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Form 990-PF

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

OMB No 1545-0052

2011

Department of the Treasury Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

For calendar year 2011, or tax year beginning 01-01-2011, and ending 12-31-2011

Check all that apply: Initial return, Amended return, Initial return of a former public charity, Address change, Final return, Name change

Name of foundation: THE GATES FOUNDATION. A Employer identification number: 38-3453138. B Telephone number: (616) 669-7678. H Check type of organization: Section 501(c)(3) exempt private foundation. I Fair market value of all assets at end of year: \$ 1,400,280. J Accounting method: Cash.

Table with 5 columns: (a) Revenue and expenses per books, (b) Net investment income, (c) Adjusted net income, (d) Disbursements for charitable purposes. Rows include Revenue (1-12) and Operating and Administrative Expenses (13-26), ending with Excess of revenue over expenses and disbursements (-37,786) and Adjusted net income (20,870).

Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)

| <b>Part II Balance Sheets</b>  |   | Beginning of year                             |                |                       | End of year    |                |                       |
|--|---|---|----------------|-----------------------|----------------|----------------|-----------------------|
|  |   | (a) Book Value                                | (b) Book Value | (c) Fair Market Value | (a) Book Value | (b) Book Value | (c) Fair Market Value |
| <b>Assets</b>  | <b>1</b> Cash—non-interest-bearing . . . . .  |   |                |                       |                |                |                       |
|  | <b>2</b> Savings and temporary cash investments . . . . .   | 42,067  | 54,164         | 54,164                |                |                |                       |
|  | <b>3</b> Accounts receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____  |   |                |                       |                |                |                       |
|  | <b>4</b> Pledges receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____   |   |                |                       |                |                |                       |
|  | <b>5</b> Grants receivable . . . . .  |   |                |                       |                |                |                       |
|  | <b>6</b> Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see page 15 of the instructions) . . . . . |   |                |                       |                |                |                       |
|  | <b>7</b> Other notes and loans receivable (attach schedule) ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                       |   |                |                       |                |                |                       |
|  | <b>8</b> Inventories for sale or use . . . . .  |   |                |                       |                |                |                       |
|  | <b>9</b> Prepaid expenses and deferred charges . . . . .  |   |                |                       |                |                |                       |
|  | <b>10a</b> Investments—U S and state government obligations (attach schedule)   |   |                |                       |                |                |                       |
|  | <b>b</b> Investments—corporate stock (attach schedule) . . . . .  |   |                |                       |                |                |                       |
|  | <b>c</b> Investments—corporate bonds (attach schedule) . . . . .  |   |                |                       |                |                |                       |
|  | <b>11</b> Investments—land, buildings, and equipment basis ▶ _____<br>Less accumulated depreciation (attach schedule) ▶ _____                             |   |                |                       |                |                |                       |
|  | <b>12</b> Investments—mortgage loans . . . . .  |   |                |                       |                |                |                       |
|  | <b>13</b> Investments—other (attach schedule) . . . . .   | 1,266,044 <input checked="" type="checkbox"/> | 1,216,161      | 1,346,116             |                |                |                       |
|  | <b>14</b> Land, buildings, and equipment basis ▶ _____<br>Less accumulated depreciation (attach schedule) ▶ _____   |   |                |                       |                |                |                       |
| <b>15</b> Other assets (describe ▶ _____)  |   |   |                |                       |                |                |                       |
| <b>16 Total assets</b> (to be completed by all filers—see the instructions Also, see page 1, item I) | 1,308,111   | 1,270,325                                     | 1,400,280      |                       |                |                |                       |
| <b>Liabilities</b>   | <b>17</b> Accounts payable and accrued expenses . . . . .   |   |                |                       |                |                |                       |
|  | <b>18</b> Grants payable . . . . .  |   |                |                       |                |                |                       |
|  | <b>19</b> Deferred revenue . . . . .  |   |                |                       |                |                |                       |
|  | <b>20</b> Loans from officers, directors, trustees, and other disqualified persons  |   |                |                       |                |                |                       |
|  | <b>21</b> Mortgages and other notes payable (attach schedule) . . . . .   |   |                |                       |                |                |                       |
|  | <b>22</b> Other liabilities (describe ▶ _____)  |   |                |                       |                |                |                       |
|  | <b>23 Total liabilities</b> (add lines 17 through 22) . . . . .   |   | 0              |                       |                |                |                       |
| <b>Net Assets or Fund Balances</b>   | <b>Foundations that follow SFAS 117, check here</b> <input type="checkbox"/><br><b>and complete lines 24 through 26 and lines 30 and 31.</b>              |   |                |                       |                |                |                       |
|  | <b>24</b> Unrestricted . . . . .  |   |                |                       |                |                |                       |
|  | <b>25</b> Temporarily restricted . . . . .  |   |                |                       |                |                |                       |
|  | <b>26</b> Permanently restricted . . . . .  |   |                |                       |                |                |                       |
|  | <b>Foundations that do not follow SFAS 117, check here</b> <input checked="" type="checkbox"/><br><b>and complete lines 27 through 31.</b>                |   |                |                       |                |                |                       |
|  | <b>27</b> Capital stock, trust principal, or current funds . . . . .  |   |                |                       |                |                |                       |
|  | <b>28</b> Paid-in or capital surplus, or land, bldg, and equipment fund   |   |                |                       |                |                |                       |
|  | <b>29</b> Retained earnings, accumulated income, endowment, or other funds  | 1,308,111                                     | 1,270,325      |                       |                |                |                       |
| <b>30 Total net assets or fund balances</b> (see page 17 of the instructions) . . . . .              | 1,308,111   | 1,270,325                                     |                |                       |                |                |                       |
| <b>31 Total liabilities and net assets/fund balances</b> (see page 17 of the instructions) . . . . . | 1,308,111   | 1,270,325                                     |                |                       |                |                |                       |

**Part III Analysis of Changes in Net Assets or Fund Balances**

|          |  |          |           |
|----------|--|----------|-----------|
| <b>1</b> | Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) . . . . . | <b>1</b> | 1,308,111 |
| <b>2</b> | Enter amount from Part I, line 27a . . . . .   | <b>2</b> | -37,786   |
| <b>3</b> | Other increases not included in line 2 (itemize) ▶ _____   | <b>3</b> |           |
| <b>4</b> | Add lines 1, 2, and 3 . . . . .  | <b>4</b> | 1,270,325 |
| <b>5</b> | Decreases not included in line 2 (itemize) ▶ _____   | <b>5</b> |           |
| <b>6</b> | Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30 . . . . .  | <b>6</b> | 1,270,325 |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co) | (b) How acquired<br>P—Purchase<br>D—Donation | (c) Date acquired<br>(mo, day, yr) | (d) Date sold<br>(mo, day, yr) |
|--|--|------------------------------------|--------------------------------|
| <b>1 a</b> PUBLICALLY TRADED SECURITIES  | P  |                                    |                                |
| <b>b</b> PUBLICALLY TRADED SECURITIES  | P  |                                    |                                |
| <b>c</b>   |  |                                    |                                |
| <b>d</b>   |  |                                    |                                |
| <b>e</b>   |  |                                    |                                |

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
|-----------------------|--|---|--|
| <b>a</b> 409,116      |  | 408,348   | 768  |
| <b>b</b> 233,238      |  | 220,869   | 12,369                                       |
| <b>c</b>              |  |   |  |
| <b>d</b>              |  |   |  |
| <b>e</b>              |  |   |  |

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 |                                      |   | (l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h)) |
|---|--------------------------------------|---|--|
| (i) FMV as of 12/31/69  | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col (i)<br>over col (j), if any |  |
| <b>a</b>  |                                      |   | 768  |
| <b>b</b>  |                                      |   | 12,369   |
| <b>c</b>  |                                      |   |  |
| <b>d</b>  |                                      |   |  |
| <b>e</b>  |                                      |   |  |

|  |   |          |        |
|--|---|----------|--------|
| <b>2</b> Capital gain net income or (net capital loss)   | { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 } | <b>2</b> | 15,226 |
| <b>3</b> Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)<br>If gain, also enter in Part I, line 8, column (c) (see pages 13 and 17 of the instructions)<br>If (loss), enter -0- in Part I, line 8 . . . . . |   | <b>3</b> | 768    |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income )

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?  Yes  No  
 If "Yes," the foundation does not qualify under section 4940(e) Do not complete this part

**1** Enter the appropriate amount in each column for each year, see page 18 of the instructions before making any entries

| (a) Base period years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio<br>(col (b) divided by col (c)) |
|--|---------------------------------------|---|--|
| 2010   | 97,240                                | 1,462,831                                 | 0.066474   |
| 2009   | 77,436                                | 938,077                                   | 0.082548   |
| 2008   | 81,172                                | 390,457                                   | 0.207890   |
| 2007   | 84,558                                | 537,846                                   | 0.157216   |
| 2006   | 36,337                                | 526,681                                   | 0.068992   |

|   |          |           |
|---|----------|-----------|
| <b>2</b> Total of line 1, column (d).   | <b>2</b> | 0.583120  |
| <b>3</b> Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years . . . . . | <b>3</b> | 0.116624  |
| <b>4</b> Enter the net value of noncharitable-use assets for 2011 from Part X, line 5. . . . .  | <b>4</b> | 1,455,893 |
| <b>5</b> Multiply line 4 by line 3. . . . .   | <b>5</b> | 169,792   |
| <b>6</b> Enter 1% of net investment income (1% of Part I, line 27b). . . . .  | <b>6</b> | 372       |
| <b>7</b> Add lines 5 and 6. . . . .   | <b>7</b> | 170,164   |
| <b>8</b> Enter qualifying distributions from Part XII, line 4. . . . .  | <b>8</b> | 75,196    |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions on page 18

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see page 18 of the instructions)

Table with 11 main rows and sub-rows (a-e) for credits and payments. Includes fields for tax due, overpayment, and refunded amounts.

Part VII-A Statements Regarding Activities

Table with 10 main rows (1a-10) and sub-rows (a-b) for questions regarding political activities, tax returns, and substantial contributors.

**Part VII-A Statements Regarding Activities (continued)**

|  |           |            |                          |
|--|-----------|------------|--------------------------|
| <b>11</b> At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions).                | <b>11</b> |            | <b>No</b>                |
| <b>12</b> Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008?  | <b>12</b> |            | <b>No</b>                |
| <b>13</b> Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address <b>NONE</b>   | <b>13</b> | <b>Yes</b> |                          |
| <b>14</b> The books are in care of <b>SALLY PYPER</b> Telephone no <b>(616) 669-7678</b><br>Located at <b>2459 OLDE FARM DR JENISON MI</b> ZIP+4 <b>494288157</b>  |           |            |                          |
| <b>15</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of <b>Form 1041</b> —Check here <input type="checkbox"/><br>and enter the amount of tax-exempt interest received or accrued during the year. | <b>15</b> |            | <input type="checkbox"/> |
| <b>16</b> At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?                              | <b>16</b> | Yes        | No                       |

See the instructions for exceptions and filing requirements for Form TD F 90-22.1 If "Yes", enter the name of the foreign country **NONE**

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

| File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.  |           |  | Yes | No        |
|--|-----------|--|-----|-----------|
| <b>1a</b> During the year did the foundation (either directly or indirectly)   |           |  |     |           |
| <b>(1)</b> Engage in the sale or exchange, or leasing of property with a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |           |  |     |           |
| <b>(2)</b> Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |           |  |     |           |
| <b>(3)</b> Furnish goods, services, or facilities to (or accept them from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |           |  |     |           |
| <b>(4)</b> Pay compensation to, or pay or reimburse the expenses of, a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |           |  |     |           |
| <b>(5)</b> Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |           |  |     |           |
| <b>(6)</b> Agree to pay money or property to a government official? ( <b>Exception.</b> Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days). <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |           |  |     |           |
| <b>b</b> If any answer is "Yes" to 1a(1)–(6), did <b>any</b> of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)?<br>Organizations relying on a current notice regarding disaster assistance check here. <input type="checkbox"/>  | <b>1b</b> |  |     |           |
| <b>c</b> Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?   | <b>1c</b> |  |     |           |
| <b>2</b> Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))   |           |  |     |           |
| <b>a</b> At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>If "Yes," list the years <b>20___, 20___, 20___, 20___</b>   |           |  |     |           |
| <b>b</b> Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to <b>all</b> years listed, answer "No" and attach statement—see page 20 of the instructions).  | <b>2b</b> |  |     |           |
| <b>c</b> If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here <b>20___, 20___, 20___, 20___</b>   |           |  |     |           |
| <b>3a</b> Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |           |  |     |           |
| <b>b</b> If "Yes," did it have excess business holdings in 2011 as a result of <b>(1)</b> any purchase by the foundation or disqualified persons after May 26, 1969, <b>(2)</b> the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or <b>(3)</b> the lapse of the 10-, 15-, or 20-year first phase holding period? ( <i>Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011.</i> ) | <b>3b</b> |  |     |           |
| <b>4a</b> Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?  | <b>4a</b> |  |     | <b>No</b> |
| <b>b</b> Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?   | <b>4b</b> |  |     | <b>No</b> |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**

**5a** During the year did the foundation pay or incur any amount to

**(1)** Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?  Yes  No

**(2)** Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?  Yes  No

**(3)** Provide a grant to an individual for travel, study, or other similar purposes?  Yes  No

**(4)** Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see page 22 of the instructions).  Yes  No

**(5)** Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?  Yes  No

**b** If any answer is "Yes" to 5a(1)–(5), did **any** of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see page 22 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here.  **5b**

**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?  Yes  No  
If "Yes," attach the statement required by Regulations section 53.4945–5(d).

**6a** Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No




**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No  
If "Yes" to 6b, file Form 8870. **6b** **No**

**7a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?  Yes  No

**b** If yes, did the foundation receive any proceeds or have any net income attributable to the transaction?  Yes  No **7b**

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

**1 List all officers, directors, trustees, foundation managers and their compensation (see page 22 of the instructions).**

| (a) Name and address  | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---------------------------------------|
| SALLY PYPER <br>2459 OLDE FARM DR<br>JENISON, MI 49428                   | PRESIDENT<br>0 00   | 0   | 0   | 0                                     |
| MARTHA BEALS <br>2909 WOODCLIFF CIRCLE SE<br>EAST GRAND RAPIDS, MI 49506 | SECRETARY<br>0 00   | 0   | 0   | 0                                     |
| MARTHA BEALS <br>2909 WOODCLIFF CIRCLE SE<br>EAST GRAND RAPIDS, MI 49506 | TREASURER<br>0 00   | 0   | 0   | 0                                     |

**2 Compensation of five highest-paid employees (other than those included on line 1—see page 23 of the instructions). If none, enter "NONE."**

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|------------------|---|---------------------------------------|
| NONE  |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |

**Total** number of other employees paid over \$50,000.

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**

**3 Five highest-paid independent contractors for professional services (see page 23 of the instructions). If none, enter "NONE".**

| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
|---|---------------------|------------------|
| NONE  |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |

**Total** number of others receiving over \$50,000 for professional services. . . . . **▶**

**Part IX-A Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc

|          | Expenses |
|----------|----------|
| <b>1</b> |          |
|          |          |
| <b>2</b> |          |
|          |          |
| <b>3</b> |          |
|          |          |
| <b>4</b> |          |
|          |          |

**Part IX-B Summary of Program-Related Investments (see page 23 of the instructions)**

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2

|   | Amount |
|---|--------|
| <b>1</b> N/A  |        |
| <b>2</b>  |        |
|   |        |
| <b>3</b> All other program-related investments. See page 24 of the instructions |        |

**Total.** Add lines 1 through 3. . . . . **▶**

**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see page 24 of the instructions.)

|          |  |           |           |
|----------|--|-----------|-----------|
| <b>1</b> | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes                       |           |           |
| <b>a</b> | Average monthly fair market value of securities. . . . .   | <b>1a</b> | 1,437,216 |
| <b>b</b> | Average of monthly cash balances. . . . .  | <b>1b</b> | 40,848    |
| <b>c</b> | Fair market value of all other assets (see page 24 of the instructions). . . . .   | <b>1c</b> | 0         |
| <b>d</b> | <b>Total</b> (add lines 1a, b, and c). . . . .   | <b>1d</b> | 1,478,064 |
| <b>e</b> | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation). . . . .               | <b>1e</b> |           |
| <b>2</b> | Acquisition indebtedness applicable to line 1 assets. . . . .  | <b>2</b>  |           |
| <b>3</b> | Subtract line 2 from line 1d. . . . .  | <b>3</b>  | 1,478,064 |
| <b>4</b> | Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see page 25 of the instructions). . . . . | <b>4</b>  | 22,171    |
| <b>5</b> | <b>Net value of noncharitable-use assets.</b> Subtract line 4 from line 3 Enter here and on Part V, line 4                       | <b>5</b>  | 1,455,893 |
| <b>6</b> | <b>Minimum investment return.</b> Enter 5% of line 5. . . . .  | <b>6</b>  | 72,795    |

**Part XI Distributable Amount** (see page 25 of the instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here  and do not complete this part.)

|           |  |           |        |
|-----------|--|-----------|--------|
| <b>1</b>  | Minimum investment return from Part X, line 6. . . . .   | <b>1</b>  | 72,795 |
| <b>2a</b> | Tax on investment income for 2011 from Part VI, line 5. . . . .  | <b>2a</b> | 744    |
| <b>b</b>  | Income tax for 2011 (This does not include the tax from Part VI ). . . . .                                       | <b>2b</b> |        |
| <b>c</b>  | Add lines 2a and 2b. . . . .   | <b>2c</b> | 744    |
| <b>3</b>  | Distributable amount before adjustments Subtract line 2c from line 1. . . . .                                    | <b>3</b>  | 72,051 |
| <b>4</b>  | Recoveries of amounts treated as qualifying distributions. . . . .   | <b>4</b>  |        |
| <b>5</b>  | Add lines 3 and 4. . . . .   | <b>5</b>  | 72,051 |
| <b>6</b>  | Deduction from distributable amount (see page 25 of the instructions). . . . .                                   | <b>6</b>  |        |
| <b>7</b>  | <b>Distributable amount</b> as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1. . . . . | <b>7</b>  | 72,051 |

**Part XII Qualifying Distributions** (see page 25 of the instructions)

|          |   |           |        |
|----------|---|-----------|--------|
| <b>1</b> | Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes   |           |        |
| <b>a</b> | Expenses, contributions, gifts, etc —total from Part I, column (d), line 26. . . . .  | <b>1a</b> | 75,196 |
| <b>b</b> | Program-related investments—total from Part IX-B. . . . .   | <b>1b</b> |        |
| <b>2</b> | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes. . . . .  | <b>2</b>  |        |
| <b>3</b> | Amounts set aside for specific charitable projects that satisfy the   |           |        |
| <b>a</b> | Suitability test (prior IRS approval required). . . . .   | <b>3a</b> |        |
| <b>b</b> | Cash distribution test (attach the required schedule). . . . .  | <b>3b</b> |        |
| <b>4</b> | <b>Qualifying distributions.</b> Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4  | <b>4</b>  | 75,196 |
| <b>5</b> | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see page 26 of the instructions). . . . . | <b>5</b>  |        |
| <b>6</b> | <b>Adjusted qualifying distributions.</b> Subtract line 5 from line 4. . . . .  | <b>6</b>  | 75,196 |

**Note:** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

**Part XIII Undistributed Income** (see page 26 of the instructions)

|  | (a)<br>Corpus | (b)<br>Years prior to 2010 | (c)<br>2010 | (d)<br>2011 |
|--|---------------|----------------------------|-------------|-------------|
| <b>1</b> Distributable amount for 2011 from Part XI, line 7  |               |                            |             | 72,051      |
| <b>2</b> Undistributed income, if any, as of the end of 2011   |               |                            |             |             |
| <b>a</b> Enter amount for 2010 only. . . . .   |               |                            |             |             |
| <b>b</b> Total for prior years 20___, 20___, 20___   |               |                            |             |             |
| <b>3</b> Excess distributions carryover, if any, to 2011   |               |                            |             |             |
| <b>a</b> From 2006. . . . .  |               |                            |             | 10,928      |
| <b>b</b> From 2007. . . . .  |               |                            |             | 62,150      |
| <b>c</b> From 2008. . . . .  |               |                            |             | 62,341      |
| <b>d</b> From 2009. . . . .  |               |                            |             | 30,877      |
| <b>e</b> From 2010. . . . .  |               |                            |             | 24,676      |
| <b>f</b> <b>Total</b> of lines 3a through e. . . . .   | 190,972       |                            |             |             |
| <b>4</b> Qualifying distributions for 2011 from Part XII, line 4 <b>▶</b> \$ <u>75,196</u>   |               |                            |             |             |
| <b>a</b> Applied to 2010, but not more than line 2a  |               |                            |             |             |
| <b>b</b> Applied to undistributed income of prior years (Election required—see page 26 of the instructions)  |               |                            |             |             |
| <b>c</b> Treated as distributions out of corpus (Election required—see page 26 of the instructions). . . . .   |               |                            |             |             |
| <b>d</b> Applied to 2011 distributable amount. . . . .   |               |                            |             | 72,051      |
| <b>e</b> Remaining amount distributed out of corpus  | 3,145         |                            |             |             |
| <b>5</b> Excess distributions carryover applied to 2011<br><i>(If an amount appears in column (d), the same amount must be shown in column (a).)</i>                                       |               |                            |             |             |
| <b>6</b> <b>Enter the net total of each column as indicated below:</b>   |               |                            |             |             |
| <b>a</b> Corpus Add lines 3f, 4c, and 4e Subtract line 5   | 194,117       |                            |             |             |
| <b>b</b> Prior years' undistributed income Subtract line 4b from line 2b. . . . .  |               |                            |             |             |
| <b>c</b> Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed. . . . . |               |                            |             |             |
| <b>d</b> Subtract line 6c from line 6b Taxable amount—see page 27 of the instructions . . . . .  |               |                            |             |             |
| <b>e</b> Undistributed income for 2010 Subtract line 4a from line 2a Taxable amount—see page 27 of the instructions . . . . .  |               |                            |             |             |
| <b>f</b> Undistributed income for 2011 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2011. . . . .  |               |                            |             | 0           |
| <b>7</b> Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see page 27 of the instructions). . . . .                   |               |                            |             |             |
| <b>8</b> Excess distributions carryover from 2006 not applied on line 5 or line 7 (see page 27 of the instructions). . . . .   | 10,928        |                            |             |             |
| <b>9</b> <b>Excess distributions carryover to 2012.</b> Subtract lines 7 and 8 from line 6a. . . . .   | 183,189       |                            |             |             |
| <b>10</b> Analysis of line 9   |               |                            |             |             |
| <b>a</b> Excess from 2007. . . . .   |               |                            |             | 62,150      |
| <b>b</b> Excess from 2008. . . . .   |               |                            |             | 62,341      |
| <b>c</b> Excess from 2009. . . . .   |               |                            |             | 30,877      |
| <b>d</b> Excess from 2010. . . . .   |               |                            |             | 24,676      |
| <b>e</b> Excess from 2011. . . . .   |               |                            |             | 3,145       |

Part XIV Private Operating Foundations (see page 27 of the instructions and Part VII-A, question 9)

1a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2011, enter the date of the ruling.

b Check box to indicate whether the organization is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

Table with 5 columns: (a) 2011, (b) 2010, (c) 2009, (d) 2008, (e) Total. Rows include: 2a Enter the lesser of the adjusted net income...; b 85% of line 2a; c Qualifying distributions from Part XII...; d Amounts included in line 2c not used directly...; e Qualifying distributions made directly...; 3 Complete 3a, b, or c for the alternative test relied upon; a "Assets" alternative test; b "Endowment" alternative test; c "Support" alternative test.

Part XV Supplementary Information (Complete this part only if the organization had \$5,000 or more in assets at any time during the year—see page 27 of the instructions.)

1 Information Regarding Foundation Managers:
a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2) )

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:
Check here if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc (see page 28 of the instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number of the person to whom applications should be addressed

b The form in which applications should be submitted and information and materials they should include

c Any submission deadlines

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

**Part XV Supplementary Information** (continued)

**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business)                  | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount           |
|---|--|--------------------------------------|-------------------------------------|------------------|
| <b>a</b> <i>Paid during the year</i><br>See Additional Data Table |  |                                      |                                     |                  |
| <b>Total . . . . .</b>  |  |                                      |                                     | <b>3a</b> 75,196 |
| <b>b</b> <i>Approved for future payment</i>                       |  |                                      |                                     |                  |
| <b>Total . . . . .</b>  |  |                                      |                                     | <b>3b</b>        |





## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 38-3453138

**Name:** THE GATES FOUNDATION

**Form 990PF - Special Condition Description:**

**Special Condition Description**

**Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient  | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount        |
|--|---|--------------------------------|----------------------------------|---------------|
| Name and address (home or business)  |   |                                |                                  |               |
| <b>a</b> <i>Paid during the year</i>   |   |                                |                                  |               |
| HOSPICE OF MICHIGAN989<br>SPAULDING SE<br>ADA, MI 49301                                |   |                                | GENERAL FUND                     | 51,100        |
| LITERACY CENTER WEST MICH<br>1120 MONROE AVE NW<br>SUITE 240<br>GRAND RAPIDS, MI 49503 |   |                                | GENERAL FUND                     | 6,000         |
| GRD RPDS YOUTH SYMPHONY3401<br>GOLD DUST NE<br>BELMONT, MI 49306                       |   |                                | GENERAL FUND                     | 11,925        |
| KIDS FOOD BASKET2055 OAK<br>INDUSTRIAL DR NE<br>GRAND RAPIDS, MI 49505                 |   |                                | GENERAL FUND                     | 5,000         |
| GR RPDS SANTA CLAUS GIRLS5101<br>SPAULDING PLAZA SE<br>ADA, MI 49301                   |   |                                | GENERAL FUND                     | 1,171         |
| <b>Total . . . . .</b>   |   |                                |                                  | <b>75,196</b> |

**3a**

## TY 2011 Accounting Fees Schedule

**Name:** THE GATES FOUNDATION

**EIN:** 38-3453138

| Category   | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|------------|--------|--------------------------|------------------------|---|
| ACCOUNTING | 3,973  | 3,973                    |                        |   |

# TY 2011 Compensation Explanation

**Name:** THE GATES FOUNDATION

**EIN:** 38-3453138

| Person Name  | Explanation |
|--------------|-------------|
| SALLY PYPER  |             |
| MARTHA BEALS |             |
| MARTHA BEALS |             |

**TY 2011 Investments - Other Schedule**

**Name:** THE GATES FOUNDATION

**EIN:** 38-3453138

| Category / Item                      | Listed at Cost or FMV | Book Value | End of Year Fair Market Value |
|--------------------------------------|-----------------------|------------|-------------------------------|
| PUBLICALLY TRADED SECURITIES-AT COST | AT COST               | 1,216,161  | 1,346,116                     |

## TY 2011 Other Expenses Schedule

**Name:** THE GATES FOUNDATION

**EIN:** 38-3453138

| Description                 | Revenue and Expenses per Books | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|-----------------------------|--------------------------------|-----------------------|---------------------|---------------------------------------|
| EXPENSES                    |                                |                       |                     |                                       |
| ACCOUNT ADMINISTRATION FEES | 16,471                         | 16,471                |                     |                                       |

# TY 2011 Taxes Schedule

**Name:** THE GATES FOUNDATION

**EIN:** 38-3453138

| Category             | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|----------------------|--------|--------------------------|------------------------|---|
| LICENSES AND PERMITS | 20     | 20                       |                        |   |
| FEDERAL INCOME TAX   | 829    |                          |                        |   |
| FOREIGN TAXES        | 406    | 406                      |                        |   |