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Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

<u> </u>			endar year, or tax year b	peginning			and e	nding		 	
_		applicable	C Name of organization	ICLEI – Local Gove	rnments	for Sustainability U	SA,	Inc	D Employer	identii	fication number
M.	Address	change	Doing Business As						04-3116623		
Ш	Name ch	ange	Number and street (or P (D box if mail is not delive	ered to stre	eet address) Room/s	urte		E Telephone	numbe	er
=	nıtıal reti		414 13th Street	1770		400			(510) 844-0	699	<u> </u>
\equiv	Terminat		City or town, state or cour	ntry, and ZIP + 4							
Ц	Amended	d return	Oakland			CA		<u>94612</u>	G Gross rece	ipts \$	4,144,058
\square	Application	on pending	F Name and address of prir	ncipal officer				H(a) is	this a group retu	rn for a	affiliates? Yes X No
			Michael Schmitz 436 1	14th St , Suite 1520), Oaklar	nd, CA 94612		H(b) Ar	e all affiliates inc	ded	Yes No
1 1	ax-exem	npt status	X 501(c)(3) 501(c)) () ∢ (ınse	rt no)	4947(a)(1) or	527	If'	'No," attach a lis	t (see	instructions)
J	Vebsite	e: ► ww	w icleiusa org					H(c) Gr	oup exemption r	numbei	r ► N/A
KF	orm of o	rganization	X Corporation T	rust Association	Other	• •	L Yea	ar of form	ation 1991	мя	State of legal domicile MA
	art I	Su	mmary								
	1		lescribe the organization	n's mission or mos	t signific	ant activities	To b	uıld, se	rve, and driv	e a n	novement of local
		_	nents to advance deep		_						
8		sustaina				~					
nan.											
Activities & Governance	2	Check t	his box ▶ if the orga	anization discontinued	its oneration	ons or disposed of mi	ore th:	an 25% (of its net assets		
ဖိ	3		r of voting members of				OIC UI	an 2070 (113 1101 433013	3	13
₩	4		of independent voting	• • •	•	•	1h)			4	13
į	5		imber of individuals em	_	_	• •				5	68
É	6		imber of volunteers (es	•	-	11 (1 011 4, 1110 21	ω,			6	14
_	7a		related business reven			C) line 12				7a	0
	Ь,		elated business taxable		-			•		7b	0
	<u> </u>	TTO C GITT	ciated business taxable	, moonie moni i om	1000 1,	1110 0-1			Prior Year		Current Year
	8	Contribi	utions and grants (Part	VIII line 1h)					3,920	922	2,458,016
Revenue	9									,022	1,634,643
e ve	10		ent income (Part VIII, o		4_and=	(d) -				,259	1,784
ě	11		evenue (Part VIII, colun							,519	49,615
	12	Total rev	venue—add lines 8 throug	th 11 (must equal Pa	rr VIII. Cb	(A), line 12)			5,286	_	4,144,058
	13	Grants	and similar amounts pa	ud (Part IX. column	(A). line	(A)				,741	176,602
	14	Benefits	paid to or for member	Partinx/ column	(A)12ine	400	-	_		0	0
_	15	Salaries	, other compensation, em	plovee benefits (Parl	IX. colu	n#(A), lines 5–10)			3,536	6.634	2,804,945
1868	16a	Profess	ional fundraising fees	Part IX. colleges A	. Jine 11	e)			2,222	0	0
Expenses	b	Total fu	ional fundraising fees (ndraising expenses (Pa	art IX OGDEN	ine 25)	253	3,290	1 TO 1	N. Carlo		PARTIE NAME OF THE PARTY OF THE
ũ	17	Other e	xpenses (Part IX, colur	nn (A), lines 11a-1	1d. 11f-	24e)			2,976		2,250,322
	18		penses Add lines 13-						6,709		5,231,869
	19		e less expenses Subtr			, ,, ,			-1,422		-1,087,811
5 5								Begin	ning of Current		End of Year
sets or	20	Total as	ssets (Part X, line 16)						1,518	3,870	476,074
Y Ass	21		ibilities (Part X, line 26)	1					1,002		1,211,678
S S	21 22	Net ass	ets or fund balances S	Subtract line 21 from	n line 20				516	3,317	-735,604
Pa	art II		nature Block								
			ry, I declare that I have exami ect, and complete Declaration							•	_
and	Delici, it	13 1110, 0011	ect, and complete Decidating	/ Concrete date	onioci) is	based off all filloffilatio	JII O. 11	mon pro	1/1	1 /.	<u> </u>
Sig	gn 💮		Supply of officers of	\	$\overline{}$			1	Date	1	1/2
He	re		Signature of officer	W. A.	PSEC	redup 1) ~	, N	4/	Date	•	1
			Type or print name and title	3 Glay P		2/1/	61	<i>V</i>			
		Por	nt/Type preparer's name	Pren	arer's signa	ature		Da	te l		PTIN
Pa	id	' '''		/ J	1/ Sign	2		ِ" لِي		heck	if `
	epare	<u>Gh</u>	affarı Zaragoza LLP	Ska	Van	Careyez	<u> </u>	H 1	1/12/14-s	elf-emp	P01228587
	e Onl		n's name ► Ghaffarı Za	ragoza LLP			_ ~		Firm's EIN	<u>57-1</u>	155648
US	e UIII	у	n's address ► 1330 Broad		akland	CA 94612			Phone no) 834-6542
Ma	v the II		ss this return with the p			- -			1	, , , , ,	
	·					e manuchons)					
For	Paper	work Red	uction Act Notice, see ti	ne separate instruct	ions.						Form 990 (2011)

Form 9	990 (2011) ICLEI – Local Governments for Sustainability U S A , Inc	04-3116623	Page 2
_ Pa	rt III S Statement of Program Service Accomplishments		
	Check if Schedule O contains a response to any question in this Part III		. X
1	Briefly describe the organization's mission		
•	To build, serve, and drive a movement of local governments to advance deep reductions in greehout tangible improvements in local sustainability		
	•••••		
2	Did the organization undertake any significant program services during the year which were not listed the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O	ed on Yes	X No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	T X Yes	No
4	If "Yes," describe these changes on Schedule O Describe the organization's program service accomplishments for each of its three largest program expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required grants and allocations to others, the total expenses, and revenue, if any, for each program service re-	to report the amount of	ру
4a	(Code) (Expenses \$ 1,847,983 including grants of \$ 10,000) (Re Membership and outreach Provided membership with technical support on over 800 discrete issues related to climate protection energy efficiency, and sustainability. Hosted meetings on a variety of topics, including energy codes efficiency and clean energy projects, and the energy-water nexus.	n, adaptation, resilience , financing for energy	
4b	(Code) (Expenses \$1,211,601 including grants of \$166,602_) (Recode	by 2020 and 293 4 millio vork "Climate Commun	n ications
4c	(Code) (Expenses \$ 621,394 including grants of \$ 0) (Retails and technical innovations Created and released software for local governments to manage Green Business Challenge prograte California-specific greenhouse gas inventory, forecasting, and climate action planning software		
4d	Other program services (Describe in Schedule O) (Expenses \$ 500,102 including grants of \$ 0) (Revenue \$	25,000)	
4e	Total program service expenses ► 4,181,080		

Ρ

If "Yes," complete Schedule G, Part III

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

art	t IV Checklist of Required Schedules			
			Yes	No
1	is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A .	_1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		×
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
•	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
8	the environment, historic land areas, or historic structures? <i>If</i> "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes,"	7_		X
9	complete Schedule D, Part III Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part	8		X
3	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," complete Schedule D, Part IV	9		x
0	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable			100 m
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	х	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	х	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	Ì
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		×
l 2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	<u> </u>		
	Schedule D, Parts XI, XII, and XIII	12a		Ιx
ь	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes,"			
	and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
l4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	1	Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	х	1
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance	_ ا		۱.,
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	├	X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		x
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	<u> </u>	<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII. line 9a?	1	l	1

20a

20b N/A

Part IV Checklist of Required Schedules (continued)

			Yes	NO
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the	122		
23	organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		x
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines			
	24b through 24d and complete Schedule K If "No," go to line 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	N/A	
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	N/A	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	N/A	
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or	0.51		V
	990-EZ? If "Yes," complete Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			v
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	NEW 3	X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?			
	If "Yes," complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		х
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
þ	Did the organization receive any payment from or engage in any transaction with a controlled entity within			
	the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	N/A	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and]
	19? Note. All Form 990 filers are required to complete Schedule O	38	Х	
		Fa	990	(2011)

Par				
	Check if Schedule O contains a response to any question in this Part V	<u>:</u>	•	ᆜ
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 15	i		
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	ایدا	v	-
0-	gaming (gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
ı.	Statements, filed for the calendar year ending with or within the year covered by this return. [2a] 68	26	v	
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	<u> X</u>	├─
2-	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		x
3a b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	-	N/A	 ^
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	35	14//	╁
→ a	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
b	If "Yes," enter the name of the foreign country N/A		-	
-	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			İ
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	N/A	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b	N/A	L
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a_		<u> </u>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	N/A	₩
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7с		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	70		l 🗸
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e 7f		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	N/A	_
g h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?.	7 <u>9</u> 7h	N/A	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting		1,,,,	
Ū	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			1
	organization, have excess business holdings at any time during the year?	8	N/Ā	1
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a	N/A	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	N/A	
10	Section 501(c)(7) organizations. Enter			1
а	Initiation fees and capital contributions included on Part VIII, line 12	']	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			1
а	Gross income from members or shareholders . 11a N/A			Ì
b	Gross income from other sources (Do not net amounts due or paid to other sources			1
40.	against amounts due or received from them)	42-	NI/A	ł
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	N/A	┼-
b 12	If "Yes," enter the amount of tax-exempt interest received or accrued during the year Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
13	Is the organization licensed to issue qualified health plans in more than one state?	132	N/A	+
а	Note. See the instructions for additional information the organization must report on Schedule O	.Ja	1.1/7	+
b	Enter the amount of reserves the organization is required to maintain by the states in which			
D	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand	1		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
h	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O		N/A	_

Part VI

Governments for Sustainability U.S.A., Inc.

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI.

	Check if Schedule O contains a response to any question in this Part VI	· · · · · · ·	<u> </u>	L	<u> </u>
Sect	on A. Governing Body and Management			1	
		مه ما		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 13	1 1		1
	If there are material differences in voting rights among members of the governing body, or				i
	if the governing body delegated broad authority to an executive committee or similar			1	1
_	committee, explain in Schedule O	40			į
	Enter the number of voting members included in line 1a, above, who are independent	1b 13		İ	ì
2	Did any officer, director, trustee, or key employee have a family relationship or a business relati	onship with	_	-	الــز
_	any other officer, director, trustee, or key employee?		2		_X_
3	Did the organization delegate control over management duties customarily performed by or unc		_		v
	supervision of officers, directors, or trustees, or key employees to a management company or o		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 v		4		X
5	Did the organization become aware during the year of a significant diversion of the organization	's assets?	5		X
6	Did the organization have members or stockholders?		6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect	or appoint	_		.,
	one or more members of the governing body?	•	7a		<u>X</u> _
b	Are any governance decisions of the organization reserved to (or subject to approval by) memb	ers,	l l		
	stockholders, or persons other than the governing body?		7b_		_X
8	Did the organization contemporaneously document the meetings held or written actions undertain	ken during		j	
	the year by the following				·
а	The governing body?		8a	<u>X</u> _	
b	Each committee with authority to act on behalf of the governing body?		8b	X_	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be				.,
	at the organization's mailing address? If "Yes," provide the names and addresses in Schedule		9		_X_
Sect	on B. Policies (This Section B requests information about policies not required by the	<u>internal Revenue C</u>	oae.)	¥	N _a
40-	Dud the consequence have been been been as officence.		10a	Yes	No X
	Did the organization have local chapters, branches, or affiliates?	 ob obootors	IUa		<u> </u>
b	If "Yes," did the organization have written policies and procedures governing the activities of su affiliates, and branches to ensure their operations are consistent with the organization's exemptions.		10b	ΝΙ/Δ	
44-	Has the organization provided a complete copy of this Form 990 to all members of its governing body be		11a	11//	X
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	ore ming the form: .	110		
b 12a	Did the organization have a written conflict of interest policy? <i>If "No," go to line 13</i>		12a	Х	1
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could	give rise to conflicts?	12b		X
c	Did the organization regularly and consistently monitor and enforce compliance with the policy?		1		
·	describe in Schedule O how this was done	, 55,	12c		x
13	Did the organization have a written whistleblower policy?	•	13		X
14	Did the organization have a written document retention and destruction policy?		14	Х	
15	Did the process for determining compensation of the following persons include a review and ap	proval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberat	on and decision?			li
а	The organization's CEO, Executive Director, or top management official .		15a		x '
b	Other officers or key employees of the organization .		15b	N/A	
-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)				
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arr	angement			:
	with a taxable entity during the year?		16a		x '
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to e	/aluate its	1		
_	participation in joint venture arrangements under applicable federal tax law, and take steps to s				
	the organization's exempt status with respect to such arrangements?		16b	N/A	
Sect	ion C. Disclosure	-			·
17	List the states with which a copy of this Form 990 is required to be filed ► CA, MA				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and	990-T (Section 501(c)(3)s	only)	
_	available for public inspection. Indicate how you made these available. Check all that apply	•			
	Own website Another's website X Upon request				
19	Describe in Schedule O whether (and if so, how), the organization made its governing docume	nts, conflict of interest			
-	policy, and financial statements available to the public				
20	State the name, physical address, and telephone number of the person who possesses the boo	oks and records of the)		
	organization ► Dawna Liang				
	436 14th Street Suite 1520 Oakland CA 94612				

3	1	16623	Page	7

Form	agn	(2011)	

orm 990 (2011)	ICLEI – Local Governments for Sustainability U S A , Inc	04-
Part VII	Compensation of Officers, Directors, Trustees, Key Employees	, Highest Compensated
	Employees, and Independent Contractors	

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- · List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - · List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- · List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	òοx,	unle	Pos neck ss pe	erson	n obtain Highest compensated to so employee	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) Patrick Hays Chair	6 00	х		х				0	0	0
(2) Frank Cownie Treasurer	4 00	х		х				0	0	0
(3) Pegeen Hanrahan Secretary	4 00	х		х				0	0	0
(4) Michael Nutter Board Member	0 50	х						0	0	0
(5) Henrietta Davis Board Member	0 50	x						0	0	0
(6) Valerie Brown Board Member	0 50	х						0	0	0
(7) Salud Carbajal Board Member	0 50	х						0	0	0
(8) Dow Constantine Board Member	0 50	х						0	_0	0
(9) Bob Austin Board Member	0 50	x						. 0	0	0
(10) Oscar Goodman Board Member	0 50	Х						0	0	0
(11) Harvey Ruvin Board Member	0 50	х						0	0	0
(12) David Cadman Board Member	0 50	X						0	0	0
(13) Konrad Otto-Zimmermann Board Member	0 50	х						0	0	0
(14) Jeb Brugmann Board Member	1 00	x						C	0	0

(A) Name and title			(C) Position (do not check more the box, unless person is be officer and a director/tr					n an	(D) Reportable compensation	(E) Reporta compensa			(F) timated	
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from rela organizat (W-2/1099-	ions	com fro orga and	other pensation the anization relate nization	e on ed
(15) Pam O'Connor Board Member		_0 50	х						0		_0			0
(16) Michael Schmitz Executive Director		50 00			Х				96,752		0			969
(17) Martin Chavez Executive Director		40 00			х				96,079		0		4	,812
(18)														
(19)														
(20)										•				
(21)														
(22)														
(23)														
(24)														
(25)														
1b Sub-total	o to Do-t VIII	Castian A						>	192,831		0		5	5,781 0
c Total from continuation sheet d Total (add lines 1b and 1c)	s to Part VII,	Section A						-	192,831		0		5	5,781
Total number of individuals (incl reportable compensation from the compensation fro	•		listed	abo	ove) 1) wh	o rec	eiv	ed more than \$1	100,000 of				
3 Did the organization list any for employee on line 1a? If "Yes," of						yee	, or h	ıgh	est compensate	d		3	Yes	No X
4 For any individual listed on line the organization and related organization.												4		X
5 Did any person listed on line 1a for services rendered to the org										idividual		5	,	x
Section B. Independent Contracto														
Complete this table for your five compensation from the organiza year												n's tax		
Name	(A) e and business add	dress							(B) Description of se	rvices	((C) Compen		
PenBay, LLC							-		ftware Developr					1,000
Meister Consultants Group	98 N W	ashington St., B	ustor	ı, IVI.	A U.	<u> </u>	4	1210	ogram Services	- training/	_		108	3,300 0
														0
2 Total number of undersade the	ontractors /	uding but set to	الم مؤرم	to 41	hor	o lic	tod s	L hai	(a) who receives					0
2 Total number of independent component than \$100,000 of component		-	med ►	io ii	105	د ۱۱۵	ied a		ve / willo received					

0

0

0

0

0

1,784

0

0

0

0

0

0

28,827

3,777

34.388

(D)

Revenue

excluded from

tax under sections

512, 513, or 514

0

0

0

0

0

(C)

(A)

(B)

Statement of Revenue

c State refund

d All other revenue

e Total. Add lines 11a-11d

Total revenue. See instructions

Form 990 (2011)

Part VIII

900099

7,553

3,777

49,615

4,144,058

7,553

1,651,654

O

O

0

0

ol

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	clude amounts reported on lines 6b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
			expenses	general expenses	expenses
	ts and other assistance to governments and nizations in the United States See Part IV, line 21	10,000	10,000		
	ts and other assistance to individuals in the	10,000	10,000		
	d States See Part IV, line 22	o	o		
	ts and other assistance to governments,				
	nizations, and individuals outside the				
_	d States See Part IV, lines 15 and 16	166,602	166,602	·	
	fits paid to or for members	0	0		
5 Comp	pensation of current officers, directors,				
truste	ees, and key employees .	203,554	118,023	49,888	35,643
	pensation not included above, to disqualified				
	ons (as defined under section 4958(f)(1)) and				
	ons described in section 4958(c)(3)(B)	0	0	0	
	r salaries and wages .	2,142,903	1,708,062	300,641	134,200
	ion plan accruals and contributions (include				
	on 401(k) and 403(b) employer contributions)	31,051	25,282	4,878	891
	r employee benefits	227,974	175,336	38,716	13,922
•	oll taxes	199,463	155,416	29,642	14,405
	for services (non-employees)			ا	_
	agement .	0	0 22 420	7 224	- (
b Lega		29,850	22,489	7,361	
	unting .	70,082	0	70,082	(
d Lobb	• •	0	0	0_	(
	ssional fundraising services. See Part IV, line 17	0		- -	(
	stment management fees	012.784	966 103	0 10,315	36,367
g Othe		912,784 726	866,102 220	506	30,307
	rtising and promotion	122,824	57,462	65,068	294
	e expenses .	90,461	33,991	55,822	648
	nation technology lities .	90,461	33,991	0	040
-	inies : ipancy	329,658	269,805	59,853	
17 Trave	• •	216,422	167,350	34,082	14,990
	nents of travel or entertainment expenses	210,722	_ 107,000	07,002	14,000
•	ny federal, state, or local public officials .	7,648	2,597	5,051	C
	erences, conventions, and meetings .	100,019	98,090	1,255	674
20 Intere	· · · · · · · · · · · · · · · · · · ·	3,090	1,723	1,367	(
	nents to affiliates	229,597	221,068	8,529	
-	eciation, depletion, and amortization	43,297	34,638		866
•	ance .	25,155	6,461	18,532	162
	r expenses Itemize expenses not covered		. ,		-
	e (List miscellaneous expenses in line 24e If				
line 2	24e amount exceeds 10% of line 25, column				
(A) a	mount, list line 24e expenses on Schedule O)			•	
	efits to members	31,674	31,674	0	(
	ign and production	10,944	5,605	5,111	228
	nbership dues	20	20	0	(
d Banl	k fees	10,434	5	10,429	
	ther expenses Miscellaneous expenses	15,637	3,062	12,575	
	I functional expenses. Add lines 1 through 24e	5,231,869	4,181,083	797,496	253,290
	t costs. Complete this line only if the				
_	nization reported in column (B) joint costs				
	a combined educational campaign and				
	raising solicitation Check here [] if				
follov	wing SOP 98-2 (ASC 958-720)	0	0	0	(

Part X **Balance Sheet** (B) (A) End of year Beginning of year -85,814 1 0 Cash—non-interest-bearing 508,342 2 0 Savings and temporary cash investments 26,000 3 Pledges and grants receivable, net 421,110 3 399,690 221,665 4 Accounts receivable, net Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of 0 Schedule L 0 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary Assets employees' beneficiary organizations (see instructions) 6 7 Notes and loans receivable, net . 0 7 0 8 0 8 0 Inventories for sale or use 107,479 9 105,360 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 293,035 96,900 **b** Less accumulated depreciation. 10c 53,603 10b 239,432 0 11 0 Investments—publicly traded securities 11 0 12 0 12 Investments—other securities See Part IV, line 11 0 13 0 13 Investments—program-related See Part IV, line 11 0 14 0 14 Intangible assets 71,163 15 69,446 15 Other assets See Part IV, line 11 1.518.870 16 476,074 16 Total assets. Add lines 1 through 15 (must equal line 34) 682,534 17 Accounts payable and accrued expenses 550,206 17 18 Grants payable 18 0 19 Deferred revenue. 416,130 19 272,380 20 0 20 0 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D. . . 0 21 0 22 Payables to current and former officers, directors, trustees, key Liabilities employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 0 9,996 23 22.454 23 Secured mortgages and notes payable to unrelated third parties 13,763 24 5,236 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete 25 241,532 Part X of Schedule D 1.002.553 26 1,211,678 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here Balances complete lines 27 through 29, and lines 33 and 34. -1,093,134 27 -955,727 27 Unrestricted net assets 1.609.451 28 28 Temporarily restricted net assets Fund 29 29 Permanently restricted net assets 0 Organizations that do not follow SFAS 117, check here ▶ 6 and complete lines 30 through 34. Net Assets 0 30 Capital stock or trust principal, or current funds 0 30 0 ol 31 31 Paid-in or capital surplus, or land, building, or equipment fund 0 32 Retained earnings, endowment, accumulated income, or other funds ol 32 33 Total net assets or fund balances 516,317 33 -735.604 34 Total liabilities and net assets/fund balances 1,518,870 34 476,074

orm 9	90 (2011) ICLEI – Local Governments for Sustainability U.S.A., Inc	- 0	<u>4-31166</u> 23	S Pa	ige 12
Part	XI 'Reconciliation of Net Assets	_			
	Check if Schedule O contains a response to any question in this Part XI		<u> </u>		X
_		. 1			
1	Total revenue (must equal Part VIII, column (A), line 12)	1			<u>4,058</u>
2	Total expenses (must equal Part IX, column (A), line 25)	2			1,869
3	Revenue less expenses Subtract line 2 from line 1 .	3			7,811
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		510	<u>6,317</u>
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-16	<u>4,110</u>
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,	- 1			
	column (B)) .	6		<u>-73</u>	5,60 <u>4</u>
Part	XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				l i
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	X	1 '
b	Were the organization's financial statements audited by an independent accountant?		2b		X
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight	of			
	the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	l x	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O			ì	1 ;
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				l i
_	issued on a separate basis, consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis				
_				1	,
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				
	the Single Audit Act and OMB Circular A-133?		. <u>3a</u>	N/A	₩
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the			1	
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	_	
			Forr	n 990	(2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete If the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See seg

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

▶See separate instructions.

04-3116623 ICLEI - Local Governments for Sustainability U S A , Inc. Reason for Public Charity Status (All organizations must complete this part) See instructions. The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) 9 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III–Functionally integrated **b** | Type II Type III-Other e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting f organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the g A person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (iii) below, the governing body of the supported organization? 11g(i) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s) (v) Did you notify (iii) Type of organization (iv) is the organization (vii) Amount of (i) Name of supported (ii) EIN (vi) Is the organization (described on lines 1-9 in col (i) listed in your the organization in organization in col support col (i) of your (i) organized in the above or IRC section governing document? (see instructions)) US? support? Yes (A) 0 (B) 0 (C) 0 (D) (E) 0

0

Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under

<u>Sect</u>	ion A. Public Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grants ")	3,794,152	3,719,859	3,000,902	3,920,922	2,458,016	16,893,851
2	Tax revenues levied for the organization's				- <u></u>		
	benefit and either paid to or expended on						
	ıts behalf	o	ol	o	0	o	<u>0</u>
3	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge .	o	o	o	31,250	26,750	58,000
4	Total. Add lines 1 through 3 .	3,794,152	3,719,859	3,000,902	3,952,172	2,484,766	16,951,851
5	The portion of total contributions by each						_
	person (other than a governmental unit			1			
	or publicly supported organization)						
	included on line 1 that exceeds 2%		i				
	of the amount shown on line 11,	·					
	column (f)						5,917,820
6	Public support. Subtract line 5 from line 4						11,034,031
Sect	ion B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	3,794,152	3,719,859	3,000,902	3,952,172	2,484,766	16,951,851
8	Gross income from interest, dividends,	0,701,102	0,1 10,000	0,000,002	0,000,		,
•	payments received on securities loans,						
	rents, royalties and income from similar	;					
	sources	30,804	25,950	3,743	1,259	1,784	63,540
9	Net income from unrelated business	30,004	20,000	0,140	1,200	1,701	
Ū	activities, whether or not the business is			,			
	regularly carried on	ا ما	0	ol	0	o	0
10	Other income Do not include gain or						
. •	loss from the sale of capital assets						
	(Explain in Part IV)	22,0 <u>5</u> 7	51,621	9,823	55,519	32,604	171,624
11	Total support . Add lines 7 through 10		<u> </u>	0,9=0			17,187,015
12	Gross receipts from related activities, etc. (s	ee instructions				12	6,545,618
13	First five years. If the Form 990 is for the o			d. fourth. or fift	h tax vear as a		
	organization, check this box and stop here	J	,,	-,	,		▶ 🗆
Sact	ion C. Computation of Public Support	Porcentage					
<u> </u>	Public support percentage for 2011 (line 6, c		ad by line 11 o	column (fl)		14	64 20%
15	Public support percentage from 2010 Sched			Solutini (1)) .		15	60 71%
16a	33 1/3% support test—2011. If the organiz			line 13, and lir	ne 14 is 33 1/3		
100	and stop here . The organization qualifies as				10 14 10 00 170	70 01 111010, 0110	. • 🗷
b	33 1/3% support test—2010. If the organization				and line 15 is 3	3 1/3% or more	
-	box and stop here. The organization qualifie						. ▶□
170	10%-facts-and-circumstances test—2011				no 13 16a or	16h and line 1	1
17a		-					
	is 10% or more, and if the organization mee						
	Part IV how the organization meets the "fact	is-and-circumst	ances test If	ie organization	quaimes as a	publicly suppor	tea ⊾ □
	organization				40 40- 40	h 47	· • •
b	10%-facts-and-circumstances test—2010						
	15 is 10% or more, and if the organization m						⊏xpiain in
	Part IV how the organization meets the "fact	ts-and-circumst	ances" test. Th	ne organization	qualifies as a	publicly	. [
	supported organization .	•	•	•			▶∟
18	Private foundation. If the organization did	not check a box	on line 13, 16	8a, 16b, 17a, or	17b, check th	s box and see	_
	instructions						▶

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. N/A If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support	1401 1110 10010	notou bolott,	p.00.00			
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
Cale	indar year (or inscar year beginning in)	(a) 2001	(5) 2000	(6) 2003	(4) 2010	(6) 2011	
1	Gifts, grants, contributions, and membership fees						_
	received (Do not include any "unusual grants")			_			0
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities furnished						
	in any activity that is related to the						_
	organization's tax-exempt purpose .	-					0
3	Gross receipts from activities that are not an unrelated trade or business under section 513						0
4	Tax revenues levied for the organization's						
	benefit and either paid to or expended on						
	its behalf						0
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						0
6	Total. Add lines 1 through 5	0	0	0	0	0	0
7a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						0
b	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						_
	amount on line 13 for the year						0
	Add lines 7a and 7b	0	. 0	.0	0	0	0
8	Public support (Subtract line 7c from						0
	line 6)			<u> </u>			0
	tion B. Total Support	(-) 0007	(h) 2000	(a) 2000 T	(4) 2010	(a) 2011	/f) Total
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	0	0	0	0	0	0
10a	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar sources					—	0
b	Unrelated business taxable income (less	·					
	section 511 taxes) from businesses						_
	acquired after June 30, 1975						0
С	Add lines 10a and 10b	0	0	0	0	_0	0
11	Net income from unrelated business						
	activities not included in line 10b, whether						0
	or not the business is regularly carried on						0
12	Other income Do not include gain or						
	loss from the sale of capital assets (Explain in Part IV)						0
13	Total support. (Add lines 9, 10c, 11,						
13	and 12)	o	۸ ا	م	n	o	0
14	First five years. If the Form 990 is for the organiza		nd. third. fourth.	or fifth tax vear a	s a section 501(
•	organization, check this box and stop here	,				,,,	▶ 🗌
Sec	tion C. Computation of Public Support	Percentage					
15	Public support percentage for 2011 (line 8, column		e 13, column (f))		15	0 00%
16	Public support percentage from 2010 Schedule A,		,	•		16	0 00%
	tion D. Computation of Investment Inco		age		-		
17	Investment income percentage for 2011 (line 10c,			umn (f))		17	0 00%
18	Investment income percentage from 2010 Schedul			.,,		18	0 00%
19a	33 1/3% support tests—2011. If the organization			and line 15 is mo	ore than 33 1/3%	, and line 17 is	
	not more than 33 1/3%, check this box and stop h						. ▶□
b	33 1/3% support tests—2010. If the organization						
	line 18 is not more than 33 1/3%, check this box ar						. ▶□
20	Private foundation. If the organization did not che						▶□

Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions)
Part II, Section	B, Line 10
2007 - Other re	venue - \$20,720, Currency exchange - \$1,337
2008 - Other re	venue - \$51,621
2009 - Other re	venue - \$9,823
2010 - Miscella	neous receipts - \$10,153, Sublease income - \$7,881, Settlement income - \$36,213, Speaker fees - \$1,272
2011 - Miscella	neous receipts - \$3,637, Sublease income - \$28,827, Non-program service fees - 140

ICL	FI –	Local	Governments	for	Sustainability	<i>i</i> H	S	Α	Inc
-		Local	COACHINICING	101	Justamability	, ,	·	Λ.	

04-3116623

24. This question applies to related party transactions, which include transactions with officers, directors, trustees, certain employees, relative, and organizations they own or control. Please consult the instructions and definition sections for the definition of a "Related Party" and "Indebtedness" before answering. Note that transactions involving related parties must be reported even when there is no accounting recognition (e.g. in-kind gifts, waiver or interest not otherwise reported).

If the answer to any part of Question 24 is **yes**, attach a schedule stating the name and address of the related party, the nature of the transaction, the value or the amounts involved in the transaction, and the procedure followed in authorizing the transaction.

	During the year:		
Α	Has your organization sold or transferred assets to or purchased assets from or exchanged assets with a related party?	Yes	X No
В	Has your organization leased assets to or leased assets from a related party?	Yes	X No
С	Has your organization been indebted to a related party?	Yes	X No
D.	Has your organization allowed a related party to be indebted to it?	Yes	X No
E	Has your organization made or held an investment in a related party?	Yes	X No
F	Has your organization furnished goods, services, or facilities to a related party?	Yes	X No
G	Has your organization acquired goods, services, or facilities from a related party who received compensation or other value in return?	Yes	X No
Н.	Has your organization paid or became obligated to pay wages, salary, or other compensation to a related party?	X Yes	☐ No
1	Has your organization transferred income or assets to or for use by a related party?	Yes	X No
J.	Was your organization a party to any transaction in which any of its officers, directors, or trustees has a material financial interest, or did any officer, director or trustee receive anything of value not reported as compensation?	Yes	X No
K.	Has your organization invested in any corporate stock of a company in which any officer, director, or trustee owns more than 10% of the outstanding shares?	Yes	X No
L.	Is any property of the organization held in the name of or commingled with the property of any other person or organization?	Yes	X No
М.	Did your organization make a grant award or contribution to any other organization in which any of of this organization's officers, directors or trustees has a relationship?	Yes	X No

SCHEDULE D (Form 990)

Department of the Treasury

nternal Revenue Service

Supplemental Financial Statements

OMB No 1545-0047

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Employer identification number Name of the organization ICLEI - Local Governments for Sustainability U S A, Inc. 04-3116623 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. N/A (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? No Yes Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year Total number of conservation easements 2a 2b Total acreage restricted by conservation easements 2c Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section Yes 170(h)(4)(B)(ı) and section 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1. **▶** \$ ______ (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Part	VI Land, Buildings, and Equipmen	<u>t. See Form 990, Pa</u>	rt X, line 10		
	Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a	Land	0.	0		0
b	Buildings	0	0	0	0
С	Leasehold improvements	0	0	0	0
d	Equipment	0	293,035	239,432	53,603
е	Other	0	0	0	0
Tota	I. Add lines 1a through 1e (Column (d) must	equal Form 990, Part 2	X, column (B), line 10((c)) •	53,603

Schedule D (Form 990) 2011		
Part VII Investments—Other Securities	es. See Form 990, Part X, line	: 12 N/A
(a) Description of security or category	(b) Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1) Financial derivatives .	0	· · · · · · · · · · · · · · · · · · ·
(2) Closely-held equity interests .	0	
(3) Other(A)	0	
(A) (B)	0	
(C)	0	
(D)	0	
(E)	0	
(F)	0	
(G)	0	
(H)	0	
(I) Total (Column (b) must equal Form 990, Part X, col (B) line 12)	0	
Part VIII Investments—Program Relat		e 13 N/A
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
(1)	0	· · · · · · · · · · · · · · · · · · ·
(2)	0	
(3)	0	
(4)	0	
_ (5)	0	
(6)	0	
_ (7)	0	
(8)	0	· · · · · · · · · · · · · · · · · · ·
(9)	0	
(10) Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	0	
Part IX Other Assets. See Form 990,		
	a) Description	(b) Book value
(1) Deposits	a, becompact	29,720
(2) Other receivable		39,726
(3)		0
(4)		0
(5)		0
(6)		0
		0
(8)		0
(9)		0 0
(10) Total. (Column (b) must equal Form 990, Part X, or	col (B) line 15.)	▶ 69,446
Part X Other Liabilities. See Form 99		50,770
1. (a) Description of liability	(b) Book value	·
(1) Federal income taxes	0	
(2) ICLEI Canada	241,532	
(3)	0	
(4)	0	
(5)	0	
(6)	0	
(7)	0	
	0	
(9)	0	
(10)	0	
(11) Total (Column (b) must equal Form 990, Part X, col (B) line 25)	241.532	

2. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740)

	ule D (1 0111 930) 2011		Page 4
Par	Reconciliation of Change in Net Assets from Form 990 to Audited Financial	<u>Statemer</u>	nts N/A
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1 .	3	0
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments .	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 through 8 .	9	0
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	0
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue	er Retur	n N/A
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	, ,	
а	Net unrealized gains on investments	ر بر	
b	Donated services and use of facilities 2b		
С	Recoveries of prior year grants . 2c		
d	Other (Describe in Part XIV) 2d	7	
е	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	0
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV) . 4b		
C	Add lines 4a and 4b	4c	0
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	0
	Reconciliation of Expenses per Audited Financial Statements With Expense	s per Ret	
1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities 2a		
b	Prior year adjustments 2b	_	
C	Other losses . 2c		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	o
3	Subtract line 2e from line 1	3	0
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV)	 i	
C	Add lines 4a and 4b	4c	l 0
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	0
		Dart IV Iva	15
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4,		
	2b, Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b	Also con	ipiete
tnis p	part to provide any additional information		
	••••••••••••••••••••••••••••••		

	ICLEI - Local Governments for Sustainability U.S A , Inc	04-3116623	
Schedule D (Form			Page 5
Part XIV	Supplemental Information (continued)	N/A	
	••••••		
	•••••		
			
• • • • • • • • • • • • • • • • • • • •	•••••		

Schedule F (Form 990)

Statement of Activities Outside the United States

2011

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► See separate instructions.

Open to Public

Name of the organization

ICLEI - Local Governments for Sustainability U S A , Inc

"Yes" to Form 990, Part IV, line 14b

Employer identification number

04-3116623

1	For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other		_
	assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award		
	the grants or assistance?	X Yes	☐ No

General Information on Activities Outside the United States. Complete if the organization answered

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States

► Attach to Form 990.

3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed) (a) Region (b) Number of (c) Number of (e) If activity listed in (d) is (d) Activities conducted in (f) Total a program service, describe specific type of expenditures for offices in the employees, region (by type) (e g, region agents and fundraising, program and investments independent services, investments, service(s) in region in region contractors grants to recipients ın region located in the region) South Asia 0 0 Grants to recipients N/A 165,657 (1) Sub-Saharan Africa 0 0 Grants to recipients N/A (2) 945 0 (3) 0 0 0 (4) 0 0 0 (5) 0 (6) 0 0 0 (7) 0 (8) 0 0 (9) 0 0 (10) 0 0 0 0 (11) (12) 0 0 O 0 (13) (14) 0 0 (15) 0 0 (16) 0 0 0 (17) 0 0 0 0 0 166,602 3a Sub-total **b** Total from continuation sheets to Part I 0 0 C Totals (add lines 3a and 3b) ol 0

Page 2

Schedule F	Schedule F (Form 990) 2011
Part II	Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990
	Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ▶ 📋
	Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	e of (b) IRS code (c) Region (d) Purpos grant (if applicable)	(d) Purpose of grant	(a) Amount of cash grant	(f) Manner of Cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(I) Method of valuation (book, FMV, appraisal, other)
(1)		South Asia	climate protection in India	165,657 wire	wire	0	0 N/A	N/A
(2)				0		0		
(3)				0		0		
(4)				0		0		
(5)				0		0		
(9)				0		0		
(2)				0		0		
(8)				0		0		
(6)				0		0		
(10)				0	:	0		
(11)				0		0	·	
(12)				0		0		
(13)	:			0		0		
(14)				0		0		
(15)				0		0		
(16)				0		ō		

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter.

Enter total number of other organizations or entities က ~

Schedule F (Form 990) 2011

ICLEI - Local Governments for Sustainability U.S.A., Inc

Schedule F (Form 990) 2011

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(h) Method of valuation (book, FMV, appraisal, other) (g) Description of non-cash assistance 0 (f) Amount of non-cash assistance (e) Manner of cash disbursement 0 0 (d) Amount of cash grant (c) Number of recipients (b) Region (a) Type of grant or assistance Ð € 9 5 **4** (18) 2 (2) **©** 10 (12) 13 (15) (16) (17) ପ 9 ම

Schedule F (Form 990) 2011

6 Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions

for Form 5713)

Part	V Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A).	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No

Yes

Schedule F (F	orm 990) 2011 Page 5
Part V	Supplemental Information Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions)
Part 1, Lin	e 2
Funding to	our sister organizations is based upon initial budgets created in 2007 and approved by the U.S. Department of State
Reports are	e submitted quarterly to ICLEI USA from our international sister organizations. The data is then sent to the State
Departmen	t for reimbursement via Forms 272 and 425. Once reimbursement is received by ICLEI USA, we then forward
appropriate	e amounts to our international sister organizations

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

o o

OMB No 1545-0047

Employer identification number

Employer identification numb
04-3116623

X Yes No

Attach to Form 990.	
	١

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

General Information on Grants and Assistance

Part

ICLEI - Local Governments for Sustainability U.S.A., Inc.

the selection criteria used to award the grants or assistance?

2 Describe in Part IV the organization's procedures for monitoring the use of grant turing in the Ornical States	ization s proce	dures for mornitoring	g the use of grant lund	s III life Officed States			
Part II Grants and Other Assistance to Governme Form 990, Part IV, line 21, for any recipient the	Assistance to ine 21, for any	Governments a recipient that rec	nd Organizations in teived more than \$5,	n the United States 000. Check this box	ents and Organizations in the United States. Complete if the organization answered "Yes" to nat received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II	janization answered eceived more than	1 "Yes" to \$5,000. Part II
can be duplicated if additional space is needed.	additional spa	ce is needed.					
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Bay Area Community Resource	94-2346815	501(c)(3)	8,000	0	N/A	N/A	To hire intern
(2)			0	0		ļ	
(3)			0	0			
(4)			0	0			
(9)	:		0	0			
(9)	,		0	0			
(1)			0	0			
(8)			0	0			
(6)			0	0			
(10)			0	0			
(11)			0	0			
(12)			0	0			
2 Enter total number of section 501(c)(3) and government	n 501(c)(3) and	government organı	organizations listed in the line 1 table	e 1 table.			
3 Enter total number of other organizations listed in the line 1 table	organizations lis	ted in the line 1 tab	e				0
l							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2011)

(HTA)

· Page 2

ICLE) – Local Governments for Sustainability Schedule I (Form 990) (2011)

(f) Description of non-cash assistance Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information (e) Method of valuation (book, FMV, appraisal, other) 0 0 0 (d) Amount of non-cash assistance Part 1, Line 2 Grantees provide financial and narrative reports on the work accomplished through the grant funds. 0 0 (c) Amount of cash grant Part III can be duplicated if additional space is needed 0 (b) Number of recipients (a) Type of grant or assistance Part IV Part III

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Open to Public Inspection

04-3116623 ICLEI - Local Governments for Sustainability U S A, Inc Form 990, Part III, Line 3 The STAR Community Index program is now being housed under Global Philanthropy Partnership as fiscal agent ICLEI remains involved in an advisory role. This change was to allow ICLEI to focus on its core climate (mitigation & adaptation) work Form 990, Part III, Line 4d STAR Community Index - Program Service Expenses 498,224, Grants and allocation 0, Revenue 25,000 Form 990, Part VI, Line 1 The Board delegates full authority to the Executive Committee to act on behalf of the Board as a whole. The Executive Committee members are also members of the Board and their names and titles are 1)Patrick Hays, President 2)Frank Cownie, Treasurer 3)Pegeen Hanrahan, Secretary 4)James Brugmann, Board Member 5)Valerie Brown, Board Member Form 990, Part VI, Line 11b The staff reviews the prepared Form 990 prior to filing with the IRS and the form is provided to the board members after it is filed Form 990, Part VI, Line 19 The organizations governing documents, conflict of interest policy, and financial statements are available to the public upon request Form 990, Part VI, Line 5 Loss on prior year commitments - (\$164,110) Form 990, Part XII, Lines 2b, 2c, 3a, 3b The audit of financial statements in accordance with OMB Circular A-133 is in progress

Name of the organization	Employer identification number
	04-3116623
	••••••