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Form **990-EZ****Short Form**
Return of Organization Exempt From Income Tax

OMB No 1545-1150

2011**Open to Public
Inspection**Department of the Treasury
Internal Revenue Service

- Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)
- Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.
- The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2011 calendar year, or tax year beginning , and ending

B Check if applicable:
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
NEW SALEM CEMETERY CARE FUND TRUSTEE U/A NEW SALEM CEMETER
 Number and street (or P O box, if mail is not delivered to street address) Room/suite
Wells Fargo Bank N A 101N Independence Mall E MACY1372-062
 City or town state or country ZIP + 4
Philadelphia PA 19106-2112

D Employer identification number
56-6277590

E Telephone number
888-730-4933

F Group Exemption Number ►

G Accounting Method ☒ Cash ☐ Accrual Other (specify) ►

H Check ☒ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

I Website: ► **N/A**

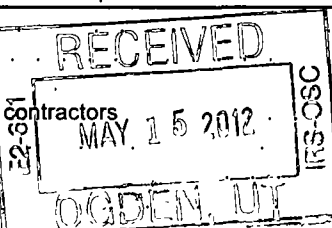
J Tax-exempt status (check only one) — ☐ 501(c)(3) ☒ 501(c) (13) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

K Check ☐ if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ► \$ **64,251**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I.)Check if the organization used Schedule O to respond to any question in this Part I. ☒

1	Contributions, gifts, grants, and similar amounts received.	1	
2	Program service revenue including government fees and contracts.	2	
3	Membership dues and assessments	3	
4	Investment income.	4	4,696
5a	Gross amount from sale of assets other than inventory	5a	59,555
5b	Less: cost or other basis and sales expenses.	5b	47,217
5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	12,338
6	Gaming and fundraising events		
6a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
6b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	
6c	Less: direct expenses from gaming and fundraising events	6c	
6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	0
7a	Gross sales of inventory, less returns and allowances.	7a	
7b	Less: cost of goods sold.	7b	
7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c	0
8	Other revenue (describe in Schedule O)	8	
9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	17,034
10	Grants and similar amounts paid (list in Schedule O)	10	4,418
11	Benefits paid to or for members	11	
12	Salaries, other compensation, and employee benefits	12	
13	Professional fees and other payments to independent contractors	13	
14	Occupancy, rent, utilities, and maintenance	14	
15	Printing, publications, postage, and shipping	15	
16	Other expenses (describe in Schedule O)	16	1,775
17	Total expenses. Add lines 10 through 16	17	6,193
18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	10,841
19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	112,144
20	Other changes in net assets or fund balances (explain in Schedule O)	20	658
21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	123,643

For Paperwork Reduction Act Notice, see the separate instructions.
(HTA)Form **990-EZ** (2011)SCANNED JUN 14 2012
RECEIVED
MAY 11 2012
FURNISH DATE

Q
60N/E

Part II Balance Sheets. (see the instructions for Part II.)Check if the organization used Schedule O to respond to any question in this Part II ☐

	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments	112,144	22	123,643
23 Land and buildings		23	
24 Other assets (describe in Schedule O)		24	
25 Total assets	112,144	25	123,643
26 Total liabilities (describe in Schedule O)		26	
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	112,144	27	123,643

Part III Statement of Program Service Accomplishments (see the instructions for Part III)Check if the organization used Schedule O to respond to any question in this Part III ☐What is the organization's primary exempt purpose? CEMETERY UPKEEP

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

Expenses
 (Required for section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

28 <u>PROVIDE FOR THE PERPETUAL CARE AND MAINTENANCE OF THE NEW SALEM CEMETERY</u>		
(Grants \$) If this amount includes foreign grants, check here ☐	28a	
29 _____		
(Grants \$) If this amount includes foreign grants, check here ☐	29a	
30 _____		
(Grants \$) If this amount includes foreign grants, check here ☐	30a	
31 Other program services (describe in Schedule O)		
(Grants \$) If this amount includes foreign grants, check here ☐	31a	
32 Total program service expenses. (add lines 28a through 31a)	32	0

Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (see the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV ☐

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
Wells Fargo Bank N.A. 101N Independence Mall E MACY1372-062 Philadelphia	Title TRUSTEE Hr/WK 4 00	1,750		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK .00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		
_____	Title Hr/WK 00	0		

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V. ☐

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		X
35 a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?		X
b If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O		
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		X
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37 a Enter amount of political expenditures, direct or indirect, as described in the instructions 37a		
b Did the organization file Form 1120-POL for this year?		X
38 a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		X
b If "Yes," complete Schedule L, Part II and enter the total amount involved 38b		
39 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on line 9 39a		
b Gross receipts, included on line 9, for public use of club facilities 39b		
40 a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 40a , section 4912 40a ; section 4955 40a		
b Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I 40b		
c Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 40c		
d Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization 40d		
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T 40e		X
41 List the states with which a copy of this return is filed 41		
42 a The organization's books are in care of 42a Wells Fargo Bank N.A. Telephone no 42a (888) 730-4933 Located at 42a 101N Independence Mall E MA City Philadelphia ST PA ZIP + 4 42a 19106-2112		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country 42b		X
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
c At any time during the calendar year, did the organization maintain an office outside the U S ? If "Yes," enter the name of the foreign country 42c		X
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here 43 and enter the amount of tax-exempt interest received or accrued during the tax year 43		
44 a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ 44a		X
b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ 44b		X
c Did the organization receive any payments for indoor tanning services during the year? 44c		X
d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 44d		
45 a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 45a		X
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions) 45b		X

	Yes	No
46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		
46		X

Part VI **Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.** All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI ☐

	Yes	No
47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		
49 a Did the organization make any transfers to an exempt non-charitable related organization?		
49a		
b If "Yes," was the related organization a section 527 organization?		
49b		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
Name <u>None</u> Str _____ City _____ ST _____ ZIP _____	Title _____ Hr/WK _____ 00			
Name _____ Str _____ City _____ ST _____ ZIP _____	Title _____ Hr/WK _____ .00			
Name _____ Str _____ City _____ ST _____ ZIP _____	Title _____ Hr/WK _____ 00			
Name _____ Str _____ City _____ ST _____ ZIP _____	Title _____ Hr/WK _____ .00			
Name _____ Str _____ City _____ ST _____ ZIP _____	Title _____ Hr/WK _____ 00			

f Total number of other employees paid over \$100,000 **▶** _____

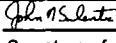
51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation
Name <u>None</u> Str _____ City _____ ST _____ ZIP _____		
Name _____ Str _____ City _____ ST _____ ZIP _____		
Name _____ Str _____ City _____ ST _____ ZIP _____		
Name _____ Str _____ City _____ ST _____ ZIP _____		
Name _____ Str _____ City _____ ST _____ ZIP _____		

d Total number of other independent contractors each receiving over \$100,000 **▶** _____

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A **▶** ☐ Yes ☒ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here		Date <u>5/2/2012</u>	
	Signature of officer	Date	
Paid Preparer Use Only	JOHN SULENTIC	VP AND TAX DIRECTOR	
	Type or print name and title		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date
	JOSEPH CASTRIANO		<u>5/2/2012</u>
	Firm's name ▶ PricewaterhouseCoopers, LLP	Check ☒ if self-employed	PTIN P01251603
	Firm's address ▶ 600 GRANT STREET, PITTSBURGH, PA 15219-277	Firm's EIN ▶ 13-4008324	Phone no 412-355-6000

May the IRS discuss this return with the preparer shown above? See instructions **▶** ☒ Yes ☐ No

SCHEDULE O
(Form 990 or 990-EZ)**Supplemental Information to Form 990 or 990-EZ**

OMB No 1545-0047

2011**Open to Public
Inspection**Department of the Treasury
Internal Revenue ServiceComplete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization

Employer identification number

NEW SALEM CEMETERY CARE FUND TRUSTEE U/A NEW SALEM CEMETERY

56-6277590

Form 990-EZ, Part I, Line 10, Grants Paid Activity, Grantee NEW SALEM CEMETERY, INC. 15

SOUTHWICKE DR ARDEN NC 28704, Cash Grant 4,418, Relationship NONE

Form 990-EZ, Part I, Line 16, Other Expenses, TRUSTEE FEES, 1,750

Form 990-EZ, Part I, Line 16, Other Expenses, FOREIGN TAXES PAID 25

Form 990-EZ, Part I, Line 20, Net Assets, COST BASIS ADJUSTMENT 212

Form 990-EZ, Part I, Line 20, Net Assets, MUTUAL FUND AND CTF INCOME ADDITIONS 634

Form 990-EZ, Part I, Line 20, Net Assets, MUTUAL FUND AND CTF INCOME SUBTRACTIONS -128

Form 990-EZ, Part I, Line 20, Net Assets, PY RETURN OF CAPITAL ADJUSTMENT -60

Schedule O (Form 990 or 990-EZ) (2011)

56-6277590

56-6277590				FMV	COSV
Savings & Temp Inv	1019006067	VP0528308	FEDERATED TREAS OBL FD 68	4,633	4,633
Savings & Temp Inv	1019006067	VP0528308	FEDERATED TREAS OBL FD 68	162	162
Invest - Other	1019006067	04314H204	ARTISAN INTERNATIONAL FUND #661	3,873	3,996
Invest - Other	1019006067	256210105	DODGE & COX INCOME FD COM #147	17,345	16,844
Invest - Other	1019006067	411511504	HARBOR CAPITAL APRCTION-INST #2012	6,007	6,163
Invest - Other	1019006067	693390700	PIMCO TOTAL RET FD-INST #35	17,353	16,700
Invest - Other	1019006067	693390882	PIMCO FOREIGN BD FD USD H-INST #103	4,955	4,799
Invest - Other	1019006067	77957P105	T ROWE PRICE SHORT TERM BD FD #55	7,418	7,494
Invest - Other	1019006067	04315J209	ARTIO TOTAL RETURN BD FD CL I #1524	3,616	3,450
Invest - Other	1019006067	04315J837	ARTIO INTERNATIONAL EQ FD II #1529	673	614
Invest - Other	1019006067	922031869	VANGUARD INFLAT PROTECT SEC FD #119	3,691	3,098
Invest - Other	1019006067	87234N849	TCW SMALL CAP GROWTH FUND-I #4724	2,755	3,085
Invest - Other	1019006067	464287200	ISHARES S & P 500 INDEX FUND	2,645	2,464
Invest - Other	1019006067	256206103	DODGE & COX INT'L STOCK FD #1048	3,215	3,869
Invest - Other	1019006067	552983694	MFS VALUE FUND-CLASS I #893	4,753	4,990
Invest - Other	1019006067	261980494	DREYFUS EMG MKT DEBT LOC C-I #6083	3,249	3,562
Invest - Other	1019006067	339128100	JP MORGAN MID CAP VALUE-I #758	3,515	3,479
Invest - Other	1019006067	38142Y401	GOLDMAN SACHS GRTH OPP FD-I #1132	3,355	1,912
Invest - Other	1019006067	94985D582	WELLS FARGO ADV INTL BOND-IS #4705	3,262	3,176
Invest - Other	1019006067	38142Y773	GOLDMAN SACHS L/C VALUE-I #1216	1,369	1,064
Invest - Other	1019006067	722005667	PIMCO COMMODITY REAL RET STRAT-I#45	1,812	1,618
Invest - Other	1019006067	922908553	VANGUARD REIT VIPER	4,756	4,379
Invest - Other	1019006067	922042858	VANGUARD MSCI EMERGING MARKETS ETF	1,987	2,450
Invest - Other	1019006067	4812C0803	JPMORGAN HIGH YIELD FUND SS #3580	4,645	3,889
Invest - Other	1019006067	683974505	OPPENHEIMER DEVELOPING MKT-Y #788	1,990	2,400
Invest - Other	1019006067	78463X863	SPDR DJ WILSHIRE INTERNATIONAL REAL	2,801	3,415
Invest - Other	1019006067	76628T645	RIDGEWORTH SEIX HY BD-I #5855	3,758	3,742
Invest - Other	1019006067	22544R305	CREDIT SUISSE COMM RT ST-CO #2156	2,176	2,495
Invest - Other	1019006067	487300808	KEELEY SMALL CAP VAL FD CL I #2251	2,964	3,165
Cash	1019006067			536	536
			Total Cash and Equivalents	5,332	5,332
			Total Other Investments	119,938	118,311
			Total	125,270	123,643

Statement of Capital Gains and Losses From Sales
 (Does not include capital gain distributions from mutual funds or CTF's - See Tax Transaction Detail)

Account Id: 1019006067

NEW SALEM CEMETERY CARE FUND

Trust Year Ending 12/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
04315J209	ARTIO TOTAL RETURN BD FD CL I 1524								
Sold		05/23/11	494	6,752 98					
Acq		12/18/08	433 797	5,930 00	5,630 68 ☐	5,630 68	299 32	299 32	L
Acq		02/04/11	60 015	820 41	800 00 ☐	800 00	20 41	20 41	S
Acq		09/18/09	0 188	2 57	2 51 ☐	2 51	0 06	0 06	L
Total for 5/23/2011					6,433 19	6,433 19	319 79	319 79	
04315J209	ARTIO TOTAL RETURN BD FD CL I 1524								
Sold		08/24/11	31	429 97					
Acq		12/18/08	31	429 97	402 38 ☐	402 38	27 59	27 59	L
Total for 8/24/2011					402 38	402 38	27 59	27 59	
04315J837	ARTIO INTERNATIONAL EQ FD II 1529								
Sold		08/24/11	247	2,679 95					
Acq		12/18/08	215	2,332 75	2,216 65 ☐	2,216 65	116 10	116 10	L
Acq		02/04/11	32	347 20	400 00 ☐	400 00	-52 80	-52 80	S
Total for 8/24/2011					2,616 65	2,616 65	63 30	63 30	
339128100	JP MORGAN MID CAP VALUE-I 758								
Sold		05/23/11	42	1,057 56					
Acq		12/17/10	42	1,057 56	987 42 ☐	987 42	70 14	70 14	S
Total for 5/23/2011					987 42	987 42	70 14	70 14	
339128100	JP MORGAN MID CAP VALUE-I 758								
Sold		08/24/11	36	792 00					
Acq		12/17/10	36	792 00	846 36 ☐	846 36	-54 36	-54 36	S
Total for 8/24/2011					846 36	846 36	-54 36	-54 36	
34984T881	GOLDEN LARGE CAP CORE FUND-I								
Sold		02/02/11	45	486 45					
Acq		12/18/08	45	486 45	350 55 ☐	350 55	135 90	135 90	L
Total for 2/2/2011					350 55	350 55	135 90	135 90	
34984T881	GOLDEN LARGE CAP CORE FUND-I								
Sold		05/23/11	270	2,967 30					
Acq		12/18/08	270	2,967 30	2,103 30 ☐	2,103 30	864 00	864 00	L
Total for 5/23/2011					2,103 30	2,103 30	864 00	864 00	
34984T881	GOLDEN LARGE CAP CORE FUND-I								
Sold		08/24/11	603 49	5,781 43					
Acq		12/18/08	436 362	4,180 34	3,399 27 ☐	3,399 27	781 07	781 07	L
Acq		02/27/09	167 128	1,601 09	1,123 10 ☐	1,123 10	477 99	477 99	L
Total for 8/24/2011					4,522 37	4,522 37	1,259 06	1,259 06	
38142Y401	GOLDMAN SACHS GRTH OPP FD-I 1132								
Sold		02/02/11	15	373 50					
Acq		12/18/08	15	373 50	188 70 ☐	188 70	184 80	184 80	L
Total for 2/2/2011					188 70	188 70	184 80	184 80	

Statement of Capital Gains and Losses From Sales
 (Does not include capital gain distributions from mutual funds or CTF's - See Tax Transaction Detail)

Account Id: 1019006067

NEW SALEM CEMETERY CARE FUND

Trust Year Ending 12/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
38142Y401	GOLDMAN SACHS GRTH OPP FD-I 1132								
Sold		05/23/11	32	822 08					
Acq		12/18/08	32	822 08	402 56 ☐	402 56	419 52	419 52	L
Total for 5/23/2011					402 56	402 56	419 52	419 52	
38142Y401	GOLDMAN SACHS GRTH OPP FD-I 1132								
Sold		08/24/11	29	626 69					
Acq		12/18/08	29	626 69	364 82 ☐	364 82	261 87	261 87	L
Total for 8/24/2011					364 82	364 82	261 87	261 87	
38142Y773	GOLDMAN SACHS L/C VALUE-I 1216								
Sold		02/02/11	20	247 00					
Acq		12/18/08	20	247 00	168 20 ☐	168 20	78 80	78 80	L
Total for 2/2/2011					168 20	168 20	78 80	78 80	
38142Y773	GOLDMAN SACHS L/C VALUE-I 1216								
Sold		05/23/11	55	680 35					
Acq		12/18/08	55	680 35	462 55 ☐	462 55	217 80	217 80	L
Total for 5/23/2011					462 55	462 55	217 80	217 80	
38142Y773	GOLDMAN SACHS L/C VALUE-I 1216								
Sold		08/24/11	88	910 80					
Acq		12/18/08	88	910 80	740 08 ☐	740 08	170 72	170 72	L
Total for 8/24/2011					740 08	740 08	170 72	170 72	
44980Q518	ING INTERNATIONAL REAL EST-I 2664								
Sold		05/23/11	298 542	2,615 23					
Acq		12/18/08	298 542	2,615 23	1,961 42 ☐	1,961 42	653 81	653 81	L
Total for 5/23/2011					1,961 42	1,961 42	653 81	653 81	
4812C0803	JPMORGAN HIGH YIELD FUND SS 3580								
Sold		08/24/11	683	5,259 10					
Acq		08/28/07	615 253	4,737 45	5,063 53 ☐	5,063 53	-326 08	-326 08	L
Acq		05/25/11	31 862	245 34	267 00 ☐	267 00	-21 66	-21 66	S
Acq		02/04/11	35 885	276 31	300 00 ☐	300 00	-23 69	-23 69	S
Total for 8/24/2011					5,630 53	5,630 53	-371 43	-371 43	
487300808	KEELEY SMALL CAP VAL FD CL I 2251								
Sold		02/02/11	15	385 95					
Acq		12/17/10	15	385 95	373 80 ☐	373 80	12 15	12 15	S
Total for 2/2/2011					373 80	373 80	12 15	12 15	
487300808	KEELEY SMALL CAP VAL FD CL I 2251								
Sold		05/23/11	4	104 20					
Acq		12/17/10	4	104 20	99 68 ☐	99 68	4 52	4 52	S
Total for 5/23/2011					99 68	99 68	4 52	4 52	

Statement of Capital Gains and Losses From Sales
 (Does not include capital gain distributions from mutual
 funds or CTF's - See Tax Transaction Detail)

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Account Id: 1019006067

NEW SALEM CEMETERY CARE FUND

Trust Year Ending 12/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
683974505	OPPENHEIMER DEVELOPING MKT-Y 788								
Sold		08/24/11	9	282 33					
Acq		05/25/11	9	282 33	314 37	314 37	-32 04	-32 04	S
Total for 8/24/2011					314 37	314 37	-32 04	-32 04	
693391559	PIMCO EMERG MKTS BD-INST 137								
Sold		05/23/11	58	651 92					
Acq		02/04/11	18 165	204 17	200 00	200 00	4 17	4 17	S
Acq		12/18/08	39 835	447 75	331 77	331 77	115 98	115 98	L
Total for 5/23/2011					531 77	531 77	120 15	120 15	
693391559	PIMCO EMERG MKTS BD-INST 137								
Sold		08/24/11	240 399	2,704 49					
Acq		12/18/08	240 399	2,704 49	1,942 73	1,942 73	761 76	761 76	L
Total for 8/24/2011					1,942 73	1,942 73	761 76	761 76	
722005667	PIMCO COMMODITY REAL RET STRAT-I45								
Sold		08/24/11	305	2,693 15					
Acq		12/18/08	260 101	2,296 69	1,617 83	1,617 83	678 86	678 86	L
Acq		02/27/09	21 475	189 62	125 41	125 41	64 21	64 21	L
Acq		05/25/11	23 424	206 83	223 00	223 00	-16 17	-16 17	S
Total for 8/24/2011					1,966 24	1,966 24	726 91	726 91	
784924425	SSGA EMERGING MARKETS FD S 1510								
Sold		02/02/11	10	223 90					
Acq		08/28/07	2 576	57 68	70 30	70 30	-12 62	-12 62	L
Acq		12/18/08	7 424	166 22	86 56	86 56	79 66	79 66	L
Total for 2/2/2011					156 86	156 86	67 04	67 04	
784924425	SSGA EMERGING MARKETS FD S 1510								
Sold		05/23/11	118 458	2,621 48					
Acq		12/18/08	118 458	2,621 48	1,381 22	1,381 22	1,240 26	1,240 26	L
Total for 5/23/2011					1,381 22	1,381 22	1,240 26	1,240 26	
87234N849	TCW SMALL CAP GROWTH FUND-I 4724								
Sold		02/02/11	10	296 80					
Acq		12/17/10	10	296 80	291 00	291 00	5 80	5 80	S
Total for 2/2/2011					291 00	291 00	5 80	5 80	
87234N849	TCW SMALL CAP GROWTH FUND-I 4724								
Sold		05/23/11	6	185 04					
Acq		12/17/10	6	185 04	174 60	174 60	10 44	10 44	S
Total for 5/23/2011					174 60	174 60	10 44	10 44	
922031869	VANGUARD INFLAT PROTECT SEC FD 119								
Sold		05/23/11	105	1,410 15					
Acq		12/18/08	9 538	128 10	112 93	112 93	15 17	15 17	L
Acq		02/04/11	38 941	522 98	500 00	500 00	22 98	22 98	S

Statement of Capital Gains and Losses From Sales
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Account Id: 1019006067

NEW SALEM CEMETERY CARE FUND

Trust Year Ending 12/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
922031869	VANGUARD INFLAT PROTECT SEC FD 119								
Sold		05/23/11	105	1,410 15					
Acq		09/18/09	56 521	759 08	701 99	701 99	57 09	57 09	L
Total for 5/23/2011					1,314 92	1,314 92	95 23	95 23	
922031869	VANGUARD INFLAT PROTECT SEC FD 119								
Sold		08/24/11	143	2,002 00					
Acq		12/18/08	143	2,002 00	1,693 12	1,693 12	308 88	308 88	L
Total for 8/24/2011					1,693 12	1,693 12	308 88	308 88	
922042858	VANGUARD EMERGING MARKETS ETF								
Sold		05/23/11	4	186 23					
Acq		12/17/10	4	186 23	188 47	188 47	-2 24	-2 24	S
Total for 5/23/2011					188 47	188 47	-2 24	-2 24	
922042858	VANGUARD EMERGING MARKETS ETF								
Sold		08/24/11	4	165 83					
Acq		12/17/10	4	165 83	188 47	188 47	-22 64	-22 64	S
Total for 8/24/2011					188 47	188 47	-22 64	-22 64	
922908553	VANGUARD REIT VIPER								
Sold		02/02/11	15	860 02					
Acq		12/17/10	15	860 02	801 10	801 10	58 92	58 92	S
Total for 2/2/2011					801 10	801 10	58 92	58 92	
922908553	VANGUARD REIT VIPER								
Sold		05/23/11	4	240 55					
Acq		12/17/10	4	240 55	213 09	213 63	27 46	26 92	S
Total for 5/23/2011					213 09	213 63	27 46	26 92	
922908553	VANGUARD REIT VIPER								
Sold		08/24/11	6	328 37					
Acq		12/17/10	6	328 37	318 64	320 44	9 73	7 93	S
Total for 8/24/2011					318 64	320 44	9 73	7 93	
94984B181	WELLS FARGO ADV INTR VA FD-IST 517								
Sold		02/02/11	45	519 30					
Acq		12/18/08	45	519 30	322 65	322 65	196 65	196 65	L
Total for 2/2/2011					322 65	322 65	196 65	196 65	
94984B181	WELLS FARGO ADV INTR VA FD-IST 517								
Sold		05/23/11	289 95	3,433 01					
Acq		12/18/08	289 95	3,433 01	2,078 94	2,078 94	1,354 07	1,354 07	L
Total for 5/23/2011					2,078 94	2,078 94	1,354 07	1,354 07	
949915565	WF ADV ENDEAVOR SELECT-I 3124								
Sold		02/02/11	95	973 75					
Acq		12/18/08	95	973 75	591 85	591 85	381 90	381 90	L
Total for 2/2/2011					591 85	591 85	381 90	381 90	

Statement of Capital Gains and Losses From Sales
 (Does not include capital gain distributions from mutual
 funds or CTF's - See Tax Transaction Detail)

Account Id: 1019006067

NEW SALEM CEMETERY CARE FUND

Trust Year Ending 12/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
949915565	WF ADV ENDEAVOR SELECT-I 3124								
Sold		05/23/11	399	4,117 68					
Acq		12/18/08	399	4,117 68	2,485 77	2,485 77	1,631 91	1,631 91	L
Total for 5/23/2011					2,485 77	2,485 77	1,631 91	1,631 91	
949915565	WF ADV ENDEAVOR SELECT-I 3124								
Sold		08/24/11	257 897	2,333 97					
Acq		12/18/08	257 897	2,333 97	1,606 70	1,606 70	727 27	727 27	L
Total for 8/24/2011					1,606 70	1,606 70	727 27	727 27	
Total for Account: 1019006067					47,217 07	47,219 41	11,985 44	11,983 10	
Total Proceeds:						Fed	State		
59,202 51					S/T Gain/Loss	21 12	18 78		
					L/T Gain/Loss	11,964 32	11,964 32		