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Form **990**

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

	r the 2	2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011			
D CITE		Deplicable THE DISCOVERY LAND COMPANY FOUNDATION		D Employer ide	entification number
Add	Iress cha		_	20-442024 E Telephone nu	
Nar	me char	nge			
Inıt	ıal retur	Number and street (of F o box it mail is not delivered to street address) Room/suf	te	(310) 859-	
	mınated			C Gloss receipts	+ 1,110,515
	ended r	BEVERLY HILLS, CA 90210			
App	olication	pending			
		F Name and address of principal officer CHRISTY NICHOLS		ıs a group returi ites?	n for □ Yes 🔽 No
		301 NORTH CANON DRIVE STE 328 BEVERLY HILLS, CA 90210			
		221211213, 311 33223		I I affiliates includ o " attach a list	ed?
I Ta	x-exem	pt status		ip exemption nu	
J W	ebsite	: ► www discoverylandco com/dlc_foundation/			
K Forr	n of org	anization 🔽 Corporation Trust 🗆 Association 🗀 Other ►	L Year of fo	rmation 2006	State of legal domicile CA
Pa	rt I	Summary			
Activities & Governance	Δ	THE DISCOVERY LAND COMPANY FOUNDATION'S MISSION IS TO ENRIC DISCOVERY LAND COMPANY DEVELOPMENTS BY PROVIDING SUPPORT T AND FAMILIES THE DLC FOUNDATION WILL FOCUS ON ESTABLISHING FO COMMUNITIES WHERE DISCOVERY LAND COMPANY HAS PROJECTS	O PROGRAI	MS THAT SERV	E THEIR CHILDREN
ট ব	2 0	Check this box 🔭 if the organization discontinued its operations or disposed o	f more than 2	5% of its net a	ssets
ጭ ያ	3 1	Number of voting members of the governing body (Part VI, line 1a) $\cdot\cdot\cdot$		3	3
Ē		Number of independent voting members of the governing body (Part VI, line 1b)			:
Ş		otal number of individuals employed in calendar year 2011 (Part V, line 2a) . otal number of volunteers (estimate if necessary)		6	2
		otal unrelated business revenue from Part VIII, column (C), line 12		7a	(
		Net unrelated business taxable income from Form 990-T, line 34		7b	
			Prio	or Year	Current Year
a)	8	Contributions and grants (Part VIII, line 1h)		223,145	1,076,601
Revenue	9 10	Program service revenue (Part VIII, line 2g)		14,929	3,702
Æ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		14,525	30,240
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		220.074	1 110 543
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		238,074 103,320	1,110,543
	14	Benefits paid to or for members (Part IX, column (A), line 4)		103,320	0
ch.	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines		00.000	03.500
Expenses	16a	5-10) Professional fundraising fees (Part IX, column (A), line 11e)		90,000	82,500
æ ⊕	ь	Total fundraising expenses (Part IX, column (D), line 25) ▶19,195			
Ω	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		47,806	
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)		16,156 209,476	769,313
	19	Revenue less expenses Subtract line 18 from line 12		28,598	341,230
				g of Current 'ear	End of Year
200 200 200 200 200 200 200 200 200 200	I			977,362	1,318,148
ssets or Balances	20	Total assets (Part X, line 16)		/	1,010,110
et Assets or and Balances	20 21	Total liabilities (Part X, line 26)			0
	21 22	Total liabilities (Part X, line 26)		977,362	0
Par	21 22 t III	Total liabilities (Part X, line 26)	hedules and s	977,362	0 1,318,148
Par Under knowl	21 22 t III	Total liabilities (Part X, line 26)		977,362	1,318,148 o the best of my
Par Under knowl	21 22 •• III • penali ledge a ledge.	Total liabilities (Part X, line 26)	is based on	977,362 tatements, and to all information o	1,318,148 o the best of my
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Par Under knowl knowl	21 22 • t II • penalt edge a ledge.	Total liabilities (Part X, line 26)	is based on	977,362 tatements, and to all information o	1,318,148 o the best of my
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Sign Here	21 22 t III penaltiedge a ledge.	Total liabilities (Part X, line 26)	beck if	977,362 tatements, and to all information of the original state o	0 1,318,148 to the best of my f which preparer has any
Par Under knowl knowl Sign Here	21 22 t III penaltiedge a ledge.	Total liabilities (Part X, line 26)	beck if	977,362 tatements, and to all information o	0 1,318,148 to the best of my f which preparer has any

Par	t III		Service Accomplishments a response to any question in this		
A N DLC	DISCO D COM FOUNI	PANY DEVELOPMENTS BY PR	DATION'S MISSION IS TO ENF OVIDING SUPPORT TO PROGR ABLISHING FOSTER CARE FAC	RICH THE COMMUNITIES THAT AMS THAT SERVE THEIR CHILD ILITIES IN MANY OF THE COMM	REN AND FAMILIES THE
2			gnıfıcant program services during	the year which were not listed on	┌ Yes ┌ No
3	Did th		g, or make significant changes in		┌ Yes ┌ No
4	Desci exper	ribe the organization's program s uses Section 501(c)(3) and 501	ervice accomplishments for eacl	n of its three largest program servi 4947(a)(1) trusts are required to iy, for each program service report	report the amount of
4a	FOR (DISCOVERY LAND COMPANY FOUNDATION CHILDREN UTILIZING RESIDENTIAL FACTION, AND MEDICAL NEEDS	ON HAS THREE MAIN ACTIVITIES (1) DE ILITIES (2) CONTRIBUTE TO OTHER CH 5 OF FAMILIES IN LOCAL COMMUNITIES	ts of \$ 639,007) (Revenue EVELOP AND OPERATE AN INNOVATIVE HIG ARITABLE, NON-PROFIT ORGANIZATIONS N AROUND DISCOVERY LAND COMPANY'S PR WITH ADDITIONAL RESOURCES TO FURTH	OUALITY FOSTER CARE PROGRAM WHO FOCUS ON THE URGENT OJECTS, EMPLOYEE AND
4b	(Code	e) (Expenses \$	ıncludıng grant	s of \$) (Revenue \$)
4c	(Code	e) (Expenses \$	ıncludıng grant	s of \$) (Revenue \$)
4d		er program services (Describe i enses \$	n Schedule O) including grants of\$) (Revenue \$)
4e	Tota	l program service expenses►\$	716,082		

art IV	Check	dist of	Required	Schedules

	one or he quire a policular of		V	NI-
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If</i> "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νo
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a		No
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Νo
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV .	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Form 990 (2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	1a 3			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b			
_				
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		No
a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		No
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
а	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a		No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		Νo
a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account or securities account)?	4a		No
b	·			
	If "Yes," enter the name of the foreign country ►			
a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? $. . $	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			No
-		5c		
a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		Νo
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		No
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a	Yes	
	services provided to the payor?			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			NI -
الم	file Form 8282?	7c		No
a	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		Νo
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	<i>7</i> 9		NO
••	Form 1098-C?	7h		No
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. DId			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		Νo
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		Νo
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		Νo
)	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
	facilities Section F01(c)(12) organizations Enter			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
D	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		No
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
u	Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue			
	qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization	13a		No
h	allocated to each state Enter the aggregate amount of reserves the organization is required to maintain by			
ט	the states in which the organization is licensed to issue qualified health plans			
c	Enter the aggregate amount of reserves on hand			
	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		Νo

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule C	contains a response to	any question in this Part VI										. 攵
o o o o a a o	comeanio a response to	any question in time i are tr	-	•	•	•	•	•	•	-	-	-,

Se	ction A. Governing Body and Management			
			Yes	No
1_	Enter the number of veting members of the governing heady at the and of the tay			
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
	ction B. Policies (This Section B requests information about policies not required by the Internal	•		
Re	venue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		Νo
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		Νo
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13		No
14	Did the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		Νo
b	Other officers or key employees of the organization	15b		Νo
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
ь	taxable entity during the year?	16a		No
_	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		No
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply			

Own website Another's website V Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization CHRISTY NICHOLS
 301 NORTH CANON DRIVE SUITE 328

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization	•	elated o	rgan	zatio	ons	compe	ensat	ed any current or fo	ormer officer, direct	or, or trustee
(A) Name and Title	(B) Average hours per week (describe hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and
	for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			related organizations
(1) HUNTER SCOTT MELDMAN Director	1 00	х		х				0	0	0
(2) CHRISTY NICHOLS Executive Direc	55 00	х		х				82,500	60,000	0
(3) MICHAEL MELDMAN President	8 00	х		х				0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	per unless person is both week an officer and a or (describe director/trustee) 2								D) ortable ensation m the ation (W- 9-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	on amount of o d compensa ns from th		ted fother sation the on and
		for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			MISC)		organiza	
1b	Sub-Total							<u> </u>						
С	Total from continuation sheets t	to Part VII, Sec	tion A					>						
<u>d</u>	Total (add lines 1b and 1c) . Total number of individuals (inclusion) to the state of the state					ted	above) who	receive	82,500 d more tha	60,00 an	00		
													1	
3	Did the organization list any form on line 1a? <i>If</i> "Yes," complete Sch								r highest	compens	ated employee	3	Yes	No No
4	For any individual listed on line 1 organization and related organization.											4		No
5	Did any person listed on line 1a services rendered to the organiza						-		_		or individual for •	5		No
Se	ction B. Independent Con													
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax years.	the organizatio												
	Nan	(A) ne and business add	dress							Desc	(B) ription of services		(C Comper	
												_+		
												\dashv		
	Fotal number of independent conti \$100,000 of compensation from t			ot lın	nıted	d to	those	liste	d above)	who recei	ved more than			

Form 99						Page 9
Part V	<u>/IIII</u>	Statement of Revenue	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or
40 V2	1a	Federated campaigns 1a				514
Contributions, gifts, grants and other similar amounts	Ь	Membership dues 1b				
₽ĕ	c	Fundraising events 1c 856,985				
म ≝ ≝	d	Related organizations 1d				
<u>2,≅</u>	e	Government grants (contributions) 1e				
Si Si	f	All other contributions, gifts, grants, and 1f 219,616			<u> </u>	
新		similar amounts not included above				
## ## ## ## ## ## ## ## ## ## ## ## ##	g	Noncash contributions included in lines 1a-1f \$				
ე შე	h	Total. Add lines 1a-1f	1,076,601			
		Business Code				
Program Service Revenue	2a					
eg Se	ь					
e H	С					
ž	d					
å ⊊	e					
ie ie	f	All other program service revenue				
ۆ خ	_	Total. Add lines 2a−2f	0			
	д 3	Investment income (including dividends, interest	0			
		and other similar amounts)	3,702			3,702
	4	Income from investment of tax-exempt bond proceeds	0			
	5	Royalties	0			
		(ı) Real (ıı) Personal				
	6a	Gross rents				
	b	Less rental expenses				
	С	Rental income or (loss)				
	d	Net rental income or (loss)	0			
		(I) Securities (II) Other				
	7a	Gross amount from sales of				
		assets other than inventory				
	b	Less cost or other basis and				
	_	sales expenses Gain or (loss)				
	c d	Net gain or (loss)	0			
	8a	Gross income from fundraising				
o		events (not including				
듄		\$856,985 of contributions reported on line 1c)				
ě		See Part IV, line 18				
Other Revenue	١.	a 30,240				
Ě	b	Less direct expenses b	30,240			30,240
	9a	Net income or (loss) from fundraising events • Gross income from gaming activities	30,240			30,240
	"	See Part IV, line 19				
		a				
	Ь	Less direct expenses b				
	C	Net income or (loss) from gaming activities	0			
	IUa	Gross sales of inventory, less returns and allowances .				
		a				
	b	Less cost of goods sold b				
	С	Net income or (loss) from sales of inventory •	0			
	44-	Miscellaneous Revenue Business Code				
	11a					
	b					
	C	All other revenue				
	d e	All other revenue				
	e	Iotal. Add lines 11a-11d	0			
	12	Total revenue. See Instructions				

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

	heck if Schedule O contains a response to any question in this Part IX	<u></u>		1	
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	627,007	627,007		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	12,000			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	82,500	61,875	12,375	8,250
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	0			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	0			
9	Other employee benefits	0			
10	Payroll taxes	0			
11	Fees for services (non-employees)				
a	Management	0	1		
ь	Legal	6,411		6,411	
c	Accounting	12,210	 	12,210	
d	Lobbying	0		12,210	
e	Professional fundraising See Part IV, line 17				
f	Investment management fees	0	 		
g	Other	1,350	†		1,350
12	Advertising and promotion	0			
13	Office expenses	15,180	 	2,277	1,518
14	Information technology	0			
15	Royalties	0			
16	Occupancy	0			
17	Travel	5,087	3,815	763	509
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	0			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	0			
23	Insurance	0			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	BANK CHARGES	7,568			7,568
ь		,			<u> </u>
c					
d			1		
e					
f	All other expenses	0			
25	Total functional expenses. Add lines 1 through 24f	_		34.035	10 105
		769,313	716,082	34,036	19,195
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				orm 990 (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 0 1 1 977.362 2 1.308.288 2 3 3 0 4 0 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 0 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 0 0 7 8 0 9 0 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b 0 b Less accumulated depreciation 10c 11 9,860 11 12 0 12 Investments—other securities See Part IV, line 11 13 13 0 Investments—program-related See Part IV, line 11 . . 0 14 14 0 15 15 977,362 1,318,148 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 17 17 Accounts payable and accrued expenses . 18 18 19 19 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 25 D 26 26 0 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 977,362 27 Unrestricted net assets 1,318,148 28 28 Temporarily restricted net assets Fund 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶

and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 977.362 33 1,318,148 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 977.362 34 1.318.148

-(-	Check if Schedule O contains a response to any question in this Part XI			. 🔽	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		1 1	10,54
2	Total expenses (must equal Part IX, column (A), line 25)	2			769,31
3	Revenue less expenses Subtract line 2 from line 1	3	341,2		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		9	977,36
5	Other changes in net assets or fund balances (explain in Schedule O)	5			-44
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		1,3	318,14
Par	TAIL Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			୮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b		No
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2 c		No
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both Separate basis Both consolidated and separated basis	ssued			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		No

Employer identification number

OMB No 1545-0047

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Inspection

		RY LAND	COMPANY FOU	INDATION										
									20-4420					
Pa	rt I	Reas	on for Pu	blic Charity Sta	tus (All or	ganızatıon	s must com	iplete this p	art.) See	instructions				
The	organı	zatıon ıs	not a priva	te foundation becaus	seitis (For	lines 1 thro	ugh 11, chec	k only one b	ox)					
1	Г	A chur	ch, convent	ion of churches, or a	ssociation o	of churches	section 170(b)(1)(A)(i).						
2	Г	A scho	ol described	d in section 170(b)(1	L)(A)(ii). (A	ttach Sched	ule E)							
3	Γ	A hosp	ital or a cod	perative hospital se	rvice organi	zatıon descı	rıbed ın secti	on 170(b)(1)	(A)(iii).					
4	Γ			h organızatıon opera ity, and state	ted in conju	nction with a	ı hospital des	scribed in sec	ction 170(b)	(1)(A)(iii). E	nter the			
5	Γ	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II)												
_	_													
6 7	। ⊽	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II)												
8	Г	A com	munity trust	described in section	n 170(b)(1)	(A)(vi) (Co	mplete Part 1	II)						
9	Г	An org	anızatıon th	at normally receives	(1) more t	han 331/3%	of its suppor	rt from contri	butions, me	mbership fees	, and gross			
				rities related to its e										
		-	-	oss investment inco				· ·		L tax) from bu	sinesses			
	_	acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III)												
10	<u> </u>	An organization organized and operated exclusively to test for public safety See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of												
11	Γ	one or the box	more public	ganized and operated ly supported organiz ibes the type of supp b Type I	ations desc porting orgai	ribed in sect nization and	tion 509(a)(1 complete lin	l) or section	509(a)(2) : gh 11h	See section 5				
e	Γ	other t		ox, I certify that the ion managers and ot										
f				received a written d	eterminatioi	n from the IF	RS that it is a	Type I, Typ	e II or Type	III supportir	ng organization,			
			this box					_			Г			
g			August 1 / , , ng persons?	2006, has the organ	ization acce	pted any gif	t or contribut	tion from any	of the					
				rectly or indirectly c	ontrols, eith	ner alone or	together with	persons des	cribed in (ii)	Yes No			
		and (III) below, the	governing body of th	ne the suppo	rted organiz	ation?			11g	(i)			
		(ii) a fa	amily memb	er of a person descri	bed in (i) ab	ove?				11g(
		(iii) a 3	35% contro	lled entity of a perso	n described	ın (ı) or (ıı)	above?			11g(iii)			
h		Provide	e the followi	ng information about	the support	ted organiza	tion(s)							
(i) Name suppo organiz		e of rted	of (ii) (described on col (i) listed in your governing		(v) Did you no organiza col (i) o suppo	otify the tion in f your	(vi) Is the organization in col (i) organized in the US?		(vii) A mount of support?					
				instructions))	Yes	No	Yes	No	Yes	No				
											1			

Total

instructions

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify

	under Part III. If the	e organization (fails to qualify i	<u>under the tests l</u>	<u>isted below, pl</u>	ease co	mplete I	Part III.)
	ection A. Public Support endar year (or fiscal year beginning	<u> </u>		1 1				
Care	in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2	011	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	185,30	5 594,21	7 405,290	223,145	1	,076,601	2,484,558
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							0
3	The value of services or facilities furnished by a governmental unit to the organization without charge							0
4	Total. Add lines 1 through 3	185,30	5 594,21	7 405,290	223,145	1	,076,601	2,484,558
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included or line 1 that exceeds 2% of the amount shown on line 11, column (f)	n						308,374
6	Public Support. Subtract line 5 from	1						2.476.404
	line 4							2,176,184
	ection B. Total Support							
Cale	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 20	11	(f) Total
7	A mounts from line 4	185,305	594,217	405,290	223,145	1	,076,601	2,484,558
8	Gross income from interest,	,	,	,	·			· · ·
	dividends, payments received on securities loans, rents, royalties and income from similar sources	920	7,111	10,285	14,929		3,702	36,947
9	Net income from unrelated business activities, whether or not the business is regularly carried on							0
10	Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						30,240	30,240
11	Total support (Add lines 7 through 10)							2,551,745
12	Gross receipts from related activit					12		
13	First Five Years If the Form 990 is check this box and stop here			l, thırd, fourth, or fı	fth tax year as a	501(c)(3	3) organız	zation, ▶┌
	ection C. Computation of Pul			44 (5)				
14	Public Support Percentage for 201			II column (†))		14		85 280 %
15	Public Support Percentage for 201					15		
b	33 1/3% support test—2011. If the and stop here. The organization quasiant of the box and stop here. The organization 10%-facts-and-circumstances test is 10% or more, and if the organization Part IV how the organization merorganization	alifies as a publice organization did no qualifies as a proper and the orguiton meets the "f	ly supported orga not check the bo ublicly supported anization did not acts and circums	anization x on line 13 or 16 organization check a box on lin tances" test, chec	a, and line 15 is e 13, 16a, or 16 ck this box and s i	33 1/3% b and line top here.	or more, e 14 Explain	► ▽ check this ► ¯
b 18	10%-facts-and-circumstances test 15 is 10% or more, and if the orgal Explain in Part IV how the organization Private Foundation If the organizationstructions	nization meets th ition meets the "f	e "facts and circu acts and circums	umstances" test, o tances" test The	theck this box an organization qua	nd stop he lifies as a	e re. a publicly	▶□ ▶□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

▶[

Part IV	Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).									
	Facts And Circumstances Test									
	Explanation									

Schedule A (Form 990 or 990-EZ) 2011

Additional Data

Software ID: 11000144

Software Version: 2011v1.2

EIN: 20-4420241

Name: THE DISCOVERY LAND COMPANY FOUNDATION

Form 990, Special Condition Description:

Special Condition Description

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493136022272

OMB No 1545-0047

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection**

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

ᆸᆮ	DISCOVERY LAND COMPANY F	COUNDATION				
	DISCOVERT LAND COMPANT	CONDATION			20-4420241	
Pa	General Informatio			he United States. C		zation answered
ι	"Yes" to Form 990, Pa For grantmakers. Does the			de to cubetantiate the	amount of the grants	
	assistance, the grantees' elig					
	the grants or assistance?		_			
2	For grantmakers. Describe in Pa United States	art V the organiz	zatıon's procedu	res for monitoring the us	e of grant funds outside t	the
3	Activites per Region (Use Part	V ıf addıtıonal s	pace is needed)		
	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	region (by type) (e g ,	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	e (f) Total expenditures for region/investments in region
	CENTRAL AMERICA	0	0	GRANT-MAKING	GRANT FOR EDUCATION	12,000
	Sub-total					12,000
b	Total from continuation sheets to Part I					

c Totals (add lines 3a and 3b)

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			CENTRALAMERICA	EDUCATION	12,000	CHECK			
	-								
	-								
2	Enter total nun tax-exempt by	nber of recipients the IRS, or fo	ent organizations list or which the grantee	ted above that are re e or counsel has pro	ecognized as charit ovided a section 501	ties by the foreign c L(c)(3) equivalency	ountry, recognized letter	as . 🕨	1
3	Enter total nun	nber of other	organizations or ent	ities				. ▶	

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
					1		
		+			†		
		+			+		
		+ +			+		
'	 	+	<u> </u>	-	+		+
		+	<u> </u>	-	+	<u> </u>	+
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				<u> </u>		 	
						1	
			<u></u>	<u> </u>		1	
		T					
-					1		
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			<u> </u>	<u> </u>		 	1
						1	dula E (Earre 000) 2011

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	<u> </u>	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	্	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	┍	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	┍	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	~	No

Schedule F (Form 990) 2011

Identifier	ReturnReference	uctions) required in Part I, line 2, and any Explanation
		<u>'</u>
	1	

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DLN: 93493136022272

OMB No 1545-0047

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SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Supplemental Information Regarding

Fundraising or Gaming Activities

Open to Public Inspection

arial revenue convice	. ,					Tilspection
ame of the organization					Employ	yer identification number
HE DISCOVERY LAND COMP	ANY FOUNDATION	V			20-44	20241
		C				
Part I Fundraising Ac	tivities. Complet	e if the o	rganiza	tion answered "Yes"	to Form 990, F	Part IV, line 17.
Indicate whether the organ	nization raised funds	through a	ny of the	following activities Ch	eck all that apply	y
Mail solicitations			е	Solicitation of noi	n-government gr	ants
i Internet and e-mail so	olicitations		f	Solicitation of go	vernment grants	
Phone solicitations			g	Special fundraisir	ng events	
In-person solicitations	S		_	·		
Did the organization have or key employees listed inIf "Yes," list the ten highes	Form 990, Part VII) or entity	ın conne	ction with professional	fundraising servi	ces? Yes V
to be compensated at leas	t \$5,000 by the org	anızatıon	Form 99	0-EZ filers are not requ	ired to complete	this table
(i) Name and address of ındıvıdual or entity (fundraiser)	(ii) Activity	fundrais custo	ody or rol of	(iv) Gross receipts from activity	(v) A mount pa (or retained fundraiser list col (i)	by) (or retained by)
tal						
List all states in which the licensing	organization is regi	stered or I	ıcensed t	o solicit funds or has b	Leen notified it is (exempt from registration or

			(a) Event #1 TOURNAMENT AT	(b) Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
			(event type)	(event type)	(total number)	
	1	Gross receipts	887,225	5		887,225
	2	Less Charitable contributions	856,985	5		856,98!
•	3	Gross income (line 1 minus line 2)	30,240			30,240
	4	Cash prizes				
	5	Non-cash prizes				
	6	Rent/facility costs				
-	7	Food and beverages				
	8	Entertainment				
: 1	9	Other direct expenses .				
	10	Direct expense summary Add lir	nes 4 through 9 ın column	(d)	🛌	()
	11	Net income summary Combine li	nes 3 and 10 in column (d)	•	30,240
ar	t III	Gaming. Complete if the o \$15,000 on Form 990-EZ, li		"Yes" to Form 990, Pa	rt IV, line 19, or repo	·
			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through
,						col (c))
?	1	Gross revenue				col (c))
		Gross revenue				col (c))
	2					col (c))
2	2	Cash prizes				col (c))
2	2 3 4	Cash prizes				coi (c))
2	2 3 4 5	Cash prizes Non-cash prizes Rent/facility costs	Г Yes	Г Yes	Г Yes	coi (c))
2	2 3 4 5	Cash prizes	□ No	Г No	ΓNο	()
2	2 3 4 5 6	Cash prizes	No	□ No d)	厂 No	((c))
1	2 3 4 5 6	Cash prizes	No	□ No d)	厂 No	((col (c))
	2 3 4 5 6 7 8 Ented	Cash prizes	No s 2 through 5 in column (bline lines 1 and 7 in columation operates gaming ac	│ No d)	厂 No	
a b	2 3 4 5 6 7 8 Enter Is the	Cash prizes	No s 2 through 5 in column (sibine lines 1 and 7 in column ation operates gaming activities in each	No d)	Г No	
a	2 3 4 5 6 7 8 Enter Is the Ist If "N	Cash prizes	No s 2 through 5 in column (sibine lines 1 and 7 in column ation operates gaming ac s gaming activities in each	No d)	厂 No	· Fyes Fno
a b	2 3 4 5 6 7 8 Enter Is till If "N	Cash prizes Non-cash prizes Rent/facility costs Other direct expenses Volunteer labor Direct expense summary Add line Net gaming income summary Comer the state(s) in which the organization licensed to operate	No s 2 through 5 in column (sibine lines 1 and 7 in column ation operates gaming activities in each	No d)	□ No ▶	· Fyes FNo

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► Attach to Form 990

OMB No 1545-0047

2011

DLN: 93493136022272

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization
THE DISCOVERY LAND COMPANY FOUNDATION

Employer identification number

20-4420241

Part I General Inforn	nation on Grants	and Assistance					
 Does the organization man the selection criteria used Describe in Part IV the or 	d to award the grants o	rassistance?					Г Yes Г №
Part II Grants and Oth Form 990, Part I	ner Assistance to V, line 21 for any r	Governments and ecipient that received) if additional space	Organizations in the more than \$5,000.	the United States. Check this box if no	o one recipient recei	ived more than \$5,0	00. Use
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) THE CHILDRENS VILLAGE1350 WHANLEY AVENUE COEUR DALENE,ID 83815	82-0485532	501(c)(3)	81,018	0			
(2) OLIVE CREST - COACHELLA VCC73-725 EL PASEO DRIVE 23C PALM DESERT,CA 92260	95-2877102	501(c)(3)	10,000	0			
(3) MOBILIZE MANKIND 4736 ROYAL AVENUE 55 EUGENE,OR 97402	73-1636316	501(c)(3)	18,500	0			
(4) LOS CABOS CHILDRENS FOUNDATION 3800 W 53RD STREET SIOUX FALLS,SD 57106	20-2882711	501(c)(3)	6,600	0			
(5) FOSTERCLUB753 FIRST AVENUE SEASIDE,OR 97138	93-1287234	501(c)(3)	14,004	0			
(6) CRANE FAMILY FOUNDATION2223 CEDAR ELM TERRACE WESTLAKE,TX 76262	93-1241577	501(c)(3)	446,885	0			
(7) CITY OF HOPE1500 E DUARTE RD DUARTE,CA 91010	95-3435919	501(c)(3)	10,000	0			
(8) CHRYSALIS1853 LINCOLN BLVD SANTA MONICA,CA 90404	95-3972624	501(c)(3)	10,000	0			
(9) CHILDRENS HOSPITAL LA4650 SUNSET BLVD LOS ANGELES,CA 90027	95-1690977	501(c)(3)	25,000	0			
2 Enter total number of sect	tion 501 (c)(3) and gov	ernment organizations l	isted in the line 1 table			.	1

(a)Type of grant or assistance	(b) Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistanc

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier Return Reference

Explanation

Schedule I (Form 990) 2011

Software ID: 11000144
Software Version: 2011v1.2

EIN: 20-4420241

Name: THE DISCOVERY LAND COMPANY FOUNDATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

		Tanto ana ot	mer Abbibtan	te to covern	ments una c	or garrizations	in the United St
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CHILDRENS VILLAGE1350 W HANLEY AVENUE COEUR DALENE,ID 83815	82- 0485532	501(c)(3)	81,018	0			
OLIVE CREST - COACHELLA VCC 73-725 EL PASEO DRIVE 23C PALM DESERT,CA 92260	95- 2877102	501(c)(3)	10,000	0			
MOBILIZE MANKIND4736 ROYAL AVENUE 55 EUGENE, OR 97402	73- 1636316	501(c)(3)	18,500	0			
LOS CABOS CHILDRENS FOUNDATION3800 W 53RD STREET SIOUX FALLS,SD 57106	20- 2882711	501(c)(3)	6,600	0			
FOSTERCLUB753 FIRST AVENUE SEASIDE, OR 97138	93- 1287234	501(c)(3)	14,004	0			
CRANE FAMILY FOUNDATION2223 CEDAR ELM TERRACE WESTLAKE,TX 76262	93- 1241577	501(c)(3)	446,885	0			
CITY OF HOPE1500 E DUARTE RD DUARTE,CA 91010	95- 3435919	501(c)(3)	10,000	0			
CHRYSALIS1853 LINCOLN BLVD SANTA MONICA,CA 90404	95- 3972624	501(c)(3)	10,000	0			
CHILDRENS HOSPITAL LA4650 SUNSET BLVD LOS ANGELES,CA 90027	95- 1690977	501(c)(3)	25,000	0			

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SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

As Filed Data -

DLN: 93493136022272

OMB No 1545-0047

2011

Open to Public Inspection

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization
THE DISCOVERY LAND COMPANY FOUNDATION

Employer identification number

20-4420241

ldentifier	Return Reference	Explanation
	990 PART VI SECTION B #13 AND #14	THE ORGANIZATION HAS NOT YET DEVELOPED FORMAL WRITTEN POLICIES THE ORGANIZATION HAS RETAINED ALL FINANCIAL AND ORGANIZATIONAL DOCUMENTS SINCE ITS INCEPTION AND IS WORKING TO DEVELOP A FORMAL DESTRUCTION AND RETENTION POLICY
Form 990, Part VI, Line 19	Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	THERE IS NO FORMAL POLICY IN PLACE, SINCE THE ORGANIZATION HAS RECEIVED FEW REQUESTS FOR THIS INFORMATION THE ORGANIZATION HAS PROVIDED DOCUMENTS UPON REQUEST TO FUNDING SOURCES AND OTHER PARTNERS
Form 990, Part VI, Line 12c	Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	THE DIRECTORS CONSULT WITH OUTSIDE COUNSEL WHENEVER THEY FEEL THAT A POTENTIAL CONFLICT COULD EXIST
Form 990, Part VI, Line 11	Form 990, Part VI, Line 11 Form 990 Review Process	THE ORGANIZATION'S 990 IS REVIEWED BY ITS EXECUTIVE DIRECTOR AND OUTSIDE COUNSEL AND PROVIDED FOR ALL DIRECTORS PRIOR TO FILING FOR ADDITIONAL REVIEW
Form 990, Part VI, Line 2	Form 990, Part VI, Line 2 Description of Business or Family Relationship of Officers, Directors, Et	HUNTER MELDMAN AND CHRISTY NICHOLS - FAMILY RELATIONSHIPHUNTER MELDMAN AND MICHAEL MELDMAN - FAMILY RELATIONSHIP

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -**SCHEDULE R Related Organizations and Unrelated Partnerships** (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

OMB No 1545-0047

Employer identification number

DLN: 93493136022272

Open to Public

Inspection

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

THE DISCOVERY LAND COMPANY FOUNDATION 20-4420241 Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) (b) (d) (e) Name, address, and EIN of disregarded entity Legal domicile (state Total income End-of-year assets Direct controlling Primary activity or foreign country) entity Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) (g) (c) Section 512(b)(13) Name, address, and EIN of related organization Public charity status Primary activity Legal domicile (state Exempt Code section Direct controlling controlled or foreign country) (if section 501(c)(3)) entity organization Yes No For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50135Y Schedule R (Form 990) 2011

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV	, line 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h Disprop allocat	rtionate	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) SHARED SERVICES LLC												
14605 NORTH 73RD STREET SCOTTSDALE, AZ 85260	MGMT	AZ	N/A					No			No	
(2) DISCOVERY LAND COMPANY												
14605 NORTH 73RD STREET SCOTTSDALE, AZ 85260	DEVELOPMENT	AZ	N/A					No			No	
												<u> </u>
		ļ										<u> </u>
									1 10 4 11	_	_	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

	into or because it than one or there related organizations treated as a serperation of tract aring the tax years,								
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	(h) Percentage ownership		
(1) DISCOVERY LAND COMPANY 14605 NORTH 73RD STREET SCOTTSDALE, AZ 85260		AZ	N/A						

che	dule R (Form 990) 2011		Рa	ge 3
Pa	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to related organization(s)	1b		No
c	Gift, grant, or capital contribution from related organization(s)	1c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
е	Loans or loan guarantees by related organization(s)	1e		No
f	Sale of assets to related organization(s)	1f		No
g	Purchase of assets from related organization(s)	1 g		No
h	Exchange of assets with related organization(s)	1h		No
i	Lease of facilities, equipment, or other assets to related organization(s)	1 i		No
j	Lease of facilities, equipment, or other assets from related organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations by related organization(s)	11	Yes	
m	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1m	Yes	
n	Sharing of paid employees with related organization(s)	1n	Yes	
0	Reimbursement paid to related organization(s) for expenses	10		No
p	Reimbursement paid by related organization(s) for expenses	1р		No
q	Other transfer of cash or property to related organization(s)	1q		No
r	Other transfer of cash or property from related organization(s)	1r		No
	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
	(b) (,	(d)		

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) DISCOVERY LAND COMPANY	n	60,000	ACTUAL PMT
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	j) eral or aging ener?	(k) Percentage ownership
			,	Yes	No			Yes	No		Yes	No	

Schedule R (Form 990) 2011

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
PART III -		THE ORGANIZATION'S BOARD OF DIRECTORS INCLUDES ONE DIRECTOR WHO OWNS 50% OR MORE OF DISCOVERY LAND COMPANY, A REAL
RELATIONSHIP		ESTATE DEVELOPER, AS WELL AS LIMITED LIABILITY COMPANIES ESTABLISHED FOR INDIVIDUAL PROJECTS DEVELOPED BY DISCOVERY LAND
WITH		COMPANY ONE OF THE ORGANIZATION'S DIRECTORS RECEIVED COMPENSATION FOR SERVICES PROVIDED TO THE ORGANIZATION FROM
DISCOVERY		SHARED SERVICES, LLC, A MANAGEMENT COMPANY ESTABLISHED TO PROVIDE SERVICES TO DISCOVERY LAND COMPANY AND RELATED
LAND COMPANY		ENTITIES THE ORGANIZATION HAS NO OWNERSHIP INTEREST IN DISCOVERY LAND COMPANY, SHARED SERVICES, LLC OR ANY OTHER
		ENTITY RELATED TO DISCOVERY LAND COMPANY OCCASIONALLY THESE RELATED ENTITIES PROVIDE VENUES AND SUPPORT FOR THE
		ORGANIZATION'S FUNDRAISING EVENTS

Schedule R (Form 990) 2011