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Form

Department of the Treasury Internal Revenue Services

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 **2011** 

Open to Public Inspection

A	For the 2011 of	alendar year, or tax year beginning , and ending			
	Check if applicable	C Name of organization		D Employ	er identification number
X	Address change	ANDEAN HEALTH AND DEVELOPMENT, INC.			
$\Box$	Name change	Doing Business As		39-	1809174
$\Xi$	•	Number and street (or P O box if mail is not delivered to street address)	Room/suite	E Telepho	ne number
믬	Initial return	1100 DELAPLANE COURT			
	Terminated	City or town, state or country, and ZIP + 4			-
	Amended return	MADISON WI 53715		G Gross rece	pts\$ 2,199,572
$\Box$	Application pending	F Name and address of principal officer	Man In this o a	roup roburn for a	ffiliates? Yes X No
—			H(a) Isthisag	roup return for a	
			H(b) Are all af	filiates included	Yes No
			If "No	," attach a list	(see instructions)
<u> </u>	Tax-exempt status	X 501(c)(3) 501(c) ( ) ◀ (insert no ) 4947(a)(1) or 527	_		
J	Website. > V	WW.ANDEANHEALTH.COM	H(c) Group ex	emption numbe	er 🕨
	Form of organization	X Corporation Trust Association Other ► L Ye	ear of formation $ {f 1} $	997	M State of legal domicile WI
_ <u>_</u> P	art I Si	ımmary			
	1 Briefly de	escribe the organization's mission or most significant activities			
e	PROV	IDING FUNDING FOR PRIMARY HEALTH CARE			
ă					
ern					
Š	2 Check th	is box ▶ ☐ if the organization discontinued its operations or disposed of more than 25	% of its net ass	sets	
ಶ	3 Number	of voting members of the governing body (Part VI, line 1a)		_3	_17
ies	4 Number	of independent voting members of the governing body (Part VI, line 1b)		4	0
Activities & Governance	5 Total nui	nber of individuals employed in calendar year 2011 (Part V, line 2a)		5	2
Act	6 Total nui	nber of volunteers (estimate if necessary)		6	0
-	7a Total uni	related business revenue from Part VIII, column (C), line 12		7a	0
	b Net unre	lated business taxable income from Form 990-T, line 34		7b	0
			Prior Yea		Current Year
e E	1	tions and grants (Part VIII, line 1h)	40:	5,450	2,199,813
Revenue	1	service revenue (Part VIII, line 2g)  RECEIVED		620	0
Ş.		ent income (Part VIII, column (A), lines 3, 4, and 7d)  venue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c and 11e)  enue – add lines 8 through 11 (must equal Part VIII) column (A), line 12)		639	694
	11 Other re	venue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c and 11e)		5,566	-935
	12 Total rev			1,655	2,199,572
	13 Grants a	nd similar amounts paid (Part IX, column (A), lines 1=3)	90	6,275	734,460
	J.	paid to or for members (Part IX, column (A), line 4) OGDEN, UT	10'	0 7	107.020
es	j.	other compensation, employee benefits (Part IX, column (A), lines 5–10)	19	7,899	197,830
penses	j .	onal fundraising fees (Part IX, column (A), line 11e)		0	0
Exp	1	draising expenses (Part IX, column (D), line 25) ▶ 22,280		1 000	01 000
		penses (Part IX, column (A), lines 11a–11d, 11f–24e)	•	1,929	81,890
	1	penses Add lines 13–17 (must equal Part IX, column (A), line 25)		6,103	1,014,180
- 4	19 Revenue	less expenses Subtract line 18 from line 12	- / / Beginning of Cur	4,448	1,185,392 End of Year
Net Assets or	a 20 Total ass	sets (Part X, line 16)		6,829	1,366,162
Assi	21 Total liab	bilities (Part X, line 26)		0,000	434,931
ž,	22 Net asse	ts or fund balances Subtract line 21 from line 20	***	3,171	931,231
		gnature Block		- / - · -	
		репјиту, I declere mat have been med this return, including accompanying schedules and stateme	nts and to the be	est of my kno	wledge and belief it is
		omplities Declaration of preparer (other than officer) is based on all information of which preparer h			1 1
	<b>1</b>	8		- R	123/12
Sig	an 📗 🥫	Signature of officer	· <del></del> -	Date	1 3
He	- 1 .	DAVID GAUS EXECU	CIVE DIF	ECTOR	
	<b>       </b>	Type or print name and title			
	Print/Typ	e preparer's name Preparer's signature	Date	Check	ıf PTIN
Pai	d DAVID	A. TAYLOR	08/10	/12 self-emp	ployed P00003270
Pre	eparer Firm's na	THE CORP C MANY OR THE		irm's EIN	39-2043144
Use	e Only	3333 N MAYFAIR RD STE 203		·	
	Firm's ac	EVALUATION AND ESCOPE		hone no	414-777-0700
Ma		ss this return with the preparer shown above? (see instructions)			X Yes No
-		eduction Act Notice, see the senarate instructions			5 990 (00)

		D DEVELOPMENT, INC. 39-1	L809174	Page <b>2</b>
	Statement of Program Serv			
		s a response to any question in this Pa	<u>t III                                 </u>	
1 Briefly desc	cribe the organization's mission	RIMARY HEALTH CARE		
INOVIDI	ing fonding for fr	ATTENTI MEALITH CARE		
2 Did the org	anization undertake any significant	program services during the year which were no	t listed on the	
prior Form	990 or 990-EZ?			Yes X No
If "Yes," de	scribe these new services on Sche	dule O		
_	anization cease conducting, or mak	e significant changes in how it conducts, any pr	ogram	
services?				Yes X No
	scribe these changes on Schedule			
		ccomplishments for each of its three largest pro-		
		anizations and section 4947(a)(1) trusts are req	-	
grants and	allocations to others, the total expe	nses, and revenue, if any, for each program ser	vice reported	
4 (0 1		71 225	24 460	
4a (Code			34,460 ) (Revenue \$	)
		Y HEALTH CARE SERVICES		
ECUADOR	BENEFITING OVER	50,000 PEOPLE SINCE MAR	CH 2001	
4b (Code	) (Expenses \$	including grants of \$	) (Revenue \$	,
4b (Code	) (Expenses \$	including grants or \$	) (Revenue \$	,
4c (Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	, (=-4	mercanig grante or t	, (	,
4d Other progr	ram services (Describe in Schedule	eO)		
(Expenses			Revenue \$	)
	ram service expenses ▶	971,225		
DAA		•		Form <b>990</b> (2011)

# Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
•	candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
•	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,	H		
•	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors	١Ť		
_	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	<u> </u>		
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
-	complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part	┝┷╢		
•	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted	H		
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"		İ	
	complete Schedule D, Part VI	11a	x	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		x
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			-
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f			T	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	į	X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
			000	

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		<u> </u>
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			••
~~	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			37
24-	employees? If "Yes," complete Schedule J	23		_ <u>X</u> _
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	04-		v
h	through 24d and complete Schedule K. If "No," go to line 25	24a		<u> </u>
b C	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  Did the organization maintain an escrow account other than a refunding escrow at any time during the year	24b		
٠	to defease any tax-exempt bonds?	240		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24c 24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction	<u> 240</u>		
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior	200		
_	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		x
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			_=
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"		ĺ	37
22	complete Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			v
34	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,	_33		<u> </u>
J <b>4</b>	IV, and V, line 1	24		v
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34		$\frac{\mathbf{x}}{\mathbf{x}}$
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the	35a		
•	meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		x
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	330		
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and			
	19? Note. All Form 990 filers are required to complete Schedule O	38	x	
				(2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V						L
	•				Yes	No	)
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	2				
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0				
С	Did the organization comply with backup withholding rules for reportable payments to vendors and						
	reportable gaming (gambling) winnings to prize winners?			1c	X	ļ	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		_				
	Statements, filed for the calendar year ending with or within the year covered by this return	2a	2				
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu			2b	X	ļ	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)					
3a _	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		X	_
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other		ty				
	over, a financial account in a foreign country (such as a bank account, securities account, or other fin account)?	ianciai		4.5		x	,
b	If "Yes," enter the name of the foreign country			_4a		_	-
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial	A 000U	nte				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	Accou	iits	5a		x	
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year.	tion?		5b		X	
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		5c			_
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	ie.		100			_
	organization solicit any contributions that were not tax deductible?			6a		x	
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	ons or					_
	gifts were not tax deductible?			6b			
7	Organizations that may receive deductible contributions under section 170(c).						-
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for	goods					
	and services provided to the payor?	=		7a			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b			
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	ıs					
	required to file Form 8282?			7c		.,,,	
ď	If "Yes," indicate the number of Forms 8282 filed during the year	7d					
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c		?	7e			_
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr			7f			_
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, airplanes	ition file	e a Form 1098-C?	7h			_
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting						
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring						
9	organization, have excess business holdings at any time during the year?  Sponsoring organizations maintaining donor advised funds.			8			
a	Did the organization make any taxable distributions under section 4966?			00			
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9a 9b			-
10	Section 501(c)(7) organizations. Enter			30			-
а	Initiation fees and capital contributions included on Part VIII, line 12	10a					
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b					
11	Section 501(c)(12) organizations. Enter						
а	Gross income from members or shareholders	11a					
b	Gross income from other sources (Do not net amounts due or paid to other sources						
	against amounts due or received from them )	11b					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	10417	,	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			7			
а	Is the organization licensed to issue qualified health plans in more than one state?			13a			_
	Note. See the instructions for additional information the organization must report on Schedule O						
b	Enter the amount of reserves the organization is required to maintain by the states in which						
	the organization is licensed to issue qualified health plans	13b					
С	Enter the amount of reserves on hand	13c					_
14a	Did the organization receive any payments for indoor tanning services during the tax year?	_		14a		X	_
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	90		14b			_

Page **6** Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management No Yes 17 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O 0 Enter the number of voting members included in line 1a, above, who are independent 1b 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X 2 3 Did the organization delegate control over management duties customarily performed by or under the direct X supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 X 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 6 Did the organization have members or stockholders? X 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint X one or more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, X stockholders, or persons other than the governing body? 7b 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body? 8a X X **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at X the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No 10a Did the organization have local chapters, branches, or affiliates? 10a X b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X 12b X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," X describe in Schedule O how this was done 12c 13 Did the organization have a written whistleblower policy? 13 Did the organization have a written document retention and destruction policy? 14 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a X with a taxable entity during the year? b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed 18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply igsqcup Own website igsqcup Another's website igsqcup Upon request 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year 20 State the name, physical address, and telephone number of the person who possesses the books and records of the 1100 DELAPLANE COURT organization > ANDEAN HEALTH & DEVELOPMENT, INC. MADISON WI 53715 414-777-0700

Form 990 (2011	) ANDEAN	HEALTH	AND	DEVELOPMENT,	INC.	39-1809174	Page :
Part VII	Compensati	ion of Offic	ers, Di	irectors, Trustees, I	Key Emp	loyees, Highest Compensa	ted Employees, and
	Independen	t Contracto	ors			-	
	Check if Sch	edule O cor	ntains a	response to any du	estion in	this Part VII	

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the orga (A) Name and Title	(B) Average hours per week (describe	(d bo	o not ( x, unle	Pos check ess pe	C) ilion more rson i	than c s both r/trust	ne an	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation
	hours for related organizations in Schedule O)	Individual trustee or director		Officer				organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
(1) THEODORE M HESBU	RGH CSC	-								
PRESIDENT	0.00	X			l			0	0	C
(2) MICHAEL HEISLER								, ,		
VICE PRESIDE	0.00	X						0	0	C
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										<del></del>
(10)										
(11)										
(12)										
(13)										
(14)		-								

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Form 990 (2011) ANDEAN HEALTH AND DEVELOPMENT, INC. 39-1809174

Pa	rt VII Section A. Officers	, Directors, Tru	stee	s, K	еу Е	mpl	oyee	s, a	nd Highest Compensated	Employees (continued)			
	(A) Name and title	(B) Average hours per week (describe	bo	x, unle	Pos check ess pe	rson ı	than o s both r/truste	an	(D) Reportable compensation from the	(E)  Reportable compensation from related organizations	(F Estim amou oth comper	ated int of er isation	
		hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from organi and re organiz	zation elated	
(15)													
(16)													
(17)													
(18)												<del></del>	
(19)													
(20)													
(21)													
(22)					:								
(23)													
(24)	<del></del>				-								
(25)			-										<del></del>
1b	Sub-total  Total from continuation she	ote to Part VII. 9	l Socti	ion /		<u> </u>		<b>&gt;</b>					
d d	Total (add lines 1b and 1c)	ets to Fait VII, S	ecu	1011 7	`			<u> </u>					
2	Total number of individuals (in reportable compensation from	_			thos	e lis	ted a	bov	e) who received more than	\$100,000 in			
3	Did the organization list any fo	ormer officer, dir	ecto	r, or					oyee, or highest compensa	ated		Yes	No X
4	employee on line 1a? If "Yes," For any individual listed on line organization and related organization	e 1a, is the sum	of re	port	able	com	pens	atio			3		
5	individual  Did any person listed on line 1	la receive or acc	rue (	com	oens	atıor	n fron	n an	ny unrelated organization oi		4		<u>x</u>
Sec	for services rendered to the or ction B. Independent Contract		es,"	com	plete	e Sc	hedu	le J	for such person		5	1	X
1	Complete this table for your fir compensation from the organi	ve highest comp									ar		····-
		(A) I business address								(B) tion of services		(C) ompensa	tion
								_					
								_			_		
				<del></del> -		<del></del>		L					
2	Total number of independent received more than \$100,000	· · · · · · · · · · · · · · · · · · ·	-	-					se listed above) who	00			<u></u>
DAA											Fo	m 990	(2011)

Pa	rt V	III Staten	nent of Reve	nue						
		•					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ts s	12	Federated can	mpaigne	1a				Tevende		312, 313, 01 314
ran	1a		-				-			
ق ق	0	Membership d		1b						
fts		Fundraising ev		1c						
<u>i</u> G	d	Related organ		1d						
Sir	е	Government grants		1e						
atio er (	f	All other contribution								
ğξ		and similar amounts	not included above	1f	2,	199,813				
ont od (	g		ns included in lines 1a-	1f :	\$			:		
<u>5 E</u>	h	Total. Add line	es 1a–1f				2,199,813			
une						Busn Code				
eve	2a									
e R	b									
Program Service Revenue Contributions, Gifts, Grants	С									
Se	d									
ran	е									
rog	f	-	am service reve	nue						
  -	g	Total. Add line	-							
	3		come (including	dıvıder	ids, intere	est,				
	and other similar amounts)					•	694	<del>.</del>		694
	4 Income from investment of tax-exempt bond p				pt bond p	roceeds -				··
	5	Royalties				<u> </u>		,		
			(ı) Real		(ii) F	Personal				
	6a	Gross rents								
	b	Less rental exps				<u>-</u>				
	С	Rental inc or (loss)								
	d	Net rental inco			<del>,</del>	<u> </u>				
	'a	sales of assets	(ı) Securities		(11)	) Other				
		other than inventory								
	þ	Less cost or other					_			
		basıs & sales exps					ŕ			
	С	Gain or (loss)			<u> </u>					
		Net gain or (lo		,		<u> </u>				
<u>o</u>	8a		om fundraising eve	nts						
enne		(not including \$								
ě		of contributions i	reported on line 1c)	)						
Other Reve		See Part IV, line	18	a						
Ě	b	Less direct ex	openses	b						
7			(loss) from fund	r	events	<b>•</b>				· · · · · · · · · · · · · · · · · · ·
	9a		om gaming activitie	es						
		See Part IV, line	19	a						
	b	Less direct ex	cpenses	b						
	С	Net income or	(loss) from gam	ing ac	tivities	<b>&gt;</b>				<u> </u>
	10a	Gross sales of	f inventory, less							
		returns and all	lowances	a						
	b	Less cost of g	goods sold	b						
	С	Net income or	(loss) from sale	s of in	ventory	•				
		Misc	cellaneous Revenue			Busn. Code				
	11a	UNREALIZE	D LOSS ON IN	<b>WEST</b>	ÆNT	<u> </u>	-935			-935
	b									
Ì	С									
		All other rever								······································
		Total. Add line				<b>•</b>	-935	_		
	12	Total revenue	e. See instruction	าร		<b>&gt;</b>	2,199,572	0	0	-241

# Form 990 (2011) ANDEAN HEALTH AND DEVELOPMENT, INC. 39-1809174

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	ired to complete columns (B), (C), and (D)	to any market and the Dort	IV.		
_	Check if Schedule O contains a response	(A)	(B)	(C)	(D)
	o not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service	Management and	Fundraising
<del></del> 1	Grants and other assistance to governments and		expenses	general expenses	expenses
•	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
_	the U S See Part IV, line 22			į	
3	Grants and other assistance to governments,				•••••••••••••••••
•	organizations, and individuals outside the			•	
	U S See Part IV, lines 15 and 16	734,460	734,460	Į.	
4	Benefits paid to or for members	101/100	731/100		
5	Compensation of current officers, directors,				······································
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	155,816	135,816	10,000	10,000
8	Pension plan accruals and contributions (include				- 1 - 3 -
	section 401(k) and 403(b) employer contributions)	25,000	20,000	2,500	2,500
9	Other employee benefits	5,135	4,475	330	330
10	Payroll taxes	11,879	10,355	762	762
11	Fees for services (non-employees)				-
а	Management				
t	Legal				
C	Accounting				
C	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
ç	Other				
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy				·
17	Travel	15,917	15,917		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	7,605	7,605		
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,229	1,229		
23	Insurance	1,083		1,083	
24	Other expenses Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)	20 005	20 005		
a	OUTSIDE SERVICES	29,895	29,895		0 (00
b	PRINTING & PUBLICATIONS	8,882	194		8,688
C	CONTRACT LABOR BANK CHARGES	5,902	5,902		
d	F	3,180	3,180	6 000	
	All other expenses	8,197 1,014,180	2,197	6,000	22 222
25 26	Total functional expenses. Add lines 1 through 24e  Joint costs. Complete this line only if the	1,014,180	971,225	20,675	22,280
20	organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation Check here ►				
DAA	Tollowing GOT 30-2 (MGC 330-120)				Form <b>990</b> (2011)

_Pa	rt X	Balance Sheet						
		· •				(A) Beginning of year		(B) End of year
	1	Cash—non-interest bearing				410,796	1	267,897
	2	Savings and temporary cash investments					2	
	3	Pledges and grants receivable, net					3	1,055,323
	4	Accounts receivable, net					4	
	5	Receivables from current and former officers, directors, t	trustees, k	key				
		employees, and highest compensated employees. Comp	olete Part	II of				
		Schedule L					5	
	6	Receivables from other disqualified persons (as defined	under sec	ction				
1		4958(f)(1)), persons described in section 4958(c)(3)(B), a	and contri	buting				
		employers and sponsoring organizations of section 501(o	c)(9) volur	ntary				
ts		employees' beneficiary organizations (see instructions)					6	
Assets	7	Notes and loans receivable, net			{	, , , ,	7	
۲	8	Inventories for sale or use					8	
	9	Prepaid expenses and deferred charges			Į.		9	9,499
	10a	Land, buildings, and equipment cost or						
		other basis Complete Part VI of Schedule D	10a		9,153			
	b	Less accumulated depreciation	10b		6,375	4,997	10c	2,778
	11	Investments—publicly traded securities				31,036	11	30,665
	12	Investments—other securities See Part IV, line 11					12	
	13	Investments—program-related See Part IV, line 11					13	
	14	Intangible assets			14			
	15	Other assets See Part IV, line 11			15			
_	16	Total assets. Add lines 1 through 15 (must equal line 34	<b>!</b> )			446,829	16	1,366,162
	17	Accounts payable and accrued expenses			1		17	30,534
	18	Grants payable			18			
ŀ	19	Deferred revenue			19			
	20	Tax-exempt bond liabilities					20	
	21	Escrow or custodial account liability Complete Part IV of	f Schedule	e D			21	
es	22	Payables to current and former officers, directors, trustee	es, key					
1		employees, highest compensated employees, and disqu	alified per	rsons				
Liabilities		Complete Part II of Schedule L			-		22	
-	23	Secured mortgages and notes payable to unrelated third	parties				23	
	24	Unsecured notes and loans payable to unrelated third pa	irties		-	700,000	24	400,000
	25	Other liabilities (including federal income tax, payables to	related t	third				
		parties, and other liabilities not included on lines 17-24)	Complete	Part X				4 000
		of Schedule D			1.	T00 000	25	4,397
	26	Total liabilities. Add lines 17 through 25	1 .			700,000	26	434,931
رم ا		Organizations that follow SFAS 117, check here ▶ X	and co	mplete				
2		lines 27 through 29, and lines 33 and 34.				050 171		001 001
lar	27	Unrestricted net assets				-253,171	27	931,231
8	28	Temporarily restricted net assets					28	
Ĕ	29	Permanently restricted net assets	. —	_	-		29	
٤		Organizations that do not follow SFAS 117, check he	re 🏲 🔛	and				
Net Assets or Fund Balances		complete lines 30 through 34.	ŀ					
Se			-		30			
اێ	31	Paid-in or capital surplus, or land, building, or equipment			-	·	31	
	32	Retained earnings, endowment, accumulated income, or	r other fun	nas		050 171	32	021 021
	33	Total net assets or fund balances				-253,171 446,820	33	931,231
	34	Total liabilities and net assets/fund balances				446,829	34	1,366,162

Form **990** (2011)

orn	1990 (2011) ANDEAN HEALTH AND DEVELOPMENT, INC. 39-1809174			Pa	ge <b>12</b>				
Pa	art XI Reconciliation of Net Assets								
_	Check if Schedule O contains a response to any question in this Part XI								
	•								
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,1						
2	Total expenses (must equal Part IX, column (A), line 25)								
3	3 Revenue less expenses Subtract line 2 from line 1								
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		53,	<u>171</u>				
5	Other changes in net assets or fund balances (explain in Schedule O)	5			990				
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,	'							
	column (B))	6	9:	31,	<u>231</u>				
Pa	rt XII Financial Statements and Reporting								
	Check if Schedule O contains a response to any question in this Part XII				X				
	, , , , , , , , , , , ,			Yes	No				
1	Accounting method used to prepare the Form 990 Cash X Accrual Other				ĺ				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				Í				
	Schedule O								
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X				
þ	Were the organization's financial statements audited by an independent accountant?		2b	X					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				1				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	X	<u> </u>				
	If the organization changed either its oversight process or selection process during the tax year, explain in				1				
	Schedule O				İ				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were								
	issued on a separate basis, consolidated basis, or both.								
	Separate basis Consolidated basis Both consolidated and separate basis								
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				ĺ				
	the Single Audit Act and OMB Circular A-133?		3a		X				
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the								
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		L				
			Fori	ո 990	(2011)				

## SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service **Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization

Part I

ANDEAN HEALTH AND DEVELOPMENT, INC.

Employer identification number 39-1809174

The o	orgai	nization is not	a private foundation because	se it is (For lines 1 through 11,	check only	y one box	)				
1		A church, con	nvention of churches, or ass	ociation of churches described	ın section	170(b)(	I)(A)(i).				
2		A school des	cribed in section 170(b)(1)(	A)(ii). (Attach Schedule E)							
3	$\Box$	A hospital or	a cooperative hospital servi	ce organization described in <mark>s</mark> e	ction 170	(b)(1)(A)(	iii).				
4				d in conjunction with a hospital				)(1)(A)(i	ii). Ente	r the h	ospital's name,
	_	city, and state									•
5		An organizati	on operated for the benefit	of a college or university owned	l or operat	ed by a q	overnme	ental unit	t descri	bed in	
	_	=	b)(1)(A)(iv). (Complete Part	•	•						
6				overnmental unit described in s	section 17	70(b)(1)(A	)(v).				
7	П			substantial part of its support fi				from the	genera	l public	<b>:</b>
		_	section 170(b)(1)(A)(vi). (C		J				3		
8				170(b)(1)(A)(vi). (Complete Par	<del>1</del> 11 \						
	X	•		1) more than 33 1/3% of its sup		contributi	ons me	mbershi	n fees	and arc	220
•		•	• ,	npt functions—subject to certai	•					•	
		•		nd unrelated business taxable i	•	•	•				
			•	0, 1975 See section 509(a)(2)	•			,	usines.		
10			•	exclusively to test for public saf			•				
11	$\vdash$	•	•	exclusively for the benefit of, to	•				out the		
• •	Ш	•	•	ed organizations described in s	•			•			•
		-	, , , , ,	he type of supporting organizat					•	3001101	•
		a Type		c Type III–Function		•	d d	_ ·	e III–Ot	hor	
_	$\Box$			ganization is not controlled direction	, ,						
е	Ш			er than one or more publicly su	•					•	
		or section 50	<del>-</del>	si than one of more publicly sup	oported oi	garrizatioi	is desci	ibeu iii s	ection.	υυυ(α)(	'/
£			` ' '	ermination from the IRS that it is	o a Typa I	Type II	or Typo	III suppe	ndina		
f		-	check this box	ermination from the IRS that it is	saryper,	rype II,	or Type	iii suppe	orting		
_		•		tion appeared any sift or contrib							
g		=		tion accepted any gift or contrib	oution from	i any of tr	ie				
		following per									[]
			•	ontrols, either alone or together	with perso	ons descr	ibea in (	ii) and			Yes No
			w, the governing body of the	•							11g(i)
		•	member of a person describ								11g(iı)
			•	described in (i) or (ii) above?							[11g(in)]
<u>h</u>				he supported organization(s)	1.		1				
(1)		e of supported	(ii) EIN	(iii) Type of organization	[ ' '	organization	, , ,	ou notify rization in	(vı) l organızat	s the	(vii) Amount of
	org	anization		(described on lines 1–9 above or IRC section		sted in your document?		of your	(i) organi		support
				(see instructions))	ļ .		sup	port?	U	3?	
					Yes	No	Yes	No	Yes	No	
(A)											
(B)								Ì	•		
(C)											
(D)											
(E)											
Tota						<u> </u>	<b></b>				
			A! A - A B   - A! A	-4					~		

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Sec	tion A. Public Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)				**************************************		
6	Public support. Subtract line 5 from line 4						
	tion B. Total Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11	Total support. Add lines 7 through 10		<u> </u>	<u> </u>	<u> </u>		
12	Gross receipts from related activities, etc	(see instructions)				12	
13	First five years. If the Form 990 is for the	organization's firs	t, second, third, fo	urth, or fifth tax ye	ar as a section 50	1(c)(3)	_
	organization, check this box and stop her						<b>•</b>
Sec	tion C. Computation of Public Su	ıpport Percen	tage	<u> </u>		····	
14	Public support percentage for 2011 (line 6			nn (f))		14	<u>%</u>
15	Public support percentage from 2010 Sch					15	%_
16a	33 1/3% support test-2011. If the organ				33 1/3% or more, o	check this	. $\Box$
	box and stop here. The organization qual	• •	• •				▶ [_]
b	33 1/3% support test—2010. If the organ				15 is 33 1/3% or m	ore,	
	check this box and stop here. The organic	•		•			▶ [_]
17a	10%-facts-and-circumstances test—201	J		•	•		
	10% or more, and if the organization meet				•		
	Part IV how the organization meets the "fa	icts-and-circumsta	inces" test. The or	ganızatıon qualıfie:	s as a publicly sup	ported	
	organization						▶ [_]
b	10%-facts-and-circumstances test—201						
	15 is 10% or more, and if the organization						
	Explain in Part IV how the organization me	eets the "tacts-and	-circumstances" te	est The organizati	on qualifies as a p	ublicly	<u> </u>
40	supported organization	d	1 40 40 44	NL 47 474 '	and the b		
18	Private foundation. If the organization di	u not check a box	on line 13, 16a, 16	oo, 1/a, or 1/b, ch	eck this box and so	ee	▶ □
	instructions			· · · · · · · · · · · · · · · · · · ·			
					0 - 1		0

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below please complete Part II.)

Sec	ction A. Public Support	quality under the	e tests listed b	elow, please co	impiete rait ii.	)	
	ndar year (or fiscal year beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	626,970	351,268	455,627	405,450	1,539,859	3,379,174
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513			12,968	5,566		18,534
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	626,970	351,268	468,595	411,016	1,539,859	3,397,708
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
<del></del>	line 6)			<u></u>			3,397,708
	ction B. Total Support		I			····	
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	626,970	351,268	468,595	411,016	1,539,859	3,397,708
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources			=-			
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	14,671	9,138	2,473	1,658	694	28,634
С	Add lines 10a and 10b	14,671	9,138	2,473	1,658	694	28,634
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12)	641,641	360,406	471,068	412,674	1,540,553	3,426,342
14	First five years. If the Form 990 is for the		second, third, fou	rth, or fifth tax year	as a section 501	(c)(3)	
<del></del>	organization, check this box and stop here						<u> </u>
	tion C. Computation of Public Su		<del>. •</del>		<u> </u>	1 1"	
15	Public support percentage for 2011 (line 8,		•	1 (f))		15	99.16%
16 Soc	Public support percentage from 2010 Scheetion D. Computation of Investme					16	98.63%
17	Investment income percentage for 2011 (li			solumn (6)	· · · · ·	47	
18	Investment income percentage for 2011 (ii	• • • • • • • • • • • • • • • • • • • •	•	column (1))		17	1%
19a	33 1/3% support tests—2011. If the organ			14 and line 15 ic.	nore than 33 1/20/	18	1 %
·Ja	17 is not more than 33 1/3%, check this bo						<b>▶</b> [X
b	33 1/3% support tests—2010. If the organ						F 21
-	line 18 is not more than 33 1/3%, check th						▶ □
20	Private foundation. If the organization did						<b>&gt;</b>

Schedule A (Form 990 or 990-EZ) 2011 ANDEAN HEALTH AND DEVELOPMENT, INC. 39-1809174

Page 4

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10, Part II, line 17a or 17b, and Part III, line 12. Also complete this part for any additional information. (See instructions).

### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 Open to Public

Inspection Employer identification number Name of the organization 39-1809174 ANDEAN HEALTH AND DEVELOPMENT, INC. Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6 (b) Funds and other accounts (a) Donor advised funds Total number at end of year Aggregate contributions to (during year) 2 Aggregate grants from (during year) 3 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year 2a a Total number of conservation easements 2b b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) Yes No (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 ¢ Assets included in Form 990, Part X

		ALTH AND I						Page	e <b>2</b>
	at III Organizations Maintaining							s (continuea)	
3	Using the organization's acquisition, accessic collection items (check all that apply)					re a signif	icant use of its		
а	Public exhibition	d 🛄	Loan or	exchange pro	grams				
b	Scholarly research	е 🗌	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	llections and explain	n how the	ey further the	organization'	s exempt	purpose in Part		
	XIV								
5	During the year, did the organization solicit of							Пусь П.	\1.
Da	assets to be sold to raise funds rather than to						"Voe" to Form 00		No
Pa					iizalion an	Swered	Tes to Folli 98	ou, Part IV,	
	line 9, or reported an amour								—
та	Is the organization an agent, trustee, custodi	an or other intermed	liary for o	contributions o	or other asset	is not			<b></b> -
	included on Form 990, Part X?							∐ Yes ∐ N	No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	llowing t	able			<del></del>		-
								Amount	_
С	Beginning balance						1c		_
d	Additions during the year						1d		_
е	Distributions during the year						1e		_
f	Ending balance						1f		_
2a	Did the organization include an amount on Fe	orm 990, Part X, line	21?					Yes N	No
b	If "Yes," explain the arrangement in Part XIV								
Pa	ert V Endowment Funds. Comp	lete if the organi	zation	answered "	Yes" to Fo	rm 990,	Part IV, line 10		
		(a) Current year	(1	o) Prior year	(c) Two yea	ars back	(d) Three years back	(e) Four years back	k
1a	Beginning of year balance								
	Contributions			•					
	Net investment earnings, gains, and								
Ū	losses				1				
A	Grants or scholarships		<del> </del>		-				
	·		<u> </u>	-					
е	Other expenditures for facilities and				1				
	programs								
	Administrative expenses		<del> </del>		<del>                                     </del>			_ <u></u>	
g	End of year balance		L						
2	Provide the estimated percentage of the curr	=	e (line 1	g, column (a))	held as				
	Board designated or quasi-endowment ▶	%							
	Permanent endowment ► %								
C	Temporarily restricted endowment ▶	%							
	The percentages in lines 2a, 2b, and 2c shou	ıld equal 100%							
3a	Are there endowment funds not in the posses	ssion of the organiza	ation tha	t are held and	administered	d for the			
	organization by							Yes N	No.
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(ii)	
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	on Sched	dule R?				3b	
4	Describe in Part XIV the intended uses of the								
Pa	art VI Land, Buildings, and Equi				e 10				
	Description of property	(a) Cost or other		(b) Cost or o		(c)	Accumulated	(d) Book value	
		(investment)		(oth	er)	de	epreciation		
12	Land							···	_
	Buildings		<u> </u>				***************************************		_
	Leasehold improvements								
d	_				9,153	-	6,375	2,77	78
	Other				5,200				_
	1. Add lines 1a through 1e (Column (d) must e	aual Form 990 Par	t X colu	mn (R) line 1	n(c) )		•	2,77	78
Jua		Adam Com 220, Fal	. A, colu	10/, 1110 11	-(-),				

 $\triangleright$ 

4,397

Total. (Column (b) must equal Form 990, Part X, coi (B) line 25)

<sup>2.</sup> FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740)

	dule D (Form 990) 2011 ANDEAN HEALTH AND DEVELOPMEN			Page <b>4</b>
•••••	at XI Reconciliation of Change in Net Assets from Form 990	to Audited Financial Staten	nents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1	2,199,572
2	Total expenses (Form 990, Part IX, column (A), line 25)		2	1,014,180
3	Excess or (deficit) for the year Subtract line 2 from line 1		3	1,185,392
4	Net unrealized gains (losses) on investments		4	
5	Donated services and use of facilities		5	
6	Investment expenses		6	
7	Prior period adjustments		7	
8	Other (Describe in Part XIV )		8	-990
9	Total adjustments (net) Add lines 4 through 8		9	-990
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and		10	1,184,402
Pa	at XII Reconciliation of Revenue per Audited Financial Staten	nents With Revenue per Re	turn	
1	Total revenue, gains, and other support per audited financial statements		1	2,199,572
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
а	Net unrealized gains on investments	2a		
b	Donated services and use of facilities	2b	]	
С	Recoveries of prior year grants	2c	]	
d	Other (Describe in Part XIV)	2d	]	
е	Add lines 2a through 2d		2e	<u> —</u>
3	Subtract line 2e from line 1		3	2,199,572
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIV.)	4b		
С	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	2,199,572
Pa	rt XIII Reconciliation of Expenses per Audited Financial State	ments With Expenses per	Retur	n
1	Total expenses and losses per audited financial statements		1	1,015,170
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b	]	
С	Other losses	2c		
d	Other (Describe in Part XIV)	2d 990		
	Add lines 2a through 2d		2e	990
3	Subtract line 2e from line 1		3	1,014,180
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1		•
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
	Other (Describe in Part XIV)	4b	1	
	Add lines 4a and 4b		4c	
	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)		5	1,014,180
	at XIV Supplemental Information			, ,
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III	lines 1a and 4. Part IV. lines 1b ar	nd 2b:	
	V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d			e
	additional information		•	
-	ART XI, LINE 8 - RECONCILIATION OF CHANGES	S - OTHER		
			_	
B	OOK / TAX DEPRECIATION DIFFERENCE	\$	ř	-990
P	ART XIII, LINE 2D - EXPENSE AMOUNTS INCLUI	DED IN FINANCIALS	– c	THER
P	OOK / TAX DEPRECIATION DIFFERENCE	•	}	990
1.0	OOK / IAA DELIECTATION DIFFERENCE	•	7	330

Schedule D (Form 990) 2011 ANDEAN HEALTH AND DEVELOPMENT, INC. 39-1809174

Part XIV Supplemental Information (continued)

Page 5

# SCHEDULE F (Form 990)

Name of the organization

Part I

Department of the Treasury Internal Revenue Service

# **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

Employer identification number

2011
Open to Public Inspection

ANDEAN	HEALTH A	AND DEVELOPMEN	T, INC.	39-1809174	
General Information	n on Activitie	es Outside the United	States. Complete	if the organization answered "Y	es" to

Form 990, Part IV, line 14b For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the Yes No grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States 3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed) (d) Activities conducted in (a) Region (b) Number of (c) Number of (e) If activity listed in (d) is (f) Total offices in the employees agents region (by type) (e.g., a program service. expenditures for describe specific type of region and independent fundraising, program services, and investments contractors investments, service(s) in region ın region ın region grants to recipients located in the region) \_(1) (2) (3) (4) (5) (6) (7) (8) (9) <u>(10)</u> (11)(12)(13)(14)(15)(16)(17)3a Sub-total **b** Total from continuation sheets to Part I c Totals (add lines 3a and 3b)

39-1809174 INC. ANDEAN HEALTH AND DEVELOPMENT, Schedule F (Form 990) 2011 Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990,

Page 2

(i) Method of valuation (book, FMV, appraisal, other) EMV (h) Description of non-cash assistance Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 Part II can be duplicated if additional space is needed (g) Amount of non-cash assistance BANK TRANSFERS (f) Manner of disbursement cash 734,460 (e) Amount of cash grant HOSPITAL OPERATIONS (d) Purpose of (c) Region (b) IRS code section and EIN (if applicable) (a) Name of organization (10) Ð 3 3 **9** 9 9 8 五 9 9

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ~

Enter total number of other organizations or entities

(32)

(13)

(4)

(15)

116

Schedule F (Form 990) 2011

for Form 5713)

"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions

Schedule F (Form 990) 2011

X No

#### Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions)

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

• Attach to Form 990 or 990-EZ.

2011 Open to Public Inspection

OMB No 1545-0047

ANDEAN HEALTH AND DEVELOPMENT, INC.

Employer identification number 39–1809174

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 BOARD MEMBERS RECEIVE A COPY OF THE FORM 990 FOR REVIEW PRIOR TO MAILING.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

ALL OFFICERS, DIRECTORS AND EMPLOYEES ARE INFORMED OF THE ORGANIZATIONS

CONFLICT OF INTEREST POLICY AND ARE INSTRUCTED TO NOTIFY THE BOARD OF

DIRECTORS IF THEY HAVE ANY CONCERNS. THE BOARD OF DIRECTORS REVIEWS AND

MONITORS ANY CONCERNS RELATED TO CONFLICT OR INTERESTS.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

MEMBERS OF THE BOARD OF DIRECTORS ANNUALLY REVIEW THE COMPENSATION FOR THE

EXECUTIVE DIRECTOR AND BASED UPON PRIOR SALARIES AND ANTICIPATED REVENUE

THE BOARD MEMBERS OFFER THE EXECUTIVE DIRECTOR A COMPENSATION PACKAGE.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION

ALL FINANCIAL RECORDS ARE MAINTAINED BY THE TREASURER AND ARE AVAILABLE FOR

PUBLIC INSPECTION UPON REQUEST.

FORM 990, PART XII, LINE 1 - CHANGE IN ACCOUNTING METHOD EXPLANATION SEE ATTACHED FORM 3115

Form **4562** 

**Depreciation and Amortization** 

(Including Information on Listed Property)

► Attach to your tax return.

**2011** 

ment. 17

Department of the Treasury Internal Revenue Service Name(s) shown on return

ANDEAN HEALTH AND DEVELOPMENT, INC.

► See separate instructions.

Identifying number

39-1809174

I	ess or activity to which this form relates NDIRECT DEPRECIAT			•					
P	art I Election To Exper					-			
	Note: If you have a		<u>y, complete Par</u>	t V before you c	ompl	ete Part	1.		
1	Maximum amount (see instruction	•						1	500,000
2	Total cost of section 179 property		•					2	0.000.000
3	Threshold cost of section 179 pro							3	2,000,000
4	Reduction in limitation Subtract li							4	
5	Dollar limitation for tax year Subtract limitation		or less, enter -0- If ma T					5	
6	(a) Description	n or property		(b) Cost (business use or	nly)	(c)	Elected cost		
_					-				
7	Listed property Enter the amount				7	<u></u>			
8	Total elected cost of section 179 p	• •	, , ,	es 6 and 7				8	
9	Tentative deduction Enter the sm							9	
10 11	Carryover of disallowed deduction	-		- 46 > 1	<b>-</b> /		,	10	
12	Business income limitation Enter				o (see	instruction	18)	11	
13	Section 179 expense deduction A Carryover of disallowed deduction				13	Ι΄		12	
	: Do not use Part II or Part III below				13	l			<u>[</u>
	art II Special Depreciat				at inc	luda liete	nrone	rty )	(See instructions)
14	Special depreciation allowance for					iuue iiste	<u>a prope</u>	rty.j	(See Instructions)
• •	during the tax year (see instruction		otilei tilali ilsted pic	perty/ placed in ser	VICE			14	
15	Property subject to section 168(f)(	,						15	
16	Other depreciation (including ACR	•						16	836
	art III MACRS Depreciat	<del></del>	ide listed prope	erty ) (See instru	ctions	5)		-10	
			Secti		000011	<i>-</i>			
17	MACRS deductions for assets pla	ced in service in tax	vears beginning be	fore 2011				17	393
18	If you are electing to group any assets placed				here 🕨				
		ssets Placed in Se				eral Depre	ciation S	ystem	1
	(a) Classification of property	(b) Month and year placed in service	(c) Basis for depred (business/investment only–see instruction	use	(e) (	Convention	(f) Metho	od	(g) Depreciation deduction
19a	3-year property								
b	5-year property							_	
С	7-year property								
d	10-year property					·			
е	15-year property	Ì							
f	20-year property					Ī			
g	25-year property			25 yrs			S/L		
h	Residential rental			27 5 yrs		ММ	S/L		
	property			27 5 yrs		ММ	S/L		
i	Nonresidential real			39 yrs		MM	S/L		
	property					MM	S/L		
	Section C—As	sets Placed in Serv	ice During 2011 T	ax Year Using the	Altern	ative Dep	reciation	Syste	m
20a	Class life	1					S/L		
b	12-year			12 yrs			S/L		
_	40-year	<u> </u>		40 yrs		ММ	S/L	_	
Pa	art IV Summary (See ins	tructions)							
21	Listed property Enter amount from	n line 28						21	
22	Total. Add amounts from line 12,	lines 14 through 17,	lines 19 and 20 in o	column (g), and line	21 Er	nter here			
	and on the appropriate lines of you	-	-		S			22	1,229
23	For assets shown above and place	=	he current year, en	ter the					
	portion of the basis attributable to	section 263A costs			23	}			

# Application for Change in Accounting Method

	ent of the Treasury Revenue Service					
	f filer (name of parent corporation if a consolic	dated group) (see instructions)	identification number (s			
ANDE	AN HEALTH AND DEVELOPMEN	T, INC	B	39-1809174	>	
			Principal business activity	y code number (see instruction	isj	
Number	r, street, and room or suite no If a P O box, s	ee the instructions	Tax year of change begin	is (MM/DD/YYYY) 01/0	1/2011	_
	DELAPLANE CT		Tax year of change ends	(MM/DD/YYYY) 12/31	1/2011	
=	own, state, and ZIP code		Name of contact person	(see instructions)		
	SON, WI 53715 if applicant(s) (if different than filer) and identifi	insteen sumber(s) (see instructions)	DAVID GAUS	Contact person's telepho	one number	_
IVAIII O	n applicant(s) (ii unierent triair mer) and identin	ication number(s) (see instructions)		619-788-683		
If the	applicant is a member of a consolid	ated group, check this box .		- <del></del>	<u> </u>	-
	n 2848, Power of Attorney and Dec	claration of Representative, is atta	ached (see instructions fo	r when Form 2848 is		
	ed), check this box					
	k the box to indicate the type of a	<del></del>		te box to indicate the t		
_	dividual prporation	Cooperative (Sec. 1381) Partnership	(see instructions)	d change being reques	steu.	
_	ontrolled foreign corporation	S corporation	Depreciation or Am	nortization		
	ec. 957)	Insurance co. (Sec. 816(a))		and/or Financial Activit	ies of	
10	/50 corporation (Sec. 904(d)(2)(E))	☐ Insurance co. (Sec. 831)	Financial Institution	าร		
	ualified personal service	Other (specify) ►	☐ Other (specify) ►			
	rporation (Sec. 448(d)(2)) empt organization. Enter Code sect	tion N = 504/-1/21				
	on. To be eligible for approval of the reque	· · · · · · · · · · · · · · · · · · ·	he taynayer must provide all in	oformation that is relevant to	the taynaw	_
	ne taxpayer's requested change in method (					,
well as	any other information that is not spec	cifically requested.	·		,,	
	taxpayer must attach all applicable		sted throughout this form	1.		
Part					T:- T:-	_
1	Enter the applicable designated autoonly one designated automatic according				Yes No	1
	IRS If the requested change has no	designated automatic accounting n	nethod change number, che	eck "Other," and provide	<b>探测</b> 。	
	both a description of the change and	citation of the IRS guidance provid	ling the automatic change.	See instructions		j
	➤ (a) Change No123	(b) Other ☐ Description ► _				
2	Do any of the scope limitations d			tomatic consent to be		_
Note	unavailable for the applicant's requ Complete Part II below and then Pa				1. 1. 3.	<u>.</u>
Part			agri E or una form (il appli		Yes No	
3	Did or will the applicant cease to		ess to which the request	ed change relates, or	1	<u>_</u>
	terminate its existence, in the tax y	year of change (see instructions)?			-	
	If "Yes," the applicant is not eligible	le to make the change under auto	matic change request pro	ocedures.	7	3
4a	Does the applicant (or any present				مناسبة المناسبة	1
	applicable tax year(s)) have any Fe If "No," go to line 5.	ederal income tax return(s) under	examination (see instructi	ons)?	w 3 3 3	ر ز دو
ь	Is the method of accounting the a	policinat is requesting to change	an issue (with respect to	oither the applicant or	17 May 114 1	,
D	any present or former consolidate					
	either (i) under consideration or (ii)				America State	<b>کند.</b>
		Signature (see instru	ictions)	<del> </del>		_
Under p	penalties of perjury, I declare that I have exam lication contains all the relevant facts relating	nned this application, including accompant to the application, and it is true, correct.	ying schedules and statements, and complete Declaration of pr	and to the best of my knowle	dge and beli	ef, all
informa	tion of which preparer has any knowledge Filer			than filer/applicant)		
	riiei		rreparer (other	man mer/applicant)		
	Signature and date		Signature of individual pro	eparing the application and o	date	_
	Name and title (print or ty	rpe)	Name of individual prepar	ing the application (print or t	ype)	_
	, , , , , ,		· ,	<u>-</u>		
			Name of firm pro	eparing the application		

-		-	
-orm	3115	(Rev	12-2009)

Part	I Information For All Requ	ests (continue	ed)		Yes	No		
•					2 44.5	37. 3		
4c		er consolidated	group in which the applicar	ue pending (with respect to either the it was a member during the applicable		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
d		thod of account	ing being filed under the p	procedures requiring that the operating				
	If "Yes," attach the consent state	ement from the d	irector.		المستعلقة	لتشنيا		
е			period and attach the requ	day or 120-day window period? urred statement (see instructions).	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	14. 1 n3		
f	If you answered "Yes" to line 4a, year(s) under examination.			ne examining agent and the tax		. :		
	Name ▶	т	elephone number 🕨	Tax year(s) ►	34.	<u>, '                                   </u>		
g	Has a copy of this Form 3115 be	en provided to th	ne examining agent identific	ed on line 4f?		L		
5a	Does the applicant (or any prese applicable tax year(s)) have any F If "Yes," enter the name of the (c	Federal income to			1 -03	but in		
	telephone number, and the tax y	ear(s) before App	eals and/or a Federal cour	t.	4	10		
	Name ►	Te	elephone number 🕨	Tax year(s) ▶		. 1		
b	Has a copy of this Form 3115 b on line 5a?	een provided to	the Appeals officer and/or	counsel for the government identified				
С	a Federal court (for either the apmember for the tax year(s) the ap	plicant or any pr	esent or former consolidate	under consideration by Appeals and/or ed group in which the applicant was a				
6	If "Yes," attach an explanation.  If the applicant answered "Yes" to line 4a and/or 5a with respect to any present or former consolidated group, attach a statement that provides each parent corporation's (a) name, (b) identification number, (c) address, and (d) tax year(s) during which the applicant was a member that is under examination, before an Appeals office, and/or before a Federal court.							
7	a partnership or an S corporation	on, is it requesting before Appeals	g a change from a metho , or before a Federal court	g a limited liability company) treated as d of accounting that is an issue under , with respect to a Federal income tax	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	If "Yes," the applicant is not elig	gible to make the	change.		1.12	p. 1.		
8a		cedure (advance	consent or automatic cor	sent) state that the applicant does not	N. S. S.	ا آن آن معامد		
b	If "Yes," attach an explanation.					15		
9a		ing advance cor		le (under either an automatic change of accounting within the past 5 years	が代にだ			
b	If "Yes," for each trade or busi (including the tax year of change			sted change in method of accounting consent.		を と		
С				Agreement granting a change was not a the requested year of change, attach				
10a	Does the applicant, its predec concurrently filed request) for a p			pending any request (including any counting, or technical advice?				
	type of request (private letter rule in the request(s).	ng, change in me	ethod of accounting, or tec	taxpayer, identification number(s), the hnical advice), and the specific issue(s)		F		
11	Is the applicant requesting to cha If "Yes," check the appropriate accounting. Also, complete Sche	boxes below	to indicate the applicant's	s present and proposed methods of				
	Present method:	🔀 Cash	☐ Accrual	☐ Hybrid (attach description)	12 44 2 44	**************************************		
	Proposed method:	☐ Cash		☐ Hybrid (attach description)				

Form 31	15 (Rev	12-2009)					Page 3	
Par	11:	Information For	All Reques	ts (continued)			Yes No	
12 a	comp The it The a	unting and also cha lete description for em(s) being change pplicant's present n	anging to a somethic ed.  nethod for the	pecial method of action of	ccounting for one	or (ii) is changing its overall method of e or more items, attach a detailed and		
c d				the item(s) being cha d of accounting (cas		ond).		
13	activit 1.446 provid overa accou	ty code for each. If -1(d), describe. wh ded by each trade o Il method of accour unting method as pa	f the applicar nether each or business a nting for each art of this app	nt has more than or trade or business in and any other types on trade or business; dication or a separat	ne trade or busings accounted for of activities engage and which trade of application.	usiness(es), and the principal business ess as defined in Regulations section separately; the goods and services ged in that generate gross income; the or business is requesting to change its		
14	For in	ne proposed methor surance companies ," attach an explana	s, see the inst		applicant's books	and records and financial statements?	V	
15a	reorganization, merger, or liquidation) during the proposed tax year of change determined without regard to any potential closing of the year under section 381(b)(1)?							
	the m distrib the ch	nethods of accounti oution or transfer a mange(s) requested	ing used by t nd the metho in this applica	the parties to the se od(s) that would be ation.	ection 381(a) trans required by section	saction immediately before the date of on 381(c)(4) or (c)(5) absent consent to		
16 17	Does the applicant request a conference with the IRS National Office if the IRS proposes an adverse response?  If the applicant is changing to either the overall cash method, an overall accrual method, or is changing its method of accounting for any property subject to section 263A, any long-term contract subject to section 460, or inventories subject to section 474, enter the applicant's gross receipts for the 3 tax years preceding the tax year of change.							
	1st pre-	ceding ided mo	yr 2010	2nd preceding year ended. mo	yr 2009	3rd preceding year ended mo yr		
B	<b>3</b>	Information For	411,655		468,310	\$ 341,382	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Pari 18			· -	consent Request	wonus procedure	e, revenue ruling, notice, regulation, or	Yes No	
10	other	published guidance	e as an auton	natic change request	?	ng its request under advance consent		
19	Attacl detail situat (statu discu	h a full explanation ed and complete di ion and that demortes, regulations, pu ssion of the contrar	description of nstrates that to oblished ruling y authorities	the facts that explicate the applicant is authors, court cases, etc.) or a statement that r	ains how the law orized to use the supporting the parting contrary author			
20				d to the proposed ch		ctions).		
21 22	If the	applicant is a me plidated group use t	ember of a dath	reasons for the prop consolidated group method of accounti	for the year of	change, do all other members of the eing changed?		
23a		o," attach an explana		ed to this application	lege instructions	.ı ► \$		
23a b						tion or certification (see instructions).		
Parl	IV	Section 481(a)	Adjustment				Yes No	
24	impler		nange in metho	d of accounting on a c		published guidance require the applicant to than a section 481(a) adjustment?		
25	incom used comp	ne. ► \$to determine the putation for each co	659,954 A section 481 omponent. If	ttach a summary of t (a) adjustment. If it more than one app	the computation and its based on molicant is applying	s an increase (+) or a decrease (-) in and an explanation of the methodology fore than one component, show the g for the method change on the same less activity code (see instructions), and		

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Par			Yes No
26	If the section 481(a) adjustment is an increase to income of less than \$25,000, does the applicant elect to entire amount of the adjustment into account in the year of change?		経験ない
27	Is any part of the section 481(a) adjustment attributable to transactions between members of an affiliated consolidated group, a controlled group, or other related parties?		THE SALE
Sche	dule A-Change in Overall Method of Accounting (If Schedule A applies, Part I below must be	complet	
Pai	t I Change in Overall Method (see instructions)		
1	Enter the following amounts as of the close of the tax year preceding the year of change. If none, state "No statement providing a breakdown of the amounts entered on lines 1a through 1g.	ne." Alsc	o, attach a
		Ar	nount
а	Income accrued but not received (such as accounts receivable)	\$	676,699
b	Income received or reported before it was earned (such as advanced payments). Attach a description of the income and the legal basis for the proposed method		0
С	Expenses accrued but not paid (such as accounts payable)		16,745
d	Prepaid expenses previously deducted		0
е	Supplies on hand previously deducted and/or not previously reported		C
f	Inventory on hand previously deducted and/or not previously reported. Complete Schedule D, Part II .		0
g	Other amounts (specify). Attach a description of the item and the legal basis for its inclusion in the calculation of the section 481(a) adjustment. ►		0
h	Net section 481(a) adjustment (Combine lines 1a–1g.) Indicate whether the adjustment is an increase (+) or decrease (-) in income. Also enter the net amount of this section 481(a) adjustment amount on Part IV, line 25	\$	659,954
2	Is the applicant also requesting the recurring item exception under section 461(h)(3)?	☐ Yes	☑ No
3	Attach copies of the profit and loss statement (Schedule F (Form 1040) for farmers) and the balance sheet the close of the tax year preceding the year of change. Also attach a statement specifying the accounting preparing the balance sheet. If books of account are not kept, attach a copy of the business schedules Federal income tax return or other return (e.g., tax-exempt organization returns) for that period. If the amount of the transport of the profit and loss statement and the balance sheet explaining the differences.	method submitte ounts in F	used wher ed with the Part I, lines
Par			
pplic	ants requesting a change to the cash method must attach the following information:		
1	A description of inventory items (items whose production, purchase, or sale is an income-producing factor supplies used in carrying out the business.		
2	An explanation as to whether the applicant is required to use the accrual method under any section of the C	ode or re	egulations.
3che	dule B—Change to the Deferral Method for Advance Payments (see instructions)		
1	If the applicant is requesting to change to the Deferral Method for advance payments described in section	n 5.02 of	Rev. Proc

- 1 If the applicant is requesting to change to the Deferral Method for advance payments described in section 5.02 of Rev. Proc 2004-34, 2004-1 C.B. 991, attach the following information:
  - a A statement explaining how the advance payments meet the definition in section 4.01 of Rev. Proc. 2004-34.
  - b If the applicant is filing under the automatic change procedures of Rev. Proc. 2008-52, the information required by section 8.02(3)(a)-(c) of Rev. Proc. 2004-34.
  - c If the applicant is filing under the advance consent provisions of Rev. Proc. 97-27, the information required by section 8.03(2)(a)-(f) of Rev. Proc. 2004-34.
- If the applicant is requesting to change to the deferral method for advance payments described in Regulations section 1.451-5(b)(1)(ii), attach the following.
- a A statement explaining how the advance payments meet the definition in Regulations section 1.451-5(a)(1).
- **b** A statement explaining what portions of the advance payments, if any, are attributable to services, whether such services are integral to the provisions of goods or items, and whether any portions of the advance payments that are attributable to non-integral services are less than five percent of the total contract prices. See Regulations sections 1.451-5(a)(2)(i) and (3).
- c A statement explaining that the advance payments will be included in income no later than when included in gross receipts for purposes of the applicant's financial reports. See Regulations section 1.451-5(b)(1)(ii).
- d A statement explaining whether the inventoriable goods exception of Regulations section 1.451-5(c) applies and if so, when substantial advance payments will be received under the contracts, and how the exception will limit the deferral of income.

#### Schedule C-Changes Within the LIFO Inventory Method (see instructions)

#### Part I General LIFO Information

Complete this section if the requested change involves changes within the LIFO inventory method. Also, attach a copy of all **Forms 970,** Application To Use LIFO Inventory Method, filed to adopt or expand the use of the LIFO method.

- 1 Attach a description of the applicant's present and proposed LIFO methods and submethods for each of the following items:
- a Valuing inventory (e.g., unit method or dollar-value method).
- b Pooling (e.g., by line or type or class of goods, natural business unit, multiple pools, raw material content, simplified dollar-value method, inventory price index computation (IPIC) pools, vehicle-pool method, etc.).
- c Pricing dollar-value pools (e.g., double-extension, index, link-chain, link-chain index, IPIC method, etc.).
- d Determining the current-year cost of goods in the ending inventory (i.e., most recent acquisitions, earliest acquisitions during the current year, average cost of current-year acquisitions, or other permitted method).
- 2 If any present method or submethod used by the applicant is not the same as indicated on Form(s) 970 filed to adopt or expand the use of the method, attach an explanation.
- 3 If the proposed change is not requested for all the LIFO inventory, attach a statement specifying the inventory to which the change is and is not applicable.
- 4 If the proposed change is not requested for all of the LIFO pools, attach a statement specifying the LIFO pool(s) to which the change is applicable.
- 5 Attach a statement addressing whether the applicant values any of its LIFO inventory on a method other than cost. For example, if the applicant values some of its LIFO inventory at retail and the remainder at cost, identify which inventory items are valued under each method.
- If changing to the IPIC method, attach a completed Form 970.

#### Part | Change in Pooling Inventories

- 1 If the applicant is proposing to change its pooling method or the number of pools, attach a description of the contents of, and state the base year for, each dollar-value pool the applicant presently uses and proposes to use.
- 2 If the applicant is proposing to use natural business unit (NBU) pools or requesting to change the number of NBU pools, attach the following information (to the extent not already provided) in sufficient detail to show that each proposed NBU was determined under Regulations section 1 472-8(b)(1) and (2):
- a A description of the types of products produced by the applicant. If possible, attach a brochure.
- b A description of the types of processes and raw materials used to produce the products in each proposed pool.
- c If all of the products to be included in the proposed NBU pool(s) are not produced at one facility, state the reasons for the separate facilities, the location of each facility, and a description of the products each facility produces.
- d A description of the natural business divisions adopted by the taxpayer. State whether separate cost centers are maintained and if separate profit and loss statements are prepared.
- e A statement addressing whether the applicant has inventories of items purchased and held for resale that are not further processed by the applicant, including whether such items, if any, will be included in any proposed NBU pool.
- f A statement addressing whether all items including raw materials, goods-in-process, and finished goods entering into the entire inventory investment for each proposed NBU pool are presently valued under the LIFO method. Describe any items that are not presently valued under the LIFO method that are to be included in each proposed pool.
- g A statement addressing whether, within the proposed NBU pool(s), there are items both sold to unrelated parties and transferred to a different unit of the applicant to be used as a component part of another product prior to final processing.
- 3 If the applicant is engaged in manufacturing and is proposing to use the multiple pooling method or raw material content pools, attach information to show that each proposed pool will consist of a group of items that are substantially similar. See Regulations section 1.472-8(b)(3).
- 4 If the applicant is engaged in the wholesaling or retailing of goods and is requesting to change the number of pools used, attach information to show that each of the proposed pools is based on customary business classifications of the applicant's trade or business. See Regulations section 1.472-8(c)

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	<del></del>				9
	dule D—Change in the Treatment of Long-Term Contracts Undo on 263A Assets (see instructions)	er Section 460,	Inventories, or	Other	
Par	Change in Reporting Income From Long-Term Contracts	(Also complete	Part III on pag	es 7 and	8.)
1	To the extent not already provided, attach a description of the applicant's and expenses from long-term contracts. Also, attach a representative acchange. If the applicant is a construction contractor, attach a detailed des	present and propertual contract (with	posed methods for nout any defetion	or reporting) for the r	g income
2a b	Are the applicant's contracts long-term contracts as defined in section 46 lf "Yes," do all the contracts qualify for the exception under section 460(e)	0(f)(1) (see instruc	tions)?	☐ Yes ☐ Yes	☐ No ☐ No
С	If line 2b is "No," attach an explanation.  If line 2b is "Yes," is the applicant requesting to use the percentage-of-cocumular Regulations section 1.460-4(b)?			☐ Yes	□No
d	If line 2c is "No," is the applicant requesting to use the exempt-conmethod under Regulations section 1.460-4(c)(2)?			☐ Yes	□No
	If line 2d is "Yes," attach an explanation of what cost comparison the a contract's completion factor.  If line 2d is "No," attach an explanation of what method the applicant is us	sing and the autho	ority for its use.	<b>—</b>	
3a b	Does the applicant have long-term manufacturing contracts as defined in If "Yes," attach an explanation of the applicant's present and proposed memory term manufacturing contracts.			☐ Yes	□ No
С	Attach a description of the applicant's manufacturing activities, including an	•	ition of manufacti	ıred good	s.
4 a	To determine a contract's completion factor using the percentage-of-com Will the applicant use the cost-to-cost method in Regulations section 1.46	60-4(b)?		☐ Yes	□No
ь _	If line 4a is "No," is the applicant electing the simplified cost-to-cost me Regulations section 1.460-5(c))?			☐ Yes	□No
5	Attach a statement indicating whether any of the applicant's contracts contracts or Federal long-term contracts.	·	•		
Par		nges (Also comp	piete Part III on p	ages / ai	nd 8 )
1 2 3a	Attach a description of the inventory goods being changed.  Attach a description of the inventory goods (if any) NOT being changed Is the applicant subject to section 263A? If "No," go to line 4a			☐ Yes	□No
b	Is the applicant's present inventory valuation method in compliance with If "No," attach a detailed explanation			☐ Yes	□ No
4a	Check the appropriate boxes below.		ing Changed	Being (	ory Not Changed
	Identification methods	Present method	Proposed method	Present	method
	Specific identification			ļ	
	FIFO			ļ <u>.</u>	<del></del>
	LIFO	<del></del>		<del> </del>	
	Valuation methods:		<u></u>		
	Cost				
	Cost or market, whichever is lower				
	Retail cost				
	Retail, lower of cost or market				
	Other (attach explanation)				
b	Enter the value at the end of the tax year preceding the year of change			1 2 m	3.39
5	If the applicant is changing from the LIFO inventory method to a non-instructions).	-LIFO method, at	tach the followin	g informa	ation (see
а	Copies of Form(s) 970 filed to adopt or expand the use of the method.				
b	Only for applicants requesting advance consent. A statement describe required by Regulations section 1.472-6(a) or (b), or whether the applicant	is proposing a dif	ferent method.		
С	Only for applicants requesting an automatic change. The statement Proc. 2008-52 (or its successor).	required by section	on 22.01(5) of the	Appendi	x of Rev.

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Page	•

Form 3115 (Rev 12-2009)

Part III Me

**Method of Cost Allocation** (Complete this part if the requested change involves either property subject to section 263A or long-term contracts as described in section 460 (see instructions)).

## Section A-Allocation and Capitalization Methods

Attach a description (including sample computations) of the present and proposed method(s) the applicant uses to capitalize direct and indirect costs properly allocable to real or tangible personal property produced and property acquired for resale, or to allocate and, where appropriate, capitalize direct and indirect costs properly allocable to long-term contracts. Include a description of the method(s) used for allocating indirect costs to intermediate cost objectives such as departments or activities prior to the allocation of such costs to long-term contracts, real or tangible personal property produced, and property acquired for resale. The description must include the following:

- 1 The method of allocating direct and indirect costs (i.e., specific identification, burden rate, standard cost, or other reasonable allocation method).
- 2 The method of allocating mixed service costs (i.e., direct reallocation, step-allocation, simplified service cost using the labor-based allocation ratio, simplified service cost using the production cost allocation ratio, or other reasonable allocation method).
- The method of capitalizing additional section 263A costs (i.e., simplified production with or without the historic absorption ratio election, simplified resale with or without the historic absorption ratio election including permissible variations, the U.S. ratio, or other reasonable allocation method).

#### Section B-Direct and Indirect Costs Required To Be Allocated

Check the appropriate boxes showing the costs that are or will be fully included, to the extent required, in the cost of real or tangible personal property produced or property acquired for resale under section 263A or allocated to long-term contracts under section 460. Mark "N/A" in a box if those costs are not incurred by the applicant. If a box is not checked, it is assumed that those costs are not fully included to the extent required. Attach an explanation for boxes that are not checked.

		Present method	Proposed method
1	Direct material		
2	Direct labor		•
3	Indirect labor		
4	Officers' compensation (not including selling activities)		
5	Pension and other related costs		
6	Employee benefits		
7	Indirect materials and supplies		
8	Purchasing costs		
9	Handling, processing, assembly, and repackaging costs		
10	Offsite storage and warehousing costs	7	
11	Depreciation, amortization, and cost recovery allowance for equipment and facilities placed in service and not temporarily idle		
12	Depletion		
13	Rent		
14	Taxes other than state, local, and foreign income taxes		
15	Insurance		
16	Utilities		
17	Maintenance and repairs that relate to a production, resale, or long-term contract activity		•
18	Engineering and design costs (not including section 174 research and experimental		
40	expenses)		
19	Rework labor, scrap, and spoilage		· · ·
20	Tools and equipment		
21	Quality control and inspection		
22	Bidding expenses incurred in the solicitation of contracts awarded to the applicant		
23	Licensing and franchise costs		
24	Capitalizable service costs (including mixed service costs)		
25	Administrative costs (not including any costs of selling or any return on capital)		<del></del>
26	Research and experimental expenses attributable to long-term contracts		<del></del>
27 22	Interest	_	<u>-</u>
28	Other costs (Attach a list of these costs.)		

## Method of Cost Allocation (see instructions) (continued)

Other Costs Not Required To Be Allocated (Complete Section C only if the applicant is requesting to change m

		Present method	Propose	ed method
1	Marketing, selling, advertising, and distribution expenses			
2	Research and experimental expenses not included in Section B, line 26			
3	Bidding expenses not included in Section B, line 22			
4	General and administrative costs not included in Section B			
5	Income taxes			
6	Cost of strikes			
7	Warranty and product liability costs			
8	Section 179 costs			
9	On-site storage			
10	Depreciation, amortization, and cost recovery allowance not included in Section B,		-	
	line 11			
11	Other costs (Attach a list of these costs.)	<u> </u>		
Sche	edule E-Change in Depreciation or Amortization (see instructions)			
1	Is depreciation for the property determined under Regulations section 1.167(a)-11 (CLADR If "Yes," the only changes permitted are under Regulations section 1.167(a)-11(c)(1)(iii).	)?	☐ Yes	☐ No
2	Is any of the depreciation or amortization required to be capitalized under any Code section	on le a section		
-	263A)?		☐ Yes	□ No
3	Has a depreciation, amortization, or expense election been made for the property (e.g., the sections 168(f)(1), 179, or 179C)?	e election under	☐ Yes	□ No
	If "Yes," state the election made ►			
4a	To the extent not already provided, attach a statement describing the property being ch		the descr	ription the
	type of property, the year the property was placed in service, and the property's use in income-producing activity.	the applicant's t	rade or bu	usiness o
b	If the property is residential rental property, did the applicant live in the property before rer	nting it?	Yes	☐ No
	Is the property public utility property?		TYes	☐ No
С	to the brightness of the state			
с 5	To the extent not already provided in the applicant's description of its present method, a	ttach a statement		
		ttach a statement , inventory prope	rty, suppl	lies unde

- proposed change to depreciate or amortize the property.
- If the property is currently treated and/or will be treated as depreciable or amortizable property, provide the following information for both the present (if applicable) and proposed methods.
- a The Code section under which the property is or will be depreciated or amortized (e.g., section 168(g)).
- b The applicable asset class from Rev. Proc. 87-56, 1987-2 CB. 674, for each asset depreciated under section 168 (MACRS) or under section 1400L; the applicable asset class from Rev. Proc. 83-35, 1983-1 C.B. 745, for each asset depreciated under former section 168 (ACRS); an explanation why no asset class is identified for each asset for which an asset class has not been identified by the applicant.
- **c** The facts to support the asset class for the proposed method
- The depreciation or amortization method of the property, including the applicable Code section (e.g., 200% declining balance method under section 168(b)(1)).
- The useful life, recovery period, or amortization period of the property.
- The applicable convention of the property.
- g A statement of whether or not the additional first-year special depreciation allowance (for example, as provided by section 168(k), 168(l), 168(n), 168(n), 1400L(b), or 1400N(d)) was or will be claimed for the property. If not, also provide an explanation as to why no special depreciation allowance was or will be claimed.

## ANDEAN HEALTH & DEVELOPMENT, INC.

## FINANCIAL STATEMENTS

For the Years Ended December 31, 2010 and 2009

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Statements of Financial Position.	4
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Statements of Functional Expenses	7-8
Statements of Cash Flows	9
Notes to Financial Statements	10-15



## LULLOFF & TAYLOR LLC

Certified Public Accountants and Consultants 3333 N. Mayfair Road, Suite 203 Wauwatosa, WI 53222

**全** (414) 777-0700 曷 (414) 777-0701

**MEMBERS** 

Mark S. Lulloff, CPA David A. Taylor, CPA

**CONSULTANTS** 

Robert A. Leack, CPA
Paul H. Bailey, Mgr.

Independent Auditors' Report

Board of Trustees
Andean Health & Development, Inc.

We have audited the accompanying statements of financial position of Andean Health and Development, Inc. (a not-for-profit corporation) as of December 31, 2010 and 2009 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Andean Health and Development, Inc. as of December 31, 2010 and 2009, and its activities, and its functional expenses and cash flows for the years then ended.

Lulloff & Taylor, LLC

July 31, 2011

## ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2010 and 2009

	2010	2009	
ASSETS			
CURRENT ASSETS			
Cash	\$ 410,853	\$ 463,396	
Cash - Restricted	-	17,010	
Investments	30,979	35,859	
Promises to Give	676,699		
TOTAL CURRENT ASSETS	1,118,531	516,265	
FIXED ASSETS			
Office Equipment	4,139	2,952	
Less Accumulated Depreciation	1,842	1,308	
NET FIXED ASSETS	2,297	1,644	
OTHER ASSETS			
Software	5,014	3,700	
Less Accumulated Amortization	2,314	719	
NET OTHER ASSETS	2,700	2,981	
TOTAL ASSETS	\$ 1,123,528	\$ 520,890	
LIABILITIES			
CURRENT LIABILITIES			
Note Payable	\$ 200,000	\$ -	
Accounts Payable	5,967	6,793	
Accrued Payroll Liability	10,778	2,439	
TOTAL CURRENT LIABILITIES	216,745	9,232	
LONG-TERM LIABILITIES			
Note Payable	500,000		
TOTAL LIABILITIES	716,745	9,232	
NET ASSETS			
Unrestricted Net Assets	406,783	494,648	
Temporarily Restricted Net Assets	<u> </u>	17,010	
TOTAL NET ASSETS	406,783	511,658	
TOTAL LIABILITIES AND NET ASSETS	\$ 1,123,528	\$ 520,890	
See accompanying notes to the financial statements.			

# ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF ACTIVITIES For the Year Ended December 31, 2010

	Unrestricted	Temporarily Restricted	Total
DONATIONS			
Cash Non-Cash	\$ 1,058,748 23,401	\$ - 	\$ 1,058,748 23,401
TOTAL REVENUES	1,082,149		1,082,149
FUNCTIONAL EXPENSES	1,176,219	17,010	1,193,229
CHANGE IN NET ASSETS BEFORE INVESTMENT INCOME / (EXPENSES)	(94,070)	(17,010)	(111,080)
INVESTMENT INCOME (EXPENSES) Investment Income	1,658		1,658
Realized Gain / (Loss) on Investments	(1,019)	-	(1,019)
Unrealized Gain / (Loss) on Investments	5,566	-	5,566
TOTAL INVESTMENT INCOME / (EXPENSES)	6,205		6,205
CHANGE IN NET ASSETS	(87,865)	(17,010)	(104,875)
Unrestricted Net Assets, Beginning of Year	494,648	17,010	511,658
UNRESTRICTED NET ASSETS, END OF YEAR	\$ 406,783	\$ -	\$ 406,783

## ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF ACTIVITIES For the Year Ended December 31, 2009

	Unrestricted		Temporarily Restricted			
						Total
DONATIONS						
DONATIONS Cash	\$	329,291	\$	120,000	\$	449,291
Non-Cash	Ψ	6,336	Ψ	120,000	Ψ	6,336
						<del></del>
TOTAL REVENUES		335,627		120,000		455,627
FUNCTIONAL EXPENSES		306,648		170,000		476,648
CHANGE IN NET ASSETS BEFORE				(50.000)		(2.1.0.1)
INVESTMENT INCOME / (EXPENSES)		28,979		(50,000)		(21,021)
INVESTMENT INCOME (EXPENSES)						
Investment Income		2,473		-		2,473
Realized Gain / (Loss) on Investments		(2,758)		-		(2,758)
Unrealized Gain / (Loss) on Investments		12,968		<del>-</del>	12,968	
TOTAL INVESTMENT INCOME / (EXPENSES)		12,683		_		12,683
,						
CHANGE IN NET ASSETS		41,662		(50,000)		(8,338)
Unrestricted Net Assets, Beginning of Year		452,986		67,010		519,996
IINDECTDICTED NET ACCETO						
UNRESTRICTED NET ASSETS, END OF YEAR	\$	494,648	\$	17,010	\$	511,658

## ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2010

## Administrative

	Program Expenses	and General Expenses	Fundraising Expenses	Total
Wages - Professional	\$ 143,058	\$ 10,000	\$ 10,000	\$ 163,058
Contract Labor	3,275	-	-	3,275
Benefits	15,950	1,115	1,115	18,180
Cash Grants to Ecuador Hospital	906,275	-	-	906,275
Insurance	-	758	-	758
Pension Expense	20,000	2,500	2,500	25,000
Depreciation	534	-	-	534
Amortization	1,594	-	-	1,594
Meeting Expenses	6,084	-	-	6,084
Office Expenses	-	8,206	-	8,206
Bank Charges	2,008	-	-	2,008
Printing and Publications	9,513	-	_	9,513
Travel	34,871	_	_	34,871
Telephone	_	1,372	-	1,372
Website	3,799	_	_	3,799
Outside Services	8,702	_	_	8,702
Total Functional Expenses	\$ 1,155,663	\$ 23,951	\$ 13,615	\$ 1,193,229

## ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2009

## Administrative

	and						
	Program Expenses		General Expenses		Fundraising Expenses		 Total
Wages - Professional	\$	111,666	\$	10,000	\$	10,000	\$ 131,666
Contract Labor		11,563		-		-	11,563
Benefits		14,894		1,334		1,334	17,562
Cash Grants to Ecuador Hospital		250,000		-		-	250,000
Insurance		-		758		-	758
Pension Expense		20,000		2,500		2,500	25,000
Depreciation		378		_		-	378
Amortization		719		-		-	719
Meeting Expenses		5,222		-		-	5,222
Office Expenses		-		4,840		-	4,840
Bank Charges		1,355		-		-	1,355
Printing and Publications		5,195		_		-	5,195
Travel		12,060		-		-	12,060
Telephone		-		2,015		-	2,015
Website		994		-		~	994
Outside Services		7,321				<del>-</del>	 7,321
<b>Total Functional Expenses</b>	\$	441,367	\$	21,447		13,834	 476,648

## ANDEAN HEALTH & DEVELOPMENT, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2010 and 2009

	2010		 2009	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	(104,875)	\$ (8,338)	
Depreciation and Amortization		2,129	1,097	
Realized (Gain)/Loss on Investments		1,019	2,758	
Unrealized (Gain)/Loss on investments		(5,566)	(12,968)	
Adjustments to Reconcile Change in Net Assets				
to Net Cash Provided by Operating Activities:				
(Increase) in Promise to Give		(676,699)	_	
Increase/(Decrease) in Accounts Payable		(826)	6,793	
Increase in Accrued Payroll Liability		8,339	 2,439	
NET CASH USED BY				
OPERATING ACTIVITIES		(776,479)	(8,219)	
		(110,117)	 (0,217)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital Expenditures		(2,501)	(3,700)	
Purchase of Investments		(573)	(734)	
Proceeds from Sale Investments		10,000	 9,000	
NET CASH PROVIDED BY INVESTING ACTIVITIES		6,926	 4,566	
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from Notes Payable		700,000	 <u>-</u>	
NET CASH PROVIDED				
BY FINANCING ACTIVITIES		700,000	 	
NET DECREASE IN CASH AND CASH EQUIVALENTS		(69,553)	(3,653)	
		, ,	(- ) /	
Cash and Cash Equivalents at Beginning of Year		480,406	484,059	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	410,853	\$ 480,406	

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies followed by Andean Health & Development, Inc. (the Organization) and the methods of applying those policies that materially affect the determination of financial position, changes in cash flows or results of operations are summarized below.

#### **Nature of Operations**

Andean Health & Development, Inc. is a not-for-profit corporation formed under the laws of the State of Wisconsin. The Organization's primary operation is to provide funding for the operation of a health care organization located in Pedro Vicente, Ecuador.

#### **Basis of Accounting**

The financial statements of Andean Health & Development, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities..

#### **Income Taxes**

The Organization is qualified under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

#### **Accounting Estimates**

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements. Use of estimates include, but are not limited to, valuation of non-cash donations received and given.

#### **Fixed Assets**

Property and equipment are stated at cost. Expenditures for additions and improvements are capitalized while replacements, maintenance and repairs, which do not improve or extend the lives of the respective assets, are expensed as incurred. Properties sold, or otherwise disposed of, are removed from the property accounts.

Depreciation is provided over the estimated useful lives of the respective assets using the straight line methods.

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Investments

Investments in marketable securities with readily determinable fair values and all investment in debt securities are reported at their fair values in the statements of assets, liabilities and net assets. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Short-term investments consist of debt securities with original maturities of twelve months or less. Long-term investments consist of debt securities with original maturities greater than twelve months.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Interest & Penalties**

When the tax law requires interest to be paid on an underpayment of income taxes, the Organization shall begin recognizing interest expense in the first period the interest would begin accruing according to the provisions of the relevant tax law. The amount of interest expense to be recognized shall be computed by applying the applicable statutory rate of interest to the difference between the tax position and the amount previously taken or expected to be taken in the tax return.

If a tax position does not meet the minimum statutory threshold to avoid payment of the penalties, the Organization shall recognize an expense for the amount of the statutory penalty in the period in which the Organization claims or expects to claim the position in the tax return. If penalties were not recognized when the position was initially taken, the expense shall be recognized in the period in which the Organization's judgment about meeting the minimum statutory threshold changes.

#### **Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Promises to Give (Continued)

The Organization uses the allowance method to determine uncollectible promises receivable. The allowance based on prior years' experience and management's analysis of specific promises made.

The Organization considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been established. If accounts become uncollectible, they will be charged to operations when that determination is made. Collections on accounts previously written off shall be reported as other income as received.

#### NOTE B - CASH

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. There was \$160,796, and \$230,350 of uninsured balance as of December 31, 2010 and 2009, respectively.

#### NOTE C - NON-CASH DONATIONS

The Organization received the following non-cash donations during the years ending December 31, 2010 and 2009:

Non - Cash Item	 2010 proximate Value	App	2009 roximate Value
Travel & Meeting Expenses	\$ 23,030	\$	4,321
Telephone	225		2,015
Office Expense	 146		
Total Non-Cash Donations	\$ 23,401	\$	6,336

#### NOTE D – TEMPORARILY RESTRICTED NET ASSETS

Father Ted	\$ -	\$ 17,010

#### **NOTE E – INVESTMENTS**

Cost and fair value of marketable equity securities at December 31, 2010 and 2009 are as follows:

	Ar	nortized Cost	Gro Unrea Ga	lized	 Gross arealized Losses)	Fair Value
December 31, 2010 Available for Sale-Equity Securities December 31, 2009 Available for Sale-Equity	\$	32,661	\$	-	\$ (1,682)	\$ 30,979
Securities	\$	43,050	\$	-	\$ (7,191)	\$ 35,859

Proceeds from sales of available-for-sale securities amounted to \$10,000 and \$9,000 for 2010 and 2009, respectively.

#### NOTE F - EMPLOYEE BENEFIT PLAN

The Organization has a simplified employee pension plan covering substantially all employees. Under the plan, the Organization contributes 25% of each eligible employee's salary. Plan expenses incurred by the Organization during 2010 and 2009 were \$25,000.

#### NOTE G – FAIR VALUE MEASUREMENT

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

#### NOTE G - FAIR VALUE MEASUREMENT (CONTINUED)

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Organization has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Organization's own data.)

The following tables present the Organization's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2010.

## Fair Value Measurements on a Recurring Basis As of December 31, 2010

ASSETS (LIABILITIES)	Level 1	Level 2	Level 3	Fair Market Value
Mutual Funds	<u>\$ 30,979</u>	-	-	\$ 30,979

#### NOTE H – ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES

On January 1, 2009, the Organization adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Organization does not anticipate any adjustments that would result in material adverse affect on the Organization's financial condition, result of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2010.

### NOTE I – SUBSEQUENT EVENTS

The Organization's management has performed subsequent events procedures through July 31, 2011, which is the date that the financial statements were available to be issued and there were no subsequent events requiring adjustment to the financial statements or disclosures as stated herein.

#### NOTE J-SHORT-TERM NOTE PAYABLE

Note payable for \$200,000 to an individual with interest at 5% with a due date on or before December 31, 2011. The note was repaid January 19, 2011.

#### NOTE K-NOTE PAYABLE

As of December 31, 2010 and 2009, note payable consists of:

	2010	2	009
Note payable to an individual with interest at 1.53% due December 2,			
2020.	\$ 500,000	\$	_

## NOTE L - PRIOR PERIOD ADJUSTMENT

During 2010, the Organization changed from the cash basis to the accrual basis of accounting. The December 31, 2009 net assets were decreased by \$9,232 due to the change from cash to accrual basis of accounting.