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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

A F	or th	ne 2011 calendar year, or tax year beginning , 2011, and er	nding			, 20
_		C Name of organization		D Employer ide	ntification	number
В	heck if a	CAROLINAS CHAPTER OF S.I.O.R., LTD.		56-130	4185	
Γ	Addre					
		Number and street (or P O box if mail is not delivered to street address) Room/su	ute	E Telephone n	umber	····
	Initia	return 23 OAK BRANCH DRIVE		(336) 85	4-586	3
	-	City or town, state or country, and ZIP + 4				
-	Ame	The state of the s		G Gross receip	is \$	222,961.
\vdash	Apple	F Name and address of principal officer MARTIN A. MOORE		H(a) is this a grou		Yes X No
L	pend	1333 MAIN STREET, SUITE 700 COLUMBIA, SC 29201		affiliates?		H
_	Tou or		T-07	H(b) Are all affilia		Yes No
<u> </u>		tempt status 501(c)(3) X 501(c) (6) (insert no) 4947(a)(1) or ter ► WWW.SIORCAROLINAS.COM	527	ł	•	•
<u></u>				H(c) Group exem		
			ear of format	1981 M	State of le	gal domicile NC
Pa	irt i	Summary				
	1	Briefly describe the organization's mission or most significant activities				
ė		PROMOTE AND SUPPORT INITIATIVES THAT EXPAND, EDUCATE	AND EI	NHANCE THI	≤ 	
au	İ	COMMERCIAL REAL ESTATE COMMUNITY.				
Governance						
် ဗိ	2	Check this box ▶ ☐ If the organization discontinued its operations or disposed of more			3	
	3	Number of voting members of the governing body (Part VI, line 1a)			3	13.
Activities &	4	Number of independent voting members of the governing body (Part VI, line 1b)			4	13.
Ž	5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)			5	0
Ac	6	Total number of volunteers (estimate if necessary)		<i></i>	6	0
	7a	Total unrelated business revenue from Part VIII, column (C), line 12			7a	0
		Net unrelated business taxable income from Form 990-T, line 34			7 b	0
		RECEIVED		Prior Year		Current Year
a)	8	Contributions and grants (Part VIII, line 1h)		86,2	75.	63,296.
Revenue	9				0	159,461.
eve	10	Investment income (Part VIII, column (A) gines a 4, and 7d)		538.		204.
œ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		14,76	59.	0
		Total revenue - add lines 8 through 11 (must equal Rart VIII) column (A), line 12)		101,58		222,961.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1 3 3	•	6,00		6,000.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		- • -	0	0
	1	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)			0	
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)			0	
E E		Total fundraising expenses (Part IX, column (D), line 25) ▶ 0	••-		- -	
Ä				58,92	28	175,533.
		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		64,92		181,533.
		Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		36,65		41,428.
<u> </u>	19	Revenue less expenses Subtract line 18 from line 12	Pagin	ning of Current		End of Year
Net Assets or Fund Balances		T	Begin	185,73		227,164.
SSe	20	Total assets (Part X, line 16)	• •	185,73	0	
2 E	21	Total liabilities (Part X, line 26)	••-	105 71		227 164
		Net assets or fund balances Subtract line 21 from line 20		185,73		227,164.
	rt II	Signature Block				
		nalties of perjury, I declare that I have examined this retum, including accompanying schedules and stater nd complete Declaration of preparer (other than officer) is based on all information of which preparer has			nowleage	and belief, it is true,
		day 1 1 /a a	•	G	110	1222
Sig	n	Inchae Edvi		7	1/2	120/2
He		Signature of officer		Date /		
116		M. CHARL DANC, CEO				
		Type or print name and title				
Paid		Print/Type preparer's name Preparer's signature Date	/ /	Check	If PTIN	749511
	ı parer	JOHN E. KEAN TOWE KEN 7	1/2//2	self-employ	ed	P0029167.6
,	Only	Firm's name ► LEEPER, KEAN & RUMLEY, LLP		Firm's EIN	56-13	33355
JU38	Crity	Firm's address > 3625 N BLM STREET, SUITE 100-A GREENSBORO, NC 27455		Phone no	336-2	74-3700
May	the I	RS discuss this return with the preparer shown above? (see instructions)				X Yes No

For Paperwork Reduction Act Notice, see the separate instructions. JSA 1E1010 1 000 DDI1GX L070

Form 990 (2011)

1064

	990 (2011) Page Z
Рa	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III
	Briefly describe the organization's mission ATTACHMENT 1
•	
•	
1	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	f 'Yes," describe these changes on Schedule O
	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
	(Code
i	CAPABILITIES OF ITS MEMBERS AND TO OFFER EDUCATIONAL OPPURTUNITIES
	TO MEMBERS, PROSPECTIVE MEMBERS, THE REAL ESTATE INDUSTRY AND THE
(CORPORATE REAL ESTATE COMMUNITY
4 6	(Code) (Expenses \$ including grants of \$) (Revenue \$)
40	Code
•	
•	
•	
•	
•	
•	
•	
4 c	(Code) (Expenses \$
-	
	Other account of Pagariba in Schodula O.)
	Other program services (Describe in Schedule O)
	(Expenses \$ including grants of \$) (Revenue \$)
4 e	Total program service expenses ▶ 175,886.

Part	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1		Х
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
·	candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	·	<u> </u>		
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			'
_	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part			
-	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		x
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted	_ 		
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		x
4.4	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	10		
11	·	*	,	
	VII, VIII, IX, or X as applicable		ĺ	
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete			x
_	Schedule D, Part VI	11a		
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			٠,
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		х
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"			
	complete Schedule D, Parts XI, XII, and XIII	12a		х
h	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			
_	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		х
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
		170		
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate	4.45		х
4-	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			l <u></u>
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services			
	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		_ X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		х
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part	Checklist of Required Schedules (continued)		<u> </u>	
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23		<u>X</u>
24 a	,			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II.	26		<u>X</u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
	IV, and V, line 1	34		X
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the			
	meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
•	related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
-	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R			
	Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and			
-	19? Note, All Form 990 filers are required to complete Schedule O	38	х	
		Form	990	(2011)

	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V	· · ·		
	Establish number reported in Bay 2 of Form 1006. Enter 0 if not applicable.		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0-11 not applicable			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c		
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return . 2a 0			ŀ
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		ļ
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		2
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3 b		匚
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		:
h	If "Yes," enter the name of the foreign country ▶			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
_	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	1	:
		5b		
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5c		Η.
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	36		-
а	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	٠.		
	organization solicit any contributions that were not tax deductible?	<u>6a</u>		├
b	if "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b	_	_
	Organizations that may receive deductible contributions under section 170(c).			
3	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			ļ
	and services provided to the payor?	7 a		<u> </u>
)	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b		L
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7 c		L
d	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			1
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring	8		
	organization, have excess business holdings at any time during the year?	-		┝
	Sponsoring organizations maintaining donor advised funds.	_		
	Did the organization make any taxable distributions under section 4966?	9a		╀
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9 b		┢
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			-
	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)			
2	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		ĺ
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			1
				1
	Section 501(c)(29) qualified nonprofit health insurance issuers.	4.2.		╁
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		+-
	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			_
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		L
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		Ī
A			990	_

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

	Check if Schedule O contains a response to any question in this Part VI		•	X
Sect	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are			
	material differences in voting rights among members of the governing body, or if the governing body			
	delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 13			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
•	any other officer, director, trustee, or key employee?	2		х
3	Did the organization delegate control over management duties customarily performed by or under the direct			
•	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		х
5	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	7a		х
	one or more members of the governing body?	/ d		
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	٠.		x
	stockholders, or persons other than the governing body?	7 b		_
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following		v	
а	The governing body?	8a	X	
b	,	8b	х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9_		X
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	Code	•	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		Х
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a		12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13		х
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by			
. •	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		,	
а	The organization's CEO, Executive Director, or top management official	15a		į
b	Other officers or key employees of the organization	15b		
D	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	1,30		
40-				
тоа	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	16a		х
	with a taxable entity during the year?	IDa		
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
Caak	organization's exempt status with respect to such arrangements?	16b		<u> </u>
Sect	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶_NC,			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 5	01(c)(3)s o	nly)
	available for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict o	finter	est p	olicy,
	and financial statements available to the public during the tax year			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the	e		
ISA	Organization Barbara Gilliland 23 Oak Branch Drive Greensboro, NC 27407 336-854-5868	<u> </u>	000	
JSA		Form	990	(2011)

Page 7 Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and **Independent Contractors** Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- · List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for	box,	(C) Position (do not check more than on box, unless person is both a officer and a director/truste					(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)		organization and related organizations
(1) C. MARSHALL KIBLER IMMEDIATE PAST PRESIDENT	1.00	х						O	0	0
(2) MARTIN A. MOORE PRESIDENT	1.00	х		х				O	0	
(3) LAURENS C. NICHOLSON TREASURER	1.00	х		х				0	0	(
(4) HAGOOD S. MORRISON MEMBERSHIP DEVELOPMENT CHAIR	1.00	х						0	0	(
(5) CHARLES W. SALLEY VICE PRESIDENT	1.00	х		х				C	0	(
(6) TEDDY CHAPMAN ADMISSIONS CHAIRPERSON	1.00	х						o	0	(
(7) DODSON SCHENK SECRETARY	1.00	х		x				C	0	
(8) JOHN SCHULTZ PUBLIC RELATIONS CHAIR	1.00	х						c	0	(
(9) CHARLES L MOORE JR PROGRAMS & EDUCATION	1.00	х							0	(
(10) REID DAVIS SPONSORSHIP CHAIR	1.00	х						c	0	(
(11) MILTON THOMAS SC FORECAST CHAIR	1.00	х						C	0	(
(12) BOB CALDWELL TECHNOLOGY CHAIR	1.00	х						c	0	(
YOUNG PROFESSIONALS CHAIR	1.00	Х						C	0	(

Form 990 (2011)

Part VII Section A. Officers, Directors, Tru		y Em	ipio			and r	ııgı			(COI		
(A) Name and title	(B) Average hours per week (describe	box, office	unles r and	Pos heck ss pe	rson Irect	than o	an ee)	(D) Reportable compensation from the	(E) Reportable compensation fro related organizations	om	Estim amou oth compe	nated unt of ner nsation
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)		from organi and ri organi	ization elated
											=	
												· · · · · · · · · · · · · · · · · · ·
1b Sub-total	ection A .						* * *	0		0		
2 Total number of individuals (including but not reportable compensation from the organization)	limited to t		liste				o re	ceived more than	\$100,000 of			
3 Did the organization list any former officemployee on line 1a? If "Yes," complete Schedulet											3 Y	es N
4 For any individual listed on line 1a, is the organization and related organizations graindividual	eater than	\$15	0,0	003) If	"Yes	5, "	complete Schedu	le J for such)	4	x
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Yo	accrue co	mpen	satı	on 1	fron	n any	un	related organizati	on or individua	I	5	X
Section B. Independent Contractors	o, compic	10 00,			10,	ouo.,	ро,	3077	· · · · · · · · · · ·			
Complete this table for your five highest com compensation from the organization. Report of year.											s tax	
(A) Name and business add	Iress							(B) Description of se	ervices	Со	(C) mpensat	tion
						<u>-</u>						
2 Total number of independent contractors (ii			lie	2140				usted shows) who	rocowad			

Pai	t VIII	Statement of Revenue				
			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1a b c d e f	Federated campaigns	63,296			
<u>ē</u>	h	Business Code	03,230	· · · · ·		
eur			155 540	353 540		ľ
ě	2 a	PROFESSIONAL COMPETENCE & EDUCATION	157,740	157,740		
Program Service Revenue	b	SOUTH CAROLINA COMMERCIAL MARKET FORECAS	1,721	1,721		
ž	С				_	
Š	d					
ᇤ	e					
ğ	f	All other program service revenue				
ď	g	Total Add lines 2a-2f	159,461			
	3	Investment income (including dividends, interest, and other similar amounts). ATTACHMENT 2	204			204
	4	Income from investment of tax-exempt bond proceeds	<u>°</u> _			
	5	Royalties · · · · · · · · · · · · · · · · · · ·				<u> </u>
	6a b c	Gross rents	0			
	7a b c d	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses	0			
Other Revenue	С	Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18 a Less direct expenses b Net income or (loss) from fundraising events	0			
	b	See Part IV, line 19	0			
	10a	Gross sales of inventory, less returns and allowances				
		Less cost of goods sold	0			
				İ		
	11a					
	b					
	С					
	d	All other revenue				
	е	Total Add lines 11a-11d · · · · · · · · · · · · · · · · · ·	0			
	12	Total revenue. See instructions	222,961	159,461		204

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX								
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses			
1	Grants and other assistance to governments and							
	organizations in the United States See Part IV, line 21 .	6,000.	6,000.					
2	Grants and other assistance to individuals in							
	the United States See Part IV, line 22	0						
3	Grants and other assistance to governments,	ŀ						
	organizations, and individuals outside the							
	United States See Part IV, lines 15 and 16	0						
4	Benefits paid to or for members	0						
5	Compensation of current officers, directors,							
	trustees, and key employees	0						
6	Compensation not included above, to disqualified							
	persons (as defined under section 4958(f)(1)) and							
	persons described in section 4958(c)(3)(B)	0						
7	Other salaries and wages							
8	Pension plan accruals and contributions (include section	o						
_	401(k) and 403(b) employer contributions)	0						
9	Other employee benefits	0						
10	Payroll taxes							
11	Fees for services (non-employees)	4,031.		4,031.				
	Management	4,031.		1,031.				
	Legal	970.		970.				
	Accounting	0			-			
	Lobbying	0						
	Professional fundraising services See Part IV, line 17 Investment management fees	0						
	Other	0						
	Advertising and promotion	0						
13	Office expenses	586.		586.				
14	Information technology	0						
15	Royalties	0						
16	Occupancy	0						
17	Travel	0						
18	Payments of travel or entertainment expenses							
	for any federal, state, or local public officials	0						
19	Conferences, conventions, and meetings	169,886.	169,886.					
20	Interest	0						
21	Payments to affiliates	0						
22	Depreciation, depletion, and amortization	60.		60.				
23	Insurance	0						
24	Other expenses Itemize expenses not covered							
	above (List miscellaneous expenses in line 24e If							
	line 24e amount exceeds 10% of line 25, column							
	(A) amount, list line 24e expenses on Schedule O)							
a								
D								
C								
a	All other evenses							
	All other expenses Total functional expenses. Add lines 1 through 24e	181,533.	175,886.	5,647.				
	Joint costs. Complete this line only if the			· · · · · · · · · · · · · · · · · · ·				
	organization reported in column (B) joint costs from a combined educational campaign and		ļ					
	fundraising solicitation. Check here							
	following SOP 98-2 (ASC 958-720)	0						

Pai	rt X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	185,676.	1	227,164.
	2	Savings and temporary cash investments	d	2	
	3	Pledges and grants receivable, net	d	3	
	4	Accounts receivable, net	d	4	C
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees Complete Part II of			
	6	Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)			<u>0</u>
ets	7	Notes and loans receivable, net	d	7	0
Assets	8	Inventories for sale or use	Q	8	0
٩	9	Prepaid expenses and deferred charges	Q	9	0
	10a	Land, buildings, and equipment cost or			
		other basis Complete Part VI of Schedule D 10a 1,035.			
	b	Less accumulated depreciation	60.	10c	0
	11	Investments - publicly traded securities	d	11	0
	12	Investments - other securities See Part IV, line 11		12	0
	13	Investments - program-related See Part IV, line 11	a	13	0
	14	Intangible assets	a	14	0
	15	Other assets See Part IV, line 11	q	15	0
	16	Total assets. Add lines 1 through 15 (must equal line 34)			227,164.
	17	Accounts payable and accrued expenses	0	17	0
	18	Grants payable		18	0
}	19	Deferred revenue	O	19	0
	20	Tax-exempt bond liabilities	0	20	0
န္မ	21	Escrow or custodial account liability Complete Part IV of Schedule D	O	21	0
≅	22	Payables to current and former officers, directors, trustees, key			
Liabilities		employees, highest compensated employees, and disqualified persons			
2		Complete Part II of Schedule L	0	22	<u> </u>
	23	Secured mortgages and notes payable to unrelated third parties	0	23	0
	24	Unsecured notes and loans payable to unrelated third parties	0	24	C
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24) Complete Part X			
		of Schedule D	0	25	0
	26	Total liabilities. Add lines 17 through 25	0	26	0
es		Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.			
ä	27	Unrestricted net assets	185,736.	27	227,164.
Bai	28	Temporarily restricted net assets	0	28	0
5	29	Permanently restricted net assets	0	29	0
Net Assets or Fund Balances		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
ţ	30	Capital stock or trust principal, or current funds		30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
ğ	32	Retained earnings, endowment, accumulated income, or other funds		32	
Ne	33	Total net assets or fund balances	185,736.	33	227,164.
	34	Total liabilities and net assets/fund balances	185,736.	34	227,164.

Form **990** (2011)

For	n 990 (2011)			Pa	ge 12
Pa	Reconciliation of Net Assets Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2	22,	961.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1	81,5	533.
3	Revenue less expenses Subtract line 2 from line 1	3		41,4	128.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1	85,	736.
5	Other changes in net assets or fund balances (explain in Schedule O)	5			0
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	2	27,	164.
Pa	Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			1 -1-	No
1	Accounting method used to prepare the Form 990 X Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O				-
2a			2a	X	
b	, , , , , , , , , , , , , , , , , , , ,		2b		X
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for o of the audit, review, or compilation of its financial statements and selection of an independent accountant		2 c	x	
	If the organization changed either its oversight process or selection process during the tax year, ex Schedule O				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the ye	ar were			
	issued on a separate basis, consolidated basis, or both X Separate basis Consolidated basis Both consolidated and separate basis				
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as set	forth in	3a		x
	the Single Audit Act and OMB Circular A-133?			-	
D	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	ngo the	3 b		

SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No 1545-0047

Open to Public

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EDUCATION - SIOR ANN (h) Purpose of grant or assistance Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Check this box if no one recipient received more than \$5,000 Employer identification number Yes 56-1304185 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant 6,000 (c) IRC section if applicable Part II can be duplicated if additional space is needed the selection criteria used to award the grants or assistance? Part I General Information on Grants and Assistance (p) EIN CAROLINAS CHAPTER OF S.I.O.R., LTD. (a) Name and address of organization or government 201 SIKES HALL CLEMSON, SC 29634 (1) CLEMSON UNIVERSITY Name of the organization Part II

2

<u>(5)</u>

(5)

4

9

5

(8)

1E1288 1808 IIGX L070

Schedule I (Form 990) (2011)

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

(13)

10)

ව

(12)

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For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2011)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed Part III

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV appraisal other)	(f) Description of non-cash assistance
-						
2						
က						
4						
5						
9						
7					,	
Part IV	Part IV Supplemental Information. Complete this	is part to pro	vide the informat	tion required in	Part I, line 2, and an	part to provide the information required in Part I, line 2, and any other additional information

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Inspection

Name of the organization

CAROLINAS CHAPTER OF S.I.O.R., LTD.

Employer identification number

56-1304185

REVIEW OF FORM 990

PART VI, SECTION B, LINE 11B

A COPY OF FORM 990 IS PROVIDED TO MIKE BARR, PRESIDENT OF GREENSBORO REGIONAL REALTORS ASSOCIATION, WHICH HANDLES ALL OF THE ADMINISTRATIVE FUNCTIONS OF THE ORGANIZATION. HE REVIEWS ALL NUMBERS AND ANSWERS FOR ACCURACY AND COMPLETENESS AND SUGGESTS ANY CHANGES THAT MAY NEED TO BE MADE.

CONFLICT OF INTEREST POLICY

PART VI, SECTION B, LINE 12C

THE BOARD MEMBERS ANNUALLY ARE REQUIRED TO COMPLETE A CONFIDENTIALITY POLICY AGREEMENT AND CORPORATE INTEGRITY POLICIES STATEMENT TO DISCLOSE ANY CONFLICTS WHICH MAY ARISE.

AVAILABILITY OF DOCUMENTS TO THE PUBLIC

PART VI, SECTION C, LINE 19

THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL

STATEMENTS ARE MADE AVAILABLE ONLY UPON REQUEST.

ATTACHMENT 1

FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

PROMOTE THE IMAGE AND REPUTATION OF THE SOCIETY AND ITS SIOR DESIGNEE MEMBERS BY GIVING ASSISTANCE AND GUIDANCE TO CANDIDATES SEEKING TO BECOME DESIGNEES, PROVIDING OPPORTUNITES FOR PARTICIPATION BY MEMBERS IN AN ONGOING PROGRAM OF REAL ESTATE EDUCATION BY SUPPORTING THE EDUCATION PROGRAM OF THE INSTITUTE, CONDUCTING APPROVED REAL ESTATE

Name of the organization

CAROLINAS CHAPTER OF S.I.O.R., LTD.

Employer Identification number

56-1304185

ATTACHMENT 1 (CONT'D)

FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

COURSES AND SEMINARS FOR THE CHAPTER, AND BY ASSISTING THE SOCIETY IN ACHIEVING THEIR PURPOSE AND OBJECTIVES, INCLUDING THOSE RELATED TO MARKET FEEDBACK, COURSE PROMOTION, PUBLIC RELATION, MEMBERSHIP RECRUITMENT AND RETENTION, ALSO IN PROVIDING A FORUM FOR THE EXCHANGE OF INFORMATION AND BUSINESS DEVELOPMENT.

FORM 990, PART VIII - INVESTMENT INCOME	<u> </u>		ATTACHMENT 2	
DESCRIPTION	(A) TOTAL REVENUE	(B) RELATED OR EXEMPT REVENUE	(C) UNRELATED BUSINESS REV.	(D) EXCLUDED REVENUE
INTEREST	20	4.		204.
TOTALS	20	<u>4.</u>		204.