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2011

Open to Public
Inspection

Form 990-EZ

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

► Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.

► The organization may have to use a copy of this return to satisfy state reporting requirements

Department of the Treasury
Internal Revenue Service

A For the 2011 calendar year, or tax year beginning 01-01-2011

, and ending 12-31-2011

- Check if applicable
- Address change
- Name change
- Initial return
- Terminated
- Amended return
- Application pending

C Name of organization	HAWAII INDEPENDENT AUTOMOBILE DEALERS ASSOCIATION
Number and street (or P O box, if mail is not delivered to street address)	1001 AHUA ST
City or town, state or country, and ZIP + 4	HONOLULU, HI 96819

D Employer identification number	46-0475791
E Telephone number	(808) 840-8900
F Group Exemption Number	►

G Accounting method Cash Accrual Other (specify) ► _____

H Check **if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)**

I Website: ► [HTTP://HAWAIIADA.COM/DEFAULT.ASPX](http://HAWAIIADA.COM/DEFAULT.ASPX)

J Tax-Exempt status (check only one) — 501(c)(3) 501(c)(6) (insert no) 4947(a)(1) or 527

K Check **if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return**

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ ► \$ 165,969

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions for Part I)

Check if the organization used Schedule O to respond to any question in this Part I

Revenue	1 Contributions, gifts, grants, and similar amounts received	1
	2 Program service revenue including government fees and contracts	2
	3 Membership dues and assessments	3 12,825
	4 Investment income	4
	5a Gross amount from sale of assets other than inventory	5a
	b Less cost or other basis and sales expenses	5b
	c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c
	6 Gaming and fundraising events	
	a Gross income from gaming (attach Schedule G if greater than \$15,000)	6a
Expenses	b Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b
	c Less direct expenses from gaming and fundraising events	6c
	d Net income or (loss) from gaming and fundraising events (Add lines 6a and 6b and subtract line 6c)	6d
	7a Gross sales of inventory, less returns and allowances	7a 150,698
	b Less cost of goods sold	7b 81,213
	c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c 69,485
	8 Other revenue (describe in Schedule O)	8 2,446
	9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9 84,756
Net Assets	10 Grants and similar amounts paid (list in Schedule O)	10
	11 Benefits paid to or for members	11
	12 Salaries, other compensation, and employee benefits	12
	13 Professional fees and other payments to independent contractors	13 2,602
	14 Occupancy, rent, utilities, and maintenance	14
	15 Printing, publications, postage, and shipping	15
	16 Other expenses (describe in Schedule O)	16 83,692
	17 Total expenses. Add lines 10 through 16	17 86,294
Net Assets	18 Excess or (deficit) for the year (Subtract line 17 from line 9)	18 -1,538
	19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19 25,776
	20 Other changes in net assets or fund balances (explain in Schedule O)	20 0
	21 Net assets or fund balances at end of year Combine lines 18 through 20	21 24,238

Part II Balance SheetsCheck if the organization used Schedule O to respond to any question in this Part II

(See the instructions for Part II)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	25,776	22 24,238
23 Land and buildings	23	
24 Other assets (describe in Schedule O)	24	
25 Total assets	25,776	25 24,238
26 Total liabilities (describe in Schedule O)	0	26 0
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	25,776	27 24,238

Part III Statement of Program Service AccomplishmentsCheck if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose?

OFFER A LARGE SELECTION OF QUALITY PRODUCTS AT DISCOUNTED MAINLAND PRICES AND SAVE CUSTOMERS THE HIGH SHIPPING COSTS AND LONG WAITS FOR DELIVERY THIS IS DONE BY VOLUME BUYING AND EXCLUSIVE DISTRIBUTOR RELATIONSHIPS WITH SEVERAL WHOLESALERS

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

28 OFFER A LARGE SELECTION OF QUALITY PRODUCTS AT DISCOUNTED MAINLAND PRICES AND SAVE CUSTOMERS THE HIGH SHIPPING COSTS AND LONG WAITS FOR DELIVERY THIS IS DONE BY VOLUME BUYING AND EXCLUSIVE DISTRIBUTOR RELATIONSHIPS WITH SEVERAL WHOLESALERS
(Grants \$ 0) If this amount includes foreign grants, check here

Expenses

(Required for section 501 (c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

29		
(Grants \$)	If this amount includes foreign grants, check here <input type="checkbox"/> <input checked="" type="checkbox"/>	29a 62,022
30		
(Grants \$)	If this amount includes foreign grants, check here <input type="checkbox"/> <input checked="" type="checkbox"/>	30a
31 Other program services (describe in Schedule O) (Grants \$)	If this amount includes foreign grants, check here <input type="checkbox"/> <input checked="" type="checkbox"/>	31a
32 Total program service expenses (add lines 28a through 31a)		32 62,022

Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (See the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-.)	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
See Additional Data Table				

Part V Other Information (Note the statement requirements in the instructions for Part V.)Check if the organization used Schedule O to respond to any question in this Part V

33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O

34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)

35 If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but **not** reported on Form 990-T, explain in Schedule O why the organization did not report the income on Form 990-T

a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?

b If "Yes" to line 35a, has the organization filed a **Form 990-T** for the year? If "No," provide an explanation in Schedule O

c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III

36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N

37a Enter amount of political expenditures, direct or indirect, as described in the instructions **37a** 0

b Did the organization file **Form 1120-POL** for this year?

38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee **or** were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?

b If "Yes," complete Schedule L, Part II and enter the total amount involved **38b** 0

39 *Section 501(c)(7) organizations.* Enter

a Initiation fees and capital contributions included on line 9 **39a** 0

b Gross receipts, included on line 9, for public use of club facilities **39b** 0

40a *Section 501(c)(3) organizations.* Enter amount of tax imposed on the organization during the year under

section 4911 0, section 4912 0, section 4955 0

b *Section 501(c)(3) and 501(c)(4) organizations.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I **40b** 0

c *Section 501(c)(3) and 501(c)(4) organizations.* Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 **40c** 0

d *Section 501(c)(3) and 501(c)(4) organizations.* Enter amount of tax on line 40c reimbursed by the organization **40d** 0

e *All organizations.* At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T **40e** 0

41 List the states with which a copy of this return is filed **41** HI

42a The organization's books are in care of **42a** WILLIAM SCHMIDTKE Telephone no **42a** (808) 721-1956

Located at **42b** 2027 REPUBLICAN ST ZIP + 4 **42b** 96819

b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

If "Yes," enter the name of the foreign country **42c** 0

See the instructions for exceptions and filing requirements for **Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.**

c At any time during the calendar year, did the organization maintain an office outside of the U.S.?

If "Yes," enter the name of the foreign country **42d** 0

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of **Form 1041**—Check here **43** 0 and enter the amount of tax-exempt interest received or accrued during the tax year **43** 0

44a Did the organization maintain any donor advised funds? If "Yes," *Form 990 must be completed instead of Form 990-EZ.*

b Did the organization operate one or more hospital facilities during the year? If "Yes," *Form 990 must be completed instead of Form 990-EZ*

c Did the organization receive any payments for indoor tanning services during the year?

d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," *Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)*

	Yes	No
33	33	No
34	34	No
35a	35a	No
35b	35b	
35c	35c	No
36	36	No
37a	37a	0
37b	37b	
38a	38a	No
38b	38b	0
39a	39a	0
39b	39b	0
40b	40b	0
40c	40c	0
40d	40d	0
40e	40e	No
41	41	HI
42a	42a	WILLIAM SCHMIDTKE (808) 721-1956
2027 REPUBLICAN ST		
Located at 42b	42b	HONOLULU, HI 96819
42c	42c	0
42d	42d	0
43	43	0
44a	44a	No
44b	44b	No
44c	44c	No
44d	44d	
45a	45a	No
45b	45b	

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46		No

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.

All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52.

Check if the organization used Schedule O to respond to any question in this Part VI

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

	Yes	No
47		

48 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

	Yes	No
48		

49a Did the organization make any transfers to an exempt non-charitable related organization?

	Yes	No
49a		

b If "Yes," was the related organization a section 527 organization?

	Yes	No
49b		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

d Total number of other independent contractors each receiving over \$100,000

52 Did the organization complete Schedule A? **NOTE:** All Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer WILLIAM SCHMIDTKE TREASURER Type or print name and title	2012-10-26 Date
Paid Preparer's Use Only	Preparer's signature ROSS T KAWANO Firm's name (or yours if self-employed), address, and ZIP + 4 ECA LLP 598 HALEKAUWILA STREET HONOLULU, HI 96813	Date Check if self-employed <input type="checkbox"/> Preparer's taxpayer identification number (See instructions) P00096910 EIN 99-0328330 Phone no (808) 533-4244
May the IRS discuss this return with the preparer shown above? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
► Attach to Form 990 or 990-EZ.

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Name of the organization

HAWAII INDEPENDENT AUTOMOBILE DEALERS ASSOCIATION

Employer identification number

46-0475791

Identifier	Return Reference	Explanation
INCOME FROM SALES OF INVENTORY	FORM 990-EZ, PART I, LINE 7	INCOME GROSS RECEIPTS 150,698 RETURNS AND ALLOWANCES 0 LESS COST OF GOODS SOLD 81,213 GROSS PROFIT 69,485 COST OF GOODS SOLD INVENTORY AT BEGINNING OF YEAR 0 MERCHANDISE PURCHASED 0 COST OF LABOR 0 MATERIALS AND SUPPLIES 0 OTHER COSTS 81,213 INVENTORY AT END OF YEAR 0 COST OF GOODS SOLD 81,213
OTHER REVENUE	FORM 990-EZ, PART I, LINE 8	DESCRIPTION INTEREST INCOME AMOUNT 137 DESCRIPTION EQUIPMENT RENTAL AMOUNT 2,309 TOTAL TO FORM 990-EZ, LINE 8 2,446
OTHER EXPENSES	FORM 990-EZ, PART I, LINE 16	DESCRIPTION COMPUTER EXPENSES AMOUNT 944 DESCRIPTION INSURANCE AMOUNT 480 DESCRIPTION SUPPLIES AMOUNT 1,729 DESCRIPTION MEMBER RENEWAL/NEW MEMBERSHIP EXPENSE AMOUNT 3,163 DESCRIPTION SALES COMMISSIONS EXPENSE AMOUNT 37,487 DESCRIPTION CREDIT CARD/BANK CHARGES AMOUNT 2,161 DESCRIPTION MISCELLANEOUS EXPENSES AMOUNT 3,718 DESCRIPTION PURCHASING EXPENSE AMOUNT 19,066 DESCRIPTION EQUIPMENT RENTAL AMOUNT 711 DESCRIPTION POSTAGE/ DELIVERY AMOUNT 2,197 DESCRIPTION TELEPHONE AMOUNT 814 DESCRIPTION TRAVEL AMOUNT 1,992 DESCRIPTION PRINTING AMOUNT 224 DESCRIPTION RENT AMOUNT 3,785 DESCRIPTION DOCUMENT OFFSET AMOUNT 5,221 TOTAL TO FORM 990-EZ, LINE 16 83,692

TY 2011 Transfers Personal Benefits Contracts Declaration

Name: HAWAII INDEPENDENT AUTOMOBILE DEALERS ASSOCIATION

EIN: 46-0475791

Declaration: THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY, OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT. THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY, OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.

Additional Data

Software ID:
Software Version:
EIN: 46-0475791
Name: HAWAII INDEPENDENT AUTOMOBILE DEALERS ASSOCIATION

Form 990-EZ, Special Condition Description:

Special Condition Description

Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
DON PEREA 1001 AHUA ST HONOLULU, HI 96819	DIRECTOR 0 50	0	0	0
JOHN CAUDELL 1001 AHUA ST HONOLULU, HI 96819	DIRECTOR 0 50	0	0	0
GREGORY LELESCH 1001 AHUA ST HONOLULU, HI 96819	SECRETARY/DIRECTOR 2 00	0	0	0
AZAD TIRGARDOON 1001 AHUA ST HONOLULU, HI 96819	VICE PRESIDENT/DIRECTOR 2 00	0	0	0
JAMES PIERCE 1001 AHUA ST HONOLULU, HI 96819	PRESIDENT/DIRECTOR 5 00	0	0	0
PATRICK AIONA JR 1001 AHUA ST HONOLULU, HI 96819	DIRECTOR 0 50	0	0	0
WAYNE MEADOWS 1001 AHUA ST HONOLULU, HI 96819	DIRECTOR 0 50	0	0	0
WILLIAM SCHMIDTKE 1001 AHUA ST HONOLULU, HI 96819	TREASUER/DIRECTOR 2 00	0	0	0