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Form **990-EZ**

Department of the Treasury Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions) All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-1150

2011

Open to Public Inspection

Α	For the	2011 calendar year, or tax year beginning , 2011, and ending , 2011,		, 20	
В	Check if ap	oplicable C Name of organization D Em	ployer ide	entification number	
	Address c	change Advanced Conservation Strategies	20	0-4002778	
	Name cha	inge Number and street (or P O box, if mail is not delivered to street address) Room/suite E Tell	E Telephone number		
	Initial retu	m PO Box 1201	61	7-227-9768	
	Terminate	d	oup Exer		
닏	Amended	return	umber ▶	•	
ᆜ	Applicatio	Perions			
		· · · · · · · · · · · · · · · · · · ·		f the organization is not	
	Websit			ach Schedule B	
J.	Tax-exen	The state of the s)-EZ, or 990-PF)	
K	Check ▶	— · · · · · · · · · · · · · · · · · · ·			
	not mor	e than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be re	equired (see instructions) But if	
	the orga	inization chooses to file a return, be sure to file a complete return			
L	Add lines	s 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part	lI,		
- 1	lıne 25, c	olumn (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ	▶ \$	58000	
_ [Part I	Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instru	uctions	for Part I.)	
		Check if the organization used Schedule O to respond to any question in this Part I			
	1	Contributions, gifts, grants, and similar amounts received	1 1	57805	
	2	Program service revenue including government fees and contracts	2		
===	3	Membership dues and assessments	3		
J-	4		4	195	
	1 _	4	 7 		
	5a	Gross amount from sale of assets other than inventory	-		
S)	b	Less: cost or other basis and sales expenses	┥ᇎ╽		
2	С	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c		
3	6	Gaming and fundraising events			
₹\$?\$\$ 9	a	Gross income from gaming (attach Schedule G if greater than	1		
		\$15,000)			
Sevenue	b	Gross income from fundraising events (not including \$ of contributions			
Be	<u> </u>	from fundraising events reported on line 1) (attach Schedule G if the			
		sum of such gross income and contributions exceeds \$15,000) 6b			
	С	Less: direct expenses from gaming and fundraising events 6c			
	d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract			
	1	line 6c)	6d		
	7a	Gross sales of inventory, less returns and allowances			
	b	Less: cost of goods sold	7		
	c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
	8	Other revenue (describe in Schedule O)	8		
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	58000	
	10	Grants and similar amounts paid (list in Schedule O)	10	14782	
	11	Benefits paid to or for members	11		
	i i	Sclaves other componection and employee benefits	12	77304	
Expenses	12	Salaries, other compensation, and employee benefits		18839	
e	13	Professional fees and other payments to independent contractors AUG 2 2 2012	13	10033	
2	14	Occupancy, rent, utilities, and maintenance	14		
ш	' '	Printing, publications, postage, and shipping	15		
	16	Other expenses (describe in Schedule O) OGDEN; UT	16	21475	
	17	Total expenses. Add lines 10 through 16	17	132400	
y)	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	74400	
Net Assets	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with			
Ą	<u> </u>	end-of-year figure reported on prior year's return)	19	122872	
et	20	Other changes in net assets or fund balances (explain in Schedule O)	20	48472	
Z	21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	74400	

Pa	t II Balance Sheets. (see the instructions	for Part II.)		· ·	
	Check if the organization used Schedule	O to respond to an	y question in this f	Part II	
•				(A) Beginning of year	(B) End of year
22	Cash, savings, and investments		[122872	22 74400
23	Land and buildings				23
24	Other assets (describe in Schedule O)				24
25	Total assets			122872	
26	Total liabilities (describe in Schedule O)	<u>.</u>			26
27	Net assets or fund balances (line 27 of column		 	122872	27 74400
Par		•		1	Expenses
	Check if the organization used Schedule				(Required for section
	. , , , , ,	Preserve and protec			501(c)(3) and 501(c)(4) organizations and section
	ribe the organization's program service accomplis				4947(a)(1) trusts, optional
	leasured by expenses. In a clear and concise mones benefited, and other relevant information for ea		services provided	, the number of	for others.)
28	Conducted in-depth scoping of coastal and marine b		tion programs in Chil	<u> </u>	
LU	Conduction of the state of the	and the same same same same same same same sam	programs o		
	(Grants \$) If this amount	includes foreign gra	nts. check here .	• 🗇	28a
29	Led efforts to create a pre-compliance species cons				
	policy, and market-based approaches to create a pro				
	on private lands through buying and selling habitat	. .			
		includes foreign gra		▶ 🔲	29a
30	Conducted landowner surveys in the Southeast US t	o understand percep	tions and incentive s	tructures in	
	order to better design environmental incentive progr	ams			
	(Grants \$) If this amount	ıncludes foreign gra	nts, check here .	🕨 🔲	30a
31	Other program services (describe in Schedule O)				
		ıncludes foreign gra	nts, check here .	▶ 🗆 📗	31a
	Total program service expenses (add lines 28a t				32
Par				•	structions for Part IV.)
	Check if the organization used Schedule	O to respond to ar			<u> L</u>
		(b) Title and average	(c) Reportable compensation	(d) Health benefits, contributions to employe	e (e) Estimated amount of
	(a) Name and address	hours per week devoted to position		benefit plans, and	other compensation
0.1-	al Davids III Disp		(if not paid, enter -0-)	deferred compensation	
	sh Donlan, III, PhD	President, 20+	77204		
	anyon Crest Dr, Victor, ID 83455	hours/week	77304	-0	0-
	ard M Donlan Arboroak Pl, Herdon, VA 20170	Director, <2 hours/week	-0-	-0	-0-
	y Greene	 - 	-0-		
	ell Univ EEB, Corson Hall, Ithaca, NY 15851	Director, <2 hours/week	-0-	-0	-0-
	W Lohwater	<u> </u>			
	Hillside Way, Williamsburg, VA 23185	Director/Secretary, < 2 hours/week	-0-	-0	-0-
	ie Tershy	Director, < 2			
	Shaffer Rd, Santa Cruz, CA 96050	hours/week	-0-	-0	-0-
		1			
		1			
		1			
	***************************************	1			
		1			
		1	I	I	l .

Part				
	instructions for Part V.) Check if the organization used Schedule O to respond to any question in this	Part		NIC.
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	22	Yes	No
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the	_33		. √
35 _a	change on Schedule O (see instructions)	34		✓
_	activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a		✓
c	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	35b 35c		✓
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	36		√
37a b	Enter amount of political expenditures, direct or indirect, as described in the instructions. Did the organization file Form 1120-POL for this year?	37b		1
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a		1
b 39	If "Yes," complete Schedule L, Part II and enter the total amount involved 38b Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on line 9			
ь 40а	Gross receipts, included on line 9, for public use of club facilities			
b	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b		√
С	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			
	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization			
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e		1
41	List the states with which a copy of this return is filed. ► Virginia			
42a	The organization of books are in our of the control		7-976	8
b	Located at ► PO Box 1201, Midway, UT At any time during the calendar year, did the organization have an interest in or a signature or other authority over		Yes	No
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: ▶	42b		✓
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
С	At any time during the calendar year, did the organization maintain an office outside the U.S.?	42c		<u> </u>
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 – Check here and enter the amount of tax-exempt interest received or accrued during the tax year		134.	▶ □
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44a	Yes	No
b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b		1
С	Did the organization receive any payments for indoor tanning services during the year?	44c		1
đ	If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	44d		
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	45a		1
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b		

Form 990)-EZ (2011)								P	age 4	
	•									Yes	No	
		organization engage, directly or in lidates for public office? If "Yes,"							46		1	
Part V	Se 50 an	ection 501(c)(3) organizations 1(c)(3) organizations and secti d 52, and complete the tables	and section 4947 on 4947(a)(1) none for lines 50 and 51	(a)(1) nonexempt kempt charitable	ot charita trusts mu	ble tr ist an	usts on	y. All	sec		 o	
	Cr	eck if the organization used Scl	hedule O to respond	I to any question i	n this Parl	: VI	<u> </u>					
		organization engage in lobbying "Yes," complete Schedule C, Par		section 501(h) elec		ect du	iring the	1	47	Yes	No	
49a	9a Did the organization make any transfers to an exempt non-charitable related organization?						. 4	48 19a		√		
50	Comple	was the related organization a se te this table for the organization's ses) who each received more than	five highest compen	sated employees (other than	office	rs, direct	ors, tru				
		e and address of each employee and more than \$100,000	(b) Title and average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MIS	contribu		employee d deferred	(e) Esti		d amou pensat		
None								,				
51	Comple	mber of other employees paid ovite this table for the organization of compensation from the orga	s five highest compo	ensated independe	0- ent contrac	 ctors v	who each	ı recei	ved	more	than	
	lame and	address of each independent contractor pa	id more than \$100,000	(b) Type of	service		(c)	Compe	nsatio	on		
None							_			_		
						-						
		mber of other independent contra	•		. •	1=()(0-				
	nonexer	organization complete Schedule Ampt charitable trusts must attach	a completed Schedu	le A	· · ·	• •	<u>· · ·</u>		Yes	_=	No	
		perjury, I declare that I have examined this in property of the property of th				nowledg				Dellet,	, It IS	
Sign Here		Signature of officer Karl W Lohwater, Secretary				Date	, - 13 -	~0	<u>, </u>	•,		
		Type or print name and title										
Paid Prepa		int/Type preparer's name	Preparer's signature		Date		Check Self-emplo	rf	ΓΙΝ			
Use C		rm's name ▶				Firm's	EIN ►					
	- I	and a state of the				I Dhane	Dhara					

Firm's address ►

May the IRS discuss this return with the preparer shown above? See instructions

► ☐ Yes ☐ No

Phone no

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions. Name of the organization

Employer identification number **Advanced Conservation Strategies** 20-400278

Pa	t I Reason f	or Public Cha	rity Status (All orga	nization	s must c	omplete	this pai	rt.) See ı	nstructio	ons.
The	organization is not	a private founda	ation because it is: (Fo	r lines 1 1	through 1	1, check	only one	box.)		
1	1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).									
2	☐ A school desc	ribed in section	170(b)(1)(A)(ii). (Attac	h Sched	ule E.)					
3	☐ A hospital or a	a cooperative ho	spital service organiza	ation desc	cribed in	section [•]	170(b)(1)(A)(iii).		
4		earch organizatione, city, and state	on operated in conjunct:	ction with	a hospit	al descri	oed in se	ction 170	D(b)(1)(A)	(iii). Enter the
5		An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)								
6 7										
8	☐ A community	trust described i	n section 170(b)(1)(A))(vi). (Cor	nplete Pa	art II.)				
9	receipts from support from	activities related gross investme	receives: (1) more that d to its exempt funct ent income and unrel fter June 30, 1975. Se	ions-sul lated bus	bject to d siness ta	certain ex xable ind	ceptions	s, and (2) ss sectio	no more	e than 331/3% of its
10	An organization	on organized and	operated exclusively	to test fo	or public s	safety. Se	e sectio	n 509(a)(4).	
11	purposes of c	one or more pub ck the box that	nd operated exclusive dicly supported organ describes the type of Type II c	nizations	describe ng organiz	d in sect zation an	ion 509(a d comple	a)(1) or se	ection 50 1e throug	9(a)(2). See section
е	☐ By checking the	his box, I certify	that the organization ers and other than one	is not co	ntrolled c	lirectly or	indirectly		or more	disqualified persons
	or section 509		is and other than one	e or more	s publicly	Support	eu organi	izations (iesci ined	i iii section 505(a)(1)
f	If the organiz		written determination	on from	the IRS	that it is	a Type	I, Type I	ll, or Typ	pe III supporting
g	Since August following pers		he organization accep	oted any	gift or co	ontributio	n from a	ny of the	•	
	(i) A person v	who directly or i	ndirectly controls, eitlody of the supported o							
			on described in (i) abo	-						11g(ii)
		•	a person described in							11g(ii)
h			on about the support							[119(11)]
	(i) Name of supported organization (ii) EIN		(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the US?		(vii) Amount of support
			"	Yes	No	Yes	No	Yes	No	
(A)										
(B)										
(C)										
(D)								,		
(E)										
Total										

Page **2**

Part	(Complete only if you checked th	e box on lin	e 5, 7, or 8 of	Part I or if the	e organizatio	n failed to qu	-
•	Part III. If the organization fails to	qualify und	er the tests lis	ted below, p	lease comple	ete Part III.)	
	on A. Public Support	() 0007	(1) 0000	4-3-0000	(4) 0040	(-) 0011	(0 T-1-1
Calen 1	dar year (or fiscal year beginning in) Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Sacti	Public support. Subtract line 5 from line 4. on B. Total Support		<u> </u>	1	<u> </u>		<u></u>
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	(4) 2001	(2) 2000	(6) 2000	(4) 20.0	(0) 20	(7)
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 12	Total support. Add lines 7 through 10 Gross receipts from related activities, etc.	•	•			12	
13	First five years. If the Form 990 is for the	•					
Soot:	organization, check this box and stop he			· · · · ·		· · · · · · · · · · · · · · · · · · ·	
3ecti	on C. Computation of Public Suppor Public support percentage for 2011 (line 6			1 column (fl)		14	%
15	Public support percentage from 2010 Sch		•			15	%
16a	331/3% support test—2011. If the organization qua	zation did not lifies as a pub	check the box licly supported	on line 13, and organization	d line 14 is 33¹	/3% or more, c	check this
b	331/3% support test—2010. If the organ check this box and stop here. The organ					e 15 is 33 ¹ /3%	
17a	10%-facts-and-circumstances test – 20 10% or more, and if the organization me Part IV how the organization meets the "forganization	ets the "facts	-and-circumsta	inces" test, ch	eck this box ar	nd stop here. I	Explain in
b	10%-facts-and-circumstances test—20 15 is 10% or more, and if the organization members in Part IV how the organization members	ion meets the	e "facts-and-c ts-and-circums	ircumstances" tances" test. T	test, check the	nis box and st	top here. a publicly
18	supported organization	d not check a	box on line 13	, 16a, 16b, 17a			

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support						
Calen	dar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees			i		1	
_	received. (Do not include any "unusual grants.")	53095	40466	38551	125809	57805	315726
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the						
2	organization's tax-exempt purpose		· · · · · -				
3	Gross receipts from activities that are not an unrelated trade or business under section 513	i					
4	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						·
5	The value of services or facilities				į	i	
	furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	53095	40466	38551	125809	57805	315726
7a	Amounts included on lines 1, 2, and 3	00000	10100		.2000		
	received from disqualified persons .						
b	Amounts included on lines 2 and 3						
	received from other than disqualified					j	
	persons that exceed the greater of \$5,000						
_	or 1% of the amount on line 13 for the year Add lines 7a and 7b						
8	Add lines 7a and 7b	,				····	
	line 6.)		·				315726
Secti	on B. Total Support	 			<u>.</u>		·
Calen	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	53095	40466	38551	125809	57805	315726
10a	Gross income from interest, dividends,					1	
	payments received on securities loans, rents, royalties and income from similar sources.	11	1	1	38	195	246
b	Unrelated business taxable income (less		. "I			133	240
	section 511 taxes) from businesses						
	acquired after June 30, 1975					ı	
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
13	(Explain in Part IV.)						
.0	and 12.)	53106	40467	38552	125847	58000	315972
14	First five years. If the Form 990 is for the						
	organization, check this box and stop he	re					▶ □
	on C. Computation of Public Suppor					·	
15	Public support percentage for 2011 (line to						100 %
16	Public support percentage from 2010 Sch			<u> </u>		16	100 %
17	on D. Computation of Investment In Investment Income percentage for 2011 (ulino 12 polium	nn (fl)	17	0 %
18	Investment income percentage for 2011 (Investment income percentage from 2010)					18	0 %
19a	33 ¹ / ₃ % support tests—2011. If the organ						
	17 is not more than 331/3%, check this box						
b	331/3% support tests-2010. If the organiz						3¹/з%, and
	line 18 is not more than 331/3%, check this		_				
20	Private foundation. If the organization di	d not check a	box on line 14,	19a, or 19b, c	heck this box	and see instruc	ctions 🕨 📋

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Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).
·	
·	
	······································
·	
	

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

OMB No. 1545-0047

Employer identification number 20-4002778

Part I, Line 16, Other Expenses (\$21,475)

Advanced Conservation Strategies

Department of the Treasury Internal Revenue Service Name of the organization

Travel: \$13,075

Overhead: \$7,901

Reporting: \$500