



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



**Return of Private Foundation
or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation****2011**

Note: The foundation may be able to use a copy of this return to satisfy state reporting requirements.

For calendar year 2011, or tax year beginning 2011, and ending

Name of foundation Cole Foundation Tr		A Employer identification number 25-6339152
Number and street (or P.O. box number if mail is not delivered to street address) PO Box 878		B Telephone number (see the instructions) (570) 723-1470
City or town Wellsboro		C If exemption application is pending, check here ☐
State ZIP code PA 16901		D 1 Foreign organizations, check here ☐
G Check all that apply: ☐ Initial return ☐ Initial Return of a former public charity ☐ Final return ☐ Amended return ☐ Address change ☐ Name change		E 2 Foreign organizations meeting the 85% test, check here and attach computation ☐
H Check type of organization: ☒ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation		F If private foundation status was terminated under section 507(b)(1)(A), check here ☐
I Fair market value of all assets at end of year (from Part II, column (c), line 16) \$ 1,517,547.		F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐
J Accounting method: ☒ Cash ☐ Accrual ☐ Other (specify) _____ (Part I, column (d) must be on cash basis)		

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
REVENUE	1 Contributions, gifts, grants, etc., received (att sch)				
	2 Ck ☒ if the foundn is not req to att Sch B				
	3 Interest on savings and temporary cash investments				
	4 Dividends and interest from securities	35,222.	34,956.		
	5a Gross rents				
	b Net rental income or (loss)				
	6a Net gain/(loss) from sale of assets not on line 10				
	b Gross sales price for all assets on line 6a				
	7 Capital gain net income (from Part IV, line 2)		193,361.		
	8 Net short-term capital gain			5,999.	
	9 Income modifications				
	10a Gross sales less returns and allowances				
b Less cost of goods sold					
c Gross profit/(loss) (att sch)					
11 Other income (attach schedule) See Line 11 Stmt	23,101.	23,101.			
12 Total. Add lines 1 through 11	58,323.	251,418.	5,999.		
ADMINISTRATIVE AND OPERATING EXPENSES	13 Compensation of officers, directors, trustees, etc				
	14 Other employee salaries and wages				
	15 Pension plans, employee benefits				
	16a Legal fees (attach schedule) L-16a Stmt	1,477.			1,477.
	b Accounting fees (attach sch)				
	c Other prof fees (attach sch) L-16c Stmt	3,733.	3,733.		
	17 Interest				
	18 Taxes (attach schedule)(see instrs) See Line 18 Stmt	2,410.	2,410.		
	19 Depreciation (attach sch) and depletion				
	20 Occupancy				
	21 Travel, conferences, and meetings				
	22 Printing and publications				
23 Other expenses (attach schedule) Miscellaneous	136.	136.			
24 Total operating and administrative expenses. Add lines 13 through 23	7,756.	6,279.		1,477.	
25 Contributions, gifts, grants paid	147,000.			147,000.	
26 Total expenses and disbursements. Add lines 24 and 25	154,756.	6,279.		148,477.	
27 Subtract line 26 from line 12:					
a Excess of revenue over expenses and disbursements	-96,433.				
b Net investment income (if negative, enter -0-)		245,139.			
c Adjusted net income (if negative, enter -0-)			5,999.		

Part II Balance Sheets

Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)

		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
A S S E T S	1 Cash — non-interest-bearing			
	2 Savings and temporary cash investments	17,163.	14,196.	14,995.
	3 Accounts receivable			
	Less allowance for doubtful accounts			
	4 Pledges receivable			
	Less allowance for doubtful accounts			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7 Other notes and loans receivable (attach sch)			
	Less allowance for doubtful accounts			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments — U.S. and state government obligations (attach schedule)	153,865.		
	b Investments — corporate stock (attach schedule) L-10b Stmt	922,829.	949,578.	1,034,364.
	c Investments — corporate bonds (attach schedule) L-10c Stmt	188,018.	371,860.	383,253.
	11 Investments — land, buildings, and equipment basis			
Less accumulated depreciation (attach schedule)				
12 Investments — mortgage loans				
13 Investments — other (attach schedule) L-13 Stmt	20,007.	90,775.	84,935.	
14 Land, buildings, and equipment basis				
Less accumulated depreciation (attach schedule)				
15 Other assets (describe)				
16 Total assets (to be completed by all filers — see the instructions. Also, see page 1, item I)	1,301,882.	1,426,409.	1,517,547.	
L I A B I L I T I E S	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, & other disqualified persons			
	21 Mortgages and other notes payable (attach schedule)			
	22 Other liabilities (describe)			
	23 Total liabilities (add lines 17 through 22)			
F U N D A S S E T S O F F I C E R S	Foundations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31.			
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.			
	27 Capital stock, trust principal, or current funds	1,301,882.	1,426,409.	
	28 Paid-in or capital surplus, or land, building, and equipment fund			
	29 Retained earnings, accumulated income, endowment, or other funds			
	30 Total net assets or fund balances (see instructions)	1,301,882.	1,426,409.	
	31 Total liabilities and net assets/fund balances (see instructions)	1,301,882.	1,426,409.	

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year — Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	1,301,882.
2 Enter amount from Part I, line 27a	2	-96,433.
3 Other increases not included in line 2 (itemize) See Other Increases Stmt	3	220,960.
4 Add lines 1, 2, and 3	4	1,426,409.
5 Decreases not included in line 2 (itemize)	5	
6 Total net assets or fund balances at end of year (line 4 minus line 5) — Part II, column (b), line 30	6	1,426,409.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shares MLC Company)		(b) How acquired P — Purchase D — Donation	(c) Date acquired (month, day, year)	(d) Date sold (month, day, year)
1a Mellon — short term gains and losses (See attached)		P	12/31/11	12/31/11
b Mellon — long term gains and losses Wash disallowed (See attached)		P	12/31/11	12/31/11
c Mellon — long term gains and losses (See attached)		P	12/31/10	12/31/11
d				
e				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 237,698.		231,651.	6,047.
b 1,932.		1,980.	-48.
c 588,464.		401,102.	187,362.
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Gains (Column (h) gain minus column (k), but not less than -0-) or Losses (from column (h))
(i) Fair Market Value as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of column (i) over column (j), if any	
a			6,047.
b			-48.
c			187,362.
d			
e			

2 Capital gain net income or (net capital loss)	— [If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7]	2	193,361.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6).			
If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8		3	5,999.

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If 'Yes,' the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries			
(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (column (b) divided by column (c))
2010	163,638.	1,625,559.	0.100666
2009	169,045.	1,560,953.	0.108296
2008	106,625.	2,188,633.	0.048718
2007	128,800.	2,546,054.	0.050588
2006	226,145.	2,380,584.	0.094996

2 Total of line 1, column (d)	2	0.403264
3 Average distribution ratio for the 5-year base period — divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	0.080653
4 Enter the net value of noncharitable-use assets for 2011 from Part X, line 5	4	1,656,186.
5 Multiply line 4 by line 3	5	133,576.
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	2,451.
7 Add lines 5 and 6	7	136,027.
8 Enter qualifying distributions from Part XII, line 4	8	148,477.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 — see instructions)

1 a Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter 'N/A' on line 1 Date of ruling or determination letter _____ (attach copy of letter if necessary — see instrs)			
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b		1	2,451.
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, column (b)			
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		2	0.
3 Add lines 1 and 2		3	2,451.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		4	0.
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-		5	2,451.
6 Credits/Payments			
a 2011 estimated tax pmts and 2010 overpayment credited to 2011	6a	1,600.	
b Exempt foreign organizations — tax withheld at source	6b		
c Tax paid with application for extension of time to file (Form 8868)	6c		
d Backup withholding erroneously withheld	6d		
7 Total credits and payments. Add lines 6a through 6d	7	1,600.	
8 Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8		
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	851.	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	0.	
11 Enter the amount of line 10 to be Credited to 2012 estimated tax ☐ 0. Refunded ☒	11		

Part VII-A Statements Regarding Activities

	Yes	No
1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see the instructions for definition)? <i>If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities</i>		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation ☐ \$ _____ (2) On foundation managers ☐ \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ☐ \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If 'Yes,' attach a detailed description of the activities</i>		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If 'Yes,' attach a conformed copy of the changes</i>		X
4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If 'Yes,' has it filed a tax return on Form 990-T for this year?		
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If 'Yes,' attach the statement required by General Instruction T</i>		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If 'Yes,' complete Part II, column (c), and Part XV</i>	X	
8 a Enter the states to which the foundation reports or with which it is registered (see instructions) <u>PA - Pennsylvania</u>		
b If the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by <i>General Instruction G</i> ? <i>If 'No,' attach explanation</i>	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? <i>If 'Yes,' complete Part XIV</i>		X
10 Did any persons become substantial contributors during the tax year? <i>If 'Yes,' attach a schedule listing their names and addresses</i>		X

BAA

Form 990-PF (2011)

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes', attach schedule (see instructions)	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If 'Yes', attach statement (see instructions)	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address <u>N/A</u>	13	X	
14	The books are in care of <u>Thomas M. Owlett</u> Telephone no <u>(570) 723-1451</u> Located at <u>One Charles Street</u> <u>Wellsboro</u> <u>PA</u> ZIP + 4 <u>16901-0878</u>			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year <u>15</u>			
16	At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for Form TD F 90-22.1 If 'Yes,' enter the name of the foreign country <u></u>	16	Yes	No
				X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.

	Yes	No
1 a During the year did the foundation (either directly or indirectly)		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	☐ Yes ☒ No	
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	☐ Yes ☒ No	
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	☐ Yes ☒ No	
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	☒ Yes ☐ No	
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	☐ Yes ☒ No	
(6) Agree to pay money or property to a government official? (Exception. Check 'No' if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)	☐ Yes ☒ No	
b If any answer is 'Yes' to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here <u></u>	1b	X
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2011?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))		
a At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2011? If 'Yes,' list the years <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u>	☐ Yes ☒ No	
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer 'No' and attach statement - see instructions)	2b	
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u>		
3 a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?	☐ Yes ☒ No	
b If 'Yes,' did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011.)	3b	
4 a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?	4b	X

BAA

Form 990-PF (2011)

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5a** During the year did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see instructions)

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No**b** If any answer is 'Yes' to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?**5b**

Organizations relying on a current notice regarding disaster assistance check here

☐**c** If the answer is 'Yes' to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?☐ Yes ☐ No

If 'Yes,' attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?**6b**

If 'Yes' to 6b, file Form 8870

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?☐ Yes ☒ No**b** If 'Yes,' did the foundation receive any proceeds or have any net income attributable to the transaction?**7b****Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1** List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
Thomas M. Owlett PO Box 878 Wellsboro PA 16901	Trustee 1.00	0.	0.	0.
Bruce F. Eilenberger 996 Royal Marco Way Marco FL 34145	Trustee 1.00	0.	0.	0.
Vicki L. Eilenberger 996 Royal Marco Way Marco FL 34145	Trustee 1.00	0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1— see instructions). If none, enter 'NONE.'

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
None				
0				
0				
0				
0				

Total number of other employees paid over \$50,000

None

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services (see instructions). If none, enter 'NONE.'

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
None		
Total number of others receiving over \$50,000 for professional services		None

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

	Expenses
1 The purpose of the Foundation is to improve the spiritual well-being of individuals in various communities. During 2011, five organizations have benefited.	147,000.
2	
3	
4	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1	
2	
All other program-related investments See instructions	
3	
Total. Add lines 1 through 3	

BAA

Form 990-PF (2011)

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes		
a Average monthly fair market value of securities	1 a	1,645,354.
b Average of monthly cash balances	1 b	36,053.
c Fair market value of all other assets (see instructions)	1 c	0.
d Total (add lines 1a, b, and c)	1 d	1,681,407.
e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1 e	
2 Acquisition indebtedness applicable to line 1 assets	2	
3 Subtract line 2 from line 1d	3	1,681,407.
4 Cash deemed held for charitable activities. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	25,221.
5 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	1,656,186.
6 Minimum investment return. Enter 5% of line 5	6	82,809.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1 Minimum investment return from Part X, line 6	1	82,809.
2a Tax on investment income for 2011 from Part VI, line 5	2 a	2,451.
b Income tax for 2011 (This does not include the tax from Part VI.)	2 b	
c Add lines 2a and 2b	2 c	2,451.
3 Distributable amount before adjustments. Subtract line 2c from line 1	3	80,358.
4 Recoveries of amounts treated as qualifying distributions	4	
5 Add lines 3 and 4	5	80,358.
6 Deduction from distributable amount (see instructions)	6	
7 Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	80,358.

Part XII Qualifying Distributions (see instructions)

1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a Expenses, contributions, gifts, etc. — total from Part I, column (d), line 26	1 a	148,477.
b Program-related investments — total from Part IX-B	1 b	
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the:		
a Suitability test (prior IRS approval required)	3 a	
b Cash distribution test (attach the required schedule)	3 b	
4 Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	148,477.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions)	5	2,451.
6 Adjusted qualifying distributions. Subtract line 5 from line 4	6	146,026.

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
1 Distributable amount for 2011 from Part XI, line 7				80,358.
2 Undistributed income, if any, as of the end of 2011				
a Enter amount for 2010 only			0.	
b Total for prior years 20__, 20__, 20__				
3 Excess distributions carryover, if any, to 2011				
a From 2006 129,472.				
b From 2007 7,271.				
c From 2008 0.				
d From 2009 91,773.				
e From 2010 85,084.				
f Total of lines 3a through e	313,600.			
4 Qualifying distributions for 2011 from Part XII, line 4 ▶ \$ 148,477.				
a Applied to 2010, but not more than line 2a				
b Applied to undistributed income of prior years (Election required – see instructions)				
c Treated as distributions out of corpus (Election required – see instructions)				
d Applied to 2011 distributable amount				80,358.
e Remaining amount distributed out of corpus	68,119.			
5 Excess distributions carryover applied to 2011 (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	381,719.			
b Prior years' undistributed income Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b Taxable amount – see instructions		0.		
e Undistributed income for 2010 Subtract line 4a from line 2a Taxable amount – see instructions			0.	
f Undistributed income for 2011 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2012				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions)				
8 Excess distributions carryover from 2006 not applied on line 5 or line 7 (see instructions)	129,472.			
9 Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a	252,247.			
10 Analysis of line 9				
a Excess from 2007 7,271.				
b Excess from 2008 0.				
c Excess from 2009 91,773.				
d Excess from 2010 85,084.				
e Excess from 2011 68,119.				

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

N/A

- 1a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2011, enter the date of the ruling

b Check box to indicate whether the foundation is a private operating foundation described in section

7

4942(1)(5)

- 2a** Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed

b 85% of line 2a

c Qualifying distributions from Part XII,
line 4 for each year listed

d Amounts included in line 2c not used directly for active conduct of exempt activities

e Qualifying distributions made directly for active conduct of exempt activities
Subtract line 2d from line 2c

- 3 Complete 3a, b, or c for the alternative test relied upon.

a 'Assets' alternative test – enter

(1) Value of all assets

(2) Value of assets qualifying under section 4942(j)(3)(B)(i)

b 'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed

c 'Support' alternative test – enter

(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)

(2) Support from general public and 5 or more exempt organizations as provided in section 4942(i)(3)(B)(iii)

(3) Largest amount of support from an exempt organization

(4) Gross investment income

Part XV **Supplementary Information** (Complete this part only if the organization had \$5,000 or more in assets at any time during the year – see instructions.)

1 Information Regarding Foundation Managers:

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2).)

N/A

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

N/A

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc, Programs:

Check here ☒ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a The name, address, and telephone number of the person to whom applications should be addressed

b The form in which applications should be submitted and information and materials they should include

c Any submission deadlines:

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
<i>a Paid during the year</i>				
Lancaster County Bible Church 2392 Mt Joy Road Manheim PA 17545	N/A	501 (c) (3)	Further the programs to help children	50,000.
Revival & Missions International 250 Town Creek Road Aiken SC 29803	N/A	501 (c) (3)	Further the programs to help children	7,000.
Lancaster Country Day School 725 Hamilton Road Lancaster PA 17603	N/A	501 (c) (3)	Further the programs to help children	10,000.
Sports World Ministries 1919 S Post Rd Indianapolis IN 46239	N/A	501 (c) (3)	Further the programs to help children	70,000.
Upward Call Counseling Service 2384 New Holland Pike Lancaster PA 17601		501 (c) (3)	Further program	10,000.
Total			3a	147,000.
<i>b Approved for future payment</i>				
Total			3b	

Form 990-PF, Page 1, Part I, Line 11

Line 11 Stmt

Other income	Rev/Exp Book	Net Inv Inc	Adj Net Inc
Long Term Capital Gain Dividends	15,513.	15,513.	
iShares Long Term Capital Gain D	7,588.	7,588.	
Total	23,101.	23,101.	

Form 990-PF, Page 1, Part I, Line 18

Line 18 Stmt

Taxes	Rev/Exp Book	Net Inv Inc	Adj Net Inc	Charity Disb
Foreign Tax	560.	560.		
Exise Tax	1,850.	1,850.		
Total	2,410.	2,410.		

Form 990-PF, Page 2, Part III, Line 3

Other Increases Stmt

Capital Gains	193,361.
Long Term Capital Gain Dividends	15,513.
iShares Long Term Capital Gain Dividends	7,588.
Cost Basis Adjustments	4,498.
Total	220,960.

Form 990-PF, Page 1, Part I

Line 16a - Legal Fees

Name of Provider	Type of Service Provided	Amount Paid Per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Owlett & Lewis	Legal	1,477.			1,477.
Total		1,477.			1,477.

Form 990-PF, Page 1, Part I

Line 16c - Other Professional Fees

Name of Provider	Type of Service Provided	Amount Paid Per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Mellon	Investment Mgt	3,733.	3,733.		
Total		3,733.	3,733.		

Form 990-PF, Page 2, Part II, Line 10b

L-10b Stmt

Line 10b - Investments - Corporate Stock:	End of Year	
	Book Value	Fair Market Value
Mellon - Equities - See attached	949,578.	1,034,364.
Total	<u>949,578.</u>	<u>1,034,364.</u>

Form 990-PF, Page 2, Part II, Line 10c

L- 10c Stmt

Line 10c - Investments - Corporate Bonds:	End of Year	
	Book Value	Fair Market Value
Mellon - See attached	371,860.	383,253.
Total	<u>371,860.</u>	<u>383,253.</u>

Form 990-PF, Page 2, Part II, Line 13

L-13 Stmt

Line 13 - Investments - Other:	End of Year	
	Book Value	Fair Market Value
Mellon - See attached	90,775.	84,935.
Total	<u>90,775.</u>	<u>84,935.</u>

Supporting Statement of:

Form 990-PF, p1/Line 23(a)-1

Description	Amount
Mellon	7.
iShares	129.
Total	<u>136.</u>

Supporting Statement of:

Form 990-PF, p1/Line 23(b)-1

Description	Amount
Mellon	7.
iShares	129.
Total	<u>136.</u>

Supporting Statement of:

Form 990-PF, p12/Line 4 Column (d)

Description	Amount
Ordinary Dividends	23,637.
Interest	4,800.
US Gov't Interest	6,500.
Partnership Interest iShares K-1	19.
Partnership Short-Term capital Gain iShares K-1	266.
Total	<u>35,222.</u>



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 5

Income for 2011

This section reports your proceeds from sales during the year. We are not required nor do we report your net gains and losses to the Internal Revenue Service. An asterisk symbol (*) next to the tax cost indicates that the tax cost has been adjusted for the current year's return of capital. A schedule of your net gains and losses is shown below. Please note that if you have sold an asset for which we do not have cost basis information, it is either shown separately in the section entitled Cost Not Available or it may appear with a zero tax cost. Please review these carefully before preparing your tax return.

Short term gains and losses

This category includes sales of assets held 12 months or less.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
MOTOROLA INC	620076307	0.29	08/12/10	02/07/11	\$11.06	\$9.30	\$1.76
MOTOROLA MOBILITY HOLDINGS-W	620097105	0.5	08/12/10	02/14/11	\$14.65	\$13.62	\$1.03
AMERIPRISE FINL INC	03076C106	16	01/06/11	02/23/11	\$1,016.71	\$961.82	\$54.89
COVIDIEN PLC	G2554F105	40	01/04/11	02/23/11	\$2,018.04	\$1,903.33	\$114.71
COVIDIEN PLC	G2554F105	30	01/03/11	02/23/11	\$1,513.53	\$1,416.24	\$97.29
NEXTERA ENERGY INC	65339F101	40	08/24/10	02/23/11	\$2,180.12	\$2,188.60	\$-8.48
NEXTERA ENERGY INC	65339F101	10	08/24/10	02/23/11	\$545.03	\$545.75	\$-0.72
MOTOROLA INC	620076307	20	08/12/10	02/23/11	\$747.60	\$650.28	\$97.32
MOTOROLA MOBILITY HOLDINGS-W	620097105	20	08/12/10	02/23/11	\$597.70	\$544.95	\$52.75
BANK AMER CORP	060505104	50	09/13/10	02/23/11	\$709.59	\$700.41	\$9.18
BANK AMER CORP	060505104	40	09/13/10	02/23/11	\$567.67	\$558.47	\$9.20
AMERICAN EXPRESS COMPANY	025816109	90	06/21/10	02/23/11	\$3,912.69	\$3,823.42	\$89.27
CAPITAL ONE FINL CORP COM	14040H105	20	07/07/10	02/23/11	\$1,009.54	\$818.77	\$190.77
ANADARKO PETE CORP	032511107	30	06/18/10	02/23/11	\$2,393.01	\$1,276.09	\$1,116.92
CITIGROUP INC	172967101	220	01/31/11	02/23/11	\$1,030.02	\$1,030.02	\$0.00
CITIGROUP INC	172967101	120	01/31/11	02/23/11	\$561.83	\$581.55	\$-19.72
CITIGROUP INC	172967101	40	01/31/11	02/23/11	\$187.28	\$194.40	\$-7.12



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 6

Short term gains and losses

This category includes sales of assets held 12 months or less

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
CITIGROUP INC	172967101	30	01/31/11	02/23/11	\$140.46	\$145.76	\$-5.30
CITIGROUP INC	172967101	100	01/31/11	02/23/11	\$468.19	\$483.80	\$-15.61
AMYLIN PHARMACEUTICALS INC	032346108	40	06/18/10	02/23/11	\$611.67	\$767.42	\$-155.75
AMYLIN PHARMACEUTICALS INC	032346108	40	06/18/10	02/23/11	\$611.67	\$780.67	\$-169.00
AMYLIN PHARMACEUTICALS INC	032346108	18	06/21/10	02/23/11	\$275.25	\$350.89	\$-75.64
AMYLIN PHARMACEUTICALS INC	032346108	12	06/21/10	02/23/11	\$183.50	\$233.63	\$-50.13
AMYLIN PHARMACEUTICALS INC	032346108	50	05/06/10	02/23/11	\$764.58	\$919.24	\$-154.66
BMC SOFTWARE INC	055921100	20	02/11/11	02/23/11	\$966.05	\$966.05	\$0.00
FORD MOTOR CO DEL	345370860	27	11/22/10	02/23/11	\$402.13	\$446.63	\$-44.50
FORD MOTOR CO DEL	345370860	85	01/06/11	02/23/11	\$1,265.96	\$1,549.47	\$-283.51
FORD MOTOR CO DEL	345370860	47	01/06/11	02/23/11	\$700.00	\$852.88	\$-152.88
FORD MOTOR CO DEL	345370860	48	01/06/11	02/23/11	\$714.90	\$874.87	\$-159.97
FORD MOTOR CO DEL	345370860	53	11/22/10	02/23/11	\$789.37	\$873.95	\$-84.58
GENERAL ELECTRIC CO	369604103	170	01/28/11	02/23/11	\$3,463.51	\$3,445.73	\$17.78
CARNIVAL CORP	143658300	60	07/01/10	02/23/11	\$2,514.85	\$1,873.79	\$641.06
CATERPILLAR INC	149123101	45	06/16/10	02/23/11	\$4,511.39	\$2,895.67	\$1,615.72
COMERICA INC COM	200340107	23	09/09/10	02/23/11	\$864.67	\$861.00	\$3.67
COMERICA INC COM	200340107	8	09/09/10	02/23/11	\$300.75	\$294.47	\$6.28
COMERICA INC COM	200340107	26	09/09/10	02/23/11	\$977.45	\$957.74	\$19.71
COMERICA INC COM	200340107	23	09/08/10	02/23/11	\$864.67	\$843.08	\$21.59
ENERGIZER HLDGS INC	29266R108	26	11/15/10	02/23/11	\$1,741.06	\$1,844.44	\$-103.38
ENERGIZER HLDGS INC	29266R108	4	11/15/10	02/23/11	\$267.85	\$282.79	\$-14.94
ORACLE CORPORATION	68389X105	110	09/30/10	02/23/11	\$3,536.65	\$2,976.07	\$560.58
INFORMATICA CORP	45666Q102	9	08/13/10	02/23/11	\$411.51	\$275.07	\$136.44
INFORMATICA CORP	45666Q102	1	08/16/10	02/23/11	\$45.72	\$30.96	\$14.76
INFORMATICA CORP	45666Q102	33	08/16/10	02/23/11	\$1,508.85	\$1,039.13	\$469.72



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

Short term gains and losses

This category includes sales of assets held 12 months or less.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
INFORMATICA CORP	45666Q102	7	08/13/10	02/23/11	\$320.06	\$213.40	\$106.66
QUALCOMM INC	747525103	10	08/11/10	02/23/11	\$572.43	\$393.45	\$178.98
QUALCOMM INC	747525103	20	08/11/10	02/23/11	\$1,144.85	\$785.10	\$359.75
SCHWAB CHARLES CORP NEW	808513105	140	01/05/11	02/23/11	\$2,628.03	\$2,510.41	\$117.62
UNILEVER PLC AMER SHS ADR NEW	904767704	40	05/27/10	02/23/11	\$1,176.47	\$1,087.32	\$89.15
PUBLIC SERVICE ENTERPRISE GROUP INC (	744573106	30	05/20/10	02/23/11	\$970.24	\$924.72	\$45.52
WELLS FARGO & CO NEW	949746101	90	08/10/10	02/23/11	\$2,839.71	\$2,516.29	\$323.42
WELLS FARGO & CO NEW	949746101	10	09/02/10	02/23/11	\$315.52	\$249.28	\$66.24
WELLS FARGO & CO NEW	949746101	20	09/02/10	02/23/11	\$631.05	\$498.47	\$132.58
WELLS FARGO & CO NEW	949746101	20	09/02/10	02/23/11	\$631.05	\$499.48	\$131.57
WELLS FARGO & CO NEW	949746101	10	09/02/10	02/23/11	\$315.52	\$249.03	\$66.49
WELLS FARGO & CO NEW	949746101	60	09/13/10	02/23/11	\$1,893.14	\$1,581.50	\$311.64
WELLS FARGO & CO NEW	949746101	20	09/02/10	02/23/11	\$631.05	\$496.35	\$134.70
ALLSCRIPTS HEALTHCARE SOLU USD 0 01	01988P108	100	08/17/10	02/23/11	\$2,029.33	\$1,727.97	\$301.36
ALLSCRIPTS HEALTHCARE SOLU USD 0 01	01988P108	10	08/10/10	02/23/11	\$202.93	\$170.63	\$32.30
INTERNATIONAL BUSINESS MACHINES COR	459200101	31	08/11/10	02/23/11	\$4,984.45	\$4,032.85	\$951.60
NORDSTROM INC	655664100	60	08/09/10	02/23/11	\$2,675.58	\$2,098.93	\$576.65
NORDSTROM INC	655664100	10	07/07/10	02/23/11	\$445.93	\$331.73	\$114.20
OCCIDENTAL PETROLEUM CORPORATION C	674599105	3	06/11/10	02/23/11	\$310.80	\$250.70	\$60.10
OCCIDENTAL PETROLEUM CORPORATION C	674599105	77	06/11/10	02/23/11	\$7,977.25	\$6,502.19	\$1,475.06
OMNICOM GROUP INC COM	681919106	10	01/06/11	02/23/11	\$483.22	\$473.70	\$9.52
OMNICOM GROUP INC COM	681919106	6	01/07/11	02/23/11	\$289.93	\$284.63	\$5.30
OMNICOM GROUP INC COM	681919106	44	01/07/11	02/23/11	\$2,126.17	\$2,067.71	\$58.46
NEWELL RUBBERMAID INC	651229106	50	01/27/11	02/23/11	\$978.77	\$968.45	\$10.32
NEWELL RUBBERMAID INC	651229106	110	01/27/11	02/23/11	\$2,153.28	\$2,110.56	\$42.72
NEWELL RUBBERMAID INC	651229106	70	09/20/10	02/23/11	\$1,370.27	\$1,228.10	\$142.17



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 8

Short term gains and losses

This category includes sales of assets held 12 months or less.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
AMERIPRISE FINL INC	03076C106	4	01/05/11	02/23/11	\$254 18	\$238 89	\$15 29
AMERIPRISE FINL INC	03076C106	10	01/05/11	02/23/11	\$635 45	\$598 22	\$37 23
DREYFUS SELECT MANAGERS S/C VL-I	86271F677	88 52	12/31/10	03/01/11	\$1,839 49	\$1,772 22	\$67 27
DREYFUS GROWTH & VALUE FDS INC	26200C403	0 13	12/14/10	03/01/11	\$4 01	\$3 84	\$0 17
DREYFUS GROWTH & VALUE FDS INC	26200C403	485 62	03/01/10	03/01/11	\$14,995 99	\$11,766 59	\$3,229 40
DREYFUS PREMIER EMERG MKTS FD CL R	26201H500	51 01	03/01/10	03/01/11	\$662 04	\$577 38	\$84 66
AMYLIN PHARMACEUTICALS INC	032346108	80	05/06/10	03/03/11	\$912 38	\$1,470 78	\$-558 40
AMYLIN PHARMACEUTICALS INC	032346108	17	05/06/10	03/03/11	\$193 30	\$312 54	\$-119 24
AMYLIN PHARMACEUTICALS INC	032346108	4	05/06/10	03/04/11	\$44 83	\$73 54	\$-28 71
AMYLIN PHARMACEUTICALS INC	032346108	22	05/06/10	03/04/11	\$244 09	\$404 47	\$-160 38
AMYLIN PHARMACEUTICALS INC	032346108	7	05/06/10	03/07/11	\$77 42	\$128 69	\$-51 27
AMYLIN PHARMACEUTICALS INC	032346108	10	05/06/10	03/07/11	\$110 82	\$183 85	\$-73 03
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	52	05/20/10	04/04/11	\$1,603 10	\$1,602 84	\$0 26
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	12	05/20/10	04/04/11	\$371 05	\$369 89	\$1 16
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	11	05/20/10	04/04/11	\$339 60	\$339 06	\$0 54
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	21	05/20/10	04/05/11	\$648 76	\$647 30	\$1 46
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	42	05/20/10	04/05/11	\$1,296 22	\$1,294 60	\$1 62
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106	744573106	22	05/20/10	04/06/11	\$683 75	\$678 13	\$5 62
MOTOROLA MOBILITY HOLDINGS-W	620097105	8	08/12/10	04/26/11	\$186 36	\$217 98	\$-31 62
MOTOROLA INC	620076307	9	08/12/10	04/26/11	\$391 66	\$292 63	\$99 03
MOTOROLA MOBILITY HOLDINGS-W	620097105	1 25	08/12/10	04/27/11	\$28 92	\$33 13	\$-4 21
MOTOROLA MOBILITY HOLDINGS-W	620097105	5	08/12/10	04/27/11	\$115 67	\$134 89	\$-19 22
MOTOROLA MOBILITY HOLDINGS-W	620097105	3 75	08/12/10	04/27/11	\$86 75	\$98 86	\$-12 11
MOTOROLA MOBILITY HOLDINGS-W	620097105	5	08/12/10	04/27/11	\$115 67	\$133 95	\$-18 28
MOTOROLA MOBILITY HOLDINGS-W	620097105	3	08/12/10	04/27/11	\$68 63	\$81 74	\$-13 11
MOTOROLA INC	620076307	7 86	08/12/10	04/27/11	\$339 85	\$255 46	\$84 39



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 9

Short term gains and losses

This category includes sales of assets held 12 months or less.

Description	Cusp	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
MOTOROLA INC	620076307	571	08/12/10	04/27/11	\$247 16	\$183 96	\$63 20
MOTOROLA INC	620076307	143	08/12/10	04/27/11	\$61 81	\$45 17	\$16 64
MOTOROLA MOBILITY HOLDINGS-W	620097105	1	08/12/10	04/27/11	\$23 13	\$27 25	\$-4 12
MOTOROLA INC	620076307	571	08/12/10	04/27/11	\$247 16	\$182 67	\$64 49
MOTOROLA INC	620076307	429	08/12/10	04/27/11	\$185 39	\$134 81	\$50 58
BNY MELLON SMALL/MID CAP FUND-M	05569M442	634 52	03/01/11	05/31/11	\$10,000 00	\$9,321 07	\$678 93
BNY MELLON BOND FD CL M	05569M830	376 51	03/01/11	05/31/11	\$5,000 00	\$4,932 23	\$67 77
DREYFUS SELECT MGRS S/C GROWTH FD-I	86271F578	393	03/01/11	05/31/11	\$72 39	\$67 39	\$5 00
DREYFUS SELECT MGRS S/C GROWTH FD-I	86271F578	1517 81	03/01/11	05/31/11	\$27,927 61	\$26,000 00	\$1,927 61
DREYFUS SELECT MANAGERS S/C VL-I	86271F677	96 48	05/31/11	08/09/11	\$1,700 00	\$2,087 85	\$-387 85
DREYFUS SELECT MGRS S/C GROWTH FD-I	86271F578	109 4	03/01/11	08/09/11	\$1,700 00	\$1,873 94	\$-173 94
PEPSICO INC	713448108	20	05/13/11	08/09/11	\$1,273 02	\$1,411 03	\$-138 01
BNY MELLON SMALL/MID CAP FUND-M	05569M442	238 1	03/01/11	08/09/11	\$3,000 00	\$3,497 62	\$-497 62
BNY MELLON MID CAP STK FD CL M	05569M509	688 07	05/31/11	08/09/11	\$7,500 00	\$9,282 10	\$-1,782 10
ZIMMER HLDGS INC	98956P102	10	05/11/11	08/09/11	\$526 81	\$691 83	\$-165 02
COMERICA INC COM	200340107	10	09/08/10	08/09/11	\$270 81	\$366 56	\$-95 75
ENSCO INTERNATIONAL PLC	29358Q109	10	03/24/11	08/09/11	\$427 31	\$576 15	\$-148 84
COVIDIEN PLC	G2554F113	10	01/03/11	08/09/11	\$443 91	\$472 08	\$-28 17
ENERGIZER HLDGS INC	29266R108	10	11/15/10	08/09/11	\$732 41	\$706 97	\$25 44
CBS CORP NEW	124857202	10	05/05/11	08/09/11	\$219 62	\$268 39	\$-48 77
EMC CORP(MASS) USD 0 01	268648102	20	05/02/11	08/09/11	\$446 63	\$567 86	\$-121 23
PPL CORP	69351T106	10	04/04/11	08/09/11	\$254 81	\$258 63	\$-3 82
TERADATA CORP DEL	88076W103	10	03/03/11	08/09/11	\$512 71	\$500 10	\$12 61
NEXTERA ENERGY INC	65339F101	10	04/06/11	08/09/11	\$506 61	\$564 98	\$-58 37
WELLS FARGO & CO NEW	949746101	10	09/02/10	08/09/11	\$243 12	\$248 17	\$-5 05
WELLS FARGO & CO NEW	949746101	20	03/03/11	08/09/11	\$486 23	\$647 68	\$-161 45



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 10

Short term gains and losses

This category includes sales of assets held 12 months or less.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
FORD MOTOR CO DEL	345370860	40	11/22/10	08/09/11	\$419 27	\$659 59	\$-240 32
ST JUDE MEDICAL INC	790849103	10	04/27/11	08/09/11	\$412 45	\$529 04	\$-116 59
UNILEVER PLC AMER SHS ADR NEW	904767704	10	05/13/11	08/09/11	\$311 11	\$322 53	\$-11 42
NEWELL RUBBERMAID INC	651229106	40	09/20/10	08/09/11	\$486 12	\$701 77	\$-215 65
QUALCOMM INC	747525103	10	08/11/10	08/09/11	\$478 45	\$392 31	\$86 14
QUALCOMM INC	747525103	10	08/11/10	08/09/11	\$478 45	\$392 40	\$86 05
CAPITAL ONE FINL CORP COM	14040H105	10	09/30/10	08/09/11	\$389 25	\$395 89	\$-6 64
ALLSCRIPTS HEALTHCARE SOLU USD 0 01	01988P108	20	08/10/10	08/09/11	\$302 95	\$341 26	\$-38 31
INFORMATICA CORP	45666Q102	2	08/13/10	08/09/11	\$91 25	\$60 91	\$30 34
INFORMATICA CORP	45666Q102	1	08/13/10	08/09/11	\$45 62	\$30 29	\$15 33
INFORMATICA CORP	45666Q102	4	08/13/10	08/09/11	\$182 49	\$121 95	\$60 54
INFORMATICA CORP	45666Q102	3	08/12/10	08/09/11	\$136 87	\$88 85	\$48 02
BMC SOFTWARE INC	055921100	1	02/22/11	08/09/11	\$38 58	\$52 16	\$-13 58
BMC SOFTWARE INC	055921100	9	02/23/11	08/09/11	\$347 18	\$473 18	\$-126 00
AMAZON COM INC	023135106	1	05/02/11	08/09/11	\$196 44	\$201 02	\$-4 58
CITIGROUP INC	172967424	2	01/08/11	08/09/11	\$59 04	\$99 79	\$-40 75
CITIGROUP INC	172967424	4	01/08/11	08/09/11	\$118 08	\$199 57	\$-81 49
CITIGROUP INC	172967424	3	01/08/11	08/09/11	\$88 56	\$149 91	\$-61 35
CITIGROUP INC	172967424	1C SHARE	01/08/11	08/09/11	\$0 09	\$0 16	\$-0 07
CITIGROUP INC	172967424	1	01/08/11	08/09/11	\$29 43	\$49 72	\$-20 29
NEWELL RUBBERMAID INC	651229106	80	09/20/10	08/10/11	\$930 64	\$1,403 54	\$-472 90
AUTODESK INC COM	052769106	4	07/21/11	08/19/11	\$97 79	\$97 79	\$0 00
AUTODESK INC COM	052769106	4	07/21/11	09/09/11	\$102 28	\$190 67	\$-88 39
AUTODESK INC COM	052769106	13	07/21/11	09/09/11	\$332 42	\$471 64	\$-139 22
AUTODESK INC COM	052769106	11	07/21/11	09/09/11	\$281 96	\$399 07	\$-117 11
AUTODESK INC COM	052769106	22	07/20/11	09/09/11	\$557 79	\$788 39	\$-230 60



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 11

Short term gains and losses

This category includes sales of assets held 12 months or less

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
AUTODESK INC COM	052769106	6	07/21/11	09/09/11	\$152 13	\$217 68	\$-65 55
DREYFUS PR GL R/E SEC FD CL I	261986582	293 69	03/01/11	09/12/11	\$2,000 00	\$2,211 46	\$-211 46
BNY MELLON S/T US GVT SECS FD CL M	055669M780	1623 38	08/11/11	09/12/11	\$19,967 54	\$20,000 00	\$-32 46
BMC SOFTWARE INC	055921100	20	01/29/11	10/11/11	\$719 79	\$1,018 30	\$-298 51
BMC SOFTWARE INC	055921100	21	02/11/11	10/11/11	\$755 78	\$1,043 29	\$-287 51
BMC SOFTWARE INC	055921100	9	02/19/11	10/11/11	\$323 90	\$463 38	\$-139 48
BMC SOFTWARE INC	055921100	1	02/19/11	10/11/11	\$36 04	\$51 49	\$-15 45
BMC SOFTWARE INC	055921100	9	02/11/11	10/12/11	\$325 04	\$447 13	\$-122 09
BNY MELLON MID CAP STK FD CL M	055669M509	127 4	12/08/11	12/23/11	\$1,384 87	\$1,372 13	\$12 74
BNY MELLON MID CAP STK FD CL M	055669M509	794 51	05/31/11	12/23/11	\$8,636 30	\$10,717 90	\$-2,081 60
BNY MELLON BOND FD CL M	055669M830	997 54	03/01/11	12/23/11	\$13,207 42	\$13,067 77	\$139 65
RYDEX MANAGED FUTURES STRATEGY FD-	78356A160	207 13	03/01/11	12/27/11	\$5,000 00	\$5,463 96	\$-463 96
Total short term gain/loss:					\$237,697 77	\$231,651 02	\$6,046 75

Short term transactions with loss disallowed due to wash sale

This category includes sales of assets held 12 months or less.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss	Wash sale loss disallowed
BMC SOFTWARE INC	055921100	10	02/11/11	02/23/11	\$483 03	\$496 81	\$-13 78	\$13 79
BMC SOFTWARE INC	055921100	30	02/14/11	02/23/11	\$1,449 08	\$1,521 15	\$-72 07	\$24 02
Total short term gain/loss from sales:					\$1,932 11	\$2,017 96	\$-85 85	\$37 81
Total short term loss disallowed from wash sales:								



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 12

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
HOSPIRA INC	441060100	20	03/26/09	01/03/11	\$1,102 17	\$600 40	\$501 77
HOSPIRA INC	441060100	28	03/26/09	01/04/11	\$1,547 21	\$840 55	\$706 66
HOSPIRA INC	441060100	2	03/26/09	01/04/11	\$110 99	\$60 04	\$50 95
FRANKLIN RES INC COM	354613101	17	03/26/09	01/05/11	\$1,877 35	\$929 56	\$947 79
FRANKLIN RES INC COM	354613101	7	03/26/09	01/05/11	\$773 09	\$382 76	\$390 33
HOSPIRA INC	441060100	5	03/26/09	01/05/11	\$273 99	\$150 10	\$123 89
HOSPIRA INC	441060100	28	03/26/09	01/05/11	\$1,530 81	\$840 56	\$690 25
FRANKLIN RES INC COM	354613101	14	03/26/09	01/06/11	\$1,539 48	\$765 52	\$773 96
LIMITED INC	532716107	40	10/06/09	01/06/11	\$1,158 30	\$722 31	\$435 99
TARGET CORP	87612E106	70	06/25/09	01/06/11	\$3,838 71	\$2,820 83	\$1,017 88
LIMITED INC	532716107	50	10/06/09	01/06/11	\$1,453 58	\$902 89	\$550 69
HOSPIRA INC	441060100	27	03/26/09	01/06/11	\$1,476 93	\$810 53	\$666 40
HOSPIRA INC	441060100	4	03/26/09	01/06/11	\$218 85	\$120 08	\$98 77
HOSPIRA INC	441060100	6	03/26/09	01/07/11	\$329 69	\$180 12	\$149 57
TARGET CORP	87612E106	50	06/25/09	01/27/11	\$2,744 92	\$2,014 88	\$730 04
TARGET CORP	87612E106	10	06/25/09	01/27/11	\$549 52	\$402 97	\$146 55
RAYTHEON CO	755111507	35	03/26/09	01/28/11	\$1,733 84	\$1,382 27	\$351 57
RAYTHEON CO	755111507	35	03/26/09	01/28/11	\$1,733 48	\$1,382 27	\$351 21
AUTOLIV INC COM	052800109	20	05/29/09	01/31/11	\$1,544 79	\$549 21	\$995 58
TARGET CORP	87612E106	40	06/25/09	01/31/11	\$2,179 74	\$1,611 90	\$567 84
AUTOLIV INC COM	052800109	10	05/28/09	01/31/11	\$772 40	\$259 23	\$513 17
CISCO SYS INC	17275R102	175	03/26/09	02/10/11	\$3,323 59	\$2,983 73	\$339 86
CISCO SYS INC	17275R102	11	03/26/09	02/10/11	\$209 66	\$187 55	\$22 11
CISCO SYS INC	17275R102	10	03/26/09	02/10/11	\$191 00	\$170 50	\$20 50
CISCO SYS INC	17275R102	5	03/26/09	02/10/11	\$95 60	\$85 25	\$10 35



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 13

Long term gains and losses

This category includes sales of assets held more than 12 months

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
CISCO SYS INC	17275R102	43	03/26/09	02/10/11	\$821.41	\$733.14	\$88.27
CISCO SYS INC	17275R102	23	03/26/09	02/10/11	\$439.53	\$392.15	\$47.38
CISCO SYS INC	17275R102	3	03/26/09	02/10/11	\$57.30	\$51.15	\$6.15
OCCIDENTAL PETROLEUM CORPORATION C	674599105	5	04/23/09	02/23/11	\$518.00	\$277.66	\$240.34
NORFOLK SOUTHERN CORP	655844108	60	11/04/09	02/23/11	\$3,814.37	\$2,990.85	\$823.52
OMNICOM GROUP INC COM	681919106	40	03/26/09	02/23/11	\$1,932.88	\$981.20	\$951.68
VALE SA-SP ADR	91912E105	130	03/26/09	02/23/11	\$4,408.70	\$1,914.88	\$2,493.82
HESS CORP	42809H107	80	03/26/09	02/23/11	\$6,788.83	\$5,081.59	\$1,707.24
MERCK & CO INC	58933Y105	120	03/26/09	02/23/11	\$3,850.01	\$2,886.41	\$963.60
PEPSICO INC	713448108	80	03/26/09	02/23/11	\$5,043.42	\$4,202.40	\$841.02
PRAXAIR INC	74005P104	30	03/26/09	02/23/11	\$2,910.62	\$2,061.30	\$849.32
THERMO ELECTRON CORP	883556102	30	11/06/09	02/23/11	\$1,653.69	\$1,336.95	\$316.74
THERMO ELECTRON CORP	883556102	50	03/26/09	02/23/11	\$2,756.14	\$1,816.90	\$939.24
PROCTER & GAMBLE CO COM	742718109	70	03/26/09	02/23/11	\$4,500.34	\$3,350.89	\$1,149.45
AMERIPRISE FINL INC	03076C106	40	03/26/09	02/23/11	\$2,541.78	\$850.51	\$1,691.27
PHILIP MORRIS INTERNATIONAL	718172109	90	03/26/09	02/23/11	\$5,594.65	\$3,424.65	\$2,170.00
TYCO INTERNATIONAL LTD	H89128104	90	03/26/09	02/23/11	\$4,026.87	\$1,846.73	\$2,180.14
GOOGLE INC	38259P508	2	08/21/09	02/23/11	\$1,224.33	\$928.56	\$295.77
GOOGLE INC	38259P508	10	06/05/09	02/23/11	\$6,121.64	\$4,425.40	\$1,696.24
TIME WARNER INC	887317303	60	03/26/09	02/23/11	\$2,250.24	\$1,092.57	\$1,157.67
TEXTRON INCORPORATED COMMON	883203101	60	09/02/09	02/23/11	\$1,584.12	\$1,047.64	\$536.48
AT&T INC	00206R102	180	03/26/09	02/23/11	\$5,058.80	\$4,654.76	\$404.04
ALLIANCE DATA SYS CORP	018581108	40	03/26/09	02/23/11	\$3,049.18	\$1,426.80	\$1,622.38
BANK AMER CORP	060505104	270	05/07/09	02/23/11	\$3,831.80	\$3,657.31	\$174.49
BANK AMER CORP	060505104	50	06/15/09	02/23/11	\$709.59	\$676.79	\$32.80



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 14

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
BANK AMER CORP	060505104	80	06/15/09	02/23/11	\$1,135 35	\$1,079 94	\$55 41
CAPITAL ONE FINL CORP COM	14040H105	50	01/19/10	02/23/11	\$2,523 85	\$2,137 09	\$386 76
CAPITAL ONE FINL CORP COM	14040H105	50	01/19/10	02/23/11	\$2,523 85	\$2,114 95	\$408 90
APACHE CORPORATION COM	037411105	49	03/26/09	02/23/11	\$5,894 69	\$3,335 91	\$2,558 78
APPLE COMPUTER INC COM	037833100	35	03/26/09	02/23/11	\$12,009 99	\$3,800 64	\$8,209 35
AUTOLIV INC COM	052800109	30	05/28/09	02/23/11	\$2,152 93	\$777 67	\$1,375 26
EMC CORP(MASS) USD 0 01	268648102	40	07/16/09	02/23/11	\$1,052 58	\$549 85	\$502 73
EMC CORP(MASS) USD 0 01	268648102	70	07/17/09	02/23/11	\$1,842 01	\$960 09	\$881 92
EXXON MOBIL CORP	30231G102	120	03/26/09	02/23/11	\$10,495 60	\$8,435 98	\$2,059 62
CIGNA CORP COM	125509109	10	06/19/09	02/23/11	\$419 74	\$248 25	\$171 49
CIGNA CORP COM	125509109	20	06/19/09	02/23/11	\$839 48	\$499 11	\$340 37
CIGNA CORP COM	125509109	20	06/22/09	02/23/11	\$839 48	\$488 22	\$351 26
GENERAL ELECTRIC CO	369604103	210	03/26/09	02/23/11	\$4,278 46	\$2,278 48	\$1,999 98
CVS CORP	126650100	30	03/26/09	02/23/11	\$971 65	\$845 30	\$126 35
HUMAN GENOME SCIENCES INC COM	444903108	90	12/03/09	02/23/11	\$2,261 98	\$2,597 14	\$-335 16
HUMAN GENOME SCIENCES INC COM	444903108	20	02/12/10	02/23/11	\$502 66	\$580 12	\$-77 46
HUMAN GENOME SCIENCES INC COM	444903108	20	12/03/09	02/23/11	\$502 66	\$566 88	\$-64 22
CHUBB CORPORATION COM	171232101	50	03/26/09	02/23/11	\$3,026 75	\$2,055 99	\$970 76
CONOCOPHILLIPS	20825C104	80	03/26/09	02/23/11	\$6,285 69	\$3,190 39	\$3,095 30
J P MORGAN CHASE & CO	46625H100	160	03/26/09	02/23/11	\$7,373 46	\$4,491 12	\$2,882 34
LIMITED INC	532716107	100	10/06/09	02/23/11	\$3,178 16	\$1,805 77	\$1,372 39
CUMMINS ENGINE INC	231021106	47	05/01/09	02/23/11	\$4,761 73	\$1,604 20	\$3,157 53
DANAHER CORP COMMON	235851102	60	03/26/09	02/23/11	\$2,977 26	\$1,671 29	\$1,305 97
MICROSOFT CORP COM	594918104	20	01/21/10	02/23/11	\$532 44	\$603 58	\$-71 14
MICROSOFT CORP COM	594918104	210	03/26/09	02/23/11	\$5,590 62	\$3,838 78	\$1,751 84



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 15

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
E I DU PONT DE NEMOURS & CO COMM	263534109	20	04/14/09	02/23/11	\$1,073.89	\$533.12	\$540.77
E I DU PONT DE NEMOURS & CO COMM	263534109	20	04/14/09	02/23/11	\$1,073.89	\$532.02	\$541.87
MORGAN STANLEY DEAN WITTER & CO	617446448	70	05/07/09	02/23/11	\$2,075.86	\$1,885.62	\$190.24
MORGAN STANLEY DEAN WITTER & CO	617446448	30	05/07/09	02/23/11	\$889.66	\$804.28	\$85.38
ORACLE CORPORATION	68389X105	130	03/26/09	02/23/11	\$4,179.68	\$2,390.68	\$1,789.00
HALLIBURTON COMPANY COM	406216101	70	03/26/09	02/23/11	\$3,322.49	\$1,227.79	\$2,094.70
PFIZER INC COM	717081103	29	07/07/09	02/23/11	\$544.73	\$424.50	\$120.23
PFIZER INC COM	717081103	51	07/07/09	02/23/11	\$957.97	\$746.79	\$211.18
PFIZER INC COM	717081103	360	03/26/09	02/23/11	\$6,762.11	\$5,166.00	\$1,596.11
HOME DEPOT INC USD 0.05	437076102	80	03/26/09	02/23/11	\$2,992.34	\$1,927.19	\$1,065.15
HONEYWELL INTL INC	438516106	70	03/26/09	02/23/11	\$3,892.95	\$2,081.09	\$1,811.86
QUALCOMM INC	747525103	70	01/06/10	02/23/11	\$4,006.99	\$3,363.95	\$643.04
TEXTRON INCORPORATED COMMON	883203101	70	03/26/09	02/23/11	\$1,848.15	\$473.89	\$1,374.26
SCHWAB CHARLES CORP NEW	808513105	30	03/26/09	02/23/11	\$563.15	\$473.69	\$89.46
UNILEVER PLC AMER SHS ADR NEW	904767704	60	12/11/09	02/23/11	\$1,764.70	\$1,840.12	\$-75.42
UNILEVER PLC AMER SHS ADR NEW	904767704	20	12/11/09	02/23/11	\$588.23	\$613.88	\$-25.65
UNILEVER PLC AMER SHS ADR NEW	904767704	30	12/14/09	02/23/11	\$882.35	\$927.22	\$-44.87
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106		10	01/04/10	02/23/11	\$323.41	\$334.88	\$-11.47
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106		80	01/04/10	02/23/11	\$2,587.31	\$2,681.54	\$-94.23
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106		20	01/05/10	02/23/11	\$646.83	\$672.60	\$-25.77
PUBLIC SERVICE ENTERPRISE GROUP INC (744573106		40	01/05/10	02/23/11	\$1,293.66	\$1,342.41	\$-48.75
NEWS CORP	65248E203	330	03/26/09	02/23/11	\$5,841.62	\$2,616.87	\$3,224.75
MCKESSON CORPORATION	58155Q103	10	10/07/09	02/23/11	\$783.72	\$590.13	\$193.59
MCKESSON CORPORATION	58155Q103	30	10/07/09	02/23/11	\$2,351.17	\$1,773.70	\$577.47
MCKESSON CORPORATION	58155Q103	20	01/04/10	02/23/11	\$1,567.45	\$1,263.54	\$303.91



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 16

Long term gains and losses

This category includes sales of assets held more than 12 months

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
MCKESSON CORPORATION	58155Q103	10	03/26/09	02/23/11	\$783.72	\$363.70	\$420.02
INTERNATIONAL BUSINESS MACHINES CORP	459200101	16	03/26/09	02/23/11	\$2,572.62	\$1,572.64	\$999.98
MEDTRONIC INC	585055106	60	03/26/09	02/23/11	\$2,353.47	\$1,711.79	\$641.68
DREYFUS SELECT MANAGERS S/C VL-I	86271F677	296.46	04/20/09	03/01/11	\$6,160.51	\$3,474.56	\$2,685.95
DREYFUS SELECT MANAGERS S/C VL-I	86271F677	384.99	04/20/09	03/01/11	\$8,000.00	\$4,512.03	\$3,487.97
DREYFUS PREMIER EMERG MKTS FD CL R	26201H500	411.25	07/30/09	03/01/11	\$5,337.96	\$4,153.58	\$1,184.38
BNY MELLON MID CAP STK FD CL M	05569M509	3912.36	04/15/09	03/01/11	\$50,000.00	\$28,403.75	\$21,596.25
BNY MELLON MID CAP STK FD CL M	05569M509	3912.36	04/15/09	03/01/11	\$50,000.00	\$28,403.76	\$21,596.24
MICROSOFT CORP COM	594918104	38	03/26/09	03/02/11	\$990.05	\$694.64	\$295.41
MICROSOFT CORP COM	594918104	52	03/26/09	03/02/11	\$1,360.54	\$950.55	\$409.99
MEDTRONIC INC	585055106	50	03/26/09	03/22/11	\$1,882.22	\$1,426.49	\$455.73
EXXON MOBIL CORP	30231G102	30	03/26/09	03/23/11	\$2,472.98	\$2,109.00	\$363.98
HESS CORP	42809H107	20	03/26/09	03/23/11	\$1,611.07	\$1,270.40	\$340.67
GOOGLE INC	38259P508	2	06/05/09	05/02/11	\$1,079.05	\$885.08	\$193.97
MICROSOFT CORP COM	594918104	110	03/26/09	05/02/11	\$2,809.08	\$2,010.79	\$798.29
HOME DEPOT INC USD 0.05	437076102	60	03/26/09	05/05/11	\$2,228.71	\$1,445.39	\$783.32
PFIZER INC COM	717081103	40	03/26/09	05/09/11	\$822.10	\$574.00	\$248.10
CVS CORP	126650100	20	03/26/09	05/09/11	\$749.18	\$563.53	\$185.65
PFIZER INC COM	717081103	40	03/26/09	05/10/11	\$827.78	\$574.00	\$253.78
CVS CORP	126650100	10	03/26/09	05/10/11	\$372.77	\$281.76	\$91.01
PHILIP MORRIS INTERNATIONAL	718172109	30	03/26/09	05/13/11	\$2,053.09	\$1,141.55	\$911.54
LIMITED INC	532716107	10	10/06/09	05/13/11	\$418.30	\$180.58	\$237.72
LIMITED INC	532716107	20	10/05/09	05/16/11	\$831.92	\$346.63	\$485.29
DREYFUS DIVERSIFIED INTL-I	261986632	1371.12	03/25/09	05/31/11	\$15,000.00	\$9,625.23	\$5,374.77
ISHARES GSCI COMMODITY-INDEXED	46428R107	575	04/14/09	05/31/11	\$20,875.54	\$14,844.14	\$6,031.40



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 17

Long term gains and losses

This category includes sales of assets held more than 12 months

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
HUMAN GENOME SCIENCES INC COM	444903108	30	12/03/09	07/20/11	\$695 96	\$850 32	\$-154 36
HUMAN GENOME SCIENCES INC COM	444903108	24	12/03/09	07/21/11	\$557 61	\$680 26	\$-122 65
HUMAN GENOME SCIENCES INC COM	444903108	30	12/02/09	07/22/11	\$659 25	\$802 50	\$-143 25
HUMAN GENOME SCIENCES INC COM	444903108	12	12/03/09	07/22/11	\$263 95	\$340 13	\$-76 18
HUMAN GENOME SCIENCES INC COM	444903108	3	12/03/09	07/22/11	\$65 92	\$85 03	\$-19 11
HUMAN GENOME SCIENCES INC COM	444903108	1	12/03/09	07/22/11	\$23 06	\$28 34	\$-5 28
DREYFUS GROWTH & VALUE FDS INC	26200C403	69 9	03/01/10	08/09/11	\$1,700 00	\$1,693 70	\$6 30
DREYFUS DIVERSIFIED INTL-I	261986632	1562 5	03/25/09	08/09/11	\$15,000 00	\$10,968 75	\$4,031 25
E I DU PONT DE NEMOURS & CO COMM	263534109	10	04/14/09	08/09/11	\$450 68	\$266 01	\$184 67
PHILIP MORRIS INTERNATIONAL	718172109	10	03/26/09	08/09/11	\$666 21	\$380 52	\$285 69
SCHWAB CHARLES CORP NEW	808513105	20	03/26/09	08/09/11	\$256 00	\$315 80	\$-59 80
APPLE COMPUTER INC COM	037833100	5	03/26/09	08/09/11	\$1,810 87	\$542 95	\$1,267 92
GOOGLE INC	38259P508	2	06/05/09	08/09/11	\$1,121 65	\$885 08	\$236 57
NEWS CORP	65248E203	50	03/26/09	08/09/11	\$709 59	\$396 49	\$313 10
ORACLE CORPORATION	68389X105	30	03/26/09	08/09/11	\$790 89	\$551 70	\$239 19
MCKESSON CORPORATION	58155Q103	10	03/26/09	08/09/11	\$715 55	\$363 70	\$351 85
VALE SA-SP ADR	91912E105	10	03/26/09	08/09/11	\$255 19	\$147 30	\$107 89
AMERICAN EXPRESS COMPANY	025816109	10	06/21/10	08/09/11	\$438 42	\$424 82	\$13 60
CAPITAL ONE FINL CORP COM	14040H105	10	07/07/10	08/09/11	\$389 25	\$409 39	\$-20 14
CARNIVAL CORP	143658300	10	07/01/10	08/09/11	\$312 21	\$312 30	\$-0 09
J P MORGAN CHASE & CO	46625H100	20	03/26/09	08/09/11	\$710 95	\$561 39	\$149 56
HONEYWELL INTL INC	438516106	10	03/26/09	08/09/11	\$449 21	\$297 30	\$151 91
PRAXAIR INC	74005P104	10	03/26/09	08/09/11	\$923 30	\$687 10	\$236 20
CHUBB CORPORATION COM	171232101	10	03/26/09	08/09/11	\$569 81	\$411 20	\$158 61
ALLIANCE DATA SYS CORP	018581108	10	03/26/09	08/09/11	\$824 80	\$356 70	\$468 10



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 18

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
TYCO INTERNATIONAL LTD	H89128104	20	03/26/09	08/09/11	\$771 02	\$410 38	\$360 64
CUMMINS ENGINE INC	231021106	10	05/01/09	08/09/11	\$865 60	\$341 32	\$524 28
OMNICOM GROUP INC COM	681919106	20	03/26/09	08/09/11	\$806 82	\$490 60	\$316 22
AMERIPRISE FINL INC	03076C106	10	03/26/09	08/09/11	\$421 01	\$212 63	\$208 38
NORFOLK SOUTHERN CORP	655844108	10	11/04/09	08/09/11	\$660 01	\$498 47	\$161 54
NORDSTROM INC	655664100	10	07/07/10	08/09/11	\$411 51	\$331 72	\$79 79
CONOCOPHILLIPS	20825C104	10	03/26/09	08/09/11	\$631 11	\$398 80	\$232 31
CATERPILLAR INC	149123101	10	06/16/10	08/09/11	\$857 30	\$643 48	\$213 82
EXXON MOBIL CORP	30231G102	10	03/26/09	08/09/11	\$710 31	\$703 00	\$7 31
HALLIBURTON COMPANY COM	406216101	10	03/26/09	08/09/11	\$437 61	\$175 40	\$262 21
THERMO ELECTRON CORP	883556102	20	03/26/09	08/09/11	\$1,018 22	\$726 76	\$291 46
TEXTRON INCORPORATED COMMON	883203101	20	03/26/09	08/09/11	\$329 23	\$135 40	\$193 83
ANADARKO PETE CORP	032511107	10	06/18/10	08/09/11	\$652 31	\$425 36	\$226 95
CIGNA CORP COM	125509109	10	06/22/09	08/09/11	\$409 81	\$244 11	\$165 70
LIMITED INC	532716107	10	10/05/09	08/09/11	\$323 11	\$173 31	\$149 80
OCCIDENTAL PETROLEUM CORPORATION C	674599105	10	04/23/09	08/09/11	\$822 30	\$555 33	\$266 97
TIME WARNER INC	887317303	10	03/26/09	08/09/11	\$300 41	\$182 10	\$118 31
BANK AMER CORP	060505104	70	06/15/09	08/09/11	\$494 33	\$944 94	\$-450 61
APACHE CORPORATION COM	037411105	10	03/26/09	08/09/11	\$1,001 50	\$680 80	\$320 70
MERCK & CO INC	58933Y105	20	03/26/09	08/09/11	\$609 83	\$481 07	\$128 76
INTERNATIONAL BUSINESS MACHINES CORI	459200101	7	03/26/09	08/09/11	\$1,170 18	\$688 03	\$482 15
AT&T INC	00206R102	20	03/26/09	08/09/11	\$560 43	\$517 20	\$43 23
MORGAN STANLEY DEAN WITTER & CO	617446448	20	05/07/09	08/09/11	\$354 03	\$536 19	\$-182 16
HESS CORP	42809H107	10	03/26/09	08/09/11	\$547 61	\$635 20	\$-87 59
PFIZER INC COM	717081103	50	03/26/09	08/09/11	\$848 08	\$717 50	\$130 58



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 19

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
GENERAL ELECTRIC CO	369604103	50	03/26/09	08/09/11	\$779 08	\$542 50	\$236 58
MORGAN STANLEY DEAN WITTER & CO	617446448	5	05/08/09	08/12/11	\$90 08	\$126 25	\$-36 17
MORGAN STANLEY DEAN WITTER & CO	617446448	20	05/07/09	08/12/11	\$360 31	\$536 19	\$-175 88
MORGAN STANLEY DEAN WITTER & CO	617446448	16	05/08/09	08/12/11	\$288 25	\$400 60	\$-112 35
MORGAN STANLEY DEAN WITTER & CO	617446448	29	05/08/09	08/12/11	\$522 46	\$763 03	\$-240 57
BANK AMER CORP	060505104	70	06/15/09	08/12/11	\$513 99	\$929 78	\$-415 79
BANK AMER CORP	060505104	100	05/21/09	08/12/11	\$734 28	\$1,152 13	\$-417 85
SCHWAB CHARLES CORP NEW	808513105	120	03/26/09	08/12/11	\$1,440 83	\$1,894 78	\$-453 95
OCCIDENTAL PETROLEUM CORPORATION C	674599105	30	04/23/09	08/17/11	\$2,633 41	\$1,665 98	\$967 43
TIME WARNER INC	887317303	20	03/26/09	08/22/11	\$556 57	\$364 19	\$192 38
CUMMINS ENGINE INC	231021106	7	05/01/09	08/22/11	\$568 61	\$238 32	\$330 29
NEWS CORP	65248E203	32	03/26/09	08/22/11	\$502 83	\$253 76	\$249 07
CUMMINS ENGINE INC	231021106	3	05/01/09	08/22/11	\$243 69	\$102 40	\$141 29
NEWS CORP	65248E203	28	03/26/09	08/23/11	\$447 79	\$222 04	\$225 75
TIME WARNER INC	887317303	23	03/26/09	08/23/11	\$643 60	\$418 82	\$224 78
DREYFUS PREMIER EMERG MKTS FD CL R	26201H500	1705 53	03/25/09	09/12/11	\$18,880 21	\$11,734 04	\$7,146 17
DREYFUS PREMIER EMERG MKTS FD CL R	26201H500	281 82	07/30/09	09/12/11	\$3,119 79	\$2,846 42	\$273 37
GOOGLE INC	38259P508	4	06/05/09	10/11/11	\$2,172 99	\$1,770 15	\$402 84
HALLIBURTON COMPANY COM	406216101	60	03/26/09	10/18/11	\$2,070 91	\$1,052 39	\$1,018 52
CAPITAL ONE FINL CORP COM	14040H105	20	09/30/10	10/18/11	\$822 05	\$791 79	\$30 26
INTERNATIONAL BUSINESS MACHINES CORI	459200101	9	03/26/09	10/18/11	\$1,604 23	\$884 61	\$719 62
CAPITAL ONE FINL CORP COM	14040H105	30	09/30/10	10/19/11	\$1,204 67	\$1,187 68	\$16 99
INTERNATIONAL BUSINESS MACHINES CORI	459200101	7	03/26/09	10/31/11	\$1,300 27	\$688 03	\$612 24
TEXTRON INCORPORATED COMMON	883203101	100	03/26/09	11/02/11	\$1,830 88	\$676 99	\$1,153 89
NORDSTROM INC	655664100	27	07/07/10	11/02/11	\$1,365 89	\$895 66	\$470 23



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 20

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
NORDSTROM INC	655664100	2	07/07/10	11/02/11	\$101.66	\$66.34	\$35.32
NORDSTROM INC	655664100	29	07/07/10	11/03/11	\$1,440.12	\$962.00	\$478.12
NORDSTROM INC	655664100	2	07/07/10	11/03/11	\$99.86	\$66.35	\$33.51
CONOCOPHILLIPS	20825C104	20	03/26/09	11/11/11	\$1,442.17	\$797.60	\$644.57
NEWELL RUBBERMAID INC	651229106	10	09/20/10	11/18/11	\$151.69	\$175.44	\$-23.75
NEWELL RUBBERMAID INC	651229106	21	09/20/10	11/21/11	\$309.27	\$368.43	\$-59.16
NEWELL RUBBERMAID INC	651229106	5	09/20/10	11/21/11	\$73.81	\$87.72	\$-13.91
NEWELL RUBBERMAID INC	651229106	27	09/20/10	11/22/11	\$396.62	\$473.70	\$-77.08
NEWELL RUBBERMAID INC	651229106	3	09/20/10	11/23/11	\$43.13	\$51.23	\$-8.10
NEWELL RUBBERMAID INC	651229106	24	09/20/10	11/23/11	\$345.00	\$421.07	\$-76.07
COMERICA INC COM	200340107	19	09/08/10	12/02/11	\$483.72	\$696.46	\$-212.74
COMERICA INC COM	200340107	2	09/08/10	12/02/11	\$50.92	\$73.20	\$-22.28
COMERICA INC COM	200340107	22	09/07/10	12/05/11	\$568.76	\$795.60	\$-226.84
COMERICA INC COM	200340107	6	09/07/10	12/05/11	\$155.12	\$217.36	\$-62.24
COMERICA INC COM	200340107	3	09/07/10	12/05/11	\$77.56	\$108.40	\$-30.84
COMERICA INC COM	200340107	8	09/08/10	12/05/11	\$206.82	\$292.82	\$-86.00
THERMO ELECTRON CORP	883556102	12	03/26/09	12/08/11	\$546.07	\$436.06	\$110.01
THERMO ELECTRON CORP	883556102	11	03/26/09	12/09/11	\$497.28	\$399.72	\$97.56
THERMO ELECTRON CORP	883556102	23	03/26/09	12/09/11	\$1,047.32	\$835.77	\$211.55
THERMO ELECTRON CORP	883556102	2	03/26/09	12/12/11	\$90.10	\$72.68	\$17.42
THERMO ELECTRON CORP	883556102	12	03/26/09	12/12/11	\$540.35	\$436.05	\$104.30
BNY MELLON MID CAP STK FD CL M	05569M509	1837.98	04/15/09	12/23/11	\$19,978.83	\$13,343.72	\$6,635.11
BNY MELLON INTERMEDIATE BOND FD CL M	05569M814	2064.43	05/23/05	12/23/11	\$26,775.61	\$25,867.26	\$908.35
BNY MELLON BOND FD CL M	05569M830	135.39	08/16/02	12/23/11	\$1,792.58	\$1,735.71	\$56.87



BNY MELLON
WEALTH MANAGEMENT

THE COLE FOUNDATION AGENT

2011 Tax Information

Account Number 10172868BN0

Page 21

Long term gains and losses

This category includes sales of assets held more than 12 months.

Description	Cusip	Number of shares	Date of acquisition	Sale date	Sales price or pass through gain	Cost, other basis or pass through loss	Net gain or loss
BNY MELLON BOND FD CL M	05569M830	1056 6	08/16/02	12/27/11	\$14,000 00	\$13,545 67	\$454 33
Total long term gain/loss for sales of assets:					\$588,464 02	\$401,101 78	\$187,362 24

Statement of account

December 1, 2011 - December 31, 2011

The Cole Foundation Bruce F
Eilenberger & Vicki L Eilenberger
Founder Trustees Ami L Landis
Trustee BNY Mellon, N.A. Agent Under
Inv Adv DTD 6-1-94 / TR DTD 12-19-89
Account number 10172868BN0

Portfolio manager Karen Ziegler
717 699 2712

In the event of interrupted electric or phone service to the office where your BNY Mellon relationship is handled, please call the BNY Mellon Client Communications Status Line at 1-888-MELLON3 and follow the prompt for Wealth Management. Thank you.

For online access to your BNY Mellon Wealth Management account information, our client Web site, Private Workbench, provides secure, comprehensive and industry-leading reporting capabilities. If you would like to gain 24/7 access to your BNY Mellon Wealth Management account information, please click the Enroll Now link under Client Access on www.bnymellonwealthmanagement.com to learn more and initiate the self-enrollment process. Or, if you would prefer, contact your BNY Mellon Wealth Management Relationship Manager to learn more about Private Workbench.

Please review your statement promptly and contact your portfolio manager with any questions.

Contents

	Page
Account summary	3
Asset detail	5
Activity summary	13
Activity detail	14
Schedule of U.S. common stocks	22



BNY MELLON
WEALTH MANAGEMENT

www.bnymellonwealthmanagement.com



fgfmtMT1



Account summary

December 1, 2011 - December 31, 2011

The Cole Foundation Bruce F
Eilenberger & Vicki L Eilenberger
Founder Trustees Ami L Landis
Trustee BNY Mellon, N.A. Agent Under
Inv Adv DTD 6-1-94 / TR DTD 12-19-89
Account number 10172868BN0

Account activity

Market value

Market value as of December 1, 2011:	\$ 1,587,568.41
Additions	309.10
Withdrawals	-50,000.00
Change in investment value (Net of fees, includes income)	-20,330.29
Market value as of December 31, 2011:	\$ 1,517,547.22
Accrued income as of December 31, 2011:	5,567.13
Total market value plus accrued income	\$ 1,523,114.35

Cash and money market activity

Cash/money market balance as of December 1, 2011:	\$ 19,947.34
Income	8,852.39
Receipts	18,192.30
Sales/Maturities	95,039.63
Purchases	-76,416.21
Cash/money market balance as of December 31, 2011:	\$ 14,995.44

Income summary

	This period	Year to date
Interest tax exempt	\$ 0.00	\$ 0.00
Interest taxable	1,093.83	11,300.98
Dividends	7,758.56	17,449.23
Other asset income	0.00	0.00
Total income	\$ 8,852.39	\$ 28,750.21

Year to date realized net gain/loss

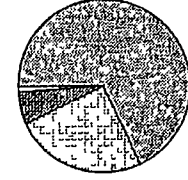
Short term	\$8,639.95	Long term	\$202,259.99
(For annual tax preparation please refer to your annual tax letter)			

Account profile

Investment objective

Growth

Asset allocation



- ☐ 1% Cash and cash equivalents
- ☐ 25% Fixed income
- ☐ 68% Equities
- ☐ 6% Alternatives investments

Asset summary

	Market value
Cash and cash equivalents	\$ 14,995.44
(Includes income cash of \$2,814.03)	
Fixed income	383,253.05
Equities	1,034,363.34
Alternatives investments	84,935.39
Other assets	0.00
Liabilities	0.00
Total assets	\$ 1,517,547.22

Bond maturities

	Less than 1 year	1 to 5 years	5 to 10 years	over 10 years	Par value	% of par value
	\$ 75,000.00	\$ 100,000.00	\$ 50,000.00	\$ 0.00		
	33.3%	44.4%	22.2%	0.0%		

Estimated annual income

\$ 30,943.01



BNY MELLON
WEALTH MANAGEMENT

www.bnymellonwealthmanagement.com

Portfolio manager

Karen Ziegler
717 699 2712



Page 3 of 27

000023 XMDCKS1 0000



Asset detail

Cash and cash equivalents

	Description	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
14,196.49	BNY Mellon Money Market Fund Cl M (Principal Holding)	\$ 14,196.49	\$ 14,196.49		\$ 0.00	0.0%	0.9%
	Principal Cash	-2,015.08					
	Income Cash	2,814.03					
Total cash and cash equivalents		\$ 14,995.44	\$ 14,196.49	\$ 0.00	\$ 0.00		0.9%

Fixed income

Taxable

Individual securities

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
75,000	Federal Home Loan Bank Global Bonds DTD 5/20/2002 5.75% 5/15/2012 Moody's: AAA S&P: AA+	\$ 102.0670	\$ 76,550.25	\$ 78,073.28	\$ -1,523.03	\$ 4,312.50	5.6%	5.1%
25,000	Federal National Mortgage Assn DTD 5/15/2009 2.5% 5/15/2014 Moody's: AAA S&P: AA+	104.3680	26,092.00	24,034.60	2,057.40	625.00	2.4	1.7
25,000	Merrill Lynch & Co DTD 7/19/2004 5.45% 7/15/2014 Moody's: BAA1 S&P: A-	99.1570	24,789.25	25,645.00	-855.75	1,362.50	5.5	1.6
50,000	Tennessee Valley Authority DTD 6/21/2005 4.375% 6/15/2015 Moody's: AAA S&P: AA+	112.2330	56,116.50	51,757.25	4,359.25	2,187.50	3.9	3.7
50,000	General Elec Cap Corp DTD 9/24/2007 5.625% 9/15/2017 Moody's: AA2 S&P: AA+	110.6780	55,339.00	50,503.50	4,835.50	2,812.50	5.1	3.7
Total taxable individual securities			\$ 238,887.00	\$ 230,013.63	\$ 8,873.37	\$ 11,300.00		15.8%



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 5 of 27

000023 XMDCCKS1 000

December 1 - December 31, 2011

The Cole Foundation Agent
Account number 10172868BN0

Page 6 of 27

Pooled vehicle

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
4,007.161	BNY Mellon Bond Fund	\$ 13.3200	\$ 53,375.38	\$ 50,673.39	\$ 2,701.99	\$ 1,839.29	3.5%	3.5%
2,346.392	Dreyfus Inflation Adjusted Securities Fund	13.8500	32,497.53	30,327.48	2,170.05	1,344.48	4.1	2.1

Total taxable pooled vehicle

	\$ 85,872.91	\$ 81,000.87	\$ 4,872.04	\$ 3,183.77	5.7%
--	--------------	--------------	-------------	-------------	------

Total taxable fixed income

	\$ 324,759.91	\$ 311,014.50	\$ 13,745.41	\$ 14,483.77	21.4%
--	---------------	---------------	--------------	--------------	-------

High yield**Pooled vehicle**

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
3,225.806	Dreyfus High Yield Fund	\$ 6.2200	\$ 20,064.51	\$ 20,000.00	\$ 64.51	\$ 1,706.45	8.5%	1.3%

Total high yield pooled vehicle

	\$ 20,064.51	\$ 20,000.00	\$ 64.51	\$ 1,706.45	1.3%
--	--------------	--------------	----------	-------------	------

Total high yield fixed income

	\$ 20,064.51	\$ 20,000.00	\$ 64.51	\$ 1,706.45	1.3%
--	--------------	--------------	----------	-------------	------

Emerging markets**Pooled vehicle**

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
1,061.777	Dreyfus Emerging Markets Debt Local Currency Fund	\$ 13.1600	\$ 13,972.99	\$ 15,347.90	\$ -1,374.91	\$ 726.26	5.2%	0.9%
2,967.917	Tcw Emerging Markets Income Fund-I	8.2400	24,455.64	25,498.08	-1,042.44	1,727.33	7.1	1.6

Total emerging markets pooled vehicle

	\$ 38,428.63	\$ 40,845.98	\$ -2,417.35	\$ 2,453.59	2.5%
--	--------------	--------------	--------------	-------------	------

Total emerging markets fixed income

	\$ 38,428.63	\$ 40,845.98	\$ -2,417.35	\$ 2,453.59	2.5%
--	--------------	--------------	--------------	-------------	------

Total fixed income

	\$ 383,253.05	\$ 371,860.48	\$ 11,392.57	\$ 18,643.81	25.3%
--	---------------	---------------	--------------	--------------	-------



Equities

U.S. large cap

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
60	Covidien PLC (COV)	\$ 45.0100	\$ 2,700.60	\$ 2,832.40	\$ -131.80	\$ 54.00	2.0%	0.2%
60	Tyco International Ltd (TYC)	46.7100	2,802.60	1,231.15	1,571.45	60.00	2.1	0.2
130	AT&T Inc (T)	30.2400	3,931.20	3,361.77	569.43	228.80	5.8	0.3
30	Alliance Data Sys Corp (ADS)	103.8400	3,115.20	1,070.09	2,045.11	0.00	0.0	0.2
80	Allscripts Healthcare Solutions Inc (MDRX)	18.9400	1,515.20	1,352.56	162.64	0.00	0.0	0.1
13	Amazon.Com Inc (AMZN)	173.1000	2,250.30	2,613.29	-362.99	0.00	0.0	0.2
70	American Express Company (AXP)	47.1700	3,301.90	2,920.63	381.27	50.40	1.5	0.2
50	Ameriprise Financial Inc (AMP)	49.6400	2,482.00	1,063.13	1,418.87	56.00	2.3	0.2
20	Anadarko Petroleum Corp (APC)	76.3300	1,526.60	850.72	675.88	7.20	0.5	0.1
36	Apache Corp (APA)	90.5800	3,260.88	2,450.87	810.01	21.60	0.7	0.2
25	Apple Inc (AAPL)	405.0000	10,125.00	2,714.75	7,410.25	0.00	0.0	0.7
20	Autoliv Inc (ALV)	53.4900	1,069.80	518.45	551.35	36.00	3.4	0.1
190	Bank Of America Corporation (BAC)	5.5600	1,056.40	2,189.05	-1,132.65	7.60	0.7	0.1
60	Baxter International Inc (BAX)	49.4800	2,968.80	3,179.37	-210.57	80.40	2.7	0.2
70	Cbs Corp (CBS) Class B	27.1400	1,899.80	1,878.72	21.08	28.00	1.5	0.1
40	CIGNA Corp (CI)	42.0000	1,680.00	976.44	703.56	1.60	0.1	0.1
30	Capital One Financial Corp (COF)	42.2900	1,268.70	1,187.67	81.03	6.00	0.5	0.1
40	Carnival Corp (CCL)	32.6400	1,305.60	1,249.19	56.41	40.00	3.1	0.1
25	Caterpillar Inc (CAT)	90.6000	2,265.00	1,608.71	656.29	46.00	2.0	0.2
50	Chubb Corp (CB)	69.2200	3,461.00	2,281.42	1,179.58	78.00	2.3	0.2
34	Citigroup Inc (C)	26.3100	894.54	1,659.16	-764.62	1.36	0.2	0.1
30	Cognizant Technology Solutions Corp (CTSH) Cl A	64.3100	1,929.30	2,068.65	-139.35	0.00	0.0	0.1
40	Conocophillips (COP)	72.8700	2,914.80	1,595.19	1,319.61	105.60	3.6	0.2
23	Cummins Inc (CMI)	88.0200	2,024.46	783.03	1,241.43	36.80	1.8	0.1
40	Danaher Corp (DHR)	47.0400	1,881.60	1,114.20	767.40	4.00	0.2	0.1



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 7 of 27

000023 XMDCDKS1 0009

December 1 - December 31, 2011

The Cole Foundation Agent
Account number 10172868BN0

Page 8 of 27

Equities

U.S. large cap
continued

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
30	DU Pont (E I) De Nemours And (DD) Company	45.7800	1,373.40	798.02	575.38	49.20	3.6	0.1
120	E M C Corp Mass (EMC)	21.5400	2,584.80	1,938.68	646.12	0.00	0.0	0.2
14	Eog Res Inc (EOG)	98.5100	1,379.14	1,444.82	-65.68	8.96	0.7	0.1
100	Electronic Arts Inc (EA)	20.6000	2,060.00	1,973.77	86.23	0.00	0.0	0.1
20	Energizer Hldgs Inc (ENR)	77.4800	1,549.60	1,398.56	151.04	0.00	0.0	0.1
60	Enesco International PLC (ESV)	46.9200	2,815.20	3,449.93	-634.73	84.00	3.0	0.2
70	Exxon Mobil Corp (XOM)	84.7600	5,933.20	4,920.99	1,012.21	131.60	2.2	0.4
190	Ford Motor Company (F)	10.7600	2,044.40	3,124.19	-1,079.79	38.00	1.9	0.1
270	General Electric Company (GE)	17.9100	4,835.70	2,929.47	1,906.23	183.60	3.8	0.3
2	Google Inc (GOOG)	645.9000	1,291.80	885.08	406.72	0.00	0.0	0.1
40	Hess Corporation (HES)	56.8000	2,272.00	2,540.79	-268.79	16.00	0.7	0.2
60	Honeywell Intl Inc (HON)	54.3500	3,261.00	1,783.79	1,477.21	89.40	2.7	0.2
40	Informatica Corp (INFA)	36.9300	1,477.20	1,179.95	297.25	0.00	0.0	0.1
13	Intercontinentalexchange Inc (ICE)	120.5500	1,567.15	1,611.06	-43.91	0.00	0.0	0.1
18	International Business Machines (IBM) Corporation	183.8800	3,309.84	1,769.21	1,540.63	54.00	1.6	0.2
20	Intuit (INTU)	52.5900	1,051.80	1,031.77	20.03	12.00	1.1	0.1
120	JP Morgan Chase & Co (JPM)	33.2500	3,990.00	3,368.34	621.66	120.00	3.0	0.3
50	Limited Brands Inc (LTD)	40.3500	2,017.50	861.87	1,155.63	40.00	2.0	0.1
90	Lincoln Natl Corp Ind (LNC)	19.4200	1,747.80	2,025.24	-277.44	28.80	1.7	0.1
16	Lorillard Inc (LO)	114.0000	1,824.00	1,741.37	82.63	83.20	4.6	0.1
50	McKesson Corporation (MCK)	77.9100	3,895.50	1,818.47	2,077.03	40.00	1.0	0.3
86	Merck & Co Inc (MRK)	37.7000	3,242.20	2,068.59	1,173.61	144.48	4.5	0.2
60	National Oilwell Varco Inc. (NOV)	67.9900	4,079.40	4,217.95	-138.55	28.80	0.7	0.3
53	Netapp Inc (NTAP)	36.2700	1,922.31	1,980.70	-58.39	0.00	0.0	0.1



Equities

U.S. large cap
continued

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
180	News Corp Inc (NWS) Class B	18.1800	3,272.40	1,427.38	1,845.02	34.20	1.0	0.2
80	Nextera Energy Inc (NEE)	60.8800	4,870.40	4,430.03	440.37	176.00	3.6	0.3
40	Norfolk Southern Corporation (NSC)	72.8600	2,914.40	1,965.84	948.56	68.80	2.4	0.2
35	Occidental Petroleum Corp (OXY)	93.7000	3,279.50	1,943.11	1,336.39	64.40	2.0	0.2
70	Omnicom Group Inc (OMC)	44.5800	3,120.60	1,717.10	1,403.50	70.00	2.2	0.2
180	Oracle Corp (ORCL)	25.6500	4,617.00	3,310.18	1,306.82	43.20	0.9	0.3
70	Ppl Corp (PPL)	29.4200	2,059.40	1,808.63	250.77	98.00	4.8	0.1
30	P V H Corp (PVH)	70.4900	2,114.70	2,221.88	-107.18	4.50	0.2	0.1
80	Pepsico Inc (PEP)	66.3500	5,308.00	4,382.62	925.38	164.80	3.1	0.4
250	Pfizer Inc (PFE)	21.6400	5,410.00	3,587.50	1,822.50	220.00	4.1	0.4
50	Philip Morris International Inc (PM)	78.4800	3,924.00	2,233.05	1,690.95	154.00	3.9	0.3
20	Praxair Inc (PX)	106.9000	2,138.00	1,374.19	763.81	40.00	1.9	0.1
50	The Procter & Gamble Company (PG)	66.7100	3,335.50	2,393.49	942.01	105.00	3.2	0.2
80	Qualcomm Inc (QCOM)	54.7000	4,376.00	3,117.80	1,258.20	68.80	1.6	0.3
50	Robert Half Intl Inc (RHI)	28.4600	1,423.00	1,362.91	60.09	28.00	2.0	0.1
60	ST Jude Medical Inc (STJ)	34.3000	2,058.00	3,127.86	-1,069.86	50.40	2.5	0.1
30	Target Corp (TGT)	51.2200	1,536.60	1,590.17	-53.57	36.00	2.3	0.1
40	Teradata Corporation (TDC)	48.5100	1,940.40	1,957.35	-16.95	0.00	0.0	0.1
40	Transcanada Corp (TRP)	43.6700	1,746.80	1,709.97	36.83	65.88	3.8	0.1
150	Unilever PLC (UL) Spnsrd ADR New	33.5200	5,028.00	4,172.40	855.60	186.00	3.7	0.3
90	Vale SA (VALE)	21.4500	1,930.50	1,325.69	604.81	2.52	0.1	0.1
30	Vmware Inc (VMW)	83.1900	2,495.70	2,746.05	-250.35	0.00	0.0	0.2
200	Wells Fargo & Company (WFC)	27.5600	5,512.00	3,187.97	2,324.03	96.00	1.7	0.4
30	Zimmer Holdings Inc (ZMH)	53.4200	1,602.60	2,062.41	-459.81	21.60	1.4	0.1
4,846,527	BNY Mellon Income Stock Fund (MPISX)	6.5400	31,696.29	30,000.00	1,696.29	882.07	2.8	2.1



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 9 of 27

000023 XMDCDKS1 0000

Equities**U.S. large cap**
continued

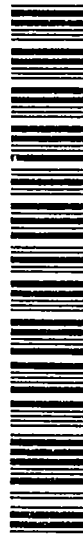
Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
10,734,478	BNY Mellon Focused Equity (MFOMX) Opportunities Fund	11 2300	120,548.19	110,272.03	10,276.16	193.22	0.2	8.0
9,093,458	BNY Mellon US Core Equity 130/30 (MUCMX) Fund	10 5700	96,117.85	100,353.56	-4,235.71	536.51	0.6	6.3
8,739,985	Dreyfus U.S. Equity Fund (DPUIX)	14.1700	123,845.59	120,000.00	3,845.59	192.28	0.2	8.2
Total U.S. large cap			\$ 573,377.64	\$ 515,394.39	\$ 57,983.25	\$ 5,703.58		37.9%
U.S. mid cap								

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
1,522,973	BNY Mellon Mid Cap Stock Fund (MPMCX)	\$ 10.7900	\$ 16,432.88	\$ 11,056.78	\$ 5,376.10	\$ 68.53	0.4%	1.1%
Total U.S. mid cap			\$ 16,432.88	\$ 11,056.78	\$ 5,376.10	\$ 68.53		1.1%
U.S. small cap								

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
899,015	Dreyfus Opportunistic Small Cap Fund (DSCVX)	\$ 22 7200	\$ 20,425.62	\$ 21,539.71	\$ -1,114.09	\$ 0.00	0.0%	1.4%
1,346,099	Dreyfus Select Managers Small Cap (DSGIX) Growth Fund	16.6100	22,358.70	23,058.67	-699.97	0.00	0.0	1.5
1,217,075	Dreyfus Select Managers Small Cap (DMVIX) Value Fund	17.3700	21,140.59	17,560.99	3,579.60	0.00	0.0	1.4

Total U.S. small cap			\$ 63,924.91	\$ 62,159.37	\$ 1,765.54	\$ 0.00		4.2%
U.S. small-mid cap								

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
6,358,983	BNY Mellon Small/Mid Cap Fund (MMCMX)	\$ 12 1600	\$ 77,325.23	\$ 89,181.31	\$ -11,856.08	\$ 1,112.82	1.4%	5.1%
Total U.S. small-mid cap			\$ 77,325.23	\$ 89,181.31	\$ -11,856.08	\$ 1,112.82		5.1%



Developed international

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
15,578.01	Dreyfus Diversified International (DFPX) Fund	\$ 8.6900	\$ 135,372.91	\$ 109,357.63	\$ 26,015.28	\$ 2,523.64	1.9%	8.9%
Total developed international								
			\$ 135,372.91	\$ 109,357.63	\$ 26,015.28	\$ 2,523.64		8.9%

Emerging markets

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
6,240.137	BNY Mellon Emerging Markets Fund (MEMKX)	\$ 8.8500	\$ 55,225.21	\$ 66,373.24	\$ -11,148.03	\$ 692.66	1.3%	3.6%
9,195.634	Dreyfus Emerging Markets Fund (DRPEX)	9.0600	83,312.44	63,265.96	20,046.48	1,379.35	1.7	5.5
Total emerging markets								
			\$ 138,537.65	\$ 129,639.20	\$ 8,898.45	\$ 2,072.01		9.1%

Equity reits

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
4,354.388	Dreyfus Global Real Estate (DRLIX) Securities Fund	\$ 6.7500	\$ 29,392.12	\$ 32,788.54	\$ -3,396.42	\$ 818.62	2.8%	1.9%
Total equity reits								
			\$ 29,392.12	\$ 32,788.54	\$ -3,396.42	\$ 818.62		1.9%
Total equities								
			\$ 1,034,363.34	\$ 949,577.22	\$ 84,786.12	\$ 12,299.20		68.2%

Alternative investments

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
1,124.804	Advantage Global Alpha Fund	\$ 11.7700	\$ 13,238.94	\$ 13,500.00	\$ -261.06	\$ 0.00	0.0%	0.9%
310	ISHARES S&P GSCI Commodity- Indexed Trust	32.9800	10,223.80	9,120.95	1,102.85	0.00	0.0	0.7
1,146.23	Highbridge Dynamic Commodities Strategy Fund - E	17.1300	19,634.92	23,617.75	-3,982.83	0.00	0.0	1.3



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 11 of 27

000023 XMDCDKS1 00C

Alternative investments

continued

Shares/par value	Description	Market price	Market value	Tax cost	Unrealized gain (or loss)	Estimated annual income	Yield	Pct of holdings
1,738.169	Rydex Managed Futures Strategy Fund .Y	24.0700	41,837.73	44,536.04	-2,698.31	0.00	0.0	2.8
Total alternative investments			\$ 84,935.39	\$ 90,774.74	\$ -5,839.35	\$ 0.00		5.6%
Total assets			\$ 1,517,547.22	\$ 1,426,408.93	\$ 90,339.34	\$ 30,943.01		100.0%



Activity summary

Description	Principal cash	Income cash
Beginning balances	\$ 19,947.34	\$ 0.00
Sales and maturities		
Purchases	\$95,039.63	
Interest income	-76,416.21	1,093.83
Dividend income		7,758.56
Other additions	17,848.14	-142.45
Cash withdrawals	-50,000.00	
Transfers within account	5,762.51	-5,762.51
Fees		-133.40
Ending balances	\$ 12,181.41	\$ 2,814.03



Activity detail

Date	Transaction type	Transaction description	Shares	Principal cash	Income cash	Realized gain (or loss)
12/01/2011	Beginning balances			\$ 19,947.34	\$ 0.00	
12/01/2011	Dividend Reinvestment	Tcw Emerging Markets Income Fund-I @ 8.22	14,286			
12/01/2011	Income	Earned On BNY Mellon Money Market Fund Cl M Interest From 11/1/11 To 11/30/11			0.08	
12/01/2011	Income	Earned On Autoliv Inc	20		9.00	
12/01/2011	Income	Earned On Conocophillips	60		39.60	
12/01/2011	Income	Earned On Cummins Inc	23		9.20	
12/01/2011	Income	Earned On Wells Fargo & Company	200		24.00	
12/01/2011	Income	Earned On BNY Mellon Income Stock-M	4,846,527		126.01	
12/01/2011	Income	Earned On BNY Mellon Intermediate Bd-M	2,064,426		68.13	
12/01/2011	Income	Earned On BNY Mellon Bond Fund-M	6,196,696		235.47	
12/01/2011	Income	Earned On Dreyfus Inftn Adj Sec-Inst Dividend From 11/1/11 To 11/30/11	2,326,269		83.64	
12/01/2011	Income	Earned On Tcw Emerging Markets Income Fund-I	2,935,709		117.43	
12/02/2011	Dividend Reinvestment	Dreyfus Emg Mkt Debt Loc C-I @ 13.66	12,968	-177.14		
12/02/2011	Income	Earned On Capital One Financial Corp	30		1.50	
12/02/2011	Income	Earned On Dreyfus Emg Mkt Debt Loc C-I	1,035,911		177.14	
12/06/2011	Income	Earned On Pfizer Inc	250		50.00	
12/07/2011	Sale	Comerica Inc @ 25.4990	21	534.64		-235.02



continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/07/2011	Purchase	41	Robert Half Intl Inc @ 27.0656	-1,111.33		
12/08/2011	Sale	39	Comerica Inc @ 25.8928	1,008.26		-405.92
12/08/2011	Purchase	9	Robert Half Intl Inc @ 27.9133	-251.58		
12/09/2011	Dividend Reinvestment	127.403	BNY Mellon Mid Cap Stock-M @ 10.77	-1,372.13		
12/09/2011	Income	70	Earned On Exxon Mobil Corp		32.90	
12/09/2011	Income	60	Earned On Honeywell Intl Inc		22.35	
12/09/2011	Income	50	Earned On Limited Brands Inc		10.00	
12/09/2011	Income	4,155.458	Earned On BNY Mellon Mid Cap Stock-M		185.75	
12/09/2011	Receipt		Class Action Proceeds Net Of Expenses Maxim Integrated Class Action Cusip - 57772M107 Class Period - 11/11/02 - 9/17/04	29.42		
12/09/2011	Capital Gains Dist	4,155.458	BNY Mellon Mid Cap Stock-M On 4155.4580 Shares	1,372.13		1,372.13
12/09/2011	Capital Gains Dist	723.884	Dreyfus Opportunistic S/C On 723.8840 Shares	1,324.13		1,324.13
12/09/2011	Capital Gains Dist	723.884	Dreyfus Opportunistic S/C On 723.8840 Shares	861.42		861.42
12/12/2011	Income	18	Earned On International Business Machines Corp		13.50	
12/12/2011	Income	40	Earned On Norfolk Southern Corp		17.20	
12/12/2011	Income	16	Earned On Lorillard Inc		20.80	
12/12/2011	Receipt		Affil Mutual Fund Cap By BNY Mellon		-142.45	
12/12/2011	Receipt		Client Credit BNY Mellon Income Stock-M Received From BNY Mellon Wealth MANAGE05569M301		16.38	



December 1 - December 31, 2011

The Cole Foundation Agent
Account number 10172868BN0

Page 16 of 27

continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/12/2011	Receipt		Client Credit BNY Mellon Sm/Mid Cap-M Received From BNY Mellon Wealth MANAGE05569M442		35.28	
12/12/2011	Receipt		Client Credit BNY Mellon Foc Eq Opp-M Received From BNY Mellon Wealth MANAGE05569M475		70.59	
12/12/2011	Receipt		Client Credit BNY Mellon Mid Cap Stock-M Received From BNY Mellon Wealth MANAGE05569M509		28.62	
12/12/2011	Receipt		Client Credit BNY Mel US Core Eq 130/30-M Received From BNY Mellon Wealth MANAGE05569M582		23.71	
12/12/2011	Receipt		Client Credit BNY Mellon Money Market Fund Cl M Received From BNY Mellon Wealth MANAGE05569M616		0.15	
12/12/2011	Receipt		Client Credit BNY Mellon Intermediate Bd-M Received From BNY Mellon Wealth MANAGE05569M814		8.86	
12/12/2011	Receipt		Client Credit BNY Mellon Bond Fund-M Received From BNY Mellon Wealth MANAGE05569M830		27.18	
12/12/2011	Receipt		Client Credit BNY Mellon Emerging Mkts-M Received From BNY Mellon Wealth MANAGE05569M855		24.38	
12/12/2011	Receipt		Client Credit Dreyfus Inflt'n Adj Sec-Inst Received From BNY Mellon Wealth MANAGE261967830		8.03	
12/12/2011	Receipt		Client Credit Dreyfus Emg Mkt Debt Loc C-I Received From BNY Mellon Wealth MANAGE261980494		8.21	
12/12/2011	Receipt		Client Credit Dreyfus Global Real Es Sec-I Received From BNY Mellon Wealth MANAGE261986582		23.16	
12/12/2011	Receipt		Client Credit Dreyfus Diversified Intl-I Received From BNY Mellon Wealth MANAGE261986632		33.08	
12/12/2011	Receipt		Client Credit Dreyfus Opportunistic S/C Received From BNY Mellon Wealth MANAGE26200C403		11.23	



continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/12/2011	Receipt		Client Credit Dreyfus Emerging Markets - I Received From BNY Mellon Wealth MANAGE26201H500		60.91	
12/12/2011	Receipt		Client Credit Dreyfus Select Mgr S/C Gr-I Received From BNY Mellon Wealth MANAGE86271F578		16.34	
12/12/2011	Receipt		Client Credit Dreyfus Select Mgr S/C VI-I Received From BNY Mellon Wealth MANAGE86271F677		15.25	
12/12/2011	Receipt		Client Credit Dreyfus US Equity Fund-I Received From BNY Mellon Wealth MANAGE86271F727		75.25	
12/13/2011	Sale	12	Thermo Fisher Scientific Inc. @ 45.5458	546.07		110.01
12/13/2011	Purchase	10	Target Corp @ 53.7910	-538.31		
12/13/2011	Purchase	20	National Oilwell Varco Inc. @ 71.1125	-1,423.05		
12/14/2011	Sale	11	Thermo Fisher Scientific Inc. @ 45.2472	497.28		97.56
12/14/2011	Sale	23	Thermo Fisher Scientific Inc. @ 45.5756	1,047.32		211.55
12/14/2011	Purchase	10	National Oilwell Varco Inc. @ 72.5220	-725.62		
12/14/2011	Dividend Reinvestment	24.73	BNY Mellon Foc Eq Opp-M @ 11.00	-272.03		
12/14/2011	Income	150	Earned On Unilever PLC ADR		45.99	
12/14/2011	Income	30	Earned On DU Pont (E I) De Nemours		12.30	
12/14/2011	Income	4,846.527	Earned On BNY Mellon Income Stock-M		123.59	
12/14/2011	Income	10,709.748	Earned On BNY Mellon Foc Eq Opp-M		194.92	
12/14/2011	Capital Gains Dist	10,709.748	BNY Mellon Foc Eq Opp-M On 10709.7480 Shares	272.03		272.03
12/15/2011	Sale	2	Thermo Fisher Scientific Inc. @ 45.09	90.10		17.42
12/15/2011	Sale	12	Thermo Fisher Scientific Inc. @ 45.0691	540.35		104.30

BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712Page 17 of 27
000023 XMDCKS1 0005

December 1 - December 31, 2011

The Cole Foundation Agent
Account number 10172868BN0

Page 18 of 27

continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/15/2011	Income	50,000	Earned On Tennessee Valley Aut 4.375% 6/15/15		1,093.75	
12/15/2011	Income	80	Earned On Nextera Energy Inc		44.00	
12/15/2011	Income	20	Earned On Praxair Inc		10.00	
12/15/2011	Income	4,573.269	Earned On BNY Mellon Sm/Mid Cap-M		802.15	
12/16/2011	Dividend Reinvestment	51.929	BNY Mel US Core Eq 130/30-M @ 10.29	-534.35		
12/16/2011	Dividend Reinvestment	3.963	Highbridge Dynamic Comm Strat Fund-E @ 17.78	-70.46		
12/16/2011	Income	40	Earned On Carnival Corp		10.00	
12/16/2011	Income	60	Earned On Ensco PLC		21.00	
12/16/2011	Income	30	Earned On National Oilwell Varco Inc.		3.60	
12/16/2011	Income	9,041.529	Earned On BNY Mel US Core Eq 130/30-M		534.35	
12/16/2011	Income	2,064.426	Earned On BNY Mellon Intermediate Bd-M		66.06	
12/16/2011	Income	6,196.696	Earned On BNY Mellon Bond Fund-M		229.28	
12/16/2011	Capital Gains Dist	2,064.426	BNY Mellon Intermediate Bd-M On 2064.4260 Shares	1.65		1.65
12/16/2011	Capital Gains Dist	6,196.696	BNY Mellon Bond Fund-M On 6196.6960 Shares	174.13		174.13
12/16/2011	Capital Gains Dist	1,139.51	Highbridge Dynamic Comm Strat Fund-E On 1139.5100 Shares	70.46		70.46
12/16/2011	Fee		Market Value Fee Collected Compensation Prorated From 11/01/11 To 11/30/11 On \$1,590,928.68 As Of 11/30/11		-620.01	
12/20/2011	Income	30	Earned On P V H Corp		1.13	
12/21/2011	Dividend Reinvestment	156.584	BNY Mellon Emerging Mkts-M @ 8.77	-1,373.24		



continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/21/2011	Dividend Reinvestment	20.123	Dreyfus Infltn Adj Sec-Inst @ 13.93	-280.32		
12/21/2011	Income	80	Earned On Qualcomm Inc		17.20	
12/21/2011	Income	4,411.312	Earned On BNY Mellon Emerging Mkts-M		489.66	
12/21/2011	Capital Gains Dist	4,411.312	BNY Mellon Emerging Mkts-M On 4411.3120 Shares	1,373.24		1,373.24
12/21/2011	Capital Gains Dist	2,326.269	Dreyfus Infltn Adj Sec-Inst On 2326.2690 Shares	84.91		84.91
12/21/2011	Capital Gains Dist	2,326.269	Dreyfus Infltn Adj Sec-Inst On 2326.2690 Shares	195.41		195.41
12/22/2011	Dividend Reinvestment	12.898	Dreyfus Emg Mkt Debt Loc C-I @ 13.24	-170.76		
12/22/2011	Income	1,048.879	Earned On Dreyfus Emg Mkt Debt Loc C-I	52.44		
12/22/2011	Receipt		Class Action Proceeds Net Of Expenses Marvell Tech Class Action Cusip: G5876H105 Class Period - 2/27/03 - 10/2/06	138.17		
12/22/2011	Capital Gains Dist	1,048.879	Dreyfus Emg Mkt Debt Loc C-I On 1048.8790 Shares	68.18		68.18
12/22/2011	Capital Gains Dist	1,048.879	Dreyfus Emg Mkt Debt Loc C-I On 1048.8790 Shares	50.14		50.14
12/23/2011	Dividend Reinvestment	2.757	Highbridge Dynamic Comm Strat Fund-E @ 17.15	-47.29		
12/23/2011	Income	190	Earned On Bank Of America Corp		1.90	
12/23/2011	Income	50	Earned On Limited Brands Inc		100.00	
12/23/2011	Income	1,143.473	Earned On Highbridge Dynamic Comm Strat Fund-E		941.34	
12/23/2011	Capital Gains Dist	1,143.473	Highbridge Dynamic Comm Strat Fund-E On 1143.4730 Shares	47.29		47.29
12/27/2011	Sale	2,759.888	BNY Mellon Mid Cap Stock-M @ 10.87	30,000.00		4,566.25
12/27/2011	Sale	2,064.426	BNY Mellon Intermediate Bd-M @ 12.97	26,775.61		908.35
12/27/2011	Sale	1,132.931	BNY Mellon Bond Fund-M @ 13.2399	15,000.00		196.52



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 19 of 27

000023 XMDCOKS1 000

December 1 - December 31, 2011

The Cole Foundation Agent
Account number 10172868BN0

Page 20 of 27

continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/27/2011	Purchase	175.131	Dreyfus Opportunistic S/C @ 22.84	-4,000.00		
12/27/2011	Purchase	3,225.806	Dreyfus High Yield-I @ 6.20	-20,000.00		
12/27/2011	Purchase	1,785.714	BNY Mellon Sm/Mid Cap-M @ 12.32	-22,000.00		
12/27/2011	Purchase	1,672.241	BNY Mellon Emerging Mkts-M @ 8.9699	-15,000.00		
12/27/2011	Withdrawal		Transfer To Principal Net Income		-5,762.51	
12/27/2011	Receipt		Transfer From Income Net Income	5,762.51		
12/28/2011	Sale	207.125	Rydex Managed Futures Strategy FD-Y @ 24.14	5,000.00		-463.96
12/28/2011	Sale	1,056.604	BNY Mellon Bond Fund-M @ 13.2499	14,000.00		451.33
12/28/2011	Purchase	428.082	Advantage Global Alpha-I @ 11.68	-5,000.00		
12/28/2011	Income	20	Earned On Anadarko Petroleum Corp		1.80	
12/28/2011	Income	4,354.388	Earned On Dreyfus Global Real Es Sec-I		627.03	
12/28/2011	Withdrawal		Paid To Lancaster County Bible Church Charitable Gift Contribution From The Cole Foundation	-50,000.00		
12/29/2011	Income	9,195.634	Earned On Dreyfus Emerging Markets - I		1,380.26	
12/29/2011	Capital Gains Dist	9,195.634	Dreyfus Emerging Markets - I On 9195.6340 Shares	8,851.72		8,851.72
12/29/2011	Capital Gains Dist	9,195.634	Dreyfus Emerging Markets - I On 9195.6340 Shares	988.53		988.53
12/30/2011	Dividend Reinvestment	103.838	Dreyfus Select Mgr S/C VI-I @ 17.37	-1,803.67		
12/30/2011	Dividend Reinvestment	17.922	Tcw Emerging Markets Income Fund-I @ 8.23	-147.50		
12/30/2011	Income	1,113.237	Earned On Dreyfus Select Mgr S/C VI-I		45.64	



continued

Date	Transaction type	Shares	Transaction description	Principal cash	Income cash	Realized gain (or loss)
12/30/2011	Income	8,739.985	Earned On Dreyfus US Equity Fund-I		611.80	
12/30/2011	Income	2,949.995	Earned On Tcw Emerging Markets Income Fund-I		147.50	
12/30/2011	Receipt		Class Action Proceeds Net Of Expense Schering-Plough Cusips 806605101 & 806602108 Class Period - 5/9/00-2/15/01	141.51		
12/30/2011	Capital Gains Dist	1,113.237	Dreyfus Select Mgr S/C VI-I On 1113.2370 Shares	1,305.16		1,305.16
12/30/2011	Capital Gains Dist	1,113.237	Dreyfus Select Mgr S/C VI-I On 1113.2370 Shares	498.51		498.51
Ending balances				\$ 12,181.41	\$ 2,814.03	



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 21 of 27
000023 XMDCKS1 00X

Schedule of U.S. common stocks

Energy

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
20	Anadarko Petroleum Corp	APC	\$ 1,526.60		0.76%
36	Apache Corp	APA	3,260.88		1.62
40	Conocophillips	COP	2,914.80		1.45
14	Eog Res Inc	EOG	1,379.14		0.69
60	EnSCO International PLC	ESV	2,815.20		1.40
70	Exxon Mobil Corp	XOM	5,933.20		2.95
40	Hess Corporation	HES	2,272.00		1.13
60	National Oilwell Varco Inc.	NOV	4,079.40		2.03
35	Occidental Petroleum Corp	OXY	3,279.50		1.63
40	Transcanada Corp	TRP	1,746.80		0.87
Total energy			\$ 29,207.52		14.52%

Materials

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
30	DU Pont (E I) De Nemours And Company	DD	\$ 1,373.40		0.68%
20	Praxair Inc	PX	2,138.00		1.06
90	Vale SA	VALE	1,930.50		0.96
Total materials			\$ 5,441.90		2.71%



Industrials

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
60	Tyco International Ltd	TYC	\$ 2,802.60		1.39%
25	Caterpillar Inc	CAT	2,265.00		1.13
23	Cummins Inc	CMI	2,024.46		1.01
40	Danaher Corp	DHR	1,881.60		0.94
270	General Electric Company	GE	4,835.70		2.40
60	Honeywell Intl Inc	HON	3,261.00		1.62
40	Norfolk Southern Corporation	NSC	2,914.40		1.45
50	Robert Half Intl Inc	RHI	1,423.00		0.71
Total industrials			\$ 21,407.76		10.54%

Consumer discretionary

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
13	Amazon.Com Inc	AMZN	\$ 2,250.30		1.12%
20	Autoliv Inc	ALV	1,069.80		0.53
70	Cbs Corp Class B	CBS	1,899.80		0.94
40	Carnival Corp	CCL	1,305.60		0.65
190	Ford Motor Company	F	2,044.40		1.02
50	Limited Brands Inc	LTD	2,017.50		1.00
180	News Corp Inc Class B	NWS	3,272.40		1.63
70	Omnicom Group Inc	OMC	3,120.60		1.55
30	P V H Corp	PVH	2,114.70		1.05
30	Target Corp	TGT	1,536.60		0.76
Total consumer discretionary			\$ 20,631.70		10.25%



Consumer staples

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
20	Energizer Hldgs Inc	ENR	\$ 1,549.60		0.77%
16	Lorillard Inc	LO	1,824.00		0.91
80	Pepsico Inc	PEP	5,308.00		2.64
50	Philip Morris International Inc	PM	3,924.00		1.95
50	The Procter & Gamble Company	PG	3,335.50		1.66
150	Unilever PLC	UL	5,028.00		2.50
	Spnsrd ADR New				
Total consumer staples			\$ 20,959.10		10.42%

Healthcare

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
60	Covidien PLC	COV	\$ 2,700.60		1.34%
80	Allscripts Healthcare Solutions Inc	MDRX	1,515.20		0.75
60	Baxter International Inc	BAX	2,968.80		1.48
40	CIGNA Corp	CI	1,680.00		0.84
50	McKesson Corporation	MCK	3,895.50		1.94
86	Merck & Co Inc	MRK	3,242.20		1.61
250	Pfizer Inc	PFE	5,410.00		2.69
60	ST Jude Medical Inc	STJ	2,058.00		1.02
30	Zimmer Holdings Inc	ZMH	1,602.60		0.80
Total healthcare			\$ 25,072.90		12.46%



Financials

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
70	American Express Company	AXP	\$ 3,301.90		1.64%
50	Ameriprise Financial Inc	AMP	2,482.00		1.23
190	Bank Of America Corporation	BAC	1,056.40		0.53
30	Capital One Financial Corp	COF	1,268.70		0.63
50	Chubb Corp	CB	3,461.00		1.72
34	Citigroup Inc	C	894.54		0.44
13	Intercontinentalexchange Inc	ICE	1,567.15		0.78
120	JP Morgan Chase & Co	JPM	3,990.00		1.98
90	Lincoln Natl Corp Ind	LNC	1,747.80		0.87
200	Wells Fargo & Company	WFC	5,512.00		2.74
Total financials			\$ 25,281.49		12.57%

Information technology

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
30	Alliance Data Sys Corp	ADS	\$ 3,115.20		1.55%
25	Apple Inc	AAPL	10,125.00		5.03
30	Cognizant Technology Solutions Corp Cl A	CTSH	1,929.30		0.96
120	E M C Corp Mass	EMC	2,584.80		1.28
100	Electronic Arts Inc	EA	2,060.00		1.02
2	Google Inc	GOOG	1,291.80		0.64
40	Informatica Corp	INFA	1,477.20		0.73
18	International Business Machines Corporation	IBM	3,309.84		1.65
20	Intuit	INTU	1,051.80		0.52
53	Netapp Inc	NTAP	1,922.31		0.96
180	Oracle Corp	ORCL	4,617.00		2.30



BNY MELLON
WEALTH MANAGEMENT

Portfolio manager

Karen Ziegler
717 699 2712



Page 25 of 27
000023 XMDCKS1 000

Information technology
continued

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
80	Qualcomm Inc	QCOM	4,376.00		2.18
40	Teradata Corporation	TDC	1,940.40		0.96
30	Vmware Inc	VMW	2,495.70		1.24
Total information technology			\$ 42,296.35		21.03%

Telecommunications services

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
130	AT&T Inc	T	\$ 3,931.20		1.95%
Total telecommunications services			\$ 3,931.20		1.95%

Utilities

Shares	Description	Ticker	Market value	U.S. common stock holdings	Percent of
80	Nextera Energy Inc	NEE	\$ 4,870.40		2.42%
70	Ppl Corp	PPL	2,059.40		1.02
Total utilities			\$ 6,929.80		3.44%
Total U.S. common stock			\$ 201,169.72		



Important information about your account

BNY Mellon may, where appropriate, invest your account in one or more registered investment companies, including mutual funds ("Funds"), for which affiliates may provide investment advice and other services relating to these investments. Funds may be subject to fees and charges as described in the Fund's prospectus. Affiliates are compensated for these services and transactions in accordance with applicable law.

Securities, including shares of these Funds:

- Are not insured by and are not obligations of the FDIC or any other government agency;
- Are not deposits or obligations of and are not endorsed or guaranteed by any bank;
- Are subject to investment risk, including the possible loss of the principal amount invested; and
- May fluctuate in value, so that when they are sold they may be worth more or less than when they were purchased.

Services by affiliates may also include the underwriting or participating in the syndication of securities purchased for your account.

Estimated yield and income information is based on past performance. Past performance is no guarantee of future results.

Market prices for securities and income accruals are from sources we believe to be reliable but are not guaranteed; and various events affecting the issuers of securities or the markets more generally may mean that the securities held in your account cannot be liquidated for prices at or near the prices reflected in this statement. Limited partnerships and illiquid securities are priced in accordance with our current pricing policies and procedures.

Information contained in this statement should not be used for tax preparation purposes, please refer to your annual tax letter.

For accounts where BNY Mellon exercises investment discretion: In selecting brokers to execute securities transactions, BNY Mellon ("Firm") may select a broker that, in addition to trade execution services, provides research and other services ("Soft Dollar Products and Services") to the Firm or to its affiliates. The commissions charged may be higher or lower than commissions charged by another broker. However, we will use brokers providing Soft Dollar Products and Services only when we determine that commissions charged are reasonable in relation to the value of the brokerage and other services to be provided. In general, expenses for Soft Dollar Products and Services are allocated against all commissions generated from transactions across all client accounts, even if all products or services are not used in the management of each client account, including yours. In addition, we may allocate expenses between Soft Dollar Products and Services and non-research functions. The Firm addresses this possible conflict of interest by making a good faith determination based upon actual use and other appropriate factors.

Fees for Class Action Claims: BNY Mellon may charge additional expenses with respect to the processing of claims relating to any class action, litigation, arbitration, bankruptcy, settlement or other legal proceeding involving any securities held in the account. Such expenses are assessed in the amount of 3% of the proceeds received by BNY Mellon and deducted from the amount of the claim proceeds credited to the account.

The Internal Revenue Service has articulated the position that the rules regarding the reporting of foreign bank and financial accounts apply to certain hedge funds, private equity investments and real estate investments trusts, among other products. You should consult your tax advisor to determine whether you may be affected by these reporting requirements.

Your property may be transferred to the appropriate state if no activity occurs in the account within the time period specified by state law.

For IRA Accounts only, federal regulation requires that we report the December 31 fair market value to the Internal Revenue Service.

