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# Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

2011

Department of the Treasury  
Internal Revenue Service

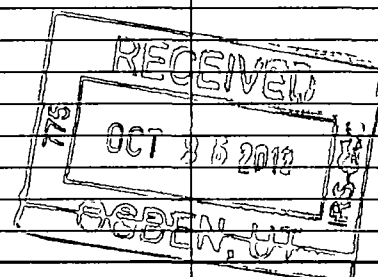
Note The foundation may be able to use a copy of this return to satisfy state reporting requirements.

For calendar year 2011 or tax year beginning

, and ending

|                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                  |                                                                                                                                                                              |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of foundation<br><b>REINSCH PIERCE FAMILY FOUNDATION, INC.</b>                                                                                                                                                                                                                                             |                                                                                                                                                  | A Employer identification number<br><b>56-2402165</b>                                                                                                                        |
| Number and street (or P.O. box number if mail is not delivered to street address)<br><b>2040 COLUMBIA PIKE</b>                                                                                                                                                                                                  |                                                                                                                                                  | B Telephone number<br><b>703-920-3600</b>                                                                                                                                    |
| City or town, state, and ZIP code<br><b>ARLINGTON, VA 22204</b>                                                                                                                                                                                                                                                 |                                                                                                                                                  | C If exemption application is pending, check here <input type="checkbox"/>                                                                                                   |
| G Check all that apply:<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Final return<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Initial return of a former public charity<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Name change |                                                                                                                                                  | D 1. Foreign organizations, check here <input type="checkbox"/><br>Foreign organizations meeting the 85% test, 2. check here and attach computation <input type="checkbox"/> |
| H Check type of organization: <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation<br><input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation                                                               |                                                                                                                                                  | E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/>                                                                |
| I Fair market value of all assets at end of year (from Part II, col (c), line 16)<br>\$ <b>10,703,676.</b>                                                                                                                                                                                                      | J Accounting method: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual<br><input type="checkbox"/> Other (specify) _____ | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/>                                                             |

| Part I Analysis of Revenue and Expenses<br>(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a)) |            | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|----------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| 1 Contributions, gifts, grants, etc., received                                                                                                     |            | 2,318,466.                         |                           | N/A                     |                                                             |
| 2 Check <input type="checkbox"/> if the foundation is not required to attach Sch B                                                                 |            |                                    |                           |                         |                                                             |
| 3 Interest on savings and temporary cash investments                                                                                               |            | 273,984.                           | 273,984.                  |                         | STATEMENT 1                                                 |
| 4 Dividends and interest from securities                                                                                                           |            | 127,802.                           | 127,802.                  |                         | STATEMENT 2                                                 |
| 5a Gross rents                                                                                                                                     |            |                                    |                           |                         |                                                             |
| b Net rental income or (loss)                                                                                                                      |            |                                    |                           |                         |                                                             |
| 6a Net gain or (loss) from sale of assets not on line 10                                                                                           |            | 37,528.                            |                           |                         |                                                             |
| b Gross sales price for all assets on line 6a                                                                                                      | 3,698,394. |                                    |                           |                         |                                                             |
| 7 Capital gain net income (from Part IV, line 2)                                                                                                   |            |                                    | 37,528.                   |                         |                                                             |
| 8 Net short-term capital gain                                                                                                                      |            |                                    |                           |                         |                                                             |
| 9 Income modifications                                                                                                                             |            |                                    |                           |                         |                                                             |
| 10a Gross sales less returns and allowances                                                                                                        |            |                                    |                           |                         |                                                             |
| b Less Cost of goods sold                                                                                                                          |            |                                    |                           |                         |                                                             |
| c Gross profit or (loss)                                                                                                                           |            |                                    |                           |                         |                                                             |
| 11 Other income                                                                                                                                    |            |                                    |                           |                         |                                                             |
| 12 Total Add lines 1 through 11                                                                                                                    |            | 2,757,780.                         | 439,314.                  |                         |                                                             |
| 13 Compensation of officers, directors, trustees, etc                                                                                              |            | 0.                                 | 0.                        |                         | 0.                                                          |
| 14 Other employee salaries and wages                                                                                                               |            |                                    |                           |                         |                                                             |
| 15 Pension plans, employee benefits                                                                                                                |            |                                    |                           |                         |                                                             |
| 16a Legal fees                                                                                                                                     |            |                                    |                           |                         |                                                             |
| b Accounting fees                                                                                                                                  |            |                                    |                           |                         |                                                             |
| c Other professional fees                                                                                                                          |            |                                    |                           |                         |                                                             |
| 17 Interest                                                                                                                                        |            |                                    |                           |                         |                                                             |
| 18 Taxes STMT 3                                                                                                                                    |            | 15,590.                            | 0.                        |                         | 0.                                                          |
| 19 Depreciation and depletion                                                                                                                      |            |                                    |                           |                         |                                                             |
| 20 Occupancy                                                                                                                                       |            |                                    |                           |                         |                                                             |
| 21 Travel, conferences, and meetings                                                                                                               |            |                                    |                           |                         |                                                             |
| 22 Printing and publications                                                                                                                       |            |                                    |                           |                         |                                                             |
| 23 Other expenses STMT 4                                                                                                                           |            | 9,841.                             | 0.                        |                         | 0.                                                          |
| 24 Total operating and administrative expenses. Add lines 13 through 23                                                                            |            | 25,431.                            | 0.                        |                         | 0.                                                          |
| 25 Contributions, gifts, grants paid                                                                                                               |            | 450,945.                           |                           |                         | 450,945.                                                    |
| 26 Total expenses and disbursements. Add lines 24 and 25                                                                                           |            | 476,376.                           | 0.                        |                         | 450,945.                                                    |
| 27 Subtract line 26 from line 12:                                                                                                                  |            |                                    |                           |                         |                                                             |
| a Excess of revenue over expenses and disbursements                                                                                                |            | 2,281,404.                         |                           |                         |                                                             |
| b Net investment income (if negative, enter -0-)                                                                                                   |            |                                    | 439,314.                  |                         |                                                             |
| c Adjusted net income (if negative, enter -0-)                                                                                                     |            |                                    |                           | N/A                     |                                                             |



| Part II Balance Sheets      |                                                                                           | Attached schedules and amounts in the description column should be for end-of-year amounts only |            | Beginning of year | End of year    |                       |
|-----------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|------------|-------------------|----------------|-----------------------|
|                             |                                                                                           |                                                                                                 |            | (a) Book Value    | (b) Book Value | (c) Fair Market Value |
| Assets                      | 1                                                                                         | Cash - non-interest-bearing                                                                     |            | 97,084.           | 25,333.        | 25,333.               |
|                             | 2                                                                                         | Savings and temporary cash investments                                                          |            | 2,087,574.        | 1,798,288.     | 1,798,288.            |
|                             | 3                                                                                         | Accounts receivable ▶                                                                           |            |                   |                |                       |
|                             |                                                                                           | Less: allowance for doubtful accounts ▶                                                         |            |                   |                |                       |
|                             | 4                                                                                         | Pledges receivable ▶                                                                            |            |                   |                |                       |
|                             |                                                                                           | Less: allowance for doubtful accounts ▶                                                         |            |                   |                |                       |
|                             | 5                                                                                         | Grants receivable                                                                               |            |                   |                |                       |
|                             | 6                                                                                         | Receivables due from officers, directors, trustees, and other disqualified persons              |            |                   |                |                       |
|                             | 7                                                                                         | Other notes and loans receivable ▶                                                              |            |                   |                |                       |
|                             |                                                                                           | Less: allowance for doubtful accounts ▶                                                         |            |                   |                |                       |
|                             | 8                                                                                         | Inventories for sale or use                                                                     |            |                   |                |                       |
|                             | 9                                                                                         | Prepaid expenses and deferred charges                                                           |            |                   |                |                       |
|                             | 10a                                                                                       | Investments - U.S. and state government obligations STMT 6                                      |            | 61,594.           | 0.             | 0.                    |
|                             | b                                                                                         | Investments - corporate stock STMT 7                                                            |            | 666,091.          | 1,280,843.     | 1,431,502.            |
|                             | c                                                                                         | Investments - corporate bonds STMT 8                                                            |            | 3,085,190.        | 5,029,577.     | 4,925,812.            |
| 11                          | Investments - land, buildings, and equipment basis ▶                                      |                                                                                                 |            |                   |                |                       |
|                             | Less accumulated depreciation ▶                                                           |                                                                                                 |            |                   |                |                       |
| 12                          | Investments - mortgage loans STMT 9                                                       |                                                                                                 | 406,255.   | 0.                | 0.             |                       |
| 13                          | Investments - other STMT 10                                                               |                                                                                                 | 2,521,399. | 3,087,433.        | 2,522,741.     |                       |
| 14                          | Land, buildings, and equipment: basis ▶                                                   |                                                                                                 |            |                   |                |                       |
|                             | Less accumulated depreciation ▶                                                           |                                                                                                 |            |                   |                |                       |
| 15                          | Other assets (describe ▶ <b>PREPAID TAXES</b> )                                           |                                                                                                 | 517.       | 0.                | 0.             |                       |
| 16                          | <b>Total assets</b> (to be completed by all filers)                                       |                                                                                                 | 8,925,704. | 11,221,474.       | 10,703,676.    |                       |
| Liabilities                 | 17                                                                                        | Accounts payable and accrued expenses                                                           |            |                   |                |                       |
|                             | 18                                                                                        | Grants payable                                                                                  |            |                   |                |                       |
|                             | 19                                                                                        | Deferred revenue                                                                                |            |                   |                |                       |
|                             | 20                                                                                        | Loans from officers, directors, trustees, and other disqualified persons                        |            |                   |                |                       |
|                             | 21                                                                                        | Mortgages and other notes payable                                                               |            |                   |                |                       |
|                             | 22                                                                                        | Other liabilities (describe ▶ <b>DISCOUNT ON BONDS</b> )                                        |            | 130,330.          | 144,696.       |                       |
| 23                          | <b>Total liabilities</b> (add lines 17 through 22)                                        |                                                                                                 | 130,330.   | 144,696.          |                |                       |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ <input type="checkbox"/>                   |                                                                                                 |            |                   |                |                       |
|                             | and complete lines 24 through 26 and lines 30 and 31.                                     |                                                                                                 |            |                   |                |                       |
|                             | 24                                                                                        | Unrestricted                                                                                    |            |                   |                |                       |
|                             | 25                                                                                        | Temporarily restricted                                                                          |            |                   |                |                       |
|                             | 26                                                                                        | Permanently restricted                                                                          |            |                   |                |                       |
|                             | Foundations that do not follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> |                                                                                                 |            |                   |                |                       |
|                             | and complete lines 27 through 31.                                                         |                                                                                                 |            |                   |                |                       |
|                             | 27                                                                                        | Capital stock, trust principal, or current funds                                                |            | 0.                | 0.             |                       |
|                             | 28                                                                                        | Paid-in or capital surplus, or land, bldg., and equipment fund                                  |            | 0.                | 0.             |                       |
| 29                          | Retained earnings, accumulated income, endowment, or other funds                          |                                                                                                 | 8,795,374. | 11,076,778.       |                |                       |
| 30                          | <b>Total net assets or fund balances</b>                                                  |                                                                                                 | 8,795,374. | 11,076,778.       |                |                       |
| 31                          | <b>Total liabilities and net assets/fund balances</b>                                     |                                                                                                 | 8,925,704. | 11,221,474.       |                |                       |

**Part III Analysis of Changes in Net Assets or Fund Balances**

|   |                                                                                                                                                               |   |                    |
|---|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---|--------------------|
| 1 | Total net assets or fund balances at beginning of year - Part II, column (a), line 30<br>(must agree with end-of-year figure reported on prior year's return) | 1 | 8,795,374.         |
| 2 | Enter amount from Part I, line 27a                                                                                                                            | 2 | 2,281,404.         |
| 3 | Other increases not included in line 2 (itemize) ▶                                                                                                            | 3 | 0.                 |
| 4 | Add lines 1, 2, and 3                                                                                                                                         | 4 | 11,076,778.        |
| 5 | Decreases not included in line 2 (itemize) ▶                                                                                                                  | 5 | 0.                 |
| 6 | <b>Total net assets or fund balances at end of year</b> (line 4 minus line 5) - Part II, column (b), line 30                                                  | 6 | <b>11,076,778.</b> |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) | (b) How acquired<br>P - Purchase<br>D - Donation | (c) Date acquired<br>(mo., day, yr.) | (d) Date sold<br>(mo., day, yr.) |
|------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|--------------------------------------|----------------------------------|
| <b>1a MORGAN STANLEY - SEE ATTACHED SCHEDULE</b>                                                                                   | <b>P</b>                                         | <b>VARIOUS</b>                       | <b>12/31/11</b>                  |
| <b>b MORGAN STANLEY - SEE ATTACHED SCHEDULE</b>                                                                                    | <b>P</b>                                         | <b>VARIOUS</b>                       | <b>12/31/11</b>                  |
| <b>c CAPITAL GAINS DIVIDENDS</b>                                                                                                   |                                                  |                                      |                                  |
| <b>d</b>                                                                                                                           |                                                  |                                      |                                  |
| <b>e</b>                                                                                                                           |                                                  |                                      |                                  |

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
|-----------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| <b>a 677,890.</b>     |                                            | <b>650,258.</b>                                 | <b>27,632.</b>                               |
| <b>b 3,020,357.</b>   |                                            | <b>3,010,608.</b>                               | <b>9,749.</b>                                |
| <b>c 147.</b>         |                                            |                                                 | <b>147.</b>                                  |
| <b>d</b>              |                                            |                                                 |                                              |
| <b>e</b>              |                                            |                                                 |                                              |

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

| (i) F.M.V. as of 12/31/69 | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col. (i)<br>over col. (j), if any | (l) Gains (Col. (h) gain minus<br>col. (k), but not less than -0-) or<br>Losses (from col. (h)) |
|---------------------------|--------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------------|
| <b>a</b>                  |                                      |                                                 | <b>27,632.</b>                                                                                  |
| <b>b</b>                  |                                      |                                                 | <b>9,749.</b>                                                                                   |
| <b>c</b>                  |                                      |                                                 | <b>147.</b>                                                                                     |
| <b>d</b>                  |                                      |                                                 |                                                                                                 |
| <b>e</b>                  |                                      |                                                 |                                                                                                 |

|                                                                                                                                                                                   |          |                |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------------|
| 2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 }                                               | <b>2</b> | <b>37,528.</b> |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):<br>If gain, also enter in Part I, line 8, column (c).<br>If (loss), enter -0- in Part I, line 8 } | <b>3</b> | <b>N/A</b>     |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see instructions before making any entries.

| (a) Base period years<br>Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio<br>(col. (b) divided by col. (c)) |
|-------------------------------------------------------------------|---------------------------------------|-------------------------------------------|----------------------------------------------------------|
| 2010                                                              | <b>398,890.</b>                       | <b>5,866,332.</b>                         | <b>.067996</b>                                           |
| 2009                                                              | <b>345,002.</b>                       | <b>6,731,648.</b>                         | <b>.051251</b>                                           |
| 2008                                                              | <b>379,935.</b>                       | <b>7,426,588.</b>                         | <b>.051159</b>                                           |
| 2007                                                              | <b>330,000.</b>                       | <b>6,343,914.</b>                         | <b>.052018</b>                                           |
| 2006                                                              | <b>18,500.</b>                        | <b>246,250.</b>                           | <b>.075127</b>                                           |

|                                                                                                                                                                                                                         |          |                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------|
| 2 Total of line 1, column (d)                                                                                                                                                                                           | <b>2</b> | <b>.297551</b>    |
| 3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years                                          | <b>3</b> | <b>.059510</b>    |
| 4 Enter the net value of noncharitable-use assets for 2011 from Part X, line 5                                                                                                                                          | <b>4</b> | <b>8,281,600.</b> |
| 5 Multiply line 4 by line 3                                                                                                                                                                                             | <b>5</b> | <b>492,838.</b>   |
| 6 Enter 1% of net investment income (1% of Part I, line 27b)                                                                                                                                                            | <b>6</b> | <b>4,393.</b>     |
| 7 Add lines 5 and 6                                                                                                                                                                                                     | <b>7</b> | <b>497,231.</b>   |
| 8 Enter qualifying distributions from Part XII, line 4<br>If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.<br>See the Part VI instructions. | <b>8</b> | <b>450,945.</b>   |

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

|                                                                                                                                                                                                                                        |    |        |        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--------|--------|
| 1a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1.<br>Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions) |    | 1      | 8,786. |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b                                                                                      |    |        |        |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).                                                                                                             |    | 2      | 0.     |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                            |    | 3      | 8,786. |
| 3 Add lines 1 and 2                                                                                                                                                                                                                    |    | 4      | 0.     |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                          |    | 5      | 8,786. |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-                                                                                                                                              |    |        |        |
| 6 Credits/Payments:                                                                                                                                                                                                                    |    |        |        |
| a 2011 estimated tax payments and 2010 overpayment credited to 2011                                                                                                                                                                    | 6a | 7,425. |        |
| b Exempt foreign organizations - tax withheld at source                                                                                                                                                                                | 6b |        |        |
| c Tax paid with application for extension of time to file (Form 8868)                                                                                                                                                                  | 6c |        |        |
| d Backup withholding erroneously withheld                                                                                                                                                                                              | 6d |        |        |
| 7 Total credits and payments. Add lines 6a through 6d                                                                                                                                                                                  | 7  | 7,425. |        |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input checked="" type="checkbox"/> if Form 2220 is attached                                                                                                         | 8  |        |        |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed SEE STATEMENT 11                                                                                                                                       | 9  | 1,361. |        |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid                                                                                                                                           | 10 |        |        |
| 11 Enter the amount of line 10 to be: Credited to 2012 estimated tax Refunded                                                                                                                                                          | 11 |        |        |

**Part VII-A Statements Regarding Activities**

|                                                                                                                                                                                                                                                                                                                                           | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?                                                                                                                                                                   |     | X  |
| 1b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?<br>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities |     | X  |
| c Did the foundation file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                    |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:<br>(1) On the foundation. \$ 0. (2) On foundation managers. \$ 0.                                                                                                                                                                    |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. \$ 0.                                                                                                                                                                                             |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS?<br>If "Yes," attach a detailed description of the activities                                                                                                                                                                            |     | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes                                                                                                              |     | X  |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                            |     | X  |
| b If "Yes," has it filed a tax return on Form 990-T for this year?                                                                                                                                                                                                                                                                        |     |    |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?<br>If "Yes," attach the statement required by General Instruction T                                                                                                                                                                      |     | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?      |     | X  |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year?<br>If "Yes," complete Part II, col. (c), and Part XV.                                                                                                                                                                                                   | X   |    |
| 8a Enter the states to which the foundation reports or with which it is registered (see instructions) VA                                                                                                                                                                                                                                  |     |    |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation                                                                                                                             | X   |    |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV                                                                                    |     | X  |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses                                                                                                                                                                                                     |     | X  |

N/A

Form 990-PF (2011)

**Part VII-A Statements Regarding Activities** (continued)

|    |                                                                                                                                                                                                                                                                                                                                   |    |     |         |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|---------|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)                                                                                                                                           | 11 |     | X       |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)                                                                                                                                          | 12 |     | X       |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address ► <u>N/A</u>                                                                                                                                                                               | 13 | X   |         |
| 14 | The books are in care of ► <u>PAUL HILL</u> Telephone no. ► <u>703-920-3600</u><br>Located at ► <u>2040 COLUMBIA PIKE, ARLINGTON, VA</u> ZIP+4 ► <u>22204</u>                                                                                                                                                                     |    |     |         |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year<br>► <u>15</u> <u>N/A</u>                                                                                                                     |    |     |         |
| 16 | At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country ► | 16 | Yes | No<br>X |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Yes | No |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a  | During the year did the foundation (either directly or indirectly):                                                                                                                                                                                                                                                                                                                                                                                                                                       |     |    |
| (1) | Engage in the sale or exchange, or leasing of property with a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                                    |     |    |
| (2) | Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                            |     |    |
| (3) | Furnish goods, services, or facilities to (or accept them from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                                |     |    |
| (4) | Pay compensation to, or pay or reimburse the expenses of, a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                                      |     |    |
| (5) | Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                             |     |    |
| (6) | Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                           |     |    |
| b   | If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?<br>Organizations relying on a current notice regarding disaster assistance check here<br>► <u>N/A</u>                                                                                                                                                                                | 1b  |    |
| c   | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?                                                                                                                                                                                                                                                                                                                   | 1c  | X  |
| 2   | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):                                                                                                                                                                                                                                                                                                                            |     |    |
| a   | At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>If "Yes," list the years ► _____                                                                                                                                                                                                                                                 |     |    |
| b   | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) <u>N/A</u>                                                                                                                                                                                      | 2b  |    |
| c   | If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br>► _____                                                                                                                                                                                                                                                                                                                                                                               |     |    |
| 3a  | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                            |     |    |
| b   | If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011) <u>N/A</u> | 3b  |    |
| 4a  | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                           | 4a  | X  |
| b   | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?                                                                                                                                                                                                                                                                         | 4b  | X  |

Form 990-PF (2011)

**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year did the foundation pay or incur any amount to:

- (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? ☐ Yes ☒ No
- (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive? ☐ Yes ☒ No
- (3) Provide a grant to an individual for travel, study, or other similar purposes? ☐ Yes ☒ No
- (4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? ☐ Yes ☒ No
- (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? ☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

5b

Organizations relying on a current notice regarding disaster assistance check here

▶ ☐

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d).

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6b

X

If "Yes" to 6b, file Form 8870.

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation.

| (a) Name and address                                         | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|--------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| LOLA C. REINSCH<br>2040 COLUMBIA PIKE<br>ARLINGTON, VA 22204 | DIRECTOR, PRESIDENT<br>0.00                               | 0.                                        | 0.                                                                    | 0.                                    |
| PAUL F. NEFF<br>2040 COLUMBIA PIKE<br>ARLINGTON, VA 22204    | DIRECTOR, V.P. & TREAS.<br>0.00                           | 0.                                        | 0.                                                                    | 0.                                    |
| PAUL HILL<br>2040 COLUMBIA PIKE<br>ARLINGTON, VA 22204       | DIRECTOR, SECRETARY<br>0.00                               | 0.                                        | 0.                                                                    | 0.                                    |
|                                                              |                                                           |                                           |                                                                       |                                       |
|                                                              |                                                           |                                           |                                                                       |                                       |

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---------------------------------------------------------------|-----------------------------------------------------------|------------------|-----------------------------------------------------------------------|---------------------------------------|
| NONE                                                          |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |

Total number of other employees paid over \$50,000

0

Form 990-PF (2011)



**Part X** Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions)

|   |                                                                                                             |    |            |
|---|-------------------------------------------------------------------------------------------------------------|----|------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: |    |            |
| a | Average monthly fair market value of securities                                                             | 1a | 8,370,425. |
| b | Average of monthly cash balances                                                                            | 1b | 37,291.    |
| c | Fair market value of all other assets                                                                       | 1c |            |
| d | Total (add lines 1a, b, and c)                                                                              | 1d | 8,407,716. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)   | 1e | 0.         |
| 2 | Acquisition indebtedness applicable to line 1 assets                                                        | 2  | 0.         |
| 3 | Subtract line 2 from line 1d                                                                                | 3  | 8,407,716. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)   | 4  | 126,116.   |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4        | 5  | 8,281,600. |
| 6 | Minimum investment return. Enter 5% of line 5                                                               | 6  | 414,080.   |

**Part XI** Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

|    |                                                                                                    |    |          |
|----|----------------------------------------------------------------------------------------------------|----|----------|
| 1  | Minimum investment return from Part X, line 6                                                      | 1  | 414,080. |
| 2a | Tax on investment income for 2011 from Part VI, line 5                                             | 2a | 8,786.   |
| b  | Income tax for 2011. (This does not include the tax from Part VI.)                                 | 2b |          |
| c  | Add lines 2a and 2b                                                                                | 2c | 8,786.   |
| 3  | Distributable amount before adjustments. Subtract line 2c from line 1                              | 3  | 405,294. |
| 4  | Recoveries of amounts treated as qualifying distributions                                          | 4  | 0.       |
| 5  | Add lines 3 and 4                                                                                  | 5  | 405,294. |
| 6  | Deduction from distributable amount (see instructions)                                             | 6  | 0.       |
| 7  | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7  | 405,294. |

**Part XII** Qualifying Distributions (see instructions)

|   |                                                                                                                                   |    |          |
|---|-----------------------------------------------------------------------------------------------------------------------------------|----|----------|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:                                        |    |          |
| a | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26                                                     | 1a | 450,945. |
| b | Program-related investments - total from Part IX-B                                                                                | 1b | 0.       |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes                         | 2  |          |
| 3 | Amounts set aside for specific charitable projects that satisfy the:                                                              |    |          |
| a | Suitability test (prior IRS approval required)                                                                                    | 3a |          |
| b | Cash distribution test (attach the required schedule)                                                                             | 3b |          |
| 4 | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4                        | 4  | 450,945. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | 5  | 0.       |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4                                                                    | 6  | 450,945. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form 990-PF (2011)

**Part XIII Undistributed Income** (see instructions)

|                                                                                                                                                                                   | (a)<br>Corpus   | (b)<br>Years prior to 2010 | (c)<br>2010 | (d)<br>2011     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------------------------|-------------|-----------------|
| <b>1</b> Distributable amount for 2011 from Part XI, line 7                                                                                                                       |                 |                            |             | <b>405,294.</b> |
| <b>2</b> Undistributed income, if any, as of the end of 2011                                                                                                                      |                 |                            |             |                 |
| <b>a</b> Enter amount for 2010 only                                                                                                                                               |                 |                            | <b>0.</b>   |                 |
| <b>b</b> Total for prior years:                                                                                                                                                   |                 | <b>0.</b>                  |             |                 |
| <b>3</b> Excess distributions carryover, if any, to 2011:                                                                                                                         |                 |                            |             |                 |
| <b>a</b> From 2006                                                                                                                                                                | <b>6,187.</b>   |                            |             |                 |
| <b>b</b> From 2007                                                                                                                                                                | <b>22,987.</b>  |                            |             |                 |
| <b>c</b> From 2008                                                                                                                                                                | <b>15,920.</b>  |                            |             |                 |
| <b>d</b> From 2009                                                                                                                                                                | <b>15,460.</b>  |                            |             |                 |
| <b>e</b> From 2010                                                                                                                                                                | <b>111,941.</b> |                            |             |                 |
| <b>f</b> Total of lines 3a through e                                                                                                                                              | <b>172,495.</b> |                            |             |                 |
| <b>4</b> Qualifying distributions for 2011 from Part XII, line 4: ► \$ <b>450,945.</b>                                                                                            |                 |                            |             |                 |
| <b>a</b> Applied to 2010, but not more than line 2a                                                                                                                               |                 |                            | <b>0.</b>   |                 |
| <b>b</b> Applied to undistributed income of prior years (Election required - see instructions)                                                                                    |                 | <b>0.</b>                  |             |                 |
| <b>c</b> Treated as distributions out of corpus (Election required - see instructions)                                                                                            | <b>0.</b>       |                            |             |                 |
| <b>d</b> Applied to 2011 distributable amount                                                                                                                                     |                 |                            |             | <b>405,294.</b> |
| <b>e</b> Remaining amount distributed out of corpus                                                                                                                               | <b>45,651.</b>  |                            |             |                 |
| <b>5</b> Excess distributions carryover applied to 2011 (If an amount appears in column (d), the same amount must be shown in column (a))                                         | <b>0.</b>       |                            |             | <b>0.</b>       |
| <b>6</b> Enter the net total of each column as indicated below:                                                                                                                   |                 |                            |             |                 |
| <b>a</b> Corpus Add lines 3f, 4c, and 4e Subtract line 5                                                                                                                          | <b>218,146.</b> |                            |             |                 |
| <b>b</b> Prior years' undistributed income. Subtract line 4b from line 2b                                                                                                         |                 | <b>0.</b>                  |             |                 |
| <b>c</b> Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |                 | <b>0.</b>                  |             |                 |
| <b>d</b> Subtract line 6c from line 6b. Taxable amount - see instructions                                                                                                         |                 | <b>0.</b>                  |             |                 |
| <b>e</b> Undistributed income for 2010. Subtract line 4a from line 2a. Taxable amount - see instr.                                                                                |                 |                            | <b>0.</b>   |                 |
| <b>f</b> Undistributed income for 2011. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2012                                                              |                 |                            |             | <b>0.</b>       |
| <b>7</b> Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3)                                                     | <b>0.</b>       |                            |             |                 |
| <b>8</b> Excess distributions carryover from 2006 not applied on line 5 or line 7                                                                                                 | <b>6,187.</b>   |                            |             |                 |
| <b>9</b> Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a                                                                                              | <b>211,959.</b> |                            |             |                 |
| <b>10</b> Analysis of line 9:                                                                                                                                                     |                 |                            |             |                 |
| <b>a</b> Excess from 2007                                                                                                                                                         | <b>22,987.</b>  |                            |             |                 |
| <b>b</b> Excess from 2008                                                                                                                                                         | <b>15,920.</b>  |                            |             |                 |
| <b>c</b> Excess from 2009                                                                                                                                                         | <b>15,460.</b>  |                            |             |                 |
| <b>d</b> Excess from 2010                                                                                                                                                         | <b>111,941.</b> |                            |             |                 |
| <b>e</b> Excess from 2011                                                                                                                                                         | <b>45,651.</b>  |                            |             |                 |



**Part XV** **Supplementary Information** (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business) | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount   |
|--------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------|----------|
| <b>a Paid during the year</b>                    |                                                                                                                    |                                      |                                     |          |
| SEE ATTACHED STATEMENT                           |                                                                                                                    |                                      |                                     | 450,945. |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
| <b>Total</b>                                     |                                                                                                                    |                                      | <b>3a</b>                           | 450,945. |
| <b>b Approved for future payment</b>             |                                                                                                                    |                                      |                                     |          |
| NONE                                             |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
| <b>Total</b>                                     |                                                                                                                    |                                      | <b>3b</b>                           | 0.       |



|                  |                                                                                                                      |
|------------------|----------------------------------------------------------------------------------------------------------------------|
| <b>Part XVII</b> | <b>Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations</b> |
|------------------|----------------------------------------------------------------------------------------------------------------------|

|          |                                                                                                                                                                                                                                                                                                                                                                                              | Yes          | No       |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|
| <b>1</b> | Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?                                                                                                                                          |              |          |
| <b>a</b> | Transfers from the reporting foundation to a noncharitable exempt organization of:                                                                                                                                                                                                                                                                                                           |              |          |
|          | (1) Cash                                                                                                                                                                                                                                                                                                                                                                                     | <b>1a(1)</b> | <b>X</b> |
|          | (2) Other assets                                                                                                                                                                                                                                                                                                                                                                             | <b>1a(2)</b> | <b>X</b> |
| <b>b</b> | Other transactions:                                                                                                                                                                                                                                                                                                                                                                          |              |          |
|          | (1) Sales of assets to a noncharitable exempt organization                                                                                                                                                                                                                                                                                                                                   | <b>1b(1)</b> | <b>X</b> |
|          | (2) Purchases of assets from a noncharitable exempt organization                                                                                                                                                                                                                                                                                                                             | <b>1b(2)</b> | <b>X</b> |
|          | (3) Rental of facilities, equipment, or other assets                                                                                                                                                                                                                                                                                                                                         | <b>1b(3)</b> | <b>X</b> |
|          | (4) Reimbursement arrangements                                                                                                                                                                                                                                                                                                                                                               | <b>1b(4)</b> | <b>X</b> |
|          | (5) Loans or loan guarantees                                                                                                                                                                                                                                                                                                                                                                 | <b>1b(5)</b> | <b>X</b> |
|          | (6) Performance of services or membership or fundraising solicitations                                                                                                                                                                                                                                                                                                                       | <b>1b(6)</b> | <b>X</b> |
| <b>c</b> | Sharing of facilities, equipment, mailing lists, other assets, or paid employees                                                                                                                                                                                                                                                                                                             | <b>1c</b>    | <b>X</b> |
| <b>d</b> | If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. |              |          |

[illegible]

**2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No

| b If "Yes," complete the following schedule. |                          |                                 |
|----------------------------------------------|--------------------------|---------------------------------|
| (a) Name of organization                     | (b) Type of organization | (c) Description of relationship |
| N/A                                          |                          |                                 |
|                                              |                          |                                 |
|                                              |                          |                                 |
|                                              |                          |                                 |
|                                              |                          |                                 |

|                  |                                                                                                                                                                                                                                                                                                                        |                      |       |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------|
| <b>Sign Here</b> | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. |                      |       |
|                  | Signature of officer or trustee                                                                                                                                                                                                                                                                                        | Date <b>10/22/12</b> | Title |

May the IRS discuss this return with the preparer shown below (see instr. 7)?  
☒ Yes    ☐ No

|                                       |                                                                     |                      |          |                                                 |                          |
|---------------------------------------|---------------------------------------------------------------------|----------------------|----------|-------------------------------------------------|--------------------------|
| <b>Paid<br/>Preparer<br/>Use Only</b> | Print/Type preparer's name                                          | Preparer's signature | Date     | Check <input type="checkbox"/> if self-employed | PTIN                     |
|                                       | SIDNEY G. SIMMONDS                                                  | SIDNEY G. SIMMOND    | 09/20/12 |                                                 | P00089514                |
|                                       | Firm's name ▶ SIMMONDS & KLIMA, LTD.                                |                      |          |                                                 | Firm's EIN ▶ 54-1396098  |
|                                       | Firm's address ▶ 6045 WILSON BLVD., STE. 200<br>ARLINGTON, VA 22205 |                      |          |                                                 | Phone no. (703) 533-0000 |

Form **990-PF** (2011)

**Schedule B**(Form 990, 990-EZ,  
or 990-PF)Department of the Treasury  
Internal Revenue Service**Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

**2011**

Name of the organization

Employer identification number

REINSCH PIERCE FAMILY FOUNDATION, INC.

56-2402165

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

☐ 501(c)( ) (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

**Special Rules**

- ☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year ▶ \$ \_\_\_\_\_

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization

Employer identification number

**REINSCH PIERCE FAMILY FOUNDATION, INC.****56-2402165****Part I Contributors** (see instructions) Use duplicate copies of Part I if additional space is needed.

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                                                                                     | (c)<br>Total contributions | (d)<br>Type of contribution                                                                                                                                                  |
|------------|---------------------------------------------------------------------------------------------------------------------------------------|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1</b>   | <b>DOLORES G. REINSCH 2009 CHARITABLE<br/>LEAD ANNUITY TRUST</b><br><br><b>2040 COLUMBIA PIKE</b><br><br><b>ARLINGTON, VA 22204</b>   | <b>\$ 70,750.</b>          | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| <b>2</b>   | <b>DOLORES G. REINSCH 2009 CHARITABLE<br/>LEAD ANNUITY TRUST 2</b><br><br><b>2040 COLUMBIA PIKE</b><br><br><b>ARLINGTON, VA 22204</b> | <b>\$ 171,671.</b>         | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| <b>3</b>   | <b>EMERSON G. &amp; DOLORES G. REINSCH<br/>FOUNDATION</b><br><br><b>2040 COLUMBIA PIKE</b><br><br><b>ARLINGTON, VA 22204</b>          | <b>\$ 2,076,045.</b>       | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
|            |                                                                                                                                       |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
|            |                                                                                                                                       |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
|            |                                                                                                                                       |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |

Name of organization

Employer identification number

**REINSCH PIERCE FAMILY FOUNDATION, INC.****56-2402165****Part II Noncash Property** (see instructions) Use duplicate copies of Part II if additional space is needed.

| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|------------------------------|----------------------------------------------|------------------------------------------------|----------------------|
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |
|                              |                                              | \$                                             |                      |

Name of organization

Employer identification number

**REINSCH PIERCE FAMILY FOUNDATION, INC.****56-2402165****Part III**

*Exclusively* religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once) ▶ \$

Use duplicate copies of Part III if additional space is needed

| (a) No.<br>from<br>Part I | (b) Purpose of gift                     | (c) Use of gift | (d) Description of how gift is held      |
|---------------------------|-----------------------------------------|-----------------|------------------------------------------|
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           | (e) Transfer of gift                    |                 |                                          |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           | (e) Transfer of gift                    |                 |                                          |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           | (e) Transfer of gift                    |                 |                                          |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           | (e) Transfer of gift                    |                 |                                          |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           | (e) Transfer of gift                    |                 |                                          |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |
|                           |                                         |                 |                                          |

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**FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1**


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| SOURCE                                                | AMOUNT          |
|-------------------------------------------------------|-----------------|
| MORGAN STANLEY                                        | 254,904.        |
| MORGAN STANLEY ACCRUED INTEREST PAID                  | <19,238.>       |
| MORGAN STANLEY OID                                    | 10,330.         |
| MORGAN STANLEY OID                                    | 378.            |
| MORGAN STANLEY OTHER                                  | 7,436.          |
| MORGAN STANLEY TAX EXEMPT INTEREST                    | 5,380.          |
| PEOPLES BANK                                          | 14,794.         |
| <b>TOTAL TO FORM 990-PF, PART I, LINE 3, COLUMN A</b> | <b>273,984.</b> |

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**FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2**


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| SOURCE                                  | GROSS AMOUNT    | CAPITAL GAINS<br>DIVIDENDS | COLUMN (A)<br>AMOUNT |
|-----------------------------------------|-----------------|----------------------------|----------------------|
| MORGAN STANLEY                          | 127,802.        | 0.                         | 127,802.             |
| MORGAN STANLEY CAP GAINS                | 147.            | 147.                       | 0.                   |
| <b>TOTAL TO FM 990-PF, PART I, LN 4</b> | <b>127,949.</b> | <b>147.</b>                | <b>127,802.</b>      |

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**FORM 990-PF TAXES STATEMENT 3**


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| DESCRIPTION                        | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| LICENSE                            | 25.                          | 0.                                |                               | 0.                            |
| FEDERAL TAX                        | 15,565.                      | 0.                                |                               | 0.                            |
| <b>TO FORM 990-PF, PG 1, LN 18</b> | <b>15,590.</b>               | <b>0.</b>                         |                               | <b>0.</b>                     |

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| FORM 990-PF                          | OTHER EXPENSES               |                                   |                               | STATEMENT                     | 4 |
|--------------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|---|
| DESCRIPTION                          | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |   |
| FORIEGN TAXES PAID ON<br>INVESTMENTS | 147.                         | 0.                                |                               | 0.                            |   |
| ADMINISTRATIVE EXPENSES              | 824.                         | 0.                                |                               | 0.                            |   |
| PROFESSIONAL FEES                    | 8,870.                       | 0.                                |                               | 0.                            |   |
| TO FORM 990-PF, PG 1, LN 23          | 9,841.                       | 0.                                |                               | 0.                            |   |

## FOOTNOTES

STATEMENT 5

DURING 2011, THE FOUNDATION RECEIVED  
\$2,076,045 FROM THE EMERSON G. & DOLORES G. REINSCH  
FOUNDATION, WHICH WAS TERMINATED ON MAY 16, 2011. THE  
REINSCH PIERCE FAMILY FOUNDATION RECEIVED ALL  
ASSETS AND ASSUMED ALL OF THE LIABILITIES  
OF THE TERMINATED FOUNDATION.

|             |                                            |           |   |
|-------------|--------------------------------------------|-----------|---|
| FORM 990-PF | U.S. AND STATE/CITY GOVERNMENT OBLIGATIONS | STATEMENT | 6 |
|-------------|--------------------------------------------|-----------|---|

| DESCRIPTION                                      | U.S.<br>GOV'T | OTHER<br>GOV'T | BOOK VALUE | FAIR MARKET<br>VALUE |
|--------------------------------------------------|---------------|----------------|------------|----------------------|
| VA PUBLIC SCHOOLS<br>HENRICO COUNTY              |               | X<br>X         | 0.<br>0.   | 0.<br>0.             |
| TOTAL U.S. GOVERNMENT OBLIGATIONS                |               |                |            |                      |
| TOTAL STATE AND MUNICIPAL GOVERNMENT OBLIGATIONS |               |                |            |                      |
| TOTAL TO FORM 990-PF, PART II, LINE 10A          |               |                | 0.         | 0.                   |

|             |                 |           |   |
|-------------|-----------------|-----------|---|
| FORM 990-PF | CORPORATE STOCK | STATEMENT | 7 |
|-------------|-----------------|-----------|---|

| DESCRIPTION                             | BOOK VALUE | FAIR MARKET<br>VALUE |
|-----------------------------------------|------------|----------------------|
| CHEVRON                                 | 43,992.    | 63,840.              |
| SIMON PROPERTY GROUP                    | 220,615.   | 283,152.             |
| FRANKLIN RISING DIVIDENDS               | 831,177.   | 897,621.             |
| AMERICAN GROWTH FUNDS                   | 0.         | 0.                   |
| COHEN & STEERS QUAL INC REALTY          | 89,319.    | 76,340.              |
| COHEN & STEERS INFRASTRUCTURE           | 53,442.    | 46,420.              |
| DUKE ENERGY                             | 12,200.    | 22,000.              |
| FIRSTENERGY                             | 11,883.    | 13,290.              |
| SENIOR HOUSING PPTY TR                  | 9,421.     | 13,464.              |
| SPECTRA ENERGY                          | 8,794.     | 15,375.              |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 1,280,843. | 1,431,502.           |

|             |                 |           |   |
|-------------|-----------------|-----------|---|
| FORM 990-PF | CORPORATE BONDS | STATEMENT | 8 |
|-------------|-----------------|-----------|---|

| DESCRIPTION   | BOOK VALUE | FAIR MARKET<br>VALUE |
|---------------|------------|----------------------|
| HSBC          | 50,000.    | 50,103.              |
| HSBC          | 40,000.    | 39,213.              |
| ALCOA         | 41,219.    | 40,291.              |
| DEERE CAPITAL | 0.         | 0.                   |
| WELLS FARGO   | 0.         | 0.                   |
| FORD MOTORS   | 50,709.    | 53,125.              |
| GECC          | 30,000.    | 31,058.              |
| GECC          | 46,880.    | 55,339.              |
| GECC          | 86,005.    | 112,000.             |

|                                         |            |            |
|-----------------------------------------|------------|------------|
| GECC                                    | 43,765.    | 54,706.    |
| JP MORGAN CHASE                         | 103,443.   | 108,243.   |
| MS CPI 6.125                            | 0.         | 0.         |
| GOLDMAN SACHS                           | 87,905.    | 103,209.   |
| PREMIUM ON BONDS                        | 19,707.    | 19,707.    |
| WELLS FARGO                             | 0.         | 0.         |
| B, B & T                                | 50,155.    | 61,012.    |
| FPL GROUP                               | 55,066.    | 59,650.    |
| PFIZER                                  | 0.         | 0.         |
| GOLDMAN SACHS                           | 107,037.   | 98,059.    |
| CITIGROUP                               | 128,384.   | 122,759.   |
| SUNTRUST                                | 97,904.    | 102,172.   |
| ALCOA                                   | 0.         | 0.         |
| DOW                                     | 0.         | 0.         |
| MS INFLATION NOTES                      | 100,000.   | 87,750.    |
| GMAC                                    | 86,906.    | 82,898.    |
| GMAC                                    | 0.         | 0.         |
| GMAC                                    | 0.         | 0.         |
| GMAC                                    | 0.         | 0.         |
| GMAC                                    | 0.         | 0.         |
| GOLDMAN SACHS                           | 0.         | 0.         |
| ALABAMA POWER                           | 54,085.    | 58,778.    |
| ARCELORMITTAL                           | 148,198.   | 146,866.   |
| BANK OF AMERICA                         | 108,520.   | 94,452.    |
| BARCLAYS BANK                           | 150,000.   | 134,420.   |
| BARCLAYS BANK                           | 450,000.   | 414,189.   |
| CHASE MORTGAGE 2005                     | 4,521.     | 4,451.     |
| GECC                                    | 101,716.   | 96,343.    |
| GECC                                    | 52,645.    | 51,656.    |
| GECC                                    | 200,000.   | 199,494.   |
| GECC                                    | 104,279.   | 102,854.   |
| JP MORGAN CHASE                         | 352,160.   | 340,701.   |
| JP MORGAN CHASE                         | 800,000.   | 771,360.   |
| JPMMT 2005                              | 10,492.    | 11,724.    |
| CITIGROUP                               | 97,677.    | 83,875.    |
| 15NC1 STEP UP                           | 45,592.    | 44,325.    |
| FORD MOTORS                             | 425,460.   | 421,184.   |
| MERRILL LYNCH                           | 99,735.    | 76,736.    |
| MORGAN STANLEY                          | 73,961.    | 73,285.    |
| MORGAN STANLEY                          | 75,729.    | 75,728.    |
| MORGAN STANLEY                          | 30,000.    | 26,112.    |
| MORGAN STANLEY                          | 17,902.    | 17,917.    |
| NATIONAL RURAL UTILITIES                | 100,000.   | 101,940.   |
| ROYAL BANK OF SCOTLAND                  | 100,000.   | 92,520.    |
| ROYAL BANK OF SCOTLAND                  | 149,466.   | 143,870.   |
| VERIZON                                 | 52,354.    | 59,738.    |
| TOTAL TO FORM 990-PF, PART II, LINE 10C | 5,029,577. | 4,925,812. |

|             |                |           |   |
|-------------|----------------|-----------|---|
| FORM 990-PF | MORTGAGE LOANS | STATEMENT | 9 |
|-------------|----------------|-----------|---|

| DESCRIPTION                            | BOOK VALUE | FAIR MARKET VALUE |
|----------------------------------------|------------|-------------------|
| FHLMC                                  | 0.         | 0.                |
| FNR                                    | 0.         | 0.                |
| FHLMC                                  | 0.         | 0.                |
| FHLMC                                  | 0.         | 0.                |
| TOTAL TO FORM 990-PF, PART II, LINE 12 | 0.         | 0.                |

|             |                   |           |    |
|-------------|-------------------|-----------|----|
| FORM 990-PF | OTHER INVESTMENTS | STATEMENT | 10 |
|-------------|-------------------|-----------|----|

| DESCRIPTION                            | VALUATION METHOD | BOOK VALUE | FAIR MARKET VALUE |
|----------------------------------------|------------------|------------|-------------------|
| COHEN & STEERS INTL REALTY             | COST             | 1,199,514. | 797,923.          |
| AMERICAN CAPITAL INCOME FD             | COST             | 1,291,849. | 1,107,254.        |
| TVA                                    | COST             | 100,000.   | 100,304.          |
| AUSTRALIAN GOVT                        | COST             | 245,714.   | 249,744.          |
| AUSTRALIAN GOVT                        | COST             | 250,356.   | 267,516.          |
| TOTAL TO FORM 990-PF, PART II, LINE 13 |                  | 3,087,433. | 2,522,741.        |

|             |                        |           |    |
|-------------|------------------------|-----------|----|
| FORM 990-PF | INTEREST AND PENALTIES | STATEMENT | 11 |
|-------------|------------------------|-----------|----|

|                                   |        |
|-----------------------------------|--------|
| TAX DUE FROM FORM 990-PF, PART VI | 1,361. |
| LATE PAYMENT INTEREST             | 21.    |
| LATE PAYMENT PENALTY              | 41.    |
| TOTAL AMOUNT DUE                  | 1,423. |

|             |                      |           |    |
|-------------|----------------------|-----------|----|
| FORM 990-PF | LATE PAYMENT PENALTY | STATEMENT | 12 |
|-------------|----------------------|-----------|----|

| DESCRIPTION                | DATE     | AMOUNT | BALANCE | MONTHS | PENALTY |
|----------------------------|----------|--------|---------|--------|---------|
| TAX DUE                    | 05/15/12 | 1,361. | 1,361.  | 6      | 41.     |
| DATE FILED                 | 11/15/12 |        | 1,361.  |        |         |
| TOTAL LATE PAYMENT PENALTY |          |        |         |        | 41.     |

FORM 990-PF

GRANT APPLICATION SUBMISSION INFORMATION  
PART XV, LINES 2A THROUGH 2D

STATEMENT 14

NAME AND ADDRESS OF PERSON TO WHOM APPLICATIONS SHOULD BE SUBMITTEDLOLA C. REINSCH  
2040 COLUMBIA PIKE  
ARLINGTON, VA 22204TELEPHONE NUMBER

703-920-3600

FORM AND CONTENT OF APPLICATIONSAPPLICATIONS SHOULD BE WRITTEN, INCLUDE THE RECEPIENTS NAME ADDRESS AND  
CHARITABLE PURPOSEANY SUBMISSION DEADLINES

NONE

RESTRICTIONS AND LIMITATIONS ON AWARDS

NONE

REINSCH PIERCE FAMILY FOUNDATION, INC.  
CONTRIBUTIONS - YEAR ENDED: 12/31/2011

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5/9/2012

EIN. 56-2402165

| PAID TO:                                               | ADDRESS:                                                     | PAYMENT<br>AMOUNT | CONTRIBUTION PURPOSE             |
|--------------------------------------------------------|--------------------------------------------------------------|-------------------|----------------------------------|
| Hinds Feet Farm                                        | P. O. Box 2842<br>Huntersville, NC 28070                     | \$200.00          | Support health treatments.       |
| The Studio Theatre                                     | 1501 14th St., NW<br>Washington, DC 20005                    | \$710.00          | Support public arts programs     |
| Bowen McCauley Dance                                   | 818 N. Quincy St.,<br>Arlington, VA 22203                    | \$1,000.00        | Support public arts programs     |
| Trust for the National Mall<br>(The Women's Committee) | 1300 Pennsylvania Ave., NW Suite 370<br>Washington, DC 20004 | \$4,500.00        | Help preserve historical places  |
| Signature Theater                                      | 4200 Campbell Ave.,<br>Arlington, VA 22206                   | \$11,000.00       | Support community arts programs  |
| National Building Museum                               | 401 F Street, NW<br>Washington, DC 20001                     | \$3,500.00        | Help preserve historical places  |
| Arlington Community Foundation                         | 818 N Quincy St., Suite 103<br>Arlington, VA 22203           | \$4,450.00        | Support charitable activities.   |
| McLean Orchestra                                       | P. O. Box 760<br>McLean, VA 22101                            | \$3,500.00        | Support community arts programs  |
| James Smithsonian Society                              | P. O. Box 37002, MRC 712,<br>Washington, DC 20013            | \$10,000.00       | Support History research.        |
| Ford's Theatre                                         | 514 Tenth Street, NW<br>Washington, DC 20004                 | \$4,425.00        | Support public arts programs     |
| Sovereign Order of St.<br>John of Jerusalem            | 2241 Bancroft Place<br>Washington, DC 20008                  | \$750.00          | Support History research.        |
| Corcoran Gallery of Art                                | 500 Seventeenth Street, NW<br>Washington, DC 20006           | \$2,260.00        | Support community arts programs. |

## Form 990PF, Part XV, Line 3a

REINSCH PIERCE FAMILY FOUNDATION, INC.  
CONTRIBUTIONS - YEAR ENDED 12/31/2011

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5/9/2012

EIN: 56-2402165

| PAID TO:                                                               | ADDRESS.                                                   | PAYMENT<br>AMOUNT | CONTRIBUTION PURPOSE                     |
|------------------------------------------------------------------------|------------------------------------------------------------|-------------------|------------------------------------------|
| Davidson Lands Conservancy                                             | P. O. Box 1952<br>Davidson, NC 28036                       | \$1,000.00        | Support public interest activities       |
| McLean Project for the Arts                                            | 1234 Ingleside Ave., McLean, VA 22101                      | \$2,300.00        | Support community arts programs.         |
| Washington International<br>Piano Arts Council                         | 3862 Faircroft Drive,<br>Fairfax, VA 22030                 | \$3,000.00        | Support community arts programs          |
| Heritage Foundation                                                    | 214 Massachusetts Ave., NE<br>Washington, DC 20002         | \$3,500.00        | Support charitable activities.           |
| Phillips Collection                                                    | 1600 21st Street<br>Washington, DC 2009                    | \$6,000.00        | Support Art programs                     |
| Fairfax Symphony Orchestra                                             | 3905 Railroad Ave., Suite 202N<br>Fairfax, VA 22030        | \$4,000.00        | Support community arts<br>programs       |
| Community Foundation for<br>National Capital Region -<br>Charity Works | 1616 Anderson Road, Room 219,<br>McLean, VA 22102          | \$250.00          | Support charities.                       |
| Georgetown University                                                  | 3300 Whitehaven St., NW Suite 4000<br>Washington, DC 20007 | \$1,000.00        | Partners in research                     |
| Virginia Chamber Orchestra                                             | P. O. Box 7484, Alexandria, VA 22307                       | \$2,500.00        | Support community arts<br>programs       |
| Manymount University                                                   | 2807 North Glebe Road,<br>Arlington, VA 22207              | \$4,350.00        | Support scholarships.                    |
| Pickleberry Pie                                                        | 210 Ross Drive, SW<br>Vienna, VA 22180                     | \$250.00          | Children's Hospice care<br>intertainment |
| Little People of America, Inc.                                         | 250 El Camio Real #201<br>Tustin, CA 92780                 | \$250.00          | Support for welfare of children          |

## Form 990PF, Part XV, Line 3a

REINSCH PIERCE FAMILY FOUNDATION, INC.  
CONTRIBUTIONS - YEAR ENDED: 12/31/2011

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5/9/2012

EIN. 56-2402165

| PAID TO:                                       | ADDRESS:                                          | PAYMENT<br>AMOUNT | CONTRIBUTION PURPOSE                              |
|------------------------------------------------|---------------------------------------------------|-------------------|---------------------------------------------------|
| Grace Community Church                         | 1031 N. Vermont St.<br>Arlington, VA 22201        | \$250.00          | Support charitable programs                       |
| Church of Jesus Christ of<br>Latter Day Saints | 10208 Old Hunt Road<br>Vienna, VA 22181           | \$250.00          | Support charitable programs                       |
| National Museum of Women<br>In The Arts        | 1250 New York Ave., NW<br>Washington, DC 20005    | \$10,850.00       | Support public arts programs                      |
| Arlington Arts Center                          | 3550 Wilson Boulevard<br>Arlington, VA 22201      | \$250.00          | Support charitable programs                       |
| Leadership Institute                           | 101 N. Highland Street<br>Arlington VA 20001      | \$200,000.00      | Support Building Program<br>for Public Education. |
| Newseum                                        | 555 Pennsylvania Ave., NW<br>Washington, DC 20001 | \$3,500.00        | Support scholarship programs.                     |
| Wintergreen Performing Arts                    | P. O. Box 816<br>Wintergreen, VA 22958            | \$2,190.00        | Support public arts programs                      |
| Optimist Club of Arlington                     | P. O. Box 100224<br>Arlington, VA 22210           | \$370.00          | Support charitable programs                       |
| Alexandria In Bloom                            | 110 S. Pitt Street<br>Alexandria, VA 22314        | \$300.00          | Promote Community Development                     |
| Thanks USA                                     | 1390 Old Chain Bridge #260<br>McLean, VA 22101    | \$250.00          | Support charitable programs                       |
| Arena Stage                                    | 1101 6th Street, SW<br>Washington, DC 20077       | \$1,640.00        | Support arts programs                             |
| Boys and Girls Clubs of Greater<br>Washington  | 4103 Benning Rd , NE<br>Washington, DC 20019      | \$2,340.00        | Promote Community Development.                    |

REINSCH PIERCE FAMILY FOUNDATION, INC.  
CONTRIBUTIONS - YEAR ENDED: 12/31/2011

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5/9/2012

EIN: 56-2402165

| PAID TO:                                       | ADDRESS:                                                 | PAYMENT<br>AMOUNT | CONTRIBUTION PURPOSE                         |
|------------------------------------------------|----------------------------------------------------------|-------------------|----------------------------------------------|
| Leadership Arlington                           | 2009 14th Street N., Suite 111<br>Arlington, VA 22201    | \$150.00          | Promote Community Development.               |
| Thomas Jefferson Partnership Fund              | 6560 Braddock Road<br>Alexandria, VA 22312               | \$150.00          | Support Higher Education.                    |
| Health In Harmony                              | 4110 SE Hawthorne BLVD., #246<br>Portland, OR 97214      | \$50,000.00       | Support public Education                     |
| National Gallery of Art                        | 2000B South Club Drive<br>Landover, MD 20785             | \$2,250 00        | Support arts programs                        |
| Virginia College Fund                          | 6002-A W. Broad Street, Suite 201,<br>Richmond, VA 23230 | \$500.00          | Support Virginia Colleges<br>& Universities  |
| Columbia Pike Revitalization Blues<br>Festival | 2909 Walter Reed Drive<br>Arlington, VA 22204            | \$2,000.00        | Historic restoration.                        |
| Dominion Guild, Inc.                           | P. O. Box 683<br>McLean, VA 22101                        | \$1,000.00        | Support charitable activities                |
| LIFT - National Office                         | 800 Seventh Street, NW<br>Washington, DC 20001           | \$300.00          | Support assistance to low income<br>people   |
| World Affairs Council                          | 1200 18th St., NW, Suite 902<br>Washington, DC 20036     | \$200 00          | Support World understanding                  |
| Virginia Hospital Center<br>Foundation         | 1701 N. George Mason Drive<br>Arlington, VA 22205        | \$75,000.00       | Support efforts to prevent breast<br>cancer. |
| Arlington Free Clinic                          | 2921 11th Street S.<br>Arlington, VA 22204               | \$850.00          | Support health care for poor people          |
| Music Link Foundation                          | 1043 N. McKinley Road<br>Arlington, VA 22205             | \$250.00          | Support arts programs                        |

REINSCH PIERCE FAMILY FOUNDATION, INC.  
CONTRIBUTIONS - YEAR ENDED: 12/31/2011

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5/9/2012

EIN: 56-2402165

| PAID TO:                                 | ADDRESS:                                         | PAYMENT<br>AMOUNT | CONTRIBUTION PURPOSE             |
|------------------------------------------|--------------------------------------------------|-------------------|----------------------------------|
| Salvation Army Women's Auxiliary         | 615 Slaters Lane<br>Alexandria, VA               | \$150.00          | Support charitable activities    |
| Arlington Food Assistance Ctr            | 2708 S. Nelson St.,<br>Arlington, VA 22207       | \$500.00          | Assist needy people              |
| Cathedral of St. Thomas More             | 3901 Cathedral Lane<br>Arlington, VA 22204       | \$500.00          | Support charitable activities    |
| National Museum of Women<br>in the Arts  | 1250 New York Avenue, NW<br>Washington, DC 20009 | \$1,010.00        | Support arts programs            |
| International Eye Fund                   | 10801 Connecticut ave.,<br>Kensington, MD 20895  | \$150.00          | Support research in eye diseases |
| Arlington Emergency Needs                | P. O. Box 7429<br>Arlington, VA 22207            | \$250.00          | Support charitable activities    |
| Reston Bible Church                      | 45650 Oakbrook Court<br>Sterling, VA 20166       | \$500.00          | Support charitable activities    |
| So Others Might Eat                      | P. O. Box 96325<br>Washington, DC 20001          | \$500.00          | Assist needy people              |
| The Falls Church                         | 115 E. Fairfax Street<br>Falls Church, VA 22046  | \$500.00          | Support charitable activities    |
| World Vision International               | 800 West Chesnut Avenue<br>Monrovia, CA 91016    | \$500.00          | Support charitable activities    |
| St. Jude Children's Research<br>Hospital | 262 Danny Thomas Place<br>Memphis, TN 38105      | \$800.00          | Support medical research         |
| Alternative House                        | P. O. Box 694<br>Dunn Loring, VA 22027           | \$500.00          | Support charitable activities    |

REINSCH PIERCE FAMILY FOUNDATION, INC  
CONTRIBUTIONS - YEAR ENDED. 12/31/2011

PAGE 6

5/9/2012

EIN: 56-2402165

PAID TO:

ADDRESS:

PAYMENT  
AMOUNT

CONTRIBUTION PURPOSE

Wounded Warrior Project

P. O Box 758516  
Topeka, KS 66675

\$500.00

Assist injured soldiers & their families.

Washington Performing Arts Society

2000 L Street NW, Suite 510  
Washington, DC 20036

\$900.00

Support public arts programs

American Red Cross National  
Capital Area.

8550 Arlington Boulevard  
Fairfax, VA 22031

\$11,000.00

Support relief efforts of Red Cross.

Various Contributions under \$100

\$3,150.00

TOTAL 1/1/11 - 12/31/11 CONTRIBUTIONS

\$450,945.00



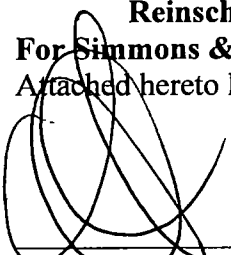
## PROOF OF PUBLICATION

I, Alicia Willis, of The Washington Examiner, (Virginia Edition) a newspaper in the area of Virginia, published in the English language and located in the Virginia area, and entered in a newspaper of record according to the Laws and Regulations of the United States of America for 52 successive weeks or more prior to the issue of July 8, 2012 certify that the notice of:

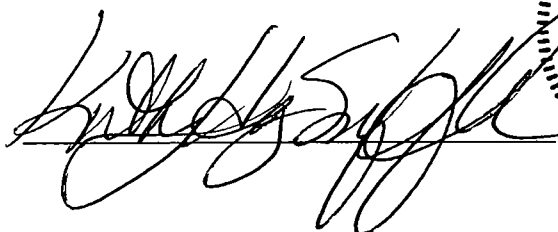
**Reinsch Pierce Family Foundation, Inc.**

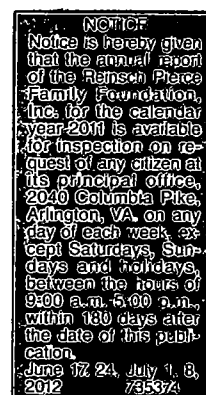
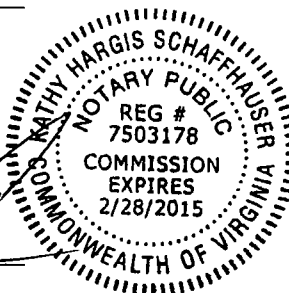
**For Simmons & Klima, LTD**

Attached hereto has been published on June 17, 24 & July 1, 8, 2012

  
Alicia Willis

July 8, 2012





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End Date: July 8, 2012

Run Dates: June 17, 24 & July 1, 8, 2012

**Reinsch Pierce Family Foundation, Inc.**

**Simmons & Klima, LTD**

1015 15<sup>th</sup> Street NW, Suite 500, Washington, DC 20005 • 6850 Versar Center 3<sup>rd</sup> floor, Springfield, VA 22151

202.459.4923 phone • 202.903.2018 fax

REINSCH PIERCE FAMILY FOUNDATION  
Form 990PF, Part IV, Lines 1a and 1b  
Sales and Redemptions  
December 31, 2011

|                                 | #<br>Units  | Date of<br>Purchase | Date of<br>Sale | Sale<br>Price       | Cost                | Short<br>Gain/Loss | Long<br>Gain/Loss |
|---------------------------------|-------------|---------------------|-----------------|---------------------|---------------------|--------------------|-------------------|
| Virginia State 4 50             | 30,000 000  | 1/28/2011           | 12/12/2011      | 30,265 50           | 29,008 20           | 1,257 30           |                   |
| MS Step up 5 00                 | 450,000 000 | 6/8/2010            | 2/18/2011       | 454,500 00          | 450,000 00          | 4,500 00           |                   |
| GS Capital III                  | 250,000 000 | 7/26/2010           | 3/18/2011       | 193,125 00          | 171,250 00          | 21,875 00          |                   |
| <b>Short Sub-Total</b>          |             |                     |                 | <b>677,890.50</b>   | <b>650,258.20</b>   |                    |                   |
| Alcoa 5 375                     | 75,000 000  | 2/9/2007            | 6/28/2011       | 80,618 25           | 75,283 79           |                    | 5,334 46          |
| Alcoa 5 870                     | 75,000 000  | 4/15/2010           | 10/12/2011      | 70,473 75           | 74,391 83           |                    | (3,918 08)        |
| American Cap Income Builder     | 8,137 958   | 2/12/2007           | 4/11/2011       | 420,000 00          | 479,893 09          |                    | (59,893 09)       |
| American Cap Income Builder     | 410 931     | 2/28/2007           | 12/16/2011      | 20,000 00           | 24,232 48           |                    | (4,232 48)        |
| American Cap Income Builder     | 614 251     | 2/28/2007           | 12/28/2011      | 30,000 00           | 36,222 20           |                    | (6,222 20)        |
| American Growth Fund            | 571 973     | 2/8/2008            | 2/4/2011        | 18,000 00           | 17,920 23           |                    | 79 77             |
| American Growth Fund            | 2,721 792   | 2/8/2008            | 4/11/2011       | 86,478 42           | 84,201 80           |                    | 2,276 62          |
| Bank Hapoalim CD                | 100,000 000 | 1/11/2010           | 1/26/2011       | 100,000 00          | 100,000 00          |                    | -                 |
| Chase 2005-S2 A3 Principal      | 5,472 180   | 9/20/2005           | Various         | 5,472 18            | 5,472 18            |                    | -                 |
| John Deere Capital 5 10         | 75,000 000  | 2/9/2007            | 10/12/2011      | 78,544 50           | 75,010 08           |                    | 3,534 42          |
| Dow Chemical 5 10               | 100,000 000 | 2/24/2010           | 3/15/2011       | 100,000 00          | 100,000 00          |                    | -                 |
| FHMLC MTN 3 00                  | 100,000 000 | 1/28/2010           | 5/16/2011       | 100,000 00          | 100,105 00          |                    | (105 00)          |
| FHMLC MTN 3 50                  | 100,000 000 | 5/25/2010           | 6/15/2011       | 100,000 00          | 100,000 00          |                    | -                 |
| FHMLC MTN 4 00                  | 100,000 000 | 5/25/2010           | 12/12/2011      | 100,142 00          | 100,000 00          |                    | 142 00            |
| FHMLC 3376-DD                   | 2,000 000   | 10/11/2007          | 1/12/2011       | 2,000 00            | 2,000 05            |                    | (0 05)            |
| FHMLC 3376-DD                   | 2,000 000   | 10/11/2007          | 2/15/2011       | 2,000 00            | 2,000 05            |                    | (0 05)            |
| FHR 2628 AD Principal           | 2,280 640   | 6/13/2003           | 5/15/2011       | 2,280 64            | 2,280 64            |                    | -                 |
| FHR 2628 AD                     | 240,000 000 | 6/13/2003           | 5/18/2011       | 74,967 70           | 77,980 56           |                    | (3,012 86)        |
| FHR 2886 HE                     | 100,000 000 | 1/13/2005           | 5/18/2011       | 100,875 00          | 107,288 42          |                    | (6,413 42)        |
| FHR 3002 YC Principal           | 101 430     | 6/23/2005           | 5/15/2011       | 101 43              | 101 43              |                    | -                 |
| FHR 3002 YC                     | 25,000 000  | 6/23/2005           | 5/18/2011       | 120 29              | 128 16              |                    | (7 87)            |
| FHRR R005 AB Principal          | 269 460     | 3/2/2006            | 5/15/2011       | 269 46              | 269 46              |                    | -                 |
| FHRR R005 AB                    | 35,000 000  | 3/2/2006            | 5/18/2011       | 6,875 83            | 7,150 12            |                    | (274 29)          |
| FNR 2005 78 WD                  | 40,000 000  | 8/24/2005           | 5/18/2011       | 168 46              | 177 35              |                    | (8 89)            |
| FNR 2005 78 WD Principal        | 372 040     | 8/24/2005           | 5/25/2011       | 372 04              | 372 04              |                    | -                 |
| FNR 2006-99 PD                  | 200,000 000 | 2/12/2007           | 5/18/2011       | 204,500 00          | 202,255 25          |                    | 2,244 75          |
| GMAC 7 00                       | 150,000 000 | 4/29/2010           | 6/20/2011       | 144,453 00          | 133,341 00          |                    | 11,112 00         |
| GMAC 7 00                       | 100,000 000 | 4/28/2010           | 6/20/2011       | 95,687 00           | 86,905 00           |                    | 8,782 00          |
| GMAC 7 25                       | 400,000 000 | 4/29/2010           | 6/20/2011       | 394,000 00          | 374,864 00          |                    | 19,136 00         |
| GMAC 7 25                       | 100,000 000 | 4/28/2010           | 6/20/2011       | 97,785 00           | 88,933 00           |                    | 8,852 00          |
| GNMA Pool 004292 6 50           | 100,000 000 | 2/18/2009           | 5/18/2011       | 36,540 86           | 37,666 70           |                    | (1,125 84)        |
| GNMA Pool 004292 6 50 Principal | 749 790     | 2/18/2009           | 5/20/2011       | 749 79              | 749 79              |                    | -                 |
| GNMA 10-42 KD 4 50              | 100,000 000 | 4/13/2010           | 5/18/2011       | 98,869 00           | 100,525 37          |                    | (1,656 37)        |
| Goldman Sachs 5 15              | 100,000 000 | 4/21/2009           | 3/17/2011       | 108,000 00          | 99,372 25           |                    | 8,627 75          |
| Henrico Co 4 625                | 55,000 000  | 10/26/2010          | 12/12/2011      | 54,470 40           | 46,498 65           |                    | 7,971 75          |
| JPMMT 2005-S3 5 75 Principal    | 6,482 840   | 12/19/2005          | Various         | 6,482 84            | 6,482 84            |                    | -                 |
| MSM 2005 7 7A1 Principal        | 57 080      | 10/24/2005          | Various         | 57 08               | 57 08               |                    | -                 |
| Pfizer 4 50                     | 100,000 000 | 10/8/2009           | 10/19/2011      | 107,693 00          | 106,369 39          |                    | 1,323 61          |
| Va State Pub 4 5                | 15,000 000  | 5/17/2010           | 12/12/2011      | 15,401 25           | 15,095 40           |                    | 305 85            |
| Wells Fargo 4 75                | 100,000 000 | 4/15/2009           | 10/18/2011      | 103,622 00          | 89,299 25           |                    | 14,322 75         |
| Wells Fargo 4 95                | 50,000 000  | 4/5/2007            | 10/18/2011      | 52,286 00           | 49,711 75           |                    | 2,574 25          |
| <b>Long Sub-Total</b>           |             |                     |                 | <b>3,020,357.17</b> | <b>3,010,607.68</b> |                    |                   |
| <b>Totals</b>                   |             |                     |                 | <b>3,698,247.67</b> | <b>3,660,865.88</b> | <b>27,632.30</b>   | <b>9,749.49</b>   |