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# Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

- Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.
- *The organization may have to use a copy of this return to satisfy state reporting requirements.*

OMB No 1545-1150

2011

**Open to Public  
Inspection**

<b>A</b> For the 2011 calendar year, or tax year beginning <b>B</b> Check if applicable <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending		<b>C</b> Name of organization <b>BLACK HAWK COUNTY FARM BUREAU</b> Number and street (or P O box, if mail is not delivered to street address) Room/suite <b>3315 WEST 4TH STREET</b> City or town state or country ZIP + 4 <b>WATERLOO IA 50701</b>		<b>D</b> Employer identification number <b>42-0142423</b>
<b>G</b> Accounting Method <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual Other (specify) ▶ _____		<b>E</b> Telephone number <b>(319) 234-2747</b>		
<b>I</b> Website: ▶ N/A		<b>F</b> Group Exemption Number ▶ 0626		
<b>J</b> Tax-exempt status (check only one) — <input type="checkbox"/> 501(c)(3) <input checked="" type="checkbox"/> 501(c) ( 5 ) ◀ (insert no) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		<b>H</b> Check <input type="checkbox"/> if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)		

**K** Check ☐ if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ▶ \$ 180,278

<b>Part I</b>	<b>Revenue, Expenses, and Changes in Net Assets or Fund Balances</b> (see the instructions for Part I.)
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Check if the organization used Schedule O to respond to any question in this Part I

Revenue		Expenses		Net Assets	
1	Contributions, gifts, grants, and similar amounts received	1	17,700	18	Excess or (deficit) for the year (Subtract line 17 from line 9)
2	Program service revenue including government fees and contracts	2	37,224	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)
3	Membership dues and assessments	3	91,490	20	Other changes in net assets or fund balances (explain in Schedule O)
4	Investment income	4	33,864	21	Net assets or fund balances at end of year. Combine lines 18 through 20
5a	Gross amount from sale of assets other than inventory	5a			
b	Less: cost or other basis and sales expenses	5b			
c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	0		
6	Gaming and fundraising events				
a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a			
b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b			
c	Less: direct expenses from gaming and fundraising events	6c			
d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	0		
7a	Gross sales of inventory, less returns and allowances	7a			
b	Less: cost of goods sold	7b			
c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c	0		
8	Other revenue (describe in Schedule O)	8			
9	<b>Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	180,278		
10	Grants and similar amounts paid (list in Schedule O)	10			
11	Benefits paid to or for members	11			
12	Salaries, other compensation, and employee benefits	12	29,284		
13	Professional fees and other payments to independent contractors	13	650		
14	Occupancy, rent, utilities, and maintenance	14	20,957		
15	Printing, publications, postage, and shipping	15	1,495		
16	Other expenses (describe in Schedule O)	16	103,394		
17	<b>Total expenses.</b> Add lines 10 through 16	17	155,780		
		18	24,498		
		19	427,524		
		20			
		21	452,022		

**For Paperwork Reduction Act Notice, see the separate instructions.**  
(HTA)

Form **990-EZ** (2011)

65 5

SCANNED APR 27 2012

**Part II Balance Sheets.** (see the instructions for Part II)Check if the organization used Schedule O to respond to any question in this Part II ☐

	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments . . . . .	299,988	22	329,334
23 Land and buildings . . . . .	126,585	23	121,838
24 Other assets (describe in Schedule O) . . . . .	1,463	24	1,654
25 Total assets . . . . .	428,036	25	452,826
26 Total liabilities (describe in Schedule O) . . . . .	512	26	804
27 Net assets or fund balances (line 27 of column (B) must agree with line 21) . . . . .	427,524	27	452,022

**Part III Statement of Program Service Accomplishments** (see the instructions for Part III)Check if the organization used Schedule O to respond to any question in this Part III. ☐**Expenses**

(Required for section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

What is the organization's primary exempt purpose? **PROVIDE CURRENT AG INFORMATION**

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

28 AN ORGANIZATION DEDICATED TO HELPING FARM FAMILIES PROSPER AND IMPROVE THEIR QUALITY OF LIFE PROVIDED INFORMATION ON AGRICULTURAL ISSUES THROUGH NEWSLETTERS, MEETINGS, ETC 2,574 MEMBERS WERE BENEFITTED IN 2011. (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	28a	
29 (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	29a	
30 (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	30a	
31 Other program services (describe in Schedule O) . . . . . (Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>	31a	
32 Total program service expenses. (add lines 28a through 31a) <input type="checkbox"/>	32	0

**Part IV List of Officers, Directors, Trustees, and Key Employees.** List each one even if not compensated (see the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV ☐

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (If not paid, enter -0-.)	(d) Health benefits contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
LEN ORTH 12433 JUBILEE RD LA PORTE CITY IA 50651	Title PRESIDENT Hr/WK 2.50	0		
DUSTIN SAGE 8130 LESTER RD DUNKERTON IA 50626	Title VICE PRESIDENT Hr/WK 2.50	0		
SOO GREIMAN 6002 ELDORA RD WATERLOO IA 50701	Title SECRETARY/TRA Hr/WK 2.50	0		
ERIC SAGE 4845 E CEDAR WAPSIE RD DUNKERTON IA 50626	Title VOTING DELEGA Hr/WK 2.50	0		
JIM BARZ 112 MEADOW LANE LA PORTE CITY IA 50651	Title DIRECTOR Hr/WK 1.50	0		
ROGER WHEELER 8266 E MARQUIS RD FAIRBANK IA 50629	Title DIRECTOR Hr/WK 1.50	0		
EDDIE ENTZ 8801 DYSART RD WATERLOO IA 50701	Title DIRECTOR Hr/WK 1.50	0		
BRAD JESSE 12018 BRANDON RD LA PORTE CITY IA 50651	Title DIRECTOR Hr/WK 1.50	0		
VIRGINIA SAGE 4821 E CEDAR WAPSIE RD DUNKERTON IA 50626	Title WOMENS CHAIR Hr/WK 2.50	0		
RON PULLIN 2185 W SHAULIS RD WATERLOO IA 50701	Title DIRECTOR Hr/WK 1.50	0		
ALLEN SAGE 7128 N PILOT GROVE RD DUNKERTON IA 50626	Title DIRECTOR Hr/WK 1.50	0		
CRAIG SAGE 4051 BURTON AVE WATERLOO IA 50703	Title DIRECTOR Hr/WK 1.50	0		

**Part V Other Information** (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V. ☐

	Yes	No
<b>33</b> Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
<b>34</b> Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		X
<b>35 a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	X	
<b>35 b</b> If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	X	
<b>35 c</b> Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		X
<b>36</b> Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
<b>37 a</b> Enter amount of political expenditures, direct or indirect, as described in the instructions. <b>37a</b>		
<b>37 b</b> Did the organization file Form 1120-POL for this year?		X
<b>38 a</b> Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		X
<b>38 b</b> If "Yes," complete Schedule L, Part II and enter the total amount involved <b>38b</b>		
<b>39</b> Section 501(c)(7) organizations. Enter:		
<b>a</b> Initiation fees and capital contributions included on line 9 <b>39a</b>		
<b>b</b> Gross receipts, included on line 9, for public use of club facilities <b>39b</b>		
<b>40 a</b> Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 <b>40a</b> ; section 4912 <b>40a</b> ; section 4955 <b>40a</b>		
<b>b</b> Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I <b>40b</b>		
<b>c</b> Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <b>40c</b>		
<b>d</b> Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization <b>40d</b>		
<b>e</b> All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T. <b>40e</b>		X
<b>41</b> List the states with which a copy of this return is filed <b>41</b>		
<b>42 a</b> The organization's books are in care of <b>42a</b> THE ORGANIZATION Telephone no <b>42a</b> (319) 234-2747 Located at <b>42a</b> 3315 WEST 4TH ST City WATERLOO ST IA ZIP + 4 <b>42a</b> 50701		
<b>b</b> At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country <b>42b</b>		X
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
<b>c</b> At any time during the calendar year, did the organization maintain an office outside the U.S.? If "Yes," enter the name of the foreign country <b>42c</b>		X
<b>43</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here <b>43</b>		
and enter the amount of tax-exempt interest received or accrued during the tax year <b>43</b>		
<b>44 a</b> Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ <b>44a</b>		X
<b>b</b> Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ <b>44b</b>		X
<b>c</b> Did the organization receive any payments for indoor tanning services during the year? <b>44c</b>		X
<b>d</b> If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O <b>44d</b>		X
<b>45 a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? <b>45a</b>		X
<b>45 b</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions). <b>45b</b>		X

- 46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46		X

**Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.** All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI ☐

- 47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.

	Yes	No
47		
48		
49a		
49b		

- 48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

- 49 a Did the organization make any transfers to an exempt non-charitable related organization?

- b If "Yes," was the related organization a section 527 organization?

- 50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>	Title Hr/WK <u>00</u>			
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>	Title Hr/WK <u>00</u>			
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>	Title Hr/WK <u>00</u>			
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>	Title Hr/WK <u>00</u>			
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>	Title Hr/WK <u>00</u>			

- f Total number of other employees paid over \$100,000 0

- 51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>		
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>		
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>		
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>		
Name <u>None</u> Str City <u>ST</u> ZIP <u>00</u>		

- d Total number of other independent contractors each receiving over \$100,000 0

- 52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A

☐ Yes ☒ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer <u>Bl</u>	Date <u>3/16/12</u>
	Type or print name and title	

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input checked="" type="checkbox"/> if self-employed	PTIN
	MAX STUDER	<u>Max N. Studer CPA</u>	3/9/2012		P01272566
	Firm's name <u>MAX N STUDER CPA</u>	Firm's EIN <u>27-5346832</u>			
	Firm's address <u>PO BOX 1463, JOHNSTON, IA 50131</u>	Phone no <u>(515) 238-1766</u>			

May the IRS discuss this return with the preparer shown above? See instructions

☐ Yes ☐ No

**SCHEDULE O**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

**2011**

**Open to Public  
Inspection**

BLACK HAWK COUNTY FARM BUREAU

Employer identification number

42-0142423

Form 990-EZ, Part I, Line 16, Other Expenses Unrelated business income taxes: 577

FORM 990 -EZ, PART I, LINE 16, OTHER EXPENSES \$103,394

SUPPLIES	1,268
TELEPHONE	1,201
EQUIPMENT RENT & MAINTENANCE	985
DEPRECIATION	315
FEDERATION DUES	54,873
REGIONAL & CAMPAIGN MANAGER EXPENSE	3,483
ACQUISITION	2,646
MEETINGS & ACTIVITIES	2,865
MEMBER PROTECTOR POLICY	2,430
SPOKESMAN	5,273
REGIONAL, DISTRICT, STATE MEETINGS & CONFERENCES	367
INSURANCE	1,298
SCHOLARSHIPS	0
AG & COMMUNITY SUPPORT	9,510
PER 990-T	16,303
INCOME TAXES	577
OTHER	<u>0</u>
	<u>103,394</u>

FORM 990-EZ, PART I, LINE 20, OTHER CHANGES IN NET ASSETS

UNREALIZED GAIN (LOSS) ON MARKETABLE SECURITIES	<u>0</u>
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FORM 990-EZ, PART II, LINE 24, OTHER ASSETS

ACCOUNTS RECEIVABLE & PREPAIDS	BEG OF YEAR	<u>1,463</u>	END OF YEAR	<u>1,654</u>
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FORM 990-EZ, PART II, LINE 26, LIABILITIES

ACCOUNTS & RESERVE PAYABLES	BEG OF YEAR	<u>512</u>	END OF YEAR	<u>804</u>
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## Page 1 of 1 of Part IV

Employer identification number

42-0142423

Name and title	Average hours per week devoted to position	Reportable compensation (Form W-2/1099-MISC) (if not paid, enter -0- )	Contributions to emp benefit plans & deferred compensation	Estimated amount of other compensation
ERNIE SAGE	1.50	0	0	0
DIRECTOR				
	00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	00	0	0	0
	00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	.00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	.00	0	0	0
	00	0	0	0