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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Terminated
- ☐ Amended return
- ☐ Application pending

C Name of organization
REGIONAL BUSINESS COUNCIL

Doing Business As

Number and street (or P O box if mail is not delivered to street address) | Room/suite
7701 FORSYTH BOULEVARD

City or town, state or country, and ZIP + 4
SAINT LOUIS, MO 631051875

D Employer identification number
43-1913803

E Telephone number
(314) 225-2100

G Gross receipts $ 2,444,066

F Name and address of principal officer
KATHLEEN OSBORN
7701 FORSYTH BLVD
ST LOUIS, MO 63105

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW STLRBC ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 2001

M State of legal domicile MO

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
TO UNITE AND ENGAGE MEMBERS TO ACT ON HIGH-IMPACT BUSINESS, CIVIC AND PHILANTHROPIC AFFAIRS FOR THE BETTERMENT OF THE ST LOUIS REGION

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)	3	111
4 Number of independent voting members of the governing body (Part VI, line 1b)	4	111
5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	10
6 Total number of volunteers (estimate if necessary)	6	500
7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b Net unrelated business taxable income from Form 990-T, line 34	7b	

		Prior Year	Current Year
Revenue	8 Contributions and grants (Part VIII, line 1h)	1,874,450	2,422,480
	9 Program service revenue (Part VIII, line 2g)	0	0
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	34,879	21,586
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0	0
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,909,329	2,444,066
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	829,298	659,899
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	674,958	666,962
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ▶14,018		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	729,620	602,942
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	2,233,876	1,929,803
	19 Revenue less expenses Subtract line 18 from line 12	-324,547	514,263

		Beginning of Current Year	End of Year
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	2,502,949	3,216,076
	21 Total liabilities (Part X, line 26)	1,587,047	1,787,738
	22 Net assets or fund balances Subtract line 21 from line 20	915,902	1,428,338

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

****** | 2012-05-14
Signature of officer | Date

JOHN M TRACY CHAIR
Type or print name and title

Paid Preparer's Use Only

Preparer's signature	Date	Check if self-employed ▶ ☐	Preparer's taxpayer identification number (see instructions)
Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ RUBINBROWN LLP, ONE NORTH BRENTWOOD, SAINT LOUIS, MO 63105			EIN ▶
			Phone no ▶ (314) 290-3300

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

TO UNITE AND ENGAGE MEMBERS TO ACT ON HIGH-IMPACT BUSINESS, CIVIC, AND PHILANTHROPIC AFFAIRS FOR THE BETTERMENT OF THE ST LOUIS REGION OUR CORE FOCUS AREAS INCLUDE ADVOCATING FOR AND FUNDING REGIONAL PROGRAMS THAT IMPROVE THE OVERALL QUALITY OF LIFE, IMPROVING EDUCATIONAL OPPORTUNITIES FOR ALL STUDENTS WITH PARTICULAR FOCUS ON DISADVANTAGED YOUTH, SUPPORTING TALENT DEVELOPMENT INITIATIVES WITH BI-STATE COLLEGES AND UNIVERSITIES, SUPPORTING BUSINESS DIVERSITY ISSUES AND FUNDING ORGANIZATIONS WHICH STRENGTHEN THE POOL OF DIVERSE TALENT OR SUPPORT THE DEVELOPMENT OF MINORITY OWNED ENTERPRISES, ADVOCATING FOR THE IMPROVEMENT OF TRANSPORATION INFRASTRUCTURE IN AREAS SUCH AS ROAD, BRIDGES, AND AVIATION, STRENGTHENING AND FUNDING REGIONAL NONPROFIT ORGANIZATIONS THAT ENHANCE THE QUALITY OF LIFE FOR OUR CITIZENS AND PROVIDE NEEDED SERVICES, AND INCREASING THE INVOLVEMENT AND INVESTMENT OF RBC MEMBERS IN OUR WORK AND THE BROADER COMMUNITY

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 659,498 including grants of $ 257,499) (Revenue $)

SUPPORTING REGIONAL ISSUES TO IMPROVE THE QUALITY OF LIFE IN THE REGION BY ENGAGING IN ACTIVITIES WHICH MAKE THE REGION A BETTER PLACE TO LIVE AND WORK - Developed a plan for Lambert-St Louis International Airport to address needs of the business traveler, improve overall customer experience, and better market the airport to airline carriers - Funded a $10,000 study through the Leadership Council of Southwestern Illinois, the premier economic development organization for Madison and St Clair counties, on the economic impact of Scott Air Force Base for the region - Educated citizens throughout the State of Missouri on transportation infrastructure needs through the formation of the Missouri Transportation Alliance Provided $17,000 in funding to support the Alliance's outreach focused on keeping Missouri safe and growing economically - Worked with regional Mayors and County Executives on issues which support the economic development and quality of life of the 16-county St Louis region - Advocated for retention of the St Louis City earnings tax which accounts for one-third of the City's operating budget and began working with local officials to establish alternative revenue streams - Advocated for programs to support minority economic progress by working in collaboration with a myriad of organizations that promote a diverse workforce, including Civic Progress, the Hispanic Chamber of Commerce, Missouri Asian American Bar Association, Urban League of Metropolitan St Louis, Airport Minority Advisory Council, St Louis Minority Supplier Development Council, Regional Union Construction Center, and Insight St Louis - Contributed $20,000 to the Hawthorn Foundation in support of statewide economic development efforts - Partnered with St Louis-Lambert International Airport to complete the entrance and exit signage and beautification work to improve the customer experience - Provided $10,000 disaster relief funding to Lambert-St Louis International Airport in the wake of the extensive tornado damage sustained in April 2011 - Provided $50,000 disaster relief funding to the American Red Cross to help restore North St Louis County in the wake of severe tornado destruction - Provided $50,000 disaster relief funding to the United Way of Southwest Missouri to help restore Joplin in the wake of severe tornado destruction - Contributed $2,500 to the St Louis County Economic Council to enhance and foster economic development in the St Louis Region

4b (Code) (Expenses $ 382,745 including grants of $ 227,500) (Revenue $)

EDUCATION - TO SUPPORT EDUCATIONAL PROGRAMS AND INITIATIVES FOR DISADVANTAGED YOUTH IN THE ST LOUIS PUBLIC SCHOOL SYSTEM AND TO SUPPORT COLLEGES AND UNIVERSITIES IN THE 16-COUNTY REGION THROUGH A HIGHER EDUCATION COLLABORATION - Expanded and strengthened the Higher Education Collaboration, featuring outreach to 19 business and engineering schools within 14 colleges and universities, to better connect students and faculty to the business community - Hosted and funded 2 networking events for more than 150 Mentor Network Program students and their peers to assist in their transition to the workplace - Collaborated with and provided educational programs to college and university career development offices to increase retention of their students in the region upon graduation - Mentored 115 students in 19 business and engineering schools within 14 colleges and universities on job readiness skills and career opportunities in St Louis - Provided jobs and internships, both paid and unpaid, to Mentor Network Program students within RBC companies and the St Louis marketplace - Established a speaker's bureau made up of corporate executives to talk to students and faculty regarding local industry and economic opportunities - Met with the deans of the engineering and business schools from 19 participating colleges and universities to develop opportunities for their students and faculty within RBC companies - Provided $25,000 in funding to the Knowledge Is Power Program (KIPP) St Louis school as part of a 4-year commitment - in the first year KIPP St Louis teachers improved student academic achievement at more than twice that of the national average - Contributed $60,000 to Teach For America to improve student achievement in urban education, provided funds for classroom supplies for 6 Corps Member teachers - Advocated for heightened academic standards for students throughout the state as facilitated by the Missouri Department of Elementary & Secondary Education - Worked in coordination with the Special Administrative Board of the St Louis Public Schools System on projects to support stable governance at the district level and the development and training of principals and lead teachers in the St Louis Public Schools system - Participated in community forums to provide input into the St Louis Public School District's long-range strategic plan - Conducted regular meetings with St Louis Public School Superintendent, Kelvin Adams, collaborating to strengthen the long-term outlook of SLPS - Individual RBC members contributed time and resources to Board of Director service within local non-profit organizations such as St Louis Charter Schools supporting high-quality educational options for students in the SLPSS - Worked with Mayor Slay's office to develop a framework for identifying and supporting successful charter school models and the closure of chronically underperforming schools - Provided $10,220 in funding to the SLPSS and the St Louis American Foundation in support of a recognition program to reward top teachers and principals in the SLPSS

4c (Code) (Expenses $ 310,058 including grants of $ 51,500) (Revenue $)

PHILANTHROPY - TO INCREASE THE LEVEL OF GIVING AND INVOLVEMENT OF RBC MEMBERS AND THE BUSINESS COMMUNITY IN THE UNITED WAY AND A MYRIAD OF OTHER NONPROFIT ORGANIZATIONS - Raised $9 9 million for the United Way of Greater St Louis - Collaborated with local foundations and charitable organizations to increase overall philanthropy in the region and among RBC members - Contributed $60,000 to Forest Park Forever as part of a community-based campaign to promote the importance of maintaining Forest Park Supported efforts to fund the ongoing restoration, development, and maintenance of Forest Park - Encouraged and facilitated member participation on community Boards and Commissions to expand RBC members' involvement and commitment to the community - Encouraged and facilitated 25 young, ethnically diverse professionals joining nonprofit Boards to expand their community involvement and leadership development - Worked with the Convention and Visitors Commission, St Louis Sports Commission, and the Governor's office on attracting visitors and conventions to St Louis and financially supported their work - Allocated $10,500 to host the annual Women's Leadership Giving Kick-Off Luncheon for the benefit of the United Way of Greater St Louis - Developed a leadership giving program in collaboration with the United Way of Greater St Louis, provided $50,000 for use as matching funds for new leadership givers The match for the last 5 years has leveraged $1m in new gifts - Contributed $5,000 to the St Louis Police Foundation to purchase equipment and safety gear for police officers - Invested $20,000 in capacity building grant monies and 100 volunteer hours in College Bound, a local non-profit agency dedicated to placing at-risk urban youth in 4 year universities -Invested $25,000 in capacity building grant monies and 50 volunteer hours in Ready Readers, a local non-profit facilitating the love of reading in low-income elementary schools through weekly volunteer led reading groups - Contributed $5,000 to Airport Minority Advisory Council (AMAC) to sponsor the 2012 Airport Business Diversity Conference, a preeminent airport industry educational and business networking program, being hosted by Lambert-St Louis International Airport - Invested $25,000 in capacity building grant monies and 50 volunteer hours in Teach For America St Louis, provided one-on-one mentoring to staff members, board development and marketing expertise - Invested $12,500 in capacity building grant monies and 50 volunteer hours in Marian Middle School to develop a strategic plan and marketing plan for this college prep, all-girls Catholic middle school serving low income students - Invested $12,500 in capacity building grant monies and 50 volunteer hours in Christian Activity Center to conduct a comprehensive facilities review and implemented a tracking system for measuring program involvement of youth ages 6-18 - Sponsored 3 learning sessions for executive directors of nonprofit organizations to assist in professional development and networking - Hosted 3 partner education events to educate partners about philanthropy, non-profit management, and educational issues in St Louis - Engaged and funded third party consultants to work with5 investment agencies (Marian Middle, Christian Activity Center, College Bound, Ready Readers, and Teach For America) in the area of business capacity - Contributed $2,500 to the Arts and Education Council to promote the 2012 St Louis Arts Awards which honors individuals who and organizations that enrich St Louis' arts and cultural community

(Code) (Expenses $ including grants of $) (Revenue $)

DEVELOPING THE NEXT GENERATION OF WORKERS

(Code) (Expenses $ 166,005 including grants of $ 41,279) (Revenue $)

SEE ABOVE (1ST 3 PAGES OF SCH O)

(Code) (Expenses $ including grants of $) (Revenue $)

EXPANDING OPPORTUNITIES FOR DIVERSE

(Code) (Expenses $ 330,247 including grants of $ 82,121) (Revenue $)

PROFESSIONALS SEE ABOVE (1ST 3 PAGES OF

(Code) (Expenses $ including grants of $) (Revenue $)

SCH O)

4d Other program services (Describe in Schedule O)

(Expenses $ 496,252 including grants of $ 123,400) (Revenue $)

4e **Total program service expenses** ▶ $ 1,848,553

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X.*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X.*	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Part I*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the U S ? *If "Yes," complete Schedule F, Part II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the U S ? *If "Yes," complete Schedule F, Part III and IV*	16		No
17	Did the organization report a total of more than $15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		No
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	12		
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes	
2a	Enter the number of employees reported on Form W-3, *Transmittal of Wage and Tax Statements* filed for the calendar year ending with or within the year covered by this return	2a	10		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?		3a		No
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?		4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?		6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b		
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		8		
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the organization make any taxable distributions under section 4966?		9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?		9b		
10	**Section 501(c)(7) organizations.** Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state		13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the aggregate amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*		14b		

Part VI **Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	**1a** 111			
b	Enter the number of voting members included in line 1a, above, who are independent	**1b** 111			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		**2**	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .		**3**		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		**4**		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .		**5**		No
6	Did the organization have members or stockholders?		**6**	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		**7a**	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		**7b**	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		**8a**	Yes	
b	Each committee with authority to act on behalf of the governing body?		**8b**	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		**9**		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	**10a**		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10b**		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11a**		No
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	**12a**	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12b**	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	**12c**	Yes	
13	Did the organization have a written whistleblower policy?	**13**	Yes	
14	Did the organization have a written document retention and destruction policy?	**14**	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	**15a**	Yes	
b	Other officers or key employees of the organization	**15b**	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16a**		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	**16b**		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed▶

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☐ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶

KATHLEEN OSBORN
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SAINT LOUIS, MO 631051875
(314) 225-2100

Part VII **Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

1b	**Sub-Total**			
c	**Total from continuation sheets to Part VII, Section A**			
d	**Total (add lines 1b and 1c)**	285,960	0	86,408

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶1

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶0

Part VIII Statement of Revenue

Section	Line	Description			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns	1a					
	b	Membership dues	1b	903,125				
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	1,519,355				
	g	Noncash contributions included in lines 1a-1f $						
	h	**Total.** Add lines 1a-1f			2,422,480			
Program Service Revenue			Business Code					
	2a							
	b							
	c							
	d							
	e							
	f	All other program service revenue						
	g	**Total.** Add lines 2a–2f			0			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)			21,586		0	21,586
	4	Income from investment of tax-exempt bond proceeds			0			
	5	Royalties			0			
			(i) Real	(ii) Personal				
	6a	Gross rents						
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss)						
			(i) Securities	(ii) Other				
	7a	Gross amount from sales of assets other than inventory						
	b	Less cost or other basis and sales expenses						
	c	Gain or (loss)						
	d	Net gain or (loss)			0			
	8a	Gross income from fundraising events (not including $ of contributions reported on line 1c) See Part IV, line 18	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from fundraising events			0			
	9a	Gross income from gaming activities See Part IV, line 19	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from gaming activities			0			
	10a	Gross sales of inventory, less returns and allowances	a					
	b	Less cost of goods sold	b					
	c	Net income or (loss) from sales of inventory			0			
		Miscellaneous Revenue	Business Code					
	11a							
	b							
	c							
	d	All other revenue						
	e	**Total.** Add lines 11a–11d			0			
	12	**Total revenue.** See Instructions			2,444,066		0	21,586

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21	659,899	659,899		
2 Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	372,368	335,131	29,790	7,447
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	244,208	236,118	6,537	1,553
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	4,298	4,128	136	34
9 Other employee benefits	18,437	18,107	246	84
10 Payroll taxes	27,651	26,102	1,245	304
11 Fees for services (non-employees)				
a Management	0			
b Legal	0			
c Accounting	25,938	9,747	15,112	1,079
d Lobbying	35,967	35,967		
e Professional fundraising *See Part IV, line 17* . .	0			
f Investment management fees	1,527	1,527		
g Other	82,425	82,119	245	61
12 Advertising and promotion	84,671	82,531	1,714	426
13 Office expenses	62,398	59,542	2,288	568
14 Information technology	0			
15 Royalties . .	0			
16 Occupancy	73,268	68,163	4,090	1,015
17 Travel	270	256	11	3
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19 Conferences, conventions, and meetings	147,656	144,135	2,821	700
20 Interest	0			
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	0			
23 Insurance	9,718	9,028	553	137
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a PRINTING	48,985	47,264	1,379	342
b POSTAGE AND SHIPPING	4,781	4,441	272	68
c DUES	14,975	14,605	296	74
d TELEPHONE	3,996	3,713	227	56
e				
f All other expenses	6,367	6,030	270	67
25 **Total functional expenses.** Add lines 1 through 24f	1,929,803	1,848,553	67,232	14,018
26 **Joint costs.** Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X **Balance Sheet**

			(A) Beginning of year		(B) End of year
Assets	**1**	Cash—non-interest-bearing	43	**1**	100
	2	Savings and temporary cash investments	1,932,704	**2**	2,600,374
	3	Pledges and grants receivable, net	0	**3**	0
	4	Accounts receivable, net	0	**4**	0
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L	0	**5**	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L	0	**6**	0
	7	Notes and loans receivable, net	0	**7**	0
	8	Inventories for sale or use	0	**8**	0
	9	Prepaid expenses and deferred charges	0	**9**	0
	10a	Land, buildings, and equipment cost or other basis *Complete Part VI of Schedule D* **10a** 319,946			
	b	Less accumulated depreciation **10b** 319,946		**10c**	
	11	Investments—publicly traded securities	570,202	**11**	615,602
	12	Investments—other securities See Part IV, line 11	0	**12**	0
	13	Investments—program-related See Part IV, line 11	0	**13**	0
	14	Intangible assets	0	**14**	0
	15	Other assets See Part IV, line 11	0	**15**	0
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	2,502,949	**16**	3,216,076
Liabilities	**17**	Accounts payable and accrued expenses	0	**17**	0
	18	Grants payable	0	**18**	0
	19	Deferred revenue	1,319,500	**19**	1,479,500
	20	Tax-exempt bond liabilities	0	**20**	0
	21	Escrow or custodial account liability *Complete Part IV of Schedule D*	0	**21**	0
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons *Complete Part II of Schedule L*	0	**22**	0
	23	Secured mortgages and notes payable to unrelated third parties	0	**23**	0
	24	Unsecured notes and loans payable to unrelated third parties	0	**24**	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	267,547	**25**	308,238
	26	**Total liabilities.** Add lines 17 through 25	1,587,047	**26**	1,787,738
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets		**27**	
	28	Temporarily restricted net assets		**28**	
	29	Permanently restricted net assets		**29**	
		Organizations that do not follow SFAS 117, check here ▶ ☑ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds	0	**30**	0
	31	Paid-in or capital surplus, or land, building or equipment fund	0	**31**	0
	32	Retained earnings, endowment, accumulated income, or other funds	915,902	**32**	1,428,338
	33	Total net assets or fund balances	915,902	**33**	1,428,338
	34	Total liabilities and net assets/fund balances	2,502,949	**34**	3,216,076

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,444,066
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,929,803
3	Revenue less expenses Subtract line 2 from line 1	3	514,263
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	915,902
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-1,827
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	1,428,338

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ______________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . .	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b		No
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c		
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . .	3b		

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?	**11g(i)**		
(ii) a family member of a person described in (i) above?	**11g(ii)**		
(iii) a 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section (see instructions))	**(iv)** Is the organization in col (i) listed in your governing document? Yes	No	**(v)** Did you notify the organization in col (i) of your support? Yes	No	**(vi)** Is the organization in col (i) organized in the U S ? Yes	No	**(vii)** Amount of support?
Total									

Part II **Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	2,021,272	2,010,808	1,952,973	1,874,450	2,422,480	10,281,983
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	2,021,272	2,010,808	1,952,973	1,874,450	2,422,480	10,281,983
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public Support.** Subtract line 5 from line 4						10,281,983

Section B. Total Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
7 Amounts from line 4	2,021,272	2,010,808	1,952,973	1,874,450	2,422,480	10,281,983
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	89,514	60,664	35,006	34,879	21,586	241,649
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 **Total support** (Add lines 7 through 10)						10,523,632

12 Gross receipts from related activities, etc (See instructions) **12** 0

13 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f)) **14** 97 704 %

15 Public Support Percentage for 2010 Schedule A, Part II, line 14 **15** 97 257 %

16a **33 1/3% support test—2011.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support test—2010.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in IRC 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public Support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support** (Add lines 9, 10c, 11 and 12)						

14 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	**15**	
16 Public support percentage from 2010 Schedule A, Part III, line 15	**16**	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2011** (line 10c column (f) divided by line 13 column (f))	**17**	
18 Investment income percentage from **2010** Schedule A, Part III, line 17	**18**	

19a **33 1/3% support tests—2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support tests—2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ Complete if the organization is described below.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then
- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then
- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
REGIONAL BUSINESS COUNCIL	43-1913803

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV

2 Political expenditures ▶ $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing Organization's Totals	**(b)** Affiliated Group Totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)	0	
b Total lobbying expenditures to influence a legislative body (direct lobbying)	50,708	
c Total lobbying expenditures (add lines 1a and 1b)	50,708	
d Other exempt purpose expenditures	1,875,494	
e Total exempt purpose expenditures (add lines 1c and 1d)	1,926,202	
f Lobbying nontaxable amount Enter the amount from the following table in both columns	246,310	

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

	(a)	(b)
g Grassroots nontaxable amount (enter 25% of line 1f)	61,578	
h Subtract line 1g from line 1a If zero or less, enter -0-		
i Subtract line 1f from line 1c If zero or less, enter -0-		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2008	**(b)** 2009	**(c)** 2010	**(d)** 2011	**(e)** Total
2a Lobbying non-taxable amount	262,753	251,468	261,694	246,310	1,022,225
b Lobbying ceiling amount (150% of line 2a, column(e))					1,533,338
c Total lobbying expenditures	133,242	159,216	88,268	50,708	431,434
d Grassroots non-taxable amount	65,688	62,867	65,424	61,578	255,557
e Grassroots ceiling amount (150% of line 2d, column (e))					383,336
f Grassroots lobbying expenditures		12,500	0	0	12,500

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier	Return Reference	Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

- ☐ Preservation of land for public use (e g , recreation or pleasure)
- ☐ Preservation of an historically importantly land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ ____________

4 Number of states where property subject to conservation easement is located ▶ ____________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ ____________

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ____________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

(ii) Assets included in Form 990, Part X ▶ $ ____________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

b Assets included in Form 990, Part X ▶ $ ____________

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
d ☐ Loan or exchange programs
b ☐ Scholarly research
e ☐ Other
c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	**(b)** Prior Year	**(c)** Two Years Back	**(d)** Three Years Back	**(e)** Four Years Back
1a Beginning of year balance					
b Contributions					
c Investment earnings or losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	**(a)** Cost or other basis (investment)	**(b)** Cost or other basis (other)	**(c)** Accumulated depreciation	**(d)** Book value
1a Land				
b Buildings				
c Leasehold improvements	319,946	0	319,946	0
d Equipment				
e Other				
Total. Add lines 1a-1e *(Column (d) should equal Form 990, Part X, column (B), line 10(c).)* ▶				0

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) should equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) should equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) should equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of Liability	(b) Amount
Federal Income Taxes	0
DEFERRED COMPENSATION	308,238
Total. *(Column (b) should equal Form 990, Part X, col (B) line 25)* ▶	308,238

2. Fin 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total Revenue Add lines **3** and **4c.** (This should equal Form 990, Part I, line 12)			5	

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses Add lines **3** and **4c.** (This should equal Form 990, Part I, line 18)			5	

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 19

3 Enter total number of other organizations listed in the line 1 table ▶ 4

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	**(b)** Number of recipients	**(c)** Amount of cash grant	**(d)** Amount of non-cash assistance	**(e)** Method of valuation (book, FMV, appraisal, other)	**(f)** Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
MONITORING OF GRANTS - PART I		FOR EVERY GIFT THE REGIONAL BUSINESS COUNCIL ALLOCATES WE ASSURE THAT THE ORGANIZATION RECEIVING THE FUNDS IS PROPERLY INCORPORATED, MANAGED BY A BOARD OF DIRECTORS, FILES REGULAR FINANCIAL STATEMENTS, AND MAINTAINS WRITTEN RECORDS OF ITS ACTIVITIES THE RBC AND THE RECIPIENT JOINTLY SIGN AN AGREEMENT STATING THE PURPOSE OF THE GIFT, THE DETAILS OF HOW THE FUNDS PROVIDED ARE TO BE USED AND THE TIMING OF THE REPORTS TO BE PROVIDED TO RBC FOR GIFTS OVER $5,000, RBC STAFF CLOSELY MONITORS THE STATUS OF THE PROJECT AND ASSIGNS AN RBC STAFF OR BOARD MEMBER TO SERVE AS LIAISON TO THE RECIPIENT

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 43-1913803
Name: REGIONAL BUSINESS COUNCIL

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
INSIGHT ST LOUIS St Louis Corp Diversity 7701 FORSYTH BLVD ST LOUIS,MO 63105	20-3983119	501(c)(3)	30,000				OPERATIONAL SUPPORT
KIPP INSPIRE2647 OHIO AVENUE ST LOUIS,MO 63118	01-0916759	501(C)(3)	25,000				OPERATIONAL SUPPORT
TEACH FOR AMERICA PO BOX 5114 NEW YORK,NY 10185	13-3541913	501(c)(3)	86,000				INNER CITY TEACHERS
UNITED WAY OF GREATER ST LOUIS 910 N 11TH STREET ST LOUIS,MO 63101	43-0714167	501(C)(3)	50,000				SUPPORT FOR AGENCIES
FOREST PARK FOREVER5595 GRAND DRIVE ST LOUIS,MO 63112	43-1427062	501(C)(3)	60,000				OPERATIONAL SUPPORT
MISSOURI TRANSPORTATION ALLIANCEPO BOX 411 JEFFERSON CITY,MO 65102	26-3277671	501(C)(6)	17,000				OPERATIONAL SUPPORT
HAWTHORN FOUNDATIONPO BOX 93 JEFFERSON CITY,MO 65102	43-1231419	501(C)(6)	40,000				OPERATIONAL SUPPORT
HISPANIC CHAMBER OF COMMERCE3611 S GRAND VLCD SUITE 105 ST LOUIS,MO 63118	43-1323271	501(C)(6)	20,000				OPERATIONAL SUPPORT
LAMBERT-ST LOUIS INTERNATIONAL AIRPORT10701 LAMBERT INTERNATIONAL BLVD ST LOUIS,MO 63145	43-6003231		10,000				DISASTER RELIEF
COLLEGE BOUND (A MILLION STARS)110 N JEFFERSON ST LOUIS,MO 63103	20-4768985	501(c)(3)	20,000				OPERATIONAL SUPPORT
READY READERS1974 INTERBELT BUSINESS CENTER DR OVERLAND,MO 63114	43-1841631	501(c)(3)	37,500				OPERATIONAL SUPPORT
ST LOUIS BUSINESS DIVERSITY INITIATIVE1 METROPOLITAN SQ 1300 ST LOUIS,MO 63102	43-0975222	501(c)(6)	10,000				OPERATIONAL SUPPORT
AMERICAN RED CROSS4050 LINDELL BLVD ST LOUIS,MO 63108	43-0652612	501(C)(3)	50,000				DISASTER RELIEF
UNITED WAY OF GREATER ST LOUIS 910 N 11TH STREET ST LOUIS,MO 63101	43-0714167	501(C)(3)	50,000				DISASTER RELIEF
HARRIS STOWE STATE UNIVERISITY 3026 LACLEDE AVE ST LOUIS,MO 63103	43-1166917	501(C)(3)	20,000				SCHOLARSHIP FUND
THE REGIONAL UNION CONSTRUCTION CENTER6439 PLYMOUTH AVE ST LOUISM,MO 63133	20-5160448	501(C)(3)	20,000				OPERATIONAL SUPPORT
ASIAN AMERICAN CHAMBER OF COMMERCE1766 BURNS AVE ST LOUIS,MO 63132	45-2827370	501(C)(3)	20,000				OPERATIONAL SUPPORT
LEADERSHIP COUNCIL SOUTHWESTERN ILLINOIS200 UNIVERSITY PARK SUITE 240 EDWARDSVILLE,IL 62025	37-1133408	501(C)(3)	10,000				OPERATIONAL SUPPORT
CHRISTIAN ACTIVITY CENTER540 N 6TH ST EAST ST LOUIS,IL 62201	36-4182760	501(C)(3)	12,500				OPERATIONAL SUPPORT
MARIAN MIDDLE SCHOOL4130 WYOMING ST ST LOUISM,MO 63116	43-1873629	501(C)(3)	12,500				OPERATIONAL SUPPORT

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
ST LOUIS MINORITY BUSINESS COUNCIL 308 N 21ST STREET - 7TH FLOOR ST LOUIS,MO 63103	43-1243120	501(C)(3)	10,000				OPERATIONAL SUPPORT
URBAN LEAGUE3701 GRANDEL SQUARE ST LOUIS,MO 63108	43-0653605	501(C)(3)	7,900				OPERATIONAL SUPPORT
AIRPORT MINORITY ADVISORY COUNCIL 10701 LAMBERT INTERNATIONAL BLVD ST LOUIS,MO 63145	62-1398266	501(C)(3)	5,500				OPERATIONAL SUPPORT

Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☑ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☐ Compensation committee ☑ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		No
b	Any related organization?	**5b**		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization?	**6b**		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) KATHLEEN OSBORN	(i) (ii)	277,093 0		8,867	66,968	19,440	372,368 0	

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
CLUB MEMBERSHIP	LINE 1A SCHEDULE J PART I	LINE 1A -- RBC PAID DUES TO A LUNCHEON/DINNER CLUB THAT IS IN THE SAME BUILDING AS THE ORGANIZATION'S OFFICE DURING THE TAX YEAR, THE EXECUTIVE DIRECTOR USED THIS MEMBERSHIP EXCLUSIVELY FOR RBC BUSINESS (NO PERSONAL USE)
DEFERRED COMPENSATION	SCHEDULE J, PART 1, LINE 4B	LINE 4 B -- THE EXECUTIVE DIRECTOR, KATHLEEN OSBORN, ACCRUED A NONVESTED BENEFIT OF $42,468 UNDER A DEFINED CONTRIBUTION FORMULA THIS AMOUNT IS NOT PAID UNTIL VESTED AND IS AN UNSECURED OBLIGATION OF RBC
TERM LIFE INSURANCE VALUE	SCHEDULE J PART II (B)(III)	THE AMOUNT OF COMPENSATION ON SCHEDULE J (AND PART VII OF THE CORE FORM) INCLUDES IMPUTED INCOME UNDER IRS RULES THIS EXCEEDS THE COST OF THE INSURANCE THEREFORE, THE AMOUNT OF COMPENSATION IN PART IX FUNCTIONAL EXPENSES IS LOWER THAN THE AMOUNT IN THIS SCHEDULE

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493136010712

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Identifier	Return Reference	Explanation
ADDITIONAL PROGRAM SERVICES	PART III LINE 4D (SEE ATTACHMENTS 2,3 & 4 FOR LINES 4A,B, & C)	DEVELOPING THE NEXT GENERATION OF WORKERS - Connected more than 115 students from 19 business and engineering schools within 14 participating colleges and universities with a RBC member for professional one-on-one mentoring - Developed a special outreach initiative targeting engineering students at 14 participating regional colleges and universities to facilitate their entrance into the local engineering professions - Contributed $20,000 supporting the development of minority-owned construction firms through an incubator program within the Regional Union Construction Center EXPANDING OPPORTUNITIES FOR DIVERSE PROFESSIONALS - Expanded the Young Professionals Network to over 1200 minority professionals working within the St Louis region Implemented a board placement strategy connecting YPN participants with professional, civic, and nonprofit agencies - Launched Leadership 100 for a select group of the region's up-and-coming young professionals to receive targeted leadership development, social and business networking and community service opportunities - Funded and supported the Urban League Young Professionals' growth into the largest auxiliary group in the nation, also supported the development of the United Way of St Louis's outreach to young diverse professionals - Partnered with 8 historically black colleges and universities to promote economic opportunities in the St Louis region - Contributed $30,000 to Insight St Louis, a program that focuses on drawing talented professionals from historically black colleges to careers in the St Louis region - Contributed $10,000 to the St Louis Minority Supplier Development Council's Business Opportunity Fair connecting minority suppliers to the business community - Allocated $20,000 in funding for the Hispanic Chamber of Commerce as the second disbursement of a three-year financial commitment to the organization to help grow and support Hispanic businesses - Engaged and funded third party consultants to interview RBC Company HR Directors in order to determine what diversity practices and initiatives are currently being implemented and what opportunities there are for further development - Allocated $20,000 to seed fund the Asian American Chamber of Commerce a newly developed organization committed to growing and supporting Asian owned businesses in the region - Partnered with Civic Progress, a St Louis based civic organization, on diversity issues, provided a $10,000 sponsorship to the RBC minority mid-level professionals in the St Louis Business Diversity Fellows Program that offers professional development opportunities - Contributed $20,000 to scholarships at Harris Stowe State University to encourage first generation college-bound students of color - Supported numerous educational, cultural and civic organizations including the University of Missouri St Louis, St Louis University, the Urban League of St Louis, and the St Louis Symphony to expand opportunities for minority youth

Identifier	Return Reference	Explanation
GOVERNANCE - GOVERNING BODY AND POLICIES	PART VI SECTIONS A & B	Item 2 PATRICIA D WHITAKER, RICHARD H MILES -- FAMILY RELATIONSHIP Items 6, 7a-b Members - RBC members do not receive tangible benefits from the organization and dues are considered charitable contributions RBC has two classes of voting members regular members and associate members Both types of members are directors by virtue of their membership and may vote on admission of new members, election of officers and the members of the executive committee Item 11b Form 990 The Executive Committee regularly reviews the internal financial statements and the organization's activities throughout the year The financial statements are finalized before the Form 990 is prepared RBC discusses the Form 990 at a board meeting and it is available to any member upon request The Form 990 is prepared in collaboration with outside professionals who have expertise in tax-exempt organizations A draft of the return is reviewed by the executive director before review and signature by another officer Item 12c Conflict of interest policy - The policy applies to members, directors or officers and employees They are responsible for self identification and disclosure of actual or potential conflicts to the Executive Committee The person with the potential conflict does not participate in the decision whether there is a conflict The disinterested members of the Executive Committee advise whether a transaction should be authorized, approved or ratified ITEMS 13 & 14 WHISTLEBLOWER AND DOCUMENT RETENTION POLICIES FORMAL POLICES WERE ADOPTED AND PUT IN THE STAFF MANUAL IN 2009 ITEM 15 DETERMINATION OF COMPENSATION - DESCRIPTION OF THE PROCESS - ALL PAY IS BASED ON MARKET AND MERIT ANNUAL EVALUATIONS ARE CONDUCTED FOR ALL EMPLOYEES THE EVALUATIONS CONSIDER PERFORMANCE AND PROGRESS TOWARDS PREVIOUSLY ESTABLISHED GOALS THE EXECUTIVE DIRECTOR REPORTS ON THE OVERALL ACHIEVEMENTS OF THE ORGANIZATION THE CHAIR THEN REVIEWS THIS REPORT AND DISCUSSES THE DETAILS WITH THE EXECUTIVE DIRECTOR THE REPORT IS THEN DISCUSSED AT THE EXECUTIVE COMMITTEE, THE INITIATIVE COMMITTEES AND THE FULL BOARD RBC MONITORS THE COMPENSATION PAID FOR SIMILAR POSITIONS AS DEEMED APPROPRIATE BY THE CHAIR, A COMPENSATION REVIEW REGARDING THE EXECUTIVE DIRECTOR IS CONDUCTED FROM TIME TO TIME THE EXECUTIVE DIRECTOR AND RBC ENTER INTO AN EMPLOYMENT AGREEMENT POSITIONS TO WHICH THE PROCESS APPLIES - THE GENERAL REVIEW PROCESS APPLIES TO ALL EMPLOYEES ADDITIONAL POLICIES DESCRIBED ABOVE APPLY TO THE EXECUTIVE DIRECTOR YEAR(S) WHEN THIS PROCESS WAS LAST UNDERTAKEN - THE EVALUATION PROCESS IS ONGOING COMPARABLE SALARY INFORMATION IS CONSIDERED ANNUALLY THE LAST COMPENSATION REVIEW FOR THE EXECUTIVE DIRECTOR WAS IN 2011 THE MOST RECENT EMPLOYMENT AGREEMENT WAS SIGNED IN 2008

Identifier	Return Reference	Explanation
GOVERNANCE - DISCLOSURE	PART VI	ITEM 19 POSTING OF DOCUMENTS RBC MAKES AVAILABLE TO ALL MEMBERS ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ALL NEW MEMBERS RECEIVE COPIES OF THESE DOCUMENTS AND ARE EDUCATED ON THEIR ROLES AND RESPONSIBILITIES AS BOARD MEMBERS FINANCIAL STATEMENTS ARE DISTRIBUTED AT BOARD AND EXECUTIVE BUSINESS MEETINGS FURTHER, ALL DOCUMENTS ARE AVAILABLE TO MEMBERS UPON A REASONABLE REQUEST RBC WILL MAKE AVAILABLE ITS CONFLICT OF INTEREST POLICY TO A MEMBER OF THE PUBLIC UPON WRITTEN REQUEST

Identifier	Return Reference	Explanation
STATEMENT OF FUNCTIONAL EXPENSES	PART IX - LINE 19 - MEETINGS	THE AMOUNT ON LINE 19 "CONFERENCES, CONVENTIONS AND MEETINGS" PERTAINS TO NUMEROUS MEETINGS CONDUCTED IN THE COURSE OF THE EXEMPT FUNCTION PROGRAMS OF RBC THE MAJORITY OF THESE MEETINGS ARE HELD IN THE ST LOUIS VICINITY TO ADVANCE THE RBC PROGRAMS AND INITIATIVES

Identifier	Return Reference	Explanation
NET ASSET RECONCILIATION	PART XI Line 5	THE ORGANIZATION'S OTHER CHANGES IN NET ASSETS CONSIST OF UNREALIZED LOSS ON SECURITIES HELD FOR INVESTMENT

Additional Data

Software ID:
Software Version:
EIN: 43-1913803
Name: REGIONAL BUSINESS COUNCIL

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code) (Expenses $ including grants of $) (Revenue $)
DEVELOPING THE NEXT GENERATION OF WORKERS

(Code) (Expenses $ 166,005 including grants of $ 41,279) (Revenue $)
SEE ABOVE (1ST 3 PAGES OF SCH O)

(Code) (Expenses $ including grants of $) (Revenue $)
EXPANDING OPPORTUNITIES FOR DIVERSE

(Code) (Expenses $ 330,247 including grants of $ 82,121) (Revenue $)
PROFESSIONALS SEE ABOVE (1ST 3 PAGES OF

(Code) (Expenses $ including grants of $) (Revenue $)
SCH O)

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
J DANN ADAMS DIRECTOR	2 0	X								
DOUGLAS ALBRECHT DIRECTOR	2 0	X						0	0	0
JAMIE AUFFENBERG DIRECTOR	2 0	X						0	0	0
PETER F BENOIST SECRETARY / TREASURER	2 0	X		X				0	0	0
JOSEPH BLOMKER DIRECTOR	2 0	X						0	0	0
ROBERT G BRINKMANN DIRECTOR	2 0	X						0	0	0
ERIC BRUNNGRABER DIRECTOR	2 0	X						0	0	0
J JOSEPH BURGESS DIRECTOR	2 0	X						0	0	0
MARK BURKHART DIRECTOR	2 0	X						0	0	0
STUART CAMPBELL DIRECTOR	2 0	X								
JOHN CAPPS DIRECTOR/NOMINATING CHAIR	2 0	X		X				0	0	0
GERALD CARLSON DIRECTOR	2 0	X						0	0	0
JAMES G CASTELLANO DIRECTOR	2 0	X						0	0	0
MICHAEL A CHIVELL DIRECTOR	2 0	X								
W THOMAS CHULICK DIRECTOR	2 0	X						0	0	0
MAXINE CLARK DIRECTOR	2 0	X						0	0	0
PARKER B CONDIE JR DIRECTOR	2 0	X						0	0	0
S BRYAN COOK DIRECTOR	2 0	X						0	0	0
DEANNA DAUGHHETEE DIRECTOR	2 0	X						0	0	0
CLARK S DAVIS DIRECTOR	2 0	X						0	0	0
MICHAEL A DECOLA DIRECTOR / PAST CHAIRMAN	2 0	X		X				0	0	0
KEVIN DEMOFF DIRECTOR	2 0	X						0	0	0
CRAIG S DESNOYER DIRECTOR	2 0	X						0	0	0
GENE DIEDERICH DIRECTOR	2 0	X								
GARY W DOUGLASS DIRECTOR	2 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
THOMAS P DUNNE SR DIRECTOR / VICE CHAIR	2 0	X		X				0	0	0
LB ECKELKAMP JR DIRECTOR	2 0	X						0	0	0
TODD H EPSTEN DIRECTOR	2 0	X						0	0	0
JOHN S EULICH DIRECTOR	2 0	X								
DOUGLAS R FABICK DIRECTOR	2 0	X						0	0	0
BILL FATHERS DIRECTOR	2 0	X								
JOHN H FERRING IV DIRECTOR	2 0	X						0	0	0
PATRICK J FINNERAN JR DIRECTOR	2 0	X						0	0	0
JEFFREY L FOX DIRECTOR	2 0	X						0	0	0
WILLIAM M FRASER III DIRECTOR	2 0	X								
CATHERINE A FRENCH DIRECTOR	2 0	X						0	0	0
DEREK W GLANVILL DIRECTOR	2 0	X						0	0	0
ROBERT S GOLDSTEIN DIRECTOR	2 0	X						0	0	0
SUSAN W GRAHAM DIRECTOR	2 0	X						0	0	0
AUGUST HAGER III DIRECTOR	2 0	X						0	0	0
WENDY HENRY DIRECTOR	2 0	X						0	0	0
ROBERT R HERMANN JR DIRECTOR	2 0	X						0	0	0
KATHLEEN HIGGINS DIRECTOR	2 0	X						0	0	0
BRIAN HOGAN DIRECTOR	2 0	X								
BRUCE B HOLLAND DIRECTOR	2 0	X						0	0	0
VICTORIA M HOLT DIRECTOR	2 0	X								
HUBERT HOOSMAN JR DIRECTOR	2 0	X								
CHRISTOPHER HOWARD DIRECTOR	2 0	X								
GERARD J HOWE DIRECTOR	2 0	X						0	0	0
JEFFREY A JOHNSTON DIRECTOR	2 0	X								

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RODNEY W KINZINGER DIRECTOR	20	X						0	0	0
TODD J KORTE DIRECTOR	20	X						0	0	0
MICHAEL W KRAMER DIRECTOR	20	X						0	0	0
KENNETH KRANZBERG DIRECTOR	20	X						0	0	0
PETER B KROMBACH DIRECTOR	20	X						0	0	0
ROMAN T KULICH DIRECTOR	20	X						0	0	0
DONN LUX DIRECTOR	20	X						0	0	0
STEVEN MARTENET DIRECTOR	20	X								
MIKE MCCARTHY DIRECTOR	20	X								
TERRANCE M MCCARTHY DIRECTOR	20	X						0	0	0
VIRGINIA MCDOWELL DIRECTOR	20	X						0	0	0
P JOSEPH MCKEE III DIRECTOR	20	X						0	0	0
S WHITAKER MEYER DIRECTOR	20	X						0	0	0
RICHARD H MILES DIRECTOR	20	X						0	0	0
ROGER D MILLER DIRECTOR	20	X						0	0	0
ROBERT D MILLSTONE DIRECTOR	20	X						0	0	0
KEVIN D MOWBRAY DIRECTOR	20	X						0	0	0
PATRICK K MURPHY DIRECTOR	20	X								
JAMES J MURPHY JR DIRECTOR	20	X						0	0	0
JOHN R MUSGRAVE DIRECTOR / GENERAL COUNSEL	20	X		X				0	0	0
ELIZABETH NIEDRINGHAUS DIRECTOR	20	X						0	0	0
JAMES V O'DONNELL DIRECTOR	20	X						0	0	0
FREDERICK J OERTLI DIRECTOR	20	X						0	0	0
ROBERT O'LOUGHLIN DIRECTOR/ VICE CHAIR	20	X		X				0	0	0
ROBERT L PLUMMER DIRECTOR	20	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
JOHN K PRUELLAGE DIRECTOR	2 0	X						0	0	0
VICTOR L RICHEY JR DIRECTOR	2 0	X						0	0	0
RODGER O RINEY DIRECTOR	2 0	X						0	0	0
STEVEN C ROBERTS DIRECTOR	2 0	X						0	0	0
SANTIAGO ROCES DIRECTOR	2 0	X								
GEORGE C ROMAN DIRECTOR	2 0	X						0	0	0
SALLY H ROTH DIRECTOR/ VICE CHAIR	2 0	X		X				0	0	0
JOSEPH D RUPP DIRECTOR	2 0	X						0	0	0
RICHARD A SAUGET DIRECTOR	2 0	X						0	0	0
SOREN SCHRODER DIRECTOR	2 0	X						0	0	0
RICHARD SEMS DIRECTOR	2 0	X						0	0	0
ELLEN SHERBERG DIRECTOR	2 0	X						0	0	0
DAVID SINDELAR DIRECTOR	2 0	X								
GREGORY R SMITH DIRECTOR	2 0	X						0	0	0
DAVE SPENCE DIRECTOR	2 0	X						0	0	0
MICHAEL H STAENBERG DIRECTOR	2 0	X						0	0	0
KENNETH STEINBACK DIRECTOR	2 0	X						0	0	0
JOSEPH J STEINER DIRECTOR	2 0	X						0	0	0
DAVID L STEWARD DIRECTOR	2 0	X						0	0	0
JOHN P STUPP JR DIRECTOR	2 0	X						0	0	0
KENNETH H SUELTHAUS DIRECTOR	2 0	X						0	0	0
DONALD SUGGS DIRECTOR	2 0	X						0	0	0
ANTHONY R TERSIGNI DIRECTOR	2 0	X						0	0	0
JIM M THEISS DIRECTOR/CHAIRMAN ELECT	2 0	X		X				0	0	0
ANDREW THOME DIRECTOR	2 0	X								

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
ANTHONY THOMPSON DIRECTOR/VICE CHAIR	2 0	X		X				0	0	0
EUGENE M TOOMBS DIRECTOR	2 0	X								
JOHN M TRACY DIRECTOR / CHAIR	2 0	X		X				0	0	0
MAX TSAI DIRECTOR	2 0	X								
JOHN TVRDIK DIRECTOR	2 0	X								
GREGORY TWARDOWSKI DIRECTOR	2 0	X								
SANDRA VAN TREASE DIRECTOR	2 0	X						0	0	0
STEVE C WALLI DIRECTOR	2 0	X						0	0	0
PATRICIA D WHITAKER DIRECTOR	2 0	X						0	0	0
SCOTT J WILSON DIRECTOR	2 0	X						0	0	0
MICHAEL A ZAMBRANA DIRECTOR	2 0	X						0	0	0
KATHLEEN OSBORN EXECUTIVE DIRECTOR	40 0			X				285,960	0	86,408