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Form **99**0

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements. Internal Revenue Service

Open to Public Inspection

A	or tn	e 2011 calendar year, or tax year beginning and	enaing	_	
В	Check if applicab	C Name of organization		D Employer identific	cation number
	Addre	e HEARTLAND CHARITABLE TRUST			
	Name	Doing Business As		42-6	549922
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone number	r
	Termi	P.O. BOX 747		563-	589-2133
X	- -	ded C	-	G Gross receipts \$	12,756,389.
	Appli			H(a) Is this a group re	
	pend	F Name and address of principal officer BRUCE REHMKE		for affiliates?	Yes X No
		SAME AS ABOVE		H(b) Are all affiliates inc	
1 7	Fax-ex	empt status: X 501(c)(3)	or 527		list. (see instructions)
		te: N/A		H(c) Group exemptio	•
		forganization: Corporation X Trust Association Other	1. Year		State of legal domicile: IA
	art I	Summary			Totalo or logal dofficio. 222
e	1	Briefly describe the organization's mission or most significant activities: GRAN '	TS TO	CHARITABLE	
& Governance	١.	ORGANIZATIONS		0504 4	
ě	2	Check this box Inf the organization discontinued its operations or dispose	sed of more		ssets
ģ	3	Number of voting members of the governing body (Part VI, line 1a)		3	3
∞5	4	Number of independent voting members of the governing body (Part VI, line 1b)	••	4	3
ies	5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)		. 5	0
Coldary Activities	6	Total number of volunteers (estimate if necessary)		6	0
Ş Ş	1	Total unrelated business revenue from Part VIII, column (C), line 12		. <u>7a</u>	0.
ુ	b	Net unrelated business taxable income from Form 990-T, line 34		7b	0.
Þ			-	Prior Year	Current Year
e Ø	8	Contributions and grants (Part VIII, line 1h)	<u></u> -	1,783,029.	1,825,563.
وَ ج	9	Program service revenue (Part VIII, line 2g)	·	0.	0.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		407,971.	832,023.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u> </u>	0.	0.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		2,191,000.	2,657,586.
É	13	Grants and similar amounts paid (Part X column (A), lines 1-3)		2,193,823.	4,097,318.
\$	14	Benefits paid to or for members (Part IX Column (A), fine 4)	.	0.	0.
8 S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	<u> </u>	0.	0.
عاد Sua		Professional fundraising fees (Part IX, Column (A) Ind (112)		0.	0.
Expenses	b	Total fundraising expenses (Part X, column (D), line 25)	0.		
ш	17	Other expenses (Part IX, column (A), Ines 11a 11a, 111 24e)		84,167.	<u>87,370.</u>
	18	Total expenses Add lines 13-17-(must equal Part IX: column (A), line 25)	<u> </u>	2,277,990.	4,184,688.
	19	Revenue less expenses Subtract line 18 from line 12		<86,990.	<1,527,102.
Net Assets or Fund Balances			Be	ginning of Current Year	End of Year
alar	20	Total assets (Part X, line 16)		13,668,721.	12,141,619.
AAB AB	21	Total liabilities (Part X, line 26)		0.	0.
<u> </u>	22	Net assets or fund balances. Subtract line 21 from line 20		13,668,721.	12,141,619.
Pi	art II	Signature Block			
Und	er pen	alties of perjury, I declare that I have examined this return, including accompanying schedule	s and staten	nents, and to the best of m	y knowledge and belief, it is
true	, corre	ct, and complete. Declaration of preparer (other than officer) is based on all information of wi	nich prepare	r has any knowledge.	
Sig	n	Signature of officer		Date	
Her		BRUCE REHMKE Sauce Ken ha		3.13.13	
		Type or print name and title			
		Print/Type preparer's name Rreparer's signature		Date Check	PTIN
Paid	d	RANDOLPH J. MIHM	ا سا	3-4-13 of self-employ	P00142017
	parer	Firm's name MCGLADREY LLP		Firm's EIN	41-1944416
	Only	Firm's address 703 MAIN ST., SUITE B			
	,	DUBUQUE, IA 52001-6814		Phone no 5	63 588 4691
Mar	v the	RS discuss this return with the preparer shown above? (see instructions)	·		X Yes No
				·	110

Form 990 (2011) HEARTLAND CHARITABLE TRUST
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	<u></u>
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
_	during the tax year? If "Yes," complete Schedule C, Part II	4		<u>X</u>
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	Х	
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	·	Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
٠	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide	-		
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	<u> </u>		
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a		X
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	-	X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
_	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X_
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	445		x
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f		
	Schedule D, Parts XI, XII, and XIII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
4-	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	4-		v
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	17	-	X
10	1c and 8a? If "Yes," complete Schedule G, Part II	18		x
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10	-	<u> </u>
. •	complete Schedule G, Part III	19		_x_
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
			990 /	2011)

Form 990 (2011) HEARTLAND CHARITABLE TRUST
Part IV Checklist of Required Schedules (continued)

	B 100		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		<u>X</u>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	!		7.5
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
D	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			**
00	Schedule L, Part I	25b		<u> X</u>
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			v
07	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	_26		<u> </u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			v
28	of any of these persons? If "Yes," complete Schedule L, Part III	27		<u> </u>
20	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
•	instructions for applicable filing thresholds, conditions, and exceptions):	00-		v
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	<u></u>	X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	28b		
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	25		
00	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?	30		
٠.	If "Yes," complete Schedule N, Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	_ <u></u>		
	sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		x
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	x	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
-	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38_	X	
				2011)

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If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X							
Sec	tion A. Governing Body and Management										
			Yes	No							
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 3										
	If there are material differences in voting rights among members of the governing body, or if the governing										
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		- [
b	Enter the number of voting members included in line 1a, above, who are independent 1b 3										
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	ł									
	officer, director, trustee, or key employee?	2	X								
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision										
	of officers, directors, or trustees, or key employees to a management company or other person?	3	X								
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		<u> </u>							
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X							
6	Did the organization have members or stockholders?	6		<u> </u>							
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or										
	more members of the governing body?	7a		X							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or										
	persons other than the governing body?	7b		X							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		x								
а	a The governing body?										
b	b Each committee with authority to act on behalf of the governing body?										
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the										
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		<u> </u>							
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)										
			Yes	No							
	Did the organization have local chapters, branches, or affiliates?	10a		X							
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,										
44-	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	х								
11a		11a									
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	40-	х								
12a b	Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12a 12b	X								
C		120	- 41								
C	in Schedule O how this was done	12c	х								
13	Did the organization have a written whistleblower policy?	13	X								
14	Did the organization have a written document retention and destruction policy?	14	X								
15	Did the process for determining compensation of the following persons include a review and approval by independent										
. •	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?										
а	T 1 1 050 F 1 1 D 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	15a	х								
	Other officers or key employees of the organization	15b	X								
_	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).										
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a										
	taxable entity during the year?	16a		X							
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation										
	ın joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's										
	exempt status with respect to such arrangements?	16b									
Sec	tion C. Disclosure										
17	List the states with which a copy of this Form 990 is required to be filed ► NONE										
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	avaılab	le								
	for public inspection. Indicate how you made these available. Check all that apply.										
	Own website Another's website X Upon request										
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an	d finar	icial								
	statements available to the public during the tax year.										
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	tion: 🕨	`								
	SHAWN BROMEN - 563-589-2135										
13200	1398 CENTRAL AVENUE, DUBUQUE, IA 52004-0747										
	-	Fa	agn /	200441							

01-23-12

Form **990** (2011)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

X

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers, key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average	ane P			C) ition		on.c	(D) Reportable	(E) Reportable	(F) Estimated
	hours per week	box	(do not check more than one box, unless person is both an officer and a director/trustee)			ıs boti	han	compensation from	compensation from related	amount of other
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) LYNN B. FULLER	1 00									
TRUSTEE	1.00	X						571,658.	0.	30,826
(2) SHAWN BROMENT	1.00	┰						44 051	0.	12 464
TRUSTEE (3) BRUCE REHMKE	1.00	┢	\vdash	-	├─			44,951.	0.	13,464
TRUSTEE	1.00	x	_					173,990.	0.	17,588
			ļ 							
·										
								_		
·										

Form **990** (2011)

_ al	T VII Section A. Officers, Directors, T		mple	oyee			High	<u>est</u>						
	(A) Name and title	(B) Average			Pos	C) atior	า		(D) Reportable	(E) Reportable		c -	(F) timate	ad
	Name and title	hours per		not c	heck	more	than		1 .	compensation			nount	
		week	offi	ceran			or/trus		from	from related			other	-
		(describe	rector						the	organization			pensa	
		hours for related	e or di	ᇐ			sated		organization (W-2/1099-MISC)	(W-2/1099-MI	SC)		om th	
		organizations	truste	al trus		a ke	mpen.		(***-27 1099-141130)			-	anizat d relat	
		in Schedule	Individual trustee or director	institutional trustee	 8	Key employee	Highest compensated employee	ig i					nizati	
		O)	1	≌	Officer	Ke	운동	호						
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		<u>L</u>	l	<u> </u>			Ļ	L	500 500				4 0	
	Sub-total								790,599.		0.	6	1,8	
	Total from continuation sheets to Part Total (add lines 1b and 1c)	VII, Section A							790,599.		0.		1,8	<u>0.</u>
2	Total number of individuals (including but	not limited to th	1088	liste	 ed a	hov	e) wi	ho r		000 of reportab			1,0	70.
	compensation from the organization		.000		.		٠, …		Socreta more man grou	,ooo or roportub				2
		-											Yes	No
3	Did the organization list any former office	er, director, or tn	uste	e, ke	y er	mple	oyee	, or	highest compensated e	mployee on				
	line 1a? If "Yes," complete Schedule J for								•	-		3		_X
4	For any individual listed on line 1a, is the									the organization	į			
_	and related organizations greater than \$1											4	X	
5	Did any person listed on line 1a receive or rendered to the organization? If "Yes," co					_		elat	ted organization of indivi	dual for services	i	5		х
Sec	etion B. Independent Contractors	implete Schedul	<u>e </u>	0/ 50	ucii	pers	SULL					_ 5_		Λ
1	Complete this table for your five highest of	compensated inc	depe	ende	ent c	ont	racto	ors t	that received more than	\$100,000 of con	npens	ation 1	rom	
	the organization. Report compensation for	or the calendar y	ear	endi	ing v	vith	or w	<u>ıthı</u>	n the organization's tax	year.	`			
	, (A)							Ì	(B)		_	(0		
	Name and busines	ss address	N	INC	<u> </u>				Description of s	ervices		ompe	nsatio	<u>n</u>
								l						
								-					-	
-											_			
_	Tatal							ᆜ						
2	Total number of independent contractors	-	ot III	mıte	d to		se li: O	stec	above) who received m	ore than				
	\$100,000 of compensation from the orga	nization 📂					<u> </u>						000	0011

Part VIII Statement of Revenue (D) Revenue (A) (B) (C) Total revenue Related or Unrelated excluded from exempt function business tax under sections 512. revenue revenue 513, or 514 1 a Federated campaigns 1a 1b **b** Membership dues Fundraising events 1c Related organizations 1d Government grants (contributions) 1e All other contributions, gifts, grants, and similar amounts not included above ,825<u>,563</u> 1f 1 Noncash contributions included in lines 1a-1f \$ 825,563 Total, Add lines 1a-1f **Business Code** Program Service f All other program service revenue Total. Add lines 2a-2f Investment income (including dividends, interest, and 3 353,272 353,272. other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (i) Real (ii) Personal 6 a Gross rents Less, rental expenses Rental income or (loss) Net rental income or (loss) (II) Other (i) Securities 7 a Gross amount from sales of 10577554 assets other than inventory b Less, cost or other basis 10098803 and sales expenses c Gain or (loss) 478,751 478,751 478,751. d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c). See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less. direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less. cost of goods sold Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a d All other revenue Total, Add lines 11a-11d 657,586 832,023. Total revenue. See instructions. Form 990 (2011)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respon	se to any question in thi	s Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	4,097,318.	4,097,318.	-	
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				. '
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan accruals and contributions (include				
_	section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes				
11	Fees for services (non-employees):	· · · · · · · · · · · · · · · · · · ·			
a	Management	87,370.		87,370.	
b	Legal	, , , , , , ,		9.70.00	
c	Accounting				
d	Lobbying				· · · · · · · · · · · · · · · · · · ·
e	Professional fundraising services. See Part IV, line 17			· · · · · · · · · · · · · · · · · · ·	
f	Investment management fees				
g	Other				_
12	Advertising and promotion				
13	Office expenses				,
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance				
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а					
b		_			
C					
d					
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	4,184,688.	4,097,318.	87,370.	0.
26	Joint costs. Complete this line only if the organization			ļ	
	reported in column (B) joint costs from a combined		1		
	educational campaign and fundraising solicitation.		:		
	Check here rf following SOP 98-2 (ASC 958-720)				- 000 :

Part X	Balance	Sheet
--------	---------	-------

Part X	Balance Sheet			
		(A) Beginning of year		(B) End of year
1	Cash · non-interest-bearing		_1_	
2	Savings and temporary cash investments	1,623,722.	2	913,473.
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net		4	
5	Receivables from current and former officers, directors, trustees, key			
	employees, and highest compensated employees. Complete Part II			
	of Schedule L		5	
6	Receivables from other disqualified persons (as defined under section			
	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
	employers and sponsoring organizations of section 501(c)(9) voluntary			
	employees' beneficiary organizations (see instructions)		6	
\$ 7	Notes and loans receivable, net		7	
Assets 4	Inventories for sale or use	· ··· · · · · · · · · · · · · · · · ·	8	
9	Prepaid expenses and deferred charges		9	
J -	Land, buildings, and equipment: cost or other			
'0"	basis. Complete Part VI of Schedule D 10a			
h	Less: accumulated depreciation 10b	1	10c	
11	Investments - publicly traded securities	12,044,999.	11	11,228,146
12	Investments other securities. See Part IV, line 11	12,044,000.	12	11,220,140
13	Investments - program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 34)	13,668,721.	16	12,141,619
17	Accounts payable and accrued expenses	13,000,721.	17	12,141,012
18	Grants payable	· · · · · · · · · · · · · · · · · · ·	18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
	Escrow or custodial account liability. Complete Part IV of Schedule D		21	· · · · · · · · · · · · · · · · · · ·
ğ 21 22	Payables to current and former officers, directors, trustees, key employees,		2!	
22 22 22 22 23 24 25 25 25 25 25 25 25	highest compensated employees, and disqualified persons. Complete Part II	_		
Ei	of Schedule L			
22	Secured mortgages and notes payable to unrelated third parties		22	
23 24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities (including federal income tax, payables to related third		24	
25	parties, and other liabilities not included on lines 17-24). Complete Part X of			
	Schedule D		25	
26	Total liabilities. Add lines 17 through 25	0.	26	0 .
- 20	Organizations that follow SFAS 117, check here X and complete	- 0.	20	
<u>"</u>	lines 27 through 29, and lines 33 and 34.	i e		
Net Assets or Fund Balances	Unrestricted net assets	13,668,721.	27	12,141,619
ਲ 27 ਲ 28	Temporarily restricted net assets	13,000,721.	28	14,141,017
20 29 29	• • •		\vdash	
5 29	Permanently restricted net assets		29	
돈	Organizations that do not follow SFAS 117, check here and			
φ ₀₀	complete lines 30 through 34.		_	
30	Capital stock or trust principal, or current funds		30	
ğ 31	Paid-in or capital surplus, or land, building, or equipment fund		31	
32	Retained earnings, endowment, accumulated income, or other funds	12 660 701	32	10 141 610
33	Total net assets or fund balances	13,668,721.	33	12,141,619
34	Total liabilities and net assets/fund balances	13,668,721.	34	12,141,619. Form 990 (2011)

Form **990** (2011)

Form 990 (2011)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

HEARTLAND CHARITABLE TRUST

Public Charity Status (All organizations must complete this part.) See instructions.

Part I	Reason	for Public Char	Ity Status (All organiz	ations mus	st complet	e this part	.) See inst	ructions.					
he orga	nization is not a	private foundation	because it is: (For lines 1	through 1	1, check	only one b	ox)			-			
1 🗔			s, or association of churc										
2	A school des	cribed in section 17	0(b)(1)(A)(ii). (Attach Sci	hedule E)									
3			tal service organization of		n section	170(b)(1)(Αγ(iii).						
4	· ·		perated in conjunction					(b)(1)(A)(iii	i). Enter t	he hospital	's nam	e.	
	city, and state	•	,					(-)(-)(-)(-)	.,.			•	
5	, ,	· · · · · · · · · · · · · · · · · · ·	benefit of a college or ur	iversity ov	vned or or	perated by	a governr	nental und	describe	ed in			
<u> </u>	-	(b)(1)(A)(iv). (Comple	•	iiversity ov	med or op	ociated by	a governi	nona um	46301101	ca iii			
<u>_</u>	1		•		4	- 470/1-1/4							
6 <u>X</u>			ent or governmental unit							1.1			
7 LX	=	•	eives a substantial part o	or its supp	ort from a	governme	ntai unit o	r from the	generai	public desc	ribea i	n	
		b)(1)(A)(vi). (Comple											
8 -			ection 170(b)(1)(A)(vi). (
9			eives [.] (1) more than 33 1							=			
			nctions - subject to certa							_			
			axable income (less sect	ion 511 ta	x) from bu	sinesses a	cquired b	y the orga	nization a	after June 3	30, 197	5	
	ì	509(a)(2). (Complete											
10			perated exclusively to tes										
11	=	· ·	perated exclusively for th							•		or	
	-	•	itions described in section		•		e). See sec	tion 509(a	a)(3). Che	eck the box	that		
		·· —	organization and comple		_				_	1			
	_a Ll Type I		- 71	• • •	e III - Func	•	•		d] Type III - (
e	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than												
	foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).												
f	-		ten determination from t	he IRS tha	it it is a Ty	pe I, Type	II, or Type	e III				r	
	supporting or	rganization, check th	nis box		•							Ш	
g	Since August	t 17, 2006, has the o	rganization accepted an	y gift or co	ontribution	from any	of the follo	owing pers	sons?				
	(i) A persor	n who directly or ind	irectly controls, either al	one or tog	ether with	persons d	lescribed ı	n (II) and (I	ııi) below,		Yes	No	
	the gove	erning body of the si	upported organization?							11g(i)		ļ	
	(ii) A famıly	member of a persor	n described in (i) above?							. 11g(ii)		ļ	
	(iii) A 35% d	controlled entity of a	person described in (i) of	or (II) above	?					11g(iii)	<u>. </u>	L	
h	Provide the fo	ollowing information	about the supported org	ganızatıon((s).								
													
(i) Nam	e of supported	(ii) EIN	(iii) Type of		rganızatıon			(vi) Is organizatio	the	(vii) Ar	nount o	ıf	
or	ganization		organization (described on lines 1-9		sted in your			(i) organiz	ed in the	sup	port		
			above or IRC section	governing	ocument?	(i) of your	supportr	U.S.	.7				
			(see instructions))	Yes	No	Yes	No	Yes	No				
_						<u> </u>							
						1		}					
						<u> </u>							
									 				
·	-												
							•						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support		_				
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	ınclude any "unusual grants.")	2844144.	1539245.	2914192.	1783030.	1825563.	10906174.
2	Tax revenues levied for the organ-		:				
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2844144.	1539245.	2914192.	1783030.	1825563.	10906174.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included		·		-		
	on line 1 that exceeds 2% of the						
	amount shown on line 11,		1				
	column (f)						<u>157,848.</u>
	Public support. Subtract line 5 from line 4						10748326.
	ction B. Total Support					, 	
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
-	Amounts from line 4	2844144.	1539245.	2914192.	1783030.	1825563.	10906174.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties	B04 000	500 544	200			
_	and income from similar sources	724,039.	580,714.	368,963.	364,804.	353,272.	2391792.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carned on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV)						12207066
	Total support. Add lines 7 through 10						<u> 13297966.</u>
	Gross receipts from related activities,		•			12	
13	First five years. If the Form 990 is for organization, check this box and stop	-	arrst, second, thire	u, iourth, or iiith ta	ix year as a section	n 50 i (c)(3)	▶□
Sec	tion C. Computation of Publ	ic Support Pe	rcentage				
	Public support percentage for 2011 (I			olumn (fl)		14	80.83 %
	Public support percentage from 2010	,	•	0.0 (.,,		15	81.47 %
	33 1/3% support test - 2011. If the c		•	n line 13, and line 1	 14 is 33 1/3% or п	·	
	stop here. The organization qualifies	_		•		,	▶X
b	33 1/3% support test - 2010. If the c	organization did no	t check a box on l	ne 13 or 16a, and	line 15 is 33 1/3%	or more, check t	
	and stop here. The organization qual	=					ightharpoons
17a	10% -facts-and-circumstances tes	t - 2011. If the org	anızatıon dıd not c	heck a box on line	13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"					• • •	. ▶□
b	10% -facts-and-circumstances test	t - 2010. If the org	anization did not d	heck a box on line	e 13, 16a, 16b, or 1	17a, and line 15 is	10% or
	more, and if the organization meets th						
	organization meets the "facts-and-circ	cumstances" test	The organization of	jualifies as a public	cly supported orga	anization	▶□
18	Private foundation, If the organization	n did not check a	box on line 13, 16a	a, 16b, 17a, or 17b	o, check this box a	nd see instruction	s D
					Sche	dule A (Form 990	or 990-EZ) 2011

Schedule A (Form 990 or 990 EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II)

Section A. Public Support		· · · · · · · · · · · · · · · · · · ·					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010		(e) 2011	(f) Total
1 Gifts, grants, contributions, and	-						
membership fees received. (Do not					1		
include any "unusual grants.")					-		
2 Gross receipts from admissions,							
merchandise sold or services per-							
formed, or facilities furnished in					-		
any activity that is related to the organization's tax-exempt purpose							
3 Gross receipts from activities that				 	 	 	
			1				İ
are not an unrelated trade or bus- iness under section 513			Į.		1		İ
_							
4 Tax revenues levied for the organ-					1		1
ization's benefit and either paid to							1
or expended on its behalf				ļ. <u></u>	ļ <u>.</u>		
5 The value of services or facilities			ļ				1
furnished by a governmental unit to			}		1		-
the organization without charge							
6 Total. Add lines 1 through 5							
7a Amounts included on lines 1, 2, and					T		
3 received from disqualified persons			ļ				
b Amounts included on lines 2 and 3 received					T .		
from other than disqualified persons that							
exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
c Add lines 7a and 7b					+-	· · · · · · · · · · · · · · · · · · ·	
8 Public support (Subtract line 7c from line 6)					+-		
Section B. Total Support			<u> </u>	·	ــــــــــــــــــــــــــــــــــــــ		<u> </u>
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	T	(e) 2011	(f) Total
9 Amounts from line 6		127	(4)	1	†	197	1.7
10a Gross income from interest.					 		
dividends, payments received on							}
securities loans, rents, royalties and income from similar sources							1
b Unrelated business taxable income					+		
(less section 511 taxes) from businesses			ĺ				
,							
acquired after June 30, 1975					+		
c Add lines 10a and 10b	<u> </u>				-		-
11 Net income from unrelated business activities not included in line 10b,		1					
whether or not the business is							
regularly carried on							
12 Other income. Do not include gain or loss from the sale of capital							
assets (Explain in Part IV.)		<u> </u>					
13 Total support (Add lines 9, 10c, 11, and 12)							
14 First five years. If the Form 990 is for t	the organization's	s first, second, thi	d, fourth, or fifth t	ax year as a secti	on 501	l(c)(3) organi	zation,
check this box and stop here							▶ □
Section C. Computation of Public	Support Pe	rcentage					
15 Public support percentage for 2011 (lir	ne 8, column (f) d	livided by line 13, o	column (f))		15		
16 Public support percentage from 2010					16		(
Section D. Computation of Invest	tment Incom	e Percentage					
17 Investment income percentage for 201	1 (line 10c, colur	mn (f) divided by lir	ne 13, column (f))		17	<u> </u>	
18 Investment income percentage from 2	010 Schedule A,	Part III, line 17			18		
19a 33 1/3% support tests - 2011. If the c	organization did r	not check the box	on line 14, and line	e 15 is more than	33 1/3	3%, and line	17 is not
more than 33 1/3%, check this box and	_		•			•	▶[
b 33 1/3% support tests - 2010. If the c							and
line 18 is not more than 33 1/3%, chec							_
20 Private foundation. If the organization		· ·		• •		_	
132023 01-24-12	and and a		or or leak ti				00 or 990-F7) 20

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 **Open to Public** Inspection

Name of the organization

Employer identification number

	HEARTLAND CHARITAB	LE TRUST	42-6549922
Pa	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds or <i>i</i>	Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line	9 6	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	72	
2	Aggregate contributions to (during year)	1,825,563.	
3	Aggregate grants from (during year)	4,097,318.	
4	Aggregate value at end of year	12,141,652.	
5	Did the organization inform all donors and donor advisors in v		ınds
_	are the organization's property, subject to the organization's		X Yes No
6	Did the organization inform all grantees, donors, and donor ad	-	•
	for charitable purposes and not for the benefit of the donor or		=
	impermissible private benefit?		. X Yes No
Pai	t II Conservation Easements. Complete if the org	anization answered "Yes" to Form 990, Part IV	
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (e.g., recreation or e		ally important land area
	Protection of natural habitat	Preservation of a certified	· ·
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ied conservation contribution in the form of a	conservation easement on the last
_	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
c	Number of conservation easements on a certified historic stru	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a		
_	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rel	eased, extinguished, or terminated by the organic	\
	year >	,g,	
4	Number of states where property subject to conservation eas	sement is located >	
5	Does the organization have a written policy regarding the per		
	violations, and enforcement of the conservation easements it	holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	and enforcing conservation easements during	the year 🕨
7	Amount of expenses incurred in monitoring, inspecting, and e		· · · · · · · · · · · · · · · · · · ·
8	Does each conservation easement reported on line 2(d) above	re satisfy the requirements of section 170(h)(4))(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization reports conservation	on easements in its revenue and expense stat	tement, and balance sheet, and
	include, if applicable, the text of the footnote to the organizat		
	conservation easements.		
Pa	t III Organizations Maintaining Collections of	f Art, Historical Treasures, or Othe	r Similar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8	
1a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its revenue statement	and balance sheet works of art,
	historical treasures, or other similar assets held for public exh	nibition, education, or research in furtherance of	of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that describ	bes these items	
b	If the organization elected, as permitted under SFAS 116 (AS	C 958), to report in its revenue statement and	balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of public s	service, provide the following amounts
	relating to these items:		,
	(i) Revenues included in Form 990, Part VIII, line 1		\$
	(ii) Assets included in Form 990, Part X		. > \$
2	If the organization received or held works of art, historical trea		n, provide
	the following amounts required to be reported under SFAS 1		•
а	Revenues included in Form 990, Part VIII, line 1		▶ \$
b	Assets included in Form 990, Part X		> \$
_	•		-

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Schedule D (Form 990) 2011

Schedule D (Form 990) 2011

Part VII	I Investments - Other Securities.	See Form 990, Part X, lin	e 12.		
	(a) Description of security or category (including name of security)	(b) Book value	Co	(c) Method of valua	
(1) Financ	cial derivatives				
(2) Closel	y-held equity interests				
(3) Other					
(A)				 	
(B)					
(C)					
(D) (E)					
(F)					·· · · · · · · · · · · · · · · · · · ·
(G)					
(H)					
(1)					
Total. (Col	(b) must equal Form 990, Part X, col (B) line 12.)			· · ·	
Part VII	II Investments - Program Related.	See Form 990, Part X, III	ne 13.	· · · · · · · · · · · · · · · · · · ·	
····	(a) Description of investment type	(b) Book value	Co	(c) Method of valua st or end-of-year man	
(1)					
(2)					
(3)					
(4)				··· <u> </u>	
<u>(5)</u> (6)					
(7)					
(8)		-			
(9)					
(10)					
	(b) must equal Form 990, Part X, col (B) line 13.) ▶				
Part IX					
		a) Description			(b) Book value
(1)			· · · · · · · · · · · · · · · · · · ·		
(2)			 		<u> </u>
(3)		<u></u>	· · · · · · · · · · · · · · · · · · ·		
(5)		<u> </u>		·	
(6)					
(7)			····	 	
(8)					
(9)					
(10)				· · · · · · · · · · · · · · · · · · ·	
	lumn (b) must equal Form 990, Part X, col (B)	line 15.)	_ 	▶	<u></u>
Part X	Other Liabilities. See Form 990, Part	X, line 25.			
1.	(a) Description of liability		(b) Book value		
	ederal income taxes		· · · · · · · · · · · · · · · · · · ·	-	
(2)				-	
(4)				1	
(5)					
(6)					
(7)					
(8)			· 	1	
(9)]	
(10)					
(11)]	
Total. (Co.	lumn (b) must equal Form 990, Part X, col (B) ASC 740) Footnote In Part XIV, provide the text of the footnot ASC 740)	line 25.)			
2. FIN 48 (A 132053 01-23-12	ASC 740) ASC 740)	te to the organization's financial s	statements that reports the organ		edule D (Form 990) 201

	dule D (Form 990) 2011 HEARTLAND CHARITABLE TRUST				49922	Page 4
Pai	t XI Reconciliation of Change in Net Assets from Form 990 to	Audited Finan	cial State	ements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1		<u>2,657</u> ,	<u>.586.</u>
2	Total expenses (Form 990, Part IX, column (A), line 25)		2		4,184,	
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3	<	1,527	102.
4	Net unrealized gains (losses) on investments		4			
5	Donated services and use of facilities		5			
6	Investment expenses		6			
7	Prior period adjustments	•	7			
8	Other (Describe in Part XIV)		8			
9	Total adjustments (net). Add lines 4 through 8	•	9			
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and	 19	10		1,527	102.
	t XII Reconciliation of Revenue per Audited Financial Statemer					
1	Total revenue, gains, and other support per audited financial statements		•	1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	• •				
a	Net unrealized gains on investments	2a				
b	Donated services and use of facilities	2b		1		
	Recoveries of prior year grants	2c		1		
ا	Other (Describe in Part XIV)			1		
d	Add lines 2a through 2d	2d		1`		
e		•		2e		
3	Subtract line 2e from line 1			3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1.1		!		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		-		
b	Other (Describe in Part XIV.)	4b		-		
С	Add lines 4a and 4b	• •	•	4c		
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)			5		
Pa	rt XIII Reconciliation of Expenses per Audited Financial Stateme	ents with Expe	nses per	Return		
1	Total expenses and losses per audited financial statements		-	1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1				
а	Donated services and use of facilities	2a		-		
b	Prior year adjustments	2b		4		
С	Other losses	2c				
d	Other (Describe in Part XIV)	2d		.		
е	Add lines 2a through 2d			2e		
3	Subtract line 2e from line 1			3		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		1		
b	Other (Describe in Part XIV.)	4b		-		
C	Add lines 4a and 4b			4c		
_ 5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)			5		
Pa	rt XIV Supplemental Information					
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III	, lines 1a and 4; Pa	rt IV, lines 1	b and 2b;	Part V, line	4; Part
	e 2; Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also comp					•
,			,			
		-				
	· · · · · · · · · · · · · · · · · · ·					
						
			· · · · · · · · · · · · · · · · · · ·			
		 				

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047 Open to Public

Inspection

▶ Attach to Form 990.

Name of the organization	атакштакы (T TOTTOW					Employer identification number
Part I General Information on Grants and Assistance	and Assistance						77 (74 () 74
1 Does the organization maintain records to substantiate the amount of the grants or assistance, and the selection	to substantiate th	e amount of the grant	s or assistance, the	grantees' eligibilit	y for the grants or ass	stance, and the selec	
cnteria used to award the grants or assistance?	stance?						X Yes No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	ocedures for mon	toring the use of grant	t funds in the Unite	d States.			
Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any second more than \$5,000. Dat II can be disclosed if additional energy in part and an account to the complete of additional energy in part and account to the complete of additional energy in part and account to the complete of additional energy in part II.	Governments an	d Organizations in the	ne United States. (Complete if the organization	anization answered "\	es" to Form 990, Part	IV, line 21, for any
1 (a) Name and address of organization or government or go	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, EMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALL GRANTS ARE FOR EDUCATIONAL, RELIGIOUS
SEE DETAIL ATTACHED		501C(3)	4,097,318,	0			AND OTHER CHARITABLE FURPOSES,
							,
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	ind government or	rganizations listed in the	he line 1 table				A
3 Enter total number of other organizations listed in the line 1 table	s listed in the line	1 table					
LHA For Paperwork Reduction Act Notice, see the Instructions for Fori	, see the Instruct	tions for Form 990.					Schedule I (Form 990) (2011)

Schedule I (Form 990) (2011)

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132 102 01-27-12

Page 2

42-6549922

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed

HEARTLAND CHARITABLE TRUST

Schedule I (Form 990) (2011)

Part III

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. See separate instructions.

OMB No 1545-0047

Open to Public Inspection

42-6549922

Internal Revenue Service Name of the organization

Questions Regarding Compensation

Department of the Treasury

Employer identification number HEARTLAND CHARITABLE TRUST

			Yes	No
1a	a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 9	90,		,
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.	-		
	First-class or charter travel Housing allowance or residence for personal	al use		
	Travel for companions Payments for business use of personal resi	dence		ļ
	Tax indemnification and gross-up payments Health or social club dues or initiation fees]	1
	Discretionary spending account Personal services (e.g., maid, chauffeur, ch	ef)		
			:	
b	o If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			l
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	. <u>1b</u>		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, direct	ctors,		l
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
_	Indicate that the Alley Alley Alley at the Alley	. ,	ļ	
3	, ,,			,
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization	n to		}
	establish compensation of the CEO/Executive Director. Explain in Part III.			ł
	Compensation committee Written employment contract			!
	Independent compensation consultant Compensation survey or study			İ
	Form 990 of other organizations Approval by the board or compensation co	mmittee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		<u>X</u>
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.		ļ	
5	, , , , , , , , , , , , , , , , , , , ,		ì	
	contingent on the revenues of:		1	l
а	The organization?	<u>5a</u>	├	X
b	Any related organization?			X
	If "Yes" to line 5a or 5b, describe in Part III.			
6				
	contingent on the net earnings of:			
а	The organization?	<u>6a</u>	 -	X
b	Any related organization?	. <u>6b</u>	ļ	X
	If "Yes" to line 6a or 6b, describe in Part III			
7	- p			
	not described in lines 5 and 6? If "Yes," describe in Part III	7_	 	X
8				
	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	<u>8</u>	 	X
9			ĺ	
	Regulations section 53 4958-6(c)?	. 9_	l	

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Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2011

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(0)	Q	(E)	(F)
					Retirement and	Nontaxable	Total of columns	Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	reported as deferred in prior Form 990
	 	470,000.	0	101,658.	22,000.	8,826.	602,484.	
1 LYNN B. FULLER	<u> </u>	0			0.	0	0	
	Ξ	140,000.	23,34	10,64	12,367.	5,221.	191,578.	0
2 BRUCE REHMKE	(ii)	0.	0.	0	0	0.	0.	0
	(3)							
3	(ii)							
] (9)							
4	(ii)							
]())							
5	l(ii)							
	(1)							
9	(ii)							
	(1)							
7	(ii)							
	Ξ							
8	⊞							
] (b)							
6	(ii)							
:	Θ							
10	(ii)							
	8							
11	Ξ							
	Ξ							
12	▣							
	E							
13	⊞							
	ε							
14	(ii)							
	ε							
15	E							
	ε							
16	▣							

Schedule J (Form 990) 2011

SCHEDULE L

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Transactions With Interested Persons

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2011

Open To Public Inspection

Name of the organization

Employer identification number

Part I	Excess Benefit	Transacti	ons (secti	on 501(c)(3) and section	n 501(c)(4) organizatio	ons only).	<u>1 3</u>	14-05	<u>4774</u>	4	-
	Complete if the orga	anization ansv	wered "Yes	" on Form 9	990, Part IV,	line 25a or 25b, or Fo	rm 990-E	Z, Part	V, line 40)b		
1	(a) Name of dis	aualified ner	son	1		(b) Description	of transa	ction			(c) Corr	ected?
	(a) Name of the	squamica por				(b) Description					Yes	No
	·											
												
<u>_</u>												
												
2 Enter	the amount of tax imp	osed on the	organization	n managers	or disqualifi	ed persons during the	e year un	der		-	l	
sectio	n 4958								▶ \$			
3 Enter	the amount of tax, if a											
	 											
Part II	Loans to and/o	r From Int	erested	Persons								
			•	" on Form 9	990, Part IV,	line 26, or Form 990-E	Z, Part \	/, line 38			,	
	ame of interested on and purpose		to or from nization?	(c) Origin	al principal ount	(d) Balance due) In ault?	by bo	oroved ard or uttee?	(g) W agreer	ritten nent?
		То	From	1			Yes	No	Yes	No	Yes	No
							1.55	1	1	1	100	
							1					
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		-		ļ			ļ <u>.</u>	.	ļ			
		<u> </u>		-			 	<u> </u>	ļ			
				ļ			 	 	_	ļ		
	 		L	1						<u> </u>		
otal Part III	Grants or Assis	stance Rec	oofiting I	ntorosto	d Person		1		<u> </u>		<u> </u>	
raitiii	,		_									
	Complete if the orga a) Name of interested		werea "Yes				and		(a) Am	ount on	d tumo o	
,	a) Name of interested	person		(D) Helalik	the or	een interested person ganization	anu			assistan	d type o	ı
						•		1				
	· · · · · · · · · · · · · · · · · · ·	<u> </u>		,	···	· -						
								-				

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Schedule L (Form 990 or 990-EZ) 2011

SCHEDULE M (Form 990)

Department of the Treasury

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

2011

Open to Public Inspection

Employer identification number

Name of the organization

990, Part IV, lines 29 or 30.

▶ Attach to Form 990.

HEARTLAND CHARITABLE TRUST 42-6549922 Part I Types of Property (a) (b) (c) (d) Number of Noncash contribution Check if Method of determining contributions or applicable amounts reported on noncash contribution amounts tems contributed Form 990, Part VIII, line 1q Art · Works of art Art - Historical treasures 2 3 Art - Fractional interests Books and publications Clothing and household goods Cars and other vehicles 6 Boats and planes 7 Intellectual property R STOCK MARKET QUOTES X 16 485,926. 9 Securities - Publicly traded 10 Securities - Closely held stock Securities - Partnership, LLC, or 11 trust interests Securities - Miscellaneous 12 Qualified conservation contribution -Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 Real estate - Commercial 16 17 Real estate - Other 18 Collectibles 19 Food inventory 20 Drugs and medical supplies 21 Taxidermy 22 Historical artifacts 23 Scientific specimens 24 Archeological artifacts 25 Other 26 Other 27 Other Other 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement No Yes 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1.28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for X the entire holding period? 30a **b** If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? X 32a b If "Yes," describe in Part II. 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked,

LHA

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describe in Part II.

Schedule M (Form 990) (2011)

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

HEARTLAND CHARITABLE TRUST

Employer identification number

HEARTLAND CHARITABLE TRUST 42-6549922
FORM 990, PART VI, SECTION A, LINE 2: FORM 990 PART VI LINE 2:
ALL OFFICERS OF THE EXEMPT ORGANIZATION ARE EMPLOYEES OF DUBUQUE BANK &
TRUST.
FORM 990, PART VI, SECTION A, LINE 3: ORGANIZATION CONTRACTS WITH DUBUQUE
BANK & TRUST FOR MANAGEMENT OF FUND RAISING, ACCOUNTING AND RELATED
SERVICES.
THE FEES CHARGED FOR THESE SERVICES ARE BASED ON STANDARD FEES CHARGED TO
UNRELATED CUSTOMERS.
FORM 990, PART VI, SECTION B, LINE 11: THE 3 TRUSTEES OF THE ORGANIZATION
COMPRISE THE GOVERNING BODY AND EACH WAS PROVIDED A COPY OF FORM 990 PRIOR
TO FILING.
FORM 990, PART VI, SECTION B, LINE 12C: TRUST DEPARTMENT POLICIES REQUIRE
THE MONITORING AND ENFORCEMENT OF CONFLICT OF INTEREST POLICIES OF THIS
ORGANIZATION.
FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION PAID FOR MANAGEMENT
SERVICES PROVIDED TO THE ORGANIZATION IS BASED ON STANDARD TRUST DEPARTMENT
FEES CHARGED TO UNRELATED PARTIES.
FORM 990, PART VI, SECTION C, LINE 18: THE ORGANIZATION MAINTAINS A PUBLIC
DISCLOSURE COPY OF FORM 990 AT THE ORGANIZATION'S OFFICE.

FORM 990, PART VI, SECTION C, LINE 19: ORGANIZATION FULLY COMPLIES WITH

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2011)

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01-23-12

Schedule O (Form 990 or 990 EZ) (2011)	Page 2
Name of the organization HEARTLAND CHARITABLE TRUST	Employer identification number 42-6549922
ALL REQUEST FOR PUBLIC DISCLOSURE OF FINANCIAL STATEMENTS	AND POLICIES. IT
DOES SO BY THE MAINTENANCE OF PUBLIC DISCLOSURE COPIES AT	THE
ORGANIZATION'S OFFICE.	
PART VII SECTION A COL (B)	
THE TRUSTEES OF THE EXEMPT ORGANIZATION ARE FULL-TIME EMP	LOYEES AND
OFFICERS OF THE RELATED ORGANIZATION WORKING IN EXCESS OF	40 HOURS PER
WEEK	
	·
	·····

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

2011 Open to Public Inspection

OMB No 1545-0047

Employer identification number

Direct controlling

entity

42-6549922 Identification of Related Tax-Exempt Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets e Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 Attach to Form 990. Total income ਰ Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) Primary activity HEARTLAND CHARITABLE TRUST 9 Name, address, and EIN of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service Part

(g) Section 512(b)(13) controlled ž entity? Yes Direct controlling entity status (if section Public charity 501(c)(3)) Exempt Code section ਉ Legal domicile (state or foreign country) Primary activity Name, address, and EIN of related organization

PartII

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2011

42-6549922 Page 2

Schedule R (Form 990) 2011 HEARTLAND CHARITABLE TRUST

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part Ⅲ

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	Share of Dend-of-year attassets	(h) Disproportion- ate allocations? Yes No K-1	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General or Pomarnaging of partner?	(i) (k) General or Percentage managing ownership partner?
							,			
		,								
Part IV Identification of Related Organizations Taxable as a Corporation organizations treated as a corporation or trust during the tax year.)	anizations Taxable a	s a Corpo	ration or Trust (Cor/ear.)	nplete if the organiz	on or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related .)	to Form 990, Part	IV, line 34 bec	ause it had on	or more	related
(a) Name, address, and EIN of related organization	Z -		(b) Pnmary activity	(C) Ity Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets		(h) Percentage ownership
DUBUQUE BANK & TRUST - 42-0223620 1398 CENTAL AVENUE DUBUOUE IA 52001	520		BANKING	IA	N/A	C CORP	N/A	N/A		N/A
132162 01-23-12				35				Schedule R (Form 990) 2011	Rorm (90) 2011

Page 3

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.						Yes	S
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ns with one or more re	elated organizations listed	In Parts II-IV?				
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity					<u>†</u>		×
b Gift, grant, or capital contribution to related organization(s)					a		×
c Gift, grant, or capital contribution from related organization(s)					5		×
					Ţ	_	×
	:					\dagger	: :
 Loans or loan guarantees by related organization(s) 					<u>1</u>	1	×
							;
f Sale of assets to related organization(s)			:		=		×
g Purchase of assets from related organization(s)		•			19		×
					ŧ		×
	•		•		÷		×
	:	•		•			
i Lease of facilities, equipment, or other assets from related organization(s)					;=		×
k Performance of services or membership or fundraising solicitations for related organization(s)	anization(s)				¥		×
	. (a) and a contact of	•			;	Ī	 >
Feriorniance of services of membership of fundraishing solicitations by related organization(s)	ariization(s)		:			\dagger	4
 Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) 	ion(s)				Ę	†	×
n Sharing of paid employees with related organization(s)					£		×
o Reimbursement paid to related organization(s) for expenses					9		×
		•			ş	T	×
p neimbursement paid by related organization(s) for expenses		•		•	2	-	4
							Þ
Q Utner transfer of cash of property to related organization(s)					5	l	ا ا
r Other transfer of cash or property from related organization(s)					+	7	×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete the	his line, including covered	relationships and	transaction thresholds			
(a) Name of other organization	(b) Transaction	(c) Amount involved		(d) Method of determining			
	type (a-r)			amount involved			
(1)							
(2)							
(9)							
(4)							
(5)							
	3.6			Cohodo	School of Comm 000) 2044	١	١
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Page 4

Part VI Unrelated Organizations Taxable as a Partnership (Complete of the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)	(9)	(2)	(D)	(e)	(2)	(6)	ε	(3)	s	(£
Name, address, and EIN of entrty	ctivity	Legal domicile (state or foreign country)	t incomirelated,	Are all 501(c)(3) 0:02 5	Share of total income	Share of end-of-year assets	Dispropor- tionate allocations?	Dispropor- Code V-UBI General or Percentage binate amount in box 20 managing ownership allocations of Schedulle K-1 pertner?	General or managing partner?	Percentage ownership
				NO See See See See See See See See See See			ON SEE	(200	N N N N N N N N N N N N N N N N N N N	
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