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DLN: 93493285006162

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

C Name of organization INTERNATIONAL SOCIETY OF AUTOMATION  Doing Business As ISA  Number and street (or P O box if mail is not delivered to street address) Room/suite 67 ALEXANDER DRIVE PO BOX 12277  City or town, state or country, and ZIP + 4 RESEARCH TRIANGLE, NC 27709	25-09 <b>E Teleph</b> (919)	yer identification number 21042 one number
Doing Business As ISA  Number and street (or P O box if mail is not delivered to street address) Room/suite 67 ALEXANDER DRIVE PO BOX 12277  City or town, state or country, and ZIP + 4 RESEARCH TRIANGLE, NC 27709	<b>E Teleph</b> (919)	
Number and street (or P O box if mail is not delivered to street address)  Room/suite 67 ALEXANDER DRIVE PO BOX 12277  City or town, state or country, and ZIP + 4  RESEARCH TRIANGLE, NC 27709	(919)	one number
67 ALEXANDER DRIVE PO BOX 12277  City or town, state or country, and ZIP + 4 RESEARCH TRIANGLE, NC 27709		
City or town, state or country, and ZIP + 4 RESEARCH TRIANGLE, NC 27709	G Cross r	549-8411 eceipts \$ 21,897,333
RESEARCH TRIANGLE, NC 27709	G Gloss I	aceipts \$ 21,897,333
F Name and address of principal officer	<b>H(a)</b> Is this a group	return for
PATRICK GOUHIN	affiliates?	⊤Yes ▼No
67 ALEXANDER DRIVE PO BOX 12277 RESEARCH TRIANGLE, NC 27709	H(b) Are all affiliates	included?
	• •	a list (see instructions)
atus	<b>H(c)</b> Group exempt	ion number ►
WWW ISA ORG		
ation	L Year of formation 19	45 <b>M</b> State of legal domicile NC
ummary		
y describe the organization's mission or most significant activities		
DVANCE THE KNOWLEDGE AND PRACTICE RELATED TO THE SCIENCE	ES AND TECHNOLOG	SIES OF AUTOMATION
k this box 🔰 if the organization discontinued its operations or disposed of	more than 25% of its	net assets
ber of voting members of the governing body (Part VI, line 1a)	_	3 16
		4 16
	• •	<b>5</b> 56
• • • • • • • • • • • • • • • • • • • •	-	6 1,200
, , , ,	-	<b>7a</b> 394,072
inrelated business taxable income from Form 990-1, line 34	Dries Vees	7b -129,280
ptributions and grants (Part VIII, line 1 h)		Current Year
tal revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		
		0 0
laries, other compensation, employee benefits (Part IX, column (A), lines	4.500	1040544
10)	4,508,8	
		0 0
	F 74.2	5.056.202
venue less expenses Subtract fine 10 nonn fine 12	Beginning of Curre	
(Book V. Lore 45)		
t assets or fund balances Subtract line 21 from line 20	26,000,6	
cassets of fand balances Subtract fine 21 from fine 20	20,000,	23,031,703
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Par	# 1 1 1			ervice Accomp response to any q	olishments uestion in this Part	III	্য
1	Briefl	ly describe the org	ganızatıon's mıs	sion			
THAT PROF CAPA PROF	TIS SE ESSIC ABILIT ESSIC	ETTING THE STA DNALS SOLVE DI TIES BASED IN F DNALS, PROVIDI	NDARD FOR A IFFICULT TECH RESEARCH TRI ES EDUCATIOI	UTOMATION BY I HNICAL PROBLEM ANGLE PARK, NO N AND TRAINING	HELPING OVER 30 1S, WHILE ENHANG RTH CAROLINA, IS , PUBLISHES BOO	,000 WORLDWIDE MEM CING THEIR LEADERSH SA DEVELOPS STANDA	IP AND PERSONAL CAREER RDS, CERTIFIES INDUSTRY RTICLES, AND HOSTS THE
2		ne organization un rior Form 990 or 9		nıfıcant program so	ervices during the y	ear which were not listed	on
	If "Ye	s," describe these	new services o	n Schedule O			
3	servi	ne organization ce ces? s," describe these			nt changes in how it	conducts, any program	
4	exper	nses Section 501	(c)(3) and 501(	c)(4) organization	s and section 4947	three largest program se (a)(1) trusts are required each program service rep	to report the amount of
4a	(Code	e	) (Expenses \$	3,830,568	ıncludıng grants of \$	) (Rever	nue \$ 4,322,856 )
	OFFE OFFE PROG OFFE	RED AT THE SOCIETY' RINGS VIDEOTAPE AN GRAMS, CERTIFIED CO RED THE SOCIETY DE	S HEADQUARTERS ND DVD TRAINING F NTROL SYSTEMS TI ERIVES REVENUE FF	FACILITY, AT SITES TH PRODUCTS ARE ALSO S ECHNICIAN (CCST) AN	ROUGHOUT THE WORLE OLD BY THE SOCIETY T ID CERTIFIED AUTOMAT CES BY CHARGING PART	), IN-PLANT, AND DISTANCE LE HE SOCIETY FURTHER MAINTA ION PROFESSIONAL (CAP) BOT	IVOLVED IN AUTOMATION TRAINING IS ARNING THROUGH INTERNET INS TWO PROFESSIONAL CERTIFICATION H WITH TRAINING AND TESTING IN 2011, 280 TRAINING COURSES WER
4b	(Code	 e	) (Expenses \$	2,737,097	ıncludıng grants of \$	67,100 ) (Reve	nue \$ 709,185 )
-	MEME STRU SPEC: MERC	BER SERVICESMEMBEF ICTURE OF THE SOCIE IALIZE IN SPECIFIC TE CHANDISE ALL EXPEN: NTEER EFFORTS IS IN	R SERVICES INCLUE TY THIS PROGRAM ECHNICAL INTERES SES RELATED TO TH	DE ALL EFFORTS TO PR 1 INCLUDES DUES REV T AREAS OF AUTOMAT 1 HE SOCIETY GOVERNAN	OVIDE AND SUPPORT MENUE FOR SOCIETY MENUS FOR SOCIETY MENUS ADDITIONAL REVENUCE, SUPPORT OF LOCA	EMBER BENEFITS AND THE AD MBERSHIP AND DUES REVENUE UE IS ORIGINATED FROM ROY L SECTIONS, ADMINISTRATIVE	MINISTRATION OF LEADERSHIP FOR MEMBERSHIP IN DIVISIONS THAT ALTIES AND THE SALE OF LOGO MEETINGS, AND THE SUPPORT OF D 35,021 ACTIVE TECHNICAL DIVISION
	(0.1		) /F +	1 000 111		) (D	1 042 572 )
<b>4</b> c	INDU: ACCE THES	ERENCES AND EXHIB STRY ISSUES, TO COM SS TO THE LATEST PR E EVENTS PROVIDE QU	NFERENCES SPANNI CODUCT DEVELOPMI UALITY CONTINUIN	ING SEVERAL DAYS CO' ENTS, REAL-WORLD SO	VERING A MULTITUDE O CENARIOS, AND PRESEN OMATION PROFESSIONA	F TOPICS AND INDUSTRIES AT TATIONS DELIVERED BY EXPER	nue \$ 1,842,572 ) FERENCES FOCUSED ON SPECIFIC ITENDEES OF THESE EVENTS GAIN TS, PEERS, AND INDUSTRY LEADERS AN UNPARALLELED OPPORTUNITY TO
	(Code	e	) (Expenses \$	1,573,551	including grants of \$	) (Rever	nue \$ 1,048,532 )
	PUBLI AND S	ISHING SERVICESTHE SELLS A PROFESSION	SOCIETY PUBLISHE JOURNAL OF TECHI N 2011, 15 NEW BC	S AND SELLS BOOKS F NICAL ARTICLES, PUBL OOK TITLES WERE PUB	OR THE INSTRUMENTAT	ION SYSTEMS, AND AUTOMATIZINE AND OUTSOURCES ANNU	ON FIELD THE SOCIETY ALSO PUBLISHES IAL DIRECTORY THAT SERVES THE ED BY OVER 70,000 INDIVIDUALS OF
	0.1		<u></u>				
4d		er program service enses \$	es (Describe in 1,573,551	including grants	of \$	) (Revenue \$	1,048,532)
		ıl program service		10.010.33	•	, (Kerende p	2,0.0,002
40	iota	u program service	ex Denses E%	100103	1 U		

Form 990 (	<u> </u>
Part IV	Checklist of Required Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		N o
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i>	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c	Yes	
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	Yes	
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	t IV Checklist of Required Schedules (continued)				
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes		
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J				
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25				
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b			
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c			
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d			
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No	
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No	
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III </i>	27		No	
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)				
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part				
		28a		No	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If</i> "Yes," complete Schedule L, Part IV	28c		No	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> " <i>Yes,"</i> complete <i>Schedule M</i>	30		No	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo	
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No	
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes		
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes		
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No	
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes		

Part V	Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		. [	
			Yes	No
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
	115			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this			
b	return			
_	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
а	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	За	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
а	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a		No
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
а	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
а	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
_	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
0 a	Section 501(c)(7) organizations. Enter  Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12			
	facilities  Cartier FO1(a)(12) approximations Foton			
	Section 501(c)(12) organizations. Enter  Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?  Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by			
c	the states in which the organization is licensed to issue qualified health plans  Enter the aggregate amount of reserves on hand			
	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		No
D	THE TEST HAS II HIED A FORD 7.70 TO FEDORETINESE DAVIDENTS? IT "NO " DYOVIGE AD EXPLANATION IN SCHEdule ()	14D		i

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
	Enterphy womber of outron wombers of the common back of the term of the term.			
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			•
Re	evenue Code.)			I
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	160		N.o.
h	taxable entity during the year?	16a		No
J	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			<u> </u>
17				
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)			

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Own website Another's website Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►
  KENNETH M HILGERS
  67 ALEXANDER DRIVE PO BOX 12277
  RESEARCH TRIANGLE, NC 27709
  (919) 990-9435

#### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- ◆ List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

<b>(A)</b> Name and Title	(B) Average hours per week (describe hours	unles an	on (d e tha	n on son er a	e bo is bo nd a stee	x, oth )		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		P113C)	organizations
(1) NELSON NININ PAST PRESIDENT	5 00	х		х				0	0	0
(2) LEO STAPLES JR PRESIDENT	5 00	х		х				0	0	0
(3) RICK ALBRECHT VICE PRESIDENT	5 00	х						0	0	0
(4) MICHAEL BOVENKAMP VICE PRESIDENT	5 00	х						0	0	0
(5) TERRANCE IVES PARLIAMENTARIAN	5 00	х						0	0	0
(6) RANDY BUCHANAN VICE PRESIDENT	5 00	х						0	0	0
(7) MARCUS COESTER VICE PRESIDENT	5 00	х						0	0	0
(8) ROBERT LINDEMAN PRESIDENT-ELECT, SECRETARY	5 00	х		Х				0	0	0
(9) JAMES KEAVENEY TREASURER	5 00	х		х				0	0	0
(10) PEGGIE KOON VICE PRESIDENT	5 00	х						0	0	0
(11) GREG LEHMANN VICE PRESIDENT	5 00	х						0	0	0
(12) EOIN O'RIAIN VICE PRESIDENT	5 00	х						0	0	0
(13) BRADLEY RUPERT VICE PRESIDENT	5 00	х						0	0	0
(14) NICHOLAS SANDS VICE PRESIDENT	5 00	х						0	0	0
(15) JOHN SCHAROSCH VICE PRESIDENT	5 00	х						0	0	0
(16) IAN VERHAPPEN VICE PRESIDENT	5 00	х						0	0	0
(17) DOUG ZIMMERMAN VICE PRESIDENT	5 00	Х						0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe hours	unles ar	on (d e tha	n on son er a	e bo is b nd a stee	x, oth )		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	c	(F) Estima mount o compens from t ganizati	ated f other sation the ion and
	for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	c	organiza	
(18) PATRICK GOUHIN EXECUTIVE DIRECTOR, CEO	40 00	х		х				311,017		0		46,269
(19) KENNETH HILGERS DIRECTOR	40 00			х				166,650		0		41,763
(20) TIM FELDMAN DIRECTOR	40 00			х				162,699		0		27,577
(21) MATT ROTHKOPF SENIOR LEARNING CONSULTANT	40 00					х		117,932		0		21,750
(22) ANDRE RISTAINO MANAGING DIRECTOR OF WCI	40 00					х		107,967		0		19,822
										+		
1b Sub-Total				٠.			<b> </b>					
c Total from continuation sheets	to Part VII, Sec	tion A			•		<b>&gt;</b>					
d Total (add lines 1b and 1c) .	<del></del>		•			•	•	866,265	(			157,181
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization►5												
											Yes	No
3 Did the organization list any <b>for</b> on line 1a? <i>If</i> "Yes," complete Sci					ey e •	mploy •	ee, d •	or highest compens	ated employee	3		No
4 For any individual listed on line	1a, is the sum of	reporta	able o	omp	oens	atıon	and	other compensation	from the	$\Box$		

			Yes	NO
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If</i> "Yes," complete Schedule J for such individual	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		Yes	
_	D.d	•	103	<u> </u>
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule I for such person	5		No

#### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A)	(B)	(C)			
Name and business address	Description of services	Compensation			
PUBLISHERSPRESS INC PO BOX 37500 LOUISVILLE, KY 40233	PRINTING AND SHIPPING	168,327			
THIS SOLLE ALLON WAY	COMPUTER EQUIPMENT AND SUPPLIES	160,779			
MARDEV-DM2 2000 CLEARWATER DRIVE OAKBROOK, IL 60523	GLOBAL DATA AND MARKETING SERVICES	132,530			
MOBILE CONVENTION CENTER  1 SOUTH WATER STREET  MOBILE, AL 36602	ROOM RENTALS AND MEETING SERVICES	117,558			
TRANSGROUP WORLDWIDE LOGISTICS PO BOX 69207 SEATTLE, WA 98168	SHIPPING AND DELIVERY	115,732			
2 Total number of independent contractors (including but not limited to those listed above) who received more than					

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►5

Part v		Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513, or 514
表表	1a	Federated campaigns 1a					
医支	ь	Membership dues 1b	1,585,170				
ಕ್	<sub>c</sub>	Fundraising events 1c					
्रं इ							
<u>ਛ</u> ੁਰ	d	Related organizations 1d					
હ∄	e	Government grants (contributions) 1e					
호조	f	All other contributions, gifts, grants, and <b>1f</b>	14,710	İ	į		
돌		similar amounts not included above					
置る	g	Noncash contributions included in					
Contributions, gifts, grants and other similar amounts	.	Innes 1a-1f \$  Total. Add lines 1a-1f	▶	1,599,880			
ပဏ	h	Total. Add lilles 1a-11		1,333,000			
<u> </u>			Business Code				
릁	2a	REGISTRATION FEES	561499	4,715,643	4,715,643		
% 99	ь	SPONSORSHIPS	561499	561,669	561,669		
ъ Ш	<sub>c</sub>	EXHIBITS	561499	,	472.290		
S S	_			473,380	473,380		
Š	d	ADVERTISING	541800	394,400	328	394,072	
Ξ	e						
Program Serwce Revenue	f	All other program service revenue		178,608	178,608		
Ě		Total. Add lines 2a-2f		6 222 761			
	g 3			6,323,700			
	3	Investment income (including dividen	. F	399,651			399,651
		and other similar amounts)	F-	399,031			399,031
	4	Income from investment of tax-exempt bond	· · · · · · · · · · · · · · · · · · ·	062.002	062.002		
	5	Royalties		862,003	862,003		
		(ı) Real	(II) Personal				
	6a	Gross rents					
	b	Less rental expenses					
	c c	Rental income					
	4	or (loss)  Net rental income or (loss)	<u> </u>				
	d						
	l_	(1) Securities Gross amount 11,308,929	(II) Other				
	7a	from sales of					
		assets other than inventory					
	Ь	Less cost or 10,222,919					
		other basis and sales expenses					
	c c	Gain or (loss) 1,086,010					
	d	Net gain or (loss)		1,086,010			1,086,010
	8a	Gross income from fundraising	l t				
<u>o</u>		events (not including					
듀		\$					
×		of contributions reported on line 1c) See Part IV, line 18					
č		a					
Other Revenue	Ь	Less direct expenses <b>b</b>					
₹	c	Net income or (loss) from fundraising	events - 🕨				
_	9a	Gross income from gaming activities					
	-	See Part IV, line 19					
		a					
	ь	Less direct expenses b					
	c	Net income or (loss) from gaming acti	vities				
	10a	Gross sales of inventory, less	l l				
		returns and allowances .					
		a	1,278,452				
	ь	Less cost of goods sold ${f b}$	271,656				
	С	Net income or (loss) from sales of inv	entory 🗠	1,006,796	1,006,796		
		Miscellaneous Revenue	Business Code				
	11a	REIMBURSED EXPENSES	900099	152,954	152,954		
	ь	BAD DEBTS COLLECTED	900099	5,453	5,453		
	c	LOSS ON SUBSIDIARY	900099	-56,606	-56,606		
	d	All other revenue	+	22,917	22,917		
				22,511	22,311		
	e	<b>Total.</b> Add lines 11a-11d	▶	124,718			
	12	Total revenue. See Instructions .	▶				
		TOTAL PERSONAL DES TRISCIACTIONS .	• •	11,402,758	7,923,145	394,072	1,485,661

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

	ot include amounts reported on lines 6b, p, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21		,		, <u></u>
2	Grants and other assistance to individuals in the United States See Part IV, line 22	51,100	51,100		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	16,000	16,000		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	755,975	755,975		_
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	2,983,377	2,078,221	905,156	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	122,178			
9	Other employee benefits	710,795	534,846	175,949	
10	Payroll taxes	277,216	-	69,244	
11	Fees for services (non-employees)				_
а	Management				
Ь	Legal	22,162	2,578	19,584	
c	Accounting	54,840		54,840	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				_
f	Investment management fees				
g	Other	1,715,533	1,421,922	293,611	
12	Advertising and promotion	624,184	545,920	78,264	
13	Office expenses	1,044,065	967,812	76,253	
14	Information technology	160,779		160,779	
15	Royalties	151,751	151,751		
16	Occupancy	124,656		124,656	
17	Travel	249,044	233,048	15,996	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,016,192	1,016,192		
20	Interest	44,200		44,200	
21	Payments to affiliates	211,570	211,570		
22	Depreciation, depletion, and amortization	386,697	157,220	229,477	
23	Insurance	94,558	3,315	91,243	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
а	INDIRECT OVERHEAD	-89,670	1,422,264	-1,511,934	
b					
c					
d					
e					
f	All other expenses	145,732	110,446	35,286	
25	Total functional expenses. Add lines 1 through 24f	10,872,934	10,010,330	862,604	0
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				rm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 800 800 1 1 873,630 1.723.264 2 2 3 3 783.819 4 4 864.735 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 7 117,140 8 121.786 130,933 9 9 154.955 Prepaid expenses and deferred charges . . . . . . 8.866.031 Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10a 10b b Less accumulated depreciation . . . . . 5,274,224 3,582,592 10c 3,591,807 11 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 26,999,293 13 22,500,082 Investments—program-related See Part IV, line 11 . . 14 14 628, 151 15 691,028 15 33,116,358 29,648,457 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 848,589 17 824,545 17 Accounts payable and accrued expenses . 18 18 19 1,396,156 19 1,373,616 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 3.514.030 23 3,581,685 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 1,356,940 25 233,842 D . . . . 26 7,115,715 26 6,013,688 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 24,541,452 27 22,083,052 Unrestricted net assets . . . . 1,376,929 28 1,469,005 28 Temporarily restricted net assets . . . . . Fund 29 82,262 29 82,712 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 26.000.643 33 23.634.769 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 33.116.358 29.648.457

1.61	Check if Schedule O contains a response to any question in this Part XI			. [고	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		11,4	102,758
2	Total expenses (must equal Part IX, column (A), line 25)	2		10,8	372,934
3	Revenue less expenses Subtract line 2 from line 1	3		5	529,824
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		26,0	000,643
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-2,8	395,698
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		23,6	34,769
Par	The triangle of the contains a response to any question in this Part XII			৮	
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? $\cdot$ .		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		<b>2</b> c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued			
	Separate basis Consolidated basis Both consolidated and separated basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	За		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b		

## OMB No 1545-0047

Inspection

## **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization INTERNATIONAL SOCIETY OF AUTOMATION

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

**Employer identification number** 

		Reason for Public Charity Status (All organizations must complete this part.) See instructions										
Part I					_		•		instructions	5		
_			te foundation becaus									
1			ion of churches, or a				)(1)(A)(ı)	•				
2				ın <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E)								
3			perative hospital se	=								
4			h organızatıon opera ıty, and state	ted in conjun	nction with	a hospital des	cribed in <b>s</b> e	ection 170(b)	(1)(A)(iii).	Enter the		
5	_	•	perated for the benefi	_	e or univers	ity owned or o	perated by	a governmer	ntal unit des	cribed in		
			<b>(A)(iv).</b> (Complete P	•								
6	A feder	ral, state, or	r local government o	government	tal unit des	cribed in <b>sect</b>	ion 170(b)(	1)(A)(v).				
7	describ	oed in	at normally receives (A)(vi) (Complete P		al part of its	s support from	n a governm	ental unit or	from the ger	neral public	2	
8			described in <b>section</b>		A)(vi) (Co	mnlete Part I	τ \					
9 🔽			at normally receives					ihiitions mai	mhershin fee	s and aro		
J	_		rities related to its e					•	•	-	33	
	•		oss investment inco	•	_		-					
	•						•		. tax) II o III b	usillesses		
			ganızatıon after June									
l0   l1 □			ganized and operated							*I	<b>- c</b>	
,	one or the box	more public	ganized and operated ly supported organiz ibes the type of supp <b>b</b> Type I	ations descr orting organ	ribed in sec lization and	tion 509(a)(1	) or section es 11e thro	1509(a)(2) \$ ugh 11h	See <b>section</b>		.Check	
e   f g	other t section If the c check Since A	han foundat n 509(a)(2) organization this box August 17, .	received a written d	her than one etermination	or more pu	iblicly support	Type I, Typ	ations describ	bed in section	on 509(a)(	1) or	
		ng persons? erson who di	rectly or indirectly c	ontrols, eith	er alone or	together with	nersons de	scribed in (ii	)	Yes	No	
			governing body of th			_	persons de	Seribed III (II		g(i)	110	
	•	•	er of a person descri		_	Lucion				g(ii)	<del></del>	
			lled entity of a perso			ahove?				(iii)	+	
h			ng information about						119	,(,	Ь	
••	FIOVICE	e the followi	ng mormation about	the support	eu organiza	icion(s)						
Nar quus	( <b>i)</b> ne of ported lization	(ii) EIN	(iii)  Type of  organization (described on lines 1- 9 above or IRC section (see	i vour doverning		Is the organization in col (i) listed in your governing (V)  Did you notify the organization in col (i) of your support?		tify the ion in your	(vi Is to organiza col (i) or in the l	he tion in ganized	A mo	<b>vii)</b> unt of port?
			instructions))	Yes	No	Yes	No	Yes	No			
											-	
							1					
otal												

instructions

Sch	edule A (Form 990 or 99	90-EZ)2011						Page <b>2</b>
	(Complet	e only if you	checked the	box on line 5,	7, or 8 of Part	<b>(b)(1)(A)(iv)</b> I or if the orgar	nızatıon faıle	d to qualify
			<u>organızatıon f</u>	fails to qualify ι	<u>under the tests</u>	listed below, pl	<u>lease comple</u>	ete Part III.)
	ection A. Public Su					Т	1	
Cal	endar year (or fiscal ye in)	ar beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	(e) 2011	( <b>f</b> ) Total
1	Gifts, grants, contribut	ions, and						
	membership fees recei							
	ınclude any "unusual							
_	grants ") Tax revenues levied fo	rtho						
2	organization's benefit a							
	paid to or expended on							
	behalf							
3	The value of services of							
	furnished by a governme the organization withou							
4	Total. Add lines 1 thro	_						
5	The portion of total cor	-						
-	by each person (other	than a						
	governmental unit or p	•						
	supported organization line 1 that exceeds 2%							
	amount shown on line 1							
	(f)	21,0014						
6	Public Support. Subtractine 4	ct line 5 from						
S	ection B. Total Sup	port						
Cal	<b>endar year</b> (or fiscal yea	r beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	<b>(e)</b> 2011	(f) Total
_	ın)	_	(4) 2007	(2) 2000	(4) 2005	(4) 2020	(0) 2022	(1) 1 3 4 4
7 8	A mounts from line 4 Gross income from inte	rost –						
0	dividends, payments re							
	securities loans, rents							
	and income from simila	ır						
_	sources							
9	Net income from unrela business activities, wh							
	not the business is reg							
	carried on							
10	Other income (Explain							
	IV ) Do not include gai from the sale of capital							
11	Total support (Add line							
	through 10)							
12	Gross receipts from re	lated activities	s, etc (See inst	ructions )			12	
13	First Five Years If the		r the organizati	on's first, second	l, thırd, fourth, or	fıfth tax year as a	501(c)(3) or	
	check this box and <b>sto</b>	p here						<b>▶</b> □
S	ection C. Computat	ion of Publ	ic Support F	Percentage				
14	Public Support Percen	tage for 2011	(line 6 column	(f) dıvıded by lıne	11 column (f))		14	
15	Public Support Percen	tage for 2010	Schedule A , Pa	rt II, line 14			15	
16a	33 1/3% support test-					line 14 is 33 1/3%	% or more, che	
h	and <b>stop here.</b> The org  33 1/3% support test					6a and line 15 is	33 1/20% or m	ore check this
D	box and <b>stop here.</b> The					oa, and inte 15 IS	1/3%0 UI M	ore, check this
17a	10%-facts-and-circum	-	•		-	ne 13, 16a, or 16	b and line 14	٠,
	ıs 10% or more, and ıf							
	in Part IV how the orga	anızatıon meet	s the "facts and	d circumstances"	test The organiz	zatıon qualıfıes as	a publicly su	
b	organization 10%-facts-and-circum	stances test—	<b>2010.</b> If the ora	anization did not	check a hov on li	ne 13, 16a 16b	or 17a and lin	<b>▶</b> □
,	15 is 10% or more, an							-
	Explain in Part IV how	the organizati						
10	supported organization  Private Foundation If t		n did not chools	a hov on line 12	16a 16h 17a a	or 17h chack this	hov and coc	<b>►</b> □

**▶**□

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

50	ction A. Public Support							
	ndar year (or fiscal year beginning		1					
Cale	in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	<b>(d)</b> 2010	<b>(e)</b> 20	11	<b>(f)</b> Total
1	Gifts, grants, contributions, and							
-	membership fees received (Do no	1,620,619	2,109,733	1,857,595	1,841,026	1,.	599,880	9,028,853
	include any "unusual grants ")	, ,	, ,	, ,	, ,	,	·	
2	Gross receipts from admissions,							
	merchandise sold or services							
	performed, or facilities furnished in	5,720,922	10,353,537	7,069,027	6,693,982	6.1	936,424	36,773,892
	any activity that is related to the	3,720,922	. 10,555,557	7,009,027	0,093,902	0,	30,424	30,773,692
	organızatıon's tax-exempt							
	purpose							
3	Gross receipts from activities that							
	are not an unrelated trade or							
	business under section 513							
4	Tax revenues levied for the							
	organization's benefit and either							
	paid to or expended on its							
_	behalf The value of services or facilities							
5	furnished by a governmental unit							
	to the organization without							
	charge							
6	<b>Total.</b> Add lines 1 through 5	7,341,541	12,463,270	8,926,622	8,535,008	8.	536,304	45,802,745
_	Amounts included on lines 1, 2,	.,= :=,= :=	,	-,,	-,,		,	,,
<i>7</i> a	and 3 received from disqualified							0
	persons							
h	Amounts included on lines 2 and 3							
_	received from other than							
	disqualified persons that exceed							0
	the greater of \$5,000 or 1% of the	<u>:</u>						
	amount on line 13 for the year							
C	Add lines 7a and 7b							0
8	Public Support (Subtract line 7c							45,802,745
	from line 6 )							43,602,743
Se	ction B. Total Support							
	ndar year (or fiscal year							(6) Takal
Cale	ildai year (or ilsear year	(3) 2007	/h) 2000	(a) 2000 I	/AN 2010 I			
Cale	beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	( <b>d)</b> 2010	<b>(e)</b> 20	11	(f) Total
Cale 9		(a) 2007 7,341,541	<b>(b)</b> 2008 12,463,270	(c) 2009 8,926,622	( <b>d</b> ) 2010 8,535,008		536,304	45,802,745
	beginning in)		` ,					
9	beginning in) A mounts from line 6	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents,		` ,			8,5		
9	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9 10a	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9 10a	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9 10a	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses	7,341,541	12,463,270	8,926,622	8,535,008	8,5	536,304	45,802,745
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	7,341,541 3,527,384	12,463,270 -618,839	-1,566,048	8,535,008 1,944,453	1,2	261,654	45,802,745 4,548,604
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b	7,341,541	12,463,270	8,926,622	8,535,008	1,2	536,304	45,802,745
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated	7,341,541 3,527,384	12,463,270 -618,839	-1,566,048 -1,566,048	8,535,008 1,944,453	1,2	261,654	45,802,745 4,548,604
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included	7,341,541 3,527,384	12,463,270 -618,839	-1,566,048	8,535,008 1,944,453	1,2	261,654	45,802,745 4,548,604
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the	7,341,541 3,527,384	-618,839 -618,839	-1,566,048 -1,566,048	1,944,453 1,944,453	1,2	261,654	45,802,745 4,548,604 4,548,604
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	7,341,541 3,527,384	-618,839 -618,839	-1,566,048 -1,566,048	1,944,453 1,944,453	1,2	261,654	45,802,745 4,548,604 4,548,604
9 10a b	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include	7,341,541 3,527,384 3,527,384	-618,839 -618,839 3,046,236	-1,566,048 -1,566,048 1,362,784	1,944,453 1,944,453 540,652	1,,,	261,654 261,654 261,654	45,802,745 4,548,604 4,548,604 5,343,744
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of	7,341,541 3,527,384	-618,839 -618,839	-1,566,048 -1,566,048	1,944,453 1,944,453	1,,,	261,654	45,802,745 4,548,604 4,548,604
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include	7,341,541 3,527,384 3,527,384	-618,839 -618,839 3,046,236	-1,566,048 -1,566,048 1,362,784	1,944,453 1,944,453 540,652	1,,,	261,654 261,654 261,654	45,802,745 4,548,604 4,548,604 5,343,744
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part	7,341,541 3,527,384 3,527,384 448,436	12,463,270 -618,839 -618,839 3,046,236 575,209	-1,566,048 -1,566,048 1,362,784 468,346	1,944,453 1,944,453 540,652	1,7	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12)	7,341,541 3,527,384 3,527,384 448,436 11,317,361	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876	-1,566,048 -1,566,048 1,362,784 468,346 9,191,704	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is	7,341,541 3,527,384 3,527,384 448,436 11,317,361	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876	-1,566,048 -1,566,048 1,362,784 468,346 9,191,704	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727
9 10a b c 11	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12)	7,341,541 3,527,384 3,527,384 448,436 11,317,361	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876	-1,566,048 -1,566,048 1,362,784 468,346 9,191,704	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727
9 10a b c 11 12	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here	7,341,541 3,527,384 3,527,384 448,436 11,317,361 for the organizati	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876 on's first, second	-1,566,048 -1,566,048 1,362,784 468,346 9,191,704	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here	7,341,541 3,527,384 3,527,384 448,436 11,317,361 for the organizati	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876 on's first, second	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here	7,341,541 3,527,384 3,527,384 448,436 11,317,361 for the organizati	12,463,270 -618,839 -618,839 3,046,236 575,209 15,465,876 on's first, second	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,2	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage for 201	7,341,541 3,527,384 3,527,384 448,436 11,317,361 for the organizati	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876 on's first, second  ercentage f) divided by line	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,; 1,; 10,; 501(c)(3	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12 13 14	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here	7,341,541 3,527,384 3,527,384 448,436 11,317,361 for the organizati	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876 on's first, second  ercentage f) divided by line	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12 13 14 Se 15 16	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage from 20	7,341,541  3,527,384  3,527,384  448,436  11,317,361  for the organizati  olic Support Performance of the organization of the	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876  on's first, second  ercentage f) divided by line art III, line 15	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	8,535,008 1,944,453 1,944,453 540,652 364,925 11,385,038	1,; 1,; 10,; 501(c)(3	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12 13 14 See 15	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage from 20  ction D. Computation of Inv	7,341,541  3,527,384  3,527,384  448,436  11,317,361  for the organizati  plic Support Pour Pour Pour Pour Pour Pour Pour Pour	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876  on's first, second  ercentage f) divided by line art III, line 15  me Percenta	8,926,622 -1,566,048 -1,566,048 1,362,784 468,346 9,191,704 , third, fourth, or fi	1,944,453 1,944,453 540,652 364,925 11,385,038 fth tax year as a	10,3 10,3 501(c)(3	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation, 79 410 % 78 550 %
9 10a b c 11 12 13 14 Se 15 16	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage for 201 Public support percentage from 20  ction D. Computation of Inv Investment income percentage for	7,341,541  3,527,384  3,527,384  448,436  11,317,361  for the organizati  plic Support P 1 (line 8 column ( 10 Schedule A, P	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876 on's first, second ercentage ef) divided by line art III, line 15  me Percenta	8,926,622  -1,566,048  -1,566,048  1,362,784  468,346  9,191,704 , third, fourth, or fill  13 column (f))	1,944,453 1,944,453 540,652 364,925 11,385,038 fth tax year as a	1,; 1,; 10,; 501(c)(3	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation,
9 10a b c 11 12 13 14 See 15	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage from 20  ction D. Computation of Inv	7,341,541  3,527,384  3,527,384  448,436  11,317,361  for the organizati  plic Support P 1 (line 8 column ( 10 Schedule A, P	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876 on's first, second ercentage ef) divided by line art III, line 15  me Percenta	8,926,622  -1,566,048  -1,566,048  1,362,784  468,346  9,191,704 , third, fourth, or fill  13 column (f))	1,944,453 1,944,453 540,652 364,925 11,385,038 fth tax year as a	10,3 10,3 501(c)(3	261,654 261,654 261,654 394,072	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation, 79 410 % 78 550 %
9 10a  b  c 11  12  13 14  See 15 16  See 17 18	beginning in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Put Public Support Percentage for 201 Public support percentage from 20  ction D. Computation of Inv Investment income percentage for	7,341,541  3,527,384  3,527,384  448,436  11,317,361  for the organizati  Olic Support Pr 1 (line 8 column ( 10 Schedule A, P  restment Inco 2011 (line 10 c com 2010 Schedule de organization dic	12,463,270  -618,839  -618,839  3,046,236  575,209  15,465,876 on's first, second  ercentage f) divided by line art III, line 15  me Percenta olumn (f) divided li A, Part III, line 1 I not check the be	8,926,622  -1,566,048  -1,566,048  1,362,784  468,346  9,191,704 , third, fourth, or fill  13 column (f))  ge  by line 13 column  7  ex on line 14, and	1,944,453  1,944,453  540,652  364,925  11,385,038  fth tax year as a	10,3  10,3  501(c)(3  15  16  17  18  han 33 1/	261,654 261,654 394,072 124,718 316,748	45,802,745 4,548,604 4,548,604 5,343,744 1,981,634 57,676,727 zation, 79 410 % 78 550 % 7 890 % 9 430 %

33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Explanation

Schedule A (Form 990 or 990-EZ) 2011

#### **Additional Data**

Software ID: Software Version:

**EIN:** 25-0921042

Name: INTERNATIONAL SOCIETY OF AUTOMATION

#### Form 990, Special Condition Description:

#### **Special Condition Description**

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

#### 4d. Other program services

(Code

) (Expenses \$ 1,573,551 including grants of \$ ) (Revenue \$ 1,048,532 )

PUBLISHING SERVICESTHE SOCIETY PUBLISHES AND SELLS BOOKS FOR THE INSTRUMENTATION SYSTEMS, AND AUTOMATION FIELD THE SOCIETY ALSO PUBLISHES AND SELLS A PROFESSION JOURNAL OF TECHNICAL ARTICLES, PUBLISHES A MONTHLY MAGAZINE AND OUTSOURCES ANNUAL DIRECTORY THAT SERVES THE AUTOMATION INDUSTRY IN 2011, 15 NEW BOOK TITLES WERE PUBLISHED AND THE BI-MONTHLY MAGAZINE WAS RECEIVED BY OVER 70,000 INDIVIDUALS OF CONTROLLED CIRCULATION AND SUBSCRIBERS EACH MONTH

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493285006162

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

	me of the organization ERNATIONAL SOCIETY OF AUTOMATION	om 550. F See Separate instructions.		loyer identification number	
Ра	rt I Organizations Maintaining Donor Aorganization answered "Yes" to Form 99			or Accounts. Complete	ıf the
	organization answered Tes to Form 93	(a) Donor advised funds		( <b>b)</b> Funds and other accounts	<u> </u>
L	Total number at end of year			<b>(-/</b>	
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
ŀ	Aggregate value at end of year				
5	Did the organization inform all donors and donor adv funds are the organization's property, subject to the		donor advı	sed <b>Yes</b>	- No
;	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit	efit of the donor or donor advisor, or fo	r any othe	r purpose <b>Yes</b>	- No
<u> 201</u>	t II Conservation Easements. Complete		to Forn	n 990, Part IV, line 7.	
2	Purpose(s) of conservation easements held by the o  Preservation of land for public use (e.g., recreat  Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a qual	on or pleasure) Preservation of Preservation of	a certifie	ically importantly land area d historic structure onservation	
	easement on the last day of the tax year				
				Held at the End of the Ye	ear
а	Total number of conservation easements		2a		
b	Total acreage restricted by conservation easements		2b		
С	Number of conservation easements on a certified his	, ,	2c		
d	Number of conservation easements included in (c) a	cquired after 8/17/06	2d		
3	Number of conservation easements modified, transfe	erred, released, extinguished, or termin	ated by th	ne organization during	
	the taxable year ▶				
ŀ	Number of states where property subject to conserv	ation easement is located 🗠			
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds		andling of		- No
•	Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation eas	ements d	uring the year ►	
,	A mount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easeme	ents durinç	g the year	
3	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	2(d) above satisfy the requirements of s	section	┌ Yes ┌	- No
)	In Part XIV, describe how the organization reports c balance sheet, and include, if applicable, the text of the organization's accounting for conservation easer	the footnote to the organization's financ			
ar	Organizations Maintaining Collection Complete if the organization answered	ons of Art, Historical Treasure		her Similar Assets.	
La	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fir	116, not to report in its revenue state for public exhibition, education or rese	ment and arch in fu		
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or researc			
	(i) Revenues included in Form 990, Part VIII, line 1			<b>▶</b> \$	
	(ii) Assets included in Form 990, Part X			<u></u>	
2	If the organization received or held works of art, hist following amounts required to be reported under SFA		s for finan	cial gain, provide the	
а	Revenues included in Form 990, Part VIII, line 1			<b>▶</b> \$	

Assets included in Form 990, Part X

Part	<b>311</b> Organizations Maintaining Co	llections of Art	, His	storica	al Tre	asures, or O	the	r Similar Asse	ets (co	ontinued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	he follo	wing tha	at are a significa	int u	se of its collectio	n	
а	Public exhibition		d	Г	Loan or	exchange progr	ams			
Ь	Scholarly research		e		Other					
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and expla	un hov	wthev	further t	he organization	's ex	empt purpose in		
	Part XIV					-				
5	During the year, did the organization solicition assets to be sold to raise funds rather than to								Yes	□ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an ar	ements. Comple	ete ıf	the o	rganıza	ation answered				<u>,                                      </u>
1a	Is the organization an agent, trustee, custoc included on Form 990, Part X?						ets r		Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	ving tab	ole	_				
						_		Amo	unt	
C	Beginning balance					H	1c			
d	Additions during the year					_	1d			
е	Distributions during the year					_	1e			
f	Ending balance						1f			
2a	Did the organization include an amount on Fe	orm 990, Part X, lin	e 21?	)				Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/								
Pai	rt V Endowment Funds. Complete									
_		(a)Current Year	(b)	Prior Ye	<del></del>	(c)Two Years Back	_		<b>e)</b> Four Y	ears Back
1a	Beginning of year balance	164,197		16	7,500	162,897	+	160,897		
Ь	Contributions	7,339			7,590	10,090	<u>' </u>	2,000		
C	Investment earnings or losses									
d	Grants or scholarships									
e	Other expenditures for facilities and programs	6,772			8,380	8,000				
f	Administrative expenses									
g	End of year balance	164,764		16	54,197	164,987	7	162,897		
2	Provide the estimated percentage of the yea	r end balance held a	as							
а	Board designated or quasi-endowment 🕨									
ь	Permanent endowment ► 50 000 %									
c	Term endowment ► 50 000 %									
3a	Are there endowment funds not in the posse	ssion of the organiz	atıon	that ar	e held a	nd administered	l for	the		
	organization by	<b>.</b>							Yes	No
	(i) unrelated organizations							3a(i)		No
	(ii) related organizations							3a(ii)	<u> </u>	No
	If "Yes" to 3a(II), are the related organization						٠	3b		
4	Describe in Part XIV the intended uses of th									
Par	t VI Land, Buildings, and Equipme	ent. See Form 99	7U, Pa							
	Description of property				Cost or ot (investme			(c) Accumulated depreciation	<b>(d)</b> Bo	ook value
<b>1</b> a l	Land					316	,260			316,260
b i	Buildings					4,200	,060	1,516,022		2,684,038
<b>c</b> l	Leasehold improvements									0
d i	Equipment					3,780	,269	3,221,376		558,893
е (	Other					569	,442	536,826		32,616
Tota	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colui	mn (B	), line 1	0(c).) .		•			3,591,807
	== == (===== (a) ===== == =====	, , , , , , , , , , , , , ,	(2)	,, 1	1-1-1	<u> </u>	-	Schedule D (		

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	
(a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)	(b)book value	Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		
Part VIII Investments—Program Related. See	Form 990, Part X, line	13.
(a) Description of investment type	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value
(1) INVESTMENTS	22,500,082	F
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )	22,500,082	
Part IX Other Assets. See Form 990, Part X, III		
(a) Descrip		(b) Book value
		(2)
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1		
Part X Other Liabilities. See Form 990, Part X		
1 (a) Description of Liability	(b) A mount	
Federal Income Taxes		
SECTION AND DISTRICT FUNDS PAYABLE	233,842	
<b>T</b> 1 1 (0 1 (1) 1 - 1)		
<b>Total.</b> (Column (b) should equal Form 990, Part X, col (B) line 25 ) <b>2.</b> Fin 48 (ASC 740) Footnote. In Part XIV, provide the tex	233,842	

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	ıts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	11,402,758
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	10,872,934
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	529,824
4	Net unrealized gains (losses) on investments	4	-2,653,994
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-241,704
9	Total adjustments (net) Add lines 4 - 8	9	-2,895,698
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-2,365,874
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Retu	irn
1	Total revenue, gains, and other support per audited financial statements	1	8,568,502
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	-3,049,341
3	Subtract line <b>2e</b> from line <b>1</b>	3	11,617,843
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
Ь	Other (Describe in Part XIV)		
_ C	Add lines <b>4a</b> and <b>4b</b>	4c	-215,085
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	11,402,758
1	Reconciliation of Expenses per Audited Financial Statements With Expenses  Total expenses and losses per audited financial	рег ке	11,026,902
_	statements	1	11,020,902
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	271,656
3	Subtract line <b>2e</b> from line <b>1</b>	3	10,755,246
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	117,688
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	10,872,934

#### Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	ENDOWMENTS ARE RESTRICTED FOR THE EXECUTIVE BOARD ENDOWMENT, THE HUSTON ENDOWMENT, FOR SCHOLARSHIPS, TO SUPPORT STUDENT ACTIVITIES, AND FUND SPECIFIC AWARDS
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE SOCIETY FILES AS A TAX-EXEMPT ORGANIZATION MANAGEMENT IS NOT AWARE OF ANY ACTIVITIES THAT WOULD JEOPARDIZE THE TAX-EXEMPT STATUS OF THE SOCIETY
PART XI, LINE 8 - OTHER ADJUSTMENTS		CHANGE IN PLAN ASSETS AND BENEFIT OBLIGATIONS - 311,944 CONTRIBUTIONS OF DONOR RESTRICTED ASSETS 33,551 CONTRIBUTIONS OF ISA MATCH 36,845 OTHER -156 TOTAL TO SCHEDULE D, PART XI, LINE 8 - 241,704
PART XII, LINE 2D - OTHER ADJUSTMENTS		CHANGE IN PLAN ASSETS AND BENEFIT OBLIGATIONS - 311,944 NON-OPERATING EXPENSE -67,100 NET ASSETS RELEASED FROM RESTRICTION 34,285 DEPRECIATION OF DONATED ASSETS -50,588
PART XII, LINE 4B - OTHER ADJUSTMENTS		COST OF GOODS SOLD -271,656 RESTRICTED INVESTMENT INCOME 55,965 OTHER 606
PART XIII, LINE 2D - OTHER ADJUSTMENTS		COST OF GOODS SOLD 271,656
PART XIII, LINE 4B - OTHER ADJUSTMENTS		NON-OPERATING EXPENSE 67,100 DEPRECIATION OF DONATED ASSETS 50,588

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DLN: 93493285006162

OMB No 1545-0047

Open to Public

## **SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

**Statement of Activities Outside the United States** 

▶ Attach to Form 990. ▶ See separate instructions.

Inspection

	e of the organization				Employer ident	ification number
INII	ERNATIONAL SOCIETY OF AUT	OMATION			25-0921042	
Pa	<b>General Informatio</b> "Yes" to Form 990, Pa			the United States. C		zation answered
1	For grantmakers. Does the assistance, the grantees' elimentees the grantee?	organization r gibility for the	maıntaın recor grants or assı	stance, and the select	cion criteria used to aw	
2	<b>For grantmakers.</b> Describe in Pa United States	art V the organi	zatıon's procedu	ires for monitoring the us	e of grant funds outsıde t	he
3	Activites per Region (Use Part	V ıf addıtıonal s	space is needed	)		
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
	CANADA	0		SCHOLARSHIP GRANTS	ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US	4,000
	ENGLAND	0	0	SCHOLARSHIP GRANTS	ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US	2,000
	INDIA	0	0	SCHOLARSHIP GRANTS	ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US	7,500
	ITALY	0	0	SCHOLARSHIP GRANTS	ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US	1,000
	RUSSIA	0	0	SCHOLARSHIP GRANTS	ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US	1,500

Pai	Part IV,	line 15, for any	sistance to Organ recipient who recesspace is needed.	<b>nizations or Entiti</b> erved more than \$5,	<b>es Outside the Ur</b> ,000. Check this box	<b>nited States.</b> Comp x if no one recipient	plete if the organiza received more thai	tion answered "Yes' n \$5,000	' to Form 990, ▶ 厂
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	( <b>d)</b> Purpose of grant	(e) A mount of cash grant	<b>(f)</b> Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2	Enter total nur tax-exempt by	mber of recipie y the IRS, or fo	ent organizations lis or which the grante	ted above that are e or counsel has pro	recognized as chari ovided a section 50	ties by the foreign of 1(c)(3) equivalency	country, recognized letter	as . •	
3	Enter total nui	mber of other o	organizations or en	tities					(Form 990) 2011

Part IIII Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

	additional space is i			T	T	1	T
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	( <b>h)</b> Method of valuation (book, FMV, appraisal, other)
SCHOLARSHIP	CANADA	3	4,000	CHECK		N/A	N/A
SCHOLARSHIP	ENGLAND	1	2,000	СНЕСК		N/A	N/A
SCHOLARSHIP	INDIA	3	7,500	СНЕСК		N/A	N/A
SCHOLARSHIP	ITALY	1	1,000	СНЕСК		N/A	N/A
SCHOLARSHIP	RUSSIA	1	1,500	СНЕСК		N/A	N/A
-	•	<u> </u>		•	•	C-l-	dula E (Farm 000) 2011

## Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	<u> </u>	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	্	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	┍	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	┍	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	~	No

Schedule F (Form 990) 2011

Part V Supplemental Information

~ ' ' ' ' ' ' ' ' '			/	1 5 1 7		
Complete this i	part to provide t	ne information	(see instructions)	required in Part I,	line 2, and any	/ additional
information	•		` ,	'	, ,	,
Information						

<u>information.</u>		
I dentifier	ReturnReference	Explanation
PROCEDURE FOR MONITORING GRANTS OUTSIDE THE U S		SCHEDULE F, PART I, LINE 2 ISA ISSUES SCHOLARSHIP AWARDS TO STUDENTS FROM OUTSIDE THE US SCHOLARSHIP APPLICATIONS ARE REVIEWED BY A VOLUNTEER COMMITTEE AND AWARDS ARE MADE ON A COMPETITIVE BASIS TO STUDENTS ENROLLED IN AUTOMATION RELATED CURRICULUMS CHECKS ARE WRITTEN DIRECTLY TO THE INSTITUTION ON THE STUDENT'S BEHALF
METHOD USED TO ACCCOUNT FOR EXPENDITURES		SCHEDULE F, PART I, LINE 3 ACCRUAL ACCOUNTING
EXPLANATION FOR ESTIMATED NUMBER OF RECIPIENTS		SCHEDULE F, PART III, COL (C) EXACT NUMBER OF RECIPIENTS LISTED

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Schedule I

(Form 990)

DLN: 93493285006162 OMB No 1545-0047

Governments and Individuals in the United States Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

**Inspection** 

Department of the Treasury ► Attach to Form 990 Internal Revenue Service Name of the organization Employer identification number INTERNATIONAL SOCIETY OF AUTOMATION 25-0921042 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other) 

**Grants and Other Assistance to Organizations,** 

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Pa	art IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) SCHOLARSHIPS	31	51,100			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	,	SCHEDULE I, PART I, LINE 2 SCHOLARSHIP APPLICATIONS ARE REVIEWED BY A VOLUNTEER COMMITTEE AND AWARDS ARE MADE ON A COMPETITIVE BASIS TO STUDENTS ENROLLED IN AUTOMATION RELATED CURRICULUMS CHECKS ARE WRITTEN DIRECTLY TO THE INSTITUTION ON THE STUDENT'S BEHALF

Schedule I (Form 990) 2011

DLN: 93493285006162

**Employer identification number** 

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

714.1	ERNATIONAL SOCIETY OF AUTOMATION		25-0921042			
Pa	rt I Questions Regarding Compensation		20 00220.2			
					Yes	No
1a	Check the appropriate box(es) if the organization prov 990, Part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	$\Gamma$	Housing allowance or residence for personal use			
	Travel for companions	$\vdash$	Payments for business use of personal residence			
	Tax idemnification and gross-up payments					
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the org			1b		
2	Did the organization require substantiation prior to re officers, directors, trustees, and the CEO/Executive			2	Yes	
3	Indicate which, if any, of the following the organizatio organization's CEO/Executive Director Check all the	at appl	ly			
	Compensation committee		Written employment contract			
	Independent compensation consultant	고	·			
	Form 990 of other organizations	10	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, P or a related organization	art V I	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control p	aymei	nt?	4a		Νo
b	Participate in, or receive payment from, a supplemen	tal nor	nqualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity-ba	sed co	ompensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro	vide tl	he applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only mus	t com	plete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, I compensation contingent on the revenues of	ine 1a	, did the organization pay or accrue any			
а	The organization?			5a	Yes	
b	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, I compensation contingent on the net earnings of	ıne 1a	, did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," de			7	Yes	
8	Were any amounts reported in Form 990, Part VII, pasubject to the initial contract exception described in in Part III			8		No
9	If "Yes" to line 8 did the organization also follow the	rehutt	table presumption procedure described in Regulations			

section 53 4958-6(c)?

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of  (i) Base compensation	W-2 and/or 1099-MIS (ii) Bonus & Incentive compensation	SC compensation  (iii) Other reportable compensation	(C) Retirement and other deferred compensation	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(1)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
(1) PATRICK GOUHIN	(I) (II)	235,296 0	40,608 0	1	27,122 0	19,147 0	357,286	0
(2) KENNETH HILGERS	(I) (II)	113,236 0	21,750 0	31,664 0	33,732 0	8,031	208,413	0
(3) TIM FELDMAN	(I) (II)	135,015 0	21,856 0		17,257 0	10,320	190,276	0

Schedule J (Form 990) 2011 Page **3** 

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
		PART I, LINE 4B PATRICK GOUHIN AND KEN HILGERS PARTICIPATED IN, BUT DID NOT RECEIVE PAYMENT FROM, A 457(B) RETIREMENT PLAN HIS CONTRIBUTIONS ARE INCLUDED IN THE TOTAL LISTED IN PART II, COLUMN C, "RETIREMENT COMPENSATION"
	PART I, LINE 5	SALES STAFF RECEIVE A COMMISSION ON SALES AS PART OF THEIR COMPENSATION ARRANGEMENT
	· ·	THE CEO AND SENIOR MANAGEMENT TEAM RECEIVE PART OF THEIR COMPENSATION IN THE FORM OF A BONUS BASED ON ACHIEVING CERTAIN FINANCIAL AND NON-FINANCIAL PERFORMANCE TARGETS

Schedule J (Form 990) 2011

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2011

OMB No 1545-0047

Open to Public Inspection

## SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization
INTERNATIONAL SOCIETY OF AUTOMATION

25-0921042

		25-0921042
ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	MEMBERSHIP CLASSES INCLUDE REGULAR, SENIOR, FELLOW, LIFE, HONORARY, STUDENT
	FORM 990, PART VI, SECTION A, LINE 7A	THE PRESIDENT, TREASURER, AND THE DEPARTMENT VICE PRESIDENTS ARE ELECTED BY THE COUNCIL OF SOCIETY DELEGATES, WHICH IS A GROUP OF MEMBERS
	FORM 990, PART VI, SECTION A, LINE 7B	THE COUNCIL OF SOCIETY DELEGATES CONTROLS THE GENERAL POLICIES OF THE SOCIETY THROUGH ITS POWERS TO NOMINATE AND ELECT OFFICERS, TO AMEND THE BY LAWS, AND TO REVIEW THE ANNUAL REPORTS OF OFFICERS EACH ACTIVE SECTION APPOINTS A MEMBER TO THE COUNCIL OF SOCIETY DELEGATES EACH DELEGATE HAS ONE VOTE
	FORM 990, PART VI, SECTION B, LINE 11	FORM 990 WAS REVIEWED BY MANAGEMENT AND THE TREASURER ON BEHALF OF THE COMPENSATION COMMITTEE PRIOR TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	PRIOR TO THE START OF EACH NEW YEAR, ISA BOARD MEMBERS RECEIVE A LETTER FROM THE EXECUTIVE DIRECTOR THAT OUTLINES THEIR LEGAL RESPONSIBILITIES AS BOARD MEMBERS, INCLUDES A COPY OF THE CONFLICT OF INTEREST POLICY, AND INCLUDES A CONFIRMATION PAGE THAT THEY MUST SIGN AND RETURN CONFIRMING THEY HAVE READ AND UNDERSTAND THE POLICY AN ISA LEADER HAS AN OBLIGATION TO BE ALERT TO ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST IF A TRANSACTION IS OR MAY BE SUBJECT TO REVIEW BY AN ISA GOVERNING BODY, AN INTERESTED ISA LEADER WILL PROMPTLY DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST TO, AND ABSTAIN FROM ANY PARTICIPATION IN THE DISCUSSION OR DECISION OF, THE RESPECTIVE GOVERNING BODY WITH RESPECT TO THAT TRANSACTION AFTER DISCLOSURE OF THE ACTUAL OR POTENTIAL CONFLICT OF INTEREST, THE INTERESTED ISA LEADER SHALL LEAVE THE MEETING AND THE REMAINING MEMBERS SHALL DETERMINE IF A CONFLICT OF INTEREST ACTUALLY EXISTS THE DISCLOSURE SHALL BE COMMUNICATED BY THE INTERESTED ISA LEADER IN A NEUTRAL CONFEXT, THAT IS, THE INTERESTED ISA LEADER WILL NOT STATE ANY POSITION OR ADVOCATE THE ADOPTION OF ANY POSITION ON THE TRANSACTION IN HIS OR HER INITIAL DISCLOSURE CONCERNING THE ACTUAL OR POTENTIAL CONFLICT OF INTEREST THEREAFTER, IF AN ACTUAL CONFLICT OF INTEREST IS DETERMINED TO EXIST, THE INTERESTED ISA LEADER WILL REFRAIN FROM INITIATING ANY DISCUSSIONS, PUBLICLY AND PRIVATELY, REGARDING THE TRANSACTION WITH OTHER MEMBERS OF THE GOVERNING BODY WILL GIVE THE INTERESTED ISA LEADER A FAIR AND APPROPRIATE OPPORTUNITY TO SUBMIT A WRITTEN POSITION OF THE TRANSACTION THE TRANSACTION THE GOVERNING BODY WILL GIVE THE INTERESTED ISA LEADER WILL REFRAIN FROM INITIATING ANY DISCUSSIONS OR PARTICIPATION IN THE DECISION MAKING PROCESS THE GOVERNING BODY SHALL HAVE COMPLETE AUTHORITY TO ASCRIBE WHATEVER WEIGHT IT DEEMS APPROPRIATE TO THE INTERESTED ISA LEADER'S WRITTEN STATEMENT IN LIGHT OF THE DISCLOSED CONFLICT OF INTEREST. IS A LEADER'S SHOULD SEEK THE ADVICE OF THE EXECUTIVE OFFICE OF INTEREST. THE PRESIDENT ON APPROPRIATE DISCLOSU
	FORM 990, PART VI, SECTION B, LINE 15	THE COMPENSATION COMMITTEE, WHICH REPRESENTS THE EXECUTIVE BOARD, REVIEWS THE PERFORMANCE AND COMPENSATION OF THE EXECUTIVE DIRECTOR/CEO ANNUALLY A FORMAL WRITTEN PERFORMANCE APPRAISAL IS COMPLETED AND A FACE TO FACE MEETING IS HELD BETWEEN THE COMPENSATION COMMITTEE AND EXECUTIVE DIRECTOR/CEO EACH YEAR EXECUTIVE COMPENSATION IS REVIEWED AGAINST INDUSTRY DATA PROVIDED BY SALARY SURVEYS CONDUCTED BY ASAE (AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES), CESSE (COUNCIL OF ENGINEERING AND SCIENTIFIC SOCIETY EXECUTIVES), AND CAPITAL ASSOCIATES TO CONFIRM THAT EXECUTIVE COMPENSATION FALLS WITHIN INDUSTRY NORMS THIS LAST REVIEW WAS CONDUCTED IN 2011
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES AVAILABLE TO THE PUBLIC ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS THE ORGANIZATION MAKES THESE DOCUMENTS AVAILABLE UPON REQUEST OR THROUGH THEIR ORGANIZATIONAL WEBSITE, WWW ISA ORG
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -2,653,994 CHANGE IN PLAN ASSETS AND BENEFIT OBLIGATIONS -311,944 CONTRIBUTIONS OF DONOR RESTRICTED ASSETS 33,551 CONTRIBUTIONS OF ISA MATCH 36,845 OTHER -156 TOTAL TO FORM 990, PART XI, LINE 5 -2,895,698
	FORM 990, PART XII, LINE 2C	THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT THE ORGANIZATION HAS NOT CHANGED ITS OVERSIGHT PROCESS OR SELECTION PROCESS DURING THE TAX YEAR
	FORM 990, PART VII, DESCRIPTION OF HOURS FOR RELATED ORGANIZATIONS	OFFICERS LISTED ON PART VII WORK AN AVERAGE OF 40 HOURS PER WEEK. THEIR TIME IS SHARED BETWEEN THE FILING ORGANIZATION AND THE RELATED ENTITIES LISTED ON SCHEDULE R

DLN: 93493285006162

# SCHEDULE R (Form 990)

Name of the organization

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

Employer identification number

Open to Public Inspection

Department of the Treasury Internal Revenue Service

INTERNATIONAL SOCIETY OF AUTOMATION				25-092104	2		
Part I Identification of Disregarded Entities (Com	plete if the organizatio	n answered "Yes"	on Form 990, Pa				
(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income [	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during	<b>nizations</b> (Complete in the tax year.)	f the organization	answered "Yes"	on Form 990, Pa	rt IV, line 34 becaus	se it had	one
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))			<b>g)</b> 12(b)(13 rolled ızatıon
(1) AUTOMATION STANDARDS COMPLIANCE INSTITUTE					_	Yes	No
67 ALEXANDER DR RESEARCH TRIANGLE PARK, NC 27709 26-0811966	AUTOMATION STANDARDS COMPLIANCE TESTING	NC	501(C)(6)	N/.	A N/A	Yes	
(2) ISA INDIA SOCIETY  C/O VIJAYKUMAR H MODI 5B 2ND FLO MUMBAI 400023 IN	MEMBER SERVICES	IN	N/A	N/s	A N/A		No
(3) ISA EUROPE FOUNDATION  DE ZAALE 11 AJ EINDHOVEN 5612 NL	TRAINING SERVICE	NL	N/A	N/	A N/A		No
For Privacy Act and Paperwork Reduction Act Notice, see the Instruc	ions for Form 990.	Cat No 50	135Y	<u> </u>	Schedule R (F	orm 990)	2011

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line	e 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	, ·	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	<b>(f)</b> Share of total income	(g) Share of end-of- year assets	Disprop		(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		<b>(k)</b> Percentage ownership
							Yes	No		Yes	No			
												i		

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Рптагу activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total Income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership

(6)

Part V	Transactions With Related Organizations (Complete if the organization answered "	Yes" on Form 990, Pa	ort IV, line 34, 35, 3	35A, or 36.)							
Not	Complete line 1 if any entity is listed in Parts II, III or IV					Yes	No				
<b>1</b> During	the tax year, did the orgranization engage in any of the following transactions with one or more related or	ganızatıons lısted ın Par	ts II-IV?								
<b>a</b> Rec	eipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity				1a		No				
<b>b</b> Gift, grant, or capital contribution to related organization(s)											
<b>c</b> Gıft	c Gift, grant, or capital contribution from related organization(s)										
<b>d</b> Loa	d Loans or loan guarantees to or for related organization(s)										
e Loans or loan guarantees by related organization(s)											
<b>f</b> Sale	of assets to related organization(s)				1f		No				
<b>g</b> Pur	chase of assets from related organization(s)				<b>1</b> g		No				
h Exc	hange of assets with related organization(s)				1h		No				
i Leas	e of facilities, equipment, or other assets to related organization(s)				<b>1</b> i		No				
<b>j</b> Lea:	j Lease of facilities, equipment, or other assets from related organization(s)										
<b>k</b> Per	k Performance of services or membership or fundraising solicitations for related organization(s)										
l Performance of services or membership or fundraising solicitations by related organization(s)											
<b>m</b> Sha	m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)										
<b>n</b> Sha	n Sharing of paid employees with related organization(s)										
<b>o</b> Rei	mbursement paid to related organization(s) for expenses				10	Yes					
<b>p</b> Rei	nbursement paid by related organization(s) for expenses				<b>1</b> p		No				
<b>q</b> Oth	er transfer of cash or property to related organization(s)				1q		No				
<b>r</b> Oth	er transfer of cash or property from related organization(s)				1r		No				
<b>2</b> If th	e answer to any of the above is "Yes," see the instructions for information on who must complete this line	e, including covered rela	tionships and transac	tion thresholds							
	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	Method of dete	<b>d)</b> mini olved	ng amo	unt				
(1) AUTOM	TION STANDARDS COMPLIANCE INSTITUTE	D	29,469	INTERCOMPANY TE		FER					
(2) AUTOM	TION STANDARDS COMPLIANCE INSTITUTE	0	257,199	INTERCOMPANY IN	' INVOICES						
(3) ISA EUR	OPE FOUNDATION	D	210,949	INTERCOMPANY TE	RANS	FER					
(4) ISA IND	A SOCIETY	D	37,146	INTERCOMPANY TE	RANS	FER					
(5)											

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	x managing K-1 partner?		<b>(k)</b> Percentage ownership
			,	Yes	No			Yes	No		Yes	No									

Schedule R (Form 990) 2011

## Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011