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Form 990

## Return of Organization Exempt From Income Tax

2011

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

► The organization may have to use a copy of this return to satisfy state reporting requirements

## A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable

Address change

Name change

Initial return

Terminated

Amended return

Application pending

C Name of organization  
AMERICAN SOCIETY FOR TESTING AND MATERIALSDoing Business As  
ASTM INTERNATIONALNumber and street (or P O box if mail is not delivered to street address) Room/suite  
100 BARR HARBOR DRIVECity or town, state or country, and ZIP + 4  
WEST CONSHOHOCKEN, PA 194282959F Name and address of principal officer  
JAMES A THOMAS  
100 BARR HARBOR DRIVE  
WEST CONSHOHOCKEN, PA 194282959D Employer identification number  
23-1352024E Telephone number  
(610) 832-9750

G Gross receipts \$ 163,844,266

I Tax-exempt status  501(c)(3)  501(c) ( ) (insert no)  4947(a)(1) or  527H(a) Is this a group return for affiliates?  Yes  NoH(b) Are all affiliates included?  Yes  No  
If "No," attach a list (see instructions)

H(c) Group exemption number ►

J Website: ► WWW ASTM ORG

K Form of organization  Corporation  Trust  Association  Other ►

L Year of formation 1898

M State of legal domicile PA

## Part I Summary

1 Briefly describe the organization's mission or most significant activities

TO BE RECOGNIZED GLOBALLY AS THE PREMIER DEVELOPER AND PROVIDER OF VOLUNTARY CONSENSUS STANDARDS, RELATED TECHNICAL INFORMATION, AND SERVICES THAT - PROMOTE PUBLIC HEALTH AND SAFETY, SUPPORT THE PROTECTION AND SUSTAINABILITY OF THE ENVIRONMENT, AND THE OVERALL QUALITY OF LIFE, - CONTRIBUTE TO THE RELIABILITY OF MATERIALS, PRODUCTS, SYSTEMS AND SERVICES, AND - FACILITATE INTERNATIONAL, REGIONAL, AND NATIONAL COMMERCE THIS STATEMENT REFLECTS THE LANGUAGE OF ASTM'S CHARTER AND MAKES CLEAR THE SOCIETY'S COMMITMENTS TO THE DEVELOPMENT AND DISSEMINATION OF HIGH-QUALITY STANDARDS AND TECHNICAL INFORMATION IN INCREASINGLY DIVERSE FIELDS, AND TO STRENGTHENING THE ACCEPTANCE AND USE OF ASTM INTERNATIONAL STANDARDS IN A GLOBAL ENVIRONMENT OF INTERNATIONAL, REGIONAL, AND NATIONAL BREADTH

2 Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a) . . . . .

3 24

4 Number of independent voting members of the governing body (Part VI, line 1b) . . . . .

4 24

5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) . . . . .

5 214

6 Total number of volunteers (estimate if necessary) . . . . .

6 32,950

7a Total unrelated business revenue from Part VIII, column (C), line 12 . . . . .

7a 154,939

b Net unrelated business taxable income from Form 990-T, line 34 . . . . .

7b 0

8 Contributions and grants (Part VIII, line 1h) . . . . .

Prior Year 623,618 Current Year 505,854

9 Program service revenue (Part VIII, line 2g) . . . . .

49,502,167 49,371,623

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . . . .

7,871,126 10,199,971

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

373,985 1,121,711

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .

58,370,896 61,199,159

13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . .

118,926 133,526

14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . .

0 0

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)

19,806,308 21,206,424

16a Professional fundraising fees (Part IX, column (A), line 11e) . . . . .

0 0

b Total fundraising expenses (Part IX, column (D), line 25) ► 0

17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . .

23,507,982 24,189,400

18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)

43,433,216 45,529,350

19 Revenue less expenses Subtract line 18 from line 12 . . . . .

14,937,680 15,669,809

20 Total assets (Part X, line 16) . . . . .

Beginning of Current Year 207,310,725 End of Year 194,041,022

21 Total liabilities (Part X, line 26) . . . . .

23,052,703 19,295,651

22 Net assets or fund balances Subtract line 21 from line 20 . . . . .

184,258,022 174,745,371

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

\*\*\*\*\*

Signature of officer

2012-10-23

Date

MARGARET M CASSIDY TREASURER

Type or print name and title

Paid Preparer's Use Only

Preparer's signature ► JOSEPH G SULLIVAN

Date

Check if self-employed ►

Preparer's taxpayer identification number (see instructions)  
P00360476

Firm's name (or yours if self-employed), address, and ZIP + 4 ► CBIZ MHM LLC

401 PLYMOUTH ROAD SUITE 200

PLYMOUTH MEETING, PA 19462

EIN ► 31-1543240

Phone no ► (610) 862-2249

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . .  Yes  No

## **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part II

to describe the organization's mission

## MODULE ONE

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . .

Yes  No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program

Yes  No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

**4a** (Code ) (Expenses \$ 39,357,491 including grants of \$ 133,526 ) (Revenue \$ 49,834,814

AS ONE OF THE LARGEST ORGANIZATIONS OF ITS KIND, ASTM INTERNATIONAL PROVIDES A FORUM IN WHICH STAKEHOLDERS FROM INDUSTRY, GOVERNMENT, ACADEMIA, TRADE ASSOCIATIONS AND OTHERS CAN COME TOGETHER TO DEVELOP VOLUNTARY CONSENSUS STANDARDS FOR OVER 90 VITAL INDUSTRY SECTORS THESE INTERNATIONALLY RECOGNIZED DOCUMENTS PROMOTE PUBLIC HEALTH AND SAFETY, SUPPORT SUSTAINABLE PRACTICES AND OVERALL QUALITY OF LIFE, CONTRIBUTE TO MATERIAL RELIABILITY AND FACILITATE INTERNATIONAL COMMERCE SCHEDULE O CONTAINS A LIST OF SOME OF THE DEVELOPMENTS AND ACTIVITIES THROUGH WHICH ASTM FULFILLED ITS MISSION IN 2011 PUBLIC HEALTH AND SAFETY - ASTM COMMITTEE F15 ON CONSUMER PRODUCTS CONTINUES TO BE A LEADER IN DEVELOPING STANDARDS THAT PROMOTE CONSUMER SAFETY, MANY OF WHICH ARE CITED IN U S GOVERNMENT REGULATIONS IN 2011, COMMITTEE F15'S WORK ON BEHALF OF CHILDREN'S HEALTH AND SAFETY WAS ESPECIALLY NOTEWORTHY - ON JUNE 28, NEW MANDATORY CRIB SAFETY REGULATIONS TOOK EFFECT IN THE UNITED STATES BASED ON TWO ASTM INTERNATIONAL STANDARDS COVERING FULL-SIZE AND NON-FULL-SIZE CRIBS, ASTM F1169, CONSUMER SAFETY SPECIFICATION FOR FULL-SIZE BABY CRIBS, AND F406, CONSUMER SAFETY SPECIFICATION FOR NON-FULL-SIZE BABY CRIBS/PLAY YARDS - NOVEMBER SAW THE PUBLICATION OF ASTM STANDARD F2923, SPECIFICATION FOR CONSUMER PRODUCT SAFETY FOR CHILDREN'S JEWELRY, WHICH ESTABLISHED REQUIREMENTS FOR SPECIFIED ELEMENTS AND MECHANICAL HAZARDS IN CHILDREN'S JEWELRY, AS WELL AS RECOMMENDATIONS FOR AGE LABELING AND WARNINGS - AS PART OF ITS CONTINUING EFFORTS TO PROACTIVELY ADDRESS POTENTIAL TOY SAFETY ISSUES, ASTM COMMITTEE F15 APPROVED A REVISED VERSION OF ASTM F963, CONSUMER SAFETY SPECIFICATION FOR TOY SAFETY IN 2011 CHANGES MADE TO THE STANDARD INCLUDE UPDATES TO THE SECTION ON HEAVY METALS, THE INTRODUCTION OF COMPOSING PROCEDURES, AND NEW SAFETY REQUIREMENTS AND TECHNICAL GUIDANCE FOR BATH TOY PROJECTIONS, ACOUSTICS AND OTHER POTENTIAL SAFETY HAZARDS IN TOYS ALL TOYS SOLD IN THE UNITED STATES MUST MEET THE SAFETY REQUIREMENTS OF F963 PER THE CONSUMER PRODUCT SAFETY IMPROVEMENT ACT OF 2008 - IN DECEMBER, ASTM SUBCOMMITTEE F15 18 ON CRIBS, TODDLER BEDS, PLAY YARDS, CRADLES AND CHANGING TABLES WAS AMONG FIVE RECIPIENTS OF THE FIRST CHAIRMAN'S CIRCLE OF COMMENDATION AWARD, AN HONOR GIVEN BY THE CHAIRMAN OF THE U S CONSUMER PRODUCT SAFETY COMMISSION - A LAW MANDATING THAT ALL CIGARETTES SOLD MUST PERFORM WELL WHEN TESTED USING ASTM INTERNATIONAL STANDARD E2187 BECAME EFFECTIVE IN ALL U S STATES AS OF JULY 1, 2011 CIGARETTES THAT CONFORM TO THE ASTM STANDARD, TEST METHOD FOR MEASURING THE IGNITION STRENGTH OF CIGARETTES, ARE LESS LIKELY TO START FIRES WHEN LEFT UNATTENDED - ASTM INTERNATIONAL STANDARDS ARE PROMINENTLY FEATURED IN THE FINAL GUIDANCE FOR THE EVALUATION AND MITIGATION OF SUBSURFACE VAPOR INTRUSION TO INDOOR AIR (VAPOR INTRUSION GUIDANCE), A DOCUMENT RELEASED IN OCTOBER BY THE CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S DEPARTMENT OF TOXIC SUBSTANCES CONTROL SUSTAINABILITY - COMMERCIAL FLIGHTS USING BIODERIVED FUEL BECAME A REALITY WITH A REVISION TO ASTM D7566, SPECIFICATION FOR AVIATION TURBINE FUEL CONTAINING SYNTHESIZED HYDROCARBONS RENEWABLE FUELS CAN NOW BE BLENDED WITH CONVENTIONAL COMMERCIAL AND MILITARY JET (OR GAS TURBINE) FUEL THROUGH REQUIREMENTS IN THE UPDATED STANDARD - A NEW ASTM INTERNATIONAL STANDARD HAS BEEN REFERENCED BY THE INTERNATIONAL CYANIDE MANAGEMENT CODE ASTM D7728, GUIDE FOR SELECTION OF ASTM ANALYTICAL METHODS FOR IMPLEMENTATION OF INTERNATIONAL CYANIDE MANAGEMENT CODE GUIDANCE, PROVIDES CODE USERS WITH GUIDANCE ON THE SELECTION OF ASTM ANALYTICAL METHODS USED TO MEASURE CYANIDE CONCENTRATIONS IN SOLUTION - IN A PRIVATE-SECTOR SOLUTION INITIATED BY THE U S ENVIRONMENTAL PROTECTION AGENCY, ASTM INTERNATIONAL AND THE INTERNATIONAL ASSOCIATION OF PLUMBING AND MECHANICAL OFFICIALS SIGNED A MEMORANDUM OF UNDERSTANDING IN DECEMBER TO ESTABLISH A FRAMEWORK OF COOPERATION FOR THE DEVELOPMENT OF ASTM STANDARDS FOR HEAT METERING THE STANDARDIZATION OF METERING INSTRUMENTATION WILL ENHANCE THE ENERGY, FINANCIAL AND ENVIRONMENTAL BENEFITS GENERATED FROM THERMAL ENERGY SOURCES AND TECHNOLOGIES - IN JULY, THE ADHESIVE AND SEALANT COUNCIL AND ASTM INTERNATIONAL PARTNERED TO PRODUCE THE FIRST ADHESIVES AND SEALANTS SUSTAINABILITY SUMMIT, WHICH PROVIDED AN OPPORTUNITY FOR MEMBERS OF THE ADHESIVE AND SEALANT SUPPLY CHAIN TO DISCUSS ALL ASPECTS OF SUSTAINABILITY AS IT RELATES TO THE SECTOR - ASTM COMMITTEE E60 ON SUSTAINABILITY PARTNERED WITH THE CONVENTION INDUSTRY COUNCIL TO ADDRESS THE NEED FOR UNIFORM STANDARDS THAT MEASURE ENVIRONMENTAL PERFORMANCE IN THE MEETINGS, CONVENTIONS AND EXHIBITIONS INDUSTRY AS A RESULT, A GROUP OF EIGHT NEW ASTM STANDARDS WAS PUBLISHED IN 2011 THAT PROVIDE MEETING AND EVENT PLANNERS AND THEIR SUPPLIERS WITH SPECIFIC GUIDELINES AND PERFORMANCE MEASUREMENTS FOR CREATING ENVIRONMENTALLY SUSTAINABLE OR "GREEN" EVENTS COMMERCE - TO ELIMINATE DUPLICATION OF EFFORT WHILE MAXIMIZING RESOURCE ALLOCATION WITHIN THE ADDITIVE MANUFACTURING INDUSTRY, ASTM INTERNATIONAL AND THE INTERNATIONAL ORGANIZATION FOR STANDARDIZATION (ISO) SIGNED A PARTNER STANDARDS DEVELOPING ORGANIZATION AGREEMENT TO GOVERN THE ONGOING STANDARDS DEVELOPMENT EFFORTS OF ASTM INTERNATIONAL COMMITTEE F42 ON ADDITIVE MANUFACTURING TECHNOLOGIES AND ISO TECHNICAL COMMITTEE 261 ON ADDITIVE MANUFACTURING THESE COMMITTEES HAVE AGREED TO NORMATIVELY REFERENCE THEIR STANDARDS IN THE PUBLICATIONS OF THE OTHER ORGANIZATION - INDUSTRY AND BUSINESS CONTINUE TO COME TO ASTM INTERNATIONAL FOR THE DEVELOPMENT OF NEEDED STANDARDS IN BURGEONING AREAS IN 2011, THE FOLLOWING SUBCOMMITTEES WERE FORMED TO DEVELOP NEW STANDARDS IN THEIR RESPECTIVE AREAS - D15 22 ON NON AQUEOUS COOLANTS - D15 25 ON DIESEL EXHAUST FLUIDS - D15 30 ON INDUSTRIAL HEAT TRANSFER FLUIDS - E34 55 ON OCCUPATIONAL SAFETY AND HEALTH PERFORMANCE IMPACT - E53 07 ON SUSTAINABLE PROPERTY MANAGEMENT - E55 95 ON STANDARDS DEVELOPMENT ROADMAP (PHARMACEUTICAL MANUFACTURING) - F04 39 ON HUMAN CLINICAL TRIALS - F15 68 ON BABY MONITORS - F42 05 ON MATERIALS AND PROCESSES (ADDITIVE MANUFACTURING) INTERNATIONAL COOPERATION - INITIATED IN 2001, ASTM INTERNATIONAL'S MOU PROGRAM PROMOTES COMMUNICATION BETWEEN ASTM AND NATIONAL STANDARDS BODIES WORLDWIDE, FOSTERING AWARENESS OF THE STANDARDIZATION SYSTEMS OF ALL PARTIES INVOLVED IN 2011, ASTM SIGNED MOUS WITH THE BELIZE BUREAU OF STANDARDS, THE MINISTRY OF DEVELOPMENT BRUNEI DARUSSALAM, AND THE GUYANA NATIONAL BUREAU OF STANDARDS, BRINGING THE TOTAL TO 74 AGREEMENTS - SINCE 2005, ASTM INTERNATIONAL HAS HOSTED STANDARDS EXPERTS FROM MOU SIGNATORIES AS PART OF THE STANDARDS EXPERT PROGRAM, A ONE-MONTH TRAINING PERIOD ON DEVELOPING INTERNATIONAL STANDARDS AT ASTM HEADQUARTERS IN 2011, EXPERTS FROM NATIONAL STANDARDS BODIES IN JORDAN AND MALAYSIA VISITED ASTM INTERNATIONAL HEADQUARTERS FROM OCT 24 TO NOV 18 - IN 2011, ASTM INTERNATIONAL PARTICIPATED IN TWO CONFERENCES ON GREEN BUILDINGS AND GREEN GROWTH, SPONSORED BY THE ASIA-PACIFIC ECONOMIC COOPERATION BOTH EVENTS WERE PART OF PROJECT ON SUSTAINABLE COMMERCIAL BUILDING CONSTRUCTION OVERSEEN BY THE U S DEPARTMENT OF COMMERCE AND ASTM INTERNATIONAL - IN AN INITIATIVE TO COOPERATE IN KNOWLEDGE SHARING IN LATIN AMERICA, ASTM SIGNED A LETTER OF COOPERATION WITH THE ALLIANCE FOR TRAINING AND RESEARCH INFRASTRUCTURE FOR THE DEVELOPMENT OF MEXICO ALLIANCE FIIDEM IS A NOT-FOR-PROFIT ORGANIZATION THAT INCLUDES MEMBERS FROM GOVERNMENT, BUSINESS, PROFESSIONAL ASSOCIATIONS AND BUSINESS CHAMBERS AS PART OF THE AGREEMENT, ASTM WILL WORK WITH FIIDEM TO STRENGTHEN AND UPGRADE SCIENTIFIC INFORMATION ON ISSUES RELATED TO INFRASTRUCTURE THROUGH COOPERATION WITH THE PUBLIC AND PRIVATE SECTORS IN THE FORM OF DISCUSSIONS AND EVENTS SUPPORTING PROGRAMS SUPPORTING ASTM INTERNATIONAL'S CORE MISSION AS A STANDARDS DEVELOPER, OTHER ASTM PROGRAMS ENCOURAGE AND ENHANCE THE USE OF THESE DOCUMENTS - ASTM CONDUCTS COURSES THAT TRAIN USERS IN HOW TO PERFORM ASTM PRACTICES AND TEST METHODS - ASTM PROVIDES ASSISTANCE TO ITS TECHNICAL COMMITTEES IN THEIR DEVELOPMENT OF PRECISION AND BIAS STATEMENTS FOR THEIR TEST METHODS - LABORATORIES THAT TEST PRODUCTS AND MATERIALS TO ASTM STANDARDS CAN PARTICIPATE IN ASTM'S STATISTICAL QUALITY ASSURANCE PROGRAMS, IN WHICH THEIR PERFORMANCE IS COMPARED TO THAT OF OTHER PARTICIPATING LABORATORIES - MOST RECENTLY, ASTM HAS ADDED PRODUCT AND PERSONNEL CERTIFICATION FOR INDUSTRIES SEEKING INDEPENDENT, THIRD-PARTY DEMONSTRATION OF COMPLIANCE TO STANDARDS ALL OF THESE PROGRAMS ARE PART OF A MISSION THAT PROMOTES THE PUBLIC GOOD AND SOUND COMMERCE THROUGH THE BENEFITS OF STANDARDIZATION

4b. (Code ) (Expenses \$ including grants of \$ ) (Revenue \$

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**4d Other program services (Describe in Schedule O )**

4e. Total program service expenses<sup>1,2</sup> \$ 39,357,491

**Part IV Checklist of Required Schedules**

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.

2 Is the organization required to complete Schedule B, *Schedule of Contributors* (see instructions)?

3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.

4 **Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.

6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.

7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.

8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.

9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.

10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.

11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.

f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part XI.

12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.

b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.

13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.

14a Did the organization maintain an office, employees, or agents outside of the United States?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.

15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? If "Yes," complete Schedule F, Part II and IV.

16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? If "Yes," complete Schedule F, Part III and IV.

17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.

18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.

19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.

20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H.

b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** All Form 990 filers that operated one or more hospitals must attach audited financial statements.

	Yes	No
1	Yes	
2	Yes	
3		No
4		No
5		No
6		No
7		No
8		No
9		No
10	Yes	
11a	Yes	
11b		No
11c		No
11d		No
11e	Yes	
11f	Yes	
12a		No
12b	Yes	
13		No
14a	Yes	
14b	Yes	
15		No
16		No
17		No
18		No
19		No
20a		No
20b		

**Part IV Checklist of Required Schedules (continued)**

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	<input checked="" type="checkbox"/>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	<input checked="" type="checkbox"/>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	<input checked="" type="checkbox"/>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25		24a	No	
24b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		24b		
24c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		24c		
24d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		24d		
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		25a	No	
25b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		25b	No	
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II		26	No	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III		27	No	
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		28a	No	
28b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		28b	No	
28c	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		28c	No	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M		29	No	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		30	No	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		31	No	
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		32	No	
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	<input checked="" type="checkbox"/>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	<input checked="" type="checkbox"/>	34	No	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?		35a	No	
35b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	<input checked="" type="checkbox"/>	35b	No	
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	<input checked="" type="checkbox"/>	36	No	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	<input checked="" type="checkbox"/>	37	No	
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O		38	Yes	

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response to any question in this Part V

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	95
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
<b>2a</b>	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return	2a	214
<b>b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes
<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
<b>b</b>	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a	Yes
<b>b</b>	If "Yes," enter the name of the foreign country <b>CA</b> See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts		
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
<b>b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
<b>c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>		
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	No
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
<b>e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
<b>g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
<b>h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>		
<b>a</b>	Did the organization make any taxable distributions under section 4966?	9a	
<b>b</b>	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter		
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12	10a	
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter		
<b>a</b>	Gross income from members or shareholders	11a	
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b	
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	12a	
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>		
<b>a</b>	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a	
<b>b</b>	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
<b>c</b>	Enter the aggregate amount of reserves on hand	13c	
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
<b>b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

### Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year . . . . .

1a	24
1b	24

b Enter the number of voting members included in line 1a, above, who are independent . . . . .

2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .

3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . .

4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .

5 Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .

6 Did the organization have members or stockholders? . . . . .

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .

b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .

8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following

a The governing body? . . . . .

b Each committee with authority to act on behalf of the governing body? . . . . .

9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .

	Yes	No
2	Yes	
3		No
4		No
5		No
6	Yes	
7a	Yes	
7b	Yes	
8a	Yes	
8b	Yes	
9		No

### Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates? . . . . .

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .

b Describe in Schedule O the process, if any, used by the organization to review the Form 990 . . . . .

12a Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .

b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .

13 Did the organization have a written whistleblower policy? . . . . .

14 Did the organization have a written document retention and destruction policy? . . . . .

15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

a The organization's CEO, Executive Director, or top management official . . . . .

b Other officers or key employees of the organization . . . . .

If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .

	Yes	No
10a		No
10b		
11a	Yes	
12a	Yes	
12b	Yes	
12c	Yes	
13	Yes	
14	Yes	
15a	Yes	
15b	Yes	
16a		No
16b		

### Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ► PA

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply  
 Own website  Another's website  Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►  
 MARGARET M CASSIDY TREASURER  
 100 BARR HARBOR DR  
 CONSHOHOCKEN, PA 19428  
 (610) 832-9750

## **Part VII: Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VI

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee.

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ►37

	Yes	No
3 Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A)	Name and business address	(B)	Description of services	(C)	Compensation
MICRONEXX CORPORATION INC	924 CALIFORNIA AVENUE		COMPUTER/WEBSITE		
924 CALIFORNIA AVENUE	AVALON, PA 152052758		SVCCOMPUTER/WEBISTE SVC		1,454,442
ALLIANCE GLOBAL SERVICES LLC	PO BOX 822755		COMPUTER SERVICES		1,175,261
ALPHARETTA, GA 30004					
MATAN DEVELOPMENT	4600 WEDGEWOOD BLVD SUITE A		PROP MGMT		937,200
FREDRICK, MD 21703					
CLARKE LABORATORIES LLC	1801 ROUTE 51 SOUTH BLDG 9		TESTING/DIST'N		791,559
JEFFERSON HILLS, PA 15025					
PBD WORLDWIDE FULFILLMENT SERVICES	1650 BLUEGRASS LAKES PARKWAY		WHSE & DISTRIBUTION		739,570
ALPHARETTA, GA 30004					
2. Total number of independent contractors (including but not limited to those listed above) who received more than					

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **44**

**Part VIII Statement of Revenue**

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514		
<b>Contributions, gifts, grants and other similar amounts</b>	<b>1a</b> Federated campaigns . . . . .	<b>1a</b>					
	<b>b</b> Membership dues . . . . .	<b>1b</b>					
	<b>c</b> Fundraising events . . . . .	<b>1c</b>					
	<b>d</b> Related organizations . . . . .	<b>1d</b>					
	<b>e</b> Government grants (contributions)	<b>1e</b>	14,096				
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	491,758				
	<b>g</b> Noncash contributions included in lines 1a-1f \$						
	<b>h</b> <b>Total.</b> Add lines 1a-1f . . . . .		505,854				
<b>Program Service Revenue</b>	<b>Business Code</b>						
			<b>2a</b> STANDARDS & RESEARCH P	541700	36,834,419	36,834,419	
			<b>b</b> PROFICIENCY TEST PROGR	541700	7,144,532	7,144,532	
			<b>c</b> MEMBERSHIP DUES & ASSE	900099	2,123,002	2,123,002	
			<b>d</b> INSPECTION FEES	541900	1,955,581	1,955,581	
			<b>e</b> SEMINARS AND SYMPOSIUM	541900	1,314,089	1,314,089	
			<b>f</b> All other program service revenue				
	<b>g</b> <b>Total.</b> Add lines 2a-2f . . . . .		49,371,623				
<b>3</b> Investment income (including dividends, interest and other similar amounts) . . . . .		5,145,882			5,145,882		
<b>4</b> Income from investment of tax-exempt bond proceeds . . . . .							
<b>5</b> Royalties . . . . .							
<b>6a</b> Gross rents	(i) Real						
	185,000						
<b>b</b> Less rental expenses	(ii) Personal						
	0						
<b>c</b> Rental income or (loss)	(i) Real						
	185,000						
<b>d</b> Net rental income or (loss) . . . . .		185,000			185,000		
<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities						
	107,699,196						
<b>b</b> Less cost or other basis and sales expenses	(ii) Other						
	102,645,107						
<b>c</b> Gain or (loss)	(i) Securities						
	5,054,089						
<b>d</b> Net gain or (loss) . . . . .		5,054,089			5,054,089		
<b>8a</b> Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 . . . . .							
<b>b</b> Less direct expenses . . . . .	<b>a</b>						
<b>c</b> Net income or (loss) from fundraising events . . . . .	<b>b</b>						
<b>9a</b> Gross income from gaming activities See Part IV, line 19 . . . . .	<b>a</b>						
<b>b</b> Less direct expenses . . . . .	<b>b</b>						
<b>c</b> Net income or (loss) from gaming activities . . . . .							
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>						
<b>b</b> Less cost of goods sold . . . . .	<b>b</b>						
<b>c</b> Net income or (loss) from sales of inventory . . . . .							
<b>Miscellaneous Revenue</b>	<b>Business Code</b>						
<b>11a</b> RESEARCH INCOME	541700	168,488	168,488				
<b>b</b> MISC CERTIFICATION IN	541900	162,451	162,451				
<b>c</b> ADVERTISING REVENUE	541800	154,939		154,939			
<b>d</b> All other revenue . . . . .		450,833	132,252		318,581		
<b>e</b> <b>Total.</b> Add lines 11a-11d . . . . .		936,711					
<b>12</b> <b>Total revenue.</b> See Instructions . . . . .		61,199,159	49,834,814	154,939	10,703,552		

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX **Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to governments and organizations in the United States See Part IV, line 21	113,526	113,526		
<b>2</b> Grants and other assistance to individuals in the United States See Part IV, line 22	20,000	20,000		
<b>3</b> Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
<b>4</b> Benefits paid to or for members				
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	2,747,973	2,397,284	350,689	
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
<b>7</b> Other salaries and wages	12,574,773	10,873,985	1,700,788	
<b>8</b> Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .	2,468,587	2,153,553	315,034	
<b>9</b> Other employee benefits . . . . .	2,381,527	2,077,603	303,924	
<b>10</b> Payroll taxes . . . . .	1,033,564	901,663	131,901	
<b>11</b> Fees for services (non-employees)				
<b>a</b> Management . . . . .				
<b>b</b> Legal . . . . .	522,145		522,145	
<b>c</b> Accounting . . . . .	77,500		77,500	
<b>d</b> Lobbying . . . . .				
<b>e</b> Professional fundraising See Part IV, line 17 . . . . .				
<b>f</b> Investment management fees . . . . .	833,707		833,707	
<b>g</b> Other . . . . .	2,878,555	2,750,716	127,839	
<b>12</b> Advertising and promotion . . . . .	185,671	124,349	61,322	
<b>13</b> Office expenses . . . . .	1,005,411	931,370	74,041	
<b>14</b> Information technology . . . . .	3,160,780	2,757,410	403,370	
<b>15</b> Royalties . . . . .	493,095	493,095		
<b>16</b> Occupancy . . . . .	897,969	785,299	112,670	
<b>17</b> Travel . . . . .	1,414,252	1,257,580	156,672	
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
<b>19</b> Conferences, conventions, and meetings . . . . .	361,195	355,272	5,923	
<b>20</b> Interest . . . . .				
<b>21</b> Payments to affiliates . . . . .				
<b>22</b> Depreciation, depletion, and amortization . . . . .	2,314,355	2,019,004	295,351	
<b>23</b> Insurance . . . . .	128,891	112,443	16,448	
<b>24</b> Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
<b>a</b> PRINTING, PUB & POSTAG	4,492,285	4,355,946	136,339	
<b>b</b> TECH & PROF TRAINING	3,237,130	3,206,247	30,883	
<b>c</b> SPECIAL DUES AND CONTRI	379,940	370,290	9,650	
<b>d</b> RESEARCH AND SAMPLE PRO	235,599	235,599		
<b>e</b>				
<b>f</b> All other expenses	1,570,920	1,065,257	505,663	
<b>25</b> <b>Total functional expenses.</b> Add lines 1 through 24f	45,529,350	39,357,491	6,171,859	0
<b>26</b> <b>Joint costs.</b> Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

**Part X Balance Sheet**

		<b>(A)</b> Beginning of year		<b>(B)</b> End of year
Assets	<b>1</b> Cash—non-interest-bearing		<b>1</b>	
	<b>2</b> Savings and temporary cash investments	6,130,715	<b>2</b>	3,608,685
	<b>3</b> Pledges and grants receivable, net		<b>3</b>	
	<b>4</b> Accounts receivable, net	3,910,749	<b>4</b>	4,526,526
	<b>5</b> Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		<b>5</b>	
	<b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L		<b>6</b>	
	<b>7</b> Notes and loans receivable, net		<b>7</b>	
	<b>8</b> Inventories for sale or use	1,458,600	<b>8</b>	1,282,446
	<b>9</b> Prepaid expenses and deferred charges		<b>9</b>	
	<b>10a</b> Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	40,455,740		
	<b>10a</b>			
	<b>10b</b> Less accumulated depreciation	25,875,264	<b>10c</b>	14,580,476
	<b>11</b> Investments—publicly traded securities	175,084,041	<b>11</b>	163,147,057
	<b>12</b> Investments—other securities See Part IV, line 11		<b>12</b>	
	<b>13</b> Investments—program-related See Part IV, line 11		<b>13</b>	
	<b>14</b> Intangible assets		<b>14</b>	
	<b>15</b> Other assets See Part IV, line 11	7,900,234	<b>15</b>	6,895,832
	<b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	207,310,725	<b>16</b>	194,041,022
Liabilities	<b>17</b> Accounts payable and accrued expenses	2,702,877	<b>17</b>	3,483,678
	<b>18</b> Grants payable		<b>18</b>	
	<b>19</b> Deferred revenue	7,573,241	<b>19</b>	8,471,006
	<b>20</b> Tax-exempt bond liabilities		<b>20</b>	
	<b>21</b> Escrow or custodial account liability Complete Part IV of Schedule D		<b>21</b>	
	<b>22</b> Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties		<b>24</b>	
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	12,776,585	<b>25</b>	7,340,967
	<b>26</b> <b>Total liabilities.</b> Add lines 17 through 25	23,052,703	<b>26</b>	19,295,651
	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets	179,303,571	<b>27</b>	172,097,540
	<b>28</b> Temporarily restricted net assets	4,954,451	<b>28</b>	2,647,831
	<b>29</b> Permanently restricted net assets		<b>29</b>	
Net Assets or Fund Balances	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building or equipment fund		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds		<b>32</b>	
	<b>33</b> Total net assets or fund balances	184,258,022	<b>33</b>	174,745,371
	<b>34</b> Total liabilities and net assets/fund balances	207,310,725	<b>34</b>	194,041,022

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response to any question in this Part XI 

1	Total revenue (must equal Part VIII, column (A), line 12)	1	61,199,159
2	Total expenses (must equal Part IX, column (A), line 25)	2	45,529,350
3	Revenue less expenses Subtract line 2 from line 1	3	15,669,809
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	184,258,022
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-25,182,460
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	174,745,371

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response to any question in this Part XII 

	Yes	No
1 Accounting method used to prepare the Form 990	<input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O	
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		<b>2a</b>
2b Were the organization's financial statements audited by an independent accountant?	<b>2b</b> Yes	No
2c If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		<b>2c</b> Yes
2d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		<b>3a</b>
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		<b>3b</b> No

2011

Open to Public  
Inspection**SCHEDULE A**  
(Form 990 or 990EZ)**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Department of the Treasury  
Internal Revenue ServiceName of the organization  
AMERICAN SOCIETY FOR TESTING AND MATERIALS

Employer identification number

23-1352024

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1  A church, convention of churches, or association of churches **section 170(b)(1)(A)(i)**.

2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E )

3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.

4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state

5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II )

6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.

7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )

8  A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III )

10  An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.

11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h

e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f  If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g  Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii) a family member of a person described in (i) above?

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

h  Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
<b>Total</b>									

**Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 <b>Total.</b> Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 <b>Public Support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 <b>Total support</b> (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (See instructions)					12	
13 <b>First Five Years</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b>						►

**Section C. Computation of Public Support Percentage**

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15
16a <b>33 1/3% support test—2011.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization	►
b <b>33 1/3% support test—2010.</b> If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization	►
17a <b>10%-facts-and-circumstances test—2011.</b> If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization	►
b <b>10%-facts-and-circumstances test—2010.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization	►
18 <b>Private Foundation</b> If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions	►

**Part III Support Schedule for Organizations Described in IRC 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	412,579	1,185,270	1,534,045	623,618	505,854	4,261,366
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	41,133,267	41,712,318	42,805,945	49,502,167	49,371,623	224,525,320
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 <b>Total.</b> Add lines 1 through 5	41,545,846	42,897,588	44,339,990	50,125,785	49,877,477	228,786,686
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
c Add lines 7a and 7b						0
8 <b>Public Support</b> (Subtract line 7c from line 6 )						228,786,686

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6	41,545,846	42,897,588	44,339,990	50,125,785	49,877,477	228,786,686
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	4,170,282	4,826,484	4,052,869	4,191,051	5,330,882	22,571,568
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	4,170,282	4,826,484	4,052,869	4,191,051	5,330,882	22,571,568
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	238,390	216,293	198,346	184,818	154,939	992,786
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )					781,772	781,772
13 <b>Total support</b> (Add lines 9, 10c, 11 and 12 )	45,954,518	47,940,365	48,591,205	54,501,654	56,145,070	253,132,812
14 <b>First Five Years</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b>						

**Section C. Computation of Public Support Percentage**

15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	90 380 %
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	90 670 %

**Section D. Computation of Investment Income Percentage**

17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	8 920 %
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	8 870 %
19a <b>33 1/3% support tests—2011.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
b <b>33 1/3% support tests—2010.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
20 <b>Private Foundation</b> If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

**Part IV** **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

**Facts And Circumstances Test**

**Explanation**

SCHEDULE A, PART II, LINE 12, EXPLANATION OF OTHER INCOME RESEARCH INCOME MISC CERTIFICATION INCOME TMC RELATED INCOME OTHER INCOME SERVICES REIMBURSEMENT

2011

Open to Public  
Inspection**SCHEDULE D**  
(Form 990)Department of the Treasury  
Internal Revenue Service**Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
 ► Attach to Form 990. ► See separate instructions.

**Name of the organization**

AMERICAN SOCIETY FOR TESTING AND MATERIALS

**Employer identification number**

23-1352024

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?  Yes  No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?  Yes  No

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e.g., recreation or pleasure)  Preservation of an historically importantly land area

Protection of natural habitat  Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
2a	
2b	
2c	
2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ► \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  Yes  No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year

► \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?  Yes  No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ► \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X ► \$ \_\_\_\_\_

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ► \$ \_\_\_\_\_

b Assets included in Form 990, Part X ► \$ \_\_\_\_\_

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)**

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a  Public exhibition      d  Loan or exchange programs  
 b  Scholarly research      e  Other  
 c  Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

b If "Yes," explain the arrangement in Part XIV

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance . . . . .	1,172,379	1,153,645	1,225,146	223,658	
b Contributions . . . . .				1,000,000	
c Investment earnings or losses . . . . .	42,372	48,655	-51,663	12,321	
d Grants or scholarships . . . . .	20,000	28,500	18,500	9,500	
e Other expenditures for facilities and programs . . . . .		1,421	1,338	1,333	
f Administrative expenses . . . . .					
g End of year balance . . . . .	1,194,751	1,172,379	1,153,645	1,225,146	

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ► 100 000 %

b Permanent endowment ► 0 %

c Term endowment ► 0 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
3a(i) unrelated organizations . . . . .		No
3a(ii) related organizations . . . . .		No

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .

4 Describe in Part XIV the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land . . . . .		4,308,846		4,308,846
b Buildings . . . . .		12,375,293	8,400,748	3,974,545
c Leasehold improvements . . . . .		956,298	15,532	940,766
d Equipment . . . . .	21,458,931	17,430,825	4,028,106	
e Other . . . . .	1,356,372	28,159	1,328,213	
<b>Total.</b> Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . .			14,580,476	

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
<b>Total.</b> (Column (b) should equal Form 990, Part X, col (B) line 12.) ►		

**Part VIII Investments—Program Related.** See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value

**Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements**

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	61,199,159
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	45,529,350
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	15,669,809
4	Net unrealized gains (losses) on investments	4	-9,079,669
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-16,102,791
9	Total adjustments (net) Add lines 4 - 8	9	-25,182,460
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-9,512,651

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

1	Total revenue, gains, and other support per audited financial statements . . . . .	1	51,285,783
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments . . . . .	2a	-9,079,669
b	Donated services and use of facilities . . . . .	2b	
c	Recoveries of prior year grants . . . . .	2c	
d	Other (Describe in Part XIV) . . . . .	2d	
e	Add lines 2a through 2d . . . . .	2e	-9,079,669
3	Subtract line 2e from line 1 . . . . .	3	60,365,452
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	833,707
b	Other (Describe in Part XIV) . . . . .	4b	
c	Add lines 4a and 4b . . . . .	4c	833,707
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . .	5	61,199,159

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

1	Total expenses and losses per audited financial statements . . . . .	1	60,798,434
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities . . . . .	2a	
b	Prior year adjustments . . . . .	2b	
c	Other losses . . . . .	2c	
d	Other (Describe in Part XIV) . . . . .	2d	16,102,791
e	Add lines 2a through 2d . . . . .	2e	16,102,791
3	Subtract line 2e from line 1 . . . . .	3	44,695,643
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	833,707
b	Other (Describe in Part XIV) . . . . .	4b	
c	Add lines 4a and 4b . . . . .	4c	833,707
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . .	5	45,529,350

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	FUNDS ARE HELD TO PROVIDE SCHOLARSHIPS TO APPROPRIATE APPLICANTS
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE SOCIETY IS A TAX-EXEMPT ENTITY UNDER THE INTERNAL REVENUE CODE ("IRC") SECTION 501(C)(3) ACCORDINGLY, THE SOCIETY DOES NOT PAY INCOME TAXES. THE SOCIETY IS NO LONGER SUBJECT TO U.S. FEDERAL AND STATE TAX EXAMINATIONS FOR YEARS PRIOR TO 2008. THE SOCIETY ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LIKELY THAN NOT" THRESHOLD APPLIED TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY. THE SOCIETY HAS IDENTIFIED ITS TAX STATUS AS A 501(C)(3) TAX-EXEMPT ENTITY AND AS A LIMITED LIABILITY COMPANY (FOR ASTM INTERNATIONAL LLC AND ASTM INTERNATIONAL EU LLC) AS TAX POSITIONS. THE SOCIETY HAS DETERMINED THAT THESE TAX POSITIONS DO NOT RESULT IN AN UNCERTAINTY REQUIRING RECOGNITION.
PART XI, LINE 8 - OTHER ADJUSTMENTS		CHANGE IN RETIREMENT BENEFIT OBLIGATION - 16,102,791
		PART XIII, LINE 2D - OTHER AMOUNTS ON LINE 1 BUT NOT ON FORM 990 CHANGE IN RETIREMENT BENEFIT OBLIGATION 16,102,791

- Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
  - Attach to Form 990. ► See separate instructions.

► Attach to Form 990. ► See separate instructions.

✓ Attach to Form 5507. See separate

**Employer identification number**

23-1352024

## AMERICAN SOCIETY FOR

# AMERICAN SOCIETY FOR TESTING AND MATERIALS

**Employer identification number**

**Part I General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

**1 For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No

**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

**3 Activities per Region (Use Part V if additional space is needed )**

**Part II Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 . . . . .  Use Part V if additional space is needed.

**Part III Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

**Part IV Foreign Forms**

1 Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*  Yes  No

2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*  Yes  No

3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*  Yes  No

4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*  Yes  No

5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*  Yes  No

6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*  Yes  No

**Part V Supplemental Information**

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

**Schedule I  
(Form 990)****2011****Open to Public  
Inspection**Department of the Treasury  
Internal Revenue Service**Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States**

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► Attach to Form 990

Name of the organization

AMERICAN SOCIETY FOR TESTING AND MATERIALS

Employer identification number

23-1352024

**Part I General Information on Grants and Assistance**

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

**Part II Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to

Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed

►

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) FELLOWSHIP HOUSE OF CONSHOHOCKEN 515 HARRY STREET CONSHOHOCKEN, PA 19428	23-1440114	501(C)(3)	13,198				TO FURTHER THE ORGANIZATIONS MISSION
(2) RIVERBEND ENVIRONMENTAL CENTER 1950 SPRING MILL ROAD GLADWYNE, PA 19035	23-7455526	501(C)(3)	9,315				TO FURTHER THE ORGANIZATIONS MISSION
(3) THE FRANKLIN INSTITUTE 222 NORTH 20TH STREET PHILADELPHIA, PA 19380	23-1370501	501(C)(3)	7,000				TO FURTHER THE ORGANIZATIONS MISSION
(4) WASHINGTON HOSE AND STEAM FIRE COMPANY 36 WELM STREET CONSHOHOCKEN, PA 19428	23-2798967	501(C)(3)	5,800				TO FURTHER THE ORGANIZATIONS MISSION
(5) AMERICAN RED CROSS PO BOX 4040 SOUTHEASTERN, PA 19398	53-0196605	501(C)(3)	25,000				TO FURTHER THE ORGANIZATIONS MISSION
(6) KELLY A DOLAN MEMORIAL FUND 602 S BETHLEHEM PIKE BUILDING D 2ND FLOOR AMBLER, PA 19002	23-2108560	501(C)(3)	5,000	498	PURCHASE PRICE	COPIES AND FURNITURE	TO FURTHER THE ORGANIZATIONS MISSION
(7) CONSHOHOCKEN FREE LIBRARY 301 FAYETTE STREET CONSHOHOCKEN, PA 19428	23-1365319	501(C)(3)	5,000				TO FURTHER THE ORGANIZATIONS MISSION
(8) VARIOUS CONTRIBUTIONS 5000 VARIOUS VARIOUS, PA 99999	99-9999999	501(C)(3)	42,715				TO FURTHER THE ORGANIZATIONS MISSION

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table. ► 37

3 Enter total number of other organizations listed in the line 1 table. ►

**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1) ASTM INTERNATIONAL GRADUATE SCHOLARSHIP REWARDS GRADUATE STUDENTS WHO HAVE DEMONSTRATED HIGH LEVELS OF INTEREST OR INVOLVEMENT WITH ASTM STANDARDS AND ARE PURSUING STUDIES IN APPROPRIATE CURRICULUM RELATED TO THE SCOPE OF THE ACTIVITIES OF ASTM INTERNATIONAL TWO SCHOLARSHIPS OF \$10,000 EACH WERE AWARDED IN 2011 APPLICANTS MUST SUBMIT THEIR APPLICATION TO ASTM AND A COMMITTEE REVIEWS AND SELECTS THE MOST QUALIFIED	2	20,000			

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation

**Software ID:****Software Version:****EIN:** 23-1352024**Name:** AMERICAN SOCIETY FOR TESTING AND MATERIALS**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
FELLOWSHIP HOUSE OF CONSHOHOCKEN 515 HARRY STREET CONSHOHOCKEN, PA 19428	23-1440114	501(C)(3)	13,198				TO FURTHER THE ORGANIZATIONS MISSION
RIVERBEND ENVIRONMENTAL CENTER 1950 SPRING MILL ROAD GLADWYNE, PA 19035	23-7455526	501(C)(3)	9,315				TO FURTHER THE ORGANIZATIONS MISSION

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
THE FRANKLIN INSTITUTE 222 NORTH 20TH STREET PHILADELPHIA, PA 19380	23-1370501	501(C)(3)	7,000				TO FURTHER THE ORGANIZATIONS MISSION
WASHINGTON HOSE AND STEAM FIRE COMPANY 36 W ELM STREET CONSHOHOCKEN, PA 19428	23-2798967	501(C)(3)	5,800				TO FURTHER THE ORGANIZATIONS MISSION

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a) Name and address of organization or government</b>	<b>(b) EIN</b>	<b>(c) IRC Code section if applicable</b>	<b>(d) Amount of cash grant</b>	<b>(e) Amount of non-cash assistance</b>	<b>(f) Method of valuation (book, FMV, appraisal, other)</b>	<b>(g) Description of non-cash assistance</b>	<b>(h) Purpose of grant or assistance</b>
AMERICAN RED CROSSPO BOX 4040 SOUTHEASTERN, PA 19398	53-0196605	501(C)(3)	25,000				TO FURTHER THE ORGANIZATIONS MISSION
KELLY A DOLAN MEMORIAL FUND 602 S BETHLEHEM PIKE BUILDING D 2ND FLOOR AMBLER, PA 19002	23-2108560	501(C)(3)	5,000	498	PURCHASE PRICE	COPIES AND FURNITURE	TO FURTHER THE ORGANIZATIONS MISSION

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a) Name and address of organization or government</b>	<b>(b) EIN</b>	<b>(c) IRC Code section if applicable</b>	<b>(d) Amount of cash grant</b>	<b>(e) Amount of non-cash assistance</b>	<b>(f) Method of valuation (book, FMV, appraisal, other)</b>	<b>(g) Description of non-cash assistance</b>	<b>(h) Purpose of grant or assistance</b>
CONSHOHOCKEN FREE LIBRARY 301 FAYETTE STREET CONSHOHOCKEN, PA 19428	23-1365319	501(C)(3)	5,000				TO FURTHER THE ORGANIZATIONS MISSION
VARIOUS CONTRIBUTIONS 5000 VARIOUS VARIOUS, PA 99999	99-9999999	501(C)(3)	42,715				TO FURTHER THE ORGANIZATIONS MISSION

**Schedule J**  
(Form 990)**Compensation Information**

OMB No 1545-0047

**2011****Open to Public  
Inspection**Department of the Treasury  
Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees  
**► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.**  
**► Attach to Form 990. ► See separate instructions.**

**Name of the organization**

AMERICAN SOCIETY FOR TESTING AND MATERIALS

**Employer identification number**

23-1352024

**Part I Questions Regarding Compensation**

Yes

No

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items

<input type="checkbox"/> First-class or charter travel	<input type="checkbox"/> Housing allowance or residence for personal use
<input type="checkbox"/> Travel for companions	<input type="checkbox"/> Payments for business use of personal residence
<input type="checkbox"/> Tax indemnification and gross-up payments	<input type="checkbox"/> Health or social club dues or initiation fees
<input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)

**b** If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply

<input checked="" type="checkbox"/> Compensation committee	<input checked="" type="checkbox"/> Written employment contract
<input checked="" type="checkbox"/> Independent compensation consultant	<input checked="" type="checkbox"/> Compensation survey or study
<input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Approval by the board or compensation committee

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization

**a** Receive a severance payment or change-of-control payment?  
**b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?  
**c** Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

**Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

**a** The organization?

**b** Any related organization?

If "Yes," to line 5a or 5b, describe in Part III

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

**a** The organization?

**b** Any related organization?

If "Yes," to line 6a or 6b, describe in Part III

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

<b>1b</b>		
<b>2</b>		
<b>4a</b>		No
<b>4b</b>	Yes	
<b>4c</b>		No
<b>5a</b>		No
<b>5b</b>		No
<b>6a</b>		No
<b>6b</b>		No
<b>7</b>	Yes	
<b>8</b>		No
<b>9</b>		

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual.

(A) Name	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) JAMES A THOMAS	(i) 544,343 (ii) 0	40,745 0	299,630 0	23,275 0	6,555 0	914,548 0	0 0
(2) MARGARET M CASSIDY	(i) 149,029 (ii) 0	11,139 0	0 0	15,205 0	5,090 0	180,463 0	0 0
(3) KENNETH PEARSON	(i) 258,788 (ii) 0	19,618 0	0 0	19,844 0	11,317 0	309,567 0	0 0
(4) JOHN PACE	(i) 242,700 (ii) 0	18,562 0	0 0	19,796 0	13,685 0	294,743 0	0 0
(5) PHILIP LIVELY	(i) 175,649 (ii) 0	13,574 0	0 0	14,928 0	16,567 0	220,718 0	0 0
(6) KATHERINE MORGAN	(i) 166,757 (ii) 0	13,036 0	0 0	17,788 0	14,824 0	212,405 0	0 0
(7) THOMAS O'BRIEN	(i) 236,547 (ii) 0	18,160 0	0 0	20,623 0	11,163 0	286,493 0	0 0
(8) JEFFREY GROVE	(i) 168,508 (ii) 0	13,264 0	0 0	18,080 0	14,824 0	214,676 0	0 0
(9) TERESA CENDROWSKA	(i) 159,354 (ii) 0	12,258 0	0 0	15,004 0	5,538 0	192,154 0	0 0
(10) JAMES S THOMAS	(i) 173,066 (ii) 0	13,246 0	0 0	15,000 0	13,167 0	214,479 0	0 0
(11) MARTIN FARRELL	(i) 179,225 (ii) 0	13,719 0	0 0	18,700 0	14,333 0	225,977 0	0 0
(12) RAYMOND KOLOS	(i) 152,109 (ii) 0	11,571 0	0 0	13,640 0	13,949 0	191,269 0	0 0
(13) TIMOTHY BROOKE	(i) 136,029 (ii) 0	10,536 0	0 0	14,384 0	13,498 0	174,447 0	0 0
(14) DANIEL SMITH	(i) 126,363 (ii) 0	9,712 0	0 0	13,262 0	15,064 0	164,401 0	0 0

**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 4B	JAMES A. THOMAS, ASTM PRESIDENT, PARTICIPATES IN A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN AS PART OF HIS DEFERRED COMPENSATION
	PART I, LINE 7	THE ORGANIZATION PROVIDES THE OPPORTUNITY FOR CERTAIN NON-FIXED PAYMENTS TO EMPLOYEES, DESCRIBED AS FOLLOWS: THE EXECUTIVE COMMITTEE OF THE BOARD MAY SET CERTAIN ANNUAL NON-FINANCIAL GOALS AND METRICS FOR THE ORGANIZATION. IF THOSE GOALS/METRICS ARE MET, THEN AN INCENTIVE IS PAID. NO INCENTIVE OR OTHER NON-FIXED PAYMENTS ARE CONTINGENT UPON THE FINANCIAL PERFORMANCE OF THE ORGANIZATION

2011

Open to Public  
Inspection**SCHEDULE O**  
(Form 990 or 990-EZ)Department of the Treasury  
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.  
► Attach to Form 990 or 990-EZ.

Name of the organization  
AMERICAN SOCIETY FOR TESTING AND MATERIALS

Employer identification number

23-1352024

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 2	JAMES A THOMAS, PRESIDENT, IS THE FATHER OF JAMES S THOMAS, DIRECTOR OF INTERNATIONAL SALES
	FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION HAS MEMBERS, WHO JOIN BY PURCHASING A MEMBERSHIP OR QUALIFYING FOR A FREE MEMBERSHIP FROM THE ORGANIZATION THOSE MEMBERS THEN ELECT A NOMINATING COMMITTEE OF THEIR PEERS WHO, TOGETHER WITH THE THREE PAST CHAIRMEN OF THE BOARD OF DIRECTORS, SELECT NOMINEES FOR OPEN BOARD POSITIONS ALL QUALIFIED MEMBERS THEN VOTE ON THE NOMINEES
	FORM 990, PART VI, SECTION A, LINE 7A	THE ORGANIZATION HAS MEMBERS, WHO JOIN BY PURCHASING A MEMBERSHIP OR QUALIFYING FOR A FREE MEMBERSHIP FROM THE ORGANIZATION THOSE MEMBERS THEN ELECT A NOMINATING COMMITTEE OF THEIR PEERS WHO, TOGETHER WITH THE THREE PAST CHAIRMEN OF THE BOARD OF DIRECTORS, SELECT NOMINEES FOR OPEN BOARD POSITIONS ALL QUALIFIED MEMBERS THEN VOTE ON THE NOMINEES
	FORM 990, PART VI, SECTION A, LINE 7B	THE ORGANIZATION HAS MEMBERS, WHO JOIN BY PURCHASING A MEMBERSHIP OR QUALIFYING FOR A FREE MEMBERSHIP FROM THE ORGANIZATION THOSE MEMBERS THEN ELECT A NOMINATING COMMITTEE OF THEIR PEERS WHO, TOGETHER WITH THE THREE PAST CHAIRMEN OF THE BOARD OF DIRECTORS, SELECT NOMINEES FOR OPEN BOARD POSITIONS ALL QUALIFIED MEMBERS THEN VOTE ON THE NOMINEES
	FORM 990, PART VI, SECTION B, LINE 11	ASTM BOARD PROCEDURES 3 3 REQUIRE, IN PART, THAT THE FINANCE AND AUDIT COMMITTEE IS RESPONSIBLE FOR "REVIEW AND APPROVAL OF RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX (IRS FORM 990)" AND THAT EACH BOARD MEMBER WILL HAVE THE OPPORTUNITY TO REVIEW AND COMMENT ON THE DRAFT FORM 990 PRIOR TO FILING AN ELECTRONIC DRAFT OF FORM 990, INCLUDING REQUIRED SCHEDULES, IS TO BE PROVIDED TO EACH VOTING MEMBER OF THE ASTM BOARD PRIOR TO ITS FILING WITH THE IRS
	FORM 990, PART VI, SECTION B, LINE 12C	ASTM HAS A WRITTEN CONFLICT OF INTEREST POLICY THE CONFLICT OF INTEREST POLICY DEFINES CONFLICTS OF INTEREST, IDENTIFIES THE CLASSES OF INDIVIDUALS WITHIN THE ORGANIZATION COVERED BY THE POLICY, FACILITATES DISCLOSURE OF INFORMATION THAT MAY HELP IDENTIFY CONFLICTS OF INTEREST, AND SPECIFIES PROCEDURES TO BE FOLLOWED IN MANAGING CONFLICTS OF INTEREST
	FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION OF PRESIDENT AND VPS PURSUANT TO ASTM BOARD PROCEDURE 2 4 THE EXECUTIVE COMMITTEE IS RESPONSIBLE FOR ADMINISTERING THE PRESIDENT'S EMPLOYMENT AGREEMENT AND COMPENSATION PROGRAM, AND PURSUANT TO ASTM BOARD PROCEDURE 3 3 THE FINANCE AND AUDIT COMMITTEE IS RESPONSIBLE FOR MONITORING ASTM EMPLOYEE BENEFITS AND SALARY ADMINISTRATION PROGRAMS AND FOR MAKING RECOMMENDATIONS TO THE BOARD OF DIRECTOR FOR SUCH MODIFICATIONS AS MAY BE NECESSARY TO THAT END, THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS AUTHORIZED TO CONTRACT, NEGOTIATE AND SET THE SALARY AND BENEFITS PACKAGE OF THE PRESIDENT THE PRACTICES AND THE PROCEDURES USED TO SET THE SALARY AND BENEFITS PACKAGE ARE AS FOLLOWS - EVERY YEAR THE EXECUTIVE COMMITTEE RECEIVES SALARY/BENEFITS SURVEY INFORMATION FROM AMERICAN RESEARCH COMPANY'S NATIONAL COMPENSATION STUDY OF ASSOCIATION CHIEF STAFF EXECUTIVES - IN ADDITION TO THE ANNUAL AMERICAN RESEARCH COMPANY'S NATIONAL COMPENSATION STUDY OF ASSOCIATION CHIEF STAFF EXECUTIVES, EVERY 3RD YEAR THE EXECUTIVE COMMITTEE AUTHORIZES A SALARY AND BENEFIT BENCHMARK REPORT FOR THE PRESIDENT'S POSITION FROM ONE OF THE MAJOR BENEFIT CONSULTING FIRMS IN THE US (IE AON, WATSON WYATT E&Y, MERCER, ETC) - ALL OF THE ASTM INTERNATIONAL STAFFS' POSITIONS ARE BENCHMARKED AT LEAST EVERY 3RD YEAR BY A MAJOR BENEFIT CONSULTING FIRM IN THE US (1/3 OF ALL POSITIONS ARE BENCHMARKED EVERY YEAR) - THIS INFORMATION IS PROVIDED TO THE EXECUTIVE COMMITTEE AND THE FULL BOARD OF DIRECTORS DURING THE ANNUAL BUDGET REVIEW AS PART OF THE BUDGET REVIEW PROCESS
	FORM 990, PART VI, SECTION C, LINE 19	PURSUANT TO IRS REGULATIONS, ASTM, UPON REQUEST, MAKES THE FOLLOWING AVAILABLE FOR PUBLIC INSPECTION ORIGINAL AND AMENDED, IF ANY, ANNUAL INFORMATION RETURNS, APPLICATION FOR TAX EXEMPTION INCLUDING ITS GOVERNING INSTRUMENTS, SUPPORTING DOCUMENTS AND ALL IRS CORRESPONDENCE PERTAINING THERETO, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -9,079,669 CHANGE IN RETIREMENT BENEFIT OBLIGATION -16,102,791 TOTAL TO FORM 990, PART XI, LINE 5 -25,182,460
FORM 990, PART VIII, LINES 1A - 1H COL (A) & PART IX, LINE 25 COL (D)	EXPLANATION FOR SOURCE OF CONTRIBUTIONS WITH NO EXPENSES	THE AMERICAN SOCIETY FOR TESTING AND MATERIALS, A VOLUNTARY CONSENSUS STANDARDS DEVELOPING ORGANIZATION, DERIVES MOST OF ITS FUNDING FROM THE SALE OF STANDARDS AND RELATED TECHNICAL INFORMATION THE ORGANIZATION DOES NOT DO ANY FORMAL FUNDRAISING THE ORGANIZATION DOES NOT ACTIVELY SOLICIT CONTRIBUTIONS FROM THE PUBLIC ANY CONTRIBUTIONS ARE SOLICITED BY OUR MEMBERS FOR RESEARCH PROJECTS, MEETING EXPENSES, AND AWARDS OR SCHOLARSHIPS

**SCHEDULE R**  
**(Form 990)**

## Related Organizations and Unrelated Partnerships

OMB No 1545-0047

2011

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

**Name of the organization**

AMERICAN SOCIETY FOR TESTING AND MATERIAL

**Employer identification number**

23-1352024

**Part I Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

<b>(a)</b> Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity
<b>(1)</b> ASTM INTERNATIONAL LLC 100 BARR HARBOR DRIVE WEST CONSHOHOCKEN, PA 19428 41-2221144	SEE PART VII	DE	2,860	629,704	ASTM INT'L
<b>(2)</b> ASTM EU LLC 100 BARR HARBOR DRIVE WEST CONSHOHOCKEN, PA 19428 45-2060975	SEE PART VII	DE	0	0	ASTM INT'L

**Part II Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

**Part III Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

**Part V Transactions With Related Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)**Note.** Complete line 1 if any entity is listed in Parts II, III or IV**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity
- b** Gift, grant, or capital contribution to related organization(s)
- c** Gift, grant, or capital contribution from related organization(s)
- d** Loans or loan guarantees to or for related organization(s)
- e** Loans or loan guarantees by related organization(s)
- f** Sale of assets to related organization(s)
- g** Purchase of assets from related organization(s)
- h** Exchange of assets with related organization(s)
- i** Lease of facilities, equipment, or other assets to related organization(s)
- j** Lease of facilities, equipment, or other assets from related organization(s)
- k** Performance of services or membership or fundraising solicitations for related organization(s)
- l** Performance of services or membership or fundraising solicitations by related organization(s)
- m** Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
- n** Sharing of paid employees with related organization(s)
- o** Reimbursement paid to related organization(s) for expenses
- p** Reimbursement paid by related organization(s) for expenses
- q** Other transfer of cash or property to related organization(s)
- r** Other transfer of cash or property from related organization(s)

	Yes	No
<b>1a</b>		
<b>1b</b>		
<b>1c</b>		
<b>1d</b>		
<b>1e</b>		
<b>1f</b>		
<b>1g</b>		
<b>1h</b>		
<b>1i</b>		
<b>1j</b>		
<b>1k</b>		
<b>1l</b>		
<b>1m</b>		
<b>1n</b>		
<b>1o</b>		
<b>1p</b>		
<b>1q</b>		
<b>1r</b>		

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

**Part VI Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

**Part VII Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
PRIMARY ACTIVITY	SCHEDULE R, PART I, COLUMN B	ASTM INTERNATIONAL, LLC IS PRIMARILY RESPONSIBLE FOR THE PROMOTION OF ASTM STANDARDS ACTIVITIES AND MEMBERSHIP BENEFITS IN CHINA ASTM EU, LLC IS PRIMARILY RESPONSIBLE FOR THE PROMOTION OF ASTM STANDARDS ACTIVITIES AND MEMBERSHIP BENEFITS IN EUROPE

**Additional Data**

**Software ID:**  
**Software Version:**  
**EIN:** 23-1352024  
**Name:** AMERICAN SOCIETY FOR TESTING AND MATERIALS

**Form 990, Special Condition Description:****Special Condition Description****Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

<b>(A)</b> Name and Title	<b>(B)</b> Average hours per week	<b>(C)</b> Position (check all that apply)					<b>(D)</b> Reportable compensation from the organization (W- 2/1099-MISC)	<b>(E)</b> Reportable compensation from related organizations (W- 2/1099- MISC)	<b>(F)</b> Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee			
CATHERINE H PILARZ CHAIRMAN OF THE BOARD	1 00	X					0	0	0
KENNETH F YAROSH VICE CHAIRMAN	1 00	X					0	0	0
MARY C MCKIEL VICE CHAIRMAN	1 00	X					0	0	0
THOMAS A SCHWARTZ CHAIR, FINANCE AND AUDIT COMMITTEE	1 00	X					0	0	0
PAUL K WHITCRAFT PAST CHAIRMAN	1 00	X					0	0	0
ROGER E STOLLER PAST CHAIRMAN	1 00	X					0	0	0
TORSTEN BAHKE DIRECTOR	1 00	X					0	0	0
MARILYN L BAKER DIRECTOR	1 00	X					0	0	0
CARROLL D DAVIS DIRECTOR	1 00	X					0	0	0
AMBASSADOR SHAUN E DONNELLY DIRECTOR	1 00	X					0	0	0
RONALD J JEBELHAR DIRECTOR	1 00	X					0	0	0
WARREN O HAGGARD DIRECTOR	1 00	X					0	0	0
RANDY F JENNINGS DIRECTOR	1 00	X					0	0	0
RICKY W MAGEE DIRECTOR	1 00	X					0	0	0
D THOMAS MARSH DIRECTOR	1 00	X					0	0	0
RALPH M PAROLI DIRECTOR	1 00	X					0	0	0
TOY S POOLE DIRECTOR	1 00	X					0	0	0
DENNIS D ROUNDS DIRECTOR	1 00	X					0	0	0
MARY H SAUNDERS DIRECTOR	1 00	X					0	0	0
S SHYAM SUNDER DIRECTOR	1 00	X					0	0	0
MASAMI TANAKA DIRECTOR	1 00	X					0	0	0
ROBERT D THOMAS DIRECTOR	1 00	X					0	0	0
ANTHONY W THORNTON DIRECTOR	1 00	X					0	0	0
MICHAEL R WITHERS DIRECTOR	1 00	X					0	0	0
JAMES A THOMAS PRESIDENT	35 00		X				884,718	0	29,830

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee			
MARGARET M CASSIDY TREASURER	35 00			X			160,168	0	20,295
KENNETH PEARSON SENIOR VP OPERATIONS	35 00			X			278,406	0	31,161
JOHN PACE VP PUBLICATIONS	35 00			X			261,262	0	33,481
PHILIP LIVELY VP INFO DEVELOPMENT	35 00			X			189,223	0	31,495
KATHERINE MORGAN VP TECH COMM OPER	35 00			X			179,793	0	32,612
THOMAS O'BRIEN VP GENERAL COUNCIL	35 00			X			254,707	0	31,786
JEFFREY GROVE VP GLOBAL POLICY	35 00			X			181,772	0	32,904
TERESA CENDROWSKA VP GLOBAL COOP	35 00			X			171,612	0	20,542
JAMES S THOMAS DIRECTOR, INT'L SALES	35 00				X		186,312	0	28,167
MARTIN FARRELL DIRECTOR, INT'L SALES	35 00					X	192,944	0	33,033
RAYMOND KOLOS DIRECTOR	35 00					X	163,680	0	27,589
TIMOTHY BROOKE ASST VP TECH COMM OPER	35 00					X	146,565	0	27,882
DANIEL SMITH ASST VP PUBLICATION SERV	35 00					X	136,075	0	28,326
ROBIN HAUPT SUPERVISOR PSP	35 00					X	125,182	0	12,686