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<p>Form <b>990</b></p> <p></p> <p>Department of the Treasury Internal Revenue Service</p>	<p><b>Return of Organization Exempt From Income Tax</b></p> <p><b>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)</b></p> <p>▶ The organization may have to use a copy of this return to satisfy state reporting requirements</p>	<p>OMB No 1545-0047</p> <p><b>2011</b></p> <p><b>Open to Public Inspection</b></p>
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<b>A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011</b>		<b>D Employer identification number</b>	
<b>B</b> Check if applicable <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending		52-2023392 <b>E Telephone number</b> (202) 872-5515 <b>G Gross receipts \$</b> 8,210,778	
<b>C Name of organization</b> WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL Doing Business As Number and street (or P O box if mail is not delivered to street address) Room/suite 1120 CONNECTICUT AVE NW NO 1000 City or town, state or country, and ZIP + 4 WASHINGTON, DC 20036			
<b>F Name and address of principal officer</b> PAMELA PRINCE-EASON 1120 CONNECTICUT AVE NW NO 1000 WASHINGTON, DC 20036		<b>H(a)</b> Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <b>H(b)</b> Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list (see instructions) <b>H(c)</b> Group exemption number ▶	
<b>I Tax-exempt status</b> <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) ◀ (insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			
<b>J Website:</b> ▶ WWW.WBENC.ORG			
<b>K Form of organization</b> <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		<b>L Year of formation</b> 1997	<b>M State of legal domicile</b> DC

<b>Part I</b>	<b>Summary</b>
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Activities & Governance	<b>1</b> Briefly describe the organization's mission or most significant activities THE WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL'S (WBENC) PROGRAMS EDUCATE THE GENERAL PUBLIC AND CORPORATIONS ON A SUBJECT BENEFICIAL TO THE COMMUNITY, NAMELY THE NEED TO FOSTER DIVERSITY AND ELIMINATE PREJUDICE AND DISCRIMINATION IN THE MARKETPLACE WBENC'S PROGRAMS NOT ONLY INSTRUCT AND TRAIN INDIVIDUALS DIRECTLY TO DEVELOP THEIR INDIVIDUAL CAPABILITIES, BUT ALSO INDIRECTLY BY WORKING WITH LOCAL ECONOMIC DEVELOPMENT ORGANIZATIONS AND CORPORATIONS IN ORDER TO ESTABLISH CAPACITY BUILDING PROGRAMS IN THEIR RESPECTIVE COMMUNITIES ON PROCUREMENT AND MARKETING		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a) . . . . .	<b>3</b>	61
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b) . . . . .	<b>4</b>	60
	<b>5</b> Total number of individuals employed in calendar year 2011 (Part V, line 2a) . . . .	<b>5</b>	18
	<b>6</b> Total number of volunteers (estimate if necessary) . . . . .	<b>6</b>	125
	<b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12 . . . .	<b>7a</b>	0
<b>b</b> Net unrelated business taxable income from Form 990-T, line 34 . . . . .	<b>7b</b>	0	
Revenue	<b>8</b> Contributions and grants (Part VIII, line 1h) . . . . .	<b>Prior Year</b>	<b>Current Year</b>
	<b>9</b> Program service revenue (Part VIII, line 2g) . . . . .	516,439	625,584
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . . . .	6,518,410	7,052,355
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	2,785	114
	<b>12</b> Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .	45,405	36,290
		7,083,039	7,714,343
Expenses	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . .	1,478,904	1,430,114
	<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4) . . . . .	0	0
	<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	1,666,765	1,910,900
	<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e) . . . . .	0	0
	<b>b</b> Total fundraising expenses (Part IX, column (D), line 25) <u>356,845</u>		
	<b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) . . . . .	3,047,473	3,209,823
	<b>18</b> Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	6,193,142	6,550,837
	<b>19</b> Revenue less expenses Subtract line 18 from line 12 . . . . .	889,897	1,163,506
Net Assets or Fund Balances		<b>Beginning of Current Year</b>	<b>End of Year</b>
	<b>20</b> Total assets (Part X, line 16) . . . . .	4,089,144	5,381,229
	<b>21</b> Total liabilities (Part X, line 26) . . . . .	2,111,963	2,240,542
	<b>22</b> Net assets or fund balances Subtract line 21 from line 20 . . . . .	1,977,181	3,140,687

<b>Part II</b>	<b>Signature Block</b>
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Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	***** Signature of officer			2012-11-14 Date	
	PAMELA PRINCE-EASON PRESIDENT/CEO Type or print name and title				
<b>Paid Preparer's Use Only</b>	Preparer's signature	HOLLY CAPORALE	Date	Check if self-employed <input type="checkbox"/>	Preparer's taxpayer identification number (see instructions) P00235685
	Firm's name (or yours if self-employed), address, and ZIP + 4	DROLET & ASSOCIATES PLLC 1901 L STREET NW 250 WASHINGTON, DC 20036			EIN 52-2057543
					Phone no (202) 822-0717

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . ☒ Yes ☐ No

Part IIIStatement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization’s mission

THE WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL'S (WBENC) PROGRAMS EDUCATE THE GENERAL PUBLIC AND CORPORATIONS ON A SUBJECT BENEFICIAL TO THE COMMUNITY, NAMELY THE NEED TO FOSTER DIVERSITY AND ELIMINATE PREJUDICE AND DISCRIMINATION IN THE MARKETPLACE WBENC'S PROGRAMS NOT ONLY INSTRUCT AND TRAIN INDIVIDUALS DIRECTLY TO DEVELOP THEIR INDIVIDUAL CAPABILITIES, BUT ALSO INDIRECTLY BY WORKING WITH LOCAL ECONOMIC DEVELOPMENT ORGANIZATIONS AND CORPORATIONS IN ORDER TO ESTABLISH CAPACITY BUILDING PROGRAMS IN THEIR RESPECTIVE COMMUNITIES ON PROCUREMENT AND MARKETING

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

If “Yes,” describe these new services on Schedule O

Yes

No

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

If “Yes,” describe these changes on Schedule O

Yes

No

4

Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 2,449,391 including grants of \$ 305,138 ) (Revenue \$ 3,814,232 )

NATIONAL CONFERENCE & BUSINESS FAIR - THE WOMEN IN BUSINESS CONFERENCE IS AN ANNUAL EVENT SPONSORED BY WBENC TO PROMOTE THE ORGANIZATION'S MISSION OF PROMOTING BUSINESS OPPORTUNITY FOR WOMEN THIS ANNUAL CONFERENCE AND BUSINESS FAIR BRINGS TOGETHER MAJOR CORPORATIONS INTERESTED IN BUILDING WORLD-CLASS SUPPLIER DIVERSITY PROGRAMS, AND THE WOMEN BUSINESS OWNERS WHO ARE SEEKING TO BREAK THROUGH THE BARRIERS, AMIDST THOUGHT LEADERS ON TRENDS IMPACTING CORPORATIONS' AND WOMEN-OWNED BUSINESSES' MUTUAL BUSINESS IN THE FUTURE WOMEN BUSINESS OWNERS HAVE THE OPPORTUNITY TO GENERATE BUSINESS ON THE SPOT WITH MAJOR CORPORATIONS OR TO INITIATE RELATIONSHIPS THAT WILL GENERATE BUSINESS IN THE FUTURE THE PROGRAM ALSO INCLUDES NETWORKING OPPORTUNITIES AND EDUCATIONAL PROGRAMS FOR BOTH CORPORATIONS AND WOMEN-OWNED BUSINESSES

4b

(Code ) (Expenses \$ 1,712,884 including grants of \$ 1,034,843 ) (Revenue \$ 6,750 )

ALLIANCE RELATIONSHIPS - WBENC CERTIFIES WOMEN BUSINESS OWNERS THROUGH A NATIONAL, WIDELY ACCEPTED THIRD-PARTY WOMEN BUSINESS OWNER CERTIFICATION STRUCTURE THE CERTIFICATION IS ACCEPTED BY NEARLY 700 CORPORATIONS, AS WELL AS GOVERNMENT ENTITIES AT THE STATE, LOCAL, AND FEDERAL LEVELS THE ALLIANCE RELATIONSHIPS PROGRAM PROMOTES AND ENSURES THE INTEGRITY OF WBENC'S CERTIFICATION STANDARDS TO THIS END THE PROGRAM REGULARLY REVIEWS AND MONITORS THE CERTIFICATION ACTIVITIES AND PRACTICES OF THE REGIONAL PARTNER ORGANIZATIONS (RPOS) CARRYING OUT THE CERTIFICATION OF WOMEN-OWNED BUSINESSES TO ENSURE THAT THEIR ACTIVITIES COMPLY WITH CURRENT WBENC CERTIFICATION STANDARDS AND PROCEDURES IN ADDITION, ALLIANCE RELATIONSHIPS WORK TO PROMOTE THE ADOPTION OF WBENC CERTIFICATION STANDARDS MORE BROADLY AMONG WOMEN BUSINESS OWNERS AND CORPORATIONS AS WELL AS SEEKING TO BUILD MUTUALLY BENEFICIAL RELATIONSHIPS WITH OTHER ORGANIZATIONS FOCUSED ON WOMEN'S BUSINESS ISSUES OR SUPPLIER DIVERSITY IN GENERAL

4c

(Code ) (Expenses \$ 223,223 including grants of \$ ) (Revenue \$ 3,231,400 )

MEMBERSHIP - CORPORATE MEMBERS ARE A KEY CONSTITUENCY IN EXPANDING OPPORTUNITIES FOR WOMEN'S BUSINESS ENTERPRISES AND ELIMINATING THE BARRIERS IN THE MARKETPLACE MEMBER CORPORATIONS ARE INTERESTED IN CREATING AND MAINTAINING BEST IN CLASS SUPPLIER DIVERSITY PROGRAMS FOR WOMEN BUSINESS OWNERS

(Code ) (Expenses \$ 805,586 including grants of \$ 90,133 ) (Revenue \$ )

THE WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL'S (WBENC) PROGRAMS EDUCATE THE GENERAL PUBLIC AND CORPORATIONS ON A SUBJECT BENEFICIAL TO THE COMMUNITY, NAMELY THE NEED TO FOSTER DIVERSITY AND ELIMINATE PREDJUDICE AND DISCRIMINATION IN THE MARKETPLACE WBENC'S PROGRAMS NOT ONLY INSTRUCT AND TRAIN INDIVIDUALS DIRECTLY TO DEVELOP THEIR INDIVIDUAL CAPABILITIES, BUT ALSO INDIRECTLY BY WORKING WITH LOCAL ECONOMIC DEVELOPMENT ORGANIZATIONS AND CORPORATIONS IN ORDER TO ESTABLISH CAPACITY BUILDING PROGRAMS IN THEIR RESPECTIVE COMMUNITIES ON PROCUREMENT AND MARKETING

4d

Other program services (Describe in Schedule O )

(Expenses \$ 805,586 including grants of \$ 90,133 ) (Revenue \$ )

4e

Total program service expenses

\$ 5,191,084

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? If "Yes," complete Schedule F, Part II and IV.		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? If "Yes," complete Schedule F, Part III and IV.		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H.		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i> . . . . .	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .	24d		
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	38	Yes	

<b>Part V</b> <b>Statements Regarding Other IRS Filings and Tax Compliance</b>			
Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/>			
		<b>Yes</b>	<b>No</b>
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	<b>1a</b>	9
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	<b>1b</b>	0
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1c</b>	Yes
<b>2a</b>	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	<b>2a</b>	18
<b>b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	<b>2b</b>	Yes
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year?	<b>3a</b>	No
<b>b</b>	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	<b>3b</b>	
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	<b>4a</b>	No
<b>b</b>	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	<b>5a</b>	No
<b>b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	<b>5b</b>	No
<b>c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	<b>5c</b>	
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	<b>6a</b>	No
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<b>6b</b>	
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>		
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	<b>7a</b>	Yes
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7b</b>	Yes
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	<b>7c</b>	No
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year.	<b>7d</b>	
<b>e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	<b>7e</b>	No
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<b>7f</b>	No
<b>g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<b>7g</b>	
<b>h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	<b>7h</b>	
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	<b>8</b>	
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>		
<b>a</b>	Did the organization make any taxable distributions under section 4966?	<b>9a</b>	
<b>b</b>	Did the organization make a distribution to a donor, donor advisor, or related person?	<b>9b</b>	
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter		
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12.	<b>10a</b>	
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	<b>10b</b>	
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter		
<b>a</b>	Gross income from members or shareholders.	<b>11a</b>	
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	<b>11b</b>	
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	<b>12a</b>	
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	<b>12b</b>	
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>		
<b>a</b>	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	<b>13a</b>	
<b>b</b>	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	<b>13b</b>	
<b>c</b>	Enter the aggregate amount of reserves on hand.	<b>13c</b>	
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year?	<b>14a</b>	No
<b>b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	<b>14b</b>	

Part VI

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year . . . . .		
1a	61		
b	Enter the number of voting members included in line 1a, above, who are independent . . . . .	1b	60
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . .	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .	5	No
6	Did the organization have members or stockholders? . . . . .	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following . . . . .		
a	The governing body? . . . . .	8a	Yes
b	Each committee with authority to act on behalf of the governing body? . . . . .	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates? . . . . .	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990 . . . . .		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .	12c	Yes
13	Did the organization have a written whistleblower policy? . . . . .	13	Yes
14	Did the organization have a written document retention and destruction policy? . . . . .	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? . . . . .		
a	The organization's CEO, Executive Director, or top management official . . . . .	15a	Yes
b	Other officers or key employees of the organization . . . . .	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) . . . . .		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed ▶
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶ THE ORGANIZATION 1120 CONNECTICUT AVE NW 1000 WASHINGTON, DC 20036 (202) 872-5515

Check if Schedule O contains a response to any question in this Part VII . . . . .

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

[illegible]



## Part VII

<b>1b</b>	<b>Sub-Total . . . . .</b>	<b>▼</b>			
<b>c</b>	<b>Total from continuation sheets to Part VII, Section A . . . . .</b>	<b>▼</b>			
<b>d</b>	<b>Total (add lines 1b and 1c) . . . . .</b>	<b>▼</b>	824,566	0	71,415

**2** Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. 5

		Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . .	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .	5	No

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
MANDALAY BAY RESORT & CASINO 3950 LAS VEGUS BLVD SOUTH LAS VEGAS, NV 89119	HOTEL/CONF	730,569
GAYLORD NATIONAL RESORT & CONVENTION CEN 201 WATERFORD STREET NATIONAL HARBOR, MD 90074	HOTEL/CONF	245,489
INNOVATIVE MARKETING AND DESIGN 3040 HIGHLANDS PARKWAY SUITE F SMYRNA, GA 30082	MARKETING	161,228

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►3

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues . . . . .	1b					
	c	Fundraising events . . . . .	1c	189,025				
	d	Related organizations . . . .	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	436,559				
	g	Noncash contributions included in lines 1a-1f \$ _____						
	h	Total. Add lines 1a-1f . . . . .		625,584				
Program Service Revenue			Business Code					
	2a	CONFERENCE REVENUE	900099	3,814,205	3,814,205			
	b	MEMBERSHIP DUES	900099	3,231,400	3,231,400			
	c	CERTIFICATION FEE	900099	6,750	6,750			
	d							
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f . . . . .		7,052,355				
Other Revenue	3	Investment income (including dividends, interest and other similar amounts) . . . . .		114			114	
	4	Income from investment of tax-exempt bond proceeds . .						
	5	Royalties . . . . .						
	6a	Gross rents	(i) Real	(ii) Personal				
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss) . . . . .						
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
	b	Less cost or other basis and sales expenses						
	c	Gain or (loss)						
	d	Net gain or (loss) . . . . .						
	8a	Gross income from fundraising events (not including \$ 189,025 of contributions reported on line 1c) See Part IV, line 18 . . . . .	a	532,725				
	b	Less direct expenses . . . . .	b	496,435				
	c	Net income or (loss) from fundraising events . .		36,290			36,290	
	9a	Gross income from gaming activities See Part IV, line 19 . . . . .	a					
	b	Less direct expenses . . . . .	b					
	c	Net income or (loss) from gaming activities . .						
10a	Gross sales of inventory, less returns and allowances . . . . .	a						
b	Less cost of goods sold . . . . .	b						
c	Net income or (loss) from sales of inventory . .							
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue . . . . .							
e	Total. Add lines 11a-11d . . . . .							
12	Total revenue. See Instructions . . . . .		7,714,343	7,052,355	0	36,404		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)  
Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	1,338,781	1,338,781		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	91,333	91,333		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	658,001	235,819	422,182	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	943,704	845,406	5,980	92,318
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	20,079	16,495	1,668	1,916
9	Other employee benefits	116,476	101,679	4,735	10,062
10	Payroll taxes	172,640	119,122	43,160	10,358
11	Fees for services (non-employees)				
a	Management				
b	Legal				
c	Accounting				
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	323,852	79,438	96,162	148,252
12	Advertising and promotion				
13	Office expenses	155,684	7,217	128,626	19,841
14	Information technology				
15	Royalties				
16	Occupancy	231,122	159,474	57,781	13,867
17	Travel	48,568	28,167	14,379	6,022
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	2,197,657	2,122,534	63,554	11,569
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	60,459		60,459	
23	Insurance	7,543		7,543	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
a	TEMPORARY HELP	84,748	15,684	33,914	35,150
b	TELECOMMUNICATION	58,043	14,883	38,036	5,124
c	DUES AND SUBSCRIPTIONS	10,514	7,684	710	2,120
d					
e					
f	All other expenses	31,633	7,368	24,019	246
25	Total functional expenses. Add lines 1 through 24f	6,550,837	5,191,084	1,002,908	356,845
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing . . . . .				1	
	2	Savings and temporary cash investments . . . . .			2,925,493	2	4,163,212
	3	Pledges and grants receivable, net . . . . .				3	
	4	Accounts receivable, net . . . . .			557,500	4	732,830
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .				6	
	7	Notes and loans receivable, net . . . . .				7	
	8	Inventories for sale or use . . . . .				8	
	9	Prepaid expenses and deferred charges . . . . .			342,036	9	320,766
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . .	10a	464,552			
	b	Less: accumulated depreciation . . . . .	10b	369,564	107,932	10c	94,988
	11	Investments—publicly traded securities . . . . .				11	
	12	Investments—other securities. See Part IV, line 11 . . . . .				12	
	13	Investments—program-related. See Part IV, line 11 . . . . .				13	
	14	Intangible assets . . . . .				14	
	15	Other assets. See Part IV, line 11 . . . . .			156,183	15	69,433
16	Total assets. Add lines 1 through 15 (must equal line 34) . . . . .			4,089,144	16	5,381,229	
Liabilities	17	Accounts payable and accrued expenses . . . . .			629,263	17	620,584
	18	Grants payable . . . . .				18	
	19	Deferred revenue . . . . .			1,318,675	19	1,486,788
	20	Tax-exempt bond liabilities . . . . .				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .				22	
	23	Secured mortgages and notes payable to unrelated third parties . . . . .				23	
	24	Unsecured notes and loans payable to unrelated third parties . . . . .				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .			164,025	25	133,170
	26	Total liabilities. Add lines 17 through 25 . . . . .			2,111,963	26	2,240,542
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets . . . . .			839,256	27	1,729,175
	28	Temporarily restricted net assets . . . . .			1,064,825	28	1,338,412
	29	Permanently restricted net assets . . . . .			73,100	29	73,100
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds . . . . .				30	
	31	Paid-in or capital surplus, or land, building or equipment fund . . . . .				31	
	32	Retained earnings, endowment, accumulated income, or other funds . . . . .				32	
	33	Total net assets or fund balances . . . . .			1,977,181	33	3,140,687
34	Total liabilities and net assets/fund balances . . . . .			4,089,144	34	5,381,229	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	7,714,343
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,550,837
3	Revenue less expenses Subtract line 2 from line 1	3	1,163,506
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,977,181
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	3,140,687

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A  
(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public  
Inspection

Name of the organization WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL	Employer identification number 52-2023392
--	--

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E )

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )

10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	3,348,801	3,739,906	3,523,261	3,608,814	3,856,984	18,077,766
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	3,348,801	3,739,906	3,523,261	3,608,814	3,856,984	18,077,766
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						18,077,766

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	3,348,801	3,739,906	3,523,261	3,608,814	3,856,984	18,077,766
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	20,506	25,906	3,631	2,785	114	52,942
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets						
11 Total support (Add lines 7 through 10)						18,130,708

12 Gross receipts from related activities, etc (See instructions )

1220,906,112

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	99 710 %
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15	99 650 %
16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization		
b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization		
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions		

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)  
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage			
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15		
16 Public support percentage from 2010 Schedule A, Part III, line 15	16		

Section D. Computation of Investment Income Percentage			
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17		
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18		
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization			
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization			
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions			



**Part IV**

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

Additional Data

Software ID:  
Software Version:  
EIN: 52-2023392  
Name: WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Form 990, Special Condition Description:

Special Condition Description
-------------------------------

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services
(Code ) (Expenses \$ 805,586 including grants of \$ 90,133 ) (Revenue \$ ) THE WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL'S (WBENC) PROGRAMS EDUCATE THE GENERAL PUBLIC AND CORPORATIONS ON A SUBJECT BENEFICIAL TO THE COMMUNITY, NAMELY THE NEED TO FOSTER DIVERSITY AND ELIMINATE PREDJUDICE AND DISCRIMINATION IN THE MARKETPLACE WBENC'S PROGRAMS NOT ONLY INSTRUCT AND TRAIN INDIVIDUALS DIRECTLY TO DEVELOP THEIR INDIVIDUAL CAPABILITIES, BUT ALSO INDIRECTLY BY WORKING WITH LOCAL ECONOMIC DEVELOPMENT ORGANIZATIONS AND CORPORATIONS IN ORDER TO ESTABLISH CAPACITY BUILDING PROGRAMS IN THEIR RESPECTIVE COMMUNITIES ON PROCUREMENT AND MARKETING

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LAURA K TAYLOR CHAIR EFF 4/2011	1 00	X		X				0	0	0
KIMBERLY BROWN DIRECTOR	1 00	X						0	0	0
KATHY HOMEYER TREASURER	1 00	X						0	0	0
THASUNDA BROWN-DUCKETT DIRECTOR	1 00	X						0	0	0
LYNN A BOCCIO DIRECTOR	1 00	X						0	0	0
DONNA DONATO DIRECTOR	1 00	X						0	0	0
MARTHA ARTILES DIRECTOR	1 00	X						0	0	0
SCOTT BUCHANAN DIRECTOR	1 00	X						0	0	0
BARBARA A CARBONE DIRECTOR	1 00	X						0	0	0
REBECCA BOENIGK DIRECTOR	1 00	X						0	0	0
GRETA DAVIS DIRECTOR	1 00	X						0	0	0
BENITA FORTNER VICE CHAIR	1 00	X						0	0	0
SHARI FRANCIS DIRECTOR	1 00	X						0	0	0
DONNA ERHARDT DIRECTOR	1 00	X						0	0	0
THERESA HARRISON DIRECTOR	1 00	X						0	0	0
BRIDGET KOSTELNIK DIRECTOR	1 00	X						0	0	0
BARBARA KUBIKI-HICKS DIRECTOR	1 00	X						0	0	0
NANNETTE LAWSON KELLEY DIRECTOR	1 00	X						0	0	0
RUBY MCCLEARY DIRECTOR	1 00	X						0	0	0
CARLA TRACI PRESTON DIRECTOR	1 00	X						0	0	0
DIANE PINKNEY DIRECTOR	1 00	X						0	0	0
MICHAEL ROBINSON DIRECTOR	1 00	X						0	0	0
ROSEMARIE SCHMIDT DIRECTOR	1 00	X						0	0	0
LYNN SCOTT DIRECTOR	1 00	X						0	0	0
SHARON BURTON DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CHERYL STEVENS DIRECTOR - IMMEDIATE PAST CHAIR	1 00	X		X				0	0	0
MARY TACHER DIRECTOR	1 00	X						0	0	0
HOLLI DORR DIRECTOR	1 00	X						0	0	0
AL WILLIAMS DIRECTOR	1 00	X						0	0	0
JULIE COPELAND DIRECTOR	1 00	X						0	0	0
BEVERLY WILLIAMSON DIRECTOR	1 00	X						0	0	0
RANJINI PODDAR DIRECTOR	1 00	X						0	0	0
TARA ABRAHAM DIRECTOR	1 00	X						0	0	0
PATRICIA RODRIGUEZ-CHRISTIAN DIRECTOR	1 00	X						0	0	0
CHERYL SNEAD DIRECTOR	1 00	X						0	0	0
LYNNE MARIE FINN DIRECTOR	1 00	X						0	0	0
DIANE MCCLELLAND DIRECTOR	1 00	X						0	0	0
BLANCA ROBINSON DIRECTOR	1 00	X						0	0	0
PAMELA O'ROURKE DIRECTOR	1 00	X						0	0	0
JOHNNIE BOOKER DIRECTOR	1 00	X						0	0	0
GINGER CONRAD DIRECTOR	1 00	X						0	0	0
REA WALDON DIRECTOR	1 00	X						0	0	0
CAROL DOUGAL DIRECTOR	1 00	X						0	0	0
DEBBIE HURST DIRECTOR	1 00	X						0	0	0
LISA HANLON DIRECTOR	1 00	X						0	0	0
BETSY HOSICK DIRECTOR	1 00	X						0	0	0
GERI SWIFT DIRECTOR	1 00	X						0	0	0
DEBRA JENNINGS JOHNSON DIRECTOR	1 00	X						0	0	0
MARIANNE STROBEL DIRECTOR	1 00	X						0	0	0
HOWARD THOMPSON DIRECTOR	1 00	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
FARRYN MELTON DIRECTOR	1 00	X						0	0	0
LYNTHIA ROMNEY DIRECTOR	1 00	X						0	0	0
MARSHA FIRESTONE DIRECTOR	1 00	X						0	0	0
SUSAN REPKA DIRECTOR	1 00	X						0	0	0
SUSAN RITTSCHER DIRECTOR	1 00	X						0	0	0
BRIDGET KOSTLENIK DIRECTOR	1 00	X						0	0	0
DEBRA CLARK STEWART DIRECTOR	1 00	X						0	0	0
JEFF JONES DIRECTOR	1 00	X						0	0	0
ELLA KOSCIK DIRECTOR	1 00	X						0	0	0
MICHELLE RICHARDS DIRECTOR	1 00	X						0	0	0
MICHELLE ROBINSON SECRETARY	1 00	X						0	0	0
JORGE ROMERO DIRECTOR	1 00	X						0	0	0
TONIA SMITH DIRECTOR	1 00	X						0	0	0
GAIL WARRIOR DIRECTOR	1 00	X						0	0	0
NANCY WILLIAMS DIRECTOR	1 00	X						0	0	0
PAMELA PRINCE-EASON PRES & CEO EFF 4/1/11	40 00			X				187,500	0	32,615
LINDA DENNY PRES & CEO THRU 4/15/11	40 00			X				192,423	0	15,459
LYNN GROSSMAN QUINN CHIEF OPERATING OFFICER	40 00			X				215,000	0	15,004
CRISTY MCCULLOUGH ASSIST VP-MARKETING, COMU	40 00					X		120,568	0	6,404
VALERIE BUNNS DIRECTOR OF FINANCE & OPS	40 00					X		109,075	0	1,933

SCHEDULE D

(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b**  
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2011

Open to Public  
Inspection

**Name of the organization**  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

**Employer identification number**  
52-2023392

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_

4

Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ \_\_\_\_\_

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1▶ \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X▶ \$ \_\_\_\_\_

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1▶ \$ \_\_\_\_\_

b

Assets included in Form 990, Part X▶ \$ \_\_\_\_\_

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- ☐ Public exhibition
- ☐ Loan or exchange programs
- ☐ Scholarly research
- ☐ Other
- ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance . . . . .	73,100	73,100	73,100	73,100	
b Contributions . . . . .					
c Investment earnings or losses . . . . .			3,631	9,737	
d Grants or scholarships . . . . .				9,737	
e Other expenditures for facilities and programs . . . . .			3,631		
f Administrative expenses . . . . .					
g End of year balance . . . . .	73,100	73,100	73,100	73,100	

2 Provide the estimated percentage of the year end balance held as

- a Board designated or quasi-endowment ▶
- b Permanent endowment ▶ 100 000 %
- c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations . . . . .	3a(i)	No
(ii) related organizations . . . . .	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .	3b	

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land . . . . .				
b Buildings . . . . .				
c Leasehold improvements . . . . .		35,580		35,580
d Equipment . . . . .		279,659	257,464	22,195
e Other . . . . .		149,313	112,100	37,213
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . . ▶				94,988





Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	7,714,343
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,550,837
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,163,506
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,163,506

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements . . . . .	1	8,894,955
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments . . . . .	2a	
b	Donated services and use of facilities . . . . .	2b	684,177
c	Recoveries of prior year grants . . . . .	2c	
d	Other (Describe in Part XIV) . . . . .	2d	496,435
e	Add lines 2a through 2d . . . . .	2e	1,180,612
3	Subtract line 2e from line 1 . . . . .	3	7,714,343
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	
b	Other (Describe in Part XIV) . . . . .	4b	
c	Add lines 4a and 4b . . . . .	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . .	5	7,714,343

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements . . . . .	1	7,731,449
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities . . . . .	2a	684,177
b	Prior year adjustments . . . . .	2b	
c	Other losses . . . . .	2c	
d	Other (Describe in Part XIV) . . . . .	2d	496,435
e	Add lines 2a through 2d . . . . .	2e	1,180,612
3	Subtract line 2e from line 1 . . . . .	3	6,550,837
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	
b	Other (Describe in Part XIV) . . . . .	4b	
c	Add lines 4a and 4b . . . . .	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . .	5	6,550,837

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE ENDOWMENT EARNINGS ARE TO BE USED FOR SCHOLARSHIPS UNDER THE DOROTHY BROTHERS SCHOLARSHIP FUND
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	WBENC REQUIRES THAT A TAX POSITION BE RECOGNIZED OR DERECOGNIZED BASED ON A "MORE-LIKELY-THAN-NOT" THRESHOLD. THIS APPLIES TO POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. WBENC DOES NOT BELIEVE ITS FINANCIAL STATEMENTS INCLUDE, OR REFLECT, ANY UNCERTAIN TAX POSITIONS AS OF DECEMBER 31, 2010, THE STATUTE OF LIMITATIONS FOR TAX YEARS 2007 THROUGH 2009 REMAINS OPEN WITH THE U.S. FEDERAL JURISDICTION AND THE VARIOUS STATES AND LOCAL JURISDICTIONS IN WHICH WBENC FILES TAX RETURNS.
PART XII, LINE 2D - OTHER ADJUSTMENTS		SALUTE EXPENSES \$496,435
PART XIII, LINE 2D - OTHER ADJUSTMENTS		SALUTE EXPENSES \$496,435

SCHEDULE G  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Supplemental Information Regarding  
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,  
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public  
Inspection

Name of the organization  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Employer identification number  
52-2023392

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and e-mail solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☐ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total . . . . . ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

Revenue		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		<u>SALUTE</u>			(Add col (a) through col (c))
		(event type)	(event type)	(total number)	
	1	Gross receipts . . . .	721,750		721,750
	2	Less Charitable contributions . . . .	189,025		189,025
	3	Gross income (line 1 minus line 2) . . . .	532,725		532,725
Direct Expenses	4	Cash prizes . . . .			
	5	Non-cash prizes . . . .			
	6	Rent/facility costs . . . .			
	7	Food and beverages . . . .	145,708		145,708
	8	Entertainment . . . .			
	9	Other direct expenses . . . .	350,727		350,727
	10	Direct expense summary Add lines 4 through 9 in column (d) . . . . . ►			
	11	Net income summary Combine lines 3 and 10 in column (d). . . . . ►			
					( 496,435 )
					36,290

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
	1	Gross revenue . . . . .			
Direct Expenses	2	Cash prizes . . . . .			
	3	Non-cash prizes . . . . .			
	4	Rent/facility costs . . . . .			
	5	Other direct expenses . . . . .			
	6	Volunteer labor . . . . .	<input type="checkbox"/> Yes ..... <input type="checkbox"/> No	<input type="checkbox"/> Yes ..... <input type="checkbox"/> No	<input type="checkbox"/> Yes ..... <input type="checkbox"/> No
	7	Direct expense summary Add lines 2 through 5 in column (d) . . . . . ►			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) . . . . . ►			
					( )

9 Enter the state(s) in which the organization operates gaming activities \_\_\_\_\_

a Is the organization licensed to operate gaming activities in each of these states? . . . . . ☐ Yes ☐ No

b If "No," Explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☐ No

b If "Yes," Explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- 11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No
- 12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16

Gaming manager information

Name

Gaming manager compensation

\$

Description of services provided

☐ Director/officer

☐ Employee

☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV

Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule I  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public  
Inspection

Employer identification number  
52-2023392

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . . . ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . ▶

14

3

Enter total number of other organizations listed in the line 1 table . . . . . ▶

**Part III**

**Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) EXECUTIVE SCHOLARSHIPS	20	91,333			

**Part IV**

**Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
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Software ID:  
Software Version:  
EIN: 52-2023392  
Name: WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ASTRA WOMEN'S BUSINESS ALLIANCE5 CENTERPOINTE DRIVE SUITE 400 LAKE OSWEGO, OR 97035	93-1268428	501(C)(3)	65,350		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)
CENTER FOR WOMEN & ENTERPRISE24 SCHOOL STREET SUITE 700 BOSTON, MA 02108	04-3256236	501(C)(3)	43,121		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
GREATER WOMEN'S BUSINESS COUNCIL1201 PEACHTREE STREET NE 400 COLONY SQUARE STE 200 ATLANTA,GA 30361	58-2546664	501(C)(3)	92,392		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)
WOMEN'S BUSINESS ENTERPRISE COUNCIL - GREAT LAKES2002 HOGBACK ROAD SUITE 12 ANN ARBOR,MI 48105	38-2571135	501(C)(3)	63,619		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)



**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
WOMEN PRESIDENTS' EDUCATIONAL ORGNY155 E 55TH STREET SUITE 4H NEW YORK, NY 10022	13-4068968	501(C)(3)	98,005		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS
WOMEN PRESIDENTS' EDUCATIONAL ORGDC1120 CONNECTICUT AVE NW SUITE 1000 WASHINGTON, DC 20036	52-2023392	501(C)(3)	62,179		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
WOMEN'S BUSINESS COUNCIL - SOUTHWEST2201 NORTH COLLINS SUITE 158 ARLINGTON, TX 76011	75-2587342	501(C)(3)	93,931		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS
WOMEN'S BUSINESS DEVELOPMENT CENTERFL13155 SW 134 STREET SUITE 205 MIAMI, FL 33186	65-0888472	501(C)(3)	49,039		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
WOMEN'S BUSINESS DEVELOPMENT CENTER18 SOUTH MICHIGAN SUITE 400 CHICAGO, IL 60603	36-3488628	501(C)(3)	138,340		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)
WOMEN'S BUSINESS ENTERPRISE ALLIANCE9800 NORTHWEST FREEWAY SUITE 120 HOUSTON, TX 77092	76-0458227	501(C)(3)	62,114		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
WOMEN'S BUSINESS ENTERPRISE COUNCIL - SOUTH 2800 VETERANS MEMORIAL BLVD SUITE 180 METAIRE, LA 70002	72-1282436	501(C)(3)	56,984		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)
WOMEN'S BUSINESS ENTERPRISE COUNCIL - PADENJ 1315 WALNUT STREET SUITE 1116 PHILADELPHIA, PA 19107	23-2810092	501(C)(3)	61,801		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS (RECIPIENT ORGANIZATION IS A DIRECTOR ON THE BOARD OF DIRECTORS, SEE SCHEDULE L)

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
WOMEN'S BUSINESS ENTERPRISE COUNCIL - WEST 840 E MCKELLIP ROAD SUITE 107 MESA, AZ 85203	86-0993983	501(C)(3)	377,662		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS
WOMEN'S BUSINESS COUNCIL - OHIO RIVER VALLEY 3458 READING ROAD CINCINNATI, OH 45229	31-0565428	501(C)(3)	74,244		FMV		TO COMPENSATE FOR COSTS INCURRED RELATED TO WORK ON BEHALF OF THE WBENC CERTIFICATION PROCESS

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Employer identification number  
52-2023392

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	<div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div></div> <div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div></div> <div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div></div> <div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	<div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Written employment contract</div></div> <div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div></div> <div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	Yes
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a	The organization?	5a	No
b	Any related organization?	5b	No
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	No
b	Any related organization?	6b	No
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	Yes
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

[illegible]

**Part III**   **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	PART I, LINES 4A-B	PART I, LINE 4A DENNY RECEIVED SEVERANCE OF \$105,000. PART I, LINES 4A-B PART I, LINE 4B BOTH EASON & DENNY PARTICIPATED IN A SUPPLEMENTAL RETIREMENT PLAN. THE ORGANIZATION CONTRIBUTED \$29,997 AND \$9,999 FOR EASON & DENNY, RESPECTIVELY.
	PART I, LINE 7	QUINN AND DENNY BOTH RECEIVED A BONUS.



Schedule L  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Transactions with Interested Persons  
▶ Complete if the organization answered  
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,  
or Form 990-EZ, Part V lines 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047  
**2011**  
Open to Public Inspection

Name of the organization  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Employer identification number  
52-2023392

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).  
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$

Part II Loans to and/or From Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c)Original principal amount	(d)Balance due	(e) In default?		(f) Approved by board or committee?		(g)Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total . . . . . ▶ \$										

Part III Grants or Assistance Benefitting Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)Amount of grant or type of assistance

**Part IV**

**Business Transactions Involving Interested Persons.**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No

**Part V**

**Supplemental Information**  
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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Additional Data

Software ID:

Software Version:

EIN: 52-2023392

Name: WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction \$	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
ASTRA WOMEN'S BUSINESS ALLIANCE	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	65,351	GRANTS		No
GREATER WOMEN'S BUSINESS COUNCIL	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	92,392	GRANTS		No
WOMEN PRESIDENTS' EDUCATIONAL ORGANIZATION-NY	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	98,005	GRANTS		No
WOMEN'S BUSINESS COUNCIL - SOUTHWEST	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	93,931	GRANTS		No
WOMEN'S BUSINESS DEVELOPMENT CENTER - FLORIDA	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	49,039	GRANTS		No
WOMEN'S BUSINESS DEVELOPMENT CENTER - ILLINOIS	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	138,341	GRANTS		No
WOMEN'S BUSINESS ENTERPRISE ALLIANCE	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	62,114	GRANTS		No
WOMEN'S BUSINESS ENTERPRISE COUNCIL - PADENJ	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	61,801	GRANTS		No
CENTER FOR WOMEN & ENTERPRISE	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	43,121	GRANTS		No
WOMEN'S BUSINESS COUNCIL - OHIO RIVER VALLEY	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	74,245	GRANTS		No
WOMEN'S BUSINESS ENTERPRISE COUNCIL - SOUTH	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	56,984	GRANTS		No
WOMEN'S BUSINESS ENTERPRISE COUNCIL - GREAT LAKES	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	63,619	GRANTS		No

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction \$	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
WOMEN'S BUSINESS ENTERPRISE COUNCIL - WEST	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	377,662	GRANTS		No
WOMEN PRESIDENTS' EDUCATIONAL ORGANIZATION-DC	EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS	62,179	GRANTS		No

**SCHEDULE O**  
(Form 990 or 990-EZ)Department of the Treasury  
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ****Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.****▶ Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

**2011****Open to Public  
Inspection**Name of the organization  
WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL**Employer identification number**

52-2023392

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 2	BECAUSE THEY ARE CORPORATIONS, ORGANIZATIONS THAT ARE ON THE BOARD OF DIRECTORS SOMETIMES ENTER INTO BUSINESS TRANSACTIONS WITH OTHER ORGANIZATIONS THAT ARE ALSO ON THE BOARD OF DIRECTORS
	FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION WAS ESTABLISHED AS A NOT-FOR-PROFIT CORPORATION WITH CORPORATE MEMBERS
	FORM 990, PART VI, SECTION A, LINE 7A	TWO-THIRDS OF THE BOARD OF DIRECTORS ARE ELECTED BY THE MEMBER CORPORATIONS
	FORM 990, PART VI, SECTION B, LINE 11	FORM 990 IS REVIEWED BY THE PRESIDENT/CEO AND THE AUDIT COMMITTEE, ON BEHALF OF THE BOARD OF DIRECTORS, BEFORE FILING
	FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION'S CONFLICT OF INTEREST POLICY REQUIRES DIRECTORS TO DISCLOSE ANY SITUATION THAT MAY RAISE A POTENTIAL CONFLICT OF INTEREST THE EMPLOYEE HANDBOOK DISCUSSES EMPLOYEES' RESPONSIBILITIES REGARDING POTENTIAL CONFLICTS OF INTEREST
	FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION OF THE TOP MANAGEMENT OFFICIAL IS DETERMINED BASED ON MARKET RATES AND APPROVED BY THE BOARD OF DIRECTORS A SUBCOMMITTEE OF THE BOARD OF DIRECTORS, THE COMPENSATION COMMITTEE, CONDUCTS A PERIODIC SALARY SURVEY THROUGH AN INDEPENDENT CONTRACTOR TO DETERMINE MARKET COMPARABILITY FOR THE SALARIES OF OTHER KEY EMPLOYEES
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST