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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
NATIONAL FIRE PROTECTION ASSOCIATION

Doing Business As

Number and street (or P O box if mail is not delivered to street address) Room/suite
1 BATTERYMARCH PARK

City or town, state or country, and ZIP + 4
QUINCY, MA 02169

D Employer identification number
04-1653090

E Telephone number
(617)770-3000

G Gross receipts $ 327,447,764

F Name and address of principal officer
BRUCE MULLEN
1 BATTERYMARCH PARK
QUINCY,MA 02169

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) **Are all affiliates included?** ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J **Website: ▶** WWW NFPA ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ | L Year of formation 1896 | M State of legal domicile MA

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
TO PROMOTE SAFETY IN FIRE, ELECTRICAL AND RELATED AREAS

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	23
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	22
5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	367
6	Total number of volunteers (estimate if necessary)	6	4,700
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	1,693,300
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	14,142,723	13,384,272
	9	Program service revenue (Part VIII, line 2g)	11,379,832	12,404,782
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	7,241,729	13,492,727
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	58,258,268	41,439,883
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	91,022,552	80,721,664
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	4,494,295	395,725
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	24,723,736	26,219,394
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶0		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	34,944,052	38,973,022
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	64,162,083	65,588,141
	19	Revenue less expenses Subtract line 18 from line 12	26,860,469	15,133,523
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	236,483,205	239,473,110
	21	Total liabilities (Part X, line 26)	37,808,061	50,270,464
	22	Net assets or fund balances Subtract line 21 from line 20	198,675,144	189,202,646

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

****** | 2012-09-05
Signature of officer | Date

BRUCE MULLEN EXECUTIVE VICE PRESIDENT & CFO
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ▶ JOSEPH GISO	Date	Check if self-employed ▶ ☐	Preparer's taxpayer identification number (see instructions) P00030126
Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ CBIZ TOFIAS 500 BOYLSTON STREET BOSTON, MA 02116			EIN ▶ 26-3753134 Phone no ▶ (617) 761-0600

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

THE MISSION IS TO REDUCE THE WORLDWIDE BURDEN OF FIRE AND OTHER HAZARDS ON THE QUALITY OF LIFE BY PROVIDING AND ADVOCATING CONSENSUS CODES AND STANDARDS, RESEARCH, TRAININGAND EDUCATION

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 18,705,579 including grants of $ 0) (Revenue $ 36,286,955)

PUBLICATIONS- THE ASSOCIATION'S TECHNICAL AND GENERAL INTEREST PUBLICATIONS COVER THE PUBLIC SAFETY SPECTRUM IN ADDITION TO CODES AND STANDARDS, THEY INCLUDE HANDBOOKS, TECHNICAL/REFERENCE BOOKS, FIRE SERVICE PUBLICATIONS, TEXTBOOKS, POCKET GUIDES AND TRAINING MANUALS

4b (Code) (Expenses $ 11,544,372 including grants of $ 283,600) (Revenue $ 0)

STANDARDS AND CODES DEVELOPMENT-A MAJOR FOCUS OF THE ASSOCIATION IS THE DEVELOPMENT, PUBLICATION, AND DISSEMINATION OF TIMELY CONSENSUS CODES AND STANDARDS ADOPTION, USE, AND ENFORCEMENT OF THESE DOCUMENTS SERVE TO MINIMIZE THE POSSIBILITY AND EFFECTS OF FIRE AND OTHER HAZARDS IN ALL ASPECTS OF CONTEMPORARY ACTIVITY NFPA CODES AND STANDARDS ARE DEVELOPED BY ABOUT 250 COMMITTEES, EACH OF WHICH REPRESENTS A BALANCE OF AFFECTED INTERESTS

4c (Code) (Expenses $ 8,712,159 including grants of $ 23,900) (Revenue $ 2,304,090)

MEMBERSHIP-NFPA'S MEMBERSHIP IS COMPRISED OF OVER 72,000 INDIVIDUALS THE MAJORITY OF ITS MEMBERS RESIDE IN THE UNITED STATES, OVERALL MEMBERS REPRESENT 136 NATIONS SIXTEEN INDUSTRY-SPECIFIC SECTIONS WITHIN NFPA'S MEMBERSHIP PROVIDE THE OPPORTUNITY FOR FIELD CONCENTRATION AND EXCHANGE OF IDEAS

(Code) (Expenses $ 7,173,236 including grants of $ 0) (Revenue $ 8,799,681)

TRAINING & CERTIFICATION-NFPA OFFERS A WIDE VARIETY OF PROFESSIONAL DEVELOPMENT OPPORTUNITIES ADDRESSING THE LATEST FIRE AND SAFETY REQUIREMENTS AND BEST PRACTICES

(Code) (Expenses $ 3,101,948 including grants of $ 0) (Revenue $ 0)

CONTRACTS-NFPA ENTERED INTO A NUMBER OF CONTRACTS WITH THE FEDERAL GOVERNMENT THE TWO LARGEST CONTRACTS ARE THE ELECTRICAL VEHICHLE PROJECT THROUGH THE DEPARTMENT OF ENERGY AND FIREWISE COMMUNITIES PROGRAM THROUGH USDA FOREST SERVICE, THE US DEPARTMENT OF THE INTERIOR, AND THE NATIONAL ASSOCIATION OF STATE FORESTERS

(Code) (Expenses $ 2,181,583 including grants of $ 0) (Revenue $ 0)

PUBLIC EDUCATION-THE PUBLIC EDUCATION DIVISION PROVIDES THE TECHNICAL FOUNDATION FOR NFPA'S FIRE AND LIFE SAFETY EDUCATION MESSAGES AND OUTREACH STRATEGIES FOR THE GENERAL PUBLIC, FIRE DEPARTMENTS AND OTHER EDUCATORS

(Code) (Expenses $ 1,094,845 including grants of $ 0) (Revenue $ 0)

INTERNATIONAL OPERATIONS-NFPA HAS ESTABLISHED OFFICES IN CANADA, CHINA, MEXICO, AND EUROPE THE ASSOCIATION UNDERTAKES THE TRANSLATION OF KEY CODES AND STANDARDS AND WORKS IN VARIED COLLABORATIVE RELATIONSHIPS WITH ITS COUNTERPARTS AROUND THE WORLD

(Code) (Expenses $ 88,224 including grants of $ 88,225) (Revenue $ 0)

GENERAL CONTRIBUTIONS $ 48,225SCHOLARSHIPS $ 40,000MISC -1

(Code) (Expenses $ including grants of $) (Revenue $ 397,729)

MISCELLANEOUS INCOME

4d Other program services (Describe in Schedule O)

(Expenses $ 13,639,836 including grants of $ 88,225) (Revenue $ 9,197,410)

4e **Total program service expenses** ▶$ 52,601,946

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X.*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X.*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Part I*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the U S ? *If "Yes," complete Schedule F, Part II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the U S ? *If "Yes," complete Schedule F, Part III and IV*	16		No
17	Did the organization report a total of more than $15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		No
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V **Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response to any question in this Part V . . . . ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	159			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	Yes	
2a	Enter the number of employees reported on Form W-3, *Transmittal of Wage and Tax Statements* filed for the calendar year ending with or within the year covered by this return	2a	367			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)					
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?			4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?			6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state			13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c	Enter the aggregate amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			14b		

Part VI **Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	**1a** 23			
b	Enter the number of voting members included in line 1a, above, who are independent	**1b** 22			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		**2**		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		**3**		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		**4**		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		**5**		No
6	Did the organization have members or stockholders?		**6**		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		**7a**		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		**7b**		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		**8a**	Yes	
b	Each committee with authority to act on behalf of the governing body?		**8b**	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		**9**		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	**10a**		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10b**		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11a**	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	**12a**	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12b**	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	**12c**	Yes	
13	Did the organization have a written whistleblower policy?	**13**	Yes	
14	Did the organization have a written document retention and destruction policy?	**14**	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	**15a**	Yes	
b	Other officers or key employees of the organization	**15b**	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16a**	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	**16b**	Yes	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ▶ CA , MA

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☑ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶

BRUCE MULLEN
1 BATTERYMARCH PARK
QUINCY, MA 02169
(617) 770-3000

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

		(D)	(E)	(F)
1b	**Sub-Total**			
c	**Total from continuation sheets to Part VII, Section A**			
d	**Total (add lines 1b and 1c)**	2,628,373	195,098	981,181

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶60

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	**3**		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	**4**	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
FIELD COMPANIES INC 385 PLEASANT ST WATERTOWN, MA 02472	PRINTING	2,224,973
UNITED POSTAL SERVICE PO BOX 7247-0244 PHILADELPHIA, MA 19170	FREIGHT	1,229,223
BFI PRINTING CO 602 BEDFORD ST WHITMAN, MA 02382	PRINTING	1,050,700
SCHOLASTIC INC 557 BROADWAY NEW YORK, NY 10012	PRINTING	795,000
TRANS CANADA POWER MARKETING 110 TURNPIKE RD WESTBOROUGH, MA 01581	UTILITY	779,288

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶8

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . .	1a				
	b	Membership dues	1b 9,857,878				
	c	Fundraising events	1c				
	d	Related organizations . . .	1d				
	e	Government grants (contributions)	1e 3,134,251				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 392,143				
	g	Noncash contributions included in lines 1a-1f $					
	h	**Total.** Add lines 1a-1f . . . . ▶		13,384,272			
Program Service Revenue			Business Code				
	2a	TRAINING	611430	8,799,681	8,799,681		
	b	MEETINGS & SEMINARS	611710	2,304,090	2,304,090		
	c	MEMBERS MAGAZINE (JNL)	541800	1,301,011		1,301,011	
	d						
	e						
	f	All other program service revenue					
	g	**Total.** Add lines 2a–2f . . . . ▶		12,404,782			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts) . . . . . ▶		3,029,862			3,029,862
	4	Income from investment of tax-exempt bond proceeds . . ▶					
	5	Royalties . . . . ▶		2,579,357			2,579,357
			(i) Real / (ii) Personal				
	6a	Gross rents	(i) 9,378,660 / (ii)				
	b	Less rental expenses	(i) 7,595,107 / (ii)				
	c	Rental income or (loss)	(i) 1,783,553 / (ii)				
	d	Net rental income or (loss) . . . . ▶		1,783,553			1,783,553
			(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory	(i) 242,231,137 / (ii) 9,749				
	b	Less cost or other basis and sales expenses	(i) 231,775,814 / (ii) 2,207				
	c	Gain or (loss)	(i) 10,455,323 / (ii) 7,542				
	d	Net gain or (loss) . . . . ▶		10,462,865			10,462,865
	8a	Gross income from fundraising events (not including $ ______ of contributions reported on line 1c) See Part IV, line 18 . . .	a				
	b	Less direct expenses . . .	b				
	c	Net income or (loss) from fundraising events . . ▶					
	9a	Gross income from gaming activities See Part IV, line 19 . . .	a				
	b	Less direct expenses . . .	b				
	c	Net income or (loss) from gaming activities . . . ▶					
	10a	Gross sales of inventory, less returns and allowances .	a 43,639,927				
	b	Less cost of goods sold . .	b 7,352,972				
	c	Net income or (loss) from sales of inventory . . ▶		36,286,955	36,286,955		
		Miscellaneous Revenue	Business Code				
	11a	MISCELLANEOUS INC	900099	397,729	397,729		
	b	ADVERTISING, OTHER	541800	392,289		392,289	
	c						
	d	All other revenue					
	e	**Total.** Add lines 11a–11d . . . . . . ▶		790,018			
	12	**Total revenue.** See Instructions . . . ▶		80,721,664	47,788,455	1,693,300	17,855,637

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)
Check if Schedule O contains a response to any question in this Part IX . . . .☐

	Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	333,325	333,325		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	62,400	62,400		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	3,804,652		3,804,652	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	15,262,026	13,865,095	1,396,931	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	2,995,026	1,836,301	1,158,725	
9	Other employee benefits	2,399,174	1,727,437	671,737	
10	Payroll taxes	1,758,516	1,265,978	492,538	
11	Fees for services (non-employees)				
a	Management				
b	Legal	38,487		38,487	
c	Accounting	79,500		79,500	
d	Lobbying				
e	Professional fundraising *See Part IV, line 17* . .				
f	Investment management fees	171,121		171,121	
g	Other	1,086,399	251,445	834,954	
12	Advertising and promotion	374,830	374,830		
13	Office expenses	2,069,551	1,646,104	423,447	
14	Information technology				
15	Royalties . .	202,892	202,892		
16	Occupancy	86,018	86,018		
17	Travel	1,874,363	1,493,139	381,224	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	4,338,027	4,126,570	211,457	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,356,161	753,871	602,290	
23	Insurance	381,458	274,616	106,842	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	OUTSIDE SERVICES	11,614,759	9,535,161	2,079,598	
b	POSTAGE FREIGHT & MAIL	7,477,902	7,400,076	77,826	
c	PRINTING & PAPER	4,081,537	4,038,782	42,755	
d	CONTRACT EXPENSE	2,745,002	2,745,002		
e					
f	All other expenses	995,015	582,904	412,111	
25	**Total functional expenses.** Add lines 1 through 24f	65,588,141	52,601,946	12,986,195	0
26	**Joint costs.** Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing	8,010,224	1	6,290,508
	2	Savings and temporary cash investments	20,404,222	2	24,464,575
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	4,111,543	4	4,495,585
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use	9,454,471	8	9,448,777
	9	Prepaid expenses and deferred charges	1,592,493	9	1,342,583
	10a	Land, buildings, and equipment cost or other basis *Complete Part VI of Schedule D* — 10a: 104,630,651			
	b	Less accumulated depreciation — 10b: 54,471,499	50,786,666	10c	50,159,152
	11	Investments—publicly traded securities	134,962,701	11	137,149,893
	12	Investments—other securities See Part IV, line 11		12	
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	7,160,885	15	6,122,037
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	236,483,205	16	239,473,110
Liabilities	17	Accounts payable and accrued expenses	9,465,355	17	7,617,834
	18	Grants payable		18	
	19	Deferred revenue	15,878,795	19	16,312,464
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability *Complete Part IV of Schedule D*		21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons *Complete Part II of Schedule L*		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	12,463,911	25	26,340,166
	26	**Total liabilities.** Add lines 17 through 25	37,808,061	26	50,270,464
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	198,590,144	27	189,109,646
	28	Temporarily restricted net assets	85,000	28	93,000
	29	Permanently restricted net assets		29	
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	198,675,144	33	189,202,646
	34	Total liabilities and net assets/fund balances	236,483,205	34	239,473,110

Part XI Reconcilliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12) . . .	1	80,721,664
2	Total expenses (must equal Part IX, column (A), line 25)	2	65,588,141
3	Revenue less expenses Subtract line 2 from line 1	3	15,133,523
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	198,675,144
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-24,606,021
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	189,202,646

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ______________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . .	2a	Yes	
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . .	3b	Yes	

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☑ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?	**11g(i)**		
(ii) a family member of a person described in (i) above?	**11g(ii)**		
(iii) a 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section (see instructions))	**(iv)** Is the organization in col (i) listed in your governing document? Yes	No	**(v)** Did you notify the organization in col (i) of your support? Yes	No	**(vi)** Is the organization in col (i) organized in the U S ? Yes	No	**(vii)** Amount of support?
Total									

Part II **Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public Support.** Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 **Total support** (Add lines 7 through 10)						

12 Gross receipts from related activities, etc (See instructions) | 12 |

13 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f)) | 14 |

15 Public Support Percentage for 2010 Schedule A, Part II, line 14 | 15 |

16a **33 1/3% support test—2011.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support test—2010.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in IRC 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	11,018,311	14,816,306	12,124,100	14,142,723	13,384,272	65,485,712
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	78,608,724	67,956,993	52,770,918	72,250,284	54,743,698	326,330,617
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5	89,627,035	82,773,299	64,895,018	86,393,007	68,127,970	391,816,329
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year	17,499,338	4,581,498	4,821,299	20,663,676	3,660,817	51,226,628
c Add lines 7a and 7b	17,499,338	4,581,498	4,821,299	20,663,676	3,660,817	51,226,628
8 **Public Support** (Subtract line 7c from line 6)						340,589,701

Section B. Total Support

Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** 2011	**(f)** Total
9 Amounts from line 6	89,627,035	82,773,299	64,895,018	86,393,007	68,127,970	391,816,329
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	17,181,265	15,678,523	15,780,854	16,154,756	14,987,879	79,783,277
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	17,181,265	15,678,523	15,780,854	16,154,756	14,987,879	79,783,277
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	3,078,920	2,054,266	1,652,409	1,617,792	1,693,300	10,096,687
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)		391,406	262,323	222,643	397,729	1,274,101
13 **Total support** (Add lines 9, 10c, 11 and 12)	109,887,220	100,897,494	82,590,604	104,388,198	85,206,878	482,970,394

14 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	70 520 %
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	70 040 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2011** (line 10c column (f) divided by line 13 column (f))	17	16 520 %
18 Investment income percentage from **2010** Schedule A, Part III, line 17	18	17 420 %

19a **33 1/3% support tests—2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support tests—2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

Additional Data

Software ID:
Software Version:
EIN: 04-1653090
Name: NATIONAL FIRE PROTECTION ASSOCIATION

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services
(Code) (Expenses $ 7,173,236 including grants of $ 0) (Revenue $ 8,799,681) TRAINING & CERTIFICATION-NFPA OFFERS A WIDE VARIETY OF PROFESSIONAL DEVELOPMENT OPPORTUNITIES ADDRESSING THE LATEST FIRE AND SAFETY REQUIREMENTS AND BEST PRACTICES
(Code) (Expenses $ 3,101,948 including grants of $ 0) (Revenue $ 0) CONTRACTS-NFPA ENTERED INTO A NUMBER OF CONTRACTS WITH THE FEDERAL GOVERNMENT THE TWO LARGEST CONTRACTS ARE THE ELECTRICAL VEHICHLE PROJECT THROUGH THE DEPARTMENT OF ENERGY AND FIREWISE COMMUNITIES PROGRAM THROUGH USDA FOREST SERVICE, THE US DEPARTMENT OF THE INTERIOR, AND THE NATIONAL ASSOCIATION OF STATE FORESTERS
(Code) (Expenses $ 2,181,583 including grants of $ 0) (Revenue $ 0) PUBLIC EDUCATION-THE PUBLIC EDUCATION DIVISION PROVIDES THE TECHNICAL FOUNDATION FOR NFPA'S FIRE AND LIFE SAFETY EDUCATION MESSAGES AND OUTREACH STRATEGIES FOR THE GENERAL PUBLIC, FIRE DEPARTMENTS AND OTHER EDUCATORS
(Code) (Expenses $ 1,094,845 including grants of $ 0) (Revenue $ 0) INTERNATIONAL OPERATIONS-NFPA HAS ESTABLISHED OFFICES IN CANADA, CHINA, MEXICO, AND EUROPE THE ASSOCIATION UNDERTAKES THE TRANSLATION OF KEY CODES AND STANDARDS AND WORKS IN VARIED COLLABORATIVE RELATIONSHIPS WITH ITS COUNTERPARTS AROUND THE WORLD
(Code) (Expenses $ 88,224 including grants of $ 88,225) (Revenue $ 0) GENERAL CONTRIBUTIONS $ 48,225SCHOLARSHIPS $ 40,000MISC -1
(Code) (Expenses $ including grants of $) (Revenue $ 397,729) MISCELLANEOUS INCOME

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
THOMAS W JAEGER CHAIR	1 00	X		X				0	0	0
PHILIP STITTLEBURG 1ST VICE CHAIR	1 00	X		X				0	0	0
ERNEST J GRANT 2ND VICE CHAIR	1 00	X		X				0	0	0
RANDY TUCKER SECRETARY	1 00	X		X				0	0	0
WAYNE H BOYD TREASURER	1 00	X		X				0	0	0
JAMES M SHANNON PRESIDENT NFPA	37 50	X		X				637,271	0	406,764
AMY ACTON DIRECTOR	1 00	X						0	0	0
KWAME COOPER DIRECTOR	1 00	X						0	0	0
JAMES M CLARK DIRECTOR	1 00	X						0	0	0
JOHN C DEAN DIRECTOR	1 00	X						0	0	0
REBECCA F DENLINGER DIRECTOR	1 00	X						0	0	0
PHILIP J DINENNO DIRECTOR	1 00	X						0	0	0
JULIE ROCHMAN DIRECTOR	1 00	X						0	0	0
HAROLD SCHAITBERGER DIRECTOR	1 00	X						0	0	0
PETER M HOLLAND DIRECTOR	1 00	X						0	0	0
BRIAN J HURLEY DIRECTOR	1 00	X						0	0	0
WILLIAM JMCCAMMON DIRECTOR	1 00	X						0	0	0
THOMAS F NORTON DIRECTOR	1 00	X						0	0	0
KEITH E WILLIAMS DIRECTOR	1 00	X						0	0	0
DEAN SEAVERS DIRECTOR	1 00	X						0	0	0
DONALD COOK DIRECTOR	1 00	X						0	0	0
NED PETTUS DIRECTOR	1 00	X						0	0	0
PAUL FITZGERALD PAST CHAIR	1 00	X						0	0	0
BRUCE MULLEN EXECUTIVE VICE PRES & CFO NFPA	37 50			X				418,328	0	126,778
DENNIS J BERRY ASSISTANT SECRETARY NFPA	37 50			X				164,576	0	44,088

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
PAUL CROSSMAN VICE PRESIDENT	37 50				X			268,943	0	52,934
CHRIS DUBAY VICE PRESIDENT	37 50				X			179,008	0	37,009
MAUREEN B BRODOFF VICE PRESIDENT	37 50					X		278,029	0	145,592
ROBERT J VONDRASEK VICE PRESIDENT	37 50					X		244,722	0	26,810
GARY S KEITH VICE PRESIDENT	37 50					X		247,700	0	64,600
KATHLEEN ALMAND VICE PRESIDENT	37 50					X		0	195,098	46,398
LORRAINE CARLI VICE PRESIDENT	37 50					X		189,796	0	30,208

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SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ Complete if the organization is described below.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
NATIONAL FIRE PROTECTION ASSOCIATION	04-1653090

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV

2 Political expenditures ▶ $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing Organization's Totals	**(b)** Affiliated Group Totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b Total lobbying expenditures to influence a legislative body (direct lobbying)		
c Total lobbying expenditures (add lines 1a and 1b)		
d Other exempt purpose expenditures		
e Total exempt purpose expenditures (add lines 1c and 1d)		
f Lobbying nontaxable amount Enter the amount from the following table in both columns		

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

	(a)	(b)
g Grassroots nontaxable amount (enter 25% of line 1f)		
h Subtract line 1g from line 1a If zero or less, enter -0-		
i Subtract line 1f from line 1c If zero or less, enter -0-		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2008	**(b)** 2009	**(c)** 2010	**(d)** 2011	**(e)** Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?		No	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes		
c	Media advertisements?		No	
d	Mailings to members, legislators, or the public?		No	
e	Publications, or published or broadcast statements?		No	
f	Grants to other organizations for lobbying purposes?		No	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		11,726
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
i	Other activities? If "Yes," describe in Part IV	Yes		
j	Total lines 1c through 1i			11,726
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier	Return Reference	Explanation
EXPLANATION OF OTHER LOBBYING ACTIVITIES	PART II-B, LINE 1I	H R 93 TO MAKE 10% ACROSS THE BOARD RECISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY AND NON VETERANS AFFAIRS DISCRETIONARY SPENDING FOR FISCAL YEARS 2011 & 2012 H R 94 TO MAKE 5% ACROSS THE BOARD RECISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY AND NON VETERANS AFFAIRS DISCRETIONARY SPENDING FOR FISCAL YEARS 2011 & 2012 H R 95 TO MAKE 15% ACROSS THE BOARD RECISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY AND NON VETERANS AFFAIRS DISCRETIONARY SPENDING FOR FISCAL YEARS 2011 & 2012 S 589 FASTER ACTION SAFETY TEAM EMERGENCY RESPONSE ACT OF 2011 S 646 NATURAL HAZARDS RISK REDUCTION ACT OF 2011 H R 1242 NUCLEAR POWER PLANT SAFETY ACT OF 2011 H R 1309 FLOOD INSURANCE REFORM ACT OF 2011 H R 199 PROTECTS AMERICA ENERGY MANUFACTURING JOBS ACT OF 2011 H R 1685 EV ACT OF 2011 S 620 CAMPUS FIRE SAFETY EDUCATION ACT OF 2011 H R 225 CHEMICAL FACILITY SECURITY IMPROVEMENT ACT OF 2011 H R 376 VOLUNTEER EMERGENCY SERVICES RECRUITMENT AND RETENTION ACT OF 2011 H R 504 FIRST RESPONDERS FIFGHT TERRORISM PROTECTION ACT OF 2011 S 568 STRENGTHENING COMMUNITY SAFETY ACT OF 2011 S 453 MOTORCOACH ENHANCES SAFETY ACT OF 2011 S 1000 ENERGY SAVINGS AND INDUSTRIAL COMPETITIVENESS ACT OF 2011 S 1001 ALTERNATIVE FUEL VEHICLES COMPETE AND ENERGY SECURITY ACT 2011 H R 1199 CAMPUS FIRE SAFETY EDUCATION ACT OF 2011 H R 1792 SPRINKLERS AS 15 YR PROPERTY FOR PURPOSE OF DEPRECIATION S 902 SCHOOL BUILDINGS FAIRNESS ACT H R 716 FIRE ACT

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)
☐ Preservation of an historically importantly land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ ____________

4 Number of states where property subject to conservation easement is located ▶ ____________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ ____________

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ____________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

(ii) Assets included in Form 990, Part X ▶ $ ____________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

b Assets included in Form 990, Part X ▶ $ ____________

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance	10,648,842	6,393,224	4,987,694	177,505	
b Contributions	0	4,000,000		6,000,000	
c Investment earnings or losses	-33,780	495,618	1,405,530	-1,189,811	
d Grants or scholarships					
e Other expenditures for facilities and programs	418,000	240,000			
f Administrative expenses					
g End of year balance	10,197,062	10,648,842	6,393,224	4,987,694	

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶ 100 000 %

c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		No
(ii) related organizations	3a(ii)	Yes	
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	Yes	

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	1,919,353			1,919,353
b Buildings	68,836,458		29,436,914	39,399,544
c Leasehold improvements	16,270,168		10,921,478	5,348,690
d Equipment	15,658,386		13,399,722	2,258,664
e Other	1,946,286		713,385	1,232,901
Total. Add lines 1a-1e *(Column (d) should equal Form 990, Part X, column (B), line 10(c).)* ▶				50,159,152

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) should equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) should equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) should equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of Liability	(b) Amount
Federal Income Taxes	
PENSION LIABILITY	26,340,166
Total. *(Column (b) should equal Form 990, Part X, col (B) line 25)* ▶	26,340,166

2. Fin 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	80,721,664
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	65,588,141
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	15,133,523
4	Net unrealized gains (losses) on investments	4	-11,160,674
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-13,445,347
9	Total adjustments (net) Add lines 4 - 8	9	-24,606,021
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-9,472,498

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	84,509,069
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	-11,160,674		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d	14,948,079		
e	Add lines **2a** through **2d**			2e	3,787,405
3	Subtract line **2e** from line **1**			3	80,721,664
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total Revenue Add lines **3** and **4c.** (This should equal Form 990, Part I, line 12)			5	80,721,664

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	93,981,572
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV)	2d	28,393,431		
e	Add lines **2a** through **2d**			2e	28,393,431
3	Subtract line **2e** from line **1**			3	65,588,141
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total expenses Add lines **3** and **4c.** (This should equal Form 990, Part I, line 18)			5	65,588,141

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	AT ALL TIMES THE ENDOWMENT FUND SHALL BE USED EXCLUSIVELY FOR THE ACCOMPLISHMENT AND SUPPORT OF CHARITABLE, EDUCATIONAL, SCIENTIFIC, AND LITERARY PURPOSES THE ENDOWMENT IS HELD BY THE FIRE PROTECTION RESEARCH FOUNDATION, A RELATED ENTITY LISTED ON SCHEDULE R
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	NFPA IS RECOGNIZED BY THE INTERNAL REVENUE SERVICE AS AN ORGANIZATION DESCRIBED IN SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE (THE "CODE") AND IS GENERALLY EXEMPT FROM FEDERAL AND STATE INCOME TAXES ON RELATED INCOME A PROVISION FOR TAXES IS CONSIDERED TO THE EXTENT THAT NFPA HAS UNRELATED ACTIVITIES, BUT SUCH CONSIDERATIONS ARE NOT SIGNIFICANT ACCORDINGLY, NO PROVISION FOR INCOME TAXES IS MADE IN THE FINANCIAL STATEMENTS NFPA ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LIKELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS INTEREST AND PENALTIES ASSESSED, IF ANY, ARE ACCRUED AS INCOME TAX EXPENSE NFPA HAS IDENTIFIED ITS TAX STATUS AS A TAX EXEMPT ENTITY AS A TAX POSITION, HOWEVER, NFPA HAS DETERMINED THAT SUCH TAX POSITION DOES NOT RESULT IN AN UNCERTAINTY REQUIRING RECOGNITION IN ADDITION TO ITS TAX STATUS, NFPA HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY CERTAIN AND, THEREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY NFPA IS NOT CURRENTLY UNDER EXAMINATION BY ANY TAXING JURISDICTION ITS FEDERAL AND STATE INCOME TAX RETURNS ARE GENERALLY OPEN FOR EXAMINATION THREE YEARS FOLLOWING THE DATE FILED
PART XI, LINE 8 - OTHER ADJUSTMENTS		PENSION COSTS -13,445,347
		PART XII LINE 2D BATTERY I EXPENSES $1,288,216 BATTERY II, III,IV $6,306,891 COST OF GOODS SOLD $7,352,972 TOTAL $14,948,079 PART XIII LINE 2D BATTERY I, II, III, IV EXPENSES $ 7,595,107 COST OF GOODS SOLD $ 7,352,972 PENSION COSTS $13,445,347 MISC 5 TOTAL $28,393,431

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SCHEDULE F (Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☐ **Yes** ☐ **No**

2 **For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

3 Activites per Region (Use Part V if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
NORTH AMERICA	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	207,137
NORTH AMERICA	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	171,785
EAST ASIA AND THE PACIFIC	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	48,855
EUROPE (INCLUDING ICELAND & GREENLAND)	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	46,526
3a Sub-total	4	4			474,303
b Total from continuation sheets to Part I	0	0			0
c **Totals** (add lines 3a and 3b)	4	4			474,303

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Check this box if no one recipient received more than $5,000 . . . . ▶ ☐
Use Part V if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . ▶ ____________

3 Enter total number of other organizations or entities . . . . ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

(a) Type of grant or assistance	**(b)** Region	**(c)** Number of recipients	**(d)** Amount of cash grant	**(e)** Manner of cash disbursement	**(f)** Amount of non-cash assistance	**(g)** Description of non-cash assistance	**(h)** Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*	☐ Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*	☐ Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*	☐ Yes	☑ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*	☐ Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*	☐ Yes	☑ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*	☐ Yes	☑ No

Part V Supplemental Information

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Identifier	ReturnReference	Explanation
METHOD USED TO ACCCOUNT FOR EXPENDITURES		SCHEDULE F, PART I, LINE 3 NFPA AUDITS THE EXPENSE REPORTS TO MAKE SURE THERE ARE RECEIPTS ATTACHED THE FEES ARE NEGOTIATED AT THE START OF THE YEAR

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ **Attach to Form 990**

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed . . . . ▶ ☐

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
(1) HOME FIRE SPRINKLER COALITION ONE BATTERYMARCH PARK QUINCY,MA 02169	51-0620405	501(C)(3)	133,600				PROGRAM CONTRIBUTION
(2) CENTER FOR CAMPUS FIRE SAFETY10 STATE ST NEWBURYPORT,MD 01950	14-1916059	501(C)(3)	10,000				CONTRIBUTIONCONTRIBUTION
(3) IAFF FOUNDATION 1750 NEW YORK AVE NW WASHINGTON,DC 20006	53-0088290	501(C)(3)	10,000				CONTRIBUTION
(4) NATIONAL VOLUNTEER FIRE COUNCIL7852 WALKER DRIVE GREENBELT,MD 20770	39-1274172	501(C)(3)	16,500				CONTRIBUTION
(5) THE FIRE PROTECTION RESEARCH FOUNDATION1 BATTERYMARCH PARK QUINCY,MA 02169	52-1256543	501(C)(3)	150,000				CONTRIBUTION
(6)							GENERAL CONTRIBUTIONS & PROGRAM CONTRIBUTIONS & ENDOWMENT CONTRIBUTION

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . ▶ 5

3 Enter total number of other organizations listed in the line 1 table . . . . ▶ 0

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	**(b)** Number of recipients	**(c)** Amount of cash grant	**(d)** Amount of non-cash assistance	**(e)** Method of valuation (book, FMV, appraisal, other)	**(f)** Description of non-cash assistance
(1) HARVARD FELLOW SCHOLARSHIPINTERNATIONAL ASSOCIATION OF FIRE CHIEFS	6	22,400			
(2) SCHOLARSHIPS	8	40,000			

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 NFPA REQUIRES PERIODIC REPORTS FROM RECIPIENTS THROUGHOUT THE YEAR
		SCHEDULE I, PART III GRANTS AND OTHER ASSISTANCE TO INDIVIDUALS IN THE UNITED STATES NFPA ISSUES A NUMBER OF SCHOLARSHIPS EACH YEAR FOR OUTSTANDING ACHIEVEMENTS THE FOLLOWING ARE THE SCHOLARSHIPS ISSUED THIS YEAR THE ART COTE SCHOLARSHIP, $5,000, THE FRANK FEE SCHOLARSHIP, $5,000, THE J JABLONSKY SCHOLARSHIP, $5,000, THE WARREN ISMAN SCHOLARSHIP, $5,000, THE P BUGBEE SCHOLARSHIP, $5,000, THE GEORGE MILLER SCHOLARSHIP, $5,000, THE C MORGAN SCHOLARSHIP, $5,000, THE DAVID GRATZ SCHOLARSHIP, $5,000 AND THE HARVARD FELLOW SCHOLARSHIP, $22,400

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Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☑ Travel for companions ☐ Tax idemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☑ Compensation committee ☑ Independent compensation consultant ☑ Form 990 of other organizations ☑ Written employment contract ☑ Compensation survey or study ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**	Yes	
b	Any related organization?	**5b**		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**	Yes	
b	Any related organization?	**6b**		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) JAMES M SHANNON	(i)	435,812	187,668	13,791	389,197	17,567	1,044,035	0
	(ii)	0	0	0	0	0	0	0
(2) BRUCE MULLEN	(i)	307,580	103,012	7,736	107,685	19,093	545,106	0
	(ii)	0	0	0	0	0	0	0
(3) DENNIS J BERRY	(i)	153,046	7,522	4,008	31,117	12,971	208,664	0
	(ii)	0	0	0	0	0	0	0
(4) PAUL CROSSMAN	(i)	214,812	51,142	2,989	32,710	20,224	321,877	0
	(ii)	0	0	0	0	0	0	0
(5) CHRIS DUBAY	(i)	144,196	34,658	154	16,785	20,224	216,017	0
	(ii)	0	0	0	0	0	0	0
(6) MAUREEN B BRODOFF	(i)	215,850	51,389	10,790	122,974	22,618	423,621	0
	(ii)	0	0	0	0	0	0	0
(7) ROBERT J VONDRASEK	(i)	194,948	46,852	2,922	12,243	14,567	271,532	0
	(ii)	0	0	0	0	0	0	0
(8) GARY S KEITH	(i)	199,992	47,164	544	44,376	20,224	312,300	0
	(ii)	0	0	0	0	0	0	0
(9) KATHLEEN ALMAND	(i)	0	0	0	0	0	0	0
	(ii)	156,832	37,518	748	39,391	7,007	241,496	0
(10) LORRAINE CARLI	(i)	154,076	35,334	386	29,303	905	220,004	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 1A	NFPA'S POLICY IS TO BE REIMBURSED FOR ANY TRAVEL BY COMPANIONS
	PART I, LINE 4B	MR JAMES SHANNON, PRESIDENT OF NATIONAL FIRE PROTECTION ASSOCIATION, PARTICIPATED IN THE SERP RETIREMENT PLAN IN 2011 MR SHANNON ACCRUED $335,236 IN THE PLAN HE ALSO PARTICIPATED IN THE 457(B) PLAN AND ACCRUED $4,414 MR BRUCE MULLEN, SENIOR VICE PRESIDENT & CFO OF NATIONAL FIRE PROTECTION ASSOCIATION PARTICIPATED IN THE SERP RETIREMENT PLAN IN 2011 MR MULLEN ACCRUED $78,183 IN THE PLAN HE ALSO PARTICIPATED IN THE 457 (B) PLAN AND ACCRUED A LOSS OF ($11,584)
	PART I, LINE 5	15% OF SENIOR MANAGEMENT BONUSES ARE BASED ON ACTUAL REVENUES COMPARED TO THE BUDGET EACH YEAR PART I LINE 6 15% OF SENIOR MANAGEMENT BONUSES ARE BASED ON ACTUAL NET EARNINGS COMPARED TO THE BUDGET EACH YEAR PART I LINE 7 70% OF SENIOR MANAGEMENT BONUSES ARE BASED ON MISSION GOALS ESTABLISHED AT THE BEGINNING OF THE YEAR

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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	ONCE THE RETURNS ARE COMPLETED THEY ARE REVIEWED AT LEAST TWICE BY THE CFO AND ACCOUNTING STAFF OF NFPA THE RETURN IS THEN SENT TO OUR AUDITING FIRM FOR A FINAL REVIEW AND ANY CHANGES IF NEEDED THE 990 IS THEN MADE AVAILABLE TO THE FULL BOARD OF DIRECTORS AND REVIEWED BY THE AUDIT COMMITTEE PRIOR TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	EACH OFFICER, DIRECTOR, AND TRUSTEE AND KEY EMPLOYEE HAS AN ONGOING DUTY TO DISCLOSE ANY CONFLICTS OF INTEREST OR POSSIBLE CONFLICTS OF INTEREST TO THE GENERAL COUNCEL OR PRESIDENT IN ADDITION, EACH KEY EMPLOYEE SHALL FILE AN ANNUAL DISCLOSURE STATEMENT INCLUDING A QUESTIONNAIRE WHICH SHALL BE PROVIDED BY THE COMPANY THE PRESIDENT SHALL TAKE ACTION AS HE OR SHE CONSIDERS APPROPRIATE REGARDING MANAGING CONFLICTS OF INTEREST AND HANDLING ANY POSSIBLE VIOLATION OR INFRINGEMENT OF THE CONFLICT OF INTEREST POLICY
	FORM 990, PART VI, SECTION B, LINE 15	THE PROCESS FOR DETERMINING COMPENSATION OF THE OFFICERS AND KEY EMPLOYEES IS AS FOLLOWS, THE COMPENSATION COMMITTEE OF THE BOARD REVIEWS, RECOMMENDS AND APPROVES ALL FORMS OF COMPENSATION FOR THE PRESIDENT & SR VICE PRESIDENT THE COMPENSATION COMMITTEE REPORTS TO THE BOARD ALL DECISIONS MADE COMPARABILITY DATA IS GATHERED BY AN INDEPENDANT CONSULTANT EVERY THREE YEARS THIS INFORMATION IS GIVEN TO THE COMPENSATION COMMITTEE TO GUIDE THEIR RECOMMENDATIONS OTHER OFFICERS AND KEY EMPLOYEES SALARIES ARE REVIEWED BY THEIR SUPERIORS AND AUTHORIZED BY THE PRESIDENT
	FORM 990, PART VI, SECTION C, LINE 19	NFPA MAKES AVAILABLE ON ITS WEBSITE A COPY OF THEIR BYLAWS NFPA ALSO PUBLISHES A FINANCIAL SUMMARY IN THE JOURNAL FOR ITS MEMBERS THE CONFLICT OF INTEREST DOCUMENT IS NOT PUBLISHED BUT IS RETAINED AS AN INTERNAL DOCUMENT BY THE COMPANY THE FORM 990 AND FINANCIAL SATEMENTS ARE AVAILABLE VIA WWW GUIDESTAR COM AND THE MASSACHUSETTS ATTORNEY GENERAL'S WEBSITE
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -11,160,674 PENSION COSTS -13,445,347 TOTAL TO FORM 990, PART XI, LINE 5 -24,606,021

SCHEDULE R (Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047
2011
Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) TWO BATTERYMARCH LLC 2 BATTERYMARCH PARK QUINCY, MA 02169 04-1653090	LEASED PROPERTY	MA	-253,267	17,848,272	NATIONAL FIRE PROTECTION ASSOCIATION
(2) THREE BATTERYMARCH LLC 3 BATTERYMARCH PARK QUINCY, MA 02169 20-0580136	LEASED PROPERTY	MA	722,256	11,410,435	NATIONAL FIRE PROTECTION ASSOCIATION

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization Yes	No
(1) THE FIRE PROTECTION RESEARCH FOUNDATION 1 BATTERYMARCH PARK QUINCY, MA 02169 52-1256543	TO PROMOTE RESEARCH DEVELOPMENT	MA	501(C)3	LINE 9	NATIONAL FIRE PROTECTION ASSOCIATION		No

Part III **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

			Yes	No
1	During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a	Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties **(iv)** rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	1b	Yes	
c	Gift, grant, or capital contribution from related organization(s)	1c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
e	Loans or loan guarantees by related organization(s)	1e		No
f	Sale of assets to related organization(s)	1f		No
g	Purchase of assets from related organization(s)	1g		No
h	Exchange of assets with related organization(s)	1h		No
i	Lease of facilities, equipment, or other assets to related organization(s)	1i	Yes	
j	Lease of facilities, equipment, or other assets from related organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for related organization(s)	1k	Yes	
l	Performance of services or membership or fundraising solicitations by related organization(s)	1l	Yes	
m	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1m	Yes	
n	Sharing of paid employees with related organization(s)	1n	Yes	
o	Reimbursement paid to related organization(s) for expenses	1o		No
p	Reimbursement paid by related organization(s) for expenses	1p	Yes	
q	Other transfer of cash or property to related organization(s)	1q		No
r	Other transfer of cash or property from related organization(s)	1r		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1)	(2) THE FIRE PROTECTION RESEARCH FOUNDATION	B	150,000	CODE FUND
(2)	(5) THE FIRE PROTECTION RESEARCH FOUNDATION	L	179,826	RESEARCH & CONTRACTS
(3)	(8) THE FIRE PROTECTION RESEARCH FOUNDATION	P	609,000	PAYROLL/EXPENSES/RENT
(4)				
(5)				
(6)				

Part VI **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation