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#### Form **990-PF**

# Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No 1545-0052

Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements. Department of the Treasury For calendar year 2011 or tax year beginning and ending Name of foundation A Employer identification number NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK, 27-6684864 Number and street (or P O box number if mail is not delivered to street address) Boom/suite Telephone number PO BOX 2817 877.225.8345 City or town, state, and ZIP code C If exemption application is pending, check here 54912-2817 APPLETON, WI Initial return G Check all that apply: Initial return of a former public charity D 1. Foreign organizations, check here Final return Amended return Address change Name change H Check type of organization: Section 501(c)(3) exempt private foundation E If private foundation status was terminated Section 4947(a)(1) nonexempt charitable trust Other taxable private foundation under section 507(b)(1)(A), check here I Fair market value of all assets at end of year J Accounting method: X Cash Accrual If the foundation is in a 60-month termination Other (specify) (from Part II, col (c), line 16) under section 507(b)(1)(B), check here 816,965. (Part I, column (d) must be on cash basis.) ▶\$ Part I | Analysis of Revenue and Expenses (d) Disbursements for charitable purposes (c) Adjusted net (a) Revenue and (b) Net investment (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).) expenses per books income ıncome (cash basis only) Contributions, gifts, grants, etc., received 130,982 N/A if the foundation is not required to attach Sch. B. Interest on savings and temporary cash investments 19,919 20,051 STATEMENT 4 Dividends and interest from securities 5a Gross rents b Net rental income or (loss) 14,249 6a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all assets on line 6a 475,297. 14,249 7 Capital gain 8 Net short-term capital ENEIVED 9 Income modifications Ñ 10a Gross sales 0 2 6 2012 D Less Cost of goods sold c Gross profit or-(loss) 11 Other income 165 282 34,168 Total Add lines 1 through 1 0. Compensation of officers, outcomes, uncompensation of officers, outcomes, outcomes 13 Compensation of officers, directors, trustees, etc. 15 Pension plans, employee benefits STMT 2 6,801 3,400 3.401 16a Legal fees 3 1,150. <u>1,150</u>. STMT **b** Accounting fees 0. 9,717 STMT 9,717 c Other professional fees 0. 17 Interest 154 STMT 5 0. 0. 18 Taxes 19 Depreciation and depletion 20 Occupancy 21 Travel, conferences, and meetings 22 Printing and publications 8<u>55</u>. 855 0. 23 Other expenses STMT 6 24 Total operating and administrative 18,677 15,122 3,401. expenses. Add lines 13 through 23 21,418 21,418. 25 Contributions, gifts, grants paid 26 Total expenses and disbursements Add lines 24 and 25 40,095 15,122 24.819. 27 Subtract line 26 from line 12: 125,187 a Excess of revenue over expenses and disbursements 19,046 b Net investment income (if negative, enter -0-)

N/A

c Adjusted net income (if negative, enter -0-)

LHA For Paperwork Reduction Act Notice, see instructions

For	rm 99	NORMAN R. HEINTZ CHARITA 0-PF (2011) THRIVENT FINANCIAL BANK,		27-	668 <b>4</b> 864 Page 2
P	art	Balance Sheets Attached schedules and amounts in the description	Beginning of year	End of	
<u>.</u>	1	Soldini Should Strike and Strike and	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash - non-interest-bearing Savings and temporary cash investments Accounts receivable ▶	56,818.	65,920.	65,920.
		Less: allowance for doubtful accounts			
	4	Pledges receivable ►			
		Less: allowance for doubtful accounts			
	6	Grants receivable  Receivables due from officers, directors, trustees, and other disqualified persons			
	7	Other notes and loans receivable			
		Less: allowance for doubtful accounts			
ets	1	Inventories for sale or use			
Assets	1	Prepaid expenses and deferred charges			<u></u>
•		Investments - U.S. and state government obligations Investments - corporate stock STMT 7	206 644	117 100	127 022
	1	Investments - corporate stock STMT 7 Investments - corporate bonds STMT 8	386,644. 262,291.	447,480. 317,540.	437,033. 314,012.
	11	·	202,291.	317,340.	314,012.
	''	Less accumulated depreciation			
	12	Investments - mortgage loans			
	13	Investments - other			
	14	Land, buildings, and equipment: basis ▶			<del>"</del>
		Less accumulated depreciation			
	15	Other assets (describe ▶)			
	16	Total assets (to be completed by all filers)	705,753.	830,940.	816,965.
		Accounts payable and accrued expenses		,	
	18	Grants payable			
S	19	Deferred revenue			
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			
jab	21	Mortgages and other notes payable			
_	22	Other liabilities (describe )			
	23	Total liabilities (add lines 17 through 22)	0.	0.	
_		Foundations that follow SFAS 117, check here			
Ø		and complete lines 24 through 26 and lines 30 and 31.			
or Fund Balances	24	Unrestricted			
ala	25	Temporarily restricted			
Jd E	26	Permanently restricted  Foundations that do not follow SFAS 117, check here	-		
Ē		and complete lines 27 through 31.			
	27	Capital stock, trust principal, or current funds	0.	0.	
sets	28	Paid-in or capital surplus, or land, bldg., and equipment fund	0.	0.	
Net Assets	29	Retained earnings, accumulated income, endowment, or other funds	705,753.	830,940.	
Net	30	Total net assets or fund balances	705,753.	830,940.	
			505 550	000 040	
_	31	Total liabilities and net assets/fund balances	705,753.	830,940.	
F	art	Analysis of Changes in Net Assets or Fund Ba	alances		
1		I net assets or fund balances at beginning of year - Part II, column (a), line 3	30		
		st agree with end-of-year figure reported on prior year's return)		1	705,753.
_		r amount from Part I, line 27a		2	125,187.
3		r increases not included in line 2 (itemize)		3	830,940.
4 5		lines 1, 2, and 3 reases not included in line 2 (itemize)		5	830,940.
_		I net assets or fund balances at end of year (line 4 minus line 5) - Part II, col	umn (b), line 30	6	830,940.

123511 12-02-11

830,940. Form **990-PF** (2011)

Part IV Capital Gains	and Lo	sses for Tax on In	vestment	Income				<u> </u>	04004 . ugo 0
(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)			( <b>b</b> )	How ac - Purch - Dona	liase   '	c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)		
1a PUBLICLY TRADE	D SE	CURITIES							
b CAPITAL GAINS									
<u>C</u>		·							
<u>d</u>		<del> </del>			-				
e	(1)	Depression allowed	(a) Coo	at as ather been	<u>!</u>			(h) Com or (le	
(e) Gross sales price	(1)	Depreciation allowed (or allowable)		st or other basis expense of sale				(h) Gain or (lo (e) plus (f) mini	
a 471,754.				461,04	8.				10,706.
ь 3,543.									3,543.
C									
d			<u> </u>					•	
e Complete only for assets shown	in usin in	column (h) and owned by t	the foundation	on 12/31/69			(1)	Gains (Col. (h) g	ain minue
Complete only for assets shown		(j) Adjusted basis	r	cess of col. (1)			col. (	(k), but not less t	han -0-) <b>or</b>
(i) F.M.V. as of 12/31/69	,	as of 12/31/69		col. (j), if any				Losses (from co	ol. (h))
a							·		10,706.
b									3,543.
C		·							
d					-				· · · · · · · · · · · · · · · · · · ·
е					_				
2 Capital gain net income or (net ca	pital loss	If gain, also enter If (loss), enter -0-			}	2			14,249.
3 Net short-term capital gain or (los	ss) as def								
If gain, also enter in Part I, line 8,			(0).		J				
If (loss), enter -0- in Part I, line 8  Part V Qualification U		Section 4940(e) for				3	L	N/	<u>'A</u>
(For optional use by domestic private If section 4940(d)(2) applies, leave the Was the foundation liable for the sec	nis part bl	ank. tax on the distributable am	nount of any y	ear in the base pe		ŕ			Yes X No
If "Yes," the foundation does not qual									
1 Enter the appropriate amount in (a)	each coiu		uctions before	: making any entri				1	(d)
Base periód years Calendar year (or tax year beginni	ng in)	(b) Adjusted qualifying dis		Net value of no	(c) oncha	rıtable-		(col. (b)	stribùtión ratio divided by col. (c))
2010			0.			68	<u>9,981</u>	•	.000000
2009								<del> </del>	<del></del>
2008								- <del> </del>	
2006								1	
2000				l					
2 Total of line 1, column (d)								2	.000000
3 Average distribution ratio for the	5-year ba	se period - divide the total (	on line 2 by 5,	or by the number	r of ye	ears			
the foundation has been in existe	nce if less	s than 5 years						3	.000000
4 Enter the net value of noncharitat	ole-use as	sets for 2011 from Part X,	line 5					4	779,643.
5 Multiply line 4 by line 3								5	0.
6 Enter 1% of net investment incor	ne (1% o	f Part I, line 27b)						_6	190.
7 Add lines 5 and 6								7	190.
8 Enter qualifying distributions from	n Part YII	line 4						8	24,819.
If line 8 is equal to or greater than		•	: 1b, and comp	plete that part usi	ng a 1	l% tax	rate.	<u> </u>	23,023.
See the Part VI instructions.		<del></del>	<del></del>					<del></del> -:-	F 000 PF (00.11)
123521 12-02-11									Form <b>990-PF</b> (2011)

NORMAN R. HEINTZ CHARITABLE TRUST

	990-PF (2011) THRIVENT FINANCIAL BANK, TRUST rt VI - Excise Tax Based on Investment Income (Section 4940				56848 see in			age 4
i	Exempt operating foundations described in section 4940(d)(2), check here   and en	ter "N/A" on line 1	<u>, , , , , , , , , , , , , , , , , , , </u>					<u> </u>
	Date of ruling or determination letter: (attach copy of letter if nece							
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here			1			1	90.
	of Part I, line 27b	<del></del>	į				<del></del>	
C	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4%	of Part I, line 12,	col. (b).					
	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Other		, ,	2				0.
3	Add lines 1 and 2	•		3			1	90.
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Ot	hers enter -0-)		4		_	_	0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	•		5			1	90.
6	Credits/Payments:							
а	2011 estimated tax payments and 2010 overpayment credited to 2011	6a						
b	Exempt foreign organizations - tax withheld at source	6b	· · <del>-</del>					
C	Tax paid with application for extension of time to file (Form 8868)	6c		]				
	Backup withholding erroneously withheld	6d						
7	Total credits and payments. Add lines 6a through 6d			7				0.
8	Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attack	hed		8				
9	Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed		<b>•</b>	9			1	90.
10	Overpayment If line 7 is more than the total of lines 5 and 8, enter the amount overpaid		•	10				
11	Enter the amount of line 10 to be: Credited to 2012 estimated tax		Refunded >	11				
Pa	rt VII-A Statements Regarding Activities							
1a	During the tax year, did the foundation attempt to influence any national, state, or local legisla	ation or did it part	icipate or intervene	ın			Yes	No
	any political campaign?					1a		X
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purpos	es (see instructio	ns for definition)?			1b		X
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and	d copies of any i	materials publishe	ed or				
	distributed by the foundation in connection with the activities				1			
C	Did the foundation file Form 1120-POL for this year?				Ĺ	1c		<u>X</u>
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the	year:						
	(1) On the foundation. > \$ (2) On foundation managers.	<b>&gt;</b> \$	0.		į			
е	Enter the reimbursement (if any) paid by the foundation during the year for political expendit	ure tax imposed o	on foundation		ĺ			
	managers. ► \$0 .							
2	Has the foundation engaged in any activities that have not previously been reported to the IR	IS?			Ļ	2		<u>X</u>
	If "Yes," attach a detailed description of the activities							
3	Has the foundation made any changes, not previously reported to the IRS, in its governing in		of incorporation, o	or	1			
	bylaws, or other similar instruments? If "Yes," attach a conformed copy of the change				L	3		<u>X</u>
	Did the foundation have unrelated business gross income of \$1,000 or more during the year	?				4a		<u>X</u>
	If "Yes," has it filed a tax return on Form 990-T for this year?			N,	/A	4b		
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?				-	5		<u>X</u>
	If "Yes," attach the statement required by General Instruction T	_						
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied eit	ther:						
	By language in the governing instrument, or							
	By state legislation that effectively amends the governing instrument so that no mandatory      The second state of the s	directions that co	onflict with the state	e law		_	.,	
-	remain in the governing instrument?				- 1	6	X	
′	Did the foundation have at least \$5,000 in assets at any time during the year?				-	7	X	
0.	If "Yes," complete Part II, col. (c), and Part XV.							
oa	Enter the states to which the foundation reports or with which it is registered (see instruction	is) –						
	WI, AR	tornou Coneral /-	r documents)					
Ú	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the At	torney General (0	i designate)			OL	<b>.</b>	
Ω	of each state as required by General Instruction G? If "No," attach explanation	stion 4049(i)(9) o	1012(1)(E) for calc	ndar	-	8b	X	
9	Is the foundation claiming status as a private operating foundation within the meaning of sec year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," co		*****	iiual		0		v
10	Did any persons become substantial contributors during the tax year? If "yes," attach a schedul				-	9 10		X

Form **990-PF** (2011)

NORMAN R. HEINTZ CHARITABLE TRUST

	n 990-PF (2011) THRIVENT FINANCIAL BANK, TRUSTEE 27-668 art VII-A   Statements Regarding Activities (continued)	<u>4864</u>		Page 5
	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges?			
	If "Yes," attach statement (see instructions)	12		Х
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	Х	
	Website address ► N/A			
14	The books are in care of ▶ THRIVENT FINANCIAL BANK, TRUSTEE Telephone no. ▶877.2	25.8	345	
	Located at ► 122 E. COLLEGE AVENUE, STE 1E, APPLETON, WI ZIP+4 ►5	4911	-57	41
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here		<b></b>	
	and enter the amount of tax-exempt interest received or accrued during the year	N	/A	
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank,		Yes	No
	securities, or other financial account in a foreign country?	16		_X_
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign			
_	country			L
Pa	art VII-B   Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1a	During the year did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)	1		
	a disqualified person?			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?  Yes X No			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?  Yes X No			
	(5) Transfer any income or assets to a disqualified person (or make any of either available			
	for the benefit or use of a disqualified person)?  Yes X No			
	(6) Agree to pay money or property to a government official? (Exception Check "No"			
	if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)  Yes X No			
	termination of government service, if terminating within 90 days.)  If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations			
U	section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?  N/A	45		
	Organizations relying on a current notice regarding disaster assistance check here	1b		
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected			
Ĭ	before the first day of the tax year beginning in 2011?	1c		х
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation	'0		
_	defined in section 4942(j)(3) or 4942(j)(5)).			
а	At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning			
	before 2011? Yes X No			
	If "Yes," list the years		<u> </u>	
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect			
	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach		;	
	statement - see instructions.) N/A	2b		
C	: If the provisions of section 4942(a)(2) are being applied to <b>any</b> of the years listed in 2a, list the years here.			
	<b>&gt;</b>			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time			
	during the year?			
b	o If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after			
	May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose			
	of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C,			
	Form 4720, to determine if the foundation had excess business holdings in 2011.)	3b		<u></u>
	a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that			
	had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b		Х

123541 12-02-11

NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK. Form 990-PF (2011) 27-6684864 Page 6 Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued) 5a During the year did the foundation pay or incur any amount to: Yes X No (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly. Yes X No any voter registration drive? (3) Provide a grant to an individual for travel, study, or other similar purposes? Yes X No (4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? Yes X No (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for Yes X No the prevention of cruelty to children or animals? b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? N/A 5b Organizations relying on a current notice regarding disaster assistance check here c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained Yes No N/A expenditure responsibility for the grant? If "Yes," attach the statement required by Regulations section 53.4945-5(d) 6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on Yes X No a personal benefit contract? X 6b b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If "Yes" to 6b, file Form 8870 Yes X No 7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? Information About Officers, Directors, Trustees, Foundation Managers, Highly Part VIII Paid Employees, and Contractors List all officers, directors, trustees, foundation managers and their compensation. (d) Contributions to employee benefit plans and deferred compensation (b) Title, and average hours per week devoted to position (e) Expense account, other (c) Compensation (If not paid. (a) Name and address allowances THRIVENT FINANCIAL BANK TRUSTEE 122 E. COLLEGE AVENUE, SUITE 1E APPLETON, WI 54911-5741 5.00 0 0. 2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE." (d) Contributions to employee benefit plans and deferred (e) Expense account, other (b) Title, and average hours per week devoted to position (a) Name and address of each employee paid more than \$50,000 (c) Compensation allowances NONE

Form 990-PF (2011)

Total number of other employees paid over \$50,000

3 Five highest-paid independent contractors for professional services. If none, enter "NO	NE."	
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE	(w) type or con-	(0)
10112		
Total number of others receiving over \$50,000 for professional services		▶ 0
Part IX-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical in		Expenses
number of organizations and other beneficiaries served, conferences convened, research papers produced,	etc.	LAPENSES
1 <u>N/A</u>		
2		
3		
4		
Part IX-B Summary of Program-Related Investments		
Describe the two largest program-related investments made by the foundation during the tax year on lines	1 and 2.	Amount
1 N/A		7
1N/A		
· · · ·		
2		
•		
All other program-related investments. See instructions.		
3		
· · · · · · · · · · · · · · · · · · ·		
Total. Add lines 1 through 3	<b>&gt;</b>	0.
		Form <b>990-PF</b> (2011)

Form\_990-PF (2011)

P	art X Minimum Investment Return (All domestic foundations must complete this part. Foreign fou	ndations, se	ee instructions.)
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:	T	
·	Average monthly fair market value of securities	1a	725 443
b	Average of monthly cash balances	1b	725,443. 66,073.
	Fair market value of all other assets	1c	
d	Total (add lines 1a, b, and c)	1d	791,516.
	Reduction claimed for blockage or other factors reported on lines 1a and		
	1c (attach detailed explanation) 1e 0 .	1	
2	Acquisition indebtedness applicable to line 1 assets	1 2	0.
3	Subtract line 2 from line 1d	3	791,516.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	11,873.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	779,643.
6	Minimum investment return. Enter 5% of line 5	6	38,982.
P	<b>Distributable Amount</b> (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations are foreign organizations check here and do not complete this part.)	nd certain	
1	Minimum investment return from Part X, line 6	1	38,982.
2a	Tax on investment income for 2011 from Part VI, line 5		•
b	Income tax for 2011. (This does not include the tax from Part VI.)	]	
C	Add lines 2a and 2b	2c	190.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	38,792.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	38,792.
6	Deduction from distributable amount (see instructions)	6	0.
7_	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	38,792.
P	art XII Qualifying Distributions (see instructions)		
1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
а	Expenses, contributions, gifts, etc total from Part I, column (d), line 26	1a	24,819.
b	Program-related investments - total from Part IX-B	1b	0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	24,819.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment		
	income. Enter 1% of Part I, line 27b	. 5	190.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	24,629.
	Note. The amount on line 6 will be used in Part V. column (h), in subsequent years when calculating whether the foundation	aualifiae for t	ha caation

Form **990-PF** (2011)

4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1 Distributable amount for 2011 from Part XI,	·	·	· ·	<del></del>
line 7				38,792.
2 Undistributed income, if any, as of the end of 2011				
a Enter amount for 2010 only			17,463.	
b Total for prior years:				
		0.		
3 Excess distributions carryover, if any, to 2011:				
<b>a</b> From 2006				
<b>b</b> From 2007				
c From 2008				
d From 2009				
e From 2010				
f Total of lines 3a through e	0.			
4 Qualifying distributions for 2011 from				· <u></u>
Part XII, line 4: ►\$ 24,819.				
a Applied to 2010, but not more than line 2a			17,463.	
<b>b</b> Applied to undistributed income of prior		111.11	17, 403.	
years (Election required - see instructions)		0.		
c Treated as distributions out of corpus				
(Election required - see instructions)	0.			
d Applied to 2011 distributable amount		,, <u> </u>		7,356.
e Remaining amount distributed out of corpus	0.	· · · · · · · · · · · · · · · · · · ·		1,330.
5 Excess distributions carryover applied to 2011	0.		·-··	0.
(if an amount appears in column (d), the same amount must be shown in column (a))				<u>0.</u>
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	0.			
b Prior years' undistributed income. Subtract	· · · · · · · · · · · · · · · · · · ·			
line 4b from line 2b		0.		
c Enter the amount of prior years'				
undistributed income for which a notice of				
deficiency has been issued, or on which the section 4942(a) tax has been previously				
assessed		0.		
d Subtract line 6c from line 6b. Taxable		<u> </u>		
amount - see instructions		0.		
e Undistributed income for 2010. Subtract line			_	
4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2011, Subtract				
lines 4d and 5 from line 1. This amount must				
be distributed in 2012				31,436.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3)	0.			
8 Excess distributions carryover from 2006	***			
not applied on line 5 or line 7	0.			
9 Excess distributions carryover to 2012.			*	
Subtract lines 7 and 8 from line 6a	0.			
10 Analysis of line 9:			· · · · · ·	
a Excess from 2007				
b Excess from 2008				
c Excess from 2009				
d Excess from 2010				
e Excess from 2011				

Form **990-PF** (2011)

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

Form 990-PF (2011) THRIVENT FINANCIAL BANK, TRUSTEE

27-6684864 Page 11

Supplementary Information (continued) 3 Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Recipient show any relationship to Foundation Purpose of grant or Amount status of any foundation manager contribution Name and address (home or business) or substantial contributor recipient a Paid during the year LUTHERAN HOUR MINISTRIES (LUTHERAN NONE GROUP SUPPORT LAYMENS LEAGUE FEIN: 43-0653365) 660 MASON RIDGE CENTER DRIVE ST LOUIS, MO 63141 3,570, BETHESDA LUTHERAN COMMUNITIES, INC. NONE PUBLIC CHARITY SUPPORT (FEIN: 39-0806446) 600 HOFFMANN DRIVE WATERTOWN WI 53094 3,570. JONI AND FRIENDS (FEIN: 95-3402002) NONE PUBLIC CHARITY SUPPORT 30009 LADYFACE CT AGOURA HILLS CA 91301 3,570, LUTHERAN BRAILLE WORKERS, INC. (FEIN: NONE PUBLIC CHARITY SUPPORT 95-6048152) PO BOX 5000 YUCAIPA, CA 92399 3,570. PUBLIC CHARITY SUPPORT PACIFIC GARDEN MISSION (FEIN: NONE 36-2445391) 1458 SOUTH CANAL STREET CHICAGO IL 60607 3 569 SEE CONTINUATION SHEET(S) Total ▶ 3a 21 418 b Approved for future payment NONE Total **▶** 3b Form **990-PF** (2011)

27-6684864 Page 12

Form 990-PF (2011)

Part XVI-A

**Analysis of Income-Producing Activities** 

Enter gross amounts unless otherwise indicated.	Unrelate	d business income		ed by section 512, 513, or 514	(e)
1 Program service revenue:	(a) Business code	(b) Amount	(C) Exclu- sion code	(d) Amount	Related or exempt function income
	cone		1000		
a			╁┼	··-	<del></del>
			<del>  - </del> -		
<u> </u>	<del></del>				
d			+ +		
e					· · · · · · · · · · · · · · · · · · ·
g Fees and contracts from government agencies	<u> </u>				
2 Membership dues and assessments			1		
3 Interest on savings and temporary cash					
investments					
4 Dividends and interest from securities	<u> </u>		14	20,051.	···········
5 Net rental income or (loss) from real estate:			$\perp$		
a Debt-financed property			1 1		<u> </u>
b Not debt-financed property			<b> </b>		
6 Net rental income or (loss) from personal			1 1		
property					
7 Other investment income					
8 Gain or (loss) from sales of assets other					
than inventory			18	14,249.	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue:					
a					
b					
C					
d					
e					
12 Subtotal. Add columns (b), (d), and (e)		0.	.1	34,300.	0.
13 Total. Add line 12, columns (b), (d), and (e)					34,300.
(See worksheet in line 13 instructions to verify calculations.)					
Part XVI-B Relationship of Activities t	the Acc	omplishment of Ex	kempt	Purposes	
Line No. Explain below how each activity for which inco			Contribi	uted importantly to the accom	plishment of
the foundation's exempt purposes (other than	by providing fu	nds for such purposes).			
		·			
				·	
				·	
					<u></u>
		·		-	
		•		· ·	
				<del></del>	
123621 12-02-11					Form <b>990-PF</b> (2011)

Page 13

Part X\	/(I Information Re Exempt Organ	egarding Transfers To	and Transactions a	nd Relationships With Noncha	aritable		ige 13	
1 Did th	ne organization directly or indi	rectly engage in any of the follow	wing with any other organization	n described in section 501(c) of		Yes	No	
	the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?							
		ation to a noncharitable exempt						
(1) (					1a(1)		х	
	(2) Other assets						X	
	transactions:				1a(2)			
(1) S	Sales of assets to a noncharita	ible exempt organization			1b(1)		х	
		ncharitable exempt organization	1		1b(2)		X	
	Rental of facilities, equipment,	• -			1b(3)		X	
	Reimbursement arrangements				1b(4)		X	
	oans or loan guarantees				1b(5)		X	
		embership or fundraising solicita	ations		1b(6)		X	
		uling lists, other assets, or paid e			1c		X	
			· •	ays show the fair market value of the goods,		ets.		
or ser	vices given by the reporting for		eived less than fair market value	e in any transaction or sharing arrangement,		,		
(a) Line no	(b) Amount involved		ble exempt organization	(d) Description of transfers, transactions, and	d sharing an			
(u) Line no	(b) / inoditi involved	N/A		(u) Description of transfers, transactions, and	snaring arr	angeme	nts	
			- · ·					
				1				
			<del></del>					
	70.							
					-	<del>-</del>		
			1/2					
		-						
			······································			-		
			-					
ın sec		tly affiliated with, or related to, o r than section 501(c)(3)) or in se edule.		ations described	Yes	X	] No	
	(a) Name of org	janization	(b) Type of organization	(c) Description of relations	ship			
	N/A							
		1,174						
	nd belief, it is true, correct, and con	mplete Declaration of preparer (other to some cial Bout Trus	than taxpayer) is based on all informations of the 13-21-2013	N VP	ay the IRS of turn with the lown below X Yes	e prepar	er	
	Signature of officer or trustee		Date	Title Check If PTIN				
	Print/Type preparer's na	131	. //// // /					
Paid	TAGON	Jun 1900	M O 11 / 1	self- employed	0000			
		EDERQUISTUASON			0229		—–	
Prepare Use Or		EK TILLY VIRCH	OW KRAUSE, LLI	P Firm's EIN ► 39-0	8599	ΤÜ		
use Ur		DOY FOOD						
	Firm's address ► PO		7 7200				• •	
		DISON, WI 5370	7-7398		)249			
				Fo	orm <b>990</b>	-PF (	2011)	

#### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

#### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2011

Name of the organization

NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK, TRUSTEE Employer identification number

27-6684864

Organization type (check one)							
Filers of:		Section:					
Form 990 o	or 990-EZ	501(c)( ) (enter number) organization					
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation					
		527 political organization					
Form 990-F	PF	X 501(c)(3) exempt private foundation					
		4947(a)(1) nonexempt charitable trust treated as a private foundation					
		501(c)(3) taxable private foundation					
Note. Only	a section 501(c)(	s covered by the <b>General Rule</b> or a <b>Special Rule</b> .  7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule See instructions.					
General R	ule						
	or an organization ontributor Comple	filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one ete Parts I and II					
Special Ru	ıles						
50	09(a)(1) and 170(b	c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections o)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% o) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1 Complete Parts I and II					
to	For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals Complete Parts I, II, and III						
For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use <i>exclusively</i> for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000 lf this box is checked, enter here the total contributions that were received during the year for an <i>exclusively</i> religious, charitable, purpose. Do not complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusive religious, charitable, etc., contributions of \$5,000 or more during the year							
but it mus	t answer "No" on	nat is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to the filing requirements of Schedule B (Form 990, 990-EZ, or 990 PF)					

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization

27-6684864

Employer identification number

NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK, TRUSTEE

Contributors (see instructions). Use duplicate copies of Part Lif additional space is needed

	Continuators (see instructions). Ose duplicate copies of Fart I if addition	riai space is fleeded.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	NORMAN AND MARY HEINTZ LIVING TRUST C/O THRIVENT FINANCIAL BANK, PO BOX 2817 APPLETON, WI 54912	\$\$ <u>130,982</u> .	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- - - -	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- _ \$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- - - -	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		- - - -	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
_		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution)

Name of organization

Employer identification number

NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK, TRUSTEE

27-6684864

Part II No	oncash Property (see instructions).	Use duplicate copies of Part II if additional space is needed.
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Noncash Property (see instructions). Use duplicate copies of Part	in it additional space is needed.	
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	\$	
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	\$	
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	   \$	
(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	(b) Description of noncash property given  (b) Description of noncash property given	Description of noncash property given  (c)  (b)  Description of noncash property given  (b)  Description of noncash property given  (c)  (c)  FMV (or estimate) (see instructions)  (d)  (e)  FMV (or estimate) (see instructions)  (e)  FMV (or estimate) (see instructions)  (f)  Description of noncash property given  (g)  (h)  Description of noncash property given  (g)  (h)  Description of noncash property given  (h)  (c)  FMV (or estimate) (see instructions)  (c)  FMV (or estimate) (see instructions)

Name of orga Name of orga		arram.	Employer identification number
	R. HEINTZ CHARITABLE T NT FINANCIAL BANK, TRUS'		27-6684864
Part III	Exclusively religious, charitable, etc., individed year. Complete columns (a) through (e) and the the total of exclusively religious, charitable, etc., Use duplicate copies of Part III if additional is a second to the control of th	ual contributions to section 501(c following line entry. For organizatio contributions of \$1,000 or less for	)(7), (8), or (10) organizations that total more than \$1,000 for the
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gif	 t
	Transferee's name, address, and	ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gif	t
	Transferee's name, address, and	ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address, and	(e) Transfer of gif	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of git	nt
	Transferee's name, address, and	ZIP + 4	Relationship of transferor to transferee

#### NORMAN R. HEINTZ CHARITABLE TRUST THRIVENT FINANCIAL BANK, TRUSTEE

27-6684864

Part XV Supplementary Informati				
3 Grants and Contributions Paid During the		1	<del>,</del>	
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient	Contribution	766
IDEONS INTERNATIONAL (FEIN:	NONE	PUBLIC CHARITY	SUPPORT	
86-2270051)				
PO BOX 140800				3.56
IASHVILLE, TN 37214	-			3,56
				1
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		-		
,				
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		<del>-  </del>		<u> </u>
W-1	<u> </u>	<u> </u>	<u></u>	
Total from continuation sheets	· · · · · · · · · · · · · · · · · · ·			3,56

FORM 990-PF DIVIDENT	S AND	INTER	EST	FROM	SECUE	RITIES	STATEMENT	1
SOURCE		GROSS	AMC	UNT		TAL GAINS	COLUMN (A	A)
IRS - INTEREST ON EXCISE TAX	•							
REFUND			4 -	2.		0.		2.
THRIVENT FINANCIAL-DIVIDENDS				749.		0.	15,	
THRIVENT FINANCIAL-INTEREST THRIVENT FINANCIAL-LT CAPITAL			3,	582.		0.	3,	582.
GAIN DISTRIBUTIONS	J		3	543.		3,543.		0.
THRIVENT FINANCIAL-RETURN OF			, ر	343.		3,343.		0.
CAPITAL				132.		0.	•	132.
THRIVENT FINANCIAL-ST CAPITAL				-				
GAIN DISTRIBUTIONS				586.		0.	!	586.
TOTAL TO FM 990-PF, PART I, I	.N 4		23,	594.		3,543.	20,0	051.
FORM 990-PF		LEGAL	FEE	S			STATEMENT	2
DESCRIPTION	EXPE	A) NSES BOOKS		(B) INVI IT IN		(C) ADJUSTED NET INCOM		
FOLEY & LARDNER LLP - FORM 1023 AND TAX RETURN		6,801.		3	,400.		3,	401.
TO FM 990-PF, PG 1, LN 16A		6,801.		3	,400.		3,	401.
FORM 990-PF	AC	COUNTI	NG I	FEES			STATEMENT	3
DESCRIPTION	EXPE	A) NSES BOOKS		(B) INVI IT IN	EST-	(C) ADJUSTED NET INCOM		
BAKER TILLY VIRCHOW KRAUSE LLP - 2010 FORM 990PF		1,150.		1	,150.			0.
TO FORM 990-PF, PG 1, LN 16B		1,150.		1	,150.	,		0.

FORM 990-PF	OTHER PROFES	SIONAL FEES		STATEMENT	TATEMENT 4	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME		CHARITAB		
THRIVENT FINANCIAL BANK - INVESTMENT MANAGEMENT FEES	9,717.	9,717.			0.	
TO FORM 990-PF, PG 1, LN 16C	9,717.	9,717.			0.	
FORM 990-PF	TAX	ES		STATEMENT	5	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME				
IRS FORM 990PF 2010 EXCISE TAX	154.	0.			0.	
TO FORM 990-PF, PG 1, LN 18	154.	0.			0.	
FORM 990-PF	OTHER E	XPENSES		STATEMENT	6	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	ADJUSTED	CHARITAB		
ADR INVESTMENT FEES IRS FORM 1023 USER FEE	5. 850.	5. 850.			0.	
TO FORM 990-PF, PG 1, LN 23	855.	855.			0.	
FORM 990-PF	CORPORAT	E STOCK		STATEMENT	7	
DESCRIPTION		ВО	OK VALUE	FAIR MARKET VALUE	;	
THRIVENT FINANCIAL - INVESTM	ENTS (STOCK	FUNDS)	447,480.	437,03	33.	
		-	<del></del>		33.	

FORM 990-PF CORPORATE BONDS		STATEMENT 8
DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
THRIVENT FINANCIAL - INVESTMENTS (BOND FUNDS)	317,540.	314,012.
TOTAL TO FORM 990-PF, PART II, LINE 10C	317,540.	314,012.

## NORMAN & MARY HEINTZ ENDOWMENT TR

Account Number:

Statement Period: 01/01/11 - 12/31/11

A	spet-Position As of 1	29101		
Asset Description	Units	Market Value Cost	Est. Annual Income	Current Yield
Cash Equivalents	•			
Thrivent Financial Bank Instl Mmkt	65,919.680	65,919.68 65,919.68	131.00	0.20%
Total Cash Equivalents		\$ 65,919.68 \$ 65,919.68	131.00	0.20%
Equities	_			
Doubleline Multi-Asset Growth Fund CI I #2048	2,244.956	22,292.41 22,651.61	612.00	2.75%
Etfs Platinum Tr Sh Ben Int	100.000	13,782.00 18,802.00		
Fidelity Emerging Europe Middle East Africa Émea Fund - Ins	1,718.213	13,436.43 15,000.00	312.00	2.33%
Ishares Inc Msci Pacific Ex-Japan Index Fd	330.000	12,846.90 14,708.07	566.00	4.41%
Ishares Tr S&P Global Telecommunications Sector Index Fd	560.000	31,244.64 33,327.80	1,698.00	5.44%
Ishares Tr S&P Latin Amer 40 Index Fd	290.000	12,345 30 <b>15,207.57</b>	407.00	3.30%
Ishare's Nasdaq Biotechnology Index Fund	175.000	18,261.25 15,053.48	2.00	0.01%
Ishares Tr Dow Jones U S Utils Sector Index Fd	<b>370.000</b> .	32,678.40 29,430.70	1,072.00	3.28%
Ishares Tr Dow Jones U S Technology Sector Index Fd	360.000	23,004.00 21,293.85	139.00	0.61%
Ishares Tr Dow Jones US Oil Equip & Svcs Index Fd	410.000	21,288.84 22,762.67	67.00	0.32%
Market'Vectors Etf Tr Oil Svcs Etf	100.000	11,488.00 11,464.21	89.00	0.78%

#### NORMAN & MARY HEINTZ ENDOWMENT TR

Account Number: Statement Period:

riod: 01/01/11 - 12/31/11

Page 3 of 19

Asse	Position As a	12/31/11		
Asset Description	Units	Market Value Cost	Est. Annual Income	Current Yield
Spdr Gold Tr Gold Shs	245.000	37,237.55 32,409.69		
Spdr Ser Tr S&P Divid Etf	660.000	35,554.20 30,756.00	1,147.00	3.23%
Select Sector Spdr Tr Consumer Staples	1,320.000	42,886.80 38,498.88	1,169.00	2.73%
USAA Precious Metals and Minerals Fd	503.006	15,568.04 18,846.54	40.00	0.26%
Vanguard Precious Metal & Mining #53	896.309	17,379.43 18,846.53	110.00	0.63%
Vanguard Energy Fund Admiral Shares #551	136.289	15,343.42 15,000.00	294.00	1.92%
Vañguard Health Care Fund Adm #552	460.130	24,989.66 25,000.00	450.00	1.80%
Vanguard Intl Equity Index Fds Msci Emerging Mkts Etf	600.000	22,926.00 28,330.14	543.00	2.37%
Wisdomtree Tr India Earnings Fd	800.000	12,480.00 22,090.00	128.00	1.03%
Totał Equities		\$ 437,033.27 \$ 447,479.74	8,845.00	2.03%
Fixed Income				
Doubleline Total Return Bond Fund Class I #2040	3,664.342	40,417.69 40,336.54	3,246.00	8.03%
Dreyfus International Bond Fund Class I	1,172.333	19,191.09 20,000.00	294.00	1.53%
Fidelity Focused High Income Fund #1366	2,145.923	19,206.01 20,000.00	1,050.00	5.47%
Generał Elec Cap Corp MTN Step Cpn Dtd 04/25/2003 Due 04/25/2018 Callable	25,000.000	25,118.25 25,375.00	1,400.00	5.57%

### NORMAN & MARY HEINTZ ENDOWMENT TR

Account Number:

Statement Period:

01/01/11 - 12/31/11

Ause	Position As ef	12/31/11		
Asset Description	Units	Market Value Cost	Est. Annual Income	Current Yield
Government Natl Mtg Assn Gtd REMIC Passthru Secs Ser 2010 127 CI LB 4.00% Dtd 10/01/2010 Due 08/20/2039 IPD19	40,000.000	40,178.14 40,000.00	1,600.00	3.98%
Ishares Tr Barclays Aggregate Bd Fd	215.000	23,703.75 23,308.13	667.00	2.82%
Ishares Tr Barclays 1-3 Yr Treas Bd Fd	275.000	23,237.50 23,068.85	171.00	0.74%
Ishares Tr Barclays Short Treas Bd Fd	250.000	27,567.50 27,575.00	15.00	0.06%
Spdr Series Tr Lehman High Yield Bd Etf	700.000	26,915.00 28,376.93	2,033.00	7.56%
Vanguard Short Term Inmt Grade Admr_	4,604.052	48,987.11 50,000.00	1,235.00	2.52%
Vanguard Short Term Fed Fd Adm #549		0.00 0.00		
Westcore Plus Bond Fund - In	1,785.714	19,500.00 19,500.00	944.00	4.84%
Total Fixed Income	•	\$ 314,012.04 \$ 317,540.45	12,655.00	4.03%
Cash	•			
Principal Cash	, 1 }	-15,125.63 -15,125.63		
Income Cash	1	15,125.63 15,125.63		
Total Cash	1 2	\$ 0.00 \$ 0.00	0.00	0.00%
Total Market Value	, ,	\$ 816,964.99 \$ 830,939.87	21,631.00	2.65%