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### Form 990-PF

Department of the Treasury

### **Return of Private Foundation**

or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0052

2011

#### For calendar year 2011 or tax year beginning , 2011, and ending , 20 Name of foundation A Employer identification number **AXIOS INSTITUTE** 54-1924134 Number and street (or P O. box number if mail is not delivered to street address) Room/suite B Telephone number (see instructions) 540-984-3829 City or town, state, and ZIP code C If exemption application is pending, check here ▶ MT. JACKSON, VA 22842 G Check all that apply: ☐ Initial return Initial return of a former public charity D 1. Foreign organizations, check here ▶ 🗌 ☐ Final return Amended return 2. Foreign organizations meeting the 85% test, ☐ Name change Address change check here and attach computation H Check type of organization: Section 501(c)(3) exempt private foundation E If private foundation status was terminated under ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation section 507(b)(1)(A), check here Fair market value of all assets at F If the foundation is in a 60-month termination end of year (from Part II, col. (c), under section 507(b)(1)(B), check here Other (specify) line 16) ▶ \$ 6,574,271.00 (Part I, column (d) must be on cash basis.) Part I Analysis of Revenue and Expenses (The total of (d) Disbursements for charitable (a) Revenue and (b) Net investment (c) Adjusted net amounts in columns (b), (c), and (d) may not necessarily equal expenses per books purposes (cash basis only) the amounts in column (a) (see instructions).) Contributions, gifts, grants, etc., received (attach schedule) 3,669,499.00 2 Check ► ☐ If the foundation is **not** required to attach Sch. B 3 Interest on savings and temporary cash investments **C** 4 Dividends and interest from securities . . . . 634.00 634.00 634.00 5a Gross rents . . . . . . . SCANNED MAY Net rental income or (loss) Net gain or (loss) from sale of assets not on line 10 6a 17,267.00 Gross sales price for all assets on line 6a Capital gain net income (from Part IV, line 2) . . 7 8 Net short-term capital gain . . . . . . . . 9 Income modifications 10a Gross sales less returns and allowances 59,273.00 Less: Cost of goods sold . . . Gross profit or (loss) (attach schedule) (116,596,00) 11 Other income (attach schedule) . . . . 24,610.00 12 Total. Add lines 1 through 11 . 3,595,414.00 634.00 634.00 13 Compensation of officers, directors, trustees, etc. 21,985.00 21,985.00 and Administrative Expenses 14 Other employee salaries and wages . . . . 121,251.00 121,251.00 15 Pension plans, employee benefits 21,476.00 21,476.00 16a Legal fees (attach schedule) Accounting fees (attach schedule) . . . Other professional fees (attach schedule) . 2,753.00 2,753.00 Interest ... RECEIVED 17 18 Taxes (attach schedule) (see instructions) 101.00 101.00 Depreciation (attaches chedule) and depletion Occupancy . . . . MAY. 1.8.2012. 19 20 19,793.00 19,793.00 21 Travel, conferences, and meetings 1.696.00 1,696.00 Printing and publications 14,393.00 14,393.00 Operating Other expenses (attach-schedule) 170,789.00 170,789.00 Total operating and administrative expenses. Add lines 13 through 23 . . . . . 374,237.00 374,237.00 25 Contributions, gifts, grants paid . . . . . . 3,000.00 3,000.00 26 Total expenses and disbursements. Add lines 24 and 25 377,237.00 377,237.00 Subtract line 26 from line 12: Excess of revenue over expenses and disbursements 3,218,177.00 Net investment income (if negative, enter -0-) . 634.00 Adjusted net income (if negative, enter -0-) 634.00

| P:                | art II | Balance Sheets Attached schedules and amounts in the description column   | Beginning of year  |                       | End o    | f year  |
|-------------------|--------|---|--|-----------------------|----------|---|
|                   |        | Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.) | (a) Book Value   | (b) Book Val          | ue       | (c) Fair Market Value   |
|                   | 1      | Cash—non-interest-bearing   | 46,299.00  | 63,1                  | 54.00    | 63,154.00   |
|                   | 2      | Savings and temporary cash investments  | 3,076,215.00   | 6,295,6               |          | 6,295,641.00  |
|                   | 3      | Accounts receivable ► 188,476.00  |  | ****                  |          |   |
|                   |        | Less: allowance for doubtful accounts ▶   | 206,587.00   | 188,4                 | 76.00    | 188,476.00  |
|                   | 4      | Pledges receivable ▶  |  |                       |          | 2 7   |
|                   |        | Less: allowance for doubtful accounts ▶   |  | -                     |          |   |
|                   | 5      | Grants receivable   |  |                       |          |   |
|                   | 6      | Receivables due from officers, directors, trustees, and other   |  |                       |          |   |
|                   |        | disqualified persons (attach schedule) (see instructions)   |  |                       |          |   |
|                   | 7      | Other notes and loans receivable (attach schedule) ▶  |  | 139                   |          |   |
|                   |        | Less allowance for doubtful accounts ▶  | 27,000.00  | 27,0                  | 00.00    | 27,000.00   |
| ţ                 | 8      | Inventories for sale or use   |  |                       |          |   |
| Assets            | 9      | Prepaid expenses and deferred charges   |  |                       |          |   |
| As                | 10a    | Investments—U.S. and state government obligations (attach schedule)   |  |                       |          |   |
|                   | ь      | Investments—corporate stock (attach schedule)   |  |                       |          | *   |
|                   | C      | Investments—corporate bonds (attach schedule)   |  |                       |          |   |
|                   | 11     | Investments—land, buildings, and equipment: basis ▶   |  |                       |          | en e                          |
|                   | ` `    | Less: accumulated depreciation (attach schedule) ▶  |  |                       |          |   |
|                   | 12     | Investments—mortgage loans  |  |                       |          |   |
|                   | 13     | Investments—other (attach schedule)   |  |                       |          |   |
|                   | 14     | Land, buildings, and equipment: basis ▶   |  |                       |          |   |
|                   |        | Less: accumulated depreciation (attach schedule) ▶  | A Company of the second | ुर १५ जिल्लाम् अस्ति। | · **. 4  | <ul> <li>(大) (本) (大) (大) (大) (大) (大) (大) (大) (大) (大) (大</li></ul> |
|                   | 15     | Other assets (describe ► )  |  |                       |          |   |
|                   | 16     | Total assets (to be completed by all filers—see the   |  |                       |          |   |
|                   | '      | instructions. Also, see page 1, item I)   | 3,356,101.00   | 6,574,2               | 71 00    | 6,574,271.00  |
|                   | 17     | Accounts payable and accrued expenses   | 0,000,101.00   | - 0,014,1             | 7 1.00   | 0,374,271.00  |
|                   | 18     | Grants payable  |  |                       |          |   |
| Liabilities       | 19     | Deferred revenue  |  |                       |          |   |
| ≣                 | 20     | Loans from officers, directors, trustees, and other disqualified persons  |  |                       |          |   |
| ap                | 21     | Mortgages and other notes payable (attach schedule)   |  |                       |          |   |
|                   | 22     |   | 7.00   | <del></del>           |          | 3   |
|                   | 23     | Other habilities (describe ► SALES TAX )  Total liabilities (add lines 17 through 22)   | 7.00   | <del>-</del>          |          | 1   |
| —                 |        | Foundations that follow SFAS 117, check here  | 7.00   |                       |          |   |
| es                |        | and complete lines 24 through 26 and lines 30 and 31.   |  |                       |          |   |
| Balances          | 24     | Unrestricted  | 3,356,094.00   | 6,574,2               | 71 00    |   |
| Ē                 | 25     | Temporarily restricted  | 3,330,034.00   | 0,374,2               | 71.00    |   |
|                   | 26     | Permanently restricted  |  |                       |          |   |
| g                 | 20     | _   |  |                       |          |   |
| Net Assets or Fun |        | Foundations that do not follow SFAS 117, check here ▶ □ and complete lines 27 through 31.   |  |                       |          |   |
| <u> </u>          | 27     | Capital stock, trust principal, or current funds  |  |                       |          | * .   |
| S                 | 28     | Paid-in or capital surplus, or land, bldg, and equipment fund   |  | ·····                 |          |   |
| set               | 29     | Retained earnings, accumulated income, endowment, or other funds  |  | ••.•                  |          |   |
| As                | 30     |   | 2 250 004 00   | C 574.2               | 74 00    |   |
| et /              | 31     | Total net assets or fund balances (see instructions) Total liabilities and net assets/fund balances (see                            | 3,356,094.00   | 6,574,2               | /1.00    |   |
| ž                 | 31     |   | 2 250 404 00   | 6 574 9               |          |   |
| D.                | rt III | instructions)   | 3,356,101.00   | 6,574,2               | / 1.00   |   |
|                   |        | I net assets or fund balances at beginning of year—Part II, colu  | mn (a) line 20 (m:   | aaroo with            | <u> </u> |   |
| •                 |        | of-year figure reported on prior year's return)   |  |                       |          | 2 252 204 22  |
| ^                 |        |   |  |                       | 1        | 3,356,094.00  |
| _                 |        | r amount from Part I, line 27a  |  |                       | 2        | 3,218,177.00  |
| 3                 |        | er increases not included in line 2 (itemize)   |  |                       | 3        | 0.574.074.55  |
| _                 | _      | lines 1, 2, and 3   |  |                       | 4        | 6,574,271.00  |
| 5                 | Decr   | reases not included in line 2 (itemize) ►  I net assets or fund balances at end of year (line 4 minus line 5)—I                     | Dort II polymon (h) !  |                       | 5        | 0.554.054.55  |
| Ö                 | iotal  | Their assets of fund balances at end of year (line 4 minus line 5)—I  | -art II, column (b), line  | e3U                   | 6        | 6,574,271.00  |

| `             |  | e kind(s) of property sold (e g , real estate<br>se; or common stock, 200 shs. MLC Co)  |                                      | (b) How acquired<br>P—Purchase<br>D—Donation | (c) Date acq<br>(mo , day, |                                | (d) Date sold<br>(mo , day, yr )    |
|---------------|--|---|--------------------------------------|--|----------------------------|--------------------------------|-------------------------------------|
| <u>1a</u>     |  |   |                                      |  |                            |                                |                                     |
| <u> </u>      | <del></del>  |   |                                      | -  |                            |                                |                                     |
| <u>c</u>      |  |   |                                      |  |                            |                                | · .                                 |
| <u>d</u>      |  | <del></del>   |                                      |  |                            |                                |                                     |
| <u>е</u>      |  | <b>6</b> Decreed a strong of the st | 4-3-01                               |  |                            |                                |                                     |
|               | (e) Gross sales price                                      | (f) Depreciation allowed<br>(or allowable)  |                                      | other basis<br>ense of sale                  | (                          | (h) Gain or<br>(e) plus (f) mi |                                     |
| <u>a</u><br>b |  |   | <del></del>                          |  |                            |                                |                                     |
|               |  | · · · · · · · · · · · · · · · · · · ·   | · · · · · ·                          |  |                            |                                |                                     |
| d             |  |   |                                      |  |                            |                                |                                     |
| e             |  |   | <del>-</del>                         |  |                            |                                | ·                                   |
|               | Complete only for assets sho                               | wing gain in column (h) and owned t   | by the foundation                    | on 12/31/69                                  | M Ga                       | ains (Col (h)                  | gain minus                          |
|               | (i) F M V as of 12/31/69                                   | (j) Adjusted basis<br>as of 12/31/69  |                                      | s of col (i)<br>(j), if any                  | col (k)                    |                                | s than -0-) <b>or</b>               |
| а             |  |   |                                      | 7  |                            |                                |                                     |
| b             |  |   |                                      |  |                            |                                |                                     |
| С             |  |   |                                      |  |                            |                                |                                     |
| d             |  |   | ·                                    |  |                            |                                |                                     |
| е             |  |   | ·                                    |  |                            |                                |                                     |
| 2             | Capital gain net income oi                                 | riner canital ineel ( -   | also enter in Pa<br>enter -0- in Pai |  | 2                          |                                |                                     |
| 3             |  | n or (loss) as defined in sections<br>I, line 8, column (c) (see instruc  |                                      |  |                            |                                |                                     |
|               |  |   |                                      |  | 3                          |                                |                                     |
| Part          |  | er Section 4940(e) for Redu   |                                      | let Investment                               | Income                     |                                |                                     |
| Was t         |  | e this part blank.<br>section 4942 tax on the distribut<br>qualify under section 4940(e). Do  |                                      |  | ase period?                | ?                              | ☐ Yes 🗸 No                          |
| 1             |  | ount in each column for each year   |                                      | •  | king any er                | ntries.                        |                                     |
| Cale          | (a) Base penod years endar year (or tax year beginning in) | (b)   |                                      | (c)<br>f noncharitable-use ass               | ote                        | (e<br>Distribut                | d)<br>tion ratio<br>led by col (c)) |
|               | 2010   | 463,51  | 2.00                                 | 2,354,76                                     | <del></del>                |                                | 19                                  |
|               | 2009   | 624,29  | 8.00                                 | 2,966,52                                     |                            | .;                             | 21                                  |
|               | 2008   | 569,26  | 3.00                                 | 3,653,00                                     | 3.00                       | 1                              | 16                                  |
|               | 2007   | 49,06   | 0.00                                 | 4,139,14                                     | 8.00                       | .0                             | 11                                  |
|               | 2006   | 290,11  | 1.00                                 | 3,61617                                      | 0.00                       | .0                             | 80                                  |
| 2             | Total of line 1, column (d)                                |   |                                      |  | . 2                        |                                | .65                                 |
| 3             |  | for the 5-year base period—divid  |                                      |  |                            |                                |                                     |
|               | number of years the found                                  | lation has been in existence if les   | ss than 5 years                      |  | . 3                        |                                | .130                                |
| 4             | Enter the net value of nonc                                | charitable-use assets for 2011 from   | om Part X, line                      | 5  | . 4                        |                                | 2,895,352.00                        |
| 5             | Multiply line 4 by line 3 .                                |   |                                      |  | . 5                        |                                | 376,396.00                          |
| 6             | Enter 1% of net investmen                                  | nt income (1% of Part I, line 27b)  |                                      |  | . 6                        |                                | 6.00                                |
| 7             | Add lines 5 and 6  |   |                                      |  | . 7                        |                                | 376,402.00                          |
| 8             |  | ns from Part XII, line 4  |                                      |  | . 8                        |                                | 377,237.00                          |
|               | If line 8 is equal to or great Part VI instructions        | ter than line 7, check the box in   | Part VI, line 1b                     | , and complete th                            | at part usii               | ng a 1% t                      | tax rate. See                       |

| Part   | Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see  | instru         | ctior      | าร)            |
|--------|--|----------------|------------|----------------|
| ·1a    | Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1.  Date of ruling or determination letter: (attach copy of letter if necessary—see instructions)                     |                |            |                |
| ь      | Date of ruling or determination letter: (attach copy of letter if necessary—see instructions)  Domestic foundations that meet the section 4940(e) requirements in Part V, check  1   |                | -          | 00             |
| -      | here ► ✓ and enter 1% of Part I, line 27b  | 7.             |            |                |
| С      | All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).   | 34             |            | aug.           |
| 2      | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)  |                |            |                |
| 3      | Add lines 1 and 2  |                | 6          | 00             |
| 4      | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)  |                |            |                |
| 5      | Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0   |                | 6          | 00             |
| 6      | Credits/Payments: 2011 estimated tax payments and 2010 overpayment credited to 2011   6a   |                |            |                |
| a<br>b | 2011 estimated tax payments and 2010 overpayment credited to 2011   6a   Exempt foreign organizations—tax withheld at source   6b  |                | 377        |                |
| c      | Tax paid with application for extension of time to file (Form 8868) . 6c   | 100            | er .       |                |
| d      | Backup withholding erroneously withheld 6d   |                |            |                |
| 7      | Total credits and payments. Add lines 6a through 6d  | 2000           |            | ្រី ទេ១១       |
| 8      | Enter any <b>penalty</b> for underpayment of estimated tax. Check here  if Form 2220 is attached 8   |                |            |                |
| 9      | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed ▶ 9  |                | 6          | 00             |
| 10     | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid > 10   |                |            |                |
| 11     | Enter the amount of line 10 to be: Credited to 2012 estimated tax ▶ Refunded ▶ 11  |                | :          |                |
|        | VII-A Statements Regarding Activities  | Imena. 1281    |            |                |
| 1a     | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?   | <del></del>    | Yes        | No             |
| b      | Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19   | 1a             |            | <b>√</b>       |
| _      | of the instructions for definition)?   | 1 <sub>b</sub> |            | 1              |
|        | If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials  | 8 PM           |            |                |
|        | published or distributed by the foundation in connection with the activities.  |                |            | 44 = 1.44      |
| C      | Did the foundation file Form 1120-POL for this year?   | 1c             |            | 1              |
| d      | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:   | 100            |            |                |
|        | (1) On the foundation. ► \$ (2) On foundation managers. ► \$   |                |            |                |
| е      | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ▶ \$   |                |            |                |
| 2      | Has the foundation engaged in any activities that have not previously been reported to the IRS?  | 2              | <b>7</b> 1 | <b>√</b>       |
| 3      | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes | 3              |            | <b>-</b>       |
| 4a     | Did the foundation have unrelated business gross income of \$1,000 or more during the year?  | 4a             | 一          | <del>,</del>   |
| b      | If "Yes," has it filed a tax return on Form 990-T for this year?   | 4b             | $\neg$     | <b>✓</b>       |
| 5      | Was there a liquidation, termination, dissolution, or substantial contraction during the year?   | 5              |            | <b>✓</b>       |
|        | If "Yes," attach the statement required by General Instruction T.  |                |            |                |
| 6      | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:  • By language in the governing instrument, or   | 110            |            | 2              |
|        | <ul> <li>By state legislation that effectively amends the governing instrument so that no mandatory directions that</li> </ul>   |                |            | 10.18          |
|        | conflict with the state law remain in the governing instrument?  | 6              | 1          | <i>.89-1</i> . |
| 7      | Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV  | 7              | Ż          |                |
| 8a     | Enter the states to which the foundation reports or with which it is registered (see instructions) ▶   |                |            | ,              |
|        | VIRGINIA   |                |            | 1              |
| b      | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General   |                |            |                |
|        | (or designate) of each state as required by General Instruction G? If "No," attach explanation   | 8b             | <b>√</b>   | at marrie e    |
| 9      | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or  |                |            |                |
|        | 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV   |                | , [        |                |
| 10     | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their   | 9              | <u> </u>   |                |
|        | names and addresses  | 10             | /          |                |
|        |  | <del></del>    |            |                |

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| rom | 990-  | F (2011) |  |

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|-----|---|---|
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| Par      | t VII-A Statements Regarding Activities (continued)  |       |                           |                 |
|----------|--|-------|---------------------------|-----------------|
| 11       | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)  | 11    |                           | /               |
| 12       | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)   | 12    |                           | /               |
| 13       | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?  Website address   WWW.AXIOSINSTITUTE.ORG  | 13    | 1                         |                 |
| 14       | The books are in core of B. Carla Bookie   |       |                           |                 |
|          | and at h OA Lond GU Dd Edinburg VA 22024   | 0-984 | 3829                      |                 |
| 15       | Located at ► 94 Landfill Rd., Edinburg, VA 22824 ZIP+4 ► Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041—Check here   |       |                           |                 |
|          | and enter the amount of tax-exempt interest received or accrued during the year ▶   15   |       |                           | <b>▶</b> ⊔      |
| 16       | At any time during calendar year 2011, did the foundation have an interest in or a signature or other authorit   | 1     | Yes                       | No              |
|          | over a bank, securities, or other financial account in a foreign country?.   | 16    | <u> </u>                  | 1 3 3 6 1       |
|          | See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country ▶   | 7.7   | 73.9                      | 18              |
| Dow      |  | , ,   |                           | 100             |
| Par      | t VII-B Statements Regarding Activities for Which Form 4720 May Be Required  | Τ.    |                           |                 |
| 4        | File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.  |       | Yes                       | No              |
| 1a       | During the year did the foundation (either directly or indirectly):  |       |                           |                 |
|          | (1) Engage in the sale or exchange, or leasing of property with a disqualified person?   |       |                           |                 |
|          |  |       |                           |                 |
|          | - · · · · · · · · · · · · · · · · · · ·  |       |                           |                 |
|          | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?   | 7 7   |                           | 张 []            |
|          | the benefit or use of a disqualified person)?  | 1.16  | 1                         | 8               |
|          |  |       |                           |                 |
|          | (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after   | 4     | Pak                       | 37.43           |
|          | termination of government service, if terminating within 90 days.)   |       |                           |                 |
| b        | If any answer is "Yes" to 1a(1)–(6), did <b>any</b> of the acts fail to qualify under the exceptions described in Regulations  | ** .  | 社北                        |                 |
| _        | section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?  | 1b    | .63                       | لئنتا           |
|          | Organizations relying on a current notice regarding disaster assistance check here   | 10    | υ <sub>κ</sub> , <u>a</u> | 8. 2° d         |
| С        | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that   | Į, Šį | ing.                      |                 |
|          | were not corrected before the first day of the tax year beginning in 2011?   | 1c    | 10.16                     | <b>2:4</b> €::1 |
| 2        | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private  | CONT. |                           | Macie           |
| _        | operating foundation defined in section 4942(j)(3) or 4942(j)(5)):   |       |                           |                 |
| а        | At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011?  |       |                           |                 |
|          |  |       | ي سرو                     | 3. 24.          |
| <b>h</b> |  |       |                           |                 |
| D        | Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to |       |                           | 4               |
|          | all years listed, answer "No" and attach statement—see instructions.)  | 2 T   |                           |                 |
| С        | If the provisions of section 4942(a)(2) are being applied to <b>any</b> of the years listed in 2a, list the years here.  | 2b    | 121 HOSE                  | EMPERED IN      |
| U        | ► 20, 20, 20   |       | 至是                        | 1.3             |
| 3a       | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise  |       |                           |                 |
|          | at any time during the year?   |       | 4                         |                 |
| <b>L</b> |  |       |                           |                 |
| b        | If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the                |       |                           |                 |
|          | Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of   |       | 100                       |                 |
|          | the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the   |       |                           |                 |
|          | foundation had excess business holdings in 2011.)  | 3b    | 2 4                       | का है अहै       |
| 4a       | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?  | 4a    |                           | <b>-</b>        |
| b        | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its   | -     | <b>公</b> 然。               |                 |
| _        | charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?   | 4b    | *****                     | <b>√</b>        |
|          |  |       |                           |                 |

| _   |      |    |      |    |
|-----|------|----|------|----|
| -om | 990~ | PF | (201 | 11 |

| Part    | VII-B             | Statements Regarding Activities  | s for V   | Vhich Form                                       | 4720     | May Be R            | equire  | d (contir  | nued)               | r age o                               |
|---------|-------------------|--|-----------|--|----------|---------------------|---|--|---------------------|---------------------------------------|
| `5a     | During t          | ne year did the foundation pay or incur a  | ny amo    | ount to:   |          |                     |   |  |                     |                                       |
|         | (2) Influ         | y on propaganda, or otherwise attempt tence the outcome of any specific public           | c electi  | on (see sect                                     | ion 495  | 55); or to c        | arry on,  |  | ☑ No                |                                       |
|         |                   | tly or indirectly, any voter registration dr   |           |  |          |                     |   | ☐ Yes  | ☑ No                | i i                                   |
|         | (4) Prov          | ide a grant to an individual for travel, stuide a grant to an organization other that    | n a cha   | ıntable, etc.,                                   | organız  | ation desc          | nbed in   |  | ✓ No                |                                       |
|         |                   | on 509(a)(1), (2), or (3), or section 4940(c<br>ide for any purpose other than religious |           |  |          |                     |   | _  | <u>√</u> No         |                                       |
|         |                   | oses, or for the prevention of cruelty to  |           |  |          |                     |   | ∏Yes   | √ No                |                                       |
| b       |                   | swer is "Yes" to 5a(1)-(5), did any of the   |           |  |          |                     |   | _  | _                   |                                       |
|         |                   | ons section 53.4945 or in a current notice   |           |  |          |                     |   |  |                     | 5b                                    |
|         | -                 | ations relying on a current notice regardi   | _         |  |          |                     |   |  | ▶□                  |                                       |
| С       |                   | swer is "Yes" to question 5a(4), does t<br>it maintained expenditure responsibility      |           |  |          |                     |   |  | □ No                |                                       |
| _       |                   | attach the statement required by Regula  |           |  |          |                     |   |  |                     |                                       |
| 6a      |                   | foundation, during the year, receive any sonal benefit contract?                         |           | -  | _        |                     | emiums  | _  | E21                 | d                                     |
| b       | •                 | sonal benefit contract?  |           |  |          |                     | <br>Lbonofii                                      | ∐ Yes  | _∐ No               | <del>  </del>                         |
| D       |                   | to 6b, file Form 8870.   | ris, dire | city of indire                                   | cuy, on  | a persona           | Denem   | Contract   | <b>.</b>            | 6b                                    |
| 7a      |                   | ne during the tax year, was the foundation   | a partv   | to a prohibite                                   | d tax sh | elter transad       | ction?  | □Yes   | ✓ No                |                                       |
|         |                   | did the foundation receive any proceed   |           |  |          |                     |   |  |                     | 7b                                    |
| Part    | VIII              | Information About Officers, Direc  | tors, 1   | Trustees, F                                      | ounda    | tion Man            | agers,  | Highly F   | aid E               | mployees,                             |
|         |                   | and Contractors  |           |  |          |                     |   |  |                     |                                       |
|         | List all c        | officers, directors, trustees, foundation  |           |  |          | npensation          | <del>,                                     </del> |  |                     | <u></u>                               |
|         |                   | (a) Name and address   | hou       | e, and average<br>irs per week<br>ed to position |          | paid, enter<br>-0-) | emplo   | Contributions<br>byee benefit perred compe   | plans               | (e) Expense account, other allowances |
|         | anie Boss         |  | Pres/S    | ec <25   |          | 21,985.00           |   |  | 0                   | 0                                     |
|         | R. Hender         | Jackson, VA 22842  | _         |  | ļ        |                     |   |  |                     |                                       |
|         |                   | Jackson, VA 22842  | Directo   | or <1  |          | 0                   |   |  | 0                   | 0                                     |
|         | Mestrovic         |  | Directo   |  |          |                     |   |  |                     |                                       |
| PO Bo   | x 118, Mt         | Jackson, VA 22842  | Directo   | ) \1   |          | 0                   |   |  | 0                   | 0                                     |
| Alec V  |                   |  | Directo   | or <1  |          |                     |   |  |                     |                                       |
| PO Bo   |                   | Jackson, VA 22842  |           |  |          | 0                   |   |  | 0                   | 0                                     |
| 2       | Comper<br>"NONE." | nsation of five highest-paid employed  | es (oth   | er than tho                                      | se incl  | uded on li          | ne 1—:  | see instru   | uction              | s). If none, enter                    |
| (       | a) Name an        | d address of each employee paid more than \$50,00  | ю         | (b) Title, and a<br>hours per v<br>devoted to p  | veek     | (c) Comper          | nsation   | (d) Contribution of the complex of the compens of t | benefit<br>leferred | (e) Expense account, other allowances |
| Jody E  | Banks             |  |           | Administrati                                     | ve       | 53                  | ,460.00   |  | 0                   | 0                                     |
| PO Bo   | x 118, Mt.        | Jackson, VA 22842  |           | Director - 8                                     | 0        | 33                  | ,400.00   |  |                     |                                       |
|         |                   |  |           |  |          |                     |   |  |                     |                                       |
|         |                   |  |           |  |          | <u> </u>            |   |  |                     |                                       |
|         |                   |  |           |  |          |                     |   | :  |                     |                                       |
|         |                   |  |           |  |          |                     |   |  |                     |                                       |
|         |                   |  |           |  |          | :                   |   |  |                     |                                       |
|         |                   |  |           |  |          |                     |   |  |                     |                                       |
|         |                   |  |           | 1  |          |                     |   |  |                     |                                       |
| Total r | number o          | f other employees paid over \$50,000 .   |           | <u></u> .  | <u>.</u> |                     | <u>.</u>  |  | . ▶                 |                                       |
|         |                   |  |           |  |          |                     |   |  |                     | Form <b>990-PF</b> (2011)             |

| 3    | and Contractors (continued)  Five highest-paid independent contractors for professional services (see instructions). If none, enter "NON  | E n              |
|------|---|------------------|
|      | (a) Name and address of each person paid more than \$50,000 (b) Type of service   | (c) Compensation |
| NON  |   | (c) companion    |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
|      |   |                  |
| ota  | I number of others receiving over \$50,000 for professional services  |                  |
| Pai  | t IX-A Summary of Direct Charitable Activities  |                  |
|      | st the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of ganizations and other beneficianes served, conferences convened, research papers produced, etc. | Expenses         |
| 1    | PRODUCTION OF EDUCATIONAL MATERIALS   |                  |
|      |   | 188,865.0        |
|      |   |                  |
| 2    | DISTRIBUTION OF EDUCATIONAL MATERIALS   |                  |
|      |   | 104,717.0        |
| 3    | CONTRIBUTION OF FREE EDUCATIONAL MATERIALS TO SCHOOLS AND LIBRARIES   |                  |
| 3    | CONTRIBUTION OF TREE EDUCATIONAL MATERIALS TO SCHOOLS AND LIBRARIES   | 95,465.0         |
|      | •   | 33,403.0         |
| 4    | WEBSITE DEVELOPMENT INCLUDING EDUCATIONAL CONTENT   |                  |
|      |   | 95,214.0         |
|      |   |                  |
| Pai  | t IX-B Summary of Program-Related Investments (see instructions)  |                  |
| D    | scribe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2  | Amount           |
| 1    | NONE  |                  |
|      |   |                  |
| _    |   |                  |
| 2    |   |                  |
|      |   |                  |
| AJ   | other program-related investments. See instructions   |                  |
| 3    |   |                  |
| -    |   |                  |
|      | •••••••••••••••••••••••••••••••••••••••   |                  |
| F-4- | I. Add lines 1 through 3  |                  |

| Part     | Minimum Investment Return (All domestic foundations must complete this part. Foreign                       | ign foun  | dations,           |
|----------|--|---|--------------------|
| <u>·</u> | see instructions.)   |   |                    |
| 1        | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,          |   |                    |
|          | purposes:  |   |                    |
| а        | Average monthly fair market value of securities  | 1a  |                    |
| b        | Average of monthly cash balances   | 1b  | 2,939,444.00       |
| С        | Fair market value of all other assets (see instructions)   | 1c  |                    |
| d        | <b>Total</b> (add lines 1a, b, and c)  | 1d  | 2,939,444.00       |
| е        | Reduction claimed for blockage or other factors reported on lines 1a and                                   |   |                    |
|          | 1c (attach detailed explanation)   |   |                    |
| 2        | Acquisition indebtedness applicable to line 1 assets   | 2   |                    |
| 3        | Subtract line 2 from line 1d   | 3   | 2,939,444.00       |
| 4        | Cash deemed held for charitable activities. Enter 1 1/2 % of line 3 (for greater amount, see               |   |                    |
|          | instructions)  | 4   | 44,092.00          |
| 5        | Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4       | 5   | 2,895,352.00       |
| 6        | Minimum investment return. Enter 5% of line 5  | 6   | 144,768.00         |
| Part     |  | ·   |                    |
| 1        | Minimum investment return from Part X, line 6  | 1   |                    |
| 2a       | Tax on investment income for 2011 from Part VI, line 5   |   |                    |
| b        | Income tax for 2011. (This does not include the tax from Part VI.) 2b                                      |   |                    |
| c        | Add lines 2a and 2b  | 2c  |                    |
| 3        | Distributable amount before adjustments. Subtract line 2c from line 1                                      | 3   |                    |
| 4        | Recoveries of amounts treated as qualifying distributions  | 4   | ·                  |
| 5        | Add lines 3 and 4  | 5   |                    |
| 6        | Deduction from distributable amount (see instructions)   | 6   |                    |
| 7        | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII,                | <del>                                      </del> |                    |
| •        | line 1   | 7   |                    |
| Part     | XII Qualifying Distributions (see instructions)  | L.* L.,   |                    |
| 1        | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:                 |   | <del></del> _      |
| a        | Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26                                | 1a  | 377,237.00         |
| b        | Program-related investments—total from Part IX-B   | 1b  | 0.7,207.00         |
| 2        | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,           |   |                    |
| _        | purposes   | 2   |                    |
| 3        | Amounts set aside for specific charitable projects that satisfy the:                                       |   |                    |
| а        | Suitability test (prior IRS approval required)   | 3a  |                    |
| b        | Cash distribution test (attach the required schedule)  | 3b  |                    |
| 4        | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 | 4   | 377,237.00         |
| 5        | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income.       | <del>                                     </del>  | 377,237.00         |
| •        | Enter 1% of Part I, line 27b (see instructions)  | 5   | 6.00               |
| 6        | Adjusted qualifying distributions. Subtract line 5 from line 4   | 6   | 377,231.00         |
| U        | Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating        |   |                    |
|          | qualifies for the section 4940(e) reduction of tax in those years.   | y wneme   | er the fourtuation |

| Part | Undistributed Income (see instruction  | ns)           |                                       |             |             |
|------|--|---------------|---------------------------------------|-------------|-------------|
| 1    | Distributable amount for 2011 from Part XI, line 7   | (a)<br>Corpus | (b)<br>Years prior to 2010            | (c)<br>2010 | (d)<br>2011 |
| •    |  |               | 7-0.5                                 |             | ļ           |
| 2    | Undistributed income, if any, as of the end of 2011:   |               |                                       |             | 4           |
| a    | Enter amount for 2010 only   |               |                                       |             | ļ           |
| þ    | Total for prior years: 20,20,20  |               |                                       |             |             |
| 3    | Excess distributions carryover, if any, to 2011:   |               |                                       |             |             |
| a    | From 2006  |               |                                       |             |             |
| b    | From 2007  |               |                                       |             |             |
| C    | From 2008  |               |                                       |             |             |
| d    | From 2009  |               |                                       |             |             |
| е    | From 2010  |               |                                       | }           |             |
| f    | Total of lines 3a through e  |               | · · · · · · · · · · · · · · · · · · · |             |             |
| 4    | Qualifying distributions for 2011 from Part XII,   |               |                                       |             |             |
|      | line 4. ► \$ 377,237.00  |               |                                       |             |             |
| а    | Applied to 2010, but not more than line 2a .   |               |                                       |             |             |
| b    | Applied to undistributed income of prior years   |               |                                       |             |             |
|      | (Election required—see instructions)   |               |                                       |             |             |
| С    | Treated as distributions out of corpus (Election   |               |                                       |             |             |
|      | required—see instructions)   |               |                                       |             |             |
| d    | Applied to 2011 distributable amount   |               |                                       |             |             |
| е    | Remaining amount distributed out of corpus   |               |                                       |             |             |
| 5    | Excess distributions carryover applied to 2011   |               |                                       |             |             |
|      | (If an amount appears in column (d), the same $\lceil$   |               |                                       |             |             |
|      | amount must be shown in column (a).)   |               |                                       |             |             |
| 6    | Enter the net total of each column as indicated below:   |               |                                       |             |             |
| а    | Corpus. Add lines 3f, 4c, and 4e. Subtract line 5  |               | 7                                     |             |             |
| b    | Prior years' undistributed income. Subtract line 4b from line 2b   |               |                                       |             |             |
| С    | Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               |                                       |             |             |
| d    | Subtract line 6c from line 6b. Taxable amount—see instructions   |               |                                       |             |             |
| е    | Undistributed income for 2010. Subtract line 4a from line 2a. Taxable amount—see instructions  |               |                                       | :           |             |
| f    | Undistributed income for 2011. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2012  |               |                                       |             |             |
| 7    | Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions) .                                |               |                                       |             |             |
| 8    | Excess distributions carryover from 2006 not   |               |                                       |             |             |
|      | applied on line 5 or line 7 (see instructions) .   |               |                                       |             | 1           |
| 9    | Excess distributions carryover to 2012.  |               |                                       |             |             |
|      | Subtract lines 7 and 8 from line 6a  |               |                                       |             | 1           |
| 10   | Analysis of line 9:  |               |                                       |             |             |
| а    | Excess from 2007   |               |                                       |             |             |
| b    | Excess from 2008   |               |                                       |             |             |
| С    | Excess from 2009   |               |                                       |             |             |
| d    | Excess from 2010   |               |                                       |             | <b>†</b>    |
|      | Excess from 2011   |               | 1                                     |             |             |

| Part     | XIV Private Operating Founda  | tions (see instru    | ctions and Part      | VII-A. question 9   | )                                     |                     |
|----------|---|----------------------|----------------------|---------------------|---------------------------------------|---------------------|
|          | If the foundation has received a ruling   |                      |                      |                     |                                       | ····                |
|          | foundation, and the ruling is effective for   | 2011, enter the da   | ite of the ruling.   | 🏲                   |                                       |                     |
| b        | Check box to indicate whether the four  | ndation is a private | operating foundati   | ion described in se | ction   4942(j)(                      | (3) or 4942(j)(5)   |
| 2a       | Enter the lesser of the adjusted net  | Tax year             |                      | Prior 3 years       |                                       |                     |
|          | income from Part I or the minimum investment return from Part X for   | (a) 2011             | <b>(b)</b> 2010      | (c) 2009            | (d) 2008                              | (e) Total           |
|          | each year listed  | 634.00               | 267.00               | 7,732.00            | 77,920.00                             | 86,553.00           |
| b        | 85% of line 2a  | 539.00               | 227.00               | 6,572 00            | 66,232.00                             | 73,570.00           |
| С        | Qualifying distributions from Part XII,   |                      |                      |                     |                                       |                     |
|          | line 4 for each year listed   | 377,237.00           | 463,515.00           | 624,375.00          | 570,042.00                            | 2,035,169.00        |
| d        | Amounts included in line 2c not used directly for active conduct of exempt activities   |                      |                      |                     |                                       |                     |
| е        | Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c   | 377,237.00           | 463,515.00           | 624,375.00          | 570,042.00                            | 2,035,169.00        |
| 3        | Complete 3a, b, or c for the alternative test relied upon.  | •                    | •                    |                     |                                       | _,,                 |
| a<br>b   | "Assets" alternative test—enter:  (1) Value of all assets  (2) Value of assets qualifying under section 4942(j)(3)(B)(i)  "Endowment" alternative test—enter <sup>2</sup> / <sub>3</sub> of minimum investment return shown in Part X, line 6 for each year listed  |                      | -                    |                     |                                       |                     |
| C        | "Support" alternative test - enter.   |                      |                      |                     |                                       |                     |
|          | (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) (2) Support from general public   |                      |                      |                     |                                       |                     |
|          | and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii) (3) Largest amount of support from   |                      |                      |                     |                                       |                     |
|          | an exempt organization  |                      |                      |                     |                                       |                     |
| Part     | (4) Gross investment income   | (Camaniata th        | الم كار دا د د د د د |                     | - d &E 000                            |                     |
| Part     |   |                      |                      | ie roundation na    | ad \$5,000 or me                      | ore in assets at    |
|          | any time during the year—   |                      | S.)                  |                     |                                       |                     |
| 1<br>a   | Information Regarding Foundation I<br>List any managers of the foundation v   |                      | tad mara than 204    | of the total centr  | butions recovered                     | by the foundation   |
| u        | before the close of any tax year (but o   |                      |                      |                     |                                       | by the loundation   |
| NONE     |   | ,,                   |                      | u., 40,000, (000 00 | , , , , , , , , , , , , , , , , , , , |                     |
| b        | List any managers of the foundation ownership of a partnership or other en  |                      |                      | •                   |                                       | rge portion of the  |
| NONE     |   |                      |                      |                     |                                       |                     |
| 2        | Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:  Check here ▶ ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d. |                      |                      |                     |                                       |                     |
| a        | The name, address, and telephone nu   | mber of the person   | n to whom applica    | ations should be a  | ddressed:                             |                     |
| N/A      | · · · · · ·   | ·                    |                      |                     |                                       |                     |
| b        | The form in which applications should   | be submitted and     | information and r    | naterials they shou | ıld ınclude:                          |                     |
| N/A      |   |                      |                      | •                   |                                       |                     |
| C<br>N/A | Any submission deadlines:   | ******               |                      |                     |                                       |                     |
| d        | Any restrictions or limitations on aw factors:  | ards, such as by     | geographical are     | eas, charitable fie | lds, kinds of inst                    | titutions, or other |
| N/A      |   |                      |                      |                     |                                       |                     |

| Part VV Supplementary Information /   | tinuad)   | <del></del>            |                       | rage i i    |
|---|---|------------------------|-----------------------|-------------|
| Part XV Supplementary Information (con 3 Grants and Contributions Paid During | the Year or Approv                                      | ed for Fu              | ture Payment          | <u>.</u>    |
| Recipient   | If recipient is an individual, show any relationship to | Foundation             | Purpose of grant or   |             |
| Name and address (home or business)   | any foundation manager<br>or substantial contributor    | status of<br>recipient | contribution          | Amount      |
| a Paid during the year  | -   |                        |                       | -           |
| Hoover Institution, Stanford University                                       |   |                        | Grant for Summer 2011 | 2,000.00    |
| 434 Galvez Mall, Stanford, CA 94305   |   |                        | lecture               |             |
| Association for Practical & Professional Ethic                                |   |                        | For general support   | 1,000.00    |
| 618 East Third Street, Bloomington, IN 47405                                  |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
| Total   |   |                        |                       | 3a 3,000.00 |
| b Approved for future payment   |   |                        | -                     |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   | -   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
|   |   |                        |                       |             |
| Total   |   |                        |                       |             |

|                    |                           | oss amounts unless otherwise indicated.   |  | ısıness income                                 | Excluded by secti                                 | on 512, 513, or 514 | (0)  |
|--------------------|---------------------------|---|--|--|---|---------------------|--|
|                    | _                         |   | (a)<br>Business code                                 | (b)<br>Amount                                  | (c)<br>Exclusion code                             | (d)<br>Amount       | (e) Related or exemption function income (See instructions.) |
| 1                  |                           | gram service revenue:   |  |  |   |                     |  |
|                    | a<br>b                    | Royalties received  | <u> </u>   |  |   |                     | 699.00   |
|                    | C                         |   | <del></del>  |  | <del>                                     </del>  |                     |  |
|                    | d                         |   |  |  | <del> </del>                                      |                     |  |
|                    | e                         |   |  |  |   |                     | -  |
|                    | f                         |   |  |  | <del>                                     </del>  |                     |  |
|                    | g                         | Fees and contracts from government agencies   |  |  | <del>                                     </del>  |                     |  |
| 2                  |                           | mbership dues and assessments   |  |  | <del>                                      </del> |                     |  |
| 3                  |                           | rest on savings and temporary cash investments  |  |  | <del> </del>                                      |                     |  |
| 4                  |                           | idends and interest from securities   |  |  | +   |                     | 634.00   |
| 5                  |                           | rental income or (loss) from real estate.   |  |  |   |                     | 034.00   |
| ·                  |                           | Debt-financed property  |  | <u> </u>                                       | -   |                     |  |
|                    |                           | Not debt-financed property  | -  |  |   |                     |  |
| 6                  |                           | rental income or (loss) from personal property  |  |  |   |                     | <del></del>  |
| 7                  |                           | er investment income  |  |  | 1   |                     |  |
| 8                  |                           | or (loss) from sales of assets other than inventory   |  |  | 1   |                     | 17,267.00  |
| 9                  |                           | income or (loss) from special events  |  |  |   |                     | 17,207,00  |
| 10                 |                           | ss profit or (loss) from sales of inventory   |  |  | <del></del>                                       |                     | (116,596.00)   |
| 11                 |                           | er revenue: a Interest: T-bill  |  |  |   |                     | 57.00  |
|                    | b                         |   |  |  |   |                     |  |
|                    | С                         |   |  | ······································         |   |                     |  |
|                    | ď                         |   |  |  | 1   | _                   |  |
|                    | e                         |   |  |  |   |                     |  |
| 12                 | Sub                       | ototal. Add columns (b), (d), and (e)   |  |  |   |                     | (97,939.00)  |
|                    |                           |   |  | <u> </u>                                       | <u> </u>  |                     | <u> </u>   |
| 13                 | Tot                       | al. Add line 12, columns (b), (d), and (e) .  |  |  |   | 13                  | (97,939.00)  |
|                    |                           | al. Add line 12, columns (b), (d), and (e) . ksheet in line 13 instructions to verify calculation   |  |  |   | 13                  | (97,939.00)  |
| (See               | wor                       |   | ıs.)   |  |   | 13                  | (97,939.00)  |
| See<br>Pa<br>Lin   | wor                       | ksheet in line 13 instructions to verify calculation  Relationship of Activities to the A   | s.)<br>.ccomplishm                                   | ent of Exemp                                   | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.      | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |
| (See<br>Par<br>Lin | wor<br>t X\<br>e No.<br>▼ | ksheet in line 13 instructions to verify calculation  /I-B Relationship of Activities to the A  Explain below how each activity for which accomplishment of the foundation's exempt pur | is.)  ccomplishm  income is report poses (other than | ent of Exemported in column n by providing fur | t Purposes  |                     |  |

| Part     | XVII  | Information                                  | n Regarding Tran                        | sfers To and Tr  | ansactions and             | Relationshi                                | ps With N        | oncharitab                           |             |           |
|----------|---|--|---|--|----------------------------|--|------------------|--------------------------------------|-------------|-----------|
|          |   |  | ganizations                             |  |                            |  |                  |                                      |             |           |
| 1        | Did the   |  | firectly or indirectly                  | engage in any of the                                     | ne following with a        | ny other organ                             | nization desc    | cnbed                                | Yes         | No        |
|          | in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political |  |   |  |                            |  | olitical         |                                      |             |           |
|          | organi  | zations?                                     |   |  |                            |  |                  |                                      |             | į         |
| а        | Transfers from the reporting foundation to a noncharitable exempt organization of:                                  |  |   |  |                            |  |                  | ]                                    |             |           |
|          | • • •   |  |   |  |                            |  | 1a(1)            | 1                                    | ✓_          |           |
|          |   |  |   |  |                            |  | 1a(2)            |                                      | ✓           |           |
| b        |   |  |   |  |                            |  |                  | ļ                                    |             |           |
|          | · ''  |  |   |  |                            |  | [1b(1)           | _                                    | <u> </u>    |           |
|          | · ` '   |  |   |  |                            |  | 1b(2)            |                                      | <b>✓</b>    |           |
|          | (3) Rental of facilities, equipment, or other assets  |  |   |  |                            |  | <u> </u>         |                                      | <b>✓</b>    |           |
|          | • •   | ans or loan gua                              | •                                       |  |                            |  |                  | 1b(4)                                |             | <b>V</b>  |
|          |   |  | ervices or members                      |  |                            |  |                  | 1b(6)                                | +           | 1         |
| С        |   |  | quipment, mailing li                    |  |                            |  |                  |                                      | 1           | 7         |
| d        |   |  | of the above is "Ye                     |  |                            |  |                  |                                      | fair m      | narket    |
| _        |   |  | ther assets, or servi                   |  |                            |  |                  |                                      |             |           |
|          |   |  | on or sharing arrang                    |  |                            |  |                  |                                      |             |           |
| (a) Line | e no (b   | Amount involved                              | (c) Name of nonc                        | nantable exempt organi                                   | zation (d) De              | scription of transfe                       | rs, transactions | s, and sharing an                    | rangem      | ents      |
|          |   |  |   |  |                            |  | -                |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   | ·  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  | <u>-</u>                                |  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          | -+  |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  | , |  |                            |  |                  |                                      |             |           |
|          | <del> </del>  |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   | ·  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  | -                                       |  |                            |  |                  |                                      |             |           |
|          |   | -  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
| 2a       | Is the  | foundation dire                              | ectly or indirectly af                  | filiated with, or re                                     | lated to, one or m         | nore tax-exem                              | pt organizat     | tions                                |             |           |
|          | descri  | bed in section 5                             | 501(c) of the Code (                    | other than section                                       | 501(c)(3)) or in sec       | tion 527? .                                |                  | □ Ye                                 | s√          | No        |
| b        | If "Yes   | ," complete the                              | e following schedule                    | <u> </u>   |                            |  |                  |                                      |             |           |
|          |   | (a) Name of organ                            | ization                                 | (b) Type of  | organization               |  | (c) Description  | of relationship                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   |  | <del> </del>               |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      |             |           |
|          |   |  |   |  |                            |  |                  |                                      | <del></del> |           |
|          | I James   | nonther of name 1                            | declare that I have examin-             | ad thus coturn in all reference                          | ocompanyane sehedules      | and statements, see                        | to the best of a | ny knowledge and                     | helief -    | t is tore |
| Sign     |   | perrantes of perjury, i<br>and complete Decl | aration of preparer (other th           | ed this return, including a<br>an taxpayer) is bas⊈ed on | all information of which p | and statements, and<br>reparer has any kno | wledge.          |                                      |             |           |
|          |   | V. D   |   | 18/10  | la Dunaidani               |  |                  | May the IRS disc<br>with the prepare |             |           |
| Here     |   | ture of officer or tra-                      | stee                                    | Date   | 12 President               |  |                  | (see instructions)?                  |             |           |
|          | 1 -   | Print/Type preparer                          |   | Preparer's signature                                     |                            | Date                                       | <b>_</b>         | PTIN                                 |             |           |
| Paid     |   | 13po preparei                                | J                                       | . Topas of a dignature                                   |                            |  | Check<br>self-en | lf if in the nployed                 |             |           |
| Prep     |   | Comin nor                                    |   |  |                            |  | Firm's EIN ▶     |                                      |             |           |
| Use      | Cilly F   | Firm's name  Firm's address                  | <del></del>                             |  |                            |  | Phone no         |                                      |             |           |
|          |   | 3 4441533                                    |   |  |                            |  |                  |                                      |             |           |

### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

## **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

| Name of the organization   |   | Employer identification number |  |  |
|--|---|--------------------------------|--|--|
| AXIOS INSTITUTE  | 54-1924134  |                                |  |  |
| Organization type (check or  | ne):  |                                |  |  |
| Filers of:   | Section:  |                                |  |  |
| Form 990 or 990-EZ   | ☐ 501(c)( ) (enter number) organization   |                                |  |  |
|  | 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private f   | oundation                      |  |  |
| 527 political organization   |   |                                |  |  |
| Form 990-PF  | √ 501(c)(3) exempt private foundation   |                                |  |  |
|  | 4947(a)(1) nonexempt charitable trust treated as a private found  | dation                         |  |  |
| 501(c)(3) taxable private foundation   |   |                                |  |  |
| Check if your organization is covered by the <b>General Rule</b> or a <b>Special Rule</b> .  Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.  General Rule |   |                                |  |  |
| For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.   |   |                                |  |  |
| Special Rules  |   |                                |  |  |
| under sections 509<br>the greater of <b>(1)</b> \$5  | For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 331/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.   |                                |  |  |
| during the year, tota  | For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use <i>exclusively</i> for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.   |                                |  |  |
| during the year, cor<br>not total to more th<br>year for an exclusive<br>applies to this orga  | For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year |                                |  |  |
| Caution. An organization that  | at is not covered by the General Rule and/or the Special Rules does rust answer "No" on Part IV, line 2, of its Form 990; or check the box  | not file Schedule B (Form 990, |  |  |

Part I, line 2, of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization
AXIOS INSTITUTE

Employer identification number 54-1924134

| Part I     | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. |                            |   |  |
|------------|--|----------------------------|---|--|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution   |  |
| 1          | PO Box 118  Mt. Jackson, VA 22842  | \$3,660,291.00             | Person Payroll Noncash  (Complete Part II if there is a noncash contribution) |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution   |  |
| 2          | William J Greenfield  19 Stuyvesant St., Apt. 3C  New York, NY 10003                           | \$9,208.00                 | Person Payroll Noncash (Complete Part II if there is a noncash contribution)  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution   |  |
|            |  | \$                         | Person  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c) Total contributions    | (d)<br>Type of contribution   |  |
|            |  | \$                         | Person  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c) Total contributions    | (d)<br>Type of contribution   |  |
|            |  | \$                         | Person  |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total contributions | (d)<br>Type of contribution   |  |
|            |  | \$                         | Person  |  |

# **AXIOS INSTITUTE**

TAX ID: 54-1924134

**TAX YEAR: 2011** 

| PART 1, LINE 10A, GROSS SALES OF EDUCATIONAL MATERIALS: | \$<br>59,273.00    |
|---|--------------------|
| PART 1, LINE 10B, COST OF GOODS SOLD:                   | \$<br>175,869.00   |
| - BOOK PRODUCTION                                       | \$<br>63,277.00    |
| -NBN  | \$<br>28,904.00    |
| -PERMISSIONS  | \$<br>200.00       |
| -PRINTING-BOOKS   | \$<br>66,717.00    |
| -PROCESSING FEES  | \$<br>633.00       |
| -ROYALTIES  | \$<br>11,864.00    |
| -SHIPPING-BOOKS   | \$<br>2,491.00     |
| -WAREHOUSE  | \$<br>1,783.00     |
| PART 1, LINE 10C, GROSS PROFIT OR (LOSS):               | \$<br>(116,596.00) |
| PART 1, LINE 11, OTHER INCOME:                          | \$<br>24,610.00    |
| -ROYALTIES RECEIVED                                     | \$<br>698.00       |
| -SUPPORT STAFF  | \$<br>23,912.00    |
| PART 1, LINE 16C, OTHER PROFESSIONAL FEES: -FOLEY HOAG  | \$<br>2,753.00     |
| PART 1, LINE 18, TAXES:                                 | \$<br>101.00       |
| -FEDERAL  | \$<br>(10.00)      |
| -PERSONAL PROPERTY TAXES                                | \$<br>111.00       |
| PART 1, LINE 23, OTHER EXPENSES:                        | \$<br>170,789.00   |
| -CONTRACTORS  | \$<br>517.00       |
| -DUES & SUBSCRIPTIONS                                   | \$<br>256.00       |
| -FILING FEES  | \$<br>50.00        |
| -ADVERTISING  | \$<br>53,066.00    |
| -DESIGN   | \$<br>813.00       |
| -EQUIPMENT & MAINTENANCE                                | \$<br>2,272.00     |
| -INSURANCE  | \$<br>20,181.00    |
| -PHOTOCOPYING   | \$<br>75.00        |
| -POSTAGE-OFFICE MISC.                                   | \$<br>9,875.00     |
| -SHIPPING-OFFICE MISC.                                  | \$<br>6,135.00     |
| -SUPPLIES   | \$<br>5,147.00     |
| -WEBSITE  | \$<br>72,402.00    |