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Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

Room/suite

1000 CHURCH STREET

City or town, state or country, and ZIP + 4

NASHVILLE, TN 37203

F Name and address of principal officer

JOHN MARK JOHNSON

1000 CHURCH STREET

NASHVILLE, TN 37203

D Employer identification number

62-0476243

E Telephone number

(615) 259-9622

G Gross receipts \$ 88,747,737

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) () ☐ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.YMCAMIDTN.ORG

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation

1875

M State of legal domicile

TN

Part I	Summary																																										
Activities & Governance	1 Briefly describe the organization's mission or most significant activities OUR MISSION A WORLDWIDE CHARITABLE FELLOWSHIP UNITED BY A COMMON LOYALTY TO JESUS CHRIST FOR THE PURPOSE OF HELPING PEOPLE GROW IN SPIRIT, MIND AND BODY																																										
Revenue	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets																																										
	<table><tr><td> 3 Number of voting members of the governing body (Part VI, line 1a) </td><td> 3 </td><td> 83 </td></tr><tr><td> 4 Number of independent voting members of the governing body (Part VI, line 1b) </td><td> 4 </td><td> 80 </td></tr><tr><td> 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) </td><td> 5 </td><td> 5,601 </td></tr><tr><td> 6 Total number of volunteers (estimate if necessary) </td><td> 6 </td><td> 7,200 </td></tr><tr><td> 7a Total unrelated business revenue from Part VIII, column (C), line 12 </td><td> 7a </td><td> 128,792 </td></tr><tr><td> 7b Net unrelated business taxable income from Form 990-T, line 34 </td><td> 7b </td><td> 0 </td></tr></table>	3 Number of voting members of the governing body (Part VI, line 1a)	3	83	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	80	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	5,601	6 Total number of volunteers (estimate if necessary)	6	7,200	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	128,792	7b Net unrelated business taxable income from Form 990-T, line 34	7b	0																								
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Net Assets or Fund Balances		Beginning of Current Year																																									
	20 Total assets (Part X, line 16)	End of Year																																									
	21 Total liabilities (Part X, line 26)	158,788,947	158,332,942																																								
	22 Net assets or fund balances Subtract line 21 from line 20	70,077,755	64,871,983																																								
		88,711,192	93,460,959																																								

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

ROBERT D IVY CHIEF FINANCIAL OFFICER

2012-09-24

Date

Paid Preparer's Use Only

Preparer's signature

SARA G MOON

Firm's name (or yours if self-employed), address, and ZIP + 4

FRASIER DEAN & HOWARD PLLC
3310 WEST END AVENUE SUITE 550
NASHVILLE, TN 37203

Date

Check if self-employed ☒

Preparer's taxpayer identification number (see instructions)

P00034774

EIN

62-1073578

Phone no

(615) 383-6592

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☐

☒

1

Briefly describe the organization's mission

OUR MISSION A WORLDWIDE CHARITABLE FELLOWSHIP UNITED BY A COMMON LOYALTY TO JESUS CHRIST FOR THE PURPOSE OF HELPING PEOPLE GROW IN SPIRIT, MIND AND BODY THE YMCA OF MIDDLE TENNESSEE IS THE REGION'S LEADING NONPROFIT DEDICATED TO STRENGTHENING COMMUNITY BY NURTURING THE POTENTIAL OF CHILDREN AND TEENS, IMPROVING HEALTH AND WELLBEING AND PROVIDING OPPORTUNITIES TO GIVE BACK AND SUPPORT OUR NEIGHBORS FOR MORE THAN 137 YEARS, WE'VE BEEN GIVING PEOPLE OF ALL AGES AND BACKGROUNDS THE TOOLS AND SUPPORT THEY NEED TO LEARN, GROW AND THRIVE WITH 32 CENTERS ACROSS 13 COUNTIES, OUR Y REACHES MORE THAN 332,000 LIVES EACH YEAR

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 47,126,861 including grants of \$) (Revenue \$ 51,622,826)

HEALTHY LIVING WE'RE COMMITTED TO IMPROVING THE HEALTH AND WELL-BEING OF OUR COMMUNITY, BECAUSE WE BELIEVE A COMMUNITY IS STRONGEST WHEN EVERYONE IN IT HAS THE OPPORTUNITY TO LIVE HEALTHIER IN ALL AREAS OF LIFE-SPIRIT, MIND AND BODY UNFORTUNATELY, TOO MANY PEOPLE IN OUR COMMUNITY ARE SUFFERING FROM A HEALTH AND OBESITY CRISIS THAT IS CAUSING UNNECESSARY HARM AND COSTING OUR STATE BILLIONS OF DOLLARS IN PREVENTABLE HEALTH CARE COSTS RESEARCH SHOWS THAT BY INVESTING IN THE HEALTH OF OUR NEIGHBORS NOW, WE CAN STOP ILLNESSES BEFORE THEY START, AND THE SAVINGS QUICKLY ADD UP IN OUR COMMUNITY THROUGH * IMPROVED QUALITY OF LIFE * FEWER ILLNESSES * INCREASED SCHOOL PERFORMANCE * HEALTHY AGING * A BETTER WORKFORCE HOW? WE'RE COMMITTED TO PROVIDING COMMUNITY-BASED HEALTH SOLUTIONS THAT OFFER EVERYONE, REGARDLESS OF AGE, INCOME OR BACKGROUND, THE OPPORTUNITY TO IMPROVE THEIR HEALTH AND WELL-BEING OUR STRATEGIES PREVENTION AS A LEADING PROVIDER OF HOLISTIC HEALTH AND WELLNESS SERVICES IN OUR COMMUNITY, WE HELP INDIVIDUALS AND FAMILIES PRACTICE THE HEALTHY LIFESTYLE HABITS THAT HAVE BEEN PROVEN TO PREVENT ILLNESSES RANGING FROM DIABETES AND STROKE TO HEART DISEASE AND MANY FORMS OF CANCER IN ADDITION, WE WORK OUTSIDE THE WALLS OF OUR FACILITIES TO ENGAGE COMMUNITY PARTNERS AND LEADERS IN ALL AREAS OF GOVERNMENT TO ADVOCATE FOR POLICIES AND PROGRAMS THAT CAN MAKE THE HEALTHY CHOICE THE EASIER CHOICE FOR EVERYONE IN OUR COMMUNITY ASSISTING TARGETED HEALTH POPULATIONS SOME PEOPLE NEED MORE HELP WITH THEIR HEALTH THAN OTHERS THAT'S WHY WE PROVIDE SUPPORT GROUPS AND OTHER PROGRAMS FOCUSED ON SERVING THE PHYSICAL, MENTAL AND SPIRITUAL NEEDS OF TARGETED HEALTH POPULATIONS RANGING FROM PEOPLE WITH CANCER OR DIABETES TO INDIVIDUALS FIGHTING ADDICTION OR DEPRESSION WE'RE ALSO PARTNERING WITH LOCAL HOSPITALS AND OTHER HEALTH PROVIDERS TO OFFER MEDICALLY-BASED SERVICES INCLUDING PHYSICAL THERAPY, NUTRITION EDUCATION AND CARDIAC REHABILITATION ELIMINATING HEALTH DISPARITIES STUDIES SHOW THAT INDIVIDUALS WITH THE LOWEST INCOMES ARE 44% MORE LIKELY TO BECOME OBESE COMPARED TO HOUSEHOLDS WITH HIGHER INCOMES IN ADDITION, SOME MINORITY GROUPS OR PEOPLE LIVING IN CERTAIN UNDER-SERVED COMMUNITIES HAVE MUCH HIGHER RATES OF OBESITY AS WELL AS OTHER PAINFUL AND DEBILITATING HEALTH CONDITIONS THROUGH ITS FINANCIAL ASSISTANCE PROGRAMS AND COMMITMENT TO MAINTAINING A PRESENCE IN ALL PARTS OF OUR COMMUNITY, WE ADDRESS THESE HEALTH DISPARITIES AND ELIMINATE THE LINK BETWEEN AN INDIVIDUAL'S SOCIOECONOMIC STATUS AND THEIR HEALTH OUR IMPACT IN 2011, THE YMCA OF MIDDLE TENNESSEE * IMPROVED THE HEALTH OF 265,298 MEMBERS * ENCOURAGED MORE THAN 41,000 YOUTH TO LIVE HEALTHIER AND STAY ACTIVE THROUGH YOUTH WELLNESS, SPORTS AND OTHER HEALTHY LIVING PROGRAMS * HELPED BREAK THE INCOME-OBESITY CONNECTION BY PROVIDING FINANCIAL ASSISTANCE TO 47,880 DESERVING INDIVIDUALS AND FAMILIES COULD TAKE PERSONAL RESPONSIBILITY FOR THEIR HEALTH AT THE Y * REACHED PEOPLE IN 30 COMMUNITIES ACROSS 13 COUNTIES

4b

(Code) (Expenses \$ 23,936,180 including grants of \$ 1,130,004) (Revenue \$ 21,284,663)

YOUTH DEVELOPMENT WHY? WE'RE COMMITTED TO NURTURING THE POTENTIAL OF CHILDREN AND TEENS IN OUR COMMUNITY BECAUSE WE BELIEVE THE VALUES AND SKILLS LEARNED EARLY ON ARE THE VITAL BUILDING BLOCKS OF LIFE RESEARCH SHOWS THAT THE WAY A CHILD OR TEEN SPENDS THEIR TIME AWAY FROM SCHOOL CAN PLAY A CRITICAL ROLE IN THEIR FUTURE SUCCESS SPECIFICALLY, PROGRAMS LIKE THOSE THE Y OFFERS HELP YOUTH * FIND INSPIRATION AND MEANING * DO BETTER IN SCHOOL * LEARN ESSENTIAL SKILLS * DEVELOP SOCIALLY AND EMOTIONALLY * GAIN CONFIDENCE * FEEL SAFE AND WELCOMED HOW? EVERY DAY WE GIVE THOUSANDS OF YOUTH THE OPPORTUNITY TO DISCOVER THEIR TRUE POTENTIAL AND TO CULTIVATE THE VALUES, SKILLS AND RELATIONSHIPS THAT WILL LEAD TO POSITIVE BEHAVIORS AND BETTER HEALTH AND EDUCATIONAL ACHIEVEMENT OUR STRATEGIES PROVIDE A PLACE TO BELONG THE Y GIVES YOUTH AND TEENS IN OUR COMMUNITY A SAFE PLACE TO BELONG WHILE OFFERING QUALITY PROGRAMS AND SERVICES THAT MAKE SURE OUR KIDS' LEARNING AND DEVELOPMENT DOES NOT BEGIN AND END WITH THE SOUND OF THE SCHOOL BELL DEVELOP CHARACTER VALUES AND LIFE SKILLS THE Y CONNECTS KIDS TO CARING ADULT ROLE MODELS WHOSE EXAMPLE AND LEADERSHIP TEACH KIDS CRITICAL CHARACTER VALUES AND LIFE SKILLS RANGING FROM HOW TO GET INTO COLLEGE TO HOW TO BE A GOOD SPORT AND EVEN BETTER CITIZEN CULTIVATE HEALTHY HABITS CHILDREN REACH THEIR FULL POTENTIAL WHEN THEY ARE HEALTHY IN ALL AREAS OF LIFE-SPIRIT, MIND AND BODY THROUGH A WIDE RANGE OF YOUTH WELLNESS PROGRAMS AND INITIATIVES, THE Y IS WORKING TO GIVE KIDS THE HEALTHY HABITS THEY NEED TO LEARN, GROW AND THRIVE OUR IMPACT IN 2011, THE YMCA OF MIDDLE TENNESSEE * PROVIDED QUALITY OUT-OF-SCHOOL TIME EXPERIENCES TO MORE THAN 66,000 YOUTH AND TEENS * CONNECTED 17,791 YOUTH SPORTS PARTICIPANTS TO CARING VOLUNTEER COACHES AND OTHER MENTORS * IMPROVED THE READINGS SKILLS OF 328 LITERACY PROGRAM PARTICIPANTS BY AN AVERAGE OF ONE TO TWO GRADE LEVELS * PREVENTED SUMMER LEARNING LOSS BY HELPING MORE THAN 5,000 KIDS EXPLORE THE INTERESTS AND LEARN IMPORTANT LIFE LESSONS AT A YMCA SUMMER CAMP * HELPED 732 YOUTH AND TEENS TAKE THEIR FIRST STEP TOWARD COLLEGE THROUGH A YMCA ACHIEVERS OR SIMILAR COLLEGE PREPARATORY PROGRAM * PROVIDED 2,897 TENNESSEE STUDENTS WITH HANDS-ON CIVIC ENGAGEMENT EDUCATION OPPORTUNITIES * HELPED IMPROVE KINDERGARTEN READINESS FOR MORE THAN 300 CHILDREN THROUGH OUR LICENSED PRESCHOOLS

4c

(Code) (Expenses \$ 586,402 including grants of \$) (Revenue \$ 37,702)

SOCIAL RESPONSIBILITY WHY? OUR Y HAS BEEN LISTENING AND RESPONDING TO OUR COMMUNITY'S MOST CRITICAL SOCIAL NEEDS FOR NEARLY 140 YEARS, AND WE REMAIN COMMITTED TO FOSTERING A SENSE OF SOCIAL RESPONSIBILITY BY PROVIDING PEOPLE WITH OPPORTUNITIES TO GIVE BACK AND SUPPORT NEIGHBORS HISTORY HAS TAUGHT US THAT LASTING PERSONAL AND SOCIAL CHANGE ONLY COMES WHEN WE JOIN HANDS TO WORK TOGETHER AND SUPPORT ONE ANOTHER HOW? FOLLOWING CHRIST'S GREAT COMMANDMENT TO LOVE OUR NEIGHBOR, THE Y STRIVES TO PROVIDE PLACES AND ENVIRONMENTS WHERE PEOPLE CAN FEEL LIKE THEY CAN BELONG, AND WHERE THEY CAN MAKE A DIFFERENCE IN THEIR OWN NEIGHBORHOOD EVERY DAY, WE WORK SIDE-BY-SIDE WITH NEIGHBORS TO PROVIDE OPPORTUNITIES FOR PEOPLE TO GIVE BACK AND TO DEVELOP THE COMMUNITY SUPPORT AND RESOURCES NEEDED TO ADDRESS OUR REGION'S MOST PRESSING CHALLENGES OUR STRATEGIES NURTURING SUPPORTIVE COMMUNITIES SCIENCE IS STARTING TO PROVE WHAT THE Y HAS LONG KNOWN THAT WHEN PEOPLE FORM POSITIVE AND MUTUALLY SUPPORTIVE RELATIONSHIPS WITH ONE ANOTHER, THEY CAN ACCOMPLISH REMARKABLE THINGS FOR BOTH THEMSELVES AND THEIR COMMUNITY FROM GROUP EXERCISE TO TEEN CENTERS TO SENIOR SOCIAL CLUBS, THE Y SEEKS TO PROVIDE OPPORTUNITIES FOR PEOPLE OF ALL AGES, BACKGROUNDS AND INCOMES TO MAKE MEANINGFUL CONNECTIONS WITH ONE ANOTHER PROVIDING OPPORTUNITIES TO GIVE BACK AS A VOLUNTEER-LED ORGANIZATION, THE Y RECOGNIZES THE MUTUAL BENEFIT THAT RESULTS WHEN PEOPLE SHARE THEIR TIME, TALENT AND FINANCIAL RESOURCES IN SUPPORT OF A CAUSE LARGER THAN THEMSELVES THAT'S WHY WE'VE MADE IT A PRIORITY TO DEVELOP NEW SYSTEMS TO BOTH HELP THE Y ENGAGE ITS CURRENT VOLUNTEERS AND ENCOURAGE OTHERS IN OUR COMMUNITY TO GIVE BACK AND SUPPORT THEIR FELLOW NEIGHBORS EMBRACING COMMUNITY PARTNERSHIPS RECOGNIZING THAT WE MUST WORK TOGETHER TO MOVE OUR COMMUNITY FORWARD, THE Y SEEKS OUT RELATIONSHIPS WITH LOCAL SCHOOLS, NONPROFITS, BUSINESSES, CHURCHES AND OTHER PARTNERS WHO WISH TO JOIN HANDS IN OUR EFFORT TO GIVE EVERYONE THE OPPORTUNITY TO LEARN, GROW AND THRIVE OUR IMPACT IN 2011 THE YMCA OF MIDDLE TENNESSEE * ENRICHED THE LIVES OF 332,456 PEOPLE OF ALL AGES IN OUR COMMUNITY * RAISED \$6 6 MILLION THROUGH OUR ANNUAL GIVING CAMPAIGN TO HELP NEIGHBORS MOST IN NEED * ENGAGED MORE THAN 7,200 VOLUNTEERS WHO MADE A LASTING AND ENDURING IMPACT IN THEIR COMMUNITY * PROVIDED \$14 3 MILLION IN CHARITABLE SUBSIDY SO DESERVING INDIVIDUALS AND FAMILIES COULD BELONG TO THE Y AND PARTICIPATE IN ITS LIFE-CHANGING PROGRAMS * DONATED MORE THAN 4,000 BOOKS TO INCREASE DESERVING FAMILIES' ACCESS TO READING MATERIALS * PARTNERED WITH 593 SCHOOLS, CHURCHES, BUSINESSES AND OTHER COMMUNITY ORGANIZATIONS TO MAXIMIZE RESOURCES ENGAGE OTHERS IN OUR EFFORTS TO STRENGTHEN OUR COMMUNITY * HELPED 3,440 PEOPLE FIND SUPPORT IN SMALL GROUP PROGRAMS DESIGNED TO PROVIDE COUNSELING SERVICES AND SPECIALIZED HEALTH AND WELLNESS EXPERTISE * INSPIRED HEALTHIER LIFESTYLES THROUGH THE SUPPORTIVE ENVIRONMENTS OF 56,797 GROUP EXERCISE CLASSES * GAVE MORE THAN 14,000 SENIOR MEMBERS A CHANCE TO BELONG AND FEEL CONNECTED TO THEIR COMMUNITY

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

\$ 71,649,443

Form 990 (2011)

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4	Yes
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	Yes
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c	No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	Yes
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	11f	Yes
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a	Yes
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I 	14b	Yes
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV 	15	Yes
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18	Yes
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance					
Check if Schedule O contains a response to any question in this Part V ☐					
		Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a	470		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes		
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	2a	5,601		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a			No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8			
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the organization make any taxable distributions under section 4966?	9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b			
10	Section 501(c)(7) organizations. Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b			
11	Section 501(c)(12) organizations. Enter				
a	Gross income from members or shareholders.	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a			
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b			
c	Enter the aggregate amount of reserves on hand.	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a			No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b			

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	83		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	80
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	No
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	► KY , TN
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☒ Another's website ☒ Upon request	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. ► ROBERT IVY CFO 1000 CHURCH STREET NASHVILLE, TN 37203 (615) 259-9622	

Check if Schedule O contains a response to any question in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	2,390,043	0	310,589

2 Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. 15

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
EXECUTIVE CLEANING GROUP OF NASHVILLE LLC 3700 MURFREESBORO PIKE ANTIOCH, TN 37013	CLEANING SERVICES	663,021
WHAPPS LLC ONLINE REWARDS 3102 MAPLE AVE SUITE 450 DALLAS, TN 75201	MY Y REWARDS	591,641
ATIBA SOFTWARE LLC 1720 WEST END AVENUE SUITE 300 NASHVILLE, TN 37203	SOFTWARE PROGRAMMING	497,927
PRO-CLEAN LLC PO BOX 416 KINGSTON SPRINGS, TN 37082	CLEANING SERVICES	329,714
INK ON PAPER LLC 700 INVERNESS AVENUE SUITE 108 NASHVILLE, TN 37204	PRINTING	223,718
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 8		

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a	39,746			
	b	Membership dues	1b	0			
	c	Fundraising events	1c	1,602,869			
	d	Related organizations	1d	0			
	e	Government grants (contributions)	1e	2,594,656			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	11,254,010			
	g	Noncash contributions included in lines 1a-1f \$ 2,052,766					
	h	Total. Add lines 1a-1f					
Program Service Revenue			Business Code				
	2a	MEMBERSHIP DUES	713940	48,360,875	48,360,875		
	b	PROGRAM SERVICE REVENUE	541610	22,833,774	22,833,774		
	c	MANAGEMENT FEES	541610	131,402	2,610	128,792	
	d	SALES TO MEMBERS	541610	725,851	725,851		
	e						
	f	All other program service revenue		0	0	0	0
	g	Total. Add lines 2a-2f			72,051,902		
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		182,473			182,473
	4	Income from investment of tax-exempt bond proceeds . .		0			
	5	Royalties		0			
	6a	(i) Real					
		(ii) Personal					
	b	Less rental expenses					
	c	Rental income or (loss) 0		0			
	d	Net rental income or (loss)		0			
	7a	(i) Securities					
		(ii) Other					
	b	Less cost or other basis and sales expenses		0			
	c	Gain or (loss) 0		89,600	89,600		
	d	Net gain or (loss)		89,600	89,600		
	8a	Gross income from fundraising events (not including \$ 1,602,869 of contributions reported on line 1c) See Part IV, line 18					
	a						
	b	Less direct expenses		388,111			
	c	Net income or (loss) from fundraising events . .		-388,111			-388,111
	9a	Gross income from gaming activities See Part IV, line 19					
	a						
	b	Less direct expenses					
	c	Net income or (loss) from gaming activities . .		0			
10a	Gross sales of inventory, less returns and allowances						
a							
b	Less cost of goods sold						
c	Net income or (loss) from sales of inventory . .		0				
Miscellaneous Revenue		Business Code					
11a	BUILDING/EQUIPMENT RENTAL	541610	526,427	526,427			
b	PUBLIC POLICY/MRC FEES	541610	193,740	193,740			
c	OTHER INCOME	541610	212,314	212,314			
d	All other revenue		0	0	0	0	
e	Total. Add lines 11a-11d			932,481			
12	Total revenue. See Instructions			88,359,626	72,945,191	128,792	-205,638

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	1,087,863	1,087,863		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	31,941	31,941		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	10,200	10,200		
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	1,832,396	495,663	1,200,293	136,440
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	36,365,585	32,740,025	2,889,147	736,413
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	2,255,972	1,906,844	252,226	96,902
9	Other employee benefits	2,198,766	1,873,027	240,530	85,209
10	Payroll taxes	2,969,371	2,616,401	293,134	59,836
11	Fees for services (non-employees)				
a	Management	0			
b	Legal	27,000		27,000	
c	Accounting	59,200		59,200	
d	Lobbying	6,793		6,793	
e	Professional fundraising See Part IV, line 17	0			
f	Investment management fees	0			
g	Other	3,060,131	2,040,856	932,902	86,373
12	Advertising and promotion	1,881,306	1,526,810	354,496	
13	Office expenses	3,962,347	3,643,701	285,361	33,285
14	Information technology	0			
15	Royalties	0			
16	Occupancy	9,546,074	9,149,663	391,980	4,431
17	Travel	1,064,479	814,644	226,025	23,810
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	1,137,770	914,032	190,819	32,919
20	Interest	2,546,392	1,999,902	546,490	
21	Payments to affiliates	263,386	216,886	44,683	1,817
22	Depreciation, depletion, and amortization	8,509,224	7,677,204	832,020	
23	Insurance	476,403	470,079	6,324	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	EQUIPMENT COSTS	1,616,962	1,018,705	593,289	4,968
b	ASSISTANCE/AWARDS	219,727			219,727
c	MISCELLANEOUS	424,202	332,738	76,681	14,783
d	PROGRAM SUPPLIES	1,107,760	1,018,675	79,779	9,306
e					
f	All other expenses	77,217	63,584	13,100	533
25	Total functional expenses. Add lines 1 through 24f	82,738,467	71,649,443	9,542,272	1,546,752
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	0			

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			3,646,235	1	10,177,926
	2	Savings and temporary cash investments			14,908,789	2	6,172,166
	3	Pledges and grants receivable, net			4,262,433	3	4,333,937
	4	Accounts receivable, net			994,873	4	1,112,774
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			474,755	9	765,838
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	201,056,332			
	b	Less: accumulated depreciation	10b	66,190,570	133,561,210	10c	134,865,762
	11	Investments—publicly traded securities				11	
	12	Investments—other securities. See Part IV, line 11			0	12	0
	13	Investments—program-related. See Part IV, line 11			0	13	0
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11			940,652	15	904,539
16	Total assets. Add lines 1 through 15 (must equal line 34)			158,788,947	16	158,332,942	
Liabilities	17	Accounts payable and accrued expenses			6,713,636	17	6,016,656
	18	Grants payable				18	
	19	Deferred revenue			3,292,220	19	3,272,479
	20	Tax-exempt bond liabilities			48,320,000	20	40,400,000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			6,763,135	23	9,322,692
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D			4,988,764	25	5,860,156
	26	Total liabilities. Add lines 17 through 25			70,077,755	26	64,871,983
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			80,319,688	27	87,242,758
	28	Temporarily restricted net assets			8,391,504	28	6,218,201
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			88,711,192	33	93,460,959
34	Total liabilities and net assets/fund balances			158,788,947	34	158,332,942	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	88,359,626
2	Total expenses (must equal Part IX, column (A), line 25)	2	82,738,467
3	Revenue less expenses Subtract line 2 from line 1	3	5,621,159
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	88,711,192
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-871,392
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	93,460,959

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE	Employer identification number 62-0476243
---	--

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	11,706,423	10,035,341	12,393,281	10,516,957	15,491,281	60,143,283
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0
4 Total. Add lines 1 through 3	11,706,423	10,035,341	12,393,281	10,516,957	15,491,281	60,143,283
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						5,716,973
6 Public Support. Subtract line 5 from line 4						54,426,310

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	11,706,423	10,035,341	12,393,281	10,516,957	15,491,281	60,143,283
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources		601,869	183,632	255,247	182,473	1,223,221
9 Net income from unrelated business activities, whether or not the business is regularly carried on	33,343	40,274	22,655	8,314	0	104,586
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets	0	553,424	923,026	1,100,523	932,481	3,509,454
11 Total support (Add lines 7 through 10)						64,980,544

12 Gross receipts from related activities, etc (See instructions)

1267,054,019

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	83 760 %
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15	98 550 %

16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage			
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15		
16 Public support percentage from 2010 Schedule A, Part III, line 15	16		

Section D. Computation of Investment Income Percentage			
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17		
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18		
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization			
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization			
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions			

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation
OTHER INCOME, SCHEDULE A, PART II, LINE 10, DESCRIPTION - , COLUMN A - , COLUMN B - , COLUMN C - , COLUMN D - , COLUMN E - , COLUMN F - , DESCRIPTION - OTHER INCOME, COLUMN A - , COLUMN B - 553424, COLUMN C - 923026, COLUMN D - 271490, COLUMN E - 212314, COLUMN F - 3509454, DESCRIPTION - BUILDING/EQUIPMENT RENTAL, COLUMN A - , COLUMN B - , COLUMN C - , COLUMN D - 467167, COLUMN E - 526427, COLUMN F - 993594, DESCRIPTION - PUBLIC POLICY/MRC FEES, COLUMN A - , COLUMN B - 0, COLUMN C - , COLUMN D - 361866, COLUMN E - 193740, COLUMN F - 555606,,

Additional Data

Software ID: 11000230

Software Version: v2011.1.0

EIN: 62-0476243

Name: YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)							(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former				
DECOSTA JENKINS ASSISTANT TREASURER	1 00	X		X				0	0	0	
FRANK DROWATA PAST CHAIR	1 00	X		X				0	0	0	
JOYCE COOK SECRETARY	1 00	X		X				0	0	0	
LEILANI BOULWARE CHAIR	1 00	X		X				0	0	0	
MARTY DICKENS CHAIR-ELECT	1 00	X		X				0	0	0	
RANDY LASZEWSKI TREASURER	1 00	X		X				0	0	0	
ALISON EGERTON BOARD MEMBER	1 00	X						0	0	0	
ANN SCHNEIDER BOARD MEMBER	1 00	X						0	0	0	
BILL HAGENBUCH BOARD MEMBER	1 00	X						0	0	0	
BILL HAWKINS BOARD MEMBER	1 00	X						0	0	0	
BILL HENDERSON BOARD MEMBER	1 00	X						0	0	0	
BILL LEE BOARD MEMBER	1 00	X						0	0	0	
BRENDA GILMORE BOARD MEMBER	1 00	X						0	0	0	
BRETT SWEET BOARD MEMBER	1 00	X						0	0	0	
CAL TURNER BOARD MEMBER	1 00	X						0	0	0	
CARTER ANDREWS BOARD MEMBER	1 00	X						0	0	0	
CARTER TODD BOARD MEMBER	1 00	X						0	0	0	
COLIN BARRETT BOARD MEMBER	1 00	X						0	0	0	
DAVID BOHAN BOARD MEMBER	1 00	X						0	0	0	
DAVID WILDS BOARD MEMBER	1 00	X						0	0	0	
DAVID WILSON BOARD MEMBER	1 00	X						0	0	0	
DON MACLEOD BOARD MEMBER	1 00	X						0	0	0	
DOYLE RIPPEE BOARD MEMBER	1 00	X						0	0	0	
DR ELBERT BROOKS BOARD MEMBER	1 00	X						0	0	0	
ED ZAVALA BOARD MEMBER	1 00	X						0	0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)							(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former				
ELLEN BRYSON BOARD MEMBER	1 00	X						0	0	0	
FARSHEED FERDOWSI BOARD MEMBER	1 00	X						0	0	0	
FLORENCE DAVIS BOARD MEMBER	1 00	X						0	0	0	
FRED CASSETTY BOARD MEMBER	1 00	X						0	0	0	
GEORGE H CATE BOARD MEMBER	1 00	X						0	0	0	
GEORGE YOWELL BOARD MEMBER	1 00	X						0	0	0	
GINA SCOTT BOARD MEMBER	1 00	X						0	0	0	
GUICE SMITH BOARD MEMBER	1 00	X						0	0	0	
H LEE BARFIELD II BOARD MEMBER	1 00	X						0	0	0	
HOMER B GIBBS JR BOARD MEMBER	1 00	X						0	0	0	
JAMES A WEBB III BOARD MEMBER	1 00	X						0	0	0	
JAMES W GRANBERY BOARD MEMBER	1 00	X						0	0	0	
JANIE CHAFFIN BOARD MEMBER	1 00	X						0	0	0	
JASON HORNER BOARD MEMBER	1 00	X						0	0	0	
JENNY ADCOX BOARD MEMBER	1 00	X						0	0	0	
JERRY BRASE BOARD MEMBER	1 00	X						0	0	0	
JIM BURNETT BOARD MEMBER	1 00	X						0	0	0	
JIM SHAUB BOARD MEMBER	1 00	X						0	0	0	
JODY BARRETT BOARD MEMBER	1 00	X						0	0	0	
JOHN EAKIN BOARD MEMBER	1 00	X						0	0	0	
JOHN ED MILLER BOARD MEMBER	1 00	X						0	0	0	
JOHN MIRES BOARD MEMBER	1 00	X						0	0	0	
JONATHAN JONES BOARD MEMBER	1 00	X						0	0	0	
JOSEPH SAUD BOARD MEMBER	1 00	X						0	0	0	
LARI WHITE BOARD MEMBER	1 00	X						0	0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LAWSON ALLEN BOARD MEMBER	1 00	X						0	0	0
LINAS SUDZIUS BOARD MEMBER	1 00	X						0	0	0
LIZ WILSON BOARD MEMBER	1 00	X						0	0	0
LOUIS UPKINS BOARD MEMBER	1 00	X						0	0	0
MARY LEE BARTLETT BOARD MEMBER	1 00	X						0	0	0
MELANIE HADLEY BOARD MEMBER	1 00	X						0	0	0
MIKE CLEMMER BOARD MEMBER	1 00	X						0	0	0
MIKE SCHATZLEIN BOARD MEMBER	1 00	X						0	0	0
PAM THOMAS BOARD MEMBER	1 00	X						0	0	0
PAT MCGUIGAN BOARD MEMBER	1 00	X						0	0	0
PHIL PFEFFER BOARD MEMBER	1 00	X						0	0	0
RANDY LOWRY BOARD MEMBER	1 00	X						0	0	0
REVBOb SPAIN BOARD MEMBER	1 00	X						0	0	0
RICH FORD BOARD MEMBER	1 00	X						0	0	0
RICHARD TOMKINS BOARD MEMBER	1 00	X						0	0	0
RONALD F KNOX JR BOARD MEMBER	1 00	X						0	0	0
ROUPEN M GULBENK BOARD MEMBER	1 00	X						0	0	0
SANDRA FULTON BOARD MEMBER	1 00	X						0	0	0
SCOTT CORNWELL BOARD MEMBER	1 00	X						0	0	0
STEWART BRONAUGH BOARD MEMBER	1 00	X						0	0	0
STUART MCWHORTER BOARD MEMBER	1 00	X						0	0	0
TARRI BYE BOARD MEMBER	1 00	X						0	0	0
THOMAS LYNN BOARD MEMBER	1 00	X						0	0	0
TOM MOUCKA BOARD MEMBER	1 00	X						0	0	0
TRUDY CARPENTER BOARD MEMBER	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
W RIDLEY WILLS II BOARD MEMBER	1 00	X						0	0	0
WALT LEAVER BOARD MEMBER	1 00	X						0	0	0
WALTER KNESTRICK BOARD MEMBER	1 00	X						0	0	0
WILLIAM B WADLINGTON MD BOARD MEMBER	1 00	X						0	0	0
WILLIAM E TURNER JR BOARD MEMBER	1 00	X						0	0	0
WILLIAM M WILSON BOARD MEMBER	1 00	X						0	0	0
WOOD CALDWELL BOARD MEMBER	1 00	X						0	0	0
YANCY BELCHER BOARD MEMBER	1 00	X						0	0	0
GARY A COBBS SR VP OF ORGANIZATIONAL ADVANCEMENT	45 00			X				121,300	0	18,552
JOHN MARK JOHNSON CEO	45 00			X				374,401	0	47,071
KEITH COSS SR VP OF LEADERSHIP	45 00			X				160,863	0	22,069
LISA BECK SR VP OF YOUTH SERVICES	45 00			X				139,089	0	18,543
MARIA WOLFE SR VP OF BRAND STRATEGY	45 00			X				129,421	0	17,308
MICHAEL HEILBRONN CHIEF OPERATING OFFICER	45 00			X				197,818	0	27,829
PETER M OLDHAM CHIEF ADMINISTRATIVE OFFICER	45 00			X				212,984	0	29,709
ROBERT D IVY CHIEF FINANCIAL OFFICER	45 00			X				165,561	0	2,869
ROBERT W GRAY SR VP OF FACILITIES	45 00			X				141,625	0	17,502
SUZANNE ILER SR VP OF PHILANTHROPY	45 00			X				128,159	0	19,519
CAROLE CARTER GROUP VP	45 00					X		120,865	0	17,423
HAKAN DARUD HEAD TENNIS PRO	45 00					X		156,463	0	22,278
KENNETH C ALONZO GROUP VP	45 00					X		111,479	0	14,355
LAUREL WILSON GROUP VP	45 00					X		111,069	0	17,257
ROBERT KNESTRICK GROUP VP	45 00					X		118,946	0	18,305

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE	Employer identification number 62-0476243
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV	
2	Political expenditures	▶ \$
3	Volunteer hours	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes ☐ No
4a	Was a correction made?	☐ Yes ☐ No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities	▶ \$
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes ☐ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A

Check

☐

if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a. If zero or less, enter -0-														
i	Subtract line 1f from line 1c. If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes ☐ No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
	a Volunteers?			
	b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
	c Media advertisements?			
	d Mailings to members, legislators, or the public?			
	e Publications, or published or broadcast statements?			
	f Grants to other organizations for lobbying purposes?			
	g Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		6,793
	h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
	i Other activities? If "Yes," describe in Part IV		No	
	j Total lines 1c through 1i			6,793
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year		
b	Carryover from last year		
c	Total		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
Description of the activities reported on Lines 1a through 1i	Schedule C, Part II-B, Line 1	A CONSULTING FIRM IS CONTRACTED TO PROVIDE THE YMCA OF MIDDLE TENNESSEE WITH ADVICE, INFORMATION AND ASSISTANCE FROM TIME TO TIME AS REQUESTED BY THE ORGANIZATION IN CONNECTION WITH LEGISLATION AND STATE EXECUTIVE BRANCH ACTIVITIES PERTAINING TO BUSINESS AND REGULATORY ISSUES AFFECTING THE ORGANIZATION

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)☐ Preservation of an historically importantly land area
☐ Protection of natural habitat☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

► \$ _____

(ii) Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2011

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations
- 4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV
- 5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIV and complete the following table
- | | |
|----|--------|
| | Amount |
| 1c | |
| 1d | |
| 1e | |
| 1f | |
- 2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance	64,781	92,810	128,821	156,128	
b Contributions	942,973	221	3,302	193	
c Investment earnings or losses					
d Grants or scholarships	53,057	28,250	39,313	27,500	
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	954,697	64,781	92,810	128,821	

- 2

Provide the estimated percentage of the year end balance held as
- a

Board designated or quasi-endowment ▶
- b

Permanent endowment ▶
- c

Term endowment ▶ 100 000 %
- 3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- (i)

unrelated organizations

(ii)

related organizations
- b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?
- | | | |
|--------|-----|----|
| | Yes | No |
| 3a(i) | | No |
| 3a(ii) | Yes | |
| 3b | Yes | |
- 4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		11,177,445		11,177,445
b Buildings		145,936,056	39,397,509	106,538,547
c Leasehold improvements		8,171,551	4,052,189	4,119,362
d Equipment		34,333,897	22,740,872	11,593,025
e Other		1,437,383		1,437,383
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				134,865,762

Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	188,359,626
2	Total expenses (Form 990, Part IX, column (A), line 25)	282,738,467
3	Excess or (deficit) for the year Subtract line 2 from line 1	35,621,159
4	Net unrealized gains (losses) on investments	4
5	Donated services and use of facilities	5
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8-871,392
9	Total adjustments (net) Add lines 4 - 8	9-871,392
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	104,749,767

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return		
1	Total revenue, gains, and other support per audited financial statements	188,763,237
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
a	Net unrealized gains on investments2a	
b	Donated services and use of facilities2b15,500	
c	Recoveries of prior year grants2c	
d	Other (Describe in Part XIV)2d388,111	
e	Add lines 2a through 2d	2e403,611
3	Subtract line 2e from line 1	388,359,626
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b0	
c	Add lines 4a and 4b	4c0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	588,359,626

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return		
1	Total expenses and losses per audited financial statements	184,013,470
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
a	Donated services and use of facilities2a15,500	
b	Prior year adjustments2b	
c	Other losses2c	
d	Other (Describe in Part XIV)2d1,259,503	
e	Add lines 2a through 2d	2e1,275,003
3	Subtract line 2e from line 1	382,738,467
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b0	
c	Add lines 4a and 4b	4c0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	582,738,467

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
Intended uses of endowment funds	Schedule D, Part V, Line 4	THE ORGANIZATION'S ENDOWMENT FUNDS (HELD BY THE YMCA FOUNDATION OF MIDDLE TENNESSEE) BENEFIT THE YMCA OF MIDDLE TENNESSEE, GIVING PRIORITY TO MAJOR MAINTENANCE, MODERNIZATION OR EXPANSION OF FACILITIES, EXTENSION OF SERVICES, AND DEVELOPING AND TRAINING PROFESSIONAL LEADERSHIP.
FIN 48 (ASC 740) footnote	Schedule D, Part X, Line 2	THE YMCA QUALIFIES AS A NONPROFIT ORGANIZATION EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE YMCA PAYS TAX ON UNRELATED BUSINESS INCOME FROM CERTAIN ACTIVITIES. THESE ACTIVITIES AND THE RELATED TAX WERE INSIGNIFICANT IN 2011 AND 2010. THE YMCA FILES U.S. FEDERAL FORM 990 FOR ORGANIZATIONS EXEMPT FROM INCOME TAX AND FORM 990-T, AN EXEMPT ORGANIZATION BUSINESS INCOME TAX RETURN. IN ADDITION, THE YMCA FILES A TENNESSEE STATE INCOME TAX RETURN. THE YMCA FOLLOWS FINANCIAL ACCOUNTING STANDARDS BOARD ACCOUNTING STANDARDS CODIFICATION ("FASB ASC") GUIDANCE RELATED TO UNRECOGNIZED TAX BENEFITS. THE GUIDANCE CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ORGANIZATION'S FINANCIAL STATEMENTS. THIS GUIDANCE PRESCRIBES A MINIMUM PROBABILITY THRESHOLD THAT A TAX POSITION MUST MEET BEFORE A FINANCIAL STATEMENT BENEFIT IS RECOGNIZED. THE MINIMUM THRESHOLD IS DEFINED AS A TAX POSITION THAT IS MORE LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION BY THE APPLICABLE TAXING AUTHORITY, INCLUDING RESOLUTION OF ANY RELATED APPEALS OR LITIGATION PROCESSES, BASED ON THE TECHNICAL MERITS OF THE POSITION. THE TAX BENEFIT TO BE RECOGNIZED IS MEASURED AS THE LARGEST AMOUNT OF BENEFIT THAT IS GREATER THAN FIFTY PERCENT LIKELY OF BEING REALIZED UPON ULTIMATE SETTLEMENT. THE YMCA HAS NO TAX PENALTIES OR INTEREST REPORTED IN THE ACCOMPANYING FINANCIAL STATEMENTS. TAX YEARS THAT REMAIN OPEN FOR EXAMINATION INCLUDE YEARS ENDED DECEMBER 31, 2008 THROUGH 2011.

1

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ► _____

3 Enter total number of other organizations or entities ► _____

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

[illegible]

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Schedule F (Form 990) 2011

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and e-mail solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☐ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		TOURNAMENT OF CHAMPIONS (event type)	MARYLAND FARMS KICKOFF (event type)	69 (total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	98,300	127,950	1,376,619
	2	Less Charitable contributions	98,300	127,950	1,376,619
	3	Gross income (line 1 minus line 2)	0	0	0
Direct Expenses	4	Cash prizes			0
	5	Non-cash prizes	12,000		12,000
	6	Rent/facility costs			0
	7	Food and beverages	200		200
	8	Entertainment			0
	9	Other direct expenses	8,176	1,800	365,935
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d) ▶			

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
Revenue					(Add col (a) through col (c))
1	Gross revenue				
Direct Expenses	2	Cash prizes			
	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	☐ Yes ☐ No	☐ Yes ☐ No	
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

- 11

Does the organization operate gaming activities with nonmembers?

☐

Yes

☐

No
- 12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐

Yes

☐

No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐

Yes

☐

No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16

Gaming manager information

Name

Gaming manager compensation

\$

Description of services provided

☐

Director/officer

☐

Employee

☐

Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐

Yes

☐

No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV

Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
------------	-----------------	-------------

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) JL TURNER FIFTY FORWARD174 RAINS AVE NASHVILLE,TN 37203	62-0566419	501(C)(3)	136,370				TO FURTHER EXEMPT PURPOSE
(2) YMCA OF CHATTANOOGA301 W 6TH STREET CHATANOOGA,TN 37402	62-0475699	501(C)(3)	8,216				TO FURTHER EXEMPT PURPOSE
(3) YMCA FOUNDATION OF MIDDLE TENNESSEE1000 CHURCH STREET NASHVILLE,TN 37203	51-0196924	501(C)(3)	942,973				MAINTENANCE OF BLDG & GROUNDS OF JC DAVIS

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3

3

Enter total number of other organizations listed in the line 1 table

0

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
See Additional Data Table					

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
Procedures for monitoring use of grant funds	Schedule I, Part I, Line 2	ALL GRANT INDIVIDUALS ARE REQUIRED TO PROVIDE RECEIPTS OR INVOICES FOR ALL EXPENDITURES

Software ID: 11000230
Software Version: v2011.1.0
EIN: 62-0476243
Name: YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Form 990, Schedule I, Part III, Grants and Other Assistance to Individuals in the United States

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
AUTO REPAIRS	1	275			
FLOOD ASSISTANCE	5	2,253			
GROCERIES / ASSISTANCE	13	3,674			
GROUP HOME - MISC	3	2,422			
MISC	16	2,617			
GROUP HOME - RESIDENCE STIPEND	1	4,740			
SEAL TEAM - STIPEND	10	1,020			
TUITION / TRAINING / BOOKS	25	14,589			
UTILITIES ASSISTANCE	2	351			

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE	Employer identification number 62-0476243
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Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
☐ First-class or charter travel		
☐ Travel for companions		
☐ Tax idemnification and gross-up payments		
☐ Discretionary spending account		
☐ Housing allowance or residence for personal use		
☐ Payments for business use of personal residence		
☐ Health or social club dues or initiation fees		
☐ Personal services (e g , maid, chauffeur, chef)		
1b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain		
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?		
3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
☒ Compensation committee		
☐ Independent compensation consultant		
☐ Form 990 of other organizations		
☐ Written employment contract		
☒ Compensation survey or study		
☒ Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a Receive a severance payment or change-of-control payment?		No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?		No
c Participate in, or receive payment from, an equity-based compensation arrangement?		No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a The organization?		No
b Any related organization?		No
If "Yes," to line 5a or 5b, describe in Part III		
6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a The organization?		No
b Any related organization?		No
If "Yes," to line 6a or 6b, describe in Part III		
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III		No
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III		No
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) JOHN MARK JOHNSON	(i)	305,192	57,000	12,209	43,463	3,608	421,472	0
	(ii)	0	0	0	0	0	0	0
(2) MICHAEL HEILBRONN	(i)	177,422	19,056	1,340	23,577	4,252	225,647	0
	(ii)	0	0	0	0	0	0	0
(3) ROBERT D IVY	(i)	164,721	0	840	0	2,869	168,430	0
	(ii)	0	0	0	0	0	0	0
(4) PETER M OLDHAM	(i)	192,872	19,272	840	25,457	4,252	242,693	0
	(ii)	0	0	0	0	0	0	0
(5) LISA BECK	(i)	128,886	9,363	840	16,691	1,852	157,632	0
	(ii)	0	0	0	0	0	0	0
(6) ROBERT W GRAY	(i)	131,868	8,917	840	16,995	507	159,127	0
	(ii)	0	0	0	0	0	0	0
(7) KEITH COSS	(i)	148,729	10,294	1,840	19,304	2,765	182,932	0
	(ii)	0	0	0	0	0	0	0
(8) HAKAN DARUD	(i)	155,538	265	660	18,776	3,502	178,741	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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Schedule K
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I

Bond Issues

(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	(f) Description of Purpose	(g) Defeased		(h) On Behalf of Issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A INDUSTRIAL DEVELOPMENT BOARD OF THE METROP GOVT OF NASHVILLE & DAVIDSON CO	62-1162842	5920650L8	12-06-2007	31,440,000	CONSTRUCTION AND EQUIPMENT ACTIVITIES		X		X		X

Part II

Proceeds

		A		B		C		D	
1	Amount of bonds retired	13,160,000							
2	Amount of bonds defeased	0							
3	Total proceeds of issue	31,440,000							
4	Gross proceeds in reserve funds	0							
5	Capitalized interest from proceeds	508,796							
6	Proceeds in refunding escrow	0							
7	Issuance costs from proceeds	149,710							
8	Credit enhancement from proceeds	24,594							
9	Working capital expenditures from proceeds	0							
10	Capital expenditures from proceeds	30,756,900							
11	Other spent proceeds	0							
12	Other unspent proceeds	0							
13	Year of substantial completion	2011							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		X						
15	Were the bonds issued as part of an advance refunding issue?		X						
16	Has the final allocation of proceeds been made?	X							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X							

Part III

Private Business Use

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X						
2	Are there any lease arrangements that may result in private business use of bond-financed property?		X						

Part III

Private Business Use (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		X						
b	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c	Are there any research agreements that may result in private business use of bond-financed property?		X						
d	If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government	0 %							
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government	0 %							
6	Total of lines 4 and 5	0 %							
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	X							

Part IV

Arbitrage

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		X						
2	Is the bond issue a variable rate issue?	X							
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?	X							
b	Name of provider	BANK OF AMERICA							
c	Term of hedge	20 0							
d	Was the hedge superintegrated?		X						
e	Was a hedge terminated?		X						
4a	Were gross proceeds invested in a GIC?		X						
b	Name of provider								
c	Term of GIC	0 0							
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		X						
6	Did the bond issue qualify for an exception to rebate?		X						

Part V

Procedures To Undertake Corrective Action

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations ☐ Yes ☒ No

Part VI

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier	Return Reference	Explanation
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Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V lines 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total ▶ \$ _____										

Part III Grants or Assistance Benefitting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of grant or type of assistance

Part IV

Business Transactions Involving Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) DECOSTA JENKINS	BOARD MEMBER & TREASURER	2,131,772	ELECTRICAL SERVICES PROVIDED TO FACILITIES FROM NASHVILLE ELECTRIC		No
(2) BILL LEE	BOARD MEMBER	102,557	HVAC REPAIRS/MAINTENANCE SERVICES PROVIDED BY LEE COMPANY		No
(3) BILL KNESTRICK	SON OF BOARD MEMBER	423,433	CONSTRUCTION/RENOVATION SERVICES PROVIDED BY KNESTRICK CONTRACTOR		No

Part V

Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

NonCash Contributions

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other	X	1	2,000,000	MARKET VALUE
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
AUDIO				
25 Other ► (VIDEO)	X	3	4,750	OPINIONS OF EXPERTS
26 Other ► (FOOD)	X	12	24,585	OPINIONS OF EXPERTS
27 Other ► (GIFTS)	X	2	2,291	OPINIONS OF EXPERTS
28 Other ► (MATERIALS)	X	10	20,695	OPINIONS OF EXPERTS
Other ► (SIGNS)	X	1	346	OPINIONS OF EXPERTS
Other ► (MISCELLANEOUS)	X	1	99	OPINIONS OF EXPERTS

29

Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

0

30a

During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

30a

No

b If "Yes," describe the arrangement in Part II

31

Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

31

No

32a

Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?

32a

No

b If "Yes," describe in Part II

33

If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

Part III

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
Explanations of reporting method for number of contributions	Schedule M, Part I	REAL ESTATE - OTHER NUMBER OF CONTRIBUTIONS
Number of contributions or items contributed	Schedule M, part I, column (b), Line other=AUDIO VIDEO	
Number of contributions or items contributed	Schedule M, part I, column (b), Line other=FOOD	
Number of contributions or items contributed	Schedule M, part I, column (b), Line other=GIFTS	
Number of contributions or items contributed	Schedule M, part I, column (b), Line other=MATERIALS	

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

**Open to Public
Inspection**

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE	Employer identification number 62-0476243
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Identifier	Return Reference	Explanation
MISSION	FORM 990, PART III, LINE 1	OUR VISION IS TO OFFER HOPE FOR LIFE TO PEOPLE OF ALL AGES, FAITHS, RACES, BACKGROUNDS AND ABILITIES, REGARDLESS OF THEIR SOCIO-ECONOMIC CIRCUMSTANCE. THROUGH A RANGE OF QUALITY OUTCOME-BASED PROGRAMS, SERVICES, PARTNERSHIPS AND COLLABORATIONS, WE OFFER HOPE THROUGHOUT MIDDLE TENNESSEE AND SOUTHERN KENTUCKY. BY INSPIRING YOUTH, IMPROVING HEALTH, SERVING OTHERS AND CREATING COMMUNITY IN ALL THAT WE DO-FROM INSPIRING HEALTHIER LIFESTYLES TO PROVIDING QUALITY OUTREACH PROGRAMS THAT MEET EMERGING COMMUNITY NEEDS-WE STRIVE TO MODEL AND TEACH THE YMCA'S CORE CHARACTER VALUES OF CARING, HONESTY, RESPECT AND RESPONSIBILITY. WE BELIEVE THAT EVERYONE DESERVES A CHANCE TO WORK TOWARD REACHING THEIR FULL POTENTIAL, REGARDLESS OF SOCIO-ECONOMIC CIRCUMSTANCES. THANKS TO OUR COMMUNITY'S GENEROUS SUPPORT OF OUR ANNUAL GIVING CAMPAIGN, OUR OPEN DOORS INCOME-BASED RATE SCALE ENSURES THAT OUR YMCA REMAINS AVAILABLE TO ALL, REGARDLESS OF INCOME LEVEL OR ABILITY TO PAY.

Identifier	Return Reference	Explanation
Family/business relationships amongst interested persons	Form 990, Part VI, Section A, Line 2	H LEE BARFIELD II & LAWSON ALLEN - FAMILY RELATIONSHIP, DAVID WILDS & CAL TURNER - BUSINESS RELATIONSHIP, ROBERT KNESTRICK & WALTER KNESTRICK - FAMILY RELATIONSHIP, JAMES A WEBB AND JAMES W GRANBERY - BUSINESS RELATIONSHIP

Identifier	Return Reference	Explanation
Classes of members or stockholders	Form 990, Part VI, Section A, Line 6	THE BY LAWS DEFINE "VOTING MEMBERS" TO BE MEMBERS OF THE ASSOCIATION BOARD AND OF EACH CENTER BOARD

Identifier	Return Reference	Explanation
Members or stockholders electing members of governing body	Form 990, Part VI, Section A, Line 7a	THE Y HAS "VOTING MEMBERS" WHO ELECT THE ASSOCIATION BOARD (THE "GOVERNING BODY") EACH YEAR. THE BYLAWS DEFINE "VOTING MEMBERS" TO BE MEMBERS OF THE ASSOCIATION BOARD AND OF EACH CENTER BOARD.

Identifier	Return Reference	Explanation
Decisions requiring approval by members or stockholders	Form 990, Part VI, Section A, Line 7b	DECISIONS OF THE GOVERNING BODY THAT ARE SUBJECT TO APPROVAL BY THE VOTING MEMBERS ARE SET FORTH IN TENNESSEE LAW AND INCLUDE MERGERS BETWEEN THE Y AND OTHER ENTITIES

Identifier	Return Reference	Explanation
Review of form 990 by governing body	Form 990, Part VI, Section B, Line 11b	THE Y'S CFO WORKS WITH ITS AUDITORS TO PREPARE THE 990 AFTER BEING REVIEWED BY THE CFO, THE 990 IS DISTRIBUTED TO BOARD MEMBERS VIA E-MAIL AND/OR REGULAR MAIL PRIOR TO ITS BEING FILED WITH THE IRS BOARD MEMBERS ARE AFFORDED WHAT THE CFO BELIEVES TO BE A REASONABLE AMOUNT OF TIME TO REVIEW THE 990 BOARD MEMBERS ARE REQUESTED TO NOTIFY THE CFO WHEN THEY HAVE COMPLETED THEIR REVIEW SEPARATELY, THE Y SENDS THE FORM 990 TO EACH MEMBER OF ITS FINANCE COMMITTEE REQUESTING THEIR REVIEW PRIOR TO THE 990 BEING FILED WITH THE IRS

Identifier	Return Reference	Explanation
Conflict of interest policy	Form 990, Part VI, Section B, Line 12c	THE Y HAS A CONFLICTS COMMITTEE, WHICH IS COMPOSED OF 3 VOLUNTEERS. THIS COMMITTEE ANNUALLY DISTRIBUTES A COPY OF THE ASSOCIATION'S CONFLICTS POLICY AND A DISCLOSURE STATEMENT TO ALL ASSOCIATION BOARD MEMBERS AND SENIOR EXECUTIVES. ALL SUCH PERSONS MUST COMPLETE, SIGN AND RETURN THE DISCLOSURE STATEMENT. THE DISCLOSURE STATEMENTS ARE REVIEWED BY THE CONFLICTS COMMITTEE. THE CONFLICTS COMMITTEE HAS FULL POWER TO EVALUATE AND APPROVE OR DISAPPROVE ANY TRANSACTION PRESENTED AS A POTENTIAL CONFLICT. BOARD MEMBERS AND SENIOR EXECUTIVES ARE UNDER A CONTINUING RESPONSIBILITY TO NOTIFY THE CONFLICTS COMMITTEE ABOUT POTENTIAL CONFLICTS THAT MAY ARISE PRIOR TO THE DISTRIBUTION OF THE NEXT ANNUAL DISCLOSURE STATEMENT. IN ADDITION, THOSE STAFF MEMBERS WHO ARE AUTHORIZED TO ENGAGE IN TRANSACTIONS ON BEHALF OF THE Y MUST REPORT TO THE CONFLICTS COMMITTEE ANY PROPOSED TRANSACTIONS BETWEEN THE Y AND AN ASSOCIATION BOARD MEMBER. THE COMMITTEE MAY APPROVE OR DISAPPROVE ANY SUCH PROPOSED TRANSACTION. ANY MEMBER OF THE ASSOCIATION'S BOARD WHO HAS A POTENTIAL CONFLICT OF INTEREST IN A SPECIFIC TRANSACTION UNDER CONSIDERATION AT A BOARD MEETING IS EXPECTED TO RECUSE HIM/HERSELF FROM ANY INFLUENCE ON SUCH ACTION, REQUEST THE MINUTES OF THE MEETING NOTE HIS/HER ABSTENTION AND, WHERE APPROPRIATE, LEAVE THE ROOM DURING DISCUSSION OF THE ACTION.

Identifier	Return Reference	Explanation
Process used to establish compensation of top management official	Form 990, Part VI, Section B, Line 15a	THE Y USES THE HAY SYSTEM IN "POINTING" ALL OF ITS POSITIONS, INCLUDING THE CEO. COMPENSATION OF THE Y'S CEO IS DETERMINED EACH YEAR BY THE CEO COMPENSATION COMMITTEE, CONSISTING OF 4 BOARD MEMBERS. THE COMMITTEE ESTABLISHES ANNUAL GOALS FOR THE CEO, EVALUATES THE CEO'S PERFORMANCE, AND USES COMPARABILITY DATA IN SETTING THE CEO'S COMPENSATION. THE COMMITTEE MAINTAINS WRITTEN RECORDS OF ITS DELIBERATIONS AND DISCUSSIONS. COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES IS DETERMINED BY THEIR SUPERVISORS, UTILIZING THE HAY SYSTEM AND THE EXPERTISE OF THE Y'S PEOPLE'S SERVICES DEPARTMENT.

Identifier	Return Reference	Explanation
Governing documents, conflict of interest policy and financial statements available to the public	Form 990, Part VI, Section C, Line 19	THE Y'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST

Identifier	Return Reference	Explanation
Other changes in net assets or fund balances	Form 990, Part XI, Line 5	CHANGE IN DERIVATIVE LIABILITY - -871392,

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships
▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE

Employer identification number
62-0476243

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) YMCA FOUNDATION OF MIDDLE TENNESSEE 1000 CHURCH STREET NASHVILLE, TN 372033420 51-0196924	MAINTAINS A PERMANENT ENDOWMENT FUND FOR THE YMCA OF MIDDLE TENNESSEE	TN	501(C)(3)	11	NA		No

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Sale of assets to related organization(s)

g

Purchase of assets from related organization(s)

h

Exchange of assets with related organization(s)

i

Lease of facilities, equipment, or other assets to related organization(s)

j

Lease of facilities, equipment, or other assets from related organization(s)

k

Performance of services or membership or fundraising solicitations for related organization(s)

l

Performance of services or membership or fundraising solicitations by related organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n

Sharing of paid employees with related organization(s)

o

Reimbursement paid to related organization(s) for expenses

p

Reimbursement paid by related organization(s) for expenses

q

Other transfer of cash or property to related organization(s)

r

Other transfer of cash or property from related organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

Yes

Yes

No

No

No

No

No

No

No

No

No

Yes

No

No

Yes

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2011

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation	
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