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## Form 990-PF

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

partment of the Treasury ernal Revenue Service Note. The foundation may be	reated as a Prival e able to use a copy of this	te Foundation s return to satisfy state repo	orting requirements.	2011
r calendar year 2011 or tax year beginning		, and ending		
lame of foundation			A Employer identification	number
THE SALVATION POEM FOUNDAT	ION, INC.		27-2652577	
lumber and street (or P O box number if mail is not delivered to street a	address)	Room/suite		<u> </u>
1314 STANNARD DRIVE				94
ity or town, state, and ZIP code			C If exemption application is po	ending, check here
Check all that apply: Initial return Final return Address change	X Amended return Name change	ormer public charity		,
		ation		
Fair market value of all assets at end of year   J   Accounting	g method: Cash	X Accrual	F If the foundation is in a 6	60-month termination
	nn (d) must be on cash	basis)		. , ,
	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
<del>  </del>		900 00.500 0		
2 Check I if the foundation is not required to attach Sch B interest on savings and temporary		<u> </u>		
4 Dividends and interest from securities				
5a Gross rents				
Net rental income or (loss)				r. Landa Maria
68. Net gain or (loss) from sale of assets not on line 10 Gross sales price for all	L Assi V J	# N .	No. No	
assets on line 6a	** ** * * * * * * * * * * * * * * * *	3 X A		
8 Net short-term capital gain			0.	
9 Income modifications				
10a Gross sales less returns and allowances	. * . *	~ / <sup>*</sup> , * .	. 27 7 4	
b Less Cost of goods sold	* * *,	%) "#¢	· \$ ' \	
1 ' ' '	6 093	> 163 ×	6 003	STATEMENT 1
				SIAIEMENT I
13 Compensation of officers, directors, trustees, etc	0.	0.	0.	0.
14 Other employee salaries and wages				
15 Pension plans, employee benefits				
16a Legal fees Children STMT 2	18,344.			18,344.
Accounting tees 2014 Sylly 3	14,666.		L	5,461.
Unterprofessional fees	/15,/02.	<u> </u>	U •	709,881.
18 TAPEN FEB				
19 Depte day op and depletion	23,898.	0.	0.	*
20 Occupancy	34,014.	0.	0.	34,474.
21 Travel, conferences, and meetings	32,535.	0.	0.	28,978.
22 Printing and publications				76,620.
23 Other expenses STMT 5	131,409.	0.	0.	324,224.
5 24 Total operating and administrative	1 047 199	0	ا م	1 107 000
25 Contributions gifts grants paid	275,000.	<u> </u>		1,197,982.
· · · · · · · · · · · · •	2,3,000.			223,000.
Add lines 24 and 25	1,322,188.	0.	0.	1,422,982.
27 Subtract line 26 from line 12:				
Excess of revenue over expenses and disbursements	241,255.			
1 · · · · · · · · · · · · · · · · · · ·		0.	6 003	<del></del>
	real Revenue Service   Note. The foundation may be calendar year 2011 or tax year beginning time of foundation  PHE SALVATION POEM FOUNDAT imber and street for PO box number if mail is not delivered to street.   314 STANNARD DRIVE by or town, state, and ZIP code SPARTA, WI 54656  Check all that apply:   Initial return	Note. The foundation may be able to use a copy of this realendar year 2011 or tax year beginning me of foundation  PHE SALVATION POEM FOUNDATION, INC.  Imber and street (or P O box number if mail is not delivered to street address)  L314 STANNARD DRIVE  By or lown, state, and ZIP code  SPARTA, WI 54656  Check all that apply:   Initial return	The management between the calendar year a beginning and ending and ending me of foundation  PHE SALVATION POEM FOUNDATION, INC.  **more and abset for PO bus number of mash an old elderwed to street address)  314 STANNARD DRIVE  Yor frown, state, and ZIP code  **SPARTA, WI 54656  Check all that apply:   initial return   Address change   Name change    Check type of organization:   Lis Section 5016(x)3 exempl private foundation    are market value of all assets at end of year   Accounting method:   Cother toxable private foundation    are market value of all assets at end of year   Accounting method:   Cother toxable private foundation    are market value of all assets at end of year   Accounting method:   Cother toxable private foundation    are market value of all assets at end of year   Accounting method:   Cother Section    **SACTION PARTILL COLUMN (d) must be on cash basis;    art.   Analysis of Revenue and Expenses   Ceart, column (d) must be on cash basis;    art.   Analysis of Revenue and Expenses   Ceart, column (d) must be on cash basis;    art.   Analysis of Revenue and Expenses   Ceart, column (d) must be on cash basis;    art.   Analysis of Revenue and Expenses   Ceart, column (d) must be on cash basis;    art.   Analysis of Revenue and Expenses    art.   Analysis of Revenue and Expenses    be toxed amounts in obtaining (b) (a) and (d) may not expense per books    concessary equal the amounts in column (a)    be of the state of amounts in obtaining (b) (a) and (d) may not expenses per books    concessary equal the amounts in column (a)    1 Contributions, gifts, grants, etc., received   1,557,350.    2 Accordant part of (cos)    3 Net short-term capital garn    4 Drudends and inherest from securities    5a Gross rents    b Accordant part of (cos)    6 Accordant part of (cos)    7 Captad garn end tecomer (cos)    8 Net short-term capital garn    9 Income mondications    10 Accordant part of (cos)    10 Cores sales less returns    11 Corepensation of offices, directions finates, etc    12 Tarvel, bigo	mail Revenue Severors    Mote. The foundation may be able to use a copy of this return to activy state reporting requirements.   calendard year 2011 or hax year beginning   me of foundation    PRES ALVATTON POEM FOUNDATION, INC.    27-2652577  3.314 STANNARD DRIVE   952-548-34  952-648-34  952

Г	art	Balance Sheets Attached schedules and amounts in the description	Beginning of year	End o	of year
느	ai t	column should be for end-of-year amounts only	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash - non-interest-bearing	164,531.	68,758.	68,758.
	2	Savings and temporary cash investments	- · · · · · · · · · · · · · · · · · · ·		
	3	Accounts receivable ► 2,384.	***	^ <b>*</b>	
		Less: allowance for doubtful accounts ▶		2,384.	2,384.
	4	Pledges receivable ▶	4	*	-1
		Less; allowance for doubtful accounts ▶	and and the second seco	to all to committee and a committee of the committee of t	
	5	Grants receivable			<del> </del>
	6	Receivables due from officers, directors, trustees, and other			
		disqualified persons			
	7	Other notes and loans receivable	% W/ 3 * 3	2	
	′	Less: allowance for doubtful accounts	<u> </u>		and the second s
	۱.	Inventories for sale or use		<u> </u>	<u> </u>
Assets	1			460	460.
Ass		Prepaid expenses and deferred charges		460.	460.
•	1	Investments - U.S. and state government obligations		<del> </del>	ļ
	1	Investments - corporate stock		724744	
	C	Investments - corporate bonds			
	11	Investments - land, buildings, and equipment basis			# 3
		Less accumulated depreciation			
	12	Investments - mortgage loans			
	13	Investments - other			
	14	Land, buildings, and equipment basis ► 351,534.			
		Less accumulated depreciation > 23,898.	0.	327,636.	327,636.
	15	Other assets (describe ► LICENSES )	0.	60,800.	60,800.
	16	Total assets (to be completed by all filers)	164,531.	460,038.	460,038.
	17	Accounts payable and accrued expenses	164,531.	59,957.	
	18	Grants payable			
Ś	19	Deferred revenue			v. *,
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			<b>1</b>
ap	21	Mortgages and other notes payable			
Ë	22	Other liabilities (describe )			• !
					2
	23	Total liabilities (add lines 17 through 22)	164,531.	59,957.	
_		Foundations that follow SFAS 117, check here			
		and complete lines 24 through 26 and lines 30 and 31.			
es	24	Unrestricted		400,081.	. ** **,
anc	1	Temporarily restricted		100,0011	8 .
Net Assets or Fund Balanc		Permanently restricted			* {
ᅙ	-"	Foundations that do not follow SFAS 117, check here			
Ē		and complete lines 27 through 31.			1 1
ğ	27	Capital stock, trust principal, or current funds			. 1
ets		Paid-in or capital surplus, or land, bldg., and equipment fund		<del></del>	*
SSI	1			<del></del>	1 4 4
¥		Retained earnings, accumulated income, endowment, or other funds		400 001	:
ž	30	Total net assets or fund balances	0.	400,081.	
	,,	Tablifishiliain and ask assault and but	164 521	160 020	
_	31	Total liabilities and net assets/fund balances	164,531.	460,038.	<u> </u>
P	art	Analysis of Changes in Net Assets or Fund B	alances		
<del>_</del> 1	Total	net assets or fund balances at beginning of year - Part II, column (a), line	30		
		t agree with end-of-year figure reported on prior year's return)	••	1	0.
	-	amount from Part I, line 27a		2	241,255.
		r increases not included in line 2 (itemize) PRIOR PERIO	D ADJUSТМЕМТ	3	158,826.
		ines 1, 2, and 3		4	400,081.
		eases not included in line 2 (itemize)		5	0.
		net assets or fund balances at end of year (line 4 minus line 5) - Part II, co	olumn (b), line 30	6	400,081.
_				L <u>-</u>	Form <b>990-PF</b> (2011)

(a) List and desc	ribe the kind	(s) of property sold (e.g common stock, 200 sh	., real estate,	it income	( <b>b)</b> F	low acquired - Purchase - Donation		Date acquired no., day, yr.)	(d) Date sold (mo., day, yr.)
1a			•				1		
b NO	NE								
C									
d		<u> </u>							
e					<u> </u>			į	
(e) Gross sales price		preciation allowed or allowable)		st or other basis expense of sale				(h) Gain or (loss) plus (f) minus (	
<u>a</u>									
<u>b</u>									
<u>C</u>			ļ <u>.</u>						
d									
Complete anti-for accets above		luma (h) and augus dho	4h - f	10/01/00					
Complete only for assets shown		<u>``</u>		<del></del>				ns (Col. (h) gain but not less thar	
(i) F.M.V. as of 12/31/69		Adjusted basis s of 12/31/69		xcess of col. (1) r col. (1), if any			Los	sses (from col. (	h))
a	ļ. <u></u>								
b			<u> </u>						
C			<u> </u>						
d				<del>.</del>					
е	l	·							
2 Capital gain net income or (net ca	apıtal loss)	If gain, also enter	r in Part I, line - in Part I, line	7 27	}	2			
3 Net short-term capital gain or (lo	ss) as define	d in sections 1222(5) ar	nd (6):						
If gain, also enter in Part I, line 8,		- A	(-).		ĴΙ				
If (loss), enter -0- in Part I, line 8					Л	3			
Part V Qualification U	Inder Se	ction 4940(e) for	Reduced	Tax on Net	Inv	estment	Incom	e	
(For optional use by domestic privati If section 4940(d)(2) applies, leave t Was the foundation liable for the sec	hıs part blanl	K.				-,			N/A
f "Yes," the foundation does not qua				-	.00				
1 Enter the appropriate amount in					es			·····	
(a) Base period years Calendar year (or tax year beginni	ng in)	(b) Adjusted qualifying dis	tributions	Net value of no	(c) nchar	itable-use ass	ets	Distrib (col. (b) div	(d) ution ratio ided by col. (c))
2010									
2009			<del></del>						
2008								<del></del>	
2007									······································
2006			-			·			
2 Total of line 1, column (d)								2	
3 Average distribution ratio for the	5-year base (	period - divide the total (	on line 2 by 5,	or by the number	of yea	ırs			
the foundation has been in existe	nce if less th	an 5 years						3	
4 Enter the net value of noncharitat	ole-use asset	s for 2011 from Part X,	line 5					4	
5 Multiply line 4 by line 3								5	
6 Enter 1% of net investment incor	ne (1% of Pa	ırt I, line 27b)						6	
7 Add lines 5 and 6		·						7	
8 Enter qualifying distributions from	n Part XII lin	ne 4					-	8	
If line 8 is equal to or greater than See the Part VI instructions.			1b, and com	olete that part usin	g a 1,9	6 tax rate	L	<u> </u>	

	1990-PF (2011) THE SALVATION POEM FOUNDATION				2652		Page 4
Pa	rt VI   Excise Tax Based on Investment Income (Section 494	0(a), 4940(b), 4	940(e), or 4	948	- see	instruct	
18	Exempt operating foundations described in section 4940(d)(2), check here X and e	nter "N/A" on line 1.	)				*
,	Date of ruling or determination letter: 02/18/11 (attach copy of letter if nec	cessary-see instructio	ons)				
t	Domestic foundations that meet the section 4940(e) requirements in Part V, check here	➤ 🔲 and enter 1%	<b>}</b>	1		N/A	
	of Part I, line 27b						,
c	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4%	6 of Part I, line 12, col.	. (b). J			, .	*
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Of	thers enter -0-)		2			0.
3	Add lines 1 and 2	•		3			0.
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. O	Others enter -O-)		4			0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	·		5			0.
6	Credits/Payments:			Mi ,	Mary 4	Sall of Sur	· % *
a	2011 estimated tax payments and 2010 overpayment credited to 2011	6a		7	, .		,
b	Exempt foreign organizations - tax withheld at source	6b		34	- 4 .		24
C	Tax paid with application for extension of time to file (Form 8868)	6c		3.7			
	Backup withholding erroneously withheld	6d					•, ,
	Total credits and payments. Add lines 6a through 6d	<del></del>		7		a contract program organic gas	0.
8	Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is atta	ched		8	· · · · · ·		
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed		•	9	<u> </u>		0.
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid		•	10			<del></del>
	Enter the amount of line 10 to be: Credited to 2012 estimated tax ▶		Refunded	11			<del></del>
	rt VII-A* Statements Regarding Activities						
1a	During the tax year, did the foundation attempt to influence any national, state, or local legis	lation or did it particip	ate or intervene	ın		, Ye	s No
	any political campaign?					1a	X
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purpos	ses (see instructions f	or definition)?			1b	X
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities an			ed or			
	distributed by the foundation in connection with the activities	,				1. 1 .	
C	Did the foundation file Form 1120-POL for this year?					10	*   X
	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the	year:					
	(1) On the foundation. ▶ \$ 0 • (2) On foundation managers		0.				·   § ]
е	Enter the reimbursement (if any) paid by the foundation during the year for political expendi	iture tax imposed on fo				\$ ₹ .	
	managers. ▶ \$ 0.					>~ ≥× ,	_ [ * ]
2	Has the foundation engaged in any activities that have not previously been reported to the If	RS?				2	X
	If "Yes," attach a detailed description of the activities					~si ,a	:
3	Has the foundation made any changes, not previously reported to the IRS, in its governing i	nstrument, articles of	incorporation, o	r		\.	
	bylaws, or other similar instruments? If "Yes," attach a conformed copy of the change	es				3	TX
4a	Did the foundation have unrelated business gross income of \$1,000 or more during the year	ır?				4a	X
b	If "Yes," has it filed a tax return on Form 990-T for this year?			N	/A	4b	
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?	)				5	X
	If "Yes," attach the statement required by General Instruction T.					~	
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied ei	ther:				1 4 3 med	' 1
	By language in the governing instrument, or					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	٠,
	• By state legislation that effectively amends the governing instrument so that no mandator	y directions that confli	ict with the state	law		71.9	
	remain in the governing instrument?					6 X	
7	Did the foundation have at least \$5,000 in assets at any time during the year?					7 X	
	If "Yes," complete Part II, col (c), and Part XV						75
8a	Enter the states to which the foundation reports or with which it is registered (see instructio	ns) <b>&gt;</b>					e
	MN, WI						
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the A	ttorney General (or de	signate)				_
	of each state as required by General Instruction G? If "No," attach explanation					8b X	[,
9	Is the foundation claiming status as a private operating foundation within the meaning of se	ction 4942(j)(3) or 49	42(j)(5) for cale	ndar			
	year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," c	complete Part XIV				9 X	
10	Did any pareone bacoma cubetantial contributore during the tay year?		C	ጥΜጥ	7	10 7	,

Form 990-PF (2011)

X

X

3b

4a

N/A

Form 4720, to determine if the foundation had excess business holdings in 2011.)

had not been removed from jeopardy before the first day of the tax year beginning in 2011?

4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that

Form 990-PF (2011) THE SALVATION POEM FOUNDATION,		2652577 Page 7
Part VIII Information About Officers, Directors, Trustees, Four Paid Employees, and Contractors (continued)	ndation Managers, Highly	
3 Five highest-paid independent contractors for professional services. If none, e	nter "NONE."	<del></del>
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
INNOVATIVE OUTREACHES UNITED, INC		
14859 ENERGY WAY, APPLE VALLEY, MN 55124	MANAGEMENT	350,000.
Total number of others receiving over \$50,000 for professional services		▶ 0
Part IX-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax year. Include relevant s number of organizations and other beneficiaries served, conferences convened, research papers		Expenses
1		
CDV CDA DELICATION A		F4 005
SEE STATEMENT 9		51,825.
2		
SEE STATEMENT 10		896,254.
3		
SEE STATEMENT 11		402 522
4		403,523.
SEE STATEMENT 12		71,380.
Part IX-B   Summary of Program-Related Investments  Describe the two largest program-related investments made by the foundation during the tax year	r on lines 1 and 2	Amount
1 N/A	on mics rand 2.	Aniount
	3,5	
2		
	·. ·	
All other program-related investments. See instructions.		
3	·	

0.

Total. Add lines 1 through 3

Part X. Minimum Investment Return (All dom	estic foundations must complete this part. For	eign foundations, s	see instructions )
1 , Fair market value of assets not used (or held for use) directly in	carrying out charitable, etc., purposes:		<del></del>
a Average monthly fair market value of securities		1a	0.
b Average of monthly cash balances		1b	102,004
c Fair market value of all other assets		1c	· · · · · · · · · · · · · · · · · · ·
d Total (add lines 1a, b, and c)		1d	102,004
e Reduction claimed for blockage or other factors reported on line	es 1a and		
1c (attach detailed explanation)	1e	0.	
2 Acquisition indebtedness applicable to line 1 assets	<u> </u>	2	0.
3 Subtract line 2 from line 1d		3	102,004
4 Cash deemed held for charitable activities. Enter 1 1/2% of line 3	3 (for greater amount, see instructions)	4	1,530
5 Net value of noncharitable-use assets. Subtract line 4 from lin	e 3. Enter here and on Part V, line 4	5	100,474
6 Minimum investment return. Enter 5% of line 5		6	5,024.
Part XI Distributable Amount (see instructions) (foreign organizations check here X and do not be a second organization).		dations and certain	
1 Minimum investment return from Part X, line 6		1	
2a Tax on investment income for 2011 from Part VI, line 5	2a	7	
b Income tax for 2011. (This does not include the tax from Part VI	.) 2b	````	
c Add lines 2a and 2b	<del></del>	2c	
3 Distributable amount before adjustments. Subtract line 2c from	line 1	3	
4 Recoveries of amounts treated as qualifying distributions		4	
5 Add lines 3 and 4		5	
6 Deduction from distributable amount (see instructions)		6	
7 Distributable amount as adjusted. Subtract line 6 from line 5. Er	nter here and on Part XIII, line 1	7	
Part XII Qualifying Distributions (see instruction	s)		
1 Amounts paid (including administrative expenses) to accomplish			
a Expenses, contributions, gifts, etc total from Part I, column (d)	), line 26	_1a	1,422,982.
b Program-related investments - total from Part IX-B		1b	0.
2 Amounts paid to acquire assets used (or held for use) directly in	carrying out charitable, etc., purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the	:	*3~	
a Suitability test (prior IRS approval required)		3a	
<b>b</b> Cash distribution test (attach the required schedule)		3b	
4 Qualifying distributions. Add lines 1a through 3b. Enter here an	d on Part V, line 8, and Part XIII, line 4	4	1,422,982.
5 Foundations that qualify under section 4940(e) for the reduced r	ate of tax on net investment		
income. Enter 1% of Part I, line 27b		_ 5	0.
6 Adjusted qualifying distributions. Subtract line 5 from line 4		6	1,422,982.
Note. The amount on line 6 will be used in Part V, column (b), in	n subsequent years when calculating whether the fou	indation qualifies for t	the section

Form **990-PF** (2011)

4940(e) reduction of tax in those years.

Part Aiii Ondistributed income	see instructions)	N/A		
•	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1 Distributable amount for 2011 from Part XI, line 7	•		:	
2 Undistributed income, if any, as of the end of 2011				·
a Enter amount for 2010 only				
<b>b</b> Total for prior years:	*			
3 Excess distributions carryover, if any, to 2011:	7 7 7			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
a From 2006	* *	* *	« \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	, ,
b From 2007	┧	*	* * *	> 4 · · · · · · · · · · · · · · · · · ·
c From 2008		, ,	*	
dFrom 2009		ς γ	, **	
e From 2010	4* ***	, · ·	* }	* *
			,	
f Total of lines 3a through e	* * * *			1 / / ×
4 Qualifying distributions for 2011 from	× V	\$ 5	\$*^ ^	
Part XII, line 4: ►\$		♦ ३ % }		
a Applied to 2010, but not more than line 2a	` <b>*</b> ,	<i>▶ ' \$ '</i> \$		77 ,773 \$
<b>b</b> Applied to undistributed income of prior	* * *		** * * * * * * * * * * * * * * * * * * *	
years (Election required - see instructions)	^ %		* * *	* * * * * * * * * * * * * * * * * * * *
c Treated as distributions out of corpus		ş.		
(Election required - see instructions)				- Andrews
d Applied to 2011 distributable amount	. **	-* )\	*	
e Remaining amount distributed out of corpus		. *& * .	3 184	· ) » ( · · ·
5 Excess distributions carryover applied to 2011		, Å, * *	\$4 <b>**</b> % #	
(If an amount appears in column (d), the same amount must be shown in column (a))	%, .p *	. * * ,	7-4 h 4.	\$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
6 Enter the net total of each column as		· · · · · · · · · · · · · · · · · · ·	* \$ 5-77	
indicated below:		de a formation of	* * * * *	
a Corpus Add lines 3f, 4c, and 4e Subtract line 5		, j tu 10 (	* * * * *	i dinat
b Prior years' undistributed income. Subtract			ì	, , , , , , , , , , , , , , , , , , ,
line 4b from line 2b			*	1
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed	y engli			*
d Subtract line 6c from line 6b. Taxable			*	
amount - see instructions	,		30., >	* . * *
e Undistributed income for 2010. Subtract line	* *			× ×
4a from line 2a. Taxable amount - see instr.	· * *	×		* , **
f Undistributed income for 2011. Subtract	*			
lines 4d and 5 from line 1. This amount must	,			
be distributed in 2012	4			
7 Amounts treated as distributions out of				·
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3)				
8 Excess distributions carryover from 2006				
not applied on line 5 or line 7				
9 Excess distributions carryover to 2012.				<del></del>
Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9:			-	<u>.                                    </u>
a Excess from 2007				
b Excess from 2008	1			
c Excess from 2009	1			
d Excess from 2010	1			
	-{			
e Excess from 2011	I	L		L

THE SALVATION POEM FOUNDATION, 27-2652577 Form 990-PF (2011) Page 10 Part XIV Private Operating Foundations (see instructions and Part VII A, question 9) 1 a If the foundation has received a ruling or determination letter that it is a private operating 02/18/11 , foundation, and the ruling is effective for 2011, enter the date of the ruling X 4942(1)(3) or b Check box to indicate whether the foundation is a private operating foundation described in section 4942(1)(5) Tax year Prior 3 years 2 a Enter the lesser of the adjusted net (b) 2010 (a) 2011 (c) 2009 (d) 2008 (e) Total income from Part I or the minimum investment return from Part X for 5,024 2,601 0 0 7,625 each year listed 4,270. 2,211. 0 0 6,481 b 85% of line 2a c Qualifying distributions from Part XII, 1,422,982 0 line 4 for each year listed 435,469 0 1,858,451. d Amounts included in line 2c not used directly for active conduct of 0 225,000 12,500 0 237,500. exempt activities e Qualifying distributions made directly for active conduct of exempt activities. 1,197,982 422,969 0 1,620,951. Subtract line 2d from line 2c Complete 3a, b, or c for the alternative test relied upon: a "Assets" alternative test - enter: (1) Value of all assets 0. (2) Value of assets qualifying under section 4942(1)(3)(B)(1) 0. b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year 3,349 1,734 0 0 5,083. listed c "Support" alternative test - enter: (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 0. 512(a)(5)), or royalties) (2) Support from general public and 5 or more exempt organizations as provided in 0. section 4942(j)(3)(B)(iii) (3) Largest amount of support from an exempt organization 0. (4) Gross investment income Part XV | Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year-see instructions.) Information Regarding Foundation Managers: a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000). (See section 507(d)(2).) MATT A MCPHERSON b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest. NONE Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs; Check here  $\triangleright X$  if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d. a The name, address, and telephone number of the person to whom applications should be addressed: b The form in which applications should be submitted and information and materials they should include: c Any submission deadlines:

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

3 Grants and Contributions Paid During the		Daymant	· · · · · · · · · · · · · · · · · · ·	
Document	If recipient is an individual	Payment		
Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year	Or Substantial Contributor	recipion		
INNOVATIVE OUTREACHES UNITED		501(C)(3)	SUPPORT OUTREACH	
14859 ENERGY WAY SUITE 200			SERVICES PROVIDED BY	
APPLE VALLEY, MN 55124			IOU.	225,000
			<del> </del>	<u>.</u> .
Total			<b>▶</b> 3a	225,000.
<b>b</b> Approved for future payment				
INNOVATIVE OUTREACHES UNITED		501(C)(3)	SUPPORT OUTREACH	
14859 ENERGY WAY SUITE 200			SERVICES PROVIDED BY	
APPLE VALLEY, MN 55124			IOU.	50,000.
Total	_l	<u> </u>	<b>▶</b> 3b	50,000.

(a) Business

code

Unrelated business income

(b)

Amount

Excluded by section 512, 513, or 514

(d)

**Amount** 

(C) Exclusion code (e)

Related or exempt

function income

### Part XVI-A Analysis of Income-Producing Activities

Form 990-PF (2011)

1 Program service revenue:

Enter gross amounts unless otherwise indicated.

a				·	
b					
C					
d					· · · · · · · · · · · · · · · · · · ·
е					
f					•
g Fees and contracts from government agencies					
2 Membership dues and assessments					<del></del>
3 Interest on savings and temporary cash					<del>- · · · · · · · · · · · · · · · · · · ·</del>
investments					
4 Dividends and interest from securities					
5 Net rental income or (loss) from real estate:	·			****	, , , , , , , , , , , , , , , , , , ,
a Debt-financed property	. 494.4.7%	, , , , , , , , , , , , , , , , , , ,	<del></del>	<del></del>	
b Not debt-financed property					
6 Net rental income or (loss) from personal		·	<del></del>		<del></del>
property  7. Other reportment manner					
7 Other investment income					
8 Gain or (loss) from sales of assets other					
than inventory				<del></del> .	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue:					
a SALES REVENUE					6,093.
b					
C					
d					
6					
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.		0.	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e)		0.		13	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e)	A A WELL	0.			
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)			omat Dive	13	
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e)			empt Pur	13	
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to	to the Acc	omplishment of Ex		ooses	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which inco	to the Acco	omplishment of Ex		ooses	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B  Relationship of Activities t  Line No.  Explain below how each activity for which inco	to the Acco	omplishment of Ex in column (e) of Part XVI-A nds for such purposes).	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B  Relationship of Activities t  Line No.  Explain below how each activity for which inco	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes).	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
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12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
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12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e)  13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to  Line No. Explain below how each activity for which incompart the foundation's exempt purposes (other than 1 THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to the foundation's exempt purposes (other than THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.
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12 Subtotal. Add columns (b), (d), and (e) 13 Total Add line 12, columns (b), (d), and (e) (See worksheet in line 13 instructions to verify calculations)  Part XVI-B Relationship of Activities to the foundation's exempt purposes (other than THE ORGANIZATION SELLS	ne is reported by providing fu	omplishment of Ex in column (e) of Part XVI-A nds for such purposes). ESTION TO HE	contributed im	portantly to the accom	6,093.

**AS AMENDED** 

Sign <sup>2</sup> Here	nd bolief it is frue correct, and corpolote Doptaret	igned this return including accompanying schedules from of pyeparer (other than taxpayer) is based on all if		r has any knowledge	May the IRS discuss this return with the preparer shown below (see instr.)?  X Yes No
	Print/Type preparer's name	Preparer's signature	Date	Check if self- employed	PTIN
Paid	ROB GANSCHOW, CF	A ROB GANSCHOW, CP	A 11/13/13		P01374207
Prepar Use Or		LP		Firm's EIN ► 3	9-0758449
	, , , , , ,	WOOD HILLS PARKWAY RE, WI 54701		Phone no 7:	15-832-3407
	<del>-</del>	<del></del>			Form <b>990-PF</b> (2011)

#### Schedule B (Form 990, 990-EZ,

or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

### **Schedule of Contributors**

Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

**2011** 

**Employer identification number** 

SALVATION POEM FOUNDATION, 27-2652577 THE Organization type (check one). Filers of: Section: Form 990 or 990-EZ 501(c)( ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000 If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. \$ Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization

•

Employer identification number

ΙE	SALVATION	POEM	FOUNDATION,	INC.	 27-2652577

Parti	Contributors (see instructions) Use duplicate copies of Part I if additional	il space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	MATT A MCPHERSON  1314 STANNARD DRIVE  SPARTA, WI 54656	\$1,330,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	CROSSFIRE MINISTRIES  422 MAIN STREET  LACROSSE, WI 54602	\$194,816.	Person X Payroll  Noncash X  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	CROSSFIRE MINISTRIES  422 MAIN STREET  LACROSSE, WI 54602	\$11,910.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	,	\$	Person Payroll Occash (Complete Part II if there is a noncash contribution )

Name of organization

Employer identification number

## THE SALVATION POEM FOUNDATION, INC.

27-2652577

Part II	Noncash Property (see instructions) Use duplicate copies of Part I	I if additional space is pooded	
	Noticasti Property (see instructions) Ose duplicate copies of Parti	r ii additional space is needed	<del></del>
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
2	RADIO STATION BROADCAST LICENSES - \$60,800 & VARIOUS TRANSMITTERS, RECEIVERS, AND EQUIPMENT \$134,016		06/01/11
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		  _ \$	
(a) No. rom Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		<b>\$</b>	
(a) No. rom art I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
_		  \$	
(a) No. rom art I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received

Name of org	anization			Employer identification number	
THE SA	LVATION POEM FOUNDATIO	N, INC.		27-2652577	
Part III	Exclusively religious, charitable, etc., indiverse. Complete columns (a) through (e) and the total of exclusively religious, charitable, etc.  Use duplicate copies of Part III if addition	vidual contributions to section 501 ne following line entry. For organiza c., contributions of \$1,000 or less f	(C)(7), (8), or (10) organizatio tions completing Part III, enter for the year. (Enter this information once	ns that total more than \$1,000 for the	
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held	
Part I					
-		(e) Transfer of g	gift		
	Transferee's name, address, a	nd ZIP + 4	Relationship of tra	nsferor to transferee	
(a) No.	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held	
Part I					
-	· · · · · · · · · · · · · · · · · · ·	(e) Transfer of g	ııft		
	Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held	
_		(e) Transfer of g	ift		
	Transferee's name, address, ar	nd ZIP + 4	Relationship of trai	nsferor to transferee	
(a) No.					
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held	
		(e) Transfer of g	ıft		
-	Transferee's name, address, ar			nsferor to transferee	
_1					

FORM 990-PF	OTHER I	NCOME	·	STATEMENT 1
DESCRIPTION		(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
SALES REVENUE	<u></u>	6,093.	0.	6,093.
TOTAL TO FORM 990-PF, PART I	, LINE 11	6,093.	0.	6,093.
FORM 990-PF	LEGAL	FEES	-	STATEMENT 2
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME		(D) CHARITABLE PURPOSES
LEGAL FEES	18,344.	0	. 0	. 18,344.
TO FM 990-PF, PG 1, LN 16A	18,344.	0	. 0	18,344.
FORM 990-PF	ACCOUNTI	NG FEES		STATEMENT 3
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ACCOUNTING FEES	14,666.	0	• 0	5,461.
TO FORM 990-PF, PG 1, LN 16B	14,666.	0	. 0	5,461.
FORM 990-PF	OTHER PROFES	SIONAL FEES		STATEMENT 4
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
MANAGEMENT SERVICES CONSULTING EMPLOYEE LEASE	350,000. 23,160. 261,976.	0 .	. 0	. 23,160.
EMPLOYEE LEASE HEALTH INSURANCE OTHER MISCELLANEOUS	24,711.	0	. 0	. 24,711.
SERVICES	109.	0	. 0	. 109.

THE SALVATION POEM FOUNDATI	ON, INC.			27-2652577	
RADIO PRODUCTION SERVICE ENGINEERING FEES	1,029. 27,024.	0.	0.	1,029.	
MUSICIANS/MUSIC	27,693.	0.	0.	27,692.	
TO FORM 990-PF, PG 1, LN 16C	715,702.	0.	0.	709,881.	
FORM 990-PF OTHER EXPENSES			STATEMENT 5		
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
ADVERTISING DUES EMPLOYEE EXPENSE	45,339. 524.	0.	0.	45,320. 524.	
REIMBURSEMENTS	23,821.	0.	0.	23,821.	
6===a=	34,223.	0.	0.	16,835.	
OFFICE EXPENSE	34,443.	<del>-</del> -	• • • • • • • • • • • • • • • • • • • •	20,000.	
OFFICE EXPENSE OTHER	10,231.	0.	0.	5,115.	
OTHER INSURANCE				5,115. 0.	
OTHER INSURANCE INFORMATION TECHNOLOGY	10,231.	0. 0. 0.	0.	5,115. 0. 15,090.	
OTHER INSURANCE	10,231. 2,082.	0.	0.	5,115. 0.	

KRAIG KESTNER SERVED AS PRESIDENT AND A BOARD MEMBER OF TSPF THROUGHOUT 2011. HE AND OTHER EMPLOYEES OF IOU, FOR WHICH HE SERVED AS PRESIDENT, PROVIDED THE SERVICES OF IOU TO CARRY OUT VARIOUS CHARITIBLE ACTIVITIES FOR TSPF INCLUDING

FOOTNOTES

CITYPRAYZ AND DISTRIBUTION OF THE SALVATION POEM. KRAIG'S COMPENSATION AS AN EMPLOYEE OF IOU WAS \$125,000.

**AS AMENDED** 

STATEMENT

TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII

ORM 990-PF LIST OF SUBSTANTIAL CONTRIBUTORS PART VII-A, LINE 10			STATEMENT	
NAME OF CONTRIBUTOR	ADDRESS			
MATT A MCPHERSON	1314 STANNARD SPARTA, WI 54			
OSSFIRE MINISTRIES 422 MAIN STREET LACROSSE, WI 54601				
	- LIST OF OFFICERS, DESCRIPTION MANAGES		STAT	EMENT {
NAME AND ADDRESS	TITLE AND AVRG HRS/WK			EXPENSE
MATT A MCPHERSON 1314 STANNARD DRIVE SPARTA, WI 54656	DIRECTOR 2.00	0.	0.	0
SHERRY MCPHERSON 1314 STANNARD DRIVE SPARTA, WI 54656	DIRECTOR 2.00	0.	0.	0
1314 STANNARD DRIVE		0.		0
1314 STANNARD DRIVE SPARTA, WI 54656 STEPHEN MCPHERSON 1314 STANNARD DRIVE	2.00 VICE-PRESIDENT		0.	

0.

0.

0.

FORM 990-PF	SUMMARY OF DIRECT CHARITABLE ACTIVITIE	ES STATEMENT 9
ACTIVITY ONE		
WORSHIP SERVICE H TIME OF EXPERIENC AND PRAYER AND IS ELEMENTS OF CITYP	JARTERLY NON-DENOMINATIONAL CHRISTIAN JELD IN LA CROSSE, WISCONSIN. CITYPRAYZ I ZING GOD TOGETHER IN WORSHIP, THROUGH MUS JELD REGULARLY AT THE LA CROSSE CENTER. PRAYZ ARE CURRENTLY USED AT NO CHARGE FOR JEY ORGANIZATIONS OUTSIDE OF LA CROSSE.	SIC
		EXPENSES
TO FORM 990-PF, P	PART IX-A, LINE 1	51,825.
FORM 990-PF	SUMMARY OF DIRECT CHARITABLE ACTIVITIE	S STATEMENT 10
ACTIVITY TWO		
MCPHERSON AND HAS WORLD OVER. THE THE WRITTEN POEM CHARGE, OCCASIONA CHURCHES THROUGHO OVER TWELVE MILLI LANGUAGES, HAVE B	CM WAS WRITTEN BY MATT A. AND SHERRY S BEEN AN INSPIRATION TO CHRISTIANS THE POEM WAS PUT TO MUSIC BY THE MCPHERSONS AND MUSIC HAVE BEEN PROVIDED MOSTLY FREE ALLY AT COST, TO RELIGIOUS ORGANIZATIONS OUT THE WORLD. OVER TWO MILLION CARDS AN CON PIECES OF LITERATURE, IN 15 DIFFERENT BEEN DISTRIBUTED AND THE POEM HAS BEEN SSIST CHRISTIAN MISSION WORKS THROUGHOUT	C OF AND ID
		EXPENSES
TO FORM 990-PF, P	PART IX-A, LINE 2	896,254.
		<del></del>

#### ACTIVITY THREE

THE PRAYZ NETWORK RADIO MINISTRY IS A 24-HOUR-A-DAY RADIO OUTREACH, CURRENTLY BROADCASTING OVER WTPN, 103.9 FM, WESTBY, WISCONSIN, WEQS, 89.3 FM, SPARTA, WISCONSIN, K250AZ, 97.9 FM, LA CROSSE, WISCONSIN, AND STREAMING ONLINE. THE PROGRAMMING CONSISTS OF POSITIVE, CHRIST-CENTERED BIBLE

TEACHING AND MUSIC. THE PURPOSE OF THE PRAYZ NETWORK IS TO OFFER A CONSISTENT MESSAGE OF HOPE AND ENCOURAGEMENT TO LISTENERS. LISTENERS COME FROM A WIDE VARIETY OF DEMOGRAPHIC, CULTURAL AND ECONOMIC BACKGROUNDS. SOME ATTEND CHURCH REGULARLY. OTHERS RARELY OR NEVER ATTEND CHURCH. JUST ABOUT EVERY PERSON IN OUR SOCIETY HAS BEEN IMPACTED BY DIVORCE, ADDICTION, DEPRESSION, HEALTH AND/OR ECONOMIC ISSUES IN ONE WAY OR ANOTHER. THE PRAYZ NETWORK PROVIDES UPLIFTING PROGRAMS AND MUSIC AROUND THE CLOCK WITH REAL ANSWERS FOR REAL LIFE.

**EXPENSES** 

TO FORM 990-PF, PART IX-A, LINE 3

403,523.

FORM 990-PF

SUMMARY OF DIRECT CHARITABLE ACTIVITIES

STATEMENT

12

#### ACTIVITY FOUR

THE QUESTION IS A MULTI-MEDIA PERFORMANCE EVENT FOR YOUTH WHICH COMBINES LIVE MUSIC AND DRAMA WITH VIDEOTAPED "MAN-IN-THE-STREET" INTERVIEWS WITH STUDENTS ON COLLEGE CAMPUSES. THE INTENT OF THE PROJECT IS FOR CHURCH YOUTH GROUPS TO REHEARSE AND PRESENT THE QUESTION PROGRAM AS AN EVANGELISTIC COMMUNITY OUTREACH. THE CENTRAL MESSAGE IS THE GOSPEL OF JESUS CHRIST AND THE PIVOTAL SONG IN THE PROGRAM IS "THE SALVATION POEM." THE FOUNDATION WILL MANAGE THE DISTRIBUTION TO CHURCHES OF THE QUESTION REHEARSAL AND PERFORMANCE MATERIALS TO PROMOTE PERFORMANCES OF THE PROGRAM THROUGHOUT THE WORLD THAT ARE FREE OF CHARGE TO THE PUBLIC.

**EXPENSES** 

TO FORM 990-PF, PART IX-A, LINE 4

71,380.

#### The Salvation Poem Foundation, Inc.

#### EIN 27-2652577

#### Attachment to 2011 Amended 990-PF

The 990-PF is being amended in order to correct the accounting method used when the return was originally filed. The cash method of accounting was used in error when the return was originally prepared, even though the accrual method box was checked in Part J. The financial statements are prepared using the accrual method and that method was used to prepare the amended return.