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Department of the Treasury Internal Revenue Service

#### CHANGE OF ACCOUNTING PERIOD

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning JUL 1, 2011 and ending DEC 31, 2011											
В	Check if	C Name of organization	D Employer identification number								
6	pplicabl	North Dakota State University									
	Addre chang	Development Foundation									
	Name chang	Doing Business As NDSU Development Foundation/Al	23-7120898								
	Initial	Number and street (or P.O. box if mail is not delivered to street address)  Room/s									
	Termi	1241 N University Drive	(701) 231-6800								
	Amen		G Gross receipts \$ 55,834,357.								
Application Fargo, ND 58102 H(a) Is this a group return											
	pendi		for affiliates? Yes X No								
		same as C above	H(b) Are all affiliates included? Yes No								
$\overline{\Gamma}$	Гах-ех		527 If "No," attach a list (see instructions)								
		te: ► www.ndsufoundation.com	H(c) Group exemption number ▶								
			/ear of formation: 1971 M State of legal domicile ND								
	art I	Summary	Total of formation. 1971 We often of logal dofficing 149								
		Briefly describe the organization's mission or most significant activities To advan	ce education research								
Governance		and service at North Dakota State University									
nai		Check this box I if the organization discontinued its operations or disposed of r									
Ver	1	Number of voting members of the governing body (Part VI, line 1a)	3   61								
	1	Number of independent voting members of the governing body (Part VI, line 1b)	4 60								
<b>න්</b> ග	1	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5 125								
Activities &	1	Total number of volunteers (estimate if necessary)	6 135								
Ě	72	Total unrelated business revenue from Part VIII column (6) three item common for the column for	7a 10,502.								
¥	h	Total unrelated business revenue from Part VIII, column (6) The 12IVED  Net unrelated business taxable income from Form 990.T line 34	7a 10,302. 7b 8,002.								
	- 5		Prior Year Current Year								
E ⊎1⊑ Je	8		28,508,432. 14,028,816.								
ž Š	1	Contributions and grants (Part VIII, line 1h)  Program service revenue (Part VIII, line 2g)	376,260. 253,905.								
Revenue		r rogram service revenue (r art vin, inte 29)	4,794,475. 630,006.								
a &		Investment income (Part VIII, column (A), lines 3, 4, and GODEN, UT	<170,990.> <369,876.x								
า ก		Other revenue (Part VIII, column (A), lines 5, 6d, <del>8c, 9c, 10c, and 11o)</del>	33,508,177. 14,542,851.								
<u> </u>	T	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	5,382,615. 3,525,362.								
•		Benefits paid to or for members (Part IX, column (A), line 4)	0. 0.								
SCANINED Expenses			2,542,475. 1,321,470.								
Expenses		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)									
S S		Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)  683,618.	0. 0.								
Ѯӹ҉			1,194,980. 786,715.								
(2)	1	Other expenses (Part IX, column (A), lines 11a 11d, 11f-24e)									
		Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)									
<u></u>	19	Revenue less expenses Subtract line 18 from line 12	24,388,107. 8,909,304.								
Net Assets or Fund Balances	00	Total access (Dark V. Land 10)	Beginning of Current Year End of Year								
SSE	20	Total assets (Part X, line 16)	196,147,924. 197,098,628.								
let /	21	Total liabilities (Part X, line 26)	35,343,941. 36,881,634.								
	22 art II	Net assets or fund balances Subtract line 21 from line 20 Signature Block	160,803,983. 160,216,994.								
		· · · · · · · · · · · · · · · · · · ·									
		alties of perjury, I declare that I have examined this return, including accompanying schedules and st									
true	, correc	ct, and complete. Declaration of preparer (other than officer) is based on all information of which prepared to the complete of the complete o	parer nas any knowledge.								
۵.		Signature of officer	Data Data								
Sig			bato								
He	'e	Carol Gustad, Assoc Exec Director-Finance Type or print name and title									
			Date   Check   PTIN								
р.		Print/Type preparer's name  Preparer's signature									
Pai		LISA CHAFFEE, CPA LISA CHAFFEE, CPA	11/13/12 self-employed P00193453								
	parer	Firm's name FIDE BAILLY LLP	Firm's EIN ▶ 45-0250958								
USE	Only	Firm's address 4310 17TH AVE S PO BOX 2545									
		FARGO, ND 58108-2545	Phone no. 701-239-8500								
Ma	y the I	RS discuss this return with the preparer shown above? (see instructions)	X Yes No								

	North Dakota State University
Form	990 (2011) Development Foundation 23-7120898 Page 2
Par	t III Statement of Program Service Accomplishments
	Chèck if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission
	The North Dakota State University Development Foundation creates
	opportunites to advance education, research, and service at NDSU. We
	work in close collaboration with faculty, staff, students and alumni,
	along with business, industry and the community, to best understand
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to
	others, the total expenses, and revenue, if any, for each program service reported
4a	(Code) (Expenses \$ 2,046,590. including grants of \$ 2,046,590.) (Revenue \$)
	Grants to NDSU for buildings, equipment, research, lectures, faculty
	development, supplies, travel and other departmental needs and
	activities not funded through state appropriations or student tuition
	fees.
4b	(Code) (Expenses \$1, 478, 772. including grants of \$1, 478, 772. ) (Revenue \$)
40	(Code)(Expenses \$1, 4/8, 7/2. including grants of \$1, 4/8, 7/2.) (Revenue \$) Scholarships and awards to students enrolled at North Dakota State
	University selected by independent scholarship committees.
	oniversity selected by independent scholarship committees.
4c	(Code) (Expenses \$ 462,506. including grants of \$) (Revenue \$ 259,946.)
	Alumni records, newsletters and special events such as Homecoming, city
	outreach visits, alumni awards, student recruiting, and programming and
	alumni/student exchanges. Sponsor University programs such as Harvest
	Bowl and Celebration of Excellence.
4d	Other program services (Describe in Schedule O)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ► 3,987,868.
	Form 990 (2011)

23-7120898 Page 3

Form 990 (2011) Development Foundation
Part IV Checklist of Required Schedules

			Yes	No
1	Is. the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	_X_	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect		37	
_	during the tax year? If "Yes," complete Schedule C, Part II	4	_X_	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		v
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		_X_
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	(		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	6_		
'	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>			
Ü	Schedule D, Part III	8	Х	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide			
_	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	х	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			v
_	Part X, line 16? If "Yes," complete Schedule D, Part IX  Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11d	Х	X
f		11e		<del></del>
•	the organization's Separate or consolidated invarious statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	- 1 11		
	Schedule D, Parts XI, XII, and XIII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		_X_
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	X	L
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15_		_X_
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		<u>X</u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			v
10	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	_17		<u> X</u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	40	, v	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18_	X	<b> </b> -
13	complete Schedule G, Part III	19		y
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
~			000 (	

# North Dakota State University Form 990 (2011) Development Foundation Part IV | Checklist of Required Schedules (continued)

23-7120898 Page 4

21 but the organization report more than \$5,000 of grants and other assistance to any government or organization in the Linited States on Part IX, counting (A), Interest IV** Twes, "complete Schedule I, Parts I and III 22 but the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, counting (A), Interest IV** Twes, "complete Schedule I, Parts I and III 22 but the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, counting (A), Interest IV** Schedule I, Parts I and III 22 but the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, counting the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule IX If "No", go to line 25  but the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule IX If "No", go to line 25  but the organization name an escow account other than a refunding escow at any time during the year to defease any tax-exempt bonds?  during the part of the organization and surface as an "on behalf of" issuer for bonds outstanding at any time during the year?  bis the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization with a disqualified person during the year. If yes, "complete Schedule II, Part II II II I			т—-		
United States on Part IX, column (A), line 17 if *Yes,* complete Schedule I, Parts I and II 20 Did the organization report more than 55,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 27 if *Yes,* complete Schedule I, Parts I and III 23 Did the organization answer *Yes* to Part VII, Section A, line 3. 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensation for the organization's current and former officers, directors, trustees, key employees, and highest compensation of the organization is current and former officers, directors, trustees, key employees, and highest compensation of the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December \$1, 2002? If *Yes,* assive interest 240 ftmough 24d and complete Schedule Schedule II* *If *Yes,* complete Schedule II* *If *If *If *If *If *If *If *If *If		Did the appropriate property was at the set of 000 of a set of 1.11		Yes	No
22 Lot the organization report more than \$5.000 of grants and other assistance to individuals in the United States on Part IX, column (A), will 27 if "Yes," complete Schedule I, Parts I and III.  23 Did the organization answer "Yes" to Part VII, Section A, Ine 3, 4, or 5 about compensation of the organization's current and former officers, director, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule K. If "No", go to line 25 Schedule K. If "Yes, go to line 35 Sched	21			.,	
Doll the organization have a tax exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule Is and If "Imo", are to line 25  Doll the organization have a tax exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule Is It into 25  Doll the organization invest any proceeds of tax exempt bonds beyond a temporary period exception?  Did the organization invest any proceeds of tax exempt bonds beyond a temporary period exception?  Did the organization maintain an escrow account other than a refunding escrow at any time during the year?  24d X  25a Section 501(e)(3) and 501(e)(4) organizations. Did the organization engage in an excess benefit fransaction with a disqualified person during the year? "Yes," complete Schedule L, Part I  Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II  Did the organization party to a business transaction with one of the following parties (see Schedule L, Part II)  A current or former officer, director, trustee, whey employee, Pinyles (see Schedule L, Part II)  A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III  A mentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III  A mentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III  A mentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III  A mentity of which a current or former officer, director, trustee, or key emplo	00		21	X	
23 Did the organization answer "Yes" to Part VII, Section A, Inio 3, 4, or 5 about compensation of the organization's current and former officers, directors, fustees, key employees, and highest compensated employees? If "Yes," complete Schedule I. 24 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule II. If I was a loan to represent the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax exempt bonds?  24b Did the organization maintain an escrow account other than a refunding escrow at any time during the year?  25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year?  25b I is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a princy year, and that the transaction has not been reported on any of the organizations prior forms 990 e190 E27 If "Yes," complete Schedule L, Part I II  26b I is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior forms 990 e190 E27 If Yes," complete Schedule L, Part III  27c Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, upday member of any of these persons? If "Yes," complete Schedule L, Part III  27d Did the organization aparty to a business transaction with one of the following parties (see Schedule L, Part IV I I I I I I I I I I I I I I I I I I	22		000		v
and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J 23 X 24a Dd the organization have a tax exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K I" "No", go to the 25 Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 24b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 24b X 25b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 25b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 25b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 25b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception? 24b X 24b X 25b Dd the organization invest any proceeds of tax exempt bonds beyond a temporary period exception with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's pror Forms 990 or 990-E27 If "Yes," complete Schedule I, Part I V 25b X	00		22		Λ.
Schedule J  2 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "Not", go to line 25 Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  2 Did the organization maintain an escrow account other than a refunding escrow at any time during the year of the organization and the organization of the organization and the organization are did in the organization of the organization or the organization and that the transaction has not been reported on any of the organization or profession of the organization of the organization or profession of the organization of the organization or profession of the organization or any of these persons of the end of the organization of the organization or employee thereof, a grant elsection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV  2 Mass the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV  2 A Tamily member of a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an offic	23				
24a Dd the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No", go to line 25  Dd the organization invest any proceeded of tax-exempt bonds beyond a temporary period exception?  Dd the organization invest any proceeded of tax-exempt bonds beyond a temporary period exception?  Dd the organization invest any proceeded of the process of the organization and any tax-exempt bonds?  Dd the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  Death of the organization with a disqualified person during the year? If "Yes," complete Schedule I, Part If was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule I., Part If was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule II., Part If Was a loan to or by a current or former officer, director, trustee, key employee, lightly compensated employee, or disqualified person outstanding as of the end of the organization with one of the following parties (see Schedule II., Part IV instructions for applicable filting thresholds, conditions, and exceptions)  A current of former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV instructions? If "Yes," complete Schedul			00	•	
last day of the year, that was issued after December 31, 2002? If "Yes," answer times 24b through 24d and complete Schedule K If "No", go to line 25  Did the organization maintain an escrive account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  do the organization maintain an escrow account other than a refunding escrow at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  do the organization and the that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the disqualified person during the year?  Do the organization pr	24-		23		
Schedule K II **No**, go to line 25 b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary peniod exception? c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? d Did the organization act as an *ion behalf of** issuer for bonds outstanding at any time during the year?  24d X 25d Did the organization act as an *ion behalf of** issuer for bonds outstanding at any time during the year?  25d Did the organization act as an *ion behalf of** issuer for bonds outstanding at any time during the year?  25d Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E2? If "Yes," complete Schedule L, Part II  25b Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part III  27d Did the organization or produce a grant or softer assistance to an officer, director, trustee, bey employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV  28d Was the organization on party to a business transaction with one of the following parties (see Schedule L, Part IV  28d A annuly member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  28d A nematy of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  28d A mental or which a current or former officer, director, trustee, or key employee (or a family member of a current or former office	<b>24</b> a				
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Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  Did the organization liquidate, terminate, or dissolve and cease operations?  If "Yes," complete Schedule N, Part I  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity?  If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?  b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  35a Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?  If "Yes," complete Schedule R, Part V, line 2  37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note, All Form 990 filers are required to complete Schedule O			28c		X
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Schedule N, Part II  32			31		X
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Note. All Form 990 filers are required to complete Schedule O	38		<u> </u>		<u>                                   </u>
			38	x	
					2011)

## North Dakota State University Development Foundation

23-7120898

Par	## V Statements Programme Foundation 25-7120	070		age 5
rai	t V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V			
	Checkin defined to Contains a response to any question in this rait v			
	The the number recented in Dev C of Ferry 1000 Finter O ( and		Yes	No_
_	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  1a 98			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  Did the grantistic compliant the place and the forms with health and the forms with the forms with health and the forms with the form			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		3.7	
_	(gambling) winnings to prize winners?	<u>1c</u>	Х	-
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return  2a 125		3,7	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	_	7.7	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	_		₹.
<b>L</b>	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
D	If "Yes," enter the name of the foreign country			
E-0	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts	r-		v
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	_5a_		X
b	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	_5b		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	5c		
oa	any contributions that were not tax deductible?	6-		х
h	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	6a		_ <u>^</u> _
J	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	_00		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	х	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			<del>                                     </del>
_	to file Form 8282?	7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders 11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			1
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		ļ	<u> </u>
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		<del>  </del>
	Note. See the instructions for additional information the organization must report on Schedule O			1
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans		[	
C	Enter the amount of reserves on hand			<b></b>
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	<u> </u>	<u>X</u>
n	If "Yes" has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	1/1h		1

### Form 9<u>90 (2011)</u>

North Dakota State University

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

	. Check if Schedule O contains a response to any question in this Part VI		_	$\mathbf{x}$
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 61			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 60			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	the Enter the number of voting members of the governing body at the end of the tax year  If there are material differences in voting infinity smong members of the governing body, or if the governing body delayed broad authority of an executive committee or smilar committee, pagian in Schedule ()  Enter the number of voting members included in line 1a, above, who are independent  2 Did any officine, director, trustee, or key employee have a family relationship or a business relationships with any other officer, director, trustee, or key employee?  3 Did the organization delegate control over management duties customanly performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  5 Did the organization have members or stockholders?  7 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  5 Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons of the organization chemporateously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  5 Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization in smaling address? If Yes, "provide the names and addresses in Schedule O  8 oction B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)  8 of the organization have local chapters, branches, or affiliates?  9 If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization or sewally ha		Х	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	_5_		Х
6	1a Enter the number of voting members of the governing body at the end of the tax year  If there are insterial differences in voting inghits among members of the governing body, or if the governing body deligated broad authority to an executive committee or smills committee, or smills in Schedule 0.  Enter the number of voting members included in line 1a, above, who are independent  1b 50  Enter the number of voting members included in line 1a, above, who are independent  1c Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employees to a family relationship or a business relationship with any other officer, directors, or trustees, or key employees to a management company or other person?  Dot the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Dot the organization have members or stockholders?  Dot the organization have members or stockholders?  Dot the organization have members or stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  A real my operanization contemporaneously document the meetings had or written actions undertaken during the year by the following:  The governing body?  Bot the organization contemporaneously document the meetings had or written actions undertaken during the year by the following:  The governing body?  Bot the organization contemporaneously document the meetings had or written actions undertaken during the year by the following:  The governing body?  Bot the organization contemporaneously document the meetings had or written actions undertaken during the year by the following:  The governing body?  Bot the organization contemporaneously document the meetings had organization to exceed at the organization or ontemporaneously document the meetings had of the governing body?  Bot the organization have local chapters, branches, or affiliates?  If Yes, "did the or			X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
		7a		X
þ	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9				
	· · · · · · · · · · · · · · · · · · ·	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)			
			Yes	
		10a		X
b				
		10b	-	37
		11a		X
	· · · · · · · · · · · · · · · · · · ·		3.7	
	- · · · · · · · · · · · · · · · · · · ·	12a	X	
		12b	_^_	
C		40-	х	
12		12c 13	X	
		14	_^_	X
	·	- 1-4		
а		15a	х	
		15b		Х
_	· · · ·	100		
16a				
		16a		х
b				
		16b		
Sec				
17	List the states with which a copy of this Form 990 is required to be filed ► None			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	ıvaılab	le	
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an	d finar	ncial	
	statements available to the public during the tax year			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiza	ion 🕨	· _	
	Carol Gustad - 701-231-6854			
	1241 University Dr N. Fargo, ND 58102			

Form 990 (2011) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors** 

Check if Schedule O contains a response to any question in this Part VII

#### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees; highest compensated employees, and former such persons.

(A) Name and Title	(B) Average hours per week	box	not c , unle cer an	ss pe	ition more rson	than is bot	h an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(describe hours for related organizations in Schedule O)	-	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
Ronald G. Olson									_	
Chair	3.00	X	ļ	Х	_	<u> </u>	<u> </u>	0.	0.	0.
Jonal Uglem									_	_
President	5.00	X	L	Х		<u> </u>	ļ	0.	0.	0.
Ryn Pitts						1			_	_
Vice President	3.00	X	ļ	Х		<u> </u>	<u> </u>	0.	0.	0.
Steve Swiontek							1	_		
Treasurer	5.00	X		Х		<u> </u>		0.	0.	0.
John Wold										
Secretary	3.00	X		X		<u> </u>	<u> </u>	0.	0.	0.
Sally Berrell						ł				
Trustee	0.50	X				<u> </u>	_	0.	0.	0.
Barbara Burgum	1									
Trustee	0.50	X	<u> </u>			ļ. <u>.                                   </u>	ļ.,	0.	0.	0.
Robert E. Challey										
Trustee	0.70	X	ļ					0.	0.	0.
Paul Cossette									'	
Trustee	0.50	X	L			<u> </u>		0.	0.	0.
Terrence C. Dahl										
Trustee	0.50	X	ļ			<u>L</u> .	<u> </u>	0.	0.	0.
Spencer Duin				!	Ì				,	
Trustee	0.50	X				<u> </u>		0.	0.	0.
Dave Ekman										
Trustee	0.50	X				<u> </u>		0.	0.	0.
Larry Ellingson										
Trustee	0.50	X	<u> </u>				L	0.	0.	0.
Jane Bale Emison										
Trustee	0.50	X				<u> </u>	<u> </u>	0.	0.	0.
Susan Freeman		1								
Trustee	0.50	X			<u> </u>	<u> </u>		0.	0.	0.
Kristi Hanson										
Trustee	0.50	X				<u> </u>	<u>L</u> .	0.	0.	0.
Michael E. Hanson		1								
Trustee	0.50	X	<u>L</u>				L_	0.	0.	0.

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(A) Name and title	(B) Average hours per		not c	Pos heck	more	than		(D) Reportable compensation	(E) Reportable compensation		(F)	
	week (describe hours for related organizations in Schedule O)				irecto	Highest compensated high	tee)	from the organization (W·2/1099-MISC)	from related organizations (W-2/1099-MISC)	comp fro orga and	other	ation e ion ed
Robert Heller	0.50								0			0
Trustee	0.50	X		$\vdash$	-	-		0.	0.			0.
Larry Holweger	0.50	x						0.	0.			0.
Trustee Paul Horn	0.30					<del>                                     </del>						<u> </u>
Trustee	0.50	x						0.	0.			0.
Nancy Johnson		<u> </u>				†·-						
Trustee	0.50	Х						0.	0.			0.
Barbara Jones												
Trustee	0.50	X				<u> </u>		0.	0.			0.
Nancy Johnson Jordheim									_			
Trustee	0.50	X	_		<del> </del>	-		0.	0.			<u> </u>
John R. Klai II	0.50	х						0.	0.			0.
Trustee Richard W. Kloubec	0.30	<u> </u>	-		-		-	0.	<u> </u>			<u> </u>
Trustee	0.70	x			ŀ		ŀ	0.	0.			0.
Terrance Kristensen												
Trustee	0.50	x						0.	0.			0.
1b Sub-total						$\blacktriangleright$		0.	0.			<u>0.</u>
c Total from continuation sheets to Pa	rt VII, Section A							775,502.	0.			<u>62.</u>
d Total (add lines 1b and 1c)	<del></del>							775,502.	0.	17	0,3	62.
2 Total number of individuals (including b		ose	liste	ed a	bov	e) wl	no r	eceived more than \$100	,000 of reportable			_
compensation from the organization										I	Yes	<u>5</u> No
3 Did the organization list any former off	icer, director, or tri	uste	e, ke	y er	nplo	oyee	, or	highest compensated e	mployee on			
line 1a? If "Yes," complete Schedule J			•	•	•	•	•	<b>3</b> - 1	, ,,,,,,	3		х
4 For any individual listed on line 1a, is the	ne sum of reportab	le co	omp	ensa	atior	n and	d otl	her compensation from	the organization			
and related organizations greater than	\$150,000? If "Yes,	" co	mpl	ete S	Sch	edul	e J i	for such individual		4	_X_	<u> </u>
5 Did any person listed on line 1a receive	•				•	•	elat	ed organization or indiv	dual for services			
rendered to the organization? If "Yes,"	complete Schedul	e J i	or s	uch	per	son		<u>.</u>	<del></del>	5		X
Section B. Independent Contractors	at componented in	don	ande	nt o				that recoved more than	\$100,000 of sampans			
<ol> <li>Complete this table for your five highes the organization Report compensation</li> </ol>										alion	OHI	
(A)		<u> </u>	<u> </u>			<u> </u>	Ï	(B)	your	(C	 :}	
Name and busin	ness address	N	INC	Ξ				Description of s	services (	Comper		n
	<del></del>				_							
	<del></del>											
		-										- <del></del>
2 Total number of independent contractor	ors (including but r	not li	mite	d to	tho	ose li	stec	d above) who received n	nore than			
\$100,000 of compensation from the or						0						
See Part VII, Sect	ion A Con	ti	nua	at:	io	n :	sh	eets		Form 9	990	(2011)

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Pa	rt VIII	Statement of Reve	nue				<u>-</u>	
	•	•			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts	1 a	Federated campaigns	1a					
or a	b	Membership dues	1b		:			
s, C	С	Fundraising events	1c	221,576.				
Gift	d	Related organizations	1d	70,000.				
i,S	е	Government grants (contribu	tions) 1e					
rio S	f	All other contributions, gifts, gran	nts, and					
호환		similar amounts not included abo	ove <b>1f 1</b>	3737240.				
Contributions, Gifts, Grants and Other Similar Amounts	g	Noncash contributions included in line	s 1a-1f \$3_	<u>555,558</u> .				
<u>2</u> <u>e</u>	h	Total. Add lines 1a-1f			14028816.			
				Business Code				
8	2 a	Alumni Records	Fees	611710	137,500.	137,500.		
Program Service Revenue	b	Program Event I		611710	104,396.	104,396.		
	С	North Dakota Sr		900099	228.		228.	
e a	ď	Commonfund Glob		900099	56.		56.	
5 6	е	Commonfund Dist	ressed_	900099	<51.		<51.	>
۵	f	All other program service reve	enue	900099	11,776.	11,776.		
_	g	Total, Add lines 2a-2f			253,905.		-	
	3	Investment income (including	dividends, intere	est, and				
		other similar amounts)		<b>&gt;</b>	969,004.			969,004.
	4	Income from investment of ta	x-exempt bond p	proceeds				
	5	Royalties		<u> </u>	78,841.	_		78,841.
		_	(i) Real	(II) Personal		!		
	6 a	Gross rents		161,459.				
- 1	b	Less rental expenses		169,003.				
		Rental income or (loss)	<454928.	<7,544.				460 450
		Net rental income or (loss)		() ()	<462,472.	>		<462,472.>
	7 a	Gross amount from sales of	(i) Securities 38583647	(II) Other				
		assets other than inventory	36363647					
1	O	Less cost or other basis	38922645					
	_	and sales expenses Gain or (loss)	<338998.					
		Net gain or (loss)	K330330.		<338,998.			<338,998.>
		Gross income from fundraisir	na evente (not		\JJ0,JJ0.			<u> </u>
Other Revenue	U a		576 • of					
š		contributions reported on line						
Ğ.		Part IV, line 18	•	282,305.				
t e	b	Less direct expenses		285,093.				
0		Net income or (loss) from fun		<b>&gt;</b>	<2,788.	>		<2,788.>
		Gross income from gaming a	₹		;= / · · · · · ·			127,000
		Part IV, line 19	а					
	b	Less direct expenses	b					
	С	Net income or (loss) from gar	ning activities	<b>&gt;</b>				
	10 a	Gross sales of inventory, less	returns					
		and allowances	а	7,463.				
	b	Less cost of goods sold	b	1,189.				
	С	Net income or (loss) from sale	6,274.	6,274.				
ļ		Miscellaneous Reveni	ue	Business Code				
		Alumni Travel		561500	8,850.		8,850.	
	b	Alumni Insurance	ce	524298	1,419.		1,419.	
	С							
	d	All other revenue						
	е	Total. Add lines 11a-11d		<b>•</b>	10,269.			
	12 9	Total revenue. See instructions.			14542851.	259,946.	<u> 10,502.</u>	243,587.

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Form 990 (2011) Development Foundation
Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	Check if Schedule O contains a respon- not include amounts reported on lines 6b,	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
	8b, 9b, and 10b of Part VIII.		expenses	general expenses	expenses
1	Grants and other assistance to governments and	2 525 262	2 525 262		
^	organizations in the United States. See Part IV, line 21	3,525,362.	3,525,362.		···
2	Grants and other assistance to individuals in				
_	the United States See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States See Part IV, lines 15 and 16				·
4 5	Benefits paid to or for members  Compensation of current officers, directors,				
5	trustees, and key employees	184,677.	31,392.	121,893.	21 202
6	Compensation not included above, to disqualified	104,077.	31,392.	141,093.	31,392
0	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	· · · · · · · · · · · · · · · · · · ·	833,298.	130,817.	326,345.	276 126
7 8	Other salaries and wages Pension plan accruals and contributions (include	033,430.	130,011.	340,343.	376,136
0	,	62,633.	11,588.	19,833.	31,212
9	section 401(k) and section 403(b) employer contributions)  Other employee benefits	177,875.	23,845.	81,352.	
9 10	Payroll taxes	62,987.	12,379.	26,800.	72,678 23,808
11	Fees for services (non-employees)	02,007.	12,515.	20,000.	23,000
'' a	Management				
b	<sup>*</sup>	1,820.	<del></del>	1,820.	
c	Accounting	36,822.		36,822.	
d		30,022.		30,022.	
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other	26,966.	17,966.		9,000
12	Advertising and promotion	51,252.	14,365.	4,187.	32,700
13	Office expenses	203,561.	45,359.	124,913.	33,289
14	Information technology	51,381.		39,209.	12,172
15	Royalties				
16	Occupancy	67,609.		67,609.	
17	Travel	56,945.	16,903.	16,890.	23,152
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	29,252.	15,260.	11,829.	2,163
20	Interest	44,153.		44,153.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	84,688.	84,688.		
23	Insurance	16,256.		16,140.	116
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)			·	
а	Public Relations/Donor	76,657.	44,118.	13,787.	18,752
b	Event Expense	30,465.	13,657.		16,808
c					
đ					
	All other expenses	8,888.	169.	8,479.	240
25	Total functional expenses. Add lines 1 through 24e	5,633,547.	3,987,868.	962,061.	683,618
26	Joint costs Complete this line only if the organization				220,010
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Part X **Balance Sheet** (A) (B) Beginning of year End of year Cash - non-interest-bearing 1 1 4,838,708. 13,285,943. 2 2 Savings and temporary cash investments 22,109,755. Pledges and grants receivable, net 3 24,121,921. Accounts receivable, net 43,681. 4 85,903. Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 1,250,182. 2,495,635. Notes and loans receivable, net 2,044. 8 Inventories for sale or use 8 1,000. 46,043. 73,108. Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or other 64,070,251. basis Complete Part VI of Schedule D 10a 13,846,355. 51,224,544. 50,223,896. 10b 10c b Less accumulated depreciation 103,752,998 94,857,114. 11 Investments - publicly traded securities 11 12,343,566. 11,404,197. 12 Investments - other securities See Part IV, line 11 12 13 Investments - program-related See Part IV, line 11 13 14 Intangible assets 14 536,403. 549,911. Other assets See Part IV, line 11 15 15 196,147,924. 197,098,628. Total assets. Add lines 1 through 15 (must equal line 34) 16 487,007. 17 Accounts payable and accrued expenses 17 1,534,529. 18 Grants payable 18 1,467,422. 19 Deferred revenue 19 25,599,475. 25,083,972. 20 Tax-exempt bond liabilities 20 393,828. Escrow or custodial account liability Complete Part IV of Schedule D 21 161,362. 21 -iabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 1,577,381. 1,469,105. 23 Secured mortgages and notes payable to unrelated third parties 23 6,956. 24 5,252. 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of 7,279,294. Schedule D 7,159,992. 25 35,343,941. 26 36,881,634. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here 

X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 31,706,461. 28,916,348. 27 Unrestricted net assets 27 Temporarily restricted net assets 41,816,574. 28 41,059,591. 28 87,280,948. 90,241,055. 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 Paid in or capital surplus, or land, building, or equipment fund 31 31 32 Retained earnings, endowment, accumulated income, or other funds 32 160,216,994. 160,803,983. 33 33 Total net assets or fund balances 197,098,628. 196,147,924 Total liabilities and net assets/fund balances 34

Form 990 (2011)

North Dakota State University Development Foundation Form 990 (2011) 23-7120898 Page 12 Part XI Reconciliation of Net Assets Check if Schedule O contains a response to any question in this Part XI  $\overline{\mathbf{x}}$ 14,542,851. Total revenue (must equal Part VIII, column (A), line 12) 1 <u>5,633,547.</u> 2 Total expenses (must equal Part IX, column (A), line 25) 2 8,909,304. 3 Revenue less expenses Subtract line 2 from line 1 3 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4 160,803,983. Other changes in net assets or fund balances (explain in Schedule O) <9,496,293.> 5 Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) 160,216,994. 6 Part XII Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII Yes Accounting method used to prepare the Form 990 Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O Were the organization's financial statements compiled or reviewed by an independent accountant? Х 2a b Were the organization's financial statements audited by an independent accountant? Х 2b c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit. review, or compilation of its financial statements and selection of an independent accountant? Х 2c If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both X Consolidated basis Both consolidated and separate basis Separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

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Act and OMB Circular A-133?

### SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization North Dakota State University Employer identification number Development Foundation 23-7120898 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii), (Attach Schedule E) 2 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state 5 X An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h a \_\_\_\_ Type I b \_\_\_\_ Type II c Type III - Functionally integrated d \_\_\_\_ Type III · Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type II, Type III, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, Yes the governing body of the supported organization? 11g(ı) (ii) A family member of a person described in (i) above? 11g(ii) (III) A 35% controlled entity of a person described in (i) or (ii) above? 11g(ni) Provide the following information about the supported organization(s) h (iii) Type of (vi) Is the (iv) Is the organization (v) Did you notify the (i) Name of supported (ii) EIN (vii) Amount of organization organizátion in col in col. (ı) lısted ın your organization in col. organization support (described on lines 1-9 (i) organized in the governing document? (i) of your support? above or IRC section (see instructions)) Yes No Yes Nο Yes

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

#### North Dakota State University

Schedule A (Form 990 or 990-EZ) 2011 Development Foundation 23-7120898 Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	<b>(b)</b> 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	ınclude any "unusual grants ")	12685690.	10994366.	10344161.	28712197.	14028816.	76765230.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf	i					
3	The value of services or facilities						
	furnished by a governmental unit to			1			
	the organization without charge		•				
4	Total. Add lines 1 through 3	12685690.	10994366.	10344161.	28712197.	14028816.	76765230.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						21555056.
6	Public support. Subtract line 5 from line 4						55210174.
	ction B. Total Support						·
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	12685690.	10994366.	10344161.	28712197.	14028816.	76765230.
8	Gross income from interest,		-				
	dividends, payments received on						
	securities loans, rents, royalties				Ì		
	and income from similar sources	5388281.	4994401.	4584094.	4627024.	2493783.	22087583.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on	2,466.	3,003.	2,296.	9,871.	10,269.	27,905.
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV)	185,730.	35,627.	28,848.	35,750.		285,955.
11	Total support. Add lines 7 through 10						99166673.
12	Gross receipts from related activities	, etc (see instructi	ons)		_	12	716,384.
13	First five years. If the Form 990 is fo	r the organization's	s first, second, thii	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and sto	o here	<u></u>		·		<b>▶</b> □
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2011 (	line 6, column (f) d	ivided by line 11, o	column (f))		14	55.67 %
15	Public support percentage from 2010	) Schedule A, Part	II, line 14			15	55.01 %
16a	33 1/3% support test - 2011. If the	organization did no	ot check the box o	n line 13, and line	14 is 33 1/3% or n	nore, check this bo	
	stop here. The organization qualifies		-				$\triangleright x$
b	33 1/3% support test - 2010. If the	organization did no	ot check a box on	line 13 or 16a, and	l line 15 is 33 1/3%	or more, check tl	nis box
	and stop here. The organization qua						▶□
17a	10% -facts-and-circumstances tes						
	and if the organization meets the "fac	cts-and-circumstan	ces" test, check t	his box and stop h	nere. Explain in Pa	rt IV how the orgai	nization
	meets the "facts-and-circumstances"	test The organiza	ition qualifies as a	publicly supported	d organization		ightharpoons
b	10% -facts-and-circumstances tes	t - 2010. If the org	anization did not o	check a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets t	he "facts-and-circu	ımstances" test, c	heck this box and	stop here. Explair	n in Part IV how the	е
	organization meets the "facts-and-cir	cumstances" test	The organization	qualifies as a publi	cly supported orga	anization	
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17	b, check this box a	and see instruction	ıs 🕨

## Schedule A (Form 990 or 990-EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

qualify under the tests listed be	elow, please comp	plete Part II )			<del></del>	
Section A. Public Support		· -				
Calendar year (or fiscal year beginning in) ► 🏻	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
Gifts, grants, contributions, and		ĺ		1		
membership fees received (Do not			ı			
ınclude any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that				]		
are not an unrelated trade or bus-						
iness under section 513		_	L			
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						- 0
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons				ł		
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6)						
Section B. Total Support	··				l	
Calendar year (or fiscal year beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6		147-5-5-	(0) 1000	(4)-20-0	(6) 2311	(1) 10141
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b				_		
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 Total support (Add lines 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3) organız	ation,
check this box and stop here		<u>.</u>				<b></b>
Section C. Computation of Publi	c Support Pe	rcentage				
15 Public support percentage for 2011 (li	ine 8, column (f) d	ivided by line 13, o	column (f))	- —	15	9
16 Public support percentage from 2010	Schedule A, Part	III, line 15			16	Ç
Section D. Computation of Inves						
17 Investment income percentage for 20			ne 13, column (f))		17	
18 Investment income percentage from 2			,		18	g
19a 33 1/3% support tests - 2011. If the			on line 14, and line	e 15 is more than 3	· · · · · · · · · · · · · · · · · · ·	
more than 33 1/3%, check this box ai						. 13 1101
b 33 1/3% support tests - 2010. If the	organization did r	not check a box or	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%,	and
line 18 is not more than 33 1/3%, che	ck this box and s	top here. The orga	anization qualifies	as a publicly supp	orted organization	▶□
20 Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check th	as box and see in	structions	▶ [

Schedule A (Form 990 or 990-EZ) 2011 Development Foundation	23-7120898 Page 4
Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, Ii	ne 10, Part II, line 17a or 17b,
and Part III, line 12 Also complete this part for any additional information (See instructions)	
Schedule A, Part II, Section A and Section B, Column (e):	Amounts
reported in Schedule A, Part II, Section A and Section B,	Column (e) are
for the short period of 7/1/11 through 12/31/11.	
	· · · · · · · · · · · · · · · · · · ·

#### SCHEDULE C (Form 990 or 990-EZ)

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### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations. Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

	Section 501(c)(4), (5), or (6) organiza			····	
Nam		akota State Univ	versity	Em	ployer identification number
_	Develop	ment Foundation	<del></del>		23-7120898
Pa	rt I-A Complete if the org	anization is exempt und	der section 501(c)	or is a section 527	organization.
2	Provide a description of the organize Political expenditures Volunteer hours	ation's direct and indirect politic	cal campaign activities	ın Part IV ▶	\$
Pa	rt I-B Complete if the org	janization is exempt und	der section 501(c)	(3).	
1	Enter the amount of any excise tax	incurred by the organization un	der section 4955	<b>•</b>	\$
2	Enter the amount of any excise tax	incurred by organization manag	gers under section 495	5 <b>•</b>	\$
3	If the organization incurred a section	n 4955 tax, did it file Form 4720	) for this year?		Yes No
	Was a correction made?				Yes No
	If "Yes," describe in Part IV		-l	50	1/ \/0\
1	Int I-C Complete if the org Enter the amount directly expended Enter the amount of the filing organ		ection 527 exempt fund	ction activities	\$
~	exempt function activities	ization's fands contributed to 0	ther organizations for s	<b>▶</b>	<b>¢</b>
3	Total exempt function expenditures	Add lines 1 and 2 Enter here	and on Form 1120-POL		Ψ
Ŭ	line 17b	, , ida iiii oo , aha z zinioi iioio	und 0111 01111 11201 02	-, •	\$
4	Did the filing organization file Form	1120-POL for this year?		·	Yes No
5	Enter the names, addresses and en made payments. For each organiza contributions received that were propolitical action committee (PAC). If	tion listed, enter the amount pa omptly and directly delivered to	id from the filing organi a separate political org	zation's funds Also enter ganization, such as a sepa	the amount of political
	(a) Name	( <b>b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0	contributions received and

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2011

North Dakota State University Schedule C (Form 990 or 990-EZ) 2011 Development Foundation 23-7120898 Page 2 Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). A Check ▶ If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN. expenses, and share of excess lobbying expenditures) B Check ▶ if the filing organization checked box A and "limited control" provisions apply (a) Filing (b) Affiliated group Limits on Lobbying Expenditures organization's totals (The term "expenditures" means amounts paid or incurred.) totals 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) b Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount. Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 20% of the amount on line 1e Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000. Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000 g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0i Subtract line 1f from line 1c If zero or less, enter -0-If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 Yes reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar vear (a) 2008 (b) 2009 (c) 2010 (d) 2011 (e) Total (or fiscal year beginning in) 2a Lobbying nontaxable amount b Lobbying ceiling amount (150% of line 2a, column(e))

Schedule C (Form 990 or 990-EZ) 2011

c Total lobbying expenditures

d Grassroots nontaxable amount
 e Grassroots ceiling amount
 (150% of line 2d, column (e))

f Grassroots lobbying expenditures

#### North Dakota State University

North Dakota State University

Schedule C (Form 990 or 990-EZ) 2011 Development Foundation 23-7120898 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

or each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(a	1)	(b	)
During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of.  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  f Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  i Other activities?  j Total Add lines 1c through 1i  a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred by organization managers under section 4912 of If the filing organization incurred a section 4912 to If "Yes," enter the amount of any tax incurred by organization managers under section 501(c)(4), section 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Int III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No answered "Yes."  Dues, assessments and similar amounts from members  Scotion 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization	Yes No		lo Amoun	
1 During the year, did the filing organization attempt to influence foreign, national, state or	<del> </del>			
local legislation, including any attempt to influence public opinion on a legislative matter				
or referendum, through the use of.				
a Volunteers?	X			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X		
c Media advertisements?		X		
d Mailings to members, legislators, or the public?		X		
e Publications, or published or broadcast statements?		X		
f Grants to other organizations for lobbying purposes?		X		
g Direct contact with legislators, their staffs, government officials, or a legislative body?		X		
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X		
i Other activities?		X		
j Total Add lines 1c through 1i				(
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X		
b If "Yes," enter the amount of any tax incurred under section 4912		•		
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
	ion 501(c)	(5), or se	ction	
	<del></del>	<del></del>	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		1		
1 Trans dasonamiany an (0070 or more) dado received nondedactible by members				
		2		
<ul> <li>Did the organization make only in-house lobbying expenditures of \$2,000 or less?</li> <li>Did the organization agree to carry over lobbying and political expenditures from the prior year?</li> <li>Part III-B Complete if the organization is exempt under section 501(c)(4), sect</li> </ul>		(5), or se		- 0 :-
Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political expenditures from the prior year? Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."		(5), or se (b) Part		e 3, is
<ul> <li>Did the organization make only in-house lobbying expenditures of \$2,000 or less?</li> <li>Did the organization agree to carry over lobbying and political expenditures from the prior year?</li> <li>Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."</li> <li>Dues, assessments and similar amounts from members</li> </ul>	d "No" OR	(5), or se		e 3, is
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Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV Supplemental Information	d "No" OR	3 (5), or se (b) Part 1 2a 2b 2c 3	III-A, line	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues lf notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Complete this part to provide the descriptions required for Part I A, line 1, Part I-B, line 4, Part I C, line 5, F.	d "No" OR	3 (5), or se (b) Part 1 2a 2b 2c 3	III-A, line	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B   Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV   Supplemental Information  Complete this part to provide the descriptions required for Part I A, line 1, Part I-B, line 4, Part I C, line 5, Finis part for any additional information	d "No" OR	3 (5), or se (b) Part 1 2a 2b 2c 3	III-A, line	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues lf notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Complete this part to provide the descriptions required for Part I A, line 1, Part I-B, line 4, Part I C, line 5, F.	d "No" OR	3 (5), or se (b) Part 1 2a 2b 2c 3	III-A, line	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues lf notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV Supplemental Information  Complete this part to provide the descriptions required for Part IA, line 1, Part IB, line 4, Part IC, line 5, Fins part for any additional information  Part II-B, Line 1(a), Other Lobbying Activities:	ccess political	3 (5), or se (b) Part 2 2b 2c 3 4 5	ne 1 Also, c	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues if notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV Supplemental Information  Complete this part to provide the descriptions required for Part IA, line 1, Part I-B, line 4, Part I C, line 5, For this part for any additional information  Part II-B, Line 1(a), Other Lobbying Activities:	cical  ccess political  Part II-A, and	3 (5), or see (b) Part  2a 2b 2c 3 4 5  Part II-B, III	ne 1 Also, o	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B   Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues if notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV   Supplemental Information  Complete this part to provide the descriptions required for Part IA, line 1, Part IB, line 4, Part IC, line 5, Fins part for any additional information  Part II-B, Line 1(a), Other Lobbying Activities:  Our board members have had conversations with state enducate them on the differences in the funding of his	cical  ccess political  Part II-A, and	3 (5), or see (b) Part  2a 2b 2c 3 4 5  Part II-B, III	ne 1 Also, o	
Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sect 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues if notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year?  Taxable amount of lobbying and political expenditures (see instructions)  Part IV Supplemental Information  Complete this part to provide the descriptions required for Part IA, line 1, Part I-B, line 4, Part I C, line 5, For this part for any additional information  Part II-B, Line 1(a), Other Lobbying Activities:	cical  ccess political  Part II-A, and	3 (5), or see (b) Part  2a 2b 2c 3 4 5  Part II-B, III	ne 1 Also, o	

## SCHEDULE D

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990. ▶ See separate instructions.

Open to Public Inspection

OMB No 1545-0047

Name of the organization

North Dakota State University
Development Foundation

Employer identification number 23-7120898

Par	t I Organizations Maintaining Donor Advise		Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds
Ŭ	are the organization's property, subject to the organization's	-	Yes No
6	Did the organization inform all grantees, donors, and donor a	•	
Ū	for charitable purposes and not for the benefit of the donor of	•	•
	impermissible private benefit?	or donor advisor, or for any other purpose con-	Yes No
Par		nanization answered "Ves" to Form 990. Part	
1	Purpose(s) of conservation easements held by the organizat	<del></del>	, iii 0
'	Preservation of land for public use (e.g., recreation or e		cally important land area
	Protection of natural habitat	Preservation of a certified	
	Preservation of open space	Freservation of a certified	Tristoric structure
_		find appearation particle, then in the form of a	annon other conservation the last
2	Complete lines 2a through 2d if the organization held a quali	ned conservation contribution in the form of a	conservation easement on the last
	day of the tax year		Hatel at the Ford of the Toy Veer
_	Total number of concentation agreements		Held at the End of the Tax Year
a	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements	suctives unality dead in (a)	2b
c	Number of conservation easements on a certified historic sti	• •	2c
ď	Number of conservation easements included in (c) acquired	affer 8/17/06, and not on a historic structure	
_	listed in the National Register	to and the state of the state of	2d
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by the org	ganization during the tax
	year -	and the second of the second o	
4	Number of states where property subject to conservation ea		
5	Does the organization have a written policy regarding the pe		<b></b>
_	violations, and enforcement of the conservation easements		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	-	· · · · · · · · · · · · · · · · · · ·
7	Amount of expenses incurred in monitoring, inspecting, and	-	
8	Does each conservation easement reported on line 2(d) about	ve satisfy the requirements of section 170(n)(4	
_	and section 170(h)(4)(B)(ii)?		☐ Yes ☐ No
9	In Part XIV, describe how the organization reports conservat	•	
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describes the	organization's accounting for
Day	conservation easements t III   Organizations Maintaining Collections o	f Art Historical Traceures or Othe	or Similar Assats
Га	Complete if the organization answered "Yes" to Form		of Silling Assets.
		<del></del>	t and belones about wells of all
та	If the organization elected, as permitted under SFAS 116 (A	•	·
	historical treasures, or other similar assets held for public ex		of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that descr		
b	If the organization elected, as permitted under SFAS 116 (AS	•	•
	treasures, or other similar assets held for public exhibition, e	ducation, or research in furtherance of public	service, provide the following amounts
	relating to these items		
	(i) Revenues included in Form 990, Part VIII, line 1		► \$
	(ii) Assets included in Form 990, Part X		► \$
2	If the organization received or held works of art, historical tre		ıın, provide
	the following amounts required to be reported under SFAS 1	116 (ASC 958) relating to these items	
а	Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$
b	Assets included in Form 990, Part X		<b>&gt;</b> \$

	North Da	akota State	e Universi	ty				
		<u>nent Founda</u>	ation			23-	7120898	Page 2
Par	t III Organizations Maintaining C	ollections of Ar	t, Historical Tre	easures, o	r Other	Similar As	sets (contin	ued)
3	Using the organization's acquisition, accession	on, and other record	s, check any of the	following that	are a sign	inficant use of	rts collection	items
	(check all that apply)							
а	X Public exhibition	d	Loan or excl	hange prograi	ms			
b	Scholarly research	е	Other					
С	Preservation for future generations							
4	Provide a description of the organization's co	llections and explain	n how they further th	ne organizatio	n's exemp	ot purpose in	Part XIV	
5	During the year, did the organization solicit or	receive donations of	of art, historical treas	sures, or othe	r sımılar a	ssets		
	to be sold to raise funds rather than to be ma	intained as part of the	he organization's co	llection?_			Yes	X No
Par	t IV Escrow and Custodial Arrang	gements. Comple	te if the organizatio	n answered "	Yes" to Fo	orm 990, Part	IV, line 9, or	
	reported an amount on Form 990, Par							
1a	Is the organization an agent, trustee, custodia	an or other intermed	ary for contribution	s or other ass	sets not in	cluded		
	on Form 990, Part X?						Yes	X No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	llowing table					
							Amount	
С	Beginning balance					1c		
d	Additions during the year					1d		
е	Distributions during the year					1e		
f	Ending balance					1f		
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?				X Yes	□ No
b	If "Yes," explain the arrangement in Part XIV							_
Par	rt V Endowment Funds. Complete if	the organization an	swered "Yes" to Fo	rm 990, Part I	V, line 10			
		(a) Current year	(b) Prior year	(c) Two years	s back (d)	) Three years b	ack (e) Four	years back
1a	Beginning of year balance	103,467,572.	96,216,420.	90,557	979.	110,141,7	55.	
b	Contributions	3,370,336.	3,901,276.	4,398	652.	5,524,0	06.	
С	Net investment earnings, gains, and losses	<8,114,756.	<u> 12,638,573.</u>	5,716	.890.	<20,289,7	12.>	
d	Grants or scholarships	1,161,484.	950 238.	1,734	701.	1,821,3	73.	
е	Other expenditures for facilities			·				
	and programs	356,415.	<del></del> =	1,178	343.	1,578,8	17.	
f	Administrative expenses	1,022,289.		1,544	.057.	1,417,8	80.	
g	End of year balance	96,182,964.	111,806,031.	96,216	420.	90,557,9	79.	
2	Provide the estimated percentage of the curr	ent year end balanc	e (line 1g, column (a	ı)) held as				
а	Board designated or quasi-endowment	9.10	_%					
b	Permanent endowment ► 86.96	%						
С	Temporarily restricted endowment	3.94 %						
	The percentages in lines 2a, 2b, and 2c shou	ld equal 100%						
3a	Are there endowment funds not in the posse	ssion of the organiza	ation that are held a	nd administer	ed for the	organization	_	
	by							Yes No
	(ı) unrelated organizations						3a(i)	X
	(ii) related organizations						3a(ii)	X
b	If "Yes" to 3a(II), are the related organizations	listed as required o	n Schedule R?				3b	
4	Describe in Part XIV the intended uses of the							
Paı	rt VI   Land, Buildings, and Equipm	ent. See Form 990	), Part X, line 10					
	Description of property	(a) Cost or o	1 , ,	or other		umulated	(d) Book	value
		basis (investri	<del></del>	(other)	depre	eciation		
1a	Land	3,261,						.,465.
b	Buildings	49,165,		3,118.		52,860.	42,795	
С	Leasehold improvements	2,740,			98	38,180.	1,752	2,744.
d	Equipment	735,	591. 3,60	3,381.	2,64	11,996.	1,696	976.
	Other		RR	0.552		53.319.		7 233

► 50,223,896. Schedule D (Form 990) 2011

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

Part VII Investments - Other Securities.	C Foundation		23	-7120898 Page 3
(a) Description of security or category			lethod of valua	tion
(including name of security)	(b) Book value	1	end-of-year mark	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A) Corporate Bond Fund	196,17	2. End-of-Year	Market	Value
(B) Growth Mutual Funds	1,296,90	6. End-of-Year	Market	Value
(C) Commodity Fund	9,13	9. End-of-Year	Market	Value
(D) Mineral Interest	87,21	7. End-of-Year	Market	Value
(E) Partnership Funds	9,461,72	3. End-of-Year	Market	Value
(F) Real Estate Fund	353,04	0. End-of-Year	Market	Value
(G)				
(H)				
(I)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)				
Part VIII Investments - Program Related.	See Form 990, Part X, I			
(a) Description of investment type	(b) Book value	, ,	lethod of valua	
		Cost or e	end-of-year mar	ket value 
(1)				<del></del>
(2)				<del></del>
(3)				<del></del>
(4)	_	<del></del>		<del></del>
(5)	<del></del>		<del></del>	<del></del>
(6)		· · · · · · · · · · · · · · · · · · ·		
(7)				
(8)	<del></del>			
(9) (10)	<del></del>			
Total (Col (b) must equal Form 990, Part X, col (B) line 13.)			<del></del>	<del></del>
Part IX Other Assets. See Form 990, Part X, III				
	a) Description			(b) Book value
(1)	·			
(2)				
(3)				
(4)				
(5)				
(6)		<del></del>		<del></del>
(7)				
(8)				
(9)		<del></del>		
(10)				
Total. (Column (b) must equal Form 990, Part X, col (B) li				
Part X Other Liabilities. See Form 990, Part  (a) Description of liability	X, line 25	(b) Book value		
<u></u>		(b) Dook value		
(1) Federal income taxes		2 004 057		
(2) Gift Annuities Payable (3) Trusts Payable		2,994,057. 3,608,481.		
(4) Due To Fossum		356,592.		
(5) Special Assessments Paya	hle	200,862.		
(6)	DIG	200,002.		
(7)				
(8)				
(9)				
(10)		·		
(11)				
	ine 25)	7,159,992.		
Total. (Column (b) must equal Form 990, Part X, col (B) II. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnot. FIN 48 (ASC 740)	e to the organization's financial	statements that reports the organization's	s liability for uncertain	n tax positions under
132053 01-23-12			Sch	edule D (Form 990) 201
		3.1		•

North Dakota State University Schedule D (Form 990) 2011 Development Foundation 23-7120898 Page 4 Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements Total revenue (Form 990, Part VIII, column (A), line 12) Total expenses (Form 990, Part IX, column (A), line 25) 2 2 3 Excess or (deficit) for the year Subtract line 2 from line 1 3 Net unrealized gains (losses) on investments 4 4 5 Donated services and use of facilities 5 6 Investment expenses 6 Prior period adjustments 7 7 Other (Describe in Part XIV) 8 8 9 Total adjustments (net) Add lines 4 through 8 9 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 10 Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12 2 Net unrealized gains on investments 2a b Donated services and use of facilities 2b Recoveries of prior year grants 2c d Other (Describe in Part XIV) 2d Add lines 2a through 2d e 26 Subtract line 2e from line 1 3 3 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b b Other (Describe in Part XIV) 4h c Add lines 4a and 4b 4c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25 a Donated services and use of facilities 2a Prior year adjustments 2b c Other losses 2с d Other (Describe in Part XIV) 2d e Add lines 2a through 2d 2e Subtract line 2e from line 1 3 Amounts included on Form 990, Part IX, line 25, but not on line 1 a investment expenses not included on Form 990, Part VIII, line 7b b Other (Describe in Part XIV) c Add lines 4a and 4b 4c Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) 5 Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information Part III, line 4: Bronze statue and wall hanging, depicting the bison mascot and symbol of NDSU. Items are on public display to promote the University.

Part IV, line 2b: Cash and cash equivalents held for others consist of funds held and invested for various University departments and

organizations.

Schedule D (Form 990) 2011 Development Foundation	23-7120898 Page 5
Part XIV Supplemental Information (continued)	
Investments held for others represent the portion of c	haritable remainder
unitrusts for which the Foundation holds the assets, b	ut is not the
beneficiary.	
Part V, line 4: The endowment funds held by North Dako	ta State
University Development Foundation have been established	d to follow donors'
wishes to provide an ongoing reliable source of funding	g to North Dakota
State University for student scholarships, faculty sup	port, departmental
support and organization operations.	
Part X, Line 2: The Internal Revenue Service has ruled	that the
Foundation is a publicly supported organization under	Internal Revenue
Code Section 501(c)(3), and is classified as an organi	zation, which is not
a private foundation. Accordingly the Foundation is n	ot subject to
federal income taxes.	
The Foundation undergoes an annual analysis of its var	ious tax positions
assessing the likelihood of those positions being uphe	ld upon examination
with relevant tax authorities as defined by FASB Codif	ication Topic ASC
740-10. As of December 31, 2011, the Foundation did no	t record any
uncertain tax positions.	

The Foundation will recognize future accrued interest and penalties

by tax authorities for years before 2007.

related to unrecognized tax benefits in income tax expense if incurred.

The Foundation is no longer subject to Federal tax or state examinations

#### SCHEDULE F (Form 990)

#### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. OMB No 1545-0047 **2011**Open to Public

Department of the Treasury ► Attach to Form 990. ► See separate instructions. Internal Revenue Service Inspection Name of the organization Employer identification number North Dakota State University Development Foundation 23-7120898 General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the **United States** Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed) (f) Total (a) Region (b) Number of (c) Number of (d) Activities conducted in region (e) If activity listed in (d) employees, agents, and expenditures offices (by type) (e g, fundraising, program is a program service, for and in the region services, investments, grants to describe specific type independent investments contractors recipients located in the region) of service(s) in region in region ın region Central America and the Caribbean Investments 33,469,000. 3 a Sub total 0 0 33,469,000. b Total from continuation

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule F (Form 990) 2011

0.

33,469,000,

sheets to Part I

and 3b)

c Totals (add lines 3a

23-7120898

; Page 2

23-7120898	ered "Yes" to Form 990, Part IV, line 15, for any		
23-	Inited States. Complete if the organization answ	t received more than \$5,000	
Development Foundation	Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any	recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000.	Part II can be duplicated if additional space is needed
Schedule F (Form 990) 2011	Grants and Other Ass	recipient who received	Part II can be duplicate
Sched	Part		

(i) Method of valuation (book, FMV, appraisal, other)					
(h) Description of non-cash assistance					
(g) Amount of non-cash assistance					empt by
(f) Manner of cash disbursement					recognized as tax-ex
(e) Amount of cash grant					foreign country,
(d) Purpose of grant					Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter
(c) Region					s listed above that are re has provided a section
(b) IRS code section and EIN (if applicable)					recipient organization
1 (a) Name of organization					2 Enter total number of the IRS, or for which t

3 Enter total number of other organizations or entitles

Schedule F (Form 990) 2011

North Dakota State University Development Foundation

Schedule F (Form 990) 2011

Page 3

23-7120898

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16

(h) Method of valuation (book, FMV, appraisal, other) (g) Description of non-cash assistance (f) Amount of non-cash assistance (e) Manner of cash disbursement (c) Number of cash amount of recipients cash grant Part III can be duplicated if additional space is needed (b) Region (a) Type of grant or assistance

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Schedule F (Form 990) 2011

### North Dakota State University

				1		
Schedule	F (Form 990) 2011	Development	Foundation		23-7120898	Page 4
Part IV	Foreign Form	S				

	Was the exposuration of LC transferor of grands to a favorance state of the transferor of the later	
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X Yes No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization	
	may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and	
	Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With	
	a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes,"	
	the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To	
	Certain Foreign Corporations (see Instructions for Form 5471)	Yes X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a	
	qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621,	
	Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	X Yes No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes,"	
	the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain	
	Foreign Partnerships (see Instructions for Form 8865)	Yes X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If	
	"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions	
	for Form 5713)	Yes X No

Schedule F (Form 990) 2011

#### SCHEDULE G (Form 990 or 990-EZ)

**Supplemental Information Regarding Fundraising or Gaming Activities** 

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open To Public Inspection

Schedule G (Form 990 or 990-EZ) 2011

	kota State Univer ent Foundation	sit	У		23-7120	ntification number
	complete if the organization answer	ered "Y	'es" to	Form 990, Part IV, I		
Indicate whether the organization raised a Mail solicitations     Internet and email solicitations     Phone solicitations     In-person solicitations      In-person solicitations      a Did the organization have a written or orkey employees listed in Form 990, Part b If "Yes," list the ten highest paid individe compensated at least \$5,000 by the organization have a written or orkey employees listed in Form 990, Part b If "Yes," list the ten highest paid individed the part of the properties of the properti	e Solicita f Solicita g Special oral agreement with any individual VII) or entity in connection with p	tion of tion of I fundra I (includ professi	non-ga govern using d fing of lonal f	overnment grants nment grants events fficers, directors, trus undraising services?	Yes	
(i) Name and address of individual or entity (fundraiser)	(II) Activity	(iii) fundra have cu or con contribu	istody trol of	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
		-				
		-				
Total  3 List all states in which the organization or licensing	s registered or licensed to solicit	contrib	utions	s or has been notified	I it is exempt from re	legistration

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

North Dakota State University

Schedule G (Form 990 or 990 EZ) 2011 Development Foundation 23-7120898 Pag

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 23-7120898 Page 2

		of fundraising event contributions and gro	oss income on Form 990	EZ, lines 1 and 6b List e	vents with gross receip	ots greater than \$5,000
			(a) Event #1	(b) Event #2	(c) Other events None	(d) Total events (add col (a) through
			BBB Auction			col (c))
Ф			(event type)	(event type)	(total number)	
Revenue	1	Gross receipts	427,981.	75,900.		503,881.
	2	Less. Charitable contributions	221,576.			221,576.
	3	Gross income (line 1 minus line 2)	206,405.	75,900.		282,305.
	4	Cash prizes				
ses	5	Noncash prizes	206,405.			206,405.
Direct Expenses	6	Rent/facility costs				
Direc	7	Food and beverages		40,910.		40,910.
	8	Entertainment				
	9	Other direct expenses	25,783.	11,995.	<del></del>	37,778.
	10	Direct expense summary Add lines 4 through			<b>.</b>	( 285,093)
Pa	11 irt	Net income summary Combine line 3, column Gaming. Complete if the organization is		1990 Part IV line 19 or re	enorted more than	<2,788.>
		\$15,000 on Form 990 EZ, line 6a		. 000, 1 41111, 11110 10, 01 11	sportod moro man	
			(a) Pingo	(b) Pull tabs/instant	(a) Other games	(d) Total gaming (add
au C			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col (a) through col (c))
Revenue	1	Gross revenue				
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %	Yes % No	Yes% No	
	7	Direct expense summary Add lines 2 through	n 5 ın column (d)		•	()
	8	Net gaming income summary Combine line 1	, column d, and line 7		<b>&gt;</b>	
_		Acuatha atata/a) in uibiah tha argamization anarg	too ooming potivities			
á	ı İs	ter the state(s) in which the organization opera the organization licensed to operate gaming ac 'No," explain	tivities in each of these			Yes No
	-					
		ere any of the organization's gaming licenses re 'Yes," explain		•		Yes No
	_					
		4 00 40			Sahadula C (Ea	rm 000 or 000 E7) 2011

### 23-7120898 Page 3 Schedule G (Form 990 or 990-EZ) 2011 Development Foundation 11 Does the organization operate gaming activities with nonmembers? 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? Yes Indicate the percentage of gaming activity operated in a The organization's facility 13a b An outside facility 13b % Enter the name and address of the person who prepares the organization's gaming/special events books and records Yes No 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party > \$ c If "Yes," enter name and address of the third party Name > Address > Gaming manager information Name > Gaming manager compensation ▶ \$ Description of services provided Director/officer Employee \_\_\_ Independent contractor 17 Mandatory distributions a Is the organization required under state law to make charitable distributions from the gaming proceeds to Yes retain the state gaming license? b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ |Part IV| Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable Also complete this part to provide any additional information (see instructions)

North Dakota State University

SCHEDULE (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

OMB No 1545-0047

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

Open to Public Inspection

**Employer identification number** 23-7120898 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection ▶ Attach to Form 990. North Dakota State University Development Foundation General Information on Grants and Assistance Name of the organization Department of the Treasury Internal Revenue Service Part I

criteria used to award the grants or assistance?  2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	stance? ocedures for mon	itoring the use of grant	t funds in the United	d States			X Yes No
Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any	Governments ar	nd Organizations in th	e United States. C	omplete if the orga	Inization answered "Y	es" to Form 990, Part	IV, line 21, for any
recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed	\$5,000 Check th	is box if no one recipie	nt received more th	an \$5,000 Part II	can be duplicated if a	idditional space is nee	ded
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
North Dakota State University							Cash grants provided for student scholarships.
1340 Administration Ave							faculty support,
Fargo, ND 58102	45-6002439	NDSU	3,525,362.	0.			departmental support for
<ul> <li>2 Enter total number of section 501(c)(3) and government organizations</li> <li>3 Enter total number of other organizations listed in the line 1 table</li> </ul>	nd government or s listed in the line		isted in the line 1 table				1.00
LHA For Paperwork Reduction Act Notice, see the Instructions for For	see the Instruct	Letion Act Notice, see the Instructions for Form 990.	, 4 G	,			Schedule I (Form 990) (2011)

See Part IV for Column (h) descriptions

23-7120898

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed Schedule I (Form 990) (2011) Part III

					•
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
				_	
Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information	de the information	n required in Part I,	line 2, and any other	additional information	
Schedule I, Part I, Line 2: Grants	are	paid to or at	the direc	at the direction of North	
Dakota State University. We provide	le grants	描	accordance with applicable	applicable	
donor restrictions. Otherwise we r	rely on t	he Univers	on the University to monitor	itor	1
appropriate use of funds.					
			,		
Part II, line 1, Column (h):					
Name of Organization or Government:		North Dakota Sta	State University	ity	
(h) Purpose of Grant or Assistance:		Cash grants provided for		student	
scholarships, faculty support, dep	departmental		support for equipment	ent,	
132102 01-27-12		43			Schedule I (Form 990) (2011)

•			North	Dako	ota S	tate	Unive	rsity						
Schedule Part IV	Sup	990) 2011 plemental Info	Develor rmation	opmer	it Fo	<u>undat</u>	ion	<del></del> _			23-	-712089	98 F	age 2
	,	<u></u>												
resea	rch,	supplies	, trave	<u> </u>	etc.									
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## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

► Attach to Form 990. ► See separate instructions. North Dakota State University

Development Foundation Part I Questions Regarding Compensation

Employer identification number 23-7120898

	<del></del>			
		r —	Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use	}		
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  X Health or social club dues or initiation fees	li		
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)		l	 
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	•		
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Х	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	ļ
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			l.
	establish compensation of the CEO/Executive Director Explain in Part III			
	X Compensation committee Written employment contract			
	Independent compensation consultant  X Compensation survey or study			į
	Form 990 of other organizations  X Approval by the board or compensation committee			
				İ
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
_	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of	_		
a	The organization?	5a		X
Ø	Any related organization?	5b		A_
_	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of			v
a	The organization?	6a	<del> </del>	X
р	Any related organization?	_6b_		X
_	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments	l _		,,
_	not described in lines 5 and 6? If "Yes," describe in Part III	7	<u> </u>	X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the	_		,,,
_	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	_8_	ļ	X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			}
	Regulations section 53 4958-6(c)?	9	l	1

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

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Page 2

Development Foundation

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

23-7120898

, For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions; on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(0)	(Q)	(E)	(F)
(A) Name		(I) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	Total of columns (B)(i)-(D)	Compensation reported as deferred in prior Form 990
	Ξ	200,398.	0.	3,913.	20,290.	17,939.	242,540.	0
1 James C. Miller	3		0	0 0	0.00	- 1		0
2 Jason L. Wohlman	E (E	134,/8.	0	4,589.	13,776.	18,273.	171,416.	0
	Ξ	122,943.	0.	4,800.	12,426.	16,535.	156,704.	0
3 Sherri A. Schmidt	Ξ	0	0.	0	0	0	0	0
	Ξ							
4	(II)							
	Ξ							
5	(11)							
	(i)							
9	⋾							
	<u> </u>							
7	(11)							
	Ξ							
80	3							
	Ξ							
6	(ii)							
	Ξ							
10	₿							
	Ξ							
11	(1)							
	Ξ							
12	3							
	<b>€</b>							
13	3							
	Ξ							
14	3							
	Ξ							
15	3							
	Ξ							
16	3							

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011 Dev

s part for any		
art II Also complete the		
is required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Als		
ia, 5b, 6a, 6b, 7, ar		
1b, 3, 4a, 4b, 4c, 5		
for Part I, lines 1a,		
riptior		
explanation, or desc		
de the information, ex		
Complete this part to provid	Information	
Complete	additiona	

n and Jason for									
Part I, Line la: Country Club memberships for Jim and Jason for fundraising purposes.									

Schedule J (Form 990) 2011

Supplemental Information on Tax-Exempt Bonds

; •

Entity

(ı) Pooled ŝ financing Employer identification number × × × × OMB No 1545-0047 2011 Open to Public Yes Inspection (g) Defeased (h) On behalf 23-7120898 Yes No of issuer × ž × × × × Yes Φ ed ·Construction and Construction of (f) Description of purpose Construction & 903,924.Construction Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, Continuations Finance Finance Finance Finance explanations, and any additional information in Part VI.

See separate instructions. 4,364,395. 360 19152457 (e) Issue price 3,597 (£) and (d) Date issued 12/18/03 12/20/05 11/29/07 09/15/08 (a Columns 45-6002205|147740AW1 North Dakota State University (c) CUSIP # None None None for Development Foundation 23-7120898 45-6002205 45-6002069 ▶ Attach to Form 990. See Part VI (b) Issuer EIN Development North Dakota State 2 2 (a) Issuer name c City of Fargo, A Cass County, B Cass County, o University, Name of the organization **Bond Issues** Part II Proceeds Department of the Treasury Internal Revenue Service SCHEDULE K (Form 990) Part I

		A	8	_	O		٥	
1 Amount of bonds retired								
2 Amount of bonds legally defeased								
3 Total proceeds of issue	4,3	4,364,395.	3,59	3,597,360.	19,15	19,152,457.	01	903,924.
4 Gross proceeds in reserve funds								
5 Capitalized interest from proceeds				i				
6 Proceeds in refunding escrows			<u> </u>					
7 Issuance costs from proceeds		146,205.		13,143.	29	293,628.		
8 Credit enhancement from proceeds								
9 Working capital expenditures from proceeds								
10 Capital expenditures from proceeds	4,2	4,218,190.	3,58	3,584,217.	18,858,829	8.829.	6	903.924
11 Other spent proceeds								
12 Other unspent proceeds								
13 Year of substantial completion		2004	2	2007	2	2009		2009
	Yes	No	Yes	No	Yes	2	Yes	Š
14 Were the bonds issued as part of a current refunding issue?		X		×		×		×
15 Were the bonds issued as part of an advance refunding issue?		×		×		×		×
16 Has the final allocation of proceeds been made?	×		×		×		×	<u> </u>
17 Does the organization maintain adequate books and records to support the final allocation of proceeds?	X		×		×		×	
Part III Private Business Use								
1 Was the organization a partner in a partnership, or a member of an LLC,	,	٨	<b>6</b>		O			

132121 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. bond-financed property?

Are there any lease arrangements that may result in private business use of

N

which owned property financed by tax-exempt bonds?

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Schedule K (Form 990) 2011

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Yes

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Yes

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Yes

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Yes

2011 Open to Public

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Entity

Yes No (g) Defeased (h) On behalf (i) Pooled financing Employer identification number × OMB No 1545-0047 ş Inspection 23-7120898 Yes No × of issuer Yes Yes No × ŝ 5,650,000.incurred for reno (f) Description of purpose Payment of loan ပ Yes Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.
 Attach to Form 990. Continuations å 8 Supplemental Information on Tax-Exempt Bonds Yes (e) Issue price 618,511 ( **£** ) 5,650,000 31,489 × × ŝ 2010 and 12/17/10 (d) Date issued ⋖ Ω, Yes (a) × for Columns North Dakota State University (c) CUSIP # None Does the organization maintain adequate books and records to support the final allocation of proceeds? Development Foundation 23-7120898 Attach to Form 990. See Part VI (b) Issuer EIN Were the bonds issued as part of an advance refunding issue? Were the bonds issued as part of a current refunding issue? Has the final allocation of proceeds been made? A University, Development Working capital expenditures from proceeds Capital expenditures from proceeds Credit enhancement from proceeds North Dakota State Capitalized interest from proceeds Amount of bonds legally defeased Gross proceeds in reserve funds Proceeds in refunding escrows Issuance costs from proceeds Year of substantial completion (a) Issuer name Part III Private Business Use Other unspent proceeds Amount of bonds retired Total proceeds of Issue Other spent proceeds Name of the organization **Bond Issues** Department of the Treasury Internal Revenue Service Proceeds SCHEDULEK (Form 990) Part II Part I 10 8 O Ω ဖ 8 ၈

132121 01-23-12 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. bond-financed property?

Are there any lease arrangements that may result in private business use of

Was the organization a partner in a partnership, or a member of an LLC,

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9

which owned property financed by tax-exempt bonds?

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Schedule K (Form 990) 2011

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Yes

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Yes

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Yes

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Yes

Development Foundation

Schedule K (Form 990) 2011

 $\vdash$ Entity

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Page 2

23-7120898

% % % × ŝ 00 00. 00 Ω Yes × % % % ŝ × × 00. 00. 00. O Yes × % % % ŝ × × 00 00. 00. ω Yes × % % % 2 00. 00 × × 00. Yes × counsel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? A b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside Enter the percentage of financed property used in a private business use as a result of Has the organization adopted management practices and procedures to ensure the entities other than a section 501(c)(3) organization or a state or local government counsel to review any research agreements relating to the financed property? Enter the percentage of financed property used in a private business use by unrelated trade or business activity carried on by your organization, another 3a Are there any management or service contracts that may result in private section 501(c)(3) organization, or a state or local government post-issuance compliance of its tax-exempt bond liabilities? business use of bond-financed property' Part III Private Business Use (Continued) Total of lines 4 and 5

4

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Part IV Arbitrage								
	A		8		O		٥	
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of	Yes	No	Yes	No	Yes	No	Yes	No
Arbitrage Rebate, been filed with respect to the bond issue?		X		×		×		×
2 Is the bond issue a variable rate issue?		×		×	×			×
3a Has the organization or the governmental issuer entered into a qualified								
hedge with respect to the bond issue?		×		×		×	•	×
b Name of provider								
c Term of hedge								
d Was the hedge superintergrated?								
e Was the hedge terminated?								
4a Were gross proceeds invested in a guaranteed investment contract (GIC)?		×		×		×		×
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5 Were any gross proceeds invested beyond an available temporary period?		×		X		×		×
6 Did the bond issue qualify for an exception to rebate?	×		×		X		×	

# Procedures To Undertake Corrective Action Part V

Š Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations

Part VI Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K.

See Part VI Supplemental Explanation sheet 132122 01-23-12

Schedule K (Form 990) 2011

North Dakota State University Development Foundation

Part III Private Business Use (Continued)

Schedule K (Form 990) 2011

23-7120898

Page 2

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Entity

	∢		8	_		S		۵
3a Are there any management or service contracts that may result in private	Yes	N <sub>o</sub>	Yes	2	Yes	Š	Yes	Ŷ,
business use of bond-financed property?		×						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		×						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government.		% 00.		%		%		%
5 Enter the percentage of financed property used in a private business use as a result of								
unrelated trade or business activity carried on by your organization, another								
section 501(c)(3) organization, or a state or local government		00.		%		%		%
6 Total of lines 4 and 5		% 00.		%		%		%
7 Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	×							
Part IV Arbitrage								
-	V		8			S		
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of	Yes	Š	Yes	No	Yes	N <sub>o</sub>	Yes	No
Arbitrage Rebate, been filed with respect to the bond issue?		×						
2 Is the bond issue a variable rate issue?		×						
3a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?	-	×	_					
b Name of provider								
d Was the hedge superintergrated?								
e Was the hedge terminated?								
4a Were gross proceeds invested in a guaranteed investment contract (GIC)?		×						
b Name of provider								:
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5 Were any gross proceeds invested beyond an available temporary period?		×						
6 Did the bond issue qualify for an exception to rebate?	×							
Part V Procedures To Undertake Corrective Action								
Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement [X] Yes [X]	ıal tax requir	ements are ti	mely identifie	d and correc	ted through	the voluntary	closing agree	ement
Part VI Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K	ponses to a	S no stions on S	chedule K	<u> </u>				

See Part VI Supplemental Explanation sheet or:23-12

Schedule K (Form 990) 2011

Schad	ule K (Form 990) 2011			ate Univers	sity	23-71208	<b>202</b>
	Supplemental Information. C				for responses to a		
	edule K, Part I,						
<u>(a)</u>	Issuer Name: Ca	ss Count	y, ND				
<u>(f)</u>	Description of	Purpose:	Finance	Construct	ion of equi	ne building	
(a)	Issuer Name: Ca	ss Count	y, ND				
<u>(f)</u>	Description of	Purpose:	Finance	Construct	ion & equip	ment of off	ices
 (a)	Issuer Name: Ci	ty of Fa	rgo, ND				
<u>(f)</u>	Description of	Purpose:	Finance	: Construct:	ion and cla	ssroom buil	dings
 (a)	Issuer Name: No	orth Dako	ta State	University	y, Developm	ent Foundat	ion
<u>(f)</u>	Description of	Purpose:			<u></u>		
Fin	ance Constructio	on, Unive	rsity Pr	esident Hor	me		
<u>(a)</u>	Issuer Name: No	orth Dako	ta State	University	y, Developm	ent Foundat	ion
(f)	Description of	Purpose:			·		
Pay	ment of loan inc	urred fo	r renova	tion of blo	dg for clas	srooms and	offices
	······································						
			· · · · · · · · · · · · · · · · · · ·				
				_			
			<del></del>				

### SCHEDULE L (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Transactions With Interested Persons**

➤ Complete if the organization answered
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

2011

Open To Public Inspection

Name of the organization North Dakota State University

Employer identification number

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990 EZ, Part V, line 40b  (b) Description of transaction  (c) Corrected' Yes No  (d) Description of transaction  (e) Corrected' Yes No  (f) Corrected' Yes No  2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990 EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From  To From  X 1,000,000. 1,000,000. X X X X X  X Y X X  X I X X X X X X X X X X X X X X X		<u>elopme</u>						2	<u> 3-71</u>	<u> 2089</u>	8	
(a) Name of disqualified person  (b) Description of transaction  (c) Corrected' Yes No  No  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990.EZ, Part V, line 38a  (a) Name of interested person and phonomental amount of Fargo I X 1,000,000. 1,000,000. X X X X X  Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X  Part III Crants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990.EZ, Part V, line 38a  (b) Loan to or from the organization?  To From  Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X  To From  Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X  Total  Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of	Part I Excess Benefit 1	ransacti	ons (secti	on 501(c)(	3) and section	501(c)(4) organization	ns only).					
(a) Name of disqualified person  2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested Dersons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (b) Loans to and/or From Interested Dersons.  Complete if the organization or the organization or the organization or the organization org	Complete if the organ	ization ansv	vered "Yes	on Form	990, Part IV, I	line 25a or 25b, or For	n 990-E	Z, Part	V, line 40	b		
2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990.EZ, Part V, line 38a  (a) Name of interested (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due defaults?  Yes No	1 (a) Name of diag	ualified per	con			(h) Description	f trans-	otion			(c) Corr	ected?
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II   Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose person and purpose person and purpose the organization?  To From   Yes   No   Yes	(a) Name of disq					(b) Description o		Cuon			Yes	No
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y								_				
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y												
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y											ļ	
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y												
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y												
section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due default?  To From (v) Yes No Y					<u> </u>							
Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested purpose the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (b) Loan to or from the organization?  To From (c) Original principal amount (d) Balance due person and purpose the organization?  To From (a) No Yes	•	sed on the c	organization	n manager:	s or disqualifie	ed persons during the	year un	der				
Part II Loans to and/or From Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose   (b) Loan to or from the organization?   (c) Original principal amount   (d) Balance due   (e) In default?   (f) Approved by board or committee?   (g) Written default?   (h) Expression of From the organization?   (a) Town Yes   No Ye												
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose	3 Enter the amount of tax, if any	/, on line 2,	above, rein	ibursed by	the organiza	ition			▶ \$			
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a  (a) Name of interested person and purpose	Part II I gans to and/or	From Int	erested	Persons		<del></del>						
(a) Name of interested person and purpose  (b) Loan to or from the organization?  To From  To From  Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X  Total  Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of						ling 26 or Form 000 F	7 Dort \	/ line 20	20			
person and purpose the organization? amount default? Committee? agreement?  To From Yes No Yes No Yes No Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X X X X X X X X X X X X X X									(f) App		(a) W	ritten
To From Yes No Yes No Yes No Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X X X X X X X X X X X X X X X				ar	mount	(u) balance due						
Sonmar of Fargo I X 1,000,000. 1,000,000. X X X X  Total  Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of		То	From	7			Yes	No	i	1	Yes	No
Total  Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of	Sonmar of Fargo I			1,00	00,000.	1,000,000.			<del> </del>			
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Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of												
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of												
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Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of								ļ. <u>.                                   </u>	<u> </u>			
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of			<u> </u>					<u> </u>				
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of												
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of				ļ					ļ			
Part III Grants or Assistance Benefiting Interested Persons.  Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of											<b></b>	
Complete if the organization answered "Yes" on Form 990, Part IV, line 27  (a) Name of interested person  (b) Relationship between interested person and  (c) Amount and type of	Total	П	disim m		<u> </u>	1,000,000.			<u> </u>		<u> </u>	
(a) Name of interested person (b) Relationship between interested person and (c) Amount and type of			•									
			vered "Yes									
	(a) Name of interested p	erson		(b) Relat			and					
								+-				· <del></del>
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2011

See Part V for Continuations

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	Schedule L (Form 990	or 990 EZ) 2011 Dev	elopment	Foundatio	n
	Part IV Busine	ss Transactions In	volving Intere	sted Persons	

Complete if the organization answere	d "Yes" on Form 990, Part IV, line 28a, 2	8b, or 28c		·	<del></del>
, (a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	organiz	aring of ation's nues?
				Yes	No
	<del></del>			<del>                                     </del>	
				+-	-
	<del>                                     </del>		<u> </u>	<del>                                     </del>	<u> </u>
			-	<u>†                                     </u>	<u> </u>
			ļ	ļ	ļ
Part V Supplemental Information		<del></del>	<u> </u>	<u></u>	
<del></del>	nal information for responses to question	s on Cobodula I. (soo	inotalations)		
Complete this part to provide addition	mai information for responses to question	s on Schedule L (see	instructions)		
<u>Schedule L, Part II, Loan</u>	s To and From Intere	sted Person	ns:		
(a) Name of Person: Sonma	r of Fargo Inc.				
(a) Purpose of Loan:		<del></del>			
Assist Sonmar in financin	or construction of a	hotol on th	oo NDCII camr	311 G	
ASSISC DOMNAL IN LINANCIN	ig construction of a	nocer on cr	ie MDSO Camp	Jus.	
		·			
			<del></del>		
				_	

### SCHEDULE M (Form 990)

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

North Dakota State University Development Foundation

Employer identification number 23-7120898

Types of Property (a) (b) (c) (H) Check if Number of Noncash contribution Method of determining contributions or amounts reported on applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1g Art · Works of art Art - Historical treasures 2 3 Art - Fractional interests Books and publications 4 Clothing and household goods 5 15,000. Cost of donated prop Х Cars and other vehicles 6 7 Boats and planes 8 Intellectual property 2,073,300. Average High/Low Securities - Publicly traded X 9 10 Securities - Closely held stock Securities - Partnership, LLC, or 11 trust interests Securities · Miscellaneous 12 Qualified conservation contribution -13 Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 1,312,500. Sales price X 16 Real estate - Commercial Real estate - Other 17 16,248. Appraised Value Collectibles X 18 Food inventory 19 1,414.X Cost of donated prop Drugs and medical supplies 20 21 Taxidermy 22 Historical artifacts Scientific specimens 23 Archeological artifacts 24 Х 286 130,096. Cost of donated prop (Various House) Other > 25 7,000. Х Appraised Value Other Piano 26 27 Other > Other 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1:28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? X 30a b If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? X 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? X 32a b If "Yes," describe in Part II 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2011)

# SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

North Dakota State University
Development Foundation

Employer identification number 23-7120898

Form 990, Part I, Doing Business As:
NDSU Development Foundation/Alumni Association
Form 990, Part I, Line 1, Description of Organization Mission:
staff, students, alumni, business and the community to represent common
interests; to raise funds, manage assets and administer resources to
stimulate continued development at the University.
Form 990, Part III, Line 1, Description of Organization Mission:
and represent common interests. With the needs of the entire University
in mind, we efficiently and effectively raise funds, manage assets and
administer other privately funded resources to stimulate continued
development at NDSU.
Form 990, Part VI, Section A, line 1: The Organization's Executive
Committee consists of six trustee officers of the Organization and eight
other trustees. The President of North Dakota State University, the
Executive Director and the President & Vice President of the NDSU Alumni
Association are non-voting ex-officio members. During the interval between
semi-annual meetings of the board of trustees, the Executive Committee has
the authority to act on behalf of the board on any matter other than
election of trustees or revision of the Organization's by-laws.
Form 990, Part VI, Section A, line 2: Bob Challey and Jim Roers have a
business relationship.

Employer identification number 23-7120898

Jeff Schlossman and James S Wieland have a business relationship.

Form 990, Part VI, Section B, line 11: The Form 990 was reviewed by the Finance Committee and the Audit Committee before filing. After filing the Form 990, the Public Disclosure copy will be sent to all trustees.

Form 990, Part VI, Section B, Line 12c: Foundation officers, trustees, and staff are required to report any potential conflicts of interest to the Chair of the Foundation Board, and the Foundation's Chief Staff Officer for review and possible remedial action. Such action may include holding the information on file, informing the board of the appearance of a conflict of interest, or requiring the trustee to either cease and desist the activity or to relinquish Foundation trusteeship.

Form 990, Part VI, Section B, Line 15a: The process for determining compensation for the Executive Director (ED) is the responsibility of the Organization's eight member Compensation Committee. Six of the members are independent trustees and two are independent directors of the NDSU Alumni Association. The committee annually reviews mutually determined goals and objectives of the incumbent. Salary adjustments are based on a review of similar positions at 19 peer institutions, as determined by the ND State Board of Higher Education. In making salary recommendations, the committee takes advantage of information compiled annually by the College and University Personnel Association (CUPA) for those peer institutions. In turn, the ED evaluates four direct reports using mutually agreed to goals and objectives for each person. The CUPA report is used for salary comparisons for similar positions at peer institutions. The ED's

recommendation on salary is forwarded to the Committee for review and 132212 01-23-12

Name of the organization North Dakota State University  Development Foundation	Employer identification number 23-7120898
approval. As part of the annual budget, all salaries are	then approved, in
turn, by the Finance Committee and the Executive Committee	ee
Form 990, Part VI, Section C, Line 19: The Organization's	governing
documents, conflict of interest policy and financial stat	ements are
available upon request.	
Form 990, Part XI, line 5, Changes in Net Assets:	
Net unrealized losses on investments:	-9,321,902.
Tax Income from K-1's	-174,391.
Total to Form 990, Part XI, Line 5	-9,496,293.
Form 8621	
North Dakota State University Development Foundation is f	
8621 as a shareholder in various foreign funds as they ar	
to be passive foreign investment companies. The distribu	
these funds to North Dakota State University Development	
not taxable and therefore not included on Part IV of Form	n 8621. The
funds are identified below:	
-Cognis I Fund (Investor: Commonfund Distressed Debt Part	
-Cognis I Fund (Investor: Commonfund Global Distressed Pa	
-Plainfield 2009 Liquidating LTD (Investor: Commonfund Di	stressed
Partners III)	

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Name of the organization

# Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ Attach to Form 990.

2011 Open to Public Inspection

OMB No 1545-0047

► See separate instructions.

Employer identification number 23-7120898

> Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33) Part I

North Dakota State University

Development Foundation

	(a)	(q)	(0)	(D)	(e)	Œ
	Name, address, and EIN	Primary activity	Legal domicile (state or	Total income	End-of-year assets	Direct controlling
	of disregarded entity		foreign country)			entity
Part II	Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)	ons (Complete if the organization ar	nswered "Yes" to Form 990, Par	t IV, line 34 because	It had one or more rel	ated tax-exempt

(a)	(q)	(0)	(p)	(e)	(£)	(b)	ı
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Exempt Code section	Sta	Direct controlling entity	Section 512(b)(13) controlled entity?	13)
				501(c)(3))		Yes No	۱.
NDSU Alumni Association - 45-0173089					North Dakota		
1241 University Dr. N					State University		
Fargo, ND 58102	Alumni Relations	North Dakota	501(c)(3)	Line 5	Development	×	
Fossum Foundation, Inc - 45-6013302					North Dakota		
1241 University Dr. N					State University		
Fargo ND 58102	Supporting Organization	North Dakota	501(c)(3)	Line 11a. I	Development	×	
							[
						-	
	Ţ		-				

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Schedule R (Form 990) 2011

Development Foundation Schedule R (Form 990) 2011

Page 2

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Percentage ownership General or Percentage managing ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year)  $\Xi$ Yes No Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year) Share of end-of-year assets Code V-UBI amount in box 20 of Schedule - K-1 (Form 1065) **6**  $\equiv$ Share of total income ate allocations? Yes No Disproportion-Ξ Type of entity (C corp, S corp, or trust) Share of end-of-year assets <u>6</u> Direct controlling entity Share of total income ਉ Predominant income (related, unrelated, excluded from tax under sections 512-514) Legal domicite (state or foreign country) <u>ပ</u> <u>e</u> Primary activity Direct controlling entity ਉ (c)
Legal
domicile
(state or
foreign
country) Primary activity 9 Name, address, and EIN of related organization Name, address, and EIN of related organization Part III Part IV

Schedule R (Form 990) 2011

09

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North Dakota State University Schedule R (Form 990) 2011 Development Foundation

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Page 3

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Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				<b>&gt;</b>	Yeş	ę
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ns with one or more re	lated organizations listed	ın Parts II-IV?		-	
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		×
<b>b</b> Gift, grant, or capital contribution to related organization(s)				<b>1b</b>	_	×
c Gift, grant, or capital contribution from related organization(s)				10	×	
d Loans or loan guarantees to or for related organization(s)				<b>1</b> q		×
e Loans or loan guarantees by related organization(s)				1e		×
f Sale of assets to related organization(s)				¥		×
						,
				5	1	:اه
h Exchange of assets with related organization(s)				£		×
i Lease of facilities, equipment, or other assets to related organization(s)				=		×
. Lease of facilities equipment or other assets from related organization(s)				÷		×
				-		,
K Periorniance of services of membership of fundrating solicitations for related organization(s)	anization(s)			¥ 7		<b>«</b>  >
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	tion(s)			<u> </u>		×
n Sharing of paid employees with related organization(s)				£		×
<ul> <li>Reimbursement paid to related organization(s) for expenses</li> </ul>				10		×
p Reimbursement paid by related organization(s) for expenses				qτ		×
Athor transfer of each or present to related executation(e)						<b>&gt;</b>
Control statistics of cash or property from related organization(s)				<b>2</b> +		4 ×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete th	is line, including covered	relationships and transaction thresholds			
(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved		i	
(1) Fossum Foundation, Inc	υ	70,000.General	General Ledger			
(2)					İ	
(3)						
(4)						
(5)						
(9)						
132163 01-23-12	61		Schedule	Schedule R (Form 990) 2011	90) 20	Ξ

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Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37) Development Foundation Schedule R (Form 990) 2011

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

Φ .	1			1	l		<b>!</b>	) I
(h) (i) (j) (k)  Ospropor-  Ospropor-  Indiate amount in box 20 managing of Schedule K-1  Ves No (Form 1065) ves No								,
own								
(J) General or managing partner? Yes No								
(-19 <u>6</u> (-19 <u>6</u> (-1998)						,		
(i) e V-UB t in box edule k n 1065								
Code mount of Sche (Forn								
opor- ate ar	<del></del>		<del></del>	<u> </u>				
(h) Disproportionate allocations?								
ar ar						18		
(g) Share of end-of-year assets								
St end a								
of I ne								
(f) Share of total income	•							
1								
Predominant income parties set (related, unrelated, excluded from tax under section 512-514) Yes No								
9 partr 50 50 V			<del> </del>					
ncome elated, m tax								
(d) Imant I d, unre led fro								
redom relate exclud								
d in								
(c) Legal domicile (state or foreign country)								
(c) gal domic ate or fore country)								
Leç (sta								
_								
(b) Primary activity								
(b)								
Prin								
			<del></del>	<del>                                     </del>		1 1		
Z <u>ii</u>								
(a) Name, address, and EIN of entity								
(a) address, a of entity								
je, ad								
Nan								
l								

Schedule R (Form 990) 2011

North Dakota State University Development Foundation

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` (A)	(R)	ustees, Key Employees, and Highest (B) (C)						(D)		(E)
Name and title	Average			Posi				( <b>D</b> ) Reportable	<b>(E)</b> Reportable	(F) Estimated
. Name and title	hours	(c		alit			Iv)	compensation	compensation	amount of
	per		T				,,,	from	from related	other
	week	_				oyee		the	organizations	compensation
	·	recto				empl		organization	(W-2/1099-MISC)	from the
		p oc	2			sated		(W-2/1099-MISC)		organization
		truste	l trus		yee	шовш				and related organizations
		Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee	   			Organizations
		hdiv	ist	Officer	Key e	Ę	<b>Рог</b> ше			
Russell J. Kuzel									-	
Trustee	0.50	X						0.	0.	0
Robert Lervick										
Trustee	0.50	X						0.	0.	0
Jane Lillestol										
Trustee	0.50	X			j			0.	0.	0
Brady Lipp										
Trustee	0.50	X	<u>L</u> .					0.	0.	0
Thomas E. Lundeen										
Trustee	0.50	X						0.	0.	0
Dean Breciani										
Trustee	0.50	X						0.	0.	0
Russell D. Maring										
Trustee	0.50	X						0.	0.	0
Richard Marsden										
Trustee	0.70	X	<u> </u>					0.	0.	0
Dr. James Meier										
Trustee	0.70	X						0.	0.	0
Dr. Larry Milsow								_	_	
Trustee	0.50	X	ļ				ļ	0.	0.	0
Dr. Robert C. Montgomery									_	_
Trustee	0.70	X		ļ			_	0.	0.	0
Richard J. Erickson	0.50	l								_
Trustee	0.50	X	ļ					0.	0.	0
Connie Nicholas	2 50	l	ļ							_
Trustee	0.50	X	_				<u> </u>	0.	0.	0
David Olig	0.50									
Trustee	0.50	X	<u> </u>					0.	0.	0
John Q. Paulsen	0.70	١,,								
<u>Trustee</u>	0.70	X	-					0.	0.	0
Daniel S. Paulson	0.50	,,	1			İ				
Trustee	0.50	X	<u> </u>					0.	0.	0
Gary Paulsrud	0.50					1			_	_
Trustee	0.50	^	<del> </del>					0.	0.	0
Carl Pfiffner	0.50	<b>.</b>							^	_
Trustee	0.50	<del> ^</del>	<del>  -  </del>					0.	0.	0
Jan Promersberger	0.50	v							_	_
Trustee	0.50	^	<del> </del>				<del>                                     </del>	0.	0.	0
James Roers	0.70	v						0.	^	_
Trustee	1 0.70	1 🕰				Щ.		<u> </u>	0.	0

Form 990 (2011) Development Foundation 23-7120898  Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)											
Part VII Section A. Officers, Directors, Tr	ustees, Key Er	nplo	yee	s, a	nd F	lıgh	est	Compensated Employ	ees (continued)		
` (A)	(B)			(0				(D)	(E)	(F)	
Name and title	Average			Pos	ition			Reportable	Reportable	Estimated	
	hours	(cl	heck	all	hat	app	ly)	compensation	compensation	amount of	
	per					ىە		from	from related	other	
	week	ě				ploye		the organization	organizations (W-2/1099-MISC)	compensation from the	
		direc				de m		(W-2/1099-MISC)	(***271099*****13C)	organization	
		tee or	ustee			ensate		(** = * *******************************		and related	
		al trus	nal tr		loyee	d iii				organizations	
		individual trustee or director	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former				
Eileen Scheel		ᆵ	<u>=</u>	10	Ke	<u> </u>	8				
Trustee	0.50	X						0.	0.	0.	
Jeffrey Schlossman	- 0.50				-			•	0.		
Trustee	0.50	x						0.	o.	0.	
David J. Selvig							-				
Trustee	0.50	X						0.	o.	0.	
Mary Lou Schott											
Trustee	0.50	X						0.	0.	0.	
John W. Shotwell		Γ									
Trustee	0.70	X						0.	0.	0.	
Kenneth Skuza											
Trustee	0.50	X						0.	0.	0.	
Terry Stroh						i					
Trustee	0.50	Х						0.	0.	0.	
Charles Ulmer						i					
Trustee	0.50	X					<u></u>	0.	0.	0.	
Jeffrey Volk	0.50									_	
Trustee	0.50	X	-			-		0.	0.	0.	
James S. Wieland	0.50	3,					ĺ			0	
Trustee	0.50	X	_				<u> </u>	0.	0.	0.	
JoAnn Garaas Skabo	0.50	x						0.	о.	0	
Trustee Keith Peltier	0.30	^						0.	0.	0.	
	0.50	X						0.	0.	0.	
Trustee Mary Zweber	0.50	122	-			<del></del>		<u>0.</u>	0.	<u> </u>	
Trustee	0.50	x						0.	0.	0.	
James R. Howe		<u> </u>	ļ				_				
Trustee	0.50	X						0.	0.	0.	
Frank Jennings											
Trustee	0.50	X					ļ	0.	0.	0.	
James C. Miller											
Executive Director	50.00			X				204,311.	0.	37,213.	
Carol Gustad											
Assoc Exec Director Finance	50.00	<u> </u>		X				80,500.	0.	19,840.	
Jason L. Wohlman											
Assoc Executive Director-D	50.00	<u> </u>				X		139,367.	0.	31,178.	
Sherri A. Schmidt											
Assoc Executive Director-A		l .	l .	l	Ι.	Х	1	127,743.	0.	<u>28,169.</u>	
	50.00	<del>  -</del>	├	<u> </u>	<del> </del> -	123	-	12/,/43.		<u> </u>	
M. Scott Barrett Director Planned Giving	40.00					X		115,341.	0.	29,055.	

Total to Part VII, Section A, line 1c

North Dakota State University Development Foundation

Form 990 (2011) 23-7120898 Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (E) (F) Name and title Average Position Reportable Reportable Estimated hours (check all that apply) compensation compensation amount of from from related per other week the organizations compensation Highest compensated employee Individual trustee or director organization (W-2/1099-MISC) from the (W-2/1099-MISC) organization Institutional trustee and related Key employee organizations Officer Leo R. Ringey 40.00 Х 108,240. 0. 24,907. Major Gifts Officer 775,502. Total to Part VII, Section A, line 1c 170,362.

15rm 886	68 (Rev. 1-2012)					Page 2			
	are filing for an Additional (Not Automatic) 3-Month Ex	tension, o	complete only Part II and check this	box		► X			
Note. On	lly complete Part II if you have already been granted an a	utomatic	3-month extension on a previously fi	led Form	8868				
• If you	are filing for an Automatic 3-Month Extension, comple	te only Pa	art I (on page 1)						
Part II				al (no c	opies neede	<u>d).</u>			
			Enter filer's	identifyir	ng number, see	instructions			
Type or	Name of exempt organization or other filer, see instru	ctions			r identification n				
print	North Dakota State Universit	<b>Ey</b>		•		` '			
File by the	Development Foundation	_		X	23-7120	898			
due date for filing your	Number, street, and room or suite no If a P O box, so	ee instruc	tions	Social se	curity number (S	SSN)			
return See	1241 N University Drive								
instructions	City, town or post office, state, and ZIP code For a fo	oreign add	lress, see instructions						
	Fargo, ND 58102								
Enter the	Return code for the return that this application is for (file	a separa	te application for each return)			0 1			
Applicati	ion	Return	Application			Return			
<u>Is For</u>		Code	Is For			Code			
Form 990		01							
Form 990-BL         02         Form 1041-A         08           Form 990-FZ         01         Form 4720         09									
Form 990-EZ 01 Form 4720 09									
Form 990-PF 04 Form 5227 10									
	0-T (sec 401(a) or 408(a) trust)	05	Form 6069			11			
	O-T (trust other than above)	06	Form 8870			12			
<u> 510P! D</u>	o not complete Part II if you were not already granted Carol Gustad	an auton	natic 3-month extension on a previ	ously file	d Form 8868.				
• The b	carof Gustad ooks are in the care of $\triangleright$ 1241 University	. D~ 1	N Fares ND E910	2					
	none No ► 701-231-6854	V DT 1	FAX No F	۷					
	organization does not have an office or place of business	e in the l lr			<del></del>	<b>.</b> $\Box$			
	is for a Group Return, enter the organization's four digit			thic is fo	r the whole are	p check this			
box >	If it is for part of the group, check this box		ich a list with the names and EINs of						
			ber 15, 2012	an memo	ers the extension	11 15 101			
	r calendar year, or other tax year beginning			n DEC	31, 201	1			
	he tax year entered in line 5 is for less than 12 months, c			Final r					
_	Change in accounting period								
<b>7</b> Sta	ate in detail why you need the extension								
<u>A</u> c	dditional time is needed to	gathe:	r necessary informa	ation	in orde	r to			
	ile a complete and accurate m								
8a If the	his application is for Form 990-BL, 990-PF, 990-T, 4720, o	or 6069, e	nter the tentative tax, less any						
	nrefundable credits. See instructions			8a	\$	0.			
b If t	his application is for Form 990-PF, 990-T, 4720, or 6069,	enter any	refundable credits and estimated						
	payments made Include any prior year overpayment all	owed as a	a credit and any amount paid						
	eviously with Form 8868		·	8b	\$	0.			
	lance due. Subtract line 8b from line 8a Include your pa		th this form, if required, by using			_			
EF	TPS (Electronic Federal Tax Payment System) See instru		-A.b	8c	\$	<u> </u>			
Under per	Signature and Verificat  latities of perjury, I declare that I have examined this form, includ  correct, and complete, and that I am authorized to prepare this fo	ing accome	st be completed for Part II of panying schedules and statements, and to	-	f my knowledge a	nd belief,			
Signature				Date					

Form 8868 (Rev 1.2012)