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DLN: 93493314004402

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

2011

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

		2011		4 0044			
			lendar year, or tax year beginning 01-0 C Name of organization	1-2011 and ending 12-31-2011		D Employer i	dentification number
_	eck ıf ap Tress ch	pplicable	FRANKLIN INSTITUTE			23-13705	
_		_	Doing Business As		- h	E Telephone	
_	me char	-				(215)448	3-1200
_	ıal retur		Number and street (or P O box if mail is not 222 N 20TH STREET	delivered to street address) Room/sur	te		ts \$ 38,062,657
_ Ter	mınated	d	ZZZ N ZUTH STREET		<u> </u>		
_ Am	ended r	return	City or town, state or country, and ZIP + 4 PHILADELPHIA, PA 19103	·	_		
App	olication	pending	PHILADELPHIA, PA 19103				
			F Name and address of principal o	fficer	H(a) Is this	a group retu	ırn for
			DENNIS M WINT 222 N 20TH STREET		affiliate		┌ Yes ┌ No
			PHILADELPHIA, PA 19103		H(b) Are all a	filiatos incl	uded?
							st (see instructions)
Та	x-exem	pt status	▼ 501(c)(3))		exemption i	
w	ebsite	e: ► WW	/W FI EDU				
C Forr	n of ora	nanization	Corporation Trust Association Oth	ner 🏲	L Year of forms	ation 1824	M State of legal domicile PA
	rt I		mary		E real of foline	ation 1024	14 State of legal dofficile FA
			escribe the organization's mission or m	oct cignificant activities			
	1		PIRE A PASSION FOR LEARNING ABO	-	GY		
<u>3</u>							
<u> </u>	-						
Į.	1, 7	Chack th	us hav bo if the arganization discontin	word the apparations or disposed a	fmarathan 250)/ of its not	
aovemanoe			nis box 🔰 if the organization discontin			ı	1
			of voting members of the governing bod			3	50
ACUVIUES &			of independent voting members of the g			4	49
2			mber of individuals employed in calenda			5	402
3			mber of volunteers (estimate if necessa	• •		6	1,324
•			related business revenue from Part VII			7a	289,368
	ь	Net unre	lated business taxable income from Foi	rm 990-T, line 34		7b	-72,910
					Prior Y	/ear	Current Year
a,	8	Contri	butions and grants (Part VIII, line 1h)			6,251,106	
Revenue	9	Progra	m service revenue (Part VIII, line 2g)			4,826,082	
9.6	10	Invest	ment income (Part VIII, column (A), lii	nes 3, 4, and 7d)		2,712,492	1,800,854
	11		revenue (Part VIII, column (A), lines 5			941,250	1,016,716
	12		revenue—add lines 8 through 11 (must		,	4,730,930	30,157,364
	13		and similar amounts paid (Part IX, col		 	250,000	
	14		ts paid to or for members (Part IX, colu			0	0
	15		es, other compensation, employee bene				
\$	13	5-10)		into (i die 1x, coldiiii (A), ililes	1	2,194,588	12,293,908
₩ ₩	16a	Profes	sional fundraising fees (Part IX, columr	n (A), line 11e)		42,807	20,352
Expenses	ь	Total fu	ndraising expenses (Part IX, column (D), line 25	5) 1,763,564			
ш	17		expenses (Part IX, column (A), lines 1:		1	5,587,454	16,047,093
	18		expenses Add lines 13–17 (must equa			8,074,849	
	19	Reven	ue less expenses Subtract line 18 fron	n line 12	-	3,343,919	1,546,011
8 % 8 %					Beginning o		End of Year
net Assets or Fund Balances		.			Yea		
88	20		assets (Part X, line 16)			9,331,228	
<u> </u>	21		labilities (Part X, line 26)			4,539,545	
	22		sets or fund balances Subtract line 21	from line 20	11	4,791,683	110,595,430
	rt II		ature Block erjury, I declare that I have examined this	return including accommunity	hadulas and -t-t	omente	to the best of my
now			f, it is true, correct, and complete. Declara				
		****	**		2012	-11-09	
Sign	1	Signa	ture of officer		Date		
der			Y DUBINSKI EXECUTIVE VP				
			or print name and title				
		Preparer	's L			•	payer identification number
Paid		signature		1 1 -		(see instructio P00764633	ns)
	arer's	Firm's no	ame (or yours . TAIT WELLER & BAKER LLP		F/		
Jse (ıf self-er	nployed),			EIN 🕨 23-114	4520
	- 7	address,	and ZIP + 4 1818 MARKET STREET SUITE	2400		DI	(245) 272 222

PHILADELPHIA, PA 19103

May the IRS discuss this return with the preparer shown above? (see instructions) . .

Form	990 (2	2011)						Page 2
Par	***		Program Service O contains a respon			TT		F
1	Briefl	y describe the orga		se to any qu	estion in this Part I	11	· · · ·	,,
- IN TH	IE SPI	RIT OF INQUIRY	AND DISCOVERY E				ON OF THE FRAI	NKLIN INSTITUTE IS
<u>TO II</u>	NSPIR	E A PASSION FOR	LEARNING ABOUT	SCIENCE A	ND TECHNOLOGY	•		
2		e organization undo	ertake any significant		vices during the ye			es 🗸 No
			new services on Sche				, .	es • 140
3			se conducting, or mak	ce significant	changes in how it	conducts, any prog		es 🗸 No
		es? s," describe these (changes on Schedule	0			, , ,	es • No
4	expen	ses Section 501(d	n's program service a c)(3) and 501(c)(4) o others, the total exp	rganizations	and section 4947(a)(1) trusts are re	quired to report th	
	(Code	2) (Expenses \$	12,366,807	including grants of \$)	(Revenue \$	11,468,653)
	PHILA IN 20 REPR LONG EXCEI TO IT: FAMIL OUTS COMN 2011, RENA OR EX AND (INVES WORL FLIGH INSTI AND I	DELPHIA, THE FRANKLI 11, THE INSTITUTE WE ESENTING EVERY COUN STANDING REPUTATION LENCE THE SCIENCE C C PROGRAMS THE INS S AUDIENCE EXTENDIN JES THROUGHOUT GRE TANDING EXHIBITS AND MUNITY NIGHT SPONSO THE INSTITUTE HOSTE ISSANCE GENIUS TO LII I THROUGH THESE INS (PLORE THE INSTITUTE CSI THE EXPERIENCE STIGATOR THE THREE II JOS TO HUNDREDS OF AN TUTE'S FRANKLIN THEA DINOSAURS ALIVE AMOI	LCOMED 797,566 VISITOR ITY IN PENNSYLVANIA AND I HELPS TO ELEVATE THE CENTER IS THE PUBLIC MUTITUTE REMAINS FULLY COLOR THE INSTITUTION'S MISTATER PHILADELPHIA, REGO MANY EDUCATION AND CORED BY TARGET, AND THE ENALLATIONS, VISITORS HAS ALSO HOSTED MUMMIES BASED ON THE EXTREMEL INSTITUTE THEATRES, INCITOUSANDS OF VISITORS HOUSELD WINGES THEOUSANDS OF VISITORS HOUSELD WINGES BASED ON THE EXTREMEL INSTITUTE THEATRES, INCITOUSANDS OF VISITORS HOUSANDS HOUSAND	BOTH A PROMIN S TO THE MUSE O SURROUNDIN. S TO THE MUSE O SURROUNDIN. SEUM SPACE TO OMMITTED TO SSION - TO INS ARDLESS OF MI OUTREACH PRO E ACCESS PROG WORKSHOP, A D BY THE WORL OF THE WORL Y POPULAR TEL LUDING THE FE THE PHARAOH GUESTS WITH E S, AND THE INS	ENT EDUCATIONAL AND EUM, INCLUDING 173,9° G STATES INCLUDING 173,9° G STATES INCLUDING 174,9° G STATES INCLUDING NET AND THE CITY OF PHAT WELCOMES VISITO PROVIDING AN EXCEPT: PIRE A PASSION FOR LEFANS, REMAINS AS ALW GRAMS, ESPECIALLY THE RAM THAT WELCOMES TRAVELING EXHIBITION, LD-RENOWNED SCHOLAUNITY TO INTERACT WO THE EXHIBITION, THE EVISION SHOW, THIS ELS PLANETARIUM, THE LY UPDATED SCHEDUIS, WHICH COMPLEMENT INTUTE'S HISTORIC FEITUTE'S HISTORIC FEITUTE'S HISTORIC FEITUTE'S INTURNING IT TO THE STATE INTUTE'S HISTORIC FEITUTE'S HISTORIC FEITUTE FEITUT	O CULTURAL RESOURCE 79 CHILDREN WHO CAI IEW JERSEY, DELAWAR ILLADELPHIA AS MODEL ILLADELPHIA AS MODEL ILLADES TO EX IONAL EXPERIENCE FOI EARNING ABOUT SCIEN AYS AT THE HEART OF IOSE FOR DISADVANTA ITH SHOWCASED TH ARS, ENGINEERS, AND ITH INVENTIONS THAT E LARGEST TRAVELING XHIBITION PLACED VIS FRANKLIN 3D THEATRI ITED THE EXHIBITION I TONAL 3D FILMS THRO	E, AND AS AN ANCHOR ME AS PART OF SCHO E, AND NEW YORK T S FOR CULTURAL AND PLORE SCIENCE IN IN R ITS MANY VISITORS CE AND TECHNOLOGY ITS PRIORITIES IT D GED YOUTH AND FAM ER-RESOURCED SCHOR DESIGNERS FROM TH HAD NEVER BEFORE EXHIBITION OF MUM ITORS DIRECTLY IN T E, AND THE TUTTLEM TARY PROGRAMMING MUMMIES OF THE WO OUGHOUT THE DAY, IN	R OF THE LOCAL ECONOMY OL GROUPS, HE FRANKLIN INSTITUTE'S DI INFORMAL EDUCATION ITERACTIVE EXHIBITS AND AND INCREASING SERVICE TO CHILDREN AND IOES SO THROUGH ILLES SUCH AS TARGET DOLS FREE OF CHARGE IN TION OF THE ARCHETYPAL E LEONARDO3 STUDIO IN BEEN POSSIBLE TO BUILD MIES EVER ASSEMBLED, HE ROLE OF A POLICE AN IMAX, OPENED NEW INCLUDED LEGENDS OF RLD ADDITIONALLY, THE
	(Code	<u> </u>) (Expenses \$	4,156,800	ıncludıng grants of \$	250,000)	(Revenue \$	2,526,011)
	COMM ACAD DISTRESTAR SLA P. THE F YEAR SCHO ACCES ROBO SECO APTIT PROG ACHIE THE A CULM SERIE DISCO INSTIT THE S CERE AND I EARTI A FRZA PRIZE NANO CONF REVO (ELECO JOUR VOLUI	MUNITY THAT ARE DELY EMY THE SCIENCE LEAG EMY THE SCIENCE LEAG EMY THE SCIENCE LEAG EMY INSTITUTION ARTICIPATES IN THE PA RANKLIN INSTITUTE AN IN 2011, THE PACTS PI OL STUDENTS FROM CO STUDENTS FROM CO STEM PROFESSIO STEM PROFESSIO STEM FOR THE INST UDE FOR STEM FIELDS RAM TO 60 STUDENTS EVEMENTS IN SCIENCE ICADEMIC, SCIENTIFIC INATION OF A FULL WE IS OF PUBLIC SYMPOSIO OVERIES, EXPERIENCES TUTE IN WHICH THE LA ICIENTISTS PROGRAM, MONTAND AND INNER WA HER HUSBAND, DR LON H'S CLIMATE HISTORY, INKLIN AWARD SINCE FE E WAS CONFERRED TO CRYSTALS, THEIR SYMP ERRED TO JOHN CHAM LUTIONARY ACHIEVMEN ITRICAL ENGINEERING) NAL OF THE FRANKLIN	VERED BOTH INSIDE AND DERSHIP ACADEMY IS A M. THE INSTITUTE'S COMMI I TRUSTEES, FAMILY MEM ACTS PROGRAM, 12-15 IN WARDS, CAREERS IN SCIE ROGRAM IS ONE OF THE FAMELS AS WELL AS COLLECTING MORE THAN 1,000 ITTUTE'S STEM SCHOLARS THESE STUDENTS WILL FOTAL BY YEAR FOUR FOR AND TECHNOLOGY, CELEBOAND TECHNOLOGY, CELEBOAND INSURES COMMUN EK OF INSPIRING EVENTS AND LECTURES THAT PRAND VIEWS WITH PUBLIC JUREATES PARTICIPATED INMENTIONED ABOVE, WHICK STHE CONFERRING OF THIS INTERSTITIONED THEIR INTERSTITIONED ABOVE, WHICK STHE CONFERRING OF THIS INTERSTITIONED THEIR INTERSTITIONED	OUTSIDE THE MAGNET PUBLIC IMENT TO SLA JERNSHIPS PROVIDED THE REGION'S OLDES GRAMS, SERVING PARTICIPANTS PROGRAM, A CRECEIVE STEM IR NEARLY TWO SPATED THE PUBLITIES ON APRIAWARDS WEE OVIDED OPPORE AUDIENCES OF THE TROPICS IN 1909 THE 2 IS SEMINAL DIS DIN, AND THEORY OF CISCO, RECEIVE SEMINAL DIS SEMINAL DIS DIN, AND THEORY OF CISCO SECTION, SEC	IUSEUM WALLS, AND SE HIGH SCHOOL CREATER SEFLECTED IN A VAR TO THE INSTITUTE AS PARES SCIENTISTS AND THE STAND MOST COMPREHIG SEVERAL HUNDRED SEVERAL HUNDRED SEVERAL PROGRAMS AND SERVER SUIT OF EXCELLENCE, L 26, THE SOLD-OUT FERMAL WALLS FOR THE INTUTIES FOR THE INTUTION OF STEMS FIVE OTHER SECONDE OTHER SEC	ERVES AS THE PRIMARY O IN PARTNERSHIP WIT IETY OF SUPPORT PRO IETY OF SUPPORT PRO ENTS AND TEACHERS, T OF SLA'S INDIVIDUAL MANY SYMPOSIA OFFE HENSIVE SCIENCE IMMI STUDENTS FROM MORI VICES, APPLICATION AT QUE STEM PROGRAMM OF 15 STUDENTS EAC DRING THROUGHOUT T CLIN INSTITUTE AWARE AND PROVIDED DYNAI RANKLIN INSTITUTE AWARE CRINGTHOUGHOUT THEIR WORK GEARED OM THE PACTS PROGRAMM ONDAY BEFORE THE A CETIVITIES INCLUDED L THEIR WORK GEARED OM THE PACTS PROGRA THE PACTS PROGRA THE PACTS PROGRA THE THOMPSONS OR ACHIEVEMENT IN SO TIFIC LEADERSHIP, WH MODERN CHEMISTRY LIENTISTS, EACH OF WI STINUOUS PUBLICATION TINUOUS PUBLICATION	I LIAISON WITH THE STANKLIN INSTANTINE PRANKLIN INSTANTINE PROCESSION OF THE WEDNESDAYS OF THE WEDNESDAYS OF THE WEDNESDAYS OF THE INSTITUTERSION PROGRAMS FETHAN 15 PHILADELP NO FINANCIAL AID COLONG PROGRAM HAS RECOMPLED FOR THE PROCESSION OF THE	TITUTE AND THE SCHOOL SCHOLARSHIP FUND THE FRANKLIN PROGRAM, GRAM, AND SLA'S ROLE IN TE COMPLETING ITS 19TH OR DIVERSE URBAN HIGH HIA PUBLIC SCHOOLS WITH UNSELING, TO ANNUAL JDIENCE 2011 WAS THE HIGH INTEREST IN AND AN FEARS, GROWING THE COGNIZED OUTSTANDING SEN THE INSTITUTE AND D DINNER WAS THE AND DINNER, INCLUDED A TO SHARE THEIR DRY, A SESSION AT THE TUDENTS, AND THE MEET OF THE 2011 AWARDS ELLEN MOSLEY-THOMPSON HE UNDERSTANDING OF BRAND-WIFE TEAM TO WIND DINNER SENDERS OF SENDERS AWARD SELLEN MOSLEY-THOMPSON HE UNDERSTANDING OF BRAND-WIFE TEAM TO WIND DINNESS AWARD SENDERS AWAR
	(Code	2) (Expenses \$	1,218,934	ıncludıng grants of \$)	(Revenue \$	1,574,525)
	THE I WORK POPU 2011 LOCA	NSTITUTE OFFERED FIN (SHOP PROGRAMS, ANI LAR SOURCE FOR COM 205,000 STUDENTS AN FIONS EXTRACURRICU	/E DIFFERENT EXPERIENT	OF THE VISITOR IAL PACKAGES I PPORT NATIONA N FOR EDUCAT CTICUT TO NOR GSTERS FILLED	FOR GRADES 3-12 THE AL SCIENCE EDUCATION ORS AND THE GENERAL THERN VIRGINIA WERE WEEKENDS AND VACA	PACKAGES COMBINED IAL STANDARDS THE II PUBLIC ALIKE, OVER INSPIRED BY TRAVELI TIONS DISCOVERY CA	O AN EXHIBIT WITH RI NSTITUTE'S WEBSITE 13 MILLION PEOPLE V NG SCIENCE SHOWS MP, SPRING BREAK C	CONTINUES TO SERVE AS A ISITED THE WEBSITE IN PRESENTED IN 500 AMP AND THE SCHOOL'S
	(Code) (Expenses \$	6,989,485	ıncludıng grants of \$)	(Revenue \$	647,436)
	ANCIL	LARY ACTIVITIES, DEPI	RECIATION AND INTEREST	NOT INCLUDED) ABOVE			

4d

4e

(Expenses \$

Other program services (Describe in Schedule O)

Total program service expenses►\$

6,989,485 including grants of \$

24,732,026

Form **990** (2011)

647,436)

) (Revenue \$

Part IV	Checklist	of F	Reauired	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes,"</i> complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{f 2}$	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i>	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II \Box	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section $512(b)(13)$?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	20	Yes	

Form 990 (2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V	•	. [
			Yes	No
a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	1a 129			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this	10	103	
L	return			
D	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
а	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4 a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	_		
	Sponsoring organizations maintaining donor advised funds.	8		
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
)	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
L	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the aggregate amount of reserves on hand			
A -	Did the expension receive any neuments for indeer tenning convece during the tay year?			B 1
4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
-	It "Yes " has it tiled a Leym (30) to veneyt these nauments? If "No " avoide an evaluation in Cahadula O	. 4 A L		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management								
			Yes	No					
_									
1a	Enter the number of voting members of the governing body at the end of the tax year								
b	Enter the number of voting members included in line 1a, above, who are independent								
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes						
3	Did the organization delegate control over management duties customarily performed by or under the direct	3	163	No					
4									
5	filed? Did the organization become aware during the year of a significant diversion of the organization's assets? .	4 5		No No					
6	Did the organization have members or stockholders?	6		No					
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following								
а	The governing body?	8a	Yes						
b	Each committee with authority to act on behalf of the governing body?	8b	Yes						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No					
Se	ection B. Policies (This Section B requests information about policies not required by the Internal								
	venue Code.)								
			Yes	No					
10a	Did the organization have local chapters, branches, or affiliates?	10a		No					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,								
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b							
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes						
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990								
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes						
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give		.,						
	rise to conflicts?	12b	Yes						
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes						
13	Did the organization have a written whistleblower policy?	13	Yes						
14	Did the organization have a written document retention and destruction policy?	14	Yes						
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			1					
а	The organization's CEO, Executive Director, or top management official	15a	Yes						
b	Other officers or key employees of the organization	15b	Yes						
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)								
16a	16a	Yes							
h	taxable entity during the year?								
-	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes						
Se	ection C. Disclosure								
17									
	Section 61.04 requires an organization to make its Form 1.023 (or 1.024 if applicable), 990, and 990-T (50.1(c))								

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c (3)s only) available for public inspection Indicate how you made these available. Check all that apply
 - Own website Another's website V Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► SIOBHAN KEEFE
 222 N 20TH STREET

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the or	ganization nor any re	lated o	rgan	ızatı	ons	compe	ensat	ted any current or fo	tor, or trustee		
(A) Name and Title	(B) A verage hours per week (describe	mor unles an	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and related		
	hours for related organizations in Schedule O)	Individual trustae or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		MISC)	organızatıons	
See Additional Data Table											
				\vdash			_				

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per week (describe	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						Rep comp fro organiz	(D) ortable ensation m the zation (W- 9-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-		Estima amount o compen- from organizat relat	ated of other sation the ion and
		hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			MISC)		organiza	
See A	ndditional Data Table						 					\dashv		
					_		+					+		
		1			_		-					4		
												\perp		
												\dashv		
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												\dashv		
							-					\dashv		
												_		
1b	Sub-Total			<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u> </u>	Т		1		
	Total from continuation sheets							▶						
d	Total (add lines 1b and 1c) .				•			>		1,834,691		0		280,084
2	Total number of individuals (incl \$100,000 of reportable compen						above) who	o receive	ed more tha	in			
													Yes	No
3	Did the organization list any for on line 1a? <i>If</i> "Yes," complete Sch	•			•	•			_					
4	For any individual listed on line:											3		No
4	organization and related organiz													
	ındıvıdual			•	•	•		•				4	Yes	
5	Did any person listed on line 1a services rendered to the organiz								_	janization (or individual for			
	services rendered to the organiz	.acion: 17 763,	complet	.e scii	cuar	C J 1	OI SUCI	ii pei.	3011		·	5		No
Se	ection B. Independent Con	tractors												
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax y	n the organizatio												
		(A) me and business ad	draga							Dono	(B) ription of services		(C Comper	
525 R	IELIN MEDIA RIGHTERS FERRY ROAD	ne and business ad	11033								SULTANT & PLACEME	NT	Соттрет	999,126
INDEI PO BO	CYNWYD, PA 19004 PENDENCE BLUE CROSS DX 70250 NDELPHIA, PA 191760250									MEDICAL IN	SURANCE			668,255
ABM :	JANITORIAL BOX 6626 PO BOX 8500 NDELPHIA, PA 19178							620,945						
FROG 222 N	IDELPHIA, PA 19176 I 20TH ST IDELPHIA, PA 19103	MMISSARY CATERING THIST CATERING 4							419,703					
KEYS PO BO	NDELPHIA, PA 19103 TONE HEALTH PLAN EAST OX 70250 NDELPHIA, PA 19176									MEDICAL IN:	SURANCE			381,946

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization \blacktriangleright 16

Form 99								Page 9
Part V	/1111	Statement of	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
詩	1a	Federated cam	paigns 1a					
흔	ь	Membership du	es 1b	71,828				
s, g	c	Fundraising eve	ents 1c	644,080				
#E	d	Related organiz	zations 1d					
Ξ̈́	e	Government grants	s (contributions) 1e	10,211				
tion sr	f	All other contribute	ons, gifts, grants, and 1f	10,726,193	j			İ
Contributions, gifts, grants and other similar amounts	g	Noncash contri	butions included in					
튵		lines 1a-1f \$ $\frac{3}{2}$,239,401					
ठ ह	h	Total. Add lines	s 1 a - 1 f	🟲	11,452,312			
<u>a</u>				Business Code				
E E	2a	MUSEUM ADMISSIO	ONS	900099	9,567,099	9,567,099		
æ	b	MUSEUM PROJECT	'S	900099	2,568,132	2,526,011	42,121	
926	С	ANCILLARY ACTIVI	TIES	900099	1,901,554	1,901,554		
Ž.	d	EDUCATIONAL PRO	OGRAMS A	611710	1,574,525	1,574,525		
Program Service Revenue	e	THEATRES		713990	247,247		247,247	
25	f	All other progra	am service revenue		28,925	28,925		
š	g	Total. Add lines	s 2a-2f		15,887,482			
	3	Investment inc	ome (including dividen	ds, interest				
			aramounts)	F	870,603			870,603
	4		stment of tax-exempt bond p	oroceeds				
	5	Royalties		• • • •	464,821			464,821
	62	Grass rants	(ı) Real	(II) Personal				
	6a b	Gross rents Less rental						
	-	expenses Rental income						
	C	or (loss)						
	d	Net rental inco	me or (loss)					
	7a	Gross amount	(ı) Securities 8,574,252	(II) Other				
	-	from sales of assets other	, ,					
	١.	than inventory Less cost or	7,644,001					
	b	other basis and	7,044,001					
	c	sales expenses Gain or (loss)	930,251					
	d	Net gain or (los	ss)		930,251			930,251
e E	8a	Gross income f						
Other Revenue		of contributions	reported on line 1c)					
<u>-</u>	.		a .	190,653				
¥	Ь р		penses b (loss) from fundraising (257,269	-66,616			-66,616
-	C 9a		rom gaming activities		30,010			33,010
			ne 19 a					
	Ь		penses b					
	C		loss) from gaming activation	vities				
	10a	Gross sales of returns and allo		622,534				
	ь	_	oods sold b	4,023				
	С		(loss) from sales of inve		618,511	618,511		
	44.	Miscellaneou	s Kevenue	Business Code				
	11a							
	b							
	C	Λ II						
	d A		ue					
	e	Total. Add lines	s 11a-11u	🕨				
	12	Total revenue.	See Instructions	▶	30,157,364	16,216,625	289,368	2,199,059

25

Total functional expenses. Add lines 1 through 24f

SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Joint costs. Check here ► 🗆 If following

Form 990 (2011) Page **10** Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX (B) (C) (D) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 Grants and other assistance to individuals in the United States See Part IV, line 22 250,000 250,000 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and 1,290,054 574,795 581,949 133,310 key employees . . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . 7 Other salaries and wages 8,199,653 6,849,933 445,615 904,105 Pension plan contributions (include section 401(k) and section 623,643 64,046 403(b) employer contributions) 491,516 68,081 1,484,181 1,032,743 293,058 158,380 Other employee benefits 696,377 548,840 71,516 76,021 10 Fees for services (non-employees) 11 Management 40,692 22,936 63,628 Legal 43,000 Accounting 43,000 6,000 Lobbying 6,000 Professional fundraising See Part IV, line 17 . . 20,352 20,352 Investment management fees Other 926,072 157,504 g 755,279 13,289 Advertising and promotion . . . 1,368,870 1,368,175 695 12 643,546 94,998 13 Office expenses 442,440 106,108 1,555 14 Information technology 206,813 165,263 39,995 553,482 15 Royalties . . 553,816 334 2,032,415 2,029,869 16 2,546 361,216 292,659 31,080 17 37,477 Payments of travel or entertainment expenses for any federal, 18 state, or local public officials 19 Conferences, conventions, and meetings 59,729 45,719 11,528 2,482 671,378 671,458 20 80 21 Payments to affiliates . . 22 Depreciation, depletion, and amortization 6,318,027 6,318,027 241,647 129,998

28,611,353

24,732,026

1,763,564

2,115,763

Part X **Balance Sheet** (A) (B) Beginning of year End of year 1 1 14.533.233 2 11,271,436 Savings and temporary cash investments 3 6,046,936 5,248,392 3.548.565 1.791.905 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 7 233.858 8 18.618 9 683,822 9 719,126 Prepaid expenses and deferred charges 127, 263, 173 Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10a 10b 60,641,884 b Less accumulated depreciation 71,401,465 10c 66,621,289 34,065,273 11 32,908,279 11 11,916,819 11,394,641 12 12 Investments—other securities See Part IV, line 11 13 13 780,000 Investments—program-related See Part IV, line 11 . . 14 14 163,054 15 167,445 15 139,331,228 134, 182, 928 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 4,618,616 17 7,763,737 17 Accounts payable and accrued expenses . 18 18 19 4,043,535 19 640,981 20 15.877.394 20 15.182.780 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 25 D 26 24,539,545 26 23,587,498 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 64,946,856 27 57,579,473 Unrestricted net assets 35,488,537 28 39,181,845 28 Temporarily restricted net assets Fund 29 14,356,290 29 13,834,112 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶

and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 114.791.683 33 110.595.430 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 139.331.228 34 134.182.928

Ра	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		30.1	157,364
2	Total expenses (must equal Part IX, column (A), line 25)	2			511,353
3	Revenue less expenses Subtract line 2 from line 1	3			546,011
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		114,7	91,683
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-5,7	42,264
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		110,5	595,430
Pai	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII			ァ	
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain				
	Schedule O	•	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued			
	▼ Separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	За	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b	Yes	

Employer identification number

OMB No 1545-0047

2044

Open to Public Inspection

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Public Charity Status and Public Support

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Name of the organization FRANKLIN INSTITUTE

Peacon for Public Charity Status (All organizations must complete this part.) See instructions

Pai	rt I	Reas	on for Pu	blic Charity Sta	tus (All org	ganızatıons	must comp	olete this p	art.) See ır	structions					
he o	rganı	zatıon ıs	not a privat	te foundation becaus	eitis (Forl	ınes 1 throu	gh 11, check	only one bo	x)						
1	Γ	A churc	ch, convent	ion of churches, or a	ssociation of	churches s	ection 170(b)(1)(A)(i).							
2	Γ	A scho	ol described	d in section 170(b)(1	L)(A)(ii). (At	tach Schedu	ıle E)								
3	Γ	A hosp	ital or a coo	perative hospital se	rvice organiz	atıon descrı	bed ın sectio	n 170(b)(1)	(A)(iii).						
4	Γ			h organization operat ity, and state	ted in conjun	ction with a	hospital desc	cribed in sec	tion 170(b)(1)(A)(iii). E	nter the				
5	Г	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in													
		sect ion	170(b)(1)((A)(iv). (Complete P	art II)										
6	Γ	A feder	al, state, or	· local government or	government	al unit desc	rıbed ın secti	on 170(b)(1)(A)(v).						
7	⊽	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II)													
8	Γ	A comr	nunity trust	described in section	170(b)(1)(A)(vi) (Com	nplete Part II)							
9	Γ	An orga	anization th	at normally receives	(1) more th	an 331/3% d	of its support	from contrib	outions, mem	bership fees	, and gross				
		receipt	s from activ	rities related to its ex	xempt function	ons—subject	to certain ex	xceptions, a	nd (2) no mo	re than 331/	3% of				
		ıts sup	port from gr	oss investment inco	me and unrel	lated busine	ss taxable in	come (less s	section 511	tax) from bus	sinesses				
		acquire	ed by the org	ganızatıon after June	30,1975 S	ee section 5	609(a)(2). (C	omplete Par	tIII)						
LO	Γ	An orga	anization or	ganized and operated	d exclusively	to test for p	ublic safety	See section	509(a)(4).						
1	Γ	one or the box	more public	ganized and operated ly supported organiz ibes the type of supp b Type I	ations descr orting organ	ibed in secti ization and c	on 509(a)(1)	or section! s 11e throug	509(a)(2) Se gh 11h	ee section 50					
е	Γ	other th	_	ox, I certify that the ion managers and ot	_		•		•	•	•				
f				received a written de	etermination	from the IRS	S that it is a ⁻	Type I. Type	e II or Type I	II supportin	ig organization.				
•			this box	Todali da Miletali d	e cerrimina crom	nom ene m	o chache io a	. , pc 1, . , pc	, pc .	тт вирропии	, or game action,				
g				2006, has the organi	ızatıon accep	oted any gift	or contribution	on from any	of the						
			ng persons?								N N -				
				rectly or indirectly c			-	persons des	cribed in (ii)	44	Yes No				
				governing body of th	• •	-	ינוטווי			11g(
			-	er of a person descri			h 2			11g(
				lled entity of a perso						11g(
h		Provide	e the following	ng information about	the supporte	eu organizati	on(s)								
S	(i) Name uppor ganiza	of rted	(iii) Type of Organization (iii) (described on EIN lines 1 - 9 above Or IRC section (iv) (iv) (iv) Is the Organizati Col (i) list your gove docume		on in ced in rning	(v) Did you not organizati col (i) of suppor	on in your	(vi) Is the organizate col (i) organite in the U	ion in anized	(vii) A mount of support?					
				(see instructions))	Yes	No	Yes	No	Yes	No]				
						İ	Ī	İ							

Total

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

S	ection A. Public Support	.	•		,			•
	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 201	1	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	27,856,39	7 11,287,619	5,984,581	6,251,106	11,45	2,312	62,832,015
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit to the organization without charge							
4 5	Total. Add lines 1 through 3 The portion of total contributions by each person (other than a	27,856,39	7 11,287,619	5,984,581	6,251,106	11,45	2,312	62,832,015
	governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							3,613,787
6	(f) Public Support. Subtract line 5							59,218,228
	from line 4							
	ection B. Total Support endar year (or fiscal year							
Cuit	beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011		(f) Total
7	Amounts from line 4	27,856,397	11,287,619	5,984,581	6,251,106	11,45	2,312	62,832,015
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,516,623	1,736,140	1,170,139	949,642	1,33	5,424	6,707,968
9	Net income from unrelated business activities, whether or not the business is regularly carried on							
10	Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets							
11	Total support (Add lines 7 through 10)							69,539,983
12	Gross receipts from related activit	ies, etc (See ins	tructions)	•		12		89,670,096
13	First Five Years If the Form 990 is check this box and stop here	for the organizat	ion's first, second,	, thırd, fourth, or f	ifth tax year as a	501(c)(3) c	rganı	zation,
	ection C. Computation of Pu							
14	Public Support Percentage for 201			11 column (f))		14		85 160 %
15	Public Support Percentage for 201					15		86 130 %
16a	33 1/3% support test—2011. If the and stop here. The organization qu				ine 14 is 33 1/3%	or more, c	heck	this box ►✓
b	33 1/3% support test—2010. If the				a, and line 15 is	33 1/3% or	more,	
17-	box and stop here. The organization				00 1 2 1 6 0 0 r 1 6 l	h and line 1	4	▶□
L/a	10%-facts-and-circumstances test is 10% or more, and if the organization	ation meets the "i	facts and circumst	ances" test, che	ck this box and st	op here. Ex	plaın	
	in Part IV how the organization me organization	ets the "facts and	d circumstances"	test The organiz	ation qualifies as	a publicly s	uppo	rted ▶□
b	10%-facts-and-circumstances test							- •
	15 is 10% or more, and if the orga Explain in Part IV how the organize							v
18	supported organization Private Foundation If the organiza				-			▶ □
	instructions		•	•				▶ ┌

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

▶[

Part IV	Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Explanation

Schedule A (Form 990 or 990-EZ) 2011

Additional Data

Software ID:

Software Version:

Name: FRANKLIN INSTITUTE

EIN: 23-1370501

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

) (Expenses \$) (Revenue \$ (Code 6,989,485 including grants of \$ 647,436)

ANCILLARY ACTIVITIES, DEPRECIATION AND INTEREST NOT INCLUDED ABOVE

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, and I		ent Co			ors					
(A) Name and Title	(B) Average hours per		that a		y)			(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
DENNIS M WINT PHD PRESIDENT & CEO	37 50	Х		х				431,295	0	57,431
MARSHA R PERELMAN CHAIR	1 00	Х		х				0	0	0
DAVID J BERKMAN TRUSTEE	1 00	Х						0	0	0
WADE H BERRETTINIMDPHD TRUSTEE	1 00	Х						0	0	0
SUZANNE BODA TRUSTEE	1 00	Х						0	0	0
RAZA BOKHARI MD TRUSTEE	1 00	Х						0	0	0
RENEE B BOOTH PHD TRUSTEE	1 00	Х						0	0	0
DONALD E CALLAGHAN TRUSTEE	1 00	Х						0	0	0
MICHAEL F CAMARDO TRUSTEE	1 00	Х						0	0	0
ARTHUR L CAPLAN PHD TRUSTEE	1 00	Х						0	0	0
ROBERT M CHAPPALEAR TRUSTEE	1 00	Х						0	0	0
PETER K CLASSEN TRUSTEE	1 00	Х						0	0	0
I MICHAEL COSLOV TRUSTEE	1 00	Х						0	0	0
GERALD P CUDDY TRUSTEE	1 00	Х						0	0	0
KEVIN F DONOHOE TRUSTEE	1 00	Х						0	0	0
PHILIP J DUNFORD TRUSTEE	1 00	Х						0	0	0
DANIEL K FITZPATRICK CFA TRUSTEE	1 00	Х						0	0	0
MICHAEL C FORMAN TRUSTEE	1 00	Х						0	0	0
JOHN T FRIES TRUSTEE	1 00	Х						0	0	0
TONI GARRISON TRUSTEE	1 00	Х						0	0	0
ELIZABETH H GEMMILL TRUSTEE	1 00	Х						0	0	0
GRETE GREENACRE TRUSTEE	1 00	Х						0	0	0
RICHARD A GREENAWALT TRUSTEE	1 00	Х						0	0	0
MATTHEW V HAMILTON TRUSTEE	1 00	Х						0	0	0
PAUL C HEINTZ ESQ TRUSTEE	1 00	Х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and	Independ	ent C	ontr	act	ors	· ·				
(A) Name and Title	(B) Average hours per		tion that a		/)			(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
CHARISSE R LILLIE TRUSTEE	1 00	Х						0	0	0
IRA M LUBERT TRUSTEE	1 00	Х						0	0	0
MIRIAM G MANDELL TRUSTEE	1 00	×						0	0	0
SANDRA G MARSHALL TRUSTEE	1 00	Х						0	0	0
ROBERT C MCMENAMIN TRUSTEE	1 00	Х						0	0	0
DONALD E MOREL JR PH D TRUSTEE	1 00	Х						0	0	0
DENIS P O'BRIEN TRUSTEE	1 00	Х						0	0	0
JO SEPH W RO GERS TRUSTEE	1 00	Х						0	О	0
WILLIAM H SHEA JR TRUSTEE	1 00	Х						0	0	0
ANN R SORGENTI TRUSTEE	1 00	Х						0	0	0
JOAN N STERN ESQ TRUSTEE	1 00	Х						0	0	0
JAMES G STEWART TRUSTEE	1 00	Х						0	0	0
RICHARD VAGUE TRUSTEE	1 00	Х						0	0	0
TINA WELLS TRUSTEE	1 00	Х						0	0	0
DAVID R WHITE TRUSTEE	1 00	Х						0	0	0
PAUL H WOODRUFF PE TRUSTEE	1 00	Х						0	0	0
HAROLD L YOH TRUSTEE	1 00	Х						0	0	0
DENNIS ZELENY TRUSTEE	1 00	Х						0	0	0
JOEL A BERNSTEIN TRUSTEE	1 00	Х						0	0	0
CHRIS GALI TRUSTEE	1 00	Х						0	0	0
RICHARD J GREEN TRUSTEE	1 00	Х						0	0	0
BRIAN SULLIVAN TRUSTEE EX-OFFICIO	1 00	Х						0	0	0
KEVIN ROLLER TRUSTEE EX-OFFICIO	1 00	Х						0	0	0
PAUL A OFFIT TRUSTEE	1 00	Х						0	0	0
STUART PITTEL PHD TRUSTEE EX-OFFICIO	1 00		Х					0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	Average Position (check all Reportable Report compensation compens		(E) Reportable compensation	(F) Estimated amount of other						
	per week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
LARRY DUBINSKI EXECUTIVE VP	37 50			Х				230,014	0	36,607
JEFFERY W PERKINS TREASURER/SVP FIN&ADMIN	37 50			х				119,314	0	13,682
FREDERIC MNBERTLEYPHD VP SCIENCE LEARNING	37 50				х			157,639	0	23,341
TROY COLLINS SVP PROGRAMS&MARKETING	37 50				х			197,443	0	23,288
RICHARD D RABENA VP OPS&CAPITAL PROJECTS	37 50					Х		148,536	0	31,841
STEVEN L SNYDER PHD VP EXHIBITS&PROGRAM DEV	37 50					Х		149,968	0	29,256
REID O STYLES VP HUMAN RESOURCES	37 50					Х		144,072	0	23,532
MARISA WIGGLESWORTH VP DEVELOPMENT	37 50					Х		136,554	0	22,296
KATHRYN GIORGIANNI DIR IT SERVICES	37 50					Х		119,856	0	18,810

DLN: 93493314004402

OMB No 1545-0047

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Se	ction 527 organizations Complete	e Part I-A only							
the	e organization answered "Ye	s," to Form 990, Part IV, Line 4, or I	Form 990-EZ, Pa	rt VI, line 47 (Lobb	ying <i>F</i>	Activi	ties), the	n	
Se	ction 501(c)(3) organizations that	t have filed Form 5768 (election under s	section 501(h)) Co	omplete Part II-A Dor	not cor	mplete	e Part II-B		
Se	ction 501(c)(3) organizations that	t have NOT filed Form 5768 (election ur	nder section 501(h	n)) Complete Part II-B	Do n	ot coi	mplete Parf	t II-A	
		s," to Form 990, Part IV, Line 5 (Pro							
	ction 501(c)(4), (5), or (6) organi	•	- ,	•	•	•			
Na	me of the organization	·		Employe	rıden	tıfıca	tion numbe	er	
FRA	ANKLIN INSTITUTE								
				23-1370					_
ar	Complete if the or	ganization is exempt under s	ection 501(c) or is a section	<u>527</u>	org	anizatio	n.	_
L	Provide a description of the or-	ganization's direct and indirect politic public office in Part IV	al campaign activ	ıtıes on behalf of or					
2	Political expenditures	•				¢			
3	Volunteer hours			·		Ψ			_
	Volunteer nours					_			-
ar	Complete if the or	ganization is exempt under s	ection 501(c)(3).					-
L		e tax incurred by the organization und			 -	\$			
2	Enter the amount of any excise	e tax incurred by organization manage	rs under section	4955	F	\$			
3	If the organization incurred a s	ection 4955 tax, did it file Form 4720) for this year?				┌ Yes	┌ No	
1 a	Was a correction made?						☐ Yes	┌ No	
b	If "Yes," describe in Part IV								
ar	t I-C Complete if the or	ganization is exempt under s	ection 501(c) except section	າ 501	.(c)((3).		
L	Enter the amount directly expe	ended by the filing organization for sec	tion 527 exempt	function activities	-	\$			
2	Enter the amount of the filing o	organization's funds contributed to oth	er organizations	for section 527					
	exempt funtion activities				•	\$			
3	Total exempt function expendi	tures Add lines 1 and 2 Enter here a	nd on Form 1120	-POL, line 17b	-	¢			
4	Did the filing organization file I	Form 1120-POL for this year?				–	┌ Yes	┌ No	_
5	Enter the names addresses as	nd employer identification number (EI	N) of all section ^r	527 political organiz	ations	to w	hich the fil	lına	
	organization made payments I	or each organization listed, enter the	amount paid from	n the filing organizat	ion's f	unds	Also ente	er the	
		ns received that were promptly and dii political action committee (PAC) If a						15 d	
	(a) Name	(b) Address	(c) EIN	(d) A mount paid f		(e)	A mount o	f political	ī
	(=,	[(-)	filing organization		cor	ntributions	received	1

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0 -

section 4911 tax for this year?

B Check

┌ Yes ┌ No

chedule C ((Form 990 or 990-EZ) 2011	Page
Part II-A	Complete if the organization is exempt under section 501(c)(3) and filed Form 5768	(election
	under section 501(h)).	
Check	if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's nam	e, address, EII
	expenses, and share of excess lobbying expenditures)	
Check	If the filing organization checked box A and "limited control" provisions apply	

	Limits on Lobbying E (The term "expenditures" means an		(a) Filing Organization's Totals	(b) Affiliated Group Totals
a	Total lobbying expenditures to influence public o	pinion (grass roots lobbying)	(
b	Total lobbying expenditures to influence a legisla	ative body (direct lobbying)	6,000	
c	Total lobbying expenditures (add lines 1a and 1b)	6,000	
d	Other exempt purpose expenditures		28,605,35	3
e	Total exempt purpose expenditures (add lines 1	28,611,35	3	
f	Lobbying nontaxable amount Enter the amount fi	1,000,000		
	If the amount on line 1e, column (a) or (b) is: Not over \$500,000	The lobbying nontaxable amount is: 20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
g	Grassroots nontaxable amount (enter 25% of lin	e 1f)	250,000	
h	Subtract line 1g from line 1a If zero or less, ente	er-0-	(
i	Subtract line 1f from line 1c If zero or less, ente	r-0-		

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting

Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) Total beginning in) 1,000,000 1,000,000 1,000,000 1,000,000 Lobbying non-taxable amount 4,000,000 Lobbying ceiling amount 6,000,000 (150% of line 2a, column(e)) 186,688 61,073 6,000 Total lobbying expenditures 48,814 302,575 Grassroots non-taxable amount 250,000 250,000 250,000 250,000 1,000,000 Grassroots ceiling amount 1,500,000 (150% of line 2d, column (e)) Grassroots lobbying expenditures

_	edule C (Form 990 or 990-EZ) 2011				Page 3
Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and has (election under section 501(h)).	NOT f	iled Fo	orm 57	768
		(a)	(b)
		Yes	No	Am	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
C	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	O ther activities? If "Yes," describe in Part IV				
j	Total lines 1c through 1i		_		
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	501(c)(5), d	or sect	tion
			_	Y	es No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		L	2	
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3	
Par	t III-B Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".				tion
1	Dues, assessments and similar amounts from members	1			
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).				
а	Current year	2a			
b	Carryover from last year	2b			
C	Total	2c			
3	Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues	3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4			
5	Taxable amount of lobbying and political expenditures (see instructions)	5			

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier | Return Reference | Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493314004402

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Open to Public

itema	F Attach to Fo	orm 990. F See separate instructions.			iispect	.011
	me of the organization NKLIN INSTITUTE		Empl	oyer identification	n numbe	r
1 187	WALLY INSTITUTE		23-1	370501		
Pa	organizations Maintaining Donor Ad		unds c	or Accounts.	Complet	e if the
	organization answered "Yes" to Form 99	(a) Donor advised funds	(b) Funds and other	er accour	 nts
1	Total number at end of year	(4) 2 500 4 400 400		- , , and and an		
2	Aggregate contributions to (during year)					
3	Aggregate grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advi		or advis		☐ Yes	┌ No
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ben conferring impermissible private benefit	efit of the donor or donor advisor, or for ar	ny other	purpose	┌ Yes	┌ No
Pa	rt II Conservation Easements. Complete	•	o Form	990, Part IV,	ine 7.	
1 2	Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreating Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a quality	on or pleasure) Preservation of an Preservation of a c	ertified	historic structur		ì
	easement on the last day of the tax year	Γ		Held at the Er	d of the	Vear
а	Total number of conservation easements		2a	Hold at the Li		1001
b	Total acreage restricted by conservation easements		2b			
c	Number of conservation easements on a certified his	toric structure included in (a)	2c			
d	Number of conservation easements included in (c) ac	cquired after 8/17/06	2d			
3	Number of conservation easements modified, transfe	rred, released, extinguished, or terminate	d by the	e organızatıon du	rıng	
	the taxable year ▶					
4	Number of states where property subject to conserva	ation easement is located ►				
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?		dling of	violations, and	┌ Yes	┌ No
6	Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation easem	ents du	ring the year 🛌		
7	A mount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easements	during	the year		
	► \$					
В	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion		┌ Yes	┌ No
9	In Part XIV, describe how the organization reports contained balance sheet, and include, if applicable, the text of the organization's accounting for conservation easen	he footnote to the organization's financial	•	•		
Par	t III Organizations Maintaining Collectio Complete if the organization answered "		or Oth	er Similar As	sets.	
1a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	for public exhibition, education or research	h in fur			,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research ir				
	(i) Revenues included in Form 990, Part VIII, line 1			► \$		
	(ii) Assets included in Form 990, Part X			► \$		
2	If the organization received or held works of art, histofollowing amounts required to be reported under SFA		r financ			
а	Revenues included in Form 990, Part VIII, line 1			▶ \$		

b Assets included in Form 990, Part X

••• Organizations Maintaining Co	<u>llections of Art,</u>	HISTO	Jiicai II	easures, or c	πe	i Sillillai ASS	CLS (C	ontinuea)
Using the organization's accession and othe items (check all that apply)	r records, check any	of the	following	that are a signific	ant u	se of its collection	on	
Public exhibition		d	┌ Loan	or exchange prog	rams			
Scholarly research		e	C Other	r				
✓ Preservation for future generations								
Provide a description of the organization's co	ollections and explain	n how t	they furthe	er the organization	ı's ex	kempt purpose in		
							Yes	√ No
					d "Y	es" to Form 99	0,	
Is the organization an agent, trustee, custoo included on Form 990, Part X?	ıan or other ıntermed	diary fo	or contribu	itions or other as:	setsı		Yes	┌ No
If "Yes," explain the arrangement in Part XI	/ and complete the fo	ollowin	g table	Г	1	A		
				-	4 -	Amo	ount	
				}				
				-				
				-				
-	000 0			L	1T			
-		217				J	Yes	☐ No
				-!! 000		± TV 1 4.0		
Endowment Funds. Complete							(e) Four	Years Back
Beginning of year balance	34,065,273	(6)			_	39,403,247	(C)i oui	reary back
						194,001		
	-1,290,611		3,177,093	7,045,2	58	-10,509,035		
Other expenditures for facilities and programs	1,455,064		1,558,048	2,040,0	71	1,647,172		
Administrative expenses								
End of year balance	31,319,598		34,065,273	32,446,2	28	27,441,041		
Provide the estimated percentage of the year	r end balance held as	5		•				
Board designated or quasi-endowment	27 000 %							
Permanent endowment > 8 000 %								
	ssion of the organizat	tion th	at are held	d and administere	d for	the		
organization by							Yes	No
					•			<u> </u>
(ii) related organizations					•	3a(ii 3b	<u> </u>	No
		~~ ~ .	h = d l = - D = .					
If "Yes" to 3a(II), are the related organization	ns listed as required				•	30		
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the secon	ns listed as required e organization's endo	owmen	t funds			30		<u> </u>
If "Yes" to 3a(II), are the related organization	ns listed as required e organization's endo	owmen	t funds t X, line :	10.				
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the second or the secon	ns listed as required e organization's endo	owmen), Part	t funds	10. other (b)Cost or c		(c) Accumulated depreciation	(d) Bo	ook value
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the Land, Buildings, and Equipment	ns listed as required e organization's endo	owmen), Part	t funds t X, line :	10. other (b)Cost or c	er)	(c) Accumulated		ook value .2,000,000
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the tyle Land, Buildings, and Equipment of property	ns listed as required e organization's endo	owmen), Part	t funds t X, line :	other (b)Cost or c basis (other	er) 0,000	(c) Accumulated	1	
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the tVI Land, Buildings, and Equipment Description of property and	ns listed as required e organization's endo	owmen), Part	t funds t X, line :	other (b)Cost or c basis (other 12,000	er) 0,000	(c) Accumulated depreciation	1	2,000,000
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the tVI Land, Buildings, and Equipment Description of property and	ns listed as required e organization's endo	owmen), Part	t funds t X, line :	10. other (b)Cost or c basis (other 12,000	er) 0,000	(c) Accumulated depreciation 24,353,629	1	2,000,000
If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the tVI Land, Buildings, and Equipment Description of property and	ns listed as required e organization's endo ent. See Form 990	owmen), Part	t funds t X, line : (a) Cost or basis (invest	10. other (b)Cost or c basis (other 12,000 58,959 55,060 51,246	er) 0,000 9,271 3,614	(c) Accumulated depreciation 24,353,629	3	2,000,000
	Using the organization's accession and other items (check all that apply) Public exhibition Scholarly research Preservation for future generations Provide a description of the organization's concent XIV During the year, did the organization solicities assets to be sold to raise funds rather than the time of the organization and agent, trustee, custod included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV Beginning balance Additions during the year Distributions during the year Ending balance Did the organization include an amount on Form 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and 15 and	Using the organization's accession and other records, check any items (check all that apply) Public exhibition Scholarly research Preservation for future generations Provide a description of the organization's collections and explain Part XIV During the year, did the organization solicit or receive donations assets to be sold to raise funds rather than to be maintained as part XIV Escrow and Custodial Arrangements. Complete Part IV, line 9, or reported an amount on Form 990. Is the organization an agent, trustee, custodian or other intermed included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following the year Distributions during the year Distributions during the year Ending balance Did the organization include an amount on Form 990, Part X, line If "Yes," explain the arrangement in Part XIV TV Endowment Funds. Complete If the organization adjusted to the part of the part of the organization investment earnings or losses	Using the organization's accession and other records, check any of the items (check all that apply) Public exhibition Scholarly research Preservation for future generations Provide a description of the organization's collections and explain how that XIV During the year, did the organization solicit or receive donations of art, assets to be sold to raise funds rather than to be maintained as part of the part IV, line 9, or reported an amount on Form 990, Part XIV Escrow and Custodial Arrangements. Complete if the Part IV, line 9, or reported an amount on Form 990, Part XIV If "Yes," explain the arrangement in Part XIV and complete the following the year Distributions during the year Distributions during the year Did the organization include an amount on Form 990, Part X, line 21? If "Yes," explain the arrangement in Part XIV To Endowment Funds. Complete if the organization answers (a)Current Year (b)Pictory Beginning of year balance (a)Current Year (b)Pictory Grants or scholarships (a)Current Year (b)Pictory Grants or scholarships (a)Current Year (b)Pictory Administrative expenses (a)Current Year (b)Pictory Frovide the estimated percentage of the year end balance held as Board designated or quasi-endowment Part Are the organization the organization by (i) unrelated organizations	Using the organization's accession and other records, check any of the following items (check all that apply) Public exhibition Public exhibition Provide a description of the organization's collections and explain how they further part XIV During the year, did the organization solicit or receive donations of art, historical assets to be sold to raise funds rather than to be maintained as part of the organization solicit or receive donations of art, historical assets to be sold to raise funds rather than to be maintained as part of the organization? Escrow and Custodial Arrangements. Complete if the organization in agent, trustee, custodian or other intermediary for contributions included on Form 990, Part X; line Is the organization an agent, trustee, custodian or other intermediary for contributions during the year Postributions during the year Distributions during the year Distributions during the year Did the organization include an amount on Form 990, Part X, line 21? If "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in Part XIV **Endowment Funds. Complete if the organization answered "Yes," explain the arrangement in	Using the organization's accession and other records, check any of the following that are a significations (check all that apply) Public exhibition Scholarly research Preservation for future generations Provide a description of the organization's collections and explain how they further the organization Part XIV During the year, did the organization solicit or receive donations of art, historical treasures or othe assets to be sold to raise funds rather than to be maintained as part of the organization's collection. IV Escrow and Custodial Arrangements. Complete if the organization answere Part IV, line 9, or reported an amount on Form 990, Part X, line 21. Is the organization and agent, trustee, custodian or other intermediary for contributions or other assinctioned on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following table Beginning balance Additions during the year Distributions during the year Ending balance Did the organization include an amount on Form 990, Part X, line 21? If "Yes," explain the arrangement in Part XIV V Endowment Funds. Complete if the organization answered "Yes" to Form 990, agriculture and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs and programs an	Using the organization's accession and other records, check any of the following that are a significant utitions (check all that apply) Public exhibition Scholarly research Scholarly research Scholarly research Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's energy at XIV During the year, did the organization solicit or receive donations of art, historical treasures or other sin assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Part IV, Jine 9, or reported an amount on Form 990, Part X, Jine 21. Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following table Beginning balance Additions during the year Ending balance Additions during the year If but the organization include an amount on Form 990, Part X, Jine 21? If "Yes," explain the arrangement in Part XIV V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part X, If Yes," explain the arrangement in Part XIV V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part X, If Yes," explain the arrangement in Part XIV V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part X, If Yes," explain the arrangement in Part XIV Ontributions Administrative expenditures for facilities Administrative expenses End of year balance Board designated or quasi-endowment 8 000 % Permanent endowment 8 000 % Permanent endowment 8 000 % Are there endowment funds not in the possession of the organization that are held and administered for organization by (i) unrelated organizations	Using the organization's accession and other records, check any of the following that are a significant use of its collections check all that apply) Public exhibition Public exhibition Other Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Ext V Explain the arrangements. Complete if the organization answered "Yes" to Form 99 Part IV, line 9, or reported an amount on Form 990, Part X, line 21. Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following table Beginning balance Additions during the year If the organization include an amount on Form 990, Part X, line 21? If "Yes," explain the arrangement in Part XIV Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. Beginning of year balance Additions during the year If "Yes," explain the arrangement in Part XIV Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. The strip of the organization and the year (c) "Ivivo Years Rock (d) Three Years Back (d) Th	Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply) Public exhibition Scholarly research Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes Vescrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? If "Yes," explain the arrangement in Part XIV and complete the following table Beginning balance Additions during the year Distributions during the year Distributions during the year Did the organization include an amount on Form 990, Part X, line 21? Yes If "Yes," explain the arrangement in Part XIV **V*** Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10. **Lead of the organization include an amount on Form 990, Part X, line 21? Yes If "Yes," explain the arrangement in Part XIV **V*** Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10. **Lead of the organization include an amount on Form 990, Part X, line 21? Yes The organization include an amount on Form 990, Part X, line 21? Yes Additions during the year Distributions during the year Distributions during the year Other expenditions of the organization answered "Yes" to Form 990, Part IV, line 10. **Lead of the organization include an amount on Form 990, Part X, line 21? Yes The organization of the organization and the fill of the organization answered "Yes" to Form 990, Part IV,

Investments—Other Securities. See	101111 330, 1 dit X, iiiic 12		
(a) Description of security or category	(b)Book value	(c) Method of valuation	
(including name of security)		Cost or end-of-year market value	
(1)Financial derivatives			
(2)Closely-held equity interests			
(3)Other (A)BENEFICIAL INTEREST IN PERPETUAL TRUSTS	11,394,641		F
(A) BENEFICIAL INTEREST IN TERESTORE TROSTS	11,554,641		<u> </u>
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	11 204 641		
			—
Part VIII Investments—Program Related. See	Form 990, Part X, line .	(c) Method of valuation	
(a) Description of investment type	(b) Book value	Cost or end-of-year market value	
			—
Total (Caluma (b) should a rual Farm COO Bart V and (D) to a 12.)			
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, III (a) Descrip		(b) Book value	
(a) Descrip		(b) Book value	—
			—
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1			
Part X Other Liabilities. See Form 990, Part X	, line 25.		
Part X Other Liabilities. See Form 990, Part X	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
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Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		

Total revenue (Form 990, Part VIII, column (A), line 12)	1	30,157,364
		,,501
Total expenses (Form 990, Part IX, column (A), line 25)	2	28,611,353
Excess or (deficit) for the year Subtract line 2 from line 1	3	1,546,011
Net unrealized gains (losses) on investments	4	-2,865,356
Donated services and use of facilities	5	
Investment expenses	6	
Prior period adjustments	7	
Other (Describe in Part XIV)	8	-2,876,908
Total adjustments (net) Add lines 4 - 8	9	-5,742,264
Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-4,196,253
	er Retu	rn
Total revenue, gains, and other support per audited financial statements	1	27,657,294
Amounts included on line 1 but not on Form 990, Part VIII, line 12		
Net unrealized gains on investments		
Donated services and use of facilities		
Recoveries of prior year grants		
Other (Describe in Part XIV) 2d 261,292		
Add lines 2a through 2d	2e	-2,500,070
Subtract line 2e from line 1	3	30,157,364
Amounts included on Form 990, Part VIII, line 12, but not on line 1		
Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
Other (Describe in Part XIV)		
Add lines 4a and 4b	4c	0
	5	30,157,364
	s per Re	
statements	1	28,976,639
Amounts included on line 1 but not on Form 990, Part IX, line 25		
Donated services and use of facilities		
Prior year adjustments		
Other losses		
Other (Describe in Part XIV)		
Add lines 2a through 2d	2e	365,286
Subtract line 2e from line 1	3	28,611,353
A mounts included on Form 990, Part IX, line 25, but not on line 1:		
Investment expenses not included on Form 990, Part VIII, line 7b 4a		
Other (Describe in Part XIV)		
Add lines 4a and 4b	4c	0
Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	28,611,353
	Excess or (deficit) for the year Subtract line 2 from line 1 Net unrealized gains (losses) on investments Donated services and use of facilities Investment expenses Prior period adjustments Other (Describe in Part XIV) Total adjustments (net) Add lines 4 - 8 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 XII Reconciliation of Revenue per Audited Financial Statements With Revenue of Total revenue, gains, and other support per audited financial Statements Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains on investments Donated services and use of facilities Cother (Describe in Part XIV) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIV) Add lines 4a and 4b Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) XIII Reconciliation of Expenses per Audited Financial Statements With Expenses Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities Cother (Describe in Part XIV) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses on included on Form 990, Part VIII, line 7b Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Add lines 4a and 4b	Net unrealized gains (losses) on investments

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Identifier	Return Reference	Explanation
	PART III, LINE 1A	COLLECTION ASSETS OF THE INSTITUTE HAVE NOT BEEN CAPITALIZED NOR RECOGNIZED COLLECTION ITEMS ARE HELD AS HISTORICAL TREASURES AND ARE UNDER THE STEWARDSHIP OF THE INSTITUTE ACTING THROUGH ITS PRESIDENT AND SENIOR CURATOR
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE ENDOWMENT FUNDS SUPPORT A VARIETY OF THE FRANKLIN INSTITUTE'S ACTIVITIES BASED UPON ORIGINAL DONOR INTENT ACTIVITIES SUPPORTED INCLUDE THE FOLLOWING AWARDS PROGRAM, LIBRARY, CURATORIAL AND COLLECTIONS, MUSEUM PROGRAMS, SUBSIDIZED ADMISSION TO THE SCIENCE MUSEUM AND GENERAL OPERATIONS
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	MANAGEMENT HAS REVIEWED THE TAX POSITIONS FOR EACH OF THE OPEN TAX YEARS (2008-2010) OR EXPECTED TO BE TAKEN IN THE INSTITUTE'S 2011 TAX RETURN AND HAS CONCLUDED THAT THERE ARE NO SIGNIFICANT UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS
PART XI, LINE 8 - OTHER ADJUSTMENTS		NET UNREALIZED LOSS ON INTEREST RATE SWAP - 1,016,298 NET ACTUARIAL LOSS ON DEFINED BENEFIT RETIREMENT PLAN -1,860,610 TOTAL TO SCHEDULE D, PART XI, LINE 8 -2,876,908
PART XII, LINE 2D - OTHER ADJUSTMENTS		COST OF GOODS SOLD 4,023 FUNDRAISING EVENTS DIRECT EXPENSES 257,269
PART XIII, LINE 2D - OTHER ADJUSTMENTS		COST OF GOODS SOLD 4,023 FUNDRAISING EVENTS DIRECT EXPENSES 257,269
		FOOTNOTE TEXT RE COLLECTION ASSETS - COLLECTION ASSETS OF THE INSTITUTE HAVE NOT BEEN CAPITALIZED OR RECOGNIZED COLLECTION ITEMS ARE HELD AS HISTORICAL TREASURES AND ARE UNDER THE STEWARDSHIP OF THE INSTITUTE ACTING THROUGH ITS PRESIDENT AND SENIOR CURATOR DESCRIPTION OF COLLECTION OF ASSETS THE HISTORICAL AND INTERPRETIVE COLLECTIONS OF THE FRANKLIN INSTITUTE ARE ORGANIZED INTO THREE TYPES OF HOLDINGS MUSEUM, ARCHIVES AND LIBRARY THEY EACH PLAY AN INSTRUMENTAL ROLE IN EDUCATIONAL AND PUBLIC PROGRAMMING THROUGH PERMANENT AND TEMPORARY GALLERY EXHIBITIONS, DEVELOPMENT INITIATIVES, OUTREACH, MARKETING, AND PROMOTIONAL ACTIVITIES, AND INTERNET-BASED PRESENTATIONS FOOTNOTE TEXT RE INCOME TAX STATUS - THE INSTITUTE HAS BEEN GRANTED EXEMPTION FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE ("THE CODE") AND HAS BEEN CLASSIFIED AS AN ORGANIZATION, WHICH IS NOT A PRIVATE FOUNDATION UNDER SECTION 509(A) OF THE CODE CERTAIN UNRELATED BUSINESS

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493314004402

Supple

Supplemental Information Regarding Fundraising or Gaming Activities

201

Department of the Treasury Internal Revenue Service

SCHEDULE G

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Open to Public Inspection

OMB No 1545-0047

Name	of the	orga	nızatıo
FRANI	KITN	INST:	ITUTE

(Form 990 or 990-EZ)

Employer identification number

23-1370501

Part I	Fundraising	Activities. Com	plete if the org	anization answered	"Yes" to	Form 990	Part IV	line 17.
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- Indicate whether the organization raised funds through any of the following activities. Check all that apply
- a ✓ Mail solicitations

e 🔽 Solicitation of non-government grants

b 🔽 Internet and e-mail solicitations

f 🔽 Solicitation of government grants

Phone solicitations

g 🔽 Special fundraising events

- 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

▽ _{Yes} 厂

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization Form 990-EZ filers are not required to complete this table

(i) Name and address of ındıvıdual or entity (fundraiser)	(ii) Activity	(iii) Dıd fundraıser have custody or control of contributions?		fundraiser have custody or control of		fundraiser have custody or control of		fundraiser have custody or control of		(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		Yes	No									
THE LUKENS COMPANY 2800 SHIRLINGTON RD 9TH FL	SEASONAL APPEALS MAILINGS		No	10,045	20,352	-10,307						
ARLINGTON, VA 22206												
-												
-												
-												
Total	Total			10,045	20,352	-10,307						

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

PA N1

Pai	t II	Fundraising Events. Com more than \$15,000 on Form							
			(a) Event #1 FRANKLIN AWARDS	(b) Event #2	(c) O ther Events	(d) Total Events (Add col (a) through col (c))			
ds			(event type)	(event type)	(total number)				
HINE	1	Gross receipts	834,733	3		834,733			
Revenue	2	Less Charitable contributions	644,080)		644,080			
	3	Gross income (line 1 minus line 2)	190,653	3		190,653			
	4	Cash prizes							
9 4	5	Non-cash prizes							
ense	6	Rent/facility costs							
Direct Expenses	7	Food and beverages	137,347	7		137,347			
rect	8	Entertainment							
Δ	9	Other direct expenses .	119,921			119,921			
	10	Direct expense summary Add lin	es 4 through 9 ın columr	n(d)		(257,268)			
	11	Net income summary Combine li	nes 3 and 10 ın column (d)		-66,615			
Par	t III	Gaming. Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	rt IV, line 19, or repo				
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))			
Re	1	Gross revenue							
နှမ် လူမှန်	2	Cash prizes							
Expenses	3	Non-cash prizes							
	4	Rent/facility costs							
Direct	5	Other direct expenses							
	6	Volunteer labor	┌ Yes	┌ Yes	┌ Yes ┌ No	_			
	7	Direct expense summary Add lines	s 2 through 5 ın column ((d)		()			
	8	Net gaming income summary Com	bine lines 1 and 7 in coli	ımn (d)					
9 Enter the state(s) in which the organization operates gaming activities									
a b									
10a b	Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?								

Sche	dule G (Form 990 or 990-EZ) 20	11			Page 3
11	Does the organization operate ga	aming activities with nonmembers? .		Г _{Yes} Г	- No
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mem	per of a partnership or other entity		
	formed to administer charitable (gamıng?		· · · · F Yes F	- No
13	Indicate the percentage of gamii	ag activity operated in		1 1	
a				13a	
b					
14		f the person who prepares the organiza		<u> </u>	
	Name ►				
	Address ►				
	revenue?	ntract with a third party from whom the			- No
		ed by the third party 🟲 \$			
С	If "Yes," enter name and address	S			
	Name 🟲				
	Address ►				
16	Gaming manager information				
	Name 🟲				
	Gaming manager compensation I	\$ \$			
	Description of services provided	>			
17 a		Employee er state law to make charitable distribu		· · ·	- No
b	Enter the amount of distributions	required under state law distributed to	o other exempt organizations or sp		-
_		activities during the tax year > \$		hadala C /	
Par	t IV Complete this part to proceed instructions.)	provide additional information for	responses to quuestion on Sc	nedule G (see	
	Identifier	ReturnReference	Explana	tion	
		•	•		

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Schedule I

Department of the Treasury

DLN: 93493314004402 OMB No 1545-0047

Grants and Other Assistance to Organizations, (Form 990) Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Inspection

Internal Revenue Service Name of the organization Employer identification number FRANKLIN INSTITUTE 23-1370501 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other)

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Pa	art IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1) BOWER AWARD AND PRIZE FOR ACHIEVEMENT IN SCIENCE	1	250,000			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
		THE FRANKLIN INSTITUTE AWARDS ONE INDIVIDUAL WITH THE BOWER AWARD AND PRIZE FOR ACHIEVEMENT IN SCIENCE EACH YEAR THE AWARD WINNER IS CHOSEN BY THE COMMITTEE ON SCIENCE AND THE ARTS, FOLLOWING A FORMAL NOMINATION AND DELIBERATION PERIOD THE PRIZE MONEY AWARDED IS NOT A GRANT, SO MONITORING OF USE OF FUNDS IS NOT REQUIRED OR APPROPRIATE THE FRANKLIN INSTITUTE MAKES DE MINIMIS SCHOLARSHIP AND PARTICIPANT SUPPORT/HONORARIA PAYMENTS TO INDIVIDUALS THROUGHOUT ITS NORMAL COURSE OF BUSINESS NONE OF THESE PAYMENTS EXCEED \$5,000 PAYMENTS FOR SCHOLARSHIPS ARE MADE TO THE STUDENTS' SCHOOLS DIRECTLY RATHER THAN TO THE INDIVIDUAL, THEREBY ENSURING PROPER USE OF SCHOLARSHIP FUNDS THE FRANKLIN INSTITUTE DOES NOT ISSUE GRANTS TO INDIVIDUALS OR ORGANIZATIONS

DLN: 93493314004402

OMB No 1545-0047

Open to Public

Inspection

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization FRANKLIN INSTITUTE

Employer identification number

23-1370501

Pa	rt I Questions Regarding Compensatio	n				
					Yes	No
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II					
	First-class or charter travel	Γ	Housing allowance or residence for personal use			
	Travel for companions	Γ	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	<u> </u>	Health or social club dues or initiation fees			
	Discretionary spending account	Г	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the o reimbursement orprovision of all the expenses desc			1b	Yes	
2	Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executive			2	Yes	
3	Indicate which, if any, of the following the organizationganization's CEO/Executive Director Check all t					
	Compensation committee	굣	Written employment contract			
	Independent compensation consultant	굣	Compensation survey or study			
	Form 990 of other organizations	₹	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII	, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control payment?					No
b	Participate in, or receive payment from, a suppleme	ntal non	qualified retirement plan?	4b		Νo
С	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and p	rovide th	e applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only m	ust comp	plete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A compensation contingent on the revenues of					
а	The organization?			5a		No
b	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A compensation contingent on the net earnings of	, lıne 1a,	did the organization pay or accrue any			
а	The organization?			6a		No
b	Any related organization?			6b		No
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"			7		No
8	Were any amounts reported in Form 990, Part VII,					
	subject to the initial contract exception described in Part III	n Regs	section 53 4958-4(a)(3)? If "Yes," describe			
				8		No
9	If "Yes" to line 8, did the organization also follow th section 53 4958-6(c)?	e rebutta	able presumption procedure described in Regulations	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name	,	(B) Breakdown of	f W-2 and/or 1099-MI	.SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation	
		(i) Base compensation	(ii) Bonus & (iii) Other reportable compensation compensation		other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
(1) DENNIS M WINT PHD	(ı) (ıı)	345,776 0	85,519 0	,	0 29,633 0 0	27,798 0	488,726 0 0		
(2) LARRY DUBINSKI	(ı) (ıı)	198,530 0	31,484 0	,	0 17,098 0 0	19,509 0	266,621	,	
(3) FREDERIC MNBERTLEYPHD	(ı) (ıı)	144,828 0	12,811 0	,	0 8,750 0 0	14,591 0	1 180,980	,	
(4) TROY COLLINS	(ı) (ıı)	174,301 0	23,142 0	,	0 10,440 0	12,848 0	220,731		
(5) RICHARD D RABENA	(I) (II)	136,643 0	11,893 0	,	0 13,847 0 0	17,994 0	180,377	,	
(6) STEVEN L SNYDER PHD	(ı) (ıı)	137,710 0	12,258 0	,	0 11,523 0 0	17,733 0	3 179,224 0 0	,	
(7) REID O STYLES	(ı) (ıı)	132,310 0	11,762 0	,	0 15,696 0 0	7,836 0	167,604 0 0		
(8) MARISA WIGGLESWORTH	(I) (II)	131,554			0 7,920 0	14,376 0	158,850 0 0		
	+						<u>'</u>	-	
			, 				<u> </u>		
		1	<u>'</u>	-			<u>'</u>	1	
	+	 			+		<u> </u>		

Schedule J (Form 990) 2011 Page **3**

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
SUPPLEMENTAL INFORMATION		DURING 2011, THE FRANKLIN INSTITUTE PROVIDED MEMBERSHIP IN THE UNION LEAGUE OF PHILADELPHIA, THE PHILADELPHIA CLUB AND THE CORINTHIAN YACHT CLUB FOR THE PRESIDENT AND CEO

Schedule J (Form 990) 2011

Schedule K

Supplemental Information on Tax Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493314004402

Open to Public **Inspection**

Internal Revenue Service Name of the organization FRANKLIN INSTITUTE

Department of the Treasury

(Form 990)

Employer identification number

FRAI	RANKLIN INSTITUTE											23-1370501						
Pa	ITT Bond Issues														,			
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue P	rice	(f)	Description	of Purpose	(g) De	feased	Beh	On alf of uer		Pool ncing			
										Yes	No	Yes	No	Yes	No			
A	NARBERTH BOROUGH INDUSTRIAL DEVELOPMENT AUTHORITY	23-3077385		01-01-2004	5,725	,000 F	REFINANCED DEBT, FUNDING FOR PRIOR CAPITAL PROJECTS			x		x		×				
В	PHILADELPHIA AUTHORITY FOR INDUSTRIAL DEVELOPMENT	23-2237287	717818QG8	01-01-2006	14,095	,000 F	REFINANCE DEBT, FUNDING FOR PRIOR CAPITAL PROJECTS			х		×		х				
Pa	rt III Proceeds			•		l												
					Α	1		E	3		С		D					
1	A mount of bonds retired																	
	A mount of bonds defeased																	
3	Total proceeds of issue				5,725,000 14,265,843													
4	Gross proceeds in reserve funds																	
5	Capitalized interest from proceeds																	
6	Proceeds in refunding escrow																	
7	Issuance costs from proceeds	i							206,552									
8	Credit enhancement from proce	eeds																
9	Working capital expenditures fi	rom proceeds																
10	Capital expenditures from proc	ceeds																
11	O ther spent proceeds																	
12	Other unspent proceeds																	
13	Year of substantial completion	1			199	90		19	90				•		,			
-					Yes	No	·	Yes	No	Yes		No	Yes		No			
14	Were the bonds issued as part	of a current refund	ing issue?		×				Х									
15	Were the bonds issued as part	of an advance refu	ndıng ıssue?			Х		Х										
16	Has the final allocation of proc	eeds been made?			Х			Х										
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?				×			Х										
Part III Private Business Use										'								
					A			. E			C			D				
					Yes	No	•	Yes	No	Yes	_	No	Yes		No			

property financed by tax-exempt bonds?

financed property?

2

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

Χ

Χ

Χ

	,								
Par	t IIII Private Business Use (Continued)								
			A		В		С		D
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		х		×				
b	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
С	Are there any research agreements that may result in private business use of bond-financed property?		×		х				
d	If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government								
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government								

Χ

Χ

Part IV Arbitrage

Total of lines 4 and 5

Has the organization adopted management practices and procedures to ensure the

post-issuance compliance of its tax-exempt bond liabilities?

		Α		В		С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		Х	×					
2	Is the bond issue a variable rate issue?	X			Х				
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?	×		×					
ь	Name of provider	CITIZENS BA	NK	BANK OF AMERICA					
С	Term of hedge	9 00000	0000000	20 00000	0000000				
d	Was the hedge superintegrated?		х		Х				
e	Was a hedge terminated?		х		Х				
4a	Were gross proceeds invested in a GIC?		Х		Х				
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		х		Х				
6	Did the bond issue qualify for an exception to rebate?		Х		×				

Part V Procedures To Undertake Corrective Action

Part VI Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier Return Reference Explanation

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DLN: 93493314004402

Open to Public

OMB No 1545-0047

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

NonCash Contributions

Inspection **Employer identification number**

	Name of the organization FRANKLIN INSTITUTE EXAMPLES IN THE STATE OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROP							
I KAN	INDITIOIL				23-1370501			
Pa	rt I Types of Property							
		(a) Check ıf applıcable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d Method of d contribution	étermi	_	
	Art—Works of art							
	Art—Historical treasures .							
	Art—Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded .	Х	34	3,239,401	MARKET VALUE			
10	Securities—Closely held stock .							
11	Securities—Partnership, LLC, or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—O ther							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies .							
21	Taxıdermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	O ther ► ()							
26	O ther ▶()							
27	O ther ►()							
28	Other ► ()			<u> </u>				
29	Number of Forms 8283 received for which the organization compl				29			
	for which the organization compl	ctca i oiiii	ozos, i ait iv, bolice Acki	iowicagement : : :			Yes	No
30a	During the year, did the organiza	ition receiv	e by contribution any prope	erty reported in Part I, lines	1-28 that it			
	must hold for at least three year							
	for exempt purposes for the enti					30a		No
ь	If "Yes," describe the arrangem							
31	Does the organization have a gif	t acceptan	ce policy that requires the i	review of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or us	•	=	to solicit, process, or sell	non-cash			
	contributions?					32a	Yes	
	If "Yes," describe in Part II							
33	If the organization did not report describe in Part II	revenues	n column (c) for a type of p	roperty for which column (a) is checked,			

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
THIRD PARTY USE	·	WITH ONE EXCEPTION IN 2011, THE FRANKLIN INSTITUTE UTILIZES A BROKER TO IMMEDIATELY SELL ANY GIFTS OF SECURITIES UPON RECEIPT OF THE GIFT THE EXCEPTION IN 2011 WAS MADE FOR A GIFT OF 368,028 SHARES OF AMREP STOCK, THAT WERE RECEIVED ON OCTOBER 7, 2011, AND SOLD PERIODICALLY THROUGH FEBRUARY 8, 2012

Schedule M (Form 990) 2011

FORM 990,

FORM 990.

SECTION B.

FORM 990,

SECTION B,

FORM 990,

SECTION C.

FORM 990,

FORM 990.

PART XI,

LINE 2C

PART XI.

LINE 5

PART VI,

LINE 19

CHANGES IN

NET ASSETS

OR FUND

BALANCES

PART VI,

LINE 15

TRUSTEES

COMPENSATION ACTIONS IN 2011

PART XI, LINE 5 -5,742,264

PART VI,

LINE 12C

PART VI. SECTION B. LINE 11

OMB No 1545-0047

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

ADVISORS, WHICH IS NOT A BOARD OF DIRECTORS

FORM 990 PRIOR TO IT BEING FILED WITH THE IRS

ame of the org		Employer identification number								
		23-1370501								
ldentifier										
	Reference									
	FORM 990,	DAVID BERKMAN IS ON THE BOARD AND IS AN INVESTOR IN FRANKLIN SQUARE CAPITAL PARTNERS,								
	PART VI,	WHERE MICHAEL FORMAN IS THE MANAGING GENERAL PARTNER MICHAEL CAMARDO SERVES AS AN								
	SECTION A,	ADVISORY BOARD MEMBER AT DAY & ZIMMERMAN, WHERE HAL YOH IS CHAIRMAN AND CEO KEVIN								
	LINE2	NAHOE HAS A BUSINESS RELATIONSHIP WITH RICHARD VAGUE WITH REGARDS TO GABRIEL								

INVESTMENTS MICHAEL FORMAN HAS A BUSINESS RELATIONSHIP WITH DAVID BERKMAN AND IRA LUBERT JOHN FRIES HAS INVESTED IN SEVERAL OF IRA LUBERT'S FUNDS THEY BOTH SIT ON THE BOARD OF DIRECTORS AT GLOBAL FIT, WHERE THEY HAVE A COMBINED INTEREST OF OVER 10% IRA LUBERT HAS A BUSINESS RELATIONSHIP WITH JOHN FRIES AND MICHAEL FORMAN RICHARD VAGUE HAS A BUSINESS RELATIONSHIP WITH KEVIN DONAHOE WITH REGARDS TO GABRIEL INVESTMENTS HAL YOH IS THE CHAIRMAN AND CEO OF DAY & ZIMMERMAN, WHERE MICHAEL CAMARDO SERVES ON THE BOARD OF

THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES REVIEWS THE DRAFT FORM 990, AND APPROVES THE

THE FRANKLIN INSTITUTE BOARD MEMBERS AND SENIOR MANAGEMENT STAFF COMPLETE AN ANNUAL

CONFLICT OF INTEREST QUESTIONNAIRE AND DISCLOSURE FORM, WHICH INCLUDES A CKNOWLEDGING

ALL EMPLOYEES RECEIVE THE CODE OF CONDUCT AND ETHICS POLICY APPROVED BY THE BOARD OF

KEY EMPLOYEES AND OFFICERS OF THE FRANKLIN INSTITUTE IN 2011 INCLUDED THE FOLLOWING

AFFAIRS AND GENERAL COUNSEL JEFFERY PERKINS, SENIOR VICE PRESIDENT OF FINANCE AND

COMPENSATION LEVELS OF ALL OF ITS EXECUTIVES LISTED ABOVE AND TO SUBSTANTIATE.

RECEIPT OF AND FAMILIARITY WITH THE INSTITUTE'S CODE OF CONDUCT AND ETHICS POLICY IN ADDITION,

INDIVIDUALS DENNIS WINT, PRESIDENT AND CEO LARRY DUBINSKI, SENIOR VICE PRESIDENT OF EXTERNAL

FRANKLIN INSTITUTE USES TO ESTABLISH COMPENSATION FOR OFFICERS AND KEY EMPLOYEES INCLUDES A COMPLETE REVIEW OF EXECUTIVE COMPENSATION LEVELS BY THE COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES OF THE FRANKLIN INSTITUTE. THE REVIEW IS BASED ON A MARKET ANALYSIS PREPARED BY THE HAY GROUP USING PUBLISHED COMPENSATION SURVEYS FOR BOTH NOT-FOR-PROFIT AND FOR-PROFIT ORGANIZATIONS COMPARABLE IN SIZE TO THE FRANKLIN INSTITUTE. COMPENSATION DECISIONS ARE MADE ON TWO LEVELS RECOMMENDATIONS ARE MADE BY THE PRESIDENT AND CEO TO THE COMPENSATION COMMITTEE FOR APPROVAL OF ACTIONS REGARDING THE COMPENSATION OF SENIOR VICE PRESIDENTS AND VICE PRESIDENTS. THE COMPENSATION COMMITTEE DEVELOPS RECOMMENDATIONS FOR THE PRESIDENT AND CEO'S COMPENSATION AND REFERS ITS RECOMMENDATIONS TO THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES FOR APPROVAL THIS PROCESS WAS USED TO REVIEW THE

THE FRANKLIN INSTITUTE'S FORM 990 IS POSTED ANNUALLY ON GUIDESTAR ORG THE FRANKLIN INSTITUTE

NET UNREALIZED LOSSES ON INVESTMENTS -2,865,356 NET UNREALIZED LOSS ON INTEREST RATE SWAP -

1,016,298 NET ACTUARIAL LOSS ON DEFINED BENEFIT RETIREMENT PLAN -1,860,610 TOTAL TO FORM 990.

THE ORGANIZATION HAS A SEPARATE AUDIT COMMITTEE THAT ASSUMES RESPONSIBILITY FOR THE

OVERSIGHT OF THE AUDIT THERE HAS BEEN NO CHANGE FROM THE PRIOR YEAR

PUBLISHES AN ANNUAL REPORT, WHICH INCLUDES THE AUDITED FINANCIAL STATEMENT OF OPERATIONS

AND CHANGES IN NET ASSETS AND A SUMMARY OF THE AUDITED STATEMENT OF FINANCIAL POSITION.

ADMINISTRATION TROY COLLINS, SENIOR VICE PRESIDENT OF PROGRAMS, MARKETING AND BUSINESS DEVELOPMENT FREDERIC BERTLEY, VICE PRESIDENT SCIENCE AND INNOVATION THE PROCESS THE

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R | Related Or

(Form 990)

DLN: 93493314004402

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Attach to

lete if the organization	on answered "Yes	" on Form 990, Pa	•			
(b) Primary activity	(c) Legal domicile (stat or foreign country)	(d) e Total income	(e) End-of-year assets	(f) Direct controlling entity		
izations (Complete the tax year.)	ıf the organızatıoı	n answered "Yes"	on Form 990, Pa	art IV, line 34 becaus	e ıt had	one
(b) Primary activity	activity Legal domicile (state Exempt Code section Pu		(e) Public charity status (if section 501(c)(3)	(f) Direct controlling entity	Section 5 cont organ	rolled nzation
INVESTS FUNDS TO SUPPORT BARTOL RESEARCH INSTITUTE AT THE UNIV OF DELAWARE	PA	501(C)(3)	509(A)(3	THE FRANKLIN INSTITUTE		No
	(b) Primary activity izations (Complete the tax year.) (b) Primary activity INVESTS FUNDS TO SUPPORT BARTOL RESEARCH INSTITUTE AT	(c) Legal domicile (state or foreign country) izations (Complete if the organization the tax year.) (b) Primary activity (c) Legal domicile (state or foreign country) INVESTS FUNDS TO SUPPORT BARTOL RESEARCH INSTITUTE AT THE UNIV OF DELAWARE PA	(c) Legal domicile (state or foreign country) izations (Complete if the organization answered "Yes" the tax year.) (b) Primary activity (c) Legal domicile (state or foreign country) (d) Total income Total income (d) Exempt Code section (d) Exempt Code section (d) Exempt Code section Frimary activity INVESTS FUNDS TO SUPPORT BARTOL RESEARCH INSTITUTE AT THE UNIV OF DELAWARE PA 501(C)(3)	lete if the organization answered "Yes" on Form 990, Part IV, line 33.) (b)	(c) Legal domicile (state or foreign country) Total income End-of-year assets Direct controlling entity Invests Funds to Support BARTOL RESEARCH INSTITUTE AT THE UNIV OF DELAWARE PA S01(C)(3) THE FRANKLIN INSTITUTE Control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control o	lete if the organization answered "Yes" on Form 990, Part IV, line 33.) (b)

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line	e 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	,	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets			Disproprtionate		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gene mana parti	ral or nging	(k) Percentage ownership
							Yes	No		Yes	No			
												i		

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Рптагу activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	(h) Percentage ownership

Part		s" on Form 990, Par	T IV, line 34, 35, 3	35A, Or 36.)	Yes	No				
	ote. Complete line 1 if any entity is listed in Parts II, III or IV		TT TV2		res	NO				
	ng the tax year, did the organization engage in any of the following transactions with one or more related organ	nizations listed in Parts	S 11-1V /	1a		No				
 a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity b Gift, grant, or capital contribution to related organization(s) 										
	d Loans or loan guarantees to or for related organization(s)									
e L	oans or loan guarantees by related organization(s)			1e	+	No				
f S	ale of assets to related organization(s)			1f		No				
	ease of facilities, equipment, or other assets to related organization(s)			1i		No				
j L	ease of facilities, equipment, or other assets from related organization(s)			1 <u>j</u>		No				
_	erformance of services or membership or fundraising solicitations for related organization(s)			1k		No				
	erformance of services or membership or fundraising solicitations by related organization(s)			11		No				
m S	n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)									
n S	Sharing of paid employees with related organization(s)									
o F	eimbursement paid to related organization(s) for expenses			10		No				
p F	Reimbursement paid by related organization(s) for expenses									
q	ther transfer of cash or property to related organization(s)			1 q		No				
r C	ther transfer of cash or property from related organization(s)			1r		No				
2 I	the answer to any of the above is "Yes," see the instructions for information on who must complete this line, ii	ncluding covered relati	onships and transact	cion thresholds						
	(a) Name of other organization		(d) Method of determining amount involved							
1) 2)										
2)										
3)										
4)										
5)										
6)		1		I						

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	Share of end-of-year total income assets		Disproprtionate alloc		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership	
			,	Yes	No			Yes	No		Yes	No		

Schedule R (Form 990) 2011

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011