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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning , 2011, and ending , 20

B Check if applicable:
- ☐ Address change
- ☑ Name change
- ☐ Initial return
- ☐ Terminated
- ☐ Amended return
- ☐ Application pending

C Name of organization **AIDS United**

Doing Business As

Number and street (or P.O box if mail is not delivered to street address): **1424 K Street NW**

Room/suite: **Ste 200**

City or town, state or country, and ZIP + 4: **Washington, DC 20005**

D Employer identification number: **52-1706646**

E Telephone number: **202-408-4848**

G Gross receipts $ **23,480,728.**

F Name and address of principal officer: **Victor Barnes, Interim President & CEO**
c/o AIDS United, 1424 K St., NW - Suite 200, Washington, DC 20005

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status: ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ **www.aidsunited.org**

K Form of organization: ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: **1990**

M State of legal domicile: **OH**

Part I Summary

1	Briefly describe the organization's mission or most significant activities: **The mission of AIDS United (AU) is to end the AIDS epidemic in the United States. AU's mission is in direct alignment with the National HIV/AIDS Strategy. AU will achieve its mission by reducing new HIV infections; increasing access to care and retention in care for people living with HIV/AIDS; reducing health disparities by advancing policy and programmatic reform; and achieving a coordinated national response to the HIV epidemic**		
2	Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.		
3	Number of voting members of the governing body (Part VI, line 1a)	3	21
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	21
5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	132
6	Total number of volunteers (estimate if necessary)	6	21
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.

		Prior Year	Current Year
8	Contributions and grants (Part VIII, line 1h)	13,795,513.	16,182,336
9	Program service revenue (Part VIII, line 2g)	0.	316,398.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	507,304.	262,667.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	12,685.	104,637.
12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	14,315,502.	16,866,038.
13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	7,258,459.	8,943,514.
14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	2,758,749.	3,732,037.
16a	Professional fundraising fees (Part IX, column (A), line 11e)	22,399.	20,605.
b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 893,569.		
17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	1,803,173.	2,581,243.
18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	11,842,780.	15,277,399.
19	Revenue less expenses. Subtract line 18 from line 12	2,472,722.	1,588,639.

		Beginning of Current Year	End of Year
20	Total assets (Part X, line 16)	14,866,026.	15,989,085.
21	Total liabilities (Part X, line 26)	2,710,694.	3,900,981.
22	Net assets or fund balances. Subtract line 21 from line 20	12,155,332.	12,088,104.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer — Date: 8/7/12

Victor A. Barnes, Interim President & CEO
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
Kathleen M. Flaherty, CPA	Kathleen M. Flaherty CPA	8/2/12		
Firm's name ▶ Matthews, Carter and Boyce, P.C.			Firm's EIN ▶	
Firm's address ▶ 11320 Random Hills Rd , Suite 600, Fairfax, VA 22030-7427			Phone no.	703-218-3600

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

G18 15

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III . . . . . ☑

1 Briefly describe the organization's mission:

The mission of AIDS United (AU) is to end the AIDS epidemic in the United States. AU's mission is in direct alignment with the National HIV/AIDS Strategy. AU will achieve its mission by reducing new HIV infections through a combination of behavioral, biomedical, and structural strategies; increasing access to care and retention in care for people living with HIV/AIDS; reducing health disparities by advancing policy and programmatic reform; and achieving a coordinated national response to the HIV epidemic.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses $ 6,803,122. including grants of $ 5,306,844.) (Revenue $ 0.)

Access to Care: The Access to Care (A2C) initiative was launched in 2009 with a catalytic grant from Bristol Myers Squibb and is now supported by almost a dozen private sector contributors such as the Ford Foundation, and has a public partnership component with the Corporation for National and Community Service through the Social Innovation Fund (SIF). The overarching goal of the initiative is to increase the access to and utilization of high-quality primary health care and HIV-specialty care for people living with HIV/AIDS who know their status but are not receiving care. The intent of this work is to support collaborative efforts that have a high level of readiness to institute systems change efforts to improve care access and utilization. AIDS United (AU) supports 11 community collaborations working to strengthen service systems and address barriers that affect people's readiness or ability to participate in health care, especially those within marginalized populations with limited access to medical care. Grants range in size from $200,000 - $800,000 annually. AU manages a national evaluation process, provides technical assistance, and convenes grantees annually for skills-building and sharing best practices. SIF projects within the A2C portfolio help break barriers to health care for people living with HIV/AIDS and spurs systemic shifts to create primary health care and HIV-specialty care. The SIF component of the program requires a 1:1 cash match from AU and a local match from the local projects ultimately leveraging the federal dollars 2:1

4b (Code:) (Expenses $ 1,880,952 including grants of $ 1,400,000) (Revenue $ 0.)

Southern REACH (Regional Expansion of Access and Capacity to address HIV/AIDS): Southern REACH is a grantmaking and capacity-building initiative supporting community-based organizations (CBOs) in nine Southern states (AL, AR, GA, FL, LA, MS, NC, SC and TN). The goal is to protect and advance the health, human rights, and dignity of persons most affected by HIV/AIDS in the Southern United States. Through Southern REACH, in partnership with the Ford Foundation, AIDS United (AU) has awarded five rounds of grants totaling nearly $7 million. Since 2010, grants have solely focused on HIV/AIDS policy advocacy with a subset of grantees receiving technical assistance to strengthen organizational infrastructure. Earlier grants also supported programmatic capacity building, organizational capacity building, and public policy advocacy activities.

4c (Code:) (Expenses $ 1,838,743 including grants of $ 1,382,845) (Revenue $ 0.)

Grants Program, Community Partnership Expansion, and Technical Assistance: AIDS United (AU) has a network of Community Partnerships (CPs) across the country that are locally governed HIV/AIDS grantmaking entities. AU provides Challenge Grants of up to $55,000 annually that are typically matched 2:1 (two local dollars for every one dollar from AU). In turn, Community Partnerships award grants to community-based organizations that provide HIV prevention, care and/or supportive services to the most impacted and/or underserved populations in their geographic regions. AU has expanded the Community Partnership sites to create a sustainable presence across the United States, including the Deep South, where the HIV/AIDS epidemic is growing rapidly. AU's Puerto Rico HIV/AIDS Grants Initiative provides grants for HIV prevention programs in the U.S. territory. These organizations receive grants ranging from $10,000 to $25,000 for a one-year grant period. Organizations receiving grants from either the Community Partnerships or directly from AU are eligible to receive technical assistance to ensure they are able to successfully meet the goals of their funded project. Occasionally AU receives requests by external entities to engage AU or specific staff in a fee-for-service agreement for a specific scope of work that is not otherwise covered by other private restricted income sources.

4d Other program services (Describe in Schedule O.)
(Expenses $ 3,861,013 including grants of $ 853,825.) (Revenue $ 0.)

4e **Total program service expenses** ▶ $14,383,830

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	✓	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	✓	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		✓
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	✓	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6	✓	
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		✓
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		✓
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		✓
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	✓	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	✓	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		✓
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		✓
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		✓
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	✓	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	✓	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a	✓	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		✓
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		✓
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		✓
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		✓
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		✓
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		✓
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17	✓	
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18	✓	
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		✓
20 a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		✓
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	✓	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		✓
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25*	24a		✓
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		✓
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		✓
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		✓
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		✓
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		✓
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		✓
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		✓
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34		✓
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		✓
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		✓
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . . ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	58		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		✓	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	132		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b		✓	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* (see instructions) . .				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?	3a			✓
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*	3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a			✓
b	If "Yes," enter the name of the foreign country: ▶ ---------- See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .	5a			✓
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			✓
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?	6a			✓
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?	7a			✓
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			✓
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			✓
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f			✓
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8			
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the organization make any taxable distributions under section 4966?	9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b			
10	**Section 501(c)(7) organizations.** Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities .	10b			
11	**Section 501(c)(12) organizations.** Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year . .	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state?	13a			
	Note. See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a			✓
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O* .	14b			

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI . . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year . . If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	1a	21		
b	Enter the number of voting members included in line 1a, above, who are independent .	1b	21		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2			✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .	3			✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		✓	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5			✓
6	Did the organization have members or stockholders?	6			✓
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a			✓
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b			✓
8	*Did the organization contemporaneously document the meetings held or written actions undertaken during* the year by the following:				
a	The governing body?	8a		✓	
b	Each committee with authority to act on behalf of the governing body?	8b		✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*	9			✓

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		✓
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	✓	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	✓	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	✓	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	✓	
13	Did the organization have a written whistleblower policy?	13	✓	
14	Did the organization have a written document retention and destruction policy?	14	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	✓	
b	Other officers or key employees of the organization	15b	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		✓
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ **see attached schedule O**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☑ Own website ☐ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶ **Victor Barnes c/o AIDS United, 1424 K St. NW - Suite 200, Washington, DC 20005, (202) 408-4848**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII . . . . . ☑

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Mark Ishaug President & CEO - Incoming	40			✓				192,468.	0.	21,186.
(2) Kandy Ferree President & CEO - Outgoing	40			✓				131,854.	0.	10,593.
(3) Victor Barnes Senior Vice President of External Affairs	40			✓				164,955.	0.	21,451.
(4) Vignetta Charles Senior Vice President of Programs & Evaluation	40			✓				124,742.	0.	22,313.
(5) Bryan Wilt Chief Fiscal Officer	40			✓				104,121.	0.	10,469.
(6) Ronald Johnson Vice President of Policy & Advocacy	40					✓		123,428.	0.	20,355.
(7) Matthew Kessler Vice President of Operations	40					✓		100,905.	0.	13,892.
(8) Susan Klooz Chair	2	✓		✓				0.	0.	0.
(9) Denise M. Clark Chair Emeritus	2	✓		✓				0	0.	0.
(10) Celia Maxwell Vice Chair	2	✓		✓				0.	0.	0.
(11) Rick Gomez Treasurer	2	✓		✓				0	0.	0.
(12) Christopher A. Barker Secretary	2	✓		✓				0.	0.	0.
(13) Paurvi Bhatt Trustee	2	✓						0.	0.	0.
(14) Douglas Brooks Trustee	2	✓						0.	0.	0.

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) Donald W. Bohn Trustee	2	✓						0.	0.	0.
(16) Katy Caldwell Trustee	2	✓						0.	0.	0.
(17) Scott Campbell Trustee	2	✓						0.	0.	0.
(18) William H. Collier Trustee	2	✓						0.	0.	0.
(19) Magnolia A. Contreras Trustee	2	✓						0.	0.	0.
(20) Jill DeSimone Trustee	2	✓						0.	0.	0.
(21) Amy Flood Trustee	2	✓						0.	0.	0.
(22) Marjorie Hill Trustee	2	✓						0.	0.	0.
(23) David Jensen Trustee	2	✓						0.	0.	0.
(24) Valerie Montgomery Rice Trustee	2	✓						0.	0.	0.
(25) Mary Lou Moreno Trustee	2	✓						0.	0.	0.
1b Sub-total . . . . . ▶								942,473.	0.	120,259.
c Total from continuation sheets to Part VII, Section A . . . . . ▶								0.	0.	0.
d Total (add lines 1b and 1c) . . . . . ▶								942,473.	0.	120,259.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 7

		Yes	No
3	Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*		✓
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	✓	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*		✓

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Jemal's Orme, LLC, c/o Douglas Development Corp., 702 H St. NW #400, Washington, DC 200001	lease of office space	165,240.
Vornado/Charles E. Smith, LP, PO Box 642773, Pittsburgh, PA 15264-2773	lease of office space	103,914.

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 2

Part VII Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continuation sheet)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(26) Blanca Ortiz Trustee	2	☑						0	0	0
(27) Glen Pietrandoni Trustee	2	☑						0	0	0
(28) Kathy Watt Trustee	2	☑						0	0	0
(29)										
(30)										
(31)										
(32)										
(33)										
(34)										
(35)										
(36)										
(37)										
(38)										
(39)										
(40)										
(41)										
(42)										
	Sub-Total continuation sheet							0	0	0

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a 104,937.				
	b	Membership dues	1b 0.				
	c	Fundraising events	1c 290,940.				
	d	Related organizations	1d 0.				
	e	Government grants (contributions)	1e 3,124,095.				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 12,662,364.				
	g	Noncash contributions included in lines 1a-1f: $ 4,166.					
	h	**Total.** Add lines 1a–1f	▶	16,182,336.			
Program Service Revenue			Business Code				
	2a	Membership Dues	900099	266,578.	266,578.		
	b	Fee for Service	900099	49,820.	49,820.		
	c						
	d						
	e						
	f	All other program service revenue					
	g	**Total.** Add lines 2a–2f	▶	316,398.			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)	▶	200,440.			200,440.
	4	Income from investment of tax-exempt bond proceeds	▶				
	5	Royalties	▶				
			(i) Real / (ii) Personal				
	6a	Gross rents 6a	88,025.				
	b	Less: rental expenses b					
	c	Rental income or (loss) c	88,025.				
	d	Net rental income or (loss)	▶	88,025.			88,025.
			(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory 7a	6,648,011.				
	b	Less: cost or other basis and sales expenses b	6,585,784.				
	c	Gain or (loss) c	62,227.				
	d	Net gain or (loss)	▶	62,227.			62,227.
	8a	Gross income from fundraising events (not including $ 290,940. of contributions reported on line 1c). See Part IV, line 18 a	29,773.				
	b	Less: direct expenses b	28,196.				
	c	Net income or (loss) from fundraising events	▶	1,577.			1,577.
	9a	Gross income from gaming activities. See Part IV, line 19 a					
	b	Less: direct expenses b					
	c	Net income or (loss) from gaming activities	▶	0.			0.
	10a	Gross sales of inventory, less returns and allowances a	1,072.				
	b	Less: cost of goods sold b	710.				
	c	Net income or (loss) from sales of inventory	▶	362.			362.
		Miscellaneous Revenue	Business Code				
	11a	Other income	900099	14,673.			14,673.
	b						
	c						
	d	All other revenue					
	e	**Total.** Add lines 11a–11d	▶	14,673.			
	12	**Total revenue.** See instructions.	▶	16,866,038.	316,398.		367,304.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX . . . . . ☐

	Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	8,943,514.	8,943,514.		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	804,152.	412,994.	253,633.	137,525.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,417,183.	2,066,251.	130,998.	219,934.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	82,507.	68,692.	7,967.	5,848.
9	Other employee benefits	188,917.	168,875.	4,380.	15,662.
10	Payroll taxes	239,278.	196,139.	18,357.	24,782.
11	Fees for services (non-employees):				
a	Management				
b	Legal	24,428.		24,428.	
c	Accounting	14,938		14,938.	
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17	20,605.			20,605.
f	Investment management fees				
g	Other				
12	Advertising and promotion	23,272.	251.		23,021.
13	Office expenses	180,413	104,564.	33,627.	42,222.
14	Information technology	111,160.	81,337.	6,196.	23,627.
15	Royalties				
16	Occupancy	259,414.	266.	256,957.	2,191.
17	Travel	786,124.	644,227.	74,585.	67,312.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	43,986.	40,220.	27.	3,739.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	24,129.		24,129.	
23	Insurance	5,214.	1,965.	3,249.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	**Outside services**	1,056,058.	843,435.	22,892.	189,731.
b	**Other expenses**	52,107.	37,204.	5,424.	9,479.
c	**Allocated expenses**	0.	773,896.	(881,787).	107,891.
d					
e	All other expenses				
25	**Total functional expenses.** Add lines 1 through 24e	15,277,399.	14,383,830.	0.	893,569.
26	**Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

				(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing			1	
	2	Savings and temporary cash investments		70,175.	2	2,579,621.
	3	Pledges and grants receivable, net		6,787,353.	3	7,296,754.
	4	Accounts receivable, net			4	
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		32,544.	9	34,468.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 130,319.			
	b	Less: accumulated depreciation	10b 115,418.	16,994.	10c	14,901.
	11	Investments—publicly traded securities		7,931,677.	11	5,987,697.
	12	Investments—other securities. See Part IV, line 11			12	
	13	Investments—program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		27,283.	15	75,644.
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		14,866,026.	16	15,989,085.
Liabilities	17	Accounts payable and accrued expenses		230,234.	17	301,960.
	18	Grants payable		2,467,500.	18	3,572,718.
	19	Deferred revenue		0.	19	1,500.
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		12,960.	25	24,803.
	26	**Total liabilities.** Add lines 17 through 25		2,710,694.	26	3,900,981.
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		763,612.	27	777,474.
	28	Temporarily restricted net assets		10,032,468.	28	9,951,378.
	29	Permanently restricted net assets		1,359,252.	29	1,359,252.
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building, or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		12,155,332.	33	12,088,104.
	34	Total liabilities and net assets/fund balances		14,866,026.	34	15,989,085.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI . . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12)	1	16,866,038.
2	Total expenses (must equal Part IX, column (A), line 25)	2	15,277,399.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,588,639.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12,155,332.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	(1,655,867)
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	12,088,104.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII . . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☑ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		✓
b	Were the organization's financial statements audited by an independent accountant?	2b	✓	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	✓	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	✓	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	✓	

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ **Attach to Form 990 or Form 990-EZ.** ▶ **See separate instructions.**

OMB No. 1545-0047

2011

Open to Public Inspection

Name of the organization	Employer identification number
AIDS United	52-1706646

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 ☐ An organization that normally receives: (1) more than 33⅓% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33⅓% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I **b** ☐ Type II **c** ☐ Type III–Functionally integrated **d** ☐ Type III–Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box . . . . . ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i)	A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)	
(ii)	A family member of a person described in (i) above?	11g(ii)	
(iii)	A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)	

h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . .	10,104,655.	8,712,983.	12,068,170.	13,795,513.	16,182,336.	60,863,657.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . .						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	10,104,655.	8,712,983.	12,068,170.	13,795,513.	16,182,336.	60,863,657.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						26,733,950.
6 **Public support.** Subtract line 5 from line 4.						34,129,707.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	10,104,655.	8,712,983.	12,068,170.	13,795,513.	16,182,336.	60,863,657.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	240,710.	307,259.	271,466.	405,876.	288,465.	1,513,776.
9 Net income from unrelated business activities, whether or not the business is regularly carried on	0.	0.	0.	0.	0.	0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	0.	0.	0.	3,856.	14,673.	18,529.
11 **Total support.** Add lines 7 through 10						62,395,962.
12 Gross receipts from related activities, etc. (see instructions)					12	316,398.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** . . . . . ▶ ☐

Section C. Computation of Public Support Percentage

14	Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f))	14	54.70 %
15	Public support percentage from 2010 Schedule A, Part II, line 14	15	56.05 %

16a **33 1/3% support test—2011.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶ ☑

b **33 1/3% support test—2010.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶ ☐

17a **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ ☐

b **10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . . ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose . . .						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . .						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons .						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 **Total support.** (Add lines 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** . . . . . ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f))	15	%
16	Public support percentage from 2010 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2011** (line 10c, column (f) divided by line 13, column (f)) . . .	17	%
18	Investment income percentage from **2010** Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests—2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization . ▶ ☐

b **33 1/3% support tests—2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Part II, Line 10 - Other Income Total - miscellaneous related or exempt function income = $18,529.

2010 - Miscellaneous related or exempt function income = $3,856.

2011 - Miscellaneous related or exempt function income = $14,673.

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **See separate instructions.**

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If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization	Employer identification number
AIDS United	**52-1706646**

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political expenditures . . . . . ▶ $ **18,562.**

3 Volunteer hours **0**

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 . . . . ▶ $ **0.**

2 Enter the amount of any excise tax incurred by organization managers under section 4955 . . ▶ $ **0.**

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? . . . . . ☐ Yes ☐ No

4a Was a correction made? . . . . . ☐ Yes ☐ No

b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities . . . . . ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities . . . . . ▶ $

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b . . . . . ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? . . . . . ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).

B Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b	Total lobbying expenditures to influence a legislative body (direct lobbying)		
c	Total lobbying expenditures (add lines 1a and 1b)		
d	Other exempt purpose expenditures		
e	Total exempt purpose expenditures (add lines 1c and 1d)		
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.		

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over $500,000	20% of the amount on line 1e.
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000.
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000.
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000.
Over $17,000,000	$1,000,000.

g	Grassroots nontaxable amount (enter 25% of line 1f)		
h	Subtract line 1g from line 1a. If zero or less, enter -0-		
i	Subtract line 1f from line 1c. If zero or less, enter -0-		
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ Yes ☐ No		

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a) Yes	(a) No	(b) Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?		✓	
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
c Media advertisements?		✓	
d Mailings to members, legislators, or the public?		✓	
e Publications, or published or broadcast statements?		✓	
f Grants to other organizations for lobbying purposes?		✓	
g Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		18,562.
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		✓	
i Other activities?		✓	
j Total. Add lines 1c through 1i			18,562.
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A; and Part II-B, line 1. Also, complete this part for any additional information.

AIDS United staff had direct contact with staff of Members of the U.S Congress to both educate about, and advocate against restoration of the ban on the use of federal funds for syringe exchange programs and to educate about, and advocate in support of increased federal appropriations for domestic HIV programs, Medicaid and Medicare, and the Patient Protection and Affordable Care Act. AIDS United staff also had direct contact with Congressional staff to discuss legislation addressing the federal deficit, increasing the federal debt ceiling, and potential legislation to reauthorize the Ryan White Program. AIDS United staff met with administration officials to discuss issues related to federal implementation of health care reform, implementation of the Ryan White Program, and the FY 2012 and FY 2013 federal budgets.

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990. ▶ See separate instructions.

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2011

Open to Public Inspection

Name of the organization

AIDS United

Employer identification number

52-1706646

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	1	0
2	Aggregate contributions to (during year)	0.	0.
3	Aggregate grants from (during year)	75,000.	0.
4	Aggregate value at end of year	1,413,509.	0.

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☑ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☑ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ _____

(ii) Assets included in Form 990, Part X ▶ $ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ $ _____

b Assets included in Form 990, Part X ▶ $ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table:

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,541,157.	1,304,474.	991,855.	1,329,208.	
b Contributions	0.	0.	0.	10,300.	
c Net investment earnings, gains, and losses	(36,298)	236,683.	312,619.	(347,653)	
d Grants or scholarships	(75,525)	0.	0.	0.	
e Other expenditures for facilities and programs	0.	0.	0.	0.	
f Administrative expenses	(6,180)	0.	0.	0.	
g End of year balance	1,423,154.	1,541,157.	1,304,474.	991,855.	

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ▶ 0.68 %
b Permanent endowment ▶ 99.32 %
c Temporarily restricted endowment ▶ 0.00 %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

		Yes	No
(i) unrelated organizations	3a(i)		✓
(ii) related organizations	3a(ii)		✓
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				0.
d Equipment	130,319.		115,418	14,901.
e Other				
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				14,901.

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 12.)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13.)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

	(a) Description	(b) Book value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 15.)* ▶		

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) **Flexible Spending Plan**	**8,676.**
(3) **Payroll Tax WH**	**125.**
(4) **Subtenant Deposit**	**16,002.**
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 25.)* ▶	**24,803.**

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	16,866,038.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	15,277,399.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	1,588,639.
4	Net unrealized gains (losses) on investments	4	(86,134)
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	(1,569,733)
9	Total adjustments (net). Add lines 4 through 8	9	(1,655,867)
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	(67,228)

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	16,894,944.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV.)	2d	28,906.		
e	Add lines **2a** through **2d**			2e	28,906.
3	Subtract line **2e** from line **1**			3	16,866,038.
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 12.)*			5	16,866,038.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	16,962,172.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV.)	2d	1,684,773.		
e	Add lines **2a** through **2d**			2e	1,684,773.
3	Subtract line **2e** from line **1**			3	15,277,399.
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 18.)*			5	15,277,399.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, Line 4 - Intended use of endowment funds: AU shall disburse the income generated by the endowment funds to support grants for charitable purposes under terms of the fund agreements, and not organizational endowments of AU.

Part X, Line 2 - FIN 48 Footnote; AIDS United has determined that it does not currently have any tax positions that it considers to be uncertain. If this position changes, AIDS United will assess the impact of any such matters on its financial position and results of operations.

Part XI, Line 8 Other - $1,569,733 includes (1) $5,639 loss on disposition of assets; (2) and $1,564,094 loss due to cancellation of grants.

Part XII, Line 2d Other - $28,906 includes (1) $710 direct expenses for cost of goods sold listed on 990 Part VIII, Line 10b;and (2) $28,196 fundraising direct expenses Part VIII, Line 8b.

Part XIV Supplemental Information *(continued)*

Part XIII, Line 2d Other - $1,684,773 Includes (1) $1,564,094 loss due to cancellation of grants; (2) $5,639 loss on disposition of assets; (3) $86,134 unrealized net loss on endowment fund activity in 2011; (4) $710 direct expenses for cost of goods sold; and (5) $28,196 fundraising direct expenses.

SCHEDULE G
(Form 990 or 990-EZ)
Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than $15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047
2011
Open to Public Inspection

Name of the organization
AIDS United

Employer identification number
52-1706646

Part I **Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a ☑ Mail solicitations
b ☑ Internet and email solicitations
c ☐ Phone solicitations
d ☑ In-person solicitations
e ☑ Solicitation of non-government grants
f ☑ Solicitation of government grants
g ☑ Special fundraising events

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☑ Yes ☐ No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions? Yes	(iii) No	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
1 Local Independent Charities of America	CFC*		✓	94,525.	20,605.	73,920.
2 *state combined federal campaign registrations/processing						
3						
4						
5						
6						
7						
8						
9						
10						
Total ▶				94,525.	20,605.	73,920.

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL, AZ, CA, CO, CT, DC, FL, GA, IL, KS, ME, MD, MA, MI, MO, NJ, NM, NY, NC, OH, OK, PA, SC, TN, VA, WA, WI

Part II **Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000.

		(a) Event #1 Team 2 End AIDS (event type)	(b) Event #2 (event type)	(c) Other events (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts	320,713.			320,713.
	2 Less: Charitable contributions	290,940.			290,940.
	3 Gross income (line 1 minus line 2)	29,773.			29,773.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	28,196.			28,196.
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				(28,196.)
	11 Net income summary. Combine line 3, column (d), and line 10 ▶				1,577.

Part III **Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				( )
	8 Net gaming income summary. Combine line 1, column d, and line 7 ▶				

9 Enter the state(s) in which the organization operates gaming activities: _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

11 Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity operated in:

a The organization's facility	13a	%
b An outside facility	13b	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ $ _____ and the amount of gaming revenue retained by the third party ▶ $ _____ .

c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ $ _____

Description of services provided ▶ _____

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ $

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

OMB No. 1545-0047

2011

Open to Public Inspection

Name of the organization

AIDS United

Employer identification number

52-1706646

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Part II can be duplicated if additional space is needed . . . . . ▶ ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) SEE ATTACHED SUBSTITUTE SCHEDULE I							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . ▶ 90

3 Enter total number of other organizations listed in the line 1 table . . . . . ▶ 0

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1						
2						
3						
4						
5						
6						
7						

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

AU ensures the proper use of all grant funds awarded to other organizations. Monitoring procedures include the following, at a minimum: 1) Requiring a narrative application and budget from each grantee detailing the proposed use of grant funds, which serves as the basis for grant awards; 2) Issuing a detailed grant award contract letter outlining the terms and conditions of every grant, which are signed and returned prior to grant awards; and 3) requiring narrative progress and financial reports from grantees at least annually, but often semi-annually. These reports are reviewed prior to making additional payments to grantees. Additionally, most grants involve considerable interactive contact between AU and grantee organizations throughout grant periods, including phone conversations, email communications and site visits, which serve grant monitoring purposes as well as provide occasions for technical support.

SCHEDULE J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 23.**

▶ **Attach to Form 990.** ▶ **See separate instructions.**

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2011

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Name of the organization

AIDS United

Employer identification number

52-1706646

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	☐ First-class or charter travel	☐ Housing allowance or residence for personal use		
	☐ Travel for companions	☐ Payments for business use of personal residence		
	☐ Tax indemnification and gross-up payments	☐ Health or social club dues or initiation fees		
	☐ Discretionary spending account	☐ Personal services (e.g., maid, chauffeur, chef)		
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III.			
	☑ Compensation committee	☐ Written employment contract		
	☐ Independent compensation consultant	☐ Compensation survey or study		
	☐ Form 990 of other organizations	☐ Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
a	Receive a severance payment or change-of-control payment?	4a	✓	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		✓
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		✓
	If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a	The organization?	5a		✓
b	Any related organization?	5b		✓
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	The organization?	6a		✓
b	Any related organization?	6b		✓
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		✓
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		✓
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Mark Ishaug 1	(i)	192,468.			11,680.	9,506.	213,654.	
	(ii)							
Victor Barnes 2	(i)	164,955.			10,234.	11,217.	186,406.	
	(ii)							
3	(i)							
	(ii)							
4	(i)							
	(ii)							
5	(i)							
	(ii)							
6	(i)							
	(ii)							
7	(i)							
	(ii)							
8	(i)							
	(ii)							
9	(i)							
	(ii)							
10	(i)							
	(ii)							
11	(i)							
	(ii)							
12	(i)							
	(ii)							
13	(i)							
	(ii)							
14	(i)							
	(ii)							
15	(i)							
	(ii)							
16	(i)							
	(ii)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Kandy Ferree, outgoing President and CEO received a $105,393 severance payment as determined by and voted on by the Board of Trustees.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

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Name of the organization
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52-1706646

Part III Statement of Program Service Accomplishments - 4d. Other program services (Schedule O)

(1) GENERATIONS: Strengthening Women and Families Affected by HIV/AIDS: This program was launched in 2004 in collaboration with Johnson & Johnson. GENERATIONS combines cash grants with state-of-the art technical assistance and evaluation. The goal of the program is to build the capacity and effectiveness of community-based organizations to utilize evidence-based HIV prevention interventions targeting women and families most at risk for HIV. GENERATIONS has three distinct phases: a four-month Formative Phase – each grantee receives a $10,000 grant and intensive technical assistance to adapt an existing prevention intervention or tailor a "home grown" intervention to meet the needs of their target population; a four-month Pilot Phase – each grantee receives a $25,000 grant to test and finalize the selected intervention; and, a 20-month Implementation Phase – each grantee receives a $125,000 grant to implement the intervention. Additional support for each grantee includes an independent local evaluator to assess the impact of the program as well as on-site visits, grantee meetings, and technical assistance. In 2011, GENERATIONS supported 6 projects in AL, CA, MA, NY, and Puerto Rico. (Expenses $824,448. including grants of $375,000.)

(2) AmeriCorps: This program is funded by a public-private partnership, including the Corporation for National and Community Service (CNCS) and various private funders. AmeriCorps seeks to engage individuals, corporations, and philanthropic institutions in support of volunteerism, leadership development, and community service For the 2011-2012 service year, 54 AmeriCorps members were placed in community-based organizations in eight AIDS United Community Partnership regions. Raleigh/Durham, NC; Chicago, IL; Detroit, MI; Indianapolis, IN; Albuquerque/Santa Fe, NM; Tulsa, OK; New Orleans, LA; and Washington, DC Each member serves full-time (1700 hours) providing direct HIV prevention, HIV counseling and testing, or quality of life services In return for their year of service, each member is eligible to receive a living allowance, health insurance, and child care benefits. Upon successful completion of the program, the members receive a federally supported educational award (Expenses $708,416 including grants of $0.)

(3) AmeriCorps (Match)/Caring Counts Program: The federal AmeriCorps guidelines require substantial cash and in-kind matching resources to support the overall program. AIDS United typically has several private sector funders that support the program. The MetLife Foundation is the primary private funding partner and supports pre-service training and year-end activities for all members Caring Counts recognizes the exceptional volunteerism and community service efforts contributed by the AmeriCorps members who successfully complete the program The AmeriCorps program helps set the stage for life-long civic engagement and leadership development for the members and makes significant investments in workforce development in the public health and HIV/AIDS sectors.

(Expenses $596,077 including grants of $0)

Name of the organization	Employer identification number
AIDS United	52-1706646

(4) Syringe Access: The Syringe Access Fund is a national grantmaking initiative that supports direct services and policy projects to reduce the risk of HIV infection, Hepatitis C, and other blood-borne pathogens among injection drug users and their sexual partners through expanded access to sterile syringes. Established in 2004, the Syringe Access Fund serves as a collaborative effort of private foundations, corporations, and public charities that has granted over $6.5 million. The funding partners include the Elton John AIDS Foundation, Levi Strauss Foundation, Open Society Foundations, the Irene Diamond Fund, and AIDS United For the 2009 – 2011 grant period, a total of $1 89 million in two-year grants was awarded to 46 organizations in the mainland United States and Puerto Rico.

(Expenses $559,641 including grants of $478,825.)

(5) Public Policy: AIDS United's (AU) public policy work is dedicated to the development and implementation of sound public health policy in response to the HIV/AIDS epidemic We work to advance federal policies that improve the quality of life and ensure access to treatment and care for all those living with HIV/AIDS. AU promotes scientific and evidence based HIV prevention policy to reduce the spread of new infections Through advocacy efforts, AU works to ensure an adequate investment of resources to meet the needs of those living with and at risk for HIV/AIDS. Our regional and national advocacy activities are informed by each other, are driven by our strategic plan, and are aligned with our programmatic work. AU will take a leadership role in our advocacy in the following areas: Budget and Appropriations, Evidence-Based Prevention, Ryan White Program Reauthorization, Voter Education, and Re-envisioning HIV/AIDS

(Expenses $649,777. including grants of $0.)

(6) UCHAPS: The Urban Coalition for HIV/AIDS Prevention Services (UCHAPS) is a partnership of community members and health department representatives from urban jurisdictions most heavily impacted by HIV/AIDS. UCHAPS member jurisdictions represent over one third of the nation's epidemic, are among the epicenters of the urban HIV epidemic, and are often at the forefront of piloting new intervention strategies The jurisdictions include: Chicago, Houston, Los Angeles County, New York City, Philadelphia, the City and County of San Francisco, and Washington, DC. UCHAPS is dedicated to reducing mortality and morbidity, disparities in health outcomes, and the incidence of new HIV infections. UCHAPS collaborates closely with allied organizations and federal partners, including the Centers for Disease Control and Prevention, towards reaching these shared goals. UCHAPS continually explores ways to improve the delivery of services and uses a peer technical assistance model to exchange expertise, strategies, and solutions to common challenges on the ground. Other UCHAPS activities include informing federal initiatives and educating policymakers to build support for HIV prevention

(Expenses $291,939. including grants of $0)

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

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(7) Program Communications: To increase AIDS United's (AU) visibility and cultivate "buy-in" with its internal and external stakeholders including funders, Community Partnerships, grantees, organizational colleagues, and advocates – AU maintains a website and various social media presences, produces several electronic and print publications, generates appropriate advocacy action alerts, and develops program-specific communications pieces which are designed to inform stakeholders about the impact of AU's grantmaking portfolios. Our communications work is also essential to encouraging advocacy efforts for sound HIV public policy. Non-profit organizations, government agencies and for-profit companies increasingly recognize the expertise of AU as a valuable resource that could enhance their work. (Expenses $192,284. including grants of $0.)

(8) Annual Community Partnership Meeting: The Annual Community Partnership Meeting is held for the key staff, conveners, and advisory board members representing AIDS United (AU)'s network of Community Partnerships across the United States. The three-day meeting is designed to foster an exchange of ideas, best practices, and network development. Technical assistance is typically provided in the following areas – leadership development, evaluation, advisory board recruitment/retention, resource development, AU grantmaking programs, policy advocacy, and current or emerging HIV-related issues. (Expenses $38,431. including grants of $0.)

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

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▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

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Part VI Governance, Management, and Disclosure

Section A. Governing Body and Management, Line 4 - Changes to governing documents; Article I, Section 2. A. (amended) The number of Trustees shall be fixed from time to time by the Board of Trustees, but shall be no less than seventeen (17) and no more than twenty (20). Beginning January 1, 2012, no Trustee position shall be reserved any longer for a Community Partnership representative. Representatives may serve as non-Trustee members of the Programs & Partnerships Committee. Article I, Section 2. B. (added) Former AIDS Action Designees. Effective as of January 1, 2011, five (5) of the Trustees elected to the Board of Trustees shall be identified by the Board of Trustees shall be identified by the Board of Trustees as AIDS Action Designees and who shall serve as Trustees subject to the following limitations: Two of such AIDS Action Designees shall serve for a three (3)-year term, two shall serve for a two (2)-year term, and one Designee shall serve for a one (1)-year term. Each such AIDS Action Designee shall be eligible to be re-nominated, and if renominated, eligible to be re-elected by the Board of Trustees to serve as a member of the Board of Trustees for no more than one additional three (3) year term. ARTICLE II Section 7. (added) Public Policy Committee. There shall be a Public Policy Committee which shall recommend to the Board of Trustees public policy, legislative and rule-making initiatives.The Public Policy Committee shall consist of at least three (3)Trustees selected by the Chair of the Board of Trustees. In addition, each dues paying member organization of the Corporation shall be entitled to designate one (1) individual to serve as a member of the Public Policy Committee, and each such member of the Public Policy Committee so appointed shall serve at the pleasure of the member organization by whom such member of the Public Policy Committee was appointed. The Chair of the Public Policy Committee must be a member of Board of Trustees. The inaugural Chair of the Public Policy Committee shall be appointed by the Chair of the Board of Trustees from among the five (5) AIDS Action Designees elected to the Board of Trustees as of January 1, 2011 in accordance with Article I, Section II.B. above, which inaugural Chair shall serve for a two (2)-year term. Thereafter, the Chair of the Public Policy Committee shall serve for a one (1)-year term and shall be appointed by the Chair of the Board of Trustees upon the recommendation of the members of the Public Policy Committee. The Public Policy Committee may also include non-voting advisory members as provided in Section 8 of this Article II. Recommendations of the Public Policy Committee consistent with the mission and the budget of the Corporation must be approved by a majority of those members of the Public Policy Committee who are also members of the Board of Trustees, and, if so approved, shall be presented to the Board of Trustees for approval and implementation. Recommendations of the Public Policy Committee approved in the foregoing manner shall be approved and implemented by the Board of Trustees unless rejected by a super-majority of the Board of Trustees. For this purpose, a super majority of the Board of Trustees is defined as at least seventy-five percent (75%) of the members of the Board of Trustees present at a meeting of the Board and eligible to constitute a quorum of the Board.

Name of the organization	Employer identification number
AIDS United	52-1706646

Section B. Policies, Line 11b - The Form 990 is prepared by the CFO and subsequently reviewed and approved by the Treasurer of the Board of Trustees. The Treasurer shall document his/her approval on the required form which will be maintained in the organization's records. The Form 990 and related state returns will be signed by the President, as the individual authorized under existing policies and procedures established by AU. Prior to filing, the Board of Trustees shall be provided with completed Form 990 and related schedules in electronic format.

Section B. Policies, Line 12c - The Conflict of Interest form is provided to new employees upon hire and to new trustees upon election and prior to the start of their term of service. Subsequently, the form is provided to all officers, directors, trustees and staff in June of every year. It is the individual's responsibility to notify the organization of any new conflicts of interest that may occur throughout the year.

Section B. Policies, Lines 15a & b - The organization conducts a thorough benchmarking study of its compensation for all staff every two years. This is done through the acquisition and use of data compiled by an independent human resources consulting firm to benchmark salaries for the organization as well as identify best practices within our sector. Salaries are benchmarked by position based on the size of the organization, the region in which we operate, as well as the size of our annual budget. The compensation research for the President & CEO is provided to the Board Chair who uses it, along with a thorough annual performance review conducted by the Board of Trustees, to work with the Executive Committee in making a recommendation to the Board of Trustees in regards to the annual salary and benefits package for the President & CEO. The Board of Trustees conducts an annual performance review of the President & CEO and executes any decisions about compensation increases based on a formal review, deliberation and vote on the annual compensation for the President & CEO.The compensation data for key employees is provided to the President & CEO who, within budget guidelines approved by the Board of Trustees and in consultation with respective supervisors, determines the annual salary ranges for key employees. Each employee receives an annual performance review by their supervisor, who in turn, makes recommendations for any performance-based salary increases to the President & CEO for consideration and a final decision.

Section C. Disclosure, Line 17 - AL, AZ, CA, CO, CT, DC, FL, GA, IL, KS, ME, MD, MA, MI, MO, NJ, NM, NY, NC, OH, OK, PA, SC, TN, VA, WA, WI

Section C. Disclosure, Line 19 - AIDS United's Form 1023, governing documents, conflict of interest policy, 990 and audited financial statements are available to the public upon request via print or electronic media. AU's 990 is also available at www.aidsunited.org.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ **Attach to Form 990 or 990-EZ.**

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2011

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AIDS United

Employer identification number
52-1706646

Part XI, Line 5: ($1,655,867) includes ($86,134) in unrealized capital gain, ($5,639) from disposition of assets, and ($1,564,094) due to cancellation of grants.

AIDS United - Tax ID # 52-1706646
Tax Year 2011
Substitute Schedule I, Part II
Grants and Other Assistance to Governments and Organizations in the United States
Lines 1(a) - 1 (h), 2, 3

1 (a) Name and address of organization or government			(b) EIN	(c) IRC Section if applicable	(d) Amount of cash grant	(h) Purpose of grant or assistance
A Brave New Day	1244 Highway 469 North,	Pearl, MS 39208	26-3330985	501c(3)	40,500	HIV/AIDS Capacity Building - Southern Communities
ACCESS Network, Inc , The	5710 N Okatie Highway, Suite B	Ridgeland, SC 29936	57-0958723	501c(3)	45,000	HIV/AIDS Capacity Building - Southern Communities
Administrators of the Tulane Education Fund, The	6823 ST CHARLES AVE,	New Orleans, LA 70118-5665	72-0423889	501c(3)	17,000	HIV/AIDS Prevention and Syringe Exchange Policy
AIDS Action Committee of Massachusetts	294 Washington Street, 5th Fl,	Boston, MA 02108	22-2707246	501c(3)	217,250	HIV/AIDS Access to Care and Support Services
AIDS Action Foundation	1730 M St, NW, Suite 611	Washington, DC 20036	52-1521807	501c(3)	(20,000)	HIV/AIDS Prevention and Syringe Exch Policy (rescinded grant)
AIDS Alabama	3521 7th Ave South,	Birmingham, AL 35222	58-1727755	501c(3)	174,500	HIV/AIDS Prevention and Care, Capacity Building, Women's Prevention and Care, Capacity Building - Southern Communities
AIDS Community Research Consortium (ACRC)	1048 El Camino Real, Suite B	Redwood City, CA 94063	94-3100725	501c(3)	(16,000)	HIV/AIDS Prevention and Syringe Exch Policy (rescinded grant)
AIDS Foundation of Chicago	411 S Wells, Suite 300	Chicago, IL 60607	36-3412054	501c(3)	912,875	HIV/AIDS Prevention and Care, Access to Care and Support Services
AIDS Project of Los Angeles	1313 N Vine Street,	Los Angeles, CA 90028	95-3842506	501c(3)	278,608	HIV/AIDS Access to Care and Support Services
Amida Care	248 W 35th Street, 7th Floor,	New York, NY 10001	13-4154068	501c(3)	372,385	HIV/AIDS Access to Care and Support Services
ASPIRA, Inc de Puerto Rico	Apartado 29132,	San Juan, PR 00929-0132	66-0276355	501c(3)	15,000	HIV/AIDS Prevention and Care
Atlanta Harm Reduction Coalition, Inc	P O Box 92670, 472 Paines Avenue, N W	Atlanta, GA 30314	58-2227958	501c(3)	36,000	HIV/AIDS Capacity Building - Southern Communities
Bethany Place	821 West A Street,	Belleville, IL 62220	37-1283362	501c(3)	21,250	HIV/AIDS Prevention and Syringe Exchange Policy
Birmingham AIDS Outreach	205 32nd Street South,	Birmingham, AL 35233	63-0948495	501c(3)	45,000	HIV/AIDS Capacity Building - Southern Communities
Border AIDS Partnership	310 N Mesa Street, Suite 1000	El Paso, TX 79901	20-5385547	501c(3)	50,000	HIV/AIDS Prevention and Care, Capacity Building
Boston Public Health Commission	774 Albany Street,	Boston, MA 02118	04-3316655	501c(3)	62,500	HIV/AIDS Women's Prevention and Care
Bronx AIDS Services, Inc	540 East Fordham Road,	Bronx, NY 10458	13-3599121	501c(3)	62,500	HIV/AIDS Women's Prevention and Care
CARES, Inc	85 Waterlivet Avenue,	Albany, NY 12206	14-1731746	501c(3)	37,500	HIV/AIDS Prevention and Care, Capacity Building
Casa Joven del Caribe, Inc	Car 820 h m8, Sector Marzan	Rio Lajas, Toa Alta, PR 00953	66-0508652	501c(3)	15,000	HIV/AIDS Prevention and Care
Catawba Care	500 Lakeshore Parkway,	Rock Hill, SC 29730	57-1092940	501c(3)	23,000	HIV/AIDS Capacity Building - Southern Communities
Center for Health Justice	8235 Santa Monica Blvd, Suite 214	West Hollywood, CA 90046	42-1605887	501c(3)	201,811	HIV/AIDS Access to Care and Support Services
Central Carolina Community Foundation	2711 Middleburg Drive, Suite 213	Columbia, SC 29204	57-0793960	501c(3)	77,500	HIV/AIDS Prevention and Care, Capacity Building
Chicano Federation of San Diego County, Inc	3180 University Avenue, Suite 317	San Diego, CA 92104	23-7085960	501c(3)	62,500	HIV/AIDS Women's Prevention and Care
Christie's Place	2440 Third Avenue,	San Diego, CA 92101	91-1878632	501c(3)	348,935	HIV/AIDS Access to Care and Support Services
CNDC dba Harm Reducation Action Center	733 Santa Fe Drive, Suite B,	Denver, CO 80204	84-1493585	501c(3)	21,250	HIV/AIDS Prevention and Syringe Exchange Policy
Coai, Inc	PO Box 8634,	San Juan, PR 00910-0634	66-0481897	501c(3)	20,000	HIV/AIDS Prevention and Care
Collaborative Solutions	1016 19th Street S, 3rd Floor	Birmingham, AL 35205	85-0485864	501c(3)	54,000	HIV/AIDS Capacity Building - Southern Communities
Community Foundation for Greater Atlanta, Inc	The Hurt Building, Suite 449	Atlanta, GA 30303	58-1344646	501c(3)	50,000	HIV/AIDS Prevention and Care
Community Foundation of Broward	1401 East Broward Boulevard, Suite 100	Ft Lauderdale, FL 33301	59-2477112	501c(3)	40,000	HIV/AIDS Prevention and Care, Capacity Building
Community Foundation of New Jersey	PO Box 338, Knox Hill Road	Morristown, NJ 07963-0338	22-2281783	501c(3)	57,500	HIV/AIDS Prevention and Care, Capacity Building
Denver Foundation	950 South Cherry Street, Suite 200	Denver, CO 80246	84-6048381	501c(3)	75,000	HIV/AIDS Prevention and Care, Capacity Building
Down East AIDS Network, Inc	25A Pine Street, Ste A	Ellsworth, ME 04605	01-0441229	501c(3)	34,000	HIV/AIDS Prevention and Syringe Exchange Policy
Drug Abuse Council of Snohomish County	1114 PACIFIC AVE,	Everett, WA 98201-4231	91-0851917	501c(3)	27,625	HIV/AIDS Prevention and Syringe Exchange Policy
Drug Policy Alliance	70 West 36th Street, 16th Floor	New York, NY 10018	52-1516692	501c(3)	50,000	HIV/AIDS Prevention and Syringe Exchange Policy
Duke University	Office of Research Support, 2200 W Main St , Suite 710	Durham, NC 27705	56-0532129	501c(3)	479,348	HIV/AIDS Prevention and Care, Capacity Building, Capacity Building - Southern Communities, Access to Care and Support Services
Equality Foundation of Georgia	1530 DeKalb Avenue, Suite A	Atlanta, GA 30307	58-2346744	501c(3)	67,500	HIV/AIDS Capacity Building - Southern Communities
Foundation for Enhancing Communities, The	200 N Third Street, P O Box 678	Harrisburg, PA 17108	01-0564355	501c(3)	7,500	HIV/AIDS Capacity Building
Friends for Life Corporation	43 N Cleveland,	Memphis, TN 38104	62-1511959	501c(3)	58,500	HIV/AIDS Capacity Building - Southern Communities
Greater Milwaukee Foundation, Inc	1020 North Broadway,	Milwaukee, WI 53202	39-6036407	501c(3)	30,000	HIV/AIDS Prevention and Care, Capacity Building
Greenhope Services for Women, Inc	23 West 123rd Street, 5th Floor	New York, NY 10027	13-2813350	501c(3)	62,500	HIV/AIDS Women's Prevention and Care
Harm Reduction Coaltion	22 West 27th Street, Fifth Floor	New York, NY 10001	94-3204958	501c(3)	100,725	HIV/AIDS Prevention and Syringe Exchange Policy
Health Equity Institute - San Francisco State Univ	1600 Holloway Avenue, EP406	San Francisco, CA 94132	93-1137247	501c(3)	669,880	HIV/AIDS Access to Care and Support Services
Health Foundation of Greater Indianapolis, The	429 East Vermont Street, #300,	Indianapolis, IN 46202	35-6203550	501c(3)	40,000	HIV/AIDS Prevention and Care
Housing Works, Inc	57 Willoughby Street, 2nd Floor	Brooklyn, NY 11201	13-3584089	501c(3)	20,000	HIV/AIDS Prevention and Care
Iniciativa Comunitaria de Investigación	PO Box 366535,	San Juan, PR 00936-6535	66-0483960	501c(3)	15,000	HIV/AIDS Prevention and Care
Legal Services Alabama, Inc	207 Montgomery Street, Suite 1200	Montgomery, AL 36104	63-0743038	501c(3)	76,500	HIV/AIDS Capacity Building - Southern Communities
Legal Services of Southern Piedmont	1431 Elizabeth Avenue,	Charlotte, NC 28204	56-1202940	501c(3)	54,000	HIV/AIDS Capacity Building - Southern Communities
Living Affected Corporation	401 N Maple, Suite A,	North Little Rock, AR 72114	27-0977006	501c(3)	36,000	HIV/AIDS Capacity Building - Southern Communities

AIDS United - Tax ID # 52-1706646
Tax Year 2011
Substitute Schedule I, Part II
Grants and Other Assistance to Governments and Organizations in the United States
Lines 1(a) - 1 (h), 2, 3

1 (a) Name and address of organization or government			(b) EIN	(c) IRC Section if applicable	(d) Amount of cash grant	(h) Purpose of grant or assistance
Living Room, Inc	341 Ponce de Leon Ave , Ste 438	Atlanta, GA 30308	31-1616463	501c(3)	49,500	HIV/AIDS Capacity Building - Southern Communities
Louisiana Public Health Institute	1515 Poydras Street, Ste 1200,	New Orleans, LA 70112	72-1379921	501c(3)	442,840	HIV/AIDS Prevention and Care, Capacity Building, Access to Care and Support Services
Maine AIDS Alliance	48 Free Street, Suite 208,	Portland, ME 04101	01-0442168	501c(3)	20,000	HIV/AIDS Prevention and Care, Capacity Building
Methodist Healthcare Foundation	2400 Poplar, Suite 500,	Memphis, TN 38112	23-7320638	501c(3)	35,000	HIV/AIDS Prevention and Care, Capacity Building
Michigan AIDS Coalition	429 Livernois,	Ferndale, MI 48220	38-2804679	501c(3)	60,000	HIV/AIDS Prevention and Care, Capacity Building
Migrant Health Center, Inc	Ave Duscombe # 191,	Mayaguez, PR 00681	66-0427801	501c(3)	20,000	HIV/AIDS Prevention and Care
Ministerio En Jehova Seran Provistos SID	PO Box 9531 Cotto Station,	Arecibo, PR 00613	66-0529242	501c(3)	20,000	HIV/AIDS Prevention and Care
Mississippi Center for Justice	5 Old River Place, Suite 203	Jackson, MS 39202	13-4203234	501c(3)	45,000	HIV/AIDS Capacity Building - Southern Communities
Montgomery AIDS Outreach	2900 McGehee Road,	Montgomery, AL 36111	63-0959628	501c(3)	234,586	HIV/AIDS Access to Care and Support Services
Nashville CARES	501 Brick Church Park Drive, Suite 160	Nashville, TN 37207	62-1274532	501c(3)	36,000	HIV/AIDS Capacity Building - Southern Communities
National AIDS Education & Services	2140 Martin Luther King Jr Dr, Suite 602	Atlanta, GA 30310	58-1986941	501c(3)	22,500	HIV/AIDS Capacity Building - Southern Communities
New Mexico Community Foundation	343 East Alameda,	Santa Fe, NM 87501	85-0311210	501c(3)	35,000	HIV/AIDS Prevention and Care, Capacity Building
VOCAL New York (form NYC AIDS Housing Network)	80-A Fourth Ave ,	Brooklyn, NY 11217	85-0311210	501c(3)	17,000	HIV/AIDS Prevention and Syringe Exchange Policy
New York Community Trust	909 Third Avenue, 22nd Floor	New York, NY 10022	13-3062214	501c(3)	658,000	HIV/AIDS Prevention and Care, Access to Care and Support Services
NO/AIDS Task Force	2601 Tulane Ave , Suite 500,	New Orleans, LA 70119	72-1056935	501c(3)	45,000	HIV/AIDS Capacity Building - Southern Communities
North Carolina AIDS Action Network	P O Box 25044,	Raleigh, NC 27611-5044	32-0323779	501c(3)	67,500	HIV/AIDS Capacity Building - Southern Communities
North Carolina Harm Reduction Coalition	1001 South Marshall Street, Box 18	Winston-Salem, NC 27101	20-3452075	501c(3)	106,500	HIV/AIDS Capacity Building - Southern Communities, Prevention and Syringe Exchange Policy
Okaloosa AIDS Support & Informational Service	4 Jackson Street NE, STE 10	Fort Walton Beach, FL 32548	59-3089946	501c(3)	45,000	HIV/AIDS Capacity Building - Southern Communities
Planned Parenthood Southwest Ohio Region	2314 AUBURN AVE,	Cincinnati, OH 45219-2802	31-0536688	501c(3)	29,750	HIV/AIDS Prevention and Syringe Exchange Policy
Point Defiance AIDS Project	535 Dock Street, Suite 112	Tacoma, WA 98402	91-1435394	501c(3)	142,500	HIV/AIDS Prevention and Syringe Exchange Policy
Ponce Medical School Foundation, Inc	PO BOX 7004,	Ponce, PR 00732-7004	66-0379122	501c(3)	15,380	HIV/AIDS Prevention and Care
Prevention Point Pittsburgh	907 West St , 5th Floor	Pittsburgh, PA 15221	25-1852314	501c(3)	2,500	HIV/AIDS Prevention and Syringe Exchange Policy
Puerto Rico Community Network for Clinic	Urb Garcia Ubarri # 1162, Brumbaugh St	San Juan, PR 00925	66-0466365	501c(3)	20,000	HIV/AIDS Prevention and Care
Rural Women's Health Project	1108 SW 2nd Ave,	Gainesville, FL 32601	59-3429511	501c(3)	58,500	HIV/AIDS Capacity Building - Southern Communities
Saint Louis Effort for AIDS, Inc	1027 South Vandeventer Avenue, Suite 700	St Louis, MO 63110	43-1395179	501c(3)	219,874	HIV/AIDS Access to Care and Support Services
San Diego Human Dignity Foundation	4070 Centre Street,	San Diego, CA 92103	33-0709428	501c(3)	60,000	HIV/AIDS Prevention and Care, Capacity Building
Santa Fe Mountain Center, Inc	1524 B Bishops Lodge Road, B	Tesuque, NM 87574	85-0272388	501c(3)	8,500	HIV/AIDS Prevention and Syringe Exchange Policy
SisterLove, Inc	3709 Bakers Ferry Road, SW,	Atlanta, GA 30331	58-2016070	501c(3)	67,500	HIV/AIDS Capacity Building - Southern Communities
South Carolina HIV/AIDS Council	1115 Calhoun Street,	Columbia, SC 29201	57-0994526	501c(3)	40,500	HIV/AIDS Capacity Building - Southern Communities
Southern AIDS Coalition	3521 7th Avenue South,	Birmingham, AL 35222	63-0985623	501c(3)	67,500	HIV/AIDS Capacity Building - Southern Communities
Taller Salud, Inc	Carretera 187 km 7,	Loiza, PR 00772	66-0494692	501c(3)	82,500	HIV/AIDS Prevention and Care, Women's Prevention and Care
Tulsa Area United Way	1430 South Boulder, P O Box 1859	Tulsa, OK 74119	73-0580283	501c(3)	25,000	HIV/AIDS Prevention and Care
United Way of Greater Kansas City/Heart of America U	1080 Washington Street,	Kansas City, MO 64105	44-0545812	501c(3)	47,500	HIV/AIDS Prevention and Care, Capacity Building
United Way of Metropolitan Atlanta, Inc	100 Edgewood Ave , NE, P O Box 2692	Atlnta, GA 30371	58-0566194	501c(3)	252,634	HIV/AIDS Access to Care and Support Services
United Way of Ventura County	1317 Del Norte Road,	Camarillo, CA 93010-8484	95-1945833	501c(3)	20,000	HIV/AIDS Prevention and Care, Capacity Building
Washington AIDS Partnership	1400 16th Street NW, Suite 740	Washington, DC 20036	52-1756853	501c(3)	401,283	HIV/AIDS Prevention and Care, Discretionary, Access to Care and Support Services
Washington Regional Association of Grantmakers	1400 16th Street, NW, Suite 740	Washington, DC 20036	52-1756853	501c(3)	1,500	HIV/AIDS Prevention and Syringe Exchange Policy
Well of Hope Community Development Corporation	207 Martin Luther King Drive,	Paterson, NJ 07505	26-2567327	501c(3)	1,225	HIV/AIDS Prevention and Syringe Exchange Policy
Wellness HIV AIDS Services, Inc	311 East Court St ,	Flint, MI 48439	38-2674052	501c(3)	10,000	HIV/AIDS Prevention and Syringe Exchange Policy
Western North Carolina AIDS Project	554 Fairview Rd,	Asheville, NC 28803	58-1772685	501c(3)	54,000	HIV/AIDS Capacity Building - Southern Communities
Women With a Vision, Inc	1515 S Salcedo St, #212	New Orleans, LA 70125	72-1202185	501c(3)	58,500	HIV/AIDS Capacity Building - Southern Communities
WORLD	414 13th St , 2nd floor	Oakland, CA 94612	94-3177103	501c(3)	70,000	HIV/AIDS Prevention and Care

2. Enter total number of section 501(c)(3) and government organizations 90
3. Enter total number of other organizations 0