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Return of Private Foundation  
or Section 4947(a)(1) Nonexempt Charitable Trust  
Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

2011

For calendar year 2011 or tax year beginning

, and ending

|                                                                                                                                                                                                                                                                                                     |                                                                                                                                                  |                                                                                                                                                                              |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of foundation<br><b>THE CRAIL-JOHNSON FOUNDATION</b>                                                                                                                                                                                                                                           |                                                                                                                                                  | A Employer identification number<br><b>33-0247161</b>                                                                                                                        |
| Number and street (or P.O. box number if mail is not delivered to street address)<br><b>461 WEST 6TH STREET</b>                                                                                                                                                                                     |                                                                                                                                                  | B Telephone number<br><b>310-519-9500</b>                                                                                                                                    |
| City or town, state, and ZIP code<br><b>SAN PEDRO, CA 90731</b>                                                                                                                                                                                                                                     |                                                                                                                                                  | C If exemption application is pending, check here <input type="checkbox"/>                                                                                                   |
| G Check all that apply: <input type="checkbox"/> Initial return <input type="checkbox"/> Initial return of a former public charity<br><input type="checkbox"/> Final return <input type="checkbox"/> Amended return<br><input type="checkbox"/> Address change <input type="checkbox"/> Name change |                                                                                                                                                  | D 1. Foreign organizations, check here <input type="checkbox"/><br>2. Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/> |
| H Check type of organization: <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation<br><input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation                                                   |                                                                                                                                                  | E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/>                                                                |
| I Fair market value of all assets at end of year (from Part II, col. (c), line 16)<br><b>\$ 22,386,910.</b>                                                                                                                                                                                         | J Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual<br><input type="checkbox"/> Other (specify) _____ | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/>                                                             |

| Part I Analysis of Revenue and Expenses<br>(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).) |  | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|--|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| 1 Contributions, gifts, grants, etc., received                                                                                                      |  |                                    |                           | N/A                     |                                                             |
| 2 Check <input checked="" type="checkbox"/> if the foundation is not required to attach Sch. B                                                      |  |                                    |                           |                         |                                                             |
| 3 Interest on savings and temporary cash investments                                                                                                |  | 294,965.                           | 294,965.                  |                         | STATEMENT 1                                                 |
| 4 Dividends and interest from securities                                                                                                            |  | 354,319.                           | 354,319.                  |                         | STATEMENT 2                                                 |
| 5a Gross rents                                                                                                                                      |  |                                    |                           |                         |                                                             |
| b Net rental income or (loss)                                                                                                                       |  |                                    |                           |                         |                                                             |
| 6a Net gain or (loss) from sale of assets not on line 10                                                                                            |  | 626,658.                           |                           |                         |                                                             |
| b Gross sales price for all assets on line 6a                                                                                                       |  | 41,522,305.                        |                           |                         |                                                             |
| 7 Capital gain net income (from Part IV, line 2)                                                                                                    |  |                                    | 626,658.                  |                         |                                                             |
| 8 Net short-term capital gain                                                                                                                       |  |                                    |                           |                         |                                                             |
| 9 Income modifications                                                                                                                              |  |                                    |                           |                         |                                                             |
| 10a Gross sales less returns and allowances                                                                                                         |  |                                    |                           |                         |                                                             |
| b Less Cost of goods sold                                                                                                                           |  |                                    |                           |                         |                                                             |
| c Gross profit or (loss)                                                                                                                            |  |                                    |                           |                         |                                                             |
| 11 Other income                                                                                                                                     |  | 3,612.                             | 3,612.                    |                         | STATEMENT 3                                                 |
| 12 Total. Add lines 1 through 11                                                                                                                    |  | 1,279,554.                         | 1,279,554.                |                         |                                                             |
| 13 Compensation of officers, directors, trustees, etc                                                                                               |  | 0.                                 | 0.                        |                         | 0.                                                          |
| 14 Other employee salaries and wages                                                                                                                |  | 70,800.                            | 0.                        |                         | 70,800.                                                     |
| 15 Pension plans, employee benefits                                                                                                                 |  | 14,767.                            | 0.                        |                         | 14,767.                                                     |
| 16a Legal fees                                                                                                                                      |  |                                    |                           |                         |                                                             |
| b Accounting fees STMT 4                                                                                                                            |  | 15,843.                            | 0.                        |                         | 15,843.                                                     |
| c Other professional fees STMT 5                                                                                                                    |  | 115,146.                           | 115,146.                  |                         | 0.                                                          |
| 17 Interest                                                                                                                                         |  |                                    |                           |                         |                                                             |
| 18 Taxes STMT 6                                                                                                                                     |  | 19,169.                            | 0.                        |                         | 0.                                                          |
| 19 Depreciation and depletion                                                                                                                       |  |                                    |                           |                         |                                                             |
| 20 Occupancy                                                                                                                                        |  |                                    |                           |                         |                                                             |
| 21 Travel, conferences, and meetings                                                                                                                |  | 3,059.                             | 0.                        |                         | 3,059.                                                      |
| 22 Printing and publications                                                                                                                        |  |                                    |                           |                         |                                                             |
| 23 Other expenses STMT 7                                                                                                                            |  | 5,013.                             | 0.                        |                         | 5,013.                                                      |
| 24 Total operating and administrative expenses. Add lines 13 through 23                                                                             |  | 243,797.                           | 115,146.                  |                         | 109,482.                                                    |
| 25 Contributions, gifts, grants paid                                                                                                                |  | 849,993.                           |                           |                         | 849,993.                                                    |
| 26 Total expenses and disbursements. Add lines 24 and 25                                                                                            |  | 1,093,790.                         | 115,146.                  |                         | 959,475.                                                    |
| 27 Subtract line 26 from line 12:                                                                                                                   |  |                                    |                           |                         |                                                             |
| a Excess of revenue over expenses and disbursements                                                                                                 |  | 185,764.                           |                           |                         |                                                             |
| b Net investment income (if negative, enter -0-)                                                                                                    |  |                                    | 1,164,408.                |                         |                                                             |
| c Adjusted net income (if negative, enter -0-)                                                                                                      |  |                                    |                           | N/A                     |                                                             |

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| Part II Balance Sheets                                              |                                                                                      | Beginning of year |                | End of year           |  |
|---------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------|----------------|-----------------------|--|
|                                                                     |                                                                                      | (a) Book Value    | (b) Book Value | (c) Fair Market Value |  |
| Assets                                                              | 1 Cash - non-interest-bearing                                                        |                   | 555.           | 555.                  |  |
|                                                                     | 2 Savings and temporary cash investments                                             | 4,324,014.        | 321,865.       | 321,865.              |  |
|                                                                     | 3 Accounts receivable ▶                                                              |                   |                |                       |  |
|                                                                     | Less: allowance for doubtful accounts ▶                                              |                   |                |                       |  |
|                                                                     | 4 Pledges receivable ▶                                                               |                   |                |                       |  |
|                                                                     | Less: allowance for doubtful accounts ▶                                              |                   |                |                       |  |
|                                                                     | 5 Grants receivable                                                                  |                   |                |                       |  |
|                                                                     | 6 Receivables due from officers, directors, trustees, and other disqualified persons |                   |                |                       |  |
|                                                                     | 7 Other notes and loans receivable ▶ 3,659,832.                                      |                   |                |                       |  |
|                                                                     | Less: allowance for doubtful accounts ▶ 0.                                           | 3,659,832.        | 3,659,832.     | 3,659,832.            |  |
|                                                                     | 8 Inventories for sale or use                                                        |                   |                |                       |  |
|                                                                     | 9 Prepaid expenses and deferred charges                                              |                   |                |                       |  |
|                                                                     | 10a Investments - U.S. and state government obligations STMT 8                       | 6,392,841.        | 1,505,286.     | 1,505,286.            |  |
|                                                                     | b Investments - corporate stock STMT 9                                               | 8,864,634.        | 11,635,193.    | 11,635,193.           |  |
|                                                                     | c Investments - corporate bonds STMT 10                                              | 409,763.          | 5,264,179.     | 5,264,179.            |  |
| 11 Investments - land, buildings, and equipment basis ▶             |                                                                                      |                   |                |                       |  |
| Less: accumulated depreciation ▶                                    |                                                                                      |                   |                |                       |  |
| 12 Investments - mortgage loans                                     |                                                                                      |                   |                |                       |  |
| 13 Investments - other                                              |                                                                                      |                   |                |                       |  |
| 14 Land, buildings, and equipment: basis ▶                          |                                                                                      |                   |                |                       |  |
| Less: accumulated depreciation ▶                                    |                                                                                      |                   |                |                       |  |
| 15 Other assets (describe ▶)                                        |                                                                                      |                   |                |                       |  |
| 16 Total assets (to be completed by all filers)                     | 23,651,084.                                                                          | 22,386,910.       | 22,386,910.    |                       |  |
| Liabilities                                                         | 17 Accounts payable and accrued expenses                                             | 37,401.           | 19,169.        |                       |  |
|                                                                     | 18 Grants payable                                                                    |                   |                |                       |  |
|                                                                     | 19 Deferred revenue                                                                  |                   |                |                       |  |
|                                                                     | 20 Loans from officers, directors, trustees, and other disqualified persons          |                   |                |                       |  |
|                                                                     | 21 Mortgages and other notes payable                                                 |                   |                |                       |  |
|                                                                     | 22 Other liabilities (describe ▶)                                                    |                   |                |                       |  |
| 23 Total liabilities (add lines 17 through 22)                      | 37,401.                                                                              | 19,169.           |                |                       |  |
| Net Assets or Fund Balances                                         | Foundations that follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> X |                   |                |                       |  |
|                                                                     | and complete lines 24 through 26 and lines 30 and 31.                                |                   |                |                       |  |
|                                                                     | 24 Unrestricted                                                                      | 23,613,683.       | 22,367,741.    |                       |  |
|                                                                     | 25 Temporarily restricted                                                            |                   |                |                       |  |
|                                                                     | 26 Permanently restricted                                                            |                   |                |                       |  |
|                                                                     | Foundations that do not follow SFAS 117, check here ▶ <input type="checkbox"/>       |                   |                |                       |  |
|                                                                     | and complete lines 27 through 31.                                                    |                   |                |                       |  |
|                                                                     | 27 Capital stock, trust principal, or current funds                                  |                   |                |                       |  |
| 28 Paid-in or capital surplus, or land, bldg., and equipment fund   |                                                                                      |                   |                |                       |  |
| 29 Retained earnings, accumulated income, endowment, or other funds |                                                                                      |                   |                |                       |  |
| 30 Total net assets or fund balances                                | 23,613,683.                                                                          | 22,367,741.       |                |                       |  |
| 31 Total liabilities and net assets/fund balances                   | 23,651,084.                                                                          | 22,386,910.       |                |                       |  |

## Part III Analysis of Changes in Net Assets or Fund Balances

|                                                                                                                                                                 |   |             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|
| 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30<br>(must agree with end-of-year figure reported on prior year's return) | 1 | 23,613,683. |
| 2 Enter amount from Part I, line 27a                                                                                                                            | 2 | 185,764.    |
| 3 Other increases not included in line 2 (itemize) ▶                                                                                                            | 3 | 0.          |
| 4 Add lines 1, 2, and 3                                                                                                                                         | 4 | 23,799,447. |
| 5 Decreases not included in line 2 (itemize) ▶ UNREALIZED GAIN/LOSS ON INVESTMENTS                                                                              | 5 | 1,431,706.  |
| 6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30                                                         | 6 | 22,367,741. |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) | (b) How acquired<br>P - Purchase<br>D - Donation | (c) Date acquired<br>(mo., day, yr.) | (d) Date sold<br>(mo., day, yr.) |
|------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|--------------------------------------|----------------------------------|
| 1a SEE ATTACHMENT B                                                                                                                | P                                                | 01/01/10                             | 12/31/11                         |
| b SEE ATTACHMENT B                                                                                                                 | P                                                | 01/01/11                             | 12/31/11                         |
| c                                                                                                                                  |                                                  |                                      |                                  |
| d                                                                                                                                  |                                                  |                                      |                                  |
| e                                                                                                                                  |                                                  |                                      |                                  |

  

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
|-----------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| a 7,255,854.          |                                            | 6,600,949.                                      | 654,905.                                     |
| b 34,266,451.         |                                            | 34,294,698.                                     | <28,247.>                                    |
| c                     |                                            |                                                 |                                              |
| d                     |                                            |                                                 |                                              |
| e                     |                                            |                                                 |                                              |

  

| (i) F.M.V. as of 12/31/69 | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col. (i)<br>over col. (j), if any | (l) Gains (Col. (h) gain minus<br>col. (k), but not less than -0-) or<br>Losses (from col. (h)) |
|---------------------------|--------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------------|
| a                         |                                      |                                                 | 654,905.                                                                                        |
| b                         |                                      |                                                 | <28,247.>                                                                                       |
| c                         |                                      |                                                 |                                                                                                 |
| d                         |                                      |                                                 |                                                                                                 |
| e                         |                                      |                                                 |                                                                                                 |

  

|                                                                                                                                                                                 |                                                                                   |   |          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|---|----------|
| 2 Capital gain net income or (net capital loss)                                                                                                                                 | { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 | 2 | 626,658. |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):<br>If gain, also enter in Part I, line 8, column (c).<br>If (loss), enter -0- in Part I, line 8 |                                                                                   | 3 | N/A      |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see instructions before making any entries.

| (a) Base period years<br>Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio<br>(col. (b) divided by col. (c)) |
|-------------------------------------------------------------------|---------------------------------------|-------------------------------------------|----------------------------------------------------------|
| 2010                                                              | 1,082,882.                            | 21,533,344.                               | .050289                                                  |
| 2009                                                              | 1,000,458.                            | 18,198,443.                               | .054975                                                  |
| 2008                                                              | 1,289,112.                            | 18,475,550.                               | .069774                                                  |
| 2007                                                              | 1,498,009.                            | 18,415,747.                               | .081344                                                  |
| 2006                                                              | 2,040,251.                            | 17,282,998.                               | .118050                                                  |

  

|                                                                                                                                                                                |   |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|
| 2 Total of line 1, column (d)                                                                                                                                                  | 2 | .374432     |
| 3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years | 3 | .074886     |
| 4 Enter the net value of noncharitable-use assets for 2011 from Part X, line 5                                                                                                 | 4 | 22,703,573. |
| 5 Multiply line 4 by line 3                                                                                                                                                    | 5 | 1,700,180.  |
| 6 Enter 1% of net investment income (1% of Part I, line 27b)                                                                                                                   | 6 | 11,644.     |
| 7 Add lines 5 and 6                                                                                                                                                            | 7 | 1,711,824.  |
| 8 Enter qualifying distributions from Part XII, line 4                                                                                                                         | 8 | 959,475.    |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

|                                                                                                                                                                                                                                        |    |         |         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---------|---------|
| 1a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1.<br>Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions) |    |         |         |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b                                                                                      |    | 1       | 23,288. |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).                                                                                                             |    |         |         |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                            |    | 2       | 0.      |
| 3 Add lines 1 and 2                                                                                                                                                                                                                    |    | 3       | 23,288. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                          |    | 4       | 0.      |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-                                                                                                                                              |    | 5       | 23,288. |
| 6 Credits/Payments:                                                                                                                                                                                                                    |    |         |         |
| a 2011 estimated tax payments and 2010 overpayment credited to 2011                                                                                                                                                                    | 6a | 3,056.  |         |
| b Exempt foreign organizations - tax withheld at source                                                                                                                                                                                | 6b |         |         |
| c Tax paid with application for extension of time to file (Form 8868)                                                                                                                                                                  | 6c | 25,000. |         |
| d Backup withholding erroneously withheld                                                                                                                                                                                              | 6d |         |         |
| 7 Total credits and payments. Add lines 6a through 6d                                                                                                                                                                                  | 7  | 28,056. |         |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input checked="" type="checkbox"/> if Form 2220 is attached                                                                                                         | 8  | 114.    |         |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed                                                                                                                                                        | 9  |         |         |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid                                                                                                                                           | 10 | 4,654.  |         |
| 11 Enter the amount of line 10 to be: Credited to 2012 estimated tax <input type="checkbox"/> 4,654. Refunded <input type="checkbox"/>                                                                                                 | 11 | 0.      |         |

**Part VII-A Statements Regarding Activities**

|                                                                                                                                                                                                                                                                                                                                           | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?                                                                                                                                                                   |     | X  |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?<br>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities. |     | X  |
| c Did the foundation file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                    |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:<br>(1) On the foundation. <input type="checkbox"/> \$ 0. (2) On foundation managers. <input type="checkbox"/> \$ 0.                                                                                                                  |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. <input type="checkbox"/> \$ 0.                                                                                                                                                                    |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS?<br>If "Yes," attach a detailed description of the activities                                                                                                                                                                            |     | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes                                                                                                              |     | X  |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                            |     | X  |
| b If "Yes," has it filed a tax return on Form 990-T for this year?                                                                                                                                                                                                                                                                        |     |    |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?<br>If "Yes," attach the statement required by General Instruction T                                                                                                                                                                      |     | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?      | X   |    |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year?<br>If "Yes," complete Part II, col (c), and Part XV                                                                                                                                                                                                     | X   |    |
| 8a Enter the states to which the foundation reports or with which it is registered (see instructions) <input type="checkbox"/> CA                                                                                                                                                                                                         |     |    |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation                                                                                                                             | X   |    |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV                                                                                    |     | X  |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses                                                                                                                                                                                                     |     | X  |

N/A

Form 990-PF (2011)

**Part VII-A** Statements Regarding Activities (continued)

|    |                                                                                                                                                                                                                                                                                                                                 |    |     |    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)                                                                                                                                         | 11 |     | X  |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)                                                                                                                                        | 12 |     | X  |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address <b>WWW.CRAIL-JOHNSON.ORG</b>                                                                                                                                                             | 13 | X   |    |
| 14 | The books are in care of <b>ALAN C. JOHNSON</b> Telephone no. <b>310-519-9500</b><br>Located at <b>461 WEST 6TH STREET, SUITE 300, SAN PEDRO, CA</b> ZIP+4 <b>90731</b>                                                                                                                                                         |    |     |    |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year                                                                                                                                             | 15 | N/A |    |
| 16 | At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country | 16 | Yes | No |
|    |                                                                                                                                                                                                                                                                                                                                 |    |     | X  |

**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes                                                                                  | No |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|----|
| 1a During the year did the foundation (either directly or indirectly):                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                      |    |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person?                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?                                                                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?                                                                                                                                                                                                                                                                                                                                                                                                       | SEE STATEMENT 12 <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |    |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?                                                                                                                                                                                                                                                                                                                                                                                                             | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)                                                                                                                                                                                                                                                  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?<br>Organizations relying on a current notice regarding disaster assistance check here                                                                                                                                                                                     |                                                                                      | X  |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?                                                                                                                                                                                                                                                                                                        |                                                                                      | X  |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):                                                                                                                                                                                                                                                                                                                 |                                                                                      |    |
| a At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011?<br>If "Yes," list the years                                                                                                                                                                                                                                                                                                                  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.)                                                                                                                                                                                      | N/A                                                                                  |    |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.                                                                                                                                                                                                                                                                                                                                                                               |                                                                                      |    |
| 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?                                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                  |    |
| b If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011) | N/A                                                                                  |    |
| 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                               |                                                                                      | X  |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?                                                                                                                                                                                                                                                              |                                                                                      | X  |

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**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)?

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

Organizations relying on a current notice regarding disaster assistance check here

☒

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d).

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

If "Yes" to 6b, file Form 8870.

☐ Yes ☒ No

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation.

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|----------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| SEE STATEMENT 11     |                                                           | 0.                                        | 0.                                                                    | 0.                                    |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |
|                      |                                                           |                                           |                                                                       |                                       |

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000   | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|-----------------------------------------------------------------|-----------------------------------------------------------|------------------|-----------------------------------------------------------------------|---------------------------------------|
| PAT CHRISTOPHER - 461 WEST 6TH STREET, SUITE 300, SAN PEDRO, CA | PROGRAM OFFICER<br>40.00                                  | 70,800.          | 14,767.                                                               | 0.                                    |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |
|                                                                 |                                                           |                  |                                                                       |                                       |

Total number of other employees paid over \$50,000

0

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**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services. If none, enter "NONE."

| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
|-------------------------------------------------------------|---------------------|------------------|
| NONE                                                        |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |

Total number of others receiving over \$50,000 for professional services

0

**Part IX-A** Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

|       | Expenses |
|-------|----------|
| 1 N/A |          |
|       |          |
|       |          |
|       |          |
| 2     |          |
|       |          |
|       |          |
|       |          |
| 3     |          |
|       |          |
|       |          |
|       |          |
| 4     |          |
|       |          |
|       |          |
|       |          |

**Part IX-B** Summary of Program-Related Investments

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

|                                                          | Amount |
|----------------------------------------------------------|--------|
| 1 N/A                                                    |        |
|                                                          |        |
|                                                          |        |
|                                                          |        |
| 2                                                        |        |
|                                                          |        |
|                                                          |        |
|                                                          |        |
| All other program-related investments. See instructions. |        |
| 3                                                        |        |
|                                                          |        |
|                                                          |        |
|                                                          |        |
| Total. Add lines 1 through 3                             | 0.     |

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**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|   |                                                                                                             |    |             |
|---|-------------------------------------------------------------------------------------------------------------|----|-------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: |    |             |
| a | Average monthly fair market value of securities                                                             | 1a | 18,007,325. |
| b | Average of monthly cash balances                                                                            | 1b | 1,382,155.  |
| c | Fair market value of all other assets                                                                       | 1c | 3,659,833.  |
| d | Total (add lines 1a, b, and c)                                                                              | 1d | 23,049,313. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)   | 1e | 0.          |
| 2 | Acquisition indebtedness applicable to line 1 assets                                                        | 2  | 0.          |
| 3 | Subtract line 2 from line 1d                                                                                | 3  | 23,049,313. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)   | 4  | 345,740.    |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4        | 5  | 22,703,573. |
| 6 | Minimum investment return. Enter 5% of line 5                                                               | 6  | 1,135,179.  |

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

|    |                                                                                                    |    |            |
|----|----------------------------------------------------------------------------------------------------|----|------------|
| 1  | Minimum investment return from Part X, line 6                                                      | 1  | 1,135,179. |
| 2a | Tax on investment income for 2011 from Part VI, line 5                                             | 2a | 23,288.    |
| b  | Income tax for 2011. (This does not include the tax from Part VI.)                                 | 2b |            |
| c  | Add lines 2a and 2b                                                                                | 2c | 23,288.    |
| 3  | Distributable amount before adjustments. Subtract line 2c from line 1                              | 3  | 1,111,891. |
| 4  | Recoveries of amounts treated as qualifying distributions                                          | 4  | 0.         |
| 5  | Add lines 3 and 4                                                                                  | 5  | 1,111,891. |
| 6  | Deduction from distributable amount (see instructions)                                             | 6  | 0.         |
| 7  | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7  | 1,111,891. |

**Part XII Qualifying Distributions** (see instructions)

|   |                                                                                                                                   |    |          |
|---|-----------------------------------------------------------------------------------------------------------------------------------|----|----------|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:                                        |    |          |
| a | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26                                                     | 1a | 959,475. |
| b | Program-related investments - total from Part IX-B                                                                                | 1b | 0.       |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes                         | 2  |          |
| 3 | Amounts set aside for specific charitable projects that satisfy the:                                                              |    |          |
| a | Suitability test (prior IRS approval required)                                                                                    | 3a |          |
| b | Cash distribution test (attach the required schedule)                                                                             | 3b |          |
| 4 | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4                        | 4  | 959,475. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | 5  | 0.       |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4                                                                    | 6  | 959,475. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

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**Part XIII** Undistributed Income (see instructions)

|                                                                                                                                                                            | (a)<br>Corpus | (b)<br>Years prior to 2010 | (c)<br>2010 | (d)<br>2011 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2011 from Part XI, line 7                                                                                                                       |               |                            |             | 1,111,891.  |
| 2 Undistributed income, if any, as of the end of 2011                                                                                                                      |               |                            |             |             |
| a Enter amount for 2010 only                                                                                                                                               |               |                            | 0.          |             |
| b Total for prior years:                                                                                                                                                   |               | 0.                         |             |             |
| 3 Excess distributions carryover, if any, to 2011:                                                                                                                         |               |                            |             |             |
| a From 2006                                                                                                                                                                | 1,192,699.    |                            |             |             |
| b From 2007                                                                                                                                                                | 592,649.      |                            |             |             |
| c From 2008                                                                                                                                                                | 368,137.      |                            |             |             |
| d From 2009                                                                                                                                                                | 100,623.      |                            |             |             |
| e From 2010                                                                                                                                                                | 15,011.       |                            |             |             |
| f Total of lines 3a through e                                                                                                                                              | 2,269,119.    |                            |             |             |
| 4 Qualifying distributions for 2011 from Part XII, line 4: ▶ \$                                                                                                            | 959,475.      |                            |             |             |
| a Applied to 2010, but not more than line 2a                                                                                                                               |               |                            | 0.          |             |
| b Applied to undistributed income of prior years (Election required - see instructions)                                                                                    |               | 0.                         |             |             |
| c Treated as distributions out of corpus (Election required - see instructions)                                                                                            | 0.            |                            |             |             |
| d Applied to 2011 distributable amount                                                                                                                                     |               |                            |             | 959,475.    |
| e Remaining amount distributed out of corpus                                                                                                                               | 0.            |                            |             |             |
| 5 Excess distributions carryover applied to 2011 (If an amount appears in column (d), the same amount must be shown in column (a))                                         | 152,416.      |                            |             | 152,416.    |
| 6 Enter the net total of each column as indicated below:                                                                                                                   |               |                            |             |             |
| a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5                                                                                                                        | 2,116,703.    |                            |             |             |
| b Prior years' undistributed income. Subtract line 4b from line 2b                                                                                                         |               | 0.                         |             |             |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               | 0.                         |             |             |
| d Subtract line 6c from line 6b. Taxable amount - see instructions                                                                                                         |               | 0.                         |             |             |
| e Undistributed income for 2010. Subtract line 4a from line 2a. Taxable amount - see instr.                                                                                |               |                            | 0.          |             |
| f Undistributed income for 2011. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2012                                                              |               |                            |             | 0.          |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3)                                                     | 0.            |                            |             |             |
| 8 Excess distributions carryover from 2006 not applied on line 5 or line 7                                                                                                 | 1,040,283.    |                            |             |             |
| 9 Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a                                                                                              | 1,076,420.    |                            |             |             |
| 10 Analysis of line 9:                                                                                                                                                     |               |                            |             |             |
| a Excess from 2007                                                                                                                                                         | 592,649.      |                            |             |             |
| b Excess from 2008                                                                                                                                                         | 368,137.      |                            |             |             |
| c Excess from 2009                                                                                                                                                         | 100,623.      |                            |             |             |
| d Excess from 2010                                                                                                                                                         | 15,011.       |                            |             |             |
| e Excess from 2011                                                                                                                                                         |               |                            |             |             |

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9)

N/A

- 1 a** If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2011, enter the date of the ruling

- |                                                                                                       |  |               |                                     |
|-------------------------------------------------------------------------------------------------------|--|---------------|-------------------------------------|
| b Check box to indicate whether the foundation is a private operating foundation described in section |  | 4942(i)(3) or | <input type="checkbox"/> 4942(i)(5) |
|-------------------------------------------------------------------------------------------------------|--|---------------|-------------------------------------|

**Part XV** **Supplementary Information** (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business) | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount   |
|--------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------|----------|
| <b>a Paid during the year</b>                    |                                                                                                                    |                                      |                                     |          |
| SEE ATTACHMENT D                                 |                                                                                                                    | 501(C)(3)                            | SEE ATTACHMENT D                    | 849,993. |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
| <b>Total</b>                                     |                                                                                                                    |                                      | <b>3a</b>                           | 849,993. |
| <b>b Approved for future payment</b>             |                                                                                                                    |                                      |                                     |          |
| NONE                                             |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
|                                                  |                                                                                                                    |                                      |                                     |          |
| <b>Total</b>                                     |                                                                                                                    |                                      | <b>3b</b>                           | 0.       |





## FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

| SOURCE                                         | AMOUNT    |
|------------------------------------------------|-----------|
| ACCOUNT - GENERAL CORPORATE                    | 80,549.   |
| ACCOUNT - LAZARD                               | 76.       |
| ACCOUNT - NEWGATE                              | 13.       |
| ACCOUNT - SCHAFER CULLEN                       | 171.      |
| ACCOUNT - TRADEWINDS                           | 153.      |
| ACCOUNT - WENTWORTH                            | 92.       |
| ACCOUNT 14-78M3B                               | 171.      |
| ACCOUNT 14-78M3C                               | 28.       |
| BANK OF AMERICA CRP GLOBAL                     | 21,563.   |
| GNMA BONDS INTEREST                            | 1,384.    |
| LESS: ACCRUED INTEREST PAID                    | <76,560.> |
| LOS ANGELES MARITIME INSTITUTE                 | 126,093.  |
| MORGAN STANLEY TAX-EXEMPT                      | 20,094.   |
| MORGAN STANLEY TAXABLE INTEREST                | 1,409.    |
| MUNIBOND INTEREST                              | 28,153.   |
| WELLS FARGO PERPETUAL MS26                     | 56,476.   |
| WELLS FARGO PERPETUAL MS26                     | 35,100.   |
| TOTAL TO FORM 990-PF, PART I, LINE 3, COLUMN A | 294,965.  |

## FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2

| SOURCE                         | GROSS AMOUNT | CAPITAL GAINS<br>DIVIDENDS | COLUMN (A)<br>AMOUNT |
|--------------------------------|--------------|----------------------------|----------------------|
| ACCOUNT - LAZARD               | 38,014.      | 0.                         | 38,014.              |
| ACCOUNT - NEWGATE              | 7,400.       | 0.                         | 7,400.               |
| ACCOUNT - SCHAFER CULLEN       | 83,389.      | 0.                         | 83,389.              |
| ACCOUNT - TRADEWINDS           | 38,578.      | 0.                         | 38,578.              |
| ACCOUNT - WENTWORTH            | 10,243.      | 0.                         | 10,243.              |
| ACCOUNT 14-78M3C               | 1,761.       | 0.                         | 1,761.               |
| ACCT#14-78M3A                  | 17,380.      | 0.                         | 17,380.              |
| ACCT#14-78M3B                  | 29,480.      | 0.                         | 29,480.              |
| ALTRIA GROUP INC               | 7,600.       | 0.                         | 7,600.               |
| BANK OF AMERICA CORP           | 18,175.      | 0.                         | 18,175.              |
| COMCAST CORP                   | 6,270.       | 0.                         | 6,270.               |
| CONOCOPHILLIPS                 | 4,018.       | 0.                         | 4,018.               |
| GENERAL ELECTRIC CO            | 5,364.       | 0.                         | 5,364.               |
| INTEL CORP                     | 1,812.       | 0.                         | 1,812.               |
| JP MORGAN CHASE GLOBAL FRN2010 | 17,380.      | 0.                         | 17,380.              |
| KRAFT FOODS                    | 8,027.       | 0.                         | 8,027.               |
| MALAGA FINANCIAL               | 15,324.      | 0.                         | 15,324.              |
| PHILIP MORRIS INTL             | 37,235.      | 0.                         | 37,235.              |
| PHILIP MORRIS INTL             | 1,567.       | 0.                         | 1,567.               |
| SCHLUMBERGER                   | 4,499.       | 0.                         | 4,499.               |

|                                  |          |    |          |
|----------------------------------|----------|----|----------|
| TIME WARNER                      | 803.     | 0. | 803.     |
| TOTAL TO FM 990-PF, PART I, LN 4 | 354,319. | 0. | 354,319. |

|             |              |           |   |
|-------------|--------------|-----------|---|
| FORM 990-PF | OTHER INCOME | STATEMENT | 3 |
|-------------|--------------|-----------|---|

| DESCRIPTION                           | (A)<br>REVENUE<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME |
|---------------------------------------|-----------------------------|-----------------------------------|-------------------------------|
| MISCELLANEOUS INCOME                  | 3,612.                      | 3,612.                            |                               |
| TOTAL TO FORM 990-PF, PART I, LINE 11 | 3,612.                      | 3,612.                            |                               |

|             |                 |           |   |
|-------------|-----------------|-----------|---|
| FORM 990-PF | ACCOUNTING FEES | STATEMENT | 4 |
|-------------|-----------------|-----------|---|

| DESCRIPTION                  | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| ACCOUNTING FEES              | 15,843.                      | 0.                                |                               | 15,843.                       |
| TO FORM 990-PF, PG 1, LN 16B | 15,843.                      | 0.                                |                               | 15,843.                       |

|             |                         |           |   |
|-------------|-------------------------|-----------|---|
| FORM 990-PF | OTHER PROFESSIONAL FEES | STATEMENT | 5 |
|-------------|-------------------------|-----------|---|

| DESCRIPTION                  | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| MANAGEMENT FEES              | 115,146.                     | 115,146.                          |                               | 0.                            |
| TO FORM 990-PF, PG 1, LN 16C | 115,146.                     | 115,146.                          |                               | 0.                            |

|             |       |           |   |
|-------------|-------|-----------|---|
| FORM 990-PF | TAXES | STATEMENT | 6 |
|-------------|-------|-----------|---|

| DESCRIPTION                 | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|-----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| FEDERAL EXCISE TAX          | 19,169.                      | 0.                                |                               | 0.                            |
| TO FORM 990-PF, PG 1, LN 18 | 19,169.                      | 0.                                |                               | 0.                            |

|             |                |           |   |
|-------------|----------------|-----------|---|
| FORM 990-PF | OTHER EXPENSES | STATEMENT | 7 |
|-------------|----------------|-----------|---|

| DESCRIPTION                 | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|-----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| LICENSES AND PERMITS        | 3,968.                       | 0.                                |                               | 3,968.                        |
| POSTAGE                     | 164.                         | 0.                                |                               | 164.                          |
| BANK CHARGES                | 195.                         | 0.                                |                               | 195.                          |
| MISCELLANEOUS               | 686.                         | 0.                                |                               | 686.                          |
| TO FORM 990-PF, PG 1, LN 23 | 5,013.                       | 0.                                |                               | 5,013.                        |

|             |                                            |           |   |
|-------------|--------------------------------------------|-----------|---|
| FORM 990-PF | U.S. AND STATE/CITY GOVERNMENT OBLIGATIONS | STATEMENT | 8 |
|-------------|--------------------------------------------|-----------|---|

| DESCRIPTION                                      | U.S.<br>GOV'T | OTHER<br>GOV'T | BOOK VALUE | FAIR MARKET<br>VALUE |
|--------------------------------------------------|---------------|----------------|------------|----------------------|
|                                                  | X             |                | 745,083.   | 745,083.             |
|                                                  |               | X              | 760,203.   | 760,203.             |
| TOTAL U.S. GOVERNMENT OBLIGATIONS                |               |                | 745,083.   | 745,083.             |
| TOTAL STATE AND MUNICIPAL GOVERNMENT OBLIGATIONS |               |                | 760,203.   | 760,203.             |
| TOTAL TO FORM 990-PF, PART II, LINE 10A          |               |                | 1,505,286. | 1,505,286.           |

|             |                 |           |   |
|-------------|-----------------|-----------|---|
| FORM 990-PF | CORPORATE STOCK | STATEMENT | 9 |
|-------------|-----------------|-----------|---|

| DESCRIPTION                             | BOOK VALUE  | FAIR MARKET VALUE |
|-----------------------------------------|-------------|-------------------|
| SEE ATTACHMENT A                        | 11,635,193. | 11,635,193.       |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 11,635,193. | 11,635,193.       |

|             |                 |           |    |
|-------------|-----------------|-----------|----|
| FORM 990-PF | CORPORATE BONDS | STATEMENT | 10 |
|-------------|-----------------|-----------|----|

| DESCRIPTION                             | BOOK VALUE | FAIR MARKET VALUE |
|-----------------------------------------|------------|-------------------|
| SEE ATTACHMENT A                        | 5,264,179. | 5,264,179.        |
| TOTAL TO FORM 990-PF, PART II, LINE 10C | 5,264,179. | 5,264,179.        |

|             |                                                                             |           |    |
|-------------|-----------------------------------------------------------------------------|-----------|----|
| FORM 990-PF | PART VIII - LIST OF OFFICERS, DIRECTORS<br>TRUSTEES AND FOUNDATION MANAGERS | STATEMENT | 11 |
|-------------|-----------------------------------------------------------------------------|-----------|----|

| NAME AND ADDRESS                                                            | TITLE AND<br>AVRG HRS/WK          | COMPEN-<br>SATION | EMPLOYEE<br>BEN PLAN CONTRIB | EXPENSE<br>ACCOUNT |
|-----------------------------------------------------------------------------|-----------------------------------|-------------------|------------------------------|--------------------|
| ERIC C. JOHNSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731    | CHAIRMAN & DIRECTOR<br>8.00       | 0.                | 0.                           | 0.                 |
| ALAN C. JOHNSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731    | PRESIDENT & DIRECTOR<br>8.00      | 0.                | 0.                           | 0.                 |
| CRAIG C. JOHNSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731   | VICE PRESIDENT & DIRECTOR<br>8.00 | 0.                | 0.                           | 0.                 |
| ANN L. JOHNSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731     | VICE PRESIDENT & DIRECTOR<br>8.00 | 0.                | 0.                           | 0.                 |
| CAROLYN E. JOHNSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731 | VICE PRESIDENT & DIRECTOR<br>8.00 | 0.                | 0.                           | 0.                 |

## THE CRAIL-JOHNSON FOUNDATION

33-0247161

|                                                                           |                              |    |    |    |
|---------------------------------------------------------------------------|------------------------------|----|----|----|
| BLAIR CONTRATTO<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731  | DIRECTOR<br>8.00             | 0. | 0. | 0. |
| DOROTHY COURTNEY<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731 | DIRECTOR<br>8.00             | 0. | 0. | 0. |
| JOHN S. PETERSON<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731 | SECRETARY & DIRECTOR<br>8.00 | 0. | 0. | 0. |
| BYUNG KIM<br>461 WEST 6TH STREET, SUITE 300<br>SAN PEDRO, CA 90731        | CFO<br>8.00                  | 0. | 0. | 0. |
| TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII                              |                              | 0. | 0. | 0. |

THE CRAIL-JOHNSON FOUNDATION  
EIN: 33-0247161

**Morgan Stanley**  
Private Wealth Management

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

**Supplemental Report**

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**

12/31/2011

**Trade Date Reporting**

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value        | Security Description                     | Div or<br>YTM@purch | Book<br>Price | Book Cost    | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|--------------------------------|------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| <b>BANK DEPOSITS*</b>          |                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 229,216 080                    | BANK DEPOSITS - MS BANK N A              | 0 05                |               | 229,216 08   |                 | 229,216 08      |                           | 1 25              | 229,217 33   | 1 22                        |              |
| 87,684 250                     | MORGAN STANLEY BANK N A                  | 0 05                |               | 87,684 25    |                 | 87,684 25       |                           | 0 37              | 87,684 62    | 0 47                        |              |
| 5 030                          | MORGAN STANLEY PRIVATE BANK N A          | 0 05                |               | 5 03         |                 | 5 03            |                           |                   | 5 03         | 0 00                        |              |
|                                | <b>BANK DEPOSITS</b>                     |                     |               | 316,905 36   |                 | 316,905 36      | 0 00                      | 1 62              | 316,906 98   | 1 69                        |              |
| <b>CURRENCIES</b>              |                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 2,110 570                      | US DOLLAR                                |                     |               | 2,110 57     |                 | 2,110 57        |                           |                   | 2,110 57     | 0 01                        | C            |
| 2,846 560                      | US DOLLAR                                |                     |               | 2,846 56     |                 | 2,846 56        |                           |                   | 2,846 56     | 0 02                        | C            |
| 4,957 130                      | <b>Total Position</b>                    |                     |               | 4,957 13     |                 | 4,957 13        | 0 00                      | 0 00              | 4,957 13     | 0 03                        |              |
| <b>CURRENCIES</b>              |                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                                |                                          |                     |               | 4,957 13     |                 | 4,957 13        | 0 00                      | 0 00              | 4,957 13     | 0 03                        |              |
|                                | <b>CASH AND CASH ALTERNATIVES</b>        |                     |               | 321,862 49   |                 | 321,862 49      | 0 00                      | 1 62              | 321,864 11   | 1 72                        |              |
| <b>ALTERNATIVE INVESTMENTS</b> |                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 117,500 000                    | IVORY OFFSHORE FLAGSHIP FUND LTD CLASS A | 10 00               |               | 1,175,000 00 | 9 61            | 1,129,198 70    | (45,801 30)               |                   | 1,129,198 70 | 6 03                        | C            |
| <b>COMMODITY ETFs</b>          |                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 145 000                        | ETFS PHY PTNM SH                         | 177 71              |               | 25,768 53    | 137 82          | 19,983 90       | (5,784 63)                |                   | 19,983 90    | 0 11                        | C            |
| 730 000                        | ISHARES SILVER TRUST                     | 38 88               |               | 28,378 94    | 26 94           | 19,666 20       | (8,712 74)                |                   | 19,666 20    | 0 11                        | C            |
| 595 000                        | SPDR GOLD TRUST                          | 142 38              |               | 84,716 80    | 151 99          | 90,434 05       | 5,717 25                  |                   | 90,434 05    | 0 48                        | C            |
|                                | <b>COMMODITY ETFs</b>                    |                     |               | 138,864 27   |                 | 130,084 15      | (8,780 12)                | 0 00              | 130,084 15   | 0 69                        |              |
|                                | <b>ALTERNATIVE INVESTMENTS</b>           |                     |               | 1,313,864 27 |                 | 1,259,282 85    | (54,581 42)               | 0 00              | 1,259,282 85 | 6 72                        |              |

Undefined Classification - At the present time these securities are not classified by GICS

\*Bank Deposits are at Morgan Stanley Bank, N A and Morgan Stanley Private Bank, National Association (Members FDIC) affiliates of Morgan Stanley & Co. LLC Bank deposits are eligible for FDIC insurance up to applicable limits Not SIPC insured

\*\*\* Please see the general disclosures set forth at the end of this Supplemental Report

EM19HFR-20120111-154617

**ATTACHMENT A**

Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                               | YTM@purch | Div or | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Total<br>Market Value | % of ***<br>Portfolio | Asset<br>Type |
|-------------------------|--------------------------------------------------------------------|-----------|--------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|-----------------------|-----------------------|---------------|
| FIXED INCOME            |                                                                    |           |        |               |              |                 |                 |                           |                   |                       |                       |               |
| 760,000 000             | C/P AMERICAN WATER CAPITAL CORP<br>0.000% DUE 01/06/2012 @ 100 00  | 0.55      | 99.99  | 759,930.33    | 759,924.00   | 99.99           | 759,924.00      | (6.33)                    |                   | 759,924.00            | 4.06                  | C             |
| 760,000 000             | MASSACHUSETTS BAY TRANSN AUTH MA<br>0.800% DUE 01/10/2012 @ 100 00 | 0.80      | 100.00 | 760,000.00    | 760,000.00   | 100.00          | 760,000.00      |                           | 202.67            | 760,202.67            | 4.06                  | C             |
| 640,000 000             | C/P AVON CAPITAL CORP DUE 01/<br>0.000% DUE 01/12/2012 @ 100 00    | 0.52      | 99.98  | 639,889.07    | 639,936.00   | 99.99           | 639,936.00      | 46.93                     |                   | 639,936.00            | 3.42                  | C             |
| 422,000 000             | C/P SUNCOR ENERGY DUE 01/23/20<br>0.000% DUE 01/23/2012 @ 100 00   | 0.52      | 99.97  | 421,859.80    | 421,915.60   | 99.98           | 421,915.60      | 55.80                     |                   | 421,915.60            | 2.25                  | C             |
| 270,000 000             | C/P SOUTH CAROLINA FUEL CO INC<br>0.000% DUE 01/27/2012 @ 100 00   | 0.60      | 99.96  | 269,878.50    | 269,919.00   | 99.97           | 269,919.00      | 40.50                     |                   | 269,919.00            | 1.44                  | C             |
| 55,000 000              | GENERAL MILLS IN<br>6.000% DUE 02/15/2012 @ 100 00                 | 0.61      | 100.66 | 55,360.82     | 55,319.00    | 100.58          | 55,319.00       | (41.82)                   | 1,246.67          | 56,565.67             | 0.30                  | C             |
| 300,000 000             | BANK OF NY CO SENIOR SUB<br>6.375% DUE 04/01/2012 @ 100 00         | 0.49      | 101.47 | 304,398.57    | 304,248.00   | 101.42          | 304,248.00      | (150.57)                  | 4,781.25          | 309,029.25            | 1.65                  | C             |
| 506,000 000             | TEVA PHA FIN III<br>1.500% DUE 06/15/2012 @ 100 00                 | 0.65      | 100.39 | 507,955.27    | 507,917.74   | 100.38          | 507,917.74      | (37.53)                   | 337.34            | 508,255.08            | 2.71                  | C             |
| 141,000 000             | GEN ELEC CAP CRP SER A<br>3.500% DUE 08/13/2012 @ 100 00           | 0.76      | 101.68 | 143,365.27    | 143,329.32   | 101.65          | 143,329.32      | (35.95)                   | 1,891.75          | 145,221.07            | 0.78                  | C             |
| 97,000 000              | CANADA GOVERNMENT<br>2.000% DUE 09/01/2012 @ 100 00                | 1.47      | 103.89 | 100,772.71    | 96,126.34    | 99.10           | 96,126.34       | (4,646.37)                | 638.30            | 96,764.64             | 0.52                  | C             |
| 124,000 000             | GOLDMAN SACHS GP<br>5.700% DUE 09/01/2012 @ 100 00                 | 1.96      | 102.46 | 127,048.53    | 126,183.64   | 101.76          | 126,183.64      | (864.89)                  | 2,356.00          | 128,539.64            | 0.69                  | C             |
| 500,000 000             | GEN ELEC CAP CRP<br>4.800% DUE 05/01/2013 @ 100 00                 | 1.54      | 104.27 | 521,344.26    | 523,440.00   | 104.69          | 523,440.00      | 2,095.74                  | 4,000.00          | 527,440.00            | 2.82                  | C             |
| 250,000 000             | JPMORGAN CHASE & CO<br>4.750% DUE 05/01/2013 @ 100 00              | 1.55      | 104.18 | 260,454.10    | 261,355.00   | 104.54          | 261,355.00      | 900.90                    | 1,979.17          | 263,334.17            | 1.41                  | C             |
| 210,000 000             | BERKSHIRE HATH SER BSR UNS<br>4.600% DUE 05/15/2013 @ 100 00       | 1.17      | 104.63 | 219,733.02    | 220,886.40   | 105.18          | 220,886.40      | 1,153.38                  | 1,234.33          | 222,120.73            | 1.19                  | C             |
| 355,000 000             | BERKSHIRE HATH SER BSR UNS GLBL<br>5.000% DUE 08/15/2013 @ 100 00  | 1.23      | 106.02 | 376,367.01    | 378,021.75   | 106.48          | 378,021.75      | 1,654.74                  | 6,705.56          | 384,727.31            | 2.05                  | C             |

Und/Im'd Classification - At the present time these securities are not classified by GICS

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EM39FTR-20120111-154617

Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                                          | Div or<br>YTM@purch | Book<br>Price | Book Cost    | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Total<br>Market Value | % of ***<br>Portfolio | Asset<br>Type |
|-------------------------|---------------------------------------------------------------------------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|-----------------------|-----------------------|---------------|
| 125,000 000             | FNMA<br>3.000% CALLABLE 07/23/2012 @ 100.00<br>DUE 07/23/2015                                                 | 0.35                | 101.48        | 126,854.00   | 101.19          | 126,481.25      | (372.75)                  | 1,645.83          | 128,127.08            | 0.68                  | C             |
| 495,000 000             | MICROSOFT CORP<br>2.500% DUE 02/08/2016 @ 100.00                                                              | 2.37                | 100.50        | 497,473.20   | 106.18          | 525,571.20      | 28,098.00                 | 4,915.63          | 530,486.83            | 2.83                  | C             |
| 495,000 000             | FEDERAL FARM CREDIT BANK<br>4.490% CALLABLE 07/24/2012 @ 100.00<br>DUE 07/24/2019                             | 1.55                | 101.63        | 503,070.76   | 102.15          | 505,627.65      | 2,556.89                  | 9,692.79          | 515,320.44            | 2.75                  | C             |
| 80,000 000              | FEDERAL HOME LOAN BANKS<br>5.650% CALLABLE 04/20/2012 @ 100.00<br>DUE 04/20/2022                              | 0.67                | 101.50        | 81,201.49    | 101.52          | 81,216.00       | 14.51                     | 891.44            | 82,107.44             | 0.44                  | C             |
| 425,305 000             | GNMA POOL 468951<br>6.500% DUE 03/15/2028 @ 100.00<br>PAYDOWN FACTOR 0.039899<br>CURRENT FACE VALUE 16,969.17 | (15.85)             | 108.56        | 18,421.52    | 114.54          | 19,436.56       | 1,015.04                  | 91.92             | 19,528.48             | 0.10                  | C             |
|                         | <b>FIXED INCOME</b>                                                                                           |                     |               | 6,695,378.23 |                 | 6,726,854.45    | 31,476.22                 | 42,610.65         | 6,769,465.10          | 36.15                 |               |
|                         | <b>COMMON STOCKS</b>                                                                                          |                     |               |              |                 |                 |                           |                   |                       |                       |               |
|                         | <b>Energy</b>                                                                                                 |                     |               |              |                 |                 |                           |                   |                       |                       |               |
|                         | <b>Oil &amp; Gas Drilling</b>                                                                                 |                     |               |              |                 |                 |                           |                   |                       |                       |               |
| 260 000                 | ENSIGN ENERGY SVCS INC                                                                                        | 0.41                | 19.25         | 5,004.87     | 15.91           | 4,136.60        | (868.27)                  | 26.87             | 4,136.60              | 0.02                  | C             |
|                         | ACCURAL CASH DIVIDEND<br>ENSIGN ENERGY SVCS INC<br>EX DATE: 12/20/2011 PAY DATE 01/05/2012                    |                     |               |              |                 |                 |                           |                   | 26.87                 | 0.00                  | C             |
| 260 000                 | <b>Total Position</b>                                                                                         |                     |               | 5,004.87     |                 | 4,136.60        | (868.27)                  | 26.87             | 4,163.47              | 0.02                  |               |
| 2,050,000               | NABORS INDUSTRIES LTD COM STK                                                                                 |                     | 27.33         | 56,026.26    | 17.34           | 35,547.00       | (20,479.26)               |                   | 35,547.00             | 0.19                  | C             |
| 1,200 000               | NOBLE CORPORATION COM STK                                                                                     | 0.59                | 43.36         | 52,030.34    | 30.22           | 36,264.00       | (15,766.34)               |                   | 36,264.00             | 0.19                  | C             |

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Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

12/31/2011

Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                | Div or<br>YTM@Purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|-------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,053 000               | TRANSOCEAN LTD                                                                      | 3 16                | 64 67         | 68,097 03  | 38 39           | 40,424 67       | (27,672 36)               |                   | 40,424 67    | 0 22                        | C            |
|                         | <i>Oil &amp; Gas Drilling</i>                                                       |                     |               | 181,158 50 |                 | 116,372 27      | (64,786 23)               | 26 87             | 116,399 14   | 0 62                        |              |
|                         | <i>Oil &amp; Gas Equipment &amp; Services</i>                                       |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 110 000                 | CORE LABORATORIES NLG0 03 ORDS                                                      | 0 24                | 97 17         | 10,688 50  | 113 95          | 12,534 50       | 1,846 00                  |                   | 12,534 50    | 0 07                        | C            |
| 405 000                 | SCHLUMBERGER LTD<br>0 01 (CURACAO)                                                  | 1 00                | 70 94         | 28,730 90  | 68 31           | 27,665 55       | (1,065 35)                |                   | 27,665 55    | 0 15                        | C            |
| 570 000                 | SCHLUMBERGER LTD<br>0 01 (CURACAO)                                                  | 1 00                | 89 65         | 51,101 08  | 68 31           | 38,936 70       | (12,164 38)               |                   | 38,936 70    | 0 21                        | C            |
|                         | ACCRUAL CASH DIVIDEND<br>SCHLUMBERGER LTD<br>EX DATE 11/29/2011 PAY DATE 01/06/2012 |                     |               |            |                 |                 |                           | 101 25            | 101 25       | 0 00                        | C            |
|                         | ACCRUAL CASH DIVIDEND<br>SCHLUMBERGER LTD<br>EX DATE 11/29/2011 PAY DATE 01/06/2012 |                     |               |            |                 |                 |                           | 142 50            | 142 50       | 0 00                        | C            |
| 975 000                 | <i>Total Position</i>                                                               |                     |               | 79,831 98  |                 | 66,602 25       | (13,229 73)               | 243 75            | 66,846 00    | 0 36                        |              |
| 845 000                 | TENARIS SA ADR                                                                      | 0 68                | 49 80         | 42,084 72  | 37 18           | 31,417 10       | (10,667 62)               |                   | 31,417 10    | 0 17                        | C            |
| 1,500 000               | WEATHERFORD INTL LTD                                                                |                     | 24 24         | 36,366 67  | 14 64           | 21,960 00       | (14,406 67)               |                   | 21,960 00    | 0 12                        | C            |
| 2,415 000               | WEATHERFORD INTL LTD                                                                |                     | 21 48         | 51,871 55  | 14 64           | 35,355 60       | (16,515 95)               |                   | 35,355 60    | 0 19                        | C            |
| 3,915 000               | <i>Total Position</i>                                                               |                     |               | 88,238 22  |                 | 57,315 60       | (30,922 62)               | 0 00              | 57,315 60    | 0 31                        |              |
|                         | <i>Oil &amp; Gas Equipment &amp; Services</i>                                       |                     |               | 220,843 42 |                 | 167,869 45      | (52,973 97)               | 243 75            | 168,113 20   | 0 90                        |              |
|                         | <i>Integrated Oil &amp; Gas</i>                                                     |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 340 000                 | CHEVRON CORPORATION                                                                 | 3 24                | 99 98         | 33,991 87  | 106 40          | 36,176 00       | 2,184 13                  |                   | 36,176 00    | 0 19                        | C            |
| 1,000 000               | CHEVRON CORPORATION                                                                 | 3 24                | 103 37        | 103,374 22 | 106 40          | 106,400 00      | 3,025 78                  |                   | 106,400 00   | 0 57                        | C            |
| 1,340 000               | <i>Total Position</i>                                                               |                     |               | 137,366 09 |                 | 142,576 00      | 5,209 91                  | 0 00              | 142,576 00   | 0 76                        |              |

Undivided Classification - At the present time these securities are not classified by GICS

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## THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

Morgan Stanley

Private Wealth Management

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                     | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|------------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,350,000               | CONOCOPHILLIPS                                                                           | 2.64                | 77.38         | 104,459.15 | 72.87           | 98,374.50       | (6,084.65)                |                   | 98,374.50    | 0.53                        | C            |
| 840,000                 | EXXON MOBIL CORP                                                                         | 1.88                | 84.31         | 70,819.73  | 84.76           | 71,198.40       | 378.67                    |                   | 71,198.40    | 0.38                        | C            |
| 526,000                 | LUKOIL (OAO) ADR EACH REPR 4 ORD<br>RUB0.25                                              |                     | 60.08         | 31,599.88  | 53.20           | 27,983.20       | (3,616.68)                |                   | 27,983.20    | 0.15                        | C            |
| 5,925,000               | OAO GAZPROM ADR LEVEL 1 ADR<br>PROGRAM                                                   | 0.21                | 12.65         | 74,970.27  | 10.66           | 63,190.13       | (11,780.14)               |                   | 63,190.13    | 0.34                        | C            |
|                         | ACCURAL CASH DIVIDEND<br>OCCIDENTAL PETE CORP<br>EX DATE: 12/07/2011 PAY DATE 01/15/2012 |                     |               |            |                 |                 |                           | 161.00            | 161.00       | 0.00                        | C            |
| 353,000                 | PETROLEO BRASIL ADR                                                                      | 0.15                | 37.56         | 13,259.28  | 24.85           | 8,772.05        | (4,487.23)                |                   | 8,772.05     | 0.05                        | C            |
| 413,000                 | PETROLIO BRASILEIRO<br>PETROBRAS SA ADR (R                                               | 0.15                | 33.57         | 13,864.91  | 23.49           | 9,701.37        | (4,163.54)                |                   | 9,701.37     | 0.05                        | C            |
| 1,270,000               | ROYAL DUTCH SHELL PLC SPON ADR                                                           | 3.36                | 72.32         | 91,851.10  | 76.01           | 96,532.70       | 4,681.60                  |                   | 96,532.70    | 0.52                        | C            |
| 875,000                 | SUNCOR ENERGY INC                                                                        | 0.43                | 40.96         | 35,841.58  | 28.83           | 25,226.25       | (10,615.33)               |                   | 25,226.25    | 0.13                        | C            |
| 1,115,000               | SUNCOR ENERGY INC                                                                        | 0.43                | 44.94         | 50,109.86  | 28.83           | 32,145.45       | (17,964.41)               |                   | 32,145.45    | 0.17                        | C            |
| 1,990,000               | Total Position                                                                           |                     |               | 85,951.44  |                 | 57,371.70       | (28,579.74)               | 0.00              | 57,371.70    | 0.31                        |              |
| 594,000                 | YPF SOCIEDAD ANONIMA<br>SPONS ADR REPR CL D                                              | 3.39                | 42.88         | 25,468.00  | 34.68           | 20,599.92       | (4,868.08)                |                   | 20,599.92    | 0.11                        | C            |
|                         | Integrated Oil & Gas                                                                     |                     |               | 649,609.85 |                 | 596,299.97      | (53,309.88)               | 161.00            | 596,460.97   | 3.19                        |              |
|                         | Oil & Gas Exploration & Production                                                       |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 770,000                 | CANADIAN NATURAL RES<br>OURCES CAD COM NPV                                               | 0.36                | 47.61         | 36,659.50  | 37.37           | 28,774.90       | (7,884.60)                |                   | 28,774.90    | 0.15                        | C            |
|                         | ACCURAL CASH DIVIDEND<br>CANADIAN NATURAL RES<br>EX DATE: 12/14/2011 PAY DATE 01/01/2012 |                     |               |            |                 |                 |                           | 68.22             | 68.22        | 0.00                        | C            |
| 770,000                 | Total Position                                                                           |                     |               | 36,659.50  |                 | 28,774.90       | (7,884.60)                | 68.22             | 28,843.12    | 0.15                        |              |

Undivided Classification - At the present time these securities are not classified by GICS

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ATTACHMENT A

# Morgan Stanley

## Private Wealth Management

### Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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### Portfolio Valuation By Position

#### CONSOLIDATED : CRAIL-JOHNSON FOUNDATION

#### 12/31/2011

### Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                                          | Div or<br>YTM@purchase | Book<br>Price | Book<br>Cost        | Market<br>Price | Market<br>Value     | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value        | Total % of ***<br>Portfolio | Asset Type |
|-------------------------|---------------------------------------------------------------|------------------------|---------------|---------------------|-----------------|---------------------|---------------------------|-------------------|---------------------|-----------------------------|------------|
| 87,000                  | CNOOC LTD ADR                                                 | 5.78                   | 237.48        | 20,661.07           | 174.68          | 15,197.16           | (5,463.91)                |                   | 15,197.16           | 0.08                        | C          |
| 2,271,000               | NEXEN INC COM                                                 | 0.20                   | 21.29         | 48,356.55           | 15.91           | 36,131.61           | (12,224.94)               |                   | 36,131.61           | 0.19                        | C          |
|                         | ACCRUAL CASH DIVIDEND<br>NEXEN INC COM                        |                        |               |                     |                 |                     |                           | 95.43             | 95.43               | 0.00                        | C          |
|                         | EX DATE 12/07/2011 PAY DATE 01/01/2012                        |                        |               |                     |                 |                     |                           |                   |                     |                             |            |
| <b>2,271,000</b>        | <b>Total Position</b>                                         |                        |               | <b>48,356.55</b>    |                 | <b>36,131.61</b>    | <b>(12,224.94)</b>        | <b>95.43</b>      | <b>36,227.04</b>    | <b>0.19</b>                 |            |
| 362,000                 | PACIFIC RUBIALES ENERGY CORP                                  | 0.37                   | 24.35         | 8,814.41            | 18.60           | 6,733.20            | (2,081.21)                |                   | 6,733.20            | 0.04                        | C          |
| 1,518,000               | TALISMAN ENERGY                                               | 0.27                   | 16.49         | 25,033.71           | 12.75           | 19,354.50           | (5,679.21)                |                   | 19,354.50           | 0.10                        | C          |
|                         | <b>Oil &amp; Gas Exploration &amp; Production</b>             |                        |               | <b>139,525.24</b>   |                 | <b>106,191.37</b>   | <b>(33,333.87)</b>        | <b>163.65</b>     | <b>106,355.02</b>   | <b>0.57</b>                 |            |
|                         | <b>Coal &amp; Consumable Fuels</b>                            |                        |               |                     |                 |                     |                           |                   |                     |                             |            |
| 2,437,000               | CAMECO CORP CAD COM                                           | 0.39                   | 32.11         | 78,249.94           | 18.05           | 43,987.85           | (34,262.09)               |                   | 43,987.85           | 0.23                        | C          |
|                         | ACCRUAL CASH DIVIDEND<br>CAMECO CORP CAD COM                  |                        |               |                     |                 |                     |                           | 239.89            | 239.89              | 0.00                        | C          |
|                         | EX DATE 12/28/2011 PAY DATE 01/13/2012                        |                        |               |                     |                 |                     |                           |                   |                     |                             |            |
| <b>2,437,000</b>        | <b>Total Position</b>                                         |                        |               | <b>78,249.94</b>    |                 | <b>43,987.85</b>    | <b>(34,262.09)</b>        | <b>239.89</b>     | <b>44,227.74</b>    | <b>0.24</b>                 |            |
| 152,000                 | CHINA SHENHUA ENERGY CO LTD<br>UNSPONSORED ADR REPRESENTING A | 0.99                   | 46.53         | 7,072.19            | 43.39           | 6,595.43            | (476.76)                  |                   | 6,595.43            | 0.04                        | C          |
| 482,000                 | YANZHOU COAL MINING CO LTD<br>AMERICAN DEPOSITORY SHAR        | 0.33                   | 35.75         | 17,232.29           | 21.21           | 10,223.22           | (7,009.07)                |                   | 10,223.22           | 0.05                        | C          |
|                         | <b>Coal &amp; Consumable Fuels</b>                            |                        |               | <b>102,554.42</b>   |                 | <b>60,806.50</b>    | <b>(41,747.92)</b>        | <b>239.89</b>     | <b>61,046.39</b>    | <b>0.33</b>                 |            |
|                         | <b>Energy</b>                                                 |                        |               | <b>1,293,691.43</b> |                 | <b>1,047,539.56</b> | <b>(246,151.87)</b>       | <b>835.16</b>     | <b>1,048,374.72</b> | <b>5.60</b>                 |            |
|                         | <b>Materials</b>                                              |                        |               |                     |                 |                     |                           |                   |                     |                             |            |
|                         | <b>Diversified Chemicals</b>                                  |                        |               |                     |                 |                     |                           |                   |                     |                             |            |
| 195,000                 | BASF SE ADR                                                   | 2.29                   | 94.08         | 18,346.40           | 69.96           | 13,641.62           | (4,704.78)                |                   | 13,641.62           | 0.07                        | C          |

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# ATTACHMENT A

THE CRAIL-JOHNSON FOUNDATION  
EIN: 33-0247161

**Morgan Stanley**  
Private Wealth Management

**Supplemental Report**

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

**Trade Date Reporting**

| Shares or<br>Face Value | Security Description                                                                         | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,700 000               | DU PONT E I DENEMOURS & CO COM                                                               | 1 64                | 53 13         | 90,325 89  | 45 78           | 77,826 00       | (12,499 89)               |                   | 77,826 00    | 0 42                        | C            |
|                         | <i>Diversified Chemicals</i>                                                                 |                     |               | 108,672 29 |                 | 91,467 62       | (17,204 67)               | 0 00              | 91,467 62    | 0 49                        |              |
|                         | <i>Fertilizers &amp; Agricultural Chemicals</i>                                              |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 820 000                 | POTASH CORP OF SASKATCHEWAN<br>INC CAD NPV                                                   | 0 84                | 57 64         | 47,266 66  | 41 28           | 33,849 60       | (13,417 06)               |                   | 33,849 60    | 0 18                        | C            |
| 61 000                  | SOCIEDAD QUIMICA Y MINERA DE<br>CHILE SA QUIMICH SPONS ADR                                   | 0 69                | 46 54         | 2,838 81   | 53 85           | 3,284 85        | 446 04                    |                   | 3,284 85     | 0 02                        | C            |
| 35 000                  | YARA INTL - ADR                                                                              | 0 83                | 55 55         | 1,944 35   | 40 22           | 1,407 53        | (536 82)                  |                   | 1,407 53     | 0 01                        | C            |
|                         | <i>Fertilizers &amp; Agricultural Chemicals</i>                                              |                     |               | 52,049 82  |                 | 38,541 98       | (13,507 84)               | 0 00              | 38,541 98    | 0 21                        |              |
|                         | <i>Industrial Gases</i>                                                                      |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 390 000                 | AIR PRODS & CHEMS INC COM                                                                    | 2 32                | 90 95         | 35,470 10  | 85 19           | 33,224 10       | (2,246 00)                |                   | 33,224 10    | 0 18                        | C            |
|                         | ACCUAL CASH DIVIDEND<br>AIR PRODS & CHEMS INC COM<br>EX DATE 12/29/2011 PAY DATE: 02/13/2012 |                     |               |            |                 |                 |                           | 226 20            | 226 20       | 0 00                        | C            |
| 390 000                 | <i>Total Position</i>                                                                        |                     |               | 35,470 10  |                 | 33,224 10       | (2,246 00)                | 226 20            | 33,450 30    | 0 18                        |              |
|                         | <i>Industrial Gases</i>                                                                      |                     |               | 35,470 10  |                 | 33,224 10       | (2,246 00)                | 226 20            | 33,450 30    | 0 18                        |              |
|                         | <i>Construction Materials</i>                                                                |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,984 000               | PRETORIA PORTLAND CEMENT CO LT A<br>DR                                                       | 0 44                | 8 36          | 16,590 49  | 6 79            | 13,461 44       | (3,129 05)                |                   | 13,461 44    | 0 07                        | C            |
|                         | <i>Aluminum</i>                                                                              |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 2,625 000               | ALUMINA LTD SPONSORED ADR                                                                    | 0 28                | 8 55          | 22,455 26  | 4 61            | 12,101 25       | (10,354 01)               |                   | 12,101 25    | 0 06                        | C            |
|                         | <i>Diversified Metals &amp; Mining</i>                                                       |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 259 000                 | ANGLO AMER                                                                                   | 0 30                | 19 14         | 4,958 02   | 18 49           | 4,787 87        | (170 15)                  |                   | 4,787 87     | 0 03                        | C            |

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ATTACHMENT A

**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

## Trade Date Reporting

Valuation Currency: USD  
 Sort Order: Asset Type  
 Security Type

| Shares or<br>Face Value | Security Description                                 | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 165 000                 | ANTOFAGASTA PLC ADR                                  | 0.36                | 41.79         | 6,895.36   | 37.77           | 6,231.23        | (664.13)                  |                   | 6,231.23     | 0.03                        | C            |
| 490 000                 | BHP BILLITON LTD ADR                                 | 2.02                | 98.59         | 48,310.11  | 70.63           | 34,608.70       | (13,701.41)               |                   | 34,608.70    | 0.18                        | C            |
| 670 000                 | RIO TINTO PLC SPONS ADR                              | 1.17                | 71.76         | 48,081.82  | 48.92           | 32,776.40       | (15,305.42)               |                   | 32,776.40    | 0.18                        | C            |
|                         | <i>Diversified Metals &amp; Mining</i>               |                     |               | 108,245.31 |                 | 78,404.20       | (29,841.11)               | 0.00              | 78,404.20    | 0.42                        |              |
|                         | <i>Gold</i>                                          |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 846 000                 | ANGLOGOLD ASHANTI LIMITED ADR<br>NEW                 | 0.20                | 44.74         | 37,848.29  | 42.45           | 35,912.70       | (1,935.59)                |                   | 35,912.70    | 0.19                        | C            |
| 390 000                 | BARRICK GOLD CORP COM                                | 0.60                | 51.88         | 20,234.29  | 45.25           | 17,647.50       | (2,586.79)                |                   | 17,647.50    | 0.09                        | C            |
| 1,063 000               | BARRICK GOLD CORP COM                                | 0.60                | 48.12         | 51,150.83  | 45.25           | 48,100.75       | (3,050.08)                |                   | 48,100.75    | 0.26                        | C            |
|                         | <i>Total Position</i>                                |                     |               | 71,385.12  |                 | 65,748.25       | (5,636.87)                | 0.00              | 65,748.25    | 0.35                        |              |
| 1,949 000               | GOLD FIELDS LTD SP ADR                               | 0.19                | 16.07         | 31,312.17  | 15.25           | 29,722.25       | (1,589.92)                |                   | 29,722.25    | 0.16                        | C            |
| 360 000                 | GOLD CORP INC NEW CAD NPV CL A SU<br>B VTG SHS (USD) | 0.54                | 51.52         | 18,547.44  | 44.25           | 15,930.00       | (2,617.44)                |                   | 15,930.00    | 0.09                        | C            |
| 1,245 000               | KINROSS GOLD CORP NEW                                | 0.12                | 15.54         | 19,351.30  | 11.40           | 14,193.00       | (5,158.30)                |                   | 14,193.00    | 0.08                        | C            |
| 2,722 000               | KINROSS GOLD CORP NEW                                | 0.12                | 16.39         | 44,601.63  | 11.40           | 31,030.80       | (13,570.83)               |                   | 31,030.80    | 0.17                        | C            |
|                         | <i>Total Position</i>                                |                     |               | 63,952.93  |                 | 45,223.80       | (18,729.13)               | 0.00              | 45,223.80    | 0.24                        |              |
| 1,148 000               | NEWCREST MINING LTD SPONSORED AD<br>R                | 0.27                | 36.95         | 42,422.65  | 30.35           | 34,837.21       | (7,585.44)                |                   | 34,837.21    | 0.19                        | C            |
| 335 000                 | NEWMONT MINING CORP USD 16 COM                       | 1.40                | 58.50         | 19,597.12  | 60.01           | 20,103.35       | 506.23                    |                   | 20,103.35    | 0.11                        | C            |
| 530 000                 | YAMANA GOLD INC                                      | 0.20                | 14.52         | 7,697.32   | 14.69           | 7,785.70        | 88.38                     |                   | 7,785.70     | 0.04                        | C            |

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Portfolio Valuation By Position  
 CONSOLIDATED : CRAIL-JOHNSON FOUNDATION

12/31/2011

## Trade Date Reporting

 Valuation Currency: USD  
 Sort Order: Asset Type  
 Security Type

| Shares or<br>Face Value | Security Description                               | Div or<br>YTM@Purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 530 000                 | ACCUAL CASH DIVIDEND                               |                     |               |            |                 |                 |                           | 26 50             | 26 50        | 0 00                        | C            |
|                         | YAMANA GOLD INC                                    |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | EX DATE: 12/28/2011 PAY DATE 01/13/2012            |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | <b>Total Position</b>                              |                     |               | 7,697 32   |                 | 7,785 70        | 88 38                     | 26 50             | 7,812 20     | 0 04                        |              |
|                         | <b>Gold</b>                                        |                     |               | 292,763 04 |                 | 255,263 26      | (37,499 78)               | 26 50             | 255,289 76   | 1 36                        |              |
|                         | <b>Precious Metals &amp; Minerals</b>              |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 430 000                 | SILVER STANDARD RESOURCES INC<br>COM               |                     | 25 67         | 11,036 66  | 13 82           | 5,942 60        | (5,094 06)                |                   | 5,942 60     | 0 03                        | C            |
|                         | <b>Steel</b>                                       |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 2,272 000               | CIA SIDERURGICA NACIONAL SPONS A<br>DR REPR 4 ORDS | 0 64                | 16 47         | 37,410 00  | 8 18            | 18,584 96       | (18,825 04)               |                   | 18,584 96    | 0 10                        | C            |
| 894 000                 | GERDAU SA - SPON ADR                               | 0 07                | 12 05         | 10,772 70  | 7 81            | 6,982 14        | (3,790 56)                |                   | 6,982 14     | 0 04                        | C            |
| 123 000                 | KUMBA IRON ADR                                     | 4 80                | 64 25         | 7,902 30   | 61 93           | 7,617 64        | (284 66)                  |                   | 7,617 64     | 0 04                        | C            |
| 433 000                 | MECHEL OAO ADR                                     | 0 25                | 25 86         | 11,196 91  | 8 50            | 3,680 50        | (7,516 41)                |                   | 3,680 50     | 0 02                        | C            |
| 32 000                  | POSCO SPONS ADR                                    | 1 88                | 111 90        | 3,580 67   | 82 10           | 2,627 20        | (953 47)                  |                   | 2,627 20     | 0 01                        | C            |
| 2,020 000               | VALE S A ADR                                       | 0 03                | 33 10         | 66,871 18  | 21 45           | 43,329 00       | (23,542 18)               |                   | 43,329 00    | 0 23                        | C            |
| 1,570 000               | VALE S.A. CLASS A ADR                              | 0 37                | 30 82         | 48,384 94  | 20 60           | 32,342 00       | (16,042 94)               |                   | 32,342 00    | 0 17                        | C            |
|                         | <b>Steel</b>                                       |                     |               | 186,118 70 |                 | 115,163 44      | (70,955 26)               | 0 00              | 115,163 44   | 0 61                        |              |
|                         | <b>Materials</b>                                   |                     |               | 833,401 67 |                 | 643,569 89      | (189,831 78)              | 252 70            | 643,822 59   | 3 44                        |              |
|                         | <b>Industrials</b>                                 |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | <b>Aerospace &amp; Defense</b>                     |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,500 000               | BOEING CO USDS COM                                 | 1 76                | 69 80         | 104,702 90 | 73 35           | 110,025 00      | 5,322 10                  |                   | 110,025 00   | 0 59                        | C            |
| 527 000                 | EMBRAER S A ADR                                    | 0 17                | 33 36         | 17,579 73  | 25 22           | 13,290 94       | (4,288 79)                |                   | 13,290 94    | 0 07                        | C            |

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

Valuation Currency: USD  
 Sort Order: Asset Type  
 Security Type

**Trade Date Reporting**

| Shares or<br>Face Value | Security Description                                                                     | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Total<br>Market Value | % of ***<br>Portfolio | Asset<br>Type |
|-------------------------|------------------------------------------------------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|-----------------------|-----------------------|---------------|
| 8,462,000               | FINMECCANICA SPA ROMA<br>UNSPONSORED ADR REPRESENTING                                    | 0.19                | 5.04          | 42,681.24    | 1.85            | 15,697.01       | (26,984.23)               |                   | 15,697.01             | 0.08                  | C             |
| 635,000                 | HONEYWELL INTERNATIONAL<br>L INC COM STK                                                 | 1.49                | 56.88         | 36,121.17    | 54.35           | 34,512.25       | (1,608.92)                |                   | 34,512.25             | 0.18                  | C             |
| 655,000                 | UNITED TECHNOLOGIES CORP                                                                 | 1.92                | 80.73         | 52,879.06    | 73.09           | 47,873.95       | (5,005.11)                |                   | 47,873.95             | 0.26                  | C             |
|                         | <i>Aerospace &amp; Defense</i>                                                           |                     |               | 253,964.10   |                 | 221,399.15      | (32,564.95)               | 0.00              | 221,399.15            | 1.18                  |               |
|                         | <i>Electrical Components &amp; Equipment</i>                                             |                     |               |              |                 |                 |                           |                   |                       |                       |               |
| 535,000                 | COOPER INDUSTRIES LTD                                                                    | 1.16                | 63.70         | 34,077.36    | 54.15           | 28,970.25       | (5,107.11)                | 155.15            | 28,970.25             | 0.15                  | C             |
|                         | ACCRUAL CASH DIVIDEND<br>COOPER INDUSTRIES LTD<br>EX DATE 11/28/2011 PAY DATE 01/03/2012 |                     |               |              |                 |                 |                           |                   | 155.15                | 0.00                  | C             |
| 535,000                 | <i>Total Position</i>                                                                    |                     |               | 34,077.36    |                 | 28,970.25       | (5,107.11)                | 155.15            | 29,125.40             | 0.16                  |               |
|                         | <i>Industrial Conglomerates</i>                                                          |                     |               |              |                 |                 |                           |                   |                       |                       |               |
| 1,100,000               | 3 M CO                                                                                   | 2.20                | 89.78         | 98,763.31    | 81.73           | 89,903.00       | (8,860.31)                |                   | 89,903.00             | 0.48                  | C             |
| 1,685,000               | GENERAL ELEC CO                                                                          | 0.68                | 30.77         | 51,846.61    | 17.91           | 30,178.35       | (21,668.26)               |                   | 30,178.35             | 0.16                  | C             |
| 4,600,000               | GENERAL ELEC CO                                                                          | 0.68                | 19.59         | 90,132.06    | 17.91           | 82,386.00       | (7,746.06)                |                   | 82,386.00             | 0.44                  | C             |
|                         | ACCRUAL CASH DIVIDEND<br>GENERAL ELEC CO<br>EX DATE 12/22/2011 PAY DATE 01/25/2012       |                     |               |              |                 |                 |                           | 286.45            | 286.45                | 0.00                  | C             |
|                         | ACCRUAL CASH DIVIDEND<br>GENERAL ELEC CO<br>EX DATE 12/22/2011 PAY DATE 01/25/2012       |                     |               |              |                 |                 |                           | 782.00            | 782.00                | 0.00                  | C             |
| 6,285,000               | <i>Total Position</i>                                                                    |                     |               | 141,978.67   |                 | 112,564.35      | (29,414.32)               | 1,068.45          | 113,632.80            | 0.61                  |               |

Undeclared Classification - At the present time these securities are not classified by GICS

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

**Trade Date Reporting**

| Shares or<br>Face Value | Security Description                                                                              | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|---------------------------------------------------------------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 233 000                 | SIEMENS AG SPONS ADR                                                                              | 2.70                | 120.64        | 28,108.64    | 95.61           | 22,277.13       | (5,831.51)                |                   | 22,277.13    | 0.12                        | C            |
|                         | <i>Industrial Conglomerates</i>                                                                   |                     |               | 268,850.62   |                 | 224,744.48      | (44,106.14)               | 1,068.45          | 225,812.93   | 1.21                        |              |
|                         | <i>Construction &amp; Farm Machinery</i>                                                          |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 425 000                 | PT UNITED TRACTORS-UNSPON ADR<br>(INDONESIA)                                                      | 0.75                | 52.05         | 22,119.16    | 58.12           | 24,701.00       | 2,581.84                  |                   | 24,701.00    | 0.13                        | C            |
|                         | <i>Industrial Machinery</i>                                                                       |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 690 000                 | INGERSOLL-RAND COMPANY LTD BE                                                                     | 0.64                | 44.03         | 30,381.02    | 30.47           | 21,024.30       | (9,356.72)                |                   | 21,024.30    | 0.11                        | C            |
|                         | <i>Trading Companies &amp; Distributors</i>                                                       |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 65 000                  | FINNING INTL LTD                                                                                  | 0.64                | 29.60         | 1,923.99     | 21.65           | 1,407.25        | (516.74)                  |                   | 1,407.25     | 0.01                        | C            |
|                         | <i>Commercial Printing</i>                                                                        |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 3,894 000               | DAI NIPPON PRINTING CO LTD                                                                        | 0.30                | 13.77         | 53,637.14    | 9.62            | 37,452.49       | (16,184.65)               |                   | 37,452.49    | 0.20                        | C            |
|                         | <i>Railroads</i>                                                                                  |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 315 000                 | CANADIAN NATIONAL RAILWAY CO<br>CAD NPV COM (USD)                                                 | 1.28                | 76.25         | 24,019.31    | 78.56           | 24,746.40       | 727.09                    |                   | 24,746.40    | 0.13                        | C            |
| 525 000                 | CDN PAC RLWAY<br>ACCRUAL CASH DIVIDEND<br>CDN PAC RLWAY<br>EX DATE 12/28/2011 PAY DATE 01/30/2012 | 1.17                | 65.67         | 34,479.13    | 67.67           | 35,526.75       | 1,047.62                  | 155.03            | 35,526.75    | 0.19                        | C            |
|                         | <i>Total Position</i>                                                                             |                     |               | 34,479.13    |                 | 35,526.75       | 1,047.62                  | 155.03            | 35,681.78    | 0.19                        |              |
| 1,567 000               | EAST JAPAN RY CO                                                                                  | 0.19                | 11.52         | 18,046.52    | 10.61           | 16,632.14       | (1,414.38)                |                   | 16,632.14    | 0.09                        | C            |
| 675 000                 | NORFOLK SOUTHERN CORP COM                                                                         | 1.36                | 64.53         | 43,559.89    | 72.86           | 49,180.50       | 5,620.61                  |                   | 49,180.50    | 0.26                        | C            |
|                         | <i>Railroads</i>                                                                                  |                     |               | 120,104.85   |                 | 126,085.79      | 5,980.94                  | 155.03            | 126,240.82   | 0.67                        |              |
|                         | <i>Industrials</i>                                                                                |                     |               | 785,058.24   |                 | 685,784.71      | (99,273.53)               | 1,378.63          | 687,163.34   | 3.67                        |              |

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Portfolio Valuation By Position  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
12/31/2011

Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value           | Security Description                   | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total<br>Market Value | % of ***<br>Portfolio | Acct<br>Type |
|-----------------------------------|----------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------|-----------------------|--------------|
| <b>Consumer Discretionary</b>     |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| <b>Auto Parts &amp; Equipment</b> |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 850 000                           | JOHNSON CTLS INC COM                   | 0 72                | 41 29         | 35,098 54    | 31 26           | 26,571 00       | (8,527 54)                |                   | 26,571 00    | 26,571 00             | 0 14                  | C            |
|                                   | ACCRUAL CASH DIVIDEND                  |                     |               |              |                 |                 |                           | 153 00            | 153 00       | 153 00                | 0 00                  | C            |
|                                   | JOHNSON CTLS INC COM                   |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
|                                   | EX DATE 12/07/2011 PAY DATE 01/03/2012 |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 850 000                           | <b>Total Position</b>                  |                     |               | 35,098 54    |                 | 26,571 00       | (8,527 54)                | 153 00            | 26,724 00    | 26,724 00             | 0 14                  |              |
| <b>Automobile Manufacturers</b>   |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 54,862 000                        | FORD MOTOR COMPANY COM STK             | 0 20                | 10 43         | 572,039 60   | 10 76           | 590,315 12      | 18,275 52                 |                   | 590,315 12   | 590,315 12            | 3 15                  | C            |
| 297 000                           | TOYOTA MTR CORP COM STK                | 1 16                | 85 53         | 25,402 87    | 66 13           | 19,640 61       | (5,762 26)                |                   | 19,640 61    | 19,640 61             | 0 10                  | C            |
|                                   | <b>Automobile Manufacturers</b>        |                     |               | 597,442 47   |                 | 609,955 73      | 12,513 26                 | 0 00              | 609,955 73   | 609,955 73            | 3 26                  |              |
| <b>Consumer Electronics</b>       |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 2,211 000                         | PANASONIC CORP ADR                     | 0 11                | 13 08         | 28,930 89    | 8 39            | 18,550 29       | (10,380 60)               |                   | 18,550 29    | 18,550 29             | 0 10                  | C            |
| <b>Homebuilding</b>               |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 582 000                           | DESARKOLLADORA HOMEX SAB DE CV         |                     | 26 09         | 15,181 47    | 16 87           | 9,818 34        | (5,363 13)                |                   | 9,818 34     | 9,818 34              | 0 05                  | C            |
| 1,394 000                         | GAFISA ADR                             | 0 23                | 11 37         | 15,851 87    | 4 60            | 6,412 40        | (9,439 47)                |                   | 6,412 40     | 6,412 40              | 0 03                  | C            |
| 2,665 000                         | SEKISUI HOUSE LTD SPONS ADR            | 0 18                | 10 05         | 26,791 94    | 8 88            | 23,657 21       | (3,134 73)                |                   | 23,657 21    | 23,657 21             | 0 13                  | C            |
|                                   | <b>Homebuilding</b>                    |                     |               | 57,825 28    |                 | 39,887 95       | (17,937 33)               | 0 00              | 39,887 95    | 39,887 95             | 0 21                  |              |
| <b>Apparel &amp; Accessories</b>  |                                        |                     |               |              |                 |                 |                           |                   |              |                       |                       |              |
| 390 000                           | WACOAL HOLDINGS CORP KYOTO ADR         | 1 14                | 69 62         | 27,150 44    | 65 64           | 25,599 60       | (1,550 84)                |                   | 25,599 60    | 25,599 60             | 0 14                  | C            |

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value            | Security Description                     | Div or<br>YTM@purch | Book<br>Price | Book Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Total<br>Market Value | % of ***<br>Portfolio | Asset<br>Type |
|------------------------------------|------------------------------------------|---------------------|---------------|-----------|-----------------|-----------------|---------------------------|-------------------|-----------------------|-----------------------|---------------|
| <b>Casinos &amp; Gaming</b>        |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 335,000                            | LAS VEGAS SANDS                          |                     | 45.41         | 15,211.54 | 42.73           | 14,314.55       | (896.99)                  |                   | 14,314.55             | 0.08                  | C             |
| <b>Hotels</b>                      |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 396,000                            | CTRIP COM INTL ADR                       | 0.22                | 46.92         | 18,579.71 | 23.40           | 9,266.40        | (9,313.31)                |                   | 9,266.40              | 0.05                  | C             |
| <b>Restaurants</b>                 |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 253,000                            | ARCOS DORADOS HOLDINGS INC               | 0.18                | 21.56         | 5,453.64  | 20.53           | 5,194.09        | (259.55)                  |                   | 5,194.09              | 0.03                  | C             |
| 720,000                            | YUM! BRANDS INC                          | 1.14                | 50.06         | 36,040.28 | 59.01           | 42,487.20       | 6,446.92                  |                   | 42,487.20             | 0.23                  | C             |
| <b>Restaurants</b>                 |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
|                                    |                                          |                     |               | 41,493.92 |                 | 47,681.29       | 6,187.37                  | 0.00              | 47,681.29             | 0.25                  |               |
| <b>Broadcasting &amp; Cable TV</b> |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 991,000                            | GRUPO TELEvisa SA ADR                    | 0.14                | 24.43         | 24,211.82 | 21.06           | 20,870.46       | (3,341.36)                |                   | 20,870.46             | 0.11                  | C             |
| <b>Movies &amp; Entertainment</b>  |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 209,000                            | NASPERS LTD SP ADR                       | 0.32                | 60.25         | 12,592.25 | 43.75           | 9,143.12        | (3,449.13)                |                   | 9,143.12              | 0.05                  | C             |
| <b>Movies &amp; Entertainment</b>  |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 830,000                            | WALT DISNEY CO (HOLDING COMPANY)         | 0.60                | 43.68         | 36,250.67 | 37.50           | 31,125.00       | (5,125.67)                | 498.00            | 31,125.00             | 0.17                  | C             |
|                                    | ACCRUAL CASH DIVIDEND                    |                     |               |           |                 |                 |                           |                   | 498.00                | 0.00                  | C             |
|                                    | WALT DISNEY CO (HOLDING COMPANY)         |                     |               |           |                 |                 |                           |                   |                       |                       |               |
|                                    | EX DATE: 12/14/2011 PAY DATE: 01/18/2012 |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| <b>Total Position</b>              |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 830,000                            |                                          |                     |               | 36,250.67 |                 | 31,125.00       | (5,125.67)                | 498.00            | 31,623.00             | 0.17                  |               |
| <b>Movies &amp; Entertainment</b>  |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
|                                    |                                          |                     |               | 36,250.67 |                 | 31,125.00       | (5,125.67)                | 498.00            | 31,623.00             | 0.17                  |               |
| <b>Publishing &amp; Printing</b>   |                                          |                     |               |           |                 |                 |                           |                   |                       |                       |               |
| 1,832,000                          | WOLTERS KLUWER N V SPONSORED ADR         | 0.81                | 22.34         | 40,923.54 | 17.34           | 31,761.38       | (9,162.16)                |                   | 31,761.38             | 0.17                  | C             |

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## THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**

Private Wealth Management

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011

## Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value           | Security Description                                        | YTM@purch | Div or | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-----------------------------------|-------------------------------------------------------------|-----------|--------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| <b>Distributors</b>               |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| 1,700,000                         | GENUINE PARTS CO COM                                        | 1.80      |        | 52.06         | 88,503.38    | 61.20           | 104,040.00      | 15,536.62                 | 765.00            | 104,040.00   | 0.56                        | C            |
|                                   | ACCRUAL CASH DIVIDEND                                       |           |        |               |              |                 |                 |                           |                   |              |                             |              |
|                                   | GENUINE PARTS CO COM                                        |           |        |               |              |                 |                 |                           |                   |              |                             | C            |
|                                   | EX DATE: 12/07/2011 PAY DATE: 01/03/2012                    |           |        |               |              |                 |                 |                           |                   |              |                             |              |
|                                   | <b>Total Position</b>                                       |           |        |               | 88,503.38    |                 | 104,040.00      | 15,536.62                 | 765.00            | 104,805.00   | 0.56                        |              |
|                                   | <b>Distributors</b>                                         |           |        |               | 88,503.38    |                 | 104,040.00      | 15,536.62                 | 765.00            | 104,805.00   | 0.56                        |              |
| <b>Catalog Retail</b>             |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| 2,835,000                         | HOME RETAIL GROUP PLC ADR                                   | 0.90      |        | 9.43          | 26,729.12    | 5.18            | 14,696.64       | (12,032.48)               |                   | 14,696.64    | 0.08                        | C            |
| <b>General Merchandise Stores</b> |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| 520,000                           | DOLLAR TREE INC                                             |           |        | 49.35         | 25,662.00    | 83.11           | 43,217.20       | 17,555.20                 |                   | 43,217.20    | 0.23                        | C            |
| 645,000                           | TARGET CORP COM STK                                         | 1.20      |        | 49.37         | 31,841.78    | 51.22           | 33,036.90       | 1,195.12                  |                   | 33,036.90    | 0.18                        | C            |
|                                   | <b>General Merchandise Stores</b>                           |           |        |               | 57,503.78    |                 | 76,254.10       | 18,750.32                 | 0.00              | 76,254.10    | 0.41                        |              |
|                                   | <b>Consumer Discretionary</b>                               |           |        |               | 1,108,447.35 |                 | 1,079,717.51    | (28,729.84)               | 1,416.00          | 1,081,133.51 | 5.77                        |              |
| <b>Consumer Staples</b>           |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| <b>Drug Retail</b>                |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| 1,020,000                         | WALGREEN CO COM                                             | 0.90      |        | 42.78         | 43,635.64    | 33.06           | 33,721.20       | (9,914.44)                |                   | 33,721.20    | 0.18                        | C            |
| <b>Food Retail</b>                |                                                             |           |        |               |              |                 |                 |                           |                   |              |                             |              |
| 509,000                           | SEVEN & I HOLDINGS-UNSPN ADR                                | 1.25      |        | 52.95         | 26,952.65    | 55.76           | 28,380.82       | 1,428.17                  |                   | 28,380.82    | 0.15                        | C            |
| 875,000                           | Shoprite Holdings Ltd Ord Unspn<br>sored ADR (South Africa) | 0.61      |        | 26.12         | 22,853.83    | 33.74           | 29,522.50       | 6,668.67                  |                   | 29,522.50    | 0.16                        | C            |
|                                   | <b>Food Retail</b>                                          |           |        |               | 49,806.48    |                 | 57,903.32       | 8,096.84                  | 0.00              | 57,903.32    | 0.31                        |              |

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ENJ9HTR-20120111-154617

ATTACHMENT A

# Morgan Stanley

Private Wealth Management

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## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

### Portfolio Valuation By Position CONSOLIDATED : CRAIL-JOHNSON FOUNDATION 12/31/2011

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

#### Trade Date Reporting

| Shares or<br>Face Value          | Security Description        | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Asset<br>Type |
|----------------------------------|-----------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|---------------|
| <b>Brewers</b>                   |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| 798 000                          | COMPANHIA DE BEBIDAS-PR ADR |                     |               |            |                 |                 |                           |                   |              |                             |               |
| <b>Distillers &amp; Vintners</b> |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| 1,500 000                        | DIAGEO PLC SPONS ADR NEW    | 0.75                | 27.64         | 22,054.21  | 36.09           | 28,799.82       | 6,745.61                  |                   |              |                             |               |
| <b>Soft Drinks</b>               |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| 1,135 000                        | PEPSICO INC                 | 2.60                | 75.27         | 112,909.44 |                 |                 |                           |                   | 28,799.82    | 0.15                        | C             |
|                                  | ACCURAL CASH DIVIDEND       |                     |               |            | 87.42           | 131,130.00      | 18,220.56                 |                   |              |                             |               |
|                                  | PEPSICO INC                 | 2.06                | 63.16         | 71,682.17  | 66.35           | 75,307.25       | 3,625.08                  |                   | 131,130.00   | 0.70                        | C             |
| 1,135 000                        | PEPSICO INC                 |                     |               |            |                 |                 |                           |                   |              |                             |               |
| <b>Total Position</b>            |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
|                                  |                             |                     |               |            |                 | 75,307.25       | 3,625.08                  | 584.52            | 75,307.25    | 0.40                        | C             |
|                                  |                             |                     |               |            |                 | 75,307.25       | 3,625.08                  | 584.52            | 75,307.25    | 0.00                        | C             |
| <b>Agricultural Products</b>     |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| 752 000                          | COSAN                       |                     |               |            |                 |                 |                           |                   |              |                             |               |
| <b>Packaged Foods</b>            |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| 2,150 000                        | HEINZ H J CO COM            | 0.28                | 12.40         | 9,323.03   |                 |                 |                           |                   |              |                             |               |
|                                  | ACCURAL CASH DIVIDEND       |                     |               |            | 10.96           | 8,241.92        | (1,081.11)                |                   |              |                             |               |
|                                  | HEINZ H J CO COM            | 1.66                | 48.92         | 105,184.46 | 54.04           | 116,186.00      | 11,001.54                 |                   | 8,241.92     | 0.04                        | C             |
| 2,150 000                        | HEINZ H J CO COM            |                     |               |            |                 |                 |                           |                   |              |                             |               |
| <b>Total Position</b>            |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
|                                  |                             |                     |               |            |                 | 116,186.00      | 11,001.54                 | 1,032.00          | 116,186.00   | 0.62                        | C             |
| 3,450 000                        | KRAFT FOODS INC             |                     |               |            |                 |                 |                           |                   | 1,032.00     | 0.01                        | C             |
|                                  | ACCURAL CASH DIVIDEND       |                     |               |            |                 |                 |                           |                   |              |                             |               |
|                                  | KRAFT FOODS INC             | 1.16                | 30.87         | 106,513.60 | 37.36           | 128,892.00      | 22,378.40                 |                   | 128,892.00   | 0.69                        | C             |
| 3,450 000                        | KRAFT FOODS INC             |                     |               |            |                 |                 |                           |                   |              |                             |               |
| <b>Total Position</b>            |                             |                     |               |            |                 |                 |                           |                   |              |                             |               |
|                                  |                             |                     |               |            |                 | 128,892.00      | 22,378.40                 | 1,000.50          | 128,892.00   | 0.01                        | C             |
|                                  |                             |                     |               |            |                 | 128,892.00      | 22,378.40                 | 1,000.50          | 128,892.00   | 0.01                        | C             |

Undefined Classification - At the present time these securities are not classified by GICS  
\*Bank Deposits are at Morgan Stanley Bank, N.A. and Morgan Stanley Private Bank, National Association (Members FDIC), affiliates of Morgan Stanley & Co. LLC. Bank deposits are eligible for FDIC insurance up to applicable limits. Not SIPC insured.  
\*\*\* Please see the general disclosures set forth at the end of this Supplemental Report

ATTACHMENT A

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                                                                                                                                                                                           | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 635,000                 | NESTLE SA CHF10 SPONS ADR<br>20 ADRS - 1 REG'D                                                                                                                                                                                                                 | 1.77                | 60.06         | 38,138.95    | 57.75           | 36,669.98       | (1,468.97)                |                   | 36,669.98    | 0.20                        | C            |
| 911,000                 | TIGER BRANDS LTD ADR                                                                                                                                                                                                                                           | 0.72                | 26.03         | 23,711.40    | 31.07           | 28,309.33       | 4,597.93                  |                   | 28,309.33    | 0.15                        | C            |
| 3,670,000               | UNILEVER N V COM SHR                                                                                                                                                                                                                                           | 1.05                | 30.55         | 112,100.36   | 34.37           | 126,137.90      | 14,037.54                 |                   | 126,137.90   | 0.67                        | C            |
|                         | <b>Packaged Foods</b>                                                                                                                                                                                                                                          |                     |               | 385,648.77   |                 | 436,195.21      | 50,546.44                 |                   | 436,195.21   |                             |              |
| 3,850,000               | ALTRIA GROUP INC                                                                                                                                                                                                                                               | 1.64                | 24.81         | 95,519.95    | 29.65           | 114,152.50      | 18,632.55                 |                   | 114,152.50   | 0.61                        | C            |
|                         | <b>Tobacco</b>                                                                                                                                                                                                                                                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 3,850,000               | ACCURIAL CASH DIVIDEND<br>ALTRIA GROUP INC<br>EX DATE 12/22/2011 PAY DATE 01/10/2012                                                                                                                                                                           |                     |               | 95,519.95    |                 |                 |                           | 2,032.50          | 2,032.50     | 0.01                        | C            |
|                         | <b>Total Position</b>                                                                                                                                                                                                                                          |                     |               |              |                 |                 |                           |                   | 438,227.71   | 2.34                        |              |
| 250,000                 | BRITISH AMERN TOB PLC ADR                                                                                                                                                                                                                                      | 3.84                | 85.83         | 95,519.95    |                 |                 |                           |                   | 114,152.50   | 0.61                        | C            |
| 725,000                 | PHILIP MORRIS INTL                                                                                                                                                                                                                                             | 3.08                |               | 21,456.49    |                 |                 |                           |                   | 1,578.50     | 0.01                        | C            |
| 1,450,000               | PHILIP MORRIS INTL                                                                                                                                                                                                                                             | 3.08                | 62.46         | 90,566.68    |                 |                 |                           |                   |              |                             |              |
|                         | <b>Household Products</b>                                                                                                                                                                                                                                      |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 360,000                 | COLGATE PALMOLIVE CO COM                                                                                                                                                                                                                                       | 2.32                | 88.46         | 31,846.61    |                 |                 |                           |                   | 1,116.50     | 0.01                        | C            |
| 1,265,000               | KIMBERLY CLARK CORP                                                                                                                                                                                                                                            | 2.80                | 64.63         | 81,756.17    |                 |                 |                           |                   |              |                             |              |
|                         | <b>Unaffiliated Classification - At the present time these securities are not classified by GICS</b>                                                                                                                                                           |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Bank Deposits are at Morgan Stanley Bank, N.A. and Morgan Stanley Private Bank, National Association (Members FDIC), affiliates of Morgan Stanley &amp; Co. LLC Bank deposits are eligible for FDIC insurance up to applicable limits. Not SIPC insured</b> |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>*** Please see the general disclosures set forth at the end of this Supplemental Report</b>                                                                                                                                                                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 2,175,000               | <b>Total Position</b>                                                                                                                                                                                                                                          |                     |               |              |                 |                 |                           |                   | 1,116.50     | 0.01                        | C            |
|                         | <b>Tobacco</b>                                                                                                                                                                                                                                                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 360,000                 | COLGATE PALMOLIVE CO COM                                                                                                                                                                                                                                       | 2.32                | 88.46         | 31,846.61    |                 |                 |                           |                   | 1,116.50     | 0.01                        | C            |
| 1,265,000               | KIMBERLY CLARK CORP                                                                                                                                                                                                                                            | 2.80                | 64.63         | 81,756.17    |                 |                 |                           |                   |              |                             |              |
|                         | <b>Unaffiliated Classification - At the present time these securities are not classified by GICS</b>                                                                                                                                                           |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Bank Deposits are at Morgan Stanley Bank, N.A. and Morgan Stanley Private Bank, National Association (Members FDIC), affiliates of Morgan Stanley &amp; Co. LLC Bank deposits are eligible for FDIC insurance up to applicable limits. Not SIPC insured</b> |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>*** Please see the general disclosures set forth at the end of this Supplemental Report</b>                                                                                                                                                                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 33,260.40               |                                                                                                                                                                                                                                                                |                     |               |              |                 |                 |                           |                   | 33,260.40    | 0.18                        | C            |
| 93,053.40               |                                                                                                                                                                                                                                                                |                     |               |              |                 |                 |                           |                   | 93,053.40    | 0.50                        | C            |

ATTACHMENT A

# THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**

Private Wealth Management

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

## Supplemental Report

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### Portfolio Valuation By Position

#### CONSOLIDATED : CRAIL-JOHNSON FOUNDATION

12/31/2011

#### Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                   | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Accr<br>Type |
|-------------------------|----------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,265 000               | ACCUAL CASH DIVIDEND                   |                     |               |              |                 |                 |                           | 885 50            | 885 50       | 0 00                        | C            |
| 850 000                 | KIMBERLY CLARK CORP                    |                     |               |              |                 |                 |                           | 885 50            | 885 50       | 0 50                        | C            |
|                         | EX DATE 12/07/2011 PAY DATE 01/04/2012 |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Total Position</b>                  |                     |               | 81,756 17    |                 | 93,053 40       | 11,297 23                 |                   |              |                             |              |
| 555 000                 | KIMBERLY CLARK DE MEXICO S A B         | 1 36                | 29 34         | 24,939 14    | 27 19           | 23,114 90       | (1,824 24)                |                   |              | 0 12                        | C            |
|                         | DE C V                                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 555 000                 | PROCTER & GAMBLE CO                    | 2 10                | 64 78         | 35,952 18    | 66 71           | 37,024 05       | 1,071 87                  |                   |              | 0 20                        | C            |
|                         | <b>Household Products</b>              |                     |               | 174,494 10   |                 | 186,452 75      | 11,958 65                 | 885 50            | 187,338 25   | 1 00                        |              |
|                         | <b>Personal Products</b>               |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 1,370 000               | ORIFLAME COSMETICS SA ADR              | 0 86                | 24 35         | 33,359 50    | 15 86           | 21,722 72       | (11,636 78)               |                   |              | 0 12                        | C            |
| 2,038 000               | SHISEIDO LTD SPONSORED ADR             | 0 52                | 19 86         | 40,473 31    | 18 39           | 37,480 86       | (2,992 45)                |                   |              | 0 20                        | C            |
|                         | <b>Personal Products</b>               |                     |               | 73,832 81    |                 | 59,203 58       | (14,629 23)               | 0 00              | 59,203 58    | 0 32                        |              |
|                         | <b>Consumer Staples</b>                |                     |               | 1,150,929 77 |                 | 1,325,521 55    | 174,591 78                | 6,755 77          | 1,332,277 32 | 7 11                        |              |
|                         | <b>Health Care</b>                     |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Health Care Equipment</b>           |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 880 000                 | BAXTER INTERNATIONAL INC USD1          | 1 34                | 52 04         | 45,791 48    | 49 48           | 43,542 40       | (2,249 08)                |                   |              | 0 23                        | C            |
|                         | COM                                    |                     |               |              |                 |                 |                           | 294 80            | 294 80       | 0 00                        | C            |
|                         | <b>ACCUAL CASH DIVIDEND</b>            |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | BAXTER INTERNATIONAL INC USD1          |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | EX DATE 12/07/2011 PAY DATE 01/04/2012 |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Total Position</b>                  |                     |               | 45,791 48    |                 | 43,542 40       | (2,249 08)                | 294 80            |              | 0 23                        |              |
| 1,070 000               | COVIDIEN PLC                           | 0 90                | 50 67         | 54,219 47    | 45 01           | 48,160 70       | (6,058 77)                |                   |              | 0 26                        | C            |
|                         | <b>Health Care Equipment</b>           |                     |               | 100,010 95   |                 | 91,703 10       | (8,307 85)                | 294 80            | 91,997 90    | 0 49                        |              |

Undefined Classification - At the present time these securities are not classified by GICS

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LM39WTR-20120111-154017

## ATTACHMENT A



## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                                                                 | Div or<br>YTM@Purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of***<br>Portfolio | Acct<br>Type |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|----------------------------|--------------|
| 335 000                 | NOVARTIS AG USD SPON ADR<br>REP 1/20 REGD SHS                                                                                        | 1.65                | 57.01         | 19,099.29  | 57.17           | 19,151.95       | 52.66                     |                   | 19,151.95    | 0.10                       | C            |
| 1,320 000               | SANOFI-AVENTIS ADR                                                                                                                   | 1.32                | 34.29         | 45,261.64  | 36.54           | 48,232.80       | 2,971.16                  |                   | 48,232.80    | 0.26                       | C            |
| <b>Pharmaceuticals</b>  |                                                                                                                                      |                     |               |            |                 |                 |                           |                   |              |                            |              |
|                         |                                                                                                                                      |                     |               | 677,042.85 |                 | 780,294.18      | 103,251.33                | 1,701.02          | 781,995.20   | 4.18                       |              |
| <b>Health Care</b>      |                                                                                                                                      |                     |               |            |                 |                 |                           |                   |              |                            |              |
|                         |                                                                                                                                      |                     |               | 812,828.20 |                 | 907,327.98      | 94,499.78                 | 2,182.87          | 909,510.85   | 4.86                       |              |
| <b>Financials</b>       |                                                                                                                                      |                     |               |            |                 |                 |                           |                   |              |                            |              |
| <b>Banks</b>            |                                                                                                                                      |                     |               |            |                 |                 |                           |                   |              |                            |              |
| 1,981 000               | AKBANK TURK ANON                                                                                                                     | 0.14                | 9.54          | 18,904.57  | 6.38            | 12,628.88       | (6,275.69)                |                   | 12,628.88    | 0.07                       | C            |
| 416 000                 | BANCO BRADESCO S A ADR PFD NEW<br>ACCRUAL ADR DIVIDEND<br>BANCO BRADESCO S A ADR PFD NEW<br>EX DATE: 12/02/2011 PAY DATE: 01/09/2012 | 0.11                | 19.41         | 8,075.58   | 16.68           | 6,938.88        | (1,136.70)                | 4.80              | 6,938.88     | 0.04                       | C            |
|                         | ACCRUAL SPECIAL CASH DIVIDEND<br>BANCO BRADESCO S A ADR PFD NEW<br>EX DATE: 12/13/2011 PAY DATE: 03/15/2012                          |                     |               |            |                 |                 |                           | 152.18            | 152.18       | 0.00                       | C            |
| 416 000                 | <b>Total Position</b>                                                                                                                |                     |               | 8,075.58   |                 | 6,938.88        | (1,136.70)                | 156.99            | 7,095.87     | 0.04                       |              |
| 2,266 000               | BANCO DO BRASIL S A ADR                                                                                                              | 0.45                | 18.00         | 40,783.20  | 12.71           | 28,791.80       | (11,991.40)               |                   | 28,791.80    | 0.15                       | C            |
| 819 000                 | BANCO MACRO S A ADR                                                                                                                  | 2.97                | 40.72         | 33,348.84  | 19.50           | 15,970.50       | (17,378.34)               |                   | 15,970.50    | 0.09                       | C            |
| 32 000                  | BANCO SANTANDER CHILE ADR                                                                                                            | 2.19                | 69.78         | 2,232.81   | 75.70           | 2,422.40        | 189.59                    |                   | 2,422.40     | 0.01                       | C            |
| 2,617 000               | CHINA CONSTRUCTION BANK CORP<br>UNSPONSORED ADR REPRESENTING                                                                         | 0.54                | 18.37         | 48,066.28  | 13.96           | 36,525.47       | (11,540.81)               |                   | 36,525.47    | 0.20                       | C            |
| 5,108 000               | COMMERCIAL INTERNATIONAL BANK<br>ADR                                                                                                 | 0.15                | 5.40          | 27,598.15  | 3.10            | 15,839.91       | (11,758.24)               |                   | 15,839.91    | 0.08                       | C            |
| 356 000                 | HDFC BANK LTD ADR                                                                                                                    | 0.22                | 33.68         | 11,989.60  | 26.28           | 9,355.68        | (2,633.92)                |                   | 9,355.68     | 0.05                       | C            |
| 1,750 000               | HSBC HOLDINGS PLC ADR                                                                                                                | 1.85                | 50.94         | 89,142.78  | 38.10           | 66,675.00       | (22,467.78)               |                   | 66,675.00    | 0.36                       | C            |

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EX-39FIR-20120111-154617

ATTACHMENT A

# THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**  
Private Wealth Management

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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### Portfolio Valuation By Position CONSOLIDATED : CRAIL-JOHNSON FOUNDATION 12/31/2011

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

#### Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                | Div or<br>YTM@Purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|---------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,376,000               | ITAU UNIBANCO HLDNG S A                                             | 0.07                | 23.35         | 32,133.13  | 18.56           | 25,538.56       | (6,594.57)                |                   | 25,538.56    | 0.14                        | C            |
|                         | ACCRUAL ADR DIVIDEND                                                |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | ITAU UNIBANCO HLDNG S A                                             |                     |               |            |                 |                 |                           | 9.08              | 9.08         | 0.00                        | C            |
|                         | EX DATE 12/30/2011 PAY DATE 02/13/2012                              |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | ACCRUAL ADR DIVIDEND                                                |                     |               |            |                 |                 |                           | 8.92              | 8.92         | 0.00                        | C            |
|                         | ITAU UNIBANCO HLDNG S A                                             |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | EX DATE 12/01/2011 PAY DATE 01/12/2012                              |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,376,000               | <b>Total Position</b>                                               |                     |               | 32,133.13  |                 | 25,538.56       | (6,594.57)                | 18.00             | 25,538.56    | 0.14                        |              |
| 725,000                 | Industrial & Commercial Bank of<br>CHINA LTD REPRESENTING H SHARES  | 0.46                | 14.38         | 10,423.50  | 11.87           | 8,606.48        | (1,817.02)                |                   | 8,606.48     | 0.05                        | C            |
| 1,214,000               | KB FINANCIAL GROUP ADR                                              | 0.08                | 41.32         | 50,166.75  | 31.34           | 38,046.76       | (12,119.99)               |                   | 38,046.76    | 0.20                        | C            |
| 1,299,000               | NEDBANK GROUP LTD SPONS ADR                                         | 0.71                | 18.49         | 24,022.99  | 17.96           | 23,330.04       | (692.95)                  |                   | 23,330.04    | 0.12                        | C            |
| 1,271,000               | PT BK MANDIRI PERSERO TBK UNSP                                      | 0.12                | 7.00          | 8,895.71   | 7.44            | 9,461.32        | 565.61                    |                   | 9,461.32     | 0.05                        | C            |
| 3,361,000               | SBERBANK RUSSIA SPONSORED ADR                                       | 0.12                | 12.25         | 41,163.59  | 9.82            | 33,005.02       | (8,158.57)                |                   | 33,005.02    | 0.18                        | C            |
| 611,000                 | SHINHAN FINL GROUP CO LTD SPN A<br>DR                               | 1.05                | 92.75         | 56,672.16  | 68.21           | 41,676.31       | (14,995.85)               |                   | 41,676.31    | 0.22                        | C            |
| 1,372,000               | SOCIETE GENERALE PARIS ADR                                          | 0.44                | 12.80         | 17,561.07  | 4.47            | 6,128.72        | (11,432.35)               |                   | 6,128.72     | 0.03                        | C            |
| 752,000                 | STANDARD BANK GRP LTD UNSP ADR                                      | 1.02                | 29.42         | 22,127.48  | 24.46           | 18,396.18       | (3,731.30)                |                   | 18,396.18    | 0.10                        | C            |
| 6,098,000               | SUMITOMO MITSUI TRUST HOLDINGS I<br>NC SPONSORED AMERICAN DEPOSITOR |                     | 4.09          | 24,960.87  | 2.94            | 17,909.83       | (7,051.04)                |                   | 17,909.83    | 0.10                        | C            |
|                         | <b>Banks</b>                                                        |                     |               | 568,269.06 |                 | 417,247.74      | (151,021.32)              | 174.99            | 417,422.73   | 2.23                        |              |
|                         | <b>Regional Banks</b>                                               |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 286,000                 | HACHIJUNI BK LTD ADR                                                | 0.82                | 59.85         | 17,116.53  | 57.06           | 16,318.30       | (798.23)                  |                   | 16,318.30    | 0.09                        | C            |
| 30,040,000              | MALAGA FINANCIAL                                                    | 0.40                |               |            | 12.38           | 371,895.20      | 371,895.20                |                   | 371,895.20   | 1.99                        | C            |

Undefined Classification - At the present time these securities are not classified by GICS

\*Bank Deposits are at Morgan Stanley Bank, N.A. and Morgan Stanley Private Bank, National Association (Members FDIC), affiliates of Morgan Stanley & Co. LLC. Bank deposits are eligible for FDIC insurance up to applicable limits. Not SIPC insured  
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TM199FRK-20120111-154617

ATTACHMENT A

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                       | Div or<br>YTM@purch | Book<br>Price | Book Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Asset<br>Type |
|-------------------------|------------------------------------------------------------|---------------------|---------------|-----------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|---------------|
| 30,040 000              | ACCURAL CASH DIVIDEND                                      | 1 40                | 57 58         | 0 00      |                 | 371,895 20      | 371,895 20                | 3,755 00          | 3,755 00     | 0 02                        | C             |
| 965 000                 | MALAGA FINANCIAL<br>EX DATE 12/29/2011 PAY DATE 01/05/2012 |                     |               | 55,568 19 | 57 67           | 55,651 55       | 83 36                     | 3,755 00          | 375,650 20   | 2 01                        |               |
|                         | PNC FINANCIAL SERVICES GRP<br>COM STK                      |                     |               | 72,684 72 |                 | 443,865 05      | 371,180 33                | 3,755 00          | 55,651 55    | 0 30                        | C             |
|                         | <b>Regional Banks</b>                                      |                     |               |           |                 |                 |                           |                   |              |                             |               |
|                         | <b>Diversified Financial Services</b>                      |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 1,548 000               | JPMORGAN CHASE & CO                                        | 0 72                | 45 03         | 30,621 69 | 33 25           | 51,471 00       | (20,771 24)               |                   | 51,471 00    | 0 27                        | C             |
|                         | <b>Consumer Finance</b>                                    |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 680 000                 | AMER EXPRESS CO COM                                        | 5 50                | 165 32        | 33,890 62 | 178 24          | 36,539 20       | 2,648 58                  |                   | 32,075 60    | 0 17                        | C             |
|                         | <b>Asset Management &amp; Custody Banks</b>                |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 205 000                 | BLACKROCK INC                                              | 18 34               | 47,674 78     |           | 11 83           | 30,758 00       | (16,916 78)               |                   | 36,539 20    | 0 20                        | C             |
|                         | <b>Diversified Capital Markets</b>                         |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 2,600 000               | UBS AG-REG                                                 | 0 50                | 17 98         | 9,620 57  | 10 62           | 5,681 70        | (3,938 87)                |                   | 30,758 00    | 0 16                        | C             |
|                         | <b>Life &amp; Health Insurance</b>                         |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 515 000                 | MANULIFE FINANCIAL CORP CAD NPV<br>COM                     | 0 66                | 18 98         | 22,287 30 | 17 87           | 20,975 86       | (1,311 44)                |                   | 5,681 70     | 0 03                        | C             |
| 1,174 000               | SANLAM LTD ADR                                             |                     |               | 31,907 87 |                 | 26,657 56       | (5,250 31)                | 0 00              | 20,975 86    | 0 11                        | C             |
|                         | <b>Life &amp; Health Insurance</b>                         |                     |               |           |                 |                 |                           |                   |              |                             |               |
| 2,137 000               | ALLIANZ SE ADR                                             | 0 48                | 13 00         | 27,772 07 | 9 60            | 20,504 52       | (7,267 55)                |                   | 26,657 56    | 0 14                        | C             |
|                         | <b>Multi-line Insurance</b>                                |                     |               |           |                 |                 |                           |                   |              |                             |               |
|                         |                                                            |                     |               |           |                 |                 |                           |                   | 20,504 52    | 0 11                        | C             |

Undivided Classification - At the present time these securities are not classified by GICS  
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ATTACHMENT A

Portfolio Valuation By Position  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
12/31/2011

Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                                                                   | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 440 000                 | AXA ADR REPR 1/2 SHS                                                                   | 0.84                | 21.96         | 9,661.70   | 13.04           | 5,737.60        | (3,924.10)                |                   | 5,737.60     | 0.03                        | C            |
|                         | <i>Multi-line Insurance</i>                                                            |                     |               | 37,433.77  |                 | 26,242.12       | (11,191.65)               | 0.00              | 26,242.12    | 0.14                        |              |
|                         | <i>Property &amp; Casualty Insurance</i>                                               |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 598 000                 | AXIS CAPITAL HLDGS                                                                     | 0.96                | 36.39         | 21,762.10  | 31.96           | 19,112.08       | (2,650.02)                |                   | 19,112.08    | 0.10                        | C            |
|                         | ACCURIAL CASH DIVIDEND<br>AXIS CAPITAL HLDGS<br>EX DATE 12/28/2011 PAY DATE 01/17/2012 |                     |               |            |                 |                 |                           | 143.52            | 143.52       | 0.00                        | C            |
| 598 000                 | MS&AD INS GROUP HLDGS ADR                                                              | 0.26                | 11.83         | 21,762.10  | 9.27            | 19,112.08       | (2,650.02)                | 143.52            | 19,255.60    | 0.10                        | C            |
| 610 000                 | TRAVELERS COS INC                                                                      | 1.64                | 59.41         | 36,240.04  | 59.17           | 36,093.70       | (146.34)                  |                   | 36,093.70    | 0.19                        | C            |
| 1,550 000               | TRAVELERS COS INC                                                                      | 1.64                | 58.84         | 91,197.29  | 59.17           | 91,713.50       | 516.21                    |                   | 91,713.50    | 0.49                        | C            |
| 2,160 000               | <i>Total Position</i>                                                                  |                     |               | 127,437.33 |                 | 127,807.20      | 369.87                    | 0.00              | 127,807.20   | 0.68                        |              |
|                         | <i>Property &amp; Casualty Insurance</i>                                               |                     |               | 197,251.83 |                 | 184,561.83      | (12,690.00)               | 143.52            | 184,705.35   | 0.99                        |              |
|                         | <i>Reinsurance</i>                                                                     |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 125 000                 | PARTNERRE LIMITED BERMUDA                                                              | 2.20                | 79.46         | 9,933.03   | 64.21           | 8,026.25        | (1,906.78)                |                   | 8,026.25     | 0.04                        | C            |
| 2,400 000               | HCP INC REIT                                                                           | 1.92                | 37.49         | 89,964.57  | 41.43           | 99,432.00       | 9,467.43                  |                   | 99,432.00    | 0.53                        | C            |
| 1,750 000               | HEALTH CARE REIT INC COM                                                               | 2.86                | 51.43         | 90,008.54  | 54.53           | 95,427.50       | 5,418.96                  |                   | 95,427.50    | 0.51                        | C            |
|                         | <i>Total Position</i>                                                                  |                     |               | 179,973.11 |                 | 194,859.50      | 14,886.39                 | 0.00              | 194,859.50   | 1.04                        |              |

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# THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**

Private Wealth Management

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

## Supplemental Report

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### Portfolio Valuation By Position CONSOLIDATED : CRAIL-JOHNSON FOUNDATION 12/31/2011

#### Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                          | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|-----------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 3,680 000               | MICROSOFT CORP USD 0.01                       | 0.80                | 26.18         | 96,360.22  | 25.96           | 95,532.80       | (827.42)                  |                   | 95,532.80    | 0.51                        | C            |
| 5,645 000               | <b>Total Position</b>                         |                     |               | 150,129.69 |                 | 146,544.20      | (3,585.49)                | 0.00              | 146,544.20   | 0.78                        |              |
| 1,110 000               | ORACLE CORP                                   | 0.24                | 32.47         | 36,046.23  | 25.65           | 28,471.50       | (7,574.73)                |                   | 28,471.50    | 0.15                        | C            |
|                         | <b>Systems Software</b>                       |                     |               | 186,175.92 |                 | 175,015.70      | (11,160.22)               | 0.00              | 175,015.70   | 0.93                        |              |
|                         | <b>Home Entertainment Software</b>            |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,264 000               | NINTENDO LTD UNSPONSORED ADR                  | 0.40                | 29.93         | 37,835.16  | 17.22           | 21,767.34       | (16,067.82)               |                   | 21,767.34    | 0.12                        | C            |
|                         | <b>Telecommunications Equipment</b>           |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 5,068 000               | NOKIA CORP ADR SHRS<br>EACH REPSTG 1 A SHARE  | 0.41                | 9.76          | 49,456.48  | 4.82            | 24,427.76       | (25,028.72)               |                   | 24,427.76    | 0.13                        | C            |
| 615 000                 | QUALCOMM INC                                  | 0.86                | 58.58         | 36,026.15  | 54.70           | 33,640.50       | (2,385.65)                |                   | 33,640.50    | 0.18                        | C            |
|                         | <b>Telecommunications Equipment</b>           |                     |               | 85,482.63  |                 | 58,068.26       | (27,414.37)               | 0.00              | 58,068.26    | 0.31                        |              |
|                         | <b>Computer Hardware</b>                      |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 125 000                 | APPLE INC                                     |                     | 365.85        | 45,730.79  | 405.00          | 50,625.00       | 4,894.21                  |                   | 50,625.00    | 0.27                        | C            |
|                         | <b>Electronic Equipment &amp; Instruments</b> |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,009 000               | FUJI PHOTO FILM CO LTD ADR                    | 0.30                | 36.18         | 36,504.22  | 23.69           | 23,907.25       | (12,596.97)               |                   | 23,907.25    | 0.13                        | C            |
|                         | <b>Semiconductors</b>                         |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 4,500 000               | INTEL CORP                                    | 0.84                | 20.12         | 90,539.40  | 24.25           | 109,125.00      | 18,585.60                 |                   | 109,125.00   | 0.58                        | C            |
| 963 000                 | ROHM CO LTD UNSPONSORED ADR<br>(JAPAN)        | 0.69                | 31.99         | 30,808.04  | 23.33           | 22,466.79       | (8,341.25)                |                   | 22,466.79    | 0.12                        | C            |

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LMJ9FFR-20120111-154017

ATTACHMENT A

**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**

Valuation Currency: USD  
 Sort Order: Asset Type  
 Security Type

12/31/2011

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                         | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 3,058,000               | TAIWAN SEMICONDUCTOR MANUFACTU<br>ADR        | 0.42                | 13.38         | 40,915.64  | 12.91           | 39,478.78       | (1,436.86)                |                   | 39,478.78    | 0.21                        | C            |
|                         | <b>Semiconductors</b>                        |                     |               | 162,263.08 |                 | 171,070.57      | 8,807.49                  | 0.00              | 171,070.57   | 0.91                        |              |
|                         | <b>Information Technology</b>                |                     |               | 721,552.82 |                 | 677,231.89      | (44,320.93)               | 0.00              | 677,231.89   | 3.62                        |              |
|                         | <b>Telecommunication Services</b>            |                     |               |            |                 |                 |                           |                   |              |                             |              |
|                         | <b>Integrated Telecommunication Services</b> |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,280,000               | AT&T INC<br>ISIN US00206R1023                | 1.76                | 28.30         | 36,218.05  | 30.24           | 38,707.20       | 2,489.15                  |                   | 38,707.20    | 0.21                        | C            |
| 4,000,000               | AT&T INC<br>ISIN US00206R1023                | 1.76                | 28.11         | 112,424.78 | 30.24           | 120,960.00      | 8,535.22                  |                   | 120,960.00   | 0.65                        | C            |
| 5,280,000               | <b>Total Position</b>                        |                     |               | 148,642.83 |                 | 159,667.20      | 11,024.37                 | 0.00              | 159,667.20   | 0.85                        |              |
| 935,000                 | CENTURYLINK INC                              | 2.90                | 34.52         | 32,272.37  | 37.20           | 34,782.00       | 2,509.63                  |                   | 34,782.00    | 0.19                        | C            |
| 2,149,000               | NIPPON TELEG & TEL CORP SPONS<br>ADR         | 0.34                | 23.65         | 50,833.30  | 25.33           | 54,434.17       | 3,600.87                  |                   | 54,434.17    | 0.29                        | C            |
| 657,000                 | PHILIPPINE LONG DISTANCE TEL CO<br>SPONS ADR | 2.66                | 56.01         | 36,797.55  | 57.62           | 37,856.34       | 1,058.79                  |                   | 37,856.34    | 0.20                        | C            |
| 802,000                 | SWISSCOM AG- SPONSORED ADR                   | 2.19                | 44.93         | 36,032.61  | 38.06           | 30,524.12       | (5,508.49)                |                   | 30,524.12    | 0.16                        | C            |
| 3,271,000               | TELECOM ITAL A                               | 1.53                | 12.01         | 39,275.13  | 8.90            | 29,111.90       | (10,163.23)               |                   | 29,111.90    | 0.16                        | C            |
| 1,549,000               | TELKOM PT ADREPRESENTING 20 ORD              | 1.27                | 33.90         | 52,507.71  | 30.74           | 47,616.26       | (4,891.45)                |                   | 47,616.26    | 0.25                        | C            |
| 3,050,000               | VERIZON COMMUNICATIONS COM STK               | 2.00                | 35.81         | 109,221.80 | 40.12           | 122,366.00      | 13,144.20                 |                   | 122,366.00   | 0.65                        | C            |
|                         | <b>Integrated Telecommunication Services</b> |                     |               | 505,583.30 |                 | 516,357.99      | 10,774.69                 | 0.00              | 516,357.99   | 2.76                        |              |
|                         | <b>Wireless Telecommunication Services</b>   |                     |               |            |                 |                 |                           |                   |              |                             |              |
| 1,793,000               | AMERICA MOVIL SAB DE CV                      | 0.29                | 28.65         | 51,365.79  | 22.60           | 40,521.80       | (10,843.99)               |                   | 40,521.80    | 0.22                        | C            |

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Portfolio Valuation By Position  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
12/31/2011

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                                                                                                                                                                           | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio Type |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|----------------------------------|
| 765 000                 | CROWN CASTLE INTERNATIONAL COR<br>COM STK                                                                                                                                                                                      |                     | 43 12         | 32,985 25  | 44 80           | 34,272 00       | 1,286 75                  |                   | 34,272 00    | 0 18 C                           |
| 2,752 000               | MOBILE TELESYSTEMS SP ADR                                                                                                                                                                                                      | 0 86                | 19 81         | 54,519 06  | 14 68           | 40,399 36       | (14,119 70)               |                   | 40,399 36    | 0 22 C                           |
| 189 000                 | MTN GROUP LTD SPN ADR                                                                                                                                                                                                          | 0 86                | 22 48         | 4,248 72   | 17 80           | 3,364 77        | (883 95)                  |                   | 3,364 77     | 0 02 C                           |
| 2,695 000               | SK TELECOM CO LTD AD<br>R (SPONSORED) REP 1                                                                                                                                                                                    | 0 73                | 17 61         | 47,452 21  | 13 61           | 36,678 95       | (10,773 26)               |                   | 36,678 95    | 0 20 C                           |
| 2,285 000               | TURKCELL ILETISIM HIZMET<br>SPONS ADR NEW                                                                                                                                                                                      | 0 59                | 15 72         | 35,921 73  | 11 76           | 26,871 60       | (9,050 13)                |                   | 26,871 60    | 0 14 C                           |
| 4,879 000               | VODAFONE GP PLC ADS NEW<br>ACCRUAL ADR DIVIDEND<br>VODAFONE GP PLC ADS NEW<br>EX DATE: 11/16/2011 PAY DATE: 02/03/2012<br>ACCRUAL SPECIAL CASH DIVIDEND<br>VODAFONE GP PLC ADS NEW<br>EX DATE: 11/16/2011 PAY DATE: 02/03/2012 | 1 44                | 28 42         | 138,678 55 | 28 03           | 136,758 37      | (1,920 18)                | 2,371 43          | 136,758 37   | 0 73 C                           |
|                         |                                                                                                                                                                                                                                |                     |               |            |                 |                 |                           | 3,110 07          | 2,371 43     | 0 01 C                           |
|                         |                                                                                                                                                                                                                                |                     |               |            |                 |                 |                           |                   | 3,110 07     | 0 02 C                           |
| 4,879 000               | <b>Total Position</b>                                                                                                                                                                                                          |                     |               | 138,678 55 |                 | 136,758 37      | (1,920 18)                | 5,481 50          | 142,239 87   | 0 76                             |
|                         | <b>Wireless Telecommunication Services</b>                                                                                                                                                                                     |                     |               | 365,171 31 |                 | 318,866 85      | (46,304 46)               | 5,481 50          | 324,348 35   | 1 73                             |
|                         | <b>Telecommunication Services</b>                                                                                                                                                                                              |                     |               | 870,754 61 |                 | 835,224 84      | (35,529 77)               | 5,481 50          | 840,706 34   | 4 49                             |
|                         | <b>Utilities</b>                                                                                                                                                                                                               |                     |               |            |                 |                 |                           |                   |              |                                  |
|                         | <b>Electric Utilities</b>                                                                                                                                                                                                      |                     |               |            |                 |                 |                           |                   |              |                                  |
| 1,010 000               | AMER ELEC PWR INC COM                                                                                                                                                                                                          | 1 88                | 35 75         | 36,104 17  | 41 31           | 41,723 10       | 5,618 93                  |                   | 41,723 10    | 0 22 C                           |
| 1,931 000               | CENTRAIS ELETRICAS B<br>RASILEIRAS SA ELECTR                                                                                                                                                                                   | 0 18                | 13 65         | 26,357 09  | 9 71            | 18,750 01       | (7,607 08)                |                   | 18,750 01    | 0 10 C                           |
| 2,136 000               | COMPANHIA ENERGETICA<br>DE MINAS GERAIS                                                                                                                                                                                        | 0 94                | 16 45         | 35,132 29  | 17 79           | 37,999 44       | 2,867 15                  |                   | 37,999 44    | 0 20 C                           |

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## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004Portfolio Valuation By Position  
CONSOLIDATED : CRAIL-JOHNSON FOUNDATION  
12/31/2011Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                                                       | Div or<br>YTM@purch | Book<br>Price | Book Cost  | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio Type |
|-------------------------|----------------------------------------------------------------------------|---------------------|---------------|------------|-----------------|-----------------|---------------------------|-------------------|--------------|----------------------------------|
| 2,136,000               | ACCURAL SPECIAL CASH DIVIDEND                                              |                     |               |            |                 |                 |                           |                   |              |                                  |
| 4,584,000               | COMPANHIA ENERGETICA<br>EX DATE 12/21/2011 PAY DATE 01/05/2012             | 0.23                | 7.34          | 35,132.29  |                 | 37,999.44       | 2,867.15                  | 1,413.91          | 1,413.91     | 0.01 C                           |
|                         | ELECTRICITY DE FRANCE FRF SHARES                                           |                     |               | 33,668.17  | 4.79            | 21,957.36       | (11,710.81)               | 1,413.91          | 39,413.35    | 0.21                             |
| 4,584,000               | ACCURAL ADR DIVIDEND                                                       |                     |               |            |                 |                 |                           |                   |              |                                  |
| 1,470,000               | ELECTRICITY DE FRANCE FRF SHARES<br>EX DATE 12/08/2011 PAY DATE 01/06/2012 |                     |               |            |                 |                 |                           |                   |              |                                  |
|                         | Total Position                                                             |                     |               |            |                 |                 |                           |                   |              |                                  |
| 2,000,000               | KOREA ELEC PWR CO SPONS ADR                                                | 0.27                | 12.73         | 33,668.17  | 10.98           | 21,957.36       | (11,710.81)               | 485.34            | 21,957.36    | 0.12 C                           |
|                         | NEXTERA ENERGY INC                                                         | 2.20                | 53.32         | 18,708.10  | 60.88           | 16,140.60       | (2,567.50)                |                   | 485.34       | 0.00 C                           |
|                         | Electric Utilities                                                         |                     |               | 106,638.59 |                 | 121,760.00      | 15,121.41                 |                   |              |                                  |
| 2,050,000               | DOMINION RES INC                                                           |                     |               | 256,608.41 |                 | 258,330.51      | 1,722.10                  |                   | 260,229.76   | 1.39                             |
| 1,220,000               | WISCONSIN ENERGY CORP COM                                                  | 1.97                | 43.95         | 90,107.36  | 53.08           | 108,814.00      | 18,706.64                 |                   | 108,814.00   | 0.58 C                           |
|                         | Multi-Utilities                                                            |                     |               | 35,736.79  | 34.96           | 42,651.20       | 6,914.41                  |                   | 42,651.20    | 0.23 C                           |
|                         | Utilities                                                                  |                     |               | 125,844.15 |                 | 151,465.20      | 25,621.05                 |                   | 151,465.20   |                                  |
|                         | Undefined Sector Classification                                            |                     |               | 382,452.56 |                 | 409,795.71      | 27,343.15                 |                   | 411,694.96   | 2.20                             |
| 4,373,000               | ALSTOM ADR                                                                 |                     |               |            |                 |                 |                           |                   |              |                                  |
| 462,000                 | ANHUI CONCH CEM CO LTD ADR                                                 | 0.06                | 4.18          | 18,289.36  |                 |                 |                           |                   |              |                                  |
| 642,000                 | BIDVEST GROUP LTD<br>(FORMERLY BI ADR)                                     | 0.19                | 21.35         | 9,861.89   | 3.04            | 13,302.67       | (4,986.69)                |                   | 13,302.67    | 0.07 C                           |
|                         | Undefined Sub Industry Classification                                      |                     |               | 28,279.63  | 14.84           | 6,855.62        | (3,006.27)                |                   | 6,855.62     | 0.04 C                           |
|                         |                                                                            | 1.27                | 44.05         |            | 38.35           | 24,619.42       | (3,660.21)                |                   | 24,619.42    | 0.13 C                           |

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ATTACHMENT A

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Portfolio Valuation By Position  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
12/31/2011

Trade Date Reporting

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                                                | Div or<br>YTM@purch | Book<br>Price | Book<br>Cost | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Accr<br>Type |
|-------------------------|---------------------------------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 8,546 000               | CARREFOUR SA (F) SPONSORED ADR                                      | 0.23                | 6.95          | 59,408.66    | 4.48            | 38,251.90       | (21,156.76)               |                   | 38,251.90    | 0.20                        | C            |
| 1,023 000               | CLICKS GROUP LTD UNSPONSORED ADR                                    | 0.58                | 24.68         | 25,244.22    | 22.91           | 23,431.82       | (1,812.40)                |                   | 23,431.82    | 0.13                        | C            |
| 935 000                 | DAIICHI SANKYO CO LTD SPONSORED<br>ADR LEVEL 1                      | 0.63                | 19.09         | 17,848.39    | 19.83           | 18,544.79       | 696.40                    |                   | 18,544.79    | 0.10                        | C            |
| 94 000                  | JIANGXI COPPER CO LTD ADR                                           | 2.20                | 121.35        | 11,407.12    | 86.42           | 8,123.57        | (3,283.55)                |                   | 8,123.57     | 0.04                        | C            |
|                         | ACCRUAL ADR DIVIDEND<br>JIANGXI COPPER CO LTD ADR                   |                     |               |              |                 | 118.71          |                           | 118.71            | 118.71       | 0.00                        | C            |
| EX DATE: 12/06/2011     | PAY DATE: 01/13/2012                                                |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 94 000                  | <b>Total Position</b>                                               |                     |               | 11,407.12    |                 | 8,123.57        | (3,283.55)                | 118.71            | 8,242.28     | 0.04                        |              |
| 1,115 000               | KOC HOLDINGS AS                                                     | 1.05                | 21.05         | 23,473.80    | 15.04           | 16,767.37       | (6,706.43)                |                   | 16,767.37    | 0.09                        | C            |
| 1,410 000               | MARINE HARVEST ASA UNSPONSORED<br>ADR                               | 2.09                | 11.10         | 15,647.48    | 8.67            | 12,219.06       | (3,428.42)                |                   | 12,219.06    | 0.07                        | C            |
| 252 000                 | MASSMART HLDGS LTD ADR                                              | 0.99                | 39.89         | 10,052.80    | 41.87           | 10,550.74       | 497.94                    |                   | 10,550.74    | 0.06                        | C            |
| 699 000                 | ORASCOM CONSTR INDS S A E ADR                                       | 2.08                | 35.98         | 25,152.35    | 32.60           | 22,787.40       | (2,364.95)                |                   | 22,787.40    | 0.12                        | C            |
| 4,354 000               | POLYUS GOLD INTL LTDGDR                                             |                     | 3.52          | 15,338.39    | 2.95            | 12,844.30       | (2,494.09)                |                   | 12,844.30    | 0.07                        | C            |
| 1,006 000               | PT PERUSAHAAN GAS NEGARA PERSARO<br>TBK UNSPONSORED ADR (INDONESIA) | 0.71                | 23.57         | 23,716.39    | 17.51           | 17,613.05       | (6,103.34)                |                   | 17,613.05    | 0.09                        | C            |
| 437 000                 | PT SEMEN GRESIK PERSERO<br>UNSPONSORED ADR (INDONESIA)              | 1.35                | 46.40         | 20,276.80    | 63.14           | 27,591.31       | 7,314.51                  |                   | 27,591.31    | 0.15                        | C            |
| 1,354 000               | PTT EXPL & PRODTN PUB LTD ADR                                       | 0.30                | 11.57         | 15,664.49    | 10.68           | 14,463.43       | (1,201.06)                |                   | 14,463.43    | 0.08                        | C            |
| 138 000                 | SAKARI RESOURCES LTD UNSP ADR                                       |                     | 47.01         | 6,487.89     | 28.15           | 3,884.70        | (2,603.19)                |                   | 3,884.70     | 0.02                        | C            |
| 2,949 000               | TNT EXPRESS NV AMSTERDAM ADR                                        | 0.04                | 9.41          | 27,737.49    | 7.50            | 22,102.76       | (5,634.73)                |                   | 22,102.76    | 0.12                        | C            |
| 1,707 000               | TURKIYE GARANTI BANKASI AS ADR                                      | 0.07                | 4.84          | 8,264.23     | 3.12            | 5,332.67        | (2,931.56)                |                   | 5,332.67     | 0.03                        | C            |

Undeclared Classification - At the present time these securities are not classified by GICS  
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\*\*\* Please see the general disclosures set forth at the end of this Supplemental Report

EM3DPFR-20120111-154617

## THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**

Private Wealth Management

## Supplemental Report

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**  
**12/31/2011**

Valuation Currency: USD  
 Sort Order: Asset Type  
 Security Type

## Trade Date Reporting

| Shares or<br>Face Value | Security Description                         | Div or<br>YTM@purch | Book<br>Price | Book Cost    | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value | Total % of ***<br>Portfolio | Acct<br>Type |
|-------------------------|----------------------------------------------|---------------------|---------------|--------------|-----------------|-----------------|---------------------------|-------------------|--------------|-----------------------------|--------------|
| 1,170,000               | WEICHA1 PWR CO LTD ADR                       | 0.22                | 25.28         | 29,577.50    | 19.67           | 23,018.58       | (6,558.92)                |                   | 23,018.58    | 0.12                        | C            |
|                         | <i>Undefined Sub Industry Classification</i> |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <i>Undefined Sector Classification</i>       |                     |               | 391,728.88   |                 | 322,305.16      | (69,423.72)               | 118.71            | 322,423.87   | 1.72                        |              |
|                         | <i>COMMON STOCKS</i>                         |                     |               | 391,728.88   |                 | 322,305.16      | (69,423.72)               | 118.71            | 322,423.87   | 1.72                        |              |
|                         | <i>COMMON STOCKS</i>                         |                     |               | 9,642,471.68 |                 | 9,394,429.25    | (248,042.43)              | 24,394.10         | 9,418,823.35 | 50.30                       |              |
|                         | <b>EXCHANGE TRADED FUNDS</b>                 |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 301,000                 | GBL X BRAZL CONS                             | 0.22                | 16.60         | 4,998.07     | 15.08           | 4,539.08        | (458.99)                  | 65.71             | 4,539.08     | 0.02                        | C            |
|                         | ACCRUAL CLOSE END FUNDS DSTREN               |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | GBL X BRAZL CONS                             |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | EX DATE 12/28/2011 PAY DATE 01/09/2012       |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Total Position</b>                        |                     |               | 4,998.07     |                 | 4,539.08        | (458.99)                  | 65.71             | 4,604.79     | 0.02                        |              |
| 416,000                 | GBL X CHN FNCL                               | 0.01                | 10.62         | 4,418.07     | 10.39           | 4,320.49        | (97.58)                   | 4.50              | 4,320.49     | 0.02                        | C            |
|                         | ACCRUAL CLOSE END FUNDS DSTREN               |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | GBL X CHN FNCL                               |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | EX DATE 12/28/2011 PAY DATE 01/09/2012       |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | <b>Total Position</b>                        |                     |               | 4,418.07     |                 | 4,320.49        | (97.58)                   | 4.50              | 4,324.99     | 0.02                        |              |
| 1,005,000               | MKT VCT JUNR GLD                             | 1.21                | 41.47         | 41,678.86    | 24.70           | 24,823.50       | (16,855.36)               |                   | 24,823.50    | 0.13                        | C            |
| 930,000                 | POWERSHARES QQQ NASDAQ 100                   | 0.41                | 37.29         | 34,680.44    | 55.83           | 51,921.90       | 17,241.46                 |                   | 51,921.90    | 0.28                        | C            |
|                         | <b>EXCHANGE TRADED FUNDS</b>                 |                     |               | 85,775.44    |                 | 85,604.97       | (170.47)                  | 70.21             | 85,675.18    | 0.46                        |              |
|                         | <b>PREFERRED STOCKS</b>                      |                     |               |              |                 |                 |                           |                   |              |                             |              |
| 450,000,000             | BANK OF AMER CRP                             | 8.00                | 76.00         | 342,000.00   | 89.54           | 402,948.00      | 60,948.00                 |                   | 402,948.00   | 2.15                        | C            |
|                         | FRN PERPETUAL                                |                     |               |              |                 |                 |                           |                   |              |                             |              |
|                         | DUE 01/30/2058                               |                     |               |              |                 |                 |                           |                   |              |                             |              |

Undefined Classification - At the present time these securities are not classified by GICS

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 \*\*\* Please see the general disclosures set forth at the end of the Supplemental Report

EM390FR-20120111-154617

ATTACHMENT A

THE CRAIL-JOHNSON FOUNDATION

EIN: 33-0247161

**Morgan Stanley**  
Private Wealth Management

**Supplemental Report**

555 California Street  
San Francisco, CA 94104  
(415) 576-2004

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**Portfolio Valuation By Position**  
**CONSOLIDATED : CRAIL-JOHNSON FOUNDATION**

12/31/2011

**Trade Date Reporting**

Valuation Currency: USD  
Sort Order: Asset Type  
Security Type

| Shares or<br>Face Value | Security Description                              | Div or<br>YTM@purch | Book<br>Price | Book Cost     | Market<br>Price | Market<br>Value | Unrealized<br>Gain (Loss) | Accrued<br>Income | Market Value  | Total % of ***<br>Portfolio | Asset<br>Type |
|-------------------------|---------------------------------------------------|---------------------|---------------|---------------|-----------------|-----------------|---------------------------|-------------------|---------------|-----------------------------|---------------|
| 440,000.000             | JPMORGAN CHASE<br>FRN PERPETUAL<br>DUE 04/23/2058 | 7.90                | 79.00         | 347,600.00    | 106.47          | 468,463.60      | 120,863.60                |                   | 468,463.60    | 2.50                        | C             |
|                         | PREFERRED STOCKS                                  |                     |               | 689,600.00    |                 | 871,411.60      | 181,811.60                | 0.00              | 871,411.60    | 4.65                        |               |
|                         | EQUITIES                                          |                     |               | 10,417,847.12 |                 | 10,351,445.82   | (66,401.30)               | 24,464.31         | 10,375,910.13 | 55.41                       |               |
|                         | TOTAL PORTFOLIO                                   |                     |               | 18,748,952.11 |                 | 18,659,445.61   | (89,506.50)               | 67,076.58         | 18,726,522.19 | 100.00                      |               |

Undeclared Classification - At the present time these securities are not classified by GICS

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END9TR-2012011-154617

ATTACHMENT A

THE CRAIL-JOHNSON FOUNDATION  
A STATEMENT ATTACHED TO AND MADE PART OF FORM 990-PF  
CAPITAL GAINS AND LOSSES FOR TAX ON INVESTMENT INCOME - FORM 990-PF, PART IV, STATEMENT B  
FEIN 33-0247161

| QUANTITY | DESCRIPTION                      | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)    | SHORT<br>TERM | LONG<br>TERM   |
|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|----------------|---------------|----------------|
| 795,000  | MARYLAND HLTH & HGR ED COMMIL    | 57421XZY7 | 12/31/2010       | 01/03/2011    | \$795,000 00            | \$795,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 795,000  | JACKSONVILLE ELECTRIC AUTHORITY  | 46614YNP8 | 12/31/2010       | 01/05/2011    | \$795,000 00            | \$795,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 795,000  | SAN ANTONIO TEX WTR REV COMMIL   | 79642HVG2 | 12/09/2010       | 01/07/2011    | \$795,000 00            | \$795,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 790,000  | KISSIMMEE FLA UTIL AUTH ELEC SYS | 49785POA3 | 12/07/2010       | 01/10/2011    | \$790,000 00            | \$790,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 790,000  | LOS ANGELES CNTY CALIF MET TRANS | 54472HBM9 | 11/30/2010       | 01/12/2011    | \$790,000 00            | \$790,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 665,000  | PUBLIC UTIL COMM COMMIL PAPER    | 79770VAY9 | 12/13/2010       | 01/12/2011    | \$665,000 00            | \$665,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 305,000  | MARYLAND HEALTH & HIGHER ED COMM | 57421XZQ4 | 12/07/2010       | 01/13/2011    | \$305,000 00            | \$305,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 795,000  | SAN ANTONIO TEX WTR SYS IAM COML | 79642HVI6 | 01/07/2011       | 02/07/2011    | \$795,000 00            | \$795,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 790,000  | SAN JOSE CALIF FING AUTH IAM COM | 79815QCJ8 | 11/10/2010       | 02/08/2011    | \$790,000 00            | \$790,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 56       | SIEMENS AG SPONS ADR             | 826197501 | 02/04/2011       | 02/08/2011    | \$7,122 48              | \$7,123 55           | \$1 07         | \$1 07        | \$0 00         |
| 755,000  | MARYLAND HLTH & HGR ED COMMIL    | 57421XZZ4 | 01/03/2011       | 02/17/2011    | \$755,000 00            | \$755,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 200,000  | ILLINOIS EDL FACS AUTH REVS COMM | 45201UBR5 | 02/16/2011       | 02/22/2011    | \$200,000 00            | \$200,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 4,574    | ALCATEL-LUCENT ADS               | 13904305  | 02/04/2011       | 02/23/2011    | \$15,688 82             | \$21,364 28          | \$5,675 46     | \$5,675 46    | \$0 00         |
| 570,000  | SAN FRANCISCO CALIF CITY & CNTY  | 79770VB82 | 02/14/2011       | 02/23/2011    | \$570,000 00            | \$570,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 570,000  | LOS ANGELES CALIF MUN IMPT CORP  | 54458QM7  | 02/17/2011       | 02/24/2011    | \$570,000 00            | \$570,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 605      | AOL INC                          | 00184X105 | 01/31/2002       | 03/02/2011    | \$26,860 07             | \$12,119 12          | (\$14,740 95)  | \$0 00        | (\$14,740 95)  |
| 1,673    | TIME WRNR CBL                    | 88733ZJ07 | 01/31/2002       | 03/02/2011    | \$129,849 01            | \$116,724 30         | (\$13,124 71)  | \$0 00        | (\$13,124 71)  |
| 20,000   | ALTRIA GROUP INC                 | 02209S103 | 01/31/2002       | 03/02/2011    | \$228,189 51            | \$499,392 38         | \$271,202 87   | \$0 00        | \$271,202 87   |
| 8        | ULTRAPAR PARTICIPAC SPON ADR     | 90400P101 | 02/03/2011       | 03/02/2011    | \$127 20                | \$127 88             | \$0 68         | \$0 68        | \$0 00         |
| 59       | PT BK MANDIRI PERSERO TBK UNSP   | 69367U105 | 02/03/2011       | 03/02/2011    | \$415 95                | \$389 86             | (\$26 09)      | (\$26 09)     | \$0 00         |
| 11       | PT SEMEN GRESIK PERSERO          | 69367I100 | 02/03/2011       | 03/02/2011    | \$510 40                | \$526 12             | \$15 72        | \$15 72       | \$0 00         |
| 40       | ORIFLAME COSMETICS SA ADR        | 686194101 | 02/03/2011       | 03/02/2011    | \$974 00                | \$1,174 54           | \$200 54       | \$200 54      | \$0 00         |
| 2,529    | MURRAY & ROBERTS HLDG LTD        | 62680S204 | 02/03/2011       | 03/02/2011    | \$10,596 51             | \$8,303 56           | (\$2,292 95)   | (\$2,292 95)  | \$0 00         |
| 283      | USINAS SIDERURGICAS              | 917302200 | 02/03/2011       | 03/02/2011    | \$3,279 97              | \$3,185 58           | (\$94 39)      | (\$94 39)     | \$0 00         |
| 11       | LUKIL (OAO) ADR EACH REPR 4 ORD  | 677862104 | 02/03/2011       | 03/02/2011    | \$729 52                | \$784 06             | \$54 54        | \$54 54       | \$0 00         |
| 14       | CIA SIDERURGICA NACIONAL SPONS A | 20440W105 | 02/03/2011       | 03/02/2011    | \$242 37                | \$226 15             | (\$16 22)      | (\$16 22)     | \$0 00         |
| 545,000  | LAS VEGAS VALLEY NEV WTR DIST    | 51784UC71 | 02/24/2011       | 03/02/2011    | \$545,000 00            | \$545,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 18,315   | GENERAL ELEC CO                  | 369604103 | 06/10/2008       | 03/03/2011    | \$563,543 39            | \$379,686 44         | (\$183,856 95) | \$0 00        | (\$183,856 95) |
| 10,000   | INTEL CORP                       | 458140100 | 01/02/2001       | 03/03/2011    | \$316,250 00            | \$217,495 80         | (\$98,754 20)  | \$0 00        | (\$98,754 20)  |
| 102      | SUNCOR ENERGY INC                | 867224107 | 02/04/2011       | 03/03/2011    | \$4,204 86              | \$4,753 52           | \$548 66       | \$548 66      | \$0 00         |
| 278      | NEXEN INC COM                    | 65334H102 | 02/04/2011       | 03/04/2011    | \$6,736 44              | \$7,546 02           | \$809 58       | \$809 58      | \$0 00         |
| 19,070   | POWERSHARES QQQ NASDAQ 100       | 73935A104 | 10/02/2008       | 03/07/2011    | \$711,135 56            | \$1,088,725 41       | \$377,589 85   | \$0 00        | \$377,589 85   |
| 634,000  | TENNESSEE ST SCH BD AUTH IAM COM | 880568NN9 | 12/28/2010       | 03/09/2011    | \$634,000 00            | \$634,000 00         | \$0 00         | \$0 00        | \$0 00         |
| 6,666    | TIME WARNER INC                  | 887317303 | 01/31/2002       | 03/15/2011    | \$367,236 92            | \$236,661 10         | (\$130,575 82) | \$0 00        | (\$130,575 82) |
| 970      | CISCO SYSTEMS INC                | 17275R102 | 03/01/2011       | 03/16/2011    | \$17,986 71             | \$16,621 80          | (\$1,364 91)   | (\$1,364 91)  | \$0 00         |
| 653      | CISCO SYSTEMS INC                | 17275R102 | 02/28/2011       | 03/16/2011    | \$12,142 73             | \$11,189 72          | (\$953 01)     | (\$953 01)    | \$0 00         |
| 970      | CISCO SYSTEMS INC                | 17275R102 | 02/22/2011       | 03/16/2011    | \$18,017 75             | \$16,621 79          | (\$1,395 96)   | (\$1,395 96)  | \$0 00         |

THE CRAIL-JOHNSON FOUNDATION  
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FEIN 33-0247161

| QUANTITY | DESCRIPTION                      | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)    | SHORT<br>TERM | LONG<br>TERM   |
|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|----------------|---------------|----------------|
| 500      | CONOCOPHILLIPS                   | 20825C104 | 10/02/2008       | 03/16/2011    | \$33,534.90             | \$37,041.63          | \$3,506.73     | \$0.00        | \$3,506.73     |
| 468      | TELECOM ITAL A                   | 87927Y201 | 02/04/2011       | 03/22/2011    | \$5,633.13              | \$6,291.90           | \$658.77       | \$658.77      | \$0.00         |
| 74       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 02/03/2011       | 03/23/2011    | \$4,907.68              | \$5,213.85           | \$306.17       | \$306.17      | \$0.00         |
| 305,000  | MARYLAND HLTH & HGR ED COMM      | 57421XB72 | 03/07/2011       | 03/24/2011    | \$305,000.00            | \$305,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 9,500    | CONOCOPHILLIPS                   | 20825C104 | 10/02/2008       | 03/28/2011    | \$637,163.10            | \$760,365.38         | \$123,202.28   | \$0.00        | \$123,202.28   |
| 169      | NETEASE COM INC COM STK          | 64110W102 | 02/03/2011       | 03/28/2011    | \$6,862.85              | \$8,189.82           | \$1,326.97     | \$1,326.97    | \$0.00         |
| 193      | GRUPO TELEvisa SA ADR            | 40049J206 | 02/03/2011       | 03/28/2011    | \$4,728.62              | \$4,610.29           | (\$118.33)     | (\$118.33)    | \$0.00         |
| 69       | FOMENTO ECONOMICO MEXICANO SAB   | 344419106 | 02/03/2011       | 03/28/2011    | \$3,717.50              | \$4,043.56           | \$326.06       | \$326.06      | \$0.00         |
| 202      | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 02/03/2011       | 03/28/2011    | \$13,396.64             | \$14,430.78          | \$1,034.14     | \$1,034.14    | \$0.00         |
| 287      | NEXEN INC COM                    | 65334H102 | 02/04/2011       | 03/30/2011    | \$6,954.53              | \$7,240.04           | \$285.51       | \$285.51      | \$0.00         |
| -        | SUMITOMO MITSUI TRUST HOLDINGS I | 86562X106 | 04/01/2011       | 04/01/2011    | \$0.00                  | \$1.94               | \$1.94         | \$1.94        | \$0.00         |
| 545,000  | SUNSHINE ST. GOV'T FCOMML PAPER  | 867898R11 | 03/03/2011       | 04/01/2011    | \$545,000.00            | \$545,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 545,000  | SAN FRAN PUB UTILS COM COMM      | 79770VBH5 | 02/23/2011       | 04/06/2011    | \$545,000.00            | \$545,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 177      | SUNCOR ENERGY INC                | 867224107 | 02/04/2011       | 04/07/2011    | \$7,296.67              | \$7,846.07           | \$549.40       | \$549.40      | \$0.00         |
| 57       | ROYAL DUTCH SHELL PLC SPON ADR   | 780259107 | 02/04/2011       | 04/07/2011    | \$3,969.99              | \$4,217.89           | \$247.90       | \$247.90      | \$0.00         |
| 174      | BARRICK GOLD CORP COM            | 67901108  | 02/04/2011       | 04/07/2011    | \$8,350.68              | \$9,371.49           | \$1,020.81     | \$1,020.81    | \$0.00         |
| 210,000  | SUNSHINE ST GOVERNMENTAL FING CO | 86788QLZ0 | 03/18/2011       | 04/08/2011    | \$210,000.00            | \$210,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 85,000   | ORANGE CNTY CALIF COMMML PAPER   | 68441TET3 | 03/24/2011       | 04/13/2011    | \$85,000.00             | \$85,000.00          | \$0.00         | \$0.00        | \$0.00         |
| 475,000  | ORANGE CNTY CALIF COMMML PAPER   | 68441TET3 | 03/18/2011       | 04/13/2011    | \$475,000.00            | \$475,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 475,000  | TN STATE SCH BND COMMML PAPER    | 88056BNX7 | 03/16/2011       | 04/13/2011    | \$475,000.00            | \$475,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 9,705    | COMCAST CORP CL A                | 20030N101 | 10/19/2001       | 04/14/2011    | \$221,979.60            | \$233,544.39         | \$11,564.78    | \$0.00        | \$11,564.78    |
| 9,705    | COMCAST CORP CL A                | 20030N101 | 01/06/2000       | 04/14/2011    | \$423,803.44            | \$233,544.39         | (\$190,259.05) | \$0.00        | (\$190,259.05) |
| 373      | USINAS SIDERURGICAS              | 917302200 | 02/03/2011       | 04/19/2011    | \$4,323.07              | \$4,114.74           | (\$208.33)     | (\$208.33)    | \$0.00         |
| 56       | FOMENTO ECONOMICO MEXICANO SAB   | 344419106 | 02/03/2011       | 04/20/2011    | \$3,017.10              | \$3,539.98           | \$522.88       | \$522.88      | \$0.00         |
| 17,545   | BANK OF AMERICA CORP             | 60505104  | 03/14/2007       | 04/25/2011    | \$854,657.30            | \$217,378.34         | (\$637,278.96) | \$0.00        | (\$637,278.96) |
| 9,595    | SCHLUMBERGER LTD                 | 806857108 | 10/02/2008       | 04/25/2011    | \$680,674.10            | \$845,706.23         | \$165,032.13   | \$0.00        | \$165,032.13   |
| 13,840   | KRAFT FOODS INC                  | 50075N104 | 01/31/2002       | 04/25/2011    | \$234,193.67            | \$457,363.05         | \$223,169.38   | \$0.00        | \$223,169.38   |
| 98       | FOMENTO ECONOMICO MEXICANO SAB   | 344419106 | 02/03/2011       | 04/27/2011    | \$5,279.93              | \$6,189.44           | \$909.51       | \$909.51      | \$0.00         |
| 3,800    | MALAGA FINANCIAL                 | 561046103 | 01/31/2002       | 04/28/2011    | \$47,500.00             | \$62,570.73          | \$15,070.73    | \$0.00        | \$15,070.73    |
| 470,000  | SUNSHINE ST GOVERNMENTAL FING CO | 86788QMA4 | 04/08/2011       | 04/29/2011    | \$470,000.00            | \$470,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 20,000   | FEDERAL FARM CREDIT BANK         | 31331YJ35 | 03/31/2011       | 05/02/2011    | \$20,000.00             | \$20,000.00          | \$0.00         | \$0.00        | \$0.00         |
| 100,000  | SAN FRANCISCO CALIF CITY & CNTY  | 79772PMR2 | 04/01/2011       | 05/02/2011    | \$100,000.00            | \$100,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 10,000   | MALAGA FINANCIAL                 | 561046103 | 01/31/2002       | 05/03/2011    | \$125,000.00            | \$165,000.00         | \$40,000.00    | \$0.00        | \$40,000.00    |
| 430      | AKBANK TURK ANON                 | 9719501   | 02/03/2011       | 05/03/2011    | \$4,153.80              | \$4,453.68           | \$299.88       | \$299.88      | \$0.00         |
| 29       | CHINA PETROLEUM & CHEM -ADR      | 16941R108 | 05/02/2011       | 05/04/2011    | \$2,934.66              | \$2,816.44           | (\$118.22)     | (\$118.22)    | \$0.00         |
| 445,000  | MARYLAND HLTH & HGR ED COMM      | 57421XC71 | 04/01/2011       | 05/05/2011    | \$445,000.00            | \$445,000.00         | \$0.00         | \$0.00        | \$0.00         |
| 17       | KUMBA IRON ADR                   | 50125N104 | 02/03/2011       | 05/10/2011    | \$1,088.00              | \$1,138.77           | \$50.77        | \$50.77       | \$0.00         |
| 240      | GENERAL DYNAMICS CORP COM        | 369550108 | 02/23/2011       | 05/10/2011    | \$18,054.00             | \$17,908.43          | (\$145.57)     | (\$145.57)    | \$0.00         |

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| QUANTITY | DESCRIPTION                      | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)  | SHORT<br>TERM | LONG<br>TERM |
|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|--------------|---------------|--------------|
| 235      | GENERAL DYNAMICS CORP COM        | 369550108 | 02/14/2011       | 05/10/2011    | \$18,032.21             | \$17,535.33          | (\$496.88)   | \$0.00        | \$0.00       |
| 79       | ANGLO PLATINUM LTD ADR           | 35078104  | 05/02/2011       | 05/10/2011    | \$1,332.73              | \$1,217.72           | (\$115.01)   | \$0.00        | \$0.00       |
| 123      | KUMBA IRON ADR                   | 50125N104 | 02/03/2011       | 05/11/2011    | \$7,872.00              | \$8,089.78           | \$217.78     | \$0.00        | \$0.00       |
| 279      | ANGLO PLATINUM LTD ADR           | 35078104  | 05/02/2011       | 05/11/2011    | \$4,706.73              | \$4,281.22           | (\$425.51)   | \$0.00        | \$0.00       |
| 62       | TAKEDA PHARMACEUTICAL CO LTD     | 874060205 | 02/14/2011       | 05/12/2011    | \$1,497.92              | \$1,491.31           | (\$6.61)     | \$0.00        | \$0.00       |
| 304      | TAKEDA PHARMACEUTICAL CO LTD     | 874060205 | 02/04/2011       | 05/12/2011    | \$7,417.60              | \$7,312.25           | (\$105.35)   | \$0.00        | \$0.00       |
| 54       | MOBILE TELESYSTEMS SP ADR        | 607409109 | 05/02/2011       | 05/12/2011    | \$1,154.19              | \$1,112.05           | (\$42.14)    | \$0.00        | \$0.00       |
| 33       | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 05/12/2011    | \$3,692.57              | \$3,522.94           | (\$169.63)   | \$0.00        | \$0.00       |
| 30       | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 05/16/2011    | \$3,356.88              | \$3,137.37           | (\$219.51)   | \$0.00        | \$0.00       |
| -        | CIELO SA SPONSORED ADR (BRAZIL)  | 171778103 | 02/03/2011       | 05/17/2011    | \$0.00                  | \$3.25               | \$3.25       | \$0.00        | \$0.00       |
| 185      | ADVANCED SEMI- CONDUCTOR AD      | 00756M404 | 03/02/2011       | 05/17/2011    | \$1,075.46              | \$1,074.18           | (\$1.28)     | \$0.00        | \$0.00       |
| 3,258    | ADVANCED SEMI- CONDUCTOR AD      | 00756M404 | 02/03/2011       | 05/17/2011    | \$20,686.35             | \$18,917.21          | (\$1,769.14) | \$0.00        | \$0.00       |
| 185,000  | STATE OF CA G O COMM L PAPER     | 13067HZY4 | 05/03/2011       | 05/17/2011    | \$185,000.00            | \$185,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 33       | CHINA PETROLEUM & CHEM -ADR      | 16941R108 | 05/02/2011       | 05/18/2011    | \$3,339.44              | \$3,194.05           | (\$145.39)   | \$0.00        | \$0.00       |
| 29       | CHINA PETROLEUM & CHEM -ADR      | 16941R108 | 05/02/2011       | 05/19/2011    | \$2,934.66              | \$2,803.54           | (\$131.12)   | \$0.00        | \$0.00       |
| 28       | CHINA PETROLEUM & CHEM -ADR      | 16941R108 | 05/02/2011       | 05/20/2011    | \$2,833.46              | \$2,719.01           | (\$114.45)   | \$0.00        | \$0.00       |
| 9        | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 05/23/2011    | \$1,007.06              | \$912.93             | (\$94.13)    | \$0.00        | \$0.00       |
| 359      | SK TELECOM CO LTD AD             | 78440P108 | 02/04/2011       | 05/24/2011    | \$6,338.04              | \$6,708.29           | \$370.25     | \$0.00        | \$0.00       |
| 6        | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 05/24/2011    | \$671.38                | \$612.66             | (\$58.72)    | \$0.00        | \$0.00       |
| 43       | VIVO PARTICIPACOES S A ADR       | 92855S200 | 05/02/2011       | 05/24/2011    | \$1,783.05              | \$1,840.95           | \$57.90      | \$0.00        | \$0.00       |
| 660,000  | SUNSHINE ST GOVERNMENTAL FING CO | 86788QMB2 | 04/29/2011       | 05/26/2011    | \$660,000.00            | \$660,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 26       | VIVO PARTICIPACOES S A ADR       | 92855S200 | 05/02/2011       | 05/26/2011    | \$1,078.12              | \$1,131.32           | \$53.20      | \$0.00        | \$0.00       |
| 26       | VIVO PARTICIPACOES S A ADR       | 92855S200 | 05/02/2011       | 05/27/2011    | \$1,078.12              | \$1,163.33           | \$85.21      | \$0.00        | \$0.00       |
| -        | CIELO S A ADR                    | 171778202 | 02/03/2011       | 05/31/2011    | \$11.68                 | \$16.33              | \$4.65       | \$0.00        | \$0.00       |
| 189      | GLAXO SMITHKLINE SPONS PLC ADR   | 37733W105 | 02/04/2011       | 05/31/2011    | \$7,173.87              | \$8,191.23           | \$1,017.36   | \$0.00        | \$0.00       |
| 182      | SUNCOR ENERGY INC                | 867224107 | 02/04/2011       | 05/31/2011    | \$7,502.78              | \$7,604.08           | \$101.30     | \$0.00        | \$0.00       |
| 100,000  | CALIFORNIA ST COMM L PAPER       | 13067K880 | 05/25/2011       | 06/01/2011    | \$100,000.00            | \$100,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 92       | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 06/01/2011    | \$995.25                | \$1,072.33           | \$77.08      | \$0.00        | \$0.00       |
| -        | MICROCHIP TECH INC COM           | 595017104 | 03/16/2011       | 06/02/2011    | \$335.62                | \$335.62             | \$0.00       | \$0.00        | \$0.00       |
| 117      | NETEASE COM INC COM STK          | 64110W102 | 02/03/2011       | 06/03/2011    | \$4,751.21              | \$5,403.25           | \$652.04     | \$0.00        | \$0.00       |
| 510,000  | MARYLAND HLTH & HGR ED COMM L    | 57421XD70 | 05/05/2011       | 06/06/2011    | \$510,000.00            | \$510,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 8        | FOMENTO ECONOMICO MEXICANO SAB   | 344419106 | 03/02/2011       | 06/07/2011    | \$451.85                | \$504.89             | \$53.04      | \$0.00        | \$0.00       |
| 89       | FOMENTO ECONOMICO MEXICANO SAB   | 344419106 | 02/03/2011       | 06/07/2011    | \$4,795.03              | \$5,616.90           | \$821.87     | \$0.00        | \$0.00       |
| 590      | BANK NEW YORK MELLON CORP        | 64058100  | 02/22/2011       | 06/07/2011    | \$18,257.55             | \$15,743.02          | (\$2,514.53) | \$0.00        | \$0.00       |
| 565      | BANK NEW YORK MELLON CORP        | 64058100  | 02/14/2011       | 06/07/2011    | \$18,003.73             | \$15,075.94          | (\$2,927.79) | \$0.00        | \$0.00       |
| 109      | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 06/07/2011    | \$1,179.15              | \$1,187.44           | \$8.29       | \$0.00        | \$0.00       |
| -        | COMPANHIA DE BEBIDAS-PR ADR      | 20441W203 | 03/31/2011       | 06/13/2011    | \$2.47                  | \$2.47               | \$0.00       | \$0.00        | \$0.00       |
| -        | COMPANHIA DE BEBIDAS-PR ADR      | 20441W203 | 03/02/2011       | 06/13/2011    | \$3.38                  | \$3.38               | \$0.00       | \$0.00        | \$0.00       |

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|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|--------------|---------------|--------------|
| -        | COMPANHIA DE BEBIDAS-PR ADR      | 20441W203 | 02/03/2011       | 06/13/2011    | \$10.18                 | \$10.18              | \$0.00       | \$0.00        | \$0.00       |
| 1,900    | MALAGA FINANCIAL                 | 561046103 | 01/31/2002       | 06/14/2011    | \$23,750.00             | \$28,347.45          | \$4,597.45   | \$0.00        | \$4,597.45   |
| 100,000  | CALIFORNIA ST IAM COML PAPER 3/A | 13067HC86 | 06/01/2011       | 06/14/2011    | \$100,000.00            | \$100,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 660,000  | SUNSHINE STATE GOVERNMENTAL FINA | 867898TE1 | 05/26/2011       | 06/14/2011    | \$660,000.00            | \$660,000.00         | \$0.00       | \$0.00        | \$0.00       |
| -        | TELECOMUNICACOES DE SAO PAULO AD | 87929A102 | 06/14/2011       | 06/14/2011    | \$0.00                  | \$2.79               | \$2.79       | \$2.79        | \$0.00       |
| -        | PT UNITED TRACTORS-UNSPON ADR    | 69367T108 | 03/02/2011       | 06/16/2011    | \$0.00                  | \$3.75               | \$3.75       | \$3.75        | \$0.00       |
| -        | PT UNITED TRACTORS-UNSPON ADR    | 69367T108 | 02/03/2011       | 06/16/2011    | \$0.00                  | \$837.09             | \$837.09     | \$837.09      | \$0.00       |
| -        | PT UNITED TRACTORS-UNSPON ADR    | 69367T108 | 05/20/2011       | 06/16/2011    | \$0.00                  | \$58.05              | \$58.05      | \$58.05       | \$0.00       |
| -        | PT UNITED TRACTORS-UNSPON ADR    | 69367T108 | 05/02/2011       | 06/16/2011    | \$0.00                  | \$217.24             | \$217.24     | \$217.24      | \$0.00       |
| 27       | SASOL LIMITED SPONSORED ADR      | 803866300 | 05/19/2011       | 06/17/2011    | \$1,415.73              | \$1,370.60           | (\$45.13)    | (\$45.13)     | \$0.00       |
| 430,000  | ORANGE COUNTY LOCAL COMMML PAPER | 68441TEU0 | 04/13/2011       | 06/20/2011    | \$430,000.00            | \$430,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 26       | SASOL LIMITED SPONSORED ADR      | 803866300 | 05/19/2011       | 06/20/2011    | \$1,363.30              | \$1,326.83           | (\$36.47)    | (\$36.47)     | \$0.00       |
| 156      | SEVEN & I HOLDINGS-UNSPN ADR     | 81783H105 | 02/04/2011       | 06/22/2011    | \$8,244.60              | \$8,504.87           | \$260.27     | \$260.27      | \$0.00       |
| 840      | MALAGA FINANCIAL                 | 561046103 | 01/31/2002       | 06/27/2011    | \$10,500.00             | \$12,506.73          | \$2,006.73   | \$0.00        | \$2,006.73   |
| 22       | SIEMENS AG SPONS ADR             | 826197501 | 02/04/2011       | 06/27/2011    | \$2,798.12              | \$2,907.06           | \$108.94     | \$108.94      | \$0.00       |
| 91       | METHANEX CORP NPV                | 59151K108 | 05/11/2011       | 06/28/2011    | \$2,842.32              | \$2,732.98           | (\$109.34)   | (\$109.34)    | \$0.00       |
| 38       | TEVA PHARM                       | 881624209 | 05/02/2011       | 06/28/2011    | \$1,777.52              | \$1,794.51           | \$16.99      | \$16.99       | \$0.00       |
| 1,144    | USINAS SIDERURGICAS              | 917302200 | 02/03/2011       | 06/29/2011    | \$13,258.96             | \$9,888.55           | (\$3,370.41) | (\$3,370.41)  | \$0.00       |
| 96       | TELECOMUNICACOES DE SAO PAULO AD | 87929A102 | 06/14/2011       | 06/30/2011    | \$2,776.80              | \$2,792.97           | \$16.17      | \$16.17       | \$0.00       |
| 30       | TEVA PHARM                       | 881624209 | 05/02/2011       | 07/01/2011    | \$1,403.30              | \$1,464.42           | \$61.12      | \$61.12       | \$0.00       |
| 74       | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 07/06/2011    | \$800.52                | \$1,019.95           | \$219.43     | \$219.43      | \$0.00       |
| 242      | PT SEMEN GRESIK PERSERO          | 69367J100 | 02/03/2011       | 07/07/2011    | \$11,228.80             | \$13,772.60          | \$2,543.80   | \$2,543.80    | \$0.00       |
| 58       | TEVA PHARM                       | 881624209 | 05/02/2011       | 07/07/2011    | \$2,713.05              | \$2,857.85           | \$144.80     | \$144.80      | \$0.00       |
| 680,000  | CALIFORNIA ST IAM COML PAPER 3/A | 13067HE27 | 06/14/2011       | 07/08/2011    | \$680,000.00            | \$680,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 106      | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 07/08/2011    | \$1,146.70              | \$1,492.88           | \$346.18     | \$346.18      | \$0.00       |
| 520      | DOW CHEMICAL CORP COM STK        | 260543103 | 02/23/2011       | 07/12/2011    | \$18,477.16             | \$17,703.63          | (\$773.53)   | (\$773.53)    | \$0.00       |
| 475      | DOW CHEMICAL CORP COM STK        | 260543103 | 02/15/2011       | 07/12/2011    | \$18,024.49             | \$16,171.58          | (\$1,852.91) | (\$1,852.91)  | \$0.00       |
| 510,000  | MARYLAND HEALTH & HIGHER ED COMM | 57421XE61 | 06/06/2011       | 07/12/2011    | \$510,000.00            | \$510,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 430,000  | ORANGE CNTY CALIF TEETER PLAN OB | 68441RXH2 | 06/20/2011       | 07/12/2011    | \$430,000.00            | \$430,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 25,000   | ORANGE CNTY CALIF TEETER PLAN OB | 68441RXP4 | 06/21/2011       | 07/12/2011    | \$25,000.00             | \$25,000.00          | \$0.00       | \$0.00        | \$0.00       |
| 57       | TEVA PHARM                       | 881624209 | 05/02/2011       | 07/12/2011    | \$2,666.27              | \$2,805.87           | \$139.60     | \$139.60      | \$0.00       |
| 105      | TAIWAN SEMICONDUCTOR MANUFACTU   | 874039100 | 05/02/2011       | 07/14/2011    | \$1,423.11              | \$1,278.53           | (\$144.58)   | (\$144.58)    | \$0.00       |
| 19,090   | PHILIP MORRIS INTL               | 718172109 | 01/31/2002       | 07/15/2011    | \$496,340.00            | \$1,274,297.91       | \$777,957.91 | \$0.00        | \$777,957.91 |
| 109      | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 07/15/2011    | \$1,179.15              | \$1,562.75           | \$383.60     | \$383.60      | \$0.00       |
| 96       | MELCO PBL ENTMT MACAU LTD ADR    | 585464100 | 05/02/2011       | 07/19/2011    | \$1,038.52              | \$1,419.31           | \$380.79     | \$380.79      | \$0.00       |
| 203      | SUNCOR ENERGY INC                | 867224107 | 02/04/2011       | 07/21/2011    | \$8,368.49              | \$8,440.83           | \$72.34      | \$72.34       | \$0.00       |
| 168      | SUNCOR ENERGY INC                | 867224107 | 02/14/2011       | 07/22/2011    | \$7,028.04              | \$6,951.90           | (\$76.14)    | (\$76.14)     | \$0.00       |
| 43       | SUNCOR ENERGY INC                | 867224107 | 02/04/2011       | 07/22/2011    | \$1,772.64              | \$1,779.36           | \$6.72       | \$6.72        | \$0.00       |

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|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|----------------|----------------|--------------|
| 58       | CHINA LIFE INSURANCE CO ADR      | 16939P106 | 05/02/2011       | 07/25/2011    | \$3,118.35              | \$2,943.88           | (\$174.47)     | (\$174.47)     | \$0.00       |
| 11       | MASSMART HOLDINGS LTD UNSPONSORE | 576290100 | 03/02/2011       | 07/26/2011    | \$0.00                  | \$243.46             | \$243.46       | \$243.46       | \$0.00       |
| 505      | MASSMART HOLDINGS LTD UNSPONSORE | 576290100 | 02/03/2011       | 07/26/2011    | \$0.00                  | \$11,177.07          | \$11,177.07    | \$11,177.07    | \$0.00       |
| 82       | HDFC BANK LTD ADR                | 40415F101 | 05/02/2011       | 07/26/2011    | \$2,806.01              | \$2,972.93           | \$166.92       | \$166.92       | \$0.00       |
| 1,313    | PT BK MANDIRI PERSERO TBK UNSP   | 69367U105 | 02/03/2011       | 07/27/2011    | \$9,256.65              | \$12,296.79          | \$3,040.14     | \$3,040.14     | \$0.00       |
| 53       | CHINA LIFE INSURANCE CO ADR      | 16939P106 | 05/02/2011       | 07/27/2011    | \$2,849.52              | \$2,669.40           | (\$180.12)     | (\$180.12)     | \$0.00       |
| 205      | DOLLAR TREE INC                  | 256746108 | 02/10/2011       | 07/28/2011    | \$10,116.75             | \$13,728.33          | \$3,611.58     | \$3,611.58     | \$0.00       |
| 130      | AMER EXPRESS CO COM              | 25816109  | 02/15/2011       | 07/28/2011    | \$6,035.47              | \$6,660.34           | \$624.87       | \$624.87       | \$0.00       |
| 80       | VISA INC CLASS A                 | 92826C839 | 02/17/2011       | 07/28/2011    | \$6,080.77              | \$7,034.96           | \$954.19       | \$954.19       | \$0.00       |
| 185      | PHILIP MORRIS INTL               | 718172109 | 01/31/2011       | 07/28/2011    | \$4,810.00              | \$13,416.75          | \$8,606.75     | \$8,606.75     | \$0.00       |
| 155      | NORFOLK SOUTHERN CORP COM        | 655844108 | 02/14/2011       | 07/28/2011    | \$9,986.80              | \$12,044.62          | \$2,057.82     | \$2,057.82     | \$0.00       |
| 150      | BAXTER INTERNATIONAL INC USD1    | 71813109  | 02/23/2011       | 07/28/2011    | \$7,760.26              | \$8,910.48           | \$1,150.22     | \$1,150.22     | \$0.00       |
| 645,000  | STATE OF CALIFORNIA COMMML PAPER | 13067HF34 | 07/08/2011       | 07/29/2011    | \$645,000.00            | \$645,000.00         | \$0.00         | \$0.00         | \$0.00       |
| 305,000  | ORANGE COUNTY LOCAL COMMML PAPER | 68441TEW6 | 07/18/2011       | 08/01/2011    | \$305,000.00            | \$305,000.00         | \$0.00         | \$0.00         | \$0.00       |
| 180,000  | MASS BAY TRANS AUTH COMMML PAPER | 57557VGW2 | 07/25/2011       | 08/02/2011    | \$180,000.00            | \$180,000.00         | \$0.00         | \$0.00         | \$0.00       |
| 991      | PT BK MANDIRI PERSERO TBK UNSP   | 69367U105 | 02/03/2011       | 08/03/2011    | \$6,986.55              | \$8,959.75           | \$1,973.20     | \$1,973.20     | \$0.00       |
| 117      | ROYAL DUTCH SHELL PLC SPON ADR   | 780259107 | 02/04/2011       | 08/03/2011    | \$8,148.92              | \$8,111.50           | (\$37.42)      | (\$37.42)      | \$0.00       |
| 201      | KAO CRP                          | 485537302 | 02/04/2011       | 08/04/2011    | \$5,435.04              | \$5,477.20           | \$42.16        | \$42.16        | \$0.00       |
| 305,000  | ORANGE CTY LOCAL TRANS COMMML    | 68441TEX4 | 08/01/2011       | 08/04/2011    | \$305,000.00            | \$305,000.00         | \$0.00         | \$0.00         | \$0.00       |
| 17       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 08/04/2011    | \$833.21                | \$736.80             | (\$96.41)      | (\$96.41)      | \$0.00       |
| 27       | TENARIS SA ADR                   | 88031M109 | 05/02/2011       | 08/04/2011    | \$1,370.11              | \$1,034.47           | (\$335.64)     | (\$335.64)     | \$0.00       |
| 8        | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/04/2011    | \$390.36                | \$323.31             | (\$67.05)      | (\$67.05)      | \$0.00       |
| 112      | CHINA LIFE INSURANCE CO ADR      | 16939P106 | 05/02/2011       | 08/04/2011    | \$6,021.64              | \$5,414.91           | (\$606.73)     | (\$606.73)     | \$0.00       |
| 171      | PT UNITED TRACTORS-UNSPON ADR    | 69367T108 | 02/03/2011       | 08/05/2011    | \$8,721.00              | \$9,584.67           | \$863.67       | \$863.67       | \$0.00       |
| 133      | PING AN INS GROUP CO CHINA LTD A | 72341E304 | 05/02/2011       | 08/05/2011    | \$2,926.00              | \$2,306.09           | (\$619.91)     | (\$619.91)     | \$0.00       |
| 22       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/05/2011    | \$1,073.49              | \$832.22             | (\$241.27)     | (\$241.27)     | \$0.00       |
| 35       | TENARIS SA ADR                   | 88031M109 | 05/02/2011       | 08/05/2011    | \$1,776.07              | \$1,278.32           | (\$497.75)     | (\$497.75)     | \$0.00       |
| 129      | TATA MOTORS LTD ADR              | 876568502 | 07/26/2011       | 08/05/2011    | \$2,834.44              | \$2,477.86           | (\$356.58)     | (\$356.58)     | \$0.00       |
| 2,455    | BANK OF AMERICA CORP             | 60505104  | 03/14/2007       | 08/09/2011    | \$119,588.70            | \$17,032.46          | (\$102,556.24) | (\$102,556.24) | \$0.00       |
| 56       | TENARIS SA ADR                   | 88031M109 | 05/02/2011       | 08/09/2011    | \$2,841.71              | \$1,872.54           | (\$969.17)     | (\$969.17)     | \$0.00       |
| 40       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/09/2011    | \$1,951.81              | \$1,352.83           | (\$598.98)     | (\$598.98)     | \$0.00       |
| 32       | CREDICORP LTD USD5 0 ORDS (US LI | G2519Y108 | 05/02/2011       | 08/09/2011    | \$3,054.40              | \$2,684.52           | (\$369.88)     | (\$369.88)     | \$0.00       |
| 311      | KAO CRP                          | 485537302 | 02/04/2011       | 08/10/2011    | \$8,409.44              | \$8,132.74           | (\$276.70)     | (\$276.70)     | \$0.00       |
| 132      | MTN GROUP LTD SPN ADR            | 62474M108 | 05/02/2011       | 08/10/2011    | \$2,967.36              | \$2,391.18           | (\$576.18)     | (\$576.18)     | \$0.00       |
| 178      | PING AN INS GROUP CO CHINA LTD A | 72341E304 | 05/02/2011       | 08/10/2011    | \$3,916.00              | \$2,907.21           | (\$1,008.79)   | (\$1,008.79)   | \$0.00       |
| 68       | PING AN INS GROUP CO CHINA LTD A | 72341E304 | 05/02/2011       | 08/12/2011    | \$1,496.00              | \$1,094.36           | (\$401.64)     | (\$401.64)     | \$0.00       |
| 19       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/12/2011    | \$927.11                | \$641.85             | (\$285.26)     | (\$285.26)     | \$0.00       |
| 557      | KAO CRP                          | 485537302 | 02/04/2011       | 08/15/2011    | \$15,061.28             | \$14,523.38          | (\$537.90)     | (\$537.90)     | \$0.00       |

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FEIN 33-0247161

| QUANTITY | DESCRIPTION                      | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)  | SHORT<br>TERM | LONG<br>TERM |
|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|--------------|---------------|--------------|
| 95,000   | BANK OF AMER CRP SR UNS          | 060505CK8 | 07/20/2011       | 08/15/2011    | \$95,000 00             | \$95,000 00          | \$0 00       | \$0 00        | \$0 00       |
| 220,000  | MASS BAY TRANS AUTH COMMIL PAPER | 57557VGY8 | 08/02/2011       | 08/15/2011    | \$220,000 00            | \$220,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 305,000  | MASS BAY TRANS AUTH COMMIL PAPER | 57557VGZ5 | 08/04/2011       | 08/15/2011    | \$305,000 00            | \$305,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 68       | MTN GROUP LTD SPN ADR            | 62474M108 | 05/02/2011       | 08/15/2011    | \$1,528 64              | \$1,316 06           | (\$212 58)   | (\$212 58)    | \$0 00       |
| 19       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/15/2011    | \$927 10                | \$657 29             | (\$269 81)   | (\$269 81)    | \$0 00       |
| 380      | SHARES NASDAQ BIOTECH INDEX FUN  | 464287556 | 02/10/2011       | 08/16/2011    | \$35,663 00             | \$35,332 18          | (\$330 82)   | (\$330 82)    | \$0 00       |
| 970      | MICROCHIP TECH INC COM           | 595017104 | 03/16/2011       | 08/16/2011    | \$34,343 24             | \$30,440 53          | (\$3,902 71) | (\$3,902 71)  | \$0 00       |
| 13       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 06/01/2011       | 08/16/2011    | \$623 65                | \$458 97             | (\$164 68)   | (\$164 68)    | \$0 00       |
| 9        | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 06/01/2011       | 08/16/2011    | \$424 95                | \$317 75             | (\$107 20)   | (\$107 20)    | \$0 00       |
| 15       | SINOPEC SHANGHAI PETROCHEMICA    | 82935M109 | 05/02/2011       | 08/16/2011    | \$731 93                | \$529 58             | (\$202 35)   | (\$202 35)    | \$0 00       |
| 33       | DAIWA HOUSE IND *FLTD JAPANESE   | 234062206 | 02/14/2011       | 08/17/2011    | \$4,149 75              | \$3,949 41           | (\$200 34)   | (\$200 34)    | \$0 00       |
| 178      | DAIWA HOUSE IND *FLTD JAPANESE   | 234062206 | 02/07/2011       | 08/17/2011    | \$22,410 20             | \$21,302 90          | (\$1,107 30) | (\$1,107 30)  | \$0 00       |
| 74       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 08/17/2011    | \$3,626 92              | \$2,989 33           | (\$637 59)   | (\$637 59)    | \$0 00       |
| 64       | MTN GROUP LTD SPN ADR            | 62474M108 | 05/02/2011       | 08/17/2011    | \$1,438 72              | \$1,232 11           | (\$206 61)   | (\$206 61)    | \$0 00       |
| 68       | MTN GROUP LTD SPN ADR            | 62474M108 | 05/02/2011       | 08/17/2011    | \$1,528 64              | \$1,309 12           | (\$219 52)   | (\$219 52)    | \$0 00       |
| 113      | BARRICK GOLD CORP COM            | 67901108  | 02/04/2011       | 08/22/2011    | \$5,423 14              | \$5,878 87           | \$455 73     | \$455 73      | \$0 00       |
| 288      | KAO CRP                          | 485537302 | 02/14/2011       | 08/22/2011    | \$7,632 00              | \$7,441 95           | (\$190 05)   | (\$190 05)    | \$0 00       |
| 8        | KAO CRP                          | 485537302 | 02/07/2011       | 08/22/2011    | \$215 44                | \$206 72             | (\$8 72)     | (\$8 72)      | \$0 00       |
| 308      | KAO CRP                          | 485537302 | 02/04/2011       | 08/22/2011    | \$8,328 32              | \$7,958 75           | (\$369 57)   | (\$369 57)    | \$0 00       |
| 95       | ASTRAZENECA PLC SPONS ADR        | 46353108  | 02/04/2011       | 08/23/2011    | \$4,502 70              | \$4,449 82           | (\$52 88)    | (\$52 88)     | \$0 00       |
| 666,000  | FEDERAL NATIONAL MORTGAGE ASS    | 3136FRBV4 | 07/20/2011       | 08/25/2011    | \$666,000 00            | \$666,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 61       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 08/25/2011    | \$2,989 76              | \$2,181 44           | (\$808 32)   | (\$808 32)    | \$0 00       |
| 480,000  | CALIFORNIA ST IAM COML PAPER     | 13067HG33 | 07/29/2011       | 08/26/2011    | \$480,000 00            | \$480,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 685,000  | MARYLAND HEALTH & HIGHER ED COMM | 57421XF52 | 07/12/2011       | 08/26/2011    | \$685,000 00            | \$685,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 219      | PING AN INS GROUP CO CHINA LTD A | 72341E304 | 05/02/2011       | 08/26/2011    | \$4,818 00              | \$3,465 87           | (\$1,352 13) | (\$1,352 13)  | \$0 00       |
| 66       | KUMBA IRON ADR                   | 50125N104 | 02/03/2011       | 08/29/2011    | \$4,224 00              | \$4,279 49           | \$55 49      | \$55 49       | \$0 00       |
| 34       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 08/29/2011    | \$1,666 42              | \$1,262 97           | (\$403 45)   | (\$403 45)    | \$0 00       |
| -        | TNT EXPRESS NV AMSTERDAM ADR     | 87262N109 | 07/19/2011       | 08/30/2011    | \$5 32                  | \$4 92               | (\$0 40)     | (\$0 40)      | \$0 00       |
| 589      | KINROSS GOLD CORP NEW            | 496902404 | 02/04/2011       | 08/30/2011    | \$9,994 62              | \$10,284 80          | \$290 18     | \$290 18      | \$0 00       |
| 17       | CIELO S A ADR                    | 171778202 | 02/03/2011       | 08/31/2011    | \$297 92                | \$431 92             | \$134 00     | \$134 00      | \$0 00       |
| 740      | CIELO S A ADR                    | 171778202 | 02/03/2011       | 08/31/2011    | \$12,968 10             | \$18,801 48          | \$5,833 38   | \$5,833 38    | \$0 00       |
| -        | MICROCHIP TECH INC COM           | 595017104 | 03/16/2011       | 09/01/2011    | \$336 59                | \$336 59             | \$0 00       | \$0 00        | \$0 00       |
| 785,000  | RGTS UNIV MICHIGAN COMMIL PAPER  | 91445YBT3 | 08/26/2011       | 09/02/2011    | \$785,000 00            | \$785,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 33       | LAS VEGAS SANDS                  | 517834107 | 05/02/2011       | 09/07/2011    | \$1,563 95              | \$1,579 71           | \$15 76      | \$15 76       | \$0 00       |
| 435,000  | MASSACHUSETTS BAY TRANSN AUTH MA | 57557VHA9 | 08/15/2011       | 09/09/2011    | \$435,000 00            | \$435,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 1,344    | ULTRAPARTICIPAC SPON ADR         | 90400P101 | 02/03/2011       | 09/12/2011    | \$21,369 84             | \$22,876 05          | \$1,506 21   | \$1,506 21    | \$0 00       |
| 1,280    | AMERICA MOVIL SAB DE CV          | 02364W105 | 02/10/2011       | 09/13/2011    | \$36,076 80             | \$29,632 45          | (\$6,444 35) | (\$6,444 35)  | \$0 00       |
| 260,000  | TN ST SCHOOL BOND AUTH COMMIL    | 88056BPB3 | 08/30/2011       | 09/13/2011    | \$260,000 00            | \$260,000 00         | \$0 00       | \$0 00        | \$0 00       |

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FEIN: 33-0247161

| QUANTITY | DESCRIPTION                      | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)  | SHORT<br>TERM | LONG<br>TERM |
|----------|----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|--------------|---------------|--------------|
| 188      | KEPPEL CORPORATION               | 492051305 | 05/02/2011       | 09/14/2011    | \$3,673.52              | \$2,567.80           | (\$1,105.72) | (\$1,105.72)  | \$0.00       |
| 241      | KEPPEL CORPORATION               | 492051305 | 05/02/2011       | 09/16/2011    | \$4,709.14              | \$3,383.93           | (\$1,325.21) | (\$1,325.21)  | \$0.00       |
| 10       | LAS VEGAS SANDS                  | 517834107 | 05/02/2011       | 09/19/2011    | \$473.93                | \$480.06             | \$6.13       | \$6.13        | \$0.00       |
| 71       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 09/23/2011    | \$4,955.80              | \$3,444.89           | (\$1,510.91) | (\$1,510.91)  | \$0.00       |
| 29       | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 09/26/2011    | \$3,244.99              | \$2,181.27           | (\$1,063.72) | (\$1,063.72)  | \$0.00       |
| 72       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 09/26/2011    | \$5,025.60              | \$3,536.99           | (\$1,488.61) | (\$1,488.61)  | \$0.00       |
| 45       | CHINA SHENHUA ENERGY CO LTD      | 16942A302 | 05/02/2011       | 09/27/2011    | \$2,121.75              | \$1,845.42           | (\$276.33)   | (\$276.33)    | \$0.00       |
| 22       | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 09/27/2011    | \$2,461.71              | \$1,693.80           | (\$767.91)   | (\$767.91)    | \$0.00       |
| 29       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 09/27/2011    | \$2,024.20              | \$1,477.44           | (\$546.76)   | (\$546.76)    | \$0.00       |
| 40       | VALE S A ADR                     | 919E+109  | 05/02/2011       | 09/28/2011    | \$1,314.68              | \$967.14             | (\$347.54)   | (\$347.54)    | \$0.00       |
| 69       | KUMBA IRON ADR                   | 50125N104 | 02/03/2011       | 09/29/2011    | \$4,416.00              | \$3,872.67           | (\$543.33)   | (\$543.33)    | \$0.00       |
| 89       | SEVEN & I HOLDINGS-UNSPN ADR     | 81783H105 | 02/04/2011       | 09/29/2011    | \$4,703.65              | \$5,074.86           | \$371.21     | \$371.21      | \$0.00       |
| 335      | KIMBERLY CLARK CORP              | 494368103 | 03/17/2011       | 09/29/2011    | \$21,374.51             | \$23,701.23          | \$2,326.72   | \$2,326.72    | \$0.00       |
| 25       | SEVEN & I HOLDINGS-UNSPN ADR     | 81783H105 | 02/04/2011       | 09/30/2011    | \$1,321.25              | \$1,425.64           | \$104.39     | \$104.39      | \$0.00       |
| 785,000  | CALIFORNIA ST IAM COML PAPER 3/A | 13067H197 | 08/26/2011       | 09/30/2011    | \$785,000.00            | \$785,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 560,000  | C/P HITACHI AM CAP DUE 09/30/20  | 4335P3XW8 | 09/16/2011       | 09/30/2011    | \$560,000.00            | \$560,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 8        | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 09/30/2011    | \$558.40                | \$402.71             | (\$155.69)   | (\$155.69)    | \$0.00       |
| 222      | CHINA CONSTRUCTION BANK CORP     | 168919108 | 05/02/2011       | 09/30/2011    | \$4,229.10              | \$2,789.41           | (\$1,439.69) | (\$1,439.69)  | \$0.00       |
| 590,000  | STATE OF CALIFORNIA COMM L PAPER | 13067K2R8 | 09/30/2011       | 10/03/2011    | \$590,000.00            | \$590,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 775,000  | C/P HITACHI AM CAP DUE 10/03/20  | 4335P3X31 | 09/30/2011       | 10/03/2011    | \$775,000.00            | \$775,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 360,000  | WELLS FARGO CAPITAL XV JUNIOR SU | 949801AA2 | 10/28/2008       | 10/03/2011    | \$349,200.00            | \$360,000.00         | \$10,800.00  | \$10,800.00   | \$0.00       |
| 502      | NIPPON TELEG & TEL CORP SPONS    | 654624105 | 02/04/2011       | 10/04/2011    | \$11,889.37             | \$12,030.99          | \$141.62     | \$141.62      | \$0.00       |
| 308      | GOLD FIELDS LTD SP ADR           | 38059T106 | 02/04/2011       | 10/04/2011    | \$4,963.51              | \$4,592.25           | (\$371.26)   | (\$371.26)    | \$0.00       |
| 50       | VALE S A ADR                     | 919E+109  | 05/02/2011       | 10/04/2011    | \$1,643.34              | \$1,076.15           | (\$567.19)   | (\$567.19)    | \$0.00       |
| 44       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 10/04/2011    | \$3,071.20              | \$2,081.45           | (\$989.75)   | (\$989.75)    | \$0.00       |
| 43       | VALE S A ADR                     | 919E+109  | 05/02/2011       | 10/05/2011    | \$1,413.28              | \$960.82             | (\$452.46)   | (\$452.46)    | \$0.00       |
| 76       | VALE S A ADR                     | 919E+109  | 05/02/2011       | 10/05/2011    | \$2,497.88              | \$1,714.50           | (\$783.38)   | (\$783.38)    | \$0.00       |
| 126      | ROYAL DUTCH SHELL PLC SPON ADR   | 780259107 | 02/14/2011       | 10/06/2011    | \$8,586.45              | \$8,000.89           | (\$585.56)   | (\$585.56)    | \$0.00       |
| 352      | ROYAL DUTCH SHELL PLC SPON ADR   | 780259107 | 02/04/2011       | 10/06/2011    | \$24,516.41             | \$22,351.71          | (\$2,164.70) | (\$2,164.70)  | \$0.00       |
| 22       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 10/06/2011    | \$1,535.60              | \$1,077.28           | (\$458.32)   | (\$458.32)    | \$0.00       |
| 18       | LUKOIL (OAO) ADR EACH REPR 4 ORD | 677862104 | 05/02/2011       | 10/10/2011    | \$1,256.40              | \$931.65             | (\$324.75)   | (\$324.75)    | \$0.00       |
| 790,000  | MASSACHUSETTS BAY TRANSN AUTH MA | 57557VHB7 | 09/09/2011       | 10/11/2011    | \$790,000.00            | \$790,000.00         | \$0.00       | \$0.00        | \$0.00       |
| 31       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 10/11/2011    | \$1,519.38              | \$1,060.70           | (\$458.68)   | (\$458.68)    | \$0.00       |
| 18       | POSCO SPONS ADR                  | 693483109 | 05/02/2011       | 10/11/2011    | \$2,014.13              | \$1,484.50           | (\$529.63)   | (\$529.63)    | \$0.00       |
| 33       | ICICI BANK LTD SPON ADR          | 45104G104 | 05/02/2011       | 10/11/2011    | \$1,617.41              | \$1,127.12           | (\$490.29)   | (\$490.29)    | \$0.00       |
| 1,207    | FINMECCANICA SPA ROMA            | 318027208 | 02/04/2011       | 10/12/2011    | \$7,933.01              | \$4,528.21           | (\$3,404.80) | (\$3,404.80)  | \$0.00       |
| 11       | CREDICORP LTD USDS 0 ORDS [US LI | G2519Y108 | 05/02/2011       | 10/12/2011    | \$1,049.95              | \$1,136.85           | \$86.90      | \$86.90       | \$0.00       |
| 56       | VALE S A ADR                     | 919E+109  | 05/02/2011       | 10/12/2011    | \$1,840.55              | \$1,422.10           | (\$418.45)   | (\$418.45)    | \$0.00       |

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A STATEMENT ATTACHED TO AND MADE PART OF FORM 990-PF  
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FEIN 33-0247161

| QUANTITY | DESCRIPTION                      | CUSIP      | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)  | SHORT<br>TERM | LONG<br>TERM |
|----------|----------------------------------|------------|------------------|---------------|-------------------------|----------------------|--------------|---------------|--------------|
| 100,000  | BANKAMERICA CORP SEN SUB NOTE    | 066050CM5  | 03/28/2011       | 10/17/2011    | \$100,000 00            | \$100,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 163      | STATOIL ASA                      | 85771P102  | 02/14/2011       | 10/18/2011    | \$3,908 74              | \$4,064 60           | \$155 86     | \$155 86      | \$0 00       |
| 591      | STATOIL ASA                      | 85771P102  | 02/04/2011       | 10/18/2011    | \$14,799 76             | \$14,737 30          | (\$62 46)    | (\$62 46)     | \$0 00       |
| 780,000  | MASS BAY TRANS AUTH COMMIL PAPER | 57557VHC5  | 10/11/2011       | 10/18/2011    | \$780,000 00            | \$780,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 11       | POSCO SPONS ADR                  | 693483109  | 05/02/2011       | 10/18/2011    | \$1,230 86              | \$881 57             | (\$349 29)   | (\$349 29)    | \$0 00       |
| 498      | COMPANHIA DE BEBIDAS-PR ADR      | 20441W203  | 02/03/2011       | 10/20/2011    | \$13,340 92             | \$16,546 48          | \$3,205 56   | \$3,205 56    | \$0 00       |
| 8        | COMPANHIA DE BEBIDAS-PR ADR      | 20441W203  | 02/03/2011       | 10/21/2011    | \$214 31                | \$269 25             | \$54 94      | \$54 94       | \$0 00       |
| 45       | VALE S.A ADR                     | 9 19E+109  | 05/02/2011       | 10/21/2011    | \$1,479 01              | \$1,024 50           | (\$454 51)   | (\$454 51)    | \$0 00       |
| 10       | CREDICORP LTD USD5 0 ORDS (US LI | G2519Y108  | 05/02/2011       | 10/24/2011    | \$954 50                | \$1,095 47           | \$140 97     | \$140 97      | \$0 00       |
| 18       | POSCO SPONS ADR                  | 693483109  | 05/02/2011       | 10/25/2011    | \$2,014 13              | \$1,453 06           | (\$561 07)   | (\$561 07)    | \$0 00       |
| 13       | INFOSYS TECHNOLOGIES ADR         | 456788108  | 05/02/2011       | 10/25/2011    | \$850 33                | \$754 16             | (\$96 17)    | (\$96 17)     | \$0 00       |
| 780,000  | MASS BAY TRANS AUTH COMMIL PAPER | 57557VHD3  | 10/18/2011       | 10/26/2011    | \$780,000 00            | \$780,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 162      | MCDERMOTT INTL INC COM           | 580037109  | 09/14/2011       | 10/27/2011    | \$2,292 42              | \$1,785 83           | (\$506 59)   | (\$506 59)    | \$0 00       |
| 30       | MCDERMOTT INTL INC COM           | 580037109  | 10/06/2011       | 10/28/2011    | \$386 90                | \$330 44             | (\$56 46)    | (\$56 46)     | \$0 00       |
| 87       | MCDERMOTT INTL INC COM           | 580037109  | 09/29/2011       | 10/28/2011    | \$1,063 15              | \$958 28             | (\$104 87)   | (\$104 87)    | \$0 00       |
| 86       | MCDERMOTT INTL INC COM           | 580037109  | 09/20/2011       | 10/28/2011    | \$1,186 51              | \$947 26             | (\$239 25)   | (\$239 25)    | \$0 00       |
| 3        | MCDERMOTT INTL INC COM           | 580037109  | 09/14/2011       | 10/28/2011    | \$42 45                 | \$33 04              | (\$9 41)     | (\$9 41)      | \$0 00       |
| 200,000  | C/P DIAGEO CAPITAL PLC DUE 11/2  | 2524H5YP6  | 10/24/2011       | 11/02/2011    | \$199,948 67            | \$199,949 83         | \$1 16       | \$1 16        | \$0 00       |
| 11       | CREDICORP LTD USD5 0 ORDS (US LI | G2519Y108  | 05/02/2011       | 11/03/2011    | \$1,049 95              | \$1,214 87           | \$164 92     | \$164 92      | \$0 00       |
| 23       | CREDICORP LTD USD5 0 ORDS (US LI | G2519Y108  | 05/02/2011       | 11/04/2011    | \$2,195 35              | \$2,517 15           | \$321 80     | \$321 80      | \$0 00       |
| 44       | WOORI FINANCE HOLDINGS CO LTD    | 981063100  | 05/02/2011       | 11/04/2011    | \$1,800 41              | \$1,228 59           | (\$571 82)   | (\$571 82)    | \$0 00       |
| 23       | AMERICA MOVIL SAB DE CV          | 02364W105  | 05/02/2011       | 11/07/2011    | \$659 06                | \$585 90             | (\$73 16)    | (\$73 16)     | \$0 00       |
| 134      | GLAXO SMITHKLINE SPONS PLC ADR   | 37733W105  | 02/04/2011       | 11/08/2011    | \$5,086 24              | \$5,953 27           | \$867 03     | \$867 03      | \$0 00       |
| 68       | MTN GROUP LTD SPN ADR            | 62474M108  | 05/02/2011       | 11/08/2011    | \$1,528 64              | \$1,175 87           | (\$352 77)   | (\$352 77)    | \$0 00       |
| 685,000  | C/P POTASH CORP SASKATCHEWAN     | 73754MYA8  | 10/07/2011       | 11/10/2011    | \$685,000 00            | \$685,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 335      | PRUDENTIAL FINANCIAL INC         | 744320102  | 02/23/2011       | 11/15/2011    | \$21,275 78             | \$17,958 97          | (\$3,316 81) | (\$3,316 81)  | \$0 00       |
| 225      | PRUDENTIAL FINANCIAL INC         | 744320102  | 02/22/2011       | 11/15/2011    | \$14,620 50             | \$12,061 99          | (\$2,558 51) | (\$2,558 51)  | \$0 00       |
| 100,000  | FEDERAL NATIONAL MORTGAGE ASS    | 31359M288  | 05/24/2011       | 11/15/2011    | \$100,000 00            | \$100,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 540,000  | FEDERAL FARM CREDIT BANK         | 31331XDV1  | 02/28/2011       | 11/17/2011    | \$540,000 00            | \$540,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 95       | WOORI FINANCE HOLDINGS CO LTD    | 981063100  | 05/02/2011       | 11/17/2011    | \$3,887 25              | \$2,402 57           | (\$1,484 68) | (\$1,484 68)  | \$0 00       |
| 35       | LAS VEGAS SANDS                  | 517834107  | 05/02/2011       | 11/18/2011    | \$1,658 74              | \$1,600 92           | (\$57 82)    | (\$57 82)     | \$0 00       |
| 348,000  | C/P VIACOM INC (NEW)DUE 11/21/20 | 92555M3YM6 | 10/26/2011       | 11/21/2011    | \$348,000 00            | \$348,000 00         | \$0 00       | \$0 00        | \$0 00       |
| 25       | TAIWAN SEMICONDUCTOR MANUFACTU   | 874039100  | 05/02/2011       | 11/21/2011    | \$338 83                | \$311 78             | (\$27 05)    | (\$27 05)     | \$0 00       |
| 260      | 3 M CO                           | 88579Y101  | 02/23/2011       | 11/22/2011    | \$23,388 30             | \$20,300 59          | (\$3,087 71) | (\$3,087 71)  | \$0 00       |
| 134      | 3 M CO                           | 88579Y101  | 02/17/2011       | 11/22/2011    | \$12,424 51             | \$10,462 61          | (\$1,961 90) | (\$1,961 90)  | \$0 00       |
| 215      | WALGREEN CO COM                  | 931422109  | 02/23/2011       | 11/22/2011    | \$8,917 15              | \$6,631 67           | (\$2,285 48) | (\$2,285 48)  | \$0 00       |
| 425      | WALGREEN CO COM                  | 931422109  | 02/14/2011       | 11/22/2011    | \$17,923 65             | \$13,109 13          | (\$4,814 52) | (\$4,814 52)  | \$0 00       |
| 10       | INFOSYS TECHNOLOGIES ADR         | 456788108  | 05/02/2011       | 11/22/2011    | \$654 10                | \$510 35             | (\$143 75)   | (\$143 75)    | \$0 00       |

THE CRAIL-JOHNSON FOUNDATION  
A STATEMENT ATTACHED TO AND MADE PART OF FORM 990-PF  
CAPITAL GAINS AND LOSSES FOR TAX ON INVESTMENT INCOME - FORM 990-PF, PART IV, STATEMENT B  
FEIN 33-0247161

| QUANTITY | DESCRIPTION                       | CUSIP     | DATE<br>ACQUIRED | DATED<br>SOLD | COST & SALES<br>EXPENSE | GROSS SALES<br>PRICE | GAIN/(LOSS)   | SHORT<br>TERM | LONG<br>TERM |
|----------|-----------------------------------|-----------|------------------|---------------|-------------------------|----------------------|---------------|---------------|--------------|
| 480,000  | C/P DIAGEO CAPITAL PLC DUE 11/2   | 2524H5YP6 | 10/24/2011       | 11/23/2011    | \$480,000 00            | \$480,000 00         | \$0 00        | \$0 00        | \$0 00       |
| 1        | WOORI FINANCE HOLDINGS CO LTD     | 981063100 | 05/02/2011       | 12/02/2011    | \$40 92                 | \$27 42              | (\$13 50)     | (\$13 50)     | \$0 00       |
| 19       | POSCO SPONS ADR                   | 693483109 | 05/02/2011       | 12/05/2011    | \$2,126 03              | \$1,674 57           | (\$451 46)    | (\$451 46)    | \$0 00       |
| 55       | COSAN                             | G25343107 | 05/02/2011       | 12/06/2011    | \$686 58                | \$667 73             | (\$18 85)     | (\$18 85)     | \$0 00       |
| 147      | BANCO BRADESCO S A ADR PFD NEW    | 59460303  | 05/02/2011       | 12/07/2011    | \$2,953 45              | \$2,538 08           | (\$415 37)    | (\$415 37)    | \$0 00       |
| 640,000  | C/P DIAGEO CAP PLC DUE 12/13/20   | 2524H5ZD2 | 11/23/2011       | 12/13/2011    | \$640,000 00            | \$640,000 00         | \$0 00        | \$0 00        | \$0 00       |
| 180      | OCCIDENTAL PETE CORP              | 674599105 | 02/25/2011       | 12/15/2011    | \$18,512 73             | \$15,736 95          | (\$2,775 78)  | (\$2,775 78)  | \$0 00       |
| 170      | OCCIDENTAL PETE CORP              | 674599105 | 02/22/2011       | 12/15/2011    | \$17,637 50             | \$14,862 68          | (\$2,774 82)  | (\$2,774 82)  | \$0 00       |
| 600,000  | C/P AVON CAPITAL CORP DUE 12/     | 05402MZFA | 11/18/2011       | 12/15/2011    | \$600,000 00            | \$600,000 00         | \$0 00        | \$0 00        | \$0 00       |
| 151      | ANGLOGOLD ASHANTI LIMITED ADR     | 35128206  | 02/04/2011       | 12/16/2011    | \$6,744 23              | \$6,251 45           | (\$492 78)    | (\$492 78)    | \$0 00       |
| 57       | SEVEN & I HOLDINGS-UNSPN ADR      | 81783H105 | 02/04/2011       | 12/19/2011    | \$3,012 45              | \$3,074 47           | \$62 02       | \$62 02       | \$0 00       |
| 765,000  | MASSACHUSETTS BAY TRANSPN AUTH MA | 57557VHG6 | 11/16/2011       | 12/19/2011    | \$765,000 00            | \$765,000 00         | \$0 00        | \$0 00        | \$0 00       |
| 22       | SOCIEDAD QUIMICA Y MINERA DE      | 833635105 | 10/03/2011       | 12/20/2011    | \$1,049 02              | \$1,166 88           | \$117 86      | \$117 86      | \$0 00       |
| 87       | INFOSYS TECHNOLOGIES ADR          | 456788108 | 05/02/2011       | 12/20/2011    | \$5,690 66              | \$4,480 68           | (\$1,209 98)  | (\$1,209 98)  | \$0 00       |
| 39       | POSCO SPONS ADR                   | 693483109 | 05/02/2011       | 12/22/2011    | \$4,363 95              | \$3,290 97           | (\$1,072 98)  | (\$1,072 98)  | \$0 00       |
| 37       | INFOSYS TECHNOLOGIES ADR          | 456788108 | 05/02/2011       | 12/27/2011    | \$2,420 17              | \$1,907 95           | (\$512 22)    | (\$512 22)    | \$0 00       |
| 420,000  | NEW CINGULAR WIRELESS SER         | 00209AAG1 | 04/13/2011       | 12/28/2011    | \$431,056 68            | \$431,056 68         | \$0 00        | \$0 00        | \$0 00       |
| -        | MKT VCT JUNR GLD P/D              | 20111230  | 12/01/2010       | 12/30/2011    | \$0 00                  | \$350 75             | \$350 75      | \$0 00        | \$350 75     |
| -        | MKT VCT JUNR GLD P/D              | 20111230  | 12/30/2011       | 12/30/2011    | \$0 00                  | \$25 13              | \$25 13       | \$25 13       | \$0 00       |
|          |                                   |           |                  |               | \$40,895,646 91         | \$41,522,305 14      | \$626,658 23  | (\$28,246 48) | \$654,904 71 |
|          | LONG-TERM CAPITAL GAIN/(LOSS)     |           |                  |               | \$6,600,949 27          | \$7,255,853 98       | \$654,904 71  |               |              |
|          | SHORT-TERM CAPITAL GAIN/(LOSS)    |           |                  |               | \$34,294,697 64         | \$34,266,451 16      | (\$28,246 48) |               |              |

THE CRAIL-JOHNSON FOUNDATION  
A STATEMENT ATTACHED TO AND MADE PART OF FORM 990-PF  
FOR THE YEAR ENDED DECEMBER 31, 2011  
EIN 33-0247161

FORM 990-PF, PART XV, QUESTION 2b-d

**MISSION STATEMENT:**

The mission of the Crail-Johnson Foundation is to promote the well being of children in need, through the effective application of human and financial resources. It is our commitment to be an advocate for children and to act as an agent for positive change. We endeavor to provide for immediate improvement in children's quality of life, as well as to provide opportunities for a future life of quality.

**GRANT MAKING POLICIES:**

The Crail-Johnson Foundation ("CJF") has defined itself as a "children's charity" and the vast majority of grant making is directed toward programs benefiting children, youth and families in the greater Los Angeles area. Generally, proposals, which are not relevant to the foundation's mission and funding priorities, will not be considered.

The foundation provides financial support primarily through grants to public non-profit organizations that are exempt under Section 501(c)(3) of the Internal Revenue code and are not a private foundation under Section 509(a). CJF provides grants for program initiatives and enhancements, general operating support and capital projects. CJF provides technical assistance to selected community based initiatives benefiting children and families.

Support is not granted for programs and projects benefiting religious purposes, university level education, research, events recognizing individuals or organizations, political causes or programs attempting to influence legislation. No grants are made directly to individuals.

The majority of Crail-Johnson Foundation funding supports organizations located in the greater Los Angeles area and projects that directly benefit Los Angeles area residents. National organizations providing services in Los Angeles are also considered. Occasionally, grants are made to programs and projects that are regional or national in scope, where potential benefits to children and families in Los Angeles can be clearly demonstrated. In addition, the foundation has established funds to support children's programs in the following communities:

- Kern County

# The Crail-Johnson Foundation

Form 990-PF, part XV, Line 3a

Grants and Contributions Paid during the Year 2011

31 October 2012

| Payee Name                                                    | Fiscal Year | Amount     | Payment Date | Request Project Title                |
|---------------------------------------------------------------|-------------|------------|--------------|--------------------------------------|
| American Cancer Society                                       | 2011        | \$100.00   | 1/11/2011    | matching contribution - J S Peterson |
| American Red Cross of Greater Los Angeles                     | 2011        | \$200.00   | 1/11/2011    | matching contribution - J S Peterson |
| California Rural Legal Assistance                             | 2011        | \$100.00   | 1/11/2011    | matching contribution - J S Peterson |
| CARE                                                          | 2011        | \$250.00   | 1/11/2011    | matching contribution - J S Peterson |
| Children's Hospital Los Angeles                               | 2011        | \$1,000.00 | 1/11/2011    | Matching contribution - J S Peterson |
| Doctors without Borders                                       | 2011        | \$600.00   | 1/11/2011    | matching contribution - J S Peterson |
| Good Samaritan Counseling Center                              | 2011        | \$100.00   | 1/11/2011    | matching contribution - J S Peterson |
| Guiding Eyes for the Blind, Inc                               | 2011        | \$250.00   | 1/11/2011    | matching contribution - J S Peterson |
| Providence Little Company of Mary Community Health Foundation | 2011        | \$250.00   | 1/11/2011    | matching contribution                |
| Occidental College                                            | 2011        | \$100.00   | 1/11/2011    | matching contribution - J S Peterson |

| Payee Name                                                        | Fiscal Year | Amount   | Payment Date | Request Project Title                |
|-------------------------------------------------------------------|-------------|----------|--------------|--------------------------------------|
| Planned Parenthood                                                | 2011        | \$300.00 | 1/11/2011    | matching contribution - J S Peterson |
| Salvation Army                                                    | 2011        | \$250.00 | 1/11/2011    | matching contribution - J S Peterson |
| Second Chance Dog Rescue                                          | 2011        | \$250.00 | 1/11/2011    | matching contribution - J S Peterson |
| South Bay Vocational Center                                       | 2011        | \$200.00 | 1/11/2011    | matching contribution - J S Peterson |
| Toberman Neighborhood Center (formerly Toberman Settlement House) | 2011        | \$250.00 | 1/11/2011    | matching contribution - J S Peterson |
| Torrance Education Foundation                                     | 2011        | \$300.00 | 1/11/2011    | matching contribution - J S Peterson |
| U.S. Committee for UNICEF                                         | 2011        | \$250.00 | 1/11/2011    | matching contribution - J S Peterson |
| United Mitochondrial Disease                                      | 2011        | \$100.00 | 1/11/2011    | matching contribution - J S Peterson |
| UC Berkeley Foundation- Graduate School of Education              | 2011        | \$200.00 | 1/11/2011    | matching contribution - J S Peterson |
| UC Berkeley Foundation- Graduate School of Education              | 2011        | \$450.00 | 1/11/2011    | matching contribution - J S Peterson |
| Wengart Center Association                                        | 2011        | \$100.00 | 1/11/2011    | matching contribution - J S Peterson |

| Payee Name                                                          | Fiscal Year | Amount      | Payment Date | Request Project Title                   |
|---------------------------------------------------------------------|-------------|-------------|--------------|-----------------------------------------|
| Whitman College                                                     | 2011        | \$100.00    | 1/11/2011    | matching contribution - J S Peterson    |
| YWCA of the Harbor Area                                             | 2011        | \$100.00    | 1/11/2011    | matching contribution                   |
| Carl McCain Memorial Foundation                                     | 2010        | \$10,000.00 | 1/27/2011    | General operating                       |
| Southern Mono Healthcare dba Mammoth Hospital                       | 2011        | \$10,000.00 | 1/27/2011    | Wellness Program                        |
| San Pedro Peninsula Education Foundation                            | 2011        | \$5,000.00  | 2/4/2011     | San Pedro Teen Conference               |
| The Myelin Project                                                  | 2011        | \$500.00    | 2/15/2011    | matching contribution - Eric C. Johnson |
| The Los Angeles Public/Private Partnership for Infants and Toddlers | 2011        | \$5,000.00  | 3/24/2011    | general operation                       |
| Boys & Girls Clubs of The Los Angeles Harbor                        | 2011        | \$40,000.00 | 3/25/2011    | College Bound                           |
| Boys & Girls Clubs of the South Bay                                 | 2011        | \$30,000.00 | 3/25/2011    | general operating                       |
| Children Today, Inc.                                                | 2011        | \$20,000.00 | 3/25/2011    | general operating                       |
| Elevate Your G.A.M.E.                                               | 2011        | \$15,000.00 | 3/25/2011    | general operating                       |
| The Foodbank of Southern California                                 | 2011        | \$5,000.00  | 3/25/2011    | Food Distribution program               |
| Grand Vision Foundation                                             | 2011        | \$40,000.00 | 3/25/2011    | President Advised and Director Advised  |

| Payee Name                          | Fiscal Year | Amount      | Payment Date | Request Project Title                                                |
|-------------------------------------|-------------|-------------|--------------|----------------------------------------------------------------------|
| Harbor Free Clinic                  | 2011        | \$15,000.00 | 3/25/2011    | HCC Pediatric Clinic                                                 |
| The Jeffrey Foundation              | 2011        | \$15,000.00 | 3/25/2011    | After-school programs                                                |
| Koreatown Youth & Community Center  | 2011        | \$15,000.00 | 3/25/2011    | Crossroads Middle School Program (MSP)                               |
| Rainbow Services, LTD               | 2011        | \$25,000.00 | 3/25/2011    | general operating                                                    |
| Ready, Set, Read!                   | 2011        | \$5,000.00  | 3/25/2011    | bringing programs and services to 15 schools                         |
| American Red Cross                  | 2011        | \$300.00    | 3/31/2011    | matching contribution to support Japan Disaster Relief- J S Peterson |
| Boy Scouts of America               | 2011        | \$100.00    | 3/31/2011    | matching contribution - J S Peterson                                 |
| Helpline Youth Counseling, Inc.     | 2011        | \$15,000.00 | 3/31/2011    | Family Services Program                                              |
| United Through Reading              | 2011        | \$100.00    | 4/14/2011    | matching contribution - J S Peterson                                 |
| Friends of Cabrillo Marine Aquarium | 2011        | \$500.00    | 4/22/2011    | matching contribution - Alan & Liz Johnson                           |
| Revlon Walk/Run                     | 2011        | \$250.00    | 5/2/2011     | Matching contribution - Dan Ristow                                   |
| Friends of Long Beach Animals       | 2011        | \$20,000.00 | 5/3/2011     |                                                                      |
| Revlon Walk/Run                     | 2011        | \$50.00     | 5/4/2011     | Matching contribution - Marie Ellias                                 |
| Marymount College                   | 2011        | \$1,250.00  | 5/17/2011    | matching contribution - Alan & Liz Johnson                           |

| Payee Name                               | Fiscal Year | Amount      | Payment Date | Request Project Title                        |
|------------------------------------------|-------------|-------------|--------------|----------------------------------------------|
| Beacon House<br>Association of San Pedro | 2011        | \$500.00    | 6/9/2011     | Matching contribution- Alan & Liz<br>Johnson |
| Southern California<br>Public Radio      | 2011        | \$750.00    | 6/9/2011     | matching contribution - Eric<br>Johnson      |
| The Jester & Pharley<br>Phund            | 2011        | \$5,000.00  | 7/7/2011     | Reading Makes a Difference<br>program        |
| Norris Center for the<br>Performing Arts | 2011        | \$5,000.00  | 7/8/2011     | Believe in the Dream                         |
| American Cancer Society                  | 2011        | \$50.00     | 7/14/2011    | matching contribution - J S<br>Peterson      |
| South Bay Vocational<br>Center           | 2011        | \$200.00    | 7/21/2011    | Matching Contribution- J S<br>Peterson       |
| A Window Between<br>Worlds               | 2011        | \$25,000.00 | 7/26/2011    | The Children's Windows program               |
| Boys & Girls Clubs of<br>Carson          | 2011        | \$30,000.00 | 7/26/2011    | Main Street Club                             |
| Harbor Interfaith<br>Services, Inc.      | 2011        | \$30,000.00 | 7/26/2011    | General operating                            |
| Heart of Los Angeles<br>Youth            | 2011        | \$15,000.00 | 7/26/2011    | Rites of Passage Ecounter (ROPE)             |
| Network for Teaching<br>Entrepreneurship | 2011        | \$10,000.00 | 7/26/2011    | Enterepreneurship Programs                   |
| Rootdown LA                              | 2011        | \$10,000.00 | 7/26/2011    | General operating                            |
| Southern California<br>Counseling Center | 2011        | \$10,000.00 | 7/26/2011    | school-based counseling services<br>program  |

| Payee Name                                         | Fiscal Year | Amount      | Payment Date | Request Project Title                          |
|----------------------------------------------------|-------------|-------------|--------------|------------------------------------------------|
| Boys & Girls Clubs of Long Beach                   | 2011        | \$15,000.00 | 8/3/2011     | General operating support                      |
| U.S. Committee for UNICEF                          | 2011        | \$250.00    | 8/8/2011     | Matching contribution - J S Peterson           |
| Charles R. Drew University of Medicine and Science | 2011        | \$15,000.00 | 8/13/2011    | Saturday Science Academy                       |
| Boalt Hall Fund                                    | 2011        | \$500.00    | 10/13/2011   | Matching contribution - J S Peterson           |
| Occidental College                                 | 2011        | \$300.00    | 10/13/2011   | Matching contribution - J S Peterson           |
| Pacific Battleship Center                          | 2011        | \$3,000.00  | 10/18/2011   | Matching contribution -Lauren Johnson \$500.00 |
|                                                    |             |             |              | Craig                                          |
|                                                    |             |             |              | Johnson \$1250.00                              |
|                                                    |             |             |              | Alan                                           |
|                                                    |             |             |              | Johnson \$1250.00                              |
| UCSB Foundation                                    | 2011        | \$250.00    | 10/18/2011   | Matching contribution - J S Peterson           |
| Pacific Battleship Center                          | 2011        | \$2,500.00  | 10/31/2011   | Matching contributions- ECJ & ALJ              |
| City Scholars Foundation                           | 2011        | \$10,000.00 | 11/2/2011    | After-school Leadership Academy                |
| fNdings Art Center, Inc.                           | 2011        | \$10,000.00 | 11/2/2011    | The Women's fNdng project                      |
| Mar Vista Family Center                            | 2011        | \$25,000.00 | 11/2/2011    | Early Childhood Education Program              |
| New Village Charter School, Inc.                   | 2011        | \$25,000.00 | 11/2/2011    | general operating                              |

| Payee Name                                                  | Fiscal Year | Amount      | Payment Date | Request Project Title                      |
|-------------------------------------------------------------|-------------|-------------|--------------|--------------------------------------------|
| Pediatric Therapy Network                                   | 2011        | \$20,000.00 | 11/2/2011    | Leaps & Bounds program                     |
| Reading Partners                                            | 2011        | \$10,000.00 | 11/2/2011    | general operating Los Angeles area schools |
| South Bay Family Health Care                                | 2011        | \$20,000.00 | 11/2/2011    | Healthy Kids Express mobile health clinic  |
| South Central Los Angeles Ministry Project, Inc.            | 2011        | \$10,000.00 | 11/2/2011    | Family Education Program                   |
| University Muslim Medical Association                       | 2011        | \$25,000.00 | 11/2/2011    | pediatric healthcare services              |
| The University of Colorado Foundation                       | 2011        | \$25,000.00 | 11/2/2011    | CU Teach                                   |
| Cabrillo Avenue Elementary School (LAUSD)                   | 2011        | \$20,000.00 | 11/5/2011    | Project PLUS                               |
| Carl McCain Memorial Foundation                             | 2011        | \$10,000.00 | 11/7/2011    | general operating                          |
| Golden State Pops Orchestra                                 | 2011        | \$1,000.00  | 11/8/2011    | Matching contribution- Liz Johnson         |
| San Pedro Peninsula Education Foundation                    | 2011        | \$5,000.00  | 11/8/2011    | San Pedro Teen Conference                  |
| Los Alamitos Unified School District Educational Foundation | 2011        | \$100.00    | 11/10/2011   | matching contribution - Cathy L Belt       |
| Write Girl                                                  | 2011        | \$10,000.00 | 11/10/2011   | Core Mentoring program                     |

| Payee Name                        | Fiscal Year | Amount              | Payment Date | Request Project Title                    |
|-----------------------------------|-------------|---------------------|--------------|------------------------------------------|
| Angels Gates Cultural Center      | 2011        | \$5,000.00          | 11/28/2011   | Artist in the Classroom                  |
| Richstone Family Center           | 2011        | \$5,000.00          | 11/28/2011   | matching contribution - Dorothy Courtney |
| Helen Keller International, Inc.  | 2011        | \$5,000.00          | 12/7/2011    | Childsight New Mexico                    |
| Loyola Marymount University       | 2011        | \$5,000.00          | 12/7/2011    | matching contribution - Dorothy Courtney |
| Planned Parenthood                | 2011        | \$300.00            | 12/7/2011    | Matching contribution - JSP              |
| Animals Rule Placement Foundation | 2011        | \$50.00             | 12/22/2011   | Marie Elias                              |
| St. Joseph Indian School          | 2011        | \$50.00             | 12/22/2011   | Marie Elias                              |
| Villalobos Rescue Center          | 2011        | \$250.00            | 12/22/2011   | Marie Elias                              |
| <b>Grand Totals (93 items)</b>    |             | <u>\$723,900.00</u> |              |                                          |
| Los Angeles Maritime Institute    |             | <u>\$126,093.00</u> |              | General Operating                        |
| <b>Total Grants</b>               |             | <u>\$849,993.00</u> |              |                                          |

- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** and check this box ☒

**Note.** Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

**Part II Additional (Not Automatic) 3-Month Extension of Time.** Only file the original (no copies needed).

|                                                               |                                                                                          |
|---------------------------------------------------------------|------------------------------------------------------------------------------------------|
| <b>Enter filer's identifying number, see instructions</b>     |                                                                                          |
| <b>Type or print</b>                                          | Name of exempt organization or other filer, see instructions                             |
| File by the due date for filing your return. See instructions | Employer identification number (EIN) or <input checked="" type="checkbox"/> 33-0247161   |
|                                                               | Number, street, and room or suite no. If a P.O. box, see instructions.                   |
|                                                               | 461 WEST 6TH STREET, NO. 300                                                             |
|                                                               | Social security number (SSN) <input type="checkbox"/>                                    |
|                                                               | City, town or post office, state, and ZIP code. For a foreign address, see instructions. |
|                                                               | SAN PEDRO, CA 90731                                                                      |

Enter the Return code for the return that this application is for (file a separate application for each return)

04

| Application Is For                       | Return Code | Application Is For | Return Code |
|------------------------------------------|-------------|--------------------|-------------|
| Form 990                                 | 01          |                    |             |
| Form 990-BL                              | 02          | Form 1041-A        | 08          |
| Form 990-EZ                              | 01          | Form 4720          | 09          |
| Form 990-PF                              | 04          | Form 5227          | 10          |
| Form 990-T (sec. 401(a) or 408(a) trust) | 05          | Form 6069          | 11          |
| Form 990-T (trust other than above)      | 06          | Form 8870          | 12          |

**STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.**

ALAN C. JOHNSON

- The books are in the care of ☒ 461 WEST 6TH STREET, SUITE 300 - SAN PEDRO, CA 90731

Telephone No. ☒ 310-519-9500

FAX No. ☐

- If the organization does not have an office or place of business in the United States, check this box ☐

- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) ☐ If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

4 I request an additional 3-month extension of time until NOVEMBER 15, 2012

5 For calendar year 2011, or other tax year beginning                     , and ending                     

6 If the tax year entered in line 5 is for less than 12 months, check reason: ☐ Initial return ☐ Final return

☐ Change in accounting period

7 State in detail why you need the extension

**ADDITIONAL INFORMATION NEEDED TO COMPLETE THE RETURN IS NOT AVAILABLE AT THIS TIME.**

|                                                                                                                                                                                                                                            |           |    |         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----|---------|
| <b>8a</b> If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.                                                                                 | <b>8a</b> | \$ | 23,056. |
| <b>b</b> If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868. | <b>8b</b> | \$ | 23,056. |
| <b>c</b> <b>Balance due.</b> Subtract line 8b from line 8a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions                                                     | <b>8c</b> | \$ | 0.      |

**Signature and Verification must be completed for Part II only.**

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature ☒

Title ☒ PRESIDENT

Date ☒

Form 8868 (Rev. 1-2012)