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Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public

OMB No 1545-0047

A F	or the	2011 calendar year, or tax year beginning	and en	ding					
В	heck if pplicable	C Name of organization		·	D Employer identific	cation number			
а	pplicable	NATIONAL COOPERATIVE BUSINESS			, ,				
	Addres change	S							
$\overline{}$	Name change				36-2	007481			
$\vdash$	Initial	Number and street (or P.O. box if mail is not delivered to street addr	res) Ro	om/suite	E Telephone number				
$\vdash$	Termin		, I	.00	(202				
一	⊒ated ∏Amend		+ +	.00					
F	_Ireturn _Applica _tion	WASHINGTON, DC 20005			G Gross receipts \$	31,114,511.			
Ъ	pendin		) T 12		H(a) is this a group re				
		F Name and address of principal officer JOHN GILLESP	, T E'		for affiliates?	Yes X No			
_		SAME AS C ABOVE	7 [	7	H(b) Are all affiliates inc				
		empt status 501(c)(3) 501(c) ( 6 ) ◀ (insert no.)	4947(a)(1) or [	527	ì	list. (see instructions)			
		e: WWW.NCBA.COOP	46.4	1	H(c) Group exemptio				
	art I	organization: X Corporation Trust Association 0	ther >	L Year	of formation: 1916  N	A State of legal domicile: DC			
			EO DEL		3 0113 1100	1177 2200000			
Activities & Governance		Briefly describe the organization's mission or most significant activited COOPERATIVE ENTERPRISE.	ies: <u>TO DEV</u>	ELOP	, ADVANCE,	AND PROTECT			
ř	2	Check this box 🕨 🔲 if the organization discontinued its operati	ions or disposed	of more	than 25% of its net as	ssets.			
Š	3	Number of voting members of the governing body (Part VI, line 1a)	•		. 3	25			
ڻ «×	4	Number of independent voting members of the governing body (Par	t VI, line 1b)		4	25			
တို့		Total number of individuals employed in calendar year 2011 (Part V,			5	86			
ij		Total number of volunteers (estimate if necessary)	, .		6	0			
Ċţ	r	Total unrelated business revenue from Part VIII, column (C), line 12			7a	24,746.			
⋖	I .	Net unrelated business taxable income from Form 990-T, line 34		•	7b	<250.>			
					Prior Year	Current Year			
a)	8	Contributions and grants (Part VIII, line 1h)			21,487,762.	29,702,547.			
Revenue	1	Program service revenue (Part VIII, line 2g)			1,495,763.	1,322,394.			
eve	1	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	•		211,887.	73,787.			
ď	1	Other revenue (Part VIII, column (A), lines 5, 6d, 8, 9s, 10c, and 11e	a)		3,537.	15,783.			
	1	Total revenue - add lines 8 through 11 (must equal PartVIII, column	•		23,198,949.	31,114,511.			
		Grants and similar amounts paid (Part 1, column (A), times 1-3)	( y, m o 12)		323,390.	829,926.			
	14	Benefits paid to or for members Part X, column (A), line 4			0.	0.			
S	15	Salaries, other compensation, and over benefits (Part IX column (A	\\ lines 5.10\		7,124,225.	9,509,456.			
Expenses		Professional fundraising fees (Part IX, column). (A), line 11e)	9, 11100 0 10,		0.	0.			
per		Total fundraising expenses (Part IX, Column (D), Jine 25)	r	<u>).</u>		<u> </u>			
Ж	17	Other expenses (Part IX, column (A), lines 11ar N 117-24e)			17,932,595.	21,406,724.			
	18	Total expenses, Add lines 13 74 must care IV solumn (A) lines	) OE\		$\frac{17,332,333.}{25,380,210.}$	31,746,106.			
	10	Total expenses. Add lines 13 3 must equal 14 (IX, column (A), line Revenue less expenses Subtract line 35 from line 12	: 25)	$\vdash$	<2,181,261.				
es	13	nevenue less expenses subtract line of aroth line 12				}			
ets (	20	Total assets (Part X, line 16)		Бе	ginning of Current Year	End of Year			
Ass	20	Total liabilities (Part X, line 16)		-	25,421,617.	24,812,987.			
Net Assets or Fund Balances	21 22	Net assets or fund balances Subtract line 21 from line 20		-	8,049,247.	7,978,612.			
P	art II	Signature Block			17,372,370.	16,834,375.			
$\overline{}$		Ities of perjury, I declare that I have examined this return, including accompa	nuna cobodulos o	nd atatam	anta and to the heat of m	v knowledge and heliaf it in			
		t, and complete, Deglaration of preparer (other) than officer) is based on all in				y knowledge and belief, it is			
1100	, 001100	t, and complete perparation of preparation of the position and of the position	iormation of which	гргерагег		V- 10			
e:-	_	Sygnature of officer			Date	5-12-			
Sig			DECT DENM		24.0				
пеі	Here  JOHN GILLESPIE, CFÓ AND VICE PRESIDENT  Type or print name and title								
Print/Type preparer's name Preparer's signature Date Check PTIN									
Paid	i	CRAIG A. STEVENS, CPA	the al		וו בניקנון	<b></b>			
_	parer	Firm's name CALIBRE CPA GROUP PLLC	- wens	!/					
			TTMP 1200	) WEG	Firm's EIN	47-0900880			
036	Use Only   Firm's address > 7501 WISCONSIN AVENUE, SUITE 1200 WEST								
Ma	BETHESDA, MD 20814 Phone no. (202)331-9880  May the IRS discuss this return with the preparer shown above? (see instructions)								

ASSOCIATION

Par	t III Statement of Program Service Accomplishments
•	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission
	THE ASSOCIATION IS A PROFESSIONAL TRADE ASSOCIATION SERVING THE NEEDS
	OF ITS MEMBERS FOR DOMESTIC AND INTERNATIONAL COOPERATIVE DEVELOPMENT,
	GOVERNMENTAL RELATIONS, COMMUNICATIONS, AND EDUCATION.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to
	others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code) (Expenses \$
	NCBA ACTED AS A CATALYST TO BUILD AND SUSTAIN PARTNERSHIPS AMONG
	COOPERATIVES, ORGANIZATIONS, AND INSTITUTIONS WHO SHARE COOPERATIVE
	PRINCIPLES AND VALUES, AND WHO PROMOTE ECONOMIC AND HUMAN DEVELOPMENT
	IN THE UNITED STATES AND OVERSEAS.
<u> </u>	
4b	(Code) (Expenses \$
	EDUCATION SEMINARS AND CONFERENCES FOR MEMBER ORGANIZATIONS TO IMPROVE
	THE MANAGEMENT AND LEADERSHIP CAPABILITIES WITHIN THE COOPERATIVE
	SECTOR.
	DECION.
4c	(Code) (Expenses \$ including grants of \$) (Revenue \$)
	DOT. COOP - NCBA SPONSORED THE INTERNET TOP LEVEL DOMAIN (TLD), ".COOP",
	A TLD DESIGNED FOR THE EXCLUSIVE USE BY COOPERATIVES WORLDWIDE.
	DOT. COOP HELPED NCBA MEET ITS MISSION OF ADVANCING COOPERATIVE
	ENTERPRISE BY DISTINGUISHING COOPERATIVES FROM OTHER TYPES OF
	ORGANIZATIONS AND BUSINESSES THAT USE TLDS SUCH AS .ORG, .COM, .NET,
	.GOV, AND .EDU.
	DOT. COOP AIDED NCBA'S MISSION TO INCREASE THE PUBLIC'S UNDERSTANDING OF
	THE COOPERATIVE SECTOR AND TO IDENTIFY COOPERATIVES AS A DISTINCT,
	STRONG SECTOR OF THE ECONOMY.
4d	Other program services (Describe in Schedule O)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ►
	Form <b>990</b> (2011)

Form 990 (2011) ASSOCIATION
Part IV Checklist of Required Schedules

٠			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_		_X_
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	_ <u>X</u> _	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		_X_
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	X	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		<u> </u>
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		<u> </u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	_		37
^	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV			v
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	9		<u> </u>
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X	10		
• •	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		-	
	Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u> </u>
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		<u>X</u>
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		7.7	
	Schedule D, Parts XI, XII, and XIII	12a	X	
D	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	40h		х
12	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b 13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	х	
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	144	42	
~	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		_X_
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17_	<u> </u>	X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19	<b> </b>	X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	<del> </del>	_X_
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	000	2011
		⊢orm	33U (	2011)

Form 990.(2011) ASSOCIATION

Part IV Checklist of Required Schedules (continued)

•			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21_		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			1
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		7.	1
	Schedule J	_23_	X	<del></del>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			ł
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			v
	Schedule K If "No", go to line 25	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<del></del>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			ĺ
ч	any tax-exempt bonds?  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24c		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	24d		$\vdash$
234	disqualified person during the year? If "Yes," complete Schedule L, Part I	250		l
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	25a		
b	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		į
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	250		
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	1		
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		_X_
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30	ļ <u>.</u>	_X_
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32	<b> </b>	X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		v	
24	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Х	<del> </del>
34	Was the organization related to any tax-exempt or taxable entity?		х	
252	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	35a		
b	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	256		x
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		
	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30		$\vdash$
٠,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	3,	<del> </del>	1-22
	Note. All Form 990 filers are required to complete Schedule O	38	x	
		_		(2011)
			1	

	NATIONAL COOPERATIVE BUSINESS			
	990,(2011) ASSOCIATION 36-20074	<u> 181</u>	P	<u>age 5</u>
Par				
_•	Check if Schedule O contains a response to any question in this Part V		<u></u>	X.
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter 0 if not applicable 1b 0	į		
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 86			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	$\mathbf{X}_{-}$	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			l
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a_	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X	<u> </u>
b	If "Yes," enter the name of the foreign country. ► SEE SCHEDULE O			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		_X_
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a	X	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b	X	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Ì
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
_	to file Form 8282?	7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		1
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		i
q	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			<b></b>
•	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		† ·
10	Section 501(c)(7) organizations. Enter			$\vdash$
а	Initiation fees and capital contributions included on Part VIII, line 12			ļ
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b			
11	Section 501(c)(12) organizations. Enter			1
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			1
U	amounts due or received from them)			
100	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	100		Ì
12a	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12a		1
12	•	'		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	10-		<del> </del>
а	Is the organization licensed to issue qualified health plans in more than one state?	<u>13a</u>		<del> </del>
	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which the		}	
	organization is licensed to issue qualified health plans  13b			1
C	Enter the amount of reserves on hand		<u> </u>	x
140	Did the organization receive any payments for indoor tanning services during the tax year?	142		

14b

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Form 990 (2011)

ASSOCIATION

36-2007481

Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions

	Check if Schedule O contains a response to any question in this Part VI					••	X			
Sec	tion A. Governing Body and Management									
				_		Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year	1a		25						
	If there are material differences in voting rights among members of the governing body, or if the governing									
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.									
b										
2	, , , , , , , , , , , , , , , , , , , ,									
	officer, director, trustee, or key employee?									
3	Did the organization delegate control over management duties customarily performed by or under the	e direc	t supervision	ŀ						
_	of officers, directors, or trustees, or key employees to a management company or other person?			-	3	Х				
4	Did the organization make any significant changes to its governing documents since the prior Form S		is filed?	-	4		<u>X</u>			
5	Did the organization become aware during the year of a significant diversion of the organization's as:	sets7	-	}	5	v	<u>X</u>			
6	Did the organization have members or stockholders?			· }	6	Х				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or aimore members of the governing body?	opoint	one or		7-	x				
h	Are any governance decisions of the organization reserved to (or subject to approval by) members, s	tockh	oldere er	• }	7a		—			
-	persons other than the governing body?	ilocki i	Jiders, Oi	1	7b		Х			
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	ar hv th	e following:	·	70					
а	The governing body?	in	ooing.		8a	х				
b	Each committee with authority to act on behalf of the governing body?		•	r	8b	X				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea	ched :	at the							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O				9		Х			
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenu	e Code.)							
				_		Yes				
	Did the organization have local chapters, branches, or affiliates?				10a		_X_			
b	by the same of the									
	and branches to ensure their operations are consistent with the organization's exempt purposes?									
11a	3 3 3 4 4 7 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8									
	b Describe in Schedule O the process, if any, used by the organization to review this Form 990.									
12a b	Did the organization have a written conflict of interest policy? If "No," go to line 13	. to oon	fluoto O	-	12a	X				
C	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y			-	12b					
·	in Schedule O how this was done	es, u	escribe		12c	х				
13	Did the organization have a written whistleblower policy?			-	13	X				
14	Did the organization have a written document retention and destruction policy?				14	X				
15	Did the process for determining compensation of the following persons include a review and approve	al by ır	dependent	ļ		<del></del>				
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		•							
а	The organization's CEO, Executive Director, or top management official				15a	Х				
b	Other officers or key employees of the organization				15b	Х				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment v	vith a							
	taxable entity during the year?			-	16a		<u>X</u>			
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate	•	•	Ì						
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the orga	nızatıo	n's							
500	exempt status with respect to such arrangements? tion C. Disclosure				16b		<u> </u>			
17 18	List the states with which a copy of this Form 990 is required to be filed NONE  Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	T (Coot		abil a	voilab	lo.				
10	for public inspection. Indicate how you made these available. Check all that apply.	(Seci	301(3)(3)8 0	nny) a	validD	ıc				
	Own website X Another's website X Upon request									
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, co	onflict	of interest notic	v and	i fınar	ncial				
	statements available to the public during the tax year		s. intologe polic	,, and	·····ai					
20	State the name, physical address, and telephone number of the person who possesses the books a	nd rec	ords of the oras	anızatı	on. 🕨	•				
	JOHN GILLESPIE - (202) 383-5459		<del>-</del> - 9							
	1401 NEW YORK AVE, NW, SUITE 1100, WASHINGTON, DC	_20	005							
13200 01-23-	· · · · · · · · · · · · · · · · · · ·				Form	990 (	2011)			

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors; institutional trustees, officers, key employees; highest compensated employees; and former such persons.

		i e			_		Jour			
(A)	(B)			(C Posi	C)			(D)	(E)	(F)
Name and Title	Average		not c	heck	more	nore than one		Reportable	Reportable	Estimated
	hours per		, unle: cer an					compensation	compensation	amount of
	week (describe						Ĺ	from the	from related organizations	other compensation
	hours for	direct				-		organization	(W-2/1099-MISC)	from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(** 2, 1000 111100)	organization
	organizations	teas	重		yee	e e		,		and related
	ın Schedule	Individual trustee or director	Institutional trustee	ية	Key employee	lest c	ള			organizations
	O)	ing	Instr	Officer	Key	Highest compensated employee	Former			
(1) MARTIN LOWERY										1
IMMEDIATE PAST CHAIR	2.00	X		X		<u> </u>		0.	0.	0.
(2) WILSON BEEBE, JR.										
CHAIR	2.00	X		X		_		0.	0.	0.
(3) MARY ANN ROTHMAN										
DIRECTOR	2.00	X			<u></u>	_	<u>L</u> .	0.	0.	0.
(4) LINDY BANNISTER		i		}						•
DIRECTOR	2.00	X	L			ļ		0.	0.	0.
(5) CORNELIUS BLANDING										_
DIRECTOR	2.00	X						0.	0.	0.
(6) ERBIN CROWELL				ŀ					_	_
DIRECTOR	2.00	X	<u> </u>	_	_		<u> </u>	0.	0.	0.
(7) ANN HOYT		l						_		_
DIRECTOR	2.00	X						0.	0.	0.
(8) RICHARD LAROCHELLE										
DIRECTOR	2.00	X	<u> </u>		ļ	<b>-</b>	<u> </u>	0.	0.	0.
(9) TERRY SIMONETTE							ļ			1
DIRECTOR	2.00	X	ļ.,_	_		_	-	0.	0.	0.
(10) ROSEMARY MAHONEY				i						
DIRECTOR	2.00	X	_	<u> </u>	<u> </u>	$\vdash$	<u> </u>	0.	0.	0.
(11) JERRY MCGEORGE										
2ND VICE CHAIR	2.00	X	<del> </del>	X	├		<u> </u>	0.	0.	0.
(12) CHRISTINE NEAL										
SECRETARY/TREASURER	2.00	X	<del> </del> —	X	├	-	├	0.	0.	0.
(13) WILLIAM J. NELSON	2 00	,,								
DIRECTOR	2.00	X	-	-	-	1	$\vdash$	0.	0.	0.
(14) RALPH PAIGE	0.00									
DIRECTOR	2.00	X		<u> </u>	-	-	<b>-</b>	0.	0.	0.
(15) CHRISTOPHER ROE	1 2 22							_		
DIRECTOR	2.00	X	-	├	-	┼	<del> </del>	0.	0.	0.
(16) MICHELLE SCHRY	1 2 22									
DIRECTOR	2.00	<del> X</del>	₩		<del> </del>	╁	$\vdash$	0.	0.	0.
(17) IRA SCHWARTZ	1 2 22	1,,						_		
DIRECTOR	2.00	]X	<u> </u>	<u> </u>	1	1		0.	0.	0.
132007 01-23-12										Form <b>990</b> (2011)

Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) (F) Position Average Name and title Reportable Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (describe the organizations compensation trustee or directo hours for (W-2/1099-MISC) organization from the related (W-2/1099-MISC) organization organizations Key employee and related nstitutional ın Schedule organizations Officer O) (18) CHARLES E. SNYDER 2.00 X 0 . 0. 0. DIRECTOR (19) DAVE SWANSON 2.00 | xX 0 0. 0. 1ST VICE CHAIR (20) MARK WOLFF 2.00 X 0 0. 0. DIRECTOR (21) HOWARD BRODSKY 2.00 X 0 0. 0. DIRECTOR (22) KURT ELY 2.00 X 0. 0. 0. DIRECTOR (23) JOE BERGERON 2.00 X 0. 0. 0. DIRECTOR (24) ANDREW JACOB 2.00 X 0. 0. 0. DIRECTOR (25) ESTEBAN KELLY 2.00 X 0. 0. 0. DIRECTOR (26) PAUL HAZEN 40.00 230,060. 0 20,362. PRESIDENT AND CEO 20,362. 230,060. 0 1b Sub-total 811,324. 113,786. 0. c Total from continuation sheets to Part VII, Section A 041,384 134,148. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 8 Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 3 X For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Х 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person X Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
COUNTERPART INTERNATIONAL, 2345 CRYSTAL	INTERNATIONAL	
DRIVE, SUITE 301, ARLINGTON, VA 22202	DEVELOPMENT	733,527.
SHELADIA ASSOCIATES, INC., 15825 SHADY	INTERNATIONAL	
GROVE RD. SUITE 100, ROCKVILLE, MD 20850	DEVELOPMENT	642,982.
CIGNA INT'L INSURANCE CO.		
P.O. BOX 15050, WILMINGTON, DE 19850	INSURANCE	399,747.
CARDNO EMERGING MARKETS USA, LTD., 2107	INTERNATIONAL	
WILSON BLVD., SUITE 800, ARLINGTON, VA	DEVELOPMENT	309,007.
NIRAS AB, KUNGSBRO STRAND 15, STOCKHOLM,	INTERNATIONAL	
STOCKHOLM, SWEDEN	DEVELOPMENT	263,703.
2 Total number of independent contractors (including but not limited to those list	ted above) who received more than	
\$100,000 of compensation from the organization > 8		

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VII Section A. Officers, Directors, 1	rustoos Kov Er	mple			nd L	liah	004	Componented Employ	36-200	7401
(A)  Name and title	(B) Average			Pos	C) ition			(D) Reportable	(E) Reportable	(F) Estimated
	hours per week	Individual trustee or director			Key employee	Highest compensated employee	Former Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(27) JOHN GILLESPIE	32.00			3,5						•
CFO AND VICE PRESIDENT	32.00	-		X	-	-	-	0.	_0.	0
(28) SAMUEL FILIACI DIRECTOR	40.00		ĺ	l	i	x	ŀ	202,098.	0.	30 170
(29) ADAM SCHWARTZ	40.00	-		╁		^		202,090.	U •	30,170
VICE PRESIDENT	40.00		ļ			Х	l	171,628.	0.	19,942
(30) JOHN DUNN	40.00	-	$\vdash$		$\vdash$			1/1,020.	0.	17,744
VICE PRESIDENT	40.00		1			x	ŀ	168,633.	0.	15,979
(31) THOMAS GARDINER	10,000	1				-	-	100,033.	0.	13,313
DIRECTOR	40.00			ŀ		х		141,370.	0.	27,203
(32) MANUEL A. SERRANO				Г						
DIRECTOR	40.00	1				Х		127,595.	0.	20,492
										1,
							-			
	-		<del> </del>	-						
			-	<del> </del>						
		_					_			
		-					_			
· · · · · · · · · · · · · · · · · · ·	_	_		ļ						
		_	_							
										<u> </u>
Fotal to Part VII, Section A, line 1c		1	•	1	•	<del></del>		811,324.		113,786
								011/0210	!	

36-<u>200748</u>1

ASSOCIATION

Part VIII Statement of Revenue (D) Revenue (A) (B) (C) Related or Unrelated Total revenue excluded from exempt function business tax under sections 512, 513, or 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a 1b b Membership dues c Fundraising events 10 63,138 d Related organizations 1d 26413501 e Government grants (contributions) f All other contributions, gifts, grants, and 1f 3,225,908 similar amounts not included above 9 Noncash contributions included in lines 1a-1f: \$ 29702547 h Total. Add lines 1a-1f Business Code Program Service 2 a MEMBERSHIP DUES 900099 776,841. 776,841 900099 486,132. 486,132. **b REGISTRATION FEES** 32,970. 900099 32,970. c SERVICE REVENUE FEES 24,746. 541800 26,451. 1,705. d PUBLICATIONS All other program service revenue 322,394. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 73,787. 54,006. 19,781. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents b Less. rental expenses Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (II) Other assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less cost of goods sold Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code MISCELLANOUS INCOME 900099 15,783. 15,783 d All other revenue. 15,783. e Total. Add lines 11a-11d Total revenue. See instructions. 31114511.11. 367. 437 24,746. 19,781 Form **990** (2011)

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do i	Check if Schedule O contains a responsor include amounts reported on lines 6b,	(A)	(B)	(C)	L (D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				<del></del>
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16	829,926.			
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	250,422.			
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	7,606,622.			
В	Pension plan accruals and contributions (include	1			
	section 401(k) and section 403(b) employer contributions)	237,442.			
9	Other employee benefits	1,097,584.			<del>-</del>
0	Payroll taxes	317,386.			
1	Fees for services (non-employees)				
а	Management .	_			
b	Legal	59,937.			
С	Accounting .	99,430.			
d	Lobbying		·		
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
9	Other	2,512,371.			
2	Advertising and promotion	37,288.			
3	Office expenses	707,659.			
4	Information technology				
5	Royalties				
6	Occupancy _	1,083,362.			
7	Travel	2,213,615.			
8	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings	1,664,475.			
0	Interest	30,454.			
1	Payments to affiliates				
2	Depreciation, depletion, and amortization	64,807.			
3	Insurance	102,122.			
4	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	IN-COUNTRY TRAINING	6,296,443.			
b	SUBAWARDS	3,487,505.			
c	VEHICLES AND EQUIPMENT	1,319,562.			<del>-</del>
d	LOAN FUNDS	1,234,224.		<u> </u>	
	All other expenses	493,470.			
5	Total functional expenses Add lines 1 through 24e	31,746,106.	- <del></del>		
<u>5</u> 6	Joint costs Complete this line only if the organization	<u> </u>	· · · · · · · · · · · · · · · · · · ·	<del> </del>	
5	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	ooooationar vampaign and fundraising solicitation.	į.		1	

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ASSOCIATION

Part	t X	Balance Sheet				
•				(A) Beginning of year		(B) End of year
1	1	Cash - non-interest-bearing		9,389,346.	1	7,717,288.
1	2	Savings and temporary cash investments	[	30,321.	2	30,284.
	3	Pledges and grants receivable, net		1,470,097.	3	1,152,450.
	4	Accounts receivable, net		6,635,044.	4_	5,223,310.
	5	Receivables from current and former officers, directors,	trustees, key			
		employees, and highest compensated employees. Com	plete Part II			
		of Schedule L			5	
	6	Receivables from other disqualified persons (as defined	under section	· · · · · · · · · · · · · · · · · · ·		
		4958(f)(1)), persons described in section 4958(c)(3)(B), a	and contributing		1	
		employers and sponsoring organizations of section 501	(c)(9) voluntary			
		employees' beneficiary organizations (see instructions)			6	
Assets	7	Notes and loans receivable, net		5,828,687.	7	8,299,342.
Ass	8	Inventories for sale or use		<u> </u>	8	
	9	Prepaid expenses and deferred charges		509,830.	9	448,438.
	10a	Land, buildings, and equipment: cost or other	·			
		basis Complete Part VI of Schedule D 10a	1,854,504.			
	b	Less: accumulated depreciation 10b	1,028,190.	469,523.	10c	826,314.
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, line 11		1,088,769.	12	1,115,561.
	13	Investments - program-related. See Part IV, line 11			13	
	14	Intangible assets		·	14	
	15	Other assets See Part IV, line 11	_		15	
	16	Total assets. Add lines 1 through 15 (must equal line 3	4)	25,421,617.	16	24,812,987.
	17	Accounts payable and accrued expenses		1,529,182.	17	2,171,184.
	18	Grants payable			18	
	19	Deferred revenue		955,229.	19	1,064,491.
1	20	Tax-exempt bond liabilities			20	
တ္ဆ	21	Escrow or custodial account liability Complete Part IV	of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trust	ees, key employees,	****		
ap		highest compensated employees, and disqualified pers	ons Complete Part II			
_		of Schedule L			22	
ŀ	23	Secured mortgages and notes payable to unrelated this	d parties	650,000.	23	625,000.
	24	Unsecured notes and loans payable to unrelated third j	parties		24	
1	25	Other liabilities (including federal income tax, payables	to related third			
		parties, and other liabilities not included on lines 17-24)	Complete Part X of			
		Schedule D		4,914,836.	25	4,117,937.
	26_	Total liabilities. Add lines 17 through 25		8,049,247.	26	7,978,612.
		Organizations that follow SFAS 117, check here	X and complete			
S		lines 27 through 29, and lines 33 and 34.				
띭	27	Unrestricted net assets		1,800,601.	27	1,611,380.
38	28	Temporarily restricted net assets		15,571,769.	28	15,222,995.
ᅙ	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117, check he	ere 🕨 🔛 and			
ō		complete lines 30 through 34.				
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds			30	
Ass	31	Paid-in or capital surplus, or land, building, or equipmen	nt fund		31	
et,	32	Retained earnings, endowment, accumulated income,	or other funds		32	
Z	33	Total net assets or fund balances		17,372,370.	33	16,834,375.
	34	Total liabilities and net assets/fund balances		25,421,617.	34	24,812,987.

### NATIONAL COOPERATIVE BUSINESS

	1 990 (2011) ASSOCIATION	36-20	07481	Pa	ge <b>12</b>
Pa	rt XI Reconciliation of Net Assets				
•	Check if Schedule O contains a response to any question in this Part XI				$\mathbf{X}$
1	Total revenue (must equal Part VIII, column (A), line 12)	1	31,11		
2	Total expenses (must equal Part IX, column (A), line 25)	2	31,74	<u>6,1</u>	06.
3	Revenue less expenses. Subtract line 2 from line 1	3	< <u>63</u>	<u>1,5</u>	95.>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	17,37	2,3	70.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	9	3,6	00.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	16,83	4,3	75.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				$\mathbf{x}$
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th	e audıt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a			
	separate basis, consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sii	ngle Audıt			
	Act and OMB Circular A-133?		3a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	red audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	X	

### SCHEDULE C (Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

➤ See separate instructions. If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B Do not complete Part II-A.

If the organization answered "Yes" to Section 501(c)(4), (5), or (6) organizate	-	/ Tax), or Form 990-E	Z, Part V, line 35c (Proxy T	ax), then
	L COOPERATIVE BU	STNESS	Empl	oyer identification number
ASSOCIA		DINDOD		36-2007481
Part I-A Complete if the org	anization is exempt und	ler section 501(c)	or is a section 527 o	rganization.
1 Provide a description of the organiz 2 Political expenditures 3 Volunteer hours  Part I-B Complete if the org 1 Enter the amount of any excise tax 2 Enter the amount of any excise tax 3 If the organization incurred a sectio 4a Was a correction made? b If "Yes," describe in Part IV  Part I-C Complete if the org 1 Enter the amount directly expended 2 Enter the amount of the filing organiexempt function activities 3 Total exempt function expenditures line 17b 4 Did the filing organization file Form	anization is exempt unconcurred by the organization manager 1955 tax, did it file Form 4720 manization is exempt unconcurred by organization manager 1955 tax, did it file Form 4720 manization is exempt unconcurred by the filing organization for semination is funds contributed to other and 2 manization is exempt unconcurred by the filing organization for semination is funds contributed to other and 2 manization is funds contributed to other and 2 manization is exempt unconcurred by the filing organization for semination is funds contributed to other and 2 manization is exempt unconcurred by the organization is exempt unconcurred by the organization manager 1995 tax, and it files for the organization for semination is exempt unconcurred by the organization manager 1995 tax, and it files for the organization for semination is exempt unconcurred by the organization manager 1995 tax, and it files for the organization for semination is exempt unconcurred by the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for semination is exempt unconcurred by the files for the organization for the organizat	ler section 501(c) der section 4955 ers under section 4955 for this year? ler section 501(c) ction 527 exempt func ther organizations for section on Form 1120-POL	In Part IV.  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Yes No Yes No C)(3).
5 Enter the names, addresses and en made payments. For each organiza contributions received that were pro- political action committee (PAC). If	tion listed, enter the amount pai omptly and directly delivered to	d from the filing organi a separate political org	ization's funds Also enter th ganization, such as a separa	e amount of political
(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

132041 01-27-12

LHA

NATIONAL COOPERATIVE BUSINESS

Schedule C (Form 990 or 990-EZ) 2011 7	SSOC	IATION			36-2	2007481 Page 2
Part II-A Complete if the orga			npt under sectio	n 501(c)(3) and file	d Form 5768	
(election under sect	ion 501	(h)).				
A Check 🕨 🔲 if the filing organizat	on belon	gs to an affil	ated group (and list in	n Part IV each affiliated (	group member's nar	me, address, EIN,
expenses, and share	of exces	s lobbying e	expenditures).			
B Check 🕨 🔛 if the filing organizat	ion check	ed box A an	d "limited control" pro	ovisions apply		·
Limit	s on Lohl	oying Exper	nditures		(a) Filing	(b) Affiliated group
			nts paid or incurred.	)	organization's totals	totals
1a Total lobbying expenditures to influ	ence pub	lic opinion (g	grass roots lobbying)			
b Total lobbying expenditures to influ	-			. [		
c Total lobbying expenditures (add lir						
d Other exempt purpose expenditure		,				
e Total exempt purpose expenditures		s 1c and 1d	)	Ì		
f Lobbying nontaxable amount. Ente	<del></del>					
If the amount on line 1e, column (a) or						
Not over \$500,000						
	.000		the amount on line 1e			
Over \$500,000 but not over \$1,000			O plus 15% of the exc			
Over \$1,000,000 but not over \$1,50			cess over \$1,000,000.			
Over \$1,500,000 but not over \$17,0	000,000		O plus 5% of the exce	ess over \$1,500,000.		
Over \$17,000,000		\$1,000,0	000	J		
g Grassroots nontaxable amount (en		•		-		
h Subtract line 1g from line 1a. If zero	•			1		•
i Subtract line 1f from line 1c. If zero	or less, e	nter -0-		L		<u> </u>
j If there is an amount other than zer	o on eithe	er line 1h or	line 1i, did the organiz	ation file Form 4720		
reporting section 4911 tax for this	/ear?					Yes No
(6	-4: Ab-		raging Period Under	* *	laka all adılı adılı a	
, ,			• •	n do not have to comp es 2a through 2f on pag		
					ge +. <i>j</i>	
	Lobi	oying Exper	laitures During 4-Ye	ar Averaging Period		<del></del>
Calendar year (or fiscal year beginning in)	(a)	2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) Total
					•	
2a Lobbying nontaxable amount				+		
b Lobbying ceiling amount						
(150% of line 2a, column(e))						
e Total labbung avaanditures				1		
c Total lobbying expenditures				<del>                                     </del>		+
d Grassroots nontaxable amount						
e Grassroots ceiling amount						
(150% of line 2d, column (e))						
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2011

Schedule C (Form 990 or 990-EZ) 2011 ASSOCIATION 36-2007481 Page 3
Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(8	a)	(b	•)
of the lobbying activity.	Yes	No	Amo	unt
During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
<ul> <li>a Volunteers?</li> <li>b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?</li> <li>c Media advertisements?</li> <li>d Mailings to members, legislators, or the public?</li> </ul>				
<ul> <li>Publications, or published or broadcast statements?</li> <li>f Grants to other organizations for lobbying purposes?</li> <li>g Direct contact with legislators, their staffs, government officials, or a legislative body?</li> <li>h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?</li> </ul>				
<ul> <li>i Other activities?</li> <li>j Total Add lines 1c through 1i</li> <li>2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?</li> <li>b If "Yes," enter the amount of any tax incurred under section 4912</li> </ul>				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6).	ion 501(c)	)(5), or se	ction	
Were substantially all (90% or more) dues received nondeductible by members?		1	Yes	No X
<ul> <li>Did the organization make only in-house lobbying expenditures of \$2,000 or less?</li> <li>Did the organization agree to carry over lobbying and political expenditures from the prior year?</li> <li>Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere</li> </ul>			ection	X e 3, is
answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	tical	1		
<ul><li>a Current year</li><li>b Carryover from last year</li><li>c Total</li></ul>	•	2a 2b 2c		
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the e does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year?		4		
5 Taxable amount of lobbying and political expenditures (see instructions)  Part IV Supplemental Information		5		
Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, this part for any additional information	Part II-A; and	Part II-B, lîr	ne 1 Also, o	complete

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

NATIONAL COOPERATIVE BUSINESS ASSOCIATION

Employer identification number \_\_36-2007481

Par	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Fu	nds or Acco	unts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line	<del>e</del> 6		
		(a) Donor advised funds	(b) Fu	inds and other accounts
1	Total number at end of year	-		
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor a	dvised funds	
	are the organization's property, subject to the organization's	•		Yes No
6	Did the organization inform all grantees, donors, and donor a	•	be used only	. —
	for charitable purposes and not for the benefit of the donor o	• •	•	
	impermissible private benefit?			Yes No
Par		ganization answered "Yes" to Form 99	0, Part IV, line	
1	Purpose(s) of conservation easements held by the organizati			
	Preservation of land for public use (e.g., recreation or e		n historically imi	portant land area
	Protection of natural habitat	Preservation of a	•	
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the fe	orm of a conser	vation easement on the last
	day of the tax year			
				Held at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic str	ucture included in (a)	2c	
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic st	ucture	
	listed in the National Register		2d	
3	Number of conservation easements modified, transferred, re-	leased, extinguished, or terminated by	the organization	on during the tax
	year ▶			
4	Number of states where property subject to conservation ear	sement is located >		
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling	of	
	violations, and enforcement of the conservation easements if	t holds?		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	and enforcing conservation easemen	ts during the ye	ear <b>&gt;</b>
7	Amount of expenses incurred in monitoring, inspecting, and	enforcing conservation easements du	ring the year 🕨	<b>\$</b>
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section	170(h)(4)(B)(i)	
	and section 170(h)(4)(B)(ii)?			└ Yes
9	In Part XIV, describe how the organization reports conservation			
	include, if applicable, the text of the footnote to the organization	tion's financial statements that descri	bes the organiz	ation's accounting for
	conservation easements			
Pa	t III Organizations Maintaining Collections o		r Other Sim	ilar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8		
1a	If the organization elected, as permitted under SFAS 116 (AS			
	historical treasures, or other similar assets held for public ext	hibition, education, or research in furt	nerance of publ	lic service, provide, in Part XIV,
	the text of the footnote to its financial statements that descri	ibes these items		
b	If the organization elected, as permitted under SFAS 116 (AS			
	treasures, or other similar assets held for public exhibition, ea	ducation, or research in furtherance o	f public service	, provide the following amounts
	relating to these items			
	(i) Revenues included in Form 990, Part VIII, line 1		<b>&gt;</b>	\$
	(ii) Assets included in Form 990, Part X		<b>•</b>	\$
2	If the organization received or held works of art, historical tre	easures, or other similar assets for fina	nciał gain, prov	
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items		
а	Revenues included in Form 990, Part VIII, line 1		<b>&gt;</b>	\$
b	Assets included in Form 990, Part X		<b>&gt;</b>	\$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 132051

Schedule D (Form 990) 2011

### NATIONAL COOPERATIVE BUSINESS

	dule D (Form 990) 2011 ASSOCIA							<u>-2007</u>		Page 2	
Par	t III` Organizations Maintaining C	ollections of A	<u>rt, Hist</u>	orical Tr	easures, c	or Oth	er Similar A	Assets (	ontinue	d)	
3,	Using the organization's acquisition, accessi	on, and other record	ds, check	any of the	following that	t are a s	ignificant use	of its colle	ction ite	ms	
	(check all that apply):										
а	Public exhibition	c	յ 🔲 ւ	oan or excl	hange progra	ams					
b	Scholarly research	6	, 🖂	Other							
С	Preservation for future generations										
4	Provide a description of the organization's co	ollections and explai	n how th	ey further th	ne organizatio	on's exe	empt purpose i	n Part XIV			
5	During the year, did the organization solicit o			-	_						
	to be sold to raise funds rather than to be ma							Ye	es [	□ No	
Par	t IV Escrow and Custodial Arran					"Yes" to	Form 990, Pa	rt IV, line 9	), or		
	reported an amount on Form 990, Par							,	•		
1a	Is the organization an agent, trustee, custodi	an or other intermed	diary for d	contribution	s or other as	sets no	t included				
	on Form 990, Part X?							Ye	s [	No	
ь	If "Yes," explain the arrangement in Part XIV	and complete the fo	ollowina t	able <sup>.</sup>	••				_		
-	, so, so, plant the arrangement my are rule			40.0.				Am	ount		
С	Beginning balance						1c	7.0			
ď	Additions during the year				•		1d				
٥	Distributions during the year		•	**			1e				
f	Ending balance		•				1f				
2a	Did the organization include an amount on Fe	orm 990. Part X. line	212		•		<u> </u>	☐ Ye	- T	No	
	If "Yes," explain the arrangement in Part XIV	5.111 555, T G11 71, III 10			-	•	•				
	Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.										
<u> </u>		(a) Current year		rior year	(c) Two year		(d) Three years	hack (e)	Four yea	rs hack	
1a	Beginning of year balance	(d) Garronn your	\ <u>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</u>	nor your	(C) Two your	o buox	(a) Throo your	buon (c)	1001 700	TO BUOK	
b	Contributions	<del></del>	<u> </u>						·		
0	Net investment earnings, gains, and losses						·				
ر	Grants or scholarships	-									
đ	Other expenditures for facilities				<u> </u>		-				
е			Ì		]						
	and programs		<del> </del>		<del>                                     </del>		<del> </del>				
1 -	Administrative expenses		<del> </del>		<del></del>						
g	End of year balance	rant waar and balan	no // 1				L				
2	Provide the estimated percentage of the current	rent year end balani		g, column (a	a)) neid as:						
a	Board designated or quasi-endowment	%	%								
b	Permanent endowment	% %									
С	Temporarily restricted endowment										
0-	The percentages in lines 2a, 2b, and 2c should be the send of the	•					<b></b>				
<b>3</b> a	Are there endowment funds not in the posse	ession of the organiz	zation tha	it are neid a	no administe	erea for	tne organizatio	on	- N-		
	by.							[a	Yes	s No	
	(i) unrelated organizations (ii) related organizations								a(i)	+	
	• •		a= C=b==	11- D0					a(ıi)	<del> </del>	
	If "Yes" to 3a(ii), are the related organization:							نيا	3b	——	
Pai	Describe in Part XIV the intended uses of the rt VI Land, Buildings, and Equipm										
Fai	<del></del>							<del></del>			
	Description of property	(a) Cost or o			or other		Accumulated	(d)	Book va	lue	
	11	basis (invest	ment)	Dasis	(other)	ue ue	preciation	+		<del></del>	
	Land	<u> </u>				<del></del>		<del> </del>			
	Buildings	<u> </u>		1 00	2.252		205 222			404	
	Leasehold improvements	<u> </u>			3,353.		305,932		<u>717,</u>		
	Equipment				2,204.	_	<u>696,270</u>			934.	
	Other				8,947.		<u>25,988</u>			<u>959.</u>	
Tota	I. Add lines 1a through 1e (Column (d) must e	qual Form 990, Par	t X, colun	nn (B), line 1	10(c))		▶	-	826,	314.	

Schedule D (Form 990) 2011

Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under 2. FIN 48 (ASC 740)

01-23-12

(10) (11) NATIONAL COOPERATIVE BUSINESS

	dule D (Form 990) 2011 ASSOCIATION							<u> 2007481</u>	Page 4
Par	t XI` Reconciliation of Change in Net Assets from Form 990 to	o Aug	dite	ed Fina	incial	State	men		
1,	Total revenue (Form 990, Part VIII, column (A), line 12)				1			31,114	,511.
2	Total expenses (Form 990, Part IX, column (A), line 25)				2	<u> </u>		31,746	,106.
3	Excess or (deficit) for the year Subtract line 2 from line 1				_3			<631	,595.>
4	Net unrealized gains (losses) on investments				4	<u> </u>		93	,600.
5	Donated services and use of facilities			-	_ 5				
6	Investment expenses				6	<u> </u>			
7	Prior period adjustments				7	<u> </u>			
8	Other (Describe in Part XIV)				8				
9	Total adjustments (net). Add lines 4 through 8			•	9	↓			,600.
10 Par	Excess or (deficit) for the year per audited financial statements Combine lines 3 at XII Reconciliation of Revenue per Audited Financial Statements		Wi	th Rev	10 enue	per R	eturi		<u>,995.</u> >
1	Total revenue, gains, and other support per audited financial statements						1	31,208	.111.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	•			•		- <u>-</u> -	02/200	<u>/</u>
a	Net unrealized gains on investments	12	la		93,6	500.			
b	Donated services and use of facilities		2b						
c	Recoveries of prior year grants	·	2c						
d	Other (Describe in Part XIV.)	- H	2d				<b>i</b> i		
e	Add lines 2a through 2d		·				2e	93	600.
3	Subtract line 2e from line 1	•			-		3	93 31,114	.511.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1								
a	Investment expenses not included on Form 990, Part VIII, line 7b	4	la						
b	Other (Describe in Part XIV)		Ь						
c	Add lines 4a and 4b						4c		0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)					-	5	31,114	,511.
Pai	t XIII Reconciliation of Expenses per Audited Financial Staten	nents	s W	ith Ex	pense	s per	Retu		
1	Total expenses and losses per audited financial statements						_1	31,746	,106.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25.								
а	Donated services and use of facilities	2	2a						
b	Prior year adjustments	_2	2b						
С	Other losses .	_2	<u>?c                                    </u>				ŀ		
d	Other (Describe in Part XIV)	_2	<u>2d</u>				]		
е	Add lines 2a through 2d						2e		0.
3	Subtract line 2e from line 1						3	31,746	5,106.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1						1		
а	Investment expenses not included on Form 990, Part VIII, line 7b	4	la				1	ĺ	
b	Other (Describe in Part XIV)	4	lb ]				ļ	ļ	
C	Add lines 4a and 4b						4c		0.
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)						5	31,746	<u>,106.</u>
	rt XIV Supplemental Information								
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part								e 4, Part
X, lın	e 2; Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also com	nplete	this	part to p	orovide	any ado	ditiona	I information	
	<del></del>								

132054

### SCHEDULE F (Form 990)

### **Statement of Activities Outside the United States**

➤ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047
2044
Open to Public
Inspection

Department of the Treasury Internal Revenue Service

Name of the organization NATIONAL COOPERATIVE BUSINESS Employer identification number

ASSOCIATION				36-2007	
Part I General Infor	mation on A	ctivities Out	tside the United States. Compl	ete if the organization answere	d "Yes"
to Form 990, Pari	t IV, line 14b.				
		maintain record	ds to substantiate the amount of its gr	ants and other assistance	
-	-		the selection criteria used to award the		X Yes No
the grantees engionity it	or the grants or a	issistance, and	the selection criteria used to award the	grants or assistance.	2 162110
<del>-</del>	nbe in Part V the	organization's p	procedures for monitoring the use of it	s grants and other assistance of	outside the
United States.					
3 Activities per Region. (T)	ne following Part	I, line 3 table ca	an be duplicated if additional space is	needed)	
(a) Region	(b) Number of	(c) Number of	(d) Activities conducted in region	(e) If activity listed in (d)	(f) Total
	offices	employees, agents, and	(by type) (e g , fundraising, program	is a program service,	expenditures
	ın the region	independent	services, investments, grants to	describe specific type	for and investments
		contractors in region	recipients located in the region)	of service(s) in region	in region
		in region		IMPROVE FARMER	
			L	}	İ
	1		AGRICULTURAL DEVELOPMENT	PRODUCTIVITY, ADULT	
			AND COOPERATIVE	LITERACY, COOPERATIVE	
AFRICA	9	15	DEVELOPMENT.	MANAGEMENT.	24,843,578.
	İ			AGRICULTURAL LENDING,	
			AGRICULTURAL DEVELOPMENT	CROP EXPORTS AND	
	1		AND COOPERATIVE	MARKETING AGRICULTURAL	
ASIA	2	8	DEVELOPMENT,	PRODUCTS.	2,275,298,
	_				2,270,270,
				1	
	]				
	,				
			İ		
		·			
	ŀ				
				1	
		İ			
	<u></u>	-	<u> </u>	1	
	1	•			
3 a Sub-total	11	23		<u> </u>	27 119 976
b Total from continuation		. 23	1		27,118,876.
-					
sheets to Part I		0			
c Totals (add lines 3a					
and 3b)	11	23			27,118,876.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2011

36-2007481

Page 2

ASSOCIATION

Schedule F (Form 990) 2011

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000.

II can be du	Par II can be duplicated II additional space is needed.	space is rieducio.				Jo ton Ome of	(h) Decaration	IN Method of
( <b>b</b> )	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	g) Amount of non-cash assistance	of non-cash assistance	valuation (book, FMV appraisal, other)
		AFRICA-	ORGANIZATIONAL		CHECK AND ELECTRONIC			
		MOZAMBIQUE	DEVELOPMENT	68,209.	FUND TRANSFER	0		
					CHECK AND	-		
		AFRICA-	ORGANIZATIONAL		ELECTRONIC			
		MOZAMBIQUE	DEVELOPMENT	47,550.	FUND TRANSFER	0		
			-		CHECK AND			
			ORGANIZATIONAL		ELECTRONIC			
		AFRICA- NIGER	DEVELOPMENT	317,141,	FUND TRANSFER	0		
					CHECK AND			
			ORGANIZATIONAL		ELECTRONIC	•		
		AFRICA- NIGER	DEVELOPMENT	55,417,	FUND TRANSFER	0		
				•	CHECK AND			
			ORGANIZATIONAL		ELECTRONIC			
	•	AFRICA- NIGER	DEVELOPMENT	35,239,	239 FUND TRANSFER	0		
					CHECK AND			
			ORGANIZATIONAL		ELECTRONIC			
		AFRICA- ZAMBIA	DEVELOPMENT	40,000.	FUND TRANSFER	0		
					CHECK AND			
			ORGANIZATIONAL		ELECTRONIC			
		AFRICA- ETHIOPIA	DEVELOPMENT	11,335.	FUND TRANSFER	0		
		:			CHECK AND			
		AFRICA-	ORGANIZATIONAL		ELECTRONIC			
		MOZAMBIQUE	DEVELOPMENT	78,039,	78,039, FUND TRANSFER	0		
						1		

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by . the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter N

Enter total number of other organizations or entities

က

Schedule F (Form 990) 2011

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		•							
Page 2		(i) Method of valuation (book, FMV, appraisal, other)						_	
		(h) Description of non-cash assistance							
07481	90), Part II, line 1	(g) Amount of non-cash assistance	0	0	0				
36-2007481	(Schedule F (Form 9)	(f) Manner of cash disbursement							
	United States.	(e) Amount of cash grant	30,225,	64,451,	82,320,				
	Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)	(d) Purpose of grant	ORGANIZATIONAL DEVELOPMENT	ORGANIZATIONAL DEVELOPMENT	ORGANIZATIONAL DEVELOPMENT				
ASSOCIATION	Assistance to Organiza	(c) Region	AFRICA- KENYA	AFRICA- KENYA	AFRICA- ZAMBIA				
ASSOC	f Grants and Other	(b) IRS code section and EIN (if applicable)							
Schedule F (Form 990)	Part II Continuation o	92							

NATIONAL COOPERATIVE BUSINESS ASSOCIATION

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16 Part III can be duplicated if additional space is needed Schedule F (Form 990) 2011

Page 3

36-2007481

•					
(h) Method of valuation (book, FMV, appraisal, other)					
(g) Description of non-cash assistance					
(f) Amount of non-cash assistance					
(e) Manner of cash disbursement					
(d) Amount of cash grant					
c) Number of recipients					
(b) Region					
(a) Type of grant or assistance (b) Region					

Schedule F (Form 990) 2011

### NATIONAL COOPERATIVE BUSINESS

<u>Schedu</u>	ıle P (Form 990) 2011 ASSOCIATION	36-2007481	Page 4
Part	IV Foreign Forms		_
•			
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the		
	organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign		
	Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization		
	may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and		
	Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With		
	a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes,"		
	the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To		
	Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a		
	qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621,		
	Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund.		
	(see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes,"		
	the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain		
	Foreign Partnerships. (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If		
	"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions		
	for Form 5713)	Yes	X No

Schedule F (Form 990) 2011

### NATIONAL COOPERATIVE BUSINESS

Schedule F (Form 990) 2011 ASSOCIATION	36-2007481 Page 5
Part V Supplemental Information	
Complete this part to provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3	
amounts of investments vs. expenditures per region), Part II, line 1 (accounting method); Part III (account	
(c) (estimated number of recipients), as applicable. Also complete this part to provide any additional infor	rmation.
SCHEDULE F, PART I, LINE 2: NCBA HAS FIELD OFFICES IN EACH	COUNTRY WHICH
CONDUCT SITE VISITS TO GRANT RECIPIENTS; MEASUREMENT OF PRO	OGRESS IN
ACHIEVING GRANT OBJECTIVES THROUGH MILESTONES; REIMBURSEME	NT OF COSTS
BASED ON SUBMISSION OF FISCAL REPORTS WITH SUPPORTING DOCU	MENTATION
(RECEIPTS, TIMESHEETS, ETC.)	
(RECEIPTS, TIMESHEETS, ETC.)	

### SCHEDULE J (Form 990)

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

 Complete if the organization answered "Yes" to Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► See separate instructions. 2011

OMB No 1545-0047

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Department of the Treasury
Internal Revenue Service
Name of the organization

NATIONAL COOPERATIVE BUSINESS

ASSOCIATION

Employer identification number

36-2007481

Pa	art I Questions Regarding Compensation			
			Yes	No
ta	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	if any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	X	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	-
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director Explain in Part III			ĺ
	Compensation committee Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			ĺ
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
C	Participate in, or receive payment from, an equity-based compensation arrangement?	<u>4c</u>		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
а	The organization?	E o		1
h	Any related organization?	<u>5a</u> 5b		<del>                                     </del>
-	If "Yes" to line 5a or 5b, describe in Part III	30		$\vdash$
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		•	
Ŭ	contingent on the net earnings of.			ĺ
а	The organization?	6a	,	
b	Any related organization?	6b		$\vdash$
_	If "Yes" to line 6a or 6b, describe in Part III.	0.0		$\vdash$
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
-	not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
-	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9	}	

 $\label{eq:LHA} \mbox{ HA For Paperwork Reduction Act Notice, see the Instructions for Form 990.}$ 

Schedule J (Form 990) 2011

ASSOCIATION

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(0)	(Q)	(E)	(F)
(A) Name		(i) Base compensation	(ii) Bonus & incentive	(iii) Other reportable	Retirement and other deferred	Nontaxable benefits	Total of columns (B)(i)-(D)	Compensation reported as deferred in prior Form 990
			compensation	compensation				
	3	228,460.	1,600.	0	14,400.	5,962.	250,422.	0
1 PAUL HAZEN	Ξ		0	0	0		0	0.
	3	155,42	0	46,674.	6,816.	23,354.	232,268.	0
2 SAMUEL FILIACI	: 🗉		0	0	0			0
	Ξ	171,628.	0	0	10,819.	9,123.	191,570.	
3 ADAM SCHWARTZ	: <b>E</b>	1	0.	0	0.			
	Ξ	168,633.	0	0.	10,225.	5,754.	184,612.	0.
4 JOHN DUNN	Ξ		0	0.	0			0
	Ξ	99,932.	0	41,438.	6,153.	21,050.	168,573.	0
5 THOMAS GARDINER	Ξ	0	0	0.	0.	0	0	0
	Ξ							
9	(ii)							
	Θ							
7	Ξ							
	Ξ							
8	Œ							
	()							
6	(ii)							
	Ξ							
10	Ξ							
	Ξ							
11	3							
	Ξ							
12	Ξ						-	
	Ξ							
13	Ξ							
	Ξ							
14	Ξ							
	Ξ							
15	▣							
	Ξ							
16	▤							

Schedule J (Form 990) 2011

Page 3

36-2007481

NATIONAL COOPERATIVE BUSINESS ASSOCIATION

Schedule J (Form 990) 2011 ASSOCIATION	36-2007481	Page
rmation		-
Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information	for Part II. Also complete this part for any	
PART I. LINE 1A: A RESIDENCE IS MAINTAINED ABROAD, FOR EXPATRIATE		
EMPLOYEES.		

Schedule J (Form 990) 2011

### **SCHEDULE 0**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

NATIONAL COOPERATIVE BUSINESS

Employer identification number 36-2007481

ASSOCIATION	36-2007481
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:	
COMMUNICATION - NCBA DISSEMINATED INFORMATION ABOUT COOF	PERATIVES TO THE
GENERAL PUBLIC THROUGH THE MEDIA, PUBLICATIONS, BOOKS, A	AND ITS WEBSITE.
FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES:	
ANGOLA, EAST TIMOR, GHANA, INDONESIA,	
KENYA, NIGER, MOZAMBIQUE, SENEGAL,	
ZIMBABWE, ZAMBIA	· · · · · · · · · · · · · · · · · · ·
FORM 990, PART VI, SECTION A, LINE 2: THE FOLLOWING DIRE	ECTORS HAVE A
BUSINESS RELATIONSHIP:	
ROSEMARY MAHONEY AND WILSON BEEBE	
ROSEMARY MAHONEY AND CHARLES E. SNYDER	
FORM 990, PART VI, SECTION A, LINE 3: THE ORGANIZATION H	AS ENGAGED THE
FIRM OF VERIS CONSULTING TO PROVIDE AN INDIVIDUAL TO SEF	RVE AS CHIEF
FINANCIAL OFFICER.	
FORM 990, PART VI, SECTION A, LINE 6: THE ORGANIZATION O	OFFERS THREE TYPES
OF MEMBERSHIP: INDIVIDUAL, ORGANIZATIONAL AND ASSOCIATE.	MEMBERS HAVE THE
RIGHT TO PROVIDE A REPRESENTATIVE TO THE BOARD OF DIRECT	rors.
FORM 990, PART VI, SECTION A, LINE 7A: THERE IS AN ANNUA	AL ELECTION BY THE
MEMBERS FOR THE OFFICERS OF THE BOARD OF DIRECTORS.	

FORM 990, PART VI, SECTION B, LINE 11: THE FINANCE AND AUDIT COMMITTEE,

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 132211 01-23-12

Schedule O (Form 990 or 990-EZ) (2011)

FORM 990, PART VI, SECTION B, LINE 15: THE CEO'S SALARY IS SET BY A BOARD OF DIRECTORS COMMITTEE, ON THE BASIS OF HIS/HER ANNUAL PERFORMANCE REVIEW, AND A COMPARISON OF CURRENT SALARIES FOR SIMILAR POSITIONS WITHIN THE WASHINGTON DC METROPOLITAN AREA.

FOR THE CEO AS WELL AS ALL OTHER EMPLOYEES, THE SERVICES OF A CONSULTANT

ARE RETAINED TO COMPARE OUR ORGANIZATION'S SALARY STRUCTURE TO THAT OF

SIMILAR ORGANIZATIONS. THE CONSULTANT PROVIDES A SALARY RANGE FOR EACH

POSITION ON THE BASIS OF CURRENT STATISTICAL DATA FROM SIMILAR

ORGANIZATIONS. THE EMPLOYEE'S SALARY IS DETERMINED USING THIS INFORMATION.

FORM 990, PART VI, SECTION C, LINE 18: UPON REQUEST, THE ORGANIZATION MAKES ITS FORM 1023, 990, AND 990-T AVAILABLE FOR PUBLIC INSPECTION.

SCHEDULE R (Form 990)
Department of the Treasury
Intenal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

do |

2011 Open to Public Inspection

OMB No 1545,0047

Employer identification number 36-2007481

► See separate instructions. ▶ Attach to Form 990. COOPERATIVE BUSINESS ASSOCIATION NATIONAL Name of the organization

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33)

Part I

Direct controlling entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets <u>e</u> Total income ন্ত Legal domicile (state or DISTRICT OF COLUMBIA foreign country) ADMINISTERING . COOP DOMAIN Primary activity NAMES 52-2325196 Name, address, and EIN 1401 NEW YORK AVE, NW, STE 1100 of disregarded entity 20005 LLC DOTCOOPERATION WASHINGTON Part II

(a)	(q)	(0)	(p)	(e)	(t)	(a)	
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direc	Section 312(b)(13)	ed (ed)
of related organization		foreign country)	section	status (if section	entity	entity?	ر ،
				501(c)(3))		Yes	ν N
COOPERATIVE DEVELOPMENT FOUNDATION -	FUNDRAISING-A CHARITABLE						
23-7044533, 2011 CRYSTAL DRIVE, SUITE 800,	FAMILY OF FUNDS THAT					_	
ARLINGTON VA 22202	ADVANCES ECONOMIC	ILLINOIS	501(C)(3)	LINE 7	N/A		×
	T-						
			ı.				
	<del> </del>						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2011

132181 01-23-12 LHA

SEE PART VII FOR CONTINUATIONS41

NATIONAL COOPERATIVE BUSINESS

ASSOCIATION

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Schedule R (Form 990) 2011

Page 2

36-2007481

	rtage ship										Ř
3	General or Percentage managing ownership										re relate
9	ieneral or nanaging partner?	Yes No		 							or mo
€	Code V-UBI amount in box 20 of Schedule	K-1 (Form 1065) Y					,				because it had one
ε	Disproportion- ate allocations?	Yes No									art IV, line 34
(6)	Share of end-of-year	00000									" to Form 990, Pa
€	Share of total income										on answered "Yes
(e)	Predominant income (related, unrelated, excluded from tax under	sections 512-514)									nplete if the organization
(p)	Direct controlling entity										oration or Trust (Con
(0)	Legal domicile (state or	foreign country)									s a Corpo
(q)	Primary activity										ganizations Taxable a
(a)	Name, address, and EIN of related organization										Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related

Identification of Related Organizations, Laxable as a Corporation or organizations treated as a corporation or trust during the tax year.) Part IV

Schedule R (Form 990) 2011

42

132162 01-23-12

# NATIONAL COOPERATIVE BUSINESS ASSOCIATION

· Page 3

36-2007481

Schedule R (Form 990) 2011 ASSOCIATION

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36)

Note Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule					Yes	å
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more re	lated organizations listed	ın Parts II-IV?			
a Receipt of (I) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				ta		×
			٠	<del>1</del>		×
				2	×	
				2		×
				ē		×
f Sale of assets to related organization(s)				<b>=</b>		×
a Purchase of assets from related organization(s)				19		×
				1h		×
				÷		×
						;
	(0)00,000			<b>-</b>   ≠	×	4
K reflictinglice of services of interiorism of fundrasing solutions to reaced organization(s)	anization(s)			=		×
Sharing of facilities equipment mailing lists or other assets with relati	ion(s)			Ę		×
	()			1-		×
<ul> <li>Reimbursement paid to related organization(s) for expenses</li> </ul>				9	1	×
p Reimbursement paid by related organization(s) for expenses				4p		×
<ul> <li>q Other transfer of cash or property to related organization(s)</li> </ul>				19		×
				<b>-</b>	$\exists$	×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete the	ils line, including covered	relationships and transaction thresholds			
(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved			
(1)						
(2)						
(2)						
(4)						
(5)						
(9)						
32163 01-23-12	43		Schedule R (Form 990) 2011	R (Form	3 (066	2011

NATIONAL COOPERATIVE BUSINESS ASSOCIATION

Page 4

36-2007481

Schedule R (Form 990) 2011 ASSOCIATION

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(h) (c) (d)	(4)	3	(D)		(6)	3	9	€	3
(a) Name, address, and EIN of entity	Primary activity	micile oreign	Predominant income parties sec (related, unrelated, 501(c)(3)	ssec Share of total	Share of end-of-year	Dispropor- tionate allocations?	Ospropor Code V-UBI General or Percentage Undate amount in box 20 managing ownership	Seneral or managing partner?	Percentage ownership
(carry)	i	country)	excluded from tax under section 512-514)   yes	-	assets	Yes No	(Form 1065)	Yes No	
								-	
								+	
				_= +					
								-	
								-	
					-				
								-	
					_				
								-	

Schedule R (Form 990) 2011

# NATIONAL COOPERATIVE BUSINESS **ASSOCIATION** 36-2007481 Page 5 Schedule R (Form 990) 2011 Part VII | Supplemental Information Complete this part to provide additional information for responses to questions on Schedule R (see instructions). PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS: NAME OF RELATED ORGANIZATION: COOPERATIVE DEVELOPMENT FOUNDATION PRIMARY ACTIVITY: FUNDRAISING-A CHARITABLE FAMILY OF FUNDS THAT ADVANCES ECONOMIC DEVELOPMENT

132 165 01-23-12