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Form 990

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

WESTERN PENNSYLVANIA CONSERVANCY

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

800 WATERFRONT DRIVE

Room/suite

City or town, state or country, and ZIP + 4

PITTSBURGH, PA 15222

F Name and address of principal officer

THOMAS SAUNDERS

800 WATERFRONT DRIVE

PITTSBURGH,PA 15222

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) () ☐ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.WATERLANDLIFE.ORG

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation

1932

M State of legal domicile

PA

Part I

Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities TO PROTECT AND RESTORE THE REGION'S LAND AND WATER, CREATE GARDENS AND GREEN SPACES, AND PRESERVE FALLINGWATER																	
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets																	
	<table><tr><td> 3 Number of voting members of the governing body (Part VI, line 1a) </td><td> 3 </td><td> 27 </td></tr><tr><td> 4 Number of independent voting members of the governing body (Part VI, line 1b) </td><td> 4 </td><td> 26 </td></tr><tr><td> 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) </td><td> 5 </td><td> 255 </td></tr><tr><td> 6 Total number of volunteers (estimate if necessary) </td><td> 6 </td><td> 13,000 </td></tr><tr><td> 7a Total unrelated business revenue from Part VIII, column (C), line 12 </td><td> 7a </td><td> 0 </td></tr><tr><td> 7b Net unrelated business taxable income from Form 990-T, line 34 </td><td> 7b </td><td> 7,673 </td></tr></table>	3 Number of voting members of the governing body (Part VI, line 1a)	3	27	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	26	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	255	6 Total number of volunteers (estimate if necessary)	6	13,000	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0	7b Net unrelated business taxable income from Form 990-T, line 34	7b
3 Number of voting members of the governing body (Part VI, line 1a)	3	27																
4 Number of independent voting members of the governing body (Part VI, line 1b)	4	26																
5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	255																
6 Total number of volunteers (estimate if necessary)	6	13,000																
7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0																
7b Net unrelated business taxable income from Form 990-T, line 34	7b	7,673																
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 11,776,246	Current Year 12,947,863															
	9 Program service revenue (Part VIII, line 2g)	3,418,738	3,701,171															
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,364,592	686,371															
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,670,446	1,617,340															
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	18,230,022	18,952,745															
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	91,033	35,937															
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0															
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	9,355,598	9,901,969															
	16a Professional fundraising fees (Part IX, column (A), line 11e)	800	2,500															
	b Total fundraising expenses (Part IX, column (D), line 25)	1,033,026																
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	7,835,425	8,481,460															
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	17,282,856	18,421,866															
	19 Revenue less expenses Subtract line 18 from line 12	947,166	530,879															
Net Assets or Fund Balances		Beginning of Current Year	End of Year															
	20 Total assets (Part X, line 16)	87,074,900	83,249,464															
	21 Total liabilities (Part X, line 26)	6,799,375	3,651,764															
	22 Net assets or fund balances Subtract line 21 from line 20	80,275,525	79,597,700															

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2012-07-23

Date

THOMAS SAUNDERS PRESIDENT AND CEO

Type or print name and title

Preparer's signature

ELIZABETH E KRISHER

Date

Check if self-employed

☐

Preparer's taxpayer identification number (see instructions)

P01275616

Firm's name (or yours if self-employed), address, and ZIP + 4

MAHER DUESSEL CPA'S

503 MARTINDALE STREET SUITE 600

PITTSBURGH, PA 15212

EIN

25-1622758

Phone no

(412) 471-5500

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☐

☒

1

Briefly describe the organization's mission

THE WESTERN PENNSYLVANIA CONSERVANCY PROTECTS AND RESTORES EXCEPTIONAL PLACES TO PROVIDE OUR REGION WITH CLEAN WATERS AND HEALTHY FORESTS, WILDLIFE AND NATURAL AREAS FOR THE BENEFIT OF PRESENT AND FUTURE GENERATIONS THE CONSERVANCY CREATES GREEN SPACES AND GARDENS, CONTRIBUTING TO THE VITALITY OF OUR CITIES AND TOWNS, AND PRESERVES FALLINGWATER, A SYMBOL OF PEOPLE LIVING IN HARMONY WITH NATURE

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 5,818,387 including grants of \$ 31,775) (Revenue \$ 11,078)

CONSERVATION PROGRAMS THESE PROGRAMS APPLY CONSERVATION SCIENCE TO DIRECT PLANNING, LAND PROTECTION, STEWARDSHIP, CONSERVATION AND RESTORATION OF THE REGION'S MOST EXCEPTIONAL NATURAL AREAS WESTERN PENNSYLVANIA CONSERVANCY HAS HELPED ESTABLISH TEN STATE PARKS, CONSERVED MORE THAN 232,000 ACRES OF NATURAL LANDS, AND PROTECTED OR RESTORED MORE THAN 1,500 MILES OF RIVERS AND STREAMS

4b

(Code) (Expenses \$ 5,211,927 including grants of \$ 4,162) (Revenue \$ 4,930,079)

FALLINGWATER ADMINISTRATION AND TOUR PROGRAM FALLINGWATER IS FRANK LLOYD WRIGHT'S WORLD-FAMOUS MASTERWORK A HOUSE THAT IS OPERATED AS AN ARCHITECTURAL MUSEUM, FALLINGWATER SYMBOLIZES PEOPLE LIVING IN HARMONY WITH NATURE FALLINGWATER HOSTS OVER 160,000 VISITORS, INCLUDING MORE THAN 10,000 STUDENTS, EACH YEAR FALLINGWATER ALSO PROVIDES CURRICULUM PLANS FOR TEACHERS TO INTEGRATE INTO THEIR CLASSROOMS AND CONDUCTS LECTURES, EXHIBITIONS AND TOURS OF VARIOUS KINDS TO HELP LIFELONG LEARNERS ADVANCE THEIR KNOWLEDGE ABOUT ART, ARCHITECTURE AND NATURE

4c

(Code) (Expenses \$ 4,244,865 including grants of \$) (Revenue \$ 69,850)

GARDENS & GREENSPACES THIS PROGRAM DEVELOPS, IMPLEMENTS, AND SUSTAINS GREENING INITIATIVES AND COMMUNITY GARDENS SUPPORTED BY STRATEGIC PARTNERS AND VOLUNTEERS, THE COMMUNITY GARDENS AND GREENSPACE PROGRAM CONTRIBUTES TO THE VITALITY OF WESTERN PENNSYLVANIA'S CITIES AND TOWNS WESTERN PENNSYLVANIA CONSERVANCY ENRICHES OUR REGION'S CITIES AND TOWNS THROUGH 140 COMMUNITY GARDENS AND GREENSPACES PLANTED WITH THE HELP OF 13,000 VOLUNTEERS WESTERN PENNSYLVANIA CONSERVANCY ADMINISTERS THE TREEVITALIZE PROGRAM WHICH HAS PLANTED MORE THAN 13,000 TREES SINCE 2008 THROUGHOUT THE PITTSBURGH REGION

(Code) (Expenses \$ 891,282 including grants of \$) (Revenue \$)

4d

Other program services (Describe in Schedule O)

(Expenses \$ 891,282 including grants of \$) (Revenue \$)

4e

Total program service expenses \$ 16,166,461

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.	Yes	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	Yes	
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV.		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV.		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H.		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance			
Check if Schedule O contains a response to any question in this Part V ☐			
		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a82	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return. .	2a255	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a	No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a	
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the aggregate amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	27		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	26
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed PA , VA , MD , OH , NY , NJ
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. PA CONSTANCE LEADS 800 WATERFRONT DRIVE PITTSBURGH, PA 15222 (412) 586-2364

Check if Schedule O contains a response to any question in this Part VII

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total	▼			
c	Total from continuation sheets to Part VII, Section A	▼			
d	Total (add lines 1b and 1c)	▼	1,165,437	0	236,544

\$100,000 of reportable compensation from the organization▶6

3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
EISLER NURSERIES 1031 NEW CASTLE ROAD PO BOX 465 PROSPECT, PA 16052	LANDSCAPING SERVICES	776,548
LAWN SENSE INC 322 MALL BLVD 168 MONROEVILLE, PA 15146	LANDSCAPING SERVICES	356,075
CPS CONSTRUCTION GROUP INC 927 ROUTE 910 SUITE 200 CHESWICK, PA 15024	BUILDING CONTRACTOR	170,094

\$100,000 of compensation from the organization ➡ 3

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a	11,155			
	b	Membership dues	1b	938,021			
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	5,087,905			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	6,910,782			
	g	Noncash contributions included in lines 1a-1f \$ 50,116					
	h	Total. Add lines 1a-1f					
Program Service Revenue			Business Code				
	2a	ADMISSIONS/FALLINGWATE	713990	3,504,898	3,504,898		
	b	OTHER	900099	90,812	90,812		
	c	BARN ACTIVITIES	900099	75,502	75,502		
	d	EDUCATION PROGRAMS	900099	29,959	29,959		
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f			3,701,171		
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		1,145,815			1,145,815
	4	Income from investment of tax-exempt bond proceeds . .					
	5	Royalties		147,900			147,900
	6a	(i) Real					
		284,909					
		(ii) Personal					
		125,305					
	b	Less rental expenses					
	c	Rental income or (loss)		159,604			
	d	Net rental income or (loss)		159,604			159,604
	7a	(i) Securities					
		42,374,491					
		(ii) Other					
		42,833,935					
	b	Less cost or other basis and sales expenses					
	c	Gain or (loss)		-459,444			
	d	Net gain or (loss)		-459,444			-459,444
	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18					
	a						
	b	Less direct expenses					
b							
c	Net income or (loss) from fundraising events . .						
c							
9a	Gross income from gaming activities See Part IV, line 19						
a							
b	Less direct expenses						
b							
c	Net income or (loss) from gaming activities . .						
c							
10a	Gross sales of inventory, less returns and allowances						
a	2,268,917						
a							
b	Less cost of goods sold						
b	959,081						
c	Net income or (loss) from sales of inventory . .		1,309,836	1,309,836			
Miscellaneous Revenue			Business Code				
11a							
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d						
12	Total revenue. See Instructions			18,952,745	5,011,007	0	993,875

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)
Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	35,937	35,937		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,401,981	917,235	179,470	305,276
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	6,063,619	5,368,578	462,823	232,218
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	531,231	483,503	39,169	8,559
9	Other employee benefits	1,905,138	1,639,045	152,406	113,687
10	Payroll taxes				
11	Fees for services (non-employees)				
a	Management	13,500	8,100	4,725	675
b	Legal	219,625	210,380	8,089	1,156
c	Accounting	52,500	31,500	18,375	2,625
d	Lobbying	64,237	33,917		30,320
e	Professional fundraising See Part IV, line 17	2,500			2,500
f	Investment management fees	307,843	240,114	59,263	8,466
g	Other	746,536	719,062	23,412	4,062
12	Advertising and promotion	161,857	160,755	787	315
13	Office expenses	1,598,289	1,553,351	33,435	11,503
14	Information technology				
15	Royalties				
16	Occupancy	487,072	431,432	46,796	8,844
17	Travel	217,342	203,454	3,568	10,320
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	719,699	679,699	40,000	
23	Insurance	267,996	208,990	51,630	7,376
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	OUTSIDE SERVICES	2,697,323	2,499,689	28,825	168,809
b	MISCELLANEOUS	250,981	225,300	18,667	7,014
c	REPAIRS & MAINTENANCE	209,038	161,408	39,588	8,042
d	POSTAGE	195,603	99,269	1,931	94,403
e					
f	All other expenses	272,019	255,743	9,420	6,856
25	Total functional expenses. Add lines 1 through 24f	18,421,866	16,166,461	1,222,379	1,033,026
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			991,500	1	816,104
	2	Savings and temporary cash investments			7,150,926	2	2,666,948
	3	Pledges and grants receivable, net			2,125,190	3	2,935,500
	4	Accounts receivable, net			1,939,202	4	2,145,256
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	500,000
	8	Inventories for sale or use			266,485	8	330,642
	9	Prepaid expenses and deferred charges			335,971	9	531,802
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	19,976,997			
	b	Less accumulated depreciation	10b	6,189,369	13,710,472	10c	13,787,628
	11	Investments—publicly traded securities			41,776,943	11	40,440,967
	12	Investments—other securities See Part IV, line 11			1,765,017	12	
	13	Investments—program-related See Part IV, line 11			17,013,194	13	19,094,617
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)			87,074,900	16	83,249,464
Liabilities	17	Accounts payable and accrued expenses			1,114,247	17	1,197,272
	18	Grants payable				18	
	19	Deferred revenue			18,637	19	275,126
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			614,584	23	1,102,612
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			5,051,907	25	1,076,754
	26	Total liabilities. Add lines 17 through 25			6,799,375	26	3,651,764
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			53,222,355	27	50,814,922
	28	Temporarily restricted net assets			14,806,522	28	16,136,366
	29	Permanently restricted net assets			12,246,648	29	12,646,412
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			80,275,525	33	79,597,700
	34	Total liabilities and net assets/fund balances			87,074,900	34	83,249,464

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	18,952,745
2	Total expenses (must equal Part IX, column (A), line 25)	2	18,421,866
3	Revenue less expenses Subtract line 2 from line 1	3	530,879
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	80,275,525
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-1,208,704
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	79,597,700

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization WESTERN PENNSYLVANIA CONSERVANCY	Employer identification number 25-1053485
--	--

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	7,945,077	15,565,507	9,084,250	11,776,246	12,947,963	57,319,043
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	7,945,077	15,565,507	9,084,250	11,776,246	12,947,963	57,319,043
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						11,867,649
6 Public Support. Subtract line 5 from line 4						45,451,394

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	7,945,077	15,565,507	9,084,250	11,776,246	12,947,963	57,319,043
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,504,642	1,563,676	1,210,768	1,412,040	1,578,624	7,269,750
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 Total support (Add lines 7 through 10)						64,588,793

12 Gross receipts from related activities, etc (See instructions)

1216,095,513

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	70 370 %
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15	67 140 %

16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

Additional Data

Software ID:
Software Version:
EIN: 25-1053485
Name: WESTERN PENNSYLVANIA CONSERVANCY

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services
(Code) (Expenses \$ 891,282 including grants of \$) (Revenue \$)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CAROLYN RIZZA DIRECTOR	2 00	X						0	0	0
CARYLE GLOSSER PHD DIRECTOR	2 00	X						0	0	0
DAN B FRANKEL DIRECTOR	2 00	X						0	0	0
DANIEL NYDICK DIRECTOR	2 00	X						0	0	0
DENNIS FREDERICKS DIRECTOR	2 00	X						0	0	0
GARY J SAN JULIAN PHD DIRECTOR	2 00	X						0	0	0
GEOFFREY P DUNN MD DIRECTOR	2 00	X						0	0	0
H LEWIS LOBDELL DIRECTOR	2 00	X						0	0	0
JAMES ABRAHAM DIRECTOR	2 00	X						0	0	0
JAMES C FINLEY PHD DIRECTOR	2 00	X						0	0	0
JEAN ROBINSON DIRECTOR	2 00	X						0	0	0
JOSHUA C WHETZEL III DIRECTOR	2 00	X						0	0	0
KENNETH WILLIAM STOUT DIRECTOR	2 00	X						0	0	0
MICHAEL POLITE DIRECTOR	2 00	X						0	0	0
PAUL J MOONEY DIRECTOR	2 00	X						0	0	0
ROBERT MCDOWELL DIRECTOR	2 00	X						0	0	0
SAMUEL H SMITH DIRECTOR	2 00	X						0	0	0
STEPHEN G ROBINSON DIRECTOR	2 00	X						0	0	0
STEPHEN GUINN PHD DIRECTOR	2 00	X						0	0	0
TIMOTHY R THYREEN DIRECTOR	2 00	X						0	0	0
WILLIAM CONRAD DIRECTOR	2 00	X						0	0	0
FRANKLIN BLACKSTONE JR DIRECTOR	2 00	X						0	0	0
BARBARA BOTT DIRECTOR	2 00	X						0	0	0
JARVIS B CECIL DIRECTOR	2 00	X						0	0	0
JOSHUA C WHETZEL JR DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CATHERINE BAXTER SMITH DIRECTOR	2 00	X						0	0	0
E MICHAEL BOYLE CHAIRMAN	2 00	X		X				0	0	0
SUSAN FITZSIMMONS VICE CHAIR	2 00	X		X				0	0	0
ALEXANDER C SPEYER III TREASURER	2 00	X		X				0	0	0
DAVID E BARENSFELD SECRETARY	2 00	X		X				0	0	0
THOMAS SAUNDERS PRESIDENT & CEO	40 00	X		X				228,870	0	48,495
CYNTHIA CARROW VP GOVT REL & CO	40 00			X				187,737	0	37,738
LYNDA WAGGONER VP & DIR FALLINGWATER	40 00			X				162,181	0	21,860
CONSTANCE EADS VP & CFO	40 00			X				134,510	0	31,091
GENEVIEVE MCINTYRE VP INSTITUTIONAL ADV	40 00			X				131,121	0	33,141
SHAUN FENLON VP LAND CONSERVATION	40 00			X				131,874	0	32,839
GREG SOCHA ASSOC VP SPECIAL PROJECTS	40 00			X				91,782	0	16,322
NICHOLAS PINIZZOTTO ASSOC VP WATERSHED AND CO	40 00			X				97,362	0	15,058

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.**

▶ **Attach to Form 990 or Form 990-EZ.** ▶ **See separate instructions.**

OMB No 1545-0047

2011

Open to Public
Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization WESTERN PENNSYLVANIA CONSERVANCY	Employer identification number 25-1053485
--	--

Part I-A

Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1
- Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV
- 2
- Political expenditures ▶ \$
- 3
- Volunteer hours

Part I-B

Complete if the organization is exempt under section 501(c)(3).

- 1
- Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2
- Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3
- If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a
- Was a correction made? ☐ Yes ☐ No
- b
- If "Yes," describe in Part IV

Part I-C

Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- 1
- Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2
- Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities ▶ \$
- 3
- Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4
- Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No
- 5
- Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B** ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)		64,237													
c Total lobbying expenditures (add lines 1a and 1b)		64,237													
d Other exempt purpose expenditures		18,357,629													
e Total exempt purpose expenditures (add lines 1c and 1d)		18,421,866													
f Lobbying nontaxable amount Enter the amount from the following table in both columns		1,000,000													
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)		250,000													
h Subtract line 1g from line 1a If zero or less, enter -0-		0													
i Subtract line 1f from line 1c If zero or less, enter -0-		0													
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes ☐ No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying non-taxable amount	882,757	939,883	1,000,000	1,000,000	3,822,640
b Lobbying ceiling amount (150% of line 2a, column(e))					5,733,960
c Total lobbying expenditures	59,003	61,448	64,406	64,237	249,094
d Grassroots non-taxable amount	220,689	234,971	250,000	250,000	955,660
e Grassroots ceiling amount (150% of line 2d, column (e))					1,433,490
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year		
b	Carryover from last year		
c	Total		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
Attach to Form 990. See separate instructions.

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	☐ Yes ☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☒ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☒ Protection of natural habitat

☒ Preservation of a certified historic structure

☒ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
2a	163
b	Total acreage restricted by conservation easements
2b	32,507 00
c	Number of conservation easements on a certified historic structure included in (a)
2c	1
d	Number of conservation easements included in (c) acquired after 8/17/06
2d	

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year

2

4

Number of states where property subject to conservation easement is located

1

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☒ Yes

☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year

3247 00

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year

\$ 131,368

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☒ Yes

☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenues included in Form 990, Part VIII, line 1

\$

(ii)

Assets included in Form 990, Part X

\$ 5,565,719

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

\$

b

Assets included in Form 990, Part X

\$

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☒ Public exhibition

d

☐ Loan or exchange programs

b

☒ Scholarly research

e

☐ Other

c

☒ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes☒ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance	8,663,916	8,218,676	7,051,166	
b	Contributions	399,765	185,560	218,316	
c	Investment earnings or losses	-56,684	739,680	1,294,194	
d	Grants or scholarships				
e	Other expenditures for facilities and programs	506,150	480,000	345,000	
f	Administrative expenses				
g	End of year balance	8,500,847	8,663,916	8,218,676	

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 0 %

b

Permanent endowment ▶ 62 000 %

c

Term endowment ▶ 38 000 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

3a(i)

☐ Yes☐ No

(ii)

related organizations

3a(ii)

☐ Yes☐ No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐ Yes☐ No

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		685,000		685,000
b Buildings		10,189,341	3,151,334	7,038,007
c Leasehold improvements				
d Equipment		2,814,787	1,228,773	1,586,014
e Other		6,287,869	1,809,262	4,478,607
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				13,787,628

Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	18,952,745
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	18,421,866
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	530,879
4	Net unrealized gains (losses) on investments	4	-1,234,060
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	25,356
9	Total adjustments (net) Add lines 4 - 8	9	-1,208,704
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-677,825

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements	1	18,828,428
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	-124,317
e	Add lines 2a through 2d	2e	-124,317
3	Subtract line 2e from line 1	3	18,952,745
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	18,952,745

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements	1	19,506,253
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	1,084,387
e	Add lines 2a through 2d	2e	1,084,387
3	Subtract line 2e from line 1	3	18,421,866
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	18,421,866

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
EXPLANATION OF CHANGES TO CONSERVATION EASEMENTS	PART II, LINE 3	2 EASEMENTS WERE MODIFIED (1) AN EASEMENT IN THE LIGONIER AREA WAS AMENDED DUE TO A PENNDOT BRIDGE PROJECT IN LIEU OF CONDEMNATION, THE LANDOWNER AND WPC AGREED TO GIVE UP A SMALL PORTION OF THE EASED PROPERTY (0.018 ACRE) ON THAT PORTION ONLY, THE EASEMENT WAS EXTINGUISHED. (2) AN EASEMENT IN ALLEGHENY COUNTY WAS AMENDED TO RESOLVE AN EASEMENT VIOLATION AS A LANDOWNER BUILT A PERMANENT STRUCTURE OUTSIDE THE BUILDING LIMIT. IN EXCHANGE, THE LANDOWNER AGREED TO EXTINGUISH ALL REMAINING BUILDING RIGHTS ON THE PROPERTY. THE SIZE OF THE AREA ENCROACHED UPON (APPROXIMATELY 0.1 ACRE) WAS EXTINGUISHED.
DESCRIPTION OF HOW ORGANIZATION REPORTS CONSERVATION EASEMENTS	PART II, LINE 9	THE CONSERVANCY ACQUIRES, PROTECTS AND HOLDS LAND FOR CONSERVATIONS PURPOSES. LAND IS VALUED AT COST, OR IN THE CASE OF DONATED LAND, AT FAIR VALUE ON THE DATE OF THE CONTRIBUTION. THE CONSERVANCY CAPITALIZES CERTAIN COSTS INCURRED DURING THE TIME THE LAND IS BEING ACQUIRED AND PROTECTION ACTIVITIES ARE UNDERWAY. THE COSTS INCLUDE DUE DILIGENCE, SURVEYS, APPRAISALS, LEGAL FEES AND MISCELLANEOUS OTHER ITEMS. GRANTS RECEIVED AS REIMBURSEMENT FOR LAND COSTS REDUCE THE BASIS OF THE LAND. THE CONSERVANCY HOLDS CERTAIN CONSERVATION EASEMENTS AND DEED RESTRICTIONS (EASEMENTS). THE CONSERVANCY OBTAINS EASEMENTS BY THE SALE OF A PIECE OF LAND OWNED BY THE CONSERVANCY, WHERE PART OF THE AGREEMENT IS THAT THE CONSERVANCY RETAINS THE CONSERVATION EASEMENT ON THE LAND. THE CONSERVANCY ALSO OBTAINS EASEMENTS FROM THIRD PARTIES BY DONATION, OR BY PURCHASE OF RIGHTS UPON SALE OF LAND, UNDER WHICH A THIRD PARTY MAINTAINS ITS OWNERSHIP OF THE UNDERLYING LAND. THESE EASEMENTS ARE NOT RECORDED IN THE FINANCIAL STATEMENTS. EASEMENTS PURCHASED BY THE CONSERVANCY ARE RECORDED AT COST.
	PART III, LINE 4	FALLINGWATER WAS DESIGNED IN 1935 BY FRANK LLOYD WRIGHT AS A WEEKEND HOME FOR THE EDGAR J KAUFMANN FAMILY OF PITTSBURGH. CONSTRUCTED BETWEEN 1936 AND 1939, IT COMBINED INNOVATIVE ENGINEERING AND DESIGN WITH MODERN MATERIALS IN A WAY THAT HELPED INSTILL MODERNISM AS A POWERFUL MOVEMENT IN AMERICA. DRAMATICALLY CANTILEVERED OVER THE WATERFALL, THE HOUSE WAS CONSTRUCTED OF REINFORCED CONCRETE AND NATIVE SANDSTONE QUARRIED ON THE SITE. IT IS COMPRISED OF A SERIES OF REINFORCED CONCRETE TRAYS STACKED ONE UPON THE OTHER AND SEPARATED BY STONE PIERS. THE FIRST FLOOR CONSISTS OF THE LIVING, DINING AND KITCHEN AREAS, THE SECOND AND THIRD LEVELS HAVE A TOTAL OF FOUR BEDROOMS EACH WITH A BATH AND TERRACE. CLIMBING THE HILL BEHIND THE HOUSE IS THE GUEST HOUSE AND SERVANTS QUARTERS. UPSTREAM FROM FALLINGWATER IS A CRYPT DESIGNED BY EDGAR KAUFMANN, JR. AND CONSTRUCTED IN 1953. THE CRYPT IS "WRIGHTIAN" IN STYLE WITH BRONZE DOORS BY ALBERTO GIACOMETTI. FALLINGWATER'S ART COLLECTION IS COMPRISED OF MORE THAN 950 WORKS OF ART INCLUDING PRINTS, PAINTINGS, SCULPTURE, FURNITURE, CERAMICS, ART GLASS, AND MISCELLANEOUS HOUSEHOLD OBJECTS. OF PARTICULAR SIGNIFICANCE IN THE COLLECTION ARE THE 169 PIECES OF ORIGINAL WALNUT FURNITURE, CUSTOM DESIGNED BY FRANK LLOYD WRIGHT FOR FALLINGWATER. THESE PIECES REPRESENT ONE OF THE MOST COMPLETE ENSEMBLES OF WRIGHT DESIGNED, SITE-SPECIFIC FURNITURE. THE REMAINING ARTIFACTS ON DISPLAY WERE COLLECTED BY THE KAUFMANN FAMILY AND REPRESENT AN ECLECTIC RANGE OF OBJECTS. THEY UNDERLINE THE FAMILY'S BELIEF IN THE POWER OF GOOD DESIGN TO ENRICH THE QUALITY OF MODERN LIFE, A BELIEF SHARED BY FRANK LLOYD WRIGHT. IN ADDITION TO WORKS OF ART, THERE ARE 1,340 FAMILY BOOKS, INCLUDING AN IMPORTANT COLLECTION OF ARCHITECTURAL BOOKS. THE FALLINGWATER ARCHIVES CONTAIN 396 PHOTOGRAPHS (1880-1996) OF THE BEAR RUN REGION, FALLINGWATER AND SURROUNDING PROPERTY, CONSTRUCTION OF THE HOUSE, AND MEMBERS OF THE EDGAR J KAUFMANN FAMILY, 875 PHOTOGRAPHS OF WESTERN PA BY REGIONAL PHOTOGRAPHER LUKE SWANK, 1,100 DOCUMENTS (1934-1989) RELATING TO THE KAUFMANN FAMILY'S OWNERSHIP AND ASSOCIATION WITH FALLINGWATER, 16 MAPS OF THE SURROUNDING AREA, 3 ORIGINAL PENCIL DRAWINGS BY VICTOR HAMMER, 150 COPIES OF DRAWINGS PRODUCED BY WRIGHT FOR THE KAUFMANN'S (THE ORIGINALS WERE PLACED AT COLUMBIA UNIVERSITY'S AVERY LIBRARY BY EDGAR KAUFMANN, JR. PRIOR TO HIS GIFT OF FALLINGWATER TO WPC), 108 PUBLICATIONS RELATED TO THE HOUSE AND FAMILY, 60 MINUTES OF BLACK AND WHITE FILM FOOTAGE THAT INCLUDES HOME MOVIES OF THE FAMILY, THE BEAR RUN PROPERTY PRIOR TO THE CONSTRUCTION OF FALLINGWATER, AND FILMS OF THE CONSTRUCTION ITSELF, 5 VIDEO TAPES AND 25 ORAL HISTORY INTERVIEWS OF FORMER KAUFMANN EMPLOYEES AND FRIENDS. A NATIONAL HISTORIC LANDMARK, FALLINGWATER IS AN INTERNATIONAL TREASURE. IN A 2000 SURVEY, THE AMERICAN INSTITUTE OF ARCHITECTS' MEMBERS VOTED FALLINGWATER THE BUILDING OF THE CENTURY, BY A 3 TO 1 MARGIN, AND THE STATE OF PENNSYLVANIA NAMED FALLINGWATER A COMMONWEALTH TREASURE. IT IS THE ONLY MAJOR WRIGHT-DESIGNED BUILDING TO HAVE COME INTO THE PUBLIC DOMAIN INTACT, COMPLETE WITH THE BUILDING, LANDSCAPE, ORIGINAL WRIGHT-DESIGNED FURNISHINGS, AND FAMILY'S ART COLLECTION. FALLINGWATER AND ITS COLLECTIONS ARE AN INVALUABLE PUBLIC RESOURCE. WITH CLOSE TO 150,000 VISITORS A YEAR, THE MUSEUM SERVES AS AN EDUCATIONAL AND CULTURAL INSTITUTION FOR THE INTERNATIONAL COMMUNITY.
PART XI, LINE 8 - OTHER ADJUSTMENTS		ADJUSTMENT IN CHARITABLE GIFT ANNUITIES 25,356
PART XII, LINE 2D - OTHER ADJUSTMENTS		ADJUSTMENT IN CHARITABLE GIFT ANNUITIES 25,356 RENTAL EXPENSES 125,306 COST OF GOODS SOLD 959,081 NET UNREALIZED LOSSES ON INVESTMENTS - 1,234,060
PART XIII, LINE 2D - OTHER ADJUSTMENTS		RENTAL EXPENSES 125,306 COST OF GOODS SOLD 959,081
		FIN 48. THE CONSERVANCY HAS BEEN GRANTED AN EXEMPTION FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE INTERNAL REVENUE SERVICE (IRS) HAS CLASSIFIED THE CONSERVANCY AS OTHER THAN A PRIVATE FOUNDATION. THEREFORE, NO PROVISION FOR INCOME TAXES HAS BEEN PROVIDED. THE CONSERVANCY ANNUALLY FILES A FORM 990, AND THE FORM 990 IS SUBJECT TO EXAMINATION BY THE IRS GENERALLY FOR THREE YEARS AFTER IT IS FILED. THE CONSERVANCY HAS ASSESSED THE TAX POSITIONS IT HAS TAKEN OR EXPECTS TO TAKE IN ITS TAX RETURNS AND NO LIABILITY HAS BEEN DETERMINED TO BE NECESSARY.

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

e

☒

Solicitation of non-government grants

b

☐

Internet and e-mail solicitations

f

☒

Solicitation of government grants

c

☒

Phone solicitations

g

☐

Special fundraising events

d

☒

In-person solicitations

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
DONOR SERVICES GROUP 6715 SUNSET BOULEVARD LOS ANGELES, CA 90028	TELEMARKETING		No	21,655	36,338	-14,683
Total ▶				21,655	36,338	-14,683

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

PA, OH, NY, NJ, VA, MD

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		(event type)	(event type)	(total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts			
	2	Less Charitable contributions			
	3	Gross income (line 1 minus line 2)			
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes			
	6	Rent/facility costs			
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses			
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor ☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No	
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶ _____

Address ▶ _____

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c

If "Yes," enter name and address

Name ▶ _____

Address ▶ _____

16 Gaming manager information

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

☐ Director/officer ☐ Employee ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public
Inspection

Employer identification number
25-1053485

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes

☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☒

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶

3

Enter total number of other organizations listed in the line 1 table ▶

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE WESTERN PENNSYLVANIA CONSERVANCY PROVIDES RELATIVELY FEW GRANTS TO OTHER ORGANIZATIONS, AND FOR THOSE GRANTS THAT ARE MADE, THE CONSERVANCY REQUIRES REPORTS, TO INSURE GRANTS ARE EXPENDED FOR STATED PURPOSE, STATUS UPDATES ON THE PROJECT, AND APPROVAL OF CONSTRUCTION DESIGNS FOR CONSTRUCTION PROJECTS

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Travel for companions ☐ Tax idemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e g , maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☒ Compensation committee ☒ Independent compensation consultant ☐ Form 990 of other organizations ☒ Written employment contract ☒ Compensation survey or study ☒ Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a Receive a severance payment or change-of-control payment?	4a	No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	No
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a The organization?	5a	No
b Any related organization?	5b	No
If "Yes," to line 5a or 5b, describe in Part III		
6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a The organization?	6a	No
b Any related organization?	6b	No
If "Yes," to line 6a or 6b, describe in Part III		
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) THOMAS SAUNDERS	(i) (ii)	228,180 0	0 0	690 0	33,217 0	15,278 0	277,365 0	0 0
(2) CYNTHIA CARROW	(i) (ii)	169,257 0	0 0	18,480 0	24,129 0	13,609 0	225,475 0	0 0
(3) LYNDIA WAGGONER	(i) (ii)	149,613 0	0 0	12,568 0	20,053 0	1,807 0	184,041 0	0 0
(4) CONSTANCE EADS	(i) (ii)	133,391 0	0 0	1,119 0	17,579 0	13,512 0	165,601 0	0 0
(5) GENEVIEVE MCINTYRE	(i) (ii)	130,509 0	0 0	612 0	17,953 0	15,188 0	164,262 0	0 0
(6) SHAUN FENLON	(i) (ii)	131,613 0	0 0	261 0	17,659 0	15,180 0	164,713 0	0 0

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

NonCash Contributions

OMB No 1545-0047

2011

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (<u>GIFT CARDS</u>)	X	7	250	
26 Other ► (<u>MATERIALS</u>)	X	9	4,633	
27 Other ► (<u>MISCELLANEOUS</u>)	X	41	3,483	
28 Other ► (<u>LANDSCAPE</u>)	X	21	41,750	

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

1

30a	During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?	Yes	No
b	If "Yes," describe the arrangement in Part II		No
31	Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	Yes	
32a	Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?		No
b	If "Yes," describe in Part II		
33	If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II		

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
THIRD PARTY USE	PART I, LINE 32B	ADDITIONS TO FALLINGWATER'S COLLECTIONS, WHETHER BY PURCHASE, GIFT, BEQUEST, OR OTHER MEANS, SHALL BE IN ACCORDANCE WITH THE FOLLOWING RULES, AND FIT WITHIN THE GUIDELINES OUTLINED IN FALLINGWATER'S STATEMENT OF PURPOSE 1 ART AND ARTIFACTS SHALL MEET ONE OF THE FOLLOWING CONDITIONS A BE FORMERLY PART OF THE KAUFMANN COLLECTION AT FALLINGWATER, B BE FORMERLY OWNED BY THE KAUFMANNS' BUT NOT NECESSARILY PART OF THEIR COLLECTION AT FALLINGWATER, C BE AN EXACT DUPLICATION OF AN OBJECT IN OR FORMERLY IN THE FALLINGWATER COLLECTION, D BE SIMILAR IN TYPE, STYLE, PERIOD AND MAKER TO OBJECTS KNOWN TO HAVE ORIGINALLY BEEN IN THE COLLECTION AT FALLINGWATER, OR E BE ASSOCIATED WITH THE LIFE OF THE KAUFMANNS OR THE HISTORY OF BEAR RUN, FALLINGWATER, AND THE SURROUNDING PROPERTY 2 OBJECTS MAY NOT BE ACQUIRED THAT FALLINGWATER CANNOT PROPERLY CARE FOR, USING CURRENTLY ACCEPTED STANDARDS OF CONSERVATION 3 ACCESSIONING AND DEACCESSIONING MUST NOT BE GOVERNED BY CURRENT FASHION OR INDIVIDUAL TASTE OF CURATORS CONSIDERATION MUST BE GIVEN TO THE TEMPORAL NATURE OF AESTHETIC JUDGMENTS AND CHANGING TASTE IN ART HISTORICAL AND AESTHETIC EVALUATIONS 4 RESPONSIBILITY FOR THE ADMINISTRATION AND CARE OF THE COLLECTIONS SHALL REMAIN WITH THE DIRECTOR OF FALLINGWATER ALL ACQUISITIONS MUST BE APPROVED BY THE DIRECTOR OF FALLINGWATER 5 ACQUISITIONS ADDED TO THE PERMANENT COLLECTION SHALL BE PROMPTLY DOCUMENTED AND CARED FOR, AS OUTLINED IN THE COLLECTIONS MANUAL 6 DEEDS OF GIFT MUST BE SIGNED BY THE DONOR, TRANSFERRING OWNERSHIP OF THE OBJECT TO FALLINGWATER 7 NO RESTRICTIONS MAY BE MADE BY THE DONOR, ARTIST, OR PREVIOUS OWNER OF AN OBJECT ACQUIRED BY THE MUSEUM 8 NO ACQUISITION SHALL BE APPRAISED BY A BOARD MEMBER, STAFF MEMBER, OR ANY OTHER PERSON CLOSELY ASSOCIATED WITH FALLINGWATER AND/OR THE COLLECTION 9 APPRAISALS OF THE BUILDING AND ITS PERMANENT COLLECTION FOR INSURANCE PURPOSES SHALL BE DONE EVERY FIVE YEARS 10 FALLINGWATER WILL HONOR ALL ACCREDITED REQUESTS FOR RESEARCH OF THE COLLECTIONS, UNDER CONTROLLED CONDITIONS AS APPROVED BY THE CURATOR

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ****Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2011**Open to Public
Inspection**Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY**Employer identification number**

25-1053485

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	THOSE PERSONS, OR ORGANIZATIONS CONSISTING OF PERSONS GROUPED TOGETHER, WHOSE AIMS AND ACTIONS ARE COMPATIBLE WITH THE PURPOSES OF THIS CORPORATION AND WHO MEET SUCH REQUIREMENTS FOR REGULAR MEMBERSHIP OR AFFILIATIONS AS MAY FROM TIME TO TIME BE ESTABLISHED BY THE BOARD OF DIRECTORS, SHALL BE ELIGIBLE FOR MEMBERSHIP OR AFFILIATION TO THE CORPORATION. CLASSES OF MEMBERSHIP - THE BOARD OF DIRECTORS MAY CREATE CLASSES OF MEMBERSHIP OR CHANGE CLASSES OF MEMBERSHIP AT ITS SOLE DISCRETION. HONORARY MEMBERSHIP - INDIVIDUALS WHO HAVE RENDERED EMINENT SERVICE IN THE AREAS OF ENDEAVOR ENUMERATED IN THE PURPOSE CLAUSE OF THE CORPORATION'S ARTICLES OF INCORPORATION, OR WHO HAVE RENDERED EMINENT SERVICE TO THE CORPORATION, MAY BE NOMINATED BY THE BOARD OF DIRECTORS FOR ELECTION TO HONORARY MEMBERSHIP BY VOTE OF THE MEMBERSHIP AT AN ANNUAL MEETING OF MEMBERS. HONORARY MEMBERS SHALL BE MEMBERS OF THE CORPORATION FOR LIFE. LIFE MEMBERSHIP - INDIVIDUALS WHO ARE LIFE MEMBERS OF THE CORPORATION ON THE DATE OF THE ANNUAL MEETING OF MEMBERS IN 1970 SHALL CONTINUE THEREAFTER FOR THEIR RESPECTIVE LIVES AS LIFE MEMBERS OF THE CORPORATION. POWER TO VOTE AND HOLD OFFICE - INDIVIDUAL REGULAR MEMBERS AND LIFE MEMBERS SHALL HAVE POWER TO VOTE AND HOLD OFFICE. ORGANIZATIONS AND HONORARY MEMBERS SHALL HAVE NO VOTE AND SHALL NOT BE ELIGIBLE TO HOLD OFFICE. RESIGNATION - ANY MEMBER MAY RESIGN HIS MEMBERSHIP IN THE CORPORATION BY NOTIFYING THE BOARD OF DIRECTORS OF HIS DESIRE TO RESIGN. SUSPENSION OR EXPULSION - ANY MEMBER MAY BE SUSPENDED OR EXPELLED BY A MAJORITY VOTE OF THE MEMBERS OF THE BOARD OF DIRECTORS.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7A	THE MEMBERS ELECT BOARD MEMBERS THE BOARD ELECTS OFFICERS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	INITIAL REVIEWS OF FORM 990 WERE PERFORMED BY UPPER MANAGEMENT AND APPLICABLE STAFF FINAL REVIEWS ARE PERFORMED BY THE ENTIRE BOARD CHANGES NEEDED PURSUANT TO REVIEWS ARE INCORPORATED BEFORE FINAL ISSUANCE

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	EACH DIRECTOR, PRINCIPAL OFFICER, MEMBER OF A COMMITTEE WITH GOVERNING BOARD DELEGATED POWERS AND SENIOR EXECUTIVE TEAM MEMBERS SHALL ANNUALLY RECEIVE A COPY OF THE CONFLICT OF INTEREST POLICY AND SIGN A STATEMENT WHICH AFFIRMS SUCH PERSON A HAS RECEIVED A COPY OF THE CONFLICTS OF INTEREST POLICY, B HAS READ AND UNDERSTANDS THE POLICY, C HAS AGREED TO COMPLY WITH THE POLICY, AND D UNDERSTANDS THAT THE ORGANIZATION IS CHARITABLE AND IN ORDER TO MAINTAIN ITS FEDERAL TAX EXEMPTION IT MUST ENGAGE PRIMARILY IN ACTIVITIES WHICH ACCOMPLISH ONE OR MORE OF ITS TAX-EXEMPT PURPOSES AN INDIVIDUAL'S FAILURE TO SUBMIT A SIGNED ANNUAL STATEMENT WILL RESULT IN THE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION WHICH MAY INCLUDE REMOVAL FROM THE GOVERNING BOARD OR ANY COMMITTEE THE ASSISTANT CORPORATE SECRETARY SHALL MAINTAIN A LIST OF ALL BOARD OF DIRECTORS, OFFICERS AND SENIOR ADMINISTRATIVE STAFF TO WHOM THIS POLICY STATEMENT APPLIES THE ASSISTANT SECRETARY SHALL DISTRIBUTE ANNUALLY A COPY OF THIS POLICY TO THOSE INDIVIDUALS TO WHOM IT APPLIES TO ENSURE THE ORGANIZATION OPERATES IN A MANNER CONSISTENT WITH CHARITABLE PURPOSES AND DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE ITS TAX-EXEMPT STATUS, PERIODIC REVIEWS SHALL BE CONDUCTED THE PERIODIC REVIEWS SHALL, AT A MINIMUM, INCLUDE THE FOLLOWING SUBJECTS A WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED ON COMPETENT SURVEY INFORMATION, AND THE RESULT OF ARM'S LENGTH BARGAINING B WHETHER PARTNERSHIPS, JOINT VENTURES, AND ARRANGEMENTS WITH MANAGEMENT ORGANIZATIONS CONFORM TO THE ORGANIZATION'S WRITTEN POLICIES, ARE PROPERLY RECORDED, REFLECT REASONABLE INVESTMENT OR PAYMENTS FOR GOODS AND SERVICES, FURTHER CHARITABLE PURPOSES AND DO NOT RESULT IN INUREMENT, IMPERMISSIBLE PRIVATE BENEFIT OR IN AN EXCESS BENEFIT TRANSACTION WHEN CONDUCTING THE PERIODIC REVIEWS AS PROVIDED FOR IN ARTICLE VII, THE ORGANIZATION MAY, BUT NEED NOT, USE OUTSIDE ADVISORS IF OUTSIDE EXPERTS ARE USED, THEIR USE SHALL NOT RELIEVE THE GOVERNING BOARD OF ITS RESPONSIBILITY FOR ENSURING PERIODIC REVIEWS ARE CONDUCTED IF THE GOVERNING BOARD OR COMMITTEE HAS REASONABLE CAUSE TO BELIEVE A MEMBER HAS FAILED TO DISCLOSE ACTUAL OR POSSIBLE CONFLICTS OF INTEREST, IT SHALL INFORM THE MEMBER OF THE BASIS FOR SUCH BELIEF AND AFFORD THE MEMBER AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE IF, AFTER HEARING THE MEMBER'S RESPONSE AND AFTER MAKING FURTHER INVESTIGATION AS WARRANTED BY THE CIRCUMSTANCES, THE GOVERNING BOARD OR COMMITTEE DETERMINES THE MEMBER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION WHICH MAY INCLUDE, REMOVAL FROM THE GOVERNING BOARD AND TERMINATION OF SERVICES

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	WPC UTILIZES AN INDEPENDENT COMPENSATION CONSULTING FIRM TO REVIEW ITS WAGE AND SALARY PROGRAM, GENERALLY EVERY TWO YEARS. EXECUTIVE COMPENSATION IS REVIEWED MORE FREQUENTLY. MULTIPLE EXTERNAL SALARY SOURCES ARE USED FOR MARKET COMPARISONS FOR BENCHMARKED POSITIONS. IN REVIEWING COMPENSATION, 8 EXTERNAL SALARY SOURCES ARE UTILIZED FOR COMPARISON PURPOSES: 1. ECONOMIC RESEARCH INSTITUTE - EXECUTIVE COMPENSATION ASSESSOR; 2. COMPENSATION IN NON-PROFIT ORGANIZATIONS - ABBOT, LANGER & ASSOCIATES; 3. EXECUTIVE COMPENSATION - NON-PROFIT SURVEY PRM CONSULTING; 4. COMPENSATION DATA, PENNSYLVANIA - THE PENNSYLVANIA CHAMBER OF COMMERCE AND COMDATA SURVEYS; 5. SURVEY OF EXECUTIVE COMPENSATION - BUSINESS AND LEGAL REPORTS, INC; 6. EXECUTIVE SALARY AND BENEFITS SURVEY - AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES; 7. TOP MANAGEMENT REPORT - WATSON WYATT; 8. INDEPENDANT CONSULTANT'S CONFIDENTIAL CLIENT FILES IN ORDER TO MAINTAIN A COMPETITIVE AND EQUITABLE SALARY STRUCTURE. WESTERN PENNSYLVANIA CONSERVANCY UNDERTAKES AN INDEPENDENT MARKET REVIEW OF SALARIES FOR ALL STAFF BI-ANNUALLY. THE BOARD OF DIRECTORS AUTHORIZED THE PERSONNEL COMMITTEE OF THE BOARD TO REVIEW AND APPROVE ALL EXECUTIVE SALARY CHANGES UNDER IRS INTERMEDIATE SANCTIONS RULES FOR DISQUALIFIED PERSONS. IN ADDITION TO THE PRESIDENT/CEO, THE PERSONNEL COMMITTEE SETS COMPENSATION FOR THE VICE PRESIDENT, FINANCE/CHIEF FINANCIAL OFFICER, VICE PRESIDENT, FALLINGWATER, VICE PRESIDENT, LAND CONSERVATION, VICE PRESIDENT, INSTITUTIONAL ADVANCEMENT, ASSOCIATE VICE PRESIDENT, SPECIAL PROJECTS/FOREST PROTECTION, AND ASSOCIATE VICE PRESIDENT, WATERSHED AND CONSERVATION SERVICES. THE PERSONNEL COMMITTEE OF THE BOARD OF DIRECTORS REVIEWS AND APPROVES ALL EXECUTIVE SALARY CHANGES UNDER IRS INTERMEDIATE SANCTION RULES FOR DISQUALIFIED PERSONS. WPC INCLUDES IN THE EXECUTIVE COMPENSATION REVIEW ANY EMPLOYEE OPERATING WITH AN OFFICER TITLE (APPROVED BY THE BOARD OF DIRECTORS). EXECUTIVES, INCLUDING THE PRESIDENT/CEO, RECEIVE THE SAME BENEFIT PACKAGE AS ALL OTHER BENEFIT-ELIGIBLE STAFF. TWO EXECUTIVES RECEIVE COMPANY-PROVIDED VEHICLES. THE CONSERVANCY HAS NO OTHER SPECIAL EXECUTIVE BENEFIT PACKAGES OR INCENTIVE PROGRAMS.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	WESTERN PENNSYLVANIA CONSERVANCY MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -1,234,060 ADJUSTMENT IN CHARITABLE GIFT ANNUITIES 25,356 TOTAL TO FORM 990, PART XI, LINE 5 -1,208,704