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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization's mission

THE MISSION OF THE AMERICAN TRUCKING ASSOCIATIONS, INC IS TO SERVE AND REPRESENT THE INTERESTS OF THE TRUCKING INDUSTRY WITH ONE UNITED VOICE, TO INFLUENCE IN A POSITIVE MANNER FEDERAL AND STATE GOVERNMENTAL ACTIONS, TO ADVANCE THE TRUCKING INDUSTRY'S IMAGE, EFFICIENCY, COMPETITIVENESS, AND PROFITABILITY, TO PROVIDE EDUCATIONAL PROGRAMS AND INDUSTRY RESEARCH, TO PROMOTE SAFETY AND SECURITY ON OUR NATION'S HIGHWAYS AND AMONG OUR DRIVERS, AND TO STRIVE FOR A HEALTHY BUSINESS ENVIRONMENT

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

MEMBERSHIP - TRAVELED THE COUNTRY TO RECRUIT AND RETAIN MEMBERS TO JOIN THE ASSOCIATION A DIVERSE MEMBERSHIP BASE IS ESSENTIAL WHEN EDUCATING POLITICIANS AND REGULATORS ABOUT THE INDUSTRY AS THEY DEVELOP RULES AND REGULATIONS THAT IMPACT TRUCKING

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

PERIODICALS - TRANSPORT TOPICS - PUBLISHED NATIONAL WEEKLY NEWSPAPER FOR THE TRUCKING INDUSTRY WITH A PAID CIRCULATION OF MORE THAN 24,000 AND A READERSHIP OF OVER 100,000 PUBLISHED MONTHLY MAGAZINES FOR LIGHT AND MEDIUM CARRIERS AND UTILITY FLEET SECTORS THESE PUBLICATIONS ARE THE PRIMARY SOURCE OF INFORMATION FOR THE TRUCKING INDUSTRY

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

MEETINGS AND CONVENTIONS - HELD SEVERAL ANNUAL MEETINGS FOR DIFFERENT SEGMENTS OF THE TRUCKING INDUSTRY AND VARIOUS EDUCATIONAL SEMINARS FOR SPECIFIC AREAS OF FINANCE, SAFETY, SECURITY, ENVIRONMENTAL, ETC MEETINGS WERE HELD IN ALL REGIONS OF THE U S

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

















4e

Total program service expenses

\$

Form 990 (2011)

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A		No
2	Is the organization required to complete Schedule B, Schedule of Contributors(see instructions)? 	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	Yes	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. 		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

<div>Part V</div> <div>Statements Regarding Other IRS Filings and Tax Compliance</div>			
Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/>			
		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a	146
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return. .	2a	190
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a	Yes
b	If "Yes," enter the name of the foreign country: <u> EI </u> See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	Yes
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a	
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the aggregate amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	174		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	174
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	VA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	
	JAMES R DUCKWORTH 950 N GLEBE RD STE 210 ARLINGTON, VA 222034181 (703) 838-1959	

Check if Schedule O contains a response to any question in this Part VII ☒

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

Form **990** (2011)

Part VII

1b	Sub-Total	▼			
c	Total from continuation sheets to Part VII, Section A	▼			
d	Total (add lines 1b and 1c)	▼	3,419,209	0	183,345

2 Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. 44

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
PUBLISHERS PRESS INCORPORATED PO BOX 37500 LOUISVILLE, KY 40233	PUBLISHING	1,027,477
QUALCOMM FILE NO 54210 LOS ANGELES, CA 900744210	DATA SERVICES	350,000
TMA RESOURCES INC 1919 GALLOWES RD STE 400 VIENNA, VA 22182	SOFTWARE	243,518
AQUARIAN LLC 746 WALKER RD 12 PO BOX 1110 GREAT FALLS, VA 22066	PRODUCTION	381,520
RTKL DC ASSOCIATES PC PO BOX 402296 ATLANTA, GA 303842296	CONSULTING	223,410

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►14

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514		
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a						
	b	Membership dues	1b						
	c	Fundraising events	1c						
	d	Related organizations	1d						
	e	Government grants (contributions)	1e	23,500					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	757,845					
	g	Noncash contributions included in lines 1a-1f \$ _____							
	h	Total. Add lines 1a-1f		781,345					
Program Service Revenue			Business Code						
	2a	MEMBERSHIP DUES	900099	16,685,436	16,685,436				
	b	PERIODICALS	541800	9,470,168	1,786,243	7,683,925			
	c	MEETINGS	900099	6,498,015	6,498,015				
	d	SPONSORSHIPS	900099	100,200	100,200				
	e	SUBSCRIPTIONS	511120	99,664	99,664				
	f	All other program service revenue							
	g	Total. Add lines 2a-2f		32,853,483					
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		678,311			678,311		
	4	Income from investment of tax-exempt bond proceeds . .		0					
	5	Royalties		511,543			511,543		
	6a	(i) Real							
		(ii) Personal							
		6a	Gross rents					490,884	
		b	Less rental expenses					545,137	
	c	Rental income or (loss)	-54,253						
	d	Net rental income or (loss)		-54,253		-36,612	-17,641		
	7a	(i) Securities							
		(ii) Other							
		7a	Gross amount from sales of assets other than inventory					8,817,903	30
		b	Less cost or other basis and sales expenses					10,462,419	
	c	Gain or (loss)	-1,644,516	30					
	d	Net gain or (loss)		-1,644,486			-1,644,486		
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a						
	b	Less direct expenses	b						
	c	Net income or (loss) from fundraising events . .		0					
	9a	Gross income from gaming activities See Part IV, line 19	a						
	b	Less direct expenses	b						
	c	Net income or (loss) from gaming activities . .		0					
	10a	Gross sales of inventory, less returns and allowances .	a						
	b	Less cost of goods sold	b					885,558	
c	Net income or (loss) from sales of inventory . .		232,228						
	Miscellaneous Revenue	Business Code	653,330	628,880	24,450				
11a	CONFERENCE SERVICES	561499	134,139	134,139					
b	MISCELLANEOUS	900099	141	141					
c									
d	All other revenue								
e	Total. Add lines 11a-11d		134,280						
12	Total revenue. See Instructions		33,913,553	25,932,718	7,671,763	-472,273			

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	688,135			
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	2,470,632			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	12,212,143			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	0			
9	Other employee benefits	1,210,071			
10	Payroll taxes	1,053,509			
11	Fees for services (non-employees)				
a	Management	0			
b	Legal	181,066			
c	Accounting	34,348			
d	Lobbying	172,105			
e	Professional fundraising See Part IV, line 17	0			
f	Investment management fees	96,595			
g	Other	1,052,798			
12	Advertising and promotion	565,881			
13	Office expenses	1,777,311			
14	Information technology	482,934			
15	Royalties	0			
16	Occupancy	3,758,895			
17	Travel	1,295,467			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	2,799,471			
20	Interest	1,210,448			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	2,065,731			
23	Insurance	203,032			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	PRINTING & PUBLICATIONS	1,211,494			
b	BAD DEBT EXPENSE	515,939			
c	MEMBER RELATED SERVICES	312,073			
d	MEMBERSHIP DUES	77,874			
e					
f	All other expenses	14,500			
25	Total functional expenses. Add lines 1 through 24f	35,462,452			
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			121,198	1	120,825
	2	Savings and temporary cash investments			2,697,196	2	2,358,070
	3	Pledges and grants receivable, net			0	3	0
	4	Accounts receivable, net			3,664,066	4	2,809,536
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			0	5	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L			0	6	0
	7	Notes and loans receivable, net			0	7	0
	8	Inventories for sale or use			233,804	8	197,015
	9	Prepaid expenses and deferred charges			4,404,808	9	5,815,320
	10a	Land, buildings, and equipment, cost or other basis. Complete Part VI of Schedule D	10a	45,566,062			
	b	Less: accumulated depreciation	10b	8,744,063	34,164,672	10c	36,821,999
	11	Investments—publicly traded securities			32,219,488	11	27,147,496
	12	Investments—other securities. See Part IV, line 11			0	12	0
	13	Investments—program-related. See Part IV, line 11			0	13	0
	14	Intangible assets			0	14	0
	15	Other assets. See Part IV, line 11			2,155,317	15	0
	16	Total assets. Add lines 1 through 15 (must equal line 34)			79,660,549	16	75,270,261
Liabilities	17	Accounts payable and accrued expenses			13,687,869	17	18,595,530
	18	Grants payable			0	18	0
	19	Deferred revenue			5,901,471	19	5,800,213
	20	Tax-exempt bond liabilities			0	20	0
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			2,791,278	21	2,791,278
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			0	22	0
	23	Secured mortgages and notes payable to unrelated third parties			20,665,732	23	21,461,154
	24	Unsecured notes and loans payable to unrelated third parties			0	24	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D			6,394,229	25	6,147,184
	26	Total liabilities. Add lines 17 through 25			49,440,579	26	54,795,359
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			29,306,954	27	20,003,388
	28	Temporarily restricted net assets			913,016	28	471,514
	29	Permanently restricted net assets			0	29	0
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			30,219,970	33	20,474,902
	34	Total liabilities and net assets/fund balances			79,660,549	34	75,270,261

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	33,913,553
2	Total expenses (must equal Part IX, column (A), line 25)	2	35,462,452
3	Revenue less expenses Subtract line 2 from line 1	3	-1,548,899
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	30,219,970
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-8,196,169
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	20,474,902

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☐

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization AMERICAN TRUCKING ASSOCIATIONS INC	Employer identification number 53-0026970
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV	
2	Political expenditures	▶ \$ 151,659
3	Volunteer hours	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$	
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$	
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
b	If "Yes," describe in Part IV		

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$	
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities	▶ \$	151,659
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$	151,659
4	Did the filing organization file Form 1120-POL for this year?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV		

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1) ATA TRUCK PAC	950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203		151,659	

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A

Check

☐

if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	16,685,436
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	1,765,189
b	Carryover from last year	2b	
c	Total	2c	1,765,189
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	2,335,961
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-570,772

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
CAMPAIGN ACTIVITY	PART I-A, LINE 1	THE AMERICAN TRUCKING ASSOCIATIONS, INC 'S INDIRECT POLITICAL CAMPAIGN ACTIVITIES CONSIST OF PROVIDING FACILITIES AND CATERING SERVICES TO THE ATA TRUCK PAC FOR THEIR EVENTS. TREAS REG SEC 1.527-6(B)(1)(I) PROVIDES THAT A SECTION 501(C) ORGANIZATION'S EXPENDITURES WHICH ARE OTHERWISE PERMITTED UNDER THE FEDERAL ELECTION CAMPAIGN ACT (FECA) OR SIMILAR STATE STATUTE ARE FOR AN EXEMPT FUNCTION ONLY TO THE EXTENT PROVIDED IN TREAS REG SEC 1.527-6(B)(3). TREAS REG SEC 1.527-6(B)(3) HAS BEEN RESERVED (I.E., NO REGULATIONS HAVE BEEN PROMULGATED UNDER THIS SECTION). T.D. 7744 STATES THAT WHEN FINAL REGULATIONS ARE ISSUED UNDER THIS SECTION, THEY WILL BE APPLIED ON A PROSPECTIVE BASIS IF TAXPAYERS ARE ADVERSELY AFFECTED. PERMITTED ACTIVITIES OF A CORPORATION UNDER THE FECA INCLUDE, AMONG OTHER THINGS, PAYING THE COSTS OF ESTABLISHING A SEPARATE SEGREGATED FUND AND SOLICITING CONTRIBUTIONS TO SUCH FUND (SUBJECT TO VARIOUS RESTRICTIONS), COMMUNICATIONS WITH MEMBERS ABOUT CANDIDATES FOR PUBLIC OFFICE (IN THE CASE OF A MEMBERSHIP CORPORATION), AND ENGAGING IN CERTAIN NONPARTISAN ACTIVITIES DURING A POLITICAL CAMPAIGN SUCH AS VOTER REGISTRATION DRIVES. UNDER THE CURRENT REGULATIONS, IF A SECTION 501(C)(6) ORGANIZATION INCURS INDIRECT EXPENSES, SUCH AS EXPENSES INCURRED IN SOLICITING CONTRIBUTIONS TO A PAC, THE IRS WILL NOT IMPOSE TAX ON SUCH EXPENDITURES UNDER SECTION 527(F)(1) OR REQUIRE THE ORGANIZATION TO REPORT SUCH EXPENDITURES ON FORM 1120-POL.

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
Attach to Form 990. See separate instructions.

Name of the organization
AMERICAN TRUCKING ASSOCIATIONS INC

Employer identification number
53-0026970

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	<input type="checkbox"/> Yes <input type="checkbox"/> No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	<input type="checkbox"/> Yes <input type="checkbox"/> No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☒ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☒ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	
(ii) related organizations	3a(ii)	
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		150,204		150,204
b Buildings		27,365,886	2,201,777	25,164,109
c Leasehold improvements		11,317,306	3,378,588	7,938,718
d Equipment		2,062,215	1,332,849	729,366
e Other		4,670,451	1,830,849	2,839,602
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				36,821,999

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
ESCROW	SCHEDULE D, PART IV, LINE 2B	A REAL ESTATE SALE AGREEMENT REQUIRED ATA TO DEPOSIT FUNDS IN A SOIL MANAGEMENT ESCROW ACCOUNT HELD IN TRUST BY A LEGAL FIRM TO PAY HALF OF THE EXPENSES RELATING TO SOIL REMOVAL, TESTING AND DISPOSAL ON PREVIOUSLY OWNED PROPERTY
FIN 48	SCHEDULE D, PART X, LINE 2	THE AMERICAN TRUCKING ASSOCIATIONS' (ATA) ACCOUNTING POLICY FOR EVALUATING UNCERTAIN TAX POSITIONS IS TO RECOGNIZE TAX POSITIONS IF THEY WILL MORE LIKELY THAN NOT BE ULTIMATELY REALIZED. ATA DOES NOT BELIEVE THERE ARE ANY UNRECOGNIZED TAX BENEFITS OR LIABILITIES THAT SHOULD BE RECORDED IN THE EVENT ATA WERE TO RECOGNIZE INTEREST AND PENALTIES RELATED TO UNCERTAIN TAX POSITIONS. IT WOULD BE RECOGNIZED IN THE FINANCIAL STATEMENTS AS AN INCOME TAX EXPENSE. TAX YEARS 2008 THROUGH 2011 ARE OPEN TO EXAMINATION BY THE FEDERAL AND STATE TAXING AUTHORITIES. THERE ARE NO INCOME TAX EXAMINATIONS CURRENTLY IN PROCESS.

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Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

DLN: 93493319044982

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
AMERICAN TRUCKING ASSOCIATIONS INC

Employer identification number
53-0026970

Part I

General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

Yes

No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AMERICAN HIGHWAY USERS ALLIANCEPO BOX 34523 WASHINGTON,DC 20043	53-0186334	501(c)6	25,500				CONTRIBUTION
(2) MASSACHUSETTS MOTOR TRANSPORTATION ASSOCIATION INC10 LIBERTY SQUARE 5TH FLOOR BOSTON,MA 02109	04-1640940	501(c)6	20,000				CONTRIBUTION
(3) COMMERCIAL VERHICLE SAFETY ALLIANCE1101 17TH STREET NW SUITE 803 WASHINGTON,DC 20036	91-1212247	501(c)3	10,000				CONTRIBUTION
(4) ALABAMA TRUCKING ASSOCIATION INCPO BOX 242337 MONTGOMERY,AL 361242337	63-0147352	501(c)6	10,000				CONTRIBUTION
(5) MISSISSIPPI TRUCKING ASSOCIATION INC825 N PRESIDENT STREET JACKSON,MS 39202	64-0207237	501(c)6	10,000				CONTRIBUTION
(6) COALITION FOR TRANSPORTATION PRODUCTIVITY1000 POTOMAC STREET NW SUITE 102 WASHINGTON,DC 20007	26-4711793	501(c)6	6,000				CONTRIBUTION
(7) AMERICAN TRANSPORTATION RESEARCH INSTITUTE950 N GLEBE ROAD SUITE 210 ARLINGTON,VA 222034181	54-2039775	501(c)3	550,600				CONTRIBUTION
(8) LOUISIANA MOTOR TRANSPORT ASSOCIATION4838 BENNINGTON AVENUE PO BOX 80278 BATON ROUGE,LA 70808	72-0244835	501(c)6	10,000				CONTRIBUTION
(9) WISCONSIN MOTOR CARRIERS ASSOCIATION INC562 GRAND CANYON DRIVE MADISON,WI 53719	39-0714165	501(c)(6)	10,000				CONTRIBUTION

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

2

3

Enter total number of other organizations listed in the line 1 table

7

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 50055P

Schedule I (Form 990) 2011

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
GRANTS	PART I, LINE 2	THE AMERICAN TRUCKING ASSOCIATIONS, INC DOES NOT GIVE GRANTS TO THIRD PARTIES

Software ID:
Software Version:
EIN: 53-0026970
Name: AMERICAN TRUCKING ASSOCIATIONS INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN HIGHWAY USERS ALLIANCEPO BOX 34523 WASHINGTON, DC 20043	53-0186334	501(c)6	25,500				CONTRIBUTION
MASSACHUSETTS MOTOR TRANSPORTATION ASSOCIATION INC10 LIBERTY SQUARE 5TH FLOOR BOSTON, MA 02109	04-1640940	501(c)6	20,000				CONTRIBUTION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMERCIAL VERHICLE SAFETY ALLIANCE1101 17TH STREET NW SUITE 803 WASHINGTON,DC 20036	91-1212247	501(c)3	10,000				CONTRIBUTION
ALABAMA TRUCKING ASSOCIATION INC PO BOX 242337 MONTGOMERY,AL 361242337	63-0147352	501(c)6	10,000				CONTRIBUTION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSISSIPPI TRUCKING ASSOCIATION INC 825 N PRESIDENT STREET JACKSON,MS 39202	64-0207237	501(c)6	10,000				CONTRIBUTION
COALITION FOR TRANSPORTATION PRODUCTIVITY1000 POTOMAC STREET NW SUITE 102 WASHINGTON,DC 20007	26-4711793	501(c)6	6,000				CONTRIBUTION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN TRANSPORTATION RESEARCH INSTITUTE950 N GLEBE ROAD SUITE 210 ARLINGTON,VA 222034181	54-2039775	501(c)3	550,600				CONTRIBUTION
LOUISIANA MOTOR TRANSPORT ASSOCIATION4838 BENNINGTON AVENUE PO BOX 80278 BATON ROUGE,LA 70808	72-0244835	501(c)6	10,000				CONTRIBUTION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WISCONSIN MOTOR CARRIERS ASSOCIATION INC 562 GRAND CANYON DRIVE MADISON, WI 53719	39- 0714165	501(c)(6)	10,000				CONTRIBUTION

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
AMERICAN TRUCKING ASSOCIATIONS INC

Employer identification number

53-0026970

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	<div><div><input checked="" type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div></div> <div><div><input checked="" type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div></div> <div><div><input checked="" type="checkbox"/> Tax idemnification and gross-up payments</div><div><input checked="" type="checkbox"/> Health or social club dues or initiation fees</div></div> <div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	<div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Written employment contract</div></div> <div><div><input checked="" type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div></div> <div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a	The organization?	5a	
b	Any related organization?	5b	
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	
b	Any related organization?	6b	
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) WILLIAM P GRAVES	(i)	897,779	0	9,375	1,404	18,716	927,274	0
	(ii)	0	0	0	0	0	0	0
(2) REBECCA M BREWSTER	(i)	254,861	0	810	1,358	17,006	274,035	0
	(ii)	0	0	0	0	0	0	0
(3) ROBERT DIGGES	(i)	221,652	0	3,149	5,188	1,201	231,190	0
	(ii)	0	0	0	0	0	0	0
(4) ROBERT P COSTELLO	(i)	193,515	0	338	764	16,421	211,038	0
	(ii)	0	0	0	0	0	0	0
(5) GLEN P KEDZIE	(i)	192,027	0	796	1,063	16,749	210,635	0
	(ii)	0	0	0	0	0	0	0
(6) JOSE A DE LA TORRE	(i)	186,786	0	3,056	1,171	14,011	205,024	0
	(ii)	0	0	0	0	0	0	0
(7) MARY PHILLIPS	(i)	298,932	0	1,051	0	7,170	307,153	0
	(ii)	0	0	0	0	0	0	0
(8) HOWARD S ABRAMSON	(i)	248,797	0	3,558	2,054	17,316	271,725	0
	(ii)	0	0	0	0	0	0	0
(9) DAVID T BRODIE	(i)	233,472	0	3,429	1,084	17,266	255,251	0
	(ii)	0	0	0	0	0	0	0
(10) DAVID J OSIECKI	(i)	233,558	0	673	1,238	16,957	252,426	0
	(ii)	0	0	0	0	0	0	0
(11) WARREN E HOEMANN	(i)	203,211	0	2,906	486	13,744	220,347	0
	(ii)	0	0	0	0	0	0	0
(12) CARL T KIRK	(i)	176,889	0	1,606	2,479	6,647	187,621	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III

Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
CHAIRMAN TRAVEL	PART I, LINE 1B	THE CHAIRMAN AND CHAIRMAN'S SPOUSE MAY TRAVEL FIRST CLASS DUE TO HEAVY TRAVEL SCHEDULES. THE POSITION IS AN UNPAID ONE YEAR POSITION.
PRESIDENT TRAVEL	SCHEDULE J, PART I, LINE 1B	THE PRESIDENT & CEO MAY TRAVEL FIRST CLASS DUE TO A HEAVY TRAVEL SCHEDULE.
SPOUSE TRAVEL	PART I, LINE 1B	THE PRESIDENT & CEO'S SPOUSE MAY TRAVEL FIRST CLASS TO AN ANNUAL CONVENTION FOR BUSINESS PURPOSES.
GOLF DUES	PART I, LINE 1B	THE PRESIDENT & CEO'S GOLF CLUB DUES ARE PAID FOR BUSINESS PURPOSES. PERSONAL USE IS REPORTED FOR TAXABLE PURPOSES.
SERVICE AWARDS	PART I, LINE 1B	SERVICE AWARDS TO ALL STAFF ARE GROSSED UP FOR TAXES. NONE OF THE LISTED EMPLOYEES RECEIVED SERVICE AWARDS.

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ****Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2011**Open to Public
Inspection**Name of the organization
AMERICAN TRUCKING ASSOCIATIONS INC**Employer identification number**

53-0026970

Identifier	Return Reference	Explanation
RELATIONSHIPS	FORM 990, PART VI, LINE 2	- DUANE W ACKLIE AND TONN OSTERGARD HAVE A BUSINESS RELATIONSHIP - ROBERT R BAYLOR AND CARI BAYLOR HAVE A BUSINESS AND A FAMILY RELATIONSHIP - DONALD M BOWMAN, JR AND JAMES WARD HAVE A BUSINESS RELATIONSHIP - ANDREW T BOYLE AND MARC D BOYLE HAVE A BUSINESS RELATIONSHIP AND A FAMILY RELATIONSHIP - W TOBIN CASSELS, III, WILLIAM T CASSELS, JR AND G CLIFTON PARKER HAVE A BUSINESS RELATIONSHIP - W TOBIN CASSELS, III AND WILLIAM T CASSELS, JR HAVE A FAMILY RELATIONSHIP - G MACK DOVE AND S EARL DOVE HAVE A FAMILY RELATIONSHIP - LEE PHILIP SHAFFER, I AND WILLIAM F DOWNEY HAVE A BUSINESS RELATIONSHIP - D JEFFREY ENGLAND, DANIEL E ENGLAND AND WILLIAM K ENGLAND HAVE A FAMILY RELATIONSHIP - JOSEPH A GREENSTEIN AND JOHN ROSWICK HAVE A BUSINESS RELATIONSHIP - D MITCHELL JACKSON AND WILLIAM J LOGUE HAVE A BUSINESS RELATIONSHIP - JEVON JAMIESON, JUDY MCREYNOLDS AND ROBERT YOUNG, III HAVE A BUSINESS RELATIONSHIP - LELAND O KARRAS, JUDY MCREYNOLDS AND ROBERT YOUNG, III HAVE A BUSINESS RELATIONSHIP - DAVID G MCCORKLE AND LAVERN MCCORKLE HAVE A BUSINESS RELATIONSHIP AND A FAMILY RELATIONSHIP - CHARLES R MULLETT AND DOUGLAS W STOTLAR HAVE A BUSINESS RELATIONSHIP - STEVEN L NISWANDER AND GREGORY HODGEN HAVE A BUSINESS RELATIONSHIP - RICHARD S REISER AND ROBERT E SYNOWICKI, JR HAVE A BUSINESS RELATIONSHIP

Identifier	Return Reference	Explanation
MEMBERS	FORM 990, PART VI, LINE 6	THE AMERICAN TRUCKING ASSOCIATIONS, INC IS A TRADE ASSOCIATION CONSISTING OF DUES PAYING MEMBERS

Identifier	Return Reference	Explanation
BOARD	FORM 990, PART VI, LINE 7A	THE AMERICAN TRUCKING ASSOCIATIONS, INC (ATA) BOARD OF DIRECTORS CURRENTLY CONSISTS OF ONE HUNDRED FORTY-ONE MEMBERS PLUS THIRTY-THREE EMERITUS MEMBERS FOR A TOTAL OF ONE HUNDRED SEVENTY-FOUR VOTING MEMBERS SIXTY-SEVEN OFFICERS AND VICE PRESIDENTS AT LARGE ARE ELECTED BY THE BOARD ITSELF ANNUALLY FIFTEEN COMMITTEE CHAIRS ARE APPOINTED ANNUALLY BY THE CHAIRMAN, WHO SERVES A ONE YEAR TERM SIXTY-FOUR STATE ASSOCIATIONS, AFFILIATED CONFERENCES REPRESENTING INDUSTRY SEGMENTS, AND OTHER RELATED ORGANIZATIONS EACH ELECT ONE ATA MEMBER AS THEIR REPRESENTATIVE TO THE BOARD EMERITUS MEMBERS ARE EX-OFFICIO LIFETIME MEMBERS

Identifier	Return Reference	Explanation
FORM 990 REVIEW	FORM 990, PART VI, LINE 11A	DRAFT VERSIONS OF THE 990 TAX RETURNS ARE REVIEWED BY THE CONTROLLER OF THE ORGANIZATION AND THEN FORWARDED TO AN INDEPENDENT ACCOUNTING FIRM FOR REVIEW. FINAL DRAFTS ARE GIVEN TO THE MANAGEMENT COMMITTEE OF THE BOARD OF DIRECTORS FOR REVIEW PRIOR TO FILING. THE MANAGEMENT COMMITTEE IS AUTHORIZED BY THE 174 MEMBER BOARD TO ACT ON ALL FINANCIAL AND ADMINISTRATIVE AFFAIRS OF THE ORGANIZATION. THE RETURN IS THEN MADE AVAILABLE TO ALL BOARD MEMBERS ON THEIR WEB PAGE.

Identifier	Return Reference	Explanation
CONFLICT OF INTEREST	FORM 990, PART VI, LINE 12C	THE AMERICAN TRUCKING ASSOCIATIONS, INC REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH ITS CONFLICT OF INTEREST POLICY ALL CONTRACTS GO THROUGH AN EXTENSIVE REVIEW PROCESS ALL ACCOUNTS PAYABLE CHECKS ARE REVIEWED AND APPROVED BY EITHER THE CONTROLLER OR THE ASSISTANT CONTROLLER BEFORE THEY ARE RELEASED IF AN EMPLOYEE IS MADE AWARE OF A CONFLICT THEY ARE INSTRUCTED TO DISCLOSE THE SITUATION THROUGH THE PROPER CHAIN SO THAT THE APPROPRIATE ACTION MAY TAKE PLACE

Identifier	Return Reference	Explanation
PROCESS FOR DETERMINING COMPENSATION	FORM 990, PART VI, LINES 15A AND 15B	THE AMERICAN TRUCKING ASSOCIATIONS (ATA) USES AN OUTSIDE COMPENSATION CONSULTANT TO CONDUCT AN ANNUAL REVIEW OF THE PRESIDENT & CEO'S COMPENSATION AND THAT OF ALL SENIOR STAFF. THE PROCESS INCLUDES A REVIEW OF THE CURRENT CASH COMPENSATION (BASE SALARY PLUS INCENTIVE BONUS AND BENEFITS). SECONDLY, THE CONSULTANT CONDUCTS A MARKET ANALYSIS COMPARING THE PRESIDENT & CEO'S COMPENSATION WITH THE COMPENSATION OF PRESIDENT & CEO'S OF COMPARABLE TRADE ASSOCIATIONS. THE SENIOR STAFF'S COMPENSATION IS COMPARED TO COMPENSATION OF COMPARABLE POSITIONS IN A COMPARATOR GROUP OF TRADE ASSOCIATIONS. THE ATA COMPENSATION COMMITTEE IS A SUBCOMMITTEE OF THE ATA EXECUTIVE COMMITTEE, A SUBCOMMITTEE OF THE ATA BOARD OF DIRECTORS. THE COMPENSATION COMMITTEE CONSIDERS THE RESULTS OF THESE ANALYSES WHEN DETERMINING COMPENSATION LEVELS OF THE PRESIDENT AND CEO AND ALL SENIOR STAFF.

Identifier	Return Reference	Explanation
AVAILABILITY OF GOVERNING DOCUMENTS TO THE PUBLIC	FORM 990, PART VI, LINE 19	THE AMERICAN TRUCKING ASSOCIATIONS, INC MAKES GOVERNING DOCUMENTS, FINANCIAL STATEMENTS AND THE CONFLICT OF INTEREST POLICY AVAILABLE TO THE BOARD MEMBERS THE CONFLICT OF INTEREST POLICY IS ALSO AVAILABLE TO STAFF AND GOVERNING DOCUMENTS ARE AVAILABLE TO MEMBERS TAX RETURNS ARE AVAILABLE TO THE PUBLIC UPON REQUEST

Identifier	Return Reference	Explanation
RECONCILIATION OF NET ASSETS	FORM 990, PART XI, LINE 5	FORGIVENESS OF INTERCOMPANY RECEIVABLES \$ (3,060,790) CHANGE IN VALUE OF PENSION EQUITY \$ (4,003,354) CHANGE IN VALUE OF INTEREST RATE SWAP \$ (1,132,025) ===== TOTAL CHANGES IN NET ASSETS \$ (8,196,169)

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME WILLIAM P GRAVES TITLE PRESIDENT & CEO HOURS 5

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME DAVID B BAREFOOT TITLE SVP COO & ASST SECRETARY HOURS 5

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME KARLA HULETT TITLE SVP & CFO HOURS 5

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME MARY PHILLIPS TITLE SENIOR VICE PRESIDENT HOURS 5

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME REBECCA M BREWSTER TITLE SENIOR VICE PRESIDENT HOURS 40

Identifier	Return Reference	Explanation
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME ROBERT DIGGES TITLE VP & CHIEF COUNSEL HOURS 30

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
AMERICAN TRUCKING ASSOCIATIONS INC

Employer identification number
53-0026970

Part I

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) ATANORTH GLEBE LLC 950 N GLEBE ROAD SUITE 210 ARLINGTON, VA 22203 53-0026970	REAL ESTATE	VA	0	0	ATA

Part II

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) ATA FOUNDATION 950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203 52-1488332	RESEARCH	VA	501(C)6	N/A	ATA	Yes	
(2) ATA LITIGATION CENTER 950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203 54-1332836	LITIGATION	VA	501(C)6	N/A	NA		No
(3) AMERICAN TRANSPORTATION RESEARCH INSTITU 950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203 54-2039775	RESEARCH	VA	501(C)3	7	ATA	Yes	
(4) THE TRUCKING RESEARCH INSTITUTE CHARITAB 950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203 54-1410559	RESEARCH	VA	501(C)3	7	ATA	Yes	

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) ATA SERVICES INC AND SUBSIDIARY 950 N GLEBE ROAD STE 210 ARLINGTON, VA 22203 52-1066416	COMPUTER SERV	VA	NA	C CORP	0	0	100.000 %

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Sale of assets to related organization(s)

g

Purchase of assets from related organization(s)

h

Exchange of assets with related organization(s)

i

Lease of facilities, equipment, or other assets to related organization(s)

j

Lease of facilities, equipment, or other assets from related organization(s)

k

Performance of services or membership or fundraising solicitations for related organization(s)

l

Performance of services or membership or fundraising solicitations by related organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n

Sharing of paid employees with related organization(s)

o

Reimbursement paid to related organization(s) for expenses

p

Reimbursement paid by related organization(s) for expenses

q

Other transfer of cash or property to related organization(s)

r

Other transfer of cash or property from related organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

No

No

No

No

No

No

No

No

No

Yes

No

Yes

Yes

Yes

Yes

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) See Additional Data Table			
(2)			
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2011

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation	
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Software ID:

Software Version:

EIN: 53-0026970

Name: AMERICAN TRUCKING ASSOCIATIONS INC

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(1) AMERICAN TRANSPORTATION RESEARCH INSTITUTE	B	550,600	ACTUAL CONTR
(2) AMERICAN TRANSPORTATION RESEARCH INSTITUTE	K	200,000	BUDGETED FEE
(3) AMERICAN TRANSPORTATION RESEARCH INSTITUTE	N	922,451	ACTUAL COSTS
(4) AMERICAN TRANSPORTATION RESEARCH INSTITUTE	P	2,139,379	ACTUAL TRANSFER
(5) ATA LITIGATION CENTER	K	125,000	BUDGETED FEE
(6) ATA LITIGATION CENTER	N	221,887	ACTUAL COSTS
(7) ATA LITIGATION CENTER	O	515,940	ACTUAL COSTS
(8) ATA LITIGATION CENTER	P	282,710	ACTUAL REIMBURS

Form

4562

Depreciation and Amortization
(Including Information on Listed Property)

OMB No 1545-0172

2011

Attachment
Sequence No 179

Department of the Treasury
Internal Revenue Service (99)

See separate instructions. Attach to your tax return.

Name(s) shown on return AMERICAN TRUCKING ASSOCIATIONS INC	Business or activity to which this form relates GENERAL DEPRECIATION	Identifying number 53-0026970
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Part I Election To Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

1 Maximum amount (see instructions)	1	\$ 500,000
2 Total cost of section 179 property placed in service (see instructions)	2	
3 Threshold cost of section 179 property before reduction in limitation (see instructions)	3	\$ 2,000,000
4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-	4	
5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions	5	

6 (a) Description of property	(b) Cost (business use only)	(c) Elected cost	
7 Listed property Enter the amount from line 29	7		
8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7	8		
9 Tentative deduction Enter the smaller of line 5 or line 8	9		
10 Carryover of disallowed deduction from line 13 of your 2010 Form 4562	10		
11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions)	11		
12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11	12		
13 Carryover of disallowed deduction to 2012 Add lines 9 and 10, less line 12	13		

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions)

14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions)	14	
15 Property subject to section 168(f)(1) election	15	
16 Other depreciation (including ACRS)	16	2,011,900

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

Section A		
17 MACRS deductions for assets placed in service in tax years beginning before 2011	17	596,527
18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here		

Section B—Assets Placed in Service During 2011 Tax Year Using the General Depreciation System

(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only—see instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a 3-year property						
b 5-year property						
c 7-year property						
d 10-year property						
e 15-year property						
f 20-year property						
g 25-year property			25 yrs		S/L	
h Residential rental property			27 5 yrs	MM	S/L	
			27 5 yrs	MM	S/L	
i Nonresidential real property			39 yrs	MM	S/L	
				MM	S/L	

Section C—Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System

20a Class life					S/L	
b 12-year			12 yrs		S/L	
c 40-year			40 yrs	MM	S/L	

Part IV Summary (see instructions)

21 Listed property Enter amount from line 28	21	
22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here and on the appropriate lines of your return Partnerships and S corporations—see instructions	22	2,608,427
23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs	23	

Part V

Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)
Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

24a Do you have evidence to support the business/investment use claimed? <input type="checkbox"/> Yes <input type="checkbox"/> No						24b If "Yes," is the evidence written? <input type="checkbox"/> Yes <input type="checkbox"/> No			
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(d) Cost or other basis	(e) Basis for depreciation (business/investment use only)	(f) Recovery period	(g) Method/ Convention	(h) Depreciation/ deduction	(i) Elected section 179 cost	
25Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions)							25		
26 Property used more than 50% in a qualified business use									
		%							
		%							
		%							
27 Property used 50% or less in a qualified business use									
		%				S/L -			
		%				S/L -			
		%				S/L -			
28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1						28			
29 Add amounts in column (i), line 26 Enter here and on line 7, page 1							29		

Section B—Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person
If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles

30 Total business/investment miles driven during the year (do not include commuting miles)	(a) Vehicle 1		(b) Vehicle 2		(c) Vehicle 3		(d) Vehicle 4		(e) Vehicle 5		(f) Vehicle 6	
31 Total commuting miles driven during the year												
32 Total other personal(noncommuting) miles driven												
33 Total miles driven during the year Add lines 30 through 32												
34 Was the vehicle available for personal use during off-duty hours?	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
35 Was the vehicle used primarily by a more than 5% owner or related person?												
36 Is another vehicle available for personal use?												

Section C—Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who **are not** more than 5% owners or related persons (see instructions)

37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees?	Yes	No
38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners		
39 Do you treat all use of vehicles by employees as personal use?		
40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received?		
41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions)		
Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles		

Part VI Amortization

(a) Description of costs	(b) Date amortization begins	(c) Amortizable amount	(d) Code section	(e) Amortization period or percentage	(f) Amortization for this year
42 Amortization of costs that begins during your 2011 tax year (see instructions)					
43 Amortization of costs that began before your 2011 tax year				43	
44 Total. Add amounts in column (f) See the instructions for where to report				44	

Additional Data

Software ID:

Software Version:

EIN: 53-0026970

Name: AMERICAN TRUCKING ASSOCIATIONS INC

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DUANE WACKLIE PAST CHAIRMAN	1 0	X						0	0	0
LARRY ANDERSON STATE VICE PRESIDENT	1 0	X						0	0	0
JASON ANDRUS STATE VICE PRESIDENT	1 0	X						0	0	0
SCOTT C ARVES AT-LARGE MEMBER	1 0	X						0	0	0
DARREL BANNING STATE VICE PRESIDENT	1 0	X						0	0	0
STEVE BATES STATE VICE PRESIDENT	1 0	X						0	0	0
WALTER G BAY AT-LARGE MEMBER	1 0	X						0	0	0
CARI BAYLOR STATE VICE PRESIDENT	1 0	X						0	0	0
ROBERT R BAYLOR AT-LARGE MEMBER	1 0	X						0	0	0
VIRGIL E BEANE PAST CHAIRMAN	1 0	X						0	0	0
P DALE BENNETT STATE ASSOCIATION	1 0	X						0	0	0
DAVID C BERRY AT-LARGE MEMBER	1 0	X						0	0	0
ALBERT Y BINGHAM JR AT-LARGE MEMBER	1 0	X						0	0	0
TERESA BORWEGEN STATE VICE PRESIDENT	1 0	X						0	0	0
BRIAN H BOUCHARD STATE VICE PRESIDENT	1 0	X						0	0	0
DONALD M BOWMAN JR PAST CHAIRMAN	1 0	X						0	0	0
ANDREW T BOYLE STATE VICE PRESIDENT	1 0	X						0	0	0
MARC D BOYLE AT-LARGE MEMBER	1 0	X						0	0	0
PATRICK B BOZEL STATE VICE PRESIDENT	1 0	X						0	0	0
GREGORY D BROWN STATE VICE PRESIDENT	1 0	X						0	0	0
CARL BUMGARNER STATE VICE PRESIDENT	1 0	X						0	0	0
RICHARD E BUNDSCHUH STATE VICE PRESIDENT	1 0	X						0	0	0
CHRIS N BUNNING AT-LARGE MEMBER	1 0	X						0	0	0
KEVIN W BURCH CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
JAMES BURG CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MARTIN T BURNHAM AT-LARGE MEMBER	1 0	X						0	0	0
FRED C BURNS JR PAST CHAIRMAN	1 0	X						0	0	0
PHILIP L BYRD SR VICE CHAIRMAN	5 0	X		X				0	0	0
ANTHONY B CAPPS STATE VICE PRESIDENT	1 0	X						0	0	0
MICHAEL S CARD FIRST VICE CHAIRMAN	15 0	X		X				0	0	0
WTOBIN CASSELS III AT-LARGE MEMBER	1 0	X						0	0	0
WILLIAM T CASSELS JR PAST CHAIRMAN	1 0	X						0	0	0
ANDREW C CLARKE AT-LARGE MEMBER	1 0	X						0	0	0
RANDALL J CLIFFORD CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
DAVID S CONGDON AT-LARGE MEMBER	1 0	X						0	0	0
CHRISTOPHER RONALD COOPER AT-LARGE MEMBER	1 0	X						0	0	0
ERNEST S COX PAST CHAIRMAN	1 0	X						0	0	0
LANCE CRAIG CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
ROCQUE D DAMEO STATE VICE PRESIDENT	1 0	X						0	0	0
JAMES H DIXON EMERITUS MEMBER	1 0	X						0	0	0
G MACK DOVE ATA LITIGATION CENTER CHAIRMAN	5 0	X						0	0	0
S EARL DOVE PAST CHAIRMAN	1 0	X						0	0	0
WILLIAM F DOWNEY CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
JAMES C DOYLE STATE VICE PRESIDENT	1 0	X						0	0	0
SHEPARD DUNN CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
REGGIE DUPRE AT-LARGE MEMBER	1 0	X						0	0	0
JOHN V DWYER STATE VICE PRESIDENT	1 0	X						0	0	0
DANIEL J EINWECHTER AT-LARGE MEMBER	1 0	X						0	0	0
D JEFFREY ENGLAND AT-LARGE MEMBER	1 0	X						0	0	0
DANIEL E ENGLAND CHAIRMAN/FIRST VICE CHAIRMAN	20 0	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
WILLIAM K ENGLAND EMERITUS MEMBER	1 0	X						0	0	0
GARY R ENZOR AT-LARGE MEMBER	1 0	X						0	0	0
ROBEY WESTES JR AT-LARGE MEMBER	1 0	X						0	0	0
CALVIN E EWELL STATE VICE PRESIDENT	1 0	X						0	0	0
RICHARD L FEW PAST CHAIRMAN	1 0	X						0	0	0
ALVIN LEON FOLEY AT-LARGE MEMBER	1 0	X						0	0	0
DAVID R FREE PAST CHAIRMAN	1 0	X						0	0	0
FRANK T FUJIMURA STATE VICE PRESIDENT	1 0	X						0	0	0
GREG FULTON STATE ASSOCIATION	1 0	X						0	0	0
CHARLES WAYNE GAUMER STATE VICE PRESIDENT	1 0	X						0	0	0
ROSS C GAUSSOIN PAST CHAIRMAN	1 0	X						0	0	0
MICHAEL J GERDIN AT-LARGE MEMBER	1 0	X						0	0	0
REGINALD GODDARD EMERITUS MEMBER	1 0	X						0	0	0
MARK B GOODWIN ESQ CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
STEVE GORDON AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT E GORMAN STATE VICE PRESIDENT	1 0	X						0	0	0
JOSEPH A GREENSTEIN STATE VICE PRESIDENT	1 0	X						0	0	0
RANDY P GUILLOT CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
D WALTER HANSON III AT-LARGE MEMBER	1 0	X						0	0	0
JOSEPH D HAYDEN STATE VICE PRESIDENT	1 0	X						0	0	0
ERICH H HELGE STATE VICE PRESIDENT	1 0	X						0	0	0
JOHN T HICKERSON STATE VICE PRESIDENT	1 0	X						0	0	0
PETER HILL JR AT-LARGE MEMBER	1 0	X						0	0	0
GREGORY R HODGEN CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
G TOMMY HODGES IMMEDIATE PAST CHAIRMAN	10 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOHN N HOFSTETTER AT-LARGE MEMBER	1 0	X						0	0	0
STEVE HOLTGEERTS STATE VICE PRESIDENT	1 0	X						0	0	0
CHRISTOPHER HUFF STATE VICE PRESIDENT	1 0	X						0	0	0
D MITCHELL JACKSON AT-LARGE MEMBER	1 0	X						0	0	0
JEVON JAMIESON CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
WILLIAM E JAYNE JR EMERITUS MEMBER	1 0	X						0	0	0
WILLIAM E JAYNE III AT-LARGE MEMBER	1 0	X						0	0	0
JEFF D JONES ALLIED MEMBER	1 0	X						0	0	0
JOHN KABURICK AT-LARGE MEMBER	1 0	X						0	0	0
LELAND O KARRAS CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
JOHN MICHAEL KELLEY AT-LARGE MEMBER	1 0	X						0	0	0
G LARRY KERR STATE VICE PRESIDENT	1 0	X						0	0	0
ALLEN I KOENIG AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT A KORTENHAUS SR AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT J KORTENHAUS JR CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
TOM B KRETSINGER JR ATA LITIGATION CENTER CHAIRMAN	5 0	X						0	0	0
RAY KUNTZ PAST CHAIRMAN	1 0	X						0	0	0
CHERYL P LAPAGLIA STATE VICE PRESIDENT	1 0	X						0	0	0
THOMAS LEE STATE VICE PRESIDENT	1 0	X						0	0	0
KENNETH W LEICHT STATE VICE PRESIDENT	1 0	X						0	0	0
KEVIN LHOTAK STATE VICE PRESIDENT	1 0	X						0	0	0
DAVID LITTLEJOHN CARRIER POLICY COMMITTEE CHAIR	5 0	X		X				0	0	0
CHRISTOPHER B LOFGREN PHD AT-LARGE MEMBER	1 0	X						0	0	0
WILLIAM J LOGUE AT-LARGE MEMBER	1 0	X						0	0	0
L DUANE LONG VICE CHAIRMAN	5 0	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ROBERT E LOW AT-LARGE MEMBER	1 0	X						0	0	0
JOHN MAJORS STATE VICE PRESIDENT	1 0	X						0	0	0
DAVID MANNING STATE VICE PRESIDENT	1 0	X						0	0	0
H R MATTHEWS SR PAST CHAIRMAN	1 0	X						0	0	0
JEFFREY J MCCAIG AT-LARGE MEMBER	1 0	X						0	0	0
DAVID G MCCORKLE PAST CHAIRMAN	1 0	X						0	0	0
LAVERN MCCORKLE STATE VICE PRESIDENT	1 0	X						0	0	0
C JAMES MCCORMICK PAST CHAIRMAN	1 0	X						0	0	0
HARRY MCDONALD STATE VICE PRESIDENT	1 0	X						0	0	0
DUNCAN MCRAE PAST CHAIRMAN	1 0	X						0	0	0
JUDY R MCREYNOLDS ATA AUDIT COMMITTEE CHAIRMAN	1 0	X						0	0	0
GLEN MERKEL STATE VICE PRESIDENT	1 0	X						0	0	0
EDWIN A MEYER STATE VICE PRESIDENT	1 0	X						0	0	0
LARRY W MILLER STATE VICE PRESIDENT	1 0	X						0	0	0
DAVID G MORGAN STATE VICE PRESIDENT	1 0	X						0	0	0
CHARLES R MULLETT CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
DENNIS A NASH AT-LARGE MEMBER	1 0	X						0	0	0
STEVEN L NISWANDER CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
ALBERT J NUNES STATE VICE PRESIDENT	1 0	X						0	0	0
RICHARD ODELL AT-LARGE MEMBER	1 0	X						0	0	0
HOWARD J OMALLEY JR AT-LARGE MEMBER	1 0	X						0	0	0
JAMES E ONEAL VICE CHAIRMAN/AT LARGE MEMBER	5 0	X		X				0	0	0
DANNY OPIE STATE VICE PRESIDENT	1 0	X						0	0	0
DONALD G OREN AT-LARGE MEMBER	1 0	X						0	0	0
TONN M OSTERGARD AT-LARGE MEMBER	1 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
GREGORY L OWEN AT-LARGE MEMBER	1 0	X		X				0	0	0
DAVID R PARKER AT-LARGE MEMBER	1 0	X						0	0	0
G CLIFTON PARKER AT-LARGE MEMBER	1 0	X						0	0	0
LOUIS E PFRANGLE STATE VICE PRESIDENT	1 0	X						0	0	0
DAVID POHL CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
JOHN POPE STATE VICE PRESIDENT	1 0	X						0	0	0
BARRY E POTTLE CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
PATRICK E QUINN TREASURER	10 0	X		X				0	0	0
CHARLES RAMORINO PAST CHAIRMAN	1 0	X						0	0	0
ROBERT RAMORINO AT-LARGE MEMBER	1 0	X						0	0	0
WILLIAM H REED JR AT-LARGE MEMBER	1 0	X						0	0	0
RICHARD S REISER AT-LARGE MEMBER	1 0	X						0	0	0
RALPH RICHMOND AT-LARGE MEMBER	1 0	X						0	0	0
T MICHAEL RIGGS CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
ROGER ROBERSON PAST CHAIRMAN	1 0	X						0	0	0
EDWARD A ROCHA EMERITUS MEMBER	1 0	X						0	0	0
EVERETT ROEHL AT-LARGE MEMBER	1 0	X						0	0	0
JOHN ROSWICK STATE VICE PRESIDENT	1 0	X						0	0	0
STEPHEN RUSSELL AT-LARGE MEMBER	1 0	X						0	0	0
GUY WRUTLAND III PAST CHAIRMAN	1 0	X						0	0	0
GARY SALISBURY AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT J SCHAUPP STATE VICE PRESIDENT	1 0	X		X				0	0	0
DONALD J SCHNEIDER EMERITUS MEMBER	1 0	X						0	0	0
ROBERT W SCHOMBER STATE VICE PRESIDENT	1 0	X						0	0	0
DAVID SCHROYER STATE VICE PRESIDENT	1 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LEE PHILIP SHAFFER I PAST CHAIRMAN	1 0	X						0	0	0
DAVID ALLEN SHUMAKER AT-LARGE MEMBER	1 0	X						0	0	0
JOHN M SMITH SECRETARY	5 0	X		X				0	0	0
A WILLIAM SORENSEN JR AT-LARGE MEMBER	1 0	X						0	0	0
KENNETH W STAUB CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
VICKI JONES STEPHENS STATE VICE PRESIDENT	1 0	X						0	0	0
LAWRENCE H STERN EMERITUS MEMBER	1 0	X						0	0	0
DOUGLAS W STOTLAR AT-LARGE MEMBER	1 0	X						0	0	0
CHESTER STRANCZEK PAST CHAIRMAN	1 0	X						0	0	0
BOBBIE STRONG AT-LARGE MEMBER	1 0	X						0	0	0
STONEY M STUBBS JR STATE VICE PRESIDENT	1 0	X						0	0	0
HAROLD SUMERFORD JR AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT E SYNOWICKI JR AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT E TAYLOR CARRIER POLICY COMMITTEE CHAIR	5 0	X						0	0	0
PAT THOMAS AT-LARGE MEMBER	1 0	X						0	0	0
ROBERT H THOMPSON STATE VICE PRESIDENT	1 0	X						0	0	0
EDWARD R TROUT PAST CHAIRMAN	1 0	X						0	0	0
PAUL A TRUMAN AT-LARGE MEMBER	1 0	X						0	0	0
KEITH TUTTLE SMALL CARRIER ADVISORY CO	5 0	X						0	0	0
WILLIAM A USHER JR ATA TRUCK PAC CHAIRMAN	10 0	X						0	0	0
CHARLES A VAN ZOEREN EMERITUS MEMBER	1 0	X						0	0	0
THOMAS G VOELKEL CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
JOEL WALLACE AT-LARGE MEMBER	1 0	X						0	0	0
JAMES E WARD AT-LARGE MEMBER	1 0	X						0	0	0
WILLIAM R WARD PAST CHAIRMAN	1 0	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DONNA WEINRICH-LUCHT STATE VICE PRESIDENT	1 0	X						0	0	0
JAMES WELCH AT-LARGE MEMBER	1 0	X		X				0	0	0
CLAY WHETSTINE STATE VICE PRESIDENT	1 0	X						0	0	0
CHARLES L WHITTINGTON PAST CHAIRMAN	1 0	X						0	0	0
JOHN S WHITTINGTON CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
DAVID R WILLIAMS AT-LARGE MEMBER	1 0	X						0	0	0
JAMES C WILLIAMS AT-LARGE MEMBER	1 0	X						0	0	0
STEVE WILLIAMS ATRI CHAIRMAN	5 0	X						0	0	0
CHARLES L WILSON AT-LARGE MEMBER	1 0	X						0	0	0
MICHAEL P WILSON STATE VICE PRESIDENT	1 0	X						0	0	0
BARBARA J WINDSOR CHAIRMAN	20 0	X		X				0	0	0
LAWRENCE W WOOLSON STATE VICE PRESIDENT	1 0	X						0	0	0
JOHN E WREN PAST CHAIRMAN	1 0	X						0	0	0
RICHARD J YOST CONFERENCE VICE PRESIDENT	1 0	X						0	0	0
ROBERT A YOUNG III EMERITUS MEMBER	1 0	X						0	0	0
WILLIAM D ZOLLARS AT-LARGE MEMBER	1 0	X						0	0	0
WILLIAM P GRAVES PRESIDENT & CEO	35 0			X				907,154	0	20,120
DAVID B BAREFOOT SVP COO & ASST SECRETARY	35 0			X				25,939	0	1,852
KARLA HULETT SVP & CFO	35 0			X				21,044	0	0
MARY PHILLIPS SENIOR VICE PRESIDENT	35 0				X			299,983	0	7,170
HOWARD S ABRAMSON SENIOR VICE PRESIDENT	40 0				X			252,355	0	19,370
DAVID T BRODIE SENIOR VICE PRESIDENT	40 0				X			236,901	0	18,350
DAVID J OSIECKI VICE PRESIDENT	40 0				X			234,231	0	18,195
WARREN E HOEMANN SENIOR VICE PRESIDENT	40 0				X			206,117	0	14,230
CARL T KIRK VICE PRESIDENT	40 0				X			178,495	0	9,126

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
REBECCA M BREWSTER SENIOR VICE PRESIDENT	0 0					X		255,671	0	18,364
ROBERT DIGGES VP & CHIEF COUNSEL	10 0					X		224,801	0	6,389
ROBERT P COSTELLO VICE PRESIDENT	40 0					X		193,853	0	17,185
GLEN P KEDZIE VICE PRESIDENT	40 0					X		192,823	0	17,812
JOSE A DE LA TORRE VICE PRESIDENT	40 0					X		189,842	0	15,182