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Form 990

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization
MICHIGAN FARM BUREAU

Doing Business As

Number and street (or P O box if mail is not delivered to street address) Room/suite

7373 W SAGINAW HIGHWAY

City or town, state or country, and ZIP + 4
LANSING, MI 48917

F Name and address of principal officer
DOUGLAS J KAMMANN
7373 W SAGINAW HIGHWAY
LANSING, MI 48917

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status

☐ 501(c)(3) ☒ 501(c) (5) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.MICHIGANFARMBUREAU.COM

K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1919

M State of legal domicile MI

Part I	Summary			
Activities & Governance	1	Briefly describe the organization's mission or most significant activities MICHIGAN FARM BUREAU IS A MEMBER DIRECTED AGRICULTURAL ORGANIZATION WHOSE PURPOSE IS TO REPRESENT, PROTECT, AND ENHANCE THE BUSINESS, ECONOMIC, SOCIAL AND EDUCATIONAL INTERESTS OF OUR MEMBERS LOCATED THROUGHOUT THE STATE OF MICHIGAN		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	17
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	16
	5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	113
Revenue	6	Total number of volunteers (estimate if necessary)	6	5,362
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	857
	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	0
	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	7,024,336	7,033,501
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	498,126	1,837,037
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	2,746,487	2,615,127
Expenses	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	5,459,922	6,060,393
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	15,728,871	17,546,058
	14	Benefits paid to or for members (Part IX, column (A), line 4)	15,151	22,391
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	0	0
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	8,994,542	9,290,354
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ ⁰	0	0
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	5,891,759	7,395,653
Net Assets or Fund Balances	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	14,901,452	16,708,398
	19	Revenue less expenses Subtract line 18 from line 12	827,419	837,660
			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	11,180,506	11,480,149
	21	Total liabilities (Part X, line 26)	4,236,170	3,771,556
	22	Net assets or fund balances Subtract line 21 from line 20	6,944,336	7,708,593

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

DOUGLAS J KAMMANN TREASURER/CFO

Type or print name and title

2012-11-12

Date

Paid Preparer's Use Only

Preparer's signature

Firm's name (or yours if self-employed), address, and ZIP + 4

DAVID M RAECK CPA

MANER COSTERISAN PC

2425 E GRAND RIVER SUITE 1

LANSING, MI 489123291

Date

Check if self-employed ☐

Preparer's taxpayer identification number (see instructions)

EIN

Phone no

P00010226

38-2157642

(517) 323-7500

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Part IIISTatement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1Briefly describe the organization’s mission

MICHIGAN FARM BUREAU IS A MEMBER DIRECTED AGRICULTURAL ORGANIZATION WHOSE PURPOSE IS TO REPRESENT, PROTECT, AND ENHANCE THE BUSINESS, ECONOMIC, SOCIAL AND EDUCATIONAL INTERESTS OF OUR MEMBERS LOCATED THROUGHOUT THE STATE OF MICHIGAN

2Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

If “Yes,” describe these new services on Schedule O

3Did the organization cease conducting, or make significant changes in how it conducts, any program services?

If “Yes,” describe these changes on Schedule O

4Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

THE PUBLIC POLICY AND COMMODITY DIVISION IS RESPONSIBLE FOR ESTABLISHING A SYSTEMATIC PROCESS FOR DEVELOPMENT AND DISTRIBUTION OF BACKGROUND INFORMATION ON CURRENT AND EMERGING ISSUES TO ENSURE THAT QUALIFIED DELEGATES TO MFB'S STATE ANNUAL MEETING ARE MAKING INFORMED POLICY DECISIONS TOPICS INCLUDE AGRICULTURAL ECOLOGY, COMMODITY MARKETING, LOCAL AFFAIRS AND LAND USE ACTIVITIES THE PUBLIC POLICY DIVISION IS THE KEY RESOURCE IN GUIDING THE MEMBERSHIP IN DEVELOPING POLICY WHEN POLICY DECISIONS ARE ADOPTED BY THE MEMBERS, THE POLICY PROVIDES DIRECTION FOR STAFF WHEN INTERACTING WITH THE LOCAL, STATE AND NATIONAL ORGANIZATIONS DURING THE YEAR POLICY DEVELOPMENT BEGINS WITH THE APPOINTMENT BY THE 67 COUNTY FARM BUREAUS OF A POLICY DEVELOPMENT COMMITTEE IT INCLUDES REPRESENTATIVES FROM COMMUNITY ACTION GROUPS, YOUNG FARMERS, COUNTY COMMITTEES, OTHER SPECIAL COMMITTEES, AND INDIVIDUAL MEMBERS THE POLICY DEVELOPMENT COMMITTEE HAS THE RESPONSIBILITY TO STUDY, DISCUSS AND DEVELOP FARM BUREAU POLICY RECOMMENDATIONS ON LOCAL, STATE, AND NATIONAL ISSUES LOCAL, STATE AND NATIONAL POLICY RECOMMENDATIONS ARE MADE TO MEMBERS AND ARE VOTED ON AT THE COUNTY ANNUAL MEETING A 20-MEMBER STATE POLICY DEVELOPMENT COMMITTEE IS APPOINTED WITH REPRESENTATION FROM ALL AREAS OF THE STATE THIS COMMITTEE MEETS TO GATHER INFORMATION ON A WIDE RANGE OF ISSUES, REVIEW ALL OF THE COUNTY RECOMMENDATIONS, AND PRODUCES A SLATE OF PROPOSED ADDITIONS, CHANGES, AND DELETIONS TO THE POLICY AND FOR ACTION BY DELEGATES OF THE MFB ANNUAL MEETING FARM BUREAU'S POLICY DEVELOPMENT PROCESS RESULTED IN ABOUT 1,100 POLICY RECOMMENDATIONS FROM THE COUNTIES OTHER RECOMMENDATIONS INCLUDE THOSE FROM VARIOUS MFB ADVISORY COMMITTEES, FOR A TOTAL OF APPROXIMATELY 1,200 POLICY RECOMMENDATIONS CONSIDERED BY THE MFB POLICY DEVELOPMENT COMMITTEE FINAL POLICY DECISIONS ARE MADE BY THE VOTING DELEGATES FROM EACH COUNTY FARM BUREAU AT THE MFB ANNUAL MEETING

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

THE INFORMATION AND PUBLIC RELATIONS DIVISION (IPR) IS RESPONSIBLE FOR GENERAL COMMUNICATIONS WITH MEMBERS REGARDING MICHIGAN FARM BUREAU (MFB) POLICIES, PROGRAMS AND ISSUES OF IMPORTANCE IN THE AGRICULTURAL INDUSTRY THROUGH THE FOLLOWING PUBLICATIONS MICHIGAN FARM NEWS IS MICHIGAN'S ONLY STATEWIDE FARM PUBLICATION TWENTY TIMES A YEAR, FARMER MEMBERS RECEIVE FIRSTHAND ORIGINAL AND ESSENTIAL INFORMATION ABOUT CURRENT AGRICULTURAL NEWS, STATE AND NATIONAL LEGISLATIVE AND REGULATORY ISSUES INCLUDING FARM PROGRAM UPDATES, WEATHER FORECASTS, FARM SAFETY, AND MARKET ANALYSIS THE MFB ANNUAL REPORT AND MEMBER BENEFITS GUIDE IS PUBLISHED ONCE A YEAR AND INSERTED INTO THE MICHIGAN FARM NEWS THE ANNUAL REPORT UPDATES MEMBERS ON THE OPERATIONAL STATUS OF MFB MFB PRODUCES AGRINOTES & NEWS EVERY WEEK FOR MORE THAN 300 MICHIGAN NEWSPAPERS, TELEVISION AND RADIO STATIONS THIS PROVIDES THE LATEST BREAKING AGRICULTURAL NEWS AND INSIGHT ON HOW ISSUES MAY IMPACT MICHIGAN FARMERS FB UPDATE IS THE VIDEO NEWSLETTER OF THE MFB PRODUCED QUARTERLY, THE 20 MINUTE FB UPDATE FOCUSES ON STORIES IMPORTANT TO AGRICULTURE AND IS DISTRIBUTED TO 110 AGRI-SCIENCE TEACHERS AND 160 MFB COMMUNITY ACTION GROUPS BENEFITS ADVISOR IS A FOUR-COLOR NEWSLETTER MAILED QUARTERLY TO ASSOCIATE MEMBERS IT IS PACKED WITH INFORMATION ABOUT MEMBER SERVICES THE IPR DIVISION COORDINATES THE ACTIVITIES OF THE MICHIGAN AG COUNCIL IT IS A COALITION OF SIX COMMODITY ORGANIZATIONS AND AGRI-BUSINESSES UNITED FOR THE PURPOSE OF IMPROVING AND ENHANCING THE PUBLIC IMAGE OF AGRICULTURE IN THE STATE TO DATE, THE COUNCIL HAS PROVIDED FUNDING AND LEADERSHIP FOR SEVERAL REGIONAL AG PROMOTION CAMPAIGNS IN COOPERATION WITH COUNTY FARM BUREAUS THESE CAMPAIGNS HAVE UTILIZED PROMOTIONAL MATERIAL CREATED BY MFB, INCLUDING RADIO SPOTS, THEATER ADVERTISEMENTS, PRINT ADS, AND A TOOL KIT FOR CONDUCTING FARM TOURS THE COUNCIL HAS ALSO CONSOLIDATED CLASSROOM LESSON PLANS FROM ALL COALITION PARTNERS INTO TWO STATE-APPROVED CURRICULUM GUIDES FOR GRADES K-6

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

THE FIELD OPERATIONS DIVISION PREPARES AND DEVELOPS AGRICULTURAL LEADERS THIS IS ACCOMPLISHED THROUGH EDUCATION AND LEADERSHIP SKILL DEVELOPMENT PROGRAMS FOR CURRENT LOCAL AG LEADERS, STATE AND LOCAL COMMITTEES, AND MEMBERS A TARGETED PROGRAM IS FOR YOUNG FARMERS BETWEEN THE AGES OF 18 AND 35 IT OFFERS AGRICULTURAL EDUCATION, ACTION COMMITTEES, LEADERSHIP TRAINING, COMPETITIONS, AND SOCIAL EVENTS TO ENCOURAGE INVOLVEMENT AND TO DEVELOP FUTURE LEADERSHIP PROMOTION AND EDUCATION PROGRAMS FOR PUBLIC EDUCATION ABOUT THE AGRICULTURAL INDUSTRY ARE OFFERED FOR 4-H CLUBS, AND FFA CHAPTERS, SCHOOLS, AND CIVIC GROUPS THE DIVISION REGIONAL REPRESENTATIVES ARE A KEY RESOURCE IN BRINGING THE FIELD PERSPECTIVE TO THE ORGANIZATION REGIONAL REPRESENTATIVES REGULARLY AND ACTIVELY ENGAGE WITH COUNTY FARM BUREAUS, LOCAL AGRICULTURAL LEADERS, FARMERS AND MEMBERS THE REGIONAL REPRESENTATIVE'S INTERACTION IS HOW FARM BUREAU'S GRASSROOTS PROCESS PROVIDES EVERY FARM BUREAU MEMBER AN OPPORTUNITY TO PARTICIPATE AND VOICE THEIR CONCERNS REGARDING ISSUES PERTINENT TO THE AGRICULTURAL INDUSTRY

4dOther program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4eTotal program service expenses

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2	Is the organization required to complete Schedule B, Schedule of Contributors(see instructions)?	2	No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 	11b	Yes
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 	11c	No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. 	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	11f	Yes
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a	Yes
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	12b	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b	No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance			
Check if Schedule O contains a response to any question in this Part V ☐			
		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a	77
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	2a	113
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a	No
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a	
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the aggregate amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	17		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	16
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed ▶ _____
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☒ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶ DOUGLAS J KAMMANN 7373 W SAGINAW HIGHWAY LANSING, MI 489177900 (517) 323-7000

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization’s tax year

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization’s **current** key employees, if any See instructions for definition of “key employee ”
- List the organization’s five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization’s **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) JOSHUA WUNSCH DIRECTOR	12 00	X						12,730	11,500	636
(2) ALAN GARNER DIRECTOR	13 00	X						11,480	13,380	636
(3) BRIGETTE LEACH DIRECTOR	15 00	X						11,370	12,000	636
(4) BRENT HOTCHKIN DIRECTOR	9 00	X						6,500	12,000	636
(5) PAUL KOEMAN DIRECTOR	12 00	X						11,680	11,500	636
(6) CARL BEDNARSKI DIRECTOR	13 00	X						10,980	12,000	636
(7) L CHARLES MULHOLLAND DIRECTOR	14 00	X						12,550	12,000	636
(8) DAVID BAHRMAN DIRECTOR	17 00	X						10,740	12,000	636
(9) ANDREW HAGENOW DIRECTOR	9 00	X						7,820	11,500	636
(10) LARRY WALTON DIRECTOR	8 00	X						5,900	0	636
(11) DOUGLAS DARLING DIRECTOR	12 00	X						9,870	12,500	636
(12) MICHAEL MULDER DIRECTOR	7 00	X						4,750	11,500	636
(13) PATRICK MCGUIRE DIRECTOR	14 00	X						13,445	12,000	636
(14) JENNIFER LEWIS DIRECTOR	11 00	X						8,740	11,500	636
(15) JOE OTT DIRECTOR	7 00	X						5,290	0	636
(16) WAYNE H WOOD PRESIDENT/DIRECTOR	30 00	X		X				259,366	10,000	36,761
(17) MICHAEL C FUSILIER VICE PRESIDENT/DIRECTOR	16 00	X		X				20,240	12,000	636

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) DAVID VANDERHAAGEN ASSISTANT SECRETARY	28 00			X				158,517	0	56,434
(19) JOHN VANDER MOLEN CHIEF OPERATING OFFICER	25 00			X				216,946	0	38,336
(20) DOUGLAS J KAMMANN TREASURER	27 00			X				207,805	0	36,844
(21) THOMAS G WISEMAN HUMAN RESOURCE DIRECTOR	4 00					X		183,520	0	27,340
(22) PATRICK BLANCHETT DIRECTOR OF INTERNAL AUDIT	3 00					X		169,629	0	27,936
(23) DENNIS E RUDAT DIRECTOR OF INFO & PUBLIC RELATIONS	32 00					X		131,392	0	30,151
(24) ANDREW KOK SECRETARY	28 00			X				214,113	0	27,552
(25) THOMAS L NUGENT DIRECTOR OF FIELD OPERATIONS	25 00					X		133,667	0	29,658
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								1,839,040	177,380	321,188

2

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

9

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

2

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

0

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b	6,979,796				
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	53,705				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f					
	g	Noncash contributions included in lines 1a-1f \$ _____						
	h	Total. Add lines 1a-1f		7,033,501				
Program Service Revenue			Business Code					
	2a	AG PROMOTION & EDUCATI	900099	897,829	896,972	857		
	b	AG CORE PROGRAM	900099	686,632	686,632			
	c	AG LEGISLATIVE SERVICE	900099	191,258	191,258			
	d	LEADERSHIP CONFERENCES	900099	21,999	21,999			
	e	AG ENVIRONMENTAL	900099	21,034	21,034			
	f	All other program service revenue		18,285	18,285			
	g	Total. Add lines 2a-2f		1,837,037				
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		2,512,776			2,512,776	
	4	Income from investment of tax-exempt bond proceeds . .						
	5	Royalties		35,274			35,274	
	6a	Gross rents	(i) Real	(ii) Personal				
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss)						
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
			102,351					
	b	Less cost or other basis and sales expenses						
	c	Gain or (loss)	102,351					
	d	Net gain or (loss)		102,351	102,351			
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from fundraising events . .						
9a	Gross income from gaming activities See Part IV, line 19	a						
b	Less direct expenses	b						
c	Net income or (loss) from gaming activities . .							
10a	Gross sales of inventory, less returns and allowances	a						
b	Less cost of goods sold . . .	b						
c	Net income or (loss) from sales of inventory . .							
Miscellaneous Revenue		Business Code						
11a	AFFILIATE SERVICES	900099	5,748,070	5,748,070				
b	ANNUAL MTG & CONVENTIO	900099	277,049	277,049				
c								
d	All other revenue							
e	Total. Add lines 11a-11d		6,025,119					
12	Total revenue. See Instructions		17,546,058	7,963,650	857	2,548,050		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)
Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	9,368			
2	Grants and other assistance to individuals in the United States See Part IV, line 22	13,023			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	2,322,797			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	4,715,330			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,030,764			
9	Other employee benefits	744,678			
10	Payroll taxes	476,785			
11	Fees for services (non-employees)				
a	Management				
b	Legal	44,261			
c	Accounting	17,400			
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	698,869			
12	Advertising and promotion	455,826			
13	Office expenses	951,299			
14	Information technology	269,598			
15	Royalties				
16	Occupancy	714,765			
17	Travel	282,673			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,311,803			
20	Interest	2,271			
21	Payments to affiliates	1,840,387			
22	Depreciation, depletion, and amortization	255,507			
23	Insurance	39,357			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	VEHICLE EXPENSE	315,659			
b	EDUCATION AND PROMOTION	178,271			
c	MISCELLANEOUS	10,309			
d	BAD DEBT EXPENSE	7,398			
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	16,708,398			
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing				1	
	2	Savings and temporary cash investments			1,168,006	2	2,552,872
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			723,865	4	818,141
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			89,933	9	98,304
	10a	Land, buildings, and equipment, cost or other basis. Complete Part VI of Schedule D	10a	2,162,841	949,454	10c	908,154
	b	Less accumulated depreciation	10b	1,254,687			
	11	Investments—publicly traded securities			4,120,302	11	2,066,588
	12	Investments—other securities. See Part IV, line 11			4,128,946	12	5,036,090
	13	Investments—program-related. See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)			11,180,506	16	11,480,149
Liabilities	17	Accounts payable and accrued expenses			2,098,521	17	1,615,372
	18	Grants payable				18	
	19	Deferred revenue			2,137,649	19	2,156,184
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			4,236,170	26	3,771,556
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			6,944,336	27	7,708,593
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			6,944,336	33	7,708,593
	34	Total liabilities and net assets/fund balances			11,180,506	34	11,480,149

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	17,546,058
2	Total expenses (must equal Part IX, column (A), line 25)	2	16,708,398
3	Revenue less expenses Subtract line 2 from line 1	3	837,660
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,944,336
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-73,403
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	7,708,593

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
MICHIGAN FARM BUREAU

Employer identification number
38-1718391

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)☐ Preservation of an historically importantly land area
☐ Protection of natural habitat☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

► \$ _____

(ii) Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2011

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		1,775,902	951,006	824,896
e Other		386,939	303,681	83,258
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				908,154

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	17,546,058
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	16,708,398
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	837,660
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-73,403
9	Total adjustments (net) Add lines 4 - 8	9	-73,403
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	764,257

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	9,936,468
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	-73,403
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	-73,403
3	Subtract line 2e from line 1	3	10,009,871
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	7,536,187
c	Add lines 4a and 4b	4c	7,536,187
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	17,546,058

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	9,172,211
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	9,172,211
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	7,536,187
c	Add lines 4a and 4b	4c	7,536,187
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	16,708,398

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	IN PREPARATION OF TAX RETURNS, TAX POSITIONS ARE TAKEN BASED ON INTERPRETATION OF FEDERAL, STATE AND LOCAL INCOME TAX LAWS. MANAGEMENT PERIODICALLY REVIEWS AND EVALUATES THE STATUS OF UNCERTAIN TAX POSITIONS AND MAKES ESIMATES OF AMOUNTS, INCLUDING INTEREST AND PENALTIES, ULTIMATELY DUE OR OWED. NO AMOUNTS HAVE BEEN IDENTIFIED, OR RECORDED, AS UNCERTAIN TAX POSITIONS. FEDERAL, STATE AND LOCAL TAX RETURNS GENERALLY REMAIN OPEN FOR EXAMINATION BY VARIOUS TAXING AUTHORITIES FOR A PERIOD OF THREE TO FOUR YEARS.
PART XI, LINE 8 - OTHER ADJUSTMENTS		NET UNREALIZED LOSS ON INVESTMENT -73,403
		FORM 990, SCHEDULE D, PART XII, LINE 4B REVENUES FOR AFFILIATE SHARED PERSONNEL, MANAGEMENT AND ADMINISTRATIVE EXPENSES AND AFFILIATE REVENUE FOR AN INTERNAL PRINTSHOP ARE EXCLUDED FROM REVENUES FOR AUDIT PRESENTATION.
		FORM 990, SCHEDULE D, PART XIII, LINE 4B EXPENSES FOR AFFILIATE SHARED PERSONNEL, MANAGEMENT AND ADMINISTRATIVE EXPENSES AND AFFILIATE EXPENSES FOR AN INTERNAL PRINTSHOP ARE EXCLUDED FROM EXPENSES FOR AUDIT PRESENTATION.

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
MICHIGAN FARM BUREAU

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public
Inspection

Employer identification number
38-1718391

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☐ Yes ☒ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☒

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶

3

Enter total number of other organizations listed in the line 1 table ▶

Part IIIGrants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IVSupplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
		FORM 990, SCHEDULE I, PART I, LINE 2 TARGETED GRANT RECIPIENTS ARE REQUESTED TO SUBMIT GRANT PROPOSALS ELIGIBILITY OF PROPOSAL IS DETERMINED AND 1/2 THE APPROVED GRANT AMOUNT IS AWARDED TO THE RECIPIENT UPON COMPLETION OF THE GRANT PERIOD, RECIPIENTS SUBMIT DATES AND ACTIVITIES PERFORMED, EXPENSE DETAIL, AND NUMBER OF PARTICIPANTS ACTIVITY AND DOCUMENTATION ARE REVIEWED FOR ELIGIBILITY AND EXPENSE SUBSTANTIATION UPON APPROVAL REMAINING AMOUNTS DUE TO OR FROM RECIPIENTS ARE PAID OR COLLECTED GRANT DOCUMENTATION IS KEPT IN ACCORDANCE WITH THE ORGANIZATIONS DOCUMENT RETENTION AND DESTRUCTION POLICY

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization

MICHIGAN FARM BUREAU

Employer identification number

38-1718391

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	☐ First-class or charter travel ☒ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☒ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	☒ Compensation committee ☐ Written employment contract ☒ Independent compensation consultant ☒ Compensation survey or study ☐ Form 990 of other organizations ☒ Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of	5a	
a	The organization?	5b	
b	Any related organization?		
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of	6a	
a	The organization?	6b	
b	Any related organization?		
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) WAYNE H WOOD	(i)	259,366	0	0	24,089	12,672	296,127	0
	(ii)	10,000	0	0	0	0	10,000	0
(2) DAVID VANDERHAAGEN	(i)	158,517	0	0	42,892	13,542	214,951	0
	(ii)	0	0	0	0	0	0	0
(3) JOHN VANDER MOLEN	(i)	216,946	0	0	23,905	14,431	255,282	0
	(ii)	0	0	0	0	0	0	0
(4) DOUGLAS J KAMMANN	(i)	207,805	0	0	22,660	14,184	244,649	0
	(ii)	0	0	0	0	0	0	0
(5) THOMAS G WISEMAN	(i)	183,520	0	0	19,966	7,374	210,860	0
	(ii)	0	0	0	0	0	0	0
(6) PATRICK BLANCHETT	(i)	169,629	0	0	18,584	9,352	197,565	0
	(ii)	0	0	0	0	0	0	0
(7) DENNIS E RUDAT	(i)	131,392	0	0	14,425	15,726	161,543	0
	(ii)	0	0	0	0	0	0	0
(8) ANDREW KOK	(i)	214,113	0	0	10,434	17,118	241,665	0
	(ii)	0	0	0	0	0	0	0
(9) THOMAS L NUGENT	(i)	133,667	0	0	14,711	14,947	163,325	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part IIISupplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	PART I, LINE 1A	THE PRESIDENT IS A DAIRY FARMER IN MARLETTE, MI. HE IS PROVIDED A RESIDENCE LOCATED NEAR THE HEADQUARTERS OFFICE FOR THE CONVENIENCE OF THE ORGANIZATION BECAUSE THE DAILY COMMUTE IS 120 MILES ONE-WAY. WE GROSS UP THE PRESIDENT'S TAXABLE COMPENSATION AND PROVIDE CASH PAYMENT FOR ESTIMATED TAX COST FOR THE USE OF THE RESIDENCE. EXECUTIVE COMPENSATION PACKAGE INCLUDES A COMPANY VEHICLE. WE GROSS UP EXECUTIVE TAXABLE COMPENSATION FOR PERSONAL USE OF VEHICLES AND PROVIDE CASH PAYMENT FOR ESTIMATED TAX COST FOR PERSONAL USE OF VEHICLE.
	PART I, LINE 4B	DAVID VANDERHAAGEN IS A PARTICIPANT IN A SUPPLEMENTAL RETIREMENT PLAN, FORM 990 SCHEDULE J, PART II, ITEM C INCLUDES \$25,300 OF FUNDING TO THIS PLAN'S ANTICIPATED LIABILITY.

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization MICHIGAN FARM BUREAU	Employer identification number 38-1718391
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Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION HAS APPROXIMATELY 194,000 MEMBERS WHO PAY ANNUAL MEMBERSHIP DUES
	FORM 990, PART VI, SECTION A, LINE 7A	THE MEMBERS OF THE ORGANIZATION ARE REPRESENTED BY A DELEGATE BODY OF MEMBERS WHO ELECT THE BOARD OF DIRECTORS OF THE ORGANIZATION
	FORM 990, PART VI, SECTION A, LINE 7B	CHANGES IN THE ORGANIZATIONS BYLAWS MUST BE APPROVED BY THE DELEGATE BODY IN ADDITION, THE DELEGATE BODY ANNUALLY RATIFIES ALL BOARD ACTIONS AND AUTHORIZES THE PRESIDENT OF THE BOARD TO APPOINT ALL NECESSARY COMMITTEES AND COMMITTEE CHAIRS
	FORM 990, PART VI, SECTION B, LINE 11	THE BOARD OF DIRECTORS (BOARD) OF MICHIGAN FARM BUREAU IS THE GOVERNING BODY WHICH IS RESPONSIBLE FOR THE ANNUAL REVIEW OF THE FORM 990 RETURN PRIOR TO THE FORMS FILING, THE AUDIT COMMITTEE OF THE BOARD, CONSISTING OF 7 OF THE 17 BOARD MEMBERS REVIEWS THE ANNUAL AUDITED FINANCIAL STATEMENTS TO BE USED AS BASIS OF PREPARATION FOR THE FORM 990 RETURN THE FINAL PREPARATION AND REVIEW OF THE 990 ARE PERFORMED BY THE DIRECTOR OF FINANCIAL SERVICES, THE PUBLIC ACCOUNTING FIRM AND THE TREASURER THE AUDIT COMMITTEE WILL REVIEW THE COMPLETED RETURN PRIOR TO FILING AND THE BOARD WILL REVIEW THE COMPLETED RETURN SUBSEQUENT TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	THE CONFLICT OF INTEREST POLICY IS REVIEWED ANNUALLY AND A MOTION OF ACKNOWLEDGMENT IS MADE BY THE BOARD OF DIRECTORS (BOARD) AT THIS SAME TIME ALL OFFICERS, BOARD MEMBERS, KEY EMPLOYEES, AND DIVISION DIRECTORS MUST ANNUALLY PROVIDE A SIGNED STATEMENT LISTING ALL POTENTIAL CONFLICTS OF INTEREST WHILE ACTING IN THEIR RESPECTIVE POSITIONS
	FORM 990, PART VI, SECTION B, LINE 15	MICHIGAN FARM BUREAU (MFB) USES A SALARY ADMINISTRATION PROGRAM DEVELOPED AND MAINTAINED BY AN OUTSIDE CONSULTANT, HEWITT ASSOCIATES ALL POSITIONS ARE EVALUATED THROUGH THE POSITION EVALUATION PLAN, COMPETITIVE SALARY INFORMATION IS OBTAINED THROUGH SALARY SURVEYS AND PLACED INTO INDIVIDUAL SALARY RANGES MERIT INCREASES ARE BASED ON 1) AN EMPLOYEE'S PERFORMANCE, 2) MERIT INCREASE GUIDELINES, AND 3)THEIR CURRENT POSITION RELATIVE TO THE SALARY RANGE MFB'S TOP MANAGEMENT EMPLOYEES ARE EVALUATED BY A FIVE PERSON EXECUTIVE COMMITTEE OF THE BOARD THE PERFORMANCE REVIEW ALONG WITH ANY SALARY ADJUSTMENTS IS THEN REVIEWED WITH THE FULL 17 MEMBER BOARD OF DIRECTORS
	FORM 990, PART VI, SECTION C, LINE 19	NO GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, OR FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC FORM 990 AND 990-T ARE AVAILABLE TO THE PUBLIC ON ANOTHER PROVIDER'S WEBSITE AT WWW.GUIDESTAR.ORG IN ADDITION, THEY CAN BE REVIEWED IN PERSON OR A COPY WILL BE PROVIDED UPON WRITTEN REQUEST
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -73,403
OVERSIGHT OF AUDIT	FORM 990, PART XII, LINE 2C	MICHIGAN FARM BUREAU HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT THIS PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR
ELECTION OUT OF BONUS DEPRECIATION	FORM 4562	EMPLOYER IDENTIFICATION NUMBER 38-1718391 FOR THE YEAR ENDING DECEMBER 31, 2011 MICHIGAN FARM BUREAU, HEREBY ELECTS, PURSUANT TO IRC SEC 168(K)(2)(D)(III), NOT TO CLAIM THE ADDITIONAL 100% DEPRECIATION ALLOWABLE UNDER IRC SEC 168(K) FOR THE FOLLOWING QUALIFYING PROPERTY PLACED IN SERVICE DURING THE TAX YEAR ENDING DECEMBER 31, 2011 ALL PROPERTY IN THE 4, 5 & 7 YEAR CLASS

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
MICHIGAN FARM BUREAU

Employer identification number
38-1718391

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) MICHIGAN FARMLAND AND COMMUNITY ALLIANCE 7373 W SAGINAW HWY LANSING, MI 48917 38-3434632	INSURE LONG TERM VIABILITY OF AGRICULTURE IN MI	MI	501(C)(3)	7	MICHIGAN FARM BUREAU		No
(2) MICHIGAN FOUNDATION FOR AGRICULTURE 7373 W SAGINAW HWY LANSING, MI 48917 38-1718391	MEMBERSHIP ASSOCIATION	MI	501(C)(3)	11A TYPE I	MICHIGAN FARM BUREAU		No

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-6056370	LIFE INSURANCE	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	275,523,848	2,122,513,161	100 000 %
(2) FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-6056228	PROPERTY CASUALTY INSURANCE	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	173,003,798	384,962,765	100 000 %
(3) MICHIGAN FARM BUREAU FINANCIAL CORPORATION 7373 W SAGINAW HWY LANSING, MI 48917 38-2961817	INSURANCE HOLDING COMPANY	MI	MICHIGAN FARM BUREAU	C	1,600,000	467,661,429	100 000 %
(4) COMMUNITY SERVICE ACCEPTANCE COMPANY 7373 W SAGINAW HWY LANSING, MI 48917 38-1883116	INSURANCE AGENCY	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	7,238,867	2,897,364	100 000 %
(5) MICHIGAN AGRICULTURAL COOPERATIVE MARKETING ASSOC INC 7373 W SAGINAW HWY LANSING, MI 48917 38-1659786	FRUIT & VEGETABLE MARKETING & BARGAINING	MI	MICHIGAN FARM BUREAU	C	223,992	306,927	55 000 %
(6) FB EQUITY SALES CORPORATION OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-3237412	AN INSURANCE BROKERAGE COMPANY	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	107,140	152,412	100 000 %
(7) MFB INC 7373 W SAGINAW HWY LANSING, MI 48917 38-2102277	PROVIDER OF MEMBERSHIP BENEFITS & PROMOTES AFFILIATES	MI	MICHIGAN FARM BUREAU	C	7,998,580	5,618,980	100 000 %

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Sale of assets to related organization(s)

g

Purchase of assets from related organization(s)

h

Exchange of assets with related organization(s)

i

Lease of facilities, equipment, or other assets to related organization(s)

j

Lease of facilities, equipment, or other assets from related organization(s)

k

Performance of services or membership or fundraising solicitations for related organization(s)

l

Performance of services or membership or fundraising solicitations by related organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n

Sharing of paid employees with related organization(s)

o

Reimbursement paid to related organization(s) for expenses

p

Reimbursement paid by related organization(s) for expenses

q

Other transfer of cash or property to related organization(s)

r

Other transfer of cash or property from related organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

No

No

Yes

Yes

No

No

No

No

Yes

Yes

Yes

No

No

No

No

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) See Additional Data Table			
(2)			
(3)			
(4)			
(5)			
(6)			

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation	
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Software ID:

Software Version:

EIN: 38-1718391

Name: MICHIGAN FARM BUREAU

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income (\$)	(g) Share of end-of-year assets (\$)	(h) Percentage ownership
FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-6056370	LIFE INSURANCE	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	275,523,848	2,122,513,161	100 000 %
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-6056228	PROPERTY CASUALTY INSURANCE	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	173,003,798	384,962,765	100 000 %
MICHIGAN FARM BUREAU FINANCIAL CORPORATION 7373 W SAGINAW HWY LANSING, MI 48917 38-2961817	INSURANCE HOLDING COMPANY	MI	MICHIGAN FARM BUREAU	C	1,600,000	467,661,429	100 000 %
COMMUNITY SERVICE ACCEPTANCE COMPANY 7373 W SAGINAW HWY LANSING, MI 48917 38-1883116	INSURANCE AGENCY	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	7,238,867	2,897,364	100 000 %
MICHIGAN AGRICULTURAL COOPERATIVE MARKETING ASSOC INC 7373 W SAGINAW HWY LANSING, MI 48917 38-1659786	FRUIT & VEGETABLE MARKETING & BARGAINING	MI	MICHIGAN FARM BUREAU	C	223,992	306,927	55 000 %
FB EQUITY SALES CORPORATION OF MICHIGAN 7373 W SAGINAW HWY LANSING, MI 48917 38-3237412	AN INSURANCE BROKERAGE COMPANY	MI	MICHIGAN FARM BUREAU FINANCIAL CORPORATION	C	107,140	152,412	100 000 %
MFB INC 7373 W SAGINAW HWY LANSING, MI 48917 38-2102277	PROVIDER OF MEMBERSHIP BENEFITS & PROMOTES AFFILIATES	MI	MICHIGAN FARM BUREAU	C	7,998,580	5,618,980	100 000 %

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(1) MICHIGAN AGRICULTURAL COOPERATIVE MARKETING ASSOCIATION INC	P	6,270	VENDOR INVOICES
(2) FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN	P	422,802	VENDOR INVOICES
(3) MFB INC	P	109,267	VENDOR INVOICES
(4) FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN	K	1,603,926	COST ALLOCATED BY USAGE
(5) MFB INC	K	1,617,350	COST ALLOCATED BY USAGE
(6) FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN	L	808,762	COST ALLOCATED BY USAGE
(7) MFB INC	L	447,838	COST ALLOCATED BY USAGE
(8) MICHIGAN AGRICULTURAL COOPERATIVE MARKETING ASSOCIATION INC	K	180,784	MGMT AGREEMENT & COST
(9) FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN	P	24,203	VENDOR INVOICES
(10) COMMUNITY SERVICE ACCEPTANCE CORPORATION	K	13,208	MGMT AGREEMENT & COST

Form

4562

Depreciation and Amortization
(Including Information on Listed Property)

OMB No 1545-0172

2011

Attachment
Sequence No 179

Department of the Treasury
Internal Revenue Service (99)

See separate instructions. Attach to your tax return.

Name(s) shown on return MICHIGAN FARM BUREAU	Business or activity to which this form relates FORM 990 PAGE 10	Identifying number 38-1718391
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Part I Election To Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

1 Maximum amount (see instructions)	1	500,000
2 Total cost of section 179 property placed in service (see instructions)	2	
3 Threshold cost of section 179 property before reduction in limitation (see instructions)	3	2,000,000
4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-	4	
5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions	5	

6 (a) Description of property	(b) Cost (business use only)	(c) Elected cost	
7 Listed property Enter the amount from line 29	7		
8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7	8		
9 Tentative deduction Enter the smaller of line 5 or line 8	9		
10 Carryover of disallowed deduction from line 13 of your 2010 Form 4562	10		
11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions)	11		
12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11	12		
13 Carryover of disallowed deduction to 2012 Add lines 9 and 10, less line 12	13		

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions)

14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions)	14	
15 Property subject to section 168(f)(1) election	15	
16 Other depreciation (including ACRS)	16	

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

Section A		
17 MACRS deductions for assets placed in service in tax years beginning before 2011	17	255,507
18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here		

Section B—Assets Placed in Service During 2011 Tax Year Using the General Depreciation System						
(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only—see instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a 3-year property						
b 5-year property						
c 7-year property						
d 10-year property						
e 15-year property						
f 20-year property						
g 25-year property			25 yrs		S/L	
h Residential rental property			27 5 yrs	MM	S/L	
			27 5 yrs	MM	S/L	
i Nonresidential real property			39 yrs	MM	S/L	
				MM	S/L	

Section C—Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System					
20a Class life				S/L	
b 12-year			12 yrs	S/L	
c 40-year			40 yrs	MM	S/L

Part IV Summary (see instructions)

21 Listed property Enter amount from line 28	21	
22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here and on the appropriate lines of your return Partnerships and S corporations—see instructions	22	255,507
23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs	23	

Part V

Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)
Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

24a Do you have evidence to support the business/investment use claimed? ☐ Yes ☐ No						24b If "Yes," is the evidence written? ☐ Yes ☐ No			
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(d) Cost or other basis	(e) Basis for depreciation (business/investment use only)	(f) Recovery period	(g) Method/ Convention	(h) Depreciation/ deduction	(i) Elected section 179 cost	
25Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions)							25		
26 Property used more than 50% in a qualified business use									
		%							
		%							
		%							
27 Property used 50% or less in a qualified business use									
		%				S/L -			
		%				S/L -			
		%				S/L -			
28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1						28			
29 Add amounts in column (i), line 26 Enter here and on line 7, page 1							29		

Section B—Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person
If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles

30 Total business/investment miles driven during the year (do not include commuting miles)	(a) Vehicle 1		(b) Vehicle 2		(c) Vehicle 3		(d) Vehicle 4		(e) Vehicle 5		(f) Vehicle 6	
31 Total commuting miles driven during the year												
32 Total other personal(noncommuting) miles driven												
33 Total miles driven during the year Add lines 30 through 32												
34 Was the vehicle available for personal use during off-duty hours?	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
35 Was the vehicle used primarily by a more than 5% owner or related person?												
36 Is another vehicle available for personal use?												

Section C—Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who **are not** more than 5% owners or related persons (see instructions)

37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees?	Yes	No
38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners		
39 Do you treat all use of vehicles by employees as personal use?		
40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received?		
41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions)		
Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles		

Part VI Amortization

(a) Description of costs	(b) Date amortization begins	(c) Amortizable amount	(d) Code section	(e) Amortization period or percentage	(f) Amortization for this year
42 Amortization of costs that begins during your 2011 tax year (see instructions)					
43 Amortization of costs that began before your 2011 tax year				43	
44 Total. Add amounts in column (f) See the instructions for where to report				44	

Additional Data

Software ID:
Software Version:
EIN: 38-1718391
Name: MICHIGAN FARM BUREAU

Form 990, Special Condition Description:

Special Condition Description
