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Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements	OMB No 1545-0047 2011 Open to Public Inspection
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A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011		
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	C Name of organization GREATER MANKATO AREA UNITED WAY INC Doing Business As Number and street (or P O box if mail is not delivered to street address) Room/suite 101 NORTH SECOND STREET NO 100 City or town, state or country, and ZIP + 4 MANKATO, MN 56001	D Employer identification number 41-6008819
		E Telephone number (507) 345-4551
		G Gross receipts \$ 2,331,160
	F Name and address of principal officer LAURA BOWMAN 101 NORTH SECOND STREET NO 100 MANKATO, MN 56001	H(a) Is this a group return for affiliates? ☐ Yes ☒ No
		H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions)
	H(c) Group exemption number ▶	
I Tax-exempt status ☒ 501(c)(3) ☐ 501(c) () ◀(insert no) ☐ 4947(a)(1) or ☐ 527		
J Website: ▶ HTTP //WWW.MANKATOUNITEDWAY.ORG		
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶		L Year of formation 1956
		M State of legal domicile MN

Part I	Summary
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Activities & Governance	1 Briefly describe the organization's mission or most significant activities GREATER MANKATO AREA UNITED WAY'S MISSION IS TO UNITE THE COMMUNITY TO SECURE AND INVEST RESOURCES TO IMPROVE PEOPLE'S LIVES GREATER MANKATO AREA UNITED WAY BRINGS PEOPLE AND RESOURCES TOGETHER TO MEET THE NEEDS OF OUR COMMUNITY WE IDENTIFY THE MOST CRITICAL NEEDS IN OUR COMMUNITY AND THEN BRING THE PEOPLE AND RESOURCES TOGETHER TO DEVELOP THE BEST SOLUTION WE UNITE THE ENTIRE COMMUNITY'S RESOURCES BY CONDUCTING AN ANNUAL FUND DRIVE, AND THEN ALLOCATE THOSE TO BEST FULFILL OUR LOCAL COMMUNITY NEEDS
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets
	3 Number of voting members of the governing body (Part VI, line 1a)
	4 Number of independent voting members of the governing body (Part VI, line 1b)
	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)
6 Total number of volunteers (estimate if necessary)	
7a Total unrelated business revenue from Part VIII, column (C), line 12	
7b Net unrelated business taxable income from Form 990-T, line 34	
Revenue	8 Contributions and grants (Part VIII, line 1h)
	9 Program service revenue (Part VIII, line 2g)
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)
	Prior Year 2,184,067
Current Year 2,316,664	
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)
	14 Benefits paid to or for members (Part IX, column (A), line 4)
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)
	16a Professional fundraising fees (Part IX, column (A), line 11e)
	b Total fundraising expenses (Part IX, column (D), line 25) ▶120,348
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)
	19 Revenue less expenses Subtract line 18 from line 12
	Beginning of Current Year 1,296,785
Net Assets or Fund Balances	20 Total assets (Part X, line 16)
	21 Total liabilities (Part X, line 26)
	22 Net assets or fund balances Subtract line 21 from line 20
	End of Year 1,853,787
	End of Year 1,883,329

Part II	Signature Block
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Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	*****	2012-09-26
	Signature of officer	Date
	LAURA BOWMAN PRESIDENT	
	Type or print name and title	
Paid Preparer's Use Only	Preparer's signature ▶ BRADLEY BOETTCHER	Date
	Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ CLIFTONLARSONALLEN LLP 101 NORTH SECOND ST SUITE 200 MANKATO, MN 56001	Check if self-employed ▶ ☐
	Preparer's taxpayer identification number (see instructions) P00837852	
		EIN ▶ 41-0746749
		Phone no ▶ (507) 386-8800

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization’s mission

GREATER MANKATO AREA UNITED WAY BRINGS PEOPLE AND RESOURCES TOGETHER TO MEET THE NEEDS OF OUR COMMUNITY WE IDENTIFY THE MOST CRITICAL NEEDS IN OUR COMMUNITY AND THEN BRING THE PEOPLE AND RESOURCES TOGETHER TO DEVELOP THE BEST SOLUTION WE UNITE THE ENTIRE COMMUNITY'S RESOURCES BY CONDUCTING AN ANNUAL FUND DRIVE, AND THEN ALLOCATE THOSE TO BEST FULFILL OUR LOCAL COMMUNITY NEEDS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If “Yes,” describe these changes on Schedule O

4

Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 1,281,219 including grants of \$) (Revenue \$ 12,610)

MORE THAN 1 IN 3 INDIVIDUALS IN THE GREATER MANKATO AREA RECEIVED SERVICE FROM A UNITED WAY PARTNER AGENCY OR PROGRAM IN 2011 THE UNITED WAY’S CORE COMMITMENTS ARE TO CONVENE THE COMMUNITY, SECURE RESOURCES, AND CONNECT PEOPLE AND ORGANIZATIONS TO RESOURCES UNITED WAY SECURES RESOURCES BY SUCCESSFULLY SOLICITING OVER 8,300 INDIVIDUALS AND BUSINESSES IN THE GREATER MANKATO AREA DURING THE ANNUAL CAMPAIGN IN 2011, SUBSTANTIAL FUNDING WAS PROVIDED TO 40 LOCAL NON-PROFIT AGENCIES AND 60 PARTNER PROGRAMS MORE THAN 350 VOLUNTEERS DONATED NEARLY 3,900 HOURS OF VOLUNTEER SERVICE IN 2011, ENABLING UNITED WAY TO KEEP OVERHEAD LOW WHILE MAXIMIZING IMPACT

4b

(Code) (Expenses \$ 524,667 including grants of \$) (Revenue \$)

ONE WAY UNITED WAY CONNECTS PEOPLE TO RESOURCES IS THROUGH UNITED WAY'S SUCCESS BY SIX INITIATIVE WHICH INCLUDES THE BOOKS FOR KIDS PROGRAM NEARLY 63,000 MAILINGS WERE DISTRIBUTED IN 2011 TO FAMILIES THROUGHOUT THE GREATER MANKATO AREA INCLUDING NEWSLETTERS, PARENTING RESOURCES, TIPS & TOOLS, CALENDAR OF LOCAL FAMILY-FRIENDLY EVENTS, AND FREE CHILDREN'S BOOKS THE GOAL OF THE PROGRAM IS TO INSTILL THE LOVE OF READING EARLY IN CHILDREN SO THEY CAN ULTIMATELY ENTER KINDERGARTEN READY TO LEARN AND SUCCEED IN SCHOOL, AS WELL AS TO GIVE CAREGIVERS ACCESS TO FREE RESOURCES RIGHT TO THEIR OWN HOME

4c

(Code) (Expenses \$ 107,883 including grants of \$) (Revenue \$)

RESEARCH SHOWS THAT YOUTH INVOLVED IN ACTIVITIES HAVE INCREASED SELF-ESTEEM COMPARED TO YOUTH WHO ARE NOT INVOLVED IN ACTIVITIES UNITED WAY BELIEVES THAT ALL YOUTH SHOULD HAVE THE OPPORTUNITY TO PARTICIPATE IN ENRICHING OUT-OF SCHOOL PROGRAMS, REGARDLESS OF FAMILY INCOME UNITED WAY’S SUPPORT OVER THE YEARS HAS ENABLED MORE KIDS TO BE ABLE TO PARTICIPATE AND HAS HELPED TO EXPAND THE VARIETY OF OPPORTUNITIES AVAILABLE TO OUR YOUTH IN ADDITION TO UNITED WAY’S ANNUAL ALLOCATION, IN 2011 UNITED WAY ALSO SECURED NEW GRANT DOLLARS FROM THE OTTO BREMER FOUNDATION WHICH WILL PROVIDE AN ADDITIONAL \$230,000 TO THE CONNECTING KIDS PROGRAM OVER THE NEXT 3 YEARS TO PROVIDE FOR MORE SCHOLARSHIP DOLLARS AND HELP STRENGTHEN THE PROGRAM

(Code) (Expenses \$ 65,894 including grants of \$) (Revenue \$)

FIRST STEPS COLLABORATIVE IN ADDITION TO UNITED WAYS EFFORTS EACH YEAR TO SECURE FINANCIAL RESOURCES FROM WITHIN OUR COMMUNITY, GREATER MANKATO AREA UNITED WAY CONTINUES TO COORDINATE EFFORTS TO LEVERAGE GRANTS FROM OUTSIDE OUR COMMUNITY TO BUILD THE FIRST STEPS COLLABORATIVE (FSC) THE FSCS MISSION IS TO DEVELOP A COMPREHENSIVE SYSTEM TO IDENTIFY, REFER, ASSESS, AND CARE FOR FAMILIES THAT WILL ENSURE THAT AS A REGIONAL COMMUNITY WE IDENTIFY FAMILIES AND CHILDREN EARLY, MONITOR THAT CHILDREN ARE DEVELOPMENTALLY ON TRACK, CONNECT FAMILIES TO RESOURCES, AND DEVELOP AND UTILIZE A GLOBAL TRACKING TOOL A NEW \$60,000 GRANT PAYMENT TOWARDS IMPLEMENTING THE FSC WAS SECURED FROM THE BLUECROSS/BLEU SHIELD FOUNDATION OF MINNESOTA THROUGH THE FSC, UNITED WAY IS CONTINUING ITS IMPORTANT ROLE OF CONVENING STAKEHOLDERS, CONNECTING PEOPLE AND ORGANIZATIONS, AND SECURING RESOURCES TO IMPROVE LIVES

4d

Other program services (Describe in Schedule O)

(Expenses \$ 65,894 including grants of \$) (Revenue \$)

4e

Total program service expenses

\$ 1,979,663

Form 990 (2011)

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? If "Yes," complete Schedule F, Part II and IV.		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? If "Yes," complete Schedule F, Part III and IV.		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H.		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance							
Check if Schedule O contains a response to any question in this Part V ☐							
				Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .			1a	1		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.			1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	Yes		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return. .			2a	6		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).			2b	Yes		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a			No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.			3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?			4a			No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.						
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?			6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b			
7	Organizations that may receive deductible contributions under section 170(c).						
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			7a			No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.			7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f			No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g			No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h			No
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8			
9	Sponsoring organizations maintaining donor advised funds.						
a	Did the organization make any taxable distributions under section 4966?			9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b			
10	Section 501(c)(7) organizations. Enter						
a	Initiation fees and capital contributions included on Part VIII, line 12.			10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.			10b			
11	Section 501(c)(12) organizations. Enter						
a	Gross income from members or shareholders.			11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).			11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?			12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.			12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.			13a			
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.			13b			
c	Enter the aggregate amount of reserves on hand.			13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a			No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.			14b			

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6	Did the organization have members or stockholders?		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		No
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	The governing body?	Yes	
8b	Each committee with authority to act on behalf of the governing body?	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		No
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	Yes	
11b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	Yes	
12b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	Yes	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	Yes	
13	Did the organization have a written whistleblower policy?	Yes	
14	Did the organization have a written document retention and destruction policy?	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	Yes	
15b	Other officers or key employees of the organization	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		No
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	MN
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☒ Another's website ☒ Upon request	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	GWEN DONEV GREATER MANKATO AREA UN 101 NORTH 2ND ST STE 100 MANKATO, MN 56001 (507) 345-4551

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) BOB MEYER DIRECTOR	1 00	X						0	0	0
(2) CHRISTINE POWERS BOARD CHAIR	1 00	X						0	0	0
(3) DAN BRUSS DIRECTOR	1 00	X						0	0	0
(4) JONATHAN ZIERDT DIRECTOR	1 00	X						0	0	0
(5) KEVIN NEWMAN DIRECTOR	1 00	X						0	0	0
(6) LARRY TAYLOR DIRECTOR	1 00	X						0	0	0
(7) RICH GRACE DIRECTOR	1 00	X						0	0	0
(8) KARI JUNI DIRECTOR	1 00	X						0	0	0
(9) KEITH STOVER DIRECTOR	1 00	X						0	0	0
(10) JO GUCK BAILEY DIRECTOR	1 00	X						0	0	0
(11) SHANNON GULLICKSON DIRECTOR	1 00	X						0	0	0
(12) KAREN JAMES DIRECTOR	1 00	X						0	0	0
(13) JACKIE SCROGGS SECRETARY/TREASURER	1 00	X						0	0	0
(14) PHIL SLINGSBY DIRECTOR	1 00	X						0	0	0
(15) JOE HALL DIRECTOR	1 00	X						0	0	0
(16) MARY JOHNSON DIRECTOR	1 00	X						0	0	0
(17) RENEE SOLOMON-WISE DIRECTOR	1 00	X						0	0	0

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) STEVE VANROEKEL VICE CHAIR	1 00	X						0	0	0
(19) DR KATIE SMENTEK DIRECTOR	1 00	X						0	0	0
(20) KAY WALLERICH DIRECTOR	1 00	X						0	0	0
(21) MARK SHARPLESS DIRECTOR	1 00	X						0	0	0
(22) BARB KAUS DIRECTOR	1 00	X						0	0	0
(23) SCOTT FELDER DIRECTOR	1 00	X						0	0	0
(24) MICHAEL MITCHELL DIRECTOR	1 00	X						0	0	0
(25) LAURA BOWMAN PRESIDENT	40 00			X				80,263	0	12,039
(26) GWEN DONEV DIRECTOR OF FINANCE	40 00			X				45,000	0	6,750
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								125,263	0	18,789

2

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization▶0

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

2

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶0

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	2,316,664			
	g	Noncash contributions included in lines 1a-1f \$ 505,114					
	h	Total. Add lines 1a-1f		2,316,664			
Program Service Revenue	2a	SPONSORSHIP	Business Code 541800	12,610			12,610
	b						
	c						
	d						
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		12,610			
	Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		1,886		
4		Income from investment of tax-exempt bond proceeds . .					
5		Royalties					
6a		Gross rents	(i) Real (ii) Personal				
b		Less rental expenses					
c		Rental income or (loss)					
d		Net rental income or (loss)					
7a		Gross amount from sales of assets other than inventory	(i) Securities (ii) Other				
b		Less cost or other basis and sales expenses					
c		Gain or (loss)					
d		Net gain or (loss)					
8a		Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18	a				
b		Less direct expenses	b				
c		Net income or (loss) from fundraising events . .					
9a		Gross income from gaming activities See Part IV, line 19	a				
b		Less direct expenses	b				
c		Net income or (loss) from gaming activities . .					
10a		Gross sales of inventory, less returns and allowances	a				
b		Less cost of goods sold	b				
c		Net income or (loss) from sales of inventory . .					
Miscellaneous Revenue		Business Code					
11a							
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d						
12	Total revenue. See Instructions		2,331,160	0	0	14,496	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)
Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	1,289,495	1,289,495		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	144,052	37,918	81,939	24,195
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	90,060	53,386		36,674
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	41,947	16,359	14,681	10,907
10	Payroll taxes	19,261	7,512	6,741	5,008
11	Fees for services (non-employees)				
a	Management				
b	Legal				
c	Accounting				
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	10,239		10,239	
12	Advertising and promotion				
13	Office expenses	6,895	2,207	2,758	1,930
14	Information technology				
15	Royalties				
16	Occupancy	17,244	5,518	6,898	4,828
17	Travel	4,069	1,302	1,628	1,139
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	15,422	4,935	6,169	4,318
20	Interest	237	76	95	66
21	Payments to affiliates	17,781		17,781	
22	Depreciation, depletion, and amortization	3,766	1,205	1,506	1,055
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	SUPPLIES	501,423	501,423		
b	COMMUNITY IMPACT	52,302	52,302		
c	CAMPAIGN SUPPLIES	16,236			16,236
d	VIDEO	6,037			6,037
e					
f	All other expenses	21,513	6,025	7,533	7,955
25	Total functional expenses. Add lines 1 through 24f	2,257,979	1,979,663	157,968	120,348
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			117,519	1	189,674
	2	Savings and temporary cash investments			390,413	2	462,280
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			1,332,482	4	1,140,299
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			3,851	9	7,693
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	24,449			
	b	Less accumulated depreciation	10b	16,066	9,522	10c	8,383
	11	Investments—publicly traded securities				11	
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11				15	75,000
	16	Total assets. Add lines 1 through 15 (must equal line 34)			1,853,787	16	1,883,329
Liabilities	17	Accounts payable and accrued expenses			11,980	17	12,873
	18	Grants payable				18	
	19	Deferred revenue			31,978	19	16,813
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			1,969	23	884
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			44,129	25	15,847
	26	Total liabilities. Add lines 17 through 25			90,056	26	46,417
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			186,667	27	223,112
	28	Temporarily restricted net assets			1,577,064	28	1,613,800
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			1,763,731	33	1,836,912
	34	Total liabilities and net assets/fund balances			1,853,787	34	1,883,329

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,331,160
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,257,979
3	Revenue less expenses Subtract line 2 from line 1	3	73,181
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,763,731
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	1,836,912

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☒

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization GREATER MANKATO AREA UNITED WAY INC	Employer identification number 41-6008819
---	--

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	2,770,852	2,396,848	2,119,377	2,184,067	2,316,664	11,787,808
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	2,770,852	2,396,848	2,119,377	2,184,067	2,316,664	11,787,808
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						2,754,782
6 Public Support. Subtract line 5 from line 4						9,033,026

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	2,770,852	2,396,848	2,119,377	2,184,067	2,316,664	11,787,808
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	7,894	7,491	2,872	2,872	1,886	23,015
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 Total support (Add lines 7 through 10)						11,810,823

12 Gross receipts from related activities, etc (See instructions)

1238,520

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))

1476 480 %

15 Public Support Percentage for 2010 Schedule A, Part II, line 14

1576 870 %

16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

16b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

17b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

Additional Data

Software ID:
Software Version:
EIN: 41-6008819
Name: GREATER MANKATO AREA UNITED WAY INC

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services
(Code) (Expenses \$ 65,894 including grants of \$) (Revenue \$) FIRST STEPS COLLABORATIVE IN ADDITION TO UNITED WAYS EFFORTS EACH YEAR TO SECURE FINANCIAL RESOURCES FROM WITHIN OUR COMMUNITY, GREATER MANKATO AREA UNITED WAY CONTINUES TO COORDINATE EFFORTS TO LEVERAGE GRANTS FROM OUTSIDE OUR COMMUNITY TO BUILD THE FIRST STEPS COLLABORATIVE (FSC) THE FSCS MISSION IS TO DEVELOP A COMPREHENSIVE SYSTEM TO IDENTIFY, REFER, ASSESS, AND CARE FOR FAMILIES THAT WILL ENSURE THAT AS A REGIONAL COMMUNITY WE IDENTIFY FAMILIES AND CHILDREN EARLY, MONITOR THAT CHILDREN ARE DEVELOPMENTALLY ON TRACK, CONNECT FAMILIES TO RESOURCES, AND DEVELOP AND UTILIZE A GLOBAL TRACKING TOOL A NEW \$60,000 GRANT PAYMENT TOWARDS IMPLEMENTING THE FSC WAS SECURED FROM THE BLUECROSS/BLUE SHIELD FOUNDATION OF MINNESOTA THROUGH THE FSC, UNITED WAY IS CONTINUING ITS IMPORTANT ROLE OF CONVENING STAKEHOLDERS, CONNECTING PEOPLE AND ORGANIZATIONS, AND SECURING RESOURCES TO IMPROVE LIVES

SCHEDULE D
(Form 990)

Supplemental Financial Statements

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
GREATER MANKATO AREA UNITED WAY INC

Employer identification number
41-6008819

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

► \$ _____

(ii) Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2011

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization’s accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- ☐ Public exhibition
- ☐ Loan or exchange programs
- ☐ Scholarly research
- ☐ Other
- ☐ Preservation for future generations

4 Provide a description of the organization’s collections and explain how they further the organization’s exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization’s collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2 Provide the estimated percentage of the year end balance held as

- Board designated or quasi-endowment ▶
- Permanent endowment ▶
- Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	
(ii) related organizations	3a(ii)	
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		24,449	16,066	8,383
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				8,383

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	2,331,160
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	2,257,979
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	73,181
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	73,181

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements	1	2,360,385
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	29,225
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	29,225
3	Subtract line 2e from line 1	3	2,331,160
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	2,331,160

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements	1	2,287,204
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	29,225
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	29,225
3	Subtract line 2e from line 1	3	2,257,979
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	2,257,979

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE UNITED WAY IS EXEMPT FROM INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND APPLICABLE STATUTES OF THE STATE OF MINNESOTA. THE ORGANIZATION'S 2008 THROUGH 2011 TAX YEARS ARE OPEN FOR EXAMINATION BY THE IRS.

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
GREATER MANKATO AREA UNITED WAY INC

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public
Inspection

Employer identification number
41-6008819

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶

33

3

Enter total number of other organizations listed in the line 1 table ▶

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 EVERY ORGANIZATION APPLYING FOR FUNDING FROM GMAUW MUST COMPLETE AN APPLICATION ON AN ANNUAL BASIS THE APPLICATION REQUIRES A RIGOROUS REPORTING PROCESS INCLUDING ACTUAL NUMBER OF INDIVIDUALS SERVED, THE IMPACT AND OUTCOMES OF FUNDING, AND ACTUAL FINANCIAL STATEMENTS THE APPLICATIONS AND BUDGETS ARE REVIEWED BY TEAMS OF VOLUNTEERS WHO HAVE BEEN TRAINED BY GMAUW'S DIRECTOR OF COMMUNITY IMPACT

Software ID:

Software Version:

EIN: 41-6008819

Name: GREATER MANKATO AREA UNITED WAY INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN RED CROSS105 HOMESTEAD ROAD MANKATO,MN 56001			103,244				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
THE ARC - SOUTHWEST924 NORTH 4TH MANKATO,MN 56001			9,698				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
COURAGE CENTER 3915 GOLDEN VALLEY ROAD GOLDEN VALLEY,MN 55422			1,580				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
ECFE110 FULTON STREET MANKATO,MN 56001			16,674				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
GILLETTE CHILDREN'S HEALTHCARE550 COUNTY ROAD D SUITE 12 NEW BRIGHTON,MN 51122			10,718				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
GIRL SCOUTS410 E JACKSON ST MANKATO,MN 56001			14,043				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
GREATER MKTO DIVERSITY COUNCIL 112 RIVERFRONT DRIVE MANKATO,MN 56001			17,325				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
HARRY MEYERING CENTER109 HOMESTEAD ROAD MANKATO,MN 56001			665				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
LEEP929 N 4TH STREET MANKATO,MN 56001			42,345				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
LIFE-WORK PLANNING CENTER 201 N BROAD ST SUITE 100 MANKATO,MN 56001			16,576				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
LUTHERAN SOCIAL SERVICE710 S 2ND STREET MANKATO,MN 56001			44,893				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
MKTO AREA GIRLS FASTPITCH ASSNPO BOX 1271 MANKATO,MN 56002			8,409				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
MKTO N MKTO YOUTH FOOTBALLPO BOX 311 MANKATO,MN 56002			6,111				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
MKTO AREA YOUTH BASEBALL ASSN1925 HAUGHTON AVE NORTH MANKATO,MN 56003			13,051				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
MKTO REHABILITATION CENTER INC15 MAP DRIVE MANKATO,MN 56001			83,843				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
MANKATO UNITED SOCCER CLUB517 W 6TH STREET MANKATO,MN 56001			4,305				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
OPEN DOOR HEALTH CENTER309 HOLLY LANE MANKATO,MN 56001			52,908				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
PARTNERS FOR AFFORDBLE HOUSING 512 E MULBERRY ST MANKATO,MN 56001			58,916				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
SALVATION ARMY700 S RIVERFRONT DR MANKATO,MN 56001			78,126				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
SOUTHERN MN INDEPENDENT LIVING709 SOUTH FRONT STREET MANKATO,MN 56001			9,388				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TEEN AGE PARENTING PROGRAM110 FULTON STREET MANKATO,MN 56001			19,867				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
TWIN VALLEY COUNCIL BOY SCOUTS810 MADISON AVENUE MANKATO,MN 56001			81,380				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
VINE FAITH IN ACTION1618 3RD AVENUE MANKATO,MN 56001			133,019				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
YELLOW RIBBON360 PIERCE AVENUE SUITE 209 NORTH MANKATO, MN 56003			4,293				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
YOUNG MEN'S CHRISTIAN ASSN 1401 S RIVERFRONT DRIVE MANKATO,MN 56001			182,771				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
YOUNG WOMEN'S CHRISTIAN ASSN 603 SOUTH 2ND STREET MANKATO,MN 56001			58,414				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
ADULT BASIC EDUCATION110 FULTON STREET MANKATO,MN 56001			22,433				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
COUNCIL FOR HEALTH AND PROMOTIONPO BOX 3341 MANKATO,MN 56001			3,437				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
COMMON GOOD RSVP816 HUBBELL AVE MANKATO,MN 56001			7,776				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
INDEPENDENT SCHOOL DISTRICT 77PO BOX 8741 MANKATO,MN 56002			94,046				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
FIRST STEPS101 NORTH 2ND ST MANKATO,MN 56001			71,789				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
LAKE CRYSTAL WELCOME MEMORIAL607 KNIGHTS LANE LAKE CRYSTAL,MN 56055			4,016				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE
READY FOR KINDERGARTEN101 NORTH 2ND ST MANKATO,MN 56001			13,436				TO PROVIDE FINANCIAL ASSISTANCE FOR THE ENTITY TO ACHIEVE ITS EXEMPT PURPOSE

SCHEDULE M
(Form 990)

NonCash Contributions

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
GREATER MANKATO AREA UNITED WAY INC

Employer identification number
41-6008819

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications	X		491,763	SALE VALUE OF BOOKS
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	2	3,691	SALE VALUE OF SHARES
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
FOOD FOR 25 Other ► (LUNCHEON)	X	24	9,660	ADVISED BY EACH PROVIDER
26 Other ►()				
27 Other ►()				
28 Other ►()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

30a

Yes

No

No

b If "Yes," describe the arrangement in Part II

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

31

No

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?

32a

No

b If "Yes," describe in Part II

33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

Part III

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
GREATER MANKATO AREA UNITED WAY INC

Employer identification number
41-6008819

Identifier	Return Reference	Explanation
NEW PROGRAM SERVICES	FORM 990, PART III, LINE 2	IN 2011, UNITED WAY'S INITIATIVE WAS MENTORING ONE OF THE MOST IMPORTANT FACTORS IN A CHILD'S ABILITY TO REMAIN RESILIENT DURING THE TOUGH CHILDHOOD YEARS IS HAVING POSITIVE ADULT ROLE MODELS, SUCH AS MENTORS YET 1 OUT OF 4 KIDS IN OUR AREA REPORTED THEY WERE NOT CONNECTED TO A POSITIVE ADULT ROLE MODEL RESEARCH SHOWS THAT MENTORING HELPS CREATE POSITIVE BEHAVIORS, INCREASES THE LIKELIHOOD THAT YOUTH WILL GRADUATE ON TIME AND IMPROVES JOB READINESS UNITED WAY'S SUCCESSFUL FUNDRAISING CAMPAIGN IN 2011 PROVIDES FOR AN INCREASE IN MENTORING OPPORTUNITIES FOR YOUTH BY CONTINUING TO SUPPORT PROGRAMS LIKE THE YWCA'S GIRLS ON THE RUN PROGRAM AND EXPANDING THE YMCA'S BROTHER/SISTER PROGRAM TO INCLUDE SCHOOL-BASED MENTORING BECAUSE OF THE ADDITION OF SCHOOL-BASED MENTORING, MORE KIDS ARE NOW BEING CONNECTED TO A MENTOR WHO WILL MEET WITH THEM ONCE A WEEK OVER THE LUNCH HOUR DURING THE SCHOOL YEAR
	FORM 990, PART VI, SECTION B, LINE 11	GMAUW'S FINANCE COMMITTEE WILL REVIEW THE 990 IN DEPTH BEFORE IT IS FILED THE 990 WILL THEN BE REVIEWED BY THE BOARD WHO WILL RAISE ANY QUESTIONS OR CONCERNS, THEN GIVE APPROVAL FOR FILING
	FORM 990, PART VI, SECTION B, LINE 12C	CONFLICT OF INTEREST DECLARATIONS ARE COMPLETED ANNUALLY BY ALL BOARD AND STAFF MEMBERS THE DECLARATIONS ARE REVIEWED BI-ANNUALLY BY THE CEO AND DIRECTOR OF FINANCE & ADMINISTRATION ANY BOARD OR STAFF MEMBERS HAVING POTENTIAL CONFLICTS DUE TO EMPLOYMENT OR FAMILY EMPLOYMENT AT A FUNDED PARTNER OR VENDOR WILL RESTRAIN FROM DISCUSSIONS AND VOTING ON DIRECT ISSUES RELATED TO THAT ORGANIZATION
	FORM 990, PART VI, SECTION B, LINE 15	THE EXECUTIVE COMMITTEE AND SELECTED COMMUNITY PROFESSIONALS COMPLETE THE UWA CORE COMPETENCIES TO DETERMINE THE PRESIDENT'S ACHIEVEMENTS THE SALARY IS BASED UPON COMPARATIVE DATA FROM UNITED WAY ANNUAL SALARY SURVEY AND THE PRESIDENT'S PERFORMANCE THE BOARD OF DIRECTORS IS NOTIFIED OF THE PRESIDENT'S SALARY INCREASE AND IS VOTED ON AS A PART OF THE ANNUAL SALARY BUDGET LINE ITEM FOR OTHER/KEY OFFICERS THE CEO SETS THE SALARIES UPON APPROVAL FROM THE FINANCE COMMITTEE SALARIES ARE SET ACCORDING TO PERFORMANCE AND ARE BASED UPON THE AVERAGES OF UNITED WAYS OUR SIZE IN OUR REGION
	FORM 990, PART VI, SECTION C, LINE 19	FINANCIAL STATEMENTS ARE INCLUDED IN THE ANNUAL REPORT WHICH IS POSTED ON OUR WEBSITE OTHERS ARE AVAILABLE BY REQUEST
	FORM 990, PART XII, LINE 2C	THIS PROCESS REGARDING SELECTION OF AN INDEPENDENT ACCOUNTANT AND OVERSIGHT OF THE AUDIT HAS NOT CHANGED FROM THE PRIOR YEAR