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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Form **990** (2011)

OMB No 1545-0047

For the 2011 calendar year, or tax year beginning and ending C Name of organization D Employer identification number Check if applicable INTL. ASSOC. OF HEAT & FROST INSULATORS Address change AND ALLIED WORKERS LOCAL 19 Name change HEAT & FROST INSULATORS LOCAL 39-0137350 Doing Business As Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite E Telephone number Termin-ated N27 W23155 ROUNDY DRIVE 262-548-9606 Amende 1,678,745. City or town, state or country, and ZIP + 4 G Gross receipts \$ Applica-PEWAUKEE, WI 53072 H(a) Is this a group return pending F Name and address of principal officer: BRETT LARGE Yes X No for affiliates? N27 W23155 ROUNDY DRIVE, PEWAUKEE, WI 53072 H(b) Are all affiliates included? Yes No Tax-exempt status: 501(c)(3) X 501(c) (5) ◀ (insert no) L ___ 4947(a)(1) or L If "No," attach a list (see instructions) J Website: ► INSULATORS 19.COM **H(c)** Group exemption number ▶ K Form of organization X Corporation Association Other > L Year of formation 1906 M State of legal domicile WI Part I Summary Briefly describe the organization's mission or most significant activities: TO PROMOTE AND PROTECT THE 2107 9 0 Mary Commerce Activities & Governance INTERESTS OF ITS MEMBERSHIP BY PROVIDING EDUCATION, TRAINING, JOB Check this box
If the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) 3 Number of independent voting members of the governing body (Part VI, line 1b) 4 15 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 0 Total number of volunteers (estimate if necessary) 6 -28,195.7 a Total unrelated business revenue from Part VIII, column;(C); line: 12-D b Net unrelated business taxable income from Form 990-T, line: 34 7a -21,772. RS-0S **Current Year** Prior Year MAR 1 9 2012 1,691,904 1,505,737. Contributions and grants (Part VIII, line 1h) 0. 0. Program service revenue (Part VIII, line 2g) Investment income (Part VIII, column (A), lines 3, 4, and 70) EN. UT 809. 14,033. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 109,170. 129,604. 1,815,107. ,636,150. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Ō. 0. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. Benefits paid to or for members (Part IX, column (A), line 4) 643,408. 658,734. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 1,033,254. 1,194,756. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 1,676,662. 1,853,490. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -217,340.138,445. Revenue less expenses. Subtract line 18 from line 12 Assets or Balances **Beginning of Current Year End of Year** 1,391,311. 20 1,711,885. Total assets (Part X, line 16) 307,511. 410,514. 21 Total liabilities (Part X, line 26) Ret 301,371. 22 083,800. Net assets or fund balances Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign BRETT LARGE, BUSINESS MANAGER Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature Check Thomas Mybavers. CPA Paid THOMAS M. POWERS, CPA 3-10-12 P00241729 Firm's name FREYBERG HINKLE ASHLAND POWERS & STOWELL 39-1531945 Preparer Firm's EIN Firm's address 15420 W. CAPITOL DR. Use Only BROOKFIELD, WI 53005-2621 Phone no (262) 784-6210 X Yes May the IRS discuss this return with the preparer shown above? (see instructions) LHA For Paperwork Reduction Act Notice, see the separate instructions.

4d Other program services (Describe in Schedule O.)

Expenses \$ including grants of \$

) (Revenue \$

4e Total program service expenses ▶

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		37350	Р	age 3
Pa	rt'IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	ļ	Х
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in eff	ect		
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	r		
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Pa	rti 6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permane	ent		
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X	(
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	ļ	X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	-	X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	 	X
D	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			l .
4	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	4=		X
46	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	i i	1	Х
17	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	 	 ^
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			Х
10	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	 	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	40		Х
19	1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18	 	AL
	complete Schedule G, Part III	19		Х
	warrigation warriage to the title	1 10	1	

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20a

20b

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

AND ALLIED WORKERS LOCAL 19 Form 990 (2011) 39-0137350 Page 4 Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Х 21 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, Х column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current 23 and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete X Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete X Schedule K. If "No", go to line 25 24a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I 25b 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified Х person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member X of any of these persons? If "Yes," complete Schedule L, Part III 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV Х 28a b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV Х 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, Х director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M X 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M X 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Х 31 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Х Schedule N, Part II 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

37 X

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33

34

35a

35b

36

X

X

X

Х

sections 301.7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of

37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1

section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

Note. All Form 990 filers are required to complete Schedule O

If "Yes," complete Schedule R, Part V, line 2

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	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	-		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	4		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		.,	
•	(gambling) winnings to prize winners?	1c	X	ļ
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 15	-1	v	
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	<u> </u>
3a	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		Х	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	├
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	ا ـ ا		X
	If "Yes," enter the name of the foreign country.	4a		
•	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	77-7-7-7-7		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		<u> </u>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		ļ
	If "Yes," indicate the number of Forms 8282 filed during the year	_		
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		-
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		├
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ļ
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			1
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966?	00		1
	Did the organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
	Section 501(c)(7) organizations. Enter:	30		
	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	1 !		
	Section 501(c)(12) organizations. Enter:	1		
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		<u> </u>
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		ļ
	Note. See the instructions for additional information the organization must report on Schedule O.			-
	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans	4 !		
	Lakan kina aasan aka asa amaa aa laa ah	1 7		
	Enter the amount of reserves on hand	 		U
14a	Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14a	•	X

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

	Check if Schedule O contains a response to any question in this Part VI			X	
<u>Sec</u>	tion A. Governing Body and Management				
	1 1		Yes	No	
1a	Enter the number of voting members of the governing body at the end of the tax year 5				
	If there are material differences in voting rights among members of the governing body, or if the governing				
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0				
b	Enter the number of voting members included in line 1a, above, who are independent 1b				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other				
	officer, director, trustee, or key employee?	2		X	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	İ			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X	
6	Did the organization have members or stockholders?	6	<u>X</u>		
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or				
	more members of the governing body?	7a	Х		
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	1			
	persons other than the governing body?	7b	Х		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
а	The governing body?	8a	X		
b	Each committee with authority to act on behalf of the governing body?	8b		X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the				
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х	
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)				
			Yes	No	
10a	Did the organization have local chapters, branches, or affiliates?	10a		X	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,				
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х		
11a	11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?				
	, , , , , , , , , , , , , , , , , , , ,				
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b			
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe				
	in Schedule O how this was done	12c		 ,,	
13	Did the organization have a written whistleblower policy?	13		X	
14	Did the organization have a written document retention and destruction policy?	14		X	
15	Did the process for determining compensation of the following persons include a review and approval by independent				
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	l	v		
	The organization's CEO, Executive Director, or top management official	15a	X		
D	Other officers or key employees of the organization	15b	X	 	
16-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).				
IVa	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	ا مدا		v	
L	taxable entity during the year?	16a		X	
ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's				
	exempt status with respect to such arrangements?	16b	•		
Sec	tion C. Disclosure	וטט		I	
17	List the states with which a copy of this Form 990 is required to be filed NONE				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	availah	le		
-	for public inspection. Indicate how you made these available. Check all that apply				
	Own website Another's website X Upon request				
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, ar	d finar	cial		
	statements available to the public during the tax year.				
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	tion: ▶	•		
	BRETT LARGE - 262-548-9606				
	N27 W23155 ROUNDY DRIVE, PEWAUKEE, WI 53072				

01-23-12

Form 990 (2011) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (Ď), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees, highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compe						mper					
(A)	(B)	(C)		(D)	(E)	(F)					
Name and Title	Average	(do	Position (do not check more than one					Reportable	Reportable	Estimated	
	hours per	box	ox, unless person is both an officer and a director/trustee)				h an teel	compensation	compensation	amount of	
	week	 						from	from related	other	
	(describe hours for	liget	1			_		the organization	organizations (W-2/1099-MISC)	compensation from the	
	related	e or c	\$2			SZ EX		(W-2/1099-MISC)	(44-2/1099-141130)	organization	
	organizations	Tuste	翼		8	E E		(** 2) 1033 111100)		and related	
	in Schedule	op ag	iogr	_	e e	8 St	ង		·	organizations	
	O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former		_		
(1) DARIN WOLF											
RECORDING SECRETARY/E-BOAR	1.00	X	ļ	Х		┞		2,131.	0.	0.	
(2) JON PERRY											
SERGEANT AT ARMS/E-BOARD	1.00	X	<u> </u>	X		_	<u> </u>	626.	0.	0.	
(3) BRAD BOETTCHER	1 00	١									
EXECUTIVE BOARD	1.00	X	<u> </u>	┢		 	-	0.	0.	0.	
(4) ROCO ELLIOTT	1.00	X						0.	0.	0.	
EXECUTIVE BOARD (5) MIKE STAEDLER	1.00	^	<u> </u>						· ·	0.	
(5) MIKE STAEDLER EXECUTIVE BOARD/TRUSTEE	1.00	X	ŀ					0.	0.	0.	
(6) FRANK RODRIGUEZ	1100		 								
PRESIDENT	1.00			X				6,189.	0.	2,002.	
(7) GREG GOTTSACKER								· · · · · · · · · · · · · · · · · · ·		•	
VICE PRESIDENT	1.00			X				2,840.	0.	548.	
(8) BRETT LARGE											
BUSINESS MANAGER	40.00			X		ļ		83,052.	0.	59,067.	
(9) GREG HUNT	40.00				}			76 040		50.061	
FINANCIAL SECRETARY/BUSINE	40.00	-	<u> </u>	Х	_	 		76,048.	0.	58,061.	
(10) FRED TAYLOR	1 00			١,,						0	
TRUSTEE	1.00	 		Х		 	_	0.	0.	0.	
(11) JEREMY WENZLICK	1.00			Х				266.	0.	174.	
TRUSTEE	1.00	-	├	^				200.	0.	1/4.	
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Form 990 (2011)

Part VII Section A. Officers, Directors, T		inple	oyee			nıgh	est						
(A)	(B)			•	C) itior	,		(D)	(E)		_	(F)	
Name and title	Average Position (do not check more than one box, unless person is both an							Reportable	Reportable			timate	
	week					is bot or/trus		compensation	compensation	· .		ount	of
	(describe	_	Γ	T .		T	<u> </u>	from the	from related organization			other	tion
	hours for	director				_			(W-2/1099-MIS			pensa om th	
	related	5	器			Safe		(W-2/1099-MISC)	(44-2/1099-1416	30)		anızat	
	organizations	trustee	Institutional trustee	ļ	8	nge.		(11 2 1033 111100)			_	d relat	
	ın Schedule	dual	l gg	_	e e	\$ 37	5	1				ınızatı	
	O)	Individual	Inst	O#ficer	Кеу етрюуее	Highest compensated employee	F			}	Ĭ		
1,2 1													
* # · ·						-							
	-	-	-	_	-	_	_						
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									<u> </u>				
			-										
1b Sub-total		1				>	L	171,152.		0.	11	9,8	
c Total from continuation sheets to Part	VII, Section A							0.		0.			0
d Total (add lines 1b and 1c)						<u> </u>		171,152.		0.	11	9,8	52
2 Total number of individuals (including but	not limited to th	nose	liste	ed al	bov	e) wł	no re	eceived more than \$100	,000 of reportab	le			,
compensation from the organization												Yes	No
3 Did the organization list any former office	r director or tri	ueta	o ka	w ar	nnlo	WAA	or	highest compensated a	mplovee on	[.03	
line 1a? If "Yes," complete Schedule J for			C, NC	y C1	npic	усс	, Oi	iligilest compensated el	nployee on	İ	,	:	Х
4 For any individual listed on line 1a, is the:				0000	***		4 ~+1	har aamaanaatian fram i	the everesties		3		<u></u>
and related organizations greater than \$1									ine organization				х
5 Did any person listed on line 1a receive or									dual for convious	. }	4		
rendered to the organization? If "Yes," co					-		tiai	ed organization or indivi	dual for services		5		х
Section B. Independent Contractors			<u></u>		<u> </u>								L
1 Complete this table for your five highest of										npensa	ation f	rom	
the organization. Report compensation for (A)	r the calendar y	ear	enai	ng v	VILII	or w	ILITIII	the organization's tax (B)	rear.		(C	<u> </u>	
Name and busines	s address	N	ONE	£				Description of s	ervices	С	ompei		n
											•		
							\dashv						
		-					_						
					_								
													_
Total number of independent contractors	(including but n	ot li	mite	d to	tho	se lis	sted	l above) who received m	ore than				
\$100,000 of compensation from the organ)							
											Form 9	agn /	2011

AND ALLIED WORKERS LOCAL 19 39-0137350 Page 9 Part VIII Statement of Revenue (D) (A) (C) Revenue Total revenue Related or Unrelated excluded from exempt function business tax under sections 512, revenue revenue 513, or 514 1 a Federated campaigns 1a 1505737. **b** Membership dues 1b c Fundraising events 1c d Related organizations 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 9 Noncash contributions included in lines 1a-1f \$ 1505737 h Total. Add lines 1a-1f Business Code Program Service 2 a f All other program service revenue g Total. Add lines 2a-2f Investment income (including dividends, interest, and 809. 809. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (II) Personal 14,400. 6 a Gross rents 42,595. b Less: rental expenses -28195. Rental income or (loss) -28,195.-28,195d Net rental income or (loss) (i) Securities (II) Other 7 a Gross amount from sales of assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c). See Part IV, line 18 **b** Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 2,892 and allowances b Less: cost of goods sold 2,892. 2,892 c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a APPRENTICESHIP FUND RE 900099 154,907. 154,907 d All other revenue 154,907. e Total. Add lines 11a-11d

809.

1636150.

Total revenue. See instructions

157,799.

-28,195.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Dο	Check if Schedule O contains a response	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22			12-77-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				, ,
5	Compensation of current officers, directors,	001 004		201 201	
	trustees, and key employees	291,004.		291,004.	
6	Compensation not included above, to disqualified			İ	
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	100 600		100 600	
7	Other salaries and wages	199,638.	···-	199,638.	
8	Pension plan accruals and contributions (include	100 105		100 10	
	section 401(k) and section 403(b) employer contributions)	103,407.		103,407.	
9	Other employee benefits	35,000.		35,000.	
10	Payroll taxes	29,685.		29,685.	
11	Fees for services (non-employees):				
а	Management	0.000		0.000	
b	Legal	8,200.		8,200.	
C	Accounting	13,020.		13,020.	
d	Lobbying	23,323.		23,323.	
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
9	Other				
12	Advertising and promotion	6,939.		6,939.	
13	Office expenses	34,950.		34,950.	
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel	17,231.		17,231.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings	26,675.		26,675.	
20	Interest	8,440.		8,440.	
21	Payments to affiliates	252,946.		252,946.	
22	Depreciation, depletion, and amortization	13,052.		13,052.	
23	Insurance	2,538.		2,538.	 -
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	ORGANIZING & MARKET REC	754,074.		754,074.	
b	SUBSCRIPTIONS	10,910.		10,910.	
c	CONTRIBUTIONS & SCHOLAR	9,237.		9,237.	
d	UTILITIES	7,821.		7,821.	* '
_	All other expenses	5,400.	· 	5,400.	
25	Total functional expenses. Add lines 1 through 24e	1,853,490.	0.	1,853,490.	0
:6	Joint costs. Complete this line only if the organization				<u>~</u>
	reported in column (B) joint costs from a combined		į		
	educational campaign and fundraising solicitation				
	Check here If following SOP 98-2 (ASC 958-720)				

132010 01-23-12

Form **990** (2011)

Part X Balance Sheet (A) Beginning of year End of year 641,291. 554,834. Cash · non-interest-bearing 1 2 410,261. 2 2,361. Savings and temporary cash investments 3 Pledges and grants receivable, net 3 Accounts receivable, net 4 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 Assets Notes and loans receivable, net 7 2,307. 3,926. 8 Inventories for sale or use Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other 878,117. basis Complete Part VI of Schedule D 10a 134,384 744,483. 743,733. b Less: accumulated depreciation 10b 10c 11 Investments - publicly traded securities 11 12 Investments - other securities. See Part IV, line 11 12 13 Investments - program-related. See Part IV, line 11 13 14 Intangible assets 14 15 Other assets. See Part IV, line 11 15 1,391,311. 1,711,885. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 5,549. 17 17 Accounts payable and accrued expenses 18 Grants payable 18 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 296,463. 404,965. 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 410,514. 307,511. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117, check here X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 1,301,371. 1,083,800. 27 27 Unrestricted net assets Temporarily restricted net assets 28 29 Permanently restricted net assets Organizations that do not follow SFAS 117, check here complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 32 1,083,800. 1,301,371. 33 33 Total net assets or fund balances 1,391,311.

Form 990 (2011)

Total liabilities and net assets/fund balances

1,711,885.

Form	1990 (2011) AND ALLIED WORKERS LOCAL 19	39-01	13/350	Pag	ge 12		
Part XI Reconciliation of Net Assets							
	Check if Schedule O contains a response to any question in this Part XI				X		
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,636				
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,853				
3	Revenue less expenses. Subtract line 2 from line 1	3	-217				
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,30				
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-2	31.		
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	1,083	3,8	00.		
Pa	Part XII Financial Statements and Reporting						
	Check if Schedule O contains a response to any question in this Part XII				X.		
				Yes	No		
1	Accounting method used to prepare the Form 990. Cash Cash Counting method used to prepare the Form 990.	D CASI	I				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.					
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?						
b	b Were the organization's financial statements audited by an independent accountant?						
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th	e audıt,					
	review, or compilation of its financial statements and selection of an independent accountant?						
	If the organization changed either its oversight process or selection process during the tax year, explain in Scho	edule O.					
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued	d on a					
	separate basis, consolidated basis, or both						
	X Separate basis Consolidated basis Both consolidated and separate basis						
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit							
Act and OMB Circular A-133?					X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	red audit					
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3ь				

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

INTL. ASSOC. OF HEAT & FROST INSULATORS

Employer identification number

	AND ALLIED WORKERS		39-013/350				
Pa			Accounts. Complete if the				
	organization answered "Yes" to Form 990, Part IV, lin						
		(a) Donor advised funds	(b) Funds and other accounts				
1	Total number at end of year						
2	Aggregate contributions to (during year)						
3	Aggregate grants from (during year)						
4	Aggregate value at end of year						
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised for	unds				
	are the organization's property, subject to the organization's	exclusive legal control?	☐ Yes ☐ No				
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be use	d only				
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for any other purpose con	ferring				
·····	impermissible private benefit?		Yes No				
Pa	t II Conservation Easements. Complete if the or	ganization answered "Yes" to Form 990, Part I	IV, line 7.				
1	Purpose(s) of conservation easements held by the organizat	ion (check all th <u>at a</u> pply).					
	Preservation of land for public use (e.g., recreation or	education)	cally important land area				
	Protection of natural habitat	Preservation of a certified	historic structure				
	Preservation of open space						
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of a	conservation easement on the last				
	day of the tax year.						
			Held at the End of the Tax Year				
а	Total number of conservation easements		2a				
b	Total acreage restricted by conservation easements		2b				
С	Number of conservation easements on a certified historic sti	ructure included in (a)	2c				
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic structure					
	listed in the National Register		2d				
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the org	ganization during the tax				
	year ►						
4	Number of states where property subject to conservation ea	sement is located					
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of					
	violations, and enforcement of the conservation easements	it holds?	L Yes L No				
6	Staff and volunteer hours devoted to monitoring, inspecting,						
7	Amount of expenses incurred in monitoring, inspecting, and						
8	Does each conservation easement reported on line 2(d) abor	ve satisfy the requirements of section 170(h)(4					
_	and section 170(h)(4)(B)(ii)?		Yes No				
9	In Part XIV, describe how the organization reports conservat						
	include, if applicable, the text of the footnote to the organiza	ition's financial statements that describes the	organization's accounting for				
Da	conservation easements. t III Organizations Maintaining Collections o	f Aut. Historical Transvers. or Othe	v Cimilar Aparta				
ra			er Similar Assets.				
	Complete if the organization answered "Yes" to Form						
ıa	If the organization elected, as permitted under SFAS 116 (AS						
	historical treasures, or other similar assets held for public ex		of public service, provide, in Part XIV,				
_	the text of the footnote to its financial statements that described as a secretary of the constitution of		d la alama a la antico de la della	b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, e	ducation, or research in furtherance of public s	service, provide the following amounts				
	relating to these items:		•				
	(i) Revenues included in Form 990, Part VIII, line 1		► \$ ► \$				
^	(ii) Assets included in Form 990, Part X	and the second s					
2	If the organization received or held works of art, historical tre	_	in, provide				
_	the following amounts required to be reported under SFAS 1	To (ASC 958) relating to these items:	*				
a	Revenues included in Form 990, Part VIII, line 1		S S S S S S S S S S				
b	Assets included in Form 990, Part X		* \$				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2011

13

Schedule D (Form 990) 2011

92,429.

13,097.

28,858.

274,210.

446,682.

2,395.

20,446.

743,733.

Land

b Buildings

d Equipment

e Other

c Leasehold improvements

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

274,210

539,111.

15,492.

49,304.

132053 01-23-12 INTL. ASSOC. OF HEAT & FROST INSULATORS

39-0137350 Page 4 AND ALLIED WORKERS LOCAL 19 Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements Total revenue (Form 990, Part VIII, column (A), line 12) 1 2 2 Total expenses (Form 990, Part IX, column (A), line 25) 3 3 Excess or (deficit) for the year. Subtract line 2 from line 1 Net unrealized gains (losses) on investments 4 Donated services and use of facilities 5 6 6 Investment expenses Prior period adjustments 7 Other (Describe in Part XIV) 8 8 9 Total adjustments (net). Add lines 4 through 8 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 10 Part XII | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12: 2 a Net unrealized gains on investments 2a b Donated services and use of facilities 2b c Recoveries of prior year grants 2c 2d d Other (Describe in Part XIV.) e Add lines 2a through 2d 2e 3 3 Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4b **b** Other (Describe in Part XIV.) 4c c Add lines 4a and 4b Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: 2a a Donated services and use of facilities **b** Prior year adjustments 2b 2c c Other losses 2d d Other (Describe in Part XIV.) 2e e Add lines 2a through 2d 3 Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a 4b **b** Other (Describe in Part XIV.) c Add lines 4a and 4b 4c 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information. PART X, LINE 2: U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES REQUIRE LOCAL MANAGEMENT TO EVALUATE TAX POSITIONS TAKEN BY THE LOCAL AND RECOGNIZE A TAX LIABILITY (OR ASSET) IF THE LOCAL HAS TAKEN AN UNCERTAIN POSITION THAT MORE LIKELY THAN NOT WOULD NOT BE SUSTAINED UPON EXAMINATION BY THE INTERNAL REVENUE SERVICE. THE LOCAL'S MANAGEMENT HAS ANALYZED THE TAX POSITIONS TAKEN BY THE LOCAL, AND HAS CONCLUDED THAT AS OF DECEMBER 31, 2011 THERE ARE NO UNCERTAIN POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REQUIRE RECOGNITION OF A LIABILITY (OR ASSET) OR DISCLOSURE IN

Schedule D (Form 990) 2011

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011 Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

INTL. ASSOC. OF HEAT & FROST INSULATORS AND ALLIED WORKERS LOCAL 19

Employer identification number 39-0137350

132211 01-23-12