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DLN: 93493312001092

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

				_		Inspection
		2011 calendar year, or tax year beginning 01-01-2011 C Name of organization	and ending 12-31-201	.1	D Employer	identification number
	ress ch	pplicable DELTA DENTAL OF KANSAS INC			48-0793	1267
	ne chai	Doing Business As			E Telephone	
	ıal retui				(316)26	4-1099
•	mınated	1610 N WATER FRONT PARKWAY	ed to street address) Room/s	uite	G Gross recei	pts \$ 244,914,812
_	ended i	return City or town, state or country, and ZIP + 4 WICHITA, KS 67206	•			
7,44	ileation	F Name and address of principal officer				_
		MICHAEL HERBERT		H(a) Is th	ıs a group ret ites?	turn for
		1619 N WATERFRONT PARKWAY WICHITA,KS 67206				
		WICHITA, KS 67200			ll affiliates inc	
I Tax	k-exem	ppt status	4947(a)(1) or		o," attach a l ip exemption	ist (see instructions)
J W	ebsite	::► WWW DELTADENTALKS COM] H(c) 5/66	ip exemperon	number P
K Forn	n of org	ganization 🔽 Corporation 🧵 Trust 🗀 Association 🗀 Other 🕨		L Year of fo	rmation 1972	M State of legal domicile KS
Pa	rt I	Summary				
Governance	7	Briefly describe the organization's mission or most sigi TO MAKE POSSIBLE AND FACILITATE A WIDER AN ADVANCING PUBLIC HEALTH AND DENTISTRY IN SERVICE PLAN	ID MORE TIMELY AVAI			
oven	-					
		Check this box 🔰 if the organization discontinued its			1	1
Activities &		Number of voting members of the governing body (Part			3	
Ę		Number of independent voting members of the governing	- ' '	-		
		Fotal number of individuals employed in calendar year			5	
₫.		Fotal number of volunteers (estimate if necessary) .			6	
		Fotal unrelated business revenue from Part VIII, colur			76	
	ь	Net unrelated business taxable income from Form 990	-T, line 34		7	
		Controlled and another (Double VIII beauty)			or Year	Current Year
<u>o</u>	8	Contributions and grants (Part VIII, line 1h)			0	
Revenue	9	Program service revenue (Part VIII, line 2g)		1 703 145		
춃	10	Investment income (Part VIII, column (A), lines 3,4		-	1,793,145 372,528	
	11 12	Other revenue (Part VIII, column (A), lines 5, 6d, 8d Total revenue—add lines 8 through 11 (must equal P			3/2,320	352,321
	12	12)		:	238,831,546	244,906,665
	13	Grants and similar amounts paid (Part IX, column (A			1,581,632	1,488,375
	14	Benefits paid to or for members (Part IX, column (A)	, lıne 4)		C	0
æ	15	Salaries, other compensation, employee benefits (Pa	art IX, column (A), lines		0.000.01	0.226.427
₩ ₩		5-10)			8,808,013	
Ехрепзез	16a	Professional fundraising fees (Part IX, column (A), li	ne 11e)		(0
五	b	Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright 0				
	17	Other expenses (Part IX, column (A), lines 11a-11c			226,036,187	
	18	Total expenses Add lines 13-17 (must equal Part I			236,425,832	
. 07	19	Revenue less expenses Subtract line 18 from line 1	2	Dii	2,405,714	3,864,101
Not Assets or Fund Balances					g of Current 'ear	End of Year
3.45 19.55 1	20	Total assets (Part X, line 16)			52,845,160	56,785,026
\$ E	21	Total liabilities (Part X, line 26)			13,706,788	13,605,627
	22	Net assets or fund balances Subtract line 21 from li	ne 20		39,138,372	43,179,399
Par	t II	Signature Block				
knowl		ties of perjury, I declare that I have examined this return, and belief, it is true, correct, and complete. Declaration of				
		*****)12-11-15	
Sign		Signature of officer		Di	ate	
Here	•	MICHAEL HERBERT CFO Type or print name and title				
Paid		Preparer's signature ELIZABETH S HOGAN		Check if self-	Preparer's ta (see instructi	xpayer identification number ions)
	arer's	Firm's name (or yours BKD LLP if self-employed),	1	•	EIN Þ	
Use (nly	address, and ZIP + 4 1551 N WATERFRONT PKWY STE 300				
		WICHITA, KS 672066601			Phone no 🕨	(316) 265-2811

May the IRS discuss this return with the preparer shown above? (see instructions)

Form	n 990 (2011)					Page 2
Par		ent of Program Serv Schedule O contains a res				
1	Briefly describe	the organization's mission	n			
SEE	SCHEDULE O					
2	Did the organiza the prior Form 9	ition undertake any signifio 90 or 990-EZ?	ant program se	ervices during the yea	r which were not listed on	┌ Yes ┌ No
	If "Yes," describ	e these new services on S	chedule O			
3	Did the organizations services?	ition cease conducting, or	make sıgnıfıcaı	nt changes in how it co	onducts, any program	┌ Yes ┌ No
	If "Yes," describ	e these changes on Scheo	lule O			
4	expenses Secti	on 501(c)(3) and 501(c)(4) organization	s and section 4947(a)	nree largest program service)(1) trusts are required to re ch program service reported	
	(Code) (Expenses \$	220,477,263	ıncludıng grants of \$) (Revenue \$	235,704,012)
	DENTAL BENEFITS	(COVERED CHARGES) PROVIDE	D TO SUBSCRIBER	S DELTA DENTAL SERVED	APPROXIMATELY 906,843 PEOPLE	THIS YEAR
	(Code) (Expenses \$	6,905,017	ıncludıng grants of \$) (Revenue \$	7,289,815)
70	•	OF DENTAL BENEFIT CLAIMS	0,303,017	including grants or \$) (Nevenue p	7,203,013)
	(Code) (Expenses \$	1,488,375	including grants of \$	1,488,375) (Revenue \$)
	•	O DELTA DENTAL OF KS FOUNDA				,
	Other program	services (Describe in Sc	hedule O)			
	(Expenses \$	ınc	luding grants o	f\$) (Revenue \$)
4e	Total program	service expenses►\$	228,870,65	55		
						Form 990 (2011)

Part IV	Checklist	of Rec	uired	Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		N o
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V	Statements Regarding Other IRS Filings and Tax Compliance	

	Check if Schedule O contains a response to any question in this Part V		. [
			Yes	No
а	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	1a 29,174			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this			
_	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
a	Did the organization have unrelated business gross income of \$1,000 or more during the			
•	year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>	3b	Yes	
a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account or securities account)?	4a		No
h	·			140
ע	If "Yes," enter the name of the foreign country			
	See mediactions for iming requirements for Form 1D F 30-22 1, Report of Foreign Bank and Financial Accounts			
a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νο
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			No
		5b		-
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		No
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	er		
	were not tax deductible?	6b		
_	Organizations that may receive deductible contributions under section 170(c).	7 -		NI ~
đ	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
_	Did the surrounding upon the first dead of months and upon the party of the party o			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			
	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
	Form 1098-C?	/ n		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
	facilities			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them)			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	year 12b			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization			
	allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by			
	the states in which the organization is licensed to issue qualified health plans			
C	Enter the aggregate amount of reserves on hand 13c			
4 a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b		110

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
_				
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	7a	Yes	
b	more members of the governing body?	\vdash	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal	_		
	evenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)			

Own website Another's website Vpon request

- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 MICHAEL HERBERT 1619 N WATERFRONT PARKWAY

WICHITA, KS 67206

(316) 264-1099

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) A verage hours per week (describe hours	dırector/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	organizations
(1) HUGH HERSCHEL BRUNER JR DIRECTOR	1 3	X						17,526	0	96
(2) BRADLEY JAY CLOTHIER DIRECTOR	83	х						12,911	0	110
(3) RONALD ROSS DAVIS DIRECTOR/VICE CHAIRPERSON	1 04	х						16,611	0	110
(4) GEROLD LYNNE GOFORTH DIRECTOR/CHAIRPERSON	87	х		Х				16,341	0	639
(5) MARY ELIZABETH KINCH DIRECTOR	86	×						14,722	0	626
(6) WILBERT JOHN LEIKER DIRECTOR	86	X						14,411	0	44
(7) PATRICK MORIARTY DIRECTOR	96	×						4,069	0	0
(8) LUCYNDA JANE RABEN DIRECTOR	9	Х						14,611	0	269
(9) MICHAEL J SANDERS DIRECTOR	87	X						12,115	0	1,573
(10) BRICK RANDALL SCHEER DIRECTOR	1 03	х						14,527	0	0
(11) NANCY GWEN ZOGLEMAN DIRECTOR	76	х						12,215	0	235
(12) LINDA BRANTNER PRESIDENT & CEO	39 4			Х				410,141	0	48,529
(13) MICHAEL HERBERT TREASURER & CFO	37 1			х				257,764	0	44,279
(14) NANCY UMHOLTZ SECRETARY	39 7			х				86,735	0	16,076
(15) DEAN NEWTON CHIEF MARKETING/SALES OFFICER	37 2				х			263,195	0	50,121
(16) FRANK CLEPPER CHIEF OPERATING OFFICER	38 9				х			206,292	0	37,311
(17) ROBERT EBENKAMP VP INFORMATION TECHNOLOGY	39 3					х		178,167	0	29,868

CAMBRIDGE FAMILY DENTISTRY PA

MARTIN AND FRANKENBERY DDS PA

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per week (describe hours Average Average Position (do not check more than one box, unless person is both an officer and a director/trustee)							(D Repor compen from organizat 2/1099-	table sation the tion (W-	(E) Reportable compensation from related organizations (W- 2/1099- MISC)		(F) Estimated amount of oth compensatio from the organization a		
		for related organizations in Schedule O)	Individual trustiee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			МІЗС		organiza		
	IUNETTA EVERETT OFESSIONAL RELATIONS	37 4					Х			176,442		0		32,601	
	AMELIA ELLISON IMAN RESOURCES	39 6					х			168,679		0		28,245	
(20)	OR JON TILTON OF REVIEW & DENTAL DIR	40 0					х			193,209		0		33,283	
(21)	MARY MCPHEETERS DUSE LEGAL COUNSEL	34 9					х			148,863		0		2,029	
111-110	OSE LEGAL COUNSEL														
1b	Sub-Total		٠	٠.	•	٠.		▶				\top			
С	Total from continuation sheets t	o Part VII, Sect	ion A					F							
d				•	•		•	F		,239,546		0		326,044	
2	Total number of individuals (inclu \$100,000 of reportable compens						above) who	o received	more tha	n				
													Yes	No	
3	Did the organization list any form					ey eı	mploy	ee, o	or highest o	compens	ated employee		163	110	
	on line 1a? If "Yes," complete Scho					•	•	•				3		No	
4	For any individual listed on line 1 organization and related organiza														
_	individual			•	•		•	•		• •		4	Yes		
5	Did any person listed on line 1a r services rendered to the organiza									nization o	r individual for •	5		No	
Se	ection B. Independent Cont														
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax ye	the organization													
	Nam	(A) e and business add	ress							Descr	(B) iption of services		(C Comper		
GAGE	CENTER DENTAL GROUP PA								D	ENTAL SERV	/ICES		1	,888,086	
JENK:	INS LEBLANC PA								D	ENTAL SER	ЛCES		1	,019,176	
DENT	AL ASSOC OF WEST WICHITA PA								D	ENTAL SERV	/ICES			991,465	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►450

966,808

942,503

DENTAL SERVICES

DENTAL SERVICES

Form 99								Page 9
Part \	<u>/##1</u>	Statement o	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
#\$ \$\$	1a	Federated cam	paigns 1a					
a Ta	b	Membership du	ues 1b					
ું. ક	С	Fundraising ev	ents 1 c					
<u>≅</u> ,≅	d		zations 1d					
e E E E	e	Government grant			ļ	ļ		
Contributions, gifts, grants and other similar amounts	f g	sımılar amounts no Noncash contr	ons, gifts, grants, and 1f ot included above ibutions included in					
ပွန	h	Total. Add line	s 1 a - 1 f	▶	0			
<u> </u>				Business Code				
æm	2a	DENTAL SERVICES	j	524298	242,993,827	242,993,827		
æ	Ь							
926	С		_					
₩	d							
Program Service Revenue	е							
200 2100	f	All other progra	am service revenue					
Ť	g	Total. Add line:	s 2a-2f		242,993,827			
	3	Investment inc	ome (including dividen	ıds, ınterest				
			aramounts)		1,217,092			1,217,092
	4		stment of tax-exempt bond	· · · · · · ·	0			
	5	Royalties .	· · · · · · · · ·		0			
	6a	Gross rents	(ı) Real	(II) Personal				
	ь	Less rental						
	 c	expenses Rental income						
		or (loss)						
	d	Net rental inco	me or (loss)					
	7a	Gross amount from sales of assets other than inventory	(i) Securities 351,572	(II) Other				
	ь	Less cost or		8,147				
		other basis and sales expenses						
	С	Gain or (loss)	351,572	-8,147				
	d 8a	Net gain or (los		;▶	343,425			343,425
Other Revenue		events (not inc \$ of contributions	from fundraising Lluding s reported on line 1c) ne 18					
i e	ь	Less direct ex	penses b					
δ	С	Net income or	(loss) from fundraising	events	0			
	9a		from gaming activities ne 19 a					
	b		penses b					
	10a	Net income or Gross sales of returns and allo	owances .	ivities	0			
	ь	=	oods sold b (loss) from sales of inv	entory ►	0			
	С	Miscellaneou		Business Code				
	11a	OTHER INCOM		900099	8,286			8,286
	b	MANAGEMEN ⁻		561000	344,035		344,035	
	c		· · 					
	d	All other reven	ue					
	e	Total. Add lines			252 224			
	12	Total revenue.	See Instructions .	*	352,321 244,906,665	242,993,827	344,035	1,568,803

Part IX Statement of Functional Expenses

organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX (B) (C) (D) Do not include amounts reported on lines 6b, (A) Fundraising Program service Management and Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 1,488,375 1,488,375 Grants and other assistance to individuals in the United States See Part IV, line 22 0 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members 0 5 Compensation of current officers, directors, trustees, and 2,565,590 510,078 2,055,512 key employees . . . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . 0 7 Other salaries and wages 5,111,012 2,371,439 2,739,573 Pension plan contributions (include section 401(k) and section 536,890 280,468 403(b) employer contributions) 256,422 609,699 316,272 293,427 Other employee benefits 502,936 225,391 277,545 10 Fees for services (non-employees) 11 Management 110,351 110,351 Legal Accounting 120,000 120,000 30,395 30,395 Lobbying Professional fundraising See Part IV, line 17 . . 0 Investment management fees 158,541 158,541 3,282,454 3,150,120 g Other 132,334 Advertising and promotion . . . 673,992 553 673,439 12 Office expenses 1,499,120 1,401,737 97,383 13 11,403 14 Information technology 24,215 12,812 15 Royalties . . 0 156,984 16 156,984 431,364 418,912 17 12,452 Payments of travel or entertainment expenses for any federal, 18 state, or local public officials 0 0 19 Conferences, conventions, and meetings 419.873 214,135 205,738 20 21 Payments to affiliates 22 Depreciation, depletion, and amortization . . . 552,880 281,948 270,932 23 102,622 102,622 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) BANK SERVICES 144,119 144,119 CLAIMS 220,477,263 220,477,263 STATE PREMIUM TAXES 670,317 670,317 BOARDS, BUREAUS, AND ASSOCS 234,629 d 234,629 е All other expenses 1,138,943 476,490 662,453 25 Total functional expenses. Add lines 1 through 24f 241,042,564 228,870,655 12,171,909 Joint costs. Check here ► 🗆 If following SOP 98-2 (ASC 958-720) Complete this line only if the

Part X **Balance Sheet** (A) (B) Beginning of year End of year 226,903 256,032 1 1 3.074.167 3.960.953 2 2 3 0 3 0 3.992.714 4 4.225.184 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L 0 0 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 0 0 6 0 0 7 0 8 290.937 9 9 411.854 Prepaid expenses and deferred charges 10a 11,351,302 Land, buildings, and equipment cost or other basis *Complete* Part VI of Schedule D 10a 10b 2,877,717 8,959,898 b Less accumulated depreciation 10c 8,473,585 31,527,375 32,620,141 11 11 4,452,173 6,511,387 12 12 Investments—other securities See Part IV, line 11 13 13 0 Investments—program-related See Part IV, line 11 . . ol 0 14 Intangible assets 14 320,993 15 325,890 15 52,845,160 56,785,026 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 6,649,661 7,055,786 17 17 Accounts payable and accrued expenses . 18 18 0 19 19 0 20 ol 20 0 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 21 0 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 persons Complete Part II of Schedule L \ldots . \ldots . \ldots 22 ol 0 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties ol 24 0 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 7,057,127 25 6,549,841 D 26 13,706,788 26 13,605,627 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 39,138,372 27 43,179,399 Unrestricted net assets 0 28 0 28 Temporarily restricted net assets Fund 29 ol 29 0 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 39.138.372 33 43.179.399 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 52.845.160 34 56.785.026

Pal	Check if Schedule O contains a response to any question in this Part XI						
1	Total revenue (must equal Part VIII, column (A), line 12)	1		244,9	906,66		
2	Total expenses (must equal Part IX, column (A), line 25)	2	241,042,5				
3	Revenue less expenses Subtract line 2 from line 1	3		3,8	364,10		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4						
5	Other changes in net assets or fund balances (explain in Schedule O)	5		1	176,920		
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		43,1	179,399		
Par	The Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII		•	୮			
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			Yes	No		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? \cdot .		2a		No		
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes			
C	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	sued					
	Separate basis Consolidated basis Both consolidated and separated basis						
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a		No		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b				

Additional Data

Software ID: Software Version:

EIN: 48-0793267

Name: DELTA DENTAL OF KANSAS INC

Form 990, Special Condition Description:

Special Condition Description

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493312001092

OMB No 1545-0047

Supplemental Financial Statements

Department of the Treasury

SCHEDULE D (Form 990)

> ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Open to Public

	Revenue Service	orm 990. F See separate instructions.	Inspection
	me of the organization TA DENTAL OF KANSAS INC		Employer identification number
Б.	Ouganinations Mainteins Dec.	duined funds on Oaks Charles F	48-0793267
Ра	organizations Maintaining Donor Ac organization answered "Yes" to Form 99	O. Part IV. line 6.	inds or Accounts. Complete if the
	organization anonorou 100 to 10111155	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advi- funds are the organization's property, subject to the o	<u> </u>	or advised Yes No
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ben conferring impermissible private benefit		
Pa	tt III Conservation Easements. Complete	ıf the organızatıon answered "Yes" to	o Form 990, Part IV, line 7.
1 2	Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreating Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a quality	on or pleasure)	historically importantly land area certified historic structure of a conservation
	easement on the last day of the tax year	Г	Upld at the Find of the Voca
а	Total number of conservation easements	-	Held at the End of the Year 2a
a b	Total acreage restricted by conservation easements	-	2b
c	Number of conservation easements on a certified his		2c
d	Number of conservation easements included in (c) ac	` '	2d
3	Number of conservation easements modified, transfe	· L	
,	the taxable year -	fred, released, extinguished, or terminate	a by the organization during
4	Number of states where property subject to conserva	ation easement is located ►	<u> </u>
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?		lling of violations, and Yes No
6	Staff and volunteer hours devoted to monitoring, insp	ecting and enforcing conservation easem	ents during the year ►
7	A mount of expenses incurred in monitoring, inspectings \$	ng, and enforcing conservation easements	during the year
8	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion Yes No
9	In Part XIV, describe how the organization reports cobalance sheet, and include, if applicable, the text of the organization's accounting for conservation easen	he footnote to the organization's financial	
Par	Organizations Maintaining Collectio Complete if the organization answered "	ns of Art, Historical Treasures, o	or Other Similar Assets.
1a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	116, not to report in its revenue stateme for public exhibition, education or researc	th in furtherance of public service,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research ir	
	(i) Revenues included in Form 990, Part VIII, line 1		► \$
	(ii) Assets included in Form 990, Part X		▶ \$
2	If the organization received or held works of art, histofollowing amounts required to be reported under SFA!		
а	Revenues included in Form 990, Part VIII, line 1		► \$

b Assets included in Form 990, Part X

Part	••• Organizations Maintaining Co	llections of Ar	t, His	stori	cal Tr	<u>easu</u>	res, or C	<u>the</u>	<u>r Similar As</u>	sets (continued)
3	Using the organization's accession and othe items (check all that apply)	r records, check ar	ıy of tl	he fol	lowing	that ar	e a signific	ant u	se of its collec	tion	
а	Public exhibition		d	\vdash	Loan	orexc	hange prog	rams			
ь	Scholarly research		e	\vdash	Other	r					
С	Preservation for future generations										
4	Provide a description of the organization's co	ollections and eval	ain ho	w the	v furth <i>e</i>	artha c	organization	1'C AV	emnt nurnose	ın	
7	Part XIV						_			111	
5	During the year, did the organization solicition assets to be sold to raise funds rather than t									┌ Yes	□ No
Par	t IV Escrow and Custodial Arrang	ements. Compl	ete ıf	the	organ	ızatıor					1 110
	Part IV, line 9, or reported an an										
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other interm	edıary	/ for c	ontribu	itions (or other ass	ets i		┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	/ and complete the	follov	wing t	able		г				
							I I		An	nount	
С	Beginning balance						-	1c			
d	Additions during the year							1d			
е	Distributions during the year							1e			
f	Ending balance							1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, lir	e 21?	>						┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	1									
Pai	rt V Endowment Funds. Complete										
		(a)Current Year	(b)Prior	Year	(c) Tw	o Years Back	(d)	Three Years Back	(e)Four	Years Back
1a	Beginning of year balance							+			
Ь	Contributions							+			
C	Investment earnings or losses							_			
d	Grants or scholarships							_			
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held	as								
а	Board designated or quasi-endowment 🕨										
ь	Permanent endowment 🕨										
С	Term endowment ▶										
3a	Are there endowment funds not in the posse	ssion of the organiz	atıon	that	are held	d and a	dministere	d for	the		
	organization by									Yes	No
	(i) unrelated organizations		•					•	3a		
_	(ii) related organizations							•	3a(
	If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the							•	3	b	
4 Par	t VI Land, Buildings, and Equipme					10					
Fell	Land, Buildings, and Equipme	ent. See Form 9:	70, Pa							. T	
	Description of property				Cost or Is (Inves		(b)Cost or o basis (oth		(c) Accumulated depreciation	(d) E	Book value
1a	_and						1,40	1,415			1,401,415
b I	Buildings						7,33	2,320	978,89	91	6,353,429
c l	_easehold improvements										
d I	Equipment						2,61	7,567	1,898,82	26	718,741
_e	Other	<u></u>									
	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>), line	10(c).)						8,473,585
									Schedule [) (Form	990) 2011

Part VII Investments—Other Securities. See	Form 990, Part X, line 12.		
(a) Description of security or category	(b)Book value		d of valuation
(including name of security)		Cost or end-or	f-year market value
(1)Financial derivatives			
(2)Closely-held equity interests (3)Other			
(A) INV IN DELTA DENTAL OF KS FDN	1,911,304		F
			_
(B) INV IN SURENCY LIFE & HEALTH	4,600,083		F_
	+		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	6,511,387		
Part VIII Investments—Program Related. Se	e Form 990, Part X, line 13		
(a) Description of investment type	(b) Book value		d of valuation
	1 1	Cost or end-or	f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13) Part IX Other Assets. See Form 990, Part X, II			
Part IX Other Assets. See Form 990, Part X, II (a) Descri			(b) Book value
			(2) 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
Total. (Column (b) should equal Form 990, Part X, col.(B) line 2	15.)		
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes	0		
UNEARNED PREMIUMS	 		
UNEARNED RENT	75,196		
	86,562		
CITY OF WICHITA - IRB(TAXABLE)	6,388,083		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	6,549,841		
, , , , , , , , , , , , , , , , , , , ,	0,010,041		

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	ıts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	turn
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
C	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per F	Return
1	Total expenses and losses per audited financial statements	1 1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
C	Other losses		
d	Other (Describe in Part XIV) 2d]	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
C	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	
	t XIV Supplemental Information		
Com	iplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Pa	art IV , II	nes 1b and 2b,

Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
FIN 48 FOOTNOTE		MANAGEMENT HAS EVALUATED THEIR INCOME TAX POSITIONS UNDER THE GUIDANCE INCLUDED IN ASC 740 BASED ON THEIR REVIEW, MANAGEMENT HAS NOT IDENTIFIED ANY MATERIAL UNCERTAIN TAX POSITIONS TO BE RECORDED OR DISCLOSED IN THE FINANCIAL STATEMENTS

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Schedule I (Form 990)

Department of the Treasury

Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

OMB No 1545-0047

2011

DLN: 93493312001092

Open to Public
Inspection

Name of the organization Employer identification number DELTA DENTAL OF KANSAS INC 48-0793267 Part General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code section (d) Amount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant valuation organization ıf applicable grant cash non-cash assistance or assistance or government assistance (book, FMV, appraisal, other) 68-0554527 501(C)(3) 1.463.699 24.676 COST UTILITIES, OFFICE **ASSISTANCE TO** (1) DELTA DENTAL OF KS FOUNDATION1619 N FOUNDATION WATERFRONT PARKWAY WICHITA, KS 67206

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
	1 '	DELTA DENTAL OF KANSAS PROVIDED CONTRIBUTIONS TO THEIR PRIVATE FOUNDATION, DELTA DENTAL OF KANSAS FOUNDATION THE FOUNDATION'S EXECUTIVE DIRECTOR DOCUMENTS AND REPORTS ON THE FOUNDATION'S ACTIVITIES

DLN: 93493312001092

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name	of	the	10	ga	niz	at	iο	
DELTA	DEN	ITAL	OF	KΑ	NSA	S	ΙN	

Employer identification number

48-0793267

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	▼ Compensation committee ▼ Written employment contract			
	✓ Independent compensation consultant ✓ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
b	Any related organization?	5b		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		No
b	Any related organization?	6b		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	· · · · · · · · · · · · · · · · · · ·	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) LINDA BRANTNER	(I) (II)	292,510 0	85,037	32,594	39,728 0	8,801 0	458,670 0	
(2) MICHAEL HERBERT	(I) (II)	183,620 0	49,308	24,836	33,690 0	10,589 0	302,043 0	
(3) DEAN NEWTON	(ı) (ıı)	162,768 0	74,569	25,858	39,792 0	10,329 0	313,316 0	
(4) FRANK CLEPPER	(ı) (ıı)	143,309 0	40,127	22,856	26,866 0	10,445 0	243,603 0	
(5) ROBERT EBENKAMP	(I) (II)	139,344 0	29,128	9,695	22,064 0	7,804 0	208,035	
(6) JUNETTA EVERETT	(I) (II)	123,462 0	29,605	23,375	22,391 0	10,210 0	209,043	
(7) AMELIA ELLISON	(ı) (ıı)	118,627 0	26,927	23,125	20,981 0	7,264 0	196,924 0	
(8) DR JON TILTON	(I) (II)	144,701 0	31,555	16,953	24,451 0	8,832 0	226,492 0	
(9) MARY MCPHEETERS	(I) (II)	139,359 0	9,155	349	0 0	2,029 0	150,892 0	
	•							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART 1, LINE	DELTA DENTAL OF KANSAS DID PAY FOR THE COMPANION TRAVEL FOR BOARD OF DIRECTORS AND LEADERSHIP TEAM MEMBERS WHEN THEY ATTENDED OUT OF TOWN BUSINESS MEETINGS THE COMPANION TRAVEL AMOUNT WAS TREATED AS TAXABLE COMPENSATION AND IS INCLUDED IN THE BOARD OF DIRECTORS' 1099-MISC AND THE LEADERSHIP TEAM MEMBERS' W-2
	PART 1, LINE	THE CHIEF EXECUTIVE OFFICER IS PAID A MONTHLY ALLOWANCE FOR MEMBERSHIP TO A COUNTRY CLUB THE MONTHLY ALLOWANCE FOR MEMBERSHIP TO THE COUNTRY CLUB IS TREATED AS TAXABLE COMPENSATION AND IS INCLUDED IN THE CHIEF EXECUTIVE OFFICER'S FORM W-2

Schedule J (Form 990) 2011

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As Filed Data -

DLN: 93493312001092

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public **Inspection**

DELTA DENTAL OF KANSAS INC							Employer identification number						
DEEM DEATH IS OF IN MISSIS AND							4	8-07932	67				
Part I Excess Benefit Tran Complete if the organizat										ıne 40b			
1 (a) Name of disqu	(b) Description of transaction					Cor	(c) rected?						
								Yes	No				
	-												
2 Enter the amount of tax impos	ed on tl	he orgar	nization man	agers or	disqualified perso	ons dur	ng the	year unde	r				
section 4958									* \$ —				
3 Enter the amount of tax, if any	, on line	e 2, abo	ve, reimburs	ed by th	e organization .			•	·				
Part II Loans to and/or F													
Complete if the organiz			d "Yes" on F 	orm 990), Part IV, line 26	, or Forr	n 990-l	EZ, Part V (f)		<u>a</u>			
(a) Name of interested person and		oan to om the	 			(e)		Approved		(g)Writt			
purpose	1	zatıon?			(d)Balance due	defau	It?	by board or committee?		agreeme	ıt ⁷		
	То	From				Yes No		Yes	No	Yes	No		
							+		1				
	 												
otal				▶ \$	0								
Part III Grants or Assistar Complete if the orga						/ line 1	7	•		•			
•					een interested per				v==+ = v +	pe of assi			
(a) Name of interested pers	<u> </u>		an	d the or	ganızatıon		(C)AT	nount of g	rant or ty	ype or assi:	Stance		

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete if the organization	on answered res on i	onn 550, Fart IV, III	16 Z0a, Z0b, 01 Z0c.		
(a) Name of Interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organı reve	aring of zation's nues?
	organization			Yes	No
(1) DR RONALD DAVIS	DIRECTOR	51,867	PAYMENT OF DENTAL SERVICES		No
(2) DR LUCYNDA RABEN	DIRECTOR	1	PAYMENT OF DENTAL SERVICES		No
(3) DR HUGH BRUNER JR	DIRECTOR	7,888	PAYMENT OF DENTAL SERVICES		No
(4) DR BRICK SCHEER	DIRECTOR	145,616	PAYMENT OF DENTAL SERVICES		No
(5) SURENCY LIFE HEALTH COMPANY	SHARED OFFICERS	344,035	PAYMENT OF MANAGEMENT FEES		No
(6) DR PATRICK MORIARTY	DIRECTOR	1	PAYMENT OF DENTAL SERVICES		No

Part V **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS		THE DIRECTORS LISTED IN PART IV ARE ALSO PARTICIPATING DENTISTS WITH DELTA DENTAL OF KANSAS AS A PARTICIPATING DENTIST, DELTA DENTAL OF KANSAS PAYS THE DIRECTORS LISTED IN PART IV FOR THE DENTAL SERVICES THEY PROVIDE TO OUR SUBSCRIBERS IN THE NORMAL COURSE OF THEIR BUSINESS DELTA DENTAL OF KANSAS HAS A MANAGEMENT CONTRACT WITH SURENCY LIFE & HEALTH IN ACCORDANCE WITH THE MANAGEMENT CONTRACT, SURENCY PAYS DELTA DENTAL OF KANSAS MANAGEMENT FEES FOR SERVICES PROVIDED

Schedule L (Form 990 or 990-EZ) 2011

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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

F Attach to Form 990 or 990-EZ.

DLN: 93493312001092OMB No 1545-0047

2011
Open to Public Inspection

Name of the organiza DELTA DENTAL OF KANSAS		Employer identification number	
DELIA DENTAL OF KANSAS	5 INC	48-0793267	
ldentifier	Return Reference	Explanation	
ORGANIZATION'S MISSION	FORM 990, PART III, LINE 1	TO MAKE POSSIBLE AND FACILITATE A WIDER AND MORE TIMELY AVAILABILITY OF DENTAL CARE, THEREBY ADVANCING THE PUBLIC HEALTH AND THE SCIENCE AND ART OF DENTISTRY IN THE STATI OF KANSAS, BY ESTABLISHING, MAINTAINING, AND OPERATING A NON-PROFIT PREPAYMENT DENTASERVICE PLAN OR PLANS IN THE STATE OF KANSAS	
INDEPENDENT VOTING MEMBERS	FORM 990, PART VI, SECTION A, LINE 1B	BRICK SCHEER, LUCYNDA RABEN, PATRICK MORIARTY, AND RONALD DAVIS WERE ALL VOTING MEMBERS OF THE BOARD AS OF THE END OF THE ORGANIZATION'S TAX YEAR THESE INDIVIDUALS WERE ALL INVOLVED IN TRANSACTIONS WITH THE ORGANIZATION THAT ARE REQUIRED TO BE REPORTED ON SCHEDULE L CONSEQUENTLY, THESE MEMBERS HAVE NOT BEEN REPORTED AS INDEPENDENT	
BUSINESS RELATIONSHIPS	FORM 990, PART VI, SECTION A, LINE 2	LINDA BRANTNER, MICHAEL HERBERT, DEAN NEWTON, NANCY UMHOLTZ, AND FRANK CLEPPER HAN A BUSINESS RELATIONSHIP WITH EACH OTHER LINDA BRANTNER, MICHAEL HERBERT, DEAN NEWTO NANCY UMHOLTZ, AND FRANK CLEPPER SERVE AS EITHER OFFICERS OR DIRECTORS OF SURENCY LIFE & HEALTH INSURANCE COMPANY, WHICH IS A RELATED FOR-PROFIT COMPANY THE OFFICERS AND DIRECTORS DO NOT HAVE STOCK OWNERSHIP INTEREST IN THE RELATED FOR-PROFIT COMPAN	DN,
MEMBERS	FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION HAS MEMBERS THE MEMBERSHIP OF DELTA DENTAL OF KANSAS IS COMPRISED OF THE DENTISTS WHO HAVE CURRENT PARTICIPATING AGREEMENTS WITH DELTA DENTAL OF KANSAS EACH MEMBER IS ENTITLED, AT EVERY MEETING OF THE MEMBERS, TO ONE VOTE PER PERSON, BUT NO MEMBER SHALL BE ENTITLED TO VOTE BY PROXY	 >
MEMBERS WHO MAY ELECT THE GOVERNING BODY	FORM 990, PART VI, SECTION A, LINE 7A	THE BOARD OF DIRECTORS ARE COMPRISED OF TEN (10) MEMBERS, FOUR (4) OF WHOM ARE ELECT BY THE MEMBERSHIP AND ARE AMONG THE CORPORATION'S PARTICIPATING DENTISTS, TWO (2) AR APPOINTED BY THE GOVERNOR OF THE STATE OF KANSAS, AND FOUR (4) ARE APPOINTED BY THE COMMISSIONER OF INSURANCE OF THE STATE OF KANSAS	Œ
DECISIONS SUBJECT TO APPROVAL BY MEMBERS	FORM 990, PART VI, SECTION A, LINE 7B	ANY PROPOSED CHANGES TO THE BY-LAWS ARE SUBJECT TO MEMBER APPROVAL THE BOARD OF DIRECTORS ARE COMPRISED OF TEN (10) MEMBERS, FOUR (4) OF WHOM ARE ELECTED BY THE MEMBERSHIP AND ARE AMONG THE CORPORATION'S PARTICIPATING DENTISTS, TWO (2) ARE APPOINTED BY THE GOVERNOR OF THE STATE OF KANSAS, AND FOUR (4) ARE APPOINTED BY THE COMMISSIONER OF INSURANCE OF THE STATE OF KANSAS	
FORM 990 REVIEW PROCESS	FORM 990, PART VI, SECTION B, LINE 11B	AN INDEPENDENT ACCOUTING FIRM PREPARES THE FORM 990 THE 990 IS THEN REVIEWED BY THE ORGANIZATION'S CFO AND ACCOUNTING PERSONNEL ANY QUESTIONS OR COMMENTS ARE ADDRESSED AND ANY NECESSARY CHANGES ARE MADE. THE FORM 990 WITH ALL RELATED SCHEDULES IS THEN PROVIDED TO THE ENTIRE GOVERNING BODY FOR REVIEW PRIOR TO FILING	
CONFLICT OF INTEREST POLICY	FORM 990, PART VI, SECTION B, LINE 12C	THE CHAIRPERSON OF THE BOARD AND THE GOVERNANCE COMMITTEE MONITOR AND ENFORCE OU CONFLICT OF INTEREST POLICY EACH DIRECTOR, OFFICER, AND KEY EMPLOYEE OF DELTA DENTAL KANSAS ANNUALLY FILES A STATEMENT REGARDING CONFLICTS OF INTEREST WHICH EXIST, OR WHICH MIGHT BE EXPECTED TO EXIST, WITHIN THE UPCOMING YEAR THE STATEMENT DISCLOSES AS FULLY AS POSSIBLE THE NATURE OF POTENTIAL CONFLICTS AND THE NATURE OF THE DIRECTOR'S, OFFICER'S, OR KEY EMPLOYEE'S INTEREST IN THE POTENTIAL TRANSACTION ALL STATEMENTS ARE REVIEWED BY THE PRESIDENT AND CHAIRPERSON AND MAY BE CIRCULATED TO MEMBERS OF THE BOARD OF DIRECTORS EACH DIRECTOR, OFFICER, AND KEY EMPLOYEE AGREE TO ANSWER ANY QUESTIONS ABOUT POTENTIAL CONFLICTS THEY MAY HAVE IF A CONFLICT IS IDENTIFIED, VOTING MAY BE RESTRICTED	OF S
COMPENSATION REVIEW	FORM 990, PART VI, SECTION B, LINES 15A AND 15B	THE DELTA DENTAL OF KANSAS PROCESS FOR DETERMINING COMPENSATION FOR THE CEO, OFFICERS, AND KEY EMPLOYEES DOES INCLUDE A REVIEW BY INDEPENDENT PERSONS, COMPARABILITY DATA AND CONTEMPORANEOUS SUBSTANTIATION OF THE DELIBERATION AND DECISION DELTA DENTAL OF KANSAS HAS CONTRACTED WITH INSIGHT MANAGEMENT CONSULTING GROUP TO PROVIDE COMPENSATION STUDIES FOR OUR POSITIONS INSIGHT USES PUBLISHED MARK DATA SOURCES TO IDENTIFY THE RELEVANT MARKET FOR POSITIONS, WHICH ARE MATCHED BASE UPON THE DESCRIPTION OF DUTIES AND RESPONSIBILITIES PROVIDED MARKET DATA IS USED AS APPROPRIATE FOR EACH POSITION, FROM LOCAL, REGIONAL AND NATIONAL MARKETS INSIGHT PROVIDES A COMPLETE REPORT THAT DOCUMENTS THE FINDINGS OF THE MARKET REVIEW PROCES FOR OUR POSITIONS AND THEIR RECOMMENDATION REGARDING THE GRADE LEVEL OF PLACEMENT THE POSITION DELTA DENTAL OF KANSAS ALSO HAS A COMPENSATION COMMITTEE, COMPRISED OF SELECTED BOARD MEMBERS ONE OF THE PURPOSES OF THE COMMITTEE IS TO REVIEW, REPORT, AI MAKE RECOMMENDATIONS TO THE BOARD REGARDING COMPENSATION OF ALL OFFICERS AND EXECUTIVE OFFICER ANNUALLY TO REVIEW HIS/HER PERFORMANCE AND EMPLOY MENT CONTRACT, MAKE RECOMMENDATIONS TO THE BOARD REGARDING THE PRESIDENT/CHIEF EXECUTIVE OFFICER'S ANNUAL COMPENSATION AND BENEFITS PACKAGE AND TO REVIEW THE PRESIDENT/CHIEF EXECUTIVE OFFICER'S RECOMMENDATIONS AS TO SALARY ADJUSTMENTS AND INCENTIVE PAYMENTS FOR OFFICER'S RECOMMENDATIONS AS TO SALARY ADJUSTMENTS AND INCENTIVE PAYMENTS FOR OFFICER'S, EXECUTIVES, AND SENIOR MANAGEMENT	SS OF ND
AVAILABILITY OF DOCUMENTS	FORM 990, PART VI, SECTION C, LINE 19	DELTA DENTAL OF KANSAS ANNUAL REPORT IS AVAILABLE TO THE PUBLIC THROUGH OUR WEBSIT WWW DELTADENTALKS COM, OUR GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY A AVAILABLE TO THE PUBLIC UPON REQUEST	RÉ
COMPENSATION OF OFFICERS	FORM 990, PART VII, SECTION A	ALL OF THE ORGANIZATION'S BOARD MEMBERS RECEIVE COMPENSATION FROM THE ORGANIZATIO FOR THEIR SERVICES AS DIRECTORS THEY ARE NOT COMPENSATED AS INDEPENDENT CONTRACTORS	N
RECONCILIATION OF NET ASSETS	FORM 990, PART XI, LINE 5	(261,580 00) UNREALIZED LOSS ON INVESTMENTS NOT INCLUDED ON RETURN (120,708 00) MARK-TO MARKET ADJUSTMENT NOT INCLUDED ON RETURN 947,945 00 EARNINGS FROM SUBSIDIARY NOT ON RETURN - FOUNDATION (388,731 00) EARNINGS FROM SUBSIDIARY NOT ON RETURN - SURENCY 176,926 00	V
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME HUGH HERSCHEL BRUNER JR TITLE DIRECTOR HOURS	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAMEBRADLEY JAY CLOTHIER TITLE DIRECTOR HOURS	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME RONALD ROSS DAVIS TITLE DIRECTOR/VICE CHAIRPERSON HOURS	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAMEMARY ELIZABETH KINCH TITLE DIRECTOR HOURS	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME BRICK RANDALL SCHEER TITLE DIRECTOR HOURS	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME LINDA BRANTNER TITLE PRESIDENT & CEO HOURS 1	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAME MICHAEL HERBERT TITLE TREASURER & CFO HOURS 3	
HOURS DEVOTED FOR RELATED ORGANIZATION	FORM 990 PART VII	NAMENANCY UMHOLTZ TITLE SECRETARY HOURS	

Return Reference	Explanation
FORM 990 PART VII	NAME DEAN NEWTON TITLE CHIEF MARKETING/SALES OFFICER HOURS 3
FORM 990 PART VII	NAME FRANK CLEPPER TITLE CHIEF OPERATING OFFICER HOURS 1
FORM 990 PART VII	NAME ROBERT EBENKAMP TITLE VP INFORMATION TECHNOLOGY HOURS 1
FORM 990 PART VII	NAME JUNETTA EVERETT TITLE VP PROFESSIONAL RELATIONS HOURS 3
FORM 990 PART VII	NAME AMELIA ELLISON TITLE VP HUMAN RESOURCES HOURS
FORM 990 PART VII	NAMEMARY MCPHEETERS TITLE IN-HOUSE LEGAL COUNSEL HOURS 5
	Reference FORM 990 PART VII FORM 990 PART

SCHEDULE R Polated Or

DLN: 93493312001092

Related Organizations and Unrelated Partnerships

2011

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Name of the organization **Employer identification number** DELTA DENTAL OF KANSAS INC 48-0793267 Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) (d) Name, address, and EIN of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity (1) KSDD PROPERTIES LLC 1619 N WATERFRONT PARKWAY 8,347,156 REAL ESTATE KS 890,191 WICHITA, KS 67206 48-0793267 Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one Part II or more related tax-exempt organizations during the tax year.) (g) (c) Section 512(b)(13) Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling controlled (if section 501(c)(3)) or foreign country) entity organization Yes No (1) DELTA DENTAL OF KANSAS FOUNDATION INC 1619 N WATERFRONT PARKWAY ORAL HEALTH KS 501(C)(3) PF No WICHITA, KS 67206 68-0554527 For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50135Y Schedule R (Form 990) 2011

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, lin	ie 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

eral or (k)	No			
(j) eneral or nanaging partner?	es No			
amount in box 20 of	,			
	No			
(h) Dispropition allocations ²	Yes No			
(g) Share of end-of- year assets				
(f) Share of total Income				
(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)				
·				
(c) Legal domicile (state or foreign country)				
Primary activity				
(a) Name, address, and EIN of related organization				

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) SURENCY LIFE & HEALTH COMPANY 1619 N WATERFRONT PARKWAY WICHITA, KS 67206 26-1969006	INSURANCE	KS	NA	C CORPORATION	-388,731	5,010,589	100 000 %

he	edule R (Form 990) 2011		Рa	ge 3
Pa	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to related organization(s)	1b	Yes	
C	Gift, grant, or capital contribution from related organization(s)	1 c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
e	Loans or loan guarantees by related organization(s)	1e		No
f	Sale of assets to related organization(s)	1f		No
		1g		No
h	Exchange of assets with related organization(s)	1h		No
i	Lease of facilities, equipment, or other assets to related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets from related organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations by related organization(s)	11		No
m	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1m	Yes	
n	Sharing of paid employees with related organization(s)	1n	Yes	
0	Reimbursement paid to related organization(s) for expenses	10		No
р	Reimbursement paid by related organization(s) for expenses	1р		No
q	O ther transfer of cash or property to related organization(s)	1q		No
r	Other transfer of cash or property from related organization(s)	1r		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) SURENCY LIFE & HEALTH INSURANCE COMPANY	В	1,200,000	COST
(2) SURENCY LIFE & HEALTH INSURANCE COMPANY	N	344,035	COST
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate alloc		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	j) eral or aging ener?	(k) Percentage ownership
			,	Yes	No			Yes	No		Yes	No	
				·									
							-						

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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011