?   | anization 6a X         |              |
| <b>b</b> If 'Yes,' did the organization include with every solicitation an express statement that such contributions or not tax deductible?  | gifts were 6b X        | h sa         |
| 7 Organizations that may receive deductible contributions under section 170(c).  |                        |              |
| a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods services provided to the payor?  | and 7a                 | X            |
| <b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided?   | 7ь                     |              |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to the sell of the sel | uired to file          | Х            |
| d If 'Yes,' indicate the number of Forms 8282 filed during the year  |                        |              |
| e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract   |                        | <u>X</u>     |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   |                        | <u> </u>     |
| g If the organization received a contribution of qualified intellectual property, did the organization file Form 88 as required?   | 399<br><b>7g</b>       |              |
| h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization from 1098-C?  | ile a                  | gener Source |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organization supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess but holdings at any time during the year?   | ns. Did the siness     |              |
| 9 Sponsoring organizations maintaining donor advised funds.  |                        |              |
| a Did the organization make any taxable distributions under section 4966?  | 9a                     |              |
| <b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b                     |              |
| 10 Section 501(c)(7) organizations. Enter:   |                        |              |
| a Initiation fees and capital contributions included on Part VIII, line 12   |                        |              |
| <b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b   |                        |              |
| 11 Section 501(c)(12) organizations. Enter:  |                        |              |
| a Gross income from members or shareholders  |                        |              |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)   |                        |              |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a                    | 2 22 2 2 2   |
| b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b  |                        |              |
| 13 Section 501(c)(29) qualified nonprofit health insurance issuers.  |                        | £ 100        |
| a is the organization licensed to issue qualified health plans in more than one state?   | 13a                    | Merces       |
| Note. See the instructions for additional information the organization must report on Schedule O.  |                        | 熟            |
| b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  |                        |              |
| c Enter the amount of reserves on hand   | 大海州 海珍州                | 4137         |
| 14a Did the organization receive any payments for indoor tanning services during the tax year?   | . 14a                  | X            |
| <b>b</b> If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O   | 14b                    |              |

Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI . . . . . .  $\mathbf{x}$ 

| Se        | ection A. Governing Body and Management   |             |       |          |
|-----------|---|-------------|-------|----------|
|           |   |             | Yes   | No       |
| 1         | I a Enter the number of voting members of the governing body at the end of the tax year . If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. |             |       |          |
|           | b Enter the number of voting members included in line 1a, above, who are independent  |             |       |          |
| •         | 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other  |             |       |          |
|           | officer, director, trustee or key employee?   | 2           |       | Х        |
|           | B Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?   | 3           |       | <u> </u> |
| 4         | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  | 4           |       | х        |
| 5         |   | 5           |       | X        |
| 6         |   | 6           |       | X        |
| 7         | a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . SEE SCHEDULE . 0   | 7a          | х     |          |
|           | <b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body?  | 7b          |       | х        |
| 8         | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |             |       | _        |
|           | a The governing body?   | 8a<br>8b    | X     |          |
|           | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the  | 80          | ^     |          |
|           | organization's mailing address? If 'Yes,' provide the names and addresses in Schedule Q   | 9           |       | <u> </u> |
| <u>Se</u> | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)   |             |       |          |
|           |   | <del></del> | Yes   | No       |
|           | a Did the organization have local chapters, branches, or affiliates?  | 10a         |       | <u>X</u> |
|           | b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10Ь         |       |          |
| 11        | a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   |             | Х     |          |
|           | b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O  |             |       |          |
| 12        | a Did the organization have a written conflict of interest policy? If 'No,' go to line 13   | 12a         |       | <u>X</u> |
|           | b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b         |       |          |
|           | c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done   | 12c         |       |          |
| 13        | Did the organization have a written whistleblower policy?   | 13          |       | X        |
| 14        | Did the organization have a written document retention and destruction policy?  | 14          |       | Х        |
| 15        | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |             |       |          |
|           | a The organization's CEO, Executive Director, or top management official  | 15a         |       | <u>X</u> |
|           | b Other officers of key employees of the organization   | 15 b        | 17    | Х        |
|           | If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)  |             |       |          |
| 16        | a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?   | 16a         |       | Х        |
|           | b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the   | 161         |       |          |
| Se        | organization's exempt status with respect to such arrangements?   | 16b         |       |          |
|           | List the states with which a copy of this Form 990 is required to be filed TN   |             |       |          |
|           | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) as   | vailable    | for p | ublic    |
|           | inspection Indicate how you make these available Check all that apply.  Own website X Another's website X Upon request  |             |       |          |
| 19        | Describe in Schedule 0 whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available the public during the tax year.  SEE SCHEDULE O   | able to     |       |          |
| 20        | State the name, physical address, and telephone number of the person who possesses the books and records of the organization by JULIE HAYS 150 4TH AVENUE N., SUITE G-150 NASHVILLE TN 37219 (615) 743-309  |             | n     |          |
|           |   |             |       |          |

| Form <b>990</b> (2011) | MACHVITTE | חדכיים דריי | MANACEMENT | CODD  | TNC |
|------------------------|-----------|-------------|------------|-------|-----|
| rorm 990 (2011)        | NYOUATIFE | DISTRICT    | MANAGEMENT | CURP. |     |

62-1747009

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## PartVIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. |                       |  |  |         |      |                              |        |                                     |  |                              |  |
|--|-----------------------|--|--|---------|------|------------------------------|--------|-------------------------------------|--|------------------------------|--|
| (C)  |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| (A)  | (B)                   | Position<br>(do not check more than one box, |  |         |      |                              | box,   | (D)                                 | (E)                                      | (F)                          |  |
| Name and title   | Average hours         | unles  | unless person is both an<br>and a director/trusted |         |      | n an offi                    | cer    | Reportable compensation from        | Reportable compensation from             | Estimated<br>amount of other |  |
|  | per week<br>(describe | 익호   | 5  | ð       | 줐    | 3 ±                          | F      | the organization<br>(W-2/1099-MISC) | related organizations<br>(W-2/1099-MISC) | compensation<br>from the     |  |
|  | hours for related     | Individual trustee or director               | Institutional trustee                              | Officer | y en | ghes                         | Former |                                     |  | organization<br>and related  |  |
|  | organiza-<br>tions in | g a  | กกล  |         | nplo | t co                         | ,      |                                     |  | organizations                |  |
|  | Schedule<br>O)        | rust   | tru  |         | yee  | mpe                          |        |                                     |  |                              |  |
|  |                       | 8  | stee   |         |      | Highest compensated employee |        |                                     |  |                              |  |
| (1) RON GOBBELL  |                       |  |  |         |      |                              | _      |                                     |  |                              |  |
| CHAIRMAN   | 1                     | Х  | '  | X       |      |                              |        | 0.                                  | 0.)                                      | 0.                           |  |
| (2) ROBERT C.H. MATHEWS, III   |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| VP & SEC/TREAS   | 1                     | Х  |  | X       |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| (3) RICHARD FLETCHER   |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| BOARD MEMBER   | 1                     | Х  |  |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| (4) PHIL RYAN  |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| BOARD MEMBER   | 1                     | X  |  |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| (5) J. RONALD SCOTT  |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| BOARD MEMBER   | 1                     | Х  |  |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| (6) JOHN FLEMING   |                       |  |  |         | l    |                              |        |                                     |  |                              |  |
| BOARD MEMBER   | _ 1                   | X  |  |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| C)_LIBBY_FUNKE   |                       |  |  |         |      |                              |        | _                                   |  |                              |  |
| BOARD MEMBER   | 1                     | Х  |  |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| _(8)_ROBERT_MCCABE, JR.  | _                     |  |  |         |      |                              |        | _                                   |  |                              |  |
| BOARD MEMBER   | 1                     | X  | $\Box$   |         |      |                              |        | 0.                                  | 0.                                       | 0.                           |  |
| (9) BRENDA SANDERSON   | _                     |  |  |         |      |                              |        | _                                   |  |                              |  |
| BOARD MEMBER   | 1                     | Х  |  |         |      |                              |        | 0.                                  | 0.                                       | <u> </u>                     |  |
| (10) THOMAS TURNER   |                       |  |  |         |      |                              | .      |                                     |  | 00.650                       |  |
| ASSISTANT TREAS  | 11                    |  |  | X       |      |                              |        | 0.                                  | 211,665.                                 | 22,650.                      |  |
| <u>(11)</u>  |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| (12)   |                       | _  |  |         |      |                              |        |                                     |  |                              |  |
| (13)   |                       |  |  |         |      |                              |        |                                     |  |                              |  |
| (14)   |                       |  |  |         |      |                              |        |                                     |  |                              |  |
|  |                       |  |  |         |      |                              |        |                                     |  |                              |  |

| Part VIII Section A. Officers, Directors, Trust   | ees, Ł                         | (ey                              | Em                     |                         |                        | es,                             | and                 | d Highest Com                         | pensated Emp                             | loyees (cont)                                  |
|---|--------------------------------|----------------------------------|------------------------|-------------------------|------------------------|---------------------------------|---------------------|---------------------------------------|--|--|
|   |                                |                                  |                        | •                       | C)<br>ition            |                                 |                     |                                       |  |  |
| (A)<br>Name and title   | (B)<br>Average<br>hours<br>per | (do<br>box<br>offic              | not d<br>unle<br>er an | heck<br>ss pe<br>id a d | more<br>rson<br>irecto | than<br>is both<br>or/trus      | one<br>h an<br>tee) | (D)  Reportable compensation from     | (E) Reportable compensation from         | Estimated amount of other compensation         |
|   | week<br>(describ               | or du                            | Instit                 | Officer                 | Key                    | High                            | Former              | the organization<br>(W-2/1099-MISC)   | related organizations<br>(W-2/1099-MISC) | from the<br>organization                       |
|   | e<br>hours<br>for              | ndividual trustee<br>or director | nstitutional trustee   | er                      | Key employee           | Highest compensated<br>employee | र्ष                 |                                       |  | and related<br>organizations                   |
|   | related<br>organi-<br>zations  | iruste                           | al trus                |                         | yee                    | mpen                            |                     |                                       |  |  |
|   | Sch ()                         |                                  | tee                    |                         |                        | sated                           |                     |                                       |  |  |
| (15)  | -                              |                                  |                        |                         |                        |                                 | -                   |                                       |  |  |
| (16)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
|   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| <u>(18)</u>   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| (19)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| (20)  |                                | i                                |                        |                         |                        |                                 |                     |                                       |  |  |
| (21)  |                                |                                  |                        |                         |                        | -                               |                     |                                       |  |  |
| (22)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| (23)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| (24)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| (25)  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| 1 b Sub-total   |                                |                                  |                        | l                       |                        | ٠                               | •                   | 0.                                    | 211,665.                                 | 22,650.  |
| c Total from continuation sheets to Part VII, Section   |                                |                                  |                        |                         |                        | •                               | •                   | 0.                                    | 0.                                       | 0.   |
| d Total (add lines 1b and 1c)   |                                |                                  |                        |                         | ove)                   | · wh                            | o re                | 0.                                    | 211,665.                                 | 22,650.  |
| from the organization   0   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| 3 Doddha annanatan bahara (amana affasa darahar   |                                |                                  | 1                      |                         | . 1                    |                                 |                     |                                       |  | Yes No   |
| 3 Did the organization list any former officer, director<br>on line 1a? If 'Yes,' complete Schedule J for such in | or trus<br>Idividu             | tее,<br>a/                       | key                    | em;                     |                        | ee, c                           | יח זכ               | gnest compensate                      | ea employee                              | . з Х  |
| 4 For any individual listed on line 1a, is the sum of related organizations greater the such individual.          | portabl<br>nan \$1!            | e co<br>50,00                    | mpe<br>00?             | nsa<br>If 'Y            | tıon<br>'es'           | and<br>com                      | oth<br><i>plet</i>  | er compensation t<br>e Schedule J for |  | 4 X  |
| 5 Did any person listed on line 1a receive or accrue or for services rendered to the organization? If 'Yes,' or   | ompen                          | satio                            | n fro                  | om a                    | anv                    | unre                            | late                | d organization or                     | ındıvıdual                               | 5 X  |
| Section B. Independent Contractors  |                                |                                  |                        |                         |                        |                                 |                     |                                       |  | .   <u>J                                  </u> |
| Complete this table for your five highest compensation from the organization. Report compensation.                | ed indensation                 | pen<br>for                       | dent                   | cor<br>cale             | ntrac<br>nda           | ctors<br>r yea                  | tha<br>ar er        | t received more the                   | nan \$100,000 of<br>in the organization  | 's tax year.                                   |
| (A) Name and business address   | <br>S                          |                                  |                        |                         |                        |                                 |                     | (B)<br>Description of                 | of services                              | (C)<br>Compensation                            |
|   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
|   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
|   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
|   |                                |                                  |                        |                         |                        |                                 |                     |                                       |  |  |
| 2 Total number of independent contractors (including \$100,000 in compensation from the organization              |                                | lımı                             | ited                   | to th                   | nose                   | list                            | ed a                | above) who receive                    | ed more than                             |  |

| 17. a  | GVIII Statement of Revenue                                       |               | <b>(A)</b>                            | (D)                | (C)                     | (D)                                     |
|--|--|---------------|---------------------------------------|--------------------|-------------------------|---|
|  |  |               | <b>(A)</b><br>Total revenue           | (B)<br>Related or  | <b>(C)</b><br>Unrelated | ( <b>D)</b><br>Revenue                  |
|  |  |               |                                       | exempt<br>function | business<br>revenue     | excluded from tax under sections        |
| <br>   |  |               |                                       | revenue            |                         | 512, 513, or 514                        |
| 5 Z  | 1a Federated campaigns 1a  |               |                                       |                    |                         |   |
| A Z  | b Membership dues 1b   |               |                                       | }                  |                         |   |
| CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS | c Fundraising events 1c  |               |                                       |                    |                         |   |
| 들  | d Related organizations 1d                                       |               | ;<br>                                 |                    |                         |   |
| SIS,   | e Government grants (contributions) 1e                           |               |                                       | !                  |                         |   |
| 58   | f All other contributions, gifts, grants, and                    |               | •                                     |                    |                         | 1                                       |
|  | similar amounts not included above 1f                            |               |                                       |                    |                         |   |
| SS   | g Noncash contributions included in lns 1a-1f: \$                | <u> </u>      | !                                     |                    |                         | 1                                       |
|  | h Total. Add lines 1a-1f   | Business Code |                                       |                    |                         |   |
| PROGRAM SERVICE REVENUE                                | 2a BID ASSESSMENTS 5   |               | 1.559.021.                            | 1,559,021.         |                         |   |
| Æ  | b  | 12000         |                                       |                    |                         |   |
| JCE  | c  |               |                                       |                    |                         | , |
| ĔΑ   | d  |               |                                       |                    |                         |   |
| Ψ  | e  |               |                                       |                    |                         |   |
| GR.  | f All other program service revenue                              |               |                                       |                    |                         |   |
| <u>8</u>   | g Total. Add lines 2a-2f   | <b>.</b>      | 1,559,021.                            |                    |                         |   |
|  | 3 Investment income (including dividends,                        | interest and  |                                       |                    |                         |   |
|  | other similar amounts)   |               | 4,792.                                |                    |                         | 4,792.                                  |
|  | 4 Income from investment of tax-exempt b                         | · ·           |                                       |                    |                         |   |
|  | 5 Royalties  |               |                                       |                    |                         |   |
|  | (i) Real   | (ii) Personal | ;                                     | 1                  |                         |   |
|  | 6a Gross rents   |               |                                       | !                  |                         |   |
|  | b Less: rental expenses  |               | !<br>:                                |                    |                         |   |
|  | c Rental income or (loss)  |               | ·                                     |                    |                         |   |
|  | d Net rental income or (loss)                                    | (ii) Other    |                                       |                    |                         |   |
|  | 7a Gross amount from sales of assets other than inventory.       | (ii) Outer    |                                       | !                  |                         |   |
|  |  |               |                                       |                    |                         |   |
|  | b Less: cost or other basis<br>and sales expenses                |               | ·<br>;                                |                    |                         |   |
|  | c Gain or (loss).  |               |                                       |                    |                         |   |
|  | d Net gain or (loss)   | ►             |                                       |                    |                         |   |
| UE   | 8a Gross income from fundraising events (not including \$        |               | in the time of the second             |                    |                         |   |
| ZE N   | of contributions reported on line 1c).                           |               |                                       |                    |                         |   |
| OTHER REVEN  | See Part IV, line 18 a   |               |                                       | i<br>;             |                         |   |
| 뜊  | b Less: direct expenses b  |               |                                       |                    |                         |   |
| 2  | c Net income or (loss) from fundraising eve                      | ents ►        |                                       |                    |                         |   |
|  | 9a Gross income from gaming activities.<br>See Part IV, line 19a |               | ;                                     |                    |                         |   |
|  | b Less: direct expenses b  |               |                                       |                    |                         |   |
|  | c Net income or (loss) from gaming activiti                      | es            |                                       |                    |                         |   |
|  | 10a Gross sales of inventory, less returns                       |               | · · · · · · · · · · · · · · · · · · · |                    |                         |   |
|  | and allowances a   |               | '                                     | 'i<br>!            |                         |   |
|  | <b>b</b> Less: cost of goods sold <b>b</b>                       |               |                                       |                    |                         |   |
|  | c Net income or (loss) from sales of invent                      |               |                                       |                    |                         |   |
|  | Miscellaneous Revenue  | Business Code |                                       |                    |                         |   |
| 1  | 11a  |               |                                       |                    |                         |   |
|  | b  |               |                                       | ļ                  |                         | · · · · · · · · · · · · · · · · · · ·   |
|  | d All other revenue  |               |                                       |                    |                         |   |
|  | e Total. Add lines 11a-11d                                       |               |                                       |                    |                         |   |
|  | 12 Total revenue. See instructions                               | ▶             | 1 563 813                             | 1,559,021.         | 0.                      | 4,792.                                  |
|  |  |               | <u> </u>                              | 2,000,021.         | •                       | -,,,,,,                                 |

#### **Partix** Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

|        | Check if Schedule O contains a response to any question in this Part IX   |                                       |                              |                                     |                                |  |  |  |  |  |
|--------|---|---------------------------------------|------------------------------|-------------------------------------|--------------------------------|--|--|--|--|--|
|        | not include amounts reported on lines<br>7b, 8b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses                 | (B) Program service expenses | (C) Management and general expenses | (D)<br>Fundraising<br>expenses |  |  |  |  |  |
| 1      | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21   | 1,551,834.                            | 1,551,834.                   |                                     |                                |  |  |  |  |  |
| 2      | Grants and other assistance to individuals in the United States. See Part IV, line 22   |                                       |                              |                                     |                                |  |  |  |  |  |
| 3      | Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16  |                                       |                              |                                     |                                |  |  |  |  |  |
| 4<br>5 | Benefits paid to or for members  Compensation of current officers, directors, trustees, and key employees   | 0.                                    | 0.                           | 0.                                  | 0.                             |  |  |  |  |  |
| 6      | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   | 0.                                    | 0.                           | 0.                                  | 0.                             |  |  |  |  |  |
| 7      | Other salaries and wages  |                                       |                              |                                     |                                |  |  |  |  |  |
| 8      | Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)  |                                       |                              |                                     |                                |  |  |  |  |  |
| 9      | Other employee benefits   |                                       |                              |                                     |                                |  |  |  |  |  |
| 10     | Payroll taxes   |                                       |                              |                                     |                                |  |  |  |  |  |
| 11     | Fees for services (non-employees):  |                                       |                              |                                     |                                |  |  |  |  |  |
|        | Management  |                                       |                              |                                     |                                |  |  |  |  |  |
| ŧ      | Legal   |                                       |                              |                                     |                                |  |  |  |  |  |
|        | Accounting  | 8,600.                                |                              | 8,600.                              |                                |  |  |  |  |  |
|        | Lobbying  |                                       |                              |                                     |                                |  |  |  |  |  |
|        | Dutain 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |                                       |                              |                                     |                                |  |  |  |  |  |
|        |   |                                       |                              |                                     |                                |  |  |  |  |  |
|        | Other   |                                       |                              |                                     |                                |  |  |  |  |  |
| •      | Advertising and promotion   |                                       |                              |                                     |                                |  |  |  |  |  |
| 13     | Office expenses   |                                       |                              |                                     |                                |  |  |  |  |  |
| 14     | Information technology  |                                       |                              |                                     |                                |  |  |  |  |  |
| 15     | Royalties   |                                       |                              |                                     |                                |  |  |  |  |  |
|        | Occupancy   | <del></del>                           |                              |                                     |                                |  |  |  |  |  |
| 16     | Travel  |                                       |                              |                                     |                                |  |  |  |  |  |
| 17     | F   | · · · · · · · · · · · · · · · · · · · |                              |                                     |                                |  |  |  |  |  |
| 18     | Payments of travel or entertainment expenses for any federal, state, or local public officials.   |                                       |                              |                                     |                                |  |  |  |  |  |
| 19     | Conferences, conventions, and meetings  |                                       |                              |                                     |                                |  |  |  |  |  |
| 20     | Interest  |                                       |                              | <u></u>                             |                                |  |  |  |  |  |
| 21     | Payments to affiliates  |                                       |                              |                                     | <del></del>                    |  |  |  |  |  |
| 22     | Depreciation, depletion, and amortization   | 9,252.                                |                              | 9,252.                              |                                |  |  |  |  |  |
|        | Insurance   | 3,029.                                |                              | 3,029.                              |                                |  |  |  |  |  |
| 24     | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) |                                       | i<br>d<br>i                  |                                     |                                |  |  |  |  |  |
| a      | MISCELLANEOUS   | 350.                                  |                              | 350.                                |                                |  |  |  |  |  |
| t<br>c |   |                                       |                              |                                     |                                |  |  |  |  |  |
| e      |   |                                       |                              |                                     |                                |  |  |  |  |  |
| 25     | Total functional expenses. Add lines 1 through 24e  | 1,573,065.                            | 1,551,834.                   | 21,231.                             | 0.                             |  |  |  |  |  |
|        | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here                        |                                       |                              |                                     |                                |  |  |  |  |  |
|        | SOP 98-2 (ASC 958-720)  |                                       |                              |                                     |                                |  |  |  |  |  |

Part X Balance Sheet

(B) End of year (A) Beginning of year 1 Cash - non-interest-bearing 320,673. 239,985. 2 Savings and temporary cash investments . . . 3 Pledges and grants receivable, net 3 4 Accounts receivable, net ... 4 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L  $\dots$ . Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). 6 Notes and loans receivable, net . . . 7 Inventories for sale or use . . . . 8 Prepaid expenses and deferred charges . . . . . . 3,029. 3,029 10a Land, buildings, and equipment: cost or other basis 10a 154,209 b Less: accumulated depreciation . . . . . . . . . . . . . . 10b 9.862. 10 c 610. 11 12 Investments - other securities. See Part IV. line 11.... 12 13 14 15 Other assets. See Part IV, line 11 .. . .. ....... 15 16 Total assets. Add lines 1 through 15 (must equal line 34). ...... 252,876. 324,312. 16 17 17 18 203,822 320,536. 18 19 36,026. 19 20 20 LIABILI 21 Escrow or custodial account liability. Complete Part IV of Schedule D..... 21 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II 22 Secured mortgages and notes payable to unrelated third parties...... 23 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 239,848 26 Total liabilities. Add lines 17 through 25..... 26 320,536 Organizations that follow SFAS 117, check here ► X and complete lines 27 through 29 and lines 33 and 34. ASSETS 13,028. 27 27 3,776. 28 29 29 o R Organizations that do not follow SFAS 117, check here ► | and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds .... ... 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 BALANCES 32 Retained earnings, endowment, accumulated income, or other funds . . . . . 32 33 13,028. 33 3,776. Total liabilities and net assets/fund balances . 34 252,876. 324,312. 34 BAA Form 990 (2011)

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| Form 990 (2011) NASHVILLE DISTRICT MANAGEMENT CORP., INC  | 62-1747009         | Page 12         |
|---|--------------------|-----------------|
| Reconciliation of Net Assets  |                    |                 |
| Check if Schedule O contains a response to any question in this Part XI   | ·                  | <u>.</u>        |
|   |                    |                 |
| 1 Total revenue (must equal Part VIII, column (A), line 12)   | 1                  | 1,563,813.      |
| 2 Total expenses (must equal Part IX, column (A), line 25)  | . 2                | 1,573,065.      |
| 3 Revenue less expenses. Subtract line 2 from line 1  | 3                  | -9,252.         |
| 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4                  | 13,028.         |
| 5 Other changes in net assets or fund balances (explain in Schedule O)  | 5                  | 0.              |
| 6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))  | 6                  | 3,776.          |
| Part XIII Financial Statements and Reporting  |                    |                 |
| Check if Schedule O contains a response to any question in this Part XII  | <u>., </u>         | <u></u>         |
|   | •                  | Yes No          |
| 1 Accounting method used to prepare the Form 990: Cash X Accrual Other  |                    |                 |
| If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.   | _                  |                 |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant?  |                    | 2a X            |
| b Were the organization's financial statements audited by an independent accountant?  |                    |                 |
| c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversi review, or compilation of its financial statements and selection of an independent accountant? | ight of the audit, | 2c X            |
| If the organization changed either its oversight process or selection process during the tax year, expla in Schedule O.   | ın                 |                 |
| d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year we separate basis, consolidated basis, or both:  | ere issued on a    |                 |
| X Separate basis Consolidated basis Both consolidated and separate basis  |                    |                 |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth Audit Act and OMB Circular A-133?   | in the Single      | 3a X            |
| b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo or audits, explain why in Schedule O and describe any steps taken to undergo such audits       | the required audit | 3b              |
| BAA   |                    | Form 990 (2011) |

## SCHEDULE A (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

| Name     | of the o  | rganization  | · · · · · · · · · · · · · · · · · · ·         |  |                      |   |                      |  | Employer                                       | identifical                     | tion number                   | <u>-</u>              |
|----------|---|--|---|--|----------------------|---|----------------------|--|--|---------------------------------|-------------------------------|-----------------------|
| NAS      | HVI   | LLE DISTRICT   | MANAGEMENT CO                                 | RP., INC   |                      |   |                      |  | 62-17  | 747009                          | 9                             |                       |
| Ran      |   | Reason for Publ  | ic Charity Status                             | (All organizations   | must o               | comple                                      | te this              | part.)   | See II   | nstruct                         | ions.                         |                       |
| The c    | rganı   | zation is not a priva  | te foundation becaus                          | e it is: (For lines 1 thro   | ugh 11,              | check o                                     | nly one              | box )  |  |                                 |                               |                       |
| 1        |   |  |   | ciation of churches des  |                      |   |                      |  |  |                                 |                               |                       |
| 2        | Ħρ  | School described in  | section 170(b)(1)(A)                          | (ii). (Attach Schedule   | E.)                  |   | • •                  |  |  | •                               |                               |                       |
| 3        | _   |  | , , , , , ,                                   | • • •  |                      | tion 17                                     | 0(b¥1¥#              | AYiii).  |  |                                 |                               |                       |
| 4        |   |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| -        | name, city, and state:  |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| 5        | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)   |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| 6<br>7   | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| 8        |   | Community trust de   | escribed in section 17                        | <b>'0(b)(1)(A)(vi).</b> (Comple  | te Part I            | 1.)   |                      |  |  |                                 |                               |                       |
| 9        | fı  | rom activities related<br>ovestment income a                 | d to its exempt function                      | ) more than 33-1/3% o<br>ons – subject to certail<br>s taxable income (less<br>mplete Part III.)     | n except             | ions, an                                    | ıd (2) no            | more t   | han 33-  | 1/3% of                         | its support t                 | rom aross             |
| 10       |   | An organization orga   | nized and operated e                          | xclusively to test for pu  | ublic safe           | ety. See                                    | section              | 1 509(a)                                       | (4).   |                                 |                               |                       |
| 11       | -n  | nore publicly suppor   | ted organizations des                         | xclusively for the bene-<br>scribed in section 509(a<br>ion and complete lines                       | a)(1) or s           | ection 5                                    | 509(a)(2             | ctions o<br>). See s                           | of, or car<br>section 5                        | rry out th<br>5 <b>09(a)(3)</b> | he purposes<br>. Check the    | of one or<br>box that |
|          | а   | Type I   | b Type II                                     | c Type II  | I - Fund             | tionally                                    | integrat             | ted  |  | d 🗍                             | Type III -                    | Other                 |
| е        | _ 。   | By checking this box other than foundation ection 509(a)(2). | , I certify that the orgon managers and other | anization is not control than one or more pub  | led direct           | tly or in<br>ported o                       | directly<br>organiza | by one<br>tions de                             | or more<br>escribed                            | disquali<br>in section          | ified person:<br>on 509(a)(1) | s<br>or               |
| f        |   |  | ceived a written detei                        | rmination from the IRS   | that is a            | а Туре І                                    | . Type II            | or Type  | e III sup                                      | porting o                       | organization                  |                       |
|          |   |  |   |  |                      |   |                      |  | '  | ·                               |                               | · ⊔                   |
| g        | S   | Since August 17, 200   | 06, has the organization                      | on accepted any gift o   | r contrib            | ution fro                                   | om any               | of the fo                                      | ollowing                                       | persons                         | i? _                          |                       |
|          |   |  |   |  |                      |   |                      |  |  |                                 | ,                             | Yes No                |
|          | (i  | i) A person who o  | directly or indirectly co                     | ontrols, either alone or ported organization?.   | together             | with pe                                     | ersons d             | escribe  | d in (ii) a                                    | and (III)                       | 11 g (i)                      |                       |
|          | <i>(</i> :  |  |   | ped in (i) above?  |                      |   |                      |  |  |                                 | 11 g (ii)                     |                       |
|          | •   |  |   | described in (i) or (ii) a   |                      |   | • • • • • •          | • • • •  |  |                                 | 11 g (iii)                    |                       |
|          | •   | •  | •   | ***  |                      |   |                      | •  |  | •                               | Ling (m)                      |                       |
| <u>h</u> |   | <u></u>  |   | e supported organization   | T                    |   |                      |  | 421  | <u> </u>                        |                               |                       |
|          | (1  | i) Name of supported<br>organization                         | (ii) EIN                                      | (iii) Type of organization<br>(described on lines 1-9<br>above or IRC section<br>(see instructions)) | organiz<br>column (i | s the ration in () listed in overning ment? | the organ            | ou notify<br>szation in<br>n (i) of<br>spport? | (vi) l:<br>organiz<br>colun<br>organize<br>U S | ation in                        | (vii) Amount                  | of support            |
|          |   |  |   |  | Yes                  | No  | Yes                  | No   | Yes  | No                              |                               |                       |
|          |   |  | 1   |  | 1                    |   |                      |  |  | 1                               |                               |                       |
| (A)      |   |  |   |  | ļ                    | ļ   | <b> </b> _           |  |  |                                 |                               | <del></del>           |
|          |   |  |   |  |                      |   |                      |  |  | ļ                               |                               |                       |
| (B)      |   |  |   |  | ļ                    | ļ   | <b></b>              |  |  |                                 |                               |                       |
|          |   |  | j   |  |                      |   |                      |  |  | ·                               |                               |                       |
| (C)      |   |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
|          |   |  |   |  |                      |   |                      |  |  | 1                               |                               |                       |
| (D)      |   | <del> </del>   |   |  | <u> </u>             |   | ļ                    |  |  |                                 |                               |                       |
|          |   |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| (E)      |   |  |   |  |                      |   |                      |  |  |                                 |                               |                       |
| Total    |   |  |   |  |                      |   |                      |  |  |                                 |                               | _                     |
| DAA      | F 5   | Damanus de Danderstin  | n Ast Notice con the                          | Instructions for Form  | 000 0- 0             | 90 F7                                       |                      |  | abadula  | A /East                         | m 000 or 00                   | D E Z\ 2011           |

#### Part III Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the

|              | organization fails to quality  | under the tests his                      | sted below, please                        | e complete Part ii                        | 1.)  |   |                    |
|--------------|--|--|---|---|--|---|--------------------|
| Sec          | tion A. Public Support   |  |   |   |  |   |                    |
| Cale<br>begi | ndar year (or fiscal year<br>nning in) ►   | (a) 2007                                 | <b>(b)</b> 2008                           | (c) 2009                                  | <b>(d)</b> 2010  | <b>(e)</b> 2011                         | (f) Total          |
| 1            | Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')   | 21,843.                                  | 12,657.                                   | 15,000.                                   | 15,000.  |   | 64,500.            |
| 2            | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  | 558,805.                                 | 1,136,676.                                | 1,195,131.                                | 1,470,354.   | 1,559,021.                              | 5,919,987.         |
| 3            | The value of services or facilities furnished by a governmental unit to the organization without charge  |  |   |   |  |   | 0.                 |
| 4            | Total. Add lines 1 through 3   | 580,648.                                 | 1,149,333.                                | 1,210,131.                                | 1,485,354.   | 1,559,021.                              | 5,984,487.         |
| 5            | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f). |  |   |   |  |   | 0.                 |
| _            | ,  |  |   | <del> </del>                              |  |   |                    |
|              | Public support. Subtract line 5 from line 4  |  |   |   |  |   | 5,984,487.         |
| Sec          | tion B. Total Support  |  | <del>,</del>                              | ···                                       | <u></u>  |   |                    |
| Cale<br>begi | ndar year (or fiscal year<br>nning in) ►   | (a) 2007                                 | <b>(b)</b> 2008                           | (c) 2009                                  | <b>(d)</b> 2010  | <b>(e)</b> 2011                         | (f) Total          |
| 7            | Amounts from line 4  | 580,648.                                 | 1,149,333.                                | 1,210,131.                                | 1,485,354.   | 1,559,021.                              | 5,984,487.         |
| 8            | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources   | 8,647.                                   | 3,897.                                    | 936.                                      | 1,111.   | 4,792.                                  | 19,383.            |
| 9            | Net income from unrelated business activities, whether or not the business is regularly carried on   |  |   |   | ,  |   | 0.                 |
| 10           | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.).   |  |   |   |  |   | 0.                 |
| 11           | Total support. Add lines 7 through 10.   |  |   |   |  |   | 6,003,870.         |
| 12           | Gross receipts from related activ  | ities, etc (see ins                      | tructions)                                |   |  | 12                                      | 0.                 |
| 13           | First five years. If the Form 990 organization, check this box and   | is for the organiza                      | ation's first, secor                      | nd, third, fourth, o                      | or fifth tax year as   | a section 501(c)(                       | 3) ▶ □             |
| Sec          | tion C. Computation of Pu  |  |   |   |  |   |                    |
| 14           | Public support percentage for 20   | 11 (line 6, columi                       | n (f) divided by lir                      | ne 11, column (f))                        |  | 14                                      | 99.68%             |
| 15           | Public support percentage from 2   | 2010 Schedule A,                         | Part II, line 14                          |   |  | 15                                      | 99.61 %            |
| 16 a         | 33-1/3% support test — 2011. If and stop here. The organization  | the organization d<br>qualifies as a put | lid not check the blicly supported o      | box on line 13, ar<br>rganization         | nd the line 14 is 3  | 3-1/3% or more, c                       | theck this box     |
| b            | 33-1/3% support test - 2010. If the and stop here. The organization  | the organization d<br>qualifies as a pub | lid not check a bo<br>blicly supported of | ox on line 13 or 16 rganization           | Sa, and line 15 is   | 33-1/3% or more,                        | check this box     |
| 17 a         | 10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts'   | meets the 'facts-a                       | and-circumstance:                         | s' test, check this                       | box and stop her   | re. Explain in Part                     | :IV how            |
|              | 10%-facts-and-circumstances te<br>or more, and if the organization<br>organization meets the 'facts-and  | meets the 'facts-a<br>d-circumstances'   | and-circumstance:<br>test The organiza    | s' test, check this<br>ation qualifies as | box and <b>stop he</b> i<br>a publicly <mark>su</mark> pport | re. Explain in Part<br>led organization | IV how the         |
| 18           | Private foundation. If the organi  | zation did not che                       | ck a box on line                          | 13, 16a, 16b, 17a                         | , or 17b, check th   | is box and see ins                      | structions -       |
| BAA          |  |  |   |   | Sc   | hedule A (Form 9                        | 90 or 990-FZ) 2011 |

#### Partilla Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec         | ction A. Public Support  | otou boton, pied                   | o complete i are                              | ···· <i>,</i>                             | · ·   |                                  | <del></del>                   |
|-------------|--|------------------------------------|---|---|---|----------------------------------|-------------------------------|
|             | ndar year (or fiscal yr beginning in)  | (a) 2007                           | <b>(b)</b> 2008                               | (c) 2009                                  | (d) 2010                                      | (e) 2011                         | (f) Total                     |
| 1           |  | (a) 2007                           | (0) 2000                                      | (6) 2003                                  | (u) 2010                                      | (6) 2011                         | (i) rotal                     |
| 2           | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                                    |   |   |   |                                  |                               |
| 3           | Gross receipts from activities that are not an unrelated trade or business under section 513.  |                                    |   |   |   |                                  |                               |
| 4           | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                                    |   |   |   |                                  |                               |
| 5           | The value of services or facilities furnished by a governmental unit to the organization without charge.   |                                    |   |   |   |                                  |                               |
|             | Total. Add lines 1 through 5 a Amounts included on lines 1, 2, and 3 received from disqualified persons  |                                    |   |   |   |                                  |                               |
| 1           | b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year         |                                    |   |   |   |                                  |                               |
| •           | c Add lines 7a and 7b  |                                    |   |   |   |                                  |                               |
|             | Public support (Subtract line 7c from line 6.)   |                                    |   |   |   |                                  |                               |
|             | tion B. Total Support  |                                    | r   |   | 1 ···:::: ··· I                               |                                  | 1                             |
|             | idar year (or fiscal yr beginning in)  | (a) 2007                           | <b>(b)</b> 2008                               | (c) 2009                                  | (d) 2010                                      | (e) 2011                         | (f) Total                     |
|             | Amounts from line 6  |                                    |   | · · · · · · · · · · · · · · · · · · ·     |   |                                  |                               |
|             | a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources   |                                    |   |   |   |                                  |                               |
|             | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |                                    |   |   |   |                                  |                               |
| 12          | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)  |                                    |   |   |   |                                  |                               |
| 13          | Total support. (Add Ins 9, 10c, 11, and 12.)   |                                    |   |   |   |                                  |                               |
| 14          | First five years. If the Form 990 organization, check this box and   |                                    |   | nd, third, fourth, o                      | or fifth tax year as                          | a section 501                    | (c)(3) ► □                    |
|             | tion C. Computation of Pul   |                                    |   |   |   |                                  |                               |
|             | Public support percentage for 20   | •                                  | • • •   |   | )   | <u>  1</u>                       | 15 %                          |
|             | Public support percentage from 2   |                                    |   |   |   | . 1                              | 6 %                           |
| Sec         | tion D. Computation of Inve  |                                    |   |   |   | <del></del>                      |                               |
| 17          | Investment income percentage for   | or <b>2011</b> (line 10c,          | column (f) divide                             | d by line 13, colu                        | ımn (f))                                      |                                  | 17 %                          |
| 18          | Investment income percentage fr  | om <b>2010</b> Schedu              | le A, Part III, line                          | 17 .                                      |   | . 1                              | 8 %                           |
| 19 <i>a</i> | a 33-1/3% support tests - 2011. If is not more than 33-1/3%, check   | the organization this box and sto  | did not check the <b>p here.</b> The organ    | box on line 14, a<br>sization qualifies a | and line 15 is more<br>as a publicly suppo    | e than 33-1/3%<br>orted organiza | 6, and line 17 tition. ►      |
| t           | 33-1/3% support tests - 2010. If line 18 is not more than 33-1/3%  | the organization, check this box a | did not check a b<br>and <b>stop here.</b> Th | ox on line 14 or l<br>e organization qu   | line 19a, and line 1<br>valifies as a publicl | 6 is more tha<br>y supported o   | in 33-1/3%, and rganization ► |
| 20          | Private foundation. If the organiz   | ation did not che                  | ck a box on line                              | 14, 19a, or 19b, o                        | theck this box and                            | see instruction                  | ons ►                         |

| Schedule A                         | (Form 990 or 990-EZ) 2011   | NASHVILLE                             | DISTRICT                      | MANAGEMENT                     | CORP., INC                          | 62-1747009                               | Page 4               |
|------------------------------------|---|---------------------------------------|-------------------------------|--------------------------------|-------------------------------------|--|----------------------|
| Part IV                            | Supplemental Information Part II, line 17a or 17l (See instructions). | ation. Complete<br>o; and Part III, I | this part to<br>line 12. Also | provide the e<br>complete this | explanations re<br>s part for any a | equired by Part II<br>additional informa | , line 10;<br>ation. |
|                                    |   |                                       | _                             |                                |                                     |  |                      |
|                                    |   |                                       | <del>-</del>                  |                                | <del>-</del>                        |  |                      |
|                                    |   |                                       |                               | <b>-</b>                       |                                     |  | ·                    |
|                                    | . <b></b>   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               | <del>-</del>                   | - <b></b>                           |  |                      |
|                                    | <b></b>   | - <b></b>                             |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   | - <b></b>                             |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     | - <b></b>                                |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       | - <b></b>                     |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       | <b>-</b>                      |                                |                                     |  |                      |
| <b></b>                            |   | ·                                     |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
| <b></b>                            |   | . <b></b>                             |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
| - <b>-</b>                         |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
| <b></b>                            |   |                                       |                               | <b></b>                        |                                     |  |                      |
| _ <b>_</b> _ <b>_</b> _ <b>_</b> _ |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       |                               |                                | _                                   |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |
|                                    |   |                                       | ·                             |                                |                                     | - <i></i>                                |                      |
| <b></b>                            |   |                                       |                               | <del></del>                    |                                     |  |                      |
|                                    |   |                                       |                               |                                |                                     |  |                      |

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. See separate instructions.

OMB No 1545-0047 Open to Public

Employer identification number

| NA     | SHVILLE DISTRICT MANAGEMENT CO  | DRP., INC  |   | 62-1747009   |
|--------|---|--|---|--|
| Pa     | rt 即 Organizations Maintaining Dono<br>the organization answered 'Yes' t  | r Advised Funds or Oth   | er Similar Funds or Acc   | ounts. Complete if   |
|        |   | (a) Donor advised  | <del></del>   | funds and other accounts   |
| 1      | Total number at end of year   |  |   |  |
| 2      | Aggregate contributions to (during year)  |  |   |  |
| 3      | Aggregate grants from (during year) .   |  |   |  |
| 4      | Aggregate value at end of year  |  |   |  |
| 5      | Did the organization inform all donors and dor funds are the organization's property, subject   | nor advisors in writing that the to the organization's exclusive   | e assets held in donor advised<br>re legal control?                 | Yes No   |
| 6      | Did the organization inform all grantees, dono used only for charitable purposes and not for  | ors, and donor advisors in write<br>the benefit of the donor or do | ting that grant funds can be onor advisor, or for any other         |  |
| - Pres | purpose conferring impermissible private bene   |  |   | Yes No   |
|        | Conservation Easements. Compl   |  |   | 90, Part IV, line 7.   |
| 1      | Purpose(s) of conservation easements held by  |  |   |  |
|        | Preservation of land for public use (e.g., r  | recreation or education)   | Preservation of an historic   | •  |
|        | Protection of natural habitat   |  | Preservation of a certified   | historic structure   |
|        | Preservation of open space  |  |   |  |
| 2      | Complete lines 2a through 2d if the organizati last day of the tax year.  | on held a qualified conservat                                      | ion contribution in the form of                                     | a conservation easement on the                                     |
|        | last day of the tax year.   |  |   | Held at the End of the Tax Year                                    |
|        | a Total number of conservation easements  |  | 2a  | Total at the Line of the Tax Total                                 |
|        | b Total acreage restricted by conservation ease   |  | · · · · · · · · · · · · · · · · · · ·                               | <del> </del>   |
|        | c Number of conservation easements on a certi   |  | · · · · · · · · · · · · · · · · · · ·                               |  |
|        |   |  | ` '   |  |
|        | d Number of conservation easements included in structure listed in the National Register  |  | <u>2d</u>   |  |
|        | Number of conservation easements modified, tax year ►   |  |   | ganization during the  |
| 4      | Number of states where property subject to co   |  |   |  |
| 5      | and enforcement of the conservation easemer   |  |   |  |
|        | Staff and volunteer hours devoted to monitorin  |  |   | •  |
| 7      | Amount of expenses incurred in monitoring, in \$  | nspecting, and enforcing cons                                      | servation easements during the                                      | e year   |
| 8      | Does each conservation easement reported or 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?   | n line 2(d) above satisfy the r                                    |   | Yes No   |
| 9      | In Part XIV, describe how the organization reports include, if applicable, the text of the footnote conservation easements.                         | s conservation easements in its to the organization's financial    | revenue and expense statement statements that describes the         | , and balance sheet, and<br>organization's accounting for          |
| Pái    | till Organizations Maintaining Colle  | ctions of Art. Historical  | Treasures, or Other Sir   | nilar Assets.  |
|        | Complete if the organization ans  | wered 'Yes' to Form 990  | ), Part IV, line 8.   |  |
| 1 a    | a If the organization elected, as permitted under   | r SFAS 116 (ASC 958), not to                                       | report in its revenue stateme                                       | nt and balance sheet works of                                      |
|        | art, historical treasures, or other similar assets in Part XIV, the text of the footnote to its finar   | s held for public exhibition, ei                                   | ducation, or research in furthe                                     | rance of public service, provide,                                  |
| ŀ      | b If the organization elected, as permitted under<br>historical treasures, or other similar assets he<br>following amounts relating to these items: | r SFAS 116 (ASC 958), to rep<br>ld for public exhibition, educa    | port in its revenue statement a<br>ition, or research in furtherand | nd balance sheet works of art,<br>e of public service, provide the |
|        | (i) Revenues included in Form 990, Part VIII,   | line 1   |   | <b>⊳</b> \$  |
|        | <ul><li>(i) Revenues included in Form 990, Part VIII,</li><li>(ii) Assets included in Form 990, Part X .</li></ul>                                  |  |   | . ▶\$  |
| 2      | If the organization received or held works of a amounts required to be reported under SFAS  | irt, historical treasures, or oth                                  | er similar assets for financial                                     | <del></del>  |
| á      | a Revenues included in Form 990, Part VIII, line  |  |   | <b>-\$</b>   |
| ŀ      | Assets included in Form 990, Part X.  |  |   | <b>&gt;</b> \$   |

| Schedule D (Form 990) 2011 NASH  |                                |                    |                               |                                 |              | 62-174                                |                 |  | Page 2                 |
|--|--------------------------------|--------------------|-------------------------------|---------------------------------|--------------|---------------------------------------|-----------------|--|------------------------|
| Part III Organizations Mainta  | ining Colle                    | ections            | of Art, Histo                 | rical Treasures                 | , or Othe    | er Similar Ass                        | ets (c          | ontınu                                       | ıed)                   |
| 3 Using the organization's acquisiting (check all that apply)          | on, accessio                   | n, and otl         | her records, ch               | eck any of the follo            | wing that a  | ire a significant i                   | use of it       | s collec                                     | tion                   |
| a Public exhibition  |                                |                    | d Loan                        | or exchange progra              | ms           |                                       |                 |  |                        |
| <b>b</b> Scholarly research  |                                |                    | e U Other                     |                                 |              | · · · · · · · · · · · · · · · · · · · |                 |  |                        |
| c Preservation for future gener  | ations                         |                    |                               |                                 |              |                                       |                 |  |                        |
| 4 Provide a description of the orga<br>Part XIV.                       | nızatıon's col                 | lections a         | and explain hov               | v they further the o            | rganization  | 's exempt purpo                       | se in           |  |                        |
| 5 During the year, did the organiza assets to be sold to raise funds r | ather than to                  | be main            | tained as part o              | of the organization's           | s collection | <u>?</u>                              | Yes             |  | No                     |
| Part IV   Escrow and Custodia line 9, or reported an                   | <b>l Arrangen</b><br>amount on | nents. (<br>Form 9 | Complete if t<br>990, Part X, | he organization<br>line 21.     | answere      | ed 'Yes' to Fo                        | rm 99(          | ), Part                                      | t IV,                  |
| 1a Is the organization an agent, trus included on Form 990, Part X?    | stee, custodia                 | an, or oth         | er intermediary               | for contributions of            | r other ass  | ets not                               | ☐ Yes           | . [  |                        |
| b If 'Yes,' explain the arrangement                                    |                                |                    |                               |                                 |              | · · · · · ·                           |                 |  |                        |
|  |                                |                    |                               |                                 | <u> </u>     |                                       | Amoun           | <u>t                                    </u> |                        |
| c Beginning balance  |                                |                    | •                             |                                 | <b></b>      | l c                                   |                 |  |                        |
| d Additions during the year  |                                |                    |                               |                                 | · —          | l d                                   |                 |  | <del></del>            |
| e Distributions during the year  |                                |                    |                               |                                 |              | le                                    |                 |  |                        |
| f Ending balance   |                                |                    |                               |                                 |              | [f]                                   |                 | — г  | ٦,,_                   |
| 2a Did the organization include an a                                   |                                | iii 990, r         | art A, line 217               |                                 | •            |                                       | Yes             | L  | No                     |
| b If 'Yes,' explain the arrangement Party Endowment Funds. Co          |                                | he orga            | nization ans                  | wered 'Yes' to                  | Form 990     | ) Part IV line                        | 10              | <del></del>                                  |                        |
| manage Lindownient i unus. Oc  | (a) Current                    |                    | (b) Prior year                | 1                               |              | d) Three years back                   | 7               | Four years                                   | s hack                 |
| 1 a Beginning of year balance  | (a) carrent                    | . ) 021            | (b) i i i i juai              | (6) 1 110 3 (41)                | , baok (     | a) Thice years back                   | (0)             | rour your                                    | J Buck                 |
| b Contributions  |                                |                    |                               |                                 |              |                                       | - <del> </del>  | *****  |                        |
| c Net investment earnings, gains, and losses.                          |                                |                    |                               |                                 |              |                                       |                 |  | of facilities          |
| d Grants or scholarships   |                                |                    |                               |                                 |              |                                       |                 |  |                        |
| e Other expenditures for facilities and programs                       | <del></del>                    |                    |                               |                                 |              |                                       |                 | • General •                                  | en a ve a              |
| f Administrative expenses  |                                |                    |                               |                                 |              |                                       |                 | 11 12 14 14 14 14 14 14 14 14 14 14 14 14 14 | o a mina <del>gi</del> |
| g End of year balance  |                                |                    |                               |                                 |              |                                       |                 |  |                        |
| 2 Provide the estimated percentage                                     | e of the curre                 | nt year e          | nd balance (lin               | e 1g, column (a)) h             | eld as:      |                                       |                 | • • • • •                                    |                        |
| a Board designated or quasi-endow                                      | vment ►                        | -                  | 8                             |                                 |              |                                       |                 |  |                        |
| <b>b</b> Permanent endowment ►   | %                              |                    |                               |                                 |              |                                       |                 |  |                        |
| c Temporarily restricted endowmen                                      | nt ►                           |                    | %                             |                                 |              |                                       |                 |  |                        |
| The percentages in lines 2a, 2b,                                       | and 2c should                  | d equal 1          | 00%.                          |                                 |              |                                       |                 |  |                        |
| 3a Are there endowment funds not a organization by:                    | n the posses:                  | sion of th         | ie organization               | that are held and a             | dmınıstere   | d for the                             | Г               | Yes  | No                     |
| (i) unrelated organizations  |                                |                    |                               |                                 |              |                                       | 3a(i)           |  |                        |
| (ii) related organizations   |                                |                    |                               |                                 |              |                                       | 3a(ii)          |  |                        |
| b If 'Yes' to 3a(ii), are the related of                               |                                | listed as          | required on Sc                | hedule R?                       | • •          |                                       | 3b              |  |                        |
| 4 Describe in Part XIV the intended                                    | -                              |                    | -                             |                                 |              |                                       |                 |  |                        |
| Part VI Land, Buildings, and I   | quipment                       | . See F            | orm 990, Pa                   | rt X, line 10.                  |              |                                       | -               |  |                        |
| Description of property  |                                | (a) Cost<br>(ınv   | or other basis<br>estment)    | (b) Cost or other basis (other) |              | Accumulated epreciation               | (d) l           | Book va                                      | alue                   |
| <b>1 a</b> Land  |                                | <b> </b>           |                               |                                 |              |                                       |                 |  |                        |
| <b>b</b> Buildings   |                                |                    |                               | <del></del>                     |              | <del> </del>                          |                 |  |                        |
| c Leasehold improvements   |                                |                    |                               | 135,51                          |              | 134,902.                              |                 |  | 610.                   |
| d Equipment  |                                |                    |                               | 18,69                           | 7.           | 18,697.                               |                 |  | <u>0.</u>              |
| e Other  |                                | L                  |                               |                                 |              |                                       |                 |  |                        |
| Total. Add lines 1a through 1e (Column                                 | n (d) must e                   | qual Forn          | n 990, Part X, o              | column (B), line 10(            | (c) )        |                                       |                 |  | 610.                   |
| BAA  |                                |                    |                               |                                 |              | Sched                                 | ule <b>D</b> (F | orm 99                                       | 90) 2011               |

2 FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

SEE PART XIV

Total. (Column (b) must equal Form 990, Part X, column (B) line 25)

(11)

| <del>, , , , , , , , , , , , , , , , , , , </del>   | 62-1747009          | Page 4          |
|---|---------------------|-----------------|
| Part XI器 Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements   |                     |                 |
| 1 Total revenue (Form 990, Part VIII, column (A), line 12)  | 1                   | ,563,813.       |
| 2 Total expenses (Form 990, Part IX, column (A), line 25)   | 1                   | ,573,065.       |
| 3 Excess or (deficit) for the year Subtract line 2 from line 1  |                     | -9,252.         |
| 4 Net unrealized gains (losses) on investments  |                     |                 |
| 5 Donated services and use of facilities  |                     |                 |
| 6 Investment expenses   |                     |                 |
| 7 Prior period adjustments  |                     | · · · · · · · · |
| 8 Other (Describe in Part XIV.).  |                     | <del></del>     |
|   | <del> </del>        |                 |
| 9 Total adjustments (net). Add lines 4 through 8  |                     | -9,252.         |
| 10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9   |                     | -9,232.         |
| <del></del>   |                     | ,645,677.       |
| 1 Total revenue, gains, and other support per audited financial statements  | 1 ]                 | .,045,077.      |
| 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:   |                     |                 |
| a Net unrealized gains on investments 2a  |                     |                 |
| b Donated services and use of facilities  | 4.                  |                 |
| c Recoveries of prior year grants   |                     |                 |
| d Other (Describe in Part XIV.)   |                     |                 |
| e Add lines 2a through 2d   | 2e                  | 81,864.         |
| 3 Subtract line 2e from line 1  | 3 1                 | ,563,813.       |
| 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:  |                     | _               |
| a Investment expenses not included on Form 990, Part VIII, line 7b 4a   |                     |                 |
| b Other (Describe in Part XIV.)   |                     |                 |
| c Add lines 4a and 4b   | . 4c                |                 |
| 5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)   |                     | ,563,813.       |
| Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses p   |                     | .,505,015.      |
| 1 Total expenses and losses per audited financial statements  |                     | ,654,929.       |
|   |                     | , 034, 323.     |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25:   |                     |                 |
| a Donated services and use of facilities  | 4.                  |                 |
| b Prior year adjustments  |                     |                 |
| c Other losses  |                     |                 |
| d Other (Describe in Part XIV.)   |                     |                 |
| e Add lines 2a through 2d   | 2e                  | 81,864.         |
| 3 Subtract line 2e from line 1  | . 3 1               | ,573,065.       |
| 4 Amounts included on Form 990, Part IX, line 25, but not on line 1:  |                     |                 |
| a Investment expenses not included on Form 990, Part VIII, line 7b . 4a   |                     |                 |
| <b>b</b> Other (Describe in Part XIV.)  |                     |                 |
| c Add lines 4a and 4b   | 4c                  |                 |
| 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  | 5 1                 | ,573,065.       |
| PartXIV Supplemental Information  |                     |                 |
| Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp | IV, lines 1b and    | 2b;             |
| Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp<br>any additional information.  | lete this part to p | rovide          |
| any additional information.   |                     |                 |
| DADT V. FIN 40 COOTNOTE   |                     |                 |
| PART.X - FIN 48 FOOTNOTE  |                     | <del>-</del>    |
| MUD ADANTGAMIAN TA DVENDE EDAN MANAMIAN INDED ADAMIAN FAI (A) (A) AS  |                     |                 |
| THE ORGANIZATION IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF   | THE INTER           | NYT             |
|   |                     |                 |
| REVENUE_CODEACCORDINGLY, NO_PROVISION_HAS_BEEN_MADE_FOR_FEDERAL_  | INCOME TAX          | ES_IN           |
|   |                     |                 |
| <u>THE ACCOMPANYING FINANCIAL STATEMENTS. THE ORGANIZATION HAS ALSO E</u>   | <u>BEEN_CLASSI</u>  | FIED AS         |
|   |                     |                 |
| AN ENTITY THAT IS NOT A PRIVATE FOUNDATION WITHIN THE MEANING OF SE   | CTION 509 (         | <u>A) _AND</u>  |
|   |                     |                 |
| OUALIFIES FOR DEDUCTIBLE CONTRIBUTIONS AS PROVIDED IN SECTION 170 (E  | 3) (1) (A) (VI      | )               |
|   |                     | <b></b>         |
|   |                     |                 |
|   | · <b></b>           |                 |
| THE ORGANIZATION FOLLOWS FASB ASC GUIDANCE RELATED TO UNRECOGNIZED  | TAX BENEFI          | TS.             |
|   |                     |                 |

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Schedule **D** (Form 990) 2011

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| Schedule D (Form 990) 2011 NASHVILLE DISTRICT MANAGEMENT CORP., INC    Part XIV-  Supplemental Information (continued) | 62-1747009        | Page 5   |
|--|-------------------|----------|
| PART X - FIN 48 FOOTNOTE (CONTINUED)   |                   |          |
| THE GUIDANCE CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN INCOME  | TAXES RECOGNIZE   | O_IN     |
| AN ORGANIZATION'S FINANCIAL STATEMENTS. THIS GUIDANCE PRESCRIE   | BES A MINIMUM     |          |
| PROBABILITY THRESHOLD THAT A TAX POSITION MUST MEET BEFORE A FI  | NANCIAL STATEMENT | <u> </u> |
| BENEFIT IS RECOGNIZED. THE MINIMUM THRESHOLD IS DEFINED AS A T   | AX POSITION THAT  | _IS      |
| MORE LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION BY THE AP  | PLICABLE TAXING   |          |
| AUTHORITY, INCLUDING RESOLUTION OF ANY RELATED APPEALS OR LITIC  | ATION PROCESSES,  |          |
| BASED ON THE TECHNICAL MERITS OF THE POSITION. THE TAX BENEFIT   | TO BE RECOGNIZED  | O_IS     |
| MEASURED AS THE LARGEST AMOUNT OF BENEFIT THAT IS GREATER THAN   | FIFTY PERCENT LIF | ŒLY      |
| OF BEING REALIZED UPON ULTIMATE SETTLEMENT. THE ORGANIZATION H   | AS NO TAX PENALTI | ES       |
| OR INTEREST REPORTED IN THE ACCOMPANYING FINANCIAL STATEMENTS.   | TAX YEARS REMAIN  | NING     |
| OPEN FOR EXAMINATION INCLUDE THE YEARS ENDED DECEMBER 31, 2008   | THROUGH 2011.     |          |
|  |                   |          |
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| Part XIV Supplemental Information (continued) |   |
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Schedule D (Form 990) 2011 NASHVILLE DISTRICT MANAGEMENT CORP., INC 62-1747009

Page 5

# SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

OMB No 1545-0047

| Department of the Treasury<br>Internal Revenue Service   | Complet                               | e ii the organizatio              | Complete it the organization answered 'Yes' to Form 990, Part IV, lines 21 or 22.  Attatch to Form 990. | rm 990, Part IV, lines 2.<br>).           | 1 or 22.  |  | Open to Public                     |
|--|---------------------------------------|-----------------------------------|---|---|---|--|------------------------------------|
| Name of the organization   |                                       |                                   |   |   |   | Employer identification number         | ation number                       |
| NASHVILLE DISTRICT MANAGEMENT CORP.,   | ENT CORP., INC                        |                                   |   |   |   | 62-1747009                             | 6                                  |
| Partik General Information on Grants and Assistance  | rants and Assist                      | ance                              |   |   |   |  |                                    |
| 1 Does the organization maintain records to substantiate the amount the selection criteria used to award the grants or assistance?   | rds to substantiate the               | amount of the gra                 | of the grants or assistance, the grantees' eligibility for the grants or assistance, and                | rantees' eligibility for th               | ie grants or assistanc                                | e, and                                 | N N                                |
| 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.  | s procedures for moni                 | toring the use of g               | ant funds in the United   | States. SEE PART IV                       | ST IV   |  |                                    |
| Rartils Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. | ince to Governme<br>for any recipient | ints and Organ<br>that received m | <b>zations in the Unit</b> e or than \$5,000. C   | ed States. Complet<br>heck this box if no | e if the organizat one recipient rec                  | ion answered 'Ye                       | \$5,000.                           |
| Part II can be duplicated if additional space is needed  | f additional space                    | ıs needed .                       |   |   |   |  | <b>▲</b>                           |
| 1 (a) Name and address of organization or government   | (b) EIN                               | (c) IRC section if applicable     | (d) Amount of cash grant  | (e) Amount of non-cash assistance         | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| (1) NASHVILLE DOWNTOWN PARTNERSHI  |                                       |                                   |   |   |   |  | FUNDS TO HELP                      |
|  | 62-1774641 501 (C)                    | 501 (C) (6)                       | 1,551,834.  | 0   |   |  | IMPROVE                            |
| (2)  |                                       |                                   |   |   |   |  |                                    |
|  |                                       |                                   |   |   |   |  |                                    |
| (3)  |                                       |                                   |   |   |   |  |                                    |
|  |                                       |                                   |   |   | -   |  |                                    |
| (4)  |                                       |                                   |   |   |   |  |                                    |
|  |                                       |                                   |   |   |   |  |                                    |
| (5)  |                                       |                                   |   |   |   |  |                                    |
|  |                                       |                                   |   |   |   |  |                                    |
| (6)  |                                       |                                   |   |   |   |  |                                    |
|  |                                       |                                   |   | ,   |   |  |                                    |
| ω <i>ω</i>   |                                       |                                   |   |   |   |  |                                    |

Schedule I (Form 990) (2011)

TEEA3901L 06/01/11

:

3 Enter total number of other organizations listed in the line 1 table BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Page 2 Partill Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed. (f) Description of non-cash assistance PartiVal Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. 62-1747009 (e) Method of valuation (book, FMV, appraisal, other) IMPROVEMENT DISTRICT FOR SECURITY ENHANCEMENT, DOWNTOWN MARKETING, IMPROVING DOWNTOWN COLLECTED BY THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY, TENNESSEE NASHVILLE DISTRICT MANAGEMENT CORP., THESE FUNDS ARE TO BE USED TO PROVIDE SERVICES TO THE NASHVILLE CENTRAL BUSINESS NASHVILLE DISTRICT MANAGEMENT CORP., INC. RECEIVES SPECIAL ASSESSMENT REVENUES INC. CONTRACTS WITH NASHVILLE DOWNTOWN PARTNERSHIP TO PROVIDE THESE SERVICES (d) Amount of non-cash assistance PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S. INC (c) Amount of cash grant NASHVILLE DISTRICT MANAGEMENT CORP., BEAUTIFICATION, SANITATION AND MAINTENANCE. (a) Type of grant or assistance Schedule 1 (Form 990) (2011) ო 4 ហ ဖ N

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Schedule I (Form 990) (2011)

## SCHEDÙLE J (Form 990)

Name of the organization

#### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

2011

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered 'Yes' to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

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Employer identification number

| NAS | HVILLE DISTRICT MANAGEMENT CORP., INC  | 62-1747009  |     |          | _                                     |
|-----|--|---|-----|----------|---------------------------------------|
| Pa  | Questions Regarding Compensation   |   |     |          |                                       |
|     |  |   | ,   | Yes      | No                                    |
| 1 a | Check the appropriate box(es) if the organization provided any of the VII, Section A, line 1a. Complete Part III to provide any relevant   | e following to or for a person listed in Form 990, Part it information regarding these items.                           |     |          |                                       |
|     | First-class or charter travel  | Housing allowance or residence for personal use   |     | Ì        |                                       |
|     | Travel for companions  | Payments for business use of personal residence   |     | i        |                                       |
|     | Tax indemnification and gross-up payments  | Health or social club dues or initiation fees   |     |          |                                       |
|     | Discretionary spending account   | Personal services (e.g., maid, chauffeur, chef)   |     | i        |                                       |
|     |  | <b>-</b>  |     |          |                                       |
| ŀ   | If any of the boxes on line 1a are checked, did the organization   | follow a written policy regarding navment or  |     |          |                                       |
| •   | reimbursement or provision of all of the expenses described ab   | ove? If 'No,' complete Part III to explain  | 1 b |          |                                       |
| 2   | Did the organization require substantiation prior to reimbursing trustees, and the CEO/Executive Director, regarding the items of  | or allowing expenses incurred by all officers, directors, checked in line 1a?   | 2   |          |                                       |
| 3   | Indicate which, if any, of the following the filing organization us CEO/Executive Director. Check all that apply. Do not check any establish compensation of the CEO/Executive Director. Explain | ed to establish the compensation of the organization's boxes for methods used by a related organization to in Part III. |     | d<br>d   | •                                     |
|     | Compensation committee   | Written employment contract   |     | 1        |                                       |
|     | Independent compensation consultant  | Compensation survey or study  | 4   | 1        |                                       |
|     | Form 990 of other organizations  | Approval by the board or compensation committee   | 5   |          |                                       |
|     |  |   |     |          |                                       |
| 4   | During the year, did any person listed in Form 990, Part VII, Se or a related organization:  | ction A, line 1a with respect to the filing organization  | 1   | 0 H      |                                       |
|     | or a related organization:  Receive a severance payment or change-of-control payment?  |   | 4a  |          | Х                                     |
|     | Participate in, or receive payment from, a supplemental nonqua   |   | 4b  |          | $\frac{\Lambda}{X}$                   |
|     | Participate in, or receive payment from, a supplemental hondular   | - ·   | 4c  |          | $\frac{\hat{\mathbf{x}}}{\mathbf{x}}$ |
| Ì   | If 'Yes' to any of lines 4a-c, list the persons and provide the app  |   |     |          |                                       |
|     | The to any of miles in a, not all persons and provide are applications   | produce difficulty for each term in Fart in.  | i   | - 1      |                                       |
|     | Only section 501(c)(3) and 501(c)(4) organizations must compl  | ete lines 5-9.  |     |          |                                       |
| _   | •  |   |     | )<br>9   |                                       |
| 5   | For persons listed in Form 990, Part VII, Section A, line 1a, did contingent on the revenues of:   | the organization pay or accrue any compensation   |     |          |                                       |
| a   | The organization?.   |   | 5a  |          | X                                     |
| Ŀ   | Any related organization?  |   | 5b  |          | X                                     |
|     | If 'Yes' to line 5a or 5b, describe in Part III.   |   |     | 7        |                                       |
| 6   | For persons listed in Form 990, Part VII, Section A, line 1a, did contingent on the net earnings of:   | the organization pay or accrue any compensation   |     |          |                                       |
| a   | The organization?  |   | 6a  |          | X                                     |
|     | Any related organization?  |   | 6Ь  |          | X                                     |
|     | If 'Yes' to line 6a or 6b, describe in Part III.   |   |     |          | • • • •                               |
| 7   | For persons listed in Form 990, Part VII, Section A, line 1a, did  | the organization provide any non-fixed payments not   |     |          |                                       |
|     | described in lines 5 and 6? If 'Yes,' describe in Part III   |   | 7   |          | <u>X</u>                              |
| 8   | Were any amounts reported in Form 990, Part VII, paid or accru   | ued pursuant to a contract that was subject to the initial  |     |          | v                                     |
|     | contract exception described in Regulations section 53.4958-4(a  | a)(3)? If 'Yes,' describe in Part III   | 8   | $\dashv$ | <u>X</u>                              |
| 9   | If 'Yes' to line 8, did the organization also follow the rebuttable section 53.4958-6(c)?  | presumption procedure described in Regulations  | 9   |          |                                       |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Page 2

Schedule J (Form 990) 2011 NASHVILLE DISTRICT MANAGEMENT CORP., INC Partillal Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual

|               |                 | (B) Breakdown (                         | (B) Breakdown of W-2 and/or 1099-MISC compensation | C compensation                            | (C) Retirement and                      | (D) Nontaxable                          | (E) Total of columns            | Nontaxable (F) Total of columns (F) Compensation |
|---------------|-----------------|---|--|---|---|---|---------------------------------|--|
| (A) Name      |                 | (i) Base<br>compensation                | (ii) Bonus and incentive compensation              | (iii) Other<br>reportable<br>compensation | other deferred compensation             | benefits                                | (D)-(I)(B)                      | reported as deferred in prior Form 990           |
| THOMAS TURNER | <u> </u>        | 0                                       |  |   |   | 0                                       | 0                               | C  |
|               | <b>(E)</b>      | 185, 965                                | 19,700   |   | 6,150.                                  | 16,500.                                 | 234,315.                        |  |
|               | ()              | 1 1 1 1                                 |  | 1 1 1                                     |   |   |                                 |  |
| 2             | (i)             |   |  |   |   |   |                                 | ,  <br>   <br>   <br>   <br>   <br>              |
| •             | <u>-</u>        | 1                                       | 1 1 1 1 1 1  | 1   | <br>                                    |   |                                 |  |
| m             | <b>(E)</b>      |   |  |   |   |   |                                 |  |
| ,             | (E)             |   |  | 1   | ;<br> <br>                              |   |                                 |  |
| 4             | <b>E</b>        |   | İ  |   |   |   | •                               | ! ! ! ! ! ! ! ! ! ! ! ! ! ! ! ! ! ! !            |
|               | <u>-</u>        | 1 | <br>   <br>   <br>   <br>                          | 1   |   |   |                                 |  |
| S.            | <u>(i)</u>      |   |  |   |   | <br>                                    | 1 1 1 1 1 1 1 1 1 1             | ·  |
|               | 0               |   |  |   |   |   |                                 |  |
| 9             | (jj)            |   |  | -   |   | <br> <br> <br> <br> <br> <br> <br>      | 1                               |  |
|               | Θ               |   |  |   |   |   |                                 |  |
| 7             | (E)             | <br> <br> <br> <br> <br> <br>           | 1            | 1   | 1 |   |                                 |  |
|               | (1)             |   |  |   |   |   |                                 |  |
| æ             | (ii)            |   |  | <br>   <br>   <br>   <br>   <br>          |   | <br>                                    | 1 1 1 1 1 1 1 1 1               | . 1  |
|               | <u> </u>        | 1 1 1                                   |  |   |   |   |                                 |  |
| 6             | <u>(i)</u>      |   |  |   |   |   | 1 1 1 1 1 1 1 1 1 1 1 1         | 1          |
|               | (E)             | <br> <br> <br> <br> <br> <br>           | <br>   |   |   |   |                                 |  |
| 10            | (1)             |   |  | i   | <br>                                    |   |                                 |  |
|               | <u> </u>        | <br>                                    |  |   |   |   |                                 |  |
| 11            |                 |   |  |   |   | !<br>!<br>!<br>!<br>!<br>!              | 1<br>1<br>1<br>1<br>1<br>1<br>1 |  |
|               | _ I             | 1 1 1                                   | 1            | 1   |   |   |                                 |  |
| 12            | (E)             |   |  |   |   |   |                                 | ,<br>  |
| •             | <br>            | 1 1 1 1 1 1 1                           | 1            |   | 1 |   |                                 |  |
| 13            | <b>(E)</b>      |   |  |   |   |   |                                 | •  |
|               | İ               | 1 | <br> <br> <br> <br> <br> <br>                      | <br>                                      |   | 1                                       |                                 |  |
| 14            | <b>E</b>        |   |  |   |   | •                                       | ;<br>;<br>;<br>;<br>;           | 1          |
| [             | 1               | 1 1 1 1 1 1                             | 1            |   | 1 | 1 |                                 |  |
| 15            | €               |   |  |   |   | ,                                       |                                 |  |
| 16            | _ <u> </u><br>⊝ |   |  | 1   |   | <br> <br> <br> <br> <br> <br>           |                                 |  |
| ВАА           |                 |   |  | TEEA4102L 01/2                            | 01/24/12                                |   | Sched                           | Schedule J (Form 990) 2011                       |

BAA

## SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047 2011

Open to Public

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

| NASHVILLE DISTRICT MANAGEMENT CORP., INC                | 62-1747009                         |
|---|------------------------------------|
| FORM 990, PART VI, LINE 7A - HOW MEMBERS OR SHAREHOLDE  | RS ELECT GOVERNING BODY            |
| REAL PROPERTY OWNERS WITHIN THE DISTRICT ARE ABLE       | TO VOTE ON THE BOARD OF DIRECTORS. |
| FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS   |                                    |
| THE FORM 990 IS REVIEWED BY THE FINANCE COMMITTEE       | & MADE AVAILABLE TO THE GOVERNING  |
| BODY PRIOR TO FILING.                                   |                                    |
| FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMEN | TS PUBLICLY AVAILABLE              |
| PUBLIC COPY OF THE 990 IS MADE AVAILABLE UPON REQU      | JEST.                              |
|   |                                    |
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SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Attach to Form 990. See separate instructions.

201

OMB No 1545 0047

Employer Identification number

(g) Sec 512(b)(13) controlled entity? Schedule R (Form 990) 2011 (f) Direct controlling entity Š × Identification of Related Tax-Exempt Organizations (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Yes (f)
Direct controlling
entity 62-1747009 N/A (e) End-of-year assets (e)
Public charity status (if section 501 (c)(3)) Partim Identification of Disregarded Entities (Complete if the organization answered 'Yes' to Form 990, Part IV, line 33.) (d) Total income (d) Exempt Code section TEEA5001L 09/08/11 9 501 (C) (c)
Legal domicile (state
or foreign country) (c)
Legal domicile (state or foreign country) Z (b) Primary activity MANAGES ASSIGNED PROGRAM SERVICES (b) Primary activity BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990. INC (a) Name, address, and EIN of disregarded entity NASHVILLE DISTRICT MANAGEMENT CORP., 1111111 NASHVILLE DOWNTOWN PARTNERSHIP 150 4TH AVENUE NORTH, STE G-150 NASHVILLE, TN 37219 62-1774641 (a) (a) Name, address, and EIN of related organization 11111111111111 111111 शियती 5 ଫ୍ଲ **⊘** 쥣 ଙ୍ଗ ල

INC Schedule R (Form 990) 2011 NASHVILLE DISTRICT MANAGEMENT CORP.,

Page 2 Schedule **R** (Form 990) 2011 (k) Percentage ownership (h) Percentage ownership Partive Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 34 Rarkilist Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line because it had one or more related organizations treated as a partnership during the tax year.) (j) General or managing partner? (g) Share of end-of-year ž Yes assets Code V.UBI amount in box 20 of Schedule (Form 1065) Share of total income Dispropor-tionate allocations? å Ξ Yes Type of entity (C corp, S corp, or trust) (g) Share of end-of-year assets Legal domicile Direct (state or foreign controlling entity country) (f) Share of total income (e)
Predominant
income (related,
unrelated, excluded
from tax under
sections 512-514) Primary activity (d)
Direct
controlling entity (c) Legal domicile (state or foreign country) (a) Name, address, and EIN of related organization Primary activity Name, address, and EIN of related organization Ē ١ ١ 1 1 BAA ဌ **©** ন্ত 더 엉 ଫ୍ର

TEEA5002L 05/24/11

Page 3

62-1747009

Parion Transactions With Related Organizations (Complete of the organization answered 'Yes' to Form 990, Part IV, line 34, 35, 35a, or 36.)

| Note Complete line 1 if any entity is listed in Parts II III or IV of this schedule   |                            |                         | Yes No                                    | 1                  |
|---|----------------------------|-------------------------|---|--------------------|
| 1 During the tax year did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          | tions listed in Parts II.  | ١٨¿                     | 3 220                                     | ( <del>7.7</del> 7 |
| a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity  | :                          | :                       | 1a X                                      | ,                  |
|   |                            |                         | 1 b                                       | ,                  |
|   |                            | :                       | 1c<br>×                                   |                    |
| d Loans or loan guarantees to or for related organization(s).   |                            |                         | 1d X                                      | 1                  |
| e Loans or loan guarantees by related organization(s)   |                            |                         |   | 1                  |
|   |                            |                         |   | متستا              |
| f Sale of assets to related organization(s)   |                            |                         |   | 1                  |
| q Purchase of assets from related organization(s)   |                            |                         | 1a ×                                      |                    |
| Exchange of assets with related organization(s).  |                            |                         |   | 1                  |
| Lease of facilities, equipment, or other assets to relate   |                            |                         |   | ı                  |
|   |                            |                         |   | Trans.             |
| j Lease of facilities, equipment, or other assets from related organization(s)  | :                          |                         |   |                    |
| k Performance of services or membership or fundraising solicitations for related organization(s)  |                            |                         | 1 ×                                       | ı                  |
| l Performance of services or membership or fundraising solicitations by related organization(s)   |                            |                         | - X                                       | ı                  |
| m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)   |                            |                         | 1m X                                      | , ,                |
| n Sharing of paid employees with related organization(s)  | :                          | :                       | X X                                       |                    |
|   |                            |                         |   | اشقما              |
| o Reimbursement paid to related organization(s) for expenses  |                            |                         | . 10 X                                    |                    |
| p Reimbursement paid by related organization(s) for expenses  |                            | :                       | ×   | t-                 |
|   |                            |                         |   | 300                |
| q Other transfer of cash or property to related organization(s).  | :                          |                         |   | 1                  |
| r Other transfer of cash or property from related organization(s).  |                            |                         | 1r X                                      | 1                  |
| 2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | ig covered relationship    | s and transaction three | sholds.                                   | 1                  |
| (a) Name of other organization  | (b) Transaction type (a-r) | (c)<br>Amount involved  | (d) Method of determining amount involved | _                  |
| (1) NASHVILLE DOWNTOWN PARTNERSHIP  | ı                          | 1,551,834.              | FMV                                       | 1                  |
| (2)   |                            |                         |   | 1                  |
|   |                            |                         |   | ı                  |
| (3)   |                            |                         |   | 1                  |
| (4)   |                            |                         |   | 1                  |
| (5)   |                            |                         |   | 1                  |
| (9)   |                            |                         |   |                    |
| BAA TEEA5003L 05/24/11  |                            | Sche                    | Schedule R (Form 990) 2011                | ı —                |

62-1747009

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships. Part VI | Unrelated Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

| (a) Name, address, and EIN of entity    | (b) | (c) (d) (e) (f) (f) (e) (f) (f) (f) (f) (f) (f) (f) (f) (f) (f | (d)<br>Predominant                           | (e)                                    | (f) |                       | (h)                     | (1)                                    | 9                    | (K)                        |
|---|-----|--|--|--|-----|-----------------------|-------------------------|--|----------------------|----------------------------|
|   |     | (state or foreign<br>country)                                  | income<br>(related, unre-<br>lated, excluded | section<br>501(c)(3)<br>organizations? |     | end-of-year<br>assets | tionate<br>allocations? | amount in box<br>20 of Schedule<br>K-1 | managing<br>partner? | ) ownership                |
|   |     |  | rom tax under section 512-514)               | Yes                                    |     |                       | Yes                     | Form (1065)                            | Yes                  | - -                        |
| (1)                                     |     |  |  |  |     |                       | <b>!</b>                |  | <b>├</b>             |                            |
|   |     | ·  |  |  |     |                       |                         |  |                      |                            |
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| (2)                                     |     |  |  |  |     |                       |                         |  |                      |                            |
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| (3)                                     |     |  |  |  |     |                       |                         |  |                      |                            |
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| (4)                                     |     |  |  |  |     |                       |                         |  |                      |                            |
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| (5)                                     |     |  |  | <u> </u>                               |     |                       |                         |  |                      |                            |
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| (9)                                     |     |  |  |  |     |                       |                         |  |                      |                            |
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| (8)                                     |     |  |  |  |     |                       |                         |  |                      |                            |
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| ВАА                                     |     |  | TEE  | TEEA5004L 05/24/11                     |     |                       | -                       | Sched                                  | lule R (For          | Schedule R (Form 990) 2011 |

| Schedule R (For | rm 990) 2011 Page <b>5</b>   |
|-----------------|--|
| Co              | upplemental Information omplete this part to provide additional information for responses to questions on Schedule R ee instructions). |
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