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Form 990

Department of the Treasury  
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

309 W Washington

Room/suite

City or town, state or country, and ZIP + 4

Chicago, IL 60606

F Name and address of principal officer

TIMOTHY HAMILTON  
309 W Washington Suite 600  
Chicago, IL 60606

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☐ 501(c)(3) ☒ 501(c) ( 5 ) ☐ (insert no ) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.FOODEXPORT.ORG

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation

1969

M State of legal domicile

IL

Part I

Summary

|                             |                                                                                                                                                                                                                                  |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Activities & Governance     | <div>1</div> <div>Briefly describe the organization's mission or most significant activities</div> <div>TO ASSIST SMALL AND MEDIUM-SIZED COMPANIES OF TWELVE MIDWESTERN STATES IN THE EXPORTATION OF AGRICULTURAL PRODUCTS</div> |
|                             | <div>2</div> <div>Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets</div>                                                                   |
|                             | <div>3</div> <div>Number of voting members of the governing body (Part VI, line 1a)</div> <div>312</div>                                                                                                                         |
|                             | <div>4</div> <div>Number of independent voting members of the governing body (Part VI, line 1b)</div> <div>12</div>                                                                                                              |
|                             | <div>5</div> <div>Total number of individuals employed in calendar year 2011 (Part V, line 2a)</div> <div>22</div>                                                                                                               |
|                             | <div>6</div> <div>Total number of volunteers (estimate if necessary)</div> <div>25</div>                                                                                                                                         |
|                             | <div>7a</div> <div>Total unrelated business revenue from Part VIII, column (C), line 12</div> <div>0</div>                                                                                                                       |
| Revenue                     | <div>b</div> <div>Net unrelated business taxable income from Form 990-T, line 34</div> <div>0</div>                                                                                                                              |
|                             | <div>8</div> <div>Contributions and grants (Part VIII, line 1h)</div> <div>11,155,089</div>                                                                                                                                      |
|                             | <div>9</div> <div>Program service revenue (Part VIII, line 2g)</div> <div>1,562,829</div>                                                                                                                                        |
|                             | <div>10</div> <div>Investment income (Part VIII, column (A), lines 3, 4, and 7d)</div> <div>9,557</div>                                                                                                                          |
|                             | <div>11</div> <div>Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</div> <div>187,057</div>                                                                                                             |
|                             | <div>12</div> <div>Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)</div> <div>12,914,532</div>                                                                                                  |
|                             | <div>13</div> <div>Grants and similar amounts paid (Part IX, column (A), lines 1–3)</div> <div>7,675,504</div>                                                                                                                   |
| Expenses                    | <div>14</div> <div>Benefits paid to or for members (Part IX, column (A), line 4)</div> <div>0</div>                                                                                                                              |
|                             | <div>15</div> <div>Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)</div> <div>1,115,396</div>                                                                                                  |
|                             | <div>16a</div> <div>Professional fundraising fees (Part IX, column (A), line 11e)</div> <div>0</div>                                                                                                                             |
|                             | <div>b</div> <div>Total fundraising expenses (Part IX, column (D), line 25)</div> <div>0</div>                                                                                                                                   |
|                             | <div>17</div> <div>Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)</div> <div>4,023,314</div>                                                                                                                       |
|                             | <div>18</div> <div>Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)</div> <div>12,814,214</div>                                                                                                          |
|                             | <div>19</div> <div>Revenue less expenses Subtract line 18 from line 12</div> <div>100,318</div>                                                                                                                                  |
| Net Assets or Fund Balances | <div>20</div> <div>Total assets (Part X, line 16)</div> <div>2,585,206</div>                                                                                                                                                     |
|                             | <div>21</div> <div>Total liabilities (Part X, line 26)</div> <div>769,343</div>                                                                                                                                                  |
|                             | <div>22</div> <div>Net assets or fund balances Subtract line 21 from line 20</div> <div>1,815,863</div>                                                                                                                          |

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2012-06-20

Type or print name and title

TIMOTHY HAMILTON EXECTUIVE DIRECTOR

Paid Preparer's Use Only

Preparer's signature

Date

Check if self-employed ☐

Preparer's taxpayer identification number (see instructions)  
P01305268

Firm's name (or yours if self-employed), address, and ZIP + 4

CROWE HORWATH LLP  
70 West Madison Street  
Suite 700  
Chicago, IL 606024903

EIN

Phone no (312) 899-7000

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Check if Schedule O contains a response to any question in this Part III . . . . .

FOOD EXPORT ASSOCIATION OF THE MIDWEST U S A IS A NONPROFIT ORGANIZATION CHARTERED IN ILLINOIS BY THE DUES PAYING AGRICULTURAL PROMOTION AGENCIES OF TWELVE MIDWESTERN STATES ITS MISSION IS TO ASSIST SMALL AND MEDIUM-SIZED COMPANIES, IN THOSE STATES, IN THE EXPORTATION OF AGRICULTURAL PRODUCTS

If "Yes," describe these new services on Schedule O

If "Yes," describe these changes on Schedule O

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

| 4a | (Code)                                                                                                                                                                                                                                      | (Expenses \$) | including grants of \$ | (Revenue \$) |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|------------------------|--------------|
|    | MARKET ACCESS PROGRAM (MAP), AN EXPORT PROGRAM OF THE FOREIGN AGRICULTURAL SERVICE OF THE USA DEPARTMENT OF AGRICULTURE (USDA) THE ORGANIZATION ALSO PARTICIPATES IN TRADE SHOWS AND OTHER INTERNATIONAL PROMOTION AND MARKETING ACTIVITIES |               |                        |              |

**4b** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4c** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4d** Other program services (Describe in Schedule O )  
(Expenses \$ \_\_\_\_\_ including grants of \$ \_\_\_\_\_ ) (Revenue \$ \_\_\_\_\_ )

**4e Total program service expenses** ~~\$~~

Part IV

Checklist of Required Schedules

|     |                                                                                                                                                                                                                                                                                                                                                                                                        | Yes | No  |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> . . . . .                                                                                                                                                                                                                                                     | 1   | No  |
| 2   | Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?  . . . .                                                                                                                                                                                                   | 2   | Yes |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> . . . . .                                                                                                                                                                                                  | 3   | No  |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> . . . . .                                                                                                                                                                                   | 4   | No  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>  . . . . .                                                                          | 5   | Yes |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> . . . . .                                                                                                                                | 6   | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i> . . . .                                                                                                                                                                           | 7   | No  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> . . . . .                                                                                                                                                                                                                                     | 8   | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> . . . . .                                                                                                                                   | 9   | No  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>                                                                                                                                                                                            | 10  | No  |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                                                                                                         |     |     |
| a   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>                                                                                                                                                                           | 11a | Yes |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>                                                                                                                                                                                          | 11b | No  |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>                                                                                                                                                                                          | 11c | No  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>                                                                                                                        | 11d | Yes |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>                                                                                                                                                                                                                                                                          | 11e | No  |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i>                                                              | 11f | Yes |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>                                                                                                                                                      | 12a | Yes |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>                                                                                                                                                          | 12b | No  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>                                                                                                                                                                                                                                                                                               | 13  | No  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? . . . . .                                                                                                                                                                                                                                                                                                  | 14a | No  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Part I</i> . . . . .  | 14b | Yes |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Part II and IV</i> . . . .                                                                                                                                                                             | 15  | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Part III and IV</i> . . . . .                                                                                                                                                                               | 16  | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>                                                                                                                                                                                                     | 17  | No  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . . . . .                                                                                                                                                                                                        | 18  | No  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> . . . . .                                                                                                                                                                                                                                  | 19  | No  |
| 20a | Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i> . . . . .                                                                                                                                                                                                                                                                                                     | 20a | No  |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements . . . . .                                                                                                                                                                              | 20b |     |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                            |     |     |    |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .                                                          | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .                                                                           | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .                | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i> . . . . . | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                                  | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                       | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                            | 24d |     |    |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                                                      | 25a |     |    |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .       | 25b |     |    |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .                                    | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .            | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                              |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                       | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>                                                                                                                                                                            | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .                                                                                      | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .                                                                                                                                         | 34  |     | No |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?                                                                                                                                                                       | 35a |     | No |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                               | 35b |     | No |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                           | 36  |     |    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>                                                       | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                               | 38  | Yes |    |

|                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                               |     |     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| <div>Part V</div> <div>Statements Regarding Other IRS Filings and Tax Compliance</div>                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                               |     |     |
| Check if Schedule O contains a response to any question in this Part V <input checked="" type="checkbox"/>                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                               |     |     |
|                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                               | Yes | No  |
| 1a                                                                                                                                                                                                                                                                      | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.<br>.                                                                                                                                                                                                                                                            | 1a  | 114 |
| b                                                                                                                                                                                                                                                                       | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.                                                                                                                                                                                                                                                              | 1b  | 0   |
| c                                                                                                                                                                                                                                                                       | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                                                                                                                      | 1c  | Yes |
| 2a                                                                                                                                                                                                                                                                      | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.<br>.                                                                                                                                                            | 2a  | 22  |
| b                                                                                                                                                                                                                                                                       | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><br>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).                                                                                                              | 2b  | Yes |
| 3a                                                                                                                                                                                                                                                                      | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                                 | 3a  | No  |
| b                                                                                                                                                                                                                                                                       | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                             | 3b  |     |
| 4a                                                                                                                                                                                                                                                                      | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?                                                                                                                              | 4a  | No  |
| b                                                                                                                                                                                                                                                                       | If "Yes," enter the name of the foreign country:<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts                                                                                                                                                                             |     |     |
| 5a                                                                                                                                                                                                                                                                      | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                                                                                                                         | 5a  | No  |
| b                                                                                                                                                                                                                                                                       | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                                                                                                                              | 5b  | No  |
| c                                                                                                                                                                                                                                                                       | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                                                                                                                             | 5c  |     |
| 6a                                                                                                                                                                                                                                                                      | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?                                                                                                                                                                   | 6a  | No  |
| b                                                                                                                                                                                                                                                                       | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                                                                                                                                 | 6b  |     |
| 7 Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                               |     |     |
| a                                                                                                                                                                                                                                                                       | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                                                                                                                               | 7a  |     |
| b                                                                                                                                                                                                                                                                       | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                                                                                                                               | 7b  |     |
| c                                                                                                                                                                                                                                                                       | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                                                                                                                          | 7c  |     |
| d                                                                                                                                                                                                                                                                       | If "Yes," indicate the number of Forms 8282 filed during the year.                                                                                                                                                                                                                                                                            | 7d  |     |
| e                                                                                                                                                                                                                                                                       | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                                                                                                                               | 7e  |     |
| f                                                                                                                                                                                                                                                                       | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                                                                                                                                  | 7f  |     |
| g                                                                                                                                                                                                                                                                       | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                                                                                                                              | 7g  |     |
| h                                                                                                                                                                                                                                                                       | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                                                                                                                            | 7h  |     |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? |                                                                                                                                                                                                                                                                                                                                               | 8   |     |
| 9 Sponsoring organizations maintaining donor advised funds.                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                               |     |     |
| a                                                                                                                                                                                                                                                                       | Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                                                                                                       | 9a  |     |
| b                                                                                                                                                                                                                                                                       | Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                                                                                        | 9b  |     |
| 10 Section 501(c)(7) organizations. Enter                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                               |     |     |
| a                                                                                                                                                                                                                                                                       | Initiation fees and capital contributions included on Part VIII, line 12.                                                                                                                                                                                                                                                                     | 10a |     |
| b                                                                                                                                                                                                                                                                       | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.                                                                                                                                                                                                                                                  | 10b |     |
| 11 Section 501(c)(12) organizations. Enter                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                               |     |     |
| a                                                                                                                                                                                                                                                                       | Gross income from members or shareholders.                                                                                                                                                                                                                                                                                                    | 11a |     |
| b                                                                                                                                                                                                                                                                       | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).                                                                                                                                                                                                                  | 11b |     |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                               | 12a |     |
| b                                                                                                                                                                                                                                                                       | If "Yes," enter the amount of tax-exempt interest received or accrued during the year.                                                                                                                                                                                                                                                        | 12b |     |
| 13 Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                               |     |     |
| a                                                                                                                                                                                                                                                                       | Is the organization licensed to issue qualified health plans in more than one state?<br>Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state. | 13a |     |
| b                                                                                                                                                                                                                                                                       | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.                                                                                                                                                                          | 13b |     |
| c                                                                                                                                                                                                                                                                       | Enter the aggregate amount of reserves on hand.                                                                                                                                                                                                                                                                                               | 13c |     |
| 14a Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                               | 14a | No  |
| b                                                                                                                                                                                                                                                                       | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                    | 14b |     |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

|    |                                                                                                                                                                                                                     |      |     |    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----|----|
|    |                                                                                                                                                                                                                     |      | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year                                                                                                                                 | 1a12 |     |    |
| b  | Enter the number of voting members included in line 1a, above, who are independent                                                                                                                                  | 1b12 |     |    |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?                                               | 2    |     | No |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3    |     | No |
| 4  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                                                                                                    | 4    |     | No |
| 5  | Did the organization become aware during the year of a significant diversion of the organization's assets?                                                                                                          | 5    |     | No |
| 6  | Did the organization have members or stockholders?                                                                                                                                                                  | 6    | Yes |    |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?                                                                  | 7a   | Yes |    |
| b  | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?                                                           | 7b   |     | No |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                    |      |     |    |
| a  | The governing body?                                                                                                                                                                                                 | 8a   | Yes |    |
| b  | Each committee with authority to act on behalf of the governing body?                                                                                                                                               | 8b   | Yes |    |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O        | 9    |     | No |

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

|     |                                                                                                                                                                                                                                                                                              |     |     |    |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
|     |                                                                                                                                                                                                                                                                                              |     | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates?                                                                                                                                                                                                                           | 10a |     | No |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?                                                                   | 10b |     |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                  | 11a |     | No |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990                                                                                                                                                                                                  |     |     |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13                                                                                                                                                                                                      | 12a | Yes |    |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?                                                                                                                                                           | 12b | Yes |    |
| c   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done                                                                                                                                           | 12c | Yes |    |
| 13  | Did the organization have a written whistleblower policy?                                                                                                                                                                                                                                    | 13  | Yes |    |
| 14  | Did the organization have a written document retention and destruction policy?                                                                                                                                                                                                               | 14  | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                         |     |     |    |
| a   | The organization's CEO, Executive Director, or top management official                                                                                                                                                                                                                       | 15a | Yes |    |
| b   | Other officers or key employees of the organization                                                                                                                                                                                                                                          | 15b |     | No |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)                                                                                                                                                                                                          |     |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?                                                                                                                                        | 16a |     | No |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b |     |    |

Section C. Disclosure

|    |                                                                                                                                                                                                                                                                                                                                                         |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 17 | List the States with which a copy of this Form 990 is required to be filed                                                                                                                                                                                                                                                                              |  |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |  |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.                                                                                                                                               |  |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization.<br>Robert Lowe<br>309 W Washington Suite 600<br>Chicago, IL 60606<br>(312) 334-9200                                                                                                                                       |  |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

| (A)<br>Name and Title                                      | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|------------------------------------------------------------|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                            |                                                                                        | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                      |                                                                           |                                                                                               |
| (1) BILL NORTHEY<br>BOARD PRESIDENT                        | 1 00                                                                                   | X                                                                                                         |                       | X       |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (2) JOE KELSAY<br>BOARD VICE PRESIDENT                     | 1 00                                                                                   | X                                                                                                         |                       | X       |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (3) KEITH CREAGH<br>BOARD SECRETARY/TREASURER              | 1 00                                                                                   | X                                                                                                         |                       | X       |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (4) THOMAS JENNINGS<br>BOARD VICE PRESIDENT - PARTIAL YEAR | 1 00                                                                                   | X                                                                                                         |                       | X       |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (5) BEN BRANCEL<br>BOARD MEMBER                            | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (6) BOB FLIDER<br>BOARD MEMBER                             | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (7) CHRISTIANE SCHMENK<br>BOARD MEMBER                     | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (8) DALE RODMAN<br>BOARD MEMBER                            | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (9) DAVE FREDRICKSON<br>BOARD MEMBER                       | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (10) DOUG GOEHRING<br>BOARD MEMBER                         | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (11) GREG IBACH<br>BOARD MEMBER                            | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (12) JAMES ZEHRINGER<br>BOARD MEMBER - PARTIAL YEAR        | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (13) JON HAGLER<br>BOARD MEMBER                            | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (14) WALT BONES<br>BOARD MEMBER                            | 1 00                                                                                   | X                                                                                                         |                       |         |              |                              |        | 0                                                                    | 0                                                                         | 0                                                                                             |
| (15) TIMOTHY HAMILTON<br>EXECUTIVE DIRECTOR                | 40 00                                                                                  |                                                                                                           |                       | X       |              |                              |        | 162,619                                                              | 0                                                                         | 15,352                                                                                        |
|                                                            |                                                                                        |                                                                                                           |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                            |                                                                                        |                                                                                                           |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |

## Part VII

|           |                                                              |         |   |        |
|-----------|--------------------------------------------------------------|---------|---|--------|
| <b>1b</b> | <b>Sub-Total</b>                                             |         |   |        |
| <b>c</b>  | <b>Total from continuation sheets to Part VII, Section A</b> |         |   |        |
| <b>d</b>  | <b>Total (add lines 1b and 1c)</b>                           | 162,619 | 0 | 15,352 |

**2** Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. **1**

|          |                                                                                                                                                                                                                                               | Yes          | No |
|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----|
| <b>3</b> | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | <b>3</b>     | No |
| <b>4</b> | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | <b>4</b> Yes |    |
| <b>5</b> | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | <b>5</b>     | No |

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address                                                              | (B)<br>Description of services | (C)<br>Compensation |
|-----------------------------------------------------------------------------------------------|--------------------------------|---------------------|
| SMH INTERNATIONAL LTD                                                                         | TRADE SERVICING AND CONSULTING | 413,432             |
| MARKET MAKERS INC                                                                             | TRADE SERVICING AND CONSULTING | 401,317             |
| LIEU MARKETING & ASSOC<br>48 TOH GUAN ROAD EAST<br>#02-129 ENTERPRISE, SINGAPORE 608856<br>SN | TRADE SERVICING AND CONSULTING | 214,164             |
| CONTACTS INTL                                                                                 | TRADE SERVICING AND CONSULTING | 209,950             |
| KOREA BUSINESS SERVICES                                                                       | TRADE SERVICING AND CONSULTING | 149,822             |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶8

Part VIII

Statement of Revenue

|                                                           |                                           |                                                                                                                                             |                                                                                          | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |       |
|-----------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|----------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------|-------|
| Contributions, gifts, grants<br>and other similar amounts | 1a                                        | Federated campaigns . . .                                                                                                                   | 1a                                                                                       |                      |                                                    |                                         |                                                                                 |       |
|                                                           | b                                         | Membership dues . . . . .                                                                                                                   | 1b                                                                                       |                      |                                                    |                                         |                                                                                 |       |
|                                                           | c                                         | Fundraising events . . . . .                                                                                                                | 1c                                                                                       |                      |                                                    |                                         |                                                                                 |       |
|                                                           | d                                         | Related organizations . . . .                                                                                                               | 1d                                                                                       |                      |                                                    |                                         |                                                                                 |       |
|                                                           | e                                         | Government grants (contributions)                                                                                                           | 1e                                                                                       | 11,010,821           |                                                    |                                         |                                                                                 |       |
|                                                           | f                                         | All other contributions, gifts, grants, and<br>similar amounts not included above                                                           | 1f                                                                                       |                      |                                                    |                                         |                                                                                 |       |
|                                                           | g                                         | Noncash contributions included in<br>lines 1a-1f \$ _____                                                                                   |                                                                                          |                      |                                                    |                                         |                                                                                 |       |
|                                                           | h                                         | Total. Add lines 1a-1f . . . . .                                                                                                            |                                                                                          |                      | 11,010,821                                         |                                         |                                                                                 |       |
| Program Service Revenue                                   | 2a                                        | US FAS ADMIN FEES                                                                                                                           | Business Code<br>813910                                                                  | 813,788              | 813,788                                            |                                         |                                                                                 |       |
|                                                           | b                                         | BRANDED PROGRAM PARTICIPANT FEES                                                                                                            | 813910                                                                                   | 601,180              | 601,180                                            |                                         |                                                                                 |       |
|                                                           | c                                         | GENERIC PROGRAM PARTICIPANT FEES                                                                                                            | 813910                                                                                   | 162,602              | 162,602                                            |                                         |                                                                                 |       |
|                                                           | d                                         | STATE MEMBERSHIP DUES                                                                                                                       | 813910                                                                                   | 120,000              | 120,000                                            |                                         |                                                                                 |       |
|                                                           | e                                         |                                                                                                                                             |                                                                                          |                      |                                                    |                                         |                                                                                 |       |
|                                                           | f                                         | All other program service revenue                                                                                                           |                                                                                          | 0                    | 0                                                  | 0                                       | 0                                                                               |       |
|                                                           | g                                         | Total. Add lines 2a-2f . . . . .                                                                                                            |                                                                                          |                      | 1,697,570                                          |                                         |                                                                                 |       |
|                                                           | Other Revenue                             | 3                                                                                                                                           | Investment income (including dividends, interest<br>and other similar amounts) . . . . . |                      | 4,128                                              |                                         |                                                                                 | 4,128 |
| 4                                                         |                                           | Income from investment of tax-exempt bond proceeds . .                                                                                      |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 5                                                         |                                           | Royalties . . . . .                                                                                                                         |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 6a                                                        |                                           | Gross rents                                                                                                                                 | (i) Real (ii) Personal                                                                   |                      |                                                    |                                         |                                                                                 |       |
| b                                                         |                                           | Less rental<br>expenses                                                                                                                     |                                                                                          |                      |                                                    |                                         |                                                                                 |       |
| c                                                         |                                           | Rental income<br>or (loss)                                                                                                                  | 0 0                                                                                      |                      |                                                    |                                         |                                                                                 |       |
| d                                                         |                                           | Net rental income or (loss) . . . . .                                                                                                       |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 7a                                                        |                                           | Gross amount<br>from sales of<br>assets other<br>than inventory                                                                             | (i) Securities (ii) Other                                                                |                      |                                                    |                                         |                                                                                 |       |
| b                                                         |                                           | Less cost or<br>other basis and<br>sales expenses                                                                                           |                                                                                          |                      |                                                    |                                         |                                                                                 |       |
| c                                                         |                                           | Gain or (loss)                                                                                                                              | 0 0                                                                                      |                      |                                                    |                                         |                                                                                 |       |
| d                                                         |                                           | Net gain or (loss) . . . . .                                                                                                                |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 8a                                                        |                                           | Gross income from fundraising<br>events (not including<br>\$ _____<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . | a                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| b                                                         |                                           | Less direct expenses . . . .                                                                                                                | b                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| c                                                         |                                           | Net income or (loss) from fundraising events . .                                                                                            |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 9a                                                        |                                           | Gross income from gaming activities<br>See Part IV, line 19 . . . .                                                                         | a                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| b                                                         |                                           | Less direct expenses . . . .                                                                                                                | b                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| c                                                         |                                           | Net income or (loss) from gaming activities . .                                                                                             |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
| 10a                                                       |                                           | Gross sales of inventory, less<br>returns and allowances . . . .                                                                            | a                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| b                                                         |                                           | Less cost of goods sold . . .                                                                                                               | b                                                                                        |                      |                                                    |                                         |                                                                                 |       |
| c                                                         |                                           | Net income or (loss) from sales of inventory . .                                                                                            |                                                                                          | 0                    |                                                    |                                         |                                                                                 |       |
|                                                           |                                           | Miscellaneous Revenue                                                                                                                       |                                                                                          | Business Code        |                                                    |                                         |                                                                                 |       |
| 11a                                                       |                                           | MANAGEMENT COST SHARING<br>REIMBURSEMENT                                                                                                    | 900099                                                                                   | 176,354              | 176,354                                            |                                         |                                                                                 |       |
| b                                                         |                                           | MISCELLANEOUS REVENUE                                                                                                                       | 900099                                                                                   | 2,362                | 2,362                                              |                                         |                                                                                 |       |
| c                                                         |                                           |                                                                                                                                             |                                                                                          |                      |                                                    |                                         |                                                                                 |       |
| d                                                         | All other revenue . . . . .               |                                                                                                                                             | 0                                                                                        | 0                    | 0                                                  | 0                                       |                                                                                 |       |
| e                                                         | Total. Add lines 11a-11d . . . . .        |                                                                                                                                             |                                                                                          | 178,716              |                                                    |                                         |                                                                                 |       |
| 12                                                        | Total revenue. See Instructions . . . . . |                                                                                                                                             |                                                                                          | 12,891,235           | 1,876,286                                          | 0                                       | 4,128                                                                           |       |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)  
Check if Schedule O contains a response to any question in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                       | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the United States See Part IV, line 21                                                                                                                                | 7,095,856             |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the United States See Part IV, line 22                                                                                                                                                  |                       |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16                                                                                                     |                       |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members                                                                                                                                                                                                       | 0                     |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees                                                                                                                                                              | 177,971               |                                 |                                        |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)                                                                                         |                       |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages                                                                                                                                                                                                              | 990,753               |                                 |                                        |                             |
| 8                                                                              | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)                                                                                                                                         | 39,339                |                                 |                                        |                             |
| 9                                                                              | Other employee benefits                                                                                                                                                                                                               | 33,477                |                                 |                                        |                             |
| 10                                                                             | Payroll taxes                                                                                                                                                                                                                         | 82,591                |                                 |                                        |                             |
| 11                                                                             | Fees for services (non-employees)                                                                                                                                                                                                     |                       |                                 |                                        |                             |
| a                                                                              | Management                                                                                                                                                                                                                            |                       |                                 |                                        |                             |
| b                                                                              | Legal                                                                                                                                                                                                                                 | 502                   |                                 |                                        |                             |
| c                                                                              | Accounting                                                                                                                                                                                                                            | 47,965                |                                 |                                        |                             |
| d                                                                              | Lobbying                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| e                                                                              | Professional fundraising See Part IV, line 17                                                                                                                                                                                         | 0                     |                                 |                                        |                             |
| f                                                                              | Investment management fees                                                                                                                                                                                                            |                       |                                 |                                        |                             |
| g                                                                              | Other                                                                                                                                                                                                                                 | 2,102,247             |                                 |                                        |                             |
| 12                                                                             | Advertising and promotion                                                                                                                                                                                                             | 169,116               |                                 |                                        |                             |
| 13                                                                             | Office expenses                                                                                                                                                                                                                       | 17,606                |                                 |                                        |                             |
| 14                                                                             | Information technology                                                                                                                                                                                                                | 45,180                |                                 |                                        |                             |
| 15                                                                             | Royalties                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 16                                                                             | Occupancy                                                                                                                                                                                                                             | 148,207               |                                 |                                        |                             |
| 17                                                                             | Travel                                                                                                                                                                                                                                | 906,131               |                                 |                                        |                             |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials                                                                                                                                        | 13,147                |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings                                                                                                                                                                                                | 914,996               |                                 |                                        |                             |
| 20                                                                             | Interest                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| 21                                                                             | Payments to affiliates                                                                                                                                                                                                                |                       |                                 |                                        |                             |
| 22                                                                             | Depreciation, depletion, and amortization                                                                                                                                                                                             | 21,936                |                                 |                                        |                             |
| 23                                                                             | Insurance                                                                                                                                                                                                                             | 5,846                 |                                 |                                        |                             |
| 24                                                                             | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )                                       |                       |                                 |                                        |                             |
| a                                                                              | BAD DEBT EXPENSES                                                                                                                                                                                                                     | 1,510                 |                                 |                                        |                             |
| b                                                                              | MINOR EQUIPMENT REPAIRS                                                                                                                                                                                                               | 6,237                 |                                 |                                        |                             |
| c                                                                              | MEMBERSHIPS                                                                                                                                                                                                                           | 11,620                |                                 |                                        |                             |
| d                                                                              |                                                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| e                                                                              |                                                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| f                                                                              | All other expenses                                                                                                                                                                                                                    | 0                     |                                 |                                        |                             |
| 25                                                                             | Total functional expenses. Add lines 1 through 24f                                                                                                                                                                                    | 12,832,233            | 0                               | 0                                      | 0                           |
| 26                                                                             | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |                                        |                             |

Part X

Balance Sheet

|                             |                                                                                                                                                         |                                                                                                                                                                                 |     |         |  | (A)               |     | (B)         |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------|--|-------------------|-----|-------------|
|                             |                                                                                                                                                         |                                                                                                                                                                                 |     |         |  | Beginning of year |     | End of year |
| Assets                      | 1                                                                                                                                                       | Cash—non-interest-bearing . . . . .                                                                                                                                             |     |         |  | 16,559            | 1   | 677,613     |
|                             | 2                                                                                                                                                       | Savings and temporary cash investments . . . . .                                                                                                                                |     |         |  | 979,962           | 2   | 983,912     |
|                             | 3                                                                                                                                                       | Pledges and grants receivable, net . . . . .                                                                                                                                    |     |         |  | 644,446           | 3   | 235,870     |
|                             | 4                                                                                                                                                       | Accounts receivable, net . . . . .                                                                                                                                              |     |         |  | 684,315           | 4   | 338,124     |
|                             | 5                                                                                                                                                       | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                   |     |         |  |                   | 5   |             |
|                             | 6                                                                                                                                                       | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .      |     |         |  |                   | 6   |             |
|                             | 7                                                                                                                                                       | Notes and loans receivable, net . . . . .                                                                                                                                       |     |         |  |                   | 7   |             |
|                             | 8                                                                                                                                                       | Inventories for sale or use . . . . .                                                                                                                                           |     |         |  |                   | 8   |             |
|                             | 9                                                                                                                                                       | Prepaid expenses and deferred charges . . . . .                                                                                                                                 |     |         |  | 8,593             | 9   | 19,640      |
|                             | 10a                                                                                                                                                     | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . .                                                                                   | 10a | 397,044 |  |                   |     |             |
|                             | b                                                                                                                                                       | Less: accumulated depreciation . . . . .                                                                                                                                        | 10b | 306,033 |  | 22,257            | 10c | 91,011      |
|                             | 11                                                                                                                                                      | Investments—publicly traded securities . . . . .                                                                                                                                |     |         |  |                   | 11  |             |
|                             | 12                                                                                                                                                      | Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                    |     |         |  | 0                 | 12  | 0           |
|                             | 13                                                                                                                                                      | Investments—program-related. See Part IV, line 11 . . . . .                                                                                                                     |     |         |  | 0                 | 13  | 0           |
|                             | 14                                                                                                                                                      | Intangible assets . . . . .                                                                                                                                                     |     |         |  |                   | 14  |             |
|                             | 15                                                                                                                                                      | Other assets. See Part IV, line 11 . . . . .                                                                                                                                    |     |         |  | 229,074           | 15  | 213,217     |
|                             | 16                                                                                                                                                      | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .                                                                                                      |     |         |  | 2,585,206         | 16  | 2,559,387   |
| Liabilities                 | 17                                                                                                                                                      | Accounts payable and accrued expenses . . . . .                                                                                                                                 |     |         |  | 561,195           | 17  | 512,274     |
|                             | 18                                                                                                                                                      | Grants payable . . . . .                                                                                                                                                        |     |         |  |                   | 18  |             |
|                             | 19                                                                                                                                                      | Deferred revenue . . . . .                                                                                                                                                      |     |         |  | 208,148           | 19  | 172,246     |
|                             | 20                                                                                                                                                      | Tax-exempt bond liabilities . . . . .                                                                                                                                           |     |         |  |                   | 20  |             |
|                             | 21                                                                                                                                                      | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .                                                                                                 |     |         |  |                   | 21  |             |
|                             | 22                                                                                                                                                      | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .  |     |         |  |                   | 22  |             |
|                             | 23                                                                                                                                                      | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                        |     |         |  |                   | 23  |             |
|                             | 24                                                                                                                                                      | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                          |     |         |  |                   | 24  |             |
|                             | 25                                                                                                                                                      | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . . |     |         |  | 0                 | 25  | 0           |
|                             | 26                                                                                                                                                      | <b>Total liabilities.</b> Add lines 17 through 25 . . . . .                                                                                                                     |     |         |  | 769,343           | 26  | 684,520     |
| Net Assets or Fund Balances | <b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b> |                                                                                                                                                                                 |     |         |  |                   |     |             |
|                             | 27                                                                                                                                                      | Unrestricted net assets . . . . .                                                                                                                                               |     |         |  | 1,815,863         | 27  | 1,874,867   |
|                             | 28                                                                                                                                                      | Temporarily restricted net assets . . . . .                                                                                                                                     |     |         |  |                   | 28  |             |
|                             | 29                                                                                                                                                      | Permanently restricted net assets . . . . .                                                                                                                                     |     |         |  |                   | 29  |             |
|                             | <b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>                          |                                                                                                                                                                                 |     |         |  |                   |     |             |
|                             | 30                                                                                                                                                      | Capital stock or trust principal, or current funds . . . . .                                                                                                                    |     |         |  |                   | 30  |             |
|                             | 31                                                                                                                                                      | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                       |     |         |  |                   | 31  |             |
|                             | 32                                                                                                                                                      | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                      |     |         |  |                   | 32  |             |
|                             | 33                                                                                                                                                      | <b>Total net assets or fund balances</b> . . . . .                                                                                                                              |     |         |  | 1,815,863         | 33  | 1,874,867   |
|                             | 34                                                                                                                                                      | <b>Total liabilities and net assets/fund balances</b> . . . . .                                                                                                                 |     |         |  | 2,585,206         | 34  | 2,559,387   |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

|   |                                                                                                               |   |            |
|---|---------------------------------------------------------------------------------------------------------------|---|------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12)                                                     | 1 | 12,891,235 |
| 2 | Total expenses (must equal Part IX, column (A), line 25)                                                      | 2 | 12,832,233 |
| 3 | Revenue less expenses Subtract line 2 from line 1                                                             | 3 | 59,002     |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4 | 1,815,863  |
| 5 | Other changes in net assets or fund balances (explain in Schedule O)                                          | 5 | 2          |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 1,874,867  |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

|    |                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1  | Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                      |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                                                                                                                                                  |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?                                                                                                                                                                                                                                                               | Yes |    |
| c  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | Yes |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis             |     |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                         | Yes |    |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                             | Yes |    |

SCHEDULE C  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

|                                                                        |                                                  |
|------------------------------------------------------------------------|--------------------------------------------------|
| Name of the organization<br>FOOD EXPORT ASSOCIATION OF THE MIDWEST USA | Employer identification number<br><br>36-2691663 |
|------------------------------------------------------------------------|--------------------------------------------------|

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

|   |                                                                                                                                                                        |      |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| 1 | Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV |      |
| 2 | Political expenditures                                                                                                                                                 | ▶ \$ |
| 3 | Volunteer hours                                                                                                                                                        |      |

Part I-B Complete if the organization is exempt under section 501(c)(3).

|    |                                                                                         |                                                          |
|----|-----------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1  | Enter the amount of any excise tax incurred by the organization under section 4955      | ▶ \$                                                     |
| 2  | Enter the amount of any excise tax incurred by organization managers under section 4955 | ▶ \$                                                     |
| 3  | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4a | Was a correction made?                                                                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| b  | If "Yes," describe in Part IV                                                           |                                                          |

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                          |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1 | Enter the amount directly expended by the filing organization for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                                                | ▶ \$                                                     |
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                       | ▶ \$                                                     |
| 3 | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b                                                                                                                                                                                                                                                                                                                                                                                                                                          | ▶ \$                                                     |
| 4 | Did the filing organization file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5 | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV |                                                          |

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|----------|-------------|---------|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check
- ☐
- if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check
- ☐
- if the filing organization checked box A and "limited control" provisions apply

| Limits on Lobbying Expenditures<br>(The term "expenditures" means amounts paid or incurred.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                   | (a) Filing<br>Organization's<br>Totals          | (b) Affiliated<br>Group<br>Totals                        |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|----------------------------------------------------------|--------------------|------------------------------|-----------------------------------------|-------------------------------------------------|-------------------------------------------|---------------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------|-------------|--|--|
| 1a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Total lobbying expenditures to influence public opinion (grass roots lobbying)                                                                    |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures to influence a legislative body (direct lobbying)                                                                     |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| c                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures (add lines 1a and 1b)                                                                                                 |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Other exempt purpose expenditures                                                                                                                 |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| e                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total exempt purpose expenditures (add lines 1c and 1d)                                                                                           |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| f                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Lobbying nontaxable amount. Enter the amount from the following table in both columns.                                                            |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| <table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table> |                                                                                                                                                   | If the amount on line 1e, column (a) or (b) is: | The lobbying nontaxable amount is:                       | Not over \$500,000 | 20% of the amount on line 1e | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | Over \$17,000,000 | \$1,000,000 |  |  |
| If the amount on line 1e, column (a) or (b) is:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The lobbying nontaxable amount is:                                                                                                                |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Not over \$500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 20% of the amount on line 1e                                                                                                                      |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$500,000 but not over \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$100,000 plus 15% of the excess over \$500,000                                                                                                   |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,000,000 but not over \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$175,000 plus 10% of the excess over \$1,000,000                                                                                                 |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,500,000 but not over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$225,000 plus 5% of the excess over \$1,500,000                                                                                                  |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$1,000,000                                                                                                                                       |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| g                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Grassroots nontaxable amount (enter 25% of line 1f)                                                                                               |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| h                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1g from line 1a. If zero or less, enter -0-                                                                                         |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| i                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1f from line 1c. If zero or less, enter -0-                                                                                         |                                                 |                                                          |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| j                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? |                                                 | <input type="checkbox"/> Yes <input type="checkbox"/> No |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |

4-Year Averaging Period Under Section 501(h)  
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period         |          |          |          |          |           |
|--------------------------------------------------------------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)                  | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) Total |
| 2a Lobbying non-taxable amount                               |          |          |          |          |           |
| b Lobbying ceiling amount<br>(150% of line 2a, column(e))    |          |          |          |          |           |
| c Total lobbying expenditures                                |          |          |          |          |           |
| d Grassroots non-taxable amount                              |          |          |          |          |           |
| e Grassroots ceiling amount<br>(150% of line 2d, column (e)) |          |          |          |          |           |
| f Grassroots lobbying expenditures                           |          |          |          |          |           |

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

|    |                                                                                                                                                                                                                              | (a) |    | (b)    |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|--------|
|    |                                                                                                                                                                                                                              | Yes | No | Amount |
| 1  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
| a  | Volunteers?                                                                                                                                                                                                                  |     |    |        |
| b  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?                                                                                                                                 |     |    |        |
| c  | Media advertisements?                                                                                                                                                                                                        |     |    |        |
| d  | Mailings to members, legislators, or the public?                                                                                                                                                                             |     |    |        |
| e  | Publications, or published or broadcast statements?                                                                                                                                                                          |     |    |        |
| f  | Grants to other organizations for lobbying purposes?                                                                                                                                                                         |     |    |        |
| g  | Direct contact with legislators, their staffs, government officials, or a legislative body?                                                                                                                                  |     |    |        |
| h  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                                                                                                                                    |     |    |        |
| i  | Other activities? If "Yes," describe in Part IV                                                                                                                                                                              |     |    |        |
| j  | Total lines 1c through 1i                                                                                                                                                                                                    |     |    |        |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                                                                                                                                |     |    |        |
| b  | If "Yes," enter the amount of any tax incurred under section 4912                                                                                                                                                            |     |    |        |
| c  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912                                                                                                                                   |     |    |        |
| d  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?                                                                                                                                 |     |    |        |

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |                                                                                                  | Yes | No  |
|---|--------------------------------------------------------------------------------------------------|-----|-----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1   | Yes |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2   | No  |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3   | No  |

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

|   |                                                                                                                                                                                                                                            |    |  |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 1 | Dues, assessments and similar amounts from members                                                                                                                                                                                         | 1  |  |
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).                                                                                |    |  |
| a | Current year                                                                                                                                                                                                                               | 2a |  |
| b | Carryover from last year                                                                                                                                                                                                                   | 2b |  |
| c | Total                                                                                                                                                                                                                                      | 2c |  |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                                                                                                                                            | 3  |  |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4  |  |
| 5 | Taxable amount of lobbying and political expenditures (see instructions)                                                                                                                                                                   | 5  |  |

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

| Identifier         | Return Reference               | Explanation                                                                                                                                                                                                                                                                  |
|--------------------|--------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| NONDEDUCTIBLE DUES | SCHEDULE C, PART III-A, LINE 1 | THE ORGANIZATION'S MEMBERSHIP CONSISTS OF THE DEPARTMENTS OF AGRICULTURE OF 12 MIDWESTERN STATES. THESE AGENCIES ARE GOVERNMENTAL ENTITIES. THEREFORE, UNDER THE EXCEPTION OF IRC 6033(E)(3), ALL DUES PAID BY THE AGENCIES ARE NONDEDUCTIBLE WITH REGARD TO SECTION 162(E). |

SCHEDULE D  
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Employer identification number  
36-2691663

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   |                                                                                                                                                                                                                                                                    |                              |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
|   | (a) Donor advised funds                                                                                                                                                                                                                                            | (b) Funds and other accounts |
| 1 | Total number at end of year                                                                                                                                                                                                                                        |                              |
| 2 | Aggregate contributions to (during year)                                                                                                                                                                                                                           |                              |
| 3 | Aggregate grants from (during year)                                                                                                                                                                                                                                |                              |
| 4 | Aggregate value at end of year                                                                                                                                                                                                                                     |                              |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?                                                           |                              |
|   | <div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>                                                                                                                                                                                     |                              |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit |                              |
|   | <div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>                                                                                                                                                                                     |                              |

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|   |                                                                                    |
|---|------------------------------------------------------------------------------------|
|   | Held at the End of the Year                                                        |
| a | Total number of conservation easements                                             |
| b | Total acreage restricted by conservation easements                                 |
| c | Number of conservation easements on a certified historic structure included in (a) |
| d | Number of conservation easements included in (c) acquired after 8/17/06            |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes

☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes

☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

▶ \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X

▶ \$ \_\_\_\_\_

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1

▶ \$ \_\_\_\_\_

b Assets included in Form 990, Part X

▶ \$ \_\_\_\_\_

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

|    |        |
|----|--------|
|    | Amount |
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |

1c

Beginning balance

1d

Additions during the year

1e

Distributions during the year

1f

Ending balance

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|    |                                                          |               |                   |                     |                    |
|----|----------------------------------------------------------|---------------|-------------------|---------------------|--------------------|
|    | (a)Current Year                                          | (b)Prior Year | (c)Two Years Back | (d)Three Years Back | (e)Four Years Back |
| 1a | Beginning of year balance . . . . .                      |               |                   |                     |                    |
| b  | Contributions . . . . .                                  |               |                   |                     |                    |
| c  | Investment earnings or losses . . . . .                  |               |                   |                     |                    |
| d  | Grants or scholarships . . . . .                         |               |                   |                     |                    |
| e  | Other expenditures for facilities and programs . . . . . |               |                   |                     |                    |
| f  | Administrative expenses . . . . .                        |               |                   |                     |                    |
| g  | End of year balance . . . . .                            |               |                   |                     |                    |

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations . . . . .

3a(i)

☐

☐

(ii)

related organizations . . . . .

3a(ii)

☐

☐

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐

☐

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

|                                                                                                        |                                      |                                |                              |                |
|--------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------|------------------------------|----------------|
| Description of property                                                                                | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| 1a Land . . . . .                                                                                      |                                      |                                |                              | 0              |
| b Buildings . . . . .                                                                                  |                                      |                                |                              | 0              |
| c Leasehold improvements . . . . .                                                                     |                                      | 21,114                         | 7,038                        | 14,076         |
| d Equipment . . . . .                                                                                  |                                      | 375,930                        | 298,995                      | 76,935         |
| e Other . . . . .                                                                                      |                                      |                                |                              | 0              |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . . ▶ |                                      |                                |                              | 91,011         |



| Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements |                                                                                 |    |            |
|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----|------------|
| 1                                                                                    | Total revenue (Form 990, Part VIII, column (A), line 12)                        | 1  | 12,891,235 |
| 2                                                                                    | Total expenses (Form 990, Part IX, column (A), line 25)                         | 2  | 12,832,233 |
| 3                                                                                    | Excess or (deficit) for the year Subtract line 2 from line 1                    | 3  | 59,002     |
| 4                                                                                    | Net unrealized gains (losses) on investments                                    | 4  |            |
| 5                                                                                    | Donated services and use of facilities                                          | 5  |            |
| 6                                                                                    | Investment expenses                                                             | 6  |            |
| 7                                                                                    | Prior period adjustments                                                        | 7  |            |
| 8                                                                                    | Other (Describe in Part XIV)                                                    | 8  | 0          |
| 9                                                                                    | Total adjustments (net) Add lines 4 - 8                                         | 9  | 0          |
| 10                                                                                   | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | 59,002     |

| Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return |                                                                                            |    |            |
|---------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|----|------------|
| 1                                                                                           | Total revenue, gains, and other support per audited financial statements . . . . .         | 1  | 12,714,881 |
| 2                                                                                           | Amounts included on line 1 but not on Form 990, Part VIII, line 12                         |    |            |
| a                                                                                           | Net unrealized gains on investments . . . . .                                              | 2a |            |
| b                                                                                           | Donated services and use of facilities . . . . .                                           | 2b |            |
| c                                                                                           | Recoveries of prior year grants . . . . .                                                  | 2c |            |
| d                                                                                           | Other (Describe in Part XIV) . . . . .                                                     | 2d | 0          |
| e                                                                                           | Add lines 2a through 2d . . . . .                                                          | 2e | 0          |
| 3                                                                                           | Subtract line 2e from line 1 . . . . .                                                     | 3  | 12,714,881 |
| 4                                                                                           | Amounts included on Form 990, Part VIII, line 12, but not on line 1                        |    |            |
| a                                                                                           | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                 | 4a |            |
| b                                                                                           | Other (Describe in Part XIV) . . . . .                                                     | 4b | 176,354    |
| c                                                                                           | Add lines 4a and 4b . . . . .                                                              | 4c | 176,354    |
| 5                                                                                           | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . . | 5  | 12,891,235 |

| Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return |                                                                                             |    |            |
|------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|----|------------|
| 1                                                                                              | Total expenses and losses per audited financial statements . . . . .                        | 1  | 12,655,879 |
| 2                                                                                              | Amounts included on line 1 but not on Form 990, Part IX, line 25                            |    |            |
| a                                                                                              | Donated services and use of facilities . . . . .                                            | 2a |            |
| b                                                                                              | Prior year adjustments . . . . .                                                            | 2b |            |
| c                                                                                              | Other losses . . . . .                                                                      | 2c |            |
| d                                                                                              | Other (Describe in Part XIV) . . . . .                                                      | 2d | 0          |
| e                                                                                              | Add lines 2a through 2d . . . . .                                                           | 2e | 0          |
| 3                                                                                              | Subtract line 2e from line 1 . . . . .                                                      | 3  | 12,655,879 |
| 4                                                                                              | Amounts included on Form 990, Part IX, line 25, but not on line 1:                          |    |            |
| a                                                                                              | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                  | 4a |            |
| b                                                                                              | Other (Describe in Part XIV) . . . . .                                                      | 4b | 176,354    |
| c                                                                                              | Add lines 4a and 4b . . . . .                                                               | 4c | 176,354    |
| 5                                                                                              | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . . | 5  | 12,832,233 |

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier                | Return Reference           | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|---------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FIN 48 (ASC 740) footnote | Schedule D, Part X, Line 2 | FOOD EXPORT- MIDWEST HAS RECEIVED A LETTER FROM THE INTERNAL REVENUE SERVICE INDICATING THAT IT IS EXEMPT FROM INCOME TAXES UNDER SECTION 501(C) (5) OF THE INTERNAL REVENUE CODE AND APPLICABLE STATE LAW. ACCORDINGLY, NO PROVISION FOR FEDERAL OR STATE INCOME TAXES IS INCLUDED IN THE FINANCIAL STATEMENTS. THERE WERE NO INCOME TAX RELATED INTEREST OR PENALTIES RECOGNIZED BY FOOD EXPORT- MIDWEST FOR THE TWO YEARS ENDED DECEMBER 31, 2011. FOOD EXPORT- MIDWEST HAS NOT BEEN EXAMINED BY ANY TAX JURISDICTION. FOOD EXPORT - MIDWEST HAS NO ON-GOING FEDERAL, STATE OR LOCAL TAX AUDITS. HOWEVER, FOOD EXPORT - MIDWEST'S TAX RETURNS ENDING AFTER FISCAL YEAR 2008 AND SUBSEQUENT ARE OPEN TO EXAMINATION. FOOD EXPORT - MIDWEST DOES NOT EXPECT THE TOTAL AMOUNT OF UNRECOGNIZED TAX BENEFITS TO SIGNIFICANTLY CHANGE IN THE NEXT 12 MONTHS. A TAX POSITION IS RECOGNIZED AS A BENEFIT ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX POSITION WOULD BE SUSTAINED IN A TAX EXAMINATION, WITH A TAX EXAMINATION BEING PRESUMED TO OCCUR. THE AMOUNT RECOGNIZED IS THE LARGEST AMOUNT OF TAX BENEFIT THAT IS GREATER THAN 50% LIKELY OF BEING REALIZED ON EXAMINATION. FOR TAX POSITIONS NOT MEETING THE MORE LIKELY THAN NOT TEST, NO TAX BENEFIT IS RECORDED. |



[illegible]

3 Enter total number of other organizations or entities . . . . . ►

## Part III

[illegible]

**Part IV Foreign Forms**

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

**Supplemental Information**  
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

**Schedule F (Form 990) 2011**

Schedule I  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public  
Inspection

Employer identification number  
36-2691663

Part I General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

☒ Yes ☐ No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . . . ☐

| (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|----------------------------------------------------|---------|------------------------------------|--------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------|------------------------------------|
| See Additional Data Table                          |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                    |         |                                    |                          |                                   |                                                       |                                        |                                    |

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . .

0

3

Enter total number of other organizations listed in the line 1 table . . . . .

127

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Schedule I-1 (Form 990) if additional space is needed.

| (a)Type of grant or assistance | (b)Number of recipients | (c)Amount of cash grant | (d)Amount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|-------------------------|-------------------------|----------------------------------|------------------------------------------------------|---------------------------------------|
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier                                   | Return Reference           | Explanation                                                                                                                                                                                                                                                                                                                                                            |
|----------------------------------------------|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Procedures for monitoring use of grant funds | Schedule I, Part I, Line 2 | THE ORGANIZATION ADMINISTERS GRANT FUNDS IN COMPLIANCE WITH THE REQUIREMENTS OF THE USDA, AND ALL OTHER STATE AND FEDERAL REGULATORY BODIES TO ENSURE THAT THE GRANTS ARE USED FOR THEIR INTENDED PURPOSES, THE ORGANIZATION CONDUCTS AN INTERNAL REVIEW OF THE GRANTS, AND PARTICIPATES IN AN ANNUAL COMPLIANCE REVIEW OF ITS PROCEDURES AND EXPENDITURES BY THE USDA |

Software ID: 11000230

Software Version: v2011.1.0

EIN: 36-2691663

Name: FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

| (a) Name and address of organization or government                                    | (b) EIN    | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---------------------------------------------------------------------------------------|------------|------------------------------------|--------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------|------------------------------------|
| AMERICAN POP CORN COMPANYP O BOX 178 ONE FUN PLACE SIOUX CITY,IA 51102                | 42-0113600 | NA                                 | 85,674                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ASHBYS STERLING ICE CREAM LTDPO BOX 182395 SHELBY TWP,MI 48318                        | 38-2089111 | NA                                 | 7,334                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ATRIUM RESTURANT GROUP5057 FRANCE AVE S MINNEAPOLIS,MN 55410                          | 41-1988269 | NA                                 | 16,394                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| B & H GENERAL SUPPLY MKTG COG AND T SALES 11237 NALL AVE SUITE 130 LEAWOOD,KS 66211   | 48-1235260 | NA                                 | 16,820                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BECKERS YOGURT DBA FROSTY PRODUCTS 42056 MICHIGAN AVENUE CANTON,MI 48188              | 35-2253423 | NA                                 | 9,000                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BELLBOY IMPORT CORPORATION2220 FLORIDA AVE SO ST LOUIS PARK,MN 55426                  | 41-1486622 | NA                                 | 18,525                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BETTAH BUTTAH LLC 111 SOUTHWEST BLVD KANSAS CITY,KS 66103                             | 90-0613791 | NA                                 | 12,258                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BIO-NUTRITION INTERNATIONAL IN 559 DONORIO DRIVE SUITE 15 MADISON,WI 53719            | 39-2008996 | NA                                 | 9,170                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BLADEN CORPORATIONPO BOX 118 LENOX HILL STATION NEWYORK,NY 10021                      | 13-3173687 | NA                                 | 90,168                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BRANDVENTURE GROUP INC335 RENFREW DRIVE STE 202 MARKHAM,MI 60609                      | 42-1767293 | NA                                 | 40,446                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| BRIMHALL FOODS CO INCPO BOX 34185 3045 BARTLETT CORP DR STE 101 BARTLETT,IN 38134     | 62-1138067 | NA                                 | 30,863                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| CARMI FLAVOR & FRAGRANCE CO910 INDUSTRIAL RD WAVERLY,IA 50677                         | 95-3523969 | NA                                 | 69,277                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| CHERRY CENTRAL COOPERATIVE INC PO BOX 988 TRAVERSE CITY,MI 49685                      | 38-2010272 | NA                                 | 32,547                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| CITY FOODS INC 4230 S RACINE AVE CHICAGO,IL 60609                                     | 36-2327829 | NA                                 | 9,906                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| CKB MANAGEMENT SERVICES LLC402 GARY LANE JEFFERSON CITY,MO 65109                      | 20-4799255 | NA                                 | 222,387                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| CLINICAL PRODUCTS LLC2200 WESTPORT PLAZA DRSTE 316 ST LOUIS,MO 63146                  | 16-1765398 | NA                                 | 428,821                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| COLBY INTERNATIONAL LLC 1967 KAPLAN DR WINDSOR,CO 80550                               | 55-0911457 | NA                                 | 5,098                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| COOPERATIVE ELEVATOR CO7211 E MICHIGAN AVEPO BOX 619 PIGEON,MI 48755                  | 38-0430470 | NA                                 | 200,925                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| COOPERATIVE REGIONS OF ORGANICDBA CROPP COOPERATIVE ONE ORGANIC WAY LA FARGE,WI 54639 | 39-1605145 | NA                                 | 20,101                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DAELIA FOOD COMPANY LTD313 HILTON PLACE CINCINNATI,OH 45219                           | 41-2232209 | NA                                 | 26,882                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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| DAHLGREN & COMPANY INC1220 SUNFLOWER STREET CROOKSTON,MN 56716                               | 41-1889210 | NA                                 | 11,419                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DAIRY FARMERS OF AMERICA INC10220 N AMBASSADOR DRIVE KANSAS CITY,MO 64153                    | 43-0905874 | NA                                 | 6,900                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DAIRYCHEM LABORATORIES INC 9120 TECHNOLOGY DRIVE FISHERS,IN 46038                            | 35-1884094 | NA                                 | 9,266                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DAKOTA SPECIALTY MILLING INC4014 15TH AVE NO FARGO,ND 58102                                  | 91-1410461 | NA                                 | 6,436                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DGB SALES COMPANY1208 14TH STREET MONROE,WI 53566                                            | 20-3290628 | NA                                 | 299,544                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DIAMOND V MILLS INC838 1ST STREET NW CEDAR RAPIDS,IA 52405                                   | 42-0628408 | NA                                 | 23,617                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DISTINCTIVE FOODS LLC654 S WHEELING RD WHEELING,IL 60090                                     | 36-4364670 | NA                                 | 14,576                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DIVERSIFIED MARKETING SOLUTIONLLC 9500 N 129TH EAST AVE SUITE 200 OWASSO,OK 74055            | 32-0207297 | NA                                 | 390,324                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DOUMAK INC2201 E TOUHY AVE ELK GROVE VILLAGE, IL 60007                                       | 36-3255980 | NA                                 | 166,078                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| DREAM PAK LLC2760 SOUTH 171ST STREET NEW BERLIN,WI 23151                                     | 54-1985805 | NA                                 | 20,745                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EAST SHORE SPECIALTY FOODS INC643 CARDINAL LANE PO BOX 379 HARTLAND,WI 53029                 | 39-1797796 | NA                                 | 5,407                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EAST-WEST INT"L GROUP INC4920 SOM CENTER RD MORELAND HILLS, OH 44022                         | 20-8872398 | NA                                 | 21,156                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ECO HEAVEN LLC 1900 AVE OF THE STARS LOS ANGELES,CA 90065                                    | 11-3820948 | NA                                 | 9,222                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ENJOY LIFE NATURAL BRANDS LLC3810 NORTH RIVER ROAD SCHILLER PARK,IL 60176                    | 36-4433809 | NA                                 | 10,115                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ENM FOODS INTERNATIONAL INC 11860 COMMUNITY ROAD SUITE 100 POWAY,CA 92064                    | 71-0997394 | NA                                 | 299,993                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EQUITRADE GROUP INC225 W WASHINGTON STE 2200 CHICAGO,IL 60606                                | 36-3865305 | NA                                 | 48,157                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EVANGERS DOG & CAT FOOD CO INC 221 S WHEELING ROAD WHEELING,IL 60712                         | 36-2416760 | NA                                 | 79,157                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EXCLUSIVELY PET INC7711 N 81ST STREET MILWAUKEE,WI 53223                                     | 39-1761613 | NA                                 | 7,750                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EXPORT MARKETING CORPPO BOX 484 BENSENVILLE,IL 60106                                         | 26-2383957 | NA                                 | 385,994                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| EXPORT TRADE OF AMERICADBA GROCERIES USA 44611 11TH STREET 2ND FL LONG ISLAND CITY, NY 11101 | 13-3538402 | NA                                 | 109,396                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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| FARM TO MARKET BREAD CO216 W 73RD STREET KANSAS CITY,MO 64114                                 | 43-1653326 | NA                                 | 5,705                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| FARMER ORGANIC FOODS INTERNATIONAL PO BOX 23 BLAIR,WI 54616                                   | 20-1838316 | NA                                 | 9,225                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| FIBERSTAR INC713 SAINT CROIX ST RIVER FALLS,WI 54022                                          | 91-1886062 | NA                                 | 129,558                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| FINISH LINE HORSE PRODUCTS INCP O BOX 1000 115 W GATEWAY RD BENSENVILLE,IL 60106              | 36-2962016 | NA                                 | 14,917                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| FIRST CLASS IMPORTS AND EXPORT1166 E ROCK SPRINGS RD NE ATLANTA,GA 30306                      | 20-1652731 | NA                                 | 15,952                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GIBBON MEAT PACKING FACILITY LLCDBA MIDWEST MEAT PACKING FACILITY 12 LAWN AVE GIBBON,NE 68840 | 27-1892853 | NA                                 | 14,650                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GINSENG AND HERB COOPERATIVE3909 1/2 CTY RD B PO BOX 581 MARATHON,WI 54448                    | 30-3740400 | NA                                 | 151,120                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GLOBAL DEVELOPMENT AND MANAGEMENT LLC 6058 MONTGOMERY ROAD CINCINNATI,OH 45213                | 27-1306463 | NA                                 | 27,510                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GO PICNIC INC4011 N RAVENSWOOD AVE STE 11 CHICAGO,IL 60613                                    | 26-2095676 | NA                                 | 11,228                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GOLDEN LINK INC23 HORTON RD WASHINGTONVILLE, NY 10992                                         | 61-4825410 | NA                                 | 12,074                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GOMACRO INC10608 SUMMIT RIDGE DRIVE VIOLA,WI 54664                                            | 75-3149015 | NA                                 | 7,022                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GOOD LIFE FOODS INC PO BOX 22422 LINCOLN,NE 68542                                             | 91-1817034 | NA                                 | 129,124                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GRACELAND FRUIT INC 1123 MAIN STREET FRANKFORT,MI 49635                                       | 38-2016646 | NA                                 | 78,887                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GRAMINEX LLC95 MIDLAND RD SAGINAW,MI 48638                                                    | 38-3360436 | NA                                 | 67,714                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GRANDMA HOERNERS FOODS INC31862 THOMPSON RD ALMA,KS 66401                                     | 48-1237310 | NA                                 | 15,694                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GRASSHOPPER PACKING LLC DBA NATURAL LIFE PET PRODUCTS 112 N ELM STE A PITTSBURG,KS 66762      | 48-1247246 | NA                                 | 10,238                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| GREAT LAKES PACKAGING463 E US HIGHWAY 30 VALPARAISO,IN 46383                                  | 35-2124467 | NA                                 | 46,228                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| HAMMONS PRODUCTS COMPANY105 HAMMONS DRIVE PO BOX 140 STOCKTON,MO 65785                        | 44-0581152 | NA                                 | 28,296                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| HEARTLAND SWEETENERS LLC 14300 CLAY TERRACE BLVD SUITE 249 CARMEL,IN 46032                    | 20-1938376 | NA                                 | 171,366                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| HSU'S GINSENG ENTERPRISES INC T6819 COUNTY RD WPO BOX 509 WAUSAU,WI 54402                     | 39-1385498 | NA                                 | 250,000                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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| INTERNATIONAL FEEDCOMPO BOX 280 2075 DANIELS ST LONG LAKE,MN 55356                         | 41-1957783 | NA                                 | 5,949                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| INTERNATIONAL MARKETING SERVICES INCC/O DAVID SCHMIT522 4TH ST STE 200 SIOUX CITY,IA 51101 | 26-4500593 | NA                                 | 274,592                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| J AND J CORPORATION SOYKO INTLDBA CIRCLE C SEEDS 2493 380TH STREET GARY,MN 56545           | 45-0457885 | NA                                 | 10,223                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| J AND J GROUPDBA RUFUS TEAGUE 13410 W 73RD ST SHAWNEE,KS 66216                             | 20-1447517 | NA                                 | 6,109                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| JM GRAIN INC12 NORTH RAILROAD STREET PO BOX 248 GARRISON,ND 58540                          | 20-3098913 | NA                                 | 11,829                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| JOHN VOLPI AND COMPANY INC5263 NORTHRUP AVE STLOUIS,MO 63110                               | 43-0741443 | NA                                 | 6,188                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| KITCHEN BASICS INC6940 S EDGERTON RD BRECKSVILLE,OH 44141                                  | 34-1832486 | NA                                 | 46,963                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| KOEZE COMPANY 2555 BURLINGAME AVE SW GRAND RAPIDS,MI 49509                                 | 38-2185672 | NA                                 | 16,769                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| LAFEBER COMPANY 24981 N 1400 EAST RD CORNELL,IL 61319                                      | 36-3754581 | NA                                 | 23,768                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| LAND O" LAKES INC 4001 LEXINGTON AVENUE NORTH ARDEN HILLS,MN 55126                         | 41-0365145 | NA                                 | 107,878                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| LEE INTERNATIONAL TRADINGSERVICES INC 3225 OLD BRAINARD RD PEPPER PIKE,OH 44124            | 34-1640447 | NA                                 | 6,805                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| M A S SALES LTD DBA PASTAFACTORY 11225 WEST GRAND AVE NORTHLAKE,IL 60164                   | 36-2809022 | NA                                 | 23,430                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MAMA ROSAS LLC 1910 FAIR ROAD SIDNEY,OH 45365                                              | 20-5408111 | NA                                 | 5,757                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MEMBRELL LLC2213 MISSOURI AVE CARTHAGE,MO 64836                                            | 27-3847506 | NA                                 | 9,851                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MIDAMAR CORPORATION1105 60TH AVENUE SW CEDAR RAPIDS,IA 52406                               | 42-1244351 | NA                                 | 25,934                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MIDWEST AG EXPORTS INC103 E MAIN STREET SUITE B MARSHALL,MN 56258                          | 20-1784561 | NA                                 | 5,912                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MIDWESTERN PET FOODS INC9634 HEDDEN ROAD EVANSVILLE,IN 47725                               | 35-1058442 | NA                                 | 212,509                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| MORRISON FARMS 85824 519TH AVENUE CLEARWATER,NE 68726                                      | 47-0652655 | NA                                 | 15,534                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NATIONAL ENZYME COMPANY INC15366 US HIGHWAY 160 FORSYTH,MO 65653                           | 36-1522557 | NA                                 | 10,214                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NATURAL PRODUCTS INC2211 6TH AVE GRINNELL,IA 50112                                         | 42-1171344 | NA                                 | 47,724                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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| NATURESTAR FOODS INCDBA PLOCKYS FINE SNACKS 15 SPINNING WHEEL RD STE 314 HINSDALE,IL 60521 | 36-3587817 | NA                                 | 17,789                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NEW GRASS ENTERPRISES LLC DBA NEW GRASS BISON POST OFFICE BOX 860033 SHAWNEE,KS 66286      | 42-1614846 | NA                                 | 7,803                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NIKKI''S COOKIES INC2018 S 1 ST MILWAUKEE,WI 53207                                         | 39-1474554 | NA                                 | 31,091                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NORTHERN MINNESOTA WILD RICEPRODUCERS COOP 301 TOWER STREET NW CLEARBROOK,MN 56634         | 58-1919599 | NA                                 | 50,000                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NORTHWOODS INTERNATIONAL LLC PO BOX 13513 GREEN BAY,WI 54313                               | 20-5486041 | NA                                 | 19,954                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| NUTORIOUS LLCPO BOX 28383 GREEN BAY,WI 54324                                               | 20-3016620 | NA                                 | 25,444                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| OMEGA SEA LLC1000 BACON ROAD PAINESVILLE,OH 44077                                          | 27-4722083 | NA                                 | 13,468                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| OMNIPRO PET CARE LLCPO BOX 278 MADISON,MS 39130                                            | 37-1607540 | NA                                 | 14,263                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| ORIGINAL JUAN SPECIALTY FOODS INC 111 SOUTHWEST BLVD KANSAS CITY,KS 66103                  | 48-1220553 | NA                                 | 16,712                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| OSKRI ORGANICS INC528 E TYRARENA PARK RD LAKE MILLS,WI 53551                               | 39-1954705 | NA                                 | 5,190                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| OXBOW AMINAL HEALTH29012 MILL ROAD MURDOCK,NE 68407                                        | 47-0711465 | NA                                 | 177,747                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PACIFIC SOYBEAN AND GRAIN INC221 MAIN ST SUITE 888 SAN FRANCISCO,CA 94105                  | 94-2878221 | NA                                 | 7,513                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PAMPERED PET TREATS INC1455 MISS ELLE WAY ALPINE,CA 91901                                  | 41-1776434 | NA                                 | 18,380                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PAPA GEORGE324 NORTH FOURTH ST STILLWATER,MN 55082                                         | 41-1979556 | NA                                 | 5,240                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PETERSON FARMS INC3104 W BASELINE RD PO BOX 115 SHELBY,MI 49455                            | 38-2519910 | NA                                 | 29,939                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PHILLIPS PRODUCTS COMPANY LLC1607 S 12TH STREET S PRINCETON,MN 55371                       | 41-2017672 | NA                                 | 9,039                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PINATA FOODS INC DBA FESTAFOOD CO 3590 W 58TH ST CLEVELAND,OH 44102                        | 34-1652229 | NA                                 | 12,642                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PLOCHMAN INC1333 N BOUDREAU RD MANTENO,IL 60950                                            | 36-2531092 | NA                                 | 23,117                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PREFERRED POPCORN LLC1132 9TH ROAD CHAPMAN,NE 68827                                        | 47-0809328 | NA                                 | 19,629                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PREMIER PET PRODUCTS INC 17480 STARLITE DRIVE SOUTH BEND,IN 46614                          | 27-0369803 | NA                                 | 15,000                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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| PREMIUM GOLD FLAX PRODUCTS1321 12TH AVENUE NE DENHOFF,ND 58430                                | 75-3023170 | NA                                 | 10,383                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PS INTERNATIONAL LLCDBA PS INTERNATIONAL LTD 1414 RALEIGH ROAD SUITE 205 CHAPEL HILL,NC 27613 | 27-1577733 | NA                                 | 13,338                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| PURETEC INTERNATIONAL INC DBA HEARTLAND FLAX PO BOX 777 VALLEY CITY,ND 58072                  | 45-0461320 | NA                                 | 9,880                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| RED ARROW INTERNATIONAL LLC 633 S 20TH STREET PO BOX 755 MANITOWOC,WI 54220                   | 39-1917822 | NA                                 | 100,723                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| RENAISSANCE FARMS INC525 E MADISON SPRING GREEN,WI 53588                                      | 91-2094024 | NA                                 | 6,228                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| REX EXPORTS LLCPO BOX 266984 WESTON,FL 33326                                                  | 26-4164402 | NA                                 | 7,418                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| RIBUS INC8000 MARYLAND AVE SUITE 460 ST LOUIS,MO 63105                                        | 43-1626254 | NA                                 | 9,567                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| S P MARKETING INC 11100 86TH AVENUE NORTH MAPLE GROVE,MN 55369                                | 41-1701553 | NA                                 | 7,761                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SAFIE SPECIALTY FOOD CO INC25565 TERRA INDUSTRIAL DR CHESTERFIELD,MI 48051                    | 38-3344567 | NA                                 | 7,500                    | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SCHAFER FISHERIES INC2112 SANDRIDGE RD THOMSON,IL 61285                                       | 36-3391519 | NA                                 | 16,228                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SCHELL AND KEMPETER INCDBA DIAMOND PET FOOD 103 N OLIVE META,MO 65058                         | 43-0951994 | NA                                 | 103,553                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SD OIL CO4320 CASANNA WAY APT 1807 OCEANSIDE,CA 92057                                         | 51-0669160 | NA                                 | 166,735                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SENGHA NATURALS INC104 N UNION AVE LOS ANGELES,CA 90026                                       | 38-3778607 | NA                                 | 15,379                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SHARED VENTURES INCDBA US SOY LLC 2808 THOMASON DR MATTOON,IL 61938                           | 41-1906376 | NA                                 | 27,439                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SHORELINE FRUIT GROWERS INC10850 EAST TRAVERSE HIGHWAYSUITE 4460 TRAVERSE CITY,MI 49684       | 38-3120635 | NA                                 | 39,383                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SIOUX HONEY ASSOCIATION301 LEWIS BOULEVARD SIOUX CITY,IA 51101                                | 42-0527930 | NA                                 | 138,200                  | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| SK FOOD INTERNATIONAL INC 4666 AMBER VALLEY PARKWAY S FARGO,ND 58104                          | 47-0421017 | NA                                 | 25,670                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| THE ELI'S CHEESECAKE COMPANY6701 WEST FOREST PRESERVE DRIVE CHICAGO,IL 60634                  | 36-3099563 | NA                                 | 12,954                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| THE PETERSON COMPANY6312 WEST MAIN STREET KALAMAZOO,MI 49009                                  | 38-1865035 | NA                                 | 27,738                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |
| TOTAL HEALTH ADVANCED NUTRITION INC 1027 MOORE LAKE DR E FRIDLEY,MN 55432                     | 61-1406697 | NA                                 | 13,535                   | 0                                 | NA                                                    | NA                                     | MAP PROGRAM                        |

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|---------------------------------------------------------------------------------------------------------|----------------|-------------------------------------------|---------------------------------|------------------------------------------|--------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
| TRUSWEETS LLC648<br>WHEELING ROAD<br>WHEELING,IL<br>60090                                               | 26-<br>2971546 | NA                                        | 5,665                           | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| VARIED<br>INDUSTRIES CORP<br>905 S CAROLINA<br>AVENUE<br>MASON CITY,IA<br>50401                         | 42-<br>0923693 | NA                                        | 95,752                          | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| WEAVER POPCORN<br>COMPANY INC<br>14470 BERGEN<br>BLVD STE 100<br>NOBLESVILLE,IN<br>46060                | 35-<br>0953313 | NA                                        | 149,518                         | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| WESTWOOD<br>MARKET LLC31500<br>W 13 MILE ROAD<br>112<br>FARMINGTON<br>HILLS,MI 48334                    | 20-<br>3535725 | NA                                        | 28,216                          | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| WISCONSIN<br>CRANBERRY<br>COOPERATIVE2110<br>INDUSTRIAL<br>STREET STE A<br>WISCONSIN<br>RAPIDS,WI 54495 | 39-<br>2041364 | NA                                        | 14,263                          | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| WOEBER MUSTARD<br>MFG CO1966<br>COMMERCE CIRCLE<br>SPRINGFIELD,OH<br>45504                              | 31-<br>0816660 | NA                                        | 190,472                         | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |
| ZETRA USAPO BOX<br>865<br>SOMERVILLE,TN<br>38068                                                        | 63-<br>1151817 | NA                                        | 95,651                          | 0                                        | NA                                                           | NA                                            | MAP<br>PROGRAM                            |

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization

FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Employer identification number

36-2691663

Part I

Questions Regarding Compensation

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Yes | No |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <div>1a</div> <div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</div> <div><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div></div><div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div> |     |    |
| <div>1b</div> <div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |     |    |
| <div>2</div> <div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |    |
| <div>3</div> <div>Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply</div> <div><div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input type="checkbox"/> Form 990 of other organizations</div></div><div><div><input type="checkbox"/> Written employment contract</div><div><input checked="" type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div></div>                                                                                                                                                                                                                              |     |    |
| <div>4</div> <div>During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |     |    |
| <div>4a</div> <div>Receive a severance payment or change-of-control payment?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |     | No |
| <div>4b</div> <div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     | No |
| <div>4c</div> <div>Participate in, or receive payment from, an equity-based compensation arrangement?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     | No |
| <div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |     |    |
| <div></div> <div>Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |    |
| <div>5</div> <div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |    |
| <div>a</div> <div>The organization?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     |    |
| <div>b</div> <div>Any related organization?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |    |
| <div></div> <div>If "Yes," to line 5a or 5b, describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |    |
| <div>6</div> <div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     |    |
| <div>a</div> <div>The organization?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     |    |
| <div>b</div> <div>Any related organization?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |    |
| <div></div> <div>If "Yes," to line 6a or 6b, describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |    |
| <div>7</div> <div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |     |    |
| <div>8</div> <div>Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |     |    |
| <div>9</div> <div>If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |    |

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual.

**Schedule J (Form 990) 2011**

**Part III**   **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

2011

Open to Public Inspection

SCHEDULE O  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.

Name of the organization  
FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

Employer identification number

36-2691663

| Identifier                   | Return Reference          | Explanation                                                                                                                     |
|------------------------------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------|
| NON-DEDUCTIBLE CONTRIBUTIONS | FORM 990, PART V, LINE 6A | THE ORGANIZATION'S SOLE CONTRIBUTOR IS A GOVERNMENTAL ENTITY THEREFORE, DEDUCTIBILITY OF CONTRIBUTIONS RECEIVED IS NOT RELEVANT |

| Identifier                         | Return Reference                     | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Classes of members or stockholders | Form 990, Part VI, Section A, Line 6 | THE ORGANIZATION'S MEMBERSHIP CONSISTS OF THE DEPARTMENTS OF AGRICULTURE OF 12 MIDWESTERN STATES EACH MEMBER HAS THE RIGHT TO DELEGATE A MEMBER OF THE GOVERNING BODY TO SIT ON THE BOARD ON ITS BEHALF UPON DISSOLUTION, UNDER THE LAWS OF THE STATE OF ILLINOIS, ASSETS SHALL BE APPLIED FIRST TO THE PAYMENT OF DEBTS AND SECOND AS A PRO RATA RETURN TO REGULAR MEMBERS BASED ON PAST FEES AND ASSESSMENTS ANY REMAINING ASSETS MAY BE RELEASED TO AN ORGANIZATION FULFILLING AS NEARLY AS POSSIBLE THE PURPOSES FOR WHICH FOOD EXPORT - MIDWEST WAS ORGANIZED |

| Identifier                                                 | Return Reference                      | Explanation                                           |
|------------------------------------------------------------|---------------------------------------|-------------------------------------------------------|
| Members or stockholders electing members of governing body | Form 990, Part VI, Section A, Line 7a | SEE NARRATIVE ON FORM 990, PART VI, SECTION A, LINE 6 |

| Identifier                           | Return Reference                       | Explanation                                                                                                                                                                                                                                                                                                          |
|--------------------------------------|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Review of form 990 by governing body | Form 990, Part VI, Section B, Line 11b | PRIOR TO FILING THE RETURN WITH THE IRS, A DRAFT OF THE COMPLETED FORM 990 IS REVIEWED BY THE ORGANIZATION'S INTERNAL MANAGEMENT AND ITS INDEPENDENT PAID TAX PREPARERS. AFTER REVIEW, COPIES OF THE FINAL FORM 990 ARE DISTRIBUTED TO THE BOARD SECRETARY/TREASURER FOR REVIEW, AND SUBSEQUENTLY FILED WITH THE IRS |

| Identifier                  | Return Reference                       | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Conflict of interest policy | Form 990, Part VI, Section B, Line 12c | THE ORGANIZATION HAS DEVELOPED AND IMPLEMENTED A CONFLICT OF INTEREST / FRAUD DETECTION POLICY AS PART OF THE ORGANIZATION'S CONFLICT OF INTEREST POLICY, A QUESTIONNAIRE IS DISTRIBUTED TO THE ORGANIZATION'S INTERESTED PERSONS (OFFICERS, DIRECTORS, TRUSTEES, KEY EMPLOYEES), ON AN ANNUAL BASIS, TO IDENTIFY ANY ISSUES OF CONFLICT THAT MAY HAVE ARISEN ADDITIONALLY, PROACTIVE QUESTIONS ARE ASKED DURING ANY FINANCIAL DECISION-MAKING PROCESS TO ENSURE APPROPRIATE STEPS (RECUSAL, INELIGIBILITY TO BID, ETC) ARE TAKEN THE ORGANIZATION'S DEPUTY DIRECTOR AND THE EXECUTIVE DIRECTOR INITIALLY REVIEW THE QUESTIONNAIRES TO DETERMINE IF ANY POTENTIAL OR ACTUAL CONFLICTS OF INTEREST EXIST WITH THE ORGANIZATION IF IT IS DETERMINED A POTENTIAL OR ACTUAL CONFLICT OF INTEREST EXISTS, THEY DEFER THE MATTER TO THE BOARD BASED ON THE NATURE OF THE ACTIVITY THE BOARD WILL DETERMINE THE APPROPRIATE ACTION STEPS TO DETERMINE WHETHER OR NOT THE TRANSACTION CONSTITUTES A CONFLICT AND THE RESTRICTIONS TO BE IMPOSED ON PERSONS WITH A CONFLICT |

| Identifier                                                        | Return Reference                       | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Process used to establish compensation of top management official | Form 990, Part VI, Section B, Line 15a | A PERSONNEL SUBCOMMITTEE OF THE BOARD OF DIRECTORS, COMPRISED OF THE BOARD PRESIDENT, PAST PRESIDENT, AND 3 OTHER MEMBERS, CONDUCTS A FORMAL REVIEW ANNUALLY OF THE EXECUTIVE DIRECTOR THAT INCLUDES A COMPENSATION REVIEW AS PART OF THAT PROCESS THE BOARD PERSONNEL COMMITTEE REVIEWS ORGANIZATIONAL GOALS VS RESULTS, INDIVIDUAL GOALS VS RESULTS, AND SALARY SURVEY S/REPORTS WITH DATA ON COMPENSATION FOR SIMILARLY EMPLOYED INDIVIDUALS THIS PROCESS LAST OCCURRED IN FEBRUARY 2012, AND WAS DOCUMENTED IN A TIMELY MANNER |

| Identifier                                       | Return Reference            | Explanation                                                                                                                                                               |
|--------------------------------------------------|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES | FORM 990, PART VI, LINE 15B | THE ORGANIZATION DOES NOT HAVE ANY OTHER OFFICERS OR KEY EMPLOYEES PER THE IRS' DEFINITION THEREFORE, THIS LINE HAS BEEN CHECKED "NO" IN ACCORDANCE WITH THE INSTRUCTIONS |

| Identifier                                                                                        | Return Reference                      | Explanation                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Governing documents, conflict of interest policy and financial statements available to the public | Form 990, Part VI, Section C, Line 19 | FINANCIAL STATEMENTS, GOVERNING DOCUMENTS, AND CONFLICT OF INTEREST POLICIES ARE NOT REQUIRED DISCLOSURES PURSUANT TO INTERNAL REVENUE CODE (IRC) SECTION 6104. THESE DOCUMENTS ARE NOT AVAILABLE TO THE PUBLIC AT THIS TIME. |

| Identifier              | Return Reference              | Explanation                                                                                                                                                                                                                                                                                              |
|-------------------------|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TOP MANAGEMENT OFFICIAL | FORM 990, PART VII, SECTION A | PER THE ORGANIZATION'S GOVERNING DOCUMENTS AND THE STATE LAW THE ORGANIZATION IS INCORPORATED IN, THE EXECUTIVE DIRECTOR IS NOT AN OFFICER OF THE ORGANIZATION HOWEVER, PURSUANT TO THE IRS' DEFINITION OF TOP MANAGEMENT OFFICIAL, THE EXECUTIVE DIRECTOR HAS BEEN REPORTED IN PART VII OF THE FORM 990 |

| Identifier                                   | Return Reference          | Explanation                   |
|----------------------------------------------|---------------------------|-------------------------------|
| Other changes in net assets or fund balances | Form 990, Part XI, Line 5 | PRIOR PERIOD ADJUSTMENTS - 2, |

**Additional Data**

**Software ID:** 11000230  
**Software Version:** v2011.1.0  
**EIN:** 36-2691663  
**Name:** FOOD EXPORT ASSOCIATION OF THE MIDWEST USA

**Form 990, Special Condition Description:**

|                                      |
|--------------------------------------|
| <b>Special Condition Description</b> |
|--------------------------------------|