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DLN: 93493318046462

Form **990**

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

| TICOTTICAL I | | | | | | пізресцоп |
|---|--------------|--|-------------------------------|-------------------------------|---------------------------------|--|
| | | 2011 calendar year, or tax year beginning 01-01-2011 C Name of organization | and ending 12-31-201 | | D Employer iden | tification number |
| _ | | AIR FORCE ASSOCIATION | | | | |
| _ | lress ch | Doing Business As | — <u> </u> | 52-6043929 E Telephone nur | | |
| _ | ne char | nge | | 1 | (703) 247-5 | 800 |
| Init | ıal retur | Number and street (of PO box it mail is not delivered | ed to street address) Room/su | ııte | G Gross receipts \$ | |
| Ten | minated | 1501 LEE HIGHWAY NO 400 | | H | C Gloss receipts \$ | 21,251,555 |
| Am | ended r | | • | | | |
| — _{App} | lication | ARLINGTON, VA 222091198 pending | | | | |
| | | F Name and address of principal officer | | H(a) Is this | a group return | for |
| | | CRAIG MCKINLEY | | affiliate | | ⊤Yes ▽ No |
| | | 1501 LEE HIGHWAY NO 400 ARLINGTON,VA 222091198 | | | | |
| | | | | 1 ' | iffiliates include | |
| T ax | x-exem | pt status 501(c)(3) 501(c)() (insert no) | 4947(a)(1) or | | exemption nun | (see instructions) nber > |
| 1 W | ehsite | :: ► WWW AFA ORG | | 11(6) | | |
| | | | | 1 | | |
| | | anization 🔽 Corporation 🦳 Trust 🦳 Association 🦳 Other 🕨 | | L Year of form | ation 1956 M | State of legal domicile VA |
| Pa | rt I | Summary | | | | |
| | | Briefly describe the organization's mission or most sig | | | | |
| မှ | - | PROMOTE AIR FORCE AIRPOWER AND EDUCATE T | THE PUBLIC | | | |
| Governance | - | | | | | |
| Ě | | | | | | |
| Š | 2 (| Check this box দ if the organization discontinued its | operations or disposed | of more than 25° | % of its net as: | sets |
| | 3 1 | Number of voting members of the governing body (Part | t VI, line 1a) | | 3 | 19 |
| χ. X | 4 1 | Number of independent voting members of the governi | ng body (Part VI, line 1b |) | 4 | 19 |
| Ĕ | 5 T | Fotal number of individuals employed in calendar year | 2011 (Part V, line 2a) | | 5 | 7 (|
| Activities & | 6 ⊺ | Fotal number of volunteers (estimate if necessary) $oldsymbol{\cdot}$ | | | 6 | 3(|
| ∢ | 7 a ⊺ | Fotal unrelated business revenue from Part VIII, colui | mn (C), line 12 | | 7a | 1,340,51 |
| | bΛ | Net unrelated business taxable income from Form 990 |)-T, line 34 | | 7b | (|
| | | | | Prior \ | fear | Current Year |
| | 8 | Contributions and grants (Part VIII, line 1h) | | | 2,786,077 | 2,418,411 |
| ПE | 9 | Program service revenue (Part VIII, line 2g) | | 8,718,796 | 8,810,796 | |
| Revenu | 10 | Investment income (Part VIII, column (A), lines 3, | 4, and 7d) | | 797,506 | 905,231 |
| 茁 | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8 | c, 9c, 10c, and 11e) | | 89,244 | 61,034 |
| | 12 | Total revenue—add lines 8 through 11 (must equal F | | | 2,391,623 | 12105473 |
| | 13 | 12) | | - | 385,220 | 12,195,472 |
| | 14 | Benefits paid to or for members (Part IX, column (A) | | | 0 | 314,008 |
| | | Salaries, other compensation, employee benefits (Pa | | | | |
| & | 15 | 5-10) | arc 1x, column (A), mies | | 5,612,878 | 5,570,629 |
| <u>8</u> | 16a | Professional fundraising fees (Part IX, column (A), li | ıne 11e) | | 45,604 | 58,450 |
| Expenses | ь | Total fundraising expenses (Part IX, column (D), line 25) ▶ 591, | ,106 | | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-110 | | | 6,976,811 | 7,703,071 |
| | 18 | Total expenses Add lines 13–17 (must equal Part I | | | 3,020,513 | 13,646,758 |
| | 19 | Revenue less expenses Subtract line 18 from line 1 | | | -628,890 | -1,451,286 |
| ው ው | | | | Beginning o | | |
| Net Assets or Fund Balances | | | | Yea | | End of Year |
| 25.00 10.00 | 20 | Total assets (Part X, line 16) | | | 4,303,012 | 22,853,330 |
| 9 E | 21 | Total liabilities (Part X, line 26) | | | 6,657,571 | 24,119,801 |
| | 22 | Net assets or fund balances Subtract line 21 from li | ine 20 | | 7,645,441 | -1,266,471 |
| | t II | Signature Block | | | | |
| knowl | | ties of perjury, I declare that I have examined this return, and belief, it is true, correct, and complete. Declaration of | | | | |
| | | ***** | | 2012 | 2-11-09 | |
| Sign | | Signature of officer | | Date | | |
| Here | | CRAIG MCKINLEY PRESIDENT | | | | |
| | | Type or print name and title | | | | |
| | | Preparer's L | | | | er identification number |
| Paid | | signature KAREN A GRIES | I I | | (see instructions) P00078514 | |
| | arer's | Firm's name (or yours L. CLIFTONLARSONALLEN LLP | | cinployed F | . 55570517 | |
| Use (| | ıf self-employed), | | | EIN 🕨 41-074674 | 9 |
| ` | , | address, and ZIP + 4 4250 N FAIRFAX DRIVE SUITE 1020 | | | Dhone no 🕨 / == | 1) 227 0500 |
| | | ARLINGTON, VA 22203 | | | Phone no 🕨 (57 | 1) 221-9300 |

May the IRS discuss this return with the preparer shown above? (see instructions)

▼ Yes **「**No

| Form | 990 (2011) | | | | | Page 2 |
|--|--|---|---|--|---|---|
| Par | | | vice Accomplishme sponse to any question in | | | |
| 1 | Briefly describe the org | janızatıon's mıssı | on | | | |
| PUB PUB PRO AER ACT GRA | LIC UNDERSTANDING (LISHES AIR FORCE MA GRAMS IT SPONSORS OSPACE FIELDS THROU IVE DUTY, AIR NATION NTS TO PROMOTE SCI | OF AEROSPACE GAZINE, CONDU PROFESSIONAL JGH NATIONAL IAL GUARD AND ENCE AND MATH | DEVELOPMENT SEMINA AWARDS PROGRAMS A AIR FORCE RESERVE M | AL ROLE IT PLAY SIA AND DISSEM ARS AND RECOGN FA PRESENTS SCH EMBERS AND THE | S IN THE SECURITY INATES INFORMAT NIZES EXCELLENCE HOLARSHIPS AND G | OF THE NATION AFA ION THROUGH OUTREACH IN THE EDUCATION AND |
| 2 | Did the organization unithe prior Form 990 or 9 | 90-EZ? | ficant program services du | | h were not listed on | 「Yes 「No |
| 3 | | | r make significant change | s ın how ıt conduct | s, any program | 「Yes ▽ No |
| | If "Yes," describe these | changes on Sch | edule O | | | , 135 , 115 |
| 4 | Describe the organizati expenses Section 501 | on's program serv (c)(3) and 501(c) | rice accomplishments for I(4) organizations and sec I expenses, and revenue, | tıon 4947(a)(1) tru | usts are required to re | port the amount of |
| 4a | THE COUNTRY THESE SYM AND TECHNOLOGY EXPOSIT WARFARE SYMPOSIUM IN C EVENTS, TO RAISE MONEY HONORS THE AIR FORCE A | POSIA ARE KEYED TO TON IN WASHINGTON DRLANDO, FL (FEBRUA FOR ITS EDUCATIONA CADEMY'S TOP CADE | HENSIVE BRIEFINGS BY KEY AL D TOPICAL AEROSPACE AND DEF I, D C (SEPTEMBER 2011), A N ARY 2011) THE ASSOCIATION S AL PROGRAMS AND AIR FORCE (| ENSE ISSUES THE SCH ATIONAL SYMPOSIUM I PONSORS THE ANNUAL CHARITIES AFA ALSO S CONVENTION, AFA HO | HEDULE FOR 2011 INCLUD N LOS ANGELES, CA (NOVI L AIR FORCE BALL IN LOS / SUPPORTS THE OUTSTAND STS A DINNER FOR THE A | ANGELES, AND SEVERAL OTHER ING SQUADRON DINNER WHICH IR FORCE'S TWELVE OUTSTANDING |
| | (Code |) (Expenses \$ | 3,783,660 including | grants of \$ |) (Revenue \$ | \ |
| טד | AIR FORCE MAGAZINE - EA THE DESKS OF THOSE IN T ACCURACY AND INVESTIGA ASSOCIATION PUBLISHES S FROM AIR FORCE ASSOCIA AND EVENTS THAT ARE OF | CH MONTH, AIR FOR HE HIGHEST LEVEL OI TIVE SPIRIT IN REPO EVERAL WIDELY DIST TION HEADQUARTERS INTEREST TO AEROS (, ISSUES BRIEFS ANI | CE ASSOCIATION PUBLISHES AIF F GOVERNMENT, INDUSTRY, DE RTING AEROSPACE AND DEFENS RIBUTED NEWSLETTERS "NEW TO AIR FORCE ASSOCIATION F PACE-ORIENTED CLASSROOMS D SPECIAL REPORTS THAT ARE N | R FORCE MAGAZINE, A FENSE, BUSINESS, ACA SE MATTERS THE CUR SLINE", WHICH CONSO FIELD LEADERS, AND TO THE ASSOCIATION ALS | HIGHLY REGARDED AEROS ADEMIA, AND THE MEDIA RENT MONTHLY CIRCULAT ILIDATES THE ADMINISTRA HE "VISIONS" NEWSLETTE O PUBLISHES ITS ANNUAL | TIVE AND OPERATIONAL NEWS R, WHICH HIGHLIGHTS SUBJECTS STATEMENT OF POLICY AND TOP |
| 4с | (Code |) (Expenses \$ | 2,191,703 including | grants of \$ |) (Revenue \$ | 2,824,070) |
| | GUARD, RESERVE AND CIV. DEFENSE, AND TAKE CARE AND ADVOCACY EFFORTS | ILIAN OUR MISSION: OF OUR OWN THE O WE ALSO PROVIDE GI S AFA RECOGNIZES E | IS TO EDUCATE THE PUBLIC ON GENERAL BILLY MITCHELL INSTIT RANTS TO FURTHER AEROSPACI | THE IMPORTANCE OF TUTE PROMOTES AIR PO E EDUCATION AND OFF | AEROSPACE POWER, ADVO DWER INITIATIVES THROU ER PROFESSIONAL DEVELO | R, ACTIVE DUTY AND RETIRED, DCATE FOR A STRONG NATIONAL GH SPECIAL MEDIA PRESENTATIONS DPMENT PROGRAMS THROUGH NSIBLE FOR THE CREATION OF THE |
| | (Code |) (Expenses \$ | 2,988,340 including | grants of \$ | 314,608) (Revenue \$ | 70,400) |
| | FIELD SERVICE -AFA IS LED HOLD ELECTIONS AND CON RANGE FROM LUNCHEON A \$622,575 SCHOLARSHIPS, CEDUCATION, SCHOLARSHIP AEROSPACE AND NATIONAL TO FOCUS AND EXPAND UP THOUSANDS OF INDIVIDUA PART THROUGH "VISIONS COMPETITION CREATED BY | D BY VOLUNTEER LEAD DUCT PROGRAMS TO ND DINNER ACTIVITE GRANTS, AWARDS, AS, GRANTS, AWARDS SECURITY THROUGHON EXISTING EDUCA THE AMBERS AND VOLUDE EXPLORATION," A G \$314,608 OF GRANTHE AIR FORCE ASS | DERS AT THE NATIONAL, STATE INCREASE PUBLIC UNDERSTANDS TO SYMPOSIA AND LEGISLATIND PUBLIC AWARENESS AFA IS AND PUBLIC AWARENESS PROCESTIONAL EFFORTS IN AEROSPACTIONAL EFFORTS IN AEROSPACTIONAL EFFORTS IN AEROSPACTIONAL EFFORTS IN AEROSPACTIONAL EFFORTS IN AEROSPACTION TO LISTRIBUTE EDUCTION MULTI-DISCIPLINARY SCIENTS CYBER PATRIOT & CYBER FOCIATION (AFA) TO EXCITE, ED | AND LOCAL LEVELS AF, DING OF KEY NATIONA VE ROUNDTABLES WITH DEDICATED TO ENSUR: SRAMS IN ADDITION, A ARCH ARM, THE MITCH E AND NATIONAL SECUL SECULATIONAL MATERIALS TO SECULATE AND SOC STURES CYBERPATRIO UCATE, AND MOTIVATE | A'S STATE ORGANIZATIONS ALS SECURITY ISSUES IN TH H CONGRESSIONAL LEADER ING AMERICA'S AEROSPACE AFA SPONSORS A SERIES CO IELL INSTITUTE THE INST RITY POLICY AFA WORKS O SCHOOLS AND CONCERN IAL STUDIES PROGRAM W T IS THE NATIONAL HIGH E THE NEXT GENERATION OF | S AND MORE THAN 230 CHAPTERS IEIR COMMUNITIES PROGRAMS RS EXPENSES TOTAL E EXCELLENCE THROUGH OF STUDIES AND FORUMS ON ITUTE WAS ESTABLISHED IN 1996 THROUGH A NETWORK OF IED CITIZENS THIS IS DONE IN ITH USA TODAY TOTAL EXPENSES |
| 4d | Other program service | es (Describe in S | chedule O) | | | |
| | (Expenses \$ | 2,988,340 ı | ncluding grants of \$ | 314,608) | (Revenue \$ | 70,400) |

11,655,040

Total program service expenses►\$

Form **990** (2011)

| art IV | Checklis | t of | Required | Schedules |
|--------|----------|------|----------|-----------|
| | | | | |

| | | | Yes | No |
|-----|---|-----|-----|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{f 2}$ | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | N o |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$ | 10 | Yes | |
| 11 | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI. | 11a | Yes | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. | 11b | | No |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. | 11c | | No |
| | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. | 11d | | No |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. | 11e | Yes | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. | 11f | Yes | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII | 12a | | No |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | Yes | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | No |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | No |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b | | No |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV | 16 | | No |
| 17 | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | Yes | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | No |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | No |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements | 20b | | |

| Par | t IV Checklist of Required Schedules (continued) | | | |
|-----|---|-----|-----|----|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Yes | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | | No |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part | | | |
| | IV | 28a | | No |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | No |
| C | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If</i> "Yes," complete Schedule L, Part IV | 28c | | No |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | No |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | No |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | No |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | No |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | Yes | |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)? | 35a | | No |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2 | 35b | | No |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | Yes | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | 38 | Yes | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response to any question in this Part V $$. | | . [| |
|-----|---|------------|-----|------|
| | | | Yes | No |
| a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | | | |
| | | | | |
| | 1a 80 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable | | | |
| | gaming (gambling) winnings to prize winners? | 1c | | |
| a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this | | | |
| | return | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 2b | Yes | |
| _ | | | | |
| a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i> | 3b | Yes | |
| la | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account or securities account)? | 4a | | Νo |
| b | If "Yes," enter the name of the foreign country | | | |
| | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts | | | |
| | | | | |
| a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Νo |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | |
| | Does the organization have applied groce recoints that are normally greater than \$100,000, and did the | 5c 6a | | No |
| a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? | oa | | IN U |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| _ | Organizations that may receive deductible contributions under section 170(c). | 7- | | N. a |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | Νo |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to | _ | | |
| | file Form 8282? | 7c | | No_ |
| a | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit | | | |
| _ | contract? | 7e | | No_ |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | No |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a | | | |
| | Form 1098-C? | 7h | | |
| 3 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess | | | |
| | business holdings at any time during the year? | 8 | | |
|) | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| .0 | Section 501(c)(7) organizations. Enter | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| .1 | Section 501(c)(12) organizations. Enter | | | |
| | Gross income from members or shareholders | | | |
| | Gross income from other sources (Do not net amounts due or paid to other | | | |
| | sources against amounts due or received from them) | | | |
| .2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the | | | |
| _ | year 12b | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue | | | |
| | qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization | 13a | | |
| L | allocated to each state Enter the aggregate amount of recorves the organization is required to maintain by | _Ju | l | |
| D | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| c | Enter the aggregate amount of reserves on hand | | | |
| _ | | _ | | N.I |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a 14b | | No |
| n | THE LESS HAS ILLIBED A COUNTY OF TO TEDOTI THESE DAVIDENTS CIT. NO. DROVINE AN EXPLANATION IN SCREAMENT | L CATA | | |

Form 990 (2011) Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for Part VI a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No Enter the number of voting members of the governing body at the end of the tax 1a 19 Enter the number of voting members included in line 1a, above, who are 1b 19 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any 2 Νo 3 Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors or trustees, or key employees to a management company or other person? . Νo Did the organization make any significant changes to its governing documents since the prior Form 990 was 4 Nο filed? 5 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . Νo 6 6 Yes 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or 7a Yes Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, Yes or persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8a Yes Each committee with authority to act on behalf of the governing body? Yes Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Νo Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

| | | | Yes | No |
|-----|--|-----|-----|----|
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | Yes | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | Yes | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Yes | |
| b | Describe in Schedule O the process, if any, used by the organization to review the Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| b | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| C | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | O ther officers or key employees of the organization | 15b | | No |
| | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | | | |
| | organization's exempt status with respect to such analyements, | 16b | | |

Section C. Disclosure

- List the States with which a copy of this Form 990 is required to be filed AK, AZ, AR, CA, CT, FL, HI, IL, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NH, NJ, NY, NC, ND, OH, OK, OR, PA, SC, TN, UT, VA, WA, WV, WI, AL, CO, GA, IA, NM, RI
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection Indicate how you made these available Check all that apply
 - Own website 🔽 Another's website 🔽 Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►
 THE ORGANIZATION
 1501 LEE HIGHWAY NO 400

ARLINGTON, VA 222091198 (703) 247-5800

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) Name and Title | (B) A verage hours per week (describe | unles an | on (d e thar | n one son er ar | e bo: is bo nd a | x, oth | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and related | |
|--|--|-----------------------------------|-----------------------|-----------------------|------------------------|------------------------------|--------|--|--|--|--|
| | hours for related organizations in Schedule O) | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | | MISC) | organizations | |
| (1) S SANFORD SCHLITT CHAIRMAN OF THE BOARD | 20 00 | х | | Х | | | | 0 | 0 | 0 | |
| (2) JUSTIN FAIFERLICK VICE CHAIR FIELD OPER | 15 00 | Х | | Х | | | | 0 | 0 | 0 | |
| (3) GEORGE K MUELLNER VICE CHAIR AEROSPACE EDUC | 15 00 | х | | Х | | | | 0 | 0 | 0 | |
| (4) EDWARD W GARLAND SECRETARY | 5 00 | х | | Х | | | | 0 | 0 | 0 | |
| (5) LEN VERNAMONTI TREASURER | 10 00 | Х | | X | | | | 0 | 0 | 0 | |
| (6) JOHN T BROCK DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (7) ROBERT W DREWES DIRECTOR | 1 00 | Х | | | | | | 0 | 0 | 0 | |
| (8) ANGELA DUPONT DIRECTOR | 1 00 | Х | | | | | | 0 | 0 | 0 | |
| (9) WAYNE R KAUFFMAN DIRECTOR | 1 00 | Х | | | | | | 0 | 0 | 0 | |
| (10) LARRY LAWSON DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (11) WILLIAM R LOONEY III DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (12) ROD MCKINLEY DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (13) DON MICHELS DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (14) JOHN F PHILLIPS DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (15) MARVIN TOOMAN DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (16) JOHN D CORLEY DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (17) RICK HARTLE DIRECTOR | 1 00 | Х | | | | | | 0 | 0 | 0 Earm 999 (2011) | |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and Title | (B) A verage hours per week (describe (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and | |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|----------|--|--|--|--|
| | hours for related organizations in Schedule O) | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | | MISC) | related organizations | |
| (18) DONALD TAYLOR DIRECTOR | 1 00 | х | | | | | | 0 | 0 | 0 | |
| (19) STEPHEN G WOOD DIRECTOR | 1 00 | Х | | | | | | 0 | 0 | 0 | |
| (20) MICHAEL M DUNN PRESIDENT/CEO | 40 00 | | | х | | | | 214,557 | 53,639 | 3,319 | |
| (21) DAVID BUCKWALTER EXECUTIVE VICE PRESIDENT | 40 00 | | | х | | | | 124,546 | 31,138 | 1,027 | |
| (22) WILLIAM TURNER ADVERTISING DIRECTOR | 40 00 | | | | | х | | 167,662 | 0 | 10,002 | |
| (23) WILLIAM COX ASSISTANT COMPTROLLER | 29 00 | | | | | х | | 87,846 | 33,321 | 3,943 | |
| (24) LAUREN BRICE IT DIRECTOR | 28 00 | | | | | х | | 85,479 | 36,634 | 960 | |
| (25) MARY ELLEN DOBROWOLSKI DIR PROGRAMS/INDUS RELATIONS | 40 00 | | | | | Х | | 112,375 | 0 | 3,970 | |
| (26) KATHY SNODGRASS DIRECTOR, ADMINISTRATION | 20 00 | | | | | х | | 54,746 | 54,746 | 4,260 | |
| | | | | | | | | | | | |
| 1b Sub-Total | | ٠ | ٠. | • | | | F | | | | |
| c Total from continuation sheets | to Part VII, Sect | ion A | | • | • | | • | | | | |
| d Total (add lines 1b and 1c) . | | | | | | | • | 847,211 | 209,478 | 27,481 | |

| | | | Yes | No |
|---|--|---|-----|----|
| 3 | Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If</i> " <i>Yes</i> ," <i>complete Schedule J for such individual</i> | 3 | | No |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | | ., | |
| | marviaga | 4 | Yes | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person | 5 | | No |

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

| (A) | (B) | (C) |
|---|---------------------------------------|--------------|
| Name and business address | Description of services | Compensation |
| RR DONNELLY POB 730216 DALLAS, TX 753730216 | AF MAGAZINE PRINT DISTRIBUTION | 824,144 |
| GETTINGS PRODUCTION INC 275 NORTH LAKE SHORE DRIVE OCOEE, FL 34761 | A&S CONFERENCE PRODUCTION SERVICES | 205,134 |
| I 21142 KIRKSEY RΩΔD | CONSTULTING CYBER PATRIOT PROGRAM | 195,000 |
| CHELSEA COURT 8 CHELSEA COURT MARLTON, NJ 080532804 | PRINTING SERVICES | 145,472 |
| AVATAR LABS 16030 VENTURA BLVD 102 ENCINO, CA 91436 | CYBERPATRIOT GAME CREATION | 125,000 |
| 2 Total number of independent contractors (including but not limited to those listed above) | who received more than | |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization \(\mathbb{F} 5 \)

| Part v | | Statement of Revenue | | | | | |
|--|--------------|--|---------------|-----------------------------|--|---|---|
| | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| 数数 | 1a | Federated campaigns 1a | 123,362 | | | | |
| 至至 | ь | Membership dues 1b | | | | | |
| ე_ნ | c | Fundraising events 1c | | | | | |
| £ E= | d | Related organizations 1d | | | | | |
| <u>5,≅</u> | e | Government grants (contributions) 1e | | | | | |
| 뜻 | _ | | 2,295,049 | | | | |
| 美 | f | All other contributions, gifts, grants, and similar amounts not included above | | | | | |
| 急ぎ | g | Noncash contributions included in | | | | | |
| Contributions, gifts, grants and other similar amounts | ١. | lines 1a-1f \$ 2,860 | _ | 2 410 411 | | | |
| ० ल | h | Total. Add lines 1a-1f | • | 2,418,411 | | | |
| <u>a</u> | | | Business Code | | | | |
| ш | 2a | AIR & SPACE CONFERENCE | 900099 | 3,683,044 | 960,656 | | 2,722,388 |
| æ | ь | MEMBERSHIP DUES | 900099 | 2,241,719 | 2,241,719 | | |
| <u>.</u> | c | MAGAZINE ADVERTISING | 541800 | 1,307,215 | | 1,307,215 | |
| ž | d | SYMPOSIUMS | 900099 | 694,469 | | | 694,469 |
| Ř | e | CORPORATE MEMBERS | 900099 | 395,469 | 395,469 | | -, -, -, - |
| Program Serwce Revenue | f | All other program service revenue | 300073 | 488,880 | 455,580 | 33,300 | |
| ្តិ | | , - | | 400,000 | 435,360 | 33,300 | |
| Δ. | g | Total. Add lines 2a-2f | | 8,810,796 | | | |
| | 3 | Investment income (including dividen | ds, interest | | | | |
| | | and other similar amounts) | 🕨 | 428,950 | | | 428,950 |
| | 4 | Income from investment of tax-exempt bond | proceeds 🕨 | | | | |
| | 5 | Royalties | | 24,626 | 24,626 | | |
| | | (ı) Real | (II) Personal | | | | |
| | 6a | Gross rents | | | | | |
| | Ь | Less rental expenses | | | | | |
| | c | Rental income or (loss) | | | | | |
| | d | Net rental income or (loss) | | | | | |
| | | (ı) Securities | (II) O ther | | | | |
| | 7a | Gross amount 9,572,762 | (11) | | | | |
| | | from sales of assets other | | | | | |
| | ١. | than inventory Less cost or 9,096,481 | | | | | |
| | Ь | other basis and | | | | | |
| | _c | sales expenses Gain or (loss) 476,281 | | | | | |
| | d | Net gain or (loss) | ▶ | 476,281 | | | 476,281 |
| | 8a | Gross income from fundraising | | , | | | , |
| Φ | | events (not including | | | | | |
| 둤 | | \$ | | | | | |
| ě | | of contributions reported on line 1c) See Part IV, line 18 | | | | | |
| Œ. | | a | | | | | |
| Other Revenue | ь | Less direct expenses b | | | | | |
| ರ | c | Net income or (loss) from fundraising | events 🕨 | | | | |
| | 9a | Gross income from gaming activities | | | | | |
| | | See Part IV, line 19 | | | | | |
| | <u>.</u> | a | | | | | |
| | b | Less direct expenses b | Lution E | | | | |
| | 100 | Net income or (loss) from gaming activities | vicies | | | | |
| | 10a | Gross sales of inventory, less returns and allowances . | | | | | |
| | ь | Less cost of goods sold b | | | | | |
| | С | Net income or (loss) from sales of inve | entory 🟲 | | | | |
| | | Mıscellaneous Revenue | Business Code | | | | |
| | 11a | MISCELLANEOUS | 900099 | 36,408 | | | 36,408 |
| | ь | | | | | | |
| | c | | | | | | |
| | d | All other revenue | | | | | |
| | e | Total. Add lines 11a-11d | | 22.45 | | | |
| | 12 | Total revenue. See Instructions | ▶ | 36,408 | | | |
| | l | The state of the s | | 12,195,472 | 4,078,050 | 1,340,515 | 4,358,496 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| | heck if Schedule O contains a response to any question in this Part IX | <u> </u> | | <u>l .</u> | |
|----|--|------------------------------|---|--|--|
| | ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and organizations in the United States See Part IV, line 21 | 284,608 | 284,608 | | |
| 2 | Grants and other assistance to individuals in the United States See Part IV, line 22 | 30,000 | 30,000 | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 450,600 | 365,732 | 65,237 | 19,631 |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | | | | |
| 7 | Other salaries and wages | 3,964,655 | 3,217,934 | 573,995 | 172,726 |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | 583,715 | 517,857 | 37,959 | 27,899 |
| 9 | Other employee benefits | 254,113 | 209,787 | 36,523 | 7,803 |
| 10 | Payroll taxes | 317,546 | 254,372 | 48,332 | 14,842 |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | | | | |
| b | Legal | 16,362 | 16,362 | | |
| C | Accounting | 52,109 | 12,425 | 39,684 | _ |
| d | Lobbying | | | | |
| e | Professional fundraising See Part IV, line 17 | 58,450 | | | 58,450 |
| f | Investment management fees | 151,779 | 115,089 | 36,690 | |
| g | Other | 927,968 | 764,126 | 107,641 | 56,201 |
| 12 | Advertising and promotion | 203,931 | 188,756 | 12,072 | 3,103 |
| 13 | Office expenses | 2,681,787 | 2,249,582 | 58,435 | 373,770 |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 117,136 | 117,136 | | |
| 17 | Travel | 316,496 | 307,800 | 7,701 | 995 |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 123,689 | 123,689 | | |
| 23 | Insurance | 78,835 | 78,835 | | |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | | | | |
| a | HOTEL AND RESTAURANT | 1,761,643 | 1,746,461 | 14,742 | 440 |
| b | MAGAZINE PRODUCTION & P | 880,135 | 880,135 | | |
| С | CHAPTER & STATE COMMISS | 386,259 | 386,259 | | |
| d | VISIONS PROGRAM MATERIA | 158,508 | 158,508 | | |
| e | | | | | |
| f | All other expenses | -153,566 | -370,413 | 361,601 | -144,754 |
| 25 | Total functional expenses. Add lines 1 through 24f | 13,646,758 | 11,655,040 | 1,400,612 | 591,106 |
| 26 | Joint costs. Check here ► ✓ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a | • | | | · |
| | combined educational campaign and fundraising solicitation | 336,997 | 214,017 | 37,924 | 85,056 rm 990 (2011) |

| Pa | rt X | Balance Sheet | | | | | |
|-----------|------|--|------------|-----------------|--------------------------|---------|---------------------------|
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash—non-interest-bearing | | | 2,440,769 | 1 | 3,846,230 |
| | 2 | Savings and temporary cash investments | | | | 2 | |
| | 3 | Pledges and grants receivable, net | | | | 3 | 118,230 |
| | 4 | Accounts receivable, net | | | 249,820 | 4 | 397,845 |
| | 5 | Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of | , key | employees, and | | | |
| | | Schedule L | | | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under sepersons described in section $4958(c)(3)(B)$ Complete Part II o | | 4958(f)(1)) and | | | |
| | | Schedule L | | | | 6 | |
| ë | 7 | Notes and loans receivable, net | | | | 7 | |
| Assets | 8 | Inventories for sale or use | | | 56,167 | 8 | 503 |
| ⋖ | 9 | Prepaid expenses and deferred charges | | | 195,703 | 9 | 194,868 |
| | 10a | Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i> | 10a | 1,850,640 | | | |
| | ь | Less accumulated depreciation | 554,228 | 10c | 562,902 | | |
| | 11 | Investments—publicly traded securities | 19,189,847 | 11 | 17,282,053 | | |
| | 12 | Investments—other securities See Part IV, line 11 | | 12 | | | |
| | 13 | Investments—program-related See Part IV, line 11 | | 13 | | | |
| | 14 | Intangible assets | | 14 | | | |
| | 15 | Other assets See Part IV, line 11 | 1,616,478 | 15 | 450,699 | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | | 24,303,012 | 16 | 22,853,330 |
| | 17 | Accounts payable and accrued expenses . | | | 1,886,434 | 17 | 1,980,594 |
| | 18 | Grants payable | | 18 | - | | |
| | 19 | Deferred revenue | 2,606,303 | 19 | 2,609,174 | | |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability Complete Part IV of Schedule | eD. | | | 21 | |
| abilities | 22 | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified | | • | | | |
| 졅 | | persons Complete Part II of Schedule L | | | | 22 | |
| Ï | 23 | Secured mortgages and notes payable to unrelated third parties | | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to relate and other liabilities not included on lines 17-24) Complete Part | d thir | d parties, | 12,164,834 | 25 | 10 520 022 |
| |] | D | | | 12,164,834 | | 19,530,033 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 16,657,571 | 26 | 24,119,801 |
| Balances | | Organizations that follow SFAS 117, check here ► 🔽 and comp through 29, and lines 33 and 34. | lete li | nes 27 | | | |
| <u>a</u> | 27 | Unrestricted net assets | | | 5,902,921 | - | -2,799,877 |
| 8 | 28 | Temporarily restricted net assets | | | 791,022 | | 585,109 |
| Fund | 29 | Permanently restricted net assets | | 951,498 | 29 | 948,297 | |
| Ξ | | Organizations that do not follow SFAS 117, check here ► an | d com | plete | | | |
| ŏ | | lines 30 through 34. | | | | _ | |
| | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Assets | 31 | Paid-in or capital surplus, or land, building or equipment fund | | | | 31 | |
| 4 | 32 | Retained earnings, endowment, accumulated income, or other fu | nds | | | 32 | |
| Net | 33 | Total net assets or fund balances | | | 7,645,441 | 33 | -1,266,471 |
| _ | 34 | Total liabilities and net assets/fund balances | | | 24,303,012 | 34 | 22,853,330 |

| | Check if Schedule O contains a response to any question in this Part XI | • | | . 🔽 | |
|-----|--|---------|------------|------|--------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 12,1 | 195,47 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 546,75 |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | -1,4 | 151,28 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 7,6 | 545,44 |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | -7,4 | 160,62 |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | | -1,2 | 266,47 |
| Par | TXII Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII | | | ୮ | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | No |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Yes | |
| C | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of to audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | 2 c | Yes | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both | ssued | | | |
| | ☐ Separate basis ☐ Both consolidated and separated basis | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | е | За | | No |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | equired | 3b | | |

OMB No 1545-0047

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

Name of the organization AIR FORCE ASSOCIATION

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury

Internal Revenue Service

Employer identification number

52-6043929 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III - Functionally integrated Type III - Other ┌ Type I **b** Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s)

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see | (iv) Is the organizati col (i) list your gove docume | on in ted in rning | organizati col (i) of | (v) d you notify the organization in col (i) of your support? (vi) Is the organization in col (i) organized in the U S? | | on in anized | (vii) A mount of support? |
|---|-------------|---|--|--------------------------|--------------------------|--|-----|-----------------|---------------------------------|
| | | ınstructions)) | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| - | | | | | | | | | |
| - | | | | | | | | | |
| | | | | | | | | | |
| Total | | | | | | | | | |

instructions

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify

| | under Part III. If the | e organization (| fails to qualify u | nder the tests | listed below, ple | ase cor | mplete F | Part III.) |
|----------|---|---|---|--|--|--------------------------------|---------------------------|--------------------------|
| | ection A. Public Support | 1 | 1 | · · · · · · · · · · · · · · · · · · · | | | | |
| Cale | endar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 20 | 011 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 1,842,08 | 7 2,168,087 | 1,528,160 | 2,786,076 | 2 | ,418,411 | 10,742,821 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities | | | | | | | |
| 3 | furnished by a governmental unit to the organization without charge | | | | | | | |
| 4 5 | Total. Add lines 1 through 3 The portion of total contributions | 1,842,08 | 7 2,168,087 | 1,528,160 | 2,786,076 | 2 | ,418,411 | 10,742,821 |
| | by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | | 1,606,674 |
| 6 | Public Support. Subtract line 5 | | | | | | | 9,136,147 |
| | from line 4 | | | | | | | 3,130,117 |
| | ection B. Total Support endar year (or fiscal year | 1 | | | | | | |
| Care | beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 20 | 11 | (f) Total |
| 7 | Amounts from line 4 | 1,842,087 | 2,168,087 | 1,528,160 | 2,786,076 | 2, | 418,411 | 10,742,821 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 750,000 | 608,627 | 523,984 | 487,648 | | 448,843 | 2,819,102 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | | |
| 10 | Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets | 34,213 | 70,450 | 74,915 | 69,682 | | 106,808 | 356,068 |
| 11 | Total support (Add lines 7 through 10) | | | | | | | 13,917,991 |
| 12 | Gross receipts from related activiti | es, etc (See inst | ructions) | | • | 12 | | 19,066,235 |
| 13 | First Five Years If the Form 990 is check this box and stop here | | · | , thırd, fourth, or f | ifth tax year as a ! | 501(c)(3 |) organız | zation, ▶ |
| | ection C. Computation of Pul Public Support Percentage for 201 | | | 1.1 column (f\) | | 1 1 | | CF C40 0' |
| 14 15 | | - | | II Column (1)) | | 14 | | 65 640 % |
| 15 | Public Support Percentage for 201 | • | • | | 4.4 22=21 | 15 | | 67 310 % |
| b | 33 1/3% support test—2011. If the and stop here. The organization qua 33 1/3% support test—2010. If the box and stop here. The organization 10%-facts-and-circumstances test is 10% or more, and if the organization Part IV how the organization med | alifies as a public organization did n qualifies as a p — 2011. If the org tion meets the "f | ly supported orga not check the bo ublicly supported anization did not o acts and circums | nization x on line 13 or 16 organization check a box on lin cances" test, chec | a, and line 15 is 3 ie 13, 16a, or 16b ck this box and st o | 33 1/3% · and line op here. | or more, 14 Explain | ►F check this ► |
| b 18 | organization 10%-facts-and-circumstances test 15 is 10% or more, and if the organization part IV how the organization Private Foundation If the organizationstructions | nization meets th tion meets the "f | e "facts and cırcu acts and cırcumst | mstances" test, c cances" test The | check this box and organization qual | d stop he Ifies as a | re. publicly | ▶ Г ▶ Г |

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

▶[

| Part IV | Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). | | | | | | | |
|---------|--|--|--|--|--|--|--|--|
| | | | | | | | | |
| | Facts And Circumstances Test | | | | | | | |
| | | | | | | | | |
| | Explanation | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2011

Additional Data

Software ID: Software Version:

EIN: 52-6043929

Name: AIR FORCE ASSOCIATION

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code) (Expenses \$ 2,988,340 including grants of \$ 314,608) (Revenue \$ 70,400)

FIELD SERVICE -AFA IS LED BY VOLUNTEER LEADERS AT THE NATIONAL. STATE AND LOCAL LEVELS AFA'S STATE ORGANIZATIONS AND MORE THAN 230 CHAPTERS HOLD ELECTIONS AND CONDUCT PROGRAMS TO INCREASE PUBLIC UNDERSTANDING OF KEY NATIONAL SECURITY ISSUES IN THEIR COMMUNITIES PROGRAMS RANGE FROM LUNCHEON AND DINNER ACTIVITES TO SYMPOSIA AND LEGISLATIVE ROUNDTABLES WITH CONGRESSIONAL LEADERS EXPENSES TOTAL \$622,575 SCHOLARSHIPS, GRANTS, AWARDS, AND PUBLIC AWARENESS AFA IS DEDICATED TO ENSURING AMERICA'S AEROSPACE EXCELLENCE THROUGH EDUCATION, SCHOLARSHIPS, GRANTS, AWARDS AND PUBLIC AWARENESS PROGRAMS IN ADDITION, AFA SPONSORS A SERIES OF STUDIES AND FORUMS ON AEROSPACE AND NATIONAL SECURITY THROUGH ITS PUBLIC POLICY AND RESEARCH ARM. THE MITCHELL INSTITUTE THE INSTITUTE WAS ESTABLISHED IN 1996 TO FOCUS AND EXPAND UPON EXISTING EDUCATIONAL EFFORTS IN AEROSPACE AND NATIONAL SECURITY POLICY AFA WORKS THROUGH A NETWORK OF THOUSANDS OF INDIVIDUAL MEMBERS AND VOLUNTEERS TO DISTRIBUTE EDUCATIONAL MATERIALS TO SCHOOLS AND CONCERNED CITIZENS THIS IS DONE IN PART THROUGH "VISIONS OF EXPLORATION," A JOINT MULTI-DISCIPLINARY SCIENCE, MATH AND SOCIAL STUDIES PROGRAM WITH USA TODAY TOTAL EXPENSES WERE \$803,735 INCLUDING \$314,608 OF GRANTS CYBER PATRIOT & CYBER FUTURES CYBERPATRIOT IS THE NATIONAL HIGH SCHOOL CYBER DEFENSE COMPETITION CREATED BY THE AIR FORCE ASSOCIATION (AFA) TO EXCITE, EDUCATE, AND MOTIVATE THE NEXT GENERATION OF CYBER DEFENDERS AND OTHER SCIENCE, TECHNOLOGY, ENGINEERING, AND MATHEMATICS (STEM) GRADUATES OUR NATION NEEDS TOTAL REVENUE WAS \$70,400 AND TOTAL EXPENSES WERE \$1,562,030

DLN: 93493318046462

OMB No 1545-0047

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Yes

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

◆ Section 501(c)(4), (5), or (6) organizations Complete Part III

| Naı | me | of t | he | org | ar | ıızat | lon |
|-----|-----|------|-----|-----|-----|-------|-----|
| AIR | FOF | RCE | ASS | OCL | AT: | ION | |

Employer identification number

52-6043929

| <u> 2011</u> | | Complete in the organization is exempt under section 501(c) or is a section 527 of | ı yanızadıdı. |
|--------------|-------|--|---------------|
| | | | |
| 1 | Provi | yide a description of the organization's direct and indirect political campaign activities on behalf of or | |

in opposition to candidates for public office in Part IV

Complete if the executivation is exempt under section E01(s) or is a

- Political expenditures
- Volunteer hours

| art I-B | Complete i | if the org | <u>anization is</u> | exempt und | <u>er section</u> | 501(c)(3 | <u>3).</u> |
|---------|------------|------------|---------------------|------------|-------------------|----------|------------|
| | | | | | | | |

- 1 Enter the amount of any excise tax incurred by the organization under section 4955
- Enter the amount of any excise tax incurred by organization managers under section 4955
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
- Was a correction made?
- If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- Enter the amount directly expended by the filing organization for section 527 exempt function activities
- Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b
- Did the filing organization file Form 1120-POL for this year?

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| (a) Name | (b) Address | (c) EIN | (d) A mount paid from filing organization's funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0- |
|----------|---------------------|---------|--|--|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

| Sch | nedule C (Form 990 or 990-EZ) 2011 | | | | | Page 2 |
|----------|--|---------------------------|--|----------------------------|--|--|
| Pa | complete if the organization under section 501(h)). | • | • | | | • |
| A | Check If the filing organization belongs to a expenses, and share of excess lobb | | list in Part IV eac | h affiliated gro | up member's nam | e, address, EIN, |
| <u>B</u> | Check If the filing organization checked box | A and "limited contro | l" provisions apply | / | | |
| | Limits on Lobbying E (The term "expenditures" means an | | l.) | | (a) Filing O rganization's Totals | (b) Affiliated Group Totals |
| 1a | Total lobbying expenditures to influence public of | pınıon (grass roots lob | bying) | | (| |
| b | Total lobbying expenditures to influence a legislative body (direct lobbying) | | | | (| o l |
| c | Total lobbying expenditures (add lines 1a and 1b |)) | | | (| 0 |
| d | O ther exempt purpose expenditures | | | | (| o o |
| e | Total exempt purpose expenditures (add lines 1c | and 1d) | | | (| o l |
| f | Lobbying nontaxable amount Enter the amount fr | rom the following table | ın both | Ī | (| o o |
| | If the amount on line 1e, column (a) or (b) is: | The lobbying nontax | able amount is: | \neg | | |
| | Not over \$500,000 | 20% of the amount on lir | ne 1e | | | |
| | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the | e excess over \$500,00 | 0 | | |
| | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the | .75,000 plus 10% of the excess over \$1,000,000 (25,000 plus 5% of the excess over \$1,500,000 (,000,000 | | | |
| | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the | | | | |
| | Over \$17,000,000 | \$1,000,000 | | | | |
| | | • | | | | |
| g | Grassroots nontaxable amount (enter 25% of line | e 1f) | | | (| o |
| h | Subtract line 1g from line 1a If zero or less, ente | er -0- | | Ī | | |
| i | Subtract line 1f from line 1c If zero or less, enter | r-0- | | | | |
| j | If there is an amount other than zero on either lin section 4911 tax for this year? | e 1h or line 1ı, did the | organization file F | orm 4720 rep | orting | ┌ Yes ┌ No |
| | (Some organizations that made a s columns below. See th | ne instructions fo | ection do not l r lines 2a thro | have to cor ugh 2f on p | page 4.) | ne five |
| | Lobbying Expe | enditures During | 4-Year Averag | ging Period | | Ι |
| | Calendar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) Total |
| 2a | Lobbying non-taxable amount | | | | | |
| ь | Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | |
| c | Total lobbying expenditures | | | | | |
| d | Grassroots non-taxable amount | | | | | |
| | | ı | 1 | | 1 | 1 |

e Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

| _ | edule C (Form 990 or 990-EZ) 2011 | | | | Page 3 |
|-----|--|-------|---------|---------|---------------|
| Pa | rt II-B Complete if the organization is exempt under section 501(c)(3) and has (election under section 501(h)). | NOT f | iled Fo | orm 57 | 768 |
| | | (| a) | (| b) |
| | | Yes | No | Am | ount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of | | | | |
| а | Volunteers? | | | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | |
| C | Media advertisements? | | | | |
| d | Mailings to members, legislators, or the public? | | | | |
| е | Publications, or published or broadcast statements? | | | | |
| f | Grants to other organizations for lobbying purposes? | | | | |
| g | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| h | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | |
| i | O ther activities? If "Yes," describe in Part IV | | | | |
| j | Total lines 1c through 1i | | _ | | |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| C | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| d | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Par | t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6). | 501(c |)(5), d | or sect | tion |
| | | | _ | Y | es No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | | 1 | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | L | 2 | |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | | | 3 | |
| Par | t III-B Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes". | | | | tion |
| 1 | Dues, assessments and similar amounts from members | 1 | | | |
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). | | | | |
| а | Current year | 2a | | | |
| b | Carryover from last year | 2b | | | |
| C | Total | 2c | | | |
| 3 | Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues | 3 | | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4 | | | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | 5 | | | |

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier Return Reference Explanation

DLN: 93493318046462

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

Name of the organization

Employer identification number

| | ASSOCIATION | | | 42020 | ion numbe | |
|------------------|--|--|-------------------------|----------------|------------|----------|
| Part I | Organizations Maintaining Donor A organization answered "Yes" to Form 9 | | 52-60 1nds or | | Comple | te ıf th |
| | organization answered Tes to Form 9 | (a) Donor advised funds | (b) | Funds and ot | her accou | nts |
| Total | I number at end of year | | | | | |
| Aggr | egate contributions to (during year) | | | | | |
| Aggr | egate grants from (during year) | | | | | |
| Aggr | egate value at end of year | | | | | |
| | the organization inform all donors and donor advisers are the organization's property, subject to the | 5 | or advise | d | ┌ Yes | ┌ No |
| used | the organization inform all grantees, donors, and I only for charitable purposes and not for the be | | | urpose | ☐ Yes | ┌ No |
| | erring impermissible private benefit Conservation Easements. Complete | of the organization answered "Ves" to | . Form (| On Dart IV | <u> </u> | , 140 |
| | <u>. </u> | | J FUIIII S | 790, Pail IV | ille 7. | |
| Г Г | ose(s) of conservation easements held by the of Preservation of land for public use (e g , recreat Protection of natural habitat Preservation of open space | | | | • | a |
| Com | plete lines 2a-2d if the organization held a qua ment on the last day of the tax year | lified conservation contribution in the form | of a cons | ervation | | |
| cusc | inene on the last day of the tax year |] | | Held at the I | nd of the | Year |
| a Tota | I number of conservation easements | | 2a | ricia at the i | ind Of the | - Cui |
| | l acreage restricted by conservation easement | s | 2b | | | |
| | ber of conservation easements on a certified hi | - | 2c | | | |
| | | | | | | |
| | ber of conservation easements modified, transf | erred, released, extinguished, or terminate | d by the o | organization d | uring | |
| Num | ber of states where property subject to conserv | vation easement is located ► | | | | |
| | s the organization have a written policy regardir rcement of the conservation easements it holds | | lling of vi | olations, and | ┌ Yes | ┌ No |
| Staff | and volunteer hours devoted to monitoring, ins | pecting and enforcing conservation easem | ents duri | ng the year 🛌 | | |
| A mo ► \$ | unt of expenses incurred in monitoring, inspect | ing, and enforcing conservation easements | during th | ne year | | |
| Does | s each conservation easement reported on line (h)(4)(B)(i) and 170(h)(4)(B)(ii)? | 2(d) above satisfy the requirements of sec | tıon | | ┌ Yes | ┌ No |
| bala | art XIV, describe how the organization reports on nce sheet, and include, if applicable, the text of organization's accounting for conservation ease | the footnote to the organization's financial | | | | |
| art III | | ons of Art, Historical Treasures, o | or Othe | r Similar A | ssets. | |
| art, l | e organization elected, as permitted under SFA nistorical treasures, or other similar assets heli ide, in Part XIV, the text of the footnote to its fi | S 116, not to report in its revenue stateme d for public exhibition, education or researc | :h ın furth | | | ≘, |
| histo | e organization elected, as permitted under SFA: orical treasures, or other similar assets held for ide the following amounts relating to these item | public exhibition, education, or research ir | | | • | |
| (i) _R | evenues included in Form 990, Part VIII, line | 1 | | ▶ \$ | | |
| (ii) ∆ | Assets included in Form 990, Part X | | | - \$ | | |
| Ifth | e organization received or held works of art, his wing amounts required to be reported under SFA | | r financia | | | |
| | enues included in Form 990, Part VIII, line 1 | <u> </u> | | ▶ \$ | | |
| | | | | · · · | | |

Assets included in Form 990, Part X

| Part | ••• Organizations Maintaining Co | llections of Art | t, His | storical | Treasu | res, or Ot | <u>her</u> | Similar Ass | ets (c | ontinued) |
|-------------|---|----------------------|---------|--------------|-------------------------|------------------------------|------------|------------------------------|------------------|------------|
| 3 | Using the organization's accession and othe items (check all that apply) | r records, check an | y of th | | _ | _ | | e of its collection | n | |
| а | Public exhibition | | d | ┌ Loa | n or excl | hange progra | ıms | | | |
| b | Scholarly research | | е | ┌ otl | ier | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and expla | un ho | w they fur | her the o | rganization' | SAVE | emnt nurnose in | | |
| | Part XIV | | | | | _ | | | | |
| 5 | During the year, did the organization solicit of assets to be sold to raise funds rather than t | | | | | | | | Yes | □ No |
| Par | Escrow and Custodial Arrang Part IV, line 9, or reported an an | ements. Compl | ete ıf | the orga | nızatıor | | | | | , |
| 1a | Is the organization an agent, trustee, custod included on Form 990, Part X? | | | • | | or other asse | ets no | | Yes | ┌ No |
| b | If "Yes," explain the arrangement in Part XIV | / and complete the | follov | ving table | | Г | | Amo | unt | |
| С | Reginning halance | | | | | <u> </u> | 1c | Allic | - unc | |
| d | Beginning balance Additions during the year | | | | | <u> </u> | Ld | | | |
| | | | | | | <u> </u> | le | | | |
| e f | Distributions during the year | | | | | <u> </u> | LE Lf | | | |
| | Ending balance | 000 5 | | | | | TI | | - 14 | |
| 2a | Did the organization include an amount on Fo | | e 21? | , | | | | 1 | Yes | No |
| | If "Yes," explain the arrangement in Part XIV | | | 1 !!! | U | F 000 | <u> </u> | TV 1 40 | | |
| Pa | Endowment Funds. Complete | (a)Current Year | |)Prior Year | | ro Years Back | | | e) Four \ | ears Back |
| 1a | Beginning of year balance | 717,201 | (D | 617,6 | | 721,217 | (u) | 746,305 | e)i oui | rears back |
| b | Contributions | 4,425 | | 16,5 | _ | 7,890 | | 116,400 | | |
| c | Investment earnings or losses | 2,334 | | 104,9 | _ | -98,307 | | -111,766 | | |
| d | Grants or scholarships | | | 7,0 | _ | 7,000 | | 12,000 | | |
| e | Other expenditures for facilities | | | | | .,,,, | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | 21,599 | | 14,9 | 02 | 33,190 | | 17,722 | | |
| g | End of year balance | 702,361 | | 717,2 | 01 | 617,610 | | 721,217 | | |
| 2 | Provide the estimated percentage of the yea | r end balance held | as | | | | | | | |
| а | Board designated or quasi-endowment 🕨 | | | | | | | | | |
| ь | Permanent endowment | | | | | | | | | |
| С | Term endowment ► | | | | | | | | | |
| 3a | Are there endowment funds not in the posses | ssion of the organiz | ation | that are h | eld and a | ıdmınıstered | for t | he | | |
| | organization by | | | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | | | 3a(i) | | No |
| | (ii) related organizations | | | | | | | 3a(ii |) | No |
| | If "Yes" to 3a(II), are the related organizatio | • | | | ۱۶ | | • | 3b | | <u> </u> |
| 4 | Describe in Part XIV the intended uses of th | | | | 10 | | | | | |
| Par | t VI Land, Buildings, and Equipme | ent. See Form 95 | 90, Pa | | | Τ | Т | | Т | |
| | Description of property | | | | t or other vestment) | (b)Cost or of basis (othe | | (c) Accumulated depreciation | (d) B | ook value |
| 1a l | and | | | | | | | | | |
| b E | Buildings | | | | | | | | | |
| c l | _easehold improvements | | | | | | | | | |
| d E | Equipment | | | | | 852, | 469 | 735,253 | 3 | 117,216 |
| e (| Other | <u></u> | | | | 998, | 171 | 552,485 | 5 | 445,686 |
| | l. Add lines 1a-1e <i>(Column (d) should equal Fo</i> | | mn (B |), line 10(c |).) | | | <u></u> <u>►</u> | | 562,902 |
| | | | | <u> </u> | | | | Schedule D | Form 9 | 990) 201: |

| Part VII Investments—Other Securities. See | Form 990, Part X, line 1 | | |
|--|---|--------------|--|
| (a) Description of security or category (including name of security) | (b)Book value | | od of valuation f-year market value |
| (1)Financial derivatives | | | , |
| (2)Closely-held equity interests | | | |
| Other | | | |
| | | | |
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| | <u>• </u> | | |
| Part VIII Investments—Program Related. Se | e Form 990, Part X, line | | |
| (a) Description of investment type | (b) Book value | | od of valuation f-year market value |
| | | 000101011111 | , your manner raide |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13) | • | | |
| Part IX Other Assets. See Form 990, Part X, II | ne 15. | - | |
| (a) Descri | ption | | (b) Book value |
| | | | |
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| | | | |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line. | | | |
| Part X Other Liabilities. See Form 990, Part 3 | | | |
| | (b) A mount | | |
| Federal Income Taxes | | | |
| PENSION LIABILITY | 9,634,749 | | |
| DUE TO AFFILIATED ORGANIZATIONS | 9,844,992 | | |
| CAPITAL LEASE OBLIGATION | 50,292 | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25) | 19,530,033 | | |
| | 13,530,033 | | |

| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | |
|------|--|---------------------------|--|
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | |
| 4 | Net unrealized gains (losses) on investments | 4 | |
| 5 | Donated services and use of facilities | 5 | |
| 6 | Investment expenses | 6 | |
| 7 | Prior period adjustments | 7 | |
| 8 | Other (Describe in Part XIV) | 8 | |
| 9 | Total adjustments (net) Add lines 4 - 8 | 9 | |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | |
| Part | XII Reconciliation of Revenue per Audited Financial Statements With Revenue p | er Return | |
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| а | Net unrealized gains on investments | | |
| b | Donated services and use of facilities |] | |
| C | Recoveries of prior year grants |] | |
| d | Other (Describe in Part XIV) |] | |
| e | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b . 4a | | |
| b | Other (Describe in Part XIV) |] | |
| C | Add lines 4a and 4b | 4c | |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | 5 | |
| Part | Reconciliation of Expenses per Audited Financial Statements With Expenses | per Return | |
| 1 | Total expenses and losses per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | - | |
| a | Donated services and use of facilities | | |
| b | Prior year adjustments | † | |
| c | Other losses | 1 | |
| d | Other (Describe in Part XIV) 2d | 1 | |
| e | Add lines 2a through 2d | | |
| 3 | Subtract line 2e from line 1 | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a | | |
| b | Other (Describe in Part XIV) | 7 | |
| c | Add lines 4a and 4b | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | 5 | |
| Par | t XIV Supplemental Information | | |
| Com | uplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Pa | art IV , lines 1b and 2b, | |

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information.

| Identifier | Return Reference | Explanation |
|--|------------------|---|
| | PART V, LINE 4 | ENDOWMENT FUNDS WILL BE USED FOR SCHOLARSHIPS AND AWARDS |
| DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48 | PART X | AFA IS EXEMPT FROM THE PAYMENT OF INCOME TAXES ON ITS EXEMPT ACTIVITIES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE (IRC) IT HAS BEEN DETERMINED THAT AFA IS NOT A PRIVATE FOUNDATION AS IT MEETS THE REQUIREMENTS OF BEING PUBLICLY SUPPORTED UNDER IRC SECTION 509(A)(2) AFAVBA IS EXEMPT FROM THE PAYMENT OF INCOME TAXES ON ITS EXEMPT ACTIVITIES UNDER SECTION 501(C)(19) OF THE INTERNAL REVENUE CODE AFMF IS A NOT-FOR-PROFIT ORGANIZATION INCORPORATED IN THE DISTRICT OF COLUMBIA AND IS EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE (IRC) IT HAS BEEN DETERMINED THAT THE FOUNDATION IS NOT A PRIVATE FOUNDATION AS DEFINED AS SECTION 509(A)(1) OF THE IRC ALL ENTITIES ARE SUBJECT TO INCOME TAXES FROM UNRELATED BUSINESS INCOME AFA AND AFFILIATES EVALUATED THEIR TAX POSITIONS AND DETERMINED THAT THEIR POSITIONS ARE MORE LIKELY THAN NOT TO BE SUSTAINED ON EXAMINATION THE AFA AND AFFILIATES TAX RETURNS ARE SUBJECT TO REVIEW AND EXAMINATION BY FEDERAL, STATE AND LOCAL AUTHORITIES THE TAX RETURNS FOR THE YEARS 2008 TO 2010 ARE OPEN TO EXAMINATION BY FEDERAL, STATE AND LOCAL AUTHORITIES |

DLN: 93493318046462

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

SCHEDULE G

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. See separate instructions.

Supplemental Information Regarding

Fundraising or Gaming Activities

Open to Public **Inspection**

Name of the organization AIR FORCE ASSOCIATION **Employer identification number**

52-6043929

| 1 Indicate whether the organization raised funds through any of the Following activities: Check all that apply a Mail solicitations Phone solicitatio | Part I Fundraising Ac | tivities. Complete | e if the c | rganızat | ion answei | red "Yes" | to Form 990, Part IV | , lıne 17. |
|--|---|---|---|---------------------------|-------------------------------------|---|--|------------------|
| or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Ves No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization Form 990-EZ filers are not required to complete this table (i) Name and address of individual or entity (fundraiser) (ii) Activity (iii) Did fundraiser have custody or control of contributions? Yes No PUNDRAISING CONSULTANT FUNDRAISING CONSULTANT FUNDRAISING CONSULTANT No 908,074 37,500 870,574 ALRFAX, VA 22030 FUNDRAISING CONSULTANT No 18,134 2,950 15,184 PHOENIXVILLE, PA 19460 FUNDRAISING CONSULTANT No 18,134 2,950 15,184 PHOENIXVILLE, PA 19460 FUNDRAISING CONSULTANT No 18,134 2,950 15,184 PHOENIXVILLE, PA 19460 FUNDRAISING CONSULTANT No 18,134 2,950 15,184 | 1 Indicate whether the organ a | nization raised funds olicitations | through a | nny of the e f g | following act Solicit Solicit | tivities Che ation of nor ation of gov al fundraisin | eck all that apply n-government grants vernment grants g events | , IIIIC 17. |
| individual or entity (fundraiser) Fundraiser have custody or contributions? Fundraising Consultant No 908,074 37,500 870,574 | or key employees listed in b If "Yes," list the ten highes | i Form 990, Part VII) st paid individuals or |) or entity entities (| ın conne fundraıse | ction with pr rs) pursuant | ofessional f to agreeme | fundraising services? ents under which the fun | ndraiser is |
| PM DIRECT MARKETING 11250 WAPLES MILL ROAD SUITE 310 FAIRFAX, VA 22030 FUNDRAISING CONSULTANT VIRTUALGIVINGCOM 1288 VALLEY FORGE RD BLDG 82 PHOENIXVILLE, PA 19460 ALLEGIANCE CREATIVE GROUP 11250 WAPLES MILL ROAD SUITE 310 No 908,074 37,500 870,574 | ındıvıdual | (ii) Activity | fundraiser have custody or control of contributions? | | | | (or retained by) fundraiser listed in | (or retained by) |
| VIRTUALGIVINGCOM 1288 VALLEY FORGE RD 1288 VALLEY FORGE RD 15,184 PHOENIXVILLE, PA 19460 ALLEGIANCE CREATIVE GROUP 11250 WAPLES MILL ROAD SUITE 310 CONSULTANT No 18,134 2,950 15,184 15,184 18,000 18,000 -18,000 | PM DIRECT MARKETING 11250 WAPLES MILL ROAD SUITE 310 | | | | | 908,074 | 37,500 | 870,574 |
| FUNDRAISING ALLEGIANCE CREATIVE GROUP 11250 WAPLES MILL ROAD SUITE 310 FUNDRAISING CONSULTANT No 0 18,000 -18,000 | VIRTUALGIVINGCOM 1288 VALLEY FORGE RD BLDG 82 | | | No | | 18,134 | 2,950 | 15,184 |
| | ALLEGIANCE CREATIVE GROUP 11250 WAPLES MILL ROAD SUITE 310 | | | No | | 0 | 18,000 | -18,000 |

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or

CA, WA, WI, UT, VA, AL, AK, AZ, AR, CO, CT, FL, HI, IA, IL, KS, KY, LA, ME, MA, MD, MI, MN, MS, NH, NJ, NC, ND, OH, OK, OR, SC, TN, MO, PA, WV, GA, NM, NY, RI

926,208

58,450

867,758

| Part I | Fundraising Events. Commore than \$15,000 on Form | | | | |
|-------------|--|---------------------------|--|--------------------------|--|
| | | (a) Event #1 | (b) Event #2 | (c) Other Events | (d) Total Events (Add col (a) through col (c)) |
| | | (event type) | (event type) | (total number) | (4) |
| 1 2 | Gross receipts | | | | |
| 2 | Less Charitable | | | | |
| 3 | contributions Gross income (line 1 | | | | |
| | minus line 2) | | | | |
| 4 | Cash prizes | | | | |
| 5 | Non-cash prizes | | | | |
| 6 | Rent/facility costs | | | | |
| . 7 | Food and beverages | | | | |
| 8 | Entertainment | | | | |
| 9 | Other direct expenses . | | | | |
| 10 | Direct expense summary Add lir | nes 4 through 9 in colum | an (d) | . | (|
| 111 | • | _ | • • | | , |
| | | | | | |
| art I | Gaming. Complete if the o \$15,000 on Form 990-EZ, li | | i tes lo foilii 990, Pa | rt IV, iiile 19, or repo | orted more than |
| | | (a) Bingo | (b) Pull tabs/Instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (Add col (a) through col (c)) |
| | Gross revenue | | | | |
| 2 | Cash prizes | | | | |
| 3 | Non-cash prizes | | | | |
| 1 4 | | | | | |
| 4 | Rent/racinty costs | | | | |
| 5 | Other direct expenses | | | | |
| 6 | Volunteer labor | ┌ Yes | | ┌ Yes | |
| | | Г № | ΓNο | Γ No | _ |
| 7 | Direct expense summary Add line | s 2 through 5 in columr | n (d) | | (|
| | | | | | |
| 8 | Net gaming income summary Com | ndine lines 1 and 7 in co | olumn (a) | <u> </u> | |
| | nter the state(s) in which the organiz | | | | |
| Is | the organization licensed to operate | e gamıng actıvıtıes ın ea | ch of these states? | | · Fyes Fno |
| b If | "No," Explain | | | | |
| | | | | | |
| a W | ere any of the organization's gaming | | | | |
| | "Yes," Explain | | | | - , res , NO |
| | | | | | |
| | | | | | |

| Sche | dule G (Form 990 or 990-EZ) 20 | 11 | | | Page 3 |
|---------|--|---|--------------------------------------|--------------------|---------------|
| 11 | Does the organization operate ga | aming activities with nonmembers? . | | Г _{Yes} Г | - No |
| 12 | Is the organization a grantor, be | neficiary or trustee of a trust or a mem | per of a partnership or other entity | | |
| | formed to administer charitable (| gamıng? | | · · · · F Yes F | - No |
| 13 | Indicate the percentage of gamii | ag activity operated in | | 1 1 | |
| a | | | | 13a | |
| b | | | | | |
| 14 | | f the person who prepares the organiza | | | |
| | Name ► | | | | |
| | Address ► | | | | |
| | revenue? | ntract with a third party from whom the | | | - No |
| | | ed by the third party 🟲 \$ | | | |
| С | If "Yes," enter name and address | S | | | |
| | Name 🟲 | | | | |
| | Address ► | | | | |
| 16 | Gaming manager information | | | | |
| | Name 🟲 | | | | |
| | Gaming manager compensation I | \$ \$ | | | |
| | Description of services provided | > | | | |
| 17 a | | Employee er state law to make charitable distribu | | · · · | - No |
| b | Enter the amount of distributions | required under state law distributed to | o other exempt organizations or sp | | - |
| _ | | activities during the tax year > \$ | | hadala C / | |
| Par | t IV Complete this part to property instructions.) | provide additional information for | responses to quuestion on Sc | nedule G (see | |
| | Identifier | ReturnReference | Explana | tion | |
| | | • | • | | |

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

DLN: 93493318046462

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Inspection

| Name of the organization | | | | | | Em | ployer identifi | cation number |
|---|-----------------------|--|------------------------------|---|---|----------|------------------------------|--|
| AIR FORCE ASSOCIATION | | | | | | 52 | -6043929 | |
| Part I General Inform | nation on Grants | and Assistance | | | | I | | |
| Does the organization mathe selection criteria useDescribe in Part IV the organization | d to award the grants | orassistance? | | | | | | F Yes □ |
| Form 990, Part I | V, line 21 for any | Governments and recipient that received 0) if additional space | l more than \$5,000. | Check this box if r | no one recipient rece | ived mor | e than \$5,0 | 00. Use |
| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) A mount of cash grant | (e) A mount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | non-cash | scription of n assistance | (h) Purpose of grant or assistance |
| (1) HQ CIVIL AIR PATROL 105 SOUTH HANSELL ST BLDG 714 MAXWELL AFB,AL 36112 | 75-6037853 | 501(C)(3) | 22,500 | | | | | PROVIDES GRANTS TO CIVIL AIR PATROL UNITS TO ENHANCE AEROSPACE EDUCATION |
| (2) ARNOLD AIR SOCIETY 9 E LOCKERMAN ST STE 2B DOVER, DE 19901 | 53-0231491 | 501(C)(4) | 8,500 | | | | | FINANCIAL SUPPORT FOR AAS CONCLAVE (ANNUAL MEETING) |
| | | | | | | | | |
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| | | | | | | | | |
| 2 Enter total number of sec3 Enter total number of other | | | | | | | | |

| Part III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Pa | art IV, line 22. |
|----------|--|------------------|
| | Use Schedule I-1 (Form 990) if additional space is needed. | |

| (a)Type of grant or assistance | (b) Number of recipients | (c)A mount of cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|---------------------------------|-----------------------------|-----------------------------------|--|---------------------------------------|
| (1) SCHOLARSHIPS | 2 | 30,000 | | | |
| | | | | | |
| | | | | | |
| | | | | | |
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| | | | | | |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier | Return Reference | Explanation |
|--|------------------|--|
| PROCEDURE FOR MONITORING GRANTS IN THE U S | · | SCHEDULE I, PART I, LINE 2 ALL REQUESTS ARE REVIEWED BY COMMITTEES MOST COMMITTEES ARE OUTSIDE THE AIR FORCE ASSOCIATION SCHOLARSHIPS ARE GRANTED BASED ON NEED, ACADEMIC ACHIEVEMENT, AND STUDY IN TECHNICAL DISCIPLINES AIR FORCE ASSOCIATION MONITORS THE AWARDS THROUGH FEEDBACK REPORTS AWARDS ARE PRESENTED BY A NATIONAL OFFICER AT THE ROTC COMPETITION AND ARE HANDED OUT AT BOARD MEETINGS AND AT THE CONVENTION |

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DLN: 93493318046462

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| Nar | ne | of | the | orga | niza | tion |
|-----|-----|-----|-----|------|------|------|
| AIR | FOF | RCE | ASS | OCĪA | TION | |

Employer identification number

52-6043929

| Pa | rt I Questions Regarding Compensation | า | | | | |
|----|---|-----------|---|----|-----|----|
| | | | | | Yes | Νo |
| 1a | Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III | | | | | |
| | First-class or charter travel | Г | Housing allowance or residence for personal use | | | |
| | Travel for companions | | Payments for business use of personal residence | | | |
| | Tax idemnification and gross-up payments | | Health or social club dues or initiation fees | | | |
| | Discretionary spending account | Γ | Personal services (e g , maid, chauffeur, chef) | | | |
| b | If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc | | | 1b | | |
| 2 | Did the organization require substantiation prior to rofficers, directors, trustees, and the CEO/Executive | | | 2 | | |
| 3 | Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the | at apply | , | | | |
| | Compensation committee | | Written employment contract | | | |
| | Independent compensation consultant | <u> </u> | Compensation survey or study | | | |
| | Form 990 of other organizations | <u> </u> | Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed in Form 990, or a related organization | Part VII | , Section A , line 1a with respect to the filing organization $% \left(1\right) =\left(1\right) \left(1\right$ | | | |
| а | Receive a severance payment or change-of-control | paymen | t? | 4a | | Νo |
| b | Participate in, or receive payment from, a suppleme | ntal non | qualified retirement plan? | 4b | | Νo |
| c | Participate in, or receive payment from, an equity-ba | ased co | mpensation arrangement? | 4c | | No |
| | If "Yes" to any of lines 4a-c, list the persons and pr | ovide th | e applicable amounts for each item in Part III | | | |
| | Only 501(c)(3) and 501(c)(4) organizations only mu | st comp | olete lines 5-9. | | | |
| 5 | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of | lıne 1a, | did the organization pay or accrue any | | | |
| а | The organization? | | | 5a | | No |
| b | Any related organization? | | | 5b | | No |
| | If "Yes," to line 5a or 5b, describe in Part III | | | | | |
| 6 | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of $% \left\{ 1,2,3,3,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4,4$ | line 1a, | did the organization pay or accrue any | | | |
| а | The organization? | | | 6a | | Νo |
| b | Any related organization? | | | 6b | | No |
| | If "Yes," to line 6a or 6b, describe in Part III | | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," of | | | 7 | | No |
| 8 | Were any amounts reported in Form 990, Part VII, p | | | | | |
| | subject to the initial contract exception described in in Part III | Regs s | section 53 4958-4(a)(3)? If "Yes," describe | | | |
| | | | | 8 | | No |
| 9 | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)? | e rebutta | able presumption procedure described in Regulations | 9 | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|-------------------------|-------------|--|---|---|--------------------------------|----------------|----------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | reported in prior Form 990 or Form 990-EZ |
| (1) MICHAEL M DUNN | (I) (II) | 214,557 53,639 | 0 0 | 0 0 | 240 60 | 2,874 145 | 217,671 53,844 | 0 0 |
| (2) DAVID BUCKWALTER | (1) (11) | 124,546 31,138 | 0 | 0 | 240 60 | 582 145 | | 0 |
| (3) WILLIAM TURNER | (1) (11) | 167,662 0 | 0 0 | 0 | | 9,702 0 | 177,664 0 | 0 |
| | | | | | | | | |
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Schedule J (Form 990) 2011 Page **3**

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2011

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DLN: 93493318046462

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

| Name of the organization AIR FORCE ASSOCIATION | Employer identification number | |
|--|--------------------------------|--|
| | 52-6043929 | |

| Identifier | Return Reference | Explanation |
|------------|---|---|
| | FORM 990, PART VI, SECTION A, LINE 1 | THE EXECUTIVE COMMITTEE IS COMPRISED OF THE BOARD OFFICERS AND TWO ADDITIONAL APPOINTEES OF THE BOARD CHAIRMAN THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO ACT ON BEHALF OF THE FULL BOARD WHEN THE FULL BOARD IS NOT IN SESSION |

| Identifier | Return Reference | Explanation |
|------------|---|---|
| | FORM 990, PART VI, SECTION A, LINE 6 | THE ORGANIZATION HAS VARIOUS CLASSES OF MEMBERS BASES ON LENGTH OF MEMBERSHIP (INCLUDING LIFE MEMBERS) AND TYPE (INCLUDING STUDENT, REGULAR, CADET, ETC.) |

| Identifier | Return Reference | Explanation | | | |
|------------|--|--|--|--|--|
| | FORM 990, PART VI, SECTION A, LINE 7A | THE VOTING DELEGATES OF THE ORGANIZATION ELECT THE MEMBERS OF THE BOARD OF DIRECTORS | | | |

| Identifier | Return Reference | Explanation |
|------------|--|---|
| | FORM 990, PART VI, SECTION A, LINE 7B | THE DELEGATES OF THE ORGANIZATION APPROVE THE AIR FORCE ASSOCIATION STATEMENT OF POLICY, ELECT MEMBERS OF THE GOVERNING BODY, APPROVE DUES INCREASES, AND APPROVE CHANGES TO AIR FORCE ASSOCIATION CONSTITUTION |

| Identifier | Return Reference | Explanation |
|------------|--|---|
| | FORM 990, PART VI, SECTION B, LINE 11 | A COPY OF THE FORM 990 IS PROVIDED TO ALL BOARD MEMBERS PRIOR TO FILING AND REVIEWED THOROUGHLY BY THE ORGANIZATION'S COMPTROLLER AND TREASURER |

| Identifier | Return Reference | Explanation |
|------------|---|--|
| | FORM 990, PART VI, SECTION B, LINE 12C | HANDLING A CONFLICT OF INTEREST THAT ARISES AT A MEETING - A DIRECTOR SHOULD BE SENSITIVE TO ANY INTEREST HE OR SHE MAY HAVE IN A DECISION TO BE MADE BY THE BOARD OF DIRECTORS AND, INSOFAR AS POSSIBLE, RECOGNIZE THAT SUCH INTEREST EXISTS PRIOR TO THE DISCUSSION OR PRESENTATION OF SUCH A MATTER BEFORE THE BOARD WHEN A DIRECTOR HAS AN INTEREST IN A TRANSACTION BEING CONSIDERED BY THE BOARD, HE OR SHE SHOULD DISCLOSE THE CONFLICT BEFORE THE BOARD TAKES ACTION ON THE MATTER THE DIRECTOR SHALL REFRAIN FROM VOTING ON ANY SUCH TRANSACTION, PARTICIPATING IN DELIBERATIONS CONCERNING IT, OR USING PERSONAL INFLUENCE IN ANY WAY THE DIRECTOR'S PRESENCE MAY NOT BE COUNTED IN DETERMINING THE QUORUM FOR ANY AIR FORCE ASSOCIATION BUSINESS TRANSACTION IN WHICH HE OR SHE HAS A POSSIBLE INTEREST IF THE DIRECTOR RECOGNIZES THAT THE CONFLICT, SONGOING AND THAT THE INFORMATION DISCUSSED AT THE BOARD MEETING WILL BEAR ON THAT CONFLICT, THE DIRECTOR SHOULD NOT PARTICIPATE IN THAT PORTION OF THE DISCUSSION AND LEAVE THE ROOM IN THIS CASE, THE APPROPRIATE MATERIAL SHOULD BE DELETED FROM THE MINUTES PROVIDED TO THAT DIRECTOR IF THE DIRECTOR IN GOOD FAITH DETECTS THAT HE OR SHE HAS FAILED TO RECOGNIZE A CONFLICT, THE DIRECTOR, WHEN IT IS RECOGNIZED, SHALL REPORT THAT FAILURE TO THE CHAIRMAN OF THE BOARD, WHO SHALL TAKE APPROPRIATE ACTION TO PREVENT CONTINUATION OF THE CONFLICT AND MITIGATE PAST ACTION TO THE EXECUTIVE COMMITTEE FOR REVIEW AND RECOMMENDATION |

| Identifier Return Referen | — |
|---|--|
| FORM 990 PART VI, SECTION LINE 15A | OF THE BOARD OF DIRECTORS AND IS REVIEWED ANNUALLY THE LAST REVIEW DID OCCUR IN 2011 THE |

| Identifier | Return Reference | Return Reference Explanation | | | | | | |
|------------|--|--|--|--|--|--|--|--|
| | FORM 990, PART VI, SECTION C, LINE 19 | AIR FORCE ASSOCIATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND ITS FINANCIAL STATEMENTS AVAILABLE FOR PUBLIC INSPECTION UPON REQUEST | | | | | | |

| ldentifier | Return Reference | Explanation |
|--|-------------------------------|--|
| EACH OFFICER OR BOARD MEMBER LISTED BELOW DIVIDES THEIR TIME AMONG | PART VII, OFFICER HOURS | RELATED ORGANIZATIONS AS LISTED S SANFORD SCHLITT AIR FORCE ASSOCIATION - 20 HRSWK AIR FORCE MEMORIAL FOUNDATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK JUSTIN FAFERLICK AIR FORCE ASSOCIATION - 1 HRWK AIR FORCE MEMORIAL FOUNDATION - 1 HRWK SEVER MEMORIAL FOUNDATION - 1 HRWK GEORGE K MUELLINER AIR FORCE ASSOCIATION - 1 HRWK AIR FORCE MEMORIAL FOUNDATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK EDWARD W GARLAND AIR FORCE ASSOCIATION - 1 HRWK LEDNARD WERE MEMORIAL FOUNDATION - 1 HRWK LEDNARD VERNAMONTI AIR FORCE ASSOCIATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK ROBERT W DREWES AIR FORCE MEMORIAL FOUNDATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK WAYNER KAUFFMAN AIR FORCE MEMORIAL FOUNDATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK WAYNER KAUFFMAN AIR FORCE ASSOCIATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK WAYNER KAUFFMAN AIR FORCE ASSOCIATION - 1 HRWK AFA VETERAN BENEFITS ASSOCIATION - 1 HRWK AIR FORCE MEMORIAL FOUNDATION - 1 HRWK AIR FORCE MEMORI |

| ldentifier | Return Reference | Explanation |
|---|------------------------------|---|
| CHANGES IN NET ASSETS OR FUND BALANCES | FORM 990, PART XI, LINE 5 | NET UNREALIZED LOSSES ON INVESTMENTS -1,689,925 CHANGE IN PENSION LIABILITY - 5,798,612 IN KIND CONTRIBUTIONS 27,911 TOTAL TO FORM 990, PART XI, LINE 5 - 7,460,626 |

| ldentifier | Return Reference | Explanation |
|---------------------|-------------------------------|--|
| VALUATION METHOD | SCHEDULE R, PART V, LINE 2 | M - ALLOCATED PORTION BASED ON USE N - ALLOCATED PORTION BASED ON TIME SPENT BY EMPLOYEES Q - VALUE OF INCOME COLLECTED ON BEHALF OF AFA VETERAN BENEFITS ASSOCIATION (PASS-THROUGH) P - ACTUAL COSTS PAID ON BEHALF OF AFA VETERAN BENEFITS ASSOCIATION |

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DLN: 93493318046462

SCHEDULE R (Form 990)

Department of the Treasury

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

OMB No 1545-0047

Open to Public Inspection

| Internal Revenue Service | | | | | Ins | spectio | n |
|---|--|---|----------------------------|--|--|---|-----|
| Name of the organization AIR FORCE ASSOCIATION | | | | | entification number | | |
| Part I Identification of Disregarded Entities (Con | mplete if the organizati | on answered "Yes | s" on Form 990. Pa | 52-604392 art IV. line 33.) | | | |
| (a) Name, address, and EIN of disregarded entity | (b) Primary activity | (b) (c) | | (e) End-of-year assets | (f) Direct controlling entity | | |
| | | | | | | | |
| | | | | | | | |
| Part II Identification of Related Tax-Exempt Orgor more related tax-exempt organizations during | anizations (Completeing the tax year.) | If the organizatio | n answered "Yes" | on Form 990, Pa | art IV, line 34 becaus | e it had | one |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Section 512(b)(1 controlled organization | |
| (1) AFA VETERAN BENEFITS ASSOCIATION | | | | | | Yes | No |
| 1501 LEE HIGHWAY ARLINGTON, VA 22209 | TO PROVIDE VETERAN BENEFITS | VA 501(C)(19) | | | AIR FORCE ASSOCIATION | Yes | |
| 53-0177555 (2) AIR FORCE MEMORIAL FOUNDATION | | | | | | | |
| 1501 LEE HIGHWAY ARLINGTON, VA 22209 54-1629975 | STEWARDSHIP OF MEMORIAL | VA | 501(C)(3) | 7 | AIR FORCE ASSOCIATION | Yes | |
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| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, lin | ie 34 |
|----------|---|-------|
| | because it had one or more related organizations treated as a partnership during the tax year.) | |

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | , · | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | (f) Share of total income | (g) Share of end-of- year assets | (h) Disproprtionate allocations? | | Disproprtionate | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j Gene mana parti | ral or nging | (k) Percentage ownership |
|---|--------------------------------|--|-----|--|--|---|--|----|-----------------|-----|---|-----------------------------|-----------------|---------------------------------------|
| | | | | | | | Yes | No | | Yes | No | | | |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total Income | (g) Share of end-of-year assets | (h) Percentage ownership |
|---|-------------------------|---|-------------------------------------|--|--|--|---------------------------------------|
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| chedule R (Form 990) 2011 | | | | | |
|---------------------------|--|------------|-----|----------|--|
| Part | Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.) | | | | |
| N | ote. Complete line 1 if any entity is listed in Parts II, III or IV | | Yes | No | |
| 1 Duri | ng the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | | |
| a R | eceipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity | 1a | | No | |
| b G | ift, grant, or capital contribution to related organization(s) | 1b | | No | |
| c G | ıft, grant, or capıtal contribution from related organization(s) | 1 c | | No | |
| d L | oans or loan guarantees to or for related organization(s) | 1d | | No | |
| e L | oans or loan guarantees by related organization(s) | 1e | | No | |
| f S | ale of assets to related organization(s) | 1f | | No | |
| g P | urchase of assets from related organization(s) | 1g | | No | |
| h E | xchange of assets with related organization(s) | 1h | | No | |
| i Le | ease of facilities, equipment, or other assets to related organization(s) | 1i | | No | |
| | | | | ↓ | |
| j Le | ease of facilities, equipment, or other assets from related organization(s) | 1j | | No | |
| k P | erformance of services or membership or fundraising solicitations for related organization(s) | 1k | | No | |
| I Pe | erformance of services or membership or fundraising solicitations by related organization(s) | 11 | | No | |
| m S | haring of facilities, equipment, mailing lists, or other assets with related organization(s) | 1m | Yes | | |
| n S | haring of paid employees with related organization(s) | 1n | Yes | <u> </u> | |
| | | | | | |
| o R | eimbursement paid to related organization(s) for expenses | 10 | | No | |
| p R | eimbursement paid by related organization(s) for expenses | 1 p | Yes | - | |
| a O | ther transfer of cash or property to related organization(s) | 1q | | No | |
| - | ther transfer of cash or property from related organization(s) | 1r | | No | |

| 2 | If the answer to any of the above is "Yes, | ' see the instructions for information on who mus | t complete this line, including covered | relationships and transaction thresholds |
|---|--|---|---|--|
|---|--|---|---|--|

| (b) Transaction type(a-r) | (c) Amount involved | (d) Method of determining amount involved |
|---|--------------------------------|---|
| М | 599,093 | BOOK VALUE |
| N | 154,961 | BOOK VALUE |
| Р | 2,989,194 | BOOK VALUE |
| | | BOOK VALUE |
| Р | 212,017 | BOOK VALUE |
| N | 54,515 | BOOK VALUE |
| | Transaction type(a-r) M N P | Transaction type(a-r) M 599,093 N 154,961 P 2,989,194 P 212,017 |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | (e) Are all partners section 501(c)(3) organizations? | | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproprtionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene man part | j) eral or aging ener? | (k) Percentage ownership |
|---|--------------------------------|---|---|---|----|--|---|----------------------------------|----|---|---------------------|--|---------------------------------------|
| | | | , | Yes | No | | | Yes | No | | Yes | No | |
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Schedule R (Form 990) 2011

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

Software ID: Software Version:

EIN: 52-6043929

Name: AIR FORCE ASSOCIATION

Form 990, Schedule R, Part V - Transactions With Related Organizations

| | (a) Name of other organization | (b) Transaction type(a-r) | (c) A mount Involved (\$) | (d) Method of determining amount involved |
|-----|-----------------------------------|---------------------------------|------------------------------------|---|
| (1) | AFA VETERAN BENEFITS ASSOCIATION | М | 599,093 | BOOK VALUE |
| (2) | AFA VETERAN BENEFITS ASSOCIATION | N | 154,961 | BOOK VALUE |
| (3) | AFA VETERAN BENEFITS ASSOCIATION | Р | 2,989,194 | BOOK VALUE |
| (4) | | | | BOOK VALUE |
| (5) | AIR FORCE MEMORIAL FOUNDATION | Р | 212,017 | BOOK VALUE |
| (6) | AIR FORCE MEMORIAL FOUNDATION | N | 54,515 | BOOK VALUE |