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Form

Department of the Treasury Internal Revenue Service

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 2011

Open to Public Inspection

| <u>A</u>                    | For the 2011 c       | alendar year, or tax year beginning , and ending  |                     |  |                            |
|-----------------------------|----------------------|---|---------------------|--|----------------------------|
| В                           | Check if applicable  | C Name of organization  |                     | D Employe  | r identification number    |
| П                           | Address change       | WATERFOWL CHESAPEAKE INC.   |                     | l  |                            |
| V                           | Name change          | Doing Business As   |                     | 7 23-7   | 7801345                    |
|                             | Name change          | Number and street (or P O box if mail is not delivered to street address)                         | Room/suite          | E Telephon                                       |                            |
|                             | Initial return       | 40 S. HARRISON STREET   |                     | 410-   | -822-4567                  |
|                             | Terminated           | City or town, state or country, and ZIP + 4   |                     | <del>                                     </del> | <u> </u>                   |
| $\overline{\Box}$           | Amandad satura       | EASTON MD 21601   |                     |  | 250 000                    |
| Щ                           | Amended return       | F Name and address of principal officer   |                     | G Gross receip                                   | ts\$ 259,808               |
|                             | Application pending  |   | H(a) Is this a      | group return for aff                             | filiates? Yes X No         |
|                             |                      | RONALD J. FLOHR   |                     | •  | ā., ā.,                    |
|                             |                      | 40 S. HARRISON STREET   | 1                   | affiliates included?                             |                            |
|                             |                      | EASTON MD 21601   |                     | lo," attach a list (s                            | see instructions)          |
|                             | Tax-exempt status    | X 501(c)(3) 501(c) ( ) ◀ (insert no ) 4947(a)(1) or 527   |                     |  |                            |
| <u>J</u>                    | Website: 🕨 🥻         | WW.WATERFOWLFESTIVAL.ORG  | H(c) Group e        | exemption number                                 | <b>&gt;</b>                |
| ĸ                           | Form of organization | X Corporation Trust Association Other ▶ L   | Year of formation   | <u>19</u> 72 ∣м                                  | State of legal domicile MI |
| P                           | Part I Su            | ımmary  |                     |  |                            |
|                             | 1 Briefly de         | escribe the organization's mission or most significant activities                                 |                     |  |                            |
| Ф                           | SEE                  | SCHEDULE O  |                     |  |                            |
| ĕ                           |                      |   |                     |  |                            |
| ă                           |                      |   |                     |  |                            |
| 듵                           |                      |   |                     |  |                            |
| Governance                  | 2 Check th           | is box ▶ ☐ if the organization discontinued its operations or disposed of more than               | 25% of its net as   | ssets  |                            |
| Ö                           | 3 Number             | of voting members of the governing body (Part VI, line 1a)  | 2070 01 110 1101 01 |  | 6                          |
| ŝ                           |                      | ,   |                     |  | 6                          |
| iţie                        | I                    | of independent voting members of the governing body (Part VI, line 1b)                            |                     |  |                            |
| Activities &                |                      | nber of individuals employed in calendar year 2011 (Part V, line 2a)                              |                     |  | 6                          |
| Ac                          | 6 Total nur          | nber of volunteers (estimate if necessary)  |                     | 6  | 25                         |
|                             | 7a Total unr         | elated business revenue from Part VIII, column (C), line 12                                       |                     | 7a   | 0                          |
|                             | <b>b</b> Net unrei   | ated pusiness taxable income from Form 990-T, line 34   |                     | 7b   | 0                          |
|                             |                      | RECEIVED ,  | Prior Ye            |  | Current Year               |
| Ф                           | 8 Contribut          | tions and grants (Part VIII, line 1h)   | 50                  | 9,852  | 132,016                    |
| Ž                           | 9 Program            | service revenue (Part VIII, Jine 2g)  | 88                  | 9,313  | 1,800                      |
| Revenue                     |                      | ent income (Part VIII, column (A), lines 3, 4, and 7d)  |                     | 3,969  | -8,519                     |
| 2                           |                      | /enue (Part-VIII, column-(A), lines-5,6d, 8c, 9c, 10c, and 11e)                                   |                     | 7,460  | 1,087                      |
|                             |                      | enue - add lines 8 through 11 kmust equal Part VIII, column (A), line 12)                         |                     | 0,594  | 126,384                    |
| _                           |                      |   |                     |  |                            |
|                             |                      | nd similar amounts paid (Part IX, column (A), lines 1-3)  | <u> </u>            | 5,850  | 18,750                     |
|                             |                      | paid to or for members (Part IX, column (A), line 4)  |                     | 0  | 0                          |
| es                          | 15 Salaries,         | other compensation, employee benefits (Part IX, column (A), lines 5–10)                           | 24                  | 7,133  | 36,977                     |
| xpenses                     | 16a Profession       | onal fundraising fees (Part IX, column (A), line 11e)   |                     | 0  | 0                          |
| ĝ                           | <b>b</b> Total fun   | draising expenses (Part IX, column (D), line 25) ▶ 370  | 1.                  | 1  |                            |
| ш                           | 17 Other ex          | penses (Part IX, column (A), lines 11a-11d, 11f-24e)  | 1,16                | 0,720  | 137,984                    |
|                             | 1                    | penses Add lines 13–17 (must equal Part IX, column (A), line 25)                                  |                     | 3,703  | 193,711                    |
|                             | 1                    | less expenses Subtract line 18 from line 12   |                     | 3,109  | -67,327                    |
| 70.0                        | 3 Revenue            | ress expenses dubitate interiorion line 12  | Beginning of Cu     |  | End of Year                |
| Net Assets or Fund Balances | 20 Total ass         | ets (Part X, line 16)   |                     | 8,926  | 3,421,851                  |
| ASS                         | 21 Total liab        | olities (Part X, line 26)   |                     | 1,857  | 18,884                     |
| E E                         | 27 Notarias          | ts or fund balances Subtract line 21 from line 20   |                     | 7,069  | 3,402,967                  |
|                             |                      |   | 3,40                | 7,009  | 3,402,961                  |
|                             |                      | gnature Block   |                     |  |                            |
| U                           | inder penalties of   | perjury, I declare that I have examined this return, including accompanying schedules and state   | ements, and to the  | best of my know                                  | wledge and belief, it is   |
|                             | ue, correct, and c   | omplete Declaration of preparer (other than officer) is based on all information of which prepare | er nas any knowied  | ige  |                            |
|                             | _                    | Mary a Stromes  |                     | 10/1   | 2/12                       |
| Sig                         | gn 🏲 s               | Signature of officer  |                     | Date   |                            |
| He                          | re L                 | TREAS.  |                     |  |                            |
|                             |                      | ype or print name and title   | -                   |  |                            |
|                             | <u></u>              | e preparer's name Preparer's signature  | Date                | Charle [   | ıf PTIN                    |
| Pai                         | . I ''               |   | ، ا م               | Check  | <b>⊸</b> ″                 |
|                             | OBEER                | EY S. GRIFFITH, CPA   | Ja 09/2             | <del></del>                                      |                            |
|                             | parer Firm's na      |   |                     | Firm's EIN                                       | 20-0274631                 |
| Use                         | e Only               | 200 HARRY S TRUMAN PKWY STE 300   | 1                   |  | <del></del>                |
|                             | Firm's ad            | dress ANNAPOLIS, MD 21401-7479  | 1.                  | Phone no 4                                       | 410-224-0343               |
| Ma                          |                      | es this return with the preparer shown above? (see instructions)                                  |                     |  | X Yes No                   |
| _                           |                      | eduction Act Notice, see the separate instructions.   |                     |  | Form <b>990</b> (2011)     |
| DAA                         |                      |   |                     |  | rom 330 (2011)             |

| orm 990 (2011) WATERFOW  | L CHESAPEAKE 1               | INC.                                  | 23-7801345   | Page 2          |
|--|------------------------------|---------------------------------------|--|-----------------|
|  | Program Service Acce         | -                                     | - 45:- D- 4 III  |                 |
| 1 Briefly describe the organizat   | ule O contains a respo       | onse to any question in               | 1 this Part III  | X               |
| SEE SCHEDULE O   |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  | <del></del>                  |                                       |  |                 |
| 2 Did the organization undertal  | ke any significant program s | ervices during the year which         | ch were not listed on the  | <b>▼</b> v □ u. |
| prior Form 990 or 990-EZ?  If "Yes," describe these new second in the se | services on Schedule O       |                                       |  | X Yes No        |
| B Did the organization cease co  |                              | nt changes in how it conduc           | cts, any program   |                 |
| services?  |                              |                                       |  | Yes X No        |
| If "Yes," describe these changes   | =                            | ments for each of its three le        | argest program services, as measui   | end by          |
|  |                              |                                       | argest program services, as measur<br>sts are required to report the amour | •               |
| grants and allocations to other  |                              | , ,, ,                                | ·  | . •             |
| 1a (Code ) (Expense  | s 83 29i                     | 0 including grants of \$              | 18,750 ) (Revenu   | ¢               |
|  | OUR DECADES, T               | HE ORGANIZATION                       | ON HAS STAGED AN   |                 |
| THAT HAS RAISED  | A TOTAL OF MO                | RE THAN \$5 MI                        | LLION FOR WILDLIF  | E AND HABITAT   |
| •  |                              |                                       | E THAN FIFTY ORGAL   |                 |
|  |                              |                                       | ION ON CONSERVATION<br>ATION PROGRAMS, AI                                  |                 |
| \$26,000 ON HABIT  | TAT AND WILDLI               | FE RESEARCH I                         | NITIATIVES. IN RI  | ECENT YEARS WE  |
|  |                              |                                       | ORATIVE AND PARTIC   |                 |
|  |                              |                                       | RTNERSHIPS ON MORI   |                 |
|  |                              |                                       | ING PARTNER IN AS:<br>IT ENTITIES TO RE:                                   |                 |
|  |                              |                                       | N NECK NATIONAL W  |                 |
| <b>4b</b> (Code. ) (Expense  | s \$                         | including grants of \$                | ) (Revenu  | ne \$           |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
| 4c (Code ) (Expense  | s \$                         | including grants of \$                | ) (Revenu  | ue \$           |
|  | ·                            | J                                     | , (  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
|  |                              |                                       |  |                 |
| d Other program services (Des  | scribe in Schedule O )       | · · · · · · · · · · · · · · · · · · · |  |                 |
| (Expenses \$   | including grant              |                                       | ) (Revenue \$  | )               |
| 4e Total program service expe  | enses ► とう                   | ,290                                  |  |                 |

|          |  |     | Yes        | No                              |
|----------|--|-----|------------|---------------------------------|
| 1        | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"  |     |            |                                 |
|          | complete Schedule A  | 1   | X          |                                 |
| 2        | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?  | 2   | X          |                                 |
| 3        | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to   |     |            |                                 |
|          | candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |            | _X                              |
| 4        | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)  |     |            |                                 |
|          | election in effect during the tax year? If "Yes," complete Schedule C, Part II   | 4   |            | X                               |
| 5        | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,   |     |            |                                 |
|          | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,  |     |            |                                 |
|          | Part III   | 5   |            | _X                              |
| 6        | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors  |     |            |                                 |
|          | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If  |     |            |                                 |
|          | "Yes," complete Schedule D, Part I   | 6_  |            | _X_                             |
| 7        | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |     |            |                                 |
|          | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7   |            | <u> </u>                        |
| 8        | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"  |     |            |                                 |
|          | complete Schedule D, Part III  | 8   |            | <u> </u>                        |
| 9        | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part  |     |            |                                 |
|          | X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"   |     |            |                                 |
|          | complete Schedule D, Part IV   | 9   |            | <u> </u>                        |
| 10       | Did the organization, directly or through a related organization, hold assets in temporarily restricted  |     |            |                                 |
|          | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10  | X          |                                 |
| 11       | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,   | 1   |            |                                 |
|          | VII, VIII, IX, or X as applicable  | 1   |            |                                 |
| а        | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"   |     |            |                                 |
|          | complete Schedule D, Part VI   | 11a | X          |                                 |
| þ        | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more   |     |            |                                 |
|          | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b |            | <u> </u>                        |
| С        | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more  |     |            |                                 |
|          | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  | 11c |            | <u> </u>                        |
| a        | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets   |     | <b>.</b> , |                                 |
| _        | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d | X          | <del></del>                     |
|          | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e |            | <u> </u>                        |
| f        | ,  |     | v          |                                 |
| 12-      | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f | X          |                                 |
| ıza      | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  | 40- | ſ          | v                               |
| <b>L</b> | Schedule D, Parts XI, XII, and XIII  | 12a |            | <u> </u>                        |
| U        | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 406 |            | v                               |
| 13       | Is the organization answered two to line 12a, then completing Schedule B, Parts Al, All, and All is optional list the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                       | 12b |            | $\frac{x}{x}$                   |
|          | Did the organization maintain an office, employees, or agents outside of the United States?  | 13  |            | X                               |
|          | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,   | 14a |            |                                 |
|          | fundraising, business, investment, and program service activities outside the United States, or aggregate  |     |            |                                 |
|          | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV   | 14b |            | X                               |
| 15       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any   | 140 |            |                                 |
|          | organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV   | 15  | ļ          | X                               |
| 16       | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance  |     |            |                                 |
|          | to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV  | 16  | 1          | X                               |
| 17       | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on   |     |            |                                 |
| -        | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)   | 17  |            | x                               |
| 18       | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on  |     | $\dashv$   |                                 |
| -        | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II   | 18  |            | x                               |
| 19       | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?   |     |            |                                 |
| -        | If "Yes," complete Schedule G, Part III  | 19  |            | x                               |
| 20a      | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a |            | $\frac{\mathbf{x}}{\mathbf{x}}$ |
|          | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b |            |                                 |
| _        |  |     |            |                                 |

## Form 990 (2011) WATERFOWL CHESAPEAKE INC. Part IV Checklist of Required Schedules (continu Checklist of Required Schedules (continued)

|     |  |     | Yes   | No           |
|-----|--|-----|-------|--------------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization   |     |       |              |
|     | in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21  | X     |              |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States   |     |       |              |
|     | on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | X     |              |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the  |     |       |              |
|     | organization's current and former officers, directors, trustees, key employees, and highest compensated  |     |       |              |
|     | employees? if "Yes," complete Schedule J   | 23  |       | <u> </u>     |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than  |     |       |              |
|     | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b  |     |       | 7.5          |
|     | through 24d and complete Schedule K If "No," go to line 25   | 24a |       | <u> </u>     |
| p   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b |       |              |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year  | l   |       |              |
|     | to defease any tax-exempt bonds?   | 24c |       |              |
|     | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d |       | <u> </u>     |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction  | 05- |       | •            |
| _   | with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a |       | <u> </u>     |
| þ   |  |     |       |              |
|     | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?   | 256 |       | X            |
| 26  | If "Yes," complete Schedule L, Part I  | 25b |       |              |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26  |       | X            |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,   | 26  |       |              |
| 21  | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  |     |       |              |
|     | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27  |       | x            |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L,  |     |       | - 41         |
|     | Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |       |              |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28a |       | X            |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete   |     |       |              |
| -   | Schedule L, Part IV  | 28b |       | x            |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)  |     |       |              |
|     | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV   | 28c | х     |              |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29  |       | X            |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified   |     |       |              |
|     | conservation contributions? If "Yes," complete Schedule M  | 30  |       | X            |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,  |     |       |              |
|     | Part I   | 31  |       | X            |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"  |     |       |              |
|     | complete Schedule N, Part II   | 32  |       | X            |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |     |       |              |
|     | sections 301 7701-2 and 301 7701-37 If "Yes," complete Schedule R, Part I  | 33  | X     |              |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,  |     |       |              |
|     | IV, and V, line 1  | 34  | X     |              |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a |       | X            |
| þ   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the   |     |       |              |
|     | meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b |       | <u> </u>     |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable   |     |       |              |
|     | related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |       | _ <u>X</u> _ |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |     |       |              |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,   |     |       |              |
|     | Part VI  | 37  |       | <u> </u>     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and  |     |       |              |
|     | 19? Note. All Form 990 filers are required to complete Schedule O  | 38  | X     |              |
|     |  | For | ո 990 | (2011)       |

Part V Statements Regarding Other IRS Filings and Tax Compliance
Check if Schedule O contains a response to any question in this Property of the Property of t

|          | Check if Schedule O contains a response to any question in this Part v   |          |                  |        |          |    |
|----------|--|----------|------------------|--------|----------|----|
|          | 5  | ا دا     | 10               |        | Yes      | No |
|          | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  | 1a<br>1b | 19<br>0          |        |          |    |
| b        | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.   | 10       |                  |        |          |    |
| С        | Did the organization comply with backup withholding rules for reportable payments to vendors and   |          |                  | 4.     | x        |    |
| 2-       | reportable gaming (gambling) winnings to prize winners?  |          |                  | 1c     |          |    |
| Za       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  | ,        | 6                |        |          |    |
| <b>h</b> | Statements, filed for the calendar year ending with or within the year covered by this return  | 2a       |                  | 2b     | x        |    |
| b        | If at least one is reported on line 2a, did the organization file all required federal employment tax retundate. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction   |          |                  | 20     | -        |    |
| 3a       | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | ارد      |                  | 3a     |          | X  |
| b        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   |          |                  | 3b     |          |    |
|          | At any time during the calendar year, did the organization have an interest in, or a signature or other  | author   | itv              | - J.D  |          |    |
|          | over, a financial account in a foreign country (such as a bank account, securities account, or other file  |          | ••,              |        |          |    |
|          | account)?  |          |                  | 4a     |          | X  |
| ь        | If "Yes," enter the name of the foreign country. ▶   |          |                  |        |          |    |
|          | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financia  | l Accou  | nts              |        |          |    |
| 5a       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |          |                  | 5a     |          | X  |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa   | ction?   |                  | 5b     |          | X  |
| С        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  |          |                  | 5c     |          |    |
| 6a       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did to  | he       |                  |        |          |    |
|          | organization solicit any contributions that were not tax deductible?   |          |                  | 6a     |          | X  |
| b        | If "Yes," did the organization include with every solicitation an express statement that such contribute   | ons or   |                  |        |          |    |
|          | gifts were not tax deductible?   |          |                  | 6b     |          |    |
| 7        | Organizations that may receive deductible contributions under section 170(c).  |          |                  |        |          |    |
| а        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for  | goods    |                  |        |          |    |
|          | and services provided to the payor?  |          |                  | 7a     |          | X  |
| b        | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |          |                  | 7b     |          |    |
| С        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w   | as       |                  |        |          |    |
|          | required to file Form 8282?  | 1 1      |                  | 7c     |          | X  |
| d        | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d       |                  |        |          | v  |
| e        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of   |          | ;?               | 7e     |          | X  |
| f        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont  |          | 20 40            | 7f     |          | X  |
| g        | If the organization received a contribution of qualified intellectual property, did the organization file F  |          | ·                | 7g     |          |    |
| h<br>8   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations are interinged denoted the description of cars, boats, airplanes, or other vehicles, did the organizations are interinged denoted the description of cars, boats, airplanes, or other vehicles, did the organizations are interinged denoted the description of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, airplane |          | e a roim 1096-C7 | 7h     |          |    |
| 0        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring   |          |                  |        |          |    |
|          | organization, have excess business holdings at any time during the year?   | 3        |                  | 8      |          |    |
| 9        | Sponsoring organizations maintaining donor advised funds.  |          |                  | "      |          |    |
| а        | Did the organization make any taxable distributions under section 4966?  |          |                  | 9a     |          |    |
| b        | Did the organization make a distribution to a donor, donor advisor, or related person?   |          |                  | 9b     |          |    |
| 10       | Section 501(c)(7) organizations. Enter   |          |                  |        |          |    |
| а        | Initiation fees and capital contributions included on Part VIII, line 12   | 10a      |                  |        |          |    |
| b        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b      |                  |        |          |    |
| 11       | Section 501(c)(12) organizations. Enter  |          |                  | $\neg$ |          |    |
| а        | Gross income from members or shareholders  | 11a      |                  |        |          |    |
| b        | Gross income from other sources (Do not net amounts due or paid to other sources   |          |                  |        |          |    |
|          | against amounts due or received from them )  | 11b      |                  |        |          |    |
| 12a      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of For  | m 1041   | ?                | 12a    |          |    |
| b        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b      |                  |        |          |    |
| 13       | Section 501(c)(29) qualified nonprofit health insurance issuers.   |          |                  |        | ļ        |    |
| а        | Is the organization licensed to issue qualified health plans in more than one state?   |          |                  | 13a    | ļļ       |    |
|          | Note. See the instructions for additional information the organization must report on Schedule O   |          |                  |        |          |    |
| b        | Enter the amount of reserves the organization is required to maintain by the states in which   | , ,      |                  |        |          |    |
|          | the organization is licensed to issue qualified health plans   | 13b      |                  | _      |          |    |
| С        | Enter the amount of reserves on hand   | 13c      |                  |        | <b> </b> | 77 |
| 14a      | Did the organization receive any payments for indoor tanning services during the tax year?   |          |                  | 14a    | ļ        | X  |
| b        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul   | le O     |                  | 14b    |          |    |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a Part VI "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI X Section A. Governing Body and Management Yes No 6 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O 6 Enter the number of voting members included in line 1a, above, who are independent 1h 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X any other officer, director, trustee, or key employee? 2 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 X 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 X 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 6 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 7b 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body? 8a X Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a X b Describe in Schedule O the process, if any, used by the organization to review this Form 990 X 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe in Schedule O how this was done 12c X 13 Did the organization have a written whistleblower policy? 13 14 Did the organization have a written document retention and destruction policy? X 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? X 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure MD 17 List the states with which a copy of this Form 990 is required to be filed ▶ Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website | X | Another's website | X | Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year State the name, physical address, and telephone number of the person who possesses the books and records of the organization > JENNIFER RUSSELL 40 S. HARRISON STREET

MD 21601

EASTON

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the orga     |  | y rela                         | ated                  |  |              | ations   | cor    | "                                     |   |  |
|--|--|--------------------------------|-----------------------|--|--------------|--|--------|---------------------------------------|---|--|
| (A)<br>Name and Title                  | (B) Average hours per week (describe hours for | bo:<br>off                     | x, unle<br>icer a     | Pos<br>check<br>ess pe<br>nd a d                 | rson         | than one of the orthographic than the orthog | an     | (D)  Reportable compensation from the | (E)  Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation               |
|  | related<br>organizations<br>in Schedule<br>O)  | Individual trustee or director | Institutional trustee | Officer  | Key employee | Highest compensated employee   | Former | organization<br>(W-2/1099-MISC)       | (W-2/1099-MISC)   | from the<br>organization<br>and related<br>organizations |
| (1) RONALD J. FLOHR                    |  |                                |                       | <del>                                     </del> |              | <del>                                     </del>   |        |                                       |   |  |
| PRESIDENT                              | 0.00   | X                              |                       | X  |              |  |        | 0                                     | 0   | 0  |
| (2) DAVID O'NEILL                      |  |                                |                       |  |              |  |        |                                       |   |  |
| BOARD MEMBER                           | 1.00   | X                              |                       |  |              |  |        | 0                                     | 0   |  |
| (3) C. ALBERT PRITCE                   |  |                                |                       |  |              |  |        |                                       |   |  |
| BOARD MEMBER                           | 1.00   | X                              |                       | L  |              |  |        | 0                                     | 0   | C  |
| (4) JENNIFER STANLEY                   |  |                                |                       |  |              |  |        |                                       |   |  |
| BOARD MEMBER                           | 1.00   | X                              | _                     |  |              |  |        | 0                                     | 0   | 0  |
| (5) DR. PETER STIFEI                   |  |                                |                       |  |              |  |        |                                       |   |  |
| BOARD MEMBER                           | 1.00   | X                              |                       |  |              | _  |        | 0                                     | 0   | 0  |
| (6) TRACIE THOMAS                      | 0 00   |                                |                       |  |              |  |        |                                       |   | _  |
| TREASURER                              | 0.00   | X                              | -                     | X  |              | -  |        | 0                                     | 0   | C  |
| (7) JUDITH W. PRICE EXECUTIVE DIRECTOR | 16.00  |                                |                       | x  |              |  |        | 69,115                                | 0   | 0 000  |
| (8)                                    | 10.00  |                                |                       |  |              |  |        | 09,113                                |   | 8,980  |
| (9)                                    |  |                                |                       |  |              |  |        |                                       |   |  |
| (10)                                   |  | <u> </u>                       |                       |  |              |  |        |                                       |   |  |
| (11)                                   |  |                                |                       |  |              |  |        |                                       |   |  |
| (12)                                   |  |                                |                       |  |              |  |        |                                       |   |  |
| (13)                                   |  | -                              |                       |  | _            |  |        |                                       |   |  |
| (14)                                   |  |                                |                       |  |              |  |        |                                       |   |  |

|               | 990 (2011) WATERFOW<br>T VII Section A. Officer   |  |                                |                       |                              |                     | loye                            | es, a            | 23-780:<br>and Highest Compensated                |  | Page  |
|---------------|---|--|--------------------------------|-----------------------|------------------------------|---------------------|---------------------------------|------------------|---|--|---|
|               | (A)<br>Name and title   | (B) Average hours per week (describe hours for | (de                            | o not o               | (I<br>Pos<br>check<br>ess pe | C)<br>ition<br>more | than o                          | one<br>an        | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the |
|               |   | related organizations in Schedule              | Individual trustee or director | Institutional trustee | Officer                      | Key employee        | Highest compensated<br>employee | Former           | (W-2/1099-MISC)                                   | (W-21039-INISC)  | organization<br>and related<br>organizations        |
| (15)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (16)          |   |  | -                              |                       |                              |                     | <u> </u>                        |                  |   |  |   |
| (17)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (18)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (19)          |   |  | -                              |                       |                              |                     |                                 |                  |   |  |   |
| (20)          |   |  | -                              |                       |                              |                     |                                 |                  |   |  |   |
| (21)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (22)          |   |  |                                |                       |                              |                     |                                 |                  | -   |  |   |
| (23)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (24)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
| (25)          |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
|               | Sub-total  Total from continuation she  | eets to Part VII,                              | Sect                           | ion .                 | A                            |                     |                                 | <b>&gt; &gt;</b> | 69,115  |  | 8,98  |
| <u>d</u><br>2 | Total (add lines 1b and 1c) Total number of individuals (i  |  | limite                         | nd to                 | thos                         | o lic               | tod c                           | boy              | 69,115  | \$100,000 in   | 8,98  |
|               | reportable compensation from  |  |                                |                       | เกอร                         | e 115               | eleu a                          |                  | e) who received more than                         |  |   |
| 3             | Did the organization list any t   |  |                                |                       |                              |                     |                                 |                  | oyee, or highest compensa                         | ted  | Yes No  |
| 4             | employee on line 1a? If "Yes<br>For any individual listed on lin<br>organization and related organization | ne 1a, is the sum                              | of re                          | eport                 | able                         | con                 | npen                            | satio            |   |  |   |
| 5             | Individual Did any person listed on line  |  |                                |                       |                              |                     |                                 |                  |   | ındıvıdual   | 5 X   |
| Sec           | for services rendered to the cition B. Independent Contract   |  | 165,                           | COII                  | ipiet                        | 9.50                | neuc                            | ile J            | tor such person                                   |  | 5   X   |
| 1             | Complete this table for your to compensation from the organ   |  |                                |                       |                              |                     |                                 |                  |   |  | ear   |
|               |   | (A)<br>nd business address                     |                                |                       |                              |                     |                                 |                  |   | (B)<br>on of services  | (C)<br>Compensation                                 |
|               |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
|               |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
|               |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
|               |   |  |                                |                       | -                            |                     |                                 | ļ                |   |  |   |
|               |   |  |                                |                       |                              |                     |                                 |                  |   |  |   |
|               | Total number of independent   | t contractors (inc                             | ludine                         | g but                 | t not                        | lımıt               | ed to                           | tho:             | se listed above) who                              |  |   |
|               | received more than \$100,000  |  |                                |                       |                              |                     |                                 |                  | ,   | 0  |   |

| Pa   | irt V    | III Statement of Reve                         | enue  |                |                      |  |   |   |
|--|----------|---|---|----------------|----------------------|--|---|---|
|  | •        |   |   |                | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| ts   | 1a       | Federated campaigns                           | 1a  |                |                      | revenue                                |   | 512, 513, 01 514  |
| ran  | h        | Membership dues                               | 1b  |                |                      |  |   |   |
| G,G  |          | Fundraising events                            | 1c  |                |                      |  |   |   |
| ifts<br>ar A   | 4        | Related organizations                         | 1d  |                |                      |  |   |   |
| 3,<br>Bii  | <u>.</u> | Government grants (contributions)             | 1e  |                |                      |  |   |   |
| Sign   | f        | All other contributions, gifts, grants,       | <u>'                                   </u> |                |                      |  |   |   |
| het:   | •        | and similar amounts not included above        | 1f  | 132,016        |                      |  |   |   |
| Ēδ   | g        | Noncash contributions included in lines 1a    |   | 510            |                      |  |   |   |
| Program Service Revenue Contributions, Gifts, Grants and Other Similar Amounts | h        | Total. Add lines 1a–1f                        | • • •                                       | ▶              | 132,016              |  |   |   |
| en   |          |   |   | Busn. Code     |                      |  |   | -   |
| ven  | 2a       | RENT  |   |                | 1,800                | 1,800                                  |   |   |
| æ  | b        |   |   |                |                      |  |   |   |
| vice   | С        |   |   |                |                      |  |   |   |
| Ser  | d        |   |   |                |                      |  |   |   |
| аш   | е        |   |   |                |                      |  |   |   |
| g  | f        | All other program service reve                | enue  |                |                      |  |   |   |
| <u>~</u>   | g        | Total. Add lines 2a-2f                        |   | <b>&gt;</b>    | 1,800                |  |   |   |
|  | 3        | Investment income (including                  | dividends, int                              | erest,         |                      |  |   |   |
|  |          | and other similar amounts)                    |   | ▶ _            | 590                  |  |   | 590   |
|  | 4        | Income from investment of tax                 | c-exempt bond                               | d proceeds ▶ 📙 |                      |  |   |   |
|  | 5        | Royalties                                     | <del></del>                                 | <b>&gt;</b>    |                      |  |   |   |
|  |          | (ı) Real                                      | (   | ıı) Personal   |                      |  |   |   |
|  | 6a       | Gross rents                                   |   |                |                      |  |   |   |
|  | þ        | Less rental exps                              |   |                |                      |  |   |   |
|  |          | Rental inc or (loss)                          |   |                |                      |  |   |   |
|  | d<br>7a  | Net rental income or (loss) Gross amount from |   | 1) 00          |                      |  |   |   |
|  |          | sales of assets (1) Securities                |   | (II) Other     |                      |  |   |   |
|  |          | 1   | , 315                                       |                |                      |  |   |   |
|  | D        | Less cost or other                            | , 424                                       |                |                      |  |   |   |
|  |          |   | ,109  |                |                      |  |   |   |
|  | d        | Net gain or (loss)                            | , 105                                       | <b>•</b>       | -9,109               | -9,109                                 |   |   |
|  |          | Gross income from fundraising eve             | nts   |                | 3,103                |  |   |   |
| nue  | l oa     | (not including \$                             | 110   |                |                      |  |   |   |
| š  |          | of contributions reported on line 1c          | , l   |                |                      |  |   |   |
| Other Reve   |          | See Part IV, line 18                          | a a   |                |                      |  |   |   |
| F  | Ь        | Less direct expenses                          | Ь   |                |                      |  |   |   |
| Ò  | 1        | Net income or (loss) from fund                | draising event                              | s Þ            |                      |  |   |   |
|  | l .      | Gross income from gaming activities           |   |                |                      |  |   |   |
|  |          | See Part IV, line 19                          | a   |                |                      |  |   |   |
|  | b        | Less direct expenses                          | b   |                |                      |  |   |   |
|  | с        | Net income or (loss) from gan                 | ning activities                             | <b>•</b>       |                      |  |   |   |
|  | 10a      | Gross sales of inventory, less                |   |                |                      |  |   |   |
|  |          | returns and allowances                        | a   |                |                      |  |   |   |
|  | ь        | Less: cost of goods sold                      | ь   |                |                      |  |   |   |
|  | <u> </u> | Net income or (loss) from sale                | s of inventory                              | · •            |                      |  | ····-                                   |   |
|  | <u> </u> | Miscellaneous Revenue                         | ·   | Busn Code      |                      |  |   |   |
|  | 11a      | OTHER INCOME                                  |   | 900099         | 1,087                |  |   | 1,087   |
|  | b        |   |   | <u> </u>       |                      |  |   |   |
|  | С        |   |   | <u> </u>       |                      |  |   |   |
|  | d        | All other revenue                             |   |                |                      |  |   |   |
|  | е        | Total. Add lines 11a-11d                      |   | ▶  -           | 1,087                |  | ······                                  |   |
|  | 12       | Total revenue. See instructio                 | ns  | <u> </u>       | 126,384              | -7,309                                 | 0                                       | 1,677   |

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| requi    | red to complete columns (B), (C), and (D)  Check if Schedule O contains a response to       | o any guestion in this Part | IX                           |                                     |                          |
|----------|---|-----------------------------|------------------------------|-------------------------------------|--------------------------|
|          | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.                  | (A)<br>Total expenses       | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1        | Grants and other assistance to governments and  |                             | <u> </u>                     | ganata                              | <u> </u>                 |
|          | organizations in the U.S. See Part IV, line 21  | 10,000                      | 10,000                       |                                     |                          |
| 2        | Grants and other assistance to individuals in   |                             |                              |                                     |                          |
|          | the U.S. See Part IV, line 22   | 8,750                       | 8,750                        |                                     |                          |
| 3        | Grants and other assistance to governments,   |                             |                              |                                     |                          |
|          | organizations, and individuals outside the  |                             |                              |                                     |                          |
|          | U S See Part IV, lines 15 and 16  |                             |                              |                                     |                          |
| 4        | Benefits paid to or for members   |                             |                              |                                     |                          |
| 5        | Compensation of current officers, directors,  | 14 040                      | 40.445                       |                                     |                          |
| _        | trustees, and key employees   | 14,048                      | 10,115                       | 3,653                               | 280                      |
| 6        | Compensation not included above, to disqualified  |                             |                              |                                     |                          |
|          | persons (as defined under section 4958(f)(1)) and   |                             |                              |                                     |                          |
| 7        | persons described in section 4958(c)(3)(B)  | 13,986                      | 2,220                        | 11,765                              | 1                        |
| 7<br>8   | Other salaries and wages Pension plan accruals and contributions (include                   | 13,300                      | 2,220                        | 11,765                              |                          |
| 0        | section 401(k) and 403(b) employer contributions)   | 148                         | 107                          | 38                                  | 3                        |
| 9        | Other employee benefits   | 7,311                       | 3,176                        | 4,064                               | 71                       |
| 10       | Payroli taxes   | 1,484                       | 653                          | 816                                 | 71<br>15                 |
| 11       | Fees for services (non-employees)   | 2/101                       |                              |                                     |                          |
| a        | Management  |                             |                              |                                     |                          |
|          | Legal   | -                           |                              |                                     |                          |
|          | Accounting  | 2,894                       |                              | 2,894                               |                          |
| d        | Lobbying  | •                           |                              | ,                                   |                          |
| е        | Professional fundraising services See Part IV, line 17                                      |                             |                              | •                                   |                          |
| f        | Investment management fees  | 593                         |                              | 593                                 |                          |
| g        | Other   | 13,061                      |                              | 13,061                              |                          |
| 12       | Advertising and promotion   |                             |                              |                                     |                          |
| 13       | Office expenses   | 8,551                       | 411                          | 8,140                               |                          |
| 14       | Information technology  |                             |                              |                                     |                          |
| 15       | Royalties   |                             |                              |                                     | <del> </del>             |
| 16       | Occupancy   | 44,628                      | 6,382                        | 38,246                              |                          |
| 17       | Travel  |                             |                              |                                     | <del></del>              |
| 18       | Payments of travel or entertainment expenses  |                             |                              | ,                                   |                          |
|          | for any federal, state, or local public officials   |                             |                              |                                     |                          |
| 19       | Conferences, conventions, and meetings  |                             |                              |                                     | <del></del>              |
| 20       | Interest  |                             |                              |                                     |                          |
| 21       | Payments to affiliates  | 27,563                      | 10,281                       | 17 202                              |                          |
| 22<br>23 | Depreciation, depletion, and amortization Insurance   | 7,836                       | 575                          | 17,282<br>7,261                     |                          |
| 23<br>24 | Other expenses Itemize expenses not covered   | 7,030                       | 373                          | 1,201                               |                          |
|          | above (List miscellaneous expenses in line 24e If   |                             |                              |                                     |                          |
|          | line 24e amount exceeds 10% of line 25, column  |                             |                              |                                     |                          |
|          | (A) amount, list line 24e expenses on Schedule O)   |                             |                              |                                     |                          |
| а        | TANYARD BRANCH  | 30,620                      | 30,620                       |                                     |                          |
| b        | SUPPLIES  | 2,138                       |                              | 2,138                               |                          |
| С        | PROFESSIONAL DEVELOPMENT  | 100                         |                              | 100                                 |                          |
| d        | Γ   |                             |                              |                                     |                          |
| e        | All other expenses  |                             |                              |                                     |                          |
| 25       | Total functional expenses. Add lines 1 through 24e  | 193,711                     | 83,290                       | 110,051                             | 370                      |
| 26       | Joint costs. Complete this line only if the organization reported in column (B) joint costs |                             |                              |                                     |                          |
|          | from a combined educational campaign and  |                             |                              |                                     |                          |
|          | fundraising solicitation Check here ▶   if  |                             |                              |                                     |                          |
| DAA      | following SOP 98-2 (ASC 958-720)  |                             |                              |                                     | Form <b>990</b> (2011)   |
|          |   |                             |                              |                                     |                          |

Part X **Balance Sheet** (A) (B) Beginning of year End of year 37,794 61,553 Cash-non-interest bearing 387,409 280,214 2 Savings and temporary cash investments 2 62,171 Pledges and grants receivable, net 3 <del>2</del>90 3 2,956 Accounts receivable, net 4 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 Notes and loans receivable, net 7 27,360 25,329 Inventories for sale or use 8 5,307 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or 3,207,946 other basis Complete Part VI of Schedule D 10a 371,660 2,859,707 2,836,286 10b 10c b Less accumulated depreciation 157,865 34,663 11 Investments—publicly traded securities 11 12 Investments—other securities, See Part IV, line 11 12 13 Investments—program-related See Part IV, line 11 13 6,686 1,959 14 Intangible assets 14 26,398 176,830 15 15 Other assets See Part IV, line 11 3,568,926 3,421,851 Total assets. Add lines 1 through 15 (must equal line 34) 16 16 101,187 18,884 17 Accounts payable and accrued expenses 17 18 Grants payable 18 670 19 Deferred revenue 19 Tax-exempt bond liabilities 20 20 Escrow or custodial account liability Complete Part IV of Schedule D 21 Payables to current and former officers, directors, trustees, key Liabilities employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D 25 Total liabilities. Add lines 17 through 25 101,857 18,884 26 26 Organizations that follow SFAS 117, check here |X| and complete **Balances** lines 27 through 29, and lines 33 and 34. 3,133,969 27 3,151,001 27 Unrestricted net assets 333,100 251,966 Temporarily restricted net assets 28 Net Assets or Fund Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here ▶ complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endowment, accumulated income, or other funds 32 32 3,467,069 33 3,402,967 33 Total net assets or fund balances 3,568,926 3,421,851 Total liabilities and net assets/fund balances

Form 990 (2011)

| orn | 1 990 (2011) WATERFOWL CHESAPEAKE INC. 23-7801345   |       |     | Pa         | ge <b>12</b> |
|-----|---|-------|-----|------------|--------------|
|     | art XI Reconciliation of Net Assets   |       |     |            |              |
|     | Check if Schedule O contains a response to any question in this Part XI                                       |       |     |            | _X_          |
|     |   | 1 . 1 | 1 . | ~~         | ~~ 4         |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1     |     | <u>26,</u> |              |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2     |     | 93,        |              |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3     |     | 67,        |              |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4     | 3,4 |            | <u>069</u>   |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5     |     | 3,         | <u> 225</u>  |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,             |       |     |            |              |
|     | column (B))   | 6     | 3,4 | 02,        | 967          |
| Pa  | urt X間 Financial Statements and Reporting   |       |     |            |              |
|     | Check if Schedule O contains a response to any question in this Part XII                                      |       |     |            |              |
|     |   |       |     | Yes        | No           |
| 1   | Accounting method used to prepare the Form 990  |       |     |            |              |
|     | If the organization changed its method of accounting from a prior year or checked "Other," explain in         |       |     |            |              |
|     | Schedule O  |       |     |            |              |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?               |       | 2a  | X          |              |
| b   | Were the organization's financial statements audited by an independent accountant?                            |       | 2b  |            | X            |
| С   | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight   |       |     |            |              |
|     | of the audit, review, or compilation of its financial statements and selection of an independent accountant?  |       | 2c  | X          |              |
|     | If the organization changed either its oversight process or selection process during the tax year, explain in |       |     |            |              |
|     | Schedule O  |       | -   |            |              |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were   |       |     |            |              |
|     | issued on a separate basis, consolidated basis, or both   |       |     |            |              |
|     | Separate basis X Consolidated basis Both consolidated and separate basis                                      |       |     |            |              |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in   |       | Ī   |            |              |
|     | the Single Audit Act and OMB Circular A-133?  |       | 3a  |            | X            |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |       |     |            |              |
|     | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits       |       | 36  | 1          | 1            |

Form **990** (2011)

SCHEDULE A (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

WATERFOWL CHESAPEAKE INC

Employer identification number

|       |           |                 | WAIERFOWL C                      | 1ESAPLAKE II                          | NC.                                   |                  |  |  |                  | 23   | <u> </u>   | 1345           |          |    |
|-------|-----------|-----------------|----------------------------------|---------------------------------------|---------------------------------------|------------------|--|--|------------------|--|--|----------------|----------|----|
| P     | art I     | Reas            | on for Public Charity            | Status (All organ                     | ızatıons                              | must c           | omplete  | e this p   | art.) S          | ee ins   | truction   | ons.           |          |    |
| The   | orga      | nization is not | a private foundation becau       | se it is: (For lines 1 thro           | ough 11,                              | check onl        | y one box  | k.)  |                  |  |  |                |          |    |
| 1     |           | A church, cor   | nvention of churches, or ass     | sociation of churches d               | escribed                              | in <b>sectio</b> | n 170(b)(  | 1)(A)(i).  |                  |  |  |                |          |    |
| 2     |           |                 | cribed in section 170(b)(1)      |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| 3     |           |                 | a cooperative hospital serv      |                                       |                                       | ction 170        | )(b)(1)(A)                                       | (iii).   |                  |  |  |                |          |    |
| 4     | П         |                 | search organization operate      |                                       |                                       |                  |  |  | o)(1)(A)(        | iii). Fn   | ter the t  | nospital's nan | ne.      |    |
|       | ш         | city, and state |                                  | ,                                     |                                       |                  |  |  | -)( -)(- )(      | ,  |  | icopital o man | .0,      |    |
| 5     |           | =               | on operated for the benefit      | of a college or universi              | ity owned                             | or onera         | ted by a c                                       | overnm   | ental un         | it desci   | n bed  |                |          |    |
| ·     | ш         |                 | (b)(1)(A)(iv). (Complete Par     |                                       | ity owned                             | ог орста         | ica by a s                                       | jovenini   | Cintai un        | it desci   | ibed iii   |                |          |    |
| 6     |           |                 |                                  |                                       | ebod in e                             | ootion 4         | 70/6\/4\/  | A \/\  |                  |  |  |                |          |    |
| 7     | H         |                 | ate, or local government or g    |                                       |                                       |                  |  |  | f== 4b -         |  | _!!!   | _              |          |    |
| ′     | Ш         |                 | ion that normally receives a     |                                       | support in                            | om a gov         | ernmenta   | i unit or  | trom the         | gener  | ai public  | С              |          |    |
|       |           |                 | section 170(b)(1)(A)(vi). (0     |                                       | D                                     |                  |  |  |                  |  |  |                |          |    |
| 8     | v         |                 | trust described in section       |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| 9     | X         |                 | ion that normally receives (     |                                       |                                       |                  |  |  |                  |  | -  | oss            |          |    |
|       |           |                 | activities related to its exer   |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
|       |           |                 | gross investment income a        |                                       |                                       | •                |  |  | x) from b        | ousines  | ses  |                |          |    |
|       | _         |                 | he organization after June (     |                                       |                                       |                  |  | -  |                  |  |  |                |          |    |
| 10    | $\square$ |                 | ion organized and operated       |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| 11    | $\Box$    | =               | on organized and operated        | <del>-</del>                          |                                       | -                |  |  |                  | •  |  |                |          |    |
|       |           |                 | one or more publicly suppor      | -                                     |                                       |                  |  |  | , , ,            | ,  | sectio   | n              |          |    |
|       |           |                 | neck the box that describes      |                                       |                                       |                  |  | ines 11e   | through          | 11h  |  |                |          |    |
|       |           | a Type          | ··                               |                                       |                                       | ally integr      |  | d  |                  | e III–O  |  |                |          |    |
| е     | $\sqcup$  |                 | this box, I certify that the org |                                       |                                       | -                |  |  |                  | •  | -  |                |          |    |
|       |           | other than for  | undation managers and oth        | er than one or more pu                | iblicly sup                           | ported or        | ganızatıo  | ns desc  | ribed in         | section  | 509(a)   | (1)            |          |    |
|       |           | or section 50   | 9(a)(2)                          |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| f     |           | If the organiz  | ation received a written det     | ermination from the IRS               | S that it is                          | a Type I,        | Type II,   | or Type  | III suppo        | orting   |  |                |          |    |
|       |           | organization,   | check this box                   |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| g     |           | Since August    | t 17, 2006, has the organiza     | ation accepted any gift               | or contrib                            | ution fron       | n any of th                                      | he   |                  |  |  |                |          | _  |
|       |           | following per   | rsons?                           |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
|       |           | (i) A persor    | n who directly or indirectly c   | ontrols, either alone or              | together                              | with pers        | ons desc   | ribed in   | (II) and         |  |  |                | Yes      | No |
|       |           | (iii) belov     | w, the governing body of the     | supported organization                | n?                                    |                  |  |  |                  |  |  | 11g(ı)         |          |    |
|       |           | (ii) A family   | member of a person descri        | bed in (i) above?                     |                                       |                  |  |  |                  |  |  | 11g(ıı         |          |    |
|       |           |                 | ontrolled entity of a person     |                                       | bove?                                 |                  |  |  |                  |  |  | 11g(ii         |          |    |
| h     |           | • •             | following information about      | ., ,,                                 |                                       |                  |  |  |                  |  |  | ( <b>y</b> (   | <i>n</i> | •  |
|       | ı) Nam    | e of supported  | (II) EIN                         | (iii) Type of organiza                |                                       | (iv) Is the      | organization                                     | (v) Did  | ou notify        | (vi)   | ls the   | (vii) An       | ount of  |    |
|       | org       | ganization      |                                  | (described on lines                   |                                       | 1                | sted in your                                     | the orga   | nization in      | organiza   | tion in col                                      | sup            | port     |    |
|       |           |                 |                                  | above or IRC secti                    |                                       | governing        | document?  |  | of your<br>port? |  | zed in the<br>S?                                 |                |          |    |
|       |           |                 |                                  | (see instructions                     | 9))                                   | Yes              | No   | Yes  | No               | Yes  | No   |                |          |    |
| (A)   |           |                 |                                  |                                       |                                       |                  |  | <del>                                     </del> |                  |  |  |                |          |    |
| · · · |           |                 |                                  |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| (B)   |           | ·· · <u>-</u> · |                                  |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| (-,   |           |                 |                                  |                                       |                                       |                  | ľ  | 1  |                  |  |  |                |          |    |
| (C)   |           |                 | ···                              | · · · · · · · · · · · · · · · · · · · |                                       |                  | <del> </del>                                     |  |                  | <del>                                     </del> | -  |                |          |    |
| (0)   |           |                 |                                  |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
| (D)   |           |                 |                                  |                                       |                                       | <u> </u>         | <del>                                     </del> |  |                  |  | <del>                                     </del> |                |          |    |
| (0)   |           |                 |                                  |                                       |                                       |                  | 1  |  |                  |  |  |                |          |    |
| (E)   |           |                 |                                  | <del> </del>                          |                                       | <b>†</b>         | <del>                                     </del> | <del> </del>                                     | ļ                |  |  |                |          |    |
| (=)   |           |                 |                                  |                                       |                                       |                  |  |  |                  |  |  |                |          |    |
|       |           |                 |                                  |                                       | · · · · · · · · · · · · · · · · · · · |                  |  | <b></b>  |                  |  |  |                |          |    |
| Tota  | al        |                 |                                  |                                       |                                       |                  | 1  |  |                  |  |  |                |          |    |
|       |           |                 | L                                | <u>. b </u>                           |                                       | <u></u>          | t  | 4  |                  | <u> </u>   | t  |                |          |    |

23-7801345

Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

|       | tion A. Public Support  |                     |                      |   |                     |             |    |            |
|-------|---|---------------------|----------------------|---|---------------------|-------------|----|------------|
| Caler | ndar year (or fiscal year beginning in) 🕨   | (a) 2007            | <b>(b)</b> 2008      | (c) 2009                                | (d) 2010            | (e) 2011    |    | (f) Total  |
| 1     | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")  |                     |                      |   |                     |             |    |            |
| 2     | Tax revenues levied for the<br>organization's benefit and either paid<br>to or expended on its behalf   |                     |                      |   |                     |             |    |            |
| 3     | The value of services or facilities furnished by a governmental unit to the organization without charge   |                     |                      |   |                     |             |    |            |
| 4     | Total. Add lines 1 through 3  |                     |                      |   |                     |             |    |            |
| 5     | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |                     |                      |   |                     |             |    |            |
| 6     | Public support. Subtract line 5 from line 4   |                     |                      |   |                     |             |    |            |
|       | tion B. Total Support   |                     |                      |   |                     |             |    |            |
| Caler | ndar year (or fiscal year beginning in) 🕨   | (a) 2007            | <b>(b)</b> 2008      | (c) 2009                                | ( <b>d)</b> 2010    | (e) 2011    |    | (f) Total  |
| 7     | Amounts from line 4   |                     |                      |   |                     |             |    |            |
| 8     | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  |                     |                      |   |                     |             |    |            |
| 9     | Net income from unrelated business activities, whether or not the business is regularly carried on  |                     |                      |   |                     |             |    |            |
| 10    | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)   |                     |                      |   |                     |             |    |            |
| 11    | Total support. Add lines 7 through 10   |                     |                      |   | <u> </u>            |             |    |            |
| 12    | Gross receipts from related activities, etc   | ,                   |                      |   |                     | _           | 12 |            |
| 13    | First five years. If the Form 990 is for the  | organization's firs | t, second, third, fo | ourth, or fifth tax ye                  | ar as a section 50  | 1(c)(3)     |    |            |
|       | organization, check this box and stop her   |                     |                      |   |                     |             |    | <b></b>    |
| Sec   | tion C. Computation of Public Su  | <del></del>         | <del></del>          | <del>.</del>                            |                     | <del></del> |    |            |
| 14    | Public support percentage for 2011 (line 6  | • •                 | -                    | nn (f))                                 |                     |             | 14 |            |
| 15    | Public support percentage from 2010 Sch   |                     |                      |   |                     | _           | 15 | %_         |
| 16a   | 33 1/3% support test—2011. If the organ   |                     |                      |   | 33 1/3% or more,    | check this  |    |            |
|       | box and <b>stop here</b> . The organization qual  |                     | •                    |   | 45 00 44004         |             |    | ▶ [_]      |
| b     | 33 1/3% support test—2010. If the organ   |                     |                      |   | 15 is 33 1/3% or n  | nore,       |    | . □        |
| 17a   | check this box and stop here. The organia   |                     |                      | =                                       | Co. or 4Ch. and la  | - 11        |    |            |
| 174   | 10%-facts-and-circumstances test—20<br>10% or more, and if the organization meet  |                     |                      | ·                                       |                     |             |    |            |
|       | Part IV how the organization meets the "fa  |                     |                      |   |                     |             |    |            |
|       | organization  | ots-and-oncumsta    | inces test the or    | gamzation qualifies                     | s as a publicly sup | ported      |    | ▶ □        |
| ь     | 10%-facts-and-circumstances test—20°  | 10 If the organiza  | tion did not check   | a hov on line 13-1                      | 6a 16h or 17a a     | nd line     |    |            |
| _     | 15 is 10% or more, and if the organization  |                     |                      |   |                     |             |    |            |
|       | Explain in Part IV how the organization me  |                     |                      |   |                     |             |    |            |
|       | supported organization  |                     |                      | or mo organizati                        | on qualified as a p |             |    | ▶ □        |
| 18    | Private foundation. If the organization did   | d not check a box   | on line 13, 16a, 16  | 6b. 17a. or 17h. ch                     | eck this box and s  | ee          |    | <b>-</b> U |
|       | instructions  |                     |                      | ,, 5, ,, 5, 6,                          |                     |             |    | ▶ □        |
|       |   |                     |                      | - · · · · · · · · · · · · · · · · · · · |                     |             |    |            |

Page 3

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

|           |  | gaamy arrast a              |                       | ololl, pleade e        | omplete i ait ii   | <u>·/</u> |            |
|-----------|--|-----------------------------|-----------------------|------------------------|--------------------|-----------|------------|
|           | tion A. Public Support   |                             |                       |                        |                    |           |            |
| Cale      | ndar year (or fiscal year beginning in) 🕨  | (a) 2007                    | <b>(b)</b> 2008       | (c) 2009               | ( <b>d</b> ) 2010  | (e) 2011  | (f) Total  |
| 1         | Gifts, grants, contributions, and membership<br>fees received (Do not include any "unusual<br>grants")   | 360,463                     | 426,329               | 390,095                | 509,852            | 132,016   | 1,818,755  |
| 2         | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 1,337,081                   | 738,703               | 694,921                | 889,313            | 1,800     | 3,661,818  |
| 3         | Gross receipts from activities that are not an unrelated trade or business under section 513   |                             |                       | 341                    | 1,010              | 1,087     | 2,438      |
| 4         | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                             |                       |                        |                    |           |            |
| 5         | The value of services or facilities furnished by a governmental unit to the organization without charge  |                             |                       |                        |                    |           |            |
| 6         | Total. Add lines 1 through 5   | 1,697,544                   | 1,165,032             | 1,085,357              | 1,400,175          | 134,903   | 5,483,011  |
| 7a        | Amounts included on lines 1, 2, and 3 received from disqualified persons   | 84,371                      | 250,000               |                        |                    |           | 334,371    |
| Ь         | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                             |                       |                        |                    |           |            |
| С         | Add lines 7a and 7b  | 84,371                      | 250,000               |                        |                    |           | 334,371    |
| 8         | Public support (Subtract line 7c from line 6)  |                             |                       | ‡<br>‡<br>‡            |                    |           | 5,148,640  |
| Sec       | tion B. Total Support  |                             |                       |                        |                    |           |            |
| Caler     | ndar year (or fiscal year beginning in) 🕨  | (a) 2007                    | (b) 2008              | (c) 2009               | (d) 2010           | (e) 2011  | (f) Total  |
| 9         | Amounts from line 6  | 1,697,544                   | 1,165,032             | 1,085,357              | 1,400,175          | 134,903   | 5,483,011  |
| 10a       | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources   | 34,987                      | 20,948                | 45,870                 | 4,280              | 590       | 106,675    |
| b         | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                             |                       |                        |                    |           |            |
| С         | Add lines 10a and 10b  | 34,987                      | 20,948                | 45,870                 | 4,280              | 590       | 106,675    |
| 11        | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  |                             |                       |                        |                    |           | <u>.</u>   |
| 12        | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  |                             |                       |                        |                    |           |            |
| 13        | Total support. (Add lines 9, 10c, 11,  |                             |                       |                        |                    |           |            |
|           | and 12 )   | 1,732,531                   | 1,185,980             | 1,131,227              | 1,404,455          | 135,493   | 5,589,686  |
| 14        | First five years. If the Form 990 is for the   | -                           | , second, third, four | rth, or fifth tax year | as a section 501(  | c)(3)     |            |
| <u></u>   | organization, check this box and stop her  |                             |                       |                        |                    |           | <u> </u>   |
|           | tion C. Computation of Public Su   |                             | _ <del></del>         | (8)                    |                    |           |            |
| 15        | Public support percentage for 2011 (line 8   | • •                         |                       | ı (f))                 |                    | 15        | 92.11%     |
| 16<br>Sec | Public support percentage from 2010 Schelition D. Computation of Investme  | <del></del>                 |                       |                        |                    | 16        | 93.32%     |
|           |  |                             |                       | (f)                    |                    | 47        | - 0/       |
| 17<br>18  | Investment income percentage for 2011 (li  |                             | <u>-</u>              | column (f))            |                    | 17        | 2 %        |
| 10<br>19a | Investment income percentage from 2010 33 1/3% support tests—2011. If the orga   |                             |                       | 14, and line 15 in     | more than 22 1/20/ | 18        | 2 %        |
| b         | 17 is not more than 33 1/3%, check this bo<br>33 1/3% support tests—2010. If the orga  | ox and <b>stop here</b> . T | The organization qu   | ualifies as a public   | ly supported organ | izatıon   | ► <u>X</u> |
|           | line 18 is not more than 33 1/3%, check th   |                             |                       |                        |                    |           | ▶ □        |
| 20        | Private foundation. If the organization did  |                             |                       |                        |                    |           | ▶ -        |

Schedule A (Form 990 or 990-EZ) 2011 WATERFOWL CHESAPEAKE INC.

23-7801345

Page 4

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

# SCHEDULE D. (Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization Employer identification number WATERFOWL CHESAPEAKE INC 23-7801345 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) Yes (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 \$ (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 \$ Assets included in Form 990, Part X

| Part VI Land, Buildings, and Ed              | quipment. See Form 990          | ), Part X, line 10.     | -               | · · · · · · · · · · · · · · · · · · · |
|--|---------------------------------|-------------------------|-----------------|---------------------------------------|
| Description of property                      | (a) Cost or other basis         | (b) Cost or other basis | (c) Accumulated | (d) Book value                        |
|  | (investment)                    | (other)                 | depreciation    |                                       |
| 1a Land                                      |                                 | 2,157,077               |                 | 2,157,077                             |
| <b>b</b> Buildings                           |                                 | 821,323                 | 232,580         | 588,743                               |
| c Leasehold improvements                     |                                 |                         |                 |                                       |
| d Equipment                                  | ·                               | 229,546                 | 139,080         | 90,466                                |
| e Other                                      |                                 |                         |                 | - · ·                                 |
| otal. Add lines 1a through 1e (Column (d) mu | ist equal Form 990, Part X, col | umn (B), line 10(c) )   | <b>•</b>        | 2,836,286                             |

Schedule D (Form 990) 2011

| Part VII                 | Investments—Other Securities. See Form                               | n 990, Part X, line 12               | , ago   |
|--------------------------|--|--------------------------------------|---|
|                          | (a) Description of security or category (including name of security) | (b) Book value                       | (c) Method of valuation Cost or end-of-year market value  |
| (1) Financial of         | denvatives   |                                      |   |
| (2) Closely-he           | eld equity interests   |                                      |   |
| (3) Other                |  |                                      |   |
| (A)                      |  |                                      |   |
| (B)                      |  |                                      |   |
| (C)                      |  |                                      |   |
| (D)                      |  |                                      |   |
| (E)                      |  |                                      |   |
| (F)                      |  |                                      |   |
| (G)                      |  |                                      |   |
| (H)                      |  |                                      |   |
| (1)                      |  |                                      |   |
|                          | n (b) must equal Form 990, Part X, col (B) line 12)                  | <b>&gt;</b>                          |   |
| Part VIII                | Investments—Program Related. See Form                                |                                      |   |
|                          | (a) Description of investment type                                   | (b) Book value                       | (c) Method of valuation  Cost or end-of-year market value |
| _(1)                     |  |                                      |   |
| (2)                      | · · · · · · · · · · · · · · · · · · ·                                |                                      |   |
| (3)                      |  |                                      |   |
| (4)                      |  |                                      |   |
| (5)                      |  |                                      |   |
| (6)                      |  |                                      |   |
| (7)                      |  |                                      |   |
| (8)                      |  |                                      |   |
| (9)                      |  |                                      |   |
| (10)                     |  |                                      |   |
|                          | (b) must equal Form 990, Part X, col (B) line 13 )                   | <u> </u>                             |   |
| Part IX                  | Other Assets. See Form 990, Part X, line 1                           | <del></del>                          | <u> </u>  |
| (4)                      | DUE FROM RELATED PAR   |                                      | (b) Book value  |
| (1)                      | PERMANENT COLLECTION   |                                      | 150,308   |
| (2)                      | PERMANENT COLLECTION   |                                      | 26,522  |
| (3)                      |  |                                      |   |
| (4)                      |  |                                      |   |
| (5)                      |  |                                      |   |
| (6)                      |  |                                      |   |
| <u>(7)</u><br><u>(8)</u> |  |                                      |   |
| (9)                      |  |                                      | · · · · · · · · · · · · · · · · · · ·                     |
| (10)                     | <del></del>  |                                      | · · · · · · · · · · · · · · · · · · ·                     |
|                          | n (b) must equal Form 990, Part X, col. (B) line 15 )                |                                      | <b>▶</b> 176,830  |
| Part X                   | Other Liabilities. See Form 990, Part X, lin                         | ne 25.                               | 2707030   |
| 1.                       | (a) Description of liability   | (b) Book value                       |   |
|                          | income taxes   |                                      |   |
| (2)                      |  |                                      |   |
| (3)                      |  |                                      |   |
| (4)                      |  |                                      |   |
| (5)                      |  |                                      |   |
| (6)                      |  |                                      |   |
| (7)                      |  |                                      |   |
| (8)                      |  |                                      |   |
| (9)                      |  |                                      |   |
| (10)                     | -  |                                      |   |
| (11)                     |  |                                      |   |
| _                        | n (b) must equal Form 990, Part X, col (B) line 25)                  | <b>•</b>                             |   |
|                          | C 740) Footnote In Part XIV, provide the text of the foot            | note to the organization's financial | statements that reports the                               |

| che | dule D (Form 990) 2011 WATERFOWL CHESAPEAKE INC.   | 23-780134                      | 15       | Page <b>4</b> |
|-----|--|--------------------------------|----------|---------------|
| Pa  | rt XI Reconciliation of Change in Net Assets from Form 990 to                            | <b>Audited Financial State</b> | ments    |               |
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)                                 |                                | 1        |               |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25)                                  |                                | 2        |               |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1                             |                                | 3        |               |
| 4   | Net unrealized gains (losses) on investments   |                                | 4        | ·             |
| 5   | Donated services and use of facilities   |                                | 5        |               |
| 6   | Investment expenses  |                                | 6        |               |
| 7   | Prior period adjustments   |                                | 7        |               |
| 8   | Other (Describe in Part XIV.)  |                                | 8        |               |
| 9   | Total adjustments (net) Add lines 4 through 8  |                                | 9        |               |
| 10  | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | )                              | 10       |               |
| Pa  | rt XII Reconciliation of Revenue per Audited Financial Stateme                           | nts With Revenue per Re        | eturn    |               |
| 1   | Total revenue, gains, and other support per audited financial statements                 |                                | 1        |               |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12                       |                                |          |               |
| а   | Net unrealized gains on investments  | 2a                             |          |               |
| b   | Donated services and use of facilities   | 2b                             |          |               |
| С   | Recoveries of prior year grants  | 2c                             | ] ]      |               |
| d   | Other (Describe in Part XIV)   | 2d                             | ] ]      |               |
| е   | Add lines 2a through 2d  |                                | 2e       |               |
| 3   | Subtract line 2e from line 1   |                                | 3        |               |
| 4   | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                     |                                |          |               |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b                         | 4a                             | ]        |               |
| þ   | Other (Describe in Part XIV)   | 4b                             |          |               |
| С   | Add lines 4a and 4b  |                                | 4c       |               |
| 5   | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)            |                                | 5        |               |
| Pa  | rt XIII Reconciliation of Expenses per Audited Financial Statem                          | ents With Expenses per         | Return   | <u> </u>      |
| 1   | Total expenses and losses per audited financial statements                               |                                | 1        | ·             |
| 2   | Amounts included on line 1 but not on Form 990, Part IX, line 25                         |                                |          |               |
| а   | Donated services and use of facilities   | 2a                             | ]        |               |
| b   | Prior year adjustments   | 2b                             | ] ]      |               |
| С   | Other losses   | 2c                             | 1 1      |               |
| d   | Other (Describe in Part XIV)   | 2d                             | 1 1      |               |
| е   | Add lines 2a through 2d  |                                | 2e       |               |
| 3   | Subtract line 2e from line 1   |                                | 3        |               |
| 4   | Amounts included on Form 990, Part IX, line 25, but not on line 1:                       |                                |          |               |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b                         | 4a                             | <b>↓</b> |               |
| þ   | Other (Describe in Part XIV)   | 4b                             | 1        |               |
| C   | Add lines 4a and 4b  |                                | 4c       |               |
|     | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)           |                                | 5        |               |
| Pa  | ert XIV Supplemental Information   |                                |          |               |

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2; Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information.

PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS

THE ENDOWMENT SHALL BE USED TO SUPPORT THE OPERATIONS, CAPITAL NEEDS AND PROGRAMS OF WATERFOWL CHESAPEAKE INC.

#### PART X - FIN 48 FOOTNOTE

THE ORGANIZATION ADOPTED FASB ASC 740, WHICH PRESENTED A COMPREHENSIVE MODEL FOR HOW AN ENTITY SHOULD MEASURE, RECOGNIZE, PRESENT AND DISCLOSE IN

Part XIV Supplemental Information (continued)

ITS FINANCIAL STATEMENTS UNCERTAIN TAX POSITIONS THAT THE ORGANIZATION HAS TAKEN OR EXPECTS TO TAKE ON A TAX RETURN AS OF JANUARY 1, 2009. UNDER THIS STANDARD, THE ORGANIZATION RECOGNIZES THE TAX BENEFITS FROM UNCERTAIN TAX POSITIONS ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX POSITION WILL BE SUSTAINED ON EXAMINATION BY THE TAXING AUTHORITIES, BASED ON THE TECHNICAL MERITS OF THE POSITION. THE TAX BENEFITS RECOGNIZED IN THE FINANCIAL STATEMENTS FROM SUCH POSITION ARE MEASURED BASED ON THE LARGEST BENEFIT THAT HAS A GREATER THAN 50 PERCENT LIKELIHOOD OF BEING REALIZED UPON ULTIMATE SETTLEMENT. THE ORGANIZATION'S INCOME TAX FILINGS ARE SUBJECT TO AUDIT BY THE IRS AND THE STATE OF MARYLAND. THE ORGANIZATION'S OPEN AUDIT PERIODS ARE 2008-2011. THERE WAS NO IMPACT TO THE ORGANIZATION'S FINANCIAL STATEMENTS AS A RESULT OF THE IMPLEMENTATION OF FASB ASC 740.

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SCHEDULEI (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States

▶ Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection 2011

Employer identification number

2 FESTIVAL SUPPORT (h) Purpose of grant or assistance X Yes to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" non-cash assistance (g) Description of 23-7801345 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (f) Method of valuation book, FMV, appraisal, other) (e) Amount of non-cash assistance 10,000 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section if applicable 52-1978671 3 Part II can be duplicated if additional space is needed General Information on Grants and Assistance (p) EIN WATERFOWL CHESAPEAKE INC. Enter total number of other organizations listed in the line 1 table the selection criteria used to award the grants or assistance? MD 21601 (a) Name and address of organization (1) WATERFOWL FESTIVAL INC. 40 S. HARRISON STREET or government Part II EASTON Part ~ 3 3 4 9 9 8 8 6

For Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I (Form 990) (2011)

Page 2

Schedule I (Form 990) (2011) WATERFOWL CHESAPEAKE INC.

23-7801345

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22

|         | Part III can be duplicated if additional space is needed.   | onal space is needed.    |                       | •                       |                                |   |
|---------|---|--------------------------|-----------------------|-------------------------|--------------------------------|---|
|         | (a) Type of grant or assistance   | (b) Number of            | (c) Amount of         | (d) Amount of           | (e) Method of valuation (book, | (e) Method of valuation (book, (f) Description of non-cash assistance |
|         |   | recipients               | cash grant            | non-casn assistance     | FMV, appraisal, otner)         |   |
| 1 SCHO  | 1 SCHOLARSHIPS  | 19                       | 8,750                 |                         |                                |   |
| 2       |   |                          |                       |                         |                                |   |
| ဗ       |   |                          |                       |                         |                                |   |
| 4       |   |                          |                       |                         |                                |   |
| 5       |   |                          |                       |                         |                                |   |
| 9       |   |                          |                       |                         |                                |   |
| 7       |   |                          |                       |                         |                                |   |
| Part IV | Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | nplete this part to prov | ide the information r | equired in Part I, line | 2, and any other additiona     | ıl information.   |

- PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS ~ PART I, LINE ALL ORGANIZATIONS RECEIVING GRANTS FROM WATERFOWL CHESAPEAKE INC. ARE

THESE REQUIRED TO FILE INTERIM/REPORTS ON THEIR PROJECT BY A SPECIFIC DATE.

REPORTS ARE THEN REVIEWED BY THE APPROPRIATION COMMITTEE AND RETAINED

THE WATERFOWL FESTIVAL, INC.'S FILES, PHYSICAL INSPECTIONS ARE ALSO

COMPLETED SPORADICALLY BY THE COMMITTEE.

SCHOLARSHIP RECIPIENTS COMPLETE APPLICATIONS ANNUALLY AND MAY RE-APPLY FOR

UP TO FOUR YEARS IF THEY CONTINUE TO BE ELIGIBLE, WITH ELIGIBILITY

DOCUMENTED THROUGH THE APPLICATION PROCESS.

#### SCHEDULE L (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Transactions With Interested Persons**

Complete if the organization answered

"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,

or Form 990-EZ, Part V, line 38a or 40b Attach to Form 990 or Form 990-EZ.

See separate instructions

OMB No 1545-0047 201

Open To Public Inspection

| Name of the organization |   |           |                |                  |                                       |              | Employer identification number   |             |          |          |           |                    |          |          |
|--------------------------|---|-----------|----------------|------------------|---------------------------------------|--------------|----------------------------------|-------------|----------|----------|-----------|--------------------|----------|----------|
|                          | WATERFOWL CHESA   |           |                |                  |                                       |              |                                  | <u> 23-</u> | 780      | <u> </u> | <u>45</u> |                    |          |          |
| Part I                   | Excess Benefit Transactions (s  |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
|                          | Complete if the organization answered "Y                                | es on Fo  | rm 95          | 90, Part IV      | , line 25a or 25<br>I                 | b, or Form   | 1 990-EZ, F                      | art V, I    | ine 4    | ОБ       |           | Τ                  |          |          |
| 1                        | (a) Name of disqualified person   |           |                |                  |                                       | (b) Desc     | cnption of trans                 | saction     |          |          |           | <u> </u>           | Correc   |          |
| (1)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           | Yes                |          | No       |
| (2)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           | ╁                  | +        |          |
| (3)                      | · · · · · · · · · · · · · · · · · · ·                                   |           |                | <del></del>      |                                       |              |                                  |             |          |          |           | +                  | $\dashv$ |          |
| (4)                      |   |           |                | •                |                                       |              |                                  |             |          |          |           | †                  | $\neg$   |          |
| (5)                      |   |           |                |                  |                                       | ·            |                                  |             |          |          |           | t                  |          |          |
| (6)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
|                          | the amount of tax imposed on the organization section 4958              | n manage  | ers or         | disqualifie      | d persons duri                        | ng the yea   | ìr                               |             | ▶ \$     | ;        |           |                    |          |          |
| 3 Enter t                | the amount of tax, if any, on line 2, above, rei                        | mbursed t | by the         | organizat        | tion                                  |              |                                  |             | ▶ \$     | ·        |           |                    |          |          |
| Part II                  | Loans to and/or From Intereste Complete if the organization answered "Y |           |                | )()   Dord     \ | line 26, as Fai                       | 000 53       | . D-41/ h-                       | 20-         |          |          |           |                    |          |          |
|                          | (a) Name of interested person and purpose                               |           | oan to         |                  | , lifte 26, or For<br>c) Ongmal       |              | ., Part V, III<br>I) Balance due |             | (e) In ( | default? | (f) Ap    | proved             | (a) V    | Vntten   |
|                          |   | organi    | om the zation? | prin             | cipal amount                          |              |                                  |             |          |          | by bo     | oard or<br>nittee? | agree    | ement?   |
|                          |   | 10        | From           | 1                |                                       | <del> </del> |                                  |             | Yes      | No       | Yes       | No                 | Yes      | No       |
| (1)                      |   |           |                |                  |                                       |              |                                  | <del></del> |          |          |           | _                  | _        | $\vdash$ |
| (2)                      |   |           |                |                  |                                       | -            |                                  |             |          |          |           |                    |          | <u> </u> |
| (3)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (4)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (5)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| _(6)                     |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (7)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (8)                      |   |           |                |                  |                                       |              |                                  |             | -        |          |           |                    |          |          |
| (9)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (10)                     |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| Total                    |   |           |                |                  | <b>•</b>                              | \$           | ·                                |             |          |          |           |                    |          |          |
| Part III                 | Grants or Assistance Benefitin Complete if the organization answered "Y |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
|                          | (a) Name of interested person   | T         |                | itionship betw   | een interested persi                  | on and the   |                                  | (c) Amo     | ount and | d type c | f assist  | tance              |          |          |
| (1)                      |   |           |                |                  |                                       |              |                                  | <del></del> |          |          |           |                    |          |          |
| (2)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (3)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (4)                      |   |           |                |                  | <del></del> -                         |              |                                  | _           |          |          |           |                    |          |          |
| <u>(5)</u>               |   |           |                |                  | ·- <u>-</u>                           |              |                                  |             |          |          |           |                    |          |          |
| (6)                      | <del></del>   |           |                |                  | · · · · · · · · · · · · · · · · · · · |              |                                  |             |          |          |           |                    |          |          |
| (7)                      |   | <u> </u>  |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |
| (8)                      |   |           |                |                  |                                       |              |                                  |             |          |          |           |                    |          |          |

(10)

|             | (a) Name of interested person                                   | (b) Relationship between                  | (c) Amount of                          | (d) Description of transaction         | (e) S  |
|-------------|---|---|--|--|--|
|             |   | interested person and the<br>organization | transaction                            |  | of<br>reve                                       |
| WATER       | FOWL FESTIVAL INC   | OFFICER                                   | 288,449                                | GRANT/WAGES EXPENSE                    |  |
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| art V       | Supplemental Information Complete this part to provide addition | nal information for responses to quest    | ions on Schedule L (s                  | ee instructions)                       |  |
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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service
Name of the organization

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

• Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

WATERFOWL CHESAPEAKE INC.

Employer identification number 23-7801345

FORM 990 - ORGANIZATION'S MISSION OR MOST SIGNIFICANT ACTIVITIES

WATERFOWL CHESAPEAKE WILL CREATE, RESTORE AND CONSERVE WATERFOWL HABITAT

THROUGHOUT THE CHESAPEAKE BAY WATERSHED AND NEARBY COASTAL BAYS BY ENGAGING
IN COLLABORATIVE, STRATEGIC INITIATIVES WITH ORGANIZATIONS, GOVERNMENTS,

CORPORATIONS, FOUNDATIONS AND INDIVIDUALS.

FORM 990 - ADDITIONAL INFORMATION

THE BOARD VOTED TO APPROVE A NAME CHANGE EFFECTIVE JANUARY 1, 2011 FROM WATERFOWL FESTIVAL, INC. TO WATERFOWL CHESAPEAKE INC.

FORM 990, PART III, LINE 2

WATERFOWL CHESAPEAKE INC IS THE NEW NAME FOR THE FORMER ORGANIZATION KNOWN AS WATERFOWL FESTIVAL INC. THE NAME CHANGE WAS EFFECTIVE 1/1/2011. WHEREAS, WATERFOWL CONSERVATION WAS ONLY ONE OF A MULTI-PRONGED MISSION UNDER THE FORMER ORGANIZATIONAL NAME, WATERFOWL FESTIVAL INC., THE PROGRAM SERVICES OF WATERFOWL CHESAPEAKE INC. WILL BE FOCUSED SOLELY ON WATERFOWL CONSERVATION.

FORM 990, PART III, LINE 4A - FIRST ACCOMPLISHMENT

AS WELL AS THE NATIONAL AUDUBON SOCIETY'S SHEHAN WILDLIFE SANCTUARY. MORE RECENTLY IN 2011, THE ORGANIZATION WAS DIRECTLY ENGAGED IN THE COMPLETION OF A TWO-YEAR PROJECT INVOLVING THE RESTORATION OF ITS BAY STREET PONDS PROPERTY COMPLEMENTING THE FUNDING PROVIDED BY A \$332,000 FEDERAL AMERICAN RECOVERY AND REINVESTMENT ACT GRANT. THIS STORMWATER AND WETLANDS RESTORATION PROJECT IS SIGNIFICANTLY IMPROVING THE WATER QUALITY OF THE

TRED AVON RIVER, A MAJOR TRIBUTARY OF THE CHESAPEAKE BAY. ENVIRONMENTAL EDUCATION PROGRAMS WERE ALSO SUPPORTED BY GRANT FUNDING IN 2011.

THE ORGANIZATION ALSO OPERATES A SCHOLARSHIP PROGRAM KNOWN AS THE WILLIAM A. PERRY SCHOLARSHIP FUND FOR STUDENTS THAT HAVE VOLUNTEERED SERVICE TO THE ORGANIZATION OR ITS AFFILIATE, WATERFOWL FESTIVAL INC. AWARDS ARE MADE TO INCOMING OR EXISTING STUDENTS ENROLLED AT AN UNDERGRADUATE INSTITUTION WITH THE AMOUNTS BASED ON A STUDENT'S YEARS OF SERVICE TO THE ORGANIZATION, HIS OR HER YEAR IN COLLEGE, GRADE POINT AVERAGE AND RECENT OR CONTINUING EFFORTS TO SERVE THE ORGANIZATION AFTER STARTING COLLEGE. SCHOLARSHIP AWARDS TOTALED \$8,750 IN 2011.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
THE FORM 990 IS REVIEWED BY THE ACCOUNTING MANAGER, THE EXECUTIVE
DIRECTOR, THE TREASURER AND PRESIDENT OF THE BOARD PRIOR TO FILING.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY
IN JANUARY OF EACH YEAR, EACH BOARD MEMBER RECEIVES A WRITTEN REQUEST FOR
DISCLOSURE OF KNOWN CONFLICTS OF INTEREST AND IS REQUESTED TO DIRECT HIS OR
HER RESPONSE TO THE EXECUTIVE DIRECTOR.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

ON A FREQUENT BASIS, THE EXECUTIVE COMMITTEE CONSISTING OF THE OFFICERS OF

THE BOARD UNDERTAKE A REVIEW OF COMPARABILITY DATA IN DETERMINING

COMPENSATION OF THE EXECUTIVE DIRECTOR. SALARIES OF OTHER EXECUTIVE

DIRECTORS OF NON-PROFIT ORGANIZATIONS IN THE REGION ARE ANALYZED AND

DISCUSSED BEFORE THE EXECUTIVE COMMITTEE MAKES A DECISION.

Name of the organization

WATERFOWL CHESAPEAKE INC.

Employer identification number 23-7801345

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION
ALL CHARITABLE SOLICITATION MATERIALS CONTAIN THE STATEMENT: "A COPY OF
WATERFOWL FESTIVAL, INC.'S CURRENT FINANCIAL STATEMENT IS AVAILABLE BY
WRITING 40 S. HARRISON ST., EASTON, MD 21601 OR BY CALLING (410) 822-4567."

FORM 990, PART XI, LINE 5 - OTHER CHANGES IN NET ASSETS EXPLANATION
OTHER CHANGES IN NET ASSETS ARE RELATED TO CHANGES IN UNREALIZED GAIN/LOSS
ON INVESTMENT PORTFOLIO.

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SCHEDULE R

(Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

▶ See separate instructions. ▶ Attach to Form 990.

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Inspection OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

| State   Stat   | 23-7801345                | •                 | (e) (f) End-of-year assets Direct controlling entity | WCI                                       |  |  | ine 34 because it had       | (f) Section 512(b)(13) Direct controlling controlled entity entity |                           |  |   |  |
|--|---------------------------|-------------------|--|---|--|--|-----------------------------|--|---------------------------|--|---|--|
| Identification of Disregarded Entities (Complete if the Organization answered "Yes" to Form 990, Part Identification of Disregarded Entities (Complete if the Organization answered "Yes" to Form 990, Part Identification of Related Tax-Exempt Organizations (Complete if the Organization answered "Yes" to one or more related tax-exempt Organizations during the tax very schore or more related tax-exempt Organizations during the tax very schore or school or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization answered "Yes" to one or more active to the organization and the organization answered "Yes" to one or more active to the organization and the organization and the organization answered "Yes" to one organization and the organiz   |                           | IV, line 33.)     |  |   |  |  | Form 990, Part IV, I        | (e) Public charity status (if section 501(c)(3))                   |                           |  |   |  |
| Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes"    S. HARRISON STREET ND 21601   Primary activity    Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more related tax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organization a one or more organization a one or more organization a during the tax year.)  Identification of Related Tax-Exempt Organization organization a organization a organization a organization a during the tax year.)  Identification of Related Tax-Exempt Organization organization a or |                           | to Form 990, Part |  | Ą   |  |  | nswered "Yes" to            | (d)<br>Exempt Code section   |                           |  | i |  |
| Identification of Disregarded Entities (Complete if the organization a law address, and ElN of disregarded entity (complete if the organization as s. HARRISON STREET MD 21601  Identification of Related Tax-Exempt Organizations (Complete if the one or more related dax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the one or more related dax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the one or more related dax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the one or more related dax-exempt organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations (Complete if the organizations during the tax year.)  Identification of Related Tax-Exempt Organizations during the tax year.)  Identification of Related Tax-Exempt Organizations during the tax year.  |                           | answered "Yes" t  |  | 4   |  |  | e organization a            | (c) Legal domicile (state or foreign country)                      | <b>Q</b>                  |  |   |  |
| MATERFOWL CHESAPEAKE INC.  Identification of Disregarded Entities (Complete if the Name, address, and ElN of disregarded entity  STREET PONDS, LLC  S. HARRISON STREET  MD 21601  Identification of Related Tax—Exempt Organizations one or more related tax—exempt organizations during the Name, address, and ElN of related organization  ERFOWL FESTIVAL, INC.  S. HARRISON STREET  MD 21601  TON  MD 21601  |                           | e organization a  | (b)<br>Primary acti                                  |   |  |  | (Complete if the tax year.) | (b)<br>Primary activity  | <u> </u>                  |  |   |  |
| (1) BAY (1) BAY (2) EAS (2) (3) (4) (4) (4) (4) (5) (5) (5) (6) (6) (6) (6) (6) (6) (6) (6) (6) (6   | WATERFOWL CHESAPEAKE INC. |                   | (a)<br>Name, address, and EIN of disregarded entity  | STREET PONDS, LLC S. HARRISON STREET STON |  |  |                             | (a)<br>Name, address, and EIN of retated organization              | NC. 52-197867<br>MD 21601 |  |   |  |

Schedule R (Form 990) 2011

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

| because it had one or more related organizations treated as a partnership during the tax year.) | (a) Name, address, and EIN of related organization                                    |  |  | Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization a line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) | (a) Name, address, and EIN of related organization |            |   |  |
|---|---|--|--|--|--|------------|---|--|
| ganizations tre   | (b) (c) Primary activity Le don (size (size for   |  |  | ons Taxable as   | (b)<br>Primary activity                            |            |   |  |
| ated as a partner   | (c) (d) Legal Direct controlling domicile entity (state or foreign                    |  |  | s a Corporation of ions treated as a   | (c) Legal domicile (state or                       | (Villiano) |   |  |
| suip during the ta  | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) |  |  | or Trust (Comple corporation or tru  | (d) Direct controlling entity                      |            | : |  |
| x year.)  | (f) Share of total income   |  |  | te if the organiza   | (e) Type of entity (C corp., S corp.               | or frust)  |   |  |
|   | Share of end-of- year assets portionate alloc ?                                       |  |  | tion answered "\   | (f)<br>Share of total<br>mcome                     |            |   |  |
|   | (h) (i) Code V—UBI portionate amount in box 20 of alloc ? Schedule K-1 (Form 1065)    |  |  | <b>a Corporation or Trust</b> (Complete if the organization answered "Yes" to Form 990, Part IV, ns treated as a corporation or trust during the tax year.)  | (g)<br>Share of<br>end-of-year assets              |            |   |  |
| -   | General or Percentage managing ownership partner?                                     |  |  | Part IV,   | (h)<br>Percentage<br>ownership                     | <u></u>    |   |  |

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WATERFOWL CHESAPEAKE INC. Schedule R (Form 990) 2011

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During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity **b** Gift, grant, or capital contribution to related organization(s)

c Gift, grant, or capital contribution from related organization(s)

d Loans or loan guarantees to or for related organization(s)

e Loans or loan guarantees by related organization(s)

Sale of assets to related organization(s)

Purchase of assets from related organization(s)

Exchange of assets with related organization(s)

i Lease of facilities, equipment, or other assets to related organization(s)

j Lease of facilities, equipment, or other assets from related organization(s)

k Performance of services or membership or fundraising solicitations for related organization(s)

Performance of services or membership or fundraising solicitations by related organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n Sharing of paid employees with related organization(s)

o Reimbursement paid to related organization(s) for expenses

Reimbursement paid by related organization(s) for expenses

Other transfer of cash or property to related organization(s)

Other transfer of cash or property from related organization(s)

| tion thresholds  | (d) Method of determining amount involved |
|--|---|
| elationships and transaction thresh  | (c)<br>Amount involved                    |
| ine, including covered re  | (b) Transaction type (a-r)                |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships | (a) Name of other organization            |

| WATERFOWL FESTIVAL INC.  WATERFOWL FESTIVAL INC.  N 209 | 78,633 IN ACCORDANCE WITH AGMT | 209,816 TIME SPENT ON EACH |  |
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|   | WATERFOWL FESTIVAL INC.        | WATERFOWL FESTIVAL INC.    |  |

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Schedule R (Form 990) 2011 WATERFOWL CHESAPEAKE INC.

Part VI

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

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|--|-------------------------|----------------------|--------------------|-----------------------------|------------|-----------------|-----------------|-------------------|----------------|--------------------------------|-------------------|-----|-------------------|
| (a)<br>Name. address. and EIN of entity                | (b)<br>Primary activity | (c)<br>Feda          | (d)<br>Predominant | (e)<br>Are all partners     | tners      | (f)<br>Share of | (g)<br>Share of | (h)<br>Disproport | flonate        | (i)<br>Code V—UBI              | (I)<br>General or |     | (k)<br>Percentage |
|  |                         | domicile             | income (related    | section                     | ·          | total income    |                 | allocations?      |                | amount in box 20               | managing          |     | ownership         |
|  |                         | (state or<br>foreign |                    | 501(c)(3)<br>organizations? | 3)<br>ons? |                 | assets          |                   |                | of Schedule K-1<br>(Form 1065) | partn             | er? |                   |
|  |                         | country)             | section 512-514)   | Yes                         | ٩          |                 |                 | Yes               | N <sub>o</sub> |                                | Yes               | No  |                   |
| (1)  |                         |                      |                    | _                           |            |                 |                 |                   |                |                                |                   |     |                   |
| (2)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (3)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (4)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (5)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (9)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (2)  |                         | -                    |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
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| (6)  |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |
| (10)   |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   | ,   |                   |
| (11)   |                         |                      |                    |                             |            |                 |                 |                   |                |                                |                   |     |                   |

Schedule R (Form 990) 2011

Schedule R (Form 990) 2011 WATERFOWL CHESAPEAKE INC.

23-7801345

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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).