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Form 990-PF

Return of Private Foundation
or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation

OMB No 1545-0052

2011

Department of the Treasury
Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

For calendar year 2011 or tax year beginning

, 2011, and ending

, 20

Name of foundation INDEPENDENT INSURANCE AGENTS AND BROKERS OF
SOUTH CAROLINA FOUNDATION

A Employer identification number

57-0781364

Number and street (or P O box number if mail is not delivered to street address)

Room/suite

B Telephone number (see instructions)

(803) 731-9460

800 GRACERN ROAD

City or town, state, and ZIP code

COLUMBIA, SC 29210

G Check all that apply

☐ Initial return☐ Final return☐ Address change☐ Initial return of a former public charity☐ Amended return☐ Name change

H Check type of organization

☒ Section 501(c)(3) exempt private foundation☐ Section 4947(a)(1) nonexempt charitable trust☐ Other taxable private foundation

I Fair market value of all assets at end

of year (from Part II, col (c), line

16) \$ 45,459.

J Accounting method:

☐ Cash ☒ Accrual☐ Other (specify)

(Part I, column (d) must be on cash basis.)

C If exemption application is
pending, check here ☐D 1 Foreign organizations, check here ☐2 Foreign organizations meeting the
85% test, check here and attach
computation ☐E If private foundation status was terminated
under section 507(b)(1)(A), check here ☐F If the foundation is in a 60-month termination
under section 507(b)(1)(B), check here ☐**Part I Analysis of Revenue and Expenses** (The
total of amounts in columns (b), (c), and (d)
may not necessarily equal the amounts in
column (a) (see instructions).)(a) Revenue and
expenses per
books(b) Net investment
income(c) Adjusted net
income(d) Disbursements
for charitable
purposes
(cash basis only)

1	Contributions, gifts, grants, etc., received (attach schedule)	13,575.			
2	Check ☐ if the foundation is not required to attach Sch B				
3	Interest on savings and temporary cash investments				
4	Dividends and interest from securities	14,999.	14,999.		ATCH 1
5a	Gross rents				
b	Net rental income or (loss)				
6a	Net gain or (loss) from sale of assets not on line 10	15,506.			
b	Gross sales price for all assets on line 6a	154,867.			
7	Capital gain net income (from Part IV, line 2)		15,506.		
8	Net short-term capital gain				
9	Income modifications				
10a	Gross sales less returns and allowances				
b	Less Cost of goods sold				
c	Gross profit or (loss) (attach schedule)				
11	Other income (attach schedule)				
12	Total Add lines 1 through 11	44,080.	30,505.		
13	Compensation of officers, directors, trustees, etc.	0			
14	Other employee salaries and wages				
15	Pension plans, employee benefits				
16a	Legal fees (attach schedule)				
b	Accounting fees (attach schedule) ATCH 2	2,265.	2,265.		
c	Other professional fees (attach schedule)				
17	Interest	120.	120.		
18	Taxes (attach schedule) (see instructions)	147.	147.		
19	Depreciation (attach schedule) and depletion				
20	Occupancy				
21	Travel, conferences, and meetings				
22	Printing and publications				
23	Other expenses (attach schedule) ATCH 4	14,722.	14,722.		
24	Total operating and administrative expenses. Add lines 13 through 23	17,254.	17,254.		
25	Contributions, gifts, grants paid	19,185.			19,185.
26	Total expenses and disbursements Add lines 24 and 25	36,439.	17,254.	0	19,185.
27	Subtract line 26 from line 12				
a	Excess of revenue over expenses and disbursements	7,641.			
b	Net investment income (if negative, enter -0-)		13,251.		
c	Adjusted net income (if negative, enter -0-)				

Revenue
Operating and Administrative Expenses

MAY 21 2012

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Form 990-PF (2011)

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PAGE 1

Part II Balance Sheets

Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)

		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash - non-interest-bearing	23,530.	23,054.	23,054.
	2 Savings and temporary cash investments			
	3 Accounts receivable ▶			
	Less allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7 Other notes and loans receivable (attach schedule) ▶			
	Less allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10 a Investments - U S and state government obligations (attach schedule)	89,146.	91,441.	97,757.
	b Investments - corporate stock (attach schedule) ATCH 5	298,895.	315,069.	342,018.
	c Investments - corporate bonds (attach schedule) ATCH 6	85,967.	75,615.	83,367.
	11 Investments - land, buildings, and equipment basis Less accumulated depreciation (attach schedule) ▶			
12 Investments - mortgage loans				
13 Investments - other (attach schedule)				
14 Land, buildings, and equipment basis Less accumulated depreciation (attach schedule) ▶				
15 Other assets (describe ▶)				
16 Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I)	497,538.	505,179.	546,196.	
Liabilities	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable (attach schedule)			
	22 Other liabilities (describe ▶)			
23 Total liabilities (add lines 17 through 22)	0	0		
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ▶ ☐ and complete lines 24 through 26 and lines 30 and 31.			
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. ▶ ☒			
	27 Capital stock, trust principal, or current funds	497,538.	505,179.	
	28 Paid-in or capital surplus, or land, bldg, and equipment fund			
	29 Retained earnings, accumulated income, endowment, or other funds			
30 Total net assets or fund balances (see instructions)	497,538.	505,179.		
31 Total liabilities and net assets/fund balances (see instructions)	497,538.	505,179.		

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	497,538.
2 Enter amount from Part I, line 27a	2	7,641.
3 Other increases not included in line 2 (itemize) ▶	3	
4 Add lines 1, 2, and 3	4	505,179.
5 Decreases not included in line 2 (itemize) ▶	5	
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	505,179.

Form 990-PF (2011)

Part IV Capital Gains and Losses for Tax on Investment Income(a) List and describe the kind(s) of property sold (e.g., real estate,
2-story brick warehouse, or common stock, 200 shs MLC Co.)(b) How
acquired
P-Purchase
D-Donation(c) Date
acquired
(mo., day, yr.)(d) Date sold
(mo., day, yr.)**1a** SEE PART IV SCHEDULE**b****c****d****e**

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a			
b			
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	(l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h))
a			
b			
c			
d			
e			

2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	15,506.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8	{ }	3	0

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☐ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2010			
2009			
2008			
2007			
2006			

2 Total of line 1, column (d)	2	
3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	
4 Enter the net value of noncharitable-use assets for 2011 from Part X, line 5	4	
5 Multiply line 4 by line 3	5	
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	
7 Add lines 5 and 6	7	
8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions	8	

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

1 a- Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1		
Date of ruling or determination letter _____ (attach copy of letter if necessary - see instructions)		
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☐ and enter 1% of Part I, line 27b	1	265.
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col (b)		
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	2	
3 Add lines 1 and 2	3	265.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	4	0
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	265.
6 Credits/Payments		
a 2011 estimated tax payments and 2010 overpayment credited to 2011	6a	774.
b Exempt foreign organizations - tax withheld at source	6b	
c Tax paid with application for extension of time to file (Form 8868)	6c	
d Backup withholding erroneously withheld	6d	
7 Total credits and payments Add lines 6a through 6d	7	774.
8 Enter any penalty for underpayment of estimated tax Check here ☐ if Form 2220 is attached	8	
9 Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed	9	
10 Overpayment If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	509.
11 Enter the amount of line 10 to be Credited to 2012 estimated tax	11	509. Refunded

Part VII-A Statements Regarding Activities

	Yes	No
1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of the instructions for definition)? If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation \$ _____ (2) On foundation managers \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by General Instruction T		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV	X	
8 a Enter the states to which the foundation reports or with which it is registered (see instructions) SC,		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		X

Form 990-PF (2011)

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13		
Website address <u>N/A</u>				
14	The books are in care of <u>BETH CHASTIE</u>	Telephone no	<u>803-731-9460</u>	
Located at <u>800 GRACERN ROAD COLUMBIA, SC</u>		ZIP+4	<u>29210</u>	
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year	15		
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for Form TD F 90-22.1 If "Yes," enter the name of the foreign country	16	Yes	No
				X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year did the foundation (either directly or indirectly)		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	☐ Yes	☒ No
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	☐ Yes	☒ No
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	☐ Yes	☒ No
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	☐ Yes	☒ No
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	☐ Yes	☒ No
(6) Agree to pay money or property to a government official? (Exception: Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days)	☐ Yes	☒ No
b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?	1b	
Organizations relying on a current notice regarding disaster assistance check here		☐
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))		
a At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011? If "Yes," list the years	☐ Yes	☒ No
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions)	2b	
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?	☐ Yes	☒ No
b If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011)	3b	X
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b	X

Form 990-PF (2011)

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5 a** During the year, did the foundation pay or incur any amount to(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? ☐ Yes ☒ No(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive? ☐ Yes ☒ No(3) Provide a grant to an individual for travel, study, or other similar purposes? ☐ Yes ☒ No(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see instructions) ☐ Yes ☒ No(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? ☐ Yes ☒ No**b** If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? ☐ Yes ☒ NoOrganizations relying on a current notice regarding disaster assistance check here ☐**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? ☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6 a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No
If "Yes" to 6b, file Form 8870**7 a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? ☐ Yes ☒ No**b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? ☐ Yes ☒ No**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).**

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
ATTACHMENT 7		0	0	0

2 Compensation of five highest-paid employees (other than those included on line 1 - see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000 ☐

Form 990-PF (2011)

3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."

Part IX-A **Summary of Direct Charitable Activities**

Expenses

Part IX-B **Summary of Program-Related Investments** (see instructions)

Amount

Form 990-PF (2011)

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes		
a	Average monthly fair market value of securities	1a	522,403.
b	Average of monthly cash balances	1b	20,631.
c	Fair market value of all other assets (see instructions)	1c	
d	Total (add lines 1a, b, and c)	1d	543,034.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	543,034.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	8,146.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	534,888.
6	Minimum investment return. Enter 5% of line 5	6	26,744.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	26,744.
2a	Tax on investment income for 2011 from Part VI, line 5	2a	265.
b	Income tax for 2011 (This does not include the tax from Part VI)	2b	
c	Add lines 2a and 2b	2c	265.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	26,479.
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	26,479.
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	26,479.

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	19,185.
b	Program-related investments - total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	19,185.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions)	5	0
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	19,185.

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

Form 990-PF (2011)

Page 9

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1 Distributable amount for 2011 from Part XI, line 7				26,479.
2 Undistributed income, if any, as of the end of 2011			18,057.	
a Enter amount for 2010 only				
b Total for prior years 2009 , 2008 , 2007				
3 Excess distributions carryover, if any, to 2011				
a From 2006				
b From 2007				
c From 2008				
d From 2009				
e From 2010				
f Total of lines 3a through e				
4 Qualifying distributions for 2011 from Part XII, line 4 ▶ \$ 19,185.			18,057.	
a Applied to 2010, but not more than line 2a				
b Applied to undistributed income of prior years (Election required - see instructions)				
c Treated as distributions out of corpus (Election required - see instructions)				
d Applied to 2011 distributable amount				1,128.
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2011. (If an amount appears in column (d), the same amount must be shown in column (a).)				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5				
b Prior years' undistributed income Subtract line 4b from line 2b				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b Taxable amount - see instructions				
e Undistributed income for 2010 Subtract line 4a from line 2a Taxable amount - see instructions				
f Undistributed income for 2011 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2012				25,351.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions)				
8 Excess distributions carryover from 2006 not applied on line 5 or line 7 (see instructions)				
9 Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a	0			
10 Analysis of line 9				
a Excess from 2007				
b Excess from 2008				
c Excess from 2009				
d Excess from 2010				
e Excess from 2011				

Form 990-PF (2011)

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

NOT APPLICABLE

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2011, enter the date of the ruling

b Check box to indicate whether the foundation is a private operating foundation described in section

4942(j)(3) or

4942(j)(5)

2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed

Tax year

Prior 3 years

(e) Total

(a) 2011

(b) 2010

(c) 2009

(d) 2008

b 85% of line 2a

c Qualifying distributions from Part XII, line 4 for each year listed

d Amounts included in line 2c not used directly for active conduct of exempt activities

e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c

3 Complete 3a, b, or c for the alternative test relied upon

a "Assets" alternative test - enter

(1) Value of all assets

(2) Value of assets qualifying under section 4942(j)(3)(B)(i).

b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed

c "Support" alternative test - enter

(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties).

(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii).

(3) Largest amount of support from an exempt organization

(4) Gross investment income

Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year - see instructions.)**1 Information Regarding Foundation Managers:**

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2))

N/A

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.

N/A

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number of the person to whom applications should be addressed:

N/A

b The form in which applications should be submitted and information and materials they should include

N/A

c Any submission deadlines

N/A

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

N/A

3 Grants and Contributions Paid During the Year or Approved for Future Payment

[illegible]

Enter gross amounts unless otherwise indicated

(See worksheet in line 13 instructions to verify calculations)

Line No. Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes) (See instructions)

[illegible]

Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

Yes	No
-----	----

Schedule B(Form 990, 990-EZ,
or 990-PF)
Department of the Treasury
Internal Revenue Service**Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2011**Name of the organization**INDEPENDENT INSURANCE AGENTS AND BROKERS OF
SOUTH CAROLINA FOUNDATION**Employer identification number**

57-0781364

Organization type (check one)**Filers of:****Section:**

Form 990 or 990-EZ

- ☐ 501(c)() (enter number) organization
- ☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
- ☐ 527 political organization

Form 990-PF

- ☒ 501(c)(3) exempt private foundation
- ☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
- ☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions**General Rule**

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

- ☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ▶ \$ _____

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2, of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization **INDEPENDENT INSURANCE AGENTS AND BROKERS OF
SOUTH CAROLINA FOUNDATION**Employer identification number
57-0781364**Part I Contributors** (see instructions) Use duplicate copies of Part I if additional space is needed

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	IIABSC AGENCY, INC 800 GRACERN ROAD COLUMBIA, SC 29210	\$ 10,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
2	OTHER VARIOUS CONTRIBUTORS	\$ 3,575.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)

Employer identification number
57-0781364

Part II

(a) No.
from
Part I

(b) Description of noncash property given	

(b) Description of noncash property given	

(b) Description of noncash property given	

(b) Description of noncash property given	

(b) Description of noncash property given

(c) _____
FMV (or estimate)
(see instructions)

\$ _____

(c)
FMV (or estimate)
(see instructions)

\$ _____

(c)
FMV (or estimate)
(see instructions)

\$ _____

(c)
FMV (or estimate)
(see instructions)

\$ _____

(c)
FMV (or estimate)
(see instructions)

\$ _____

(c)
FMV (or estimate)
(see instructions)

\$ _____

(d)
Date received

(d)
Date received

(d)
Date received

(d)
Date received

(d)
Date received

(d)
Date received

Name of organization **INDEPENDENT INSURANCE AGENTS AND BROKERS OF
SOUTH CAROLINA FOUNDATION**

Employer identification number
57-0781364

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry.

For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once. See instructions.) ► \$

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

FORM 990-PF - PART IV

CAPITAL GAINS AND LOSSES FOR TAX ON INVESTMENT INCOME

Kind of Property		Description				P or D	Date acquired	Date sold
Gross sale price less expenses of sale	Depreciation allowed/ allowable	Cost or other basis	FMV as of 12/31/69	Adj basis as of 12/31/69	Excess of FMV over adj basis		Gain or (loss)	
		MSSB ACCT # 607-09352-15: SEE ATTACHED PROPERTY TYPE: SECURITIES				P	12/23/2009	08/09/2011
23,546.		22,711.					835.	
		MSSB ACCT # 607-31172-17: SEE ATTACHED PROPERTY TYPE: SECURITIES				P	02/18/2011	06/14/2011
28,055.		26,524.					1,531.	
		MSSB ACCT # 607-31172-17: SEE ATTACHED PROPERTY TYPE: SECURITIES				P	04/13/2010	05/05/2011
103,266.		90,126.					13,140.	
TOTAL GAIN (LOSS)							<u>15,506.</u>	

ATTACHMENT 1FORM 990PF, PART I - DIVIDENDS AND INTEREST FROM SECURITIES

<u>DESCRIPTION</u>	<u>REVENUE AND EXPENSES PER BOOKS</u>	<u>NET INVESTMENT INCOME</u>
MORGANSTANLEY SMITHBARNEY	14,999.	14,999.
TOTAL	<u>14,999.</u>	<u>14,999.</u>

ATTACHMENT 2

FORM 990PF, PART I - ACCOUNTING FEES

DESCRIPTION	REVENUE AND EXPENSES PER BOOKS	NET INVESTMENT INCOME	ADJUSTED NET INCOME	CHARITABLE PURPOSES
DELOACH & WILLIAMSON, LLP	2,265.	2,265.		
TOTALS	<u>2,265.</u>	<u>2,265.</u>		

FORM 990PF, PART I - TAXES

<u>DESCRIPTION</u>	<u>REVENUE AND EXPENSES PER BOOKS</u>	<u>NET INVESTMENT INCOME</u>
FOREIGN TAXES PAID	147.	147.
TOTALS	<u>147.</u>	<u>147.</u>

FORM 990PF, PART I - OTHER EXPENSES

DESCRIPTION	REVENUE AND EXPENSES PER BOOKS	NET INVESTMENT INCOME
CONSULTING SERVICES	9,722.	9,722.
ADMINISTRATIVE FEES	5,000.	5,000.
TOTALS	<u>14,722.</u>	<u>14,722.</u>

ATTACHMENT 5FORM 990PF, PART II - CORPORATE STOCK

<u>DESCRIPTION</u>	<u>ENDING BOOK VALUE</u>	<u>ENDING FMV</u>
MORGANSTANLEY SMITHBARNEY	315,069.	342,018.
TOTALS	<u>315,069.</u>	<u>342,018.</u>

ATTACHMENT 6FORM 990PF, PART II - CORPORATE BONDS

<u>DESCRIPTION</u>	<u>ENDING BOOK VALUE</u>	<u>ENDING FMV</u>
INCLUDES ACCRUED INTEREST	75,615.	83,367.
TOTALS	<u>75,615.</u>	<u>83,367.</u>

INDEPENDENT INSURANCE AGENTS AND BROKERS OF

FORM 990PF, PART VIII - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

57-0781364

ATTACHMENT 7

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS EXPENSE ACCT TO EMPLOYEE AND OTHER BENEFIT PLANS ALLOWANCES	
HERBERT C. ADAMS 88 CHESTNUT RIDGE ROAD LAURENS, SC 29360	CHAIR 1.00	0	0	0
JOHN T. COOK POST OFFICE BOX 8100 MYRTLE BEACH, SC 29578	VICE CHAIR 1.00	0	0	0
WILLIAM THOMAS POST OFFICE BOX 5159 HILTON HEAD ISLAND, SC 29838	TRUSTEE 1.00	0	0	0
CHARLES S. DORTON POST OFFICE BOX 7817 COLUMBIA, SC 29202	TRUSTEE 1.00	0	0	0
ANDREW N. THEODORE POST OFFICE BOX 6727 COLUMBIA, SC 29260	SECRETARY 1.00	0	0	0
GRAND TOTALS		0	0	0

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

ATTACHMENT 8

RECIPIENT NAME AND ADDRESS	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
USC BUSINESS PARTNERSHIP FOUNDATION	NOT APPLICABLE PUBLIC	SUPPORT EXEMPT PURPOSE	1,000.
CLEMSON UNIVERSITY	NOT APPLICABLE PUBLIC	SUPPORT EXEMPT PURPOSE	1,000.
IIABSC EDUCATION	NOT APPLICABLE PUBLIC	SUPPORT EXEMPT PURPOSE	16,185.
ARSON AWARD	NOT APPLICABLE INDIVIDUAL	SUPPORT EFFORTS TO DETER ARSON	1,000.
TOTAL CONTRIBUTIONS PAID			19,185.

ATTACHMENT 8

PAGE 26

SCHEDULE D
(Form 1041)

Capital Gains and Losses

OMB No 1545-0092

2011

Department of the Treasury
Internal Revenue Service

▶ **Attach to Form 1041, Form 5227, or Form 990-T. See the Instructions for Schedule D (Form 1041) (also for Form 5227 or Form 990-T, if applicable).**

Name of estate or trust **INDEPENDENT INSURANCE AGENTS AND BROKERS OF SOUTH CAROLINA FOUNDATION**

Employer identification number
57-0781364

Note: Form 5227 filers need to complete *only* Parts I and II.

Part I Short-Term Capital Gains and Losses - Assets Held One Year or Less

(a) Description of property (Example 100 shares 7% preferred of "Z" Co)	(b) Date acquired (mo, day, yr)	(c) Date sold (mo, day, yr)	(d) Sales price	(e) Cost or other basis (see instructions)	(f) Gain or (loss) for the entire year Subtract (e) from (d)
1a					
b Enter the short-term gain or (loss), if any, from Schedule D-1, line 1b					1b 1,531.
2 Short-term capital gain or (loss) from Forms 4684, 6252, 6781, and 8824					2
3 Net short-term gain or (loss) from partnerships, S corporations, and other estates or trusts					3
4 Short-term capital loss carryover. Enter the amount, if any, from line 9 of the 2010 Capital Loss Carryover Worksheet					4 ()
5 Net short-term gain or (loss). Combine lines 1a through 4 in column (f). Enter here and on line 13, column (3) on the back					5 1,531.

Part II Long-Term Capital Gains and Losses - Assets Held More Than One Year

(a) Description of property (Example 100 shares 7% preferred of "Z" Co)	(b) Date acquired (mo, day, yr)	(c) Date sold (mo, day, yr)	(d) Sales price	(e) Cost or other basis (see instructions)	(f) Gain or (loss) for the entire year Subtract (e) from (d)
6a					
b Enter the long-term gain or (loss), if any, from Schedule D-1, line 6b					6b 13,975.
7 Long-term capital gain or (loss) from Forms 2439, 4684, 6252, 6781, and 8824					7
8 Net long-term gain or (loss) from partnerships, S corporations, and other estates or trusts					8
9 Capital gain distributions					9
10 Gain from Form 4797, Part I					10
11 Long-term capital loss carryover. Enter the amount, if any, from line 14 of the 2010 Capital Loss Carryover Worksheet					11 ()
12 Net long-term gain or (loss). Combine lines 6a through 11 in column (f). Enter here and on line 14a, column (3) on the back					12 13,975.

For Paperwork Reduction Act Notice, see the Instructions for Form 1041.

Schedule D (Form 1041) 2011

Part III Summary of Parts I and II**Caution:** Read the instructions before completing this part

	(1) Beneficiaries' (see instr)	(2) Estate's or trust's	(3) Total
13 Net short-term gain or (loss)	13		1,531.
14 Net long-term gain or (loss):			
a Total for year	14a		13,975.
b Unrecaptured section 1250 gain (see line 18 of the wrksh)	14b		
c 28% rate gain	14c		
15 Total net gain or (loss) = Combine lines 13 and 14a	15		15,506.

Note: If line 15, column (3), is a net gain, enter the gain on Form 1041, line 4 (or Form 990-T, Part I, line 4a). If lines 14a and 15, column (2), are net gains, go to Part V, and **do not** complete Part IV. If line 15, column (3), is a net loss, complete Part IV and the **Capital Loss Carryover Worksheet**, as necessary.

Part IV Capital Loss Limitation

16 Enter here and enter as a (loss) on Form 1041, line 4 (or Form 990-T, Part I, line 4c, if a trust), the smaller of	16 (
a The loss on line 15, column (3) or	b \$3,000

Note: If the loss on line 15, column (3), is more than \$3,000, or if Form 1041, page 1, line 22 (or Form 990-T, line 34), is a loss, complete the **Capital Loss Carryover Worksheet** in the instructions to figure your capital loss carryover.

Part V Tax Computation Using Maximum Capital Gains Rates

Form 1041 filers. Complete this part **only** if both lines 14a and 15 in column (2) are gains, or an amount is entered in Part I or Part II and there is an entry on Form 1041, line 2b(2), and Form 1041, line 22, is more than zero.

Caution: Skip this part and complete the **Schedule D Tax Worksheet** in the instructions if

- Either line 14b, col. (2) or line 14c, col. (2) is more than zero, or
- Both Form 1041, line 2b(1), and Form 4952, line 4g are more than zero

Form 990-T trusts. Complete this part **only** if both lines 14a and 15 are gains, or qualified dividends are included in income in Part I of Form 990-T, and Form 990-T, line 34, is more than zero. Skip this part and complete the **Schedule D Tax Worksheet** in the instructions if either line 14b, col. (2) or line 14c, col. (2) is more than zero.

17 Enter taxable income from Form 1041, line 22 (or Form 990-T, line 34)	17	
18 Enter the smaller of line 14a or 15 in column (2) but not less than zero	18	
19 Enter the estate's or trust's qualified dividends from Form 1041, line 2b(2) (or enter the qualified dividends included in income in Part I of Form 990-T)	19	
20 Add lines 18 and 19	20	
21 If the estate or trust is filing Form 4952, enter the amount from line 4g; otherwise, enter -0-	21	
22 Subtract line 21 from line 20. If zero or less, enter -0-	22	
23 Subtract line 22 from line 17. If zero or less, enter -0-	23	
24 Enter the smaller of the amount on line 17 or \$2,300	24	
25 Is the amount on line 23 equal to or more than the amount on line 24? ☐ Yes. Skip lines 25 and 26, go to line 27 and check the "No" box ☐ No. Enter the amount from line 23.	25	
26 Subtract line 25 from line 24.	26	
27 Are the amounts on lines 22 and 26 the same? ☐ Yes. Skip lines 27 thru 30, go to line 31 ☐ No. Enter the smaller of line 17 or line 22	27	
28 Enter the amount from line 26 (If line 26 is blank, enter -0-)	28	
29 Subtract line 28 from line 27	29	
30 Multiply line 29 by 15% (15)		30
31 Figure the tax on the amount on line 23. Use the 2011 Tax Rate Schedule for Estates and Trusts (see the Schedule G instructions in the instructions for Form 1041)		31
32 Add lines 30 and 31		32
33 Figure the tax on the amount on line 17. Use the 2011 Tax Rate Schedule for Estates and Trusts (see the Schedule G instructions in the instructions for Form 1041)		33
34 Tax on all taxable income. Enter the smaller of line 32 or line 33 here and on Form 1041, Schedule G, line 1a (or Form 990-T, line 36)		34

Schedule D (Form 1041) 2011

Department of the Treasury
Internal Revenue Service

► See instructions for Schedule D (Form 1041).

▶ Attach to Schedule D to list additional transactions for lines 1a and 6a.

2011

Name of estate or trust

Employer identification number

INDEPENDENT INSURANCE AGENTS AND BROKERS OF

$-57 = 0781364$

Part I Short-Term Capital Gains and Losses - Assets Held One Year or Less[illegible]

1b Total. Combine the amounts in column (f). Enter here and on Schedule D, line 1b

1,531.

For Paperwork Reduction Act Notice, see the Instructions for Form 1041.

Schedule D-1 (Form 1041) 2011

MorganStanley SmithBarney

Ref: 00001161 00032844

2011 Year End Summary

Page 13 of 20

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Short Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000120	20	ADVANCE AUTO PARTS INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	03/02/10	02/07/11	\$ 1,293.18	\$ 827.27		\$ 465.91
125000230	40 30	EXELON CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	02/17/10 05/17/10	02/16/11	1,657.92 1,243.44	1,773.60 1,239.14	(115.68)	4.30
125000290	10	INTEL CORP MorganStanley SmithBarney LLC acted as principal in this transaction.	11/29/10	06/14/11	216.49	212.59		3.90
125000330	145 20 25	LIFE TECHNOLOGIES CORP MorganStanley SmithBarney LLC acted as principal in this transaction.	07/26/11 07/29/11 08/17/11	10/11/11	5,334.37 735.78 919.72	7,302.68 900.61 971.59	(1,968.31) (164.83) (51.87)	
125000370	25	MCGRAW HILL COS INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	01/21/11	07/21/11	1,117.21	942.67		174.54
125000380	5	MERCK & CO INC NEW MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/14/10	06/14/11	177.04	175.39		1.65
125000440	130	RESEARCH IN MOTION LTD-CAD MorganStanley SmithBarney LLC acted as principal in this transaction.	09/27/10	02/14/11	8,727.45	6,294.03		2,433.42
125000480	35	ST JUDE MEDICAL INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	01/07/11	07/26/11	1,670.25	1,428.07		242.18
125000530	5	VALE S A SPON ADR MorganStanley SmithBarney LLC acted as your agent in this transaction.	02/18/11	06/14/11	152.94	176.04	(23.10)	
Total					\$ 28,055.44	\$ 26,524.09	(\$ 2,329.79)	\$ 3,861.14



2 0 1 1 Y E A R E N D S U M M A R Y

Ref. 00001161 00032829

INDEPENDENT INSURANCE AGENTS
Account Number 607-09352-15 549

Details of 1099 Reported Interest Income 2011, Boxes 1-4 - continued

Reference number	CUSIP Description	Interest income (Box 1)	Early withdrawal penalty (Box 2)	Interest on US Savings Bonds and Treas obligations (Box 3)	Federal income tax withheld (Box 4)
130002500	912828NB20B0 U S TREASURY NOTES SER AK-2012 DTD 04/30/2010 DUE 04/30/2012 RATE 1 000			\$ 160.00	
130002600	912828PC80B0 U S TREASURY NOTES SER F-2010 DTD 11/15/2010 DUE 11/15/2020 RATE 2 625			262.50	
Totals		\$ 5,327 69		\$ 1,829.33	

Details of Long Term Gain (Loss) 2011

This section shows your sales of securities during the year. The "Sale Proceeds" column excludes any accrued income you may have received. In addition, although cash in lieu less than \$20 is not included on Form 1099-B (if applicable), it is included in this section. Please note, this material is being prepared for informational purposes only and should not be used for tax preparation without the assistance of your tax advisor. For additional information regarding this section see enclosed brochure.

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Original Cost Adjusted Cost	Original Gain/(Loss) Adjusted Gain/(Loss)	Ordinary Income Capital Gain/(Loss)
125000010	5,000	BANK OF AMERICA CORP GLOBAL DTD 9/25/02 DUE 09/15/2012 RATE 4.875 YTM 4.017	12/19/05	08/10/11	\$ 5,044 85	\$ 4,969 90 \$ 4,969 90	\$ 74 95 \$ 74 95	\$ 0.00 \$ 74 95
125000020	5,000	CISCO SYSTEMS INC DTD 02/22/2006 DUE 02/22/2011 RATE 5.250	12/07/06	02/22/11	5,000.00	5,062 40 5,000 00	(62 40) 0.00	0.00 0.00
125000030	7,000	U S TREASURY NOTES SER C-2011 DTD 08/15/2001 DUE 08/15/2011 RATE 5.000	08/30/05	08/15/11	7,000 00	7,369 69 7,000 00	(369 69) 0 00	0.00 0.00
125000040	6,000	U S TREASURY NOTES SER C-2019 DTD 05/15/2009 DUE 05/15/2019 RATE 3 125 YIELD 1.959MTY	12/23/09	08/09/11	6,501.56	5,741 25 5,741.25	760 31 760 31	38 67 721 64
Total					\$ 23,546 41	\$ 23,143 24 \$ 22,711.15	\$ 403 17 \$ 835 26	\$ 38 67 \$ 796 59



INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011

This section shows your sales of securities during the year. The "Sale Proceeds" column excludes any accrued income you may have received. In addition, although cash in lieu less than \$20 is not included on Form 1099-B (if applicable), it is included in this section. Please note, this material is being prepared for informational purposes only and should not be used for tax preparation without the assistance of your tax advisor

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000020	20	ACE LIMITED MorganStanley SmithBarney LLC acted as your agent in this transaction	04/24/09	01/05/11	\$ 1,246.27	\$ 885.38		\$ 360.89
125000030	5	ACE LIMITED MorganStanley SmithBarney LLC acted as your agent in this transaction	04/24/09	06/14/11	328.69	221.34		107.35
125000040	15	ACE LIMITED MorganStanley SmithBarney LLC acted as your agent in this transaction	04/24/09	10/14/11	943.55	664.03		279.52
125000050	240	FLEXTRONICS INTL LTD USD MorganStanley SmithBarney LLC acted as principal in this transaction	12/10/08	01/10/11	1,935.06	624.48		1,310.58
125000060	140 135	FLEXTRONICS INTL LTD USD MorganStanley SmithBarney LLC acted as principal in this transaction	12/10/08 01/30/09	02/07/11	1,114.93 1,075.12	364.28 351.26		750.65 723.86
125000070	15	FLEXTRONICS INTL LTD USD MorganStanley SmithBarney LLC acted as principal in this transaction	01/30/09	06/14/11	105.59	39.03		66.56
125000080	65	AT&T INC MorganStanley SmithBarney LLC acted as your agent in this transaction	06/18/08	06/07/11	1,982.15	2,295.80	(313.65)	
125000090	5	AT&T INC MorganStanley SmithBarney LLC acted as your agent in this transaction	06/18/08	06/14/11	153.39	176.60	(23.21)	



MorganStanley SmithBarney

2011 Year End Summary

Ref: 00001161 00032846

Page 15 of 20

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000100	75	AT&T INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08	08/23/11	\$ 2,152.73	\$ 2,649.00	(\$ 496.27)	
125000130	85 35	ADVANCE AUTO PARTS INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	03/02/10 03/19/10	08/11/11	4,636.06 1,908.97	3,515.89 1,510.16		1,120.17 398.81
125000140	10	BRISTOL MYERS SQUIBB CO MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09	06/14/11	276.99	207.88		69.11
125000150	55	BRISTOL MYERS SQUIBB CO MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09	09/28/11	1,716.64	1,143.37		573.27
125000160	30	CAPITAL ONE FINL CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08	04/26/11	1,630.19	1,261.50		368.69
125000170	5	CHUBB CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08	06/14/11	319.69	261.65		58.04
125000180	20	CHUBB CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08	06/28/11	1,237.27	1,046.60		190.67
125000190	15	CHUBB CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08	08/24/11	899.05	784.95		114.10
125000200	40 10 5	CHUBB CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	06/18/08 07/21/08 08/05/08	10/27/11	2,786.72 696.68 348.34	2,093.20 473.80 242.93		693.52 222.88 105.41



2 0 1 1 Y E A R E N D S U M M A R Y

MorganStanley SmithBarney

Ref: 00001161 00032847

2011 Year End Summary

Page 16 of 20

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000210	30	CONOCOPHILLIPS MorganStanley SmithBarney LLC acted as your agent in this transaction	06/18/08	03/21/11	\$ 2,335 02	\$ 2,844 10	(\$ 509 08)	
125000220	20	CONOCOPHILLIPS	06/18/08	08/16/11	1,329.48	1,896 07	(566 59)	
	130	MorganStanley SmithBarney LLC	07/21/08		8,641 61	11,087.69	(2,446 08)	
	30	acted as your agent in this transaction.	06/05/09		1,994.22	1,349.45		644.77
125000230	120	EXELON CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	12/15/09	02/16/11	4,973.77	6,123 30	(1,149 53)	
125000240	10	GAMESTOP CORP NEW CL A MorganStanley SmithBarney LLC acted as your agent in this transaction	05/27/09	06/14/11	262.39	229 16		33.23
125000250	45	GAMESTOP CORP NEW CL A MorganStanley SmithBarney LLC acted as your agent in this transaction	05/27/09	06/15/11	1,185.15	1,031.22		153.93
125000260	115	GAMESTOP CORP NEW CL A MorganStanley SmithBarney LLC acted as your agent in this transaction	05/27/09	10/11/11	2,812 46	2,635 35		177 11
125000270	50	GAMESTOP CORP NEW CL A	05/27/09	10/31/11	1,289.45	1,145 81		143.64
	5	MorganStanley SmithBarney LLC acted as your agent in this transaction	06/23/09		128 94	103 40		25 54
125000280	20	GAMESTOP CORP NEW CL A MorganStanley SmithBarney LLC acted as your agent in this transaction	06/23/09	11/18/11	449 82	413 61		36.21
125000300	5	INTL BUSINESS MACHINES CORP MorganStanley SmithBarney LLC acted as your agent in this transaction	07/21/08	05/20/11	848.53	642 55		205 98



Ref 00001161 00032848

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000310	5	INTL BUSINESS MACHINES CORP MorganStanley SmithBarney LLC acted as your agent in this transaction	07/21/08	10/25/11	\$ 907.07	\$ 642.55		\$ 264.52
125000320	10	JOHNSON & JOHNSON	06/18/08	05/11/11	663.04	646.50		16.54
	90	MorganStanley SmithBarney LLC	07/21/08		5,967.34	6,085.71	(118.37)	
	40	acted as your agent	04/22/09		2,652.15	2,051.62		600.53
	35	in this transaction	03/19/10		2,320.63	2,278.54		42.09
125000340	5	ELI LILLY & CO MorganStanley SmithBarney LLC acted as your agent in this transaction	06/18/08	06/14/11	186.79	236.05	(49.26)	
125000350	130	MCGRAW HILL COS INC MorganStanley SmithBarney LLC acted as your agent in this transaction	04/13/10	06/09/11	5,376.79	4,696.26		680.53
125000360	5	MCGRAW HILL COS INC MorganStanley SmithBarney LLC acted as your agent in this transaction	04/13/10	06/14/11	207.34	180.63		26.71
125000370	50	MCGRAW HILL COS INC	04/13/10	07/21/11	2,234.42	1,806.25		428.17
	50	MorganStanley SmithBarney LLC acted as your agent in this transaction	06/16/10		2,234.42	1,535.13		699.29
125000390	5	MICROSOFT CORP MorganStanley SmithBarney LLC acted as principal in this transaction	04/09/10	06/14/11	121.84	150.76	(28.92)	
125000400	5	MORGAN STANLEY MorganStanley SmithBarney LLC acted as your agent in this transaction	06/18/08	06/14/11	117.19	201.45	(84.26)	
125000410	65	ORACLE CORP MorganStanley SmithBarney LLC acted as principal in this transaction	06/18/08	03/25/11	2,163.46	1,461.72		701.74



MorganStanley SmithBarney

2011 Year End Summary

Ref: 00001161 00032849

Page 18 of 20

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000420	10	ORACLE CORP MorganStanley SmithBarney LLC acted as principal in this transaction.	05/18/08	06/14/11	\$ 320.19	\$ 224.88		\$ 95.31
125000430	30	ORACLE CORP MorganStanley SmithBarney LLC acted as principal in this transaction.	05/18/08	11/02/11	965.68	674.64		291.04
125000450	20	ST JUDE MEDICAL INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09	05/25/11	986.27	717.62		268.65
125000460	5	ST JUDE MEDICAL INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09	06/14/11	244.29	179.41		64.88
125000470	50	ST JUDE MEDICAL INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09	06/17/11	2,418.51	1,794.06		624.45
125000480	60 55 30	ST JUDE MEDICAL INC MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/17/09 06/23/09 10/06/09	07/26/11	2,863.27 2,624.66 1,431.63	2,152.87 2,259.10 1,021.19		710.40 365.56 410.44
125000490	15	V F CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	07/29/09	06/21/11	1,576.85	950.33		626.52
125000500	25	V F CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	07/29/09	09/23/11	3,139.07	1,583.89		1,555.18
125000510	15	V F CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	10/27/09	09/30/11	1,840.72	1,100.35		740.37



2 0 1 1 Y E A R E N D S U M M A R Y

MorganStanley SmithBarney

2011 Year End Summary

Ref 00001161 00032850

Page 19 of 20

INDEPENDENT INSURANCE AGENTS
Account Number 607-31172-17 549

Details of Long Term Gain (Loss) 2011 - continued

Reference number	Quantity	Security Description	Opening Trade Date	Closing Trade Date	Sale Proceeds	Cost	(Loss)	Gain
125000520	15	V F CORP MorganStanley SmithBarney LLC acted as your agent in this transaction	10/27/09	12/06/11	\$ 2,090.02	\$ 1,100.36		\$ 989.66
125000540	5	WAL-MART STORES INC MorganStanley SmithBarney LLC acted as your agent in this transaction	07/20/09	06/14/11	265.34	241.79		23.55
125000550	95	WESTERN DIGITAL CORP MorganStanley SmithBarney LLC acted as your agent in this transaction.	04/13/10	05/05/11	3,602.03	3,837.80	(235.77)	
Total					\$ 103,265.93	\$ 90,126.30	(\$ 6,020.99)	\$ 19,160.62

Details of Deposits and Withdrawals 2011

This section reflects any deposits or withdrawals made to your account during the year.

Withdrawals

Reference number	Date	Description	Referral number	Amount
220000100	01/12/11	CSG 4TH QTR FEE FROM 10/01/2010 TO 12/31/2010		\$ 376.00
220000300	04/08/11	CSG 1ST QTR FEE FROM 01/01/2011 TO 03/31/2011		399.00
220000500	05/06/11	VALE S A SPON ADR ADR FEE OF .01500 PER SHR RECORD 04/18/11 PAY 05/06/11		3.00
220000700	07/13/11	CSG 2ND QTR FEE FROM 04/01/2011 TO 06/30/2011		412.00
220000900	09/02/11	VALE S A SPON ADR ADR FEE OF .00500 PER SHR RECORD 08/16/11 PAY 09/02/11		1.13
220001100	10/21/11	CONSULTING & ADVISORY SERVICES FROM 10/01/11 TO 12/31/11		1,201.55
220000200	01/21/11	CONSULTING & ADVISORY SERVICES FROM 01/01/11 TO 03/31/11		\$ 1,278.84
220000400	04/15/11	CONSULTING & ADVISORY SERVICES FROM 04/01/11 TO 06/30/11		1,347.52
220000600	06/13/11	FROM 607-31172-01 TO 607-04224-01 SAME NAME & SSN		3,778.66
220000800	07/15/11	CONSULTING & ADVISORY SERVICES FROM 07/01/11 TO 09/30/11		1,353.24
220001000	10/12/11	CSG 3RD QTR FEE FROM 07/01/2011 TO 09/30/2011		377.00
220001200	11/07/11	VALE S A SPON ADR ADR FEE OF .00500 PER SHR RECORD 10/19/11 PAY 11/07/11		1.13



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