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Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

2011Open to Public
Inspection**A** For the 2011 calendar year, or tax year beginning and ending

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	C Name of organization ILLINOIS LICENSED BEVERAGE ASSOCIATION		D Employer identification number 36-1680470
	Doing Business As		E Telephone number 217-523-3232
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	G Gross receipts \$ 543,388.
	1127 SOUTH SECOND STREET		H(a) Is this a group return for affiliates? ☐ Yes ☒ No
	City or town, state or country, and ZIP + 4 SPRINGFIELD, IL 62704		H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions)
F Name and address of principal officer DAN CLAUSNER SAME AS C ABOVE			

I Tax-exempt status: ☐ 501(c)(3) ☒ 501(c) (**6**) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: **N/A****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶ **L** Year of formation: **1963** **M** State of legal domicile: **IL****Part I Summary**

Activities & Governance	1 Briefly describe the organization's mission or most significant activities PROMOTING AND DEFENDING THE INTERESTS OF WHOLESALE AND RETAIL LIQUOR BUSINESS.	
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets	
	3 Number of voting members of the governing body (Part VI, line 1a)	30
	4 Number of independent voting members of the governing body (Part VI, line 1b)	30
	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	2
	6 Total number of volunteers (estimate if necessary)	0
	7a Total unrelated business revenue from Part VIII, column (C), line 12	0.
7b Net unrelated business taxable income from Form 990-T, line 34	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 322,784. Current Year 317,768.
	9 Program service revenue (Part VIII, line 2g)	0. 0.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,725. 2,145.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11b)	194,870. 142,982.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	519,379. 462,895.
	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	3,867. 3,465.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0. 0.
Expenses	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	195,017. 197,370.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0. 0.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 0.	
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	302,320. 248,540.
	18 Total expenses - Add lines 13-17 (must equal Part IX, column (A), line 25)	501,204. 449,375.
	19 Revenue less expenses. Subtract line 18 from line 12	18,175. 13,520.
	20 Total assets (Part X, line 16)	Beginning of Current Year 183,099. End of Year 203,304.
21 Total liabilities (Part X, line 26)	46,079. 52,764.	
22 Net assets or fund balances. Subtract line 21 from line 20	137,020. 150,540.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer 	Date 8/13/12
	Type or print name and title DANIEL D. CLAUSNER EXECUTIVE DIRECTOR	
Paid	Print/Type preparer's name PHILLIP G. CAPPS	Preparer's signature
Preparer	Firm's name ▶ KERBER, ECK & BRAECKEL LLP	Firm's EIN ▶ 43-0352985
Use Only	Firm's address ▶ 1000 MYERS BUILDING SPRINGFIELD, IL 62701	Phone no. 217-789-0960

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response to any question in this Part III ☐**1** Briefly describe the organization's mission:**THE ILBA EXISTS TO MAXIMIZE THE BUSINESS CLIMATE FOR THE RETAIL LIQUOR INDUSTRY IN ILLINOIS.****2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported**4a** (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)**THE ASSOCIATION IS AN ADVOCATE ON BEHALF OF ITS MEMBERS ASSISTING WITH FEDERAL, STATE AND LOCAL ISSUES AND FUNCTIONING AS A CLEARING HOUSE FOR INFORMATION AFFECTING MEMBERS.****4b** (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)**4c** (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)**4d** Other program services (Describe in Schedule O)

(Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

4e Total program service expenses 

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		X
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	X	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	X	
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	X	

Note. All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	6	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	6	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	2a	2
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	X
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	30	
b Enter the number of voting members included in line 1a, above, who are independent	30	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3	X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5	X
6 Did the organization have members or stockholders?	6	X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	8a	X
b Each committee with authority to act on behalf of the governing body?	8b	X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	X
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	15b	X
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **IL**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **DAN CLAUSNER - (217) 523-3232**
1127 SOUTH SECOND, SPRINGFIELD, IL 62704

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) DONALD DISERENS NATIONAL DIRECTOR	1.00	X		X				0.	0.	0.
(2) JEFFREY VOGT PRESIDENT	1.00	X		X				0.	0.	0.
(3) BOB PARVIN EXECUTIVE SECRETARY	1.00	X		X				0.	0.	0.
(4) MARY BUENNEMEYER CONVENTION CHAIR	1.00	X						0.	0.	0.
(5) NORM CLARK DISTRICT VP	1.00	X						0.	0.	0.
(6) JIM DUNCAN DISTRICT VP	1.00	X						0.	0.	0.
(7) JANICE HEMANN DISTRICT VP	1.00	X						0.	0.	0.
(8) LARRY STEVENS DISTRICT VP	1.00	X						0.	0.	0.
(9) TONY SMITH DISTRICT VP	1.00	X						0.	0.	0.
(10) JAY GESNER DISTRICT VP	1.00	X						0.	0.	0.
(11) MARY GOINES DISTRICT VP	1.00	X						0.	0.	0.
(12) RICHARD LACZKOWSKI DISTRICT VP	1.00	X						0.	0.	0.
(13) MIKE PAYNIC DISTRICT VP	1.00	X						0.	0.	0.
(14) TIM DASENBROCK DISTRICT VP	1.00	X						0.	0.	0.
(15) RITA PAVLIN DISTRICT VP	1.00	X						0.	0.	0.
(16) BILL NELSON DISTRICT VP	1.00	X						0.	0.	0.
(17) DAVE MOLLET DISTRICT VP	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) ERIC MEYER DISTRICT VP	1.00	X						0.	0.	0.
(19) BARRY GREGORY DISTRICT VP	1.00	X						0.	0.	0.
(20) SUE WEISS EXECUTIVE VICE-PRESIDENT	1.00	X		X				0.	0.	0.
(21) STEVE CONRAD SERGEANT-AT-ARMS	1.00	X		X				0.	0.	0.
(22) LONNIE HANNEKEN STATE TREASURER	1.00	X		X				0.	0.	0.
(23) KIM LOGAN DISTRICT VP	1.00	X						0.	0.	0.
(24) CHUCK THULIN DISTRICT VP	1.00	X						0.	0.	0.
(25) MICK WANLESS DISTRICT VP	1.00	X						0.	0.	0.
(26) CRAIG NYERS FUNDRAISING/CONVENTION CO-	1.00	X						0.	0.	0.
1b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								126,556.	0.	0.
d Total (add lines 1b and 1c)								126,556.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **1**

- 3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
3		X
4		X
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

SEE PART VII, SECTION A CONTINUATION SHEETS

132201 05-01-11

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b	309,728.				
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f	8,040.				
	g Noncash contributions included in lines 1a-1f \$						
	h Total. Add lines 1a-1f		317,768.				
	Program Service Revenue	Business Code					
2 a							
b							
c							
d							
e							
f All other program service revenue							
g Total. Add lines 2a-2f							
Other Revenue		3 Investment income (including dividends, interest, and other similar amounts)			2,145.		
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties			11,396.			11,396.
	6 a Gross rents	(i) Real	(ii) Personal				
		3,785.					
		b Less: rental expenses		0.			
		c Rental income or (loss)		3,785.			
	d Net rental income or (loss)			3,785.	3,785.		
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		b Less: cost or other basis and sales expenses					
		c Gain or (loss)					
	d Net gain or (loss)						
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a					
		18,678.					
		b Less: direct expenses	b	9,618.			
		c Net income or (loss) from fundraising events		9,060.			9,060.
	9 a Gross income from gaming activities See Part IV, line 19	a					
		135,930.					
		b Less: direct expenses	b	70,875.			
c Net income or (loss) from gaming activities			65,055.			65,055.	
10 a Gross sales of inventory, less returns and allowances	a						
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
	Miscellaneous Revenue			Business Code			
11 a CONVENTION & TRADE SHO		561499	52,793.	52,793.			
	b MISC	561499	893.	893.			
	c						
	d All other revenue						
	e Total. Add lines 11a-11d		53,686.				
12 Total revenue. See instructions.			462,895.	57,471.	0.	87,656.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	3,465.			
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	126,556.			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	57,995.			
8 Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes	12,819.			
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting	11,464.			
d Lobbying	32,500.			
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other	1,235.			
12 Advertising and promotion	285.			
13 Office expenses	28,430.			
14 Information technology				
15 Royalties				
16 Occupancy	14,018.			
17 Travel	46,935.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	62,439.			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	5,229.			
23 Insurance	4,819.			
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MISCELLANEOUS	24,452.			
b SUBSCRIPTIONS AND DUES	9,383.			
c EQUIPMENT RENTAL	7,101.			
d BAD DEBT EXPENSE	250.			
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	449,375.			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Check here ☐ if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing		1	
	2 Savings and temporary cash investments	111,469.	2	137,804.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	900.	4	0.
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	939.	9	939.
	10a Land, buildings, and equipment. Cost or other basis. Complete Part VI of Schedule D.	261,470.		
	b Less accumulated depreciation	196,909.		
		69,791.	10c	64,561.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11.		12	
	13 Investments - program-related. See Part IV, line 11.		13	
	14 Intangible assets		14	
15 Other assets. See Part IV, line 11.		15		
16 Total assets. Add lines 1 through 15 (must equal line 34).	183,099.	16	203,304.	
Liabilities	17 Accounts payable and accrued expenses	12,347.	17	12,772.
	18 Grants payable		18	
	19 Deferred revenue	33,732.	19	39,992.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D.		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L.		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		25	
	26 Total liabilities. Add lines 17 through 25.	46,079.	26	52,764.
	Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.		
27 Unrestricted net assets		137,020.	27	150,540.
28 Temporarily restricted net assets			28	
29 Permanently restricted net assets			29	
Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.				
30 Capital stock or trust principal, or current funds			30	
31 Paid-in or capital surplus, or land, building, or equipment fund			31	
32 Retained earnings, endowment, accumulated income, or other funds			32	
33 Total net assets or fund balances		137,020.	33	150,540.
34 Total liabilities and net assets/fund balances	183,099.	34	203,304.	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	462,895.
2	Total expenses (must equal Part IX, column (A), line 25)	2	449,375.
3	Revenue less expenses. Subtract line 2 from line 1	3	13,520.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	137,020.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	150,540.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII ☐

- 1 Accounting method used to prepare the Form 990. ☐ Cash ☒ Accrual ☐ Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O
- 2a Were the organization's financial statements compiled or reviewed by an independent accountant?
- b Were the organization's financial statements audited by an independent accountant?
- c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O
- d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both
☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c		X
3a		X
3b		

Form 990 (2011)

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

2011

Open to Public
Inspection

- **Complete if the organization is described below.** ► **Attach to Form 990 or Form 990-EZ.**
► **See separate instructions.**

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations. Complete Parts I-A and B. Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations. Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations. Complete Part III.

Name of organization

ILLINOIS LICENSED BEVERAGE ASSOCIATION

Employer identification number

36-1680470

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2 Political expenditures
- 3 Volunteer hours

► \$ _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
- 4a Was a correction made?
- b If "Yes," describe in Part IV

► \$ _____
► \$ _____
☐ Yes ☐ No
☐ Yes ☐ No

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b
- 4 Did the filing organization file Form 1120-POL for this year?
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV

► \$ _____
► \$ _____
► \$ _____
☐ Yes ☐ No

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2011

LHA

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a. If zero or less, enter -0-															
i Subtract line 1f from line 1c. If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?															

☐ Yes ☐ No

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2011

SCHEDULE D
(Form 990)Department of the Treasury
Internal Revenue Service**Supplemental Financial Statements**▶ Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011Open to Public
Inspection

Name of the organization

ILLINOIS LICENSED BEVERAGE ASSOCIATION

Employer identification number

36-1680470

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e.g., recreation or education)	☐ Preservation of an historically important land area
☐ Protection of natural habitat	☐ Preservation of a certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
(ii) Assets included in Form 990, Part X	▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
b Assets included in Form 990, Part X	▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply).

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets

to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table.

	Amount
1c	
1d	
1e	
1f	

c Beginning balance

d Additions during the year

e Distributions during the year

f Ending balance

2a Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ☐ %

b Permanent endowment ☐ %

c Temporarily restricted endowment ☐ %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations

(ii) related organizations

	Yes	No
3a(i)		
3a(ii)		
3b		

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		27,318.		27,318.
b Buildings		177,153.	139,910.	37,243.
c Leasehold improvements				
d Equipment		56,999.	56,999.	0.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				64,561.

Schedule D (Form 990) 2011

Part VII Investments - Other Securities. See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶		

Part VIII Investments - Program Related. See Form 990, Part X, line 13

(a) Description of investment type	(b) Book value	(c) Method of valuation. Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶		

Part IX Other Assets. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15.) ▶	

Part X Other Liabilities. See Form 990, Part X, line 25

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.) ▶	

2. **Footnote.** In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).
 FIN 48 (ASC 740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	462,895.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	449,375.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	13,520.
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	13,520.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	562,347.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	99,452.
e	Add lines 2a through 2d	2e	99,452.
3	Subtract line 2e from line 1	3	462,895.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	462,895.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	537,931.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	88,556.
e	Add lines 2a through 2d	2e	88,556.
3	Subtract line 2e from line 1	3	449,375.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	449,375.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4; Part X, line 2; Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2: THE ASSOCIATION HAS RECOGNIZED IN THE FINANCIAL

STATEMENTS THE EFFECTS OF ALL TAX POSITIONS AND CONTINUALLY EVALUATES

EXPIRING STATUTES OF LIMITATIONS, AUDITS, CHANGES IN TAX LAW AND NEW

AUTHORITATIVE RULINGS. THE ASSOCIATION IS NOT AWARE OF ANY CIRCUMSTANCES

OR EVENTS THAT MAKE IT REASONABLY POSSIBLE THAT UNRECOGNIZED TAX BENEFITS

MAY INCREASE OR DECREASE WITHIN 12 MONTHS OF THE STATEMENT OF FINANCIAL

POSITION DATE. PENALTIES AND INTEREST ASSESSED BY TAXING AUTHORITIES ARE

INCLUDED IN THE PROVISION FOR INCOME TAXES, IF APPLICABLE. THERE WERE NO

Part XIV Supplemental Information (continued)INTEREST OR PENALTIES PAID DURING 2011 AND 2010.PART XII, LINE 2D - OTHER ADJUSTMENTS:

<u>EXPENSES ATTRIBUTED TO FUNDRAISING & GAMING</u>	<u>80,493.</u>
<u>POLITICAL ACTION COMMITTEE REVENUE</u>	<u>18,959.</u>
<u>TOTAL TO SCHEDULE D, PART XII, LINE 2D</u>	<u>99,452.</u>

PART XIII, LINE 2D - OTHER ADJUSTMENTS:

<u>EXPENSES ATTRIBUTED TO SPECIAL EVENTS</u>	<u>80,493.</u>
<u>POLITICAL ACTION COMMITTEE EXPENSES</u>	<u>8,063.</u>
<u>TOTAL TO SCHEDULE D, PART XIII, LINE 2D</u>	<u>88,556.</u>

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2011

Open To Public Inspection

Name of the organization

ILLINOIS LICENSED BEVERAGE ASSOCIATION

Employer identification number
36-1680470

Part I

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a** ☐ Mail solicitations
b ☐ Internet and email solicitations
c ☐ Phone solicitations
d ☐ In-person solicitations
e ☐ Solicitation of non-government grants
f ☐ Solicitation of government grants
g ☐ Special fundraising events

- 2 a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes☐ No

- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total						

Total

- 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events NONE	(d) Total events (add col (a) through col (c))
		GOLF OUTING (event type)	(event type)	(total number)	
Revenue	1 Gross receipts	18,678.			18,678.
	2 Less: Charitable contributions				
	3 Gross income (line 1 minus line 2)	18,678.			18,678.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs	9,618.			9,618.
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				9,618.
	11 Net income summary. Combine line 3, column (d), and line 10				9,060.

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue			135,930.	135,930.
Direct Expenses	2 Cash prizes			68,000.	68,000.
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses			2,875.	2,875.
	6 Volunteer labor	☐ Yes _____ % ☐ No _____ %	☐ Yes _____ % ☐ No _____ %	☒ Yes 100 % ☐ No _____ %	
7 Direct expense summary. Add lines 2 through 5 in column (d)					70,875.
8 Net gaming income summary. Combine line 1, column d, and line 7					65,055.

9 Enter the state(s) in which the organization operates gaming activities. IL

a Is the organization licensed to operate gaming activities in each of these states?

☒ Yes ☐ No

b If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

☐ Yes ☒ No

b If "Yes," explain:

- 11 Does the organization operate gaming activities with nonmembers? ☒ Yes ☐ No
- 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☒ No
- 13 Indicate the percentage of gaming activity operated in:
- | | |
|-------------------------------|--------------|
| a The organization's facility | 13a 100.00 % |
| b An outside facility | 13b % |
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ PATTY HECKENKAMPAddress ▶ 1127 S. SECOND STREET - SPRINGFIELD, IL 62704

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?
- ☐
- Yes
- ☒
- No

- b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____
- c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ DAN CLAUSNERGaming manager compensation ▶ \$ 126,556.Description of services provided ▶ AS EXECUTIVE DIRECTOR, DAN IS RESPONSIBLE FOR OVERALL SUPERVISION AND MANAGEMENT OF THE RAFFLE.
☒ Director/officer
 ☐ Employee
 ☐ Independent contractor

17 Mandatory distributions

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☒ No
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions)

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011
Open to Public
Inspection

Name of the organization

ILLINOIS LICENSED BEVERAGE ASSOCIATION

Employer identification number
36-1680470

FORM 990, PART VI, SECTION A, LINE 6: ANY ORGANIZATION OF LIQUOR
RETAILERS IN THE STATE OF ILLINOIS, UPON BEING REGULARLY PROPOSED AT ANY
MEETING OF THE EXECUTIVE BOARD AND COMPLYING WITH ALL THE REQUIREMENTS, MAY
BE ELECTED A MEMBER OF THIS BODY AND BE ENTITLED TO A CHARTER FROM THIS
ORGANIZATION AND REPRESENTATION, UPON RECEIVING A TWO-THIRDS VOTE OF THE
MEMBERS OF THE EXECUTIVE BOARD PRESENT AT A REGULAR MEETING. ANY PERSON OR
PERSONS WISHING TO JOIN THE ASSOCIATION AS AN ACTIVE MEMBER MUST BE ENGAGED
IN THE RETAIL SALE OF ALCOHOLIC BEVERAGES IN THE STATE OF ILLINOIS.

FORM 990, PART VI, SECTION A, LINE 7A: MEMBERS OF THE ORGANIZATION ARE
REPRESENTED BY A DELEGATE (1 DELEGATE PER 10 MEMBERS). A CONVENTION,
COMPOSED OF THE EXECUTIVE OFFICERS OF THE ASSOCIATION, THE PAST STATE
PRESIDENTS THEREOF, AND THE DELEGATES, IS HELD ANNUALLY. THE OFFICERS OF
THE ASSOCIATION ARE ELECTED BY MAJORITY VOTE IN CONVENTION ASSEMBLED.

FORM 990, PART VI, SECTION A, LINE 7B: THE CONSTITUTION MAY BE AMENDED AT
ANY STATE CONVENTION BY A MAJORITY OF THE DELEGATES PRESENT.

FORM 990, PART VI, SECTION B, LINE 11: A COPY OF THE 990 IS MADE AVAILABLE
AT A MEETING OF THE MEMBERS OF THE EXECUTIVE BOARD PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C: BOARD MEMBERS ARE REQUIRED TO
REPORT ON AN ANNUAL BASIS POTENTIAL OR PERCEIVED CONFLICTS OF INTEREST.
THE BOARD HAS DESIGNATED AN INDIVIDUAL ON THE BOARD TO REVIEW DISCLOSED
CONFLICTS, FOLLOW UP ON CONFLICTS AND REPORT KNOWN CONFLICTS TO THE FULL
BOARD.

Name of the organization

ILLINOIS LICENSED BEVERAGE ASSOCIATION

Employer identification number

36-1680470

FORM 990, PART VI, SECTION B, LINE 15: THE PROCESS FOR DETERMINING
COMPENSATION FOR THE EXECUTIVE DIRECTOR AND OTHER OFFICERS AND KEY
EMPLOYEES INCLUDES A COMPARISON OF COMPENSATION PROVIDED BY SIMILAR
STATEWIDE ASSOCIATIONS.

FORM 990, PART VI, SECTION C, LINE 19: ALL OFFICIAL DOCUMENTS ARE KEPT AT
ILLINOIS LICENSED BEVERAGE ASSOCIATION OFFICE AT 1127 SOUTH SECOND ST.,
SPRINGFIELD, IL AND ARE AVAILABLE TO ANYONE WHO MAKES A REQUEST.

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

► **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☐
 - If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)
- Do not complete Part II unless** you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on **e-file for Charities & Nonprofits**.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete

Part I only

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns

Type or print	Name of exempt organization or other filer, see instructions	Employer identification number (EIN) or
	ILLINOIS LICENSED BEVERAGE ASSOCIATION	☒ 36-1680470
	Number, street, and room or suite no. If a P.O. box, see instructions	Social security number (SSN)
File by the due date for filing your return. See instructions	1127 SOUTH SECOND STREET	☐
	City, town or post office, state, and ZIP code. For a foreign address, see instructions	
	SPRINGFIELD, IL 62704	

Enter the Return code for the return that this application is for (file a separate application for each return)

07

Application Is For	Return Code	Application Is For	Return Code
Form 990	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 990-EZ	01	Form 4720	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

DAN CLAUSNER

- The books are in the care of ► **1127 SOUTH SECOND - SPRINGFIELD, IL 62704**

Telephone No. ► **(217) 523-3232**

FAX No. ►

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until **NOVEMBER 15, 2012**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
- ☒ calendar year **2011** or
- ☐ tax year beginning _____, and ending _____

- 2 If the tax year entered in line 1 is for less than 12 months, check reason ☐ Initial return ☐ Final return
- ☐ Change in accounting period

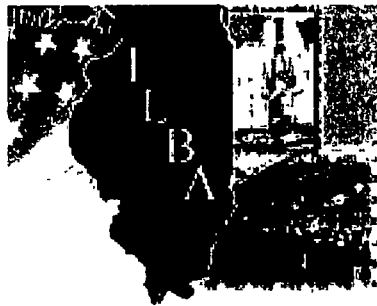
3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions	3a	\$	0.
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions	3c	\$	0.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 1-2012)

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT



ILLINOIS LICENSED BEVERAGE ASSOCIATION

December 31, 2011 and 2010

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CPAs and
Management Consultants

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1 West Old State Capitol Plaza
Springfield, IL 62701-1268
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fax 217.789.2822
www.kebcba.com

Independent Auditors' Report

Board of Directors
Illinois Licensed Beverage Association

We have audited the accompanying statements of financial position of Illinois Licensed Beverage Association (an Illinois corporation, not for profit) as of December 31, 2011 and 2010, and the related statements of activities and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Illinois Licensed Beverage Association, as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Kerber Eck + Braeckel LLP

Springfield, Illinois
July 26, 2012

Other Locations

Jacksonville, IL • Belleville, IL • Carbondale, IL • Cape Girardeau, MO • St. Louis, MO • Milwaukee, WI

Illinois Licensed Beverage Association
STATEMENTS OF FINANCIAL POSITION

December 31

	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT ASSETS		
Cash	\$ 170,377	\$ 133,146
Accounts receivable	-	900
Prepaid expense	<u>939</u>	<u>939</u>
Total current assets	171,316	134,985
PROPERTY, FURNITURE, EQUIPMENT, AND LAND, net	<u>64,561</u>	<u>69,791</u>
	<u>\$ 235,877</u>	<u>\$ 204,776</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 6,769	\$ 3,713
Accrued liabilities	6,003	8,634
Deferred membership dues	<u>39,992</u>	<u>33,732</u>
Total current liabilities	52,764	46,079
NET ASSETS		
Unrestricted	150,540	137,020
Temporarily restricted	<u>32,573</u>	<u>21,677</u>
	<u>183,113</u>	<u>158,697</u>
	<u>\$ 235,877</u>	<u>\$ 204,776</u>

The accompanying notes are an integral part of these statements.

Illinois Licensed Beverage Association

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended December 31, 2011

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues and other support			
Membership dues	\$ 274,728	\$ -	\$ 274,728
Affiliate dues	35,000	-	35,000
Convention, tradeshow and seminars	45,318	-	45,318
Publication income	7,475	-	7,475
Royalties industry partners	11,396	-	11,396
Contributions	8,040	18,748	26,788
Raffles	135,930	-	135,930
Golf outing	18,678	-	18,678
Investment income	2,145	211	2,356
Rental income	3,785	-	3,785
Miscellaneous income	893	-	893
Net assets released from restrictions	<u>8,063</u>	<u>(8,063)</u>	<u>-</u>
Total revenues and other support	551,451	10,896	562,347
Expenses			
Program services			
Member services	136,233	-	136,233
Legislative	77,202	-	77,202
Education	<u>101,758</u>	<u>-</u>	<u>101,758</u>
Total program services expenses	315,193	-	315,193
Supporting services			
Management and general	109,747	-	109,747
Fundraising	<u>112,991</u>	<u>-</u>	<u>112,991</u>
Total supporting services expenses	<u>222,738</u>	<u>-</u>	<u>222,738</u>
Total expenses	<u>537,931</u>	<u>-</u>	<u>537,931</u>
Change in net assets	13,520	10,896	24,416
Net assets at beginning of year	<u>137,020</u>	<u>21,677</u>	<u>158,697</u>
Net assets at end of year	<u>\$ 150,540</u>	<u>\$ 32,573</u>	<u>\$ 183,113</u>

Illinois Licensed Beverage Association

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

Year ended December 31, 2010

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenues and other support			
Membership dues	\$ 290,328	\$ -	\$ 290,328
Affiliate dues	25,000	-	25,000
Convention, tradeshow and seminars	75,527	-	75,527
Publication income	7,060	-	7,060
Royalties industry partners	23,894	-	23,894
Contributions	7,456	10,871	18,327
Raffles	133,340	-	133,340
Golf outing	18,971	-	18,971
Investment income	2,779	244	3,023
Rental income	3,900	-	3,900
Net assets released from restrictions	<u>7,675</u>	<u>(7,675)</u>	<u>-</u>
Total revenues and other support	595,930	3,440	599,370
Expenses			
Program services			
Member services	151,127	-	151,127
Legislative	82,769	-	82,769
Education	<u>116,429</u>	<u>-</u>	<u>116,429</u>
Total program services expenses	350,325	-	350,325
Supporting services			
Management and general	123,596	-	123,596
Fundraising	<u>103,834</u>	<u>-</u>	<u>103,834</u>
Total supporting services expenses	<u>227,430</u>	<u>-</u>	<u>227,430</u>
Total expenses	<u>577,755</u>	<u>-</u>	<u>577,755</u>
Change in net assets	18,175	3,440	21,615
Net assets at beginning of year	<u>118,845</u>	<u>18,237</u>	<u>137,082</u>
Net assets at end of year	<u>\$ 137,020</u>	<u>\$ 21,677</u>	<u>\$ 158,697</u>

The accompanying notes are an integral part of these statements

Illinois Licensed Beverage Association

STATEMENTS OF CASH FLOWS

Years ended December 31

	<u>2011</u>	<u>2010</u>
Cash flows from operating activities		
Change in net assets	\$ 24,416	\$ 21,615
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	5,230	8,140
Loss on disposal of equipment	-	3,537
Forgiveness of debt	-	(2,483)
Decrease (increase) in accounts receivable	900	(900)
Increase (decrease) in accounts payable	3,056	(1,453)
Decrease in accrued liabilities	(2,631)	(2,273)
Increase (decrease) in deferred membership dues	6,260	(3,938)
Net cash provided by operating activities	37,231	22,245
Cash flows from investing activities		
Proceeds from disposal of equipment	-	900
Net cash provided by investing activities	-	900
Cash flows from financing activities		
Principal payments on long-term liabilities	-	(3,568)
Net cash used in financing activities	-	(3,568)
Net increase in cash	37,231	19,577
Cash at beginning of year	133,146	113,569
Cash at end of year	<u>\$ 170,377</u>	<u>\$ 133,146</u>
SUPPLEMENTAL DISCLOSURES		
Cash paid for interest	<u>\$ -</u>	<u>\$ 491</u>

The accompanying notes are an integral part of these statements.

Illinois Licensed Beverage Association
NOTES TO FINANCIAL STATEMENTS

December 31, 2011 and 2010

NOTE A - SUMMARY OF ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follows:

1. *Nature of Operations*

The Illinois Licensed Beverage Association (the Association) is incorporated under the laws of the State of Illinois as a nonprofit corporation with the general purpose of promoting and defending the interests of retail liquor business in the state. The Association provides support and opportunities to exchange views and take concerted action for the betterment of trade conditions. Program and supporting services include membership services, legislative, education, management and general, and fundraising.

2. *Basis of Accounting*

The financial statements of the Illinois Licensed Beverage Association have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

3. *Basis of Presentation*

Under accounting standards, net assets and revenues, gains, and losses are classified based on the absence or existence and nature of donor-imposed restrictions as follows:

- Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.
- Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Association pursuant to those stipulations or that expire by the passage of time.
- Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Association. There were no permanently restricted net assets as of December 31, 2011 and 2010.

Illinois Licensed Beverage Association

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2011 and 2010

NOTE A - SUMMARY OF ACCOUNTING POLICIES - Continued

4. *Cash and Cash Equivalents*

For purposes of determining cash flows, the Association defines cash and cash equivalents as cash on hand and checking, savings and highly-liquid investments purchased with an original maturity of three months or less. There were no cash equivalents at December 31, 2011 and 2010.

5. *Property, Furniture, Equipment, and Land*

The cost of property, furniture and equipment is depreciated over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. The useful lives adopted for the purpose of computing depreciation are:

Building and improvements	7 - 39 years
Equipment	5 - 7 years
Furniture	7 years

The Association capitalizes all fixed assets with a cost basis greater than \$ 1,000.

6. *Contributions*

The Illinois Licensed Beverage Association reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

7. *Revenue Recognition*

Revenue is recognized under the accrual basis of accounting. Accordingly, dues are collected annually and are recognized as revenues in the applicable membership period on a monthly pro rata basis.

Illinois Licensed Beverage Association
NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2011 and 2010

NOTE A - SUMMARY OF ACCOUNTING POLICIES - Continued

8. *Income Taxes*

The Illinois Licensed Beverage Association is a nonprofit organization under Section 501(c)(6) of the Internal Revenue Code and, as such, is exempt from income taxes under Section 501(a) of the Code.

The Association has recognized in the financial statements the effects of all tax positions and continually evaluates expiring statutes of limitations, audits, changes in tax law and new authoritative rulings. The Association is not aware of any circumstances or events that make it reasonably possible that unrecognized tax benefits may increase or decrease within 12 months of the statement of financial position date. Penalties and interest assessed by taxing authorities are included in the provision for income taxes, if applicable. There were no interest or penalties paid during 2011 and 2010.

The Association files information returns in the U.S. federal jurisdiction and Illinois. The federal and state information returns prior to 2008 are closed.

9. *Advertising Cost*

Advertising costs are expensed as incurred.

10. *Allocation of Expenses*

The costs of providing program and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated between the program and supporting services benefited.

11. *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results.

Illinois Licensed Beverage Association

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2011 and 2010

NOTE A - SUMMARY OF ACCOUNTING POLICIES - Continued

12. *Subsequent Events*

Management has evaluated subsequent events for recognition and disclosure in the financial statements through July 26, 2012, which is the date the financial statements were available to be issued. Through July 26, 2012, no subsequent events required recognition or disclosure in the financial statements.

NOTE B - PROPERTY, FURNITURE, EQUIPMENT, AND LAND

A summary of property, furniture, equipment, and land follows at December 31:

	<u>2011</u>	<u>2010</u>
Building and improvements	\$ 177,153	\$ 177,153
Furniture and equipment	<u>56,999</u>	<u>56,999</u>
	234,152	234,152
Less accumulated depreciation	<u>(196,909)</u>	<u>(191,679)</u>
	37,243	42,473
Land	<u>27,318</u>	<u>27,318</u>
Property, furniture, equipment, and land, net	<u>\$ 64,561</u>	<u>\$ 69,791</u>

NOTE C - LINE-OF-CREDIT

The Association had a \$ 50,000 line-of-credit with the Bank of Springfield as of December 31, 2010. The line was secured by real estate. Interest was payable at prime plus 1%, not to be less than 5%. There was no balance outstanding on the line-of-credit at December 31, 2010. The Association did not renew this line-of-credit.

Illinois Licensed Beverage Association

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2011 and 2010

NOTE D - TEMPORARILY RESTRICTED NET ASSETS

The Association established a Political Action Committee (PAC) fund to raise money to lobby lawmakers to create an optimum business climate for the retail industry. A separate bank account has been set up for this fund. The fund provides assistance to lawmakers working to defeat legislation that would not create an optimum business climate for the retail liquor industry and working to pass legislation that does. The net assets were \$ 32,573 and \$ 21,677 at December 31, 2011 and 2010, respectively.

SUPPLEMENTARY INFORMATION



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Independent Auditors' Report on Supplementary Information

Board of Directors
Illinois Licensed Beverage Association

We have audited the financial statements of Illinois Licensed Beverage Association as of and for the years ended December 31, 2011 and 2010, and our report thereon dated July 26, 2012, which expressed an unqualified opinion on those financial statements, appears on page 3. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses for 2011 and 2010 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Kerber Eck + Braeckel LLP

Springfield, Illinois
July 26, 2012

Other Locations

Jacksonville, IL • Belleville, IL • Carbondale, IL • Cape Girardeau, MO • St Louis, MO • Milwaukee, WI

Illinois Licensed Beverage Association

SCHEDULE OF FUNCTIONAL EXPENSES

December 31, 2011

	Program Services			Supporting Services		
	Member Services	Legislative	Education	Management and General	Fundraising	Total
Conventions	\$ 2,918	\$ -	\$ 24,802	\$ 1,459	\$ -	\$ 29,179
ILBA convention expenses	3,326	-	28,271	1,663	-	33,260
Raffle payouts	-	-	-	-	54,000	54,000
Raffle expenses	-	-	-	-	16,875	16,875
Golf outing expenses	-	-	-	-	9,618	9,618
Salaries and wages	63,199	15,800	23,700	39,499	15,800	157,998
Payroll taxes	5,128	1,282	1,923	3,204	1,282	12,819
Insurance						
Health	10,621	2,655	3,983	6,639	2,655	26,553
General	1,928	482	723	1,204	482	4,819
Office supplies	1,746	437	655	1,090	437	4,365
Utilities	1,570	393	589	981	393	3,926
Telephone	2,107	527	790	1,316	527	5,267
Postage	3,673	918	1,377	2,297	918	9,183
Printing	3,846	962	1,442	2,403	962	9,615
Repairs and maintenance	1,606	401	602	1,004	401	4,014
Property taxes	2,431	608	912	1,519	608	6,078
Board member expenses						
Travel, lodging, meals and expenses	-	-	-	28,059	-	28,059
Travel-President	-	-	-	1,155	-	1,155
Professional fees						
Accounting	4,586	1,720	1,720	2,292	1,146	11,464
Lobbyist	-	32,500	-	-	-	32,500
Computer	494	309	124	184	124	1,235
Political contributions	-	5,245	-	-	-	5,245
Legislative reception	-	2,818	-	-	-	2,818
Depreciation	2,092	784	784	1,046	524	5,230
Equipment rental	2,840	1,065	1,065	1,421	710	7,101
Travel, lodging, meals and expenses	7,088	2,658	2,658	3,545	1,772	17,721
Advertising	114	43	43	57	28	285
Subscriptions and dues	3,753	1,407	1,407	1,878	938	9,383
Bad debt expense	-	-	-	250	-	250
Donations	1,386	520	520	692	347	3,465
Miscellaneous	9,781	3,668	3,668	4,890	2,444	24,451
	\$ 136,233	\$ 77,202	\$ 101,758	\$ 109,747	\$ 112,991	\$ 537,931

Illinois Licensed Beverage Association

SCHEDULE OF FUNCTIONAL EXPENSES - CONTINUED

December 31, 2010

	Program Services			Supporting Services		
	Member Services	Legislative	Education	Management and General	Fundraising	Total
Conventions	\$ 4,585	\$ -	\$ 38,975	\$ 2,293	\$ -	\$ 45,853
ILBA convention expenses	2,783	-	23,656	1,391	-	27,830
Raffle payouts	-	-	-	-	45,300	45,300
Raffle expenses	-	-	-	-	13,155	13,155
Golf outing expenses	-	-	-	-	9,437	9,437
Salaries and wages	63,072	15,768	23,652	39,419	15,768	157,679
Payroll taxes	4,571	1,143	1,714	2,857	1,143	11,428
Insurance						
Health	10,364	2,591	3,887	6,477	2,591	25,910
General	1,883	471	706	1,177	471	4,708
Office supplies	1,708	427	641	1,067	427	4,270
Utilities	1,466	367	550	916	367	3,666
Telephone	1,859	465	697	1,162	465	4,648
Postage	2,857	714	1,071	1,787	714	7,143
Printing	3,248	812	1,218	2,031	812	8,121
Repairs and maintenance	2,494	624	935	1,558	624	6,235
Property taxes	2,304	576	864	1,441	576	5,761
Board member expenses						
Travel, lodging, meals and expenses	-	-	-	31,344	-	31,344
Travel-President	-	-	-	1,003	-	1,003
Travel ELBA-President	-	-	-	3,578	-	3,578
Professional fees						
Accounting	4,767	1,788	1,788	2,382	1,192	11,917
Lobbyist	-	33,000	-	-	-	33,000
Legal	400	250	100	150	100	1,000
Computer	514	322	129	192	129	1,286
Political contributions	-	7,605	-	-	-	7,605
Depreciation	3,256	1,221	1,221	1,628	814	8,140
Equipment rental	279	105	105	138	70	697
Interest expense	196	74	74	98	49	491
Travel, lodging, meals and expenses	10,080	3,780	3,780	5,039	2,520	25,199
Advertising	274	103	103	137	68	685
Subscriptions and dues	7,495	2,811	2,811	3,746	1,874	18,737
Bad debt expense	-	-	-	250	-	250
Donations	9,547	3,580	3,580	4,773	2,387	23,867
Miscellaneous	10,703	4,014	4,014	5,351	2,676	26,758
Loss of disposal of asset	422	158	158	211	105	1,054
	\$ 151,127	\$ 82,769	\$ 116,429	\$ 123,596	\$ 103,834	\$ 577,755