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▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Form **990-EZ** (2010)

Part II Balance Sheets

Check if the organization used Schedule O to respond to any question in this Part II ☒

(See the instructions for Part II)

(See the instructions for Part II)										(A) Beginning of year	(B) End of year	
22	Cash, savings, and investments	.	.	.	.	.	.	.	.	37,931	22	22,623
23	Land and buildings	.	.	.	.	.	.	.	.	10,946	23	10,616
24	Other assets (describe in Schedule O)	.	.	.	.	.	.	.	.	25,112	24	20,977
25	Total assets	.	.	.	.	.	.	.	.	73,989	25	54,216
26	Total liabilities (describe in Schedule O)	.	.	.	.	.	.	.	.	14,132	26	5,629
27	Net assets or fund balances (line 27 of column (B) must agree with line 21)	.	.	.	.	.	.	.	.	59,857	27	48,587

Part III Statement of Program Service Accomplishments

Check if the organization used Schedule O to respond to any question in this Part III ☒

Expenses

(Required for section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

What is the organization's primary exempt purpose?

THE ORGANIZATION PROMOTES ALL PHASES IN THE RESIDENTIAL AND COMMERCIAL BUILDING CONSTRUCTION INDUSTRY IT ALSO INTERACTS WITH SIMILAR ORGANIZATIONS ON THE STATE AND NATIONAL LEVEL

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

28 THE ASSOCIATION ORGANIZES A TOUR OF HOMES TO DEMONSTRATE THE QUALITY OF BUILDINGS CAPABLE BY ITS MEMBERS (Grants \$ 0) If this amount includes foreign grants, check here . . . ☐	28a	0
29 THE ASSOCIATION CONDUCTS A HOME SHOW FOR THE GENERAL PUBLIC TO SHOWCASE BUILDING PRODUCTS AND BUILDING CONSTRUCTION SKILLS OF ITS MEMBERS (Grants \$ 0) If this amount includes foreign grants, check here . . . ☐	29a	0
30 PROMOTE BUILDING TRADES IN EDUCATIONAL OPPORTUNITIES FOR STUDENTS IN THEIR CHOSEN CAREER FIELD (Grants \$ 0) If this amount includes foreign grants, check here . . . ☐	30a	0
31 Other program services (describe in Schedule O) (Grants \$) If this amount includes foreign grants, check here . . . ☐	31a	
32 Total program service expenses (add lines 28a through 31a)	32	

Part IV **List of Officers, Directors, Trustees, and Key Employees.** List each one even if not compensated (See the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV ☒

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-.)	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
See Additional Data Table				

Part V

Other Information (Note the statement requirements in the instructions for Part V.)

Check if the organization used Schedule O to respond to any question in this Part V

☐

☒

		Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		No
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		No
35	If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not reported on Form 990-T, explain in Schedule O why the organization did not report the income on Form 990-T		
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	Yes	
35b	If "Yes" to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	Yes	
35c	Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		No
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		No
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions ☐ 37a 0		
37b	Did the organization file Form 1120-POL for this year?		
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		No
38b	If "Yes," complete Schedule L, Part II and enter the total amount involved		
39	Section 501(c)(7) organizations. Enter		
39a	Initiation fees and capital contributions included on line 9		
39b	Gross receipts, included on line 9, for public use of club facilities		
40a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under section 4911 ☐ , section 4912 ☐ , section 4955 ☐		
40b	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		
40c	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ☐		
40d	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization ☐		
40e	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T		No
41	List the states with which a copy of this return is filed ☐		
42a	The organization's books are in care of ☐ PAULA SHELANDER Telephone no ☐ (320) 763-3301 509 EAST 22ND AVENUE 103 Located at ☐ ALEXANDRIA, MN ZIP + 4 ☐ 56308		
42b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ☐ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts .	Yes	No
42c	At any time during the calendar year, did the organization maintain an office outside of the U S ? If "Yes," enter the name of the foreign country ☐		No
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 —Check here ☐ ☒ and enter the amount of tax-exempt interest received or accrued during the tax year ☐ 43		
44a	Did the organization maintain any donor advised funds? If "Yes", Form 990 must be completed instead of Form 990-EZ.	Yes	No
44b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ		No
44c	Did the organization receive any payments for indoor tanning services during the year?		No
44d	If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		No
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)		

		Yes	No
46	Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		
46			No

Part VI

Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.

All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52.

Check if the organization used Schedule O to respond to any question in this Part VI

		Yes	No
47	Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
48	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		
49a	Did the organization make any transfers to an exempt non-charitable related organization?		
49b	If "Yes," was the related organization a section 527 organization?		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

d Total number of other independent contractors each receiving over \$100,000

52 Did the organization complete Schedule A? **NOTE:** All Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A

Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer		2012-11-13 Date		
	BRIAN KLIMEK, PRESIDENT Type or print name and title				
Paid Preparer's Use Only	Preparer's signature	RICHARD VOLKER	Date	Check if self-employed	Preparer's taxpayer identification number (See instructions)
	Firm's name (or yours if self-employed), address, and ZIP + 4	CLIFTONLARSONALLEN LLP 510 22ND AVE EAST - SUITE 501 ALEXANDRIA, MN 56308			P00151881
				EIN	41-0746749
					Phone no (320) 759-5100
May the IRS discuss this return with the preparer shown above? See instructions					Yes No

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
VIKINGLAND BUILDERS ASSOCIATION

Employer identification number
41-1692389

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and e-mail solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☐ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50083H Schedule G (Form 990 or 990-EZ) 2011

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events	
		HOME TOUR - PARADE OF HOMES (event type)	HOME SHOW (event type)	6 (total number)	(Add col (a) through col (c))	
Revenue	1	Gross receipts	24,705	11,624	23,372	59,701
	2	Less Charitable contributions				
	3	Gross income (line 1 minus line 2)	24,705	11,624	23,372	59,701
Direct Expenses	4	Cash prizes				
	5	Non-cash prizes . . .			1,751	1,751
	6	Rent/facility costs . . .				
	7	Food and beverages . . .			2,312	2,312
	8	Entertainment				
	9	Other direct expenses .	10,951	8,576	8,410	27,937
	10	Direct expense summary Add lines 4 through 9 in column (d). ▶				(32,000)
	11	Net income summary Combine lines 3 and 10 in column (d). ▶				27,701

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses . . .			
	6	Volunteer labor	☐ Yes _____ ☐ No	☐ Yes _____ ☐ No	☐ Yes _____ ☐ No
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			()
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

Yes

No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

Yes

No

13

Indicate the percentage of gaming activity operated in

a

The organization's facility

13a

b

An outside facility

13b

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶ _____

Address ▶ _____

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

Yes

No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c

If "Yes," enter name and address

Name ▶ _____

Address ▶ _____

16 Gaming manager information

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

Director/officer

Employee

Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

Yes

No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
VIKINGLAND BUILDERS ASSOCIATION

Employer identification number
41-1692389

Identifier	Return Reference	Explanation
OTHER INVESTMENT INCOME	FORM 990-EZ, PART I, LINE 4	BANK INTEREST INCOME 403
INCOME FROM SALES OF INVENTORY	FORM 990-EZ, PART I, LINE 7	INCOME GROSS RECEIPTS 1,859 RETURNS AND ALLOWANCES 0 LESS COST OF GOODS SOLD 2,928 GROSS PROFIT -1,069 COST OF GOODS SOLD INVENTORY AT BEGINNING OF YEAR 0 MERCHANDISE PURCHASED 0 COST OF LABOR 0 MATERIALS AND SUPPLIES 2,928 OTHER COSTS 0 INVENTORY AT END OF YEAR 0 COST OF GOODS SOLD 2,928
PAYMENTS TO AFFILIATES	FORM 990-EZ, PART I, LINE 10	AFFILIATE NAME BUILDERS ASSOCIATION OF MINNESOTA AFFILIATE ADDRESS 525 PARK STREET #150 ST PAUL, MN 55103 PURPOSE OF PAYMENT HELP PROTECT THE FUTURE OF THE INDUSTRY AMOUNT OF PAYMENT 17,630
PAYMENTS TO AFFILIATES	FORM 990-EZ, PART I, LINE 10	AFFILIATE NAME ATIONAL ASSOCIATION OF HOME BUILDERS AFFILIATE ADDRESS 1201 15TH STREET NW WASHINGTON, DC 20005 PURPOSE OF PAYMENT PROVIDE INFORMATION SERVICE TO THE BUILDING INDUSTRY AMOUNT OF PAYMENT 16,575 TOTAL INCLUDED ON FORM 990-EZ, LINE 10 34,205
OCCUPANCY, RENT, UTILITIES AND MAINTENENCE	FORM 990-EZ, PART I, LINE 14	DESCRIPTION DEPRECIATION AMOUNT 2,765 DESCRIPTION OTHER EXPENSES AMOUNT 8,212 TOTAL TO FORM 990-EZ, LINE 14 10,977
OTHER EXPENSES	FORM 990-EZ, PART I, LINE 16	DESCRIPTION STUDENT CHAPTER EXPENSE AMOUNT 2,015 DESCRIPTION TRAVEL AMOUNT 4,105 DESCRIPTION TELEPHONE AMOUNT 3,418 DESCRIPTION OFFICE SUPPLIES AMOUNT 3,569 DESCRIPTION MEETING EXPENSE AMOUNT 2,078 DESCRIPTION INSURANCE AMOUNT 1,317 DESCRIPTION ADVERTISING AMOUNT 553 DESCRIPTION GOODWILL AMOUNT 174 DESCRIPTION BANK CHARGES AMOUNT 108 DESCRIPTION CONTINUING EDUCATION STAFF AMOUNT 320 DESCRIPTION PAYROLL TAX AMOUNT 1,752 TOTAL TO FORM 990-EZ, LINE 16 19,409
OTHER ASSETS	FORM 990-EZ, PART II, LINE 24	DESCRIPTION ACCOUNTS RECEIVABLE BEG OF YEAR AMOUNT 11,131 END OF YEAR AMOUNT 18,251 DESCRIPTION PREPAID EXPENSES BEG OF YEAR AMOUNT 3,062 END OF YEAR AMOUNT 0 DESCRIPTION PREPAID DUES BEG OF YEAR AMOUNT 5,760 END OF YEAR AMOUNT 0 DESCRIPTION OTHER DEPRECIABLE ASSETS BEG OF YEAR AMOUNT 5,159 END OF YEAR AMOUNT 2,726
OTHER LIABILITIES	FORM 990-EZ, PART II, LINE 26	DESCRIPTION ACCOUNTS PAYABLE BEG OF YEAR AMOUNT 9,750 END OF YEAR AMOUNT 2,571 DESCRIPTION MN SALES TAX PAYABLE BEG OF YEAR AMOUNT 154 END OF YEAR AMOUNT 431 DESCRIPTION ACCRUED AND WITHHELD PAYROLL TAXES BEG OF YEAR AMOUNT 1,374 END OF YEAR AMOUNT 2,627 DESCRIPTION DEFERRED REVENUE BEG OF YEAR AMOUNT 2,854 END OF YEAR AMOUNT 0

TY 2011 Transfers Personal Benefits Contracts Declaration

Name: VIKINGLAND BUILDERS ASSOCIATION

EIN: 41-1692389

Declaration: THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY,OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT.THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY,OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.

Additional Data

Software ID:
Software Version:
EIN: 41-1692389
Name: VIKINGLAND BUILDERS ASSOCIATION

Form 990-EZ, Special Condition Description:

Special Condition Description

Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
TODD LOEFFLER 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	SECRETARY 1 50	0	0	0
NEIL JENZEN 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	PAST PRESIDENT 1 50	0	0	0
JODY SCHIMEK 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	TREASURER 1 50	0	0	0
TOM KLEMENHAGEN 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0
JON CULLEN 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0
PAULA SHELANDER 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	EXECUTIVE OFFICER 40 00	31,516	0	0
JON HAABALA 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0
LARRY PULS 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0
BRIAN KLIMEK 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	PRESIDENT 1 50	0	0	0
DAN KLIMEK 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0
ALAN JOHNSON 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	VICE PRESIDENT 1 50	0	0	0
ERIC NYBERG 509 EAST 22ND AVENUE SUITE 103 ALEXANDRIA,MN 56308	DIRECTOR 1 00	0	0	0