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Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

2011

Open to Public

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|-----------------------------|--------------------------|--|---|----------------|--|
| <u>A</u> | For the 2011 o | alendar year, or tax year beginning , and ending | | | |
| В | Check if applicable | C Name of organization | | D Emple | oyer identification number |
| | Address change | TENNESSEE HOSPITAL ASSOCIATION | | | |
| <u> </u> | 1 | Doing Business As | | 62 | -0534232 |
| L | Name change | Number and street (or P O box if mail is not delivered to street address) | Room/suite | | none number |
| | Initial return | | , Koomodako | | • |
| | , 1 | 500 INTERSTATE BOULEVARD SOUTH | <u> </u> | 91. | 5-256-8240 |
| <u> </u> _ | Terminated | City or town, state or country, and ZIP + 4 | | | |
| | Amended return | NASHVILLE TN 37210 | | G Gross red | ceipts \$ 31,311,059 |
| | Application conding | F Name and address of principal officer | | | |
| _ | Application pending | CRAIG BECKER | H(a) is this a gr | oup return for | affiliates? Yes X No |
| | | 500 INTERSTATE BOULEVARD SOUTH | H(b) Are all affi | liates include | d? Yes No |
| | | NASHVILLE TN 37210 | 1 | | (see instructions) |
| | | | | | (SOO MONGONO) |
| <u> </u> | Tax-exempt status | 501(c)(3) X 501(c) (6) (insert no) 4947(a)(1) or 527 | - | | |
| <u>1</u> | Website: ► W | WW.THA.COM | H(c) Group exe | | |
| K | Form of organization | X Corporation Trust Association Other ► L | Year of formation: 1 | 938 | M State of legal domicile TN |
| | Part I Su | ımmary | | | |
| | 1 Briefly de | scribe the organization's mission or most significant activities. | | | |
| | THE | MISSION OF THE ORGANIZATION IS TO LEAD OUR MEMBERS | IN ADVOCAC | Y FOR | AND |
| ဋ | SUPP | ORT OF COMMUNITY-BASED HOSPITALS AND HEALTH SYSTEMS | | | |
| Ē | ת אד | ELIVERING ACCESSIBLE, COST-EFFECTIVE, QUALITY HEALT | | | |
| , e | | | | • | |
| ြိ | 2 Check thi | s box > if the organization discontinued its operations or disposed of more than 25% | 6 of its net assets | | |
| Activities & Governance | 3 Number o | f voting members of the governing body (Part VI, line 1a) | | 3 | 29 |
| es | 4 Number of | f independent voting members of the governing body (Part VI, line 1b) | | 4 | 28 |
| \ <u>```</u> | 5 Total num | ber of individuals employed in calendar year 2011 (Part V, line 2a) | | 5 | 49 |
| ਝ | 6 Total num | ber of volunteers (estimate if necessary) | | 6 | Ö |
| ⋖ | | elated business revenue from Part VIII, column (C), line 12 | | 7a | 556,986 |
| | 1 | ated business taxable income from Form 990-T, line 34 | | 7b | 324,636 |
| 2012 | D Net diner | ned business taxable income from 1 orm 550-1, line 54 | Prior Year | | Current Year |
| 2 | 8 Contribute | ons and grants (Part VIII, line 1h) | | ,160 | 580,119 |
| രെ 🧵 | 1 | service revenue (Part VIII, line 2g) | 8,185 | | 10,422,027 |
| JUL 2 | - | | | ,535 | |
| ڲؠڒ | | nt income (Part VIII, column ₁ (A), lines 3, 4, and 7d) | | | 318,924 |
| 5 | | enue (Part VIII, column (A) Ilines 5, 6d, 8c, 9c, 10c, and 11e) | | ,746 | 348,478 |
| | | nue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 9,455 | | 11,669,548 |
| ANNED | | d similar amounts paid (Part IX, column (A), línes (1-3) | 204 | , 305 | 195,127 |
| Щ | 14 Benefits p | aid to or for members (Part IX; column (A), line 4) | | 0 | 0 |
| S | 15 Salaries, o | other compensation, employee benefits (Part IX; column (A), lines 5-10) | 4,190 | ,761 | 4,293,161 |
| A | | nal fundraising fees (Part IX, column (A), line 11e) | | 0 | 0 |
| SSC | | raising expenses (Part IX, column (D), line 25) | , , , , , , , , , , , , , , , , , , , | • • | ······································ |
| CYZ. | | | 3,154 | 026 | 2 FF2 601 |
| _ | | enses (Part IX, column (A), lines 11a-11d, 11f-24e) | | | 3,553,681 |
| | 1 | nses Add lines 13–17 (must equal Part IX, column (A), line 25) | 7,550 | | 8,041,969 |
| | 19 Revenue | ess expenses Subtract line 18 from line 12 | 1,905 | | 3,627,579 |
| SO | | | Beginning of Curre | | End of Year |
| set | 20 Total asse | ts (Part X, line 16) | 14,479 | | 18,527,819 |
| Net Assets or Fund Balances | 21 Total liabil | ties (Part X, line 26) | 5,975 | | 6,814,769 |
| <u> </u> | 22 Net assets | or fund balances Subtract line 21 from line 20 | 8,504 | ,778 | 11,713,050 |
| P | art II Sig | nature Block | | | |
| U | nder penalties of p | er[0xy] Adeclare that I have examined this return, including accompanying schedules and stateme | nts, and to the best | of my knov | vledge and belief, it is |
| | | mplete, Declaration of preparer (other than officer) is based on all information of which preparer h | | | |
| | | All parid Neiter | · - · · · · · · · · · · · · · · · · · · | T | |
| Sig | ın F | nature of officer , | | Date | |
| He |)'' | David Neiser. CFO | | | JU12 |
| пе | | the or print name and title | | | 30/10 |
| | 1 | | 1 | | |
| D-:- | 1 | preparer's name Preparer's signature | Date | Check | If PTIN |
| Paid | KEKKI I | AYNARD KERRI MAYNARD WUMANO | CPA 06/15/1 | 2 self-emp | loyed P00074426 |
| | parer Firm's name | PURYEAR HAMILTON HAUSMAN) & WOOD, PLC | Firm | 's EIN 🕨 | 62-0788068 |
| Use | Only | 1000 CORPORATE CENTRE DRIVE, SUITE 2 | 00 | | |
| | Firm's addr | FRANKLIN, TN 37067 | Pho | ne no | 615-771-3600 |
| May | the IRS discuss | this return with the preparer shown above? (see instructions) | | | X Yes No |
| | Paperwork Red | uction Act Notice, see the separate instructions. | | | Form 990 (2011) |
| DAA | | | | 0 | 1.15 |
| ı | | | | ~ | J . / |

Part IV . Checklist of Required Schedules

- 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
- 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
- 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
- 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
- Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III
- 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes." complete Schedule D. Part I
- 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
- 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
- 9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
- 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
- 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.
 - a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI
 - b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
 - c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
 - d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
 - e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
 - f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
- 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII
 - b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional
- 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
- 14a Did the organization maintain an office, employees, or agents outside of the United States?
- **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV
- Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV
- Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV
- Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
- Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
- 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III
- 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
- b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

| | | Ţ | /es | | No |
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Form 990 (2011)

N/A

. Checklist of Required Schedules (continued) Part IV Yes No Did the organization report more than \$5,000 of grants and other assistance to any government or organization 21 \mathbf{x} 21 in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States 22 X on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the 23 organization's current and former officers, directors, trustees, key employees, and highest compensated X employees? If "Yes." complete Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b X through 24d and complete Schedule K. If "No," go to line 25 24a N/A b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c to defease any tax-exempt bonds? 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? 25b If "Yes." complete Schedule L, Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or 26 X disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, 27 substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled X entity or family member of any of these persons? If "Yes," complete Schedule L, Part III 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, 28 Part IV instructions for applicable filing thresholds, conditions, and exceptions): X A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete X 28b Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 X conservation contributions? If "Yes," complete Schedule M 30 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N. 31 X 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," 32 X complete Schedule N, Part II 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 X sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, 34 IV, and V, line 1 35a X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? Did the organization receive any payment from or engage in any transaction with a controlled entity within the X 35b meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable 36 related organization? If "Yes," complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization 37 and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, X 37

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

19? Note. All Form 990 filers are required to complete Schedule O

X Form 990 (2011)

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| F | 'art V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Port V | | | |
|--------|---|------------|-----------------|--------------|
| | Check if Schedule O contains a response to any question in this Part V | - | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 64 | | 163 | |
| b | | ┪ | | l |
| c | | 7 | | 1 |
| Ĭ | reportable gaming (gambling) winnings to prize winners? | 1c | X | İ |
| 2a | | 1.0 | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return 2a 49 | | | 1 |
| b | | | x | İ |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | <u> </u> |
| 3a | | 3a | x | |
| b | | 3b | X | <u> </u> |
| 4a | | 1 22 | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | |
| | account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country. ▶ | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts | | | |
| 5a | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | |
| | organization solicit any contributions that were not tax deductible? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | | | |
| | gifts were not tax deductible? | 6ь | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7c | | X |
| ď | If "Yes," indicate the number of Forms 8282 filed during the year 7d | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | <u> </u> |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | X |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | X |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting | | 1 | |
| | organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring | | I | |
| | organization, have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | 1 | |
| а | Did the organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 0 | Section 501(c)(7) organizations. Enter | | 1 | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 4 | 1 | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 4 1 | I | |
| 1 | Section 501(c)(12) organizations. Enter: | | I | |
| a | Gross income from members or shareholders | 1 | 1 | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | I | |
| 2- | against amounts due or received from them) | l l | 1 | |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year Section 501(a)(20) qualified personal theolith increase issues. | | 1 | |
| 3 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 125 | —∔ | <u></u> |
| а | Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O. | 13a | | |
| b | Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which | | I | |
| J | the organization is licensed to issue qualified health plans | | 1 | |
| С | Enter the amount of reserves on hand | [] | ı | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 140 | - - | x |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14a 14b | + | |
| NA | V/A | | 990 | 20141 |
| | | 1 0110 | | (۱۱۳ء |

| P | art VI . Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below | w. and f | ога | u.gu . | | | | | | | |
|------------|--|----------|----------|----------|--|--|--|--|--|--|--|
| • | "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule | | | | | | | | | | |
| | O See instructions. Check if Schedule O contains a response to any question in this Part VI | | | | | | | | | | |
| 50 | Section A. Governing Body and Management | | | | | | | | | | |
| 36 | Ction A. Governing body and management | | Yes | No | | | | | | | |
| 4- | Enter the number of voting members of the governing body at the end of the tax year 1a 29 | | 103 | 1 10 | | | | | | | |
| 1a | | | | Ī | | | | | | | |
| | If there are material differences in voting rights among members of the governing body, or | | | ł | | | | | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | l | | | | | | | |
| | committee, explain in Schedule O Finter the number of voting members included in line 1a, above, who are independent 1b 28 | | | Ī | | | | | | | |
| b | | | | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | | 1 | | | | | | | | |
| | any other officer, director, trustee, or key employee? | 2 | | X | | | | | | | |
| 3 | Did the organization delegate control over management duties customanly performed by or under the direct | | | | | | | | | | |
| | supervision of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | X | | | | | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X | | | | | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X | | | | | | | |
| 6 | Did the organization have members or stockholders? | 6 | X | | | | | | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | | i | İ | | | | | | | |
| | one or more members of the governing body? | 7a | X | | | | | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | 1 | 1 | | | | | | | | |
| | stockholders, or persons other than the governing body? | 7b | | X | | | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | | | | | | | | |
| а | The governing body? | 8a | X | | | | | | | | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | | | | | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at | | | | | | | | | | |
| | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X | | | | | | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue C | ode.) | | | | | | | | | |
| | | | Yes | No | | | | | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | Х | | | | | | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, | | | | | | | | | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | | | | | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | X | | | | | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | | | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | x | | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give use to conflicts? | 12b | X | | | | | | | | |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," | 120 | | | | | | | | | |
| С | describe in Schedule O how this was done | 12c | X | | | | | | | | |
| 40 | | 13 | X | | | | | | | | |
| 13 | Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? | 14 | X | | | | | | | | |
| 14 | | " | | | | | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by | | | | | | | | | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 45- | x | | | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | | | | | | | | | |
| þ | Other officers or key employees of the organization | 15b | X | | | | | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | 1 | | | | | | | | |
| 16a | • | - I I | 1 | 7.7 | | | | | | | |
| | with a taxable entity during the year? | 16a | | <u> </u> | | | | | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | | | | | | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the | | 1 | | | | | | | | |
| | organization's exempt status with respect to such arrangements? | 16b | | | | | | | | | |
| <u>Sec</u> | tion C. Disclosure | | | | | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶ NONE | | | | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) | | | | | | | | | | |
| | The state of the s | | | | | | | | | | |
| | available for public inspection. Indicate how you made these available. Check all that apply. | | | | | | | | | | |
| | | | | | | | | | | | |
| 19 | available for public inspection. Indicate how you made these available. Check all that apply. Own website X Upon request | | | | | | | | | | |
| 19 | available for public inspection. Indicate how you made these available. Check all that apply. Own website X Another's website X Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, | | | | | | | | | | |
| 19 20 | available for public inspection. Indicate how you made these available. Check all that apply. Own website X Upon request | | | | | | | | | | |

615-256-8240

TN 37210

NASHVILLE

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

X

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

 List persons in the following order: individual trustees or directors; institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee

| (A) Name and Title | (B) Average hours per week (describe hours for | bo | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | s both | an | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the |
|-----------------------|--|--|--|----------|--------------|------------------------------|--------|--|--|---|
| | related organizations in Schedule O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | (W-2 1082-MIGC) | organization and related organizations |
| (1) ROBERT OTWELL | | | <u> </u> | <u> </u> | \vdash | | | | | |
| DISTRICT DIRECTOR | 0.10 | X | L | | | | | 0 | 0 | 0 |
| (2) LAWRENCE H. KLOE | SS, III | | | | | | | | | |
| IMMEDIATE PAST CHAIR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (3) ROBERT P. MAIN | | | | | | | | | | |
| AHA DELEGATE | 0.10 | X | | | | | | 0 | 0 | 0 |
| (4) THOMAS H. GEE | | | | | | | | | | |
| DISTRICT DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (5) DENNIS VONDERFEC | HT | | | | | | | | - | |
| DISTRICT DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (6) WESLEY O. LITTRE | LL | | | | | | | | | |
| AHA ALT. DELEGATE | 0.10 | X | | | | | | 0 | 0 | 0 |
| (7) JOSEPH R. LANDSM | | | | | | | | • | | |
| CHAIR-ELECT | 0.10 | X | | | | | | 0 | 0 | 0 |
| (8) WRIGHT PINSON | | | | | | | | | | |
| AT-LARGE DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (9) MICHAEL CLARK | } | | | ĺ | | | | | i | |
| AT-LARGE DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (10) ED ANDERSON | | ŀ | | | | | ļ | | | |
| HOSPITAL GOV REP | 0.10 | X | | | | _ | | 0 | 0 | 0 |
| (11) WILLIAM THOMPSON | | | | ł | | ı | | | | |
| PHYSICIAN REPRESENT | 0.10 | X | _ | | | _ | | 0 | 0 | 0 |
| (12) LINDA GREENE | | | | - 1 | | | 1 | | | |
| EX-OFFICIO DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 |
| (13) CLEM WILKES, JR. | | ļ | | | ľ | | | | | |
| HOSP GOV REP | 0.10 | X | | | _ | _ | _ | 0 | 0 | 0 |
| (14) JOSEPH M. DAWSON | | | | | - | | | | | |
| EMERITUS MEMBER | 0.10 | X | | | | | | 0 | 0 | 5cm 990 (2014) |

Form **990** (2011)

| Part VII Section A. Officers | , Directors, Tru | stee | s, K | ey E | mple | yee | s, an | nd Highest Compensated | Employees (continued) | | | | | |
|--|--|-----------------------------------|-----------------------|-----------------------------------|--------------|------------------------------|--------------|---|--|-------------|--|-----------------------------------|--------------|--|
| 、 (A) Name and title | (B) Average hours per week (describe hours for | bo | x, uni | Pos check ess pe and a c | erson | than cost both | an 80) | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | | Estin amou oth comper from | nated unt of ner nsation | | |
| | related organizations in Schedule O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | , | | organi and re organiz | zetion elated | | |
| (15) MARK B. MEDLEY | | _ | | | | | | | | | | | | |
| GOV'T AFFAIRS REP | 0.10 | X | | | | | | 0 | 0 | | | | | |
| (16) REGINALD COOPWOO | | | } | | | | | 1 | | | | | _ | |
| DIVERSITY REP | 0.10 | X | ┝ | \vdash | | _ | | 0 | 0 | | | | | |
| (17) DENNIS WOLFORD | 0.10 | x | | | | | | o | o | i | | | C | |
| SMALL & RURAL REP (18) SCOTT RAYNES | 0.10 | ┢ | - | | - | | | | 0 | | | • | | |
| CHAIRMAN | 0.10 | x | | | | | | Ó | 0 | | | | 0 | |
| (19) MARLIN CHAPMAN | 0.10 | - | | | | \vdash | | | | | | | | |
| BUSINESS REP | 0.10 | x | | | | | | o | 0 | | | | 0 | |
| (20) CHARLOTTE BURNS | 0.20 | | | | | | | | | | | | ` | |
| DISTRICT DIRECTOR | 0.10 | x | | | | | | 0 | o | | | | 0 | |
| (21) ANTHONY L. SPEZI | | | | | | | | | | | | | | |
| AHA DELEGATE | 0.10 | X | | | | | | 0 | 0 | | | | 0 | |
| (22)KEM MULLINS | | | | | | | | | | | | | | |
| DISTRICT DIRECTOR | 0.10 | X | | | | | | 0 | 0 | | | | 0 | |
| (23) SAAD EHTISHAM | • | | | | | | | | j | | | | | |
| DISTRICT DIRECTOR | 0.10 | X | | | | | | 0 | 0 | 0 | | | | |
| (24) JAMES M. HOBSON | | | Ì | | | | | | | | | | | |
| DISTRICT DIRECTOR | 0.10 | X | _ | | | | | 0 | 0 | | | | 0 | |
| (25) KEITH GOODWIN | 0.10 | | | Ì | | ŀ | | | | | | | _ | |
| DISTRICT DIRECTOR | 0.10 | X | l | 1 | | | - | 0 | 0 | | | | 0 | |
| 1b Sub-total | | | | | | | | 1,817,029 | | | | 42, | 101 | |
| c Total from continuation shee d Total (add lines 1b and 1c) | ts to Part VII, Se | ecuo | n A | | | | | 1,817,029 | | | | 42, 42, | | |
| d Total (add lines 1b and 1c) Total number of individuals (incl | uding but not lim | uted 1 | o the | sea li | etad | aho | (A) W | | 00 000 in | | | 72, | 101 | |
| reportable compensation from t | • | | 8 | /3C II | SIEU | abo | <i>ve)</i> v | who received more than \$10 | 70,000 III | | | | | |
| Teportable compensation from t | ic organization p | | _ | | | | | · | · · · · · · · · · · · · · · · · · · · | | | Yes | No | |
| 3 Did the organization list any for | mer officer, direc | tor, c | or tru | stee | key | emp | loye | e, or highest compensated | | f | | | | |
| employee on line 1a? If "Yes," c | • | | | | | | • | • | | ļ | 3 | | X | |
| 4 For any individual listed on line | | | | | | | | | n the | | | | į | |
| organization and related organiz | ations greater in | ан ф | 150,0 | JUU * | II T | es, | COM | piete Scriedule 3 for Sucri | | ĺ | 4 | x | ĺ | |
| 5 Did any person listed on line 1a | receive or accru | e cor | nper | satio | on fro | om ai | ny ur | nrelated organization or ind | ıvıdual | ļ | | | | |
| for services rendered to the orga | | s," co | mple | te S | chec | lule J | for | such person | | | 5 | | X | |
| Section B. Independent Contracto | | | | | | | | | | | | | | |
| Complete this table for your five compensation from the organization | | | | | | | | | | | | | | |
| | (A) usiness address | iperia | auui | 1 101 | uic i | Jaicii | uai | | (B) on of services | | | (C) mpensati | | |
| THE DELTA GROUP, INC. | | | | | 20 | \\ | M2 | Descripti | on of services | | Co | mperisati | ion | |
| THE DELTA GROUP, INC. 220 N. MAIN STREET GREENVILLE SC 29601 DATA PROCESSING | | | | | | | | | | 200 | 400 | | | |
| ECRI INSTITUTE | | | ,,,, | | 200 |) H | | ER PIKE | | | | 290 | ,400 | |
| PLYMOUTH MEETING | PA | 19 | 946 | | | | | ATA PROCESSING | G | | | 263 | ,500 | |
| HOSP INDUSTRY DATA IN | | | | | .0 | . B | | | | | | | <u>,555</u> | |
| JEFFERSON CITY | MO | 65 | 510 | 2 | | - } | D | ATA PROCESSING | G | | | 178 | ,129 | |
| LBMC TECHNOLOGIES | | | | 5 | 250 |) V: | IRG | INIA WAY | | | | | | |
| BRENTWOOD | TN | 3. | 702 | 4 | | | I: | r services | | | | 128 | ,859 | |
| | | | | | | | | | | | | | | |
| | · · · - · - | | | | | | | | | | | | | |
| 2 Total number of independent cor | | _ | | | | | se lis | sted above) who | • | | | | | |

| Part VII Section A. Officers | , Directors, Tru | stee | s, K | ey E | mple | yee | s, an | nd Highest Compensated | Employees (continued) | | | | |
|---|--|----------------------------------|--|------------------------------------|------------------|------------------------------|-----------|---|--|-------------------|--|-----------------|--|
| · (A) Name and title | (B) Average hours per week (describe hours for | of O | ox, uni | Pos check less pe and a c | erson directo | than o | an ee) | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | Es: am comp | (F) timated nount of other pensation om the | | |
| | related organizations in Schedule O) | ndividual trustee or director | nstitutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | | and | anization I related nizations | | |
| (15) SCOTT BOWMAN DISTRICT DIRECTOR | 0.10 | x | | | | | | 0 | 0 | | | 0 | |
| (16) JASON LITTLE AT-LARGE DIRECTOR | 0.10 | x | | | | | | 0 | 0 | | | 0 | |
| (17) BOBBY ARNOLD | 0.10 | ^ | | | _ | | | | | | | | |
| AT-LARGE DIRECTOR | 0.10 | x | | | | | | 0 | 0 | | | 0 | |
| (18) DENNY DENARVAEZ | | | | | | | | _ | | | | | |
| AT-LARGE DIRECTOR | | | | | | | | 0 | | | | | |
| (19) CHRIS MCLEAN | | | | | | | | 0 | | | | | |
| AT-LARGE DIRECTOR 0.10 X 0 0 | | | | | | | | | | | | | |
| PRESIDENT | 65.00 | | | x | | | | 702,172 | o | ı | 324 | ,216 | |
| (21) MARY LAYNE VAN C | | Ì | | | | | | • | | | | | |
| SECRETARY | 40.00 | | | X | | | | 252,277 | 0 | | <u>54</u> | ,944 | |
| (22)DAVID NEIGER | 40.00 | | Ī | | | | | 124 604 | ا | | 01 | 404 | |
| TREASURER (23) BETH BERRY | 40.00 | ├ | - | X | - | \vdash | _ | 134,694 | | 0 21,4 | | | |
| SENIOR V.P. | 40.00 | | | | | $ \mathbf{x} $ | | 164,142 | o | 0 10,7 | | | |
| (24) PATRICIA CLARKE | | | | | | | | | | | | | |
| SENIOR V.P. | 40.00 | | | | | X | | 148,740 | 0 | | 10 | <u>, 666</u> | |
| (25)MIKE HUGGINS | 40.00 | | | | | | ļ | 445 550 | | | 00 | 001 | |
| SENIOR EXEC V.P. | 40.00 | | | L | | X | \dashv | 147,779 1,549,804 | 0 | | | , 881 , 950 | |
| 1b Sub-total c Total from continuation shee | ts to Part VII S | actio | n A | | | | ▶ | 1,349,004 | | • | <u> </u> | 950 | |
| d Total (add lines 1b and 1c) | as to rait rii, s | 0000 | | | | | • | | | | | | |
| 2 Total number of individuals (inc | luding but not lim | nited | to th | ose I | ısted | abo | ve) v | vho received more than \$10 | 00,000 in | | | | |
| reportable compensation from t | he organization l | <u> </u> | | | | | | | | | | Т | |
| 3 Did the organization list any for | mer officer direc | etor i | or fri | istee | kev | emr | olove | e, or highest compensated | | | Yes | No | |
| employee on line 1a? If "Yes," of | omplete Schedu | le J 1 | for sı | uch ii | ndıvı | dual | - | | | 3 | <u> </u> | <u> </u> | |
| 4 For any individual listed on line organization and related organiz | 1a, is the sum of | repo | ntab | le co | mpe | nsatı /ee " | on a | nd other compensation from | n the | | | | |
| individual | tations greater ti | ιαι ι ψ | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 000: | | | ÇÜIII | piete concurs a for addit | | 4 | <u> </u> | | |
| 5 Did any person listed on line 1a | receive or accru | e co | mpe | nsatı | on fr | om a | ny u | nrelated organization or ind | ıvıdual | 5 | | 1 | |
| for services rendered to the org Section B. Independent Contractor | | s, cc | тр | ete S | cne | Jule (| 101 | such person | | | | | |
| Complete this table for your five | highest compen | sate | d ind | leper | nden | t con | tract | ors that received more than | \$100,000 of | | | | |
| compensation from the organiza | ation. Report con | npen | satio | n for | the | caler | dar | year ending with or within th | ne organization's tax year | | <u>(C)</u> | | |
| Name and I | (A) business address | | | | | | | Descripti | (B) on of services | | (C) Compens | ation | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | f | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | <u> </u> | | | | ····- | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent co | • | - | | | | | se li | sted above) who | | | | | |
| received more than \$100,000 of | compensation fi | rom t | he o | rgan | izatio | on 🕨 | | | | | om 99 | 0 (2014) | |
| PAT | | | | | | | | | | F | | → (2011) | |

| Part VII Section A. Officers (A) Name and title | (B) Average hours per week (describe | (d | lo not ox, unl | Pos check ess pe | C) sition more | than o | one n an | (D) Reportable compensation from the | (E) Reportable compensation from related organizations | 6 | (F) Estimated amount of other mpensation | |
|---|--|-----------------------------------|-----------------------|------------------------|----------------------|------------------------------|-------------|--------------------------------------|---|--|--|-------------|
| | hours for related organizations in Schedule O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099-MISC) | or a | from the rganization and related ganizations | |
| (15)DAVID MCCLURE SENIOR VP OF FINANCE | 40.00 | | - | | | x | | 145,905 | 0 | | 22 | ,871 |
| (16)MICHELLE LONG | | | | | | | | | | | | |
| SENIOR V.P. (17) | 40.00 | | | | | X | | 121,320 | 0 | | 13, | ,360 |
| - | ļ | | | | | | _ | | | | | |
| (18) | | | | | | | | | | | | |
| (19) | | | | | | | | | | | | |
| (20) | | | | | | | | | | | | |
| (21) | | | | | | | | | | | | - |
| (22) | | | | | | | | | | | | |
| (23) | | | | | | | | | | | | |
| (24) | | | | | | | | | | | | |
| (25) | | | | | | | | | | | | |
| 1b Sub-total | | 1 | 1 | 1 | | | ▶ | 267,225 | | | 36, | 231 |
| c Total from continuation shee | ts to Part VII, Se | ectio | n A | | | | | | | ······································ | | _ |
| d Total (add lines 1b and 1c) 2 Total number of individuals (increportable compensation from t | • | | o the | ose li | sted | abo | ve) w | who received more than \$10 | 00,000 in | | | |
| · | | | | | | | | | | | Yes | No |
| 3 Did the organization list any for employee on line 1a? If "Yes," or | | | | | | | oloye | e, or highest compensated | | | 3 | |
| 4 For any individual listed on line organization and related organization | | | | | | | | | the | | | |
| ındıvıdual | _ | | | | | | | | uiduol | -4 | - | <u> </u> |
| 5 Did any person listed on line 1a for services rendered to the org | | | | | | | | | viouai | | 5 | <u> </u> |
| Section B. Independent Contractor 1 Complete this table for your five | | sater | Linda | enen | deni | cont | tracti | ors that received more than | \$100,000 of | | | |
| compensation from the organiza | ation Report com | | | | | | | year ending with or within th | e organization's tax year. | | (C) | |
| Name and I | (A) business address | | | | - | _ | | Description | (B) on of services | | (C) Compensa | ntion |
| | | | | | | | | | | | | |
| | | | | | | - | | | | | | |
| | | | | | | - | | | | | <u> </u> | |
| | | | | | | \dashv | | | | | | |
| 2 Total number of independent co | ntractors (includi | na hi | ıt no | limi | ted f | o the | يرا مي | sted ahove) who | | | | |
| received more than \$100,000 of | | - | | | | | -3C III | Sied above) who | | | | |
| DAA | | | | | | | | | | | Form 990 | (2011) |

| P | art \ | VIII State | ment of Reve | nue | | ····· | | , . | ··· | |
|------------------------------|----------|---|--------------------------|----------|-------------|-------------|----------------------|---|--|--|
| | | | | | | | (A) Total revenue | (B) Related or | (C) Unrelated | (D) Revenue |
| | • | | | | | | | exempt function | business revenue | excluded from tax under sections |
| | | | | , | | | | revenue | 1 0 Voltuo | 512, 513, or 514 |
| Contributions, Gifts, Grants | 2 18 | Federated car | mpaigns | 1a | | | | | | |
| S. | 3 1 | Membership o | lues | 1b | | | | | | |
| S, A | | Fundraising e | vents | 1c | | | | | | |
| # <u>:</u> | 6 | d Related organ | izations | 1d | | | | : | | |
| S. | • | Government grants | (contributions) | 1e | | 544,532 | | 1 | | |
| Ö | 2 | f All other contributio | ns, gifts, grants, | | | | | | | |
| 至 | | and similar amounts | s not included above | _1f | | 35,587 | | | | |
| 돌 | 3 8 | Noncash contribution | ns included in lines 1a- | 1f | \$ | | | | | |
| ပ္ပင်္ဂ | <u> </u> | Total. Add line | es 1a-1f | | | > | 580,119 | | | |
| Program Service Revenue | | | | | | Busn Code | | | | |
| Ven | 2a | DUES-RE | LATED | | | 561499 | 4,371,817 | 4,371,817 | | |
| æ | l t | HOSP AS | SESS. FEES - | RELA | TED | 561000 | 3,987,036 | 3,987,036 | | · · · · · · · · · · · · · · · · · · · |
| ŝ | 6 | DATA BA | SE INCOME/HI | N - R | ELATE | 518210 | 1,407,692 | 1,407,692 | | |
| Š | 0 | HOSP AS | SESS. FEES - | UNRE | LATED | 561000 | 380,295 | | 380,295 | |
| Ē | e | CONSULT | ING INCOME | | | 541900 | 198,855 | 198,855 | | |
| ğ | 1 | f All other progr | am service reven | ue | | | 76,332 | 3,042 | 73,290 | |
| Ę | ۵ | Total. Add line | | | | | 10,422,027 | | ······································ | |
| | 3 | | ome (including d | vidend | ls, interes | t, | , | | | |
| | ĺ | and other simi | • | | | ▶ | 176,021 | | | 176,021 |
| | 4 | Income from in | vestment of tax- | exemp | t bond pro | ceeds 🕨 | | | | |
| | 5 | Royalties | | • | • | ▶ | | | | |
| | 1 | • | (i) Real | | (ii) P | ersonal | | | | |
| | 6a | Gross rents | 166, | 192 | | | | | 1 | |
| | Ь | Less rental exps. | | | • | · | | | I | |
| | c | Rental inc or (loss) | 166, | 192 | | | | | 1 | |
| | d | Net rental inco | | | | — | 166,192 | | Ţ | 166,192 |
| | | Gross amount from | (i) Secunties | | (11) | Other | | '' '' | | |
| | | sales of assets other than inventory | 19,783, | 582 | | 832 | | | Ī | |
| | Ь | Less cost or other | | | | | | | 1 | |
| | ~ | basis & sales exps | 19,640, | 695 | | 816 | | | 1 | |
| | _ ا | Gain or (loss) | 142, | | - | 16 | | | 1 | |
| | d | Net gain or (los | | | | <u> </u> | 142,903 | | Ť | 142,903 |
| | ł | | m fundraising event | s [| | | | , , , , , , | | |
| ĭe | " | (not including \$ | randraiding ordin | ~ | | | | | 1 | |
| Other Revenue | | - | eported on line 1c). | | | ĺ | | | 1 | |
| æ | | See Part IV, line | • | а | | | | | 1 | |
| þ | h | Less direct exp | | ь | | | | | | |
| ಠ | | - | (loss) from fundra | | events | | | | ţ | |
| | | | m gaming activities. | | 7701110 | | | | | ······································ |
| | " | See Part IV, line | | a | | | | | 1 | |
| - 1 | h | Less: direct exp | | БÌ | | | | | | |
| | | • | loss) from gamın | ~ _ | uties | • | Ī | į | † | |
| ł | | Gross sales of | = | F | 11103 | | | *************************************** | | |
| ı | ivu | returns and allo | * | a | | | 1 | | | |
| | ь | Less cost of go | | Б | | | | I | | |
| - 1 | | = | loss) from sales | | ntory | | Ī | Í | Ť | |
| ł | | | ellaneous Revenue | O1 1114C | 1 | Busn. Code | | | · · · · · · · · · · · · · · · · · · · | |
| } | 11a | | ATIVE SERVICE | 2 | | 561000 | 103,401 | ĺ | 103,401 | |
| | b | MISCELLAN | | - | ŀ | 900099 | 78,885 | 78,885 | 200,401 | |
| | C | HT CCHILIMIN | 2000 | | ŀ | 30000 | ,,,,,,,,, | ,0,000 | | |
| | d | All other revenu | ie. | | ŀ | • | 1 | | | |
| - 1 | e | Total. Add lines | | | £ | <u> </u> | 182,286 | | | |
| | 12 | | See instructions | | | | 11,669,548 | 10,047,327 | 556,986 | 485,116 |
| _ | | | | | | | | | | |

Form 990 (2011)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| | Check if Schedule O contains a response | e to any question in this Par | T IX | | |
|---------------|--|-------------------------------|---------------------------------------|---|---|
| | o not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the U.S. See Part IV, line 21 | 195,127 | 1 | | |
| 2 | | | | | *************************************** |
| Ī | the U.S See Part IV, line 22 | | | | • |
| 3 | | | | 11 11 11 11 11 11 11 11 11 11 11 11 11 | *************************************** |
| - | organizations, and individuals outside the | | | | |
| | U.S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | 1 | | |
| | trustees, and key employees | 917,801 | | | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 2,828,678 | | | |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 327,056 | | <u> </u> | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | 219,626 | , , | | |
| 11 | Fees for services (non-employees). | | | | |
| а | | | | | |
| b | | 33,918 | | | |
| С | Accounting | 36,100 | | | |
| d | Lobbying | 22,500 | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | 568,622 | | | |
| 12 | Advertising and promotion | 86,657 | | | |
| 13 | Office expenses | | | | |
| 14 | Information technology | 539,302 | | | |
| 15 | Royalties | | , | | |
| 16 | Occupancy | | | | |
| 7 | Travel | 278,762 | | | |
| 8 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 9 | Conferences, conventions, and meetings | 105,953 | | | |
| 20 | Interest | | | | |
| 1 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 148,499 | | | |
| 3 | Insurance | 410,626 | | | |
| 4 | Other expenses Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses in line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | 267 026 | | | |
| a | GRANT EXPENSES | 367,936 | | | |
| þ | ADMINISTRATIVE SERVICES E | 338,717 | | | |
| C | BUILDING SERVICES | 235,182 | | | |
| d | UNRELATED BUS. INCOME TAX | 128,555 | · · · · · · · · · · · · · · · · · · · | | |
| | All other expenses | 252,352 8,041,969 | 0 | | |
| <u>5</u> 6 | Joint costs. Complete this line only if the | 0,041,909 | 0 | 0 | 0 |
| 0 | organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720) | | | | |

| F | art | X Balance Sheet | | | | |
|-----------------------------|-----|---|-----------------|-------------------|-----|---------------------------------------|
| | | | | (A) | | (B) |
| | • | | | Beginning of year | | End of year |
| | 1 | Cash—non-interest bearing | | | 1 | |
| | 2 | Savings and temporary cash investments | | 2,638,785 | 2 | 2,313,879 |
| | 3 | Pledges and grants receivable, net | | 67,888 | 3 | 30,410 |
| | 4 | Accounts receivable, net | | 2,816,716 | 4 | 2,957,022 |
| | 5 | Receivables from current and former officers, directors, tru | ustees, key | | | |
| | | employees, and highest compensated employees. Comple | ete Part II of | | | |
| | | Schedule L | | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined un | nder section | | | |
| | | 4958(f)(1)), persons described in section 4958(c)(3)(B), ar | nd contributing | | | • |
| | | employers and sponsoring organizations of section 501(c) | (9) voluntary | | | |
| छ | 1 | employees' beneficiary organizations (see instructions) | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | 7 | |
| Ÿ | 8 | Inventories for sale or use | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | 62,556 | 9 | 96,386 |
| | 10a | Land, buildings, and equipment cost or | | | | |
| | | other basis Complete Part VI of Schedule D | 10a 2,686,594 | | | |
| | ь | Less. accumulated depreciation | 10b 1,963,946 | 696,118 | 10c | 722,648 |
| | 11 | investments—publicly traded securities | | 7,014,504 | 11 | 11,057,776 |
| | 12 | Investments—other securities See Part IV, line 11 | | 1,183,307 | 12 | 1,150,221 |
| | 13 | Investments—program-related See Part IV, line 11 | | | 13 | |
| | 14 | Intangible assets | | | 14 | |
| | 15 | Other assets See Part IV, line 11 | i | | 15 | 199,477 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 14,479,874 | 16 | 18,527,819 |
| | 17 | Accounts payable and accrued expenses | | 1,748,241 | 17 | 2,034,801 |
| | 18 | Grants payable | | | 18 | |
| | 19 | Deferred revenue | | 3,845,075 | 19 | 4,151,390 |
| | 20 | Tax-exempt bond liabilities | į | | 20 | |
| | 21 | Escrow or custodial account liability Complete Part IV of S | chedule D | 381,780 | 21 | 429,101 |
| S | 22 | Payables to current and former officers, directors, trustees, | , key | | | |
| Liabilities | | employees, highest compensated employees, and disquali | fied persons. | | | |
| iab | | Complete Part II of Schedule L | | | 22 | <u> </u> |
| _ | 23 | Secured mortgages and notes payable to unrelated third pa | arties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parti | es | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to re | | | | |
| | | parties, and other liabilities not included on lines 17-24) Co | omplete Part X | | | |
| | | of Schedule D | | | 25 | 199,477 6,814,769 |
| _ | 26 | Total liabilities. Add lines 17 through 25 | | 5,975,096 | 26 | 6,814,769 |
| _ | | Organizations that follow SFAS 117, check here ▶ X | and complete | | 1 | |
| Ses | | lines 27 through 29, and lines 33 and 34. | | 0 504 550 | 1 | 44 540 050 |
| lan | 27 | Unrestricted net assets | _ | 8,504,778 | | 11,713,050 |
| 8 | 28 | Temporarily restricted net assets | - | | 28 | |
| = | 29 | Permanently restricted net assets | | | 29 | · · · · · · · · · · · · · · · · · · · |
| 띤 | | Organizations that do not follow SFAS 117, check here | e ▶ ∐ and | | 1 | |
| 80 | | complete lines 30 through 34. | | | ŧ | |
| set | 30 | Capital stock or trust principal, or current funds | <u> </u> | | 30 | |
| Net Assets or Fund Balances | 31 | Paid-in or capital surplus, or land, building, or equipment fu | | | 31 | |
| Se | 32 | Retained earnings, endowment, accumulated income, or ot | her funds | 0 504 770 | 32 | 11 712 252 |
| - } | 33 | Total net assets or fund balances | - | 8,504,778 | 33 | 11,713,050 |
| | 34 | Total liabilities and net assets/fund balances | | 14,479,874 | 34 | 18,527,819 |

Form **990** (2011)

required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

3b

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶ See separate instructions.

2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

• Section 501(c)(4), (5), or (6) organizations Complete Part III.

| Nan | e of organization TENNESSEE HOSPITAL A | SSOCIATION | | Employer Identifica 62-05342 | | | | | | |
|-----|--|-------------------------------------|------------------------|---|---|--|--|--|--|--|
| Day | t I-A Complete if the organization is exen | | or is a section | | | | | | | |
| 1 | Provide a description of the organization's direct and indirect | | | rozr organizatio | | | | | | |
| 2 | Political expenditures | st political campaign activities in | i ditty. | ▶ s | | | | | | |
| 3 | Volunteer hours | | | ν Ψ | | | | | | |
| J | Volunteer nours | | | • | | | | | | |
| Pai | t (-B Complete if the organization is exen | npt under section 501(c) | (3). | | | | | | | |
| 1 | Enter the amount of any excise tax incurred by the organiza | tion under section 4955 | | ▶ \$ | | | | | | |
| 2 | Enter the amount of any excise tax incurred by organization | managers under section 4955 | | ▶ \$ | | | | | | |
| 3 | If the organization incurred a section 4955 tax, did it file For | m 4720 for this year? | | | Yes No | | | | | |
| 4a | Was a correction made? | | | | Yes No | | | | | |
| b | If "Yes," describe in Part IV | | | | | | | | | |
| Par | t I-C Complete if the organization is exen | npt under section 501(c) | , except section | on 501(c)(3). | | | | | | |
| 1 | Enter the amount directly expended by the filing organization | n for section 527 exempt function | n | | | | | | | |
| | activities | | | ▶ \$ | | | | | | |
| 2 | Enter the amount of the filing organization's funds contribute | ed to other organizations for sect | ion | | | | | | | |
| | 527 exempt function activities | | | ▶ \$ | | | | | | |
| 3 | Total exempt function expenditures Add lines 1 and 2. Ente | r here and on Form 1120-POL, | | | | | | | | |
| | Ine 17b ▶ \$ | | | | | | | | | |
| 4 | 4 Did the filing organization file Form 1120-POL for this year? | | | | | | | | | |
| 5 | Enter the names, addresses and employer identification nur | nber (EIN) of all section 527 poli | tical organizations to | o which the filing | | | | | | |
| | organization made payments. For each organization listed, e | enter the amount paid from the fi | ling organization's f | unds Also enter | | | | | | |
| | the amount of political contributions received that were prom | nptly and directly delivered to a s | eparate political org | anization, such | | | | | | |
| | as a separate segregated fund or a political action committe | e (PAC) If additional space is n | eeded, provide infor | mation in Part IV | | | | | | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from | (e) Amount of political | | | | | |
| | | | | filing organization's funds If none, enter -0- | contributions received and promptly and directly | | | | | |
| | | | <u> </u> | tunds if none, enter -U- | delivered to a separate | | | | | |
| | | } | | | political organization If | | | | | |
| | | | | | none, enter -0- | | | | | |
| 1) | | | | | | | | | | |
| | | | | | | | | | | |
| 2) | | |] | | | | | | | |
| | | | | | | | | | | |
| 3) | | | | | | | | | | |
| 4) | <u> </u> | | | | | | | | | |
| | | | | | | | | | | |
| 5) | | | | | | | | | | |
| | | | | | | | | | | |
| 5) | | | | | | | | | | |
| | | | | | | | | | | |

| , Sche | dule C (Form 990 or 990-EZ) 2011 TENNE | SSEE HOSPITAL ASSOCIATION | 62-0534232 | Page 2 |
|-----------|---|---|----------------------------------|--|
| | | ization is exempt under section 501(c)(3 |) and filed Form 5768 (elec | |
| | Cĥeck ▶ ☐ if the filing organiza name, address, EIN | tion belongs to an affiliated group (and list i I, expenses, and share of excess lobbying of tion checked box A and "limited control" pro | expenditures). | up member's |
| | | obbying Expenditures " means amounts paid or incurred.) | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a | Total lobbying expenditures to influence p | ublic opinion (grass roots lobbying) | | |
| | Total lobbying expenditures to influence a | | | |
| c | | | | ······································ |
| d | | una 10, | | |
| _ | Total exempt purpose expenditures (add I | ines 1c and 1d) | | |
| | Lobbying nontaxable amount. Enter the ai | , | | |
| | If the amount on line 1e, column (a) or (b) is: | The lobbying nontaxable amount is: | | , <u> </u> |
| ĺ | Not over \$500,000 | 20% of the amount on line 1e | | |
| | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | | |
| | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | | |
| [| Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | | |
| \perp | Over \$17,000,000 | \$1,000,000 | | |
| g | Grassroots nontaxable amount (enter 25% | 6 of line 1f) | | |
| h | Subtract line 1g from line 1a If zero or les | s, enter -0- | | |
| i | Subtract line 1f from line 1c. If zero or less | , enter -0- | | |
| j | If there is an amount other than zero on ei | ther line 1h or line 1i, did the organization file Form 472 | 20 | |
| | reporting section 4911 tax for this year? | | | Yes No |
| | ` • | 4-Year Averaging Period Under Section at made a section 501(h) election do not elow. See the instructions for lines 2a thi | have to complete all of th | e five |
| | Lob | bying Expenditures During 4-Year Avera | ging Period | |

| Lo | bbying Expenditu | res During 4-Yea | r Averaging Perio | d | |
|---|------------------|------------------|-------------------|----------|-----------|
| Calendar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) Total |
| 2a Lobbying nontaxable amount | | | | | |
| b Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | |
| c Total lobbying expenditures | | | | | |
| d Grassroots nontaxable amount | | | | | |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | |
| f Grassroots lobbying expenditures | | | | | |

Schedule C (Form 990 or 990-EZ) 2011

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description | |
|---|--|
| of the lobbying activity. Yes No Amount | |
| During the year, did the filing organization attempt to influence foreign, national, state or local | |
| legislation, including any attempt to influence public opinion on a legislative matter or | |
| referendum, through the use of: | |
| a Volunteers? | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | |
| c Media advertisements? | |
| d Mailings to members, legislators, or the public? | |
| e Publications, or published or broadcast statements? | |
| f Grants to other organizations for lobbying purposes? | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | |
| i Other activities? | |
| j Total Add lines 1c through 1i | |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | |
| b If "Yes," enter the amount of any tax incurred under section 4912 | |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | |

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

| | | | Yes | No |
|---|---|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | 1 | | X |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 2 | | X |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? | 3 | X | |

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) if Part III-A, line 3, is answered "Yes."

| 1 | Dues, assessments and similar amounts from members | 1 | 4,408,317 |
|---|--|----|-----------|
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of | | |
| | political expenses for which the section 527(f) tax was paid). | | |
| а | Current year | 2a | 418,021 |
| b | Carryover from last year | 2b | 59,490 |
| C | Total | 2c | 477,511 |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | 3 | 480,035 |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the | | |
| | excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying | | |
| | and political expenditure next year? | 4 | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | 5 | -2,524 |
| | + 154 O | | |

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A, and Part II-B, line

1 Also, complete this part for any additional information

Part IV Supplemental Information (continued)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

2011

Open to Public

Internal Revenue Service

Name of the organization

Inspection
Employer Identification number

| | TENDERCEE MOCDIMAL ACCOUNTING | | 600 | NE24222 |
|------|---|--|-------------|---------------------------------------|
| **** | TENNESSEE HOSPITAL ASSOCIATION | | | 0534232 |
| P | organizations Maintaining Donor Advised Fun organization answered "Yes" to Form 990, Part IV | | ccount | s. Complete if the |
| | organization answered Tes to Form 990, Part TV | T | | 415 |
| | | (a) Donor advised funds | | (b) Funds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate contributions to (during year) | | | |
| 3 | Aggregate grants from (during year) | | | |
| 4 | Aggregate value at end of year | | _ | ··· · · · · · · · · · · · · · · · · · |
| 5 | Did the organization inform all donors and donor advisors in writing that the | ne assets held in donor advised | | |
| | funds are the organization's property, subject to the organization's exclusi | ive legal control? | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor advisors in wr | | | |
| | only for charitable purposes and not for the benefit of the donor or donor a | advisor, or for any other purpose | | |
| _ | conferring impermissible private benefit? | | | Yes No |
| P | art II Conservation Easements. Complete if the organ | | 90, Par | t IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organization (check all | | | |
| | Preservation of land for public use (e.g., recreation or education) | Preservation of an historically impo | | d area |
| | Protection of natural habitat | Preservation of a certified historic | structure | |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conserva | tion contribution in the form of a conservati | ion | |
| | easement on the last day of the tax year. | | | , |
| | | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a | |
| b | Total acreage restricted by conservation easements | | 2b | |
| Ç | Number of conservation easements on a certified historic structure include | ed ın (a) | 2c | |
| đ | Number of conservation easements included in (c) acquired after 8/17/06, | , and not on a | | |
| | historic structure listed in the National Register | | 2d | |
| 3 | Number of conservation easements modified, transferred, released, exting | guished, or terminated by the organization | during the | • |
| | tax year ▶ | | | |
| 4 | Number of states where property subject to conservation easement is local | ated ▶ | | |
| 5 | Does the organization have a written policy regarding the periodic monitor | ing, inspection, handling of | | |
| | violations, and enforcement of the conservation easements it holds? | | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and enforcing | conservation easements during the year | | |
| | > | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing con- | servation easements during the year | | |
| | ▶ \$ | | | |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the | requirements of section 170(h)(4)(B) | | |
| | (i) and section 170(h)(4)(B)(ii)? | | | Yes No |
| 9 | In Part XIV, describe how the organization reports conservation easement | s in its revenue and expense statement, ar | nd | |
| | balance sheet, and include, if applicable, the text of the footnote to the organization | anization's financial statements that descri | bes the | |
| | organization's accounting for conservation easements | | | |
| Pa | irt III Organizations Maintaining Collections of Art, H | | milar A | Assets. |
| | Complete if the organization answered "Yes" to Fo | orm 990, Part IV, line 8. | | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to | o report in its revenue statement and balan | ce sheet | |
| | works of art, historical treasures, or other similar assets held for public exh | nibition, education, or research in furtherand | ce of | |
| | public service, provide, in Part XIV, the text of the footnote to its financial s | tatements that describes these items | | |
| þ | If the organization elected, as permitted under SFAS 116 (ASC 958), to rej | port in its revenue statement and balance s | sheet | |
| | works of art, historical treasures, or other similar assets held for public exh | ubition, education, or research in furtherand | ce of | |
| | public service, provide the following amounts relating to these items: | | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | > | \$ |
| | (ii) Assets included in Form 990, Part X | | > | \$ |
| 2 | If the organization received or held works of art, historical treasures, or oth | er similar assets for financial gain, provide | the | |
| | following amounts required to be reported under SFAS 116 (ASC 958) rela | iting to these items: | | |
| а | Revenues included in Form 990, Part VIII, line 1 | | > | \$ |
| b | Assets included in Form 990, Part X | | | \$ |

1,282,761

449,073

Schedule D (Form 990) 2011

570,027

722,648

712,734

449,073

d Equipment

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

| Schedule D (Form 990) 2011 I III III III III III III III | | OL OSSILSE | rage |
|--|---|--|--|
| Part VII · Investments—Other Securities. See Form 990 | , Part X, line 12. | | |
| (a) Description of security or category | (b) Book value | (c) Method | of valuation |
| (including name of security) | | Cost or end-of-ye | ear market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other THA SOLUTIONS GROUP, INC. A | 1,150,221 | EQUITY METHOI |) |
| (A) NON-EXEMPT 100% OWNED SUBSIDIARY | | | |
| (B) | | · · · · · · · · · · · · · · · · · · · | |
| (C) | | | |
| (D) | | | |
| (E) | | · | |
| (F) · | | | |
| (G) | | | |
| (H) (I) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 12) | 1,150,221 | | n to T'innin o n |
| Part VIII Investments—Program Related. See Form 990 | - | | |
| (a) Description of investment type | (b) Book value | (c) Method o | of valuation |
| (-) | (-, | Cost or end-of-ye | |
| (1) | | | |
| (2) | | | |
| (3) | | ··· | |
| (4) | | ······································ | |
| (5) | ļ - · · · · · · · · · · · · · · · · · · | | |
| (6) | | | |
| (7) | | | |
| (8) | | · · · · · · · · · · · · · · · · · · · | |
| (9) | | | |
| (10) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. See Form 990, Part X, line 15. | | ······································ | |
| (a) Description | | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | · |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | • | |
| (9) | | | |
| (10) | | · · · · · · · · · · · · · · · · · · · | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. See Form 990, Part X, line 25. | | <u> </u> | · · · · · · · · · · · · · · · · · · · |
| | (b) Book value | | |
| | (b) Book value | | |
| (1) Federal income taxes (2) DEFERRED RETIREMENT LIABILITY | 199,477 | | |
| ` ' | 100,111 | | |
| (3) (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| 10) | | | |
| 11) | | | |
| otal. (Column (b) must equal Form 990, Part X, col. (B) line 25) | 199,477 | | |
| . FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the | | tements that reports the | ······································ |

organization's liability for uncertain tax positions under FIN 48 (ASC 740)

| SCITE | 30dle D (Foliti 990) 2011 | <u> </u> | | 1 agc + |
|-------|--|---------------------|-------|------------|
| Pa | art XI Reconciliation of Change in Net Assets from Form 990 to Audite | d Financial Stateme | ents | |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | 1 | 11,669,548 |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | į | 2 | 8,041,969 |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | Į | 3 | 3,627,579 |
| 4 | Net unrealized gains (losses) on investments | | 4 | -386,221 |
| 5 | Donated services and use of facilities | | 5 | |
| 6 | Investment expenses | | 6 | |
| 7 | Prior period adjustments | | 7 | |
| 8 | Other (Describe in Part XIV.) | | 8 | -33,086 |
| 9 | Total adjustments (net). Add lines 4 through 8 | | 9 | -419,307 |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | | 10 | 3,208,272 |
| Pa | art XII Reconciliation of Revenue per Audited Financial Statements Wit | h Revenue per Retu | ırn | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | 11,250,241 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | | |
| а | Net unrealized gains on investments | -386,221 | | |
| b | Donated services and use of facilities 2b | | | |
| C | Recovenes of pnor year grants 2c | | | |
| d | Other (Describe in Part XIV.) | -33,086 | | |
| е | Add lines 2a through 2d | 1 | 2e | -419,307 |
| 3 | Subtract line 2e from line 1 | | 3 | 11,669,548 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | | |
| b | Other (Describe in Part XIV) | | | |
| C | Add lines 4a and 4b |]. | 4c | |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | <u> </u> | 5 | 11,669,548 |
| Pa | rt XIII Reconciliation of Expenses per Audited Financial Statements Wi | th Expenses per Re | eturn | 1 |
| 1 | Total expenses and losses per audited financial statements | - | 1 | 8,041,969 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | - 1 | |
| а | Donated services and use of facilities 2a | | | |
| b | Prior year adjustments 2b | | - 1 | |
| C | Other losses 2c | | - 1 | |
| d | Other (Describe in Part XIV) | | 1 | |
| е | Add lines 2a through 2d | 1 | 2e | |
| 3 | Subtract line 2e from line 1 | ļ_ | 3 | 8,041,969 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | 1 | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | - 1 | |
| b | Other (Describe in Part XIV.) | | 1 | |
| | Add lines 4a and 4b | Ļ | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | | 5 | 8,041,969 |

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, Part IV, lines 1b and 2b; Part V, line 4, Part X, line 2, Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

PART IV, LINE 1B - EXPLANATION FOR UNREPORTED CONTRIBUTIONS OR ASSETS THA SERVES AS ADMINISTRATOR FOR HOSPITALS STATEWIDE FOR THE TENNESSEE HOSPITAL ASSOCIATION UNEMPLOYMENT COMPENSATION FUND AND THE HOSPITAL ASSESSMENT PROGRAM. THE FUNDS ARE MAINTAINED SEPARATELY FROM THE ORGANIZATION'S OPERATING FUNDS. USE OF THE FUNDS IS RESTRICTED BY THE MEMBERS PARTICIPATING IN THE RESPECTIVE PROGRAMS.

Part XIV . Supplemental Information (continued)

PART IV, LINE 2B - ESCROW LIABILITY ARRANGEMENT EXPLANATION THA PROVIDES ACCOUNTING SERVICES FOR ITS AFFILIATED PROFESSIONAL HEALTH ORGANIZATIONS AND MEMBER DISTRICTS AS THEY DO NOT HAVE THE RESOURCES OR EXPERTISE TO DO SO.

PART X - FIN 48 FOOTNOTE

THE ASSOCIATION RECOGNIZES THE TAX BENEFITS OF UNCERTAIN TAX POSITIONS ONLY WHERE THE POSITION IS "MORE LIKELY THAN NOT" TO BE SUSTAINED ASSUMING EXAMINATION BY TAX AUTHORITIES. MANAGEMENT HAS ANALYZED THE ASSOCIATION'S TAX POSITIONS AND HAS CONCLUDED THAT NO LIABILITY FOR UNRECOGNIZED TAX BENEFITS SHOULD BE RECORDED RELATED TO UNCERTAIN TAX POSITIONS TAKEN ON RETURNS FILED FOR THE OPEN TAX YEARS (2008-2010), OR EXPECTED TO BE TAKEN IN THE ASSOCIATION'S 2011 TAX RETURNS. THE ASSOCIATION IDENTIFIES ITS MAJOR TAX JURISDICTIONS AS THE U.S. FEDERAL AND THE STATE OF TENNESSEE. HOWEVER, THE ASSOCIATION IS NOT CURRENTLY UNDER AUDIT NOR HAS THE ASSOCIATION BEEN CONTACTED BY ANY OF THESE JURISDICTIONS. THE ASSOCIATION IS NOT AWARE OF ANY TAX POSITIONS FOR WHICH IT IS REASONABLY POSSIBLE THAT THE TOTAL AMOUNTS OF UNRECOGNIZED TAX BENEFITS WILL CHANGE IN THE NEXT TWELVE MONTHS.

PART XI, LINE 8 - RECONCILIATION OF CHANGES - OTHER INCOME FROM THA SOLUTIONS GROUP, INC. & SUBSIDIARY, A NON-EXEMPT 100% OWNED SUBSIDIARY ACCOUNTED FOR BY THE EQUITY -33,086 **METHOD**

PART XII, LINE 2D - REVENUE AMOUNTS INCLUDED IN FINANCIALS - OTHER INCOME FROM THA SOLUTIONS GROUP, INC. & SUBSIDIARY, A NON-

Part XIV Supplemental Information (continued)

EXEMPT 100% OWNED SUBSIDIARY ACCOUNTED FOR BY THE EQUITY

METHOD

\$ -33,086

SCHEDULE 1 (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

2011

OMB No 1545-0047

Open to Public Inspection

| Department of the Treasury Internal Revenue Service | | | ► Attach to Form 990. | | e 21 of 22. | | Open to Public Inspection | uplic on |
|--|--|-------------------------|---|----------------------------|--|--------------------------------|--|-------------|
| Name of the organization | | | | | Employer Ide | Employer Identification number | | |
| | ASSOCIATI | ON | | | 62-05 | 62-0534232 | | |
| Part i General Information on Grants and Assistance | d Assistance | | | | | | | |
| Does the organization maintain records to substantiate the amount of the grants or the selection criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant further than the use o | ie amount of the grar ice? inforing the use of gra | | assistance, the grantees' eligibility for the grants or assistance, and indeed in the United States | bility for the grants or a | assistance, and | | X Yes | 2 |
| Part if Grants and Other Assistance to Governments and Or | Overnmente | Organi | rations in the Ilnie | Tod States Com | Joseph St. of the Control | | 2 - 7 - 7 - 7 | |
| | recipient that re | ceived m | red more than \$5,000. Check this box if no one recipient received more than \$5,000. | heck this box if no | viete ii trie organ o one recipient i | nzation answe received more | red Tes than \$5,000. | |
| 1 (a) Name and address of organization | (b) EIN | (c) IRC | (d) Amount of cash | (e) Amount of non- | (f) Method of valuation | And Proceedings | 14) District of | |
| or government | | section f applicable | grant | cash assistance | (book, FMV, appraisal, | non-cash assistance | (ii) Fulpose oi grant or assistance | |
| (1) RHEA MEDICAL CENTER | | | | | (pano) | | | } |
| 9400 RHEA CO HIGHWAY | | | | | | | CAH HOSPITAL GRANT | E |
| DAYTON TN 37321 | 26-5012980 | ю | 7,100 | | | | | 1 |
| (2) MARSHALL MEDICAL CENTER | | | | | | | | |
| PO BOX 1609 | | | | | | | CAH HOSPITAL GRANT | EX |
| LEWISBURG TN 37091 | 62-1590713 | т | 7,140 | | | | | 1 |
| (3) COPPER BASIN MEDICAL CENTER | | | | | | | | |
| PO BOX 990 | | | | | | | CAH HOSPITAL GRANT | TN |
| COPPERHILL TN 37317 | 62-1448752 | 3 | 14,100 | | | | | ! |
| (4) MACON COUNTY GENERAL HOSPITAL | | | | | | | | |
| PO BOX 378 | | | | | | | CAH HOSPITAL GRANT | EN. |
| LAFAYETTE TN 37083 | 62-0988604 | 3 | 7,100 | | | | | l I |
| (5) TROUSDALE MEDICAL CENTER | | | | | | | | |
| 500 CHURCH STREET | | | | | | | CAH HOSPITAL GRANT | EN |
| HARTSVILLE TN 37074 | 62-1805666 | 8 | 12,000 | | | | | l i |
| (6) JAMESTOWN REGIONAL MEDICAL CENTER | | | | | | | | |
| 436 CENTRAL AVE | | | | | | | CAH HOSPITAL GRANT | TX |
| WEST JAMESTOWN TN 38556 | 95-3974754 | | 000'6 | | | | | <u> </u> |
| (7) CENTENNIAL MEDICAL CENTER | | | | | | | | |
| 2300 PATTERSON STREET | | | | | - | | CAH HOSPITAI CBANT | E.N. |
| NASHVILLE TN 37203 | 62-1113737 | | 17,477 | | | | | 1 |
| (8) THREE RIVERS HOSPITAL | | | | | | | | |
| 451 HIGHWAY 13 SOUTH | | | | | | | CAH HOSDIMAL CBANE | EX |
| WAVERLY TN 37185 | 26-1861676 | ю | 18,445 | | | | | i |
| (9) PATIENT'S CHOICE MEDICAL CNTR ERIN | - | | | | | | | |
| PO BOX 489 | | | | | | | CAH HOSPITAL GBANT | E.V |
| ERIN TN 37061 | 80-0178137 | | 7,500 | | | | | i |
| 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table | organizations listed II | n the line 1 t | able | | | | A | |

Schedule I (Form 990) (2011)

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of other organizations listed in the line 1 table

SCHEDULE 1 (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

the selection criteria used to award the grants or assistance?

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

General Information on Grants and TENNESSEE HOSPITAL

Parti

| 14 | the selection criteria used to award the grants or assistance? 2. Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States | رع nng the use of gra | int funds in | the United States | | | | ☐ Yes ☐ No |
|-------------------|--|-------------------------------------|-------------------------------------|--------------------|--------------------|---|--------------------|-----------------------|
| 411 11 | Part if Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" | rernments and | d Organiz | zations in the Uni | ted States. Com | olete if the organ | nization answe | red "Yes" |
| | to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed | scipient that rec pace is needec | ceived mo | ore than \$5,000 C | heck this box if n | o one recipient I | received more | than \$5,000. |
| ₹- | (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash | (e) Amount of non- | (f) Method of valuation (book, FMV, appraisal, | (g) Description of | (h) Purpose of grant |
| ΙĐ | (1) THE CARE FUND; AL HOSPITAL ASSOCIAT | | nondo: | | | Onier) | Polimera less los | DOLIDICION IO |
| • | NORTHEAST E | | | | | | | CHARTTABLE CONTRIBUTE |
| Ĭ | 36117 | 63-0338569 | 9 | 10,000 | | | | |
| (2) | (2) FDIN NATIONAL STUDENT NURSES ASSOC | | | | | | | |
| | 45 MAIN STREET, SUITE 606 | | | | | | | CHARITABLE CONTRIBIT |
| 1 | 1201 | 13-3123125 | 8 | 7,500 | | | | |
| (9) | (3) JACKSON MADISON CO GENERAL HOSPITAL | | | | | | | |
| | 620 SKYLINE DRIVE | | | | | | | HEARS STROKE STRAFF |
| БĮ | JACKSON TN 38301 | 62-6010402 | ٣ | 8,000 | | | | |
| € | (4) LAUDERDALE COMMUNITY HOSPITAL | | | | | | | |
| | 326 ASBURY AVENUE | | • | | | | | CAH HOSPITAI. CRANT |
| æ | RIPLEY TN 38063 | 27-0560527 | | 31,770 | | | | |
| (2) | (5) MOUNTAIN STATES HEALTH ALLIANCE | | | | | | | |
| | 303 MED TECH PARKWAY, SUITE 300 | | | | | | | HEART & STROKE GRANT |
| წ | 04 | 62-0476282 | м | 7,000 | | | | |
| (9) | | | | | | | | |
| l | | | | | | | | |
| 6 | | | | | | | | |
| | | | | | | | | |
| 8) | | | | | | | | |
| | | | | | | | | |
| 6 | | | | | | | | |
| | | | | | | | | |
| ~ | Enter total number of section 501(c)(3) and government organizations listed in the line 1 table | Tanizations listed in | the line 1 t | phie | | | | |
| m | | table | | D C | | | | |
| 1 | | | | | | | | • |

Schedule I (Form 990) (2011)

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2 Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 62-0534232 TENNESSEE HOSPITAL ASSOCIATION Schedule I (Form 990) (2011)

Part

| | Part III can be duplicated if additional space is needed. | nal space is needed. | | | | , |
|---------|---|----------------------------|-----------------------|-------------------------|--------------------------------|---|
| | (a) Type of grant or assistance | (b) Number of | (c) Amount of | (d) Amount of | (e) Method of valuation (book, | (e) Method of valuation (book, (f) Description of non-cash assistance |
| | | recipients | cash grant | non-cash assistance | FMV, appraisal, other) | |
| , | | | | | • | |
| _ | | | | | | |
| 7 | | | | | | |
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| ıc | | | | | | |
| | | | | | | |
| 9 | | | | | | |
| ^ | | _ | | | | |
| Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | plete this part to provice | de the information re | equired in Part I, line | 2, and any other additional | information. |

- PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS PART I, LINE 2 IN ADDITION TO FEDERAL A-133 AUDIT REQUIREMENTS, THE STATE OF TENNESSEE HAS A SUBRECIPIENT MONITORING PROGRAM IN WHICH THA IS AUDITED AGAINST SPECIFIC

DELIVERABLES WITHIN THE TERMS AND CONDITIONS OF THE GRANT. ANOTHER WAY THE PROGRAM MANAGER MONITORS THESE REPORTS IS THROUGH THE RECEIPT OF PROGRAM

EVALUATIONS BY INDEPENDENT PARTIES AND ON-SITE VISITS

SCHEDULE J

(Form 990) .

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

TENNESSEE HOSPITAL ASSOCIATION

Employer Identification number 62-0534232

| P | art I Questions Regarding Compensation | | | | | |
|----|--|---|------------|-----|-------|----------|
| | | | 1 | | Yes | No |
| _ | | , , , , , , , , , , , , , , , , , , , | | | | |
| 18 | Check the appropriate box(es) if the organization provided any of the | | | | | ı |
| | 990, Part VII, Section A, line 1a Complete Part III to provide any relev | | | | | Ī |
| | | Housing allowance or residence for personal use | | | | 1. |
| | | Payments for business use of personal residence | | | | ľ |
| | | Health or social club dues or initiation fees | | | | I |
| | Discretionary spending account | Personal services (e g., maid, chauffeur, chef) | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow | a written policy regarding payment | | | | |
| | or reimbursement or provision of all of the expenses described above | ? If "No," complete Part III to | | | | l |
| | explain | | | 1b | X | <u> </u> |
| 2 | Did the organization require substantiation prior to reimbursing or allow | wing expenses incurred by all officers, | | | | 1 |
| | directors, trustees, and the CEO/Executive Director, regarding the iter | ns checked in line 1a? | | 2 | X | <u> </u> |
| 3 | Indicate which, if any, of the following the filing organization uses to es | stablish the compensation of the | | | | |
| | organization's CEO/Executive Director. Check all that apply Do not ch | | | | | |
| | related organization to establish compensation of the CEO/Executive | • | | | | |
| | | Vntten employment contract | | | | • |
| | · | Compensation survey or study | | | |] |
| | | Approval by the board or compensation committee | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A | , line 1a, with respect to the filing | | | | |
| | organization or a related organization | | | | | |
| а | Decrees of control payments | | | 4a | | X |
| b | The state of the s | etirement plan? | | 4b | X | |
| | Participate in, or receive payment from, an equity-based compensation | | Ī | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable | | | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations must complete | e lines 5–9. | | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the org | | [| | | 1 |
| | compensation contingent on the revenues of. | | | | | l |
| а | The organization? | ! | 1/A [| 5a | ' | |
| | Any related organization? | | i [| 5b | | |
| | If "Yes" to line 5a or 5b, describe in Part III | | | | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the org | anization pay or accrue any | 1 1 | | | ı |
| - | compensation contingent on the net earnings of | | | | | ŧ |
| а | The organization? | | | 6a | | |
| | Any related organization? | | | 6b | | |
| ~ | If "Yes" to line 6a or 6b, describe in Part III | | | | 71. 1 | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the org | anization provide any non-fixed | | - 1 | | |
| • | payments not described in lines 5 and 6? If "Yes," describe in Part III | , . | 1 | 7 | | l |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pur | suant to a contract that was subject | 1 [| | | |
| • | to the initial contract exception described in Regulations section 53.49 | | 1 | - 1 | | |
| | in Part III | | | 8 | | |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presum | notion procedure described in | 1 | - | | |
| • | Regulations section 53.4958-6(c)? | | u | 9 | | İ |
| _ | Paperwork Reduction Act Notice, see the Instructions for Form 990 | ······································ | Schedule J | | 000 | 2044 |

TENNESSEE HOSPITAL ASSOCIATION

62-0534232 Schedule J (Form 990) 2011

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual Part II

| | (B) Breakdown | (B) Breakdown of W-2 and/or 1099-MISC compensation | ompensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | ! |
|-----------------------|--------------------------|--|-------------------------------------|--------------------------------|----------------|----------------------|---|
| (A) Name | (I) Base compensation | (II) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)-(D) | (F) Compensation reported as deferred in prior Form 990 |
| CRAIG BECKER | (1) 493,242 | 171,21 | 37,716 | 138,327 | 26,459 | 866,958 | 0 |
| | İ | | 0 | 159,430 | 0 | 159,430 | 0 |
| MARY LAYNE VAN CLEAVE | | 48,51 | 9,519 | • | 23,320 | 292,097 | 0 |
| | | | 0 | 15,124 | 0 | 15,124 | 0 |
| DAVID NEIGER | 113,52 | 16,46 | 4,702 | 0 | 21,494 | 156,188 | 0 |
| | | | В | 0 | 0 | 0 | 0 |
| BETH BERRY | | 26,26 | 477 | 0 | 10,749 | 174,891 | 0 |
| | | | 0 | 0 | 0 | 0 | 0 |
| PATRICIA CLARKE | (0) 125,517 | 22,80 | 414 | 0 | 10,666 | 159,406 | 0 |
| | | 0 | O | 0 | 0 | 0 | 0 |
| MIKE HUGGINS | 130,64 | 13,67 | 3,454 | 000'09 | 23,881 | 231,660 | 0 |
| | | | 0 | 0 | 0 | 0 | 0 |
| DAVID MCCLURE | 117,57 | 22,52 | 5,811 | 0 | 22,871 | 168,776 | 0 |
|)) 2 | (1) | 0 | o | 0 | 0 | 0 | 0 |
| 0 | <u>.</u> | | | | | | |
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| 11 | <u>.</u> | | | | | • | |
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| 12 | € | | | | | | |
| | € 3 | • | • | | | | |
| 2 | E) | | | | | | |
| 3 41 | 3 9 | | . • | | | • | |
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| 15 | | • | | | | | |
| 3 | (3) | | | | | | |
| | | | | | | | |

Supplemental Information Part III

Schedule 3 (Form 990) 2011

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

- FRINGE OR EXPENSE EXPLANATION PART I, LINE 1A

= YES EMPLOYEE DID <u>ح</u> THE TABLE BELOW DETAILS ITEMS REPORTED IN LINE 1A

= TREATED AS TAXABLE EVENT, NT = NOT TREATED AS RECEIVE BENEFIT, TAX

TAXABLE EVENT)

BECKER

Y-TAX COMPANION TRAVEL

SOCIAL CLUB

X-NT

Y-TAX PERSONAL SERVICE PART III - OTHER ADDITIONAL INFORMATION

- SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN PART I, LINE 4B PARTICIPANTS - CRAIG BECKER, MIKE HUGGINS, MARY LAYNE VANCLEAVE

AN EMPLOYEE OF THE COMPANY ON SUCH DAY, THE EMPLOYEE SHALL ACCRUE A BENEFIT

TERMS & CONDITIONS - ON THE LAST DAY OF EACH PLAN YEAR, IF THE EMPLOYEE IS

THE COMPANY, IN ITS SOLE DISCRETION, IN THIS PLAN EQUAL TO A SET AMOUNT.

MAY CREDIT ADDITIONAL CONTRIBUTIONS TO THE EMPLOYEE FROM TIME TO TIME

PRIOR TO THE BEGINNING OF ANY PLAN YEAR, THE EMPLOYEE MAY ELECT IN WRITING

PORTION OF HIS CASH COMPENSATION TO THE PLAN FOR THE FOLLOWING TO DEFER ANY

TENNESSEE

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

YEAR BY GIVING THE COMMITTEE WRITTEN NOTICE NO LATER THAN THE LAST BUSINESS SUCH PLAN THE EMPLOYEE MAY ELECT TO DISCONTINUE PARTICIPATION FOR ANY PLAN YEAR AFTER THE FIRST PLAN YEAR FOR THE LAST SIX MONTHS OF 10. DAY OF COINCIDENT WITH OR IMMEDIATELY PRECEDING JUNE PLAN YEAR.

THE UNTIL AND EXCEPT TO THE EXTENT THAT DEFERRED BENEFITS UNDER THE PLAN ARE COMPANY SETS ASIDE TO MEET ITS OBLIGATIONS OF THE PLAN, SHALL REMAIN IN THIS PLAN CONSTITUTES A MERE PROMISE BY THE COMPANY TO MAKE DISTRIBUTED TO THE EMPLOYEE, TITLE AND OWNERSHIP OF ANY ASSETS WHICH BENEFIT PAYMENTS IN THE FUTURE COMPANY.

THE EMPLOYEE MAY DIRECT THE DEEMED INVESTMENT OF HIS ACCOUNT INTO ONE MORE OF THE INVESTMENT FUNDS SELECTED BY THE COMMITTEE

IF THE EMPLOYEE DIES BEFORE ALL INSTALLMENTS OF THE MONTH FOLLOWING THE DATE THE EMPLOYEE EMPLOYEE'S ACCOUNT SHALL HAVE BEEN PAID, THE SUM OF ALL REMAINING PAYMENTS SHALL BE PAID PAYMENT OF BENEFITS ACCRUED HEREUNDER IN THE EMPLOYEE'S BENEFICIARY IN A SINGLE LUMP SUM COMMENCE UPON THE FIRST DAY ATTAINS AN AGREED UPON AGE.

EMPLOYEE'S BENEFICIARY SHALL RECEIVE A DEATH BENEFIT EQUAL TO THE ACCOUNT THE DEATH OF THE EMPLOYEE DURING THE TERM OF HIS EMPLOYMENT, UPON THE

Supplemental Information Schedule J (Form 990) 2011 Part III

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information

BALANCE ON THE DATE OF DEATH.

UPON THE OCCURRENCE OF AN "UNFORESEEABLE EMERGENGY", THE EMPLOYEE MAY

REQUEST FROM THE COMMITTEE A HARDSHIP DISTRIBUTION.

Schedule J (Form 990) 2011

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011 Open to Public Inspection

OMB No 1545-0047

Name of the organization

TENNESSEE HOSPITAL ASSOCIATION

Employer Identification number 62-0534232

FORM 990, PART VI, LINE 6 - CLASSES OF MEMBERS OR STOCKHOLDERS

THA HAS A HOSPITAL MEMBERSHIP BASE OF APPROXIMATELY 145 MEMBER HOSPITALS

AND HUNDREDS OF CORPORATE AND PERSONAL MEMBERS.

FORM 990, PART VI, LINE 7A - ELECTION OF MEMBERS AND THEIR RIGHTS

AS CONTAINED WITHIN THA BYLAWS, THE HOUSE OF DELEGATES MEETS ANNUALLY TO

ELECT THA DIRECTORS AND OFFICERS. THE HOUSE OF DELEGATES IS COMPOSED OF

ONE VOTING REPRESENTATIVE FROM EACH INSTITUTIONAL MEMBER.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
PRIOR TO SUBMITTING THA'S IRS FORM 990, THA'S CEO FORWARDED A COPY OF THE
FORM TO EACH BOARD MEMBER FOR THEIR REVIEW. BOARD MEMBERS ARE ENCOURAGED
TO CONTACT THE CEO WITH ANY QUESTIONS THEY MAY HAVE CONCERNING INFORMATION
PRESENTED WITHIN THE FORM AND ATTACHED SCHEDULES. WITHIN THE AGENDA OF THE
SECOND QUARTER BOARD MEETING, THE BOARD IS SCHEDULED TO DISCUSS THE IRS
FORM 990.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

THA HAS A VERY COMPREHENSIVE CODE OF BUSINESS CONDUCT THAT ADDRESSES

CONFLICT OF INTEREST AND OTHER STANDARDS OF CONDUCT. IT IS

THA'S POLICY THAT CONFLICTS OF INTEREST BE REPORTED AT ANY TIME A CONFLICT

PRESENTS ITSELF, NOT JUST ANNUALLY.

"IT IS THE POLICY OF THA TO AVOID CONFLICTS OF INTEREST IN APPEARANCE AND IN FACT. IF AN INDIVIDUAL BELIEVES A CONFLICT OF INTEREST EXISTS, IT MUST BE DISCLOSED TO THA. IF AN EMPLOYEE, DISCLOSURE SHALL BE MADE TO HIS/HER

SUPERVISOR. IF A DIRECTOR, DISCLOSURE SHALL BE MADE TO THE THA BOARD OF DIRECTORS. ALL OTHER POTENTIAL CONFLICTS OF INTEREST SHALL BE DISCLOSED TO THA'S GENERAL COUNSEL."

ENFORCEMENT OF THE POLICY IS BEST STATED BY THE POLICY ITSELF WHICH READS:
"IN THE EVENT A LEGAL OR ETHICAL VIOLATION DOES OCCUR, VIOLATORS SHOULD
EXPECT DISCIPLINARY ACTION UP TO AND INCLUDING TERMINATION, IF AN EMPLOYEE;
REMOVAL, SUSPENSION OR RESCISSION, IF A DIRECTOR OR MEMBER; AND FINES,
CIVIL AND CRIMINAL PROSECUTION, AND/OR IMPRISONMENT."

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

CEO AND COO POSITIONS - THA CONTRACTS WITH AN INDEPENDENT CONSULTANT TO

EVALUATE THE COMPENSATION PACKAGE OF THE CEO AND COO POSITIONS. AS PART OF

THE ANNUAL REVIEW, THE COMPENSATION OF THESE POSITIONS ARE COMPARED TO

OTHER STATE HOSPITAL ASSOCIATION CEOS AND COOS IN THE TOP TWENTY-FIVE (25)

ASSOCIATIONS ACROSS THE COUNTRY. THE COMPARISONS ARE BASED UPON TOTAL

STATE ASSOCIATION REVENUES, CONSIDERING THE AGGREGATE ASSOCIATION REVENUES,

AS WELL AS THEIR SUBSIDIARY CORPORATION REVENUES. THE RESULTS OF THIS

REVIEW ARE SENT TO THE THA CHAIRMAN. THE COMPENSATION COMMITTEE CONSISTING

OF THE CHAIRMAN, THE CHAIR-ELECT, AND THE IMMEDIATE PAST CHAIR THEN MEET TO

DISCUSS THE RESULTS AND APPROVE THE COMPENSATION AND BENEFITS FOR THESE

POSITIONS FOR THE UP COMING YEAR. MINUTES FOR THESE MEETINGS ARE PREPARED

BY THE CEO AND MAINTAINED BY HIS EXECUTIVE SECRETARY.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

THA CONTRACTS WITH A DIFFERENT INDEPENDENT CONSULTANT TO EVALUATE THE

SALARY OF OTHER OFFICERS ON A THREE YEAR BASIS. THE CONSULTANT MATCHES

EACH POSITION TO COMPARABLE POSITIONS IN SEVERAL SALARY SURVEYS TO

TENNESSEE HOSPITAL ASSOCIATION

Employer Identification number 62-0534232

DETERMINE A MARKET MEDIAN SALARY. NEXT THE CONSULTANT DETERMINES AN APPROPRIATE SALARY GRADE FOR EACH POSITION. THE FINAL RESULTS ARE MADE AVAILABLE TO THE CEO AND COO AND SERVE AS A GUIDE TO HELP DETERMINE THE SALARY FOR EACH OFFICER. ULTIMATELY SALARY INCREASES ARE DETERMINED BY THE COO AND CEO AND MAY NOT MATCH RESULTS RECEIVED FROM THE CONSULTANT.

MERIT INCREASES MAY ALSO BE AWARDED IF THE RESPONSIBILITIES OF AN OFFICER HAVE INCREASED SINCE THE LAST SURVEY.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION BOTH THE THA BYLAWS AND CODE OF BUSINESS CONDUCT ARE PROVIDED TO BOARD DIRECTORS AT THE BEGINNING OF THEIR TERM. BOTH ARE PUBLICLY AVAILABLE BY REQUEST. FINANCIAL STATEMENTS ARE PRESENTED QUARTERLY TO THE BOARD OF DIRECTORS AND AUDITED BY AN INDEPENDENT CPA FIRM ANNUALLY. ANNUAL FINANCIAL STATEMENTS ARE AVAILABLE BY VISITING GUIDESTAR.ORG OR BY CONTACTING THA DIRECTLY.

FORM 990, PART VII - RELATED ORGANIZATIONS

CRAIG BECKER, THE PRESIDENT, SPENDS AN ESTIMATED AVERAGE OF 4.55 HOURS A

WEEK ON THA SOLUTIONS GROUP, INC., A RELATED ORGANIZATION. HE SPENDS AN

ESTIMATED AVERAGE OF 10.4 HOURS A WEEK ON TENNESSEE HOSPITAL EDUCATION AND

RESEARCH FOUNDATION, ANOTHER RELATED ORGANIZATION.

FORM 990, PART XI, LINE 5 - OTHER CHANGES IN NET ASSETS EXPLANATION INCOME FROM THA SOLUTIONS GROUP, INC. & SUBSIDIARY A NON-EXEMPT 100% OWNED SUBSIDIARY ACCOUNTED FOR BY

THE EQUITY METHOD

(\$33,086)

UNREALIZED LOSS ON INVESTMENTS

(\$386,221)

Schedule R (Form 990) 2011 Open to Public Section 512(b)(13) controlled entity? 2011 Inspection OMB No 1545-0047 (f) Direct controlling **Employer Identification number** entity × Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) 62-0534232 (f) Direct controlling TENNESSEE HOSPITAL ASSOCIATION entity (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. σ (d) Total income Related Organizations and Unrelated Partnerships (d) Exempt Code section ▶ See separate instructions. ന (c) Legal domicile (state or foreign country) (c)
Legal domicile (state
or foreign country) E Primary activity HEALTHCARE (b) Primary activity ▶ Attach to Form 990. 62-0712345 TENNESSEE HOSPITAL ASSOCIATION TENNESSEE HOSPITAL EDUCATION AND RESEARCH For Paperwork Reduction Act Notice, see the Instructions for Form 990. Name, address, and EIN of related organization TN 37210 (a)
Name, address, and EIN of disregarded entity 500 INTERSTATE BOULEVARD SOUTH NASHVILLE Department of the Treasury Internal Revenue Service Name of the organization SCHEDULE R (Form 990) Part II Part ! Ξ 2 ල 2 ල (2) Ξ 3 3 3

Page 2

62-0534232 TENNESSEE HOSPITAL ASSOCIATION Schedule R (Form 990) 2011

3,701,190 100.000000 Schedule R (Form 990) 2011 3 Percentage ownership Percentage ownership (I) General or managing partner? Yes No Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Code V—UBI amount in box 20 of end-of-year assets Schedule K-1 (Form 1065) Share of (h)
Disproportionate
alloc ? res No 837,108 Share of total псопе (g) Share of end-of-year assets (Coorp, Scorp, Type of entity or trust) U (f) Share of total mcome Direct controlling (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections
512-514) THA (d)
Direct controlling
entity Legal domicile foreign country) (state or Z (c) Legal domicile (state or foreign country) CONSULTING Primary activity Primary activity TN 37210 500 INTERSTATE BOULEVARD SOUTH Name, address, and EIN of related organization (1) THA SOLUTIONS GROUP, INC. Name, address, and EIN related organization 62-1102328 NASHVILLE Part III Part IV M ΙΞ 13 10 13 18 18 |€

Page 3

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Yes

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Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

| | | 11.17.2 |
|----------|----------------------------------|--|
| | | strong is potential and articles |
| | | b one or more related ord |
| <u>-</u> | · IV of this schedule. | 10 of the following transactions with one or more related pages and any of the ILLIV |
|) | ed in Parts II, III, or IV of th | the distance of the |
| | line 1 if any entity is liste | ax year did the organization |
| | Note. Complete | 1 Punne the ta |

- Dulling the tax year, did the organization engage in any of the following transactions with one of more related organizations listed in Parts II—IV
 - Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
 - - c Gift, grant, or capital contribution from related organization(s) Gift, grant, or capital contribution to related organization(s)
 - d Loans or loan guarantees to or for related organization(s)
- e Loans or loan guarantees by related organization(s)
- Sale of assets to related organization(s)
- Purchase of assets from related organization(s)
- Lease of facilities, equipment, or other assets to related organization(s) h Exchange of assets with related organization(s)
- Lease of facilities, equipment, or other assets from related organization(s)
- k Performance of services or membership or fundraising solicitations for related organization(s)
 - Performance of services or membership or fundraising solicitations by related organization(s)
 - m Shanng of facilities, equipment, mailing lists, or other assets with related organization(s)
 - n Shanng of paid employees with related organization(s)
- o Reimbursement paid to related organization(s) for expenses
- p Reimbursement paid by related organization(s) for expenses
- q Other transfer of cash or property to related organization(s)
- Other transfer of cash or property from related organization(s)
- Ð 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds e

| | Name of other organization | Transaction type (a–r) | Amount involved | Method of determining amount involved |
|-----|----------------------------------|---------------------------|-----------------|---------------------------------------|
| (E) | TENNESSEE HOSPITAL EDUCATION AND | A | 12,101 | |
| (2) | TENNESSEE HOSPITAL EDUCATION AND | IJ | 319,700 | |
| (3) | THA SOLUTIONS GROUP, INC. | K | 18,690 | |

| (4) | (5) | |
|-----|-----|--|

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Schedule R (Form 990) 2011

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

62-0534232

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| Common C | (a) Name, address, and ElN of entity | (b) Primary activity | (c) | (d) Predominant | (e) Are all partners | mers | (1) Share of | (g) Share of | (h) Disproportie | | (c) | (6) | | (k) Percentage |
|--|--------------------------------------|-------------------------|-----|--------------------|----------------------|------|-----------------|-----------------|---------------------|---|--------------|-------|---|-------------------|
| Yes No Y | | | | | section 501(c)(3 | | total income | | allocation | | it in box 20 | manag | | wnership |
| | | | | | Yes | وا | | | | _ | (60) | | 2 | |
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Schedule R (Form 990) 2011

Part VII - Supplemental Information

Schedule R (Form 990) 2011

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

Form 8868 (Rev January 2012)

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

Department of the Treasury File a separate application for each return. Internal Revenue Service If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box ► X If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form). Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868. Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions) For more details on the electronic filing of this form, visit www irs gov/efile and click on e-file for Charities & Nonprofits Automatic 3-Month Extension of Time. Only submit original (no copies needed) A corporation required to file Form 990-T and requesting an automatic 6-month extension-check this box and complete Part I only All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number, see instructions Type or Name of exempt organization or other filer, see instructions Employer identification number (EIN) or print TENNESSEE HOSPITAL ASSOCIATION X 62-0534232 File by the due date for Number, street, and room or suite no If a P O. box, see instructions. Social security number (SSN) filma your 500 INTERSTATE BOULEVARD SOUTH return See City, town or post office, state, and ZIP code. For a foreign address, see instructions instructions TN 37210 NASHVILLE 01 Enter the Return code for the return that this application is for (file a separate application for each return) Application Return Application Return Code Is For Is For Code Form 990-T (corporation) Form 990 ٥7 Form 1041-A Form 990-BL 02 80 Form 990-EZ 01 Form 4720 09 04 Form 5227 Form 990-PF 10 Form 6069 Form 990-T (sec 401(a) or 408(a) trust) 05 11 06 Form 8870 Form 990-T (trust other than above) 12 DAVID NEIGER, CFO 500 INTERSTATE BLVD 37210 The books are in the care of ▶ NASHVILLE Telephone No ▶ 615-256-8240 FAX No If the organization does not have an office or place of business in the United States, check this box . If this is If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) for the whole group, check this box If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 08/15/12, to file the exempt organization return for the organization named above. The extension is for the organization's return for: ► X calendar year _2011 or tax year beginning Initial return Final return If the tax year entered in line 1 is for less than 12 months, check reason Change in accounting period If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions

EFTPS (Electronic Federal Tax Payment System) See instructions

If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.

c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using

nonrefundable credits. See instructions

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