

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



Form **990**

MAN DESCRIPTION

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

2011

Open to Public Inspection

ALEX'S LEMONADE STAND FOUNDATION Standard Street (or P.0. box if mail is not delivered to street address) ALEX'S LEMONADE STAND FOUNDATION Standard Street (or P.0. box if mail is not delivered to street address) Alignment			C Name of organization	.5	D Employer identif	ication number
ALEX S LEGUARDE STAND FUNDATION SOCIETY Colored Business As Number and street (or P.O. box / mail is not delevered to street address) Room/sulte E Telephone number Society City or town, state or country, and ziP + 4 414 610 - 649 - 30.34 G. Greas recepts 11, 0.17, 7.20 H(g) is this a group return For affiliates included (P yes No No No No No No No N	á	pplicable			, ,	
Doing dustiness As Number and street (or P.0. box if mail is not delivered to street address) Room/suite E Telephone number Signature Sig		change	ALEX'S LEMONADE STAND FOUNDATION			,
Same and street of the country, and ziP + 4 14 4 6 10 - 64 9 - 30 34		change			56-2	496146
City or town, state or country, and ZIP + 4 Ha is this a group return Family		Initial return				
Name and address of principal officer. JASON SCOTT Yes X No SAME AS C ABOVE Tax exempt status: IX 901(c)(3) 501(c)(1) √ (insert no.) 4947(a)(1) or 527 Htb) Are all affiliates included? Yes No Htb) Are all affiliates included?		☐Termin ated	333 E. LANCASTER AVENUE 414	1	610-	
Name and address of principal officer. JASON SCOTT Name and address of principal officer. JASON SCOTT Name and address of principal officer. JASON SCOTT No restrict of the principal officer. JASON SCOTT No restrict o		return	City or town, state or country, and ZIP + 4		G Gross receipts \$	11,017,720.
Name and address of principal ortices (ABOUN SCUT) Same and address of the principal ortices (A		tion	WINNEWOOD, FA 19090		H(a) Is this a group i	
Tax-exempt status:		pendin	F Name and address of principal officer: JASON SCOTT			
Website: WWW.ALEXSLEMONADE.ORG H(c) Group exemption number Form of organization: Corporation Trust Association X Other FOUND Lyear of fermation: 200 M State of legal domicile: PA Part Summary				_		cluded? Yes No
Remain of organization: Corporation Trust Association X Other FOUND Lyear of formation: 20.05 M State of legal domicile: PA Part Summary				527	1	
Beeffy describe the organization's mission or most significant activities: THE FOUNDATIONS PURPOSE IS TO RAISE FUNDS FOR PEDIATRIC CANCER, TREATMENT AND RESEARCH. THE Check this box						
Briefly describe the organization's mission or most significant activities: THE FOUNDATIONS PURPOSE IS TO RAISE FUNDS FOR PEDIATRIC CANCER, TREATMENT AND RESEARCH. THE Check this box Interest the governing body (Part VI, line 1a) 3 15 15 15 15 15 15 15			organization,	_ Year (of formation; 2005	M State of legal domicile; PA
RAISE FUNDS FOR PEDIATRIC CANCER, TREATMENT AND RESEARCH. THE 2 Check this box If the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 4 Number of independent voting members of the governing body (Part VI, line 1b) 5 Total number of indeviduals employed in calendar year 2011 (Part V, line 2a) 6 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 7 Total unrelated business revenue from Part VIII, column (C), line 12 5 Net unrelated business taxable income from Form 990-T, line 34 8 Contributions and grants (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 2b) 10 Investment income (Part VIII, column (A), lines 3.4, and 70) 11 Other revenue (Part VIII, column (A), lines 5.5, and 5.4, and 70) 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), lines 12) 13 Grants and similar amounts (Part VIII, column (A), lines 13) 14 Benefits paid to or for members (Part IX, column (A), lines 13) 15 Salanes, other compensation employe expensits (Part IX, column (A), lines 5.10) 16 Professional fundraising fees (Part IX, column (A), lines 13) 17 Other expenses (Part IX, column (A), lines 12) 18 Total expenses. Add lines 13-17 (must equal Part IX), column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets for fund balances Subtract line 21 from line 20 23 Net assets or fund balances Subtract line 21 from line 20 24 Net assets for fund balances Subtract line 21 from line 20 25 Sign Subtract line 18 has examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Beptartation of preparer (other than officer) is based on all information of which pr	P					
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	ë					
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	anc					
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	ern			t more	1	
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	36	1				
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	٠ مع	1			<u> </u>	
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	ties	1				
b Net unrelated business taxable income from 990-T, line 34 Prior Year Current Year 6,899,285. 9,828,809. 9 Program service revenue (Part VIII, line 1h) 10 Investment income (Part VIII, column (A), lines 3,4, and 7d). 11 Other revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 12 Total revenue (Part VIII, column (A), lines 5,459,10c, and 11e). 13 Grants and similar amounts (Part IX, column (A), lines 4). 14 Benefits paid to or for members (Part IX, column (A), lines 4). 15 Salanes, other compensation (employee-benefits (Part IX, column (A), lines 5-10). 16 Professional fundraising expenses (Part IX, column (A), lines 1-10). 17 Other expenses (Part IX, column (A), lines 1-10). 18 Total expenses (Part IX, column (A), lines 1-10). 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16). 21 Total liabilities (Part X, line 26). 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deparation of preparer (other than officer) is based on all information of which preparer has any knowledge.	Ę	1	•		_	
Revenue less expenses. Subtract line 18 from line 12 Signature Block Prior Year Current Year C, 899, 285. 9,828,809. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.	Ac	1				
8 Contributions and grants (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 2g) 10 Investment income (Part VIII, line 2g) 11 Other revenue (Part VIII, column (A), lines 3.4, and 7d) 12 Total revenue (Part VIII, column (A), lines 5.5 (1c, 3g) (1c, and 11e) 13 Grants and similar amounts in part VIII, column (A), lines 1; (2g) (1g) (1g) (2g) (2g) (1g) (2g) (2g) (1g) (2g) (2g) (1g) (2g) (2g) (2g) (2g) (2g) (2g) (2g) (2	_	D	ver unrelated business taxable income from Form 990-1, line 34	Т		
9 Program service revenue (Part VIII, line 2g) 10 Investment income (Part VIII, column (A), lines 3.4, and 7d) 11 Other revenue (Part VIII, column (A), lines 3.4, and 7d) 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts and (Part IX, column (A), lines 13) 14 Benefits paid to or for members (Part IX, column (A), lines 13) 15 Salanes, other compensation employee benefits (Part IX, column (A), lines 13) 16a Professional fundraising expenses (Part IX, column (A), lines 15) 17 Other expenses (Part IX, column (D), line 25) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances Subtract line 21 from line 20 31 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.		, ,	Contributions and grants (Part VIII. line 1h)			
11 Other revenue (Part VIII, column (A), lines \$\frac{\text{Set}}{\text{10}}\text{ 11} \text{ Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)} 7, 579, 143. 10, 311, 774. 13 Grants and similar amounts \$\frac{\text{20}}{\text{20}}\text{ 12} \text{ Column (A), lines 13} \\ 14 Benefits paid to or for members (Part IX, column (A), lines 13) \\ 15 Salaries, other compensation, employee benefits. (Part IX, column (A), lines 5-10) \\ 16 Professional fundraising fees (Part IX, column (D), line 25) \\ 17 Other expenses (Part IX, column (D), line 25) \\ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) \\ 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) \\ 19 Revenue less expenses. Subtract line 18 from line 12 \\ 20 Total assets (Part X, line 16) \\ 21 Total lassets (Part X, line 16) \\ 22 Net assets or fund balances Subtract line 21 from line 20 \\ 23 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature Dock	Ę		·			-
11 Other revenue (Part VIII, column (A), lines \$\frac{\text{Set}}{\text{10}}\text{ 11} \text{ Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)} 7, 579, 143. 10, 311, 774. 13 Grants and similar amounts \$\frac{\text{20}}{\text{20}}\text{ 12} \text{ Column (A), lines 13} \\ 14 Benefits paid to or for members (Part IX, column (A), lines 13) \\ 15 Salaries, other compensation, employee benefits. (Part IX, column (A), lines 5-10) \\ 16 Professional fundraising fees (Part IX, column (D), line 25) \\ 17 Other expenses (Part IX, column (D), line 25) \\ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) \\ 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) \\ 19 Revenue less expenses. Subtract line 18 from line 12 \\ 20 Total assets (Part X, line 16) \\ 21 Total lassets (Part X, line 16) \\ 22 Net assets or fund balances Subtract line 21 from line 20 \\ 23 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature Dock	Ver	1	•			
Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts baid (Part IX, column (A), lines 13) 14 Benefits paid to or for members (Part IX, column (A), lines 13) 15 Salanes, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising ese (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (D), line 25) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 20 Total assets (Part X, line 26) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances Subtract line 21 from line 20 23 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign	æ			-		
13 Grants and similar amounts and (Part IX, column (A), lines 13) 14 Benefits paid to or for members (Part IX, column (A), line 4 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16 Professional fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (D), line 25) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances Subtract line 21 from line 20 23 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Deckaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign						
Hence the second component of	_	13	Grants and similar amounts paid (Part.IX: column (A)lines [13]			
to the professional fundraising fees (Part IX, column (D), line 25) b Total fundraising expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Date		14	Benefits paid to or for members (Part IX, column (A), line 4)			
to the professional fundraising fees (Part IX, column (D), line 25) b Total fundraising expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Date	ý	15	Salanes, other compensation, employee benefits (Part-IX, column (A), lines 5-10)		1,303,799	1,483,088.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 10 Total assets (Part X, line 16) 20 Total liabilities (Part X, line 26) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date	nse	16a	Professional fundraising fees (Part(IX, column (A)) line(1) e)		0.	0.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses. Subtract line 18 from line 12 10 Total assets (Part X, line 16) 20 Total liabilities (Part X, line 26) 21 Total liabilities (Part X, line 26) 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date	8	Ь.		_ [
19 Revenue less expenses. Subtract line 18 from line 12 Signature Block Signatu	ū	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	<u> </u>		
Total assets (Part X, line 16) Total liabilities (Part X, line 26) Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date				<u> </u>		
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date	_	19	Revenue less expenses. Subtract line 18 from line 12		<599,106.	2,350,442.
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date	Sor			Be		
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date	Set	20	Total assets (Part X, line 16)	<u> </u>		
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date	¥	21	Total liabilities (Part X, line 26)	ļ		
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date					9,096,892	11,413,848.
true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date				-1-1		
Sign Signature of officer Date						ny knowleage and belief, it is
Sign Signature of officer Date	true	, correc	t, and complete. Decaration of preparer (other than officer) is based on all information of which pi	reparer	nas any knowledge.	2017
			Suddatude of officer		Date	1201
TARON COOME COOME Coch III Dispets			JASON SCOTT Executive Director		24.0	
Type or print name and title	He	re		7	· · ·	
Print/Type preparer's name Preparer's signal Date, Check PTIN	_		1 1/4 0/ // 1/7//	<u>, </u>	Date, Check	PTIN
Paid CHRISTOPHER M. PEKULA CHRISTOPHER M. PEKUL 5/9/302 if self-employed P00734965	Pai	d		1	/ / H	P00734965
Preparer Firm's name MCGLADREY LLP Firm's EIN 42-0714325						
Use Only Firm's address 751 ARBOR WAY, SUITE 200		•			1 ATTE O EN	
BLUE BELL , PA 19422 Phone no. 215.641.8600					Phone no.	215.641.8600
May the IRS discuss this return with the preparer shown above? (see instructions)	Ma	v the IF	<u> </u>			

30

Form 990 (2011)

1-23-12 LHA For Paperwork Reduction Act Notice, see the separate instructions.

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

			Yes	No
٠,	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
•	If "Yes," complete Schedule A	1	x	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
•	public office? If "Yes," complete Schedule C, Part I	3		х
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	Ť		
4		4		_X_
_	during the tax year? If "Yes," complete Schedule C, Part II	 -		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
_	·	-		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			х
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_ ا		v
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7_		<u> </u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	_		v
_	Schedule D, Part III	8		<u>X</u>
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide	_	i	v
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		,,	
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u> </u>
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		<u> </u>
е		11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	111	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		,,	
	Schedule D, Parts XI, XII, and XIII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,		:	
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000		3.5	
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15_	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			v
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			v
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		<u> X</u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	40	.	
	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	40		
	complete Schedule G, Part III	19	X_	X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		_
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	990 (2011\
		COLLI	(2011)

Part IV | Checklist of Required Schedules (continued)

			Yes	No
21 '	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,		'	
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			İ
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			<u></u>
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32_	ļ	X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			.,
	sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33_		X
34	Was the organization related to any tax-exempt or taxable entity?	l		٠,,
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	ļ	X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	<u> </u>	X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	:		
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	<u> </u>	X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			.
	If "Yes," complete Schedule R, Part V, line 2	36	 	X_
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			_~
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?		v	
	Note, All Form 990 filers are required to complete Schedule O	38	X	<u> </u>

	Check if Schedule O contains a response to any question in this Part V									
•			Yes	No						
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable									
ь	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 1									
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming									
_	(gambling) winnings to prize winners?	1c	X							
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,									
	filed for the calendar year ending with or within the year covered by this return 2a 31									
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X							
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)									
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X						
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b								
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a										
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X						
b	If "Yes," enter the name of the foreign country: ▶									
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.									
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X						
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х						
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c								
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit									
	any contributions that were not tax deductible?	6a		X						
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts									
	were not tax deductible?	6b								
7	Organizations that may receive deductible contributions under section 170(c).									
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X							
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X							
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required									
	to file Form 8282?	7c		X						
d	· · · · · · · · · · · · · · · · · · ·	_		7.7						
9	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X						
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X						
9	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		X						
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h								
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8								
9	Sponsoring organizations maintaining donor advised funds.	-		 						
3	Did the organization make any taxable distributions under section 4966?	9a								
h	Did the organization make a distribution to a donor, donor advisor, or related person?	9b								
10	Section 501(c)(7) organizations. Enter:									
а	Initiation fees and capital contributions included on Part VIII, line 12									
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities									
11	Section 501(c)(12) organizations. Enter:									
а	Gross income from members or shareholders									
b	Gross income from other sources (Do not net amounts due or paid to other sources against									
	amounts due or received from them.)									
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041?	12a								
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year									
13	Section 501(c)(29) qualified nonprofit health insurance issuers.									
а	Is the organization licensed to issue qualified health plans in more than one state?	13a								
	Note. See the instructions for additional information the organization must report on Schedule O.									
b	Enter the amount of reserves the organization is required to maintain by the states in which the									
	organization is licensed to issue qualified health plans									
	Enter the amount of reserves on hand			77						
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X						
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	200	(2011)						
		FUHIL	JJU (2011)						

132005 01-23-12

Part VI: Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

•	Check if Schedule O contains a response to any question in this Part VI			X						
Sec	tion A. Governing Body and Management									
			Yes	No						
1a	Enter the number of voting members of the governing body at the end of the tax year 15									
	If there are material differences in voting rights among members of the governing body, or if the governing									
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	1								
b	Enter the number of voting members included in line 1a, above, who are independent 15 15									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other									
	officer, director, trustee, or key employee?	2	X							
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision									
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X						
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X						
5 Did the organization become aware during the year of a significant diversion of the organization's assets?										
6 Did the organization have members or stockholders?										
7a	- 5 total and the state of the									
• -	more members of the governing body?	7a	Х							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or									
_	persons other than the governing body?	7b		X						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:									
	The governing body?	8a	х							
	Each committee with authority to act on behalf of the governing body?	8b	х							
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the									
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X						
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)									
			Yes	No						
10a	Did the organization have local chapters, branches, or affiliates?	10a		X						
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,									
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b								
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X							
b										
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X							
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe									
	ın Schedule O how this was done	12c	X							
13	Did the organization have a written whistleblower policy?	13	Х							
14	Did the organization have a written document retention and destruction policy?	14	X							
15	Did the process for determining compensation of the following persons include a review and approval by independent									
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
а	The organization's CEO, Executive Director, or top management official	15a	Х							
b	Other officers or key employees of the organization	15b	X							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a									
	taxable entity during the year?	16a		<u> </u>						
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation									
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's									
	exempt status with respect to such arrangements?	16b								
Sec	tion C. Disclosure									
17	List the states with which a copy of this Form 990 is required to be filed AL, AK, AR, AZ, CA, CO, CT, FL, GA			, KY						
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	ıvaılab	le							
	for public inspection. Indicate how you made these available.									
	X Own website									
19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and finance										
	statements available to the public during the tax year.	_								
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organizations of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person of the per	ion: 🕨	·							
	JASON SCOTT - 610-649-3034									
13200	29 EAST WYNNEWOOD ROAD, WYNNEWOOD, PA 19096		000							

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (Ď), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			(0	C)			(D)	(E)	(F)
Name and Title	Average	۔.، ا		Pos	ition			Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson	than is bot	h an	compensation	compensation	amount of
	week	-	cer an	d a d	recto	or/trus	tee)	from	from related	other
	(describe	Individual trustee or director						the	organizations	compensation
	hours for related	5	9			sated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	organizations	ruste	trus		, a	m gen		(44-2/1099-141130)		and related
	in Schedule	l ag	Institutional trustee		Key employee	st co	5			organizations
	0)	를	Tage	Officer	Key	Highest compensated employee	Former			
(1) JASON SCOTT	-								-	
CO-EXECUTIVE DIRECTOR	40.00	x		Х				110,718.	0.	9,040.
(2) ELIZABETH SCOTT										
CO-EXECUTIVE DIRECTOR	40.00	X		X				98,833.	0.	6,168.
(3) LEWIS GANTMAN										
BOARD MEMBER	1.00	X				<u> </u>		0.	0.	0.
(4) BILLY KING										
BOARD MEMBER	1.00	X			_			0.	0.	0.
(5) MARY AUSTEN	,									
BOARD MEMBER	1.00	X			_			0.	0.	0.
(6) STEPHEN COHN								_		_
CHAIR	1.00	X	ļ	X		ļ	<u> </u>	0.	0.	0.
(7) ERIN FLYNN BLAIR										
TREASURER	1.00	X	ļ	X		<u> </u>		0.	0.	0.
(8) JOCELYN HILLMAN										
VICE CHAIR	1.00	X	<u> </u>	X	_	<u> </u>	<u> </u>	0.	0.	0.
(9) JEFFREY BENJAMIN						İ				
SECRETARY	1.00	X	ļ	X		<u> </u>	_	0.	0.	0.
(10) MIKE GEORGE	1 00	l								_
BOARD MEMBER	1.00	X	 	_	_	├	<u> </u>	0.	0.	0.
(11) JOEL FRANK	1 00									_
BOARD MEMBER	1.00	X	-	_		┢		0.	0.	0.
(12) GIANNA JACKSON	1 00	3,5						0.	0.	_
BOARD MEMBER	1.00	X	-			┢		0.	U_•	0.
(13) MARC BRUNO	1 00	v			1			0.	0.	0.
BOARD MEMBER	1.00	X	┢		-	 	-	<u> </u>	<u> </u>	<u> </u>
(14) MARC SUMMERS	1.00	x			:			0.	0.	0.
BOARD MEMBER	1.00	^	┢		-	\vdash		0.	<u> </u>	
(15) JEFF KALINER	1.00							0.	0.	0.
BOARD MEMBER	1.00	^	\vdash	 	 	 			0.	· ·
		t^-	T	\vdash		 				
	L	<u></u>			—			<u> </u>		Form 990 (2011)

Form **990** (2011)

Par	VII Section A. Officers, Directors, Tru	<u>istees, Key Er</u>	nplo	yee	s, a	nd ł	High	est	Compensated Employ	ees (continued)					
•	(A) Name and title	(B) Average hours per	Position (do not check more than one box, unless person is both an officer and a director/trustee)					one h an	(D) Reportable compensation	(E) Reportable compensation		an	(F) timate nount		
		week (describe hours for related organizations in Schedule O)	tee or director	Institutional trustee	Officer		Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MIS		other compensation from the organization and related organizations			
				_											
							<u> </u>				\dashv				
							-								
											_				
1b	Sub-total		<u> </u>	ـــــ	L	L		<u> </u>	209,551.		0.	1	5,2	08.	
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c)												1	5,2	0. 08.	
2	Total number of individuals (including but recompensation from the organization	not limited to th	ose	liste	ed a	bov	e) wl	no r	eceived more than \$100	,000 of reportable	э 			1	
3	Did the organization list any former officer			e, ke	y er	npic	oyee	, or	highest compensated e	mployee on	[Yes	No	
4	line 1a? If "Yes," complete Schedule J for s For any individual listed on line 1a, is the si	um of reportab	te co							the organization		3		X	
5	and related organizations greater than \$15 Did any person listed on line 1a receive or	accrue compe	nsat	ion 1	rom	any	y unr			dual for services		-		X	
Sec	rendered to the organization? If "Yes," contion B. Independent Contractors	npiete Scriedui	e J 1	or s	ucn	per	son_			111111 11		5		X	
1	Complete this table for your five highest compensation. Report compensation for										pensa	ation 1	rom		
	(A) Name and business			INC					(B) Description of s		C	Ompe	;) nsatio	n	
															
					,										
								_							
	Total number of independent contractors (ingluding but -	no+ 1-			the	eo I-	etce	1 above) who recoved	ore than					
<u> </u>	\$100,000 of compensation from the organ				u 10		0	3180	willo idedived II	ioie man		Form	990 /	2011)	

Statement of Revenue Part VIII (D) Revenue excluded from (B) (C) (A) Total revenue Related or Unrelated exempt function business tax under sections 512 513, or 514 revenue revenue 43,620. Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a 1b Membership dues 1,154,740 c Fundraising events 1c 1d d Related organizations e Government grants (contributions) 1e f All other contributions, gifts, grants, and 1f 8,630,449 similar amounts not included above g Noncash contributions included in lines 1a-1f \$ 9,828,809 Total, Add lines 1a-1f **Business Code** Program Service f All other program service revenue g Total. Add lines 2a-2f Investment income (including dividends, interest, and 75,830. 75,830. other similar amounts) Income from investment of tax-exempt bond proceeds 295,835. 295,835 5 Royalties (ii) Personal (i) Real 6 a Gross rents b Less: rental expenses c Rental income or (loss) d Net rental income or (loss) (i) Securities (II) Other 7 a Gross amount from sales of assets other than inventory 321,531. b Less: cost or other basis 317,835 and sales expenses 3,696. c Gain or (loss) 3,696. 3,696 d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$1,154,740. of contributions reported on line 1c). See a 329,969 Part IV, line 18 ь 294,126. b Less. direct expenses c Net income or (loss) from fundraising events 35,843 35,843. 9 a Gross income from gaming activities. See 52,260 Part IV, line 19 ь 14,307 b Less: direct expenses <u>37,9</u>53, 37,953. c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns a 113,486 and allowances 79,678 b Less: cost of goods sold 33,808 c Net income or (loss) from sales of inventory 33,808 Business Code Miscellaneous Revenue 11 a d All other revenue e Total. Add lines 11a-11d 10311774. 33,808. 449,157. Total revenue. See instructions. 132009 01-23-12 Form **990** (2011)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	plete columns (B), (C), and (D). Check if Schedule O contains a respon	se to any question in this	s Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	5,301,218.	5,301,218.		
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22	70,240.	70,240.		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16	94,760.	94,760.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	227,459.	113,729.	46,125.	67,605
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,031,584.	419,195.	394,396.	217,993
8	Pension plan accruals and contributions (include				
	section 401(k) and section 403(b) employer contributions)	14,962.	6,449.	5,243.	3,270
9	Other employee benefits	118,592.	51,479.	39,829.	27,284
10	Payroll taxes	90,491.	39,959.	29,091.	21,441
11	Fees for services (non-employees):				
а	Management				
b	·	1,825.		1,825.	
С	Accounting	24,836.		24,836.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other				
12	Advertising and promotion				
13	Office expenses	93,575.	27,154.	39,113.	27,308
14	Information technology	46,650.	20,312.	12,641.	<u> 13,697</u>
15	Royalties				
16	Occupancy	164,753.	68,695.	59,315.	36,743
17	Travel	84,977.	27,184.	6,633.	51,160
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	56,610.	24,343.	19,247.	13,020
23	Insurance	33,816.	14,670.	11,299.	7,847
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	DD TATELTATO	32,717.	15,698.	4,420.	12,599
b	TOMOTOTINE DAMADAGE O	180,472.	180,472.		
C	DROMOMIONAL MAMERIALC	81,267.	78,336.	2,142.	789
d	TECHNONO AND DEED	53,243.	1,235.	50,964.	1,044
	All other expenses	157,285.	113,069.	39,475.	4,741
25	Total functional expenses. Add lines 1 through 24e	7,961,332.	6,668,197.	786,594.	506,541
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here If following SOP 98-2 (ASC 958-720)				

Pai	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			526,657.	1	49,302.
	2	Savings and temporary cash investments			8,650,504.	2	11,478,918.
	3	Pledges and grants receivable, net		Į		3	
	4	Accounts receivable, net		į	147,655.	4	62,680.
	5	Receivables from current and former officers, di	rectors, t	rustees, key			
		employees, and highest compensated employee	es. Comp	olete Part II			
		of Schedule L				5	
	6	Receivables from other disqualified persons (as	defined	under section			
		4958(f)(1)), persons described in section 4958(c	:)(3)(B), aı	nd contributing			
		employers and sponsoring organizations of sections					
		employees' beneficiary organizations (see instru	ictions)			6	
Assets	7	Notes and loans receivable, net			7_		
Ass	8	Inventories for sale or use	54,354.	8	76,976.		
•	9	Prepaid expenses and deferred charges			23,661.	9	35,001.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	337,200.			
	ь	Less accumulated depreciation	10b	157,417.	174,124.	10c	179,783.
	11	Investments - publicly traded securities			4,210.	11	4,050.
	12	Investments - other securities. See Part IV, line	11			12	
	13	Investments - program-related. See Part IV, line	11			13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11	8,750.	15	11,250.		
	16	Total assets. Add lines 1 through 15 (must equ	9,589,915.	16	11,897,960.		
	17	Accounts payable and accrued expenses	60,160.	17	49,071.		
	18	Grants payable		18	125,000.		
	19	Deferred revenue .	415,720.	19	280,755.		
	20	Tax-exempt bond liabilities		20			
S	21	Escrow or custodial account liability. Complete		21			
Liabilities	22	Payables to current and former officers, director	rs, truste	es, key employees,			
jab		highest compensated employees, and disqualifi	ied perso	ns. Complete Part II			
_		of Schedule L				22	
	23	Secured mortgages and notes payable to unrela	ated third	l parties		23	
	24	Unsecured notes and loans payable to unrelate	d third pa	arties		24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	s 17-24).	Complete Part X of	45 440		
		Schedule D			17,143.		29,286.
	26	Total liabilities. Add lines 17 through 25			493,023.	26	484,112.
		Organizations that follow SFAS 117, check he	ere 🕨	LX and complete			
Ses		lines 27 through 29, and lines 33 and 34.			0 075 430		11 200 040
auc	27	Unrestricted net assets			8,875,439.		11,388,848.
Bal	28	Temporarily restricted net assets			221,453.	28	25,000.
ב	29	Permanently restricted net assets				29	
Ē		Organizations that do not follow SFAS 117, c	neck her	re ▶ Ll and			
Ö		complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-in or capital surplus, or land, building, or ed			-	31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in	otner tunas	0 006 000	32	11 /12 0/0	
_	33	Total net assets or fund balances			9,096,892.	33	11,413,848.
	34_	Total liabilities and net assets/fund balances			9,589,915.	34	11,897,960.

Form	990 (2011) ALEX'S LEMONADE STAND FOUNDATION	56-	2496	146	Pag	_{де} 12
Par	t XI Reconciliation of Net Assets					
	Check if Schedule O contains a response to any question in this Part XI					X
•						
1	Total revenue (must equal Part VIII, column (A), line 12)	1	10	,31	1,7	<u>74.</u>
2	Total expenses (must equal Part IX, column (A), line 25)	2	7	,96	1,3	32.
3	Revenue less expenses. Subtract line 2 from line 1	3	2	,35	0,4	<u>42.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	9	,09	6,8	<u>92.</u>
5	Other changes in net assets or fund balances (explain in Schedule O)	5	•	<3	3,4	<u>86.</u> >
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	11	,41	3,8	48.
Pai	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response to any question in this Part XII					\Box
					Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		_X_
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audıt,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue					
	separate basis, consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Aud	lit			
	Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired auc	irt			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.			3b		L

Form **990** (2011)

132012 01-23-12

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number

ALEX'S LEMONADE STAND FOUNDATION

56-2496146

			DEMONADE SIV						<u> </u>	4470		
Part I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	e this part	:.) See inst	ructions				
he orga	nization is not a	private foundation	because it is: (For lines 1	through 1	11, check (only one b	ox.)					
1 🗔	A church, cor	nvention of churches	s, or association of churc	ches desci	nbed in se	ction 170	(b)(1)(A)(i)					
2	A school des	cribed in section 17	'0(b)(1)(A)(ii). (Attach Scl	hedule E.)								
з 🗀	A hospital or	a cooperative hospi	tal service organization o	described	n section	170(b)(1)(A)(iii).					
4 🗀	A medical res	search organization (operated in conjunction	with a hos	pıtal desci	ribed in se	ction 170	(b)(1)(A)(ii	i). Enter th	ne hospital	s nam	θ,
	city, and stat	ө:										
5	An organizati	on operated for the	benefit of a college or ur	niversity ov	vned or op	erated by	a governr	nental uni	t describe	d ın		
	section 170	(b)(1)(A)(iv). (Comple	ete Part II)									
6	A federal, sta	ite, or local governm	ent or governmental unit	t described	ın sectio	n 170(b)(1)(A)(v).					
7 X	An organizati	on that normally rec	eives a substantial part o	of its supp	ort from a	governme	ntal unit o	r from the	general p	ublic desc	rıbed ır	1
_		b)(1)(A)(vi). (Comple										
8 📙	1		ection 170(b)(1)(A)(vi). (
9	-	-	eives. (1) more than 33 1									
			nctions - subject to certa									
			axable income (less sect	ion 511 ta	x) from bu	sinesses a	cquired b	y the orga	nization a	fter June 3	0, 197	5
	1	509(a)(2). (Complete										
⁰╠	. *	-	perated exclusively to tes								_	
11	•	•	perated exclusively for th							-		or
	•	•	ations described in section				?). See se c	tion 509(a	a)(3). Che	ck the box	that	
			organization and comple		_					T 111 6	S41	
	a L Type I		_ ,,		e III - Func	-	-			Type III - C		_
е L		•	t the organization is not									n
_		-	han one or more publicly						(a)(1) or s	ection 509	(a)(2).	
f	-		ten determination from t	ne IHS tha	ıtıtıs a ı y	ре і, туре	ii, or Type) III				
		rganization, check th				6	-645- 6-11		0			
g	•		organization accepted an			-					V	Al -
		-	irectly controls, either al	one or tog	ether with	persons o	iescribea i	ri (ii) ario (i	iii) DelOW,	44~(:)	Yes	No
	•		upported organization?							11g(i)		
	• • •	•	n described in (i) above?							11g(ii)		
	• •		person described in (i) o							11g(iii)	LI	
h	Provide the to	ollowing information	about the supported org	ganization	s).							
/:\ Nom	o of ourported	/::X EIN	(iii) Type of	(iv) Is the o	rganization	(v) Did voi	ı notify the	(vi) ls	the	(vii) Am	ount of	•
	e of supported ganization	(ii) EIN	organization		sted in your	organizat	ion in col.	organizatio (i) organiz		Sup		•
Oit	gamzadon		described on lines 1-9 above or IRC section	governing	document?	(i) of you	support?	Ü.S	.? " " "	004		
			(see instructions))	Yes	No	Yes	No	Yes	No			

- <u>-</u>												
												
									l			
									 			
		-										
otal												

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12 Schedule A (Form 990 or 990-EZ) 2011 ALEX'S LEMONADE STAND FOUNDATION 56-24962

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III)

Sec	ction A. Public Support												
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total						
	Gifts, grants, contributions, and												
	membership fees received. (Do not												
	ınclude any "unusual grants.")	5562352.	6062629.	6266988.	6899285.	9828809.	34620063.						
2	Tax revenues levied for the organ-												
	ızatıon's benefit and either paid to						ls						
	or expended on its behalf												
3	The value of services or facilities												
	furnished by a governmental unit to												
	the organization without charge												
4	Total. Add lines 1 through 3	5562352.	6062629.	6266988.	6899285.	9828809.	34620063.						
	The portion of total contributions												
	by each person (other than a		:										
	governmental unit or publicly												
	supported organization) included												
	on line 1 that exceeds 2% of the												
	amount shown on line 11,												
	column (f)						2216109.						
6	Public support. Subtract line 5 from line 4					· · · · · · · · · · · · · · · · · · ·	32403954.						
	ction B. Total Support												
	alendar year (or fiscal year beginning in) ▶ (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total												
	Amounts from line 4	5562352.	6062629.	6266988.	6899285.		34620063.						
8	Gross income from interest,	<u> </u>											
	dividends, payments received on						i						
	securities loans, rents, royalties		i										
	and income from similar sources	747,012.	675,515.	566,207.	360.529.	371,665.	2720928.						
9	Net income from unrelated business	, , ,				,							
•	activities, whether or not the					•							
	business is regularly carried on					•							
10	Other income. Do not include gain												
	or loss from the sale of capital												
	assets (Explain in Part IV.)			77,996.	52,850.	52,260.	183,106.						
11	Total support. Add lines 7 through 10		***				37524097.						
	Gross receipts from related activities,	etc. (see instruction	ons)		l	12 1	,743,246.						
	First five years. If the Form 990 is for	•		d. fourth, or fifth ta	ax vear as a section								
	•	_			,		ightharpoons						
Se	organization, check this box and stop here Section C. Computation of Public Support Percentage												
14	14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 14 86.36 %												
	Public support percentage from 2010					15	86.85 %						
	· · · · · ·			n line 13, and line	14 is 33 1/3% or n	nore, check this b							
	16a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization												
Ŀ	b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box												
	and stop here. The organization qualifies as a publicly supported organization												
17=	7a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,												
	and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization												
	meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization												
F	b 10% -facts-and-circumstances test. The organization qualifies as a publicly supported organization b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or												
•													
	more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization												
18	Private foundation. If the organization						ns						
							0 or 990-EZ) 2011						

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

Section A. Public Support	low, please com	piete Part II.)					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	Τ.	(e) 2011	(f) Total
1 Gifts, grants, contributions, and	(8) 2001	(5) 2000	10,2000	(4) 2010		<u> </u>	1,5,0,00
membership fees received. (Do not				1	1		
include any "unusual grants.")							
		+		1			
2 Gross receipts from admissions, merchandise sold or services per-							
formed, or facilities furnished in							
any activity that is related to the							
organization's tax-exempt purpose					+		
3 Gross receipts from activities that							
are not an unrelated trade or bus-							
iness under section 513							
4 Tax revenues levied for the organ-							
ization's benefit and either paid to							1
or expended on its behalf							
5 The value of services or facilities							
furnished by a governmental unit to					1		
the organization without charge							
6 Total. Add lines 1 through 5			ļ		<u> </u>		
7a Amounts included on lines 1, 2, and							
3 received from disqualified persons	<u></u> -				↓		
b Amounts included on lines 2 and 3 received							
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the					1		1
amount on line 13 for the year							
c Add lines 7a and 7b							1
8 Public support (Subtract line 7c from line 6)							
Section B. Total Support							
Calendar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010		(e) 2011	(f) Total
9 Amounts from line 6							
10a Gross income from interest,							
dividends, payments received on securities loans, rents, royalties							
and income from similar sources							
b Unrelated business taxable income							
(less section 511 taxes) from businesses							
acquired after June 30, 1975							
c Add lines 10a and 10b							
11 Net income from unrelated business	****	-			1		
activities not included in line 10b,							
whether or not the business is regularly carned on							
12 Other income. Do not include gain							
or loss from the sale of capital							
assets (Explain in Part IV.) 13 Total support (Add lines 9, 10c, 11, and 12.)							
14 First five years. If the Form 990 is for	the organization	's first, second, thii	d, fourth, or fifth t	ax vear as a section	on 501	(c)(3) organiz	zation,
check this box and stop here	5. 32	o., o. oo o, u	_,	,		, ,,-, -, g -, ,,-	▶
Section C. Computation of Public	C Support Pe	ercentage					
15 Public support percentage for 2011 (lir			column (fl)		15		9
16 Public support percentage from 2010:					16		9
Section D. Computation of Inves							•
17 Investment income percentage for 201					17		9
18 Investment income percentage from 2			,		18		9
19a 33 1/3% support tests - 2011. If the c			on line 14. and lin	e 15 is more than:		%, and line	*****
more than 33 1/3%, check this box an						-,	▶ □
b 33 1/3% support tests - 2010. If the c	-	_				an 33 1/3%	and
line 18 is not more than 33 1/3%, chec							. —
20 Private foundation. If the organization		-					
20 Filvate louisquion, il the olyanization	. Lia not onoon a	0, 0, 1 11 10 17, 10					00 or 990-FZ) 201

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

Employer identification number

	ALEX'S LEMONADE STA		56-2496146
Par	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line	∍ 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		· · · · · ·
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advise	ed funds
-	are the organization's property, subject to the organization's	_	Yes No
6	Did the organization inform all grantees, donors, and donor a	· ·	used only
	for charitable purposes and not for the benefit of the donor o	• •	•
	impermissible private benefit?		Yes No
Par	t II Conservation Easements. Complete if the org	ganization answered "Yes" to Form 990, Pa	art IV, line 7
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (e.g., recreation or e		orically important land area
	Protection of natural habitat	Preservation of a certif	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form o	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic stri	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	after 8/17/06, and not on a historic structu	re
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rel	leased, extinguished, or terminated by the	organization during the tax
	year ▶		
4	Number of states where property subject to conservation eas	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		<u> </u>
7	Amount of expenses incurred in monitoring, inspecting, and e	· · · · · · · · · · · · · · · · · · ·	
8	Does each conservation easement reported on line 2(d) abov	e satisfy the requirements of section 170()	· · · · · · · · · · · · · · · · · · ·
	and section 170(h)(4)(B)(ii)?		└ Yes └ No
9	In Part XIV, describe how the organization reports conservati		
	include, if applicable, the text of the footnote to the organizat	tion's financial statements that describes t	ne organization's accounting for
Pai	conservation easements. † III Organizations Maintaining Collections of	f Art Historical Treasures or Ot	her Similar Assets
T GI	Complete if the organization answered "Yes" to Form		noi Chimai Assots.
10	If the organization elected, as permitted under SFAS 116 (AS		ent and halance sheet works of art
10	historical treasures, or other similar assets held for public exh		
	the text of the footnote to its financial statements that descri	·	is a public control, provide, in a diviny,
b	If the organization elected, as permitted under SFAS 116 (AS		and balance sheet works of art, historical
_	treasures, or other similar assets held for public exhibition, ed		
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		▶ \$
	(ii) Assets included in Form 990, Part X		► \$ ► \$
2	If the organization received or held works of art, historical treations	asures, or other similar assets for financial	
-	the following amounts required to be reported under SFAS 1:		• · · · · · · · · · · · · · · · · · · ·
а	Revenues included in Form 990, Part VIII, line 1	, , , , , , , , , , , , , , , , , , , ,	\$
b	Assets included in Form 990, Part X		\$
_	•		

Schedule D (Form 990) 2011

		LEMONADE S						<u> 249614</u>	
Par	t III. Organizations Maintaining C								
3	Using the organization's acquisition, accessi	on, and other record	ds, check	any of the	following tha	t are a sig	gnificant use c	of its collection	ı ıtems
•	(check all that apply):								
а	Public exhibition	C	י וַן י	oan or exc	hange progra	ıms			
b	Scholarly research	•	, [](Other					
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and expla	ın how th	ey further t	he organizatio	on's exen	npt purpose in	Part XIV.	
5	During the year, did the organization solicit o	r receive donations	of art, his	storical trea	sures, or othe	er sımılar	assets		
	to be sold to raise funds rather than to be ma	aintained as part of	the orgar	nization's co	ollection?			Yes Yes	No
Par	t IV Escrow and Custodial Arran		ete if the	organizatio	n answered '	'Yes" to f	Form 990, Par	t IV, line 9, or	
	reported an amount on Form 990, Par	t X, line 21							
1a	Is the organization an agent, trustee, custode	an or other interme	diary for d	contribution	ns or other as	sets not i	included		
	on Form 990, Part X?							└── Yes	∟ No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	ollowing t	able.					
								Amount	
C	Beginning balance						1c		
d	Additions during the year						1d		
е	Distributions during the year						1e		
f	Ending balance						1f	F	
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?					L Yes	∟∟ No
	If "Yes," explain the arrangement in Part XIV.								
Par	t V Endowment Funds. Complete	f the organization ai	nswered '	"Yes" to Fo				1	
		(a) Current year	(b) Pi	nor year	(c) Two year	s back (d) Three years I	back (e) Four	years back
1a	Beginning of year balance								
b	Contributions								
C	Net investment earnings, gains, and losses		ļ		ļ				
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
9	End of year balance		L		<u> </u>	L			
2	Provide the estimated percentage of the curi	rent year end baland		g, column (a	a)) held as				
а	Board designated or quasi-endowment		%						
b	Permanent endowment	%							
С	Temporarily restricted endowment	%							
	The percentages in lines 2a, 2b, and 2c should								
3a	Are there endowment funds not in the posse	ssion of the organiz	ation tha	t are held a	ind administe	red for th	e organization	r	
	by:								Yes No
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(ii)	
b	If "Yes" to 3a(ii), are the related organizations							3b	
A Do	Describe in Part XIV the intended uses of the								
Pai	t VI Land, Buildings, and Equipm				., 1			T (88)	
	Description of property	(a) Cost or of basis (investigation)			or other (other)		cumulated reciation	(d) Book	value
	Land	Dasis (IIIVesti		Dasis	(Ott 101)	geb	JUIGUUII		
_	Land .						· · · · · · · · · · · · · · · · · · ·		
b	Buildings		-		0,226.		10,121.	A 1	0,105.
C	Leasehold improvements				4,697.		43,374.		1,323.
d	Equipment				$\frac{4,097}{2,277}$	1	.03,374.		3,355.
Total	Other Add lines 1a through 1e (Column (d) must e	gual Form 990 Port	Y colum						9,783.

Schedule D (Form 990) 2011

Schedule D (Form 990) 2011

	edule D (Form 990) 2011 AL	EX S LEMONADE STAND FO	DUNDATION		<u> </u>	<u> 2490140</u>	Page 4
Par	rt XI Reconciliation of Cl	nange in Net Assets from Form 99	0 to Audited	Financial St	tatement	ts	
1	Total revenue (Form 990, Part VII	, column (A), line 12)		1		10,311,	
2`	Total expenses (Form 990, Part I)	K, column (A), line 25)		2		7,961,	
3	Excess or (deficit) for the year. Su	btract line 2 from line 1		3		2,350,	
4	Net unrealized gains (losses) on it	ivestments		4		<33,	<u>486.</u> >
5	Donated services and use of facil	ties		5			
6	Investment expenses	•		6			
7	Prior period adjustments			7			
8	Other (Describe in Part XIV.)			8			
9	Total adjustments (net). Add lines	4 through 8		9		<33,	<u>486.</u> :
10	Excess or (deficit) for the year pe	audited financial statements. Combine lines	3 and 9	. 10		2,316,	<u>956.</u>
Par	rt XII Reconciliation of Re	venue per Audited Financial Stat	ements With	Revenue pe	er Return		
1	Total revenue, gains, and other si	upport per audited financial statements			1	10,668,	<u>789.</u>
2	Amounts included on line 1 but n	ot on Form 990, Part VIII, line 12:	1 1				
а	Net unrealized gains on investme	nts	2a	<33,48			
b	Donated services and use of facil	ities .	2b	103,86	<u>59.</u>		
С	Recoveries of prior year grants		2c				
d	Other (Describe in Part XIV.)		_2d	286,63	32.		
е	Add lines 2a through 2d				2e	357,	015.
3	Subtract line 2e from line 1				3	10,311,	<u>774.</u>
4	Amounts included on Form 990,		1 1				
а	Investment expenses not include	d on Form 990, Part VIII, line 7b	4a				
þ	Other (Describe in Part XIV.)		4b				_
C					4c		0.
5	Total revenue. Add lines 3 and 4c	. (This must equal Form 990, Part I, line 12.)	A A \A/:A/:		5		<u>774.</u>
		penses per Audited Financial Sta	tements with	n Expenses	per Hetu		022
1	Total expenses and losses per au			•	1	8,351,	033.
2	Amounts included on line 1 but n		ا ء ا	103,86			
a		ties	2a	103,60	13.4		
b	Otherstown		2b		\dashv \mid		
C			2c 2d	286,63	12		
d	Other (Describe in Part XIV.) Add lines 2a through 2d		_ <u>Zu </u>	200,00	2e	390,	501.
3	Subtract line 2e from line 1				3	7,961,	
4	Amounts included on Form 990,	Part IX line 25, but not on line 1:				1,301,	<u> </u>
a			4a				
	Other (Describe in Part XIV.)	3 011 1 0111 000; 1 art 1 111; 1110 1 0	4b				
	Add lines 4a and 4b		<u> </u>		4c		0.
_	· · · · · · · · · · · · · · · · · · ·	lc. (This must equal Form 990, Part I, line 18.)		5	7,961,	
	ırt XIV Supplemental Infori				· · · · · · · · · · · · · · · · · · ·		
Com	plete this part to provide the descr	iptions required for Part II, lines 3, 5, and 9; F	Part III, lines 1a a	ınd 4; Part IV, lın	es 1b and 2	2b; Part V, line 4	, Part
K, lind	ne 2; Part XI, line 8; Part XII, lines 20	I and 4b; and Part XIII, lines 2d and 4b. Also	complete this pa	ırt to provide an	y additional	information.	
PAF	RT X, LINE 2: THE	FOUNDATION IS GENERALI	Y EXEMPI	FROM FE	EDERAL	INCOME	
<u>raj</u>	XES UNDER THE PROV	VISIONS OF SECTION 501	(C)(3) OF	' THE INI	ERNAL	REVENUE	
COI	DE. IN ADDITION,	THE FOUNDATION QUALIFI	ES FOR C	HARITABL	E CON	<u>TRIBUTIO</u>	<u>N</u>
		non oraqueten ag an o	NO CANTERA	170N MIIN	TO M	Om 3	
DEI	DUCTIONS AND HAS I	BEEN CLASSIFIED AS AN C	RGANIZAT	TON THAT	' IS N	OT A	
PR]	IVATE FOUNDATION.	INCOME WHICH IS NOT F	RELATED I	O EXEMPI	PURP	OSES, LE	SS
						<u> </u>	
API	PLICABLE DEDUCTION	NS, IS SUBJECT TO FEDER	RAL AND S	TATE COF	RPORAT	E INCOME	
TA)	XES. THE FOUNDAT	ON HAD NO UNRELATED BU	JSINESS I	NCOME FO	R THE	YEARS	
ENI	DED DECEMBER 31,	2011 AND 2010.					0) 00 : :
					School	lule D (Form 99	・ハンバリフ

Part Aiv Supplemental Information (continued)	
MANAGEMENT EVALUATED THE FOUNDATION'S TAX POSITIONS AND CONC	LUDED THAT THE
FOUNDATION HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE	ADJUSTMENT TO
THE FINANCIAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF FA	
740-10. CONSEQUENTLY, NO ACCRUAL FOR INTEREST AND PENALTIES	
NECESSARY FOR THE YEARS ENDED DECEMBER 31, 2011 OR 2010. TH	
FILES INCOME TAX RETURNS IN THE U.S. FEDERAL JURISDICTION.	
FOUNDATION IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS E	
FEDERAL, STATE OR LOCAL TAX AUTHORITIES FOR YEARS BEFORE 200	18.
PART XII, LINE 2D - OTHER ADJUSTMENTS:	
COST OF MERCHANDISE SALES OFFSET	79,678.
GALA/EVENT EXPENSES	192,647.
EVENT EXPENSES - RAFFLE	14,307.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	286,632.
PART XIII, LINE 2D - OTHER ADJUSTMENTS:	
COST OF MERCHANDISE SALES OFFSET	79,678.
GALA/EVENT EXPENSES	192,647.
EVENT EXPENSES - RAFFLE	14,307.
TOTAL TO SCHEDULE D, PART XIII, LINE 2D	286,632.
	

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Department of the Treasury Internal Revenue Service

► Attach to Form 990. ► See separate instructions.

OIVID 140 1343-0047
2011
Open to Public Inspection

Name of the organization				Employer identi	fication number
ALEX'S LEMONADE	STAND F	OUNDATIO	N	56-24961	46
Part I General Infor	rmation on A	ctivities Out	tside the United States. Comp		
to Form 990, Par					<u>.</u>
			ds to substantiate the amount of its gr		1 🗀
the grantees' eligibility fo	or the grants or a	assistance, and	the selection criteria used to award the	e grants or assistance?	Yes No
United States			procedures for monitoring the use of it		tside the
			an be duplicated if additional space is		(f) Total
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
				PEDIATRIC CANCER RESEARCH GRANT-MAKING	
NORTH AMERICA	0	00	GRANTS	PROGRAM	94,760.
0 - 00-2-1					04 760
3 a Sub-totalb Total from continuation sheets to Part I	0	0			94.760.
c Totals (add lines 3a and 3b)	0	0			94,760.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2011

SEE PART V FOR COLUMN (E) DESCRIPTIONS

ALEX'S LEMONADE STAND FOUNDATION

UNDATION 56-2496146	Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any	recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000		
TAND FC	Outside the I	o one recipien		
ALEX'S LEMONADE STAND FOUNDATION	anizations or Entities	100. Check this box if n	pace is needed	
	Assistance to Org	wed more than \$5,0	Part II can be duplicated if additional space is needed	
Schedule F (Form 990) 2011	Grants and Other	recipient who rece	Part II can be dupl	
Schedule	Partil			

۱ ٠٠		ı	9	1		ı	ı	1	H
(i) Method of valuation (book, FMV, appraisal, other)									
(h) Description of non-cash assistance									
(g) Amount of non-cash assistance	0								xempt by
(f) Manner of cash disbursement	CHECK/TRANSFER								recognized as tax-e
(e) Amount of cash grant	94,760,								foreign country,
(d) Purpose of grant	PEDIATRIC CANCER RESEARCH								Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter
(c) Region	NORTH AMERICA								ns listed above that are
(b) IRS code section and EIN (if applicable)									recipient organization he grantee or counse
1 (a) Name of organization									2 Enter total number of the IRS, or for which the

Schedule F (Form 990) 2011

3 Enter total number of other organizations or entities

56-2496146

Page 3

ALEX'S LEMONADE STAND FOUNDATION

Schedule F (Form 990) 2011 ALEX'S LEMONADE STAND FOUNDATION 56-2496146

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(h) Method of valuation (book, FMV, appraisal, other)					Schedule F (Form 990) 2011
(g) Description of non-cash assistance					Schedul
(f) Amount of non-cash assistance					
(e) Manner of cash disbursement					
(d) Amount of cash grant					•
c) Number of recipients					
(b) Region					
(a) Type of grant or assistance (b) Region					

Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions

Foreign Partnerships. (see Instructions for Form 8865)

for Form 5713)

Schedule F (Form 990) 2011

Yes X No

Part V · | Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

SCHEDULE F, PART I, LINE 2: GRANTS ARE MONITORED THROUGH THE SUBMISSION
OF YEARLY PROGRESS REPORTS. INVESTIGATORS MUST DEMONSTRATE SATISFACTORY
COMPLETION OF PROPOSED RESEARCH OBJECTIVES AND APPROPRIATE BUDGET
EXPENDITURES. CONTINUED SUPPORT FOR SECOND AND THIRD YEARS OF FUNDING IS
CONTINGENT UPON A NONCOMPETITIVE REVIEW OF THE YEARLY REPORTS AND BUDGET
BY ALSF'S SCIENTIFIC ADVISORY BOARD. A FINAL REPORT IS DUE AT THE
CONCLUSION OF THE GRANT.
PART I, LINE 3, COLUMN (E):
REGION: NORTH AMERICA
(E) SPECIFIC TYPES OF SERVICES IN REGION: PEDIATRIC CANCER RESEARCH
GRANT-MAKING PROGRAM
-FUND CUTTING EDGE CHILDHOOD CANCER RESEARCH PROJECTS THAT SEEK TO FIND
BETTER TREATMENTS FOR, AND CAUSES OF, CHILDHOOD CANCER.
-FUND THE "A" AWARD, A PRESTIGIOUS AWARD GIVEN TO A LEADING YOUNG
SCIENTIST IN THE FIELD OF CHILDHOOD CANCER.
-FUND CHILDHOOD CANCER NURSING RESEARCH WHICH SEEKS TO IMPROVE THE
QUALITY OF LIFE FOR CHILDHOOD CANCER PATIENTS.
-CREATE AND OPERATE THE "MYCHILDHOODCANCER.ORG" DATABASE, A LONGITUDINAL
DATABASE WHICH TRACKS USER GENERATED INFORMATION FROM CHILDHOOD CANCER
FAMILIES.

SCHEDULE G

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No 1545-0047

Open To Public Inspection

Schedule G (Form 990 or 990-EZ) 2011

Internal Revenue Service ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. **Employer identification number** Name of the organization 56-2496146 ALEX'S LEMONADE STAND FOUNDATION Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations Solicitation of non-government grants а Solicitation of government grants Internet and email solicitations Phone solicitations Special fundraising events In-person solicitations d 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (or retained by) (iii) Did fundraiser (vi) Amount paid (iv) Gross receipts (i) Name and address of individual (ii) Activity to (or retained by) have custody or control of fundraiser or entity (fundraiser) from activity organization listed in col (i) Yes Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

132081 01-23-12

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

	edul I rt l	le G (Form 990 or 990-EZ) 2011 ALEX'S Fundraising Events. Complete if the				2496146 Page 2
		of fundraising event contributions and gro	•			
		or furnishing over continuations and give	(a) Event #1	(b) Event #2	(c) Other events	
			` '	LA GREAT	(-,	(d) Total events
				CHEF EVENT	9	(add col (a) through
			(event type)	(event type)	(total number)	col. (c))
ΞĒ			(0.0.0.0)	(0.000.0)	(12111111111111111111111111111111111111	
Revenue	1	Gross receipts	705,918.	343,624.	435,167.	1,484,709.
	2	Less: Charitable contributions	604,439.	236,679.	313,622.	1,154,740.
	3	Gross income (line 1 minus line 2)	101,479.	106,945.	121,545.	329,969.
	4	Cash prizes				
ses	5	Noncash prizes			· · · · · · · · · · · · · · · · · · ·	
Direct Expenses	6	Rent/facility costs	6,468.			6,468.
Direct	7	Food and beverages	110,784.			110,784.
	8	Entertainment				
	9	Other direct expenses	19,017.	58,473.	99,384.	176,874.
	10	Direct expense summary. Add lines 4 through		 	>	(294,126)
		Net income summary Combine line 3, column	n (d), and line 10			35,843.
Pε	rt l		answered "Yes" to Form	990, Part IV, line 19, or r	reported more than	
		\$15,000 on Form 990-EZ, line 6a.				
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1	Gross revenue			52,260.	52,260.
uses	2	Cash prizes				
t Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs			·	
	5	Other direct expenses			14,307.	14,307.
	6	Volunteer labor	Yes% No	Yes% No	Yes % X No	
	7	Direct expense summary. Add lines 2 through			>	(14,307)
						37,953.
	8	Net gaming income summary. Combine line 1	, column a, and line 7			51,555
_	En	ter the state(s) in which the organization opera	tes gaming activities. P	Δ		
		the organization licensed to operate gaming ac			****	X Yes No
		M. H				
	, "	No," explain:				-
	_					
		ere any of the organization's gaming licenses re			year?	Yes X No
•						

Schedule G (Form 990 or 990-EZ) 2011

132082 01-23-12

Schedule G (Form 990 or 990-EZ) 2011 ALEX'S LEMONADE STAND FOUNDATION 56-2496146 Page
11 Does'the organization operate gaming activities with nonmembers?
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed
to administer charitable gaming?
13 Indicate the percentage of gaming activity operated in:
a The organization's facility
b An outside facility
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:
Name ► JASON SCOTT
Address ► 29 EAST WYNNEWOOD ROAD - WYNNEWOOD, PA 19096
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?
b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount
of gaming revenue retained by the third party > \$
c If "Yes," enter name and address of the third party:
Name
Address ▶
16 Gaming manager information:
Name ► <u>JASON SCOTT</u>
Gaming manager compensation ▶ \$
Description of services provided ▶ JASON'S MAIN RESPONSIBILITY IS AS EXECUTIVE DIRECTOR
AND OFFICER, HOWEVER A MINOR PART OF HIS RESPONSIBITIES FOR THIS
YEAR INCLUDED THE OVESIGHT OF THE RAFFLE TICKET SALES AND ACTUAL
X Director/officer Employee Independent contractor
47. Mandatani diatahutiana
17 Mandatory distributions: a is the organization required under state law to make charitable distributions from the gaming proceeds to
retain the state gaming license?
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the
organization's own exempt activities during the tax year > \$
Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III,
lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).
SCHEDULE G, PART III, LINE 16, DESCRIPTION OF SERVICES PROVIDED:
JASON'S MAIN RESPONSIBILITY IS AS EXECUTIVE DIRECTOR
AND OFFICER, HOWEVER A MINOR PART OF HIS RESPONSIBITIES FOR THIS
YEAR INCLUDED THE OVESIGHT OF THE RAFFLE TICKET SALES AND ACTUAL
DRAWING FOR THE ONE RAFFLE THE ORGANZIATION HELD DURING THE YEAR.

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

► Attach to Form 990.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

Open to Public Inspection OMB No 15,35-0047

Name of the organization		(Employer identification number	mber
ALLEA S LEMONALLES S LEMONALLES S PART General Information on Grants and Assistance	MONAUE ST.	STAND FOUNDATION e	TON				5T0657-0C	١
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	to substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or ass	istance, and the select		
	stance?	•	•				X Yes	Š
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	ocedures for monit	onng the use of grant	funds in the United	d States.				
Part II Grants and Other Assistance to Governments and Organization	Governments and	d Organizations in the	United States. C	omplete if the orga	inization answered "Y	is in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any	IV, line 21, for any	
recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed	55,000 Check this	box if no one recipien	t received more th	an \$5,000 Part II	can be duplicated if a	dditional space is nee		
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, EMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
ALBERT EINSTEIN COLLEGE OF								
MEDICINE OF YESIVA UNIVERSITY -								
1300 MORRIS PARK AVENUE - BRONX,								
NY 10461	13-1624225	501(C)(3)	6,000.	0			PEDIATRIC CANCER RESEARCH	RCH
ALFRED I DUPONT HOSPITAL FOR								
CHILDREN - 1600 ROCKLAND ROAD -								
WILMINGTON, DE 19803	58-0011241	501(C)(3)	100,000	0.			PEDIATRIC CANCER RESEARCH	RCH
BAYLOR COLLEGE OF MEDICINE								
6621 FANNIN								
HOUSTON, TX 77030	74-1613878	501(C)(3)	415,394,	0			PEDIATRIC CANCER RESEARCH	RCH
BOARD OF TRUSTEES OF LELAN								
STANFORD JR UNIV 3145 PORTER								
DRIVE - PALO ALTO, CA 94304	94-1156365	501(C)(3)	100,000.	0			PEDIATRIC CANCER RESEARCH	RCH
מוומסטמת אנסטטטטיו סטאנט								
CASE WESTERN RESERVE								
TOTAL TITLE								
CLEVELAND, OH 44106	34-1018992	501(C)(3)	64,544	0			PEDIATRIC CANCER RESEARCH	RCH
CHILDREN'S HEALTH CARE OF ATLANTA								
1584 TULLIE CIR NE								
ATLANTA, GA 30329	58-2367819	501(C)(3)	135,000.	0			PEDIATRIC CANCER RESEARCH	RCH
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	and government or	panizations listed in the	e line 1 table					55.
	e lieted in the fine	1 table						c
1								;
LHA For Paperwork Reduction Act Notice, see the Instructions for Form	, see the Instruct	ions for Form 990.					Schedule I (Form 990) (2011)	51

9
4
┰
9
ð
4
Ŋ
.1
9
Ŋ

	to Governments and Organizations in the United States (Schedule I (Form 990), Part II)
FOUNDATION	vernments and Organizations in the Unit
ALEX'S LEMONADE STAND FOUNDATION	ssistance
I (Form 990) ALEX'S I	Continuation of Grants and Other A
Schedule	Part II

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	on (d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHILDREN'S HOSPITAL OF BOSTON 300 LONGWOOD AVENUE BOSTON, MA 02115	04-2774441	501(C)(3)	100,000,	0			PEDIATRIC CANCER RESEARCH
CHILDREN'S HOSPITAL OF LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES, CA 90027	95-1690977	501(C)(3)	224,186,	0			PEDIATRIC CANCER RESEARCH
CHILDREN'S RESEARCH INSTITUTE 111 MICHIGAN AVE NW WASHINGTON, DC 20010	52-1654453	501(C)(3)	15,911.	0			PEDIATRIC CANCER RESEARCH
CHILDREN'S MERCY 2401 GILHAM ROAD KANSAS CITY, MO 64108	44_0605373	501(C)(3)	11,000,	0			PEDIATRIC CANCER RESEARCH
CINCINNATI CHILDREN'S HOSPITAL MEDICAL CENTER - 3333 BURNET AVENUE - CINCINNATI, OH 45229	31-0833936	501(C)(3)	143,350,	0			PEDIATRIC CANCER RESEARCH
CONNECTICUT CHILDRENS MEDICAL CENTER FOUNDATION INC - 282 WASHINGTON STREET - HARTFORD, CT 06106	22-2619869	501(C)(3)	24,000,	0			PEDIATRIC CANCER RESEARCH
DANA-FARBER CANCER INSTITUTE 44 BINNEY STREET BOSTON, MA 02115	04-2263040	501(C)(3)	297,728,	0,0			PEDIATRIC CANCER RESEARCH
DUKE UNIVERSITY 433A MSRB I, 103 RESEARCH DRIVE (BO DURHAM, NC 27710	56-0532129	501(C)(3)	131,315,	0			PEDIATRIC CANCER RESEARCH
FRED HUTCHINSON CANCER RESEARCH CENTER - 1100 FAIRVIEW AVE N SEATTLE, WA 98109	23-7156071	501(C)(3)	82,750,	0			PEDIATRIC CANCER RESEARCH Schedule I (Form 990)

9
4
1
9
σ
4
7
- 1
9
5

Schedule I (Form 990) ALEX 'S LEMONADE STAND FOUNDATION

Part II | Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) ALEX'S LEMONADE STAND FOUNDATION

(a) Name and address of (b) EIN (c) IRC section or government of non-cash organization or government assistance	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GEORGETOWN UNIVERSITY 37 AND O STREET, NW WASHINGTON, DC 20007	53-0196603	501(C)(3)	8,000,	0			PEDIATRIC CANCER RESEARCH
HUNTSMAN CANCER INSTITUTE 75 SOUTH 2000 EAST, RM 211 SALT LAKE CITY, UT 84112	87-6000525	501(C)(3)	102,000,	0			PEDIATRIC CANCER RESEARCH
KANSAS MEDICAL CENTER RESEARCH INSTITUTE, INC 3901 RAINBOW BOULEVARD - KANSAS CITY, KS 66160	48-1108830	501(C)(3)	000 9	0			PEDIATRIC CANCER RESEARCH
MASSACHUSETTS GENERAL HOSPITAL 55 FRUIT STREET BOSTON, MA 02114	04-2697983	501(C)(3)	120,000,	0			PEDIATRIC CANCER RESEARCH
	13-1924236	501(C)(3)	190,000.	0			PEDIATRIC CANCER RESEARCH
NEW YORK UNIVERSITY SCHOOL OF MEDICINE - 630 WEST 168TH STREET - NEW YORK, NY 10032	13-5562308	501(C)(3)	106,000.	0			PEDIATRIC CANCER RESEARCH
OHIO STATE UNIVERSITY RESEARCH FOUNDATION - 1960 KENNY RD - COLUMBUS, OH 43210	31-6401599	501(C)(3)	10,662,	0			PEDIATRIC CANCER RESEARCH
REGENTS OF THE UNIVERSITY OF MICHIGAN - 2050 ADMIN SERVICES BLDG - ANN ARBOR, MI 48109	38-6006309	501(C)(3)	40,000.	0			PEDIATRIC CANCER RESEARCH
SANFORD-BURNHAM MEDICAL RESEARCH INSTITUTE - 10901 NORTH TORREY PINES ROAD - LA JOLLA, CA 92037	51-0197108	501(C)(3)	100,000,	0			PEDIATRIC CANCER RESEARCH Schedule I (Form 990)

ဖ
46
7
9
S
4
~
- 1
9
Ω

	(<u>'</u>
	United States (Schedule I (Form 990), Part II.)
	l (Form
	hedule
	tes (Sc
	ted Sta
	ons in the United States (Schedule I (For
7	izations in
TIOL	an
UNDA	s and Org
D FO	ments
ALEX'S LEMONADE STAND FOUNDATION	Govern
DE	ince to
MONA	Grants and Other Assistance to Go
SLE	Other
ALEX'	nts and
AI	of Gra
(066 ر	nuation
e I (Forn	Contil
Scheduk	Part II

rating Continuation of Charles and College Assistance to Covernments and	Assistance to do		Organizations III the Or	illed States (Solie	יייי ייייייייייייייייייייייייייייייייי	, 11.7	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SEATTLE CHILDREN'S HOSPITAL AND REGIONAL MEDICAL CENTER - 4800 SAND POINT WAY NE, MS B6553 - SEATTLE, WA 98105	91-1156519	501(C)(3)	62,382,	0			PEDIATRIC CANCER RESEARCH
ST. JUDE CHILDREN'S RESEARCH HOSPITAL - 262 DANNY THOMAS PLACE - MEMPHIS, IN 38105	62-0646012	501(C)(3)	42,000.	0			PEDIATRIC CANCER RESEARCH
STANFORD UNIVERSITY 1050 ARASTRADERO RD. PALO ALTO, CA 94304	94-1156365	501(C)(3)	142,500,	0			PEDIATRIC CANCER RESEARCH
STOWERS INSTITUTE FOR MEDICAL RESEARCH - 1000 EAST 50TH STREET - KANSAS CITY, MO 64110	20-2993509	501(C)(3)	100,000	0			PEDIATRIC CANCER RESEARCH
TEXAS TECH UNIVERSITY P.O. BOX 41107 LUBBOCK, TX 79409-1107	75-6002622	501(C)(3)	9 000	0	i		PEDIATRIC CANCER RESEARCH
THE CHILDREN'S HOSP. OF PHILA. 34TH ST AND CIVIC CNTR BLVD. PHILADELPHIA, PA 19104	23-1352166	501(C)(3)	391,331,	0			PEDIATRIC CANCER RESEARCH
THE JOHNS HOPKINS UNIVERSITY SCHOOL OF MEDICINE - 733 NORTH BROADWAY - BALTIMORE, MD 21205	52-0595110	501(C)(3)	138,840,	0			PEDIATRIC CANCER RESEARCH
THE OHIO STATE UNIVERSITY 1960 KENNY ROAD COLUMBUS, OH 43210	31-6401599	501(C)(3)	125,000.	0			PEDIATRIC CANCER RESEARCH
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA - SAN FRANCISCO - UCSF BOX 0248 - SAN FRANCISCO, CA 94143	94-6036493	<u>501(c)(3)</u>	131,000,	0			PEDIATRIC CANCER RESEARCH
							Schedule I (Form 990)

9
4
т
9
σ
4
~
- 1
9
S

Schedule I (Form 990) ALEX'S LEMONADE STAND FOUNDATION

Part II | Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)

	ביים ביים ביים ביים	Verification designation	O OID III CIIODETII	nico cares par	משום ו (ו סוווו ססס), ו שו	, , , , , , , , , , , , , ,	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA - 10920 WILSHIRE BLVD.	05-6006143	70770	185	C			PEDITAMBIC CANCER REGERECH
THE REGENTS OF THE UNIVERSITY OF MINNESOTA - 1300 S 2ND ST SUITE	41-6007513	501(0)(3)	124 856	c			PEDIATRIC CANCER RESEARCH
REGENTS OF THE DIEGO - 9500 G1	95-6006144	501(C)(3)		0			PEDIATRIC CANCER RESEARCH
THE TRUSTEES OF COLUMBIA UNIVERSITY - 622 WEST 113TH STREET - NEW YORK, NY 10025	13-5598093	501(C)(3)	64,500,	0			PEDIATRIC CANCER RESEARCH
TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA - 3451 WALNUT ST, STE 305 - PHILADELHIA, PA 19104	23-1352685	501(C)(3)	50,000.	0			PEDIATRIC CANCER RESEARCH
U TEXAS SOUTHWESTERN MEDICAL CENTER @ DALLAS - 5323 HARRY HINES BLVD - DALLAS, TX 75235	75-6002868	501(C)(3)	82,500,	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF ARIZONA 1501 N CAMPBELL AVE TUCSON, AZ 85724	74-2652689	501(C)(3)	50,000,	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF CALIFORNIA SAN FRANCISCO - 505 PARNASSUS AVE - SAN FRANCISCO, CA 94103	94-6036493	501(C)(3)	38,796,	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF CHICAGO 1427 E 60TH SUITE 120 CHICAGO II. 60637	36-2177139	501(0)(3)	102 000	c			PEDIATRIC CANCER RESEARCH
							Schedule I (Form 990)

•	
9	
4	
\vdash	
9	
σ	
4	
2	
- 1	
9	
Ŋ	

Schedule I (Form 990) ALEX'S LEMONADE STAND FOUNDATION Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	MONADE ST Assistance to Go	STAND FOUNDATION Governments and Organization	ION nizations in the U	nited States (Sche	edule I (Form 990), Par		56-2496146 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF COLORADO DENVER 13001 EAST 17TH PLACE AURORA, CO 80045	84-6000555	501(C)(3)	40,750.	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF PITTSBURGH PO BOX 371220 PITTSBURGH, PA 15213	25-0965591	501(C)(3)	62,425.	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF ROCHESTER 601 ELMWOOD AVE. ROCHESTER, NY 14642	16-0743209	501(C)(3)	46,000.	0			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF TEXAS HEALTH SCIENCE CENTER AT SAN ANTONIO - 7703 FLOYD CURL DRIVE - SAN ANTONIO, TX 78229	74-6000203	501(C)(3)	100,000.	°			PEDIATRIC CANCER RESEARCH
UNIVERSITY OF UTAH 2001 BEACON STREET, STE 208 BOSTON, MA 02135	04-3180414	501(C)(3)	106,000.	0	9		PEDIATRIC CANCER RESEARCH
VAN ANDEL RESEARCH INSTITUTE 333 BOSTWICK AVE NE GRAND RAPIDS, MI 49503	52-2000820	501(C)(3)	24,000.	0			PEDIATRIC CANCER RESEARCH
VANDERBILT UNIVERSITY MEDICAL CENTER - 3319 WEST END AVE, SUITE 100 - NASHVILLE, TN 37203	62-0476822	501(C)(3)	43,000,	o			PEDIATRIC CANCER RESEARCH
WASHINGTON UNIVERSITY 660 SOUTH EUCLID AVE. CAMPUS BOX 80 ST. LOUIS, MO 63110	43-0653611	501(C)(3)	135,000.	,0			PEDIATRIC CANCER RESEARCH
YALE SCHOOL OF MEDICINE 333 CEDAR ST NEW HAVEN, CT 06520	06-0646973	501(c)(3)	201,000.	0			PEDIATRIC CANCER RESEARCH Schedule I (Form 990)

(f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. CONTINGENT UPON A NONCOMPETITIVE REVIEW OF THE YEARLY REPORTS AND BUDGET BY A FINAL REPORT IS DUE AT THE CONCLUSION LINE 2: GRANTS ARE MONITORED THROUGH THE SUBMISSION OF Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. CONTINUED SUPPORT FOR SECOND AND THIRD YEARS OF FUNDING IS INVESTIGATORS MUST DEMONSTRATE SATISFACTORY COMPLETION OF PROPOSED RESEARCH OBJECTIVES AND APPROPRIATE BUDGET 3 (d) Amount of non-cash assistance 70,240 (c) Amount of cash grant 200 (b) Number of recipients ALSF'S SCIENTIFIC ADVISORY BOARD. (a) Type of grant or assistance YEARLY PROGRESS REPORTS. PART I, MEDICAL TRAVEL ASSISTANCE EXPENDITURES. OF THE GRANT H SCHEDULE Part IV Part III

Page 2

56-2496146

ALEX'S LEMONADE STAND FOUNDATION

Schedule I (Form 990) (2011)

Schedule I (Form 990) (2011)

40

132 102 01-27-12

SCHEDULE 0

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** ALEX'S LEMONADE STAND FOUNDATION 56-2496146 FORM 990, PART I, ITEM K, OTHER ORGANIZATION TYPE: FOUNDATION PART I, LINE 1. DESCRIPTION OF ORGANIZATION MISSION: FOUNDATION RAISES PUBLIC AWARENESS ABOUT PEDIATRIC CANCER, ENCOURAGES AND EDUCATES OTHERS, ESPECIALLY CHILDREN, TO RAISE FUNDS FOR SUCH PURPOSES. PLEASE SEE BELOW FOR A COMPLETE LIST OF OUR MOST SIGNIFICANT ACTIVITIES. FORM 990, PART VI, SECTION A, LINE 2: JASON SCOTT AND ELIZABETH SCOTT ARE HUSBAND AND WIFE. ELIZABETH SCOTT AND ERIN FLYNN BLAIR ARE SISTERS. FORM 990, PART VI, SECTION A, LINE 6: ALEX'S LEMONADE STAND FOUNDATION HAS ONE CLASS OF MEMBERS WHOSE VOTING AND OTHER RIGHTS AND INTERESTS SHALL EQUAL EXCEPT FOR THE RIGHTS GIVEN TO JASON SCOTT AND ELIZABETH SCOTT FOR APPOINTING AND REMOVING MEMBER OF THE CORPORATION AS NOTED IN PART VI, LINE 7A. FORM 990, PART VI, SECTION A, LINE 7A: THE INITIAL MEMBERS OF THE CORPORATION CONSIST OF JASON SCOTT AND ELIZABETH SCOTT. THE INITIAL MEMBERS MAY, FROM TIME TO TIME, BY UNANIMOUS VOTE, NAME ONE OR MORE ADDITIONAL PERSONS TO BE MEMBERS OF THE CORPORATION. EACH MEMBER OF THE CORPORATION SHALL REMAIN A MEMBER UNTIL HIS OR HER RESIGNATION, DEATH, OR IN THE CASE OF ANY MEMBER NAMED BY THE INITIAL MEMBERS, HIS OR HER REMOVAL BY A UNANIMOUS VOTE OF THE INITIAL MEMBERS. UPON THE DEATH OR RESIGNATION Schedule O (Form 990 or 990-EZ) (2011) LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 132211 01-23-12

Employer identification number 56-2496146

OF THE LAST LIVING MEMBER OF THE CORPORATION, THOSE PERSONS THEN SERVING AS DIRECTORS OF THE CORPORATION SHALL, WITHOUT FURTHER ACTION, BECOME MEMBERS OF THE CORPORATION.

FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS PRESENTED TO THE

FINANCE COMMITTEE FOR INITIAL APPROVAL. ONCE APPROVED BY THE FINANCE

COMMITTEE IT IS THEN SENT TO THE FULL BOARD FOR FINAL APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C: ALL BOARD MEMBERS ARE GIVEN THE

CONFLICT OF INTEREST POLICY UPON JOINING THE BOARD TO REVIEW. BOARD

MEMBERS ARE REQUIRED TO NOTIFY THE ORGANIZATION OF ANY CONFLICTS THAT ARISE

AND ARE NOT ALLOWED TO VOTE OR PARTICIPATE IN BOARD MATTERS IN WHICH THEY

HAVE A CONFLICT. THE SCIENTIFIC REVIEW BOARD ARE EACH GIVEN A CONFLICT OF

INTEREST POLICY. MEMBERS RECUSE THEMSELVES FROM VOTING ON A PROJECT WHERE A

CONFLICT OF INTEREST EXISTS.

FORM 990, PART VI, SECTION B, LINE 15: THE EXECUTIVE COMMITTEE OF THE
BOARD OF DIRECTORS DID A REVIEW AND COMPENSATION COMPARISON FOR KEY STAFF.

THE PROCESS CONSISTED OF PERFORMING A JOB REVIEW WHICH INCLUDED

INTERVIEWING KEY STAFF AND CONSTITUENTS REGARDING JOB PERFORMANCE AND

INTERACTIONS. A COMPENSATION COMPARISON WAS PERFORMED LOOKING AT SIMILAR

SIZE ORGANIZATIONS AND SIMILAR JOBS. BASED ON THE RESULTS OF THIS REVIEW
A RECOMMENDATION WAS MADE TO THE FULL BOARD REGARDING SALARIES AND THE FULL
BOARD HAD A VOTE ON THE MATTER.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AR,AZ,CA,CO,CT,FL,GA,IL,KS,KY,ME,MD,MA,MI,MN,MS,NH,NJ,NM,NY,NC,ND,OH

OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI, HI, TX, VT

Schedule O (Form 990 or 990-EZ) (2011)

Employer identification number 56-2496146

FORM 990, PART VI, SECTION C, LINE 19: OUR FINANCIAL INFORMATION IS AVAILABLE THROUGH 3RD PARTY WEBSITES. OUR FINANCIAL INFORMATION, CONFLICT OF INFORMATION POLICY AND GOVERNING DOCUMENTS ARE ALL AVAILABLE UPON REQUEST THROUGH ALEX'S LEMONADE STAND FOUNDATION (ALSF). FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS: -33,486. NET UNREALIZED LOSSES ON INVESTMENTS: FORM 990, PART XII, LINE 2C: THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR. FORM 990, PART I, LINE 1 - MOST SIGNIFICANT ACTIVITIES: THE FOLLOWING IS A LIST OF OUR MOST SIGNIFICANT ACTIVITIES: -RAISE FUNDS AND AWARENESS FOR CHILDHOOD CANCER. -FUND CUTTING EDGE CHILDHOOD CANCER RESEARCH PROJECTS THAT SEEK TO FIND BETTER TREATMENTS FOR AND CAUSES OF CHILDHOOD CANCER. -FUND THE "A" AWARD, A PRESTIGIOUS AWARD GIVEN TO A LEADING YOUNG SCIENTIST IN THE FIELD OF CHILDHOOD CANCER. -FUND CHILDHOOD CANCER NURSING RESEARCH WHICH SEEKS TO IMPROVE THE QUALITY OF LIFE FOR CHILDHOOD CANCER PATIENTS. -OPERATE TRAVEL FUND WHICH ASSISTS CHILDHOOD CANCER FAMILIES WHO ARE FORCED TO TRAVEL FOR TREATMENT FOR THEIR CHILDREN. THIS TRAVEL PUTS AN EXTREME FINANCIAL BURDEN ON THESE FAMILIES AND THE TRAVEL FUND SEEKS TO

-HOST AN ANNUAL NURSING SYMPOSIUM WHICH EDUCATES CHILDHOOD CANCER

ALLEVIATE SOME OF THIS BURDEN.

Schedule O (Form 990 or 990-EZ) (2011)