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Form **990-PF**Department of the Treasury
Internal Revenue Service**Return of Private Foundation
or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation**

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0052

2011

For calendar year 2011 or tax year beginning , and ending

Name of foundation BCBSM Foundation, Inc		A Employer identification number 36-3525653
Number and street (or P O box number if mail is not delivered to street address)	Room/suite	B Telephone number (see instructions) (866) 812-1593
P O Box 64560		C If exemption application is pending, check here ☐
City or town, state, and ZIP code St Paul MN 55164		
G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity ☐ Final return ☐ Amended return ☐ Address change ☐ Name change		D 1 Foreign organizations, check here ☐ 2. Foreign organizations meeting the 85% test, check here and attach computation ☐
H Check type of organization: ☒ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation		E If private foundation status was terminated under section 507(b)(1)(A), check here ☐
I Fair market value of all assets at end of year (from Part II, col. (c), line 16) \$ 65,755,717	J Accounting method: ☐ Cash ☒ Accrual ☐ Other (specify) _____	F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1 Contributions, gifts, grants, etc., received (attach schedule)	10,000,404			
	2 Check ☐ if the foundation is not required to attach Sch B				
	3 Interest on savings and temporary cash investments	126	126	0	
	4 Dividends and interest from securities	1,394,647	1,394,647	0	
	5 a Gross rents	0	0	0	
	b Net rental income or (loss)	0			
	6 a Net gain or (loss) from sale of assets not on line 10	1,925,933			
	b Gross sales price for all assets on line 6a	42,258,531			
	7 Capital gain net income (from Part IV, line 2)		1,505,928		
	8 Net short-term capital gain				
	9 Income modifications				
	10 a Gross sales less returns and allowances	0			
b Less Cost of goods sold	0				
c Gross profit or (loss) (attach schedule)	0				
11 Other income (attach schedule) Stmt 1	68,763	68,763			
12 Total. Add lines 1 through 11	13,389,873	2,969,464	0		
Operating and Administrative Expenses	13 Compensation of officers, directors, trustees, etc	431,582	0	0	270,937
	14 Other employee salaries and wages	273,041	0	0	433,686
	15 Pension plans, employee benefits	94,046	0	0	94,046
	16 a Legal fees (attach schedule)	0	0	0	0
	b Accounting fees (attach schedule)	0	0	0	0
	c Other professional fees (attach schedule) Stmt 1	520,762	0	0	520,762
	17 Interest	0	0	0	0
	18 Taxes (attach schedule) (see instructions) Stmt 1	92,951	0	0	0
	19 Depreciation (attach schedule) and depletion	0	0	0	0
	20 Occupancy	0	0	0	0
	21 Travel, conferences, and meetings	42,780	0	0	42,780
	22 Printing and publications	0	0	0	0
	23 Other expenses (attach schedule) Stmt 1	225,476	183,984	0	29,598
	24 Total operating and administrative expenses. Add lines 13 through 23	1,680,638	183,984	0	1,391,809
	25 Contributions, gifts, grants paid	2,188,216			2,198,855
26 Total expenses and disbursements. Add lines 24 and 25	3,868,854	183,984	0	3,590,664	
27 Subtract line 26 from line 12					
a Excess of revenue over expenses and disbursements	9,521,019				
b Net investment income (if negative, enter -0-)		2,785,480			
c Adjusted net income (if negative, enter -0-)			0		

For Paperwork Reduction Act Notice, see instructions.

(HTA) * This figure includes \$415,586 in charitable programs conducted directly by the Foundation - See Part IX-A for details

Form **990-PF** (2011)

25616

Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)	Beginning of year	End of year	
			(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1	Cash—non-interest-bearing	3,099,811	11,374,726	11,374,726
	2	Savings and temporary cash investments	0	0	0
	3	Accounts receivable ▶	0		
		Less allowance for doubtful accounts ▶	0	0	0
	4	Pledges receivable ▶	0		
		Less allowance for doubtful accounts ▶	0	0	0
	5	Grants receivable	0	0	0
	6	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)	0	0	0
	7	Other notes and loans receivable (attach schedule) ▶	0		
		Less allowance for doubtful accounts ▶	0	0	0
	8	Inventories for sale or use	0	0	0
	9	Prepaid expenses and deferred charges	0	0	0
	10 a	Investments—U S and state government obligations (attach schedule)	6,311,220	2,989,947	2,989,947
	b	Investments—corporate stock (attach schedule)	29,920,435	28,761,987	28,761,987
	c	Investments—corporate bonds (attach schedule)	6,032,414	7,224,201	7,224,201
Liabilities	11	Investments—land, buildings, and equipment basis ▶	0		
		Less accumulated depreciation (attach schedule) ▶	0	0	0
	12	Investments—mortgage loans	9,657,887	11,493,820	11,493,820
	13	Investments—other (attach schedule) Asset-backed securities	3,082,706	2,520,140	2,520,140
	14	Land, buildings, and equipment basis ▶	0		
		Less accumulated depreciation (attach schedule) ▶	0	0	0
	15	Other assets (describe ▶ See statement 1 attached)	181,515	1,390,896	1,390,896
	16	Total assets (to be completed by all filers—see the instructions Also, see page 1, item I)	58,285,988	65,755,717	65,755,717
	17	Accounts payable and accrued expenses	2,473,360	2,494,119	
	18	Grants payable	884,265	873,626	
	19	Deferred revenue	0	0	
	20	Loans from officers, directors, trustees, and other disqualified persons	0	0	
	21	Mortgages and other notes payable (attach schedule)	0	0	
	22	Other liabilities (describe ▶)	0	0	
	23	Total liabilities (add lines 17 through 22)	3,357,625	3,367,745	
Net Assets or Fund Balances		Foundations that follow SFAS 117, check here ▶ ☐			
	24	Unrestricted	0	0	
	25	Temporarily restricted	0	0	
	26	Permanently restricted	0	0	
		Foundations that do not follow SFAS 117, check here ▶ ☐			
	27	Capital stock, trust principal, or current funds	0	0	
	28	Paid-in or capital surplus, or land, bldg., and equipment fund	0	0	
	29	Retained earnings, accumulated income, endowment, or other funds	54,928,363	62,387,972	
	30	Total net assets or fund balances (see instructions)	54,928,363	62,387,972	
	31	Total liabilities and net assets/fund balances (see instructions)	58,285,988	65,755,717	

Part III Analysis of Changes in Net Assets or Fund Balances

1	Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	54,928,363
2	Enter amount from Part I, line 27a	2	9,521,019
3	Other increases not included in line 2 (itemize) ▶	3	0
4	Add lines 1, 2, and 3	4	64,449,382
5	Decreases not included in line 2 (itemize) ▶ Unrealized loss on investments	5	2,061,410
6	Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	62,387,972

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co.)	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a Bonds	P	Various	Various
b Stocks	P	Various	Various
c Capital gain distribution		N/A	N/A
d			
e			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 31,328,290	0	31,114,499	213,791
b 10,907,240	0	9,638,104	1,269,136
c 23,001	0	0	23,001
d 0	0	0	0
e 0	0	0	0

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
a 0	0	0	213,791
b 0	0	0	1,269,136
c 0	0	0	23,001
d 0	0	0	0
e 0	0	0	0

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	1,505,928
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8 }	3	0

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2010	3,692,756	47,254,288	0.078146
2009	3,663,557	37,142,853	0.098634
2008	4,706,982	47,756,192	0.098563
2007	4,122,125	55,602,157	0.074136
2006	2,567,432	52,869,521	0.048562

2 Total of line 1, column (d)	2	0.398041
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	0.079608
4 Enter the net value of noncharitable-use assets for 2011 from Part X, line 5	4	58,049,144
5 Multiply line 4 by line 3	5	4,621,176
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	27,855
7 Add lines 5 and 6	7	4,649,031
8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.	8	3,590,664

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1 a Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1 Date of ruling or determination letter <u>N/A</u> (attach copy of letter if necessary—see instructions)			
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☐ and enter 1% of Part I, line 27b	1	55,710	
c All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)			
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	2	0	
3 Add lines 1 and 2	3	55,710	
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	4	0	
5 Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0-	5	55,710	
6 Credits/Payments			
a 2011 estimated tax payments and 2010 overpayment credited to 2011	6a	63,078	
b Exempt foreign organizations—tax withheld at source	6b	0	
c Tax paid with application for extension of time to file (Form 8868)	6c	0	
d Backup withholding erroneously withheld	6d	0	
7 Total credits and payments Add lines 6a through 6d	7	63,078	
8 Enter any penalty for underpayment of estimated tax Check here ☒ if Form 2220 is attached	8	175	
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	0	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	7,193	
11 Enter the amount of line 10 to be Credited to 2012 estimated tax <u>7,193</u> Refunded ☐	11	0	

Part VII-A Statements Regarding Activities

	Yes	No
1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of the instructions for definition)? If the answer is "Yes" to 1a or 1b , attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation <u>\$ 0</u> (2) On foundation managers <u>\$ 0</u>		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers <u>\$ 0</u>		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		N/A
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by General Instruction T		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV	X	
8 a Enter the states to which the foundation reports or with which it is registered (see instructions) <u>MN</u>		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses	X	

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ▶ <u>www.bluecrossmn.com/foundation</u>	13	X	
14	The books are in care of ▶ <u>Corporate Offices</u> Telephone no ▶ <u>(651)662-1106</u> Located at ▶ <u>3535 Blue Cross Road Eagan MN</u> ZIP+4 ▶ <u>55122-1154</u>			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the year ▶ <u>15</u> <u>0</u>			
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for Form TD F 90-22.1 If "Yes," enter the name of the foreign country ▶	16	Yes	No
				X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year did the foundation (either directly or indirectly)		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No		
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No		
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☒ Yes ☐ No		
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☒ Yes ☐ No		
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No		
(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) ☐ Yes ☒ No		
b If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here ▶ ☐	1b	X
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))		
a At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011? ☐ Yes ☒ No If "Yes," list the years ▶ 20____, 20____, 20____, 20____		
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions)	2b	N/A
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here ▶ 20____, 20____, 20____, 20____		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No		
b If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011)	3b	N/A
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5a** During the year did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see instructions)

☒ Yes ☐ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No**b** If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?**5b**

X

Organizations relying on a current notice regarding disaster assistance check here

☐**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?☒ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945–5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?**6b**

X

If "Yes" to 6b, file Form 8870

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?☐ Yes ☒ No**b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?**7b****Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1** List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See statement 4 attached	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See statement 4 attached	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
	00	0	0	0
Total number of other employees paid over \$50,000				0

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."**

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
Rainbow Research Inc 621 West Lake Street, Suite 300, Minneapolis, MN 55408	Consulting Services	208,078
Meadowlark Institute 16982 Stakke Lake Road, Lake Park, MN 56553	Consulting Services	89,374
Grassroots Solutions, Inc 2828 University Avenue SE Suite 150, Minneapolis, MN 55414	Consulting Services	50,000
		0
		0
Total number of others receiving over \$50,000 for professional services		0

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 See statement 5 attached	
2	
3	
4	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1 None	0
2 None	0
All other program-related investments See instructions	
3 None	0
Total. Add lines 1 through 3	0

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes		
a	Average monthly fair market value of securities	1a	55,472,249
b	Average of monthly cash balances	1b	3,460,892
c	Fair market value of all other assets (see instructions)	1c	0
d	Total (add lines 1a, b, and c)	1d	58,933,141
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0
2	Acquisition indebtedness applicable to line 1 assets	2	0
3	Subtract line 2 from line 1d	3	58,933,141
4	Cash deemed held for charitable activities. Enter 1 1/2 % of line 3 (for greater amount, see instructions)	4	883,997
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	58,049,144
6	Minimum investment return. Enter 5% of line 5	6	2,902,457

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	2,902,457
2a	Tax on investment income for 2011 from Part VI, line 5	2a	55,710
b	Income tax for 2011 (This does not include the tax from Part VI.)	2b	0
c	Add lines 2a and 2b	2c	55,710
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	2,846,747
4	Recoveries of amounts treated as qualifying distributions	4	0
5	Add lines 3 and 4	5	2,846,747
6	Deduction from distributable amount (see instructions)	6	0
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	2,846,747

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
a	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	3,590,664
b	Program-related investments—total from Part IX-B	1b	0
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	0
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	3a	0
b	Cash distribution test (attach the required schedule)	3b	0
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	3,590,664
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions)	5	0
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	3,590,664

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1 Distributable amount for 2011 from Part XI, line 7				2,846,747
2 Undistributed income, if any, as of the end of 2011				
a Enter amount for 2010 only			0	
b Total for prior years 20____, 20____, 20____		0		
3 Excess distributions carryover, if any, to 2011				
a From 2006	0			
b From 2007	1,413,181			
c From 2008	2,338,056			
d From 2009	1,826,188			
e From 2010	1,355,686			
f Total of lines 3a through e	6,933,111			
4 Qualifying distributions for 2011 from Part XII, line 4 ▶ \$ 3,590,664				
a Applied to 2010, but not more than line 2a			0	
b Applied to undistributed income of prior years (Election required—see instructions)		0		
c Treated as distributions out of corpus (Election required—see instructions)	0			
d Applied to 2011 distributable amount				2,846,747
e Remaining amount distributed out of corpus	743,917			
5 Excess distributions carryover applied to 2011 (If an amount appears in column (d), the same amount must be shown in column (a))	0			0
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	7,677,028			
b Prior years' undistributed income Subtract line 4b from line 2b		0		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0		
d Subtract line 6c from line 6b Taxable amount—see instructions		0		
e Undistributed income for 2010 Subtract line 4a from line 2a Taxable amount—see instructions			0	
f Undistributed income for 2011 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2012				0
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions)	0			
8 Excess distributions carryover from 2006 not applied on line 5 or line 7 (see instructions)	0			
9 Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a	7,677,028			
10 Analysis of line 9				
a Excess from 2007	1,413,181			
b Excess from 2008	2,338,056			
c Excess from 2009	1,826,188			
d Excess from 2010	1,355,686			
e Excess from 2011	743,917			

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)**N/A**

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2011, enter the date of the ruling

N/A

b Check box to indicate whether the foundation is a private operating foundation described in section

☐ 4942(j)(3) or ☐ 4942(j)(5)

2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed

Tax year	Prior 3 years			(e) Total
(a) 2011	(b) 2010	(c) 2009	(d) 2008	
0	0	0	0	0
b 85% of line 2a	0	0	0	0
c Qualifying distributions from Part XII, line 4 for each year listed	0	0	0	0
d Amounts included in line 2c not used directly for active conduct of exempt activities	0	0	0	0
e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c	0	0	0	0
3 Complete 3a, b, or c for the alternative test relied upon				
a "Assets" alternative test—enter				
(1) Value of all assets	0	0	0	0
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)	0	0	0	0
b "Endowment" alternative test—enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed	0	0	0	0
c "Support" alternative test—enter				
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)	0	0	0	0
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)	0	0	0	0
(3) Largest amount of support from an exempt organization	0	0	0	0
(4) Gross investment income	0	0	0	0

Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year—see instructions.)**1 Information Regarding Foundation Managers:**

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2))

None

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

None

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number of the person to whom applications should be addressed

Carolyn Link P O Box 64560 St Paul MN 55164 (866)812-1593

b The form in which applications should be submitted and information and materials they should include

Please visit our website at www.bluecrossmn.com/foundation for instructions on how to apply

c Any submission deadlines

Inquiries are accepted throughout the year and applicants are given a proposal due date at the time that a full proposal is invited

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

We typically do not provide funding for programs outside Minnesota

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a <i>Paid during the year</i> See statement 6 attached				2,198,855
Total				▶ 3a 2,198,855
b <i>Approved for future payment</i> See statement 7 attached				873,626
Total				▶ 3b 873,626

Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated

Enter gross amounts unless otherwise indicated	Unrelated business income		Excluded by section 512, 513, or 514		(e)
	(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	Related or exempt function income (See instructions)
1 Program service revenue					
a _____		0		0	0
b _____		0		0	0
c _____		0		0	0
d _____		0		0	0
e _____		0		0	0
f _____		0		0	0
g Fees and contracts from government agencies		0		0	0
2 Membership dues and assessments		0		0	0
3 Interest on savings and temporary cash investments		0	14	126	0
4 Dividends and interest from securities		0	14	1,394,647	0
5 Net rental income or (loss) from real estate					
a Debt-financed property		0		0	0
b Not debt-financed property		0		0	0
6 Net rental income or (loss) from personal property		0		0	0
7 Other investment income		0	14	68,763	0
8 Gain or (loss) from sales of assets other than inventory		0	18	1,925,933	0
9 Net income or (loss) from special events		0		0	0
10 Gross profit or (loss) from sales of inventory		0		0	0
11 Other revenue a _____		0		0	0
b _____		0		0	0
c _____		0		0	0
d _____		0		0	0
e _____		0		0	0
12 Subtotal. Add columns (b), (d), and (e)		0		3,389,469	0
13 Total. Add line 12, columns (b), (d), and (e)				13	3,389,469

Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

[illegible]

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2011

Name of the organization

Employer identification number

BCBSM Foundation, Inc

36-3525653

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

☐ 501(c)() (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

- ☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ▶ \$

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2, of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization BCBSM Foundation, Inc	Employer identification number 36-3525653
---	--

Part I Contributors (see instructions) Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	HMO Minnesota (dba Blue Plus) P O Box 64560 St Paul MN 55164 Foreign State or Province Foreign Country	\$ 10,000,000	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
2	 Foreign State or Province Foreign Country	\$ 0	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
3	 Foreign State or Province Foreign Country	\$ 0	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
4	 Foreign State or Province Foreign Country	\$ 0	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
5	 Foreign State or Province Foreign Country	\$ 0	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
6	 Foreign State or Province Foreign Country	\$ 0	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Form **8868**

(Rev. January 2011)

Department of the Treasury
Internal Revenue Service**Application for Extension of Time To File an
Exempt Organization Return**

OMB No. 1545-1709

► **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box. ☒
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed)A corporation required to file Form 990-T and requesting an automatic 6-month extension—check this box and complete Part I only ☐*All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns*

Type or print File by the due date for filing your return. See instructions.	Name of exempt organization	Employer identification number
	BCBSM Foundation, Inc.	36-3525653
	Number, street, and room or suite no. If a P O box, see instructions	
	P O Box 64560	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions	
	St Paul	MN 55164

Enter the Return code for the return that this application is for (file a separate application for each return)

04

Application Is For	Return Code	Application Is For	Return Code
Form 990	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 990-EZ	03	Form 4720	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

- The books are in the care of ► Corporate Offices 3535 Blue Cross Road Eagan MN 55122-1154

Telephone No. ► (651)662-1106

FAX No. ► (651)662-2200

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 8/15/2012, to file the exempt organization return for the organization named above. The extension is for the organization's return for
 ► ☒ calendar year 2011 or
 ► ☐ tax year beginning _____, and ending _____

- 2 If the tax year entered in line 1 is for less than 12 months, check reason ☐ Initial return ☐ Final return
☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	55,710
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	63,078
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Paperwork Reduction Act Notice, see Instructions.

Form **8868** (Rev. 1-2011)

(HTA)

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
FEIN 36-3525653
DECEMBER 31, 2011

Part I, Line 1 - Contributions, Gifts, Grants, etc. Received

	<u>Column (a)</u>	<u>Column (b)</u>	<u>Column (d)</u>
HMO Minnesota (dba Blue Plus)	10,000,000	0	0
Other	404	0	0
Total Contributions, Gifts, Grants, etc. Received	<u>10,000,404</u>	<u>0</u>	<u>0</u>

Part I, Line 11 - Other Income

	<u>Column (a)</u>	<u>Column (b)</u>	<u>Column (d)</u>
Miscellaneous Investment Income	68,763	68,763	0

Part I, Line 16c - Other Professional Fees

	<u>Column (a)</u>	<u>Column (b)</u>	<u>Column (d)</u>
Healthy Families	208,202	0	208,202
Leadership Development	122,770	0	122,770
Other Professional Services	105,176	0	105,176
Healthy Communities	71,700	0	71,700
Public Awareness & Policy Support	12,914	0	12,914
Total Other Professional Fees	<u>520,762</u>	<u>0</u>	<u>520,762</u>

Part I, Line 18 - Taxes

	<u>Column (a)</u>	<u>Column (b)</u>	<u>Column (d)</u>
Excise Tax Based on Investment Income	59,751	0	0
Deferred Tax on Investments	33,200	0	0
Total Taxes	<u>92,951</u>	<u>0</u>	<u>0</u>

Part I, Line 23 - Other Expenses

	<u>Column (a)</u>	<u>Column (b)</u>	<u>Column (d)</u>
Bond Amortization	119,464	119,464	0
Investment Expenses	64,520	64,520	0
Other	41,492	0	29,598
Total Other Expenses	<u>225,476</u>	<u>183,984</u>	<u>29,598</u>

Part II, Line 15 - Other Assets

	<u>(b) Book Value</u>	<u>(c) FMV</u>
Accrued Investment Income	1,383,518	1,383,518
Federal Excise Tax Receivable	7,378	7,378
	<u>1,390,896</u>	<u>1,390,896</u>

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
FEIN 36-3525653
DECEMBER 31, 2011

PART VII-A - STATEMENT REGARDING ACTIVITIES, QUESTION 10

HMO MINNESOTA (DBA BLUE PLUS)
3535 BLUE CROSS ROAD
EAGAN, MN 55122

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
36-3525653
DECEMBER 31, 2011

Part VII-B Statements Regarding Activities for Which Form 4270 May Be Required

5c - Statement regarding grants for which Expenditure Responsibility is required

Name & Address of Grantee:	Deaf Community Health Worker Project 4712 15th Avenue South Minneapolis, MN 55407
Date of Grant:	November 19, 2010
Amount of Grant:	\$10,000
Purpose of Grant:	Supplemental capacity-building grant
Reports:	The Deaf Community Health Worker Project submitted full and complete reports of its expenditure of the grant in the amount of \$10,000.
Diversions:	To the knowledge of the grantor, no funds have been diverted to any activity other than the activity for which the grant was originally made.
Verification:	The grantor has no reason to doubt the accuracy or reliability of the report from the grantor; therefore, no independent verification of the report was made.

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
36-3525653
DECEMBER 31, 2011

Part VII-B Statements Regarding Activities for Which Form 4270 May Be Required

5c - Statement regarding grants for which Expenditure Responsibility is required:

Name & Address of Grantee:	Deaf Community Health Worker Project 4712 15th Avenue South Minneapolis, MN 55407
Date of Grant:	December 6, 2010
Amount of Grant:	\$40,000
Purpose of Grant:	Continuation funding for full-time community health worker services to the deaf immigrant community
Reports:	The Deaf Community Health Worker Project submitted full and complete reports of its expenditure of the grant in the amount of \$40,000
Diversions:	To the knowledge of the grantor, no funds have been diverted to any activity other than the activity for which the grant was originally made.
Verification:	The grantor has no reason to doubt the accuracy or reliability of the report from the grantor; therefore, no independent verification of the report was made.

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC
36-3525653
DECEMBER 31, 2011

Part VII-B Statements Regarding Activities for Which Form 4270 May Be Required

5c - Statement regarding grants for which Expenditure Responsibility is required

Name & Address of Grantee:	Truist 2201 Wisconsin Avenue NW Suite 250 Washington, DC 20007
Date of Grant:	February 8, 2011
Amount of Grant	\$100,848
Purpose of Grant	Match of employee contributions made through the 2009 Community Giving Campaign at the rate of 50 percent Eligible organizations include U.S. nonprofit charities under section 501(c)(3) or 509 (a)(1,2, or 3) of the IRS code and units of government. Truist will distribute these funds to the designated charitable organizations identified by employees.
Reports:	Truist submitted full and complete reports of its expenditure of the grant in the amount of \$100,848.
Diversions:	To the knowledge of the grantor, no funds have been diverted to any activity other than the activity for which the grant was originally made.
Verification:	The grantor has no reason to doubt the accuracy or reliability of the report from the grantor, therefore, no independent verification of the report was made

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
36-3525653
DECEMBER 31, 2011

Part VII-B Statements Regarding Activities for Which Form 4270 May Be Required

5c - Statement regarding grants for which Expenditure Responsibility is required

Name & Address of Grantee.	Truist 2201 Wisconsin Avenue NW Suite 250 Washington, DC 20007
Date of Grant:	June 13, 2011
Amount of Grant:	\$126,739
Purpose of Grant.	Match of employee contributions made through the 2010-2011 Community Giving Campaign at the rate of 50 percent. Eligible organizations include U.S. nonprofit charities under section 501(c)(3) or 509 (a)(1,2, or 3) of the IRS code and units of government. Truist will distribute these funds to the designated charitable organizations identified by employees.
Reports.	Truist submitted full and complete reports of its expenditure of the grant in the amount of \$126,739
Diversions.	To the knowledge of the grantor, no funds have been diverted to any activity other than the activity for which the grant was originally made.
Verification:	The grantor has no reason to doubt the accuracy or reliability of the report from the grantor, therefore, no independent verification of the report was made

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
36-3525653
DECEMBER 31, 2011

Part VIII Information About Officers, Directors, Trustees, etc.

Line 1 - List all officers, directors, trustees, foundation managers and their compensation:

(a) Name and Address	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account, other allowances
Pamela Wheelock 3535 Blue Cross Road St Paul, MN 55122	Chair (effective 8/03/2011)	\$0	\$0	\$0
Patrick Geraghty 3535 Blue Cross Road St Paul, MN 55122	Chair (1/01/2011-8/03/2011)	\$0	\$0	\$0
Kathy Gaalswyk 405 First Street SE Little Falls, MN 56345	Vice Chair (effective 5/26/2011)	\$2,000	\$0	\$0
Billy Collins 375 Selby Avenue St Paul, MN 55102	Vice Chair (1/01/2011-5/26/2011)	\$1,800	\$0	\$0
Nancy Nelson 3535 Blue Cross Road St Paul, MN 55122	Secretary & Treasurer	\$0	\$0	\$0
Lori Cummings 3535 Blue Cross Road St Paul, MN 55122	Asst Secretary	\$0	\$0	\$0
Pamela Sedmak 3535 Blue Cross Road St Paul, MN 55122	Vice President	\$0	\$0	\$0
John Orner 3535 Blue Cross Road St Paul, MN 55122	Vice President	\$0	\$0	\$0
Denise Bergevin 3535 Blue Cross Road St Paul, MN 55122	Vice President	\$0	\$0	\$0
Jan Malcolm 3915 Golden Valley Road Minneapolis, MN 55422	Director	\$3,100	\$0	\$0
Kathy Mock 3535 Blue Cross Road St Paul, MN 55122	Director	\$0	\$0	\$0
Colleen Connors 3535 Blue Cross Road St Paul, MN 55122	Director	\$0	\$0	\$0
Frank Fernandez 3535 Blue Cross Road St Paul, MN 55122	Director	\$0	\$0	\$0
Deborah Meehan 1203 Preservation Park Way Suite 200 Oakland, CA 94612	Director	\$0	\$0	\$0

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC.
36-3525653
DECEMBER 31, 2011

Part VIII Information About Officers, Directors, Trustees, etc.

Line 1 - List all officers, directors, trustees, foundation managers and their compensation:

(a) Name and Address	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account, other allowances
Shirley Hughes 2716 Thomas Avenue South Minneapolis, MN 55416	Director	\$3,100	\$0	\$0
Marsha Shotley 3535 Blue Cross Road St Paul, MN 55122	President 20 hours/week	\$260,937	\$39,343	\$0

Line 2 - Compensation of five highest-paid employees

(a) Name and Address	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account, other allowances
Carolyn Link 3535 Blue Cross Road St Paul, MN 55122	Senior Director 40 hours/week	\$160,645	\$38,822	\$0
Jocelyn Ancheta 3535 Blue Cross Road St Paul, MN 55122	Senior Program Officer 40 hours/week	\$105,583	\$34,388	\$0
Julie Eastling 3535 Blue Cross Road St Paul, MN 55122	Program Comm Coordinator 40 hours/week	\$90,961	\$34,196	\$0
Janet Jablonske 3535 Blue Cross Road St Paul, MN 55122	Grants Manager 40 hours/week	\$49,314	\$33,810	\$0

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC
FEIN 36-3525653
DECEMBER 31, 2011

Part IX-A - Summary of Direct Charitable Activities

	<u>Expenses</u>
1 Healthy Families - Evaluation of grantee plans and outcomes for Growing Up Healthy grants program The goal of Growing Up Healthy Kids and Communities is to build strong, connected communities where children can thrive and grow up healthy The grantees work at the intersection of health and two or more of the following health determinants early childhood development, stable, affordable housing, and the physical environment Rainbow Research of Minneapolis has been commissioned to provide comprehensive evaluation services and works with individual grantees to collect data related to project outcomes for this multi-year, multi-million dollar program	\$208,202
2 Leadership Development - Collaborative Leadership Learning Partnership aimed at supporting grantees in the Growing Up Healthy grants program as they develop plans and partnerships to improve child health Northern Great Plains, Inc has led the work of the Collaborative Leadership Learning Partnership and participated in orientation sessions with grantees, refined and developed curriculum and facilitated three residential workshops	\$122,770
3 Healthy Communities - Capacity building and organizational development support for Healthy Together grantees Grantee work is aimed at reducing health disparities for immigrants and improving the health of the entire community Our capacity building consultant provided coaching and assistance for up to 20 grantees pursuing accreditation with Charities Review Council and general organizational coaching and technical assistance for other current/former grantees, as well as training on the 100-point assessment tool with several grantees	\$71,700
4 Public Awareness and Policy Support - Strategic communications planning led by Berkeley Media Studies Group to assist in the development of a strategic communications plan to maximize the impact and application of the Wilder research report on health inequities in the Twin Cities region	\$12,914

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
 BCBSM FOUNDATION INC
 FEIN 36-3525653
 DECEMBER 31 2011

Part XV, Line 3a - Grants and Contributions Paid During the Year

Name and Address	Foundation Status of Recipient	Purpose of Grant or Contribution	Amount
American Cancer Society 2520 Pilot Knob Rd Ste 150 Mendota Heights, MN 55120-1158	Public Charity	Advance CHW field-building work and establish a sustainable organizational infrastructure for its future	\$75,000
American Red Cross Twin Cities Area Chapter 1201 West River Parkway Minneapolis, MN 55454	Public Charity	Red Cross disaster relief efforts in Japan	\$10,000
Amherst H. Wilder Foundation Wilder Center 451 Lexington Parkway North St. Paul, MN 55104	Public Charity	Three year funding of the Twin Cities Compass project and participation in the project's Governance Committee	\$60,000
Amherst H. Wilder Foundation Wilder Center 451 Lexington Parkway North St. Paul, MN 55104	Public Charity	Follow-up research report to The Unequal Distribution of Health in the Twin Cities	\$32,750
Bagley Public Schools 202 Bagley Avenue NW Bagley, MN 56621	Public Charity	From the Ground Up: a program to improve the nutrition of 0-5 year olds through nutrition education and improving access to healthy foods	\$60,000
Carlton County Public Health and Human Services 30 10th St N Cloquet, MN 55720	Public Charity	Coordination and further promotion and establishment of the Jumpstart program	\$20,000
Churches United in Ministry (CHUM) 102 West 2nd Street Duluth, MN 55802	Public Charity	A planning process to develop best practices and strategies with a cross section of partners meant to support low-income and homeless families with children 0-5	\$25,000
City of Austin Austin Human Rights Commission (AHRC) 500 4th Avenue NE Austin, MN 55912	Public Charity	Strengthen the community and promote exchanges between existing residents and new immigrants in Austin	\$20,000
City of Bloomington 1800 W Old Shakopee Rd Bloomington, MN 55431-3095	Public Charity	Second year implementation funding for the New American Healthy Together project within Bloomington and Richfield	\$40,000
Clay County Public Health 715 11th Street North Ste 303 Moorhead, MN 56560	Public Charity	A planning process for the PartnerSHIP4Health coalition in four county regions to impact policy systems and environmental change	\$25,000
Close Up Foundation 44 Canal Center Plaza 6th Floor Alexandria, VA 22314	Public Charity	Student in Action - Close Up Students Building Healthy Communities	\$25,000
Comunidades Latinas Unidas En Servicio 779 East 7th Street St. Paul, MN 55106	Public Charity	Hiring a third party billing specialist and development of a solid third party billing process	\$20,000
Council on Foundations 2121 Crystal Drive Suite 700 Arlington, VA 22202	Public Charity	Funding partner	\$5,570
Cultural Wellness Center 2025 Portland Avenue South Minneapolis, MN 55404	Public Charity	Capacity building	\$25,000
Deaf Community Health Worker Project 4712 15th Avenue South Minneapolis, MN 55407	Expenditure Responsibility	Continuation funding for full-time community health worker services to the deaf immigrant community	\$40,000
East Side Neighborhood Development Company 925 Payne Avenue Suite 201 St. Paul, MN 55130	Public Charity	Staff time in healthy homes training and advocacy	\$20,000
Edina Community Education Services 5701 Normandale Road Edina, MN 55424	Public Charity	Meet on the Sidewalk: A Neighborhood Grassroots Effort	\$20,000
Fairview Foundation 2344 Energy Park Drive St. Paul, MN 55108	Public Charity	A planning process to engage residents of the Riverside Plaza apartments in partnership with Somali and East African serving organizations	\$25,000
Family Housing Fund 801 Nicollet Mall Suite 1825 Minneapolis, MN 55402	Public Charity	Sustainability of the Children's Environmental Project	\$20,000
First Children's Finance 212 3rd Ave N Ste 310 Minneapolis, MN 55401-1437	Public Charity	Minnesota Based Childcare Business Improvement Programs	\$25,000
Freeborn County Family Services Collaborative 203 W Clark St P.O. Box 1246 Albert Lea, MN 56007	Public Charity	A planning process to explore the development of peer para-professionals and mentors to create a healthy families network	\$25,000

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
 BCBSM FOUNDATION INC
 FEIN 36-3525653
 DECEMBER 31, 2011

Part XV, Line 3a - Grants and Contributions Paid During the Year

Name and Address	Foundation Status of Recipient	Purpose of Grant or Contribution	Amount
GiveMN 55 Fifth Street E Suite 600 St Paul, MN 55101	Public Charity	Sponsorship of small nonprofit leader board grant prizes during the 2011 Give to the Max Day event	\$25,000
Grantmakers Concerned with Immigrants and Refugees P O Box 1100 Sebastopol CA 95473	Public Charity	Support for a 'Immigration in Minnesota' funders briefing and community building reception	\$2,500
Grantmakers In Health 1100 Connecticut Avenue NW, Suite 1200 Washington DC 20036	Public Charity	2011 Funding Partner	\$3,300
Greater Mankato Area United Way 101 North Second Street, Suite 202 Mankato, MN 56001-3566	Public Charity	First Steps Collaborative Coordinator position to deliver a coordinated and integrated approach to address social determinants of health issues in four counties	\$60,000
Greater Minneapolis Council of Churches 1001 East Lake Street Minneapolis, MN 55407	Public Charity	2011 Minnesota Food share Drive	\$25,000
Greater Minnesota Housing Fund 332 Minnesota Street Suite 1201E St Paul MN 55101	Public Charity	Final revisions to the Housing Developer Pro tool and a peer-to-peer training event	\$15,200
Habitat for Humanity of Minnesota 2401 Lowry Avenue NE #210 Minneapolis MN 55418	Public Charity	Create an action plan to expand Habitat for Humanity's Sustainable Building Program from 15 to 33 participating Habitat affiliates	\$25,000
Heartland Community Action Agency Inc 200 S W 4th Street P O Box 1359 Willmar MN 56201	Public Charity	Healthy Foundations Project	\$60,000
ISALAH 2720 East 22nd Street Minneapolis MN 55406	Public Charity	Support for Healthy Heartlands-California Endowment Event Power to Thrive/ Organizing for Public Health, Oct 11-12 2011	\$25,000
Jewish Community Action 2375 University Avenue West Suite 150 St Paul, MN 55114	Public Charity	Transitional support for the VOICE project, a facilitated exchange project among Russian-speaking immigrants and the Jewish or larger communities	\$15,000
Jordan New Life Hub 3210 Oliver Avenue N Minneapolis, MN 55411	Public Charity	A planning process using community health workers, that will assess structures and systems that impact reproductive health prenatal care premature birth and infant mortality	\$25,000
Little Earth Residents Association 2495 18th Ave S Minneapolis, MN 55404	Public Charity	Support to expand and strengthen the Little Earth Urban Farm project	\$20,000
Local Initiatives Support Corporation (LISC) 570 Asbury Street Suite 207 St Paul, MN 55104	Public Charity	Advancing comprehensive community development strategies in two targeted communities - Aurora St Anthony and Frogtown	\$60,000
Mayo Clinic 200 1st St SW Gpmda 2-161 Rochester MN 55905	Public Charity	Community Health Workers in the Transdisciplinary Advanced Medical Home	\$50,000
Minnesota Council of Nonprofits 2314 University Ave W Suite 20 St Paul MN 55114-1802	Public Charity	Scholarship fund to make MCN's 2012 leadership development programming more accessible to immigrant-led organizations and organizations serving communities of color	\$25,000
Minnesota Council on Foundations 100 Portland Avenue South Suite 225 Minneapolis MN 55401-2575	Public Charity	Sponsorship of MCF conference annual meeting and Giving Forum	\$5,000
Minnesota Department of Health PO Box 64975 625 Robert Street North St Paul, MN 55164	Public Charity	Individualized support and health care coordination to newly arrived refugees with acute or ongoing health care needs	\$24,500
Minnewaska Area Schools 25122 W Highway 28 Glenwood MN 56334	Public Charity	Pope County Growing Up Healthy project	\$60,000
Nexus Community Partners 570 Asbury Street Suite 207 St Paul, MN 55104	Public Charity	Support to send approximately 18 local leaders to the 2011 Policy Link Equity Summit as part of the Twin Cities delegation	\$15,000
North American Water Office 3394 Lake Elmo Avenue North P O Box 174 Lake Elmo, MN 55042	Public Charity	Additional printing and distribution of Sacred Water book	\$20,000
Northfield Public Schools Northfield Community Resource Center 1651 Jefferson Parkway Northfield, MN 55057	Public Charity	Continue Growing Up Healthy work, maintain strong relationships and pursue long-term sustainability funding	\$20,000

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BCBSM FOUNDATION, INC
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DECEMBER 31, 2011

Part XV, Line 3a - Grants and Contributions Paid During the Year

Name and Address	Foundation Status of Recipient	Purpose of Grant or Contribution	Amount
NorthPoint Health and Wellness Center 1313 Penn Avenue N Minneapolis, MN 55411	Public Charity	Minneapolis Tornado Relief	\$10,000
Northwest Hennepin Human Services Council 6120 Earle Brown Dr Ste 230 Brooklyn Center, MN 55430	Public Charity	Extension funding for the Healthy Together Northwest project due to additional time and expense incurred due to staffing transitions	\$5,000
Northwest Hennepin Human Services Council 6120 Earle Brown Dr Ste 230 Brooklyn Center MN 55430	Public Charity	Support for continuation of the Healthy Together Northwest network	\$25,000
Open Cities Health Center 409 Dunlap Street St Paul, MN 55104	Public Charity	Health navigator to provide health outreach and education as part of the Frogtown-Summit University Expanded Community Resource Hub	\$60,000
Peta Wakan Tipi 459 N Wheeler St St Paul MN 55104	Public Charity	A planning process to build a sustainable, indigenous food system based on improving access to and knowledge of traditional foods	\$25,000
Pew Charitable Trusts 2005 Market Street Suite 1700 Philadelphia PA 19103	Public Charity	Support for two health impact assessment demonstration projects and training and technical assistance for grantees	\$310,830
Ready 4 K 2233 University Avenue, Suite 234 St Paul MN 55114-1629	Public Charity	Replication of the Parent Empowerment Project which increases knowledge promotes health awareness, advocacy and civic leadership of early childhood issues	\$25,000
Redwood Area Early Childhood Coalition 201 McPhail Drive Redwood Falls, MN 56283	Public Charity	A planning process to create community and neighborhood garden development with 'natural play' areas to encourage families to participate in planting, growing and harvesting fresh fruits and vegetables	\$25,000
Second Harvest Heartland 1140 Gervais Avenue Maplewood, MN 55109-2020	Public Charity	Hunger-Free Minnesota initiative	\$100,000
Sustainable Resources Center 1081 Tenth Ave SE Minneapolis MN 55414	Public Charity	Development of a statewide 'Alliance for Healthy Homes and Communities' and to build awareness while advocating for system changes and piloting practices that improve health and housing conditions in Minnesota	\$25,000
The Minneapolis Foundation 800 IDS Center 80 S 8th St Minneapolis MN 55402	Public Charity	Minneapolis tornado relief efforts	\$10,000
The Minneapolis Foundation 800 IDS Center 80 S 8th St Minneapolis MN 55402	Public Charity	Minnesota Pan-African Women's Community Dialogue Series and film festival that will include a screening of Unnatural Causes with discussion to follow	\$10,000
Tides Center P O Box 29907 San Francisco CA 94129-0907	Public Charity	Leadership Learning Community funding partnership program	\$10,000
Trust 2201 Wisconsin Avenue NW Suite 250 Washington DC 20007	Expenditure Responsibility	2009 Community Giving Campaign match	\$100,848
Trust 2201 Wisconsin Avenue NW Suite 250 Washington, DC 20007	Expenditure Responsibility	2010 Community Giving Campaign Company match	\$126,739
University of Minnesota 406 Mornill Hall 100 Church Street SE Minneapolis MN 55455	Public Charity	Expand the scope of the Community Networks Program to include colorectal screening	\$25,000
University of Minnesota 406 Mornill Hall 100 Church Street SE Minneapolis MN 55455	Public Charity	Sustain and advance the work on reducing children's exposure to pesticides	\$19,911
Wadena County Public Health 22 Dayton Ave SE Wadena MN 56482	Public Charity	A planning process that will identify the root causes of ongoing health outcomes with a county-wide planning committee focusing on systems policy and environmental change	\$25,000
West Side Community Health Services 153 Cesar Chavez St St Paul MN 55107	Public Charity	Additional support to continue the progress of the SoLaHmo project	\$11,707
Women's Environmental Institute Box 128 North Branch, MN 55056	Public Charity	Third and final year funding for the East Metro Environmental Justice Education and Advocacy Collaborative	\$40,000
YWCA of Mankato 209 S 2nd St, Suite 314 Mankato MN 56001	Public Charity	Supplemental capacity-building grant	\$10,000
Total			\$2,198,855

FORM 990-PF - RETURN OF PRIVATE FOUNDATION
BCBSM FOUNDATION, INC
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DECEMBER 31, 2011

Part XV. Line 3b - Grants and Contributions Approved for Future Payment.

Name and Address	Foundation Status of Recipient	Purpose of Grant or Contribution	Amount
American Cancer Society 2520 Pilot Knob Rd Ste 150 Mendota Heights, MN 55120-1158	Public Charity	Advance CHW field-building work and establish a sustainable organizational infrastructure for its future	\$75,000
Amherst H. Wilder Foundation Wilder Center 451 Lexington Parkway North St. Paul, MN 55104	Public Charity	Three year funding of the Twin Cities Compass project and participation in the project's Governance Committee	\$30,000
California Newsreel 500 Third Street #505 San Francisco, CA 94107	Public Charity	Production of promotional materials, packaging the documentary for PBS broadcast and assisting PBS stations with programming, promotion and outreach	\$60,000
City of Bloomington 1800 W. Old Shakopee Rd Bloomington, MN 55431	Public Charity	Community Partners in Health	\$40,000
Close Up Foundation 44 Canal Center Plaza 6th Floor Alexandria VA 22314	Public Charity	Students in Action - Close Up Students Building Healthy Communities program	\$25,000
Community Design Center of Minnesota 731 East 7th St Suite 100 St. Paul, MN 55106	Public Charity	Roots for the Home Team project	\$25,000
Greater Twin Cities United Way 404 South Eighth Street Minneapolis, MN 55404-1084	Public Charity	Start Early Funders Coalition for Children & Minnesota's Future	\$5,000
Group Health Cooperative - Center for Community Health and Evaluation 1730 Minor Avenue Suite 1600 Seattle WA 98101	Public Charity	Support for the National Visionary Panel on social determinants of health and Health Equity	\$25,000
Metropolitan Area Agency on Aging Inc 2365 North McKnight Road, Suite 3 North St. Paul, MN 55109	Public Charity	Prepare Minnesota for Alzheimer's (PMA 2020)	\$25,000
Minnesota Housing Partnership 2446 University Avenue West, Suite 140 St. Paul, MN 55114	Public Charity	An affordable housing documentary project	\$10,000
Preventing Harm Minnesota 372 Macalester Street St. Paul MN 55105	Public Charity	Sustainability funding for Healthy Homes Healthy Kids program	\$20,000
St. Cloud State University 720 4th Ave S St. Cloud, MN 56301-4498	Public Charity	Access Project	\$60,000
Sustainable Resources Center 1081 Tenth Ave SE Minneapolis, MN 55414	Public Charity	Development of a statewide 'Alliance for Healthy Homes and Communities' and to build awareness while advocating for system changes and piloting practices that improve health and housing conditions in Minnesota	\$25,000
The Family Partnership 414 South Eighth Street Minneapolis, MN 55404-1081	Public Charity	Safe Harbor Minnesota policy and advocacy work	\$24,500
Trust 2201 Wisconsin Avenue NW Suite 250 Washington, DC 20007	Expenditure Responsibility	2009 and 2010 Community Giving Campaign	\$131,882
Trust 2201 Wisconsin Avenue NW Suite 250 Washington, DC 20007	Expenditure Responsibility	2011 Community Giving Campaign	\$272,244
Women's Environmental Institute at Amador Hill Box 128 North Branch, MN 55056	Public Charity	Sustainability funding for the East Metro Environmental Justice Education and Advocacy Collaborative project	\$20,000
Total			<u>\$873,626</u>

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590221H0B	MI M1 2005 MC-PI A5H	102 171 64	Indnt & Mve		06/12/2013	95 594 34	100 025 48	0 00	100 025 48	106 199 54
590221H0T	MI M1 2005 MC-PI A6	102 171 64	Indnt & Mve		11/12/2017	103 125 00	102 121 89	0 00	102 121 89	110 714 30
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59672QZ9	MEDHIT (TERR) RFT I XPR DAR	60 000 00	Indnt & Mve		09/01/2011	55 310 00	52 847 15	0 00	52 847 15	51 299 95
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60672KX7	MFLA T200 1 A4	85 624 09	Special Rev / Assets	Chg	02/12/2019	85 624 09	85 624 09	0 00	85 624 09	84 474 39
60672KX7	MFLA T200 1 A4	85 624 09	Indnt & Mve		02/12/2019	49 759 37	49 759 37	0 00	49 759 37	97 775 30
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64952WAX1	NFW YORK I EIT OF CHAL EXD	70 000 00	Indnt & Mve		12/15/2011	69 961 60	69 978 70	0 00	24 987 02	26 210 51
64952WAX1	NFW YORK I EIT OF CHAL EXD	25 000 00	Indnt & Mve		05/09/2013	24 956 00	24 987 02	0 00	24 987 02	24 987 02
65384H0C1	NORFOLK SOUTHERN CORP	60 000 00	Indnt & Mve		06/15/2019	59 908 80	59 920 07	0 00	29 920 07	79 920 07
65384H0C1	NORFOLK SOUTHERN CORP	60 000 00	Indnt & Mve		06/15/2019	29 908 80	29 920 07	0 00	29 920 07	29 920 07
65384H0C1	NORFOLK SOUTHERN CORP	60 000 00	Indnt & Mve		06/15/2019	24 978 25	24 988 50	0 00	24 988 50	26 748 08
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681238A9	ORACAL I CORP	50 000 00	Indnt & Mve		04/15/2018	51 081 00	50 693 90	0 00	50 693 90	51 979 21
681238A9	ORACAL I CORP	50 000 00	Indnt & Mve		04/15/2018	51 081 00	50 693 90	0 00	50 693 90	51 979 21
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Holdings Stat

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