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#### Form **990-PF** Department of the Treasury Internal Revenue Service

# Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0052

. and ending For calendar year 2011 or tax year beginning A Employer identification number Name of foundation HEMOPHILIA OUTREACH OF WISCONSIN 39-1858104 FOUNDATION INC. Number and street (or P O box number if mail is not delivered to street address) Room/suite B Telephone number 920-965-0606 2060 BELLEVUE STREET City or town, state, and ZIP code C if exemption application is pending, check here 54311-5622 GREEN BAY, G Check all that apply: Initial return Initial return of a former public charity D 1. Foreign organizations, check here Final return Amended return Foreign organizations meeting the 85% test, check here and attach computation Name change Address change X Section 501(c)(3) exempt private foundation H Check type of organization: E If private foundation status was terminated Section 4947(a)(1) nonexempt charitable trust Uther taxable private foundation under section 507(b)(1)(A), check here I Fair market value of all assets at end of year J Accounting method: \_\_\_\_ Cash X Accrual If the foundation is in a 60-month termination Other (specify) under section 507(b)(1)(B), check here (from Part II, col. (c), line 16) 11,978,599. (Part I, column (d) must be on cash basis.) ▶\$ Part | Analysis of Revenue and Expenses (d) Disbursements for charitable purposes (a) Revenue and expenses per books (b) Net investment (c) Adjusted net (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).) income income (cash basis only) 15,898 Contributions, gifts, grants, etc., received if the foundation is not required to attach Sch. B. Interest on savings and temporary cash investments 17,789. 17,789 17,789.STATEMENT 4 Dividends and interest from securities 5a Gross rents b Net rental income or (loss) 6a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all assets on line 6a S C 0 7 Capital gain net income (from Part IV, line 2) 0. 8 Net short-term capital gain 1.5 9 Income modifications 10a Gross sales less returns and allowances STATEMENT 6,484,620 al Jr 4,916,594 b Less Cost of goods sold 1,568,026. 1,568,026. c Gross profit or (loss) 13,477.STATEMENT 13.477. Ō. 11 Other income 615,190. 17.789. 599,292. Total. Add lines 1 through 11 87,153 Ō. 9,269. 77,885. Compensation of officers, directors, trustees, etc 72,925. 339,778. 412,703. o. 14 Other employee salaries and wages N 20,333. 94,736. 115,069. 0. 15 Pension plans, employee benefits MAY 15,961. 14,365 0. 1,596. STMT 16a Legal fees 10,251. 0. 9,226. 1,025. STMT 5 **b** Accounting fees SCANNED <u>975.</u> 878 <del>97.</del> STMT 6 0. c Other professional fees 17 Interest 760 STMT 7 760. 0. 0. 18 Taxes 67,652. 0. 67,652 19 Depreciation and depletion 0. 45,911. 36,173. 9.738. 20 Occupancy 7.054 7,054. 21 Travel, conferences, and meetings 0. 0; 22 Printing and publications 125,581. STMT 8 391,335 0. 265,754 23 Other expenses Operating 24 Total operating and administrative 0. 1,154,824 504,389 650,436. expenses. Add lines 13 through 23 74,800. 74,800. 25 Contributions, gifts, grants paid 26 Total expenses and disbursements. 725,236. 1,229,624 504,389 Add lines 24 and 25 0. Subtract line 26 from line 12: 385,566 8 Excess of revenue over expenses and disbursements 17,789. b Net investment income (if negative, enter -0-) 1,094,903. C Adjusted net income (if negative, enter -0-) 123501 12-02-11 LHA For Paperwork Reduction Act Notice, see instructions. Form **990-PF** (2011)

39-1858104

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三	Part II Balance Sheets Attached schedules and amounts in the description column should be for end advers amounts only		Beginning of year	End o	f year
Р	art	column should be for end-of-year amounts only	(a) Book Value	(b) Book Value	(c) Fair Market Value
_	1	Cash - non-interest-bearing	265.	270.	270.
	2	Savings and temporary cash investments	2,900,412.	3,534,078.	3,534,078.
	3	Accounts receivable ► 1,180,381.			
		Less: allowance for doubtful accounts ▶ 167,090.	958,503.	1,013,291.	1,013,291.
	4	Pledges receivable ▶			
		Less: allowance for doubtful accounts ▶			
	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other			
		disqualified persons			
	7	Other notes and loans receivable			,
		Less: allowance for doubtful accounts	'		
s	8	Inventories for sale or use	638,101.	750,420.	750,420.
Assets	-	Prepaid expenses and deferred charges	11,427.	12,334.	750,420. 12,334.
As		Investments - U.S. and state government obligations	· · · · · · · · · · · · · · · · · · ·	·	<u> </u>
		Investments - corporate stock STMT 9	5,119,680.	4,806,871.	4,806,871.
		Investments - corporate bonds	5,227,000	2,222,23	=,000,000
		Investments - land, buildings, and equipment basis			
		Less accumulated depreciation		·	
	12	Investments - mortgage loans			
		Investments - other			
		Land, buildings, and equipment basis ► 2,155,134.			
		Less accumulated depreciation  Less accumulated depreciation	1,917,757.	1,861,335.	1,861,335.
	15	Other assets (describe >			
	10	Other assets (describe >			
	16	Total assets (to be completed by all filers)	11,546,145.	11,978,599.	11,978,599.
		Accounts payable and accrued expenses	218,481.	561,646.	
	18	Grants payable	,		
G	19	Deferred revenue			
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			
Ē	21	Mortgages and other notes payable			1
Ë		Other liabilities (describe STATEMENT 10)	15,485.	32,018.	1
					į.
	23	Total liabilities (add lines 17 through 22)	233,966.	593,664.	1
		Foundations that follow SFAS 117, check here			
		and complete lines 24 through 26 and lines 30 and 31.			
ces	24	Unrestricted	11,312,179.	11,384,435.	
au	25	Temporarily restricted	0.	500.	
or Fund Balan	26	Permanently restricted			
P		Foundations that do not follow SFAS 117, check here			
Ī		and complete lines 27 through 31.			
ō	27	Capital stock, trust principal, or current funds			
Assets	28	Paid-in or capital surplus, or land, bldg., and equipment fund		· · · · · · · · · · · · · · · · · · ·	
As	29	Retained earnings, accumulated income, endowment, or other funds	1		
Net	30	Total net assets or fund balances	11,312,179.	11,384,935.	
_	i				
	31	Total liabilities and net assets/fund balances	11,546,145.	11,978,599.	
		Analysis of Changes in Net Assets or Fund B	alances		
_	art				
1	Tota	net assets or fund balances at beginning of year - Part II, column (a), line	30		
		st agree with end-of-year figure reported on prior year's return)		1	11,312,179.
2	Ente	r amount from Part I, line 27a		2	385,566.
		r increases not included in line 2 (itemize)		3	0.
		lines 1, 2, and 3		4	11,697,745.
		eases not included in line 2 (itemize) <u>UNREALIZED GAI</u>			312,810.
6	Tota	net assets or fund balances at end of year (line 4 minus line 5) - Part II, co	olumn (b), line 30	6	11,384,935.

	cribe the kind(s) of property solo arehouse; or common stock, 20			P-1 D-	w acquired Purchase Donation	(c) Date (mo., c	acquired day, yr.)	(d) Date sold (mo., day, yr.)
a								
b NO	NE							
·						_		
d	<del></del> -		-		<u> </u>			
e		1	<del></del>					<u> </u>
(e) Gross sales price	(f) Depreciation allowed (or allowable)		st or other basis expense of sale				Sain or (loss s (f) minus	
)				$\perp$				
				$\dashv$				·
·								
Complete only for assets showing	ng gain in column (h) and owne	ed by the foundation	on 12/31/69			(I) Gains (I	Col. (h) gain	minus
(i) F.M.V. as of 12/31/69 (j) Adjusted basis as of 12/31/69 (k) Excess of col. (i) over col. (j), if any					C		not less tha (from col. (	
				$\dashv$				
••••				$\neg$				
					_			
	( If pain, also	enter in Part I, line	7	٦				
Capital gain net income or (net ca	apıtal loss) { If (loss), en	nter -0- in Part I, line	7	<i></i>	2			
Net short-term capital gain or (lo		?(5) and (6):						
If gain, also enter in Part I, line 8,					,			
If (loss), enter -0- in Part I, line 8 Part V   Qualification U		Tor Beducer	Tay on Net	Inve	stment Ir	ncome		
o the foundation liable for the cod	this part blank.	ble amount of any w	oar in the base per	od2				Vac X
"Yes," the foundation does not qua	ction 4942 tax on the distributal	not complete this pa	art.					Yes X
	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year, see	not complete this pa e instructions before	art.	es.				(d)
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see	not complete this page instructions before	art.	es. (c)	able-use asse	ts	Distril (col. (b) div	(d)
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years Calendar year (or tax year beginni	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see	not complete this pa e instructions before ) ng distributions	art. e making any entrie	es. (c) ncharit			Distril (col. (b) div	(d) bution ratio vided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years Calendar year (or tax year beginni 2010	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see	not complete this particular instructions before on the complete this particular instructions and the complete this particular instructions are complete this particular instructions and the complete this particular instructions are complete this particular instructions before the complete this particular instructions are complete this particular instructions before the complete this particular instructions are complete this particular instruction	art. e making any entrie	cs. (c) ncharit	622,36	9.	Distril (col. (b) div	(d) bution ratio vided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years Calendar year (or tax year beginni	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see	not complete this pa e instructions before ) ng distributions	art. e making any entrie	(c) ncharit 7,		9.	Distril (col. (b) div	(d) button ratio vided by col. (c))  . 0600
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years Calendar year (or tax year beginni 2010 2009	etion 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see (b ing in) Adjusted qualifyii	not complete this part instructions before instructions before in a series of the seri	art. e making any entrie	(c) ncharit 7, 6, 6,	622,36 021,15 152,28 328,72	9. 2. 2. 4.	Distril (col. (b) div	(d) button ratio rided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in (a) Base period years Calendar year (or tax year beginni 2010 2009 2008	etion 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see (b ing in) Adjusted qualifyii	not complete this part instructions before on the distributions $457,944.458,473.205,945.458$	art. e making any entrie	(c) ncharit 7, 6, 6,	622,36 021,15 152,28	9. 2. 2. 4.	Distril (col. (b) div	(d) button ratio rided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in (a)  Base period years Calendar year (or tax year beginni 2010 2009 2008 2007 2006	etion 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see (b ing in) Adjusted qualifyii	not complete this part instructions before instructions before in a series of the seri	art. e making any entrie	(c) ncharit 7, 6, 6,	622,36 021,15 152,28 328,72	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in  (a)  Base period years Calendar year (or tax year beginni 2010 2009 2008 2007 2006  Total of line 1, column (d)	ction 4942 tax on the distributal ulify under section 4940(e). Do each column for each year; see ing in)  Adjusted qualifyin	not complete this page instructions before ) ng distributions  457,944.  458,473.  205,945. ,239,188.  799,553.	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4.	Distril (col. (b) div	(d) button ratio vided by col. (c))
Yes," the foundation does not qua Enter the appropriate amount in  (a)  Base period years  Calendar year (or tax year beginn)  2010  2009  2008  2007  2006  Total of line 1, column (d)  Average distribution ratio for the	ction 4942 tax on the distributal tilify under section 4940(e). Do each column for each year; see (bung in) Adjusted qualifying 2	not complete this page instructions before ) ng distributions  457,944.  458,473.  205,945. ,239,188.  799,553.	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461
Yes," the foundation does not qua Enter the appropriate amount in  (a)  Base period years Calendar year (or tax year beginni 2010 2009 2008 2007 2006  Total of line 1, column (d)	ction 4942 tax on the distributal tilify under section 4940(e). Do each column for each year; see (bung in) Adjusted qualifying 2	not complete this page instructions before ) ng distributions  457,944.  458,473.  205,945. ,239,188.  799,553.	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461
Yes," the foundation does not qual Enter the appropriate amount in (a)  Base period years Calendar year (or tax year beginning 2010 2009 2008 2007 2006  Total of line 1, column (d) Average distribution ratio for the the foundation has been in existe	ection 4942 tax on the distributal stiffy under section 4940(e). Do each column for each year; see (but any s	not complete this part instructions before on the part of the part	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio rided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461 . 7360 . 1472
Yes," the foundation does not qua Enter the appropriate amount in  (a)  Base period years Calendar year (or tax year beginni 2010 2009 2008 2007 2006  Total of line 1, column (d) Average distribution ratio for the the foundation has been in existe	ection 4942 tax on the distributal stiffy under section 4940(e). Do each column for each year; see (but any s	not complete this part instructions before on the part of the part	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))
"Yes," the foundation does not qua Enter the appropriate amount in  (a)  Base period years Calendar year (or tax year beginn)  2010  2009  2008  2007  2006  Total of line 1, column (d) Average distribution ratio for the the foundation has been in existe Enter the net value of noncharital Multiply line 4 by line 3	ction 4942 tax on the distributal alify under section 4940(e). Do each column for each year; see (b) Adjusted qualifying in)  5-year base period - divide the ence if less than 5 years  ble-use assets for 2011 from P	not complete this part instructions before on the part of the part	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461 . 7360 . 1472 8,194,09 1,206,22
Base period years Calendar year (or tax year beginni 2010 2009 2008 2007 2006  Total of line 1, column (d) Average distribution ratio for the	ction 4942 tax on the distributal alify under section 4940(e). Do each column for each year; see (b) Adjusted qualifying in)  5-year base period - divide the ence if less than 5 years  ble-use assets for 2011 from P	not complete this part instructions before on the part of the part	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9.	Distril (col. (b) div	(d) button ratio vided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461 . 7360 . 1472 8,194,09 1,206,22
"Yes," the foundation does not qual Enter the appropriate amount in (a)  Base period years Calendar year (or tax year beginn)  2010  2009  2008  2007  2006  Total of line 1, column (d) Average distribution ratio for the the foundation has been in existe Enter the net value of noncharital Multiply line 4 by line 3  Enter 1% of net investment income	stion 4942 tax on the distributal thify under section 4940(e). Do each column for each year; see (bung in)  Adjusted qualifying a section of the section of	not complete this part instructions before on the part of the part	art. e making any entrie Net value of no	(c) ncharit 7, 6, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9. 2 3	Distril (col. (b) div	bution ratio
Tyes," the foundation does not qual Enter the appropriate amount in (a)  Base period years Calendar year (or tax year beginning 2010 2009 2008 2007 2006  Total of line 1, column (d) Average distribution ratio for the the foundation has been in existe Enter the net value of noncharital Multiply line 4 by line 3  Enter 1% of net investment income Add lines 5 and 6	stion 4942 tax on the distributal thify under section 4940(e). Do each column for each year; see (bung in)  Adjusted qualifying 2  5-year base period - divide the ence if less than 5 years ble-use assets for 2011 from P	not complete this part instructions before on the instructions before on the instructions before on the instructions before on the instructions and the instructions before on the instructions before on the instruction of the instructions before on the instruction of the instruct	Net value of no	es. (c) ncharit 7, 6, 5, 5,	622,36 021,15 152,28 328,72 471,68	9. 2. 2. 4. 9. 2 3 4 5	Distril (col. (b) div	(d) button ratio rided by col. (c))  . 0600 . 0761 . 0334 . 4202 . 1461 . 7360 . 1472 8,194,09 1,206,22 . 17

	990-PF (2011) FOUNDATION INC.		<u> 18581</u>			Page 4
	rt VI   Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4	1948	- see ins	stru	ctio	ns)
1a	Exempt operating foundations described in section 4940(d)(2), check here   and enter "N/A" on line 1.					
	Date of ruling or determination letter: (attach copy of letter if necessary-see instructions)	1			_	
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here and enter 1%	1	1		3	<u>56.</u>
	of Part I, line 27b					
	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).	İ	ļ			_
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	2	<b></b>			<u>0.</u>
3	Add lines 1 and 2	3				<u>56.</u>
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	4			_	0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5			3	56.
	Credits/Payments:					
	2011 estimated tax payments and 2010 overpayment credited to 2011 6a 500.	4				
	Exempt foreign organizations - tax withheld at source	-				
	Tax paid with application for extension of time to file (Form 8868)	-				
	Backup withholding erroneously withheld 6d	┨ _			_	00
	Total credits and payments. Add lines 6a through 6d	7	<del> </del>			00.
8	Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached	8	ļ			
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	ļ		1	<u> </u>
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10				<u>44.</u>
_	Enter the amount of line 10 to be: Credited to 2012 estimated tax	11				0.
	rt VII-A Statements Regarding Activities				Yes	No
1a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene	e III	-	1.	163	X
_	any political campaign?		-	1a 1b		X
D	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?	od 05	-	עו עו		
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials publish	ea or				
_	distributed by the foundation in connection with the activities			۱,		х
	Did the foundation file Form 1120-POL for this year?  Fator the amount (if any) of tay on political expenditures (costion 4955) imposed during the year.		-	1c		
u	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:  (1) On the foundation. ▶ \$  0 • (2) On foundation managers. ▶ \$					
	(1) On the foundation. ► \$ (2) On foundation managers. ► \$ 0 .  Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation	_				
6	managers. > \$ 0.					
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?			2		х
2	If "Yes," attach a detailed description of the activities		-	-		
2	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation,	٥r				
3	bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes	O1	•	3		х
Δa	Did the foundation have unrelated business gross income of \$1,000 or more during the year?			4a		X
	If "Yes," has it filed a tax return on Form 990-T for this year?	N	1/A	4b		
	Was there a liquidation, termination, dissolution, or substantial contraction during the year?		'	5		X
•	If "Yes," attach the statement required by General Instruction T					
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:					
	By language in the governing instrument, or					
	By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state.	e law				
	remain in the governing instrument?			6	X	
7	Did the foundation have at least \$5,000 in assets at any time during the year?			7	Х	
	If "Yes," complete Part II, col. (c), and Part XV					
8a	Enter the states to which the foundation reports or with which it is registered (see instructions)		j			
	WI					
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate)	<u>-</u>				
	of each state as required by General Instruction G? If "No," attach explanation			8b	X	
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for call	endar				
	year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes, " complete Part XIV			9	Х	
10	Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses			10		X

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Pá	rt VII-A Statements Regarding Activities (continued)			
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		Х
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privilege:	s?		_
	If "Yes," attach statement (see instructions)	12		х
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	X	
	Website address ► WWW.HEMOPHILIAOUTREACH.ORG		1	<u> </u>
14	The books are in care of ► KATHLEEN AMMERMAN  Telephone no. ► 92	0-965-0	606	
• •		▶54311		
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here			T
	and enter the amount of tax-exempt interest received or accrued during the year	ı	I/A	_
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank,			No
	securities, or other financial account in a foreign country?	16		X
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign			
	country			
Pá	rt VII-B   Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
18	During the year did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	l No		1
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)			•
	a disqualified person?	] No	1	l .
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	No		
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	No	1	
	(5) Transfer any income or assets to a disqualified person (or make any of either available			
	for the benefit or use of a disqualified person)?	] No		
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			,
	if the foundation agreed to make a grant to or to employ the official for a period after	:		
	termination of government service, if terminating within 90 days.)	] No		
t	If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations			,
	section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?	16		X
	Organizations relying on a current notice regarding disaster assistance check here			<del>                                     </del>
(	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected			
	before the first day of the tax year beginning in 2011?	10	1	X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation			
	defined in section 4942(j)(3) or 4942(j)(5)):			
á	At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning			
	before 2011? Yes X	] No		
	If "Yes," list the years			
t	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect			
	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach			
	statement - see instructions.)	/A 2b		
(	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.			
	<b>&gt;</b>	ľ		
38	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time	_	1	
	during the year? $\square$ Yes $\square$	No		
ı	If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after	1		
	$ May 26, 1969; \textbf{(2)} \ the \ lapse \ of \ the \ 5-year \ period \ (or \ longer \ period \ approved \ by \ the \ Commissioner \ under \ section \ 4943(c)(7)) \ to \ dispose$	1		
	of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C,	.		
	•	/A 3b		
48	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		X
ı	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that			
	had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b	<u> </u>	<u> </u>
		Form <b>99</b> 0	0-PF	(2011)

0.

0.

40.00

40.00

MEDICAL CARE

58,078.

53,417.

10,702

11,196

CONNIE SCHELD

DRIVE,

STREET, GREEN BAY, WI 54302

GREEN BAY,

Total number of other employees paid over \$50,000

3591 GLEN ABBEY

WI 54311

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P ( ) (	1101114	r.i. i Ciin	1 101

Form 990-PF (2011) FOUNDATION INC.		1858104	Page <u>7</u>
Part VIII Information About Officers, Directors, Trustees, Found Paid Employees, and Contractors (continued)	ation Managers, Highly		
3 Five highest-paid independent contractors for professional services. If none, enter			
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) C(	ompensation
NONE	(2) 1) pe en es me	10,33	
- NONE	$\dashv$		
	<del></del>	<del>-  </del>	
		<del></del>	
	<del></del>		
<del></del>			
	-		
		<del></del>	
	<del>-</del>		
Total number of others receiving over \$50,000 for professional services			0
Part IX-A Summary of Direct Charitable Activities	<del></del>		
List the foundation's four largest direct charitable activities during the tax year. Include relevant statis	stical information cuch as the		
number of organizations and other beneficiaries served, conferences convened, research papers pro	duced, etc.	Expens	ses
1 SEE ATTACHED SUMMARY			
	·· · · · ·		
			0.
2			
3			
· · · · · · · · · · · · · · · · · · ·			
4			
Part IX-B Summary of Program-Related Investments			
Describe the two largest program-related investments made by the foundation during the tax year or	lines 1 and 2.	Amou	nt
1 N/A		,-	
2			
All other program-related investments. See instructions.			
3			
	1		

Total. Add lines 1 through 3

FOUNDATION INC.

Par	Minimum Investment Return (All domestic foundations	s must complete this part. Fo	reign foundations, s	ee instructions.)
1 Fa	ir market value of assets not used (or held for use) directly in carrying out charita	able, etc., purposes:		
a A	verage monthly fair market value of securities		1a	4,996,054.
b A	verage of monthly cash balances		1b	3,322,822.
c Fa	ır market value of all other assets		1c	
d To	otal (add lines 1a, b, and c)		1d	8,318,876.
e R	eduction claimed for blockage or other factors reported on lines 1a and			
10	: (attach detailed explanation)	1e	0.	
2 A	equisition indebtedness applicable to line 1 assets		2	0.
3 Si	ubtract line 2 from line 1d		3	8,318,876.
4 Ca	ash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amou	ınt, see ınstructions)	4	124,783.
5 N	et value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and	on Part V, line 4	5	8,194,093.
6 M	inimum investment return. Enter 5% of line 5		6	409,705.
Par	Distributable Amount (see instructions) (Section 4942(j)(3) foreign organizations check here   X and do not complete this pa		idations and certain	
1 M	ınımum ınvestment return from Part X, line 6	· · ·	1	
2a Ta	x on investment income for 2011 from Part VI, line 5	2a ]		
b In	come tax for 2011. (This does not include the tax from Part VI.)	2b		
c A	dd lines 2a and 2b		2c	
3 D	stributable amount before adjustments. Subtract line 2c from line 1		3	
4 R	ecoveries of amounts treated as qualifying distributions		4	
5 A	dd lines 3 and 4		5	
6 D	eduction from distributable amount (see instructions)		6	
7 D	istributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Pa	art XIII, line 1	7	
Par	t XII Qualifying Distributions (see instructions)			
1 A	mounts paid (including administrative expenses) to accomplish charitable, etc., p	urposes:		
a Ex	openses, contributions, gifts, etc total from Part I, column (d), line 26		1a ]	725,236.
<b>b</b> Pi	rogram-related investments - total from Part IX-B		1b	0.
2 A	mounts paid to acquire assets used (or held for use) directly in carrying out chari	table, etc., purposes	2	11,231.
3 A	mounts set aside for specific charitable projects that satisfy the:			_
a Si	uitability test (prior IRS approval required)		3a	
b Ca	ash distribution test (attach the required schedule)		3b	
4 Q	ualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8,	, and Part XIII, line 4	4	736,467.
<b>5</b> Fo	oundations that qualify under section 4940(e) for the reduced rate of tax on net in	vestment		
ın	come. Enter 1% of Part I, line 27b		5	0.
6 A	djusted qualifying distributions. Subtract line 5 from line 4		6	736,467.
N	ote. The amount on line 6 will be used in Part V, column (b), in subsequent years	s when calculating whether the fo	oundation qualifies for	the section
	4940(e) reduction of tax in those years.			

Form **990-PF** (2011)

Part XIII Undistributed Income (s	ee instructions)	N/A		
	(a)	(b)	(c)	(d)
	Corpus	Years prior to 2010	2010	2011
1 Distributable amount for 2011 from Part XI, line 7				
2 Undistributed income, if any, as of the end of 2011	• ••			
a Enter amount for 2010 only				
b Total for prior years:				
, ,				
3 Excess distributions carryover, if any, to 2011:				
a From 2006				
b From 2007		-		
c From 2008				
<b>d</b> From 2009				
e From 2010				
f Total of lines 3a through e				
4 Qualifying distributions for 2011 from				
Part XII, line 4: ► \$				
a Applied to 2010, but not more than line 2a				
<b>b</b> Applied to undistributed income of prior				
years (Election required - see instructions)				
c Treated as distributions out of corpus				
(Election required - see instructions)				
d Applied to 2011 distributable amount				
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2011				
(If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
2 Corpus Add lines 3f, 4c, and 4e Subtract line 5				
b Prior years' undistributed income. Subtract				
line 4b from line 2b				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b. Taxable				
amount - see instructions				
e Undistributed income for 2010. Subtract line				
4a from line 2a. Taxable amount - see instr.				<u> </u>
f Undistributed income for 2011. Subtract				
lines 4d and 5 from line 1. This amount must				
be distributed in 2012				
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3)				
8 Excess distributions carryover from 2006				
not applied on line 5 or line 7				<u> </u>
9 Excess distributions carryover to 2012.				
Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9:			[	
a Excess from 2007				
b Excess from 2008				
c Excess from 2009				
d Excess from 2010				
e Excess from 2011	l		I	1

FOUNDAT 990-PF (2011)	ION INC.	H OF WISCON		39-18	58104 Page 10
Part XIV   Private Operating Fo	<del></del>		-A, question 9)		
1 a If the foundation has received a ruling or					
foundation, and the ruling is effective for		-	<b>▶</b> [	40.40(.)(0) == 1.40	140(1)(5)
b Check box to indicate whether the found	<del></del>	ig foundation described if		4942(j)(3) or 49	(42(j)(5)
2 a Enter the lesser of the adjusted net	Tax year	(b) 2010	Prior 3 years (c) 2009	(d) 2008	(e) Total
income from Part I or the minimum	(a) 2011	(8) 20 10	(6) 2009	(u) 2000	(e) rotar
investment return from Part X for	400 505	204 440	201 050	205 614	4 200 405
each year listed	409,705.	381,118.	301,058.	307,614.	1,399,495.
<b>b</b> 85% of line 2a	348,249.	323,950.	255,899.	261,472.	1,189,571.
c Qualifying distributions from Part XII,					
line 4 for each year listed	736,467.	457,944.	458,473.	205,945.	1,858,829.
d Amounts included in line 2c not					
used directly for active conduct of					
exempt activities	0.	0.	0.	0.	0.
e Qualifying distributions made directly	-	-			
for active conduct of exempt activities.					
Subtract line 2d from line 2c	736,467.	457,944.	458,473.	205,945.	1,858,829.
3 Complete 3a, b, or c for the alternative test relied upon: a "Assets" alternative test - enter: (1) Value of all assets					0.
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					0.
<b>b</b> "Endowment" alternative test - enter					
2/3 of minimum investment return			}		
shown in Part X, line 6 for each year	273,137.	254,079.	200,705.	205,076.	932,997.
listed	4/3,13/6	234,013	200,703.	203,070.	332,331.
c "Support" alternative test - enter:					
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)					0.
(2) Support from general public					
and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)					0.
(3) Largest amount of support from					
an exempt organization					0.
(4) Gross investment income					0.
Part XV Supplementary Info			if the foundation	had \$5,000 or m	ore in assets
at any time during t	ne year-see instr	uctions.)			
Information Regarding Foundation a List any managers of the foundation who year (but only if they have contributed m NONE	have contributed more		ributions received by the f	oundation before the clo	se of any tax
<b>b</b> List any managers of the foundation who			or an equally large portion	of the ownership of a p	artnership or
other entity) of which the foundation has NONE	a 10% or greater interes	SL.			
2 Information Regarding Contributi	on, Grant, Gift, Loan,	Scholarship, etc., Pr	ograms:		
Check here  if the foundation of the foundation makes gifts, grants, etc. (	nly makes contributions t	to preselected charitable	organizations and does no		
a The name, address, and telephone number	•	• •	addressed:		
HEMOPHILIA OUTREACH					
2060 BELLEVUE STREET					
b The form in which applications should b SEE ATTACHED APPLICA			nould include:		
c Any submission deadlines:	MI INFORMAT	TON FORM		<del></del>	
SEE ATTACHED APPLICA			lundo of motivities = == ==	ther feeters:	
d Any restrictions or limitations on awards SEE ATTACHED APPLICA			kings of institutions, of of	mer laciufs.	

FOUNDATION INC.

Part XV Supplementary Information (continued) Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Recipient Foundation Purpose of grant or show any relationship to Amount any foundation manager or substantial contributor status of contribution Name and address (home or business) recipient a Paid during the year SCHOLARSHIPS INC. 501(C)3 EDUCATIONAL P.O. BOX 1873 SCHOLARSHIP GREEN BAY, WI 54305 28,000. PATIENT SERVICES, INC. 501(C)3 PREMIUM ASSISTANCE P.O. BOX 1602 MIDLOTHIAN, VA 23113 20,000. GREAT LAKES HEMOPHILIA FOUNDATION 501(C)3 FINANCIAL ASSISTANCE P.O. BOX 704 MILWAUKEE, WI 53201 26,800. 74,800. ➤ 3a Total b Approved for future payment NONE 0. Total

Enter gross amounts unless otherwise indicated.	Unrelated	Unrelated business income		d by section 512, 513, or 514	(e)	
2.1101 g, 000 2.1100 a.11000 o.1101 iliou iliou iliou iliou	_ (a)	(a) (b) Business Amount		(d)	Related or exempt	
1 Program service revenue:	Business code	Amount	sion	Amount	function income	
a	- 0000		+			
· · · · · · · · · · · · · · · · · · ·			+ +			
b	_		+ +			
d	_		+ +			
e	_   -		+ +			
1	_		+ +	-	-	
g Fees and contracts from government agencies			1 1		<del> </del>	
2 Membership dues and assessments						
3 Interest on savings and temporary cash						
investments			14	17,789.		
4 Dividends and interest from securities						
5 Net rental income or (loss) from real estate:					· · · · · · · · · · · · · · · · · · ·	
a Debt-financed property						
b Not debt-financed property						
6 Net rental income or (loss) from personal		<del></del>				
property						
7 Other investment income						
8 Gain or (loss) from sales of assets other						
than inventory						
9 Net income or (loss) from special events			01	6,535.		
10 Gross profit or (loss) from sales of inventory				·	1,568,026	
11 Other revenue:						
a MISCELLANEOUS INCOME	_				172.	
b						
c	_	<u></u>				
d	_					
e	_					
12 Subtotal. Add columns (b), (d), and (e)		(	).	24,324.	1,568,198	
13 Total. Add line 12, columns (b), (d), and (e)				13	1,592,522.	
(See worksheet in line 13 instructions to verify calculations.	)					

Line No. ▼	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes).
1A	PROVIDING MEDICAL CARE AND GUIDANCE TO THOSE LIVING WITH A BLEEDING
10	DISORDER. COMPREHENSIVE SERVICES MAY INCLUDE MEDICAL CARE, EDUCATION,
	COUNSELING, TREATMENT AND AT TIMES CLOTTING FACTOR. IN ADDITION,
	SOCIAL OUTREACH, FITNESS AND SUPPORT SERVICES ARE PART OF THE PROGRAM
	SERVICES PROVIDED TO THE BLEEDING DISORDER COMMUNITY.
<u>-</u>	

123621 12-02-11

FOUNDATION INC.

39-1858104

Form 990-PF (2011) Page 13 Information Regarding Transfers To and Transactions and Relationships With Noncharitable Part XVII **Exempt Organizations** Yes No Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? a Transfers from the reporting foundation to a noncharitable exempt organization of: X 1a(1) (1) Cash X (2) Other assets 1a(2) **b** Other transactions: X (1) Sales of assets to a noncharitable exempt organization 1b(1) X (2) Purchases of assets from a noncharitable exempt organization 1b(2) X 1b(3) (3) Rental of facilities, equipment, or other assets X 1b(4) (4) Reimbursement arrangements X 1b(5) (5) Loans or loan guarantees X (6) Performance of services or membership or fundraising solicitations 1b(6) c Sharing of facilities, equipment, mailing lists, other assets, or paid employees d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. (c) Name of noncharitable exempt organization (a)Line no (b) Amount involved (d) Description of transfers, transactions, and sharing arrangements N/A 2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described X No Yes in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? b If "Yes," complete the following schedule: (a) Name of organization (b) Type of organization (c) Description of relationship N/A ned this return, including accompanying schedules and statements, and to the best of my knowledge return with the prepar Sign X Yes Here Signature of officer or trustee Date Title Check Print/Type preparer's name Preparer's signature Date self- employed 05/11/12 P01290310 Paid JENNIFER ZIECH JENNIFER ZIECH

Form **990-PF** (2011)

920-406-9628

Firm's EIN ► 56-2308153

Phone no.

Preparer **Use Only**  Firm's name ▶ PINNACLE CONSULTING GROUP,

GREEN BAY, WI 54302

Firm's address ► 1809 DECKNER AVENUE

#### Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors** 

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2011

Name of the organization

HEMOPHILIA OUTREACH OF WISCONSIN FOUNDATION INC.

**Employer identification number** 

39-1858104

Organization type (che	ck one):
Filers of:	Section:
Form 990 or 990-EZ	501(c)( ) (enter number) organization
	4947(a)(1) nonexempt chantable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	X 501(c)(3) exempt private foundation
	4947(a)(1) nonexempt chantable trust treated as a private foundation
	501(c)(3) taxable private foundation
, ,	on is covered by the <b>General Rule</b> or a <b>Special Rule.</b> 11(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.
General Rule	
=	ation filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one omplete Parts I and II.
Special Rules	
509(a)(1) and 1	501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II
total contributi	501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, ions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or of cruelty to children or animals. Complete Parts I, II, and III.
contributions f If this box is ch purpose. Do no	501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. necked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., ot complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively stable, etc., contributions of \$5,000 or more during the year.
but it must answer "No	on that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), " on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to neet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization

Employer identification number 39-1858104

HEMOPHILIA OUTREACH OF WISCONSIN FOUNDATION INC.

Part I	Contributors (see instructions) Use duplicate copies of Part I if additional space is needed.

		<u> </u>	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	GREAT LAKES HEMOPHILIA FOUNDATION  P.O. BOX 704  MILWAUKEE, WI 53201-0704	\$13,602.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		   \$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		 	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		 \$	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Name of organization

Employer identification number

39-1858104

### HEMOPHILIA OUTREACH OF WISCONSIN FOUNDATION INC.

Part II	Noncash Property (see instructions). Use duplicate copies of Pa	art II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	<del> </del>
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		* *	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	<del></del>
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
			-
		   \$	990, 990-EZ, or 990-PF) (2

Name of organization

Employer identification number

HEMOPHILIA OUTREACH OF WISCONSIN

F	OU	IND	AT	IC	N	INC	
---	----	-----	----	----	---	-----	--

39-1858104

Part III	Exclusively religious, charitable, etc., indiv year. Complete columns (a) through (e) and the total of exclusively religious, charitable, etc.  Use duplicate copies of Part III if addition.	vidual contributions to section 501(c)(7), ne following line entry. For organizations co c., contributions of \$1,000 or less for the y al space is needed.	(8), or (10) organizations that total more than \$1,000 for the impleting Part III, enter (ear. (Enter this information once)		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held		
}		(e) Transfer of gift			
	Transferee's name, address, as	nd ZIP + 4	Relationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held		
ŀ		(e) Transfer of gift			
	Transferee's name, address, a		Relationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held		
		-			
		(e) Transfer of gift			
_	Transferee's name, address, a	.,,	Relationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held		
-		(e) Transfer of gift	_ <del></del>		
	Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee				

FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENT	S STATEMENT 1
SOURCE	AMOUNT
BANK OF LUXEMBURG M & I MONEY MARKET	15,887. 1,902.
TOTAL TO FORM 990-PF, PART I, LINE 3, COLUMN A	17,789.

FORM 990-PF	INCOME AND COST OF GOODS SOLD INCLUDED ON PART I, LINE 10	STATEMENT 2
INCOME		
1. GROSS RECEIPTS	· · · · · · · · · · · · · · · · · · ·	
2. RETURNS AND ALLOWANG 3. LINE 1 LESS LINE 2		6,484,620
	(LINE 15) 4,916,594 3 LESS LINE 4)	1,568,026
6. OTHER INCOME		
7. GROSS INCOME (ADD L	INES 5 AND 6)	1,568,026
COST OF GOODS SOLD		
8. INVENTORY AT BEGINN 9. MERCHANDISE PURCHAS 10. COST OF LABOR 11. MATERIALS AND SUPPL	ED 4,916,594	
12. OTHER COSTS 13. ADD LINES 8 THROUGH	12	4,916,594
14. INVENTORY AT END OF 15. COST OF GOODS SOLD	YEAR (LINE 13 LESS LINE 14)	4,916,594

FORM 990-PF	OTHER	INCOME		STATEMENT 3
DESCRIPTION		(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
MISCELLANEOUS INCOME GROSS INCOME FROM SPECIAL	_	172.	0.	172.
FUNDRAISING EVENTS		13,305.	0.	13,305.
TOTAL TO FORM 990-PF, PART I,	LINE 11 =	13,477.	0.	13,477.
FORM 990-PF	LEGA	AL FEES		STATEMENT 4
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ATTORNEY FEES	15,961	0	. 14,365	1,596.
TO FM 990-PF, PG 1, LN 16A	15,961	0	14,365	1,596.
FORM 990-PF	ACCOUNT	ING FEES		STATEMENT 5
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME		(D) CHARITABLE PURPOSES
ACCOUNTING FEES	10,251	L. 0	9,226	. 1,025.
TO FORM 990-PF, PG 1, LN 16B	10,251	0	9,226	1,025.
FORM 990-PF ° C	THER PROFE	ESSIONAL FEES		STATEMENT 6
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME		(D) CHARITABLE PURPOSES
OTHER PROFESSIONAL FEES	975	5. 0	. 878	. 97.
TO FORM 990-PF, PG 1, LN 16C	975	5. 0	. 878	. 97.
=				

FORM 990-PF	TAX	ES	Si	PATEMENT 7
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
FEDERAL INVESTMENT INCOME	500			
TAX PROPERTY TAXES	500. 260.	0. 0.	500. 260.	0. 0.
TO FORM 990-PF, PG 1, LN 18	760.	0.	760.	0.
FORM 990-PF	OTHER E	XPENSES	Sī	ATEMENT 8
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ADVERTISING	6,081.	0.	0.	6,081.
OFFICE EXPENSE	9,541.	0.	8,587.	954.
PHYSICIAN CONTRACT SERVICES	183,603.	0.	183,603.	0.
MEDICAL SUPPLIES	7,677.	0.	7,677.	0.
WELLNESS SUPPORT PSYCHOSOCIAL SERVICES	2,085.	0.	0.	2,085.
PROGRAM	41,550.	0.	0.	41,550.
POSTAGE & SHIPPING	3,381.	0.	3,381.	0.
INSURANCE	22,185.	0.	22,185.	0.
BUSINESS OUTREACH	413.	0.	0.	413.
ADVANCED EDUCATION FOR	6 006	0	0	6 006
CONSUMER STAFF PROGRAM EDUCATION	6,996. 23,153.	0.	0.	6,996. 23,153.
STAFF PROGRAM EDUCATION STAFF OTHER EDUCATION	3,991.	0.	0.	3,991.
CONSUMER EDUCATION	1,449.	0.	0.	1,449.
MASSAGE PROGRAM	470.	0.	0.	470.
NUTRITION EDUCATION	10,190.	0.	0.	10,190.
FITNESS PROGRAM	910.	0.	0.	910.
DENTAL PROGRAM	311.	0.	0.	311.
GENETIC EDUCATION	3,140.	0.	0.	3,140.
EQUIPMENT EXPENSES	2,360.	0.	2,355.	5.
MEMBERSHIPS	6,530.	0.	6,530.	0.
EQUIPMENT RENTAL	2,850.	0.	2,850.	0.
TELEPHONE	6,375.	0.	6,375.	0.
LICENSES & PERMITS COMMUNITY NIGHT	367. 954.	0.	367. 0.	0.
CLINIC STAFFING	2,848.	0.	2,848.	954. 0.
ADULT LEARNER	11,000.	0.	2,040.	11,000.
COMPUTER NETWORK	2,091.	0.	0.	2,091.
CHRISTMAS CELEBRATION	4,790.	0.	0.	4,790.
	-,	• •	0.	2,204.

. HEMOPHILIA OUTREACH OF WISC	ONSIN FOUNDAT			39-18581	L04
OTHER SOCIAL OUTREACH -LAB BILL COURIER MILEAGE MEDICAL BILLING FUNDRAISING SUPPLIES	2,844. 7,072. 3,824. 1,330. 6,770.	0. 0. 0. 0.	7,07 3,82 1,33 6,77	4. 0.	14. 0. 0. 0.
TO FORM 990-PF, PG 1, LN 23	391,335.	<u> </u>	265,75	125,58	31.
FORM 990-PF	CORPORATE STOCK			STATEMENT	 9 
DESCRIPTION		воок	VALUE	FAIR MARKET	ŗ
GUARANTEED ANNUITY AXA 170 PRINCIPAL PROTECTION ANNUITY RETIREMENT CORNERSTONE GUARANTEED ANNUITY AXA 847 GUARANTEED ANNUITY AXA 936	•	1,	729,950. 180,142. 932,286. 507,972. 456,521.	729,95 1,180,14 932,28 507,97 1,456,52	12. 36. 72.
TOTAL TO FORM 990-PF, PART II	, LINE 10B	4,	806,871.	4,806,87	71.
FORM 990-PF	OTHER LIABILITIES			STATEMENT	10
DESCRIPTION		BOY A	AMOUNT	EOY AMOUNT	
PAYROLL LIABILITIES CREDIT CARDS PAYABLE ACCRUED RETIREE MEDICAL			1,207. 3,429. 10,849.	22,54 2,80 6,66	)4.
TOTAL TO FORM 990-PF, PART II	, LINE 22		15,485.	32,01	L8.

STATEMENT 11

-FORM 990-PF PART VIII - LIST OF OFFICERS, DIRECTORS

TRUSTEES AND FOUNDATION MANAGERS

NAME AND ADDRESS	TITLE AND AVRG HRS/WK		EMPLOYEE BEN PLAN CONTRIB	EXPENSE
KRISTIN SIOLKA 2453 ROBIN LANE GREEN BAY, WI 54303	MEMBER 1.00	0.	0.	0.
STEVE ROSEK 1320 OAK CREST DRIVE GREEN BAY, WI 54313	PRESIDENT 1.00	0.	0.	0.
JASON WELLNER 5056 SNAP DRAGON CIRCLE LITTLE SUAMICO, WI 54141	MEMBER 1.00	0.	0.	0.
AUDREY NUSKIEWICZ 3741 FERNWOOD AVENUE GREEN BAY, WI 54301	MEMBER 5.00	2,768.	0.	0.
PEGGY MAIER 316 LONGVIEW AVENUE GREEN BAY, WI 54301	VICE PRESIDENT 1.00	0.	0.	0.
TERRY CAELWAERTS 1010 COGGINS COURT GREEN BAY, WI 54313	SECRETARY 1.00	0.	0.	0.
MARK SEMRAU 1280 BEECHWOOD COURT GREEN BAY, WI 54313	MEMBER 1.00	0.	0.	0.
DOUG STANGEL N6450 SEMINARY ROAD DE PERE, WI 54115	MEMBER 0.00	0.	0.	0.
CHRISTY FAYMONVILLE 1107 REED STREET GREEN BAY, WI 54303	TREASURER 1.00	0.	0.	0.
DEBORAH ARMBRUSTER 229 OAK HILL DRIVE GREEN BAY, WI 54301	EXECUTIVE DIREC		13,996.	0.
TOTALS INCLUDED ON 990-PF, PAGE 6,	PART VIII	87,153.	13,996.	0.

**Depreciation and Amortization** 990PF (Including Information on Listed Property)

OMB No 1545-0172

Department of the Treasury

Internal	Revenue Service (99)	ee separate insu	uctions.	Attach	to your tax	return.		Sequence No 179
٠,	shown on return			Busine	ss or activity to v	which this form relate	s	Identifying number
HEM	OPHILIA OUTREACH OF	' WISCONS	IN					
FOU	NDATION INC.			FOR	M 990-1	PF PAGE	1	39-1858104
Par	Election To Expense Certain Proper	ty Under Section 1	79 Note: If yo	ou have any lis	ted property,	complete Part	V before	
1 M	aximum amount (see instructions)						1	500,000.
2 To	otal cost of section 179 property place	2						
3 Tr	reshold cost of section 179 property	before reduction	ın lımıtatıon				3	2,000,000.
4 R	eduction in limitation. Subtract line 3 f	rom line 2. If zero	or less, ente	er -0-			4	
<b>5</b> Do	llar limitation for tax year Subtract line 4 from line	1 If zero or less, enter	-0- If married fil	ing separately, see	instructions	·-··	5	
6	(a) Description of pro	perty		(b) Cost (busine	ess use only)	(c) Electer	d cost	
				-		<u></u>		
	· <del>-</del>							
7 L:	sted property. Enter the amount from	line 29			7			
<b>8</b> To	otal elected cost of section 179 proper	rty Add amounts	s in column (d	c), lines 6 and	7		8	
9 Te	entative deduction Enter the smaller	of line 5 or line 8					9	
10 C	arryover of disallowed deduction from	line 13 of your 29	010 Form 45	662			10	
11 B	usiness income limitation. Enter the sr	naller of business	s income (no	t less than zer	o) or line 5		11	<u> </u>
12 S	ection 179 expense deduction Add lir	nes 9 and 10, but	do not ente	r more than lir	ne 11		12	
-	arryover of disallowed deduction to 20				▶ 13			
	Do not use Part II or Part III below for							<del> </del>
Par	Special Depreciation Allowa	nce and Other D	epreciation	(Do not include	de listed prop	perty.)	r	T
14 S	pecial depreciation allowance for qual	ified property (oth	ner than liste	ed property) pla	aced in servi	ce during	İ	
th	e tax year						14	
<b>15</b> Pi	roperty subject to section 168(f)(1) ele	ction					15	· · · · · · · · · · · · · · · · · · ·
	ther depreciation (including ACRS)	·					16	
Par	III MACRS Depreciation (Do no	t include listed pr			)			
				ection A			1 .=	66 524
	ACRS deductions for assets placed in	-	_	_			_   <u>17</u>	66,524.
18 If y	ou are electing to group any assets placed in serv						otion Svo	
	Section B - Assets	(b) Month and	•	or depreciation		<del>- 1</del>	atton Sys	tem
	(a) Classification of property	year placed in service	(business/ii	nvestment use instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a	3-year property	_						
b	5-year property	_		3,637.	5.0	SL	MM	560.
С	7-year property	_		2,470.	7.0	SL	MM	166.
d	10-year property			5,124.	10.0	SL	MM	402.
_е	15-year property							
f	20-year property	_						
g	25-year property				25 yrs.		S/L	
L	Decidential rental property	/			27 5 yrs.	MM	S/L	
h	Residential rental property	/			27.5 yrs.	MM	S/L	
	Negronidantial real property	/			39 yrs	MM	S/L	
i	Nonresidential real property	/				ММ	S/L	
	Section C - Assets P	laced in Service	During 201	1 Tax Year Us	sing the Alte	rnative Depre	ciation Sy	/stem
20a	Class life						S/L	
ь	12-year				12 yrs		S/L	
С	40-year				40 yrs.	MM	S/L	
Par	t IV Summary (See instructions)							
21 L	sted property. Enter amount from line	28					21	
	otal. Add amounts from line 12, lines		nes 19 and 2	0 in column (g	), and line 21			
F	nter here and on the appropriate lines	of your return P	artnerships a	and S corpora	tions - see in	str	22	67,652.

23 For assets shown above and placed in service during the current year, enter the

FOUNDATION INC.

39-1858104 Page 2

For	rm 4562 (2011)		NDATIC											104	
P	Part V Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement)														
	Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a)														
	through (c) of								tions for t				nahilaa \		
		- Depreciation												1	1
<u>24a</u>	Do you have evidence to			ment use	ciaimed?	<u> </u>	res ∟	No	24b If "Y		_	Г .		」Yes ∟	No_
	(a)	(b) Date	(c) Busines	s/	(d)	Ва	(e) Isis for depi	reciation	(f) Recovery		( <b>g)</b> thod/	, .	( <b>h)</b> eciation		(i) cted
	Type of property (list vehicles first )	placed in	investme	nt	Cost or other basis	l n	usiness/inv use on	estment	period		ention		uction	sectio	n 179
	· · · · · · · · · · · · · · · · · · ·	service	use percen	laye					<u> </u>		<u> </u>	-		CC	ost
25 Special depreciation allowance for qualified listed property placed in service during the tax year and															
used more than 50% in a qualified business use 25 26 Property used more than 50% in a qualified business use															
<u>26</u>	Property used more that	in 50% in a c	qualified bus		<u>e                                      </u>		_		<del></del>	<del> </del>				<del></del>	
		<u> </u>		%						<del> </del>					
		ļ	-	%						<del> </del>					
_		<u> </u>		%						<u> </u>					
<u>27</u>	Property used 50% or I	ess in a qual T	ified busines						T	1					
_				%		-				S/L·					
_	·	ļ		%		-+			ļ .	S/L·		-			
		<u> </u>		%		<u> </u>			<u> </u>	S/L ·	1	-			
	Add amounts in column	• •	_				1, page 1				28	<u> </u>	1 00		
<u>29</u>	Add amounts in column	ı (ı), line 26. E	Inter here a										29	Ł	
_					n B - Infor										
	mplete this section for vi ou provided vehicles to												ına thic s	ection f	or
•	ou provided verticles to j ose vehicles	your employe	ees, iirst aris	wer the	questions	ili Sec	tion C to	See 11	you meet	an exce	Juon to	Completi	ing uns s	ecuon i	OI .
						т-	4. ).	1		1 :		Ι.			
	~			Ι,	(a)	1	(b)	Ι,	(c)	1 '	d)		e)	(f	
30	Total business/investment		luring the	<u>\</u>	ehicle	V	ehicle	<del> </del>	/ehicle	Vei	nicle	ver	hicle	Veh	icie
	year (do not include com							┼—		<del>                                     </del>		<u> </u>			
	Total commuting miles	-		-				+		1			_	 	
32	Total other personal (no	oncommuting	g) miles									ļ			
	driven					<b>├</b> ──		+				<del> </del>			
33	Total miles driven durin											1		į	
	Add lines 30 through 32					<del> </del>	<del></del>	+	1	<del> </del>		<del> </del> -	T		
34	Was the vehicle availab	ole for persor	nal use	Yes	No No	Yes	No	Yes	s No	Yes	No	Yes	No	Yes	No
	during off-duty hours?			-	<del></del>	┼	+	+	<del> </del>	┼		├	<u> </u>		
35	Was the vehicle used p		more	-		į					l		i		
	than 5% owner or relat	•		<b> </b>	+		+	+	+	<del>                                     </del>		<del>                                     </del>	<del> </del> -		
36	Is another vehicle availa	able for perso	onai					1				l			
_	use?	0				1/h - D-		<u>l</u>	<u> </u>	The size			l	L	
			- Question							-					- E0/
	swer these questions to	aetermine it	you meet ar	ı excepti	on to con	pieting	Section	D IOI V	renicies us	sea by e	трюуее	s who a	re not ii	iore man	1 370
_	ners or related persons		4				of vobio	loo inc	dudina aa		. bu uou			Tvos	l No
37	Do you maintain a writt	en policy sta	tement that	prombits	s all perso	nai use	or venic	ies, inc	adding co	mmuting	, by you	ır		Yes	No.
-	employees?	an nakay ata	tamant that	n-abibit		Luca of	vobiolog	0200	ot commu	tina by	(OUT			-	1
38	Do you maintain a writt										youi				
	employees? See the ins			•	-	mcers,	airector	s, or 17	o or more	owners				-	+
	Do you treat all use of v	-		•					ompleuse						1
40	Do you provide more th					a norma	auon mol	ii your	епрюуее	s about					
	the use of the vehicles,					macat	ration ···	62							+-
41	Do you meet the requir		• .						covered w	objelos				-	1
Б	Note: If your answer to	37, 30, 39, 4	O, OF 4 F IS	1 <u>03, 00</u>	not comp	115 SE	CUUII D I	or tile	COVERED VI	erneies				<u> </u>	
	art VI Amortization (a)			(b)	<del></del>	(c)	1		(d)		(e)	Ι		(f)	
	Description of	of costs	Į,	Date amortizati	on	Amortiz	able		Code section		Amortiza	tion	Ą	mortization or this year	
	Amortization of acces 4	ant haring		begins 311 toxx		a:1100	-		Section		penod or pe	гсептаде	10	- and Jeal	
42	Amortization of costs the	iat begins di	uning your 20	JII (ax y	ear		-	<u> </u>		Т		— Т			
_					+			-+-					_		
<u></u>	Amortization of sast- 4	ant basss to	oforo violiza Of	111 +					•			43			
	Amortization of costs the	_	•			o reco	•					44			
44	Total. Add amounts in	cojumn (I). S	ee me instr	JULIONS TO	wriere t	o repor	<u> </u>					1 44			

116252 11-18-11

**Audited Financial Statements** 

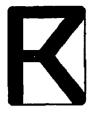
For the Year Ended December 31, 2011

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#### December 31, 2011

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Statement of Activities	3
Statement of Cash Flows	4
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INDEPENDENT AUDITORS' REPORT	
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### **KERBER, ROSE & ASSOCIATES, S.C.**

Certified Public Accountants

115 E. Fifth Street • Shawano, WI 54166 (715) 526-9400 • Fax (715) 524-2599

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors Hemophilia Outreach of Wisconsin, Inc. Green Bay, Wisconsin

We have audited the accompanying statement of financial position of Hemophilia Outreach of Wisconsin, Inc. (Organization) as of December 31, 2011 and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

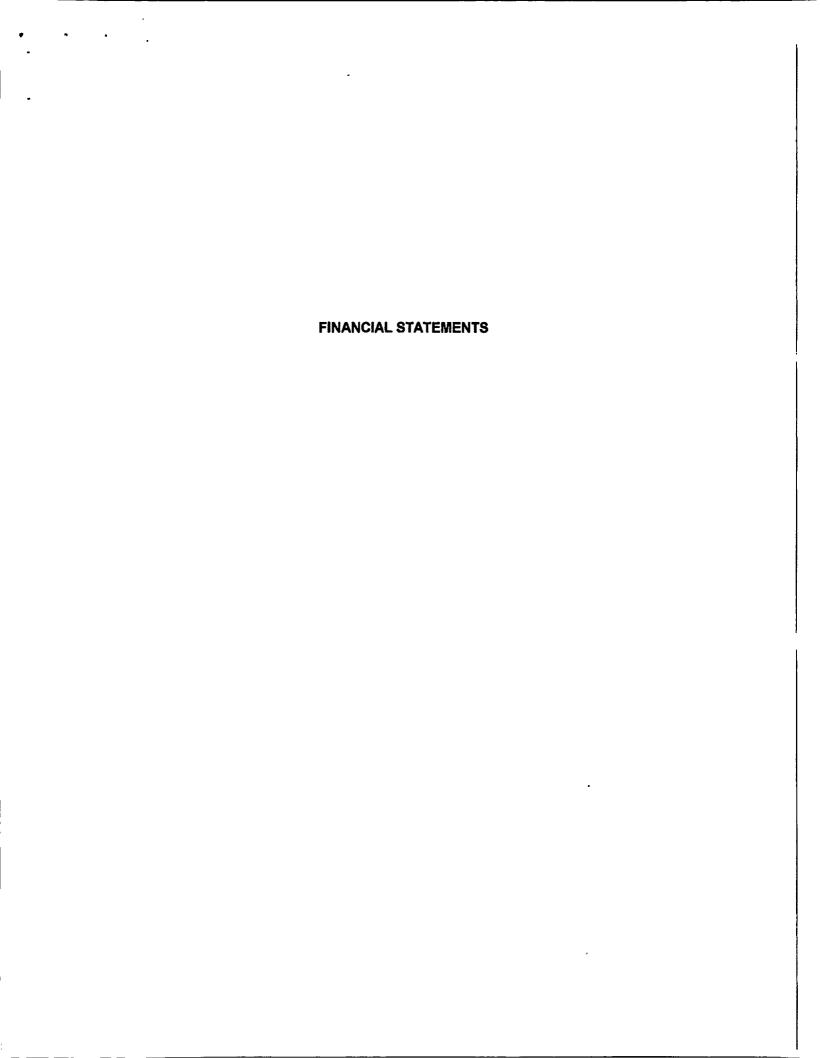
We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

KERBER, ROSE & ASSOCIATES, S.C.

Certified Public Accountants

April 5, 2012



Statement of Financial Position As of December 31, 2011

ASSETS		
Current Assets		
Cash	\$ 3,534,3	48
Accounts Receivable, Less Allowance		
for Doubtful Accounts	1,013,2	91
Inventory	750,4	20
Prepaid Expenses	12,3	34_
Total Current Assets	5,310,3	93
Non-Current Assets		
Investments	4,806,8	71
Property and Equipment		
Land	437,6	82
Land improvements	66,2	17
Buildings and Improvements	1,453,5	25
Office Equipment	41,2	98
Program Equipment	33,9	36
Furniture and Fixtures	122,4	76
Less Accumulated Depreciation	(293,7	'99)
Total Non-Current Assets	6,668,2	06
TOTAL ASSETS	\$ 11,97 <u>8,5</u>	99
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	\$ 564,4	50
Accrued Payroll Taxes and Deductions	29,2	14
Total Liabilities	593,6	64
Net Assets		
Unrestricted Assets	11,384,4	35
Temporarily Restricted		00
Total Net Assets	11,384,9	35
TOTAL LIABILITIES AND NET ASSETS	\$ 11,978,5	99_

# Statement of Activities For the Year Ended December 31, 2011

REVENUES		
Net Patient Services Revenue	\$	6,484,620
Contributions and Grants		15,398
Fundraisers		13,305
Miscellaneous Income		172
Total Revenues		6,513,495
EXPENSES AND LOSSES		
Direct Cost of Sales		4,916,594
Salaries, Benefits, and Payroll Taxes		614,925
General Expenses		228,094
Depreciation		67,652
Supplies		23,549
Outside Services		183,603
Insurance		22,185
Occupancy		55,659
Professional Fees		27,187
Fundraising	÷	6,770
Total Expenses		6,146,218
INCOME		367,277
OTHER REVENUES		
Interest Income		17,789
Net Unrealized Loss on Investments		(312,810)
Total Other Revenues	_	(295,021)
INCREASE IN UNRESTRICTED NET ASSETS	***************************************	72,256
TEMPORARILY RESTRICTED NET ASSETS		
Contributions		500
INCREASE IN TEMPORARILY RESTRICTED NET ASSETS		500
CHANGE IN NET ASSET		72,756
NET ASSETS - BEGINNING		11,312,179
NET ASSETS - ENDING	<u>\$</u>	11,384,935

## Statement of Cash Flows For the Year Ended December 31, 2011

CASH FLOWS FROM OPERATING ACTIVITIES		70 750
Change in Net Assets	\$	72,756
Adjustments to Reconcile Change in Net Assets to		
Net Cash Flows From Operating Activities:		
Depreciation		67,652
Unrealized Loss on Investments		312,810
Change in Assets and Liabilities		
Accounts Receivable		(54,787)
Inventory		(112,319)
Prepaid Expenses		(909)
Accounts Payable		342,539
Accrued Payroll Taxes and Deductions		17,160
Net Cash Flows from Operating Activities	<del></del>	644,902
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment		(11,231)
NET INCREASE IN CASH		633,671
CASH - BEGINNING		2,900,677
CASH - ENDING	\$	3,534,348

Notes to Financial Statements December 31, 2011

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

This summary of significant accounting policies of Hemophilia Outreach of Wisconsin, Inc. (Organization) is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

#### **NATURE OF OPERATIONS**

Hemophilia Outreach of Wisconsin, Inc. is a not-for-profit Wisconsin corporation, organized to provide comprehensive treatment for individuals and families with bleeding disorders.

The Organization began as a grassroots service funded by a state grant in 1973. Two pediatric nurses were recruited to establish a clinic for persons with hemophilia and other bleeding disorders. In 1997, the Organization became an independent nonprofit treatment center. The Organization now serves just over 200 individuals and their families throughout Northeast Wisconsin and the Upper Peninsula of Michigan with not only state of the art medical care, but also programming in social outreach, education, nutrition and fitness.

#### **BASIS OF ACCOUNTING**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenue is recognized when earned rather than when received and expenses are recognized when incurred rather than when paid.

#### FINANCIAL STATEMENT PRESENTATION

The Organization reports Information regarding its financial position and activities according to three classes of net assets.

- Unrestricted Net Assets Net assets that are not subject to donor-imposed stipulations.
- Temporarily Restricted Net Assets Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time.
- Permanently Restricted Net Assets Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of such assets permit the Organization to use all or part of the Income earned on the assets.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions or by law. Expenses are reported as decreases in unrestricted net assets. Gains and losses on assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions. The Organization does not have permanently restricted net assets at December 31, 2011.

#### **CASH**

For the purposes of the statement of cash flows, cash is defined as demand deposits including checking and savings accounts.

Notes to Financial Statements December 31, 2011

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### PATIENT ACCOUNTS RECEIVABLE

Patient accounts receivable are uncollateralized obligations due from third-party payors, the patient or the responsible party associated with the patient and are stated at the amount management expects to collect from balances outstanding at year end. The Organization bills third-party payors on the patient's behalf, or if a patient is uninsured, bills the patient directly. The Organization's policies do not provide for assessment of finance charges or late fees on patient accounts receivable.

The carrying amounts of accounts receivable are reduced by allowances that reflect management's best estimate of the amounts that will not be collected. Management provides for contractual adjustments under terms of third-party reimbursement agreements through a reduction of gross revenue and a credit to accounts receivable. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

Patient accounts receivable are shown net of an allowance for doubtful accounts of \$167,090 at December 31, 2011.

#### INVENTORY

Inventory is stated at the lower of cost or market determined by the weighted-average method. Inventory consists of prescription medications.

#### **INVESTMENTS**

Investments in variable annuities which contain underlying marketable and debt securities are reported at their fair market values in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

#### PROPERTY AND EQUIPMENT

It is the Organization's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long the donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted assets at that time.

Property and equipment are depreciated using the straight-line method based on the following useful lives.

	Year
Land Improvements	15 – 20
Buildings	39
Buildings Improvements	10
Office Equipment	5 – 7
Program Equipment	<b>5</b> – <b>10</b>
Furniture and Fixtures	7

Notes to Financial Statements
December 31, 2011

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **PROPERTY AND EQUIPMENT (Continued)**

Expenditures for major renewals and betterments that extended the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

#### **IMPAIRMENT OF LONG-LIVED ASSETS**

The Organization reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. To date, there have been no such losses.

#### **COMPENSATED ABSENCES**

The Organization's policy allows it employees to earn vacation days each pay period. A maximum of thirteen weeks may be accrued. Accrued compensated absences of \$12,246 have been recorded in the statement of financial position as of December 31, 2011.

# **REVENUE RECOGNITION**

Contributions, including unconditional promises to give, are recognized in the period received. Conditional promises are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Donated materials are reflected as contributions at their estimated value at date of receipt. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skill and are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. Many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services. During 2011, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

Hemophilia Outreach of Wisconsin, Inc. reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

#### **DONATED MATERIALS**

The Organization records the value of donated goods when there is an objective basis available to measure their value. Donated materials and equipment are reflected as revenue in the accompanying statements at their estimated fair values at date of receipt. Revenue recognized from donated materials was \$4,898 for 2011.

Notes to Financial Statements
December 31, 2011

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **NET PATIENT SERVICE REVENUE**

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates.

The Organization has also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations and preferred provider organizations. The basis for payments to the Organization under these agreements includes prospectively determined rates per services and discounts from established charges. Approximately 46% of net patient service was derived under insurance reimbursement and 54% under federal and state third party reimbursement programs.

The following are the gross patient services revenues, discounts, adjustments and allowances and the net patient services revenues for the year ended December 31, 2011:

	 <u>2011</u>		
Gross Patient Services Revenue Less. Discounts and Adjustments	\$ 7,368,442 846,961		
Less: Bad Debt Allowance	 36,861		
Net Patient Services Revenue	\$ 6,484,620		

#### **CHARITY CARE**

The Organization provides care to patients who are unable to pay due to lack of insurance or inability to pay the co-pay amount. Charity care amounted to \$16,153 for the year ended December 31, 2011.

#### **CONCENTRATION OF CREDIT RISK**

The Organization maintains cash balances in two financial institutions which exceeds the federally insured limit of \$250,000 for interest bearing accounts per institution and unlimited coverage for accounts that are non-interest bearing. Cash exceeded the federally insured limits by \$3,036,720 at December 31, 2011. The Organization believes it is not exposed to any significant credit risk on cash.

#### PERFORMANCE INDICATOR

"Income" as reflected in the accompanying statement of activities is a performance indicator. Income includes changes in unrestricted net assets other than contributions of long-lived assets, interest income and changes in net unrealized gains and losses on investments.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformlty with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from these estimates.

Notes to Financial Statements
December 31, 2011

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **INCOME TAXES**

The Organization is a charitable organization under Section 501(c)(3) of the Internal Revenue Code, and thus is exempt from income taxes. However, the Organization is subject to a 2% federal excise tax on net investment income under Section 4940(a) as a private operating foundation.

The Organization follows the provision of uncertain tax positions as addressed in Financial Accounting Standards Board Accounting Standards Codification 740-65-1. The Organization recognized no increase in the liability for unrecognized tax benefits. The Organization has no tax position at December 31, 2011 for which the ultimate deductibility is highly uncertain but for which there is uncertainty about the timing of such deductibility. The Organization recognizes interest related to unrecognized tax benefits in interest expense and penalties in operating expenses. No such interest or penalties were recognized during the periods presented. The Organization had no accruals for interest and penalties at December 31, 2011. The Organization continually evaluates its tax position, changes in tax law and new authoritative rulings for potential implications to it tax status.

The Organization files income tax returns in the U.S. jurisdiction and the Wisconsin State Jurisdiction. The Organization is no longer subject to examinations for the years ended on or before December 31, 2008 for federal tax purposes and December 31, 2007 for state income tax purposes.

#### **NOTE 2 - INVESTMENTS**

Financial Accounting Standards Board in its Codification, ASC 820-10-50, Fair Value Measurements, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820-10-50 are described below:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Organization has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that reflect the Organization's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Fair value of assets measured on a recurring basis as of December 31, 2011 are as follows:

AXA Equitable Annuities	\$	4,806,871	\$	_	\$	4,806,871
	1	Fair Value	Price Ma Indus	ted Market bs in Active arkets for strial Assets Level 1)	Obse	nificant Other ervable Inputs (Level 2)

Notes to Financial Statements
December 31, 2011

#### **NOTE 3 - PENSION PLAN**

The Organization maintains a simple IRA plan for the benefit of its employees. For 2011, the plan allowed for contributions of up to \$11,500 or \$14,000 if age 50 or older, for eligible employees with an employer match of up to 3%. During the year ended December 31, 2011 the Organization contributed \$12,300.

#### **NOTE 4 - ADVERTISING COSTS**

The Organization's policy is to expense all advertising cost as incurred. Total advertising cost for 2011 was \$6.082.

#### **NOTE 5 - FUNDRAISING EVENTS**

All of the Organization's fundraising efforts support the educational and fitness programming that is provided for the bleeding disorder community.

Hemophilia Outreach of Wisconsin, Inc. has been fundraising through the Green Bay Packers Organization sales booths since 1992. In 2011 total revenues and expense for the Packer sales booth was \$3,053 and \$136, respectively.

The Organization has also held a Holiday raffle every year since 1975. Total revenue and expense for the 2011 Holiday raffle was \$8,729 and \$5,894, respectively. This amount includes \$4,898 in raffle items donated for 2011.

The Organization also held a 5K run/walk in 2011. Total revenues and expenses for the event were \$1,523 and \$740, respectively.

#### **NOTE 6 - FUNCTIONAL EXPENSES**

The Organization provides comprehensive treatment for individuals and families with bleeding disorders. Expenses related to providing these services are as follows:

Program Services	\$ 5,854,196
General and Administrative	268,004
Fundraising	 24,018
•	
	\$ 6,146,218

#### **NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS**

The temporarily restricted net asset balance was \$500 as of December 31, 2011, which consisted of a donation restricted for the purchase of a memorial bench.

#### **NOTE 8 - SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events through April 5, 2012, the date which financial statements are available to be issued.

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**TITLE:** Advanced Education in Bleeding Disorders Programs

WRITTEN:

March 25, 2004

**REVISED:** 

April 2007, March 2012

**BOARD APPROVAL:** 

May 2007 June 1, 2007

EFFECTIVE: REVIEWED:

**PURPOSE:** 

To provide support for ongoing, comprehensive bleeding disorder education, beyond the limits of local opportunity, to persons/families living with a bleeding disorder. The National Hemophilia Foundation Conference and Hemophilia Federation of America Conference are both comprehensive educational programs with tracks suited for individuals with a bleeding disorder and their families. Also the Great Lakes Hemophilia Foundation has an

Supporting this program advances the Center's mission to enhance

outcomes in education, prevention, wellness, social outreach and community involvement and growth.

annual Wisconsin Bleeding Program.

**REQUISITES:** 

To submit an application for consideration the following criteria

must be met:

- Be a person with hemophilia, von Willebrand disease or other related bleeding disorder or
- Be the parent of a minor child with hemophilia, von Willebrand disease or other related bleeding disorder and
- Reside in one of the following counties: Brown, Calumet, Door, Fond du Lac, Kewaunee, Manitowoc, Marinette, Menominee, Oconto, Outagamie, Shawano, Waupaca or Winnebago and
- Have never attended a HFA,NHF, or GLHF conference in the past or
- Have not attended one of the past 2 HFA, NHF, or GLHF conferences.

# **POLICY:**

- The Hemophilia Outreach Center (HOC), to comply with applicable government regulations, does not administer this program.
- The Hemophilia Outreach Center staff or HOC Board of Directors are not involved in any way in the selection process of recipients.
- The Great Lakes Hemophilia Foundation (GLHF) will administer the selection and notification aspects of this program.

The Hemophilia Outreach Center will provide funding for the travel, lodging expenses and adult/youth conference registration for up to 5 individuals/families per calendar year for the HFA and NHF conferences. For the GLHF conference, HOC will provide funding for lodging expenses and adult/youth conference registration for up to 10 individuals/families per calendar year

- A family is a maximum of 4 people. Any more than 4 persons would be at the family's expense.
- The following are considered "immediate family":
  - o Parent, step parent
  - o Legal guardian
  - Minor child, minor step-child (up to 21 years of age if still claimed as a dependent)
  - o Sibling, step sibling
  - o Spouse
  - O Domestic partner: defined as the intended life partner of an individual or otherwise identified as being related to that individual through intended long term ties of love, affection, responsibility and commitment common to those undertaken in marriages recognized by the State, regardless of whether such relationship is defined by or other wise recognized by any governmental authority.
- Preference may be given to those families who have never attended a conference.
- The Hemophilia Outreach Center has the right to deny or disqualify sponsorship to any individual or family.
- HOC reserves the right to limit or change the number of recipients and the amount of funding for this program at any time.

# **PROCEDURE:**

- \* Applications for this program are available by written or verbal request, year round, at the Hemophilia Outreach Center.
- \* The Hemophilia Outreach Center will promote this program through our newsletter and website, if appropriate.

Applications are sent directly to the Great Lakes Hemophilia Foundation (GLHF), who makes the selection of recipients based on the number of applications sent in. The selection process will be based solely on the information provided in the application.

To be considered, applications must be received by the stated deadline. Applications postmarked after the deadline will not be considered. The GLHF Selection Committee will receive the applications and make selections by an agreed upon date. GLHF will notify winners.

GLHF will notify HOC of winners and mail us copies of the winning applications. HOC will then contact winners to schedule an appointment to make arrangements for travel, lodging and complete conference applications. The HOC will pay directly for the above. All other expenses are the responsibility of the attendee(s). Failure to attend the conference will result in having to reimburse HOC for monies lost as a result of not attending.

HOC has the right to decide the type of transportation (mileage reimbursement, airfare, bus, train etc.) and where the lodging will be. In the event a person chooses a different means of transportation or lodging, reimbursement, up to the lowest amount paid for other attendees, may be made after the event through submission of receipts and an expense reimbursement form. Payment is at the final discretion of the Executive Director.

This is an educational event first and foremost. Attendance at multiple classes and programs at the Conference is expected. It is unacceptable to only attend social events.

Hemophilia Outreach Center staff will also be in attendance at these conferences and will be interacting with attendees as part of the social outreach and education mission of the Center.

Participants will be expected to complete an evaluation/survey following completion of the conference. They may also be expected to provide written or oral presentations to others regarding their experiences and learning at the conference.

Failure to comply with the expectations of this program will result in denial of future program consideration.

The Hemophilia Outreach Center Executive Director and Great Lakes Hemophilia Foundation staff will meet yearly to discuss and amend this program, as necessary.

# The Hemophilia Outreach Center

# Advanced Education In Bleeding Disorders Program

Presented and funded by Hemophilia Outreach Center of Wisconsin, Inc Recipients chosen by the Great Lakes Hemophilia Foundation

Please read the criteria and application carefully. Return this application to: Great Lakes Hemophilia Foundation, Attn: Program Services Committee, 638 N. 18<sup>th</sup>, Suite 104, Milwaukee, WI 53233. Applications must be received in Milwaukee by <u>June 15, 2012</u>.

To be eligible to compete for this program the applicant must:

- Be a person with hemophilia, von Willebrands disease or other related bleeding disorder or
- Be the parent of a minor child (up to 21 years old if still claimed as a dependent) with hemophilia,
   von Willebrands disease or other related bleeding disorder and
- Reside in one of the following counties: Brown, Calumet, Door, Florence, Fond du Lac, Forest, Kewaunee, Langlade, Manitowoc, Marinette, Menominee, Oconto, Oneida, Outagamie, Shawano, Waupaca or Winnebago and
- Have never attended a National Hemophilia Foundation (NHF) or Hemophilia Federation of America (HFA) conference in the past or
- Have not attended one of the past 2 NHF or HFA conferences(2010 or 2011).

All applications will be reviewed by the Program Services Committee of the Great Lakes Hemophilia Foundation (GLHF) but a limited number will be selected based on funding for this program. The selection process will be based solely on the information provided in the application. It is the final decision of GLHF as to the program recipients.

If chosen, the Hemophilia Outreach Center (HOC) will provide funding for travel and lodging for you and up to 3 immediate family members.

The following are considered "immediate family":

- Parent, step-parent
- Legal guardian
- Minor child, minor step-child (up to 21 years old if still claimed as a dependent)
- Sibling, step-sibling
- Spouse
- Domestic partner as defined as the intended life partner of an individual or otherwise identified as being related to that individual through intended long term ties of love, affection, responsibility and commitment common to those undertaken in marriages recognized by the State, regardless of whether such relationship is defined by or otherwise recognized by any governmental authority.

HOC will contact chosen recipients to schedule an appointment to make arrangements for travel, lodging and complete conference applications. The HOC will pay directly for the travel and lodging. All other expenses are the responsibility of the attendee(s).

HOC has the right to decide the type of transportation (mileage reimbursement, airfare, bus, train etc.) and where the lodging will be.

This is an educational event first and foremost. Attendance at multiple classes and programs, by all attendees, including children, is expected. It is unacceptable to only attend social events.

Attendees may not accept trips, meals, incentives or other solicitations from drug or home care companies outside those offered to all conference participants.

Hemophilia Outreach Centre staff will also be in attendance at these conferences and will be interacting with attendees as part of the social outreach and education mission of the Centre.

All participants will be expected to complete an evaluation/survey following completion of the conference. They may also be expected to provide written or oral presentations to others regarding their experiences and learning at the Conference.

Failure to comply with the expectations of this program will result in denial of future program consideration.

Failure to attend the conference will result in having to reimburse HOC for monies lost as a result of not attending.

The HOC has the right to deny or disqualify sponsorship to any individual or family.

HOC reserves the right to limit or change the number of recipients and the amount of funding for this program at any time.

# Narrative

On a separate sheet of paper, please answer the appropriate questions:

<u>New attendees:</u> What has been the impact of living with a bleeding disorder? How will you or your family benefit from attending this conference? How will you bring back what you learned at the conference to the rest of the bleeding disorder community?

<u>Past attendees:</u> How has past attendance at the conference benefited you or your family? How did you share what you learned with the bleeding disorder community? What are you looking to gain from attending another conference?

# Applicant Information

Name:					
Permanent Address:					
Telephone #	····	_ Date of bir	th		_Age
Marital Status (circle on	e) Single	Married	Divorced	Separated	Widowed
Employer					
Occupation					
What type of bleeding d	isorder do you or	your child hav	ve?		
I am requesting program	consideration for	r myself and ti	he following in	nmediate famil	y members:
Name	Relationship	date of	f birth	bleeding di	sorder?
1(Applicant)					
2			··		
3					
4					
Are there any financial i with your application?			<del></del>		Re into considera
Have you ever attended			.oy		
Have you ever attended	a HFA conferenc	e? n Year		es, if so list be ancial Assista	
Location		I Cai	1.111	ianciai Assista	iice Received
			-		
Please list any current o	r past volunteer e	xperiences wit	th the bleeding	disorder comm	nunity and/or any
other groups Activity			Dat	tes	
<del></del>					

# **RELEASE FORM**

I understand that it may be necessary to contact my/my child's healthcare provider to verify

having a bleeding disorder. The contacting person will only request verification of the bleeding disorder diagnosis. I hereby give my permission to contact (fill in physician name or Treatment Center and phone number). Name (Please print): Signature\_\_\_\_\_ Date:\_\_\_\_ The Hemophilia Center would like to promote this educational program. This may be in both general and hemophilia related media including but not necessarily limited to publications, newspapers, online services and/or television. Please Sign Either Paragraph #1 or #2. Paragraph #1 , authorize the Hemophilia Outreach Center (Print Name Legibly) to utilize any information submitted with this application with regard to any HOC sponsored publicity for the Hemophilia Outreach Center Advanced Education in Bleeding Disorders Program. This includes, but is not limited to, my name, where I live, that I have a bleeding disorder or that there is a bleeding disorder in my family and any statements contained in my narrative. I understand I will receive no compensation for use of any of the above information. Name (Please print): Paragraph #2 \_\_\_\_\_, would prefer that the Hemophilia Outreach Center not utilize any of the information provided in my application. I understand that by signing this paragraph it in no way affects my chances of being chosen for this program. Name (Please print): Date:



#### THE HEMOPHILIA OUTREACH CENTER MEMORIAL SCHOLARSHIP

Written:

October 23, 2008

Revised:

June 24, 2010

Effective:

October 23, 2008

Reviewed:

June 24, 2010

# PROGRAM DESCRIPTION;

This scholarship is designed to support young adults living with or affected by a bleeding disorder to obtain secondary education.

# REQUISITES;

- \* Be diagnosed with hemophilia or von Willebrand disease or
- \* Be the child or sibling of a person with hemophilia or von Willebrand disease or
- \* Be a child or sibling of a person with hemophilia or von Willebrand disease who is now deceased and
- \* Be less than 24 years of age and
- \* Reside in one of the following counties: Brown, Calumet, Door, Florence, Fond du Lac, Forest, Kewaunee, Langlade, Manitowoc, Marinette, Menominee, Oconto, Oneida, Outagamie, Shawano, Waupaca or Winnebago and
- \* Enroll full time (12 or more credits per semester) in
  - -an undergraduate course of study at a college or university.
  - -a course of study at a vocational/technical college.
- \* Previous recipients may re-apply.

# POLICY;

The Hemophilia Outreach Center acknowledges the financial impact that a bleeding disorder can have on affected individuals. We support these individuals by providing funding for educational scholarships.

The Hemophilia Outreach Center, to comply with applicable government regulations, does not administer this program.

The Hemophilia Outreach Center staff or HOC Board of Directors are not involved in any way in the selection process of scholarship recipients.

Scholarships Inc. will administer all aspects of this program.

The goal will be to increase the numbers of students who benefit from these scholarships while maintaining the competitive selection process.

The selection process will be based solely on the information provided in the application. It is the final decision of Scholarships Inc. as to the winners of each yearly scholarship. The scholarships will be awarded for the September to June academic year.

Previous scholarship recipients may reapply each year that they continue to meet the requisites. Previous winners are considered at no advantage or disadvantage with other applicants. Can reapply 3<sup>rd</sup> or 4<sup>th</sup> year even if they did not get a scholarship the 2<sup>nd</sup> year. The number of recipients and scholarship values will be based on the qualified applicant pool each year.

Scholarship awards will be mailed directly to the college.

Scholarships will awarded only if all criteria are met.

Scholarship funds are to be returned if the student fails to remain in school for the full semester. Failure to provide requested supporting documentation of semester enrollment/completion will result in loss of the scholarship.

Hemophilia Outreach Center reserves the right to limit the number of scholarships and the amount of funding for this program.

The Hemophilia Outreach Center Executive Director will meet once a year with Scholarships Inc. representative to discuss and amend program as appropriate.

# PROCEDURE;

December: Scholarships Inc. mails cover letter and application to applicable high schools and any individuals requesting applications. Individuals can go to Scholarships Inc.'s website and download an application or Hemophilia Outreach Center's website for the link to Scholarships Inc. to obtain an application. Individuals can also call Scholarships Inc. at 430-1363 to have an application mailed to them.

February 15: Deadline for Guidance Counselors to complete their portions of application (transcripts)

March 1: Deadline for traditional applications to be received by Scholarships Inc.

April 1: Hemophilia Outreach Center gives funding to scholarship program through Scholarships Inc.

May 1: Renewal letter sent out by Hemophilia Outreach Center to previous recipients

June 1: Deadline for renewal applications to be received by Scholarships Inc.

June 1-10: Final selection of all applicants by Scholarships Inc.

June 15: Letters sent out to recipients of scholarships as well as any rejections. This is done by Scholarships Inc.

July 1: Notification of awards banquet by invitation from Scholarships Inc.

August: Scholarships Inc. Lamp of Knowledge Awards Ceremony



The scholarship award that you received from Scholarships, Inc. last year was one that has made you eligible to apply for a renewal award for your second year of college. This award is based upon available monies from the Scholarships, Inc. fund, demonstration of continuing need, an excellent academic record, and evidence of your active participation in college extra-curricular activities. Based on these criteria, the number of recipients and the dollar amount may vary from the first year award.

Applicant must demonstrate financial need by completing a Free Application for Federal Student Aid (FAFSA). A copy of ALL pages of the **Student Aid Report (SAR)** must accompany the application, along with your **personal statement**, **official transcript of grades from the previous academic year**, and your **Financial Aid Offer Letter** from your college/university must be received at Scholarships, Inc. no later than **JULY 2, 2012 by 4:00 pm**.

#### PERSONAL INFORMATION

Name <u>:</u>			D	ate of Birth <u>:</u>	
Last		First	M.I.		
Permanent Home Ad	ddress:		City	State	Zip
Home phone:	Cell:	Your College Em	•		•
•					
	gnificant changes in your				
ther financial awards o	r other circumstances? You	esONoOif yes, please	e explain		
iller ilitariciai awaius o	f Other Circumstances: T	es Ono Oil yes, picasi	explain.	· · · · · · · · · · · · · · · · · · ·	
				·	
EDUCATIONAL INE	ODMATION				
EDUCATIONAL INF	ORMATION				
Name of High School	)l:		Graduatio	n Date:	
Name of College:		······			
	ess:				
	State:				

### PERSONAL STATEMENT

Be sure to include your name and address. Please complete the personal statement; it must be answered in a typewritten format. Handwritten applications will not be processed.

- 1. GOALS Describe your goals for your college work and detail what you hope to accomplish.
- 2. ACTIVITIES Explain your contributions to your college/university of the past year, including honors, offices held, etc. If you were employed, explain your job in terms of responsibility and number of hours worked per week.
- 3. FINANCES If any unusual financial circumstances exist, which you feel are important for the committee to consider, please explain. You must also submit the Student Aid Report through FAFSA. Do not submit the FAFSA application to Scholarships, Inc.



## **AUTHORIZATION**

I certify that all information given on this application is true and complete to the best of my knowledge. I authorize Scholarships, Inc. to access and utilize my FAFSA information for scholarship consideration. I also agree to keep Scholarships, Inc. informed of any other scholarships or aid awards that I may receive. Acceptance of a scholarship constitutes permission for

Scholarships, Inc. to use my name and/or likeness for the future promotion of the organization.

Signature of Student	Date

Your application, transcripts, personal statement, SAR and Financial Aid Offer Letter must be received at Scholarships, Inc. no later than JULY 2, 2012 4:00 pm. Postage due applications will not be processed.

Scholarships, Inc.
Renewal Award Selection Committee
2050 Riverside Dr
Green Bay, WI 54301
920-569-8411



#### HEMOPHILIA OUTREACH CENTER ADULT LEARNER PROGRAM

Written:

November 26, 2003

Revised:

May 13,2006, June 24,2010

Board Approval: May 12, 2008 Effective:

May 13, 2008

Reviewed:

June 24, 2010

#### PROGRAM DESCRIPTION;

The Hemophilia Outreach Center will fund, on a yearly basis, the Adult Learner Program. This program will provide funding for continuing education for qualifying recipients. This program will be administered by Literacy Green Bay.

# REQUISITES;

- \* Be diagnosed with hemophilia or von Willebrand disease or
- \* Be the spouse of a person with hemophilia or von Willebrand disease or
- \* Be the parent of a minor child with hemophilia or von Willebrand disease and
- \* Be 24 years of age or older and
- \* Reside in one of the following counties: Brown, Calumet, Door, Florence, Fond du Lac, Forest, Kewaunee, Langlade, Manitowoc, Marinette, Menominee, Oconto, Oneida, Outagamie, Shawano, Waupaca or Winnebago and
- \* Enroll full time (12 or more credits per semester) or part-time (3 to 11 credits) per semester in:
  - \* Completion of a GED or other high school equivalent
  - \* A course of study through a vocational/technical college
  - \* A course of study through a college or university
- \* Previous recipients may re-apply.

# POLICY;

The Hemophilia Outreach Center acknowledges the financial impact that a bleeding disorder can have on affected individuals. We support these individuals by providing funding for continuing education.

The Hemophilia Outreach Center, to comply with applicable government regulations, does not administer this program.

The Hemophilia Outreach Center staff or HOC Board of Directors are not involved in any way in the selection process of recipients.

Literacy Green Bay will administer all aspects of this program.

The selection process will be based solely on the information provided in the application. It is the final decision of Literacy Green Bay as to the recipients.

A C average or a passing grade must be maintained to continue to apply for funding Funding will be mailed directly to the educational institution.

Funding will be awarded only if all criteria are met.

If the student fails to complete the course work, then funds must be returned to the Hemophilia Outreach Center Adult Learner Program.

Failure to provide requested supporting documentation of semester enrollment would result in loss of funding.

The Hemophilia Outreach Center Executive Director will meet once a year with Literacy Green Bay representatives to discuss and amend this program as appropriate.

# PROGRAM PROCEDURE;

- 1. Complete application. Applications may be obtained by calling Literacy Green Bay at 920-435-2474 or email at lynnmullins@literacygreenbay.org.
- 2. Submit application to Literacy Green Bay.
- 3. Applications must be received at least 6 weeks prior to start of class.
- 4. Upon review of applications by Literacy Green Bay, recipients will be notified of outcome by Literacy Green Bay.
- 5. Grades of completed courses must be submitted to prevent being held liable for return of funding and to receive any further funding.

# HEMOPHILIA OUTREACH CENTER ADULT LEARNER PROGRAM

Presented by Hemophilia Outreach of Wisconsin, Inc in partnership with Literacy Green Bay

Congratulations on your decision to continue your education. Please read the criteria below and complete this application carefully. Return this application to Lynn Mullins, Literacy Green Bay, HOC Adult Learner Program, 424 S. Monroe Ave., Green Bay, WI 54301 Contact Lynn with questions at 920–435-2474 x104 or lynnmullins@literacygreenbay.org.

I am ap	plying for a scholarship for the f	following semester:	☐ Fall 20	☐ Spring 20	
	ILITY REQUIREMENTS: (checond in the light of the light o	hemophilia or von V with hemophilia or	von Willebrand	disease	
B)	☐ I am 24 years of age or olde	er			
C)	I reside in one of the following Kewaunee, Langlade, Manitow Waupaca or Winnebago (circle	oc, Marinette, Mend			
D)	I am enrolling full time (12+ cre completion of a GED or an undergraduate cours a course of study at a v post-graduate studies other: explain	other high school e se of study at a colle ocational/technical o	quivalent ege or university college	•	
APPLI	CANT INFORMATION				
Name.			_ E-mail: _		
Addres	s:				
	Street	C	ity	State	Zıp Code
Teleph	one:	Cell:		_ Date of birth	:
Marital	status (circle one) Single	Married	Divorced	Separa	ted
What ty	pe of bleeding disorder do you	(or does your spous	e or child) have	97	
Who liv	es in your household?				
Employ	/er		Occupation		
Highes	t level of education completed: (circle one)	High School A	ssociate	Bachelors	Masters
Which	college or technical school will y	ou/do you attend?_		<del></del>	
Major,	degree or course of study:				
Name	and e-mail/phone of your adviso	or:			

List the courses you intend to take this semester, their credit value and the cost for each course

Course Title	Credits	Cost for Course	Cost of Books
<del>- ****                                </del>			
<del> </del>			
· · · · · · · · · · · · · · · · · · ·			
Totals			
What is the registration deadline for these cour	~eec?		
-			
Have you registered for these courses? Explain	n:		
Are you enrolled in the school? Explain:			
How do you plan to pay for school?			<del> </del>
What other expenses will you incur to attend so	chool this ser	nester?	
PERSONAL STATEMENT			
n 2 pages or less (attached to this application)	share inform	ation about yourself v	which you would like the
Selection Committee to consider in evaluating criteria in the selection process. Please inc		on. I his statement	IS USED AS ONE OF THE MIAJO
<ul><li>Why the decision to pursue addition</li><li>Why this course of study?</li></ul>	onal education	at this time in your li	fe?
How will going back to school impa	act your life?		
The impact of living with a chronic	disorder.		
RELEASE FORM			
I understand that it may be necessary to contact my	- · ·	·	
Center to verify having a bleeding disorder. The cold diagnosis I hereby give my permission to contact _	(fill in phys	ician name or Treatmen	t Center and phone number)
Name (Please print):			
Signature			Date.

# FORM 990, PART IX-A

# **2011 PROGRAM SERVICE ACCOMPLISHMENTS**

MEDICAL SERVICES: Hemophilia Outreach Center physicians and nurses are experts in the management and treatment of bleeding disorders. Our patients, from infancy to elder, receive the most comprehensive, individualized care available. We know our patients and they have trusted us with their care for over three decades. In 2011, 6156 patient/clinical encounters took place at or through the Hemophilia Outreach Center. The variety of medical encounters offered included receiving comprehensive medical care, coordination of medical care in person or by phone, physical therapy, psychosocial assessment, nutritional evaluation and counseling, dental hygiene assessment, massage therapy, medical treatment/procedures, education, financial advocacy, and/or support services. An additional 202 medical encounters took place by phone during our 24 hour emergency on call coverage.

<u>EDUCATION</u>: We believe that education is vital to making a difference. We provide education to healthcare students and providers, hospitals and emergency rooms, hospice programs, teachers, community members and persons living with a bleeding disorder. Our goals are to improve clinical care and outcomes, increase public awareness and improve the quality of life for persons living with a bleeding disorder. In 2011we focused our educational resources on the following:

- \* Our website continues to be a source of information for the bleeding disorder community. The content remains focused on healthcare, wellness, nutrition, education and outreach.
- \* 7 scholarships were awarded to students for furthering their secondary education; and 3 adults were presented with a scholarship from our Adult Learner Program for pursuing a college degree.
- \* 26 individuals attended a College Prep Night.
- \* 32 individuals attended a Hispanic educational program.
- \* 11 individuals attended a financial wellness program.
- \* 34 individuals attended a Camp informational program.
- \* 62 individuals participated in regular Advocacy Committee meetings, a Madison Day event advocating for our bleeding disorder community to our state politicians and local community meetings regarding health care including the Positive Solutions for Pain group.
- \* 11 individuals attended the National Hemophilia Foundation annual meeting.
- \* 75 individuals and family members participated in the Family Education Weekend which included educational meetings and social networking.

SOCIAL OUTREACH: Our care tradition is built on the foundation that no one is alone. We foster a community of inclusion and fellowship. Our center is open to all without reservation. 671 individuals were a part of this programming which included Community Nights, Movie Night, Mom to Mom's Dinner, Bleeding Disorder Camp, Timber Rattlers Baseball Outing, Annual Picnic, Annual Holiday Event, and Food Basket distribution.

<u>FITNESS</u>: We at the Center acknowledge the importance of fitness and how proper fitness aids in the quality of life with a bleeding disorder. Fitness programs offered at the Center help broaden the knowledge of fitness and allow each individual to attain their own fitness goals. In 2011, the total equaled 40 of participation in the Joints in Motion Swim Class and we do have an on site Fitness Center that patients may use when they wish. We also had a Food and Fitness program to promote both good nutrition and fitness exercises of which 12 participated.