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Return of Private Foundation  
or Section 4947(a)(1) Nonexempt Charitable Trust  
Treated as a Private Foundation

2010

Note The foundation may be able to use a copy of this return to satisfy state reporting requirements.

For calendar year 2010, or tax year beginning NOV 1, 2010, and ending OCT 31, 2011

G Check all that apply:  Initial return  Initial return of a former public charity  Final return  
 Amended return  Address change  Name change

Name of foundation

CORDELIA LEE BEATTIE FOUNDATION

Number and street (or P O box number if mail is not delivered to street address)

PO BOX 267

Room/suite

City or town, state, and ZIP code

SARASOTA, FL 34230

H Check type of organization:  Section 501(c)(3) exempt private foundation Section 4947(a)(1) nonexempt charitable trust  Other taxable private foundationI Fair market value of all assets at end of year J Accounting method:  Cash  Accrual  
(from Part II, col (c), line 16)  Other (specify)   
► \$ 2,060,459. (Part I, column (d) must be on cash basis)

A Employer identification number

59-6540711

B Telephone number

941-361-5803

C If exemption application is pending, check here ► D 1. Foreign organizations, check here ► 2 Foreign organizations meeting the 85% test, check here and attach computation ► E If private foundation status was terminated under section 507(b)(1)(A), check here ► F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ► 

## Part I Analysis of Revenue and Expenses

(The total of amounts in columns (b), (c) and (d) may not necessarily equal the amounts in column (a))

		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1 Contributions, gifts, grants, etc., received			N/A	
	2 Check ► <input checked="" type="checkbox"/> if the foundation is not required to attach Sch B				
	Interest on savings and temporary cash investments				
	4 Dividends and interest from securities	45,243.	45,243.		STATEMENT 1
	5a Gross rents				
	b Net rental income or (loss)				
	6a Net gain or (loss) from sale of assets not on line 10	30,503.			
	b Gross sales price for all assets on line 6a	444,453.			
	7 Capital gain net income (from Part IV, line 2)		30,503.		
	8 Net short-term capital gain				
	9 Income modifications				
	Gross sales less returns and allowances				
	b Less Cost of goods sold				
	c Gross profit or (loss)				
	11 Other income				
	12 Total Add lines 1 through 11	75,746.	75,746.		
	13 Compensation of officers, directors, trustees etc	23,760.	17,820.		5,940.
	14 Other employee salaries and wages				
	15 Pension plans, employee benefits				
	16a Legal fees				
	b Accounting fees	2,800.	0.		2,800.
	c Other professional fees				
	17 Interest				
	18 Taxes	887.	0.		0.
Operating and Administrative Expenses	19 Depreciation and depletion				
	RECEIVED				
	20 Occupancy				
	21 Travel, conferences, and meetings				
	22 Printing and publication	12	0.		
	23 Other expenses	1,161.	0.		0.
	24 Total operating and administrative expenses Add lines 13 through 23	28,608.	17,820.		8,740.
	25 Contributions, gifts, grants paid	97,000.			97,000.
	26 Total expenses and disbursements Add lines 24 and 25	125,608.	17,820.		105,740.
	27 Subtract line 26 from line 12:				
	a Excess of revenue over expenses and disbursements	<49,862. >			
	b Net investment income (if negative, enter -0-)		57,926.		
	c Adjusted net income (if negative, enter -0-)			N/A	

Assets	Part II Balance Sheets	Attached schedules and amounts in the description column should be for end-of-year amounts only	Beginning of year	End of year	
			(a) Book Value	(b) Book Value	(c) Fair Market Value
	1 Cash - non-interest-bearing				
	2 Savings and temporary cash investments		39,044.	47,779.	47,779.
	3 Accounts receivable ►				
	Less: allowance for doubtful accounts ►				
	4 Pledges receivable ►				
	Less: allowance for doubtful accounts ►				
	5 Grants receivable				
	6 Receivables due from officers, directors, trustees, and other disqualified persons				
	7 Other notes and loans receivable ►				
	Less: allowance for doubtful accounts ►				
	8 Inventories for sale or use				
	9 Prepaid expenses and deferred charges		7,506.	6,927.	6,927.
	10a Investments - U.S. and state government obligations				
	b Investments - corporate stock		1,438,378.	1,337,254.	1,337,254.
	c Investments - corporate bonds		603,434.	507,451.	507,451.
	11 Investments - land, buildings, and equipment basis ►				
	Less accumulated depreciation ►				
	12 Investments - mortgage loans				
	13 Investments - other		45,942.	161,048.	161,048.
	14 Land, buildings, and equipment: basis ►				
	Less accumulated depreciation ►				
	15 Other assets (describe ► )				
	16 Total assets (to be completed by all filers)		2,134,304.	2,060,459.	2,060,459.
Liabilities	17 Accounts payable and accrued expenses				
	18 Grants payable				
	19 Deferred revenue				
	20 Loans from officers, directors, trustees, and other disqualified persons				
	21 Mortgages and other notes payable				
	22 Other liabilities (describe ► )				
	23 Total liabilities (add lines 17 through 22)		0.	0.	
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ► <input checked="" type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31				
	24 Unrestricted		2,134,304.	2,060,459.	
	25 Temporarily restricted				
	26 Permanently restricted				
	Foundations that do not follow SFAS 117, check here ► <input type="checkbox"/> and complete lines 27 through 31.				
	27 Capital stock, trust principal, or current funds				
	28 Paid-in or capital surplus, or land, bldg., and equipment fund				
	29 Retained earnings, accumulated income, endowment, or other funds				
	30 Total net assets or fund balances		2,134,304.	2,060,459.	
	31 Total liabilities and net assets/fund balances		2,134,304.	2,060,459.	

## Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1 2,134,304.
2 Enter amount from Part I, line 27a	2 <49,862. >
3 Other increases not included in line 2 (itemize) ►	3 0.
4 Add lines 1, 2, and 3	4 2,084,442.
5 Decreases not included in line 2 (itemize) ► <b>ADJUST UNREALIZED GAIN</b>	5 23,983.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6 2,060,459.

**Part IV Capital Gains and Losses for Tax on Investment Income**

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs. MLC Co.)		(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a WELLS FARGO - SEE ATTACHED		P	VARIOUS	VARIOUS
b WELLS FARGO - SEE ATTACHED		P	VARIOUS	VARIOUS
c LONG TERM CAPITAL GAIN DISTRIBUTION		P	VARIOUS	VARIOUS
d				
e				
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)	
a 119,001.		118,732.		269.
b 323,535.		295,218.		28,317.
c 1,917.				1,917.
d				
e				
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69		(i) FMV as of 12/31/69		
		(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
a				269.
b				28,317.
c				1,917.
d				
e				
2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }			2 30,503.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8				3 N/A

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

 Yes  No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part

1 Enter the appropriate amount in each column for each year; see instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2009	87,308.	1,992,572.	.043817
2008	81,744.	1,718,991.	.047553
2007	139,688.	2,307,694.	.060531
2006	112,929.	2,502,592.	.045125
2005	114,800.	2,338,432.	.049093

2 Total of line 1, column (d)

2 .246119

3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years

3 .049224

4 Enter the net value of noncharitable-use assets for 2010 from Part X, line 5

4 2,128,945.

5 Multiply line 4 by line 3

5 104,795.

6 Enter 1% of net investment income (1% of Part I, line 27b)

6 579.

7 Add lines 5 and 6

7 105,374.

8 Enter qualifying distributions from Part XII, line 4

8 105,740.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate  
See the Part VI instructions

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**1a Exempt operating foundations described in section 4940(d)(2), check here ►  and enter "N/A" on line 1.

Date of ruling or determination letter. \_\_\_\_\_ (attach copy of letter if necessary-see instructions)

b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ►  and enter 1% of Part I, line 27b

c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).

2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)

3 Add lines 1 and 2

4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)

5 Tax based on investment income Subtract line 4 from line 3. If zero or less, enter -0-

6 Credits/Payments

a 2010 estimated tax payments and 2009 overpayment credited to 2010

6a 7,506.

b Exempt foreign organizations - tax withheld at source

6b

c Tax paid with application for extension of time to file (Form 8868)

6c

d Backup withholding erroneously withheld

6d

7 Total credits and payments Add lines 6a through 6d

7 7,506.

8 Enter any penalty for underpayment of estimated tax Check here  if Form 2220 is attached

8

9 Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed

9

10 Overpayment If line 7 is more than the total of lines 5 and 8, enter the amount overpaid

10

6,927.

11 Enter the amount of line 10 to be Credited to 2011 estimated tax ►

6,927. Refunded

11

0.

**Part VII-A Statements Regarding Activities**

1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?

	Yes	No
1a		X
1b		X

b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?

*If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities*

c Did the foundation file Form 1120-POL for this year?

1c		X
----	--	---

d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year

(1) On the foundation ► \$ 0. (2) On foundation managers ► \$ 0.

e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ► \$ 0.

2 Has the foundation engaged in any activities that have not previously been reported to the IRS?

*If "Yes," attach a detailed description of the activities*

2		X
---	--	---

3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? *If "Yes," attach a conformed copy of the changes*

3		X
---	--	---

4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?

4a		X
----	--	---

b If "Yes," has it filed a tax return on Form 990-T for this year?

4b		
----	--	--

5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?

*If "Yes," attach the statement required by General Instruction T*

5		X
---	--	---

6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either.

- By language in the governing instrument, or
- By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?

6		X
---	--	---

7 Did the foundation have at least \$5,000 in assets at any time during the year?

*If "Yes," complete Part II, col. (c), and Part XV*

7		X
---	--	---

8a Enter the states to which the foundation reports or with which it is registered (see instructions) ►

**FL**

8b		
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b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation

9		X
---	--	---

9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV)? If "Yes," complete Part XIV

10		X
----	--	---

10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses

**Part VII-A Statements Regarding Activities (continued)**

11		X
12		X
13	X	
14	WELLS FARGO BANK, N.A.	Telephone no 941-361-5803
	Located at 1819 MAIN STREET #230, SARASOTA, FL	ZIP+4 34236
15	15	N/A
16	Yes	No X

Website address ► **WWW.WELLSFARGO.COM/PRIVATEFOUNDATIONGRANTS**

13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?

14 The books are in care of ► WELLS FARGO BANK, N.A. Telephone no ► 941-361-5803

15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here ►  and enter the amount of tax-exempt interest received or accrued during the year

16 At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22 1 If "Yes," enter the name of the foreign country ►

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

	Yes	No
1a During the year did the foundation (either directly or indirectly)		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
(6) Agree to pay money or property to a government official? (Exception Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days)	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 22 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here ► <input type="checkbox"/>	1b	X
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2010?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))		
a At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
If "Yes," list the years ► _____, _____, _____, _____		
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.)	N/A	
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.	2b	
► _____, _____, _____, _____		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
b If "Yes," did it have excess business holdings in 2010 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2010)	N/A	
3b		
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2010?	4b	X



**Part VIII****Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**

3 Five highest-paid independent contractors for professional services. If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services ►

0

**Part IX-A Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

1	N/A	Expenses
2		
3		
4		

**Part IX-B Summary of Program-Related Investments**

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

1	N/A	Amount
2		
3		
Total. Add lines 1 through 3		0.

Form 990-PF (2010)

**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes	1a	2,106,594.
a Average monthly fair market value of securities	1b	47,265.
b Average of monthly cash balances	1c	7,506.
c Fair market value of all other assets	1d	2,161,365.
d Total (add lines 1a, b, and c)		
e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2 Acquisition indebtedness applicable to line 1 assets	2	0.
3 Subtract line 2 from line 1d	3	2,161,365.
4 Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	32,420.
5 Net value of noncharitable-use assets Subtract line 4 from line 3. Enter here and on Part V, line 4	5	2,128,945.
6 Minimum investment return Enter 5% of line 5	6	106,447.

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ►  and do not complete this part.)

1 Minimum investment return from Part X, line 6	1	106,447.
2a Tax on investment income for 2010 from Part VI, line 5	2a	579.
b Income tax for 2010. (This does not include the tax from Part VI.)	2b	
c Add lines 2a and 2b	2c	579.
3 Distributable amount before adjustments. Subtract line 2c from line 1	3	105,868.
4 Recoveries of amounts treated as qualifying distributions	4	0.
5 Add lines 3 and 4	5	105,868.
6 Deduction from distributable amount (see instructions)	6	0.
7 Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	105,868.

**Part XII Qualifying Distributions** (see instructions)

1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:	1a	105,740.
a Expenses, contributions, gifts, etc - total from Part I, column (d), line 26	1b	0.
b Program-related investments - total from Part IX-B		
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the:	3a	
a Suitability test (prior IRS approval required)	3b	
b Cash distribution test (attach the required schedule)		
4 Qualifying distributions Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	105,740.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b	5	579.
6 Adjusted qualifying distributions. Subtract line 5 from line 4	6	105,161.

**Note** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

**Part XIII Undistributed Income** (see instructions)

	(a) Corpus	(b) Years prior to 2009	(c) 2009	(d) 2010
1 Distributable amount for 2010 from Part XI, line 7				105,868.
2 Undistributed income, if any, as of the end of 2010			0.	
a Enter amount for 2009 only				
b Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2010:				
a From 2005				
b From 2006				
c From 2007	11,402.			
d From 2008				
e From 2009				
f Total of lines 3a through e	11,402.			
4 Qualifying distributions for 2010 from Part XII, line 4. ► \$ 105,740.			0.	
a Applied to 2009, but not more than line 2a				
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2010 distributable amount	0.			105,740.
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2010 (If an amount appears in column (d), the same amount must be shown in column (a))	128.			128.
6 Enter the net total of each column as indicated below:	11,274.			
a Corpus Add lines 3f, 4c and 4e Subtract line 5			0.	
b Prior years' undistributed income. Subtract line 4b from line 2b				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable amount - see instructions		0.		
e Undistributed income for 2009. Subtract line 4a from line 2a. Taxable amount - see instr			0.	
f Undistributed income for 2010. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2011				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3)	0.			
8 Excess distributions carryover from 2005 not applied on line 5 or line 7	0.			
9 Excess distributions carryover to 2011 Subtract lines 7 and 8 from line 6a	11,274.			
10 Analysis of line 9:				
a Excess from 2006				
b Excess from 2007	11,274.			
c Excess from 2008				
d Excess from 2009				
e Excess from 2010				

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9)

N/A

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2010, enter the date of the ruling  
b Check box to indicate whether the foundation is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

**Part XV** **Supplementary Information** (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year—see the instructions.)

## 1 Information Regarding Foundation Managers:

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2).)

NONE

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

NONE

**2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ►  if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a. The name, address, and telephone number of the person to whom applications should be addressed:

1819 MAIN ST #230. SARASOTA. FL 34236

b. The form in which applications should be submitted and information and materials they should include

**6. The form in which applications should be submitted and information and materials they should include.**

COPY ATTACHED

any submission deadlines.

JANUARY 15

**10. RESTRICTIONS, LIMITATIONS, AND EXEMPTIONS**

SARASOTA COUNTY MUSIC AND FINE ARTS ORGANIZATIONS.

**Part XV** **Supplementary Information (continued)****3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
<i>a Paid during the year</i>				
<b>SEE STATEMENT 8</b>				
<b>Total</b>			► 3a	<b>97,000.</b>
<i>b Approved for future payment</i>				
<b>NONE</b>				
<b>Total</b>			► 3b	<b>0.</b>





CORDELIA LEE BEATTIE FOUNDATION

59-6540711

FORM 990-PF	DIVIDENDS AND INTEREST FROM SECURITIES	STATEMENT 1
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SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	COLUMN (A) AMOUNT
INTEREST & DIVIDENDS	45,243.	0.	45,243.
TOTAL TO FM 990-PF, PART I, LN 4	45,243.	0.	45,243.

FORM 990-PF	ACCOUNTING FEES	STATEMENT 2
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DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ACCOUNTING FEE	2,800.	0.		2,800.
TO FORM 990-PF, PG 1, LN 16B	2,800.	0.		2,800.

FORM 990-PF	TAXES	STATEMENT 3
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DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
FEDERAL EXCISE TAX	579.	0.		0.
FOREIGN TAX	308.	0.		0.
TO FORM 990-PF, PG 1, LN 18	887.	0.		0.

FORM 990-PF	OTHER EXPENSES	STATEMENT 4
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DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
MISCELLANEOUS DEDUCTIONS	1,161.	0.		0.
TO FORM 990-PF, PG 1, LN 23	1,161.	0.		0.

STATEMENT(S) 1, 2, 3, 4

FORM 990-PF	CORPORATE STOCK	STATEMENT 5
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DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
CORPORATE STOCK	1,337,254.	1,337,254.
TOTAL TO FORM 990-PF, PART II, LINE 10B	1,337,254.	1,337,254.

FORM 990-PF	CORPORATE BONDS	STATEMENT 6
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DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
CORPORATE BONDS	507,451.	507,451.
TOTAL TO FORM 990-PF, PART II, LINE 10C	507,451.	507,451.

FORM 990-PF	OTHER INVESTMENTS	STATEMENT 7
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DESCRIPTION	VALUATION METHOD	BOOK VALUE	FAIR MARKET VALUE
REAL ASSETS	COST	161,048.	161,048.
TOTAL TO FORM 990-PF, PART II, LINE 13		161,048.	161,048.

FORM 990-PF

GRANTS AND CONTRIBUTIONS  
PAID DURING THE YEAR

STATEMENT 8

RECIPIENT NAME AND ADDRESS	RECIPIENT RELATIONSHIP AND PURPOSE OF GRANT	RECIPIENT STATUS	AMOUNT
ASOLO THEATRE SARASOTA, FL	NONE SUPPORT OF KALEIDOSCOPE THEATRE RESIDENCY PROGRAM	N/A	7,500.
SARASOTA OPERA SARASOTA, FL	NONE YOUTH OPERA CHORUS & EDUCATION & OUTREACH PROGRAMS	N/A	10,000.
SARASOTA ORCHESTRA SARASOTA, FL	NONE YOUTH ORCHESTRA SUMMER MUSIC CAMP & YOUTH CONCERT	N/A	30,000.
WESTCOAST BLACK THEATRE TROUPE SARASOTA, FL	NONE PURCHASE OF SOUND EQUIPMENT	N/A	15,000.
BOOKER MIDDLE SCHOOL SARASOTA, FL	NONE ARTS INTEGRATION PROGRAM YOUTH EXPERIENCING ART	N/A	9,500.
VAN WEZEL SARASOTA, FL	NONE TOTAL ACCESS PROGRAM	N/A	15,000.
FLORIDA STUDIO THEATRE SARASOTA, FL	NONE WRITE A PLAY RESIDENCY IN UNDERSERVED SCHOOLS	N/A	10,000.
TOTAL TO FORM 990-PF, PART XV, LINE 3A			<u>97,000.</u>

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Account Id 4019312410

EIN: 59-6540711

Statement of Capital Gains and Losses From Sales  
 (Does not include capital gain distributions from mutual  
 funds or CTF's - See Tax Transaction Detail)

CORDELIA LEE BEATTIE FON. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
001055102	AFLAC INC				4019874349				
Sold		03/01/11	31	1,810.33					
Acq		08/26/09	22	1,284.75	903.84	903.84	380.91	380.91	L
Acq		05/08/09	9	525.58	315.16	315.16	210.42	210.42	L
			Total for 3/1/2011		1,219.00	1,219.00	591.33	591.33	
020002101	ALLSTATE CORP COM				4019874349				
Sold		09/20/11	63	1,552.02					
Acq		06/23/10	14	344.89	426.46	426.46	-81.57	-81.57	L
Acq		03/01/11	49	1,207.13	1,559.45	1,559.45	-352.32	-352.32	S
			Total for 9/20/2011		1,985.91	1,985.91	-433.89	-433.89	
025537101	AMERICAN ELECTRIC POWER CO INC				4019874349				
Sold		12/03/10	43	1,543.55					
Acq		06/15/10	43	1,543.55	1,426.08	1,426.08	117.47	117.47	S
			Total for 12/3/2010		1,426.08	1,426.08	117.47	117.47	
031162100	AMGEN INC				4019874349				
Sold		11/12/10	38	2,070.25					
Acq		08/18/10	38	2,070.25	2,057.75	2,057.75	12.50	12.50	S
			Total for 11/12/2010		2,057.75	2,057.75	12.50	12.50	
039483102	ARCHER DANIELS MIDLAND CO COM				4019874349				
Sold		02/02/11	110	3,872.62					
Acq		05/12/10	35	1,232.20	960.33	960.33	271.87	271.87	S
Acq		06/15/10	75	2,640.42	1,987.22	1,987.22	653.20	653.20	S
			Total for 2/2/2011		2,947.55	2,947.55	925.07	925.07	
055921100	BMC SOFTWARE INC				4019874349				
Sold		02/23/11	53	2,548.46					
Acq		04/29/10	13	625.09	521.87	521.87	103.22	103.22	S
Acq		06/16/10	40	1,923.37	1,501.67	1,501.67	421.70	421.70	S
			Total for 2/23/2011		2,023.54	2,023.54	524.92	524.92	
057224107	BAKER HUGHES INC				4019874349				
Sold		08/19/11	33	1,810.53					
Acq		05/31/11	33	1,810.53	2,462.44	2,462.44	-651.91	-651.91	S
			Total for 8/19/2011		2,462.44	2,462.44	-651.91	-651.91	
060505104	BANK AMER CORP				4019874349				
Sold		08/08/11	160	1,198.67					
Acq		05/17/11	44	329.63	522.72	522.72	-193.09	-193.09	S
Acq		12/07/09	98	734.19	1,568.00	1,568.00	-833.81	-833.81	L
Acq		05/08/09	18	134.85	260.28	260.28	-125.43	-125.43	L
			Total for 8/8/2011		2,351.00	2,351.00	-1,152.33	-1,152.33	

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Account Id 4019312410

Statement of Capital Gains and Losses From Sales  
 (Does not include capital gain distributions from mutual  
 funds or CTF's - See Tax Transaction Detail)  
 CORDELIA LEE BEATTIE FDN DEL-LCV  
 Trust Year 11/1/2010 - 10/31/2011

EIN: 59-6540711

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain (Type)
060505104	BANK AMER CORP				<b>4019874349</b>			
Sold		08/15/11	70	524.29				
Acq		05/17/11	70	524.29	831.60	831.60	-307.31	-307.31 S
<b>Total for 8/15/2011</b>					831.60	831.60	-307.31	-307.31
064058100	THE BANK OF NEW YORK MELLON CORP				<b>4019874349</b>			
Sold		12/13/10	46	1,341.78				
Acq		10/23/09	46	1,341.78	1,355.15	1,355.15	-13.37	-13.37 L
<b>Total for 12/13/2010</b>					1,355.15	1,355.15	-13.37	-13.37
064058100	THE BANK OF NEW YORK MELLON CORP				<b>4019874349</b>			
Sold		05/12/11	79	2,249.94				
Acq		10/28/09	53	1,509.45	1,468.81	1,468.81	40.64	40.64 L
Acq		10/23/09	26	740.49	765.95	765.95	-25.46	-25.46 L
<b>Total for 5/12/2011</b>					2,234.76	2,234.76	15.18	15.18
071813109	BAXTER INTL INC COM				<b>4019874349</b>			
Sold		01/13/11	55	2,769.18				
Acq		10/26/07	55	2,769.18	3,295.05	3,295.05	-525.87	-525.87 L
<b>Total for 1/13/2011</b>					3,295.05	3,295.05	-525.87	-525.87
071813109	BAXTER INTL INC COM				<b>4019874349</b>			
Sold		03/01/11	49	2,558.04				
Acq		06/05/09	18	939.69	855.63	855.63	84.06	84.06 L
Acq		10/26/07	31	1,618.35	1,857.21	1,857.21	-238.86	-238.86 L
<b>Total for 3/1/2011</b>					2,712.84	2,712.84	-154.80	-154.80
071813109	BAXTER INTL INC COM				<b>4019874349</b>			
Sold		04/08/11	46	2,462.27				
Acq		06/05/09	19	1,017.02	903.17	903.17	113.85	113.85 L
Acq		05/07/10	27	1,445.25	1,215.17	1,215.17	230.08	230.08 S
<b>Total for 4/8/2011</b>					2,118.34	2,118.34	343.93	343.93
09062X103	BIOGEN IDEC INC				<b>4019874349</b>			
Sold		02/16/11	56	3,772.50				
Acq		01/21/09	32	2,155.71	1,587.38	1,587.38	568.33	568.33 L
Acq		08/04/09	24	1,616.79	1,162.95	1,162.95	453.84	453.84 L
<b>Total for 2/16/2011</b>					2,750.33	2,750.33	1,022.17	1,022.17
09062X103	BIOGEN IDEC INC				<b>4019874349</b>			
Sold		03/25/11	42	3,015.17				
Acq		08/04/09	9	646.11	436.10	436.10	210.01	210.01 L
Acq		03/10/09	33	2,369.06	1,509.90	1,509.90	859.16	859.16 L
<b>Total for 3/25/2011</b>					1,946.00	1,946.00	1,069.17	1,069.17
124857202	CBS CORP NEW				<b>4019874349</b>			
Sold		03/25/11	48	1,196.98				
Acq		12/08/10	48	1,196.98	864.96	864.96	332.02	332.02 S
<b>Total for 3/25/2011</b>					864.96	864.96	332.02	332.02

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Account Id. 4019312410

Statement of Capital Gains and Losses From Sales  
(Does not include capital gain distributions from mutual  
funds or CTF's - See Tax Transaction Detail)

EIN: 59-6540711

## CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain (Type)
124857202	CBS CORP NEW				4019874349			
Sold		06/03/11	58	1 573 80				
Acq		12/13/10	20	542 69	359 67 ▾	359 67	183 02	183 02 S
Acq		12/08/10	38	1 031 11	684 76 ▾	684 76	346 35	346 35 S
			Total for 6/3/2011		1,044 43	1,044 43	529 37	529 37
124857202	CBS CORP NEW				4019874349			
Sold		08/03/11	64	1,695 13				
Acq		12/13/10	41	1,085 94	737 32 ▾	737 32	348 62	348 62 S
Acq		11/17/09	23	609 19	318 86 ▾	318 86	290 33	290 33 L
			Total for 8/3/2011		1,056 18	1,056 18	638 95	638 95
124857202	CBS CORP NEW				4019874349			
Sold		08/05/11	83	1,927 15				
Acq		11/17/09	83	1,927 15	1,150 65 ▾	1,150 65	776 50	776 50 L
			Total for 8/5/2011		1,150 65	1,150 65	776 50	776 50
126650100	CVS/CAREMARK CORPORATION				4019874349			
Sold		10/06/11	132	4,417 41				
Acq		05/07/10	50	1,673 26	1,740 23 ▾	1,740 23	-66 97	-66 97 L
Acq		03/03/10	82	2,744 15	2,850 32 ▾	2,850 32	-106 17	-106 17 L
			Total for 10/6/2011		4 590 55	4 590 55	-173 14	-173 14
151020104	CELGENE CORP COM				4019874349			
Sold		10/06/11	25	1,576 36				
Acq		05/17/11	25	1,576 36	1,492 97 ▾	1,492 97	83 39	83 39 S
			Total for 10/6/2011		1,492 97	1,492 97	83 39	83 39
151020104	CELGENE CORP COM				4019874349			
Sold		10/18/11	19	1,253 38				
Acq		05/17/11	14	923 54	836 07 ▾	836 07	87 47	87 47 S
Acq		02/16/11	5	329 84	268 13 ▾	268 13	61 71	61 71 S
			Total for 10/18/2011		1,104 20	1,104 20	149 18	149 18
156700106	"CENTURYLINK, INC"				4019874349			
Sold		10/27/11	33	1,156 14				
Acq		01/31/11	33	1,156 14	1,430 14 ▾	1,430 14	-274 00	-274 00 S
			Total for 10/27/2011		1,430 14	1,430 14	-274 00	-274 00
17275R102	CISCO SYSTEMS INC				4019874349			
Sold		11/18/10	139	2,734 08				
Acq		09/30/09	48	944 14	1,139 46 ▾	1,139 46	-195 32	-195 32 L
Acq		08/19/09	91	1,789 94	1,949 77 ▾	1,949 77	-159 83	-159 83 L
			Total for 11/18/2010		3,089 23	3,089 23	-355 15	-355 15
17275RAB8	CISCO SYSTEMS INC	5 250% 2/22/11			4019312410			
Sold		02/22/11	50000	50,000 00				
Acq		10/20/06	50000	50,000 00	49,992 50 ▾	49,992 50	7 50	7 50 L
			Total for 2/22/2011		49,992 50	49,992 50	7 50	7 50

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Statement of Capital Gains and Losses From Sales  
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EIN: 59-6540711

## CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
18683K101	CLIFFS NAT RES INC				4019874349				
Sold		03/11/11	11	961.69					
Acq		03/01/11	11	961.69	1,059.72	1,059.72	-98.03	-98.03	S
		Total for 3/11/2011			1,059.72	1,059.72	-98.03	-98.03	
18683K101	CLIFFS NAT RES INC				4019874349				
Sold		07/27/11	18	1,685.41					
Acq		01/13/11	14	1,310.87	1,220.38	1,220.38	90.49	90.49	S
Acq		03/01/11	4	374.54	385.35	385.35	-10.81	-10.81	S
		Total for 7/27/2011			1,605.73	1,605.73	79.68	79.68	
18683K101	CLIFFS NAT RES INC				4019874349				
Sold		09/29/11	23	1,321.69					
Acq		01/13/11	23	1,321.69	2,004.91	2,004.91	-683.22	-683.22	S
		Total for 9/29/2011			2,004.91	2,004.91	-683.22	-683.22	
20030N101	COMCAST CORP CLASS A				4019874349				
Sold		07/15/11	331	7,967.02					
Acq		06/22/10	135	3,249.39	2,470.82	2,470.82	778.57	778.57	L
Acq		07/02/10	111	2,671.72	1,942.93	1,942.93	728.79	728.79	L
Acq		08/12/10	85	2,045.91	1,524.90	1,524.90	521.01	521.01	S
		Total for 7/15/2011			5,938.65	5,938.65	2,028.37	2,028.37	
205887102	CONAGRA FOODS INC				4019874349				
Sold		10/31/11	88	2,229.26					
Acq		08/01/11	28	709.31	715.16	715.16	-5.85	-5.85	S
Acq		08/03/11	60	1,519.95	1,511.40	1,511.40	8.55	8.55	S
		Total for 10/31/2011			2,226.56	2,226.56	2.70	2.70	
20825C104	CONOCOPHILLIPS				4019874349				
Sold		08/12/11	23	1,531.80					
Acq		03/31/11	21	1,398.60	1,697.08	1,697.08	-298.48	-298.48	S
Acq		03/28/11	2	133.20	160.34	160.34	-27.14	-27.14	S
		Total for 8/12/2011			1,857.42	1,857.42	-325.62	-325.62	
20825C104	CONOCOPHILLIPS				4019874349				
Sold		08/15/11	34	2,283.90					
Acq		03/28/11	17	1,141.95	1,362.87	1,362.87	-220.92	-220.92	S
Acq		03/23/11	17	1,141.95	1,337.73	1,337.73	-195.78	-195.78	S
		Total for 8/15/2011			2,700.60	2,700.60	-416.70	-416.70	
20825C104	CONOCOPHILLIPS				4019874349				
Sold		10/25/11	40	2,831.32					
Acq		05/03/11	16	1,132.53	1,210.52	1,210.52	-77.99	-77.99	S
Acq		03/23/11	24	1,698.79	1,888.55	1,888.55	-189.76	-189.76	S
		Total for 10/25/2011			3,099.07	3,099.07	-267.75	-267.75	

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Account Id 4019312410

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Statement of Capital Gains and Losses From Sales  
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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
25179M103	DEVON ENERGY CORPORATION				4019874349				
Sold		08/15/11	19	1,320.39					
Acq		03/01/11	19	1,320.39	1,716.00	1,716.00	-395.61	-395.61	S
			Total for 8/15/2011		1,716.00	1,716.00	-395.61	-395.61	
253868103	DIGITAL RLTY TR INC				4019874349				
Sold		11/19/10	34	1,737.64					
Acq		07/08/10	34	1,737.64	2,027.01	2,027.01	-289.37	-289.37	S
			Total for 11/19/2010		2,027.01	2,027.01	-289.37	-289.37	
25470M109	DISH NETWORK CORP				4019874349				
Sold		03/25/11	65	1,599.58					
Acq		10/28/09	65	1,599.58	1,119.95	1,119.95	479.63	479.63	L
			Total for 3/25/2011		1,119.95	1,119.95	479.63	479.63	
25470M109	DISH NETWORK CORP				4019874349				
Sold		10/07/11	120	3,085.08					
Acq		10/28/09	5	128.54	86.15	86.15	42.39	42.39	L
Acq		05/19/09	64	1,645.38	1,101.81	1,101.81	543.57	543.57	L
Acq		04/24/09	51	1,311.16	674.09	674.09	637.07	637.07	L
			Total for 10/7/2011		1,862.05	1,862.05	1,223.03	1,223.03	
260543103	DOW CHEMICAL CO				4019874349				
Sold		05/17/11	109	4,030.74					
Acq		06/02/09	3	110.94	54.63	54.63	56.31	56.31	L
Acq		09/10/09	3	110.94	68.06	68.06	42.88	42.88	L
Acq		10/12/10	55	2,033.86	1,641.66	1,641.66	392.20	392.20	S
Acq		05/08/09	48	1,775.00	837.82	837.82	937.18	937.18	L
			Total for 5/17/2011		2,602.17	2,602.17	1,428.57	1,428.57	
260543103	DOW CHEMICAL CO				4019874349				
Sold		08/04/11	86	2,638.17					
Acq		05/08/09	86	2,638.17	1,501.10	1,501.10	1,137.07	1,137.07	L
			Total for 8/4/2011		1,501.10	1,501.10	1,137.07	1,137.07	
268648102	E M C CORP MASS				4019874349				
Sold		04/27/11	60	1,685.02					
Acq		11/30/10	60	1,685.02	1,290.71	1,290.71	394.31	394.31	S
			Total for 4/27/2011		1,290.71	1,290.71	394.31	394.31	
291011104	EMERSON ELECTRIC CO				4019874349				
Sold		12/23/10	27	1,561.38					
Acq		03/19/09	12	693.95	335.26	335.26	358.69	358.69	L
Acq		07/10/09	15	867.43	462.29	462.29	405.14	405.14	L
			Total for 12/23/2010		797.55	797.55	763.83	763.83	

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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain (Type)
291011104	EMERSON ELECTRIC CO				4019874349			
Sold		03/01/11	43	2,534.55				
Acq		03/19/09	43	2,534.55	1,201.36	1,201.36	1,333.19	1,333.19 L
			Total for 3/1/2011		1,201.36	1,201.36	1,333.19	1,333.19
29364G103	ENTERGY CORP NEW COM				4019874349			
Sold		07/01/11	27	1,844.87				
Acq		10/26/07	27	1,844.87	3,218.94	3,218.94	-1,374.07	-1,374.07 L
			Total for 7/1/2011		3,218.94	3,218.94	-1,374.07	-1,374.07
29364G103	ENTERGY CORP NEW COM				4019874349			
Sold		08/03/11	42	2,707.21				
Acq		10/26/07	42	2,707.21	5,007.24	5,007.24	-2,300.03	-2,300.03 L
			Total for 8/3/2011		5,007.24	5,007.24	-2,300.03	-2,300.03
316773100	FIFTH THIRD BANCORP				4019874349			
Sold		08/10/11	100	986.38				
Acq		07/20/11	100	986.38	1,241.85	1,241.85	-255.47	-255.47 S
			Total for 8/10/2011		1,241.85	1,241.85	-255.47	-255.47
354613101	FRANKLIN RESOURCES INC				4019874349			
Sold		08/15/11	3	344.36				
Acq		06/18/10	3	344.36	277.10	277.10	67.26	67.26 L
			Total for 8/15/2011		277.10	277.10	67.26	67.26
35671D857	FREEPORT-MCMORAN COPPER & GOLD INC				4019874349			
Sold		01/20/11	17	1,869.62				
Acq		10/12/10	17	1,869.62	1,612.61	1,612.61	257.01	257.01 S
			Total for 1/20/2011		1,612.61	1,612.61	257.01	257.01
35671D857	FREEPORT-MCMORAN COPPER & GOLD INC				4019874349			
Sold		01/20/11	14	1,549.24				
Acq		10/12/10	14	1,549.24	1,328.03	1,328.03	221.21	221.21 S
			Total for 1/20/2011		1,328.03	1,328.03	221.21	221.21
369604103	GENERAL ELECTRIC CO				4019874349			
Sold		08/15/11	18	293.03				
Acq		04/06/10	18	293.03	333.72	333.72	-40.69	-40.69 L
			Total for 8/15/2011		333.72	333.72	-40.69	-40.69
370334104	GENERAL MILLS INC				4019874349			
Sold		03/01/11	47	1,735.21				
Acq		04/30/10	47	1,735.21	1,681.90	1,681.90	53.31	53.31 S
			Total for 3/1/2011		1,681.90	1,681.90	53.31	53.31
37045V100	GENERAL MOTORS CO				4019874349			
Sold		09/28/11	82	1,700.05				
Acq		11/18/10	82	1,700.05	2,906.28	2,906.28	-1,206.23	-1,206.23 S
			Total for 9/28/2011		2,906.28	2,906.28	-1,206.23	-1,206.23

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EIN: 59-6540711

## CORDELIA LEE BEATTIE FOUNDATION

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
38142Y401	GOLDMAN SACHS GRTH OPP FD-I 1132				4019312410				
Sold		10/24/11	5516.55	129,418.26					
Acq		02/01/10	5516.55	129,418.26	110,000.00	110,000.00	19,418.26	19,418.26	L
			Total for 10/24/2011		110,000.00	110,000.00	19,418.26	19,418.26	
38259P508	GOOGLE INC				4019874349				
Sold		09/14/11	3	1,587.24					
Acq		01/14/11	3	1,587.24	1,864.11	1,864.11	-276.87	-276.87	S
			Total for 9/14/2011		1,864.11	1,864.11	-276.87	-276.87	
406216101	HALLIBURTON CO				4019874349				
Sold		11/01/10	47	1,521.43					
Acq		10/01/09	35	1,132.98	931.40	931.40	201.58	201.58	L
Acq		09/11/09	12	388.45	314.28	314.28	74.17	74.17	L
			Total for 11/1/2010		1,245.68	1,245.68	275.75	275.75	
406216101	HALLIBURTON CO				4019874349				
Sold		12/20/10	17	683.22					
Acq		09/11/09	17	683.22	445.24	445.24	237.98	237.98	L
			Total for 12/20/2010		445.24	445.24	237.98	237.98	
406216101	HALLIBURTON CO				4019874349				
Sold		12/21/10	92	3,687.31					
Acq		09/11/09	49	1,963.89	1,283.32	1,283.32	680.57	680.57	L
Acq		06/02/10	43	1,723.42	998.98	998.98	724.44	724.44	S
			Total for 12/21/2010		2,282.30	2,282.30	1,405.01	1,405.01	
42809H107	HESS CORP				4019874349				
Sold		05/04/11	58	4,454.87					
Acq		02/24/11	38	2,918.71	3,206.06	3,206.06	-287.35	-287.35	S
Acq		02/25/11	20	1,536.16	1,678.30	1,678.30	-142.14	-142.14	S
			Total for 5/4/2011		4,884.36	4,884.36	-429.49	-429.49	
438516106	HONEYWELL INTERNATIONAL INC				4019874349				
Sold		11/18/10	36	1,789.23					
Acq		03/09/10	19	944.32	800.59	800.59	143.73	143.73	S
Acq		09/18/08	17	844.91	720.55	720.55	124.36	124.36	L
			Total for 11/18/2010		1,521.14	1,521.14	268.09	268.09	
438516106	HONEYWELL INTERNATIONAL INC				4019874349				
Sold		03/01/11	26	1,481.83					
Acq		03/09/10	26	1,481.83	1,095.54	1,095.54	386.29	386.29	S
			Total for 3/1/2011		1,095.54	1,095.54	386.29	386.29	
46625H100	JPMORGAN CHASE & CO				4019874349				
Sold		08/15/11	7	256.54					
Acq		10/31/07	7	256.54	331.63	331.63	-75.09	-75.09	L
			Total for 8/15/2011		331.63	331.63	-75.09	-75.09	

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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
478160104	JOHNSON & JOHNSON				4019874349				
Sold		11/15/10	36	2,311.16					
Acq		10/26/07	29	1,861.77	1,862.67	1,862.67	-0.90	-0.90	L
Acq		10/27/08	7	449.39	434.53	434.53	14.86	14.86	L
			Total for 11/15/2010		2,297.20	2,297.20	13.96	13.96	
478160104	JOHNSON & JOHNSON				4019874349				
Sold		12/13/10	65	4,014.33					
Acq		06/25/10	45	2,779.15	2,659.28	2,659.28	119.87	119.87	S
Acq		10/27/08	20	1,235.18	1,241.53	1,241.53	-6.35	-6.35	L
			Total for 12/13/2010		3,900.81	3,900.81	113.52	113.52	
482480100	KLA-TENCOR CORP COM				4019874349				
Sold		10/28/11	36	1,695.66					
Acq		07/26/11	36	1,695.66	1,589.32	1,589.32	106.34	106.34	S
			Total for 10/28/2011		1,589.32	1,589.32	106.34	106.34	
500255104	KOHLS CORP				4019874349				
Sold		01/13/11	43	2,211.75					
Acq		11/05/10	43	2,211.75	2,284.06	2,284.06	-72.31	-72.31	S
			Total for 1/13/2011		2,284.06	2,284.06	-72.31	-72.31	
501014112	"KRISPY KREME DOUGHNUTS, INC 3/02/12"				4019874349				
Sold		10/28/11	30	3.30					
Acq		04/22/09	30	3.30	1.00	1.00	2.30	2.30	L
			Total for 10/28/2011		1.00	1.00	2.30	2.30	
58933Y105	MERCK & CO INC NEW				4019874349				
Sold		11/18/10	45	1,584.52					
Acq		12/16/09	45	1,584.52	1,703.01	1,703.01	-118.49	-118.49	S
			Total for 11/18/2010		1,703.01	1,703.01	-118.49	-118.49	
58933Y105	MERCK & CO INC NEW				4019874349				
Sold		10/12/11	40	1,299.96					
Acq		12/16/09	40	1,299.96	1,513.79	1,513.79	-213.83	-213.83	L
			Total for 10/12/2011		1,513.79	1,513.79	-213.83	-213.83	
58933Y105	MERCK & CO INC NEW				4019874349				
Sold		10/24/11	45	1,499.82					
Acq		03/26/10	20	666.59	754.74	754.74	-88.15	-88.15	L
Acq		12/16/09	25	833.23	946.12	946.12	-112.89	-112.89	L
			Total for 10/24/2011		1,700.86	1,700.86	-201.04	-201.04	
594918104	MICROSOFT CORP				4019874349				
Sold		10/10/11	53	1,419.59					
Acq		02/18/11	53	1,419.59	1,432.06	1,432.06	-12.47	-12.47	S
			Total for 10/10/2011		1,432.06	1,432.06	-12.47	-12.47	

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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
651229106	NEWELL RUBBERMAID INC				4019874349				
Sold		06/07/11	177	2,562.91					
Acq		09/28/09	177	2,562.91	2,761.03	2,761.03	-198.12	-198.12	L
			Total for 6/7/2011		2,761.03	2,761.03	-198.12	-198.12	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		03/23/11	8	587.39					
Acq		07/07/10	8	587.39	399.36	399.36	188.03	188.03	S
			Total for 3/23/2011		399.36	399.36	188.03	188.03	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		04/05/11	20	1,519.75					
Acq		10/06/09	7	531.91	323.02	323.02	208.89	208.89	L
Acq		07/07/10	13	987.84	648.95	648.95	338.89	338.89	S
			Total for 4/5/2011		971.97	971.97	547.78	547.78	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		04/28/11	22	1,537.21					
Acq		10/06/09	22	1,537.21	1,015.19	1,015.19	522.02	522.02	L
			Total for 4/28/2011		1,015.19	1,015.19	522.02	522.02	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		05/04/11	16	1,061.42					
Acq		10/06/09	16	1,061.42	738.32	738.32	323.10	323.10	L
			Total for 5/4/2011		738.32	738.32	323.10	323.10	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		08/08/11	24	1,268.62					
Acq		10/06/09	24	1,268.62	1,107.48	1,107.48	161.14	161.14	L
			Total for 8/8/2011		1,107.48	1,107.48	161.14	161.14	
651290108	NEWFIELD EXPL CO COM				4019874349				
Sold		08/22/11	26	1,186.54					
Acq		10/06/09	26	1,186.54	1,199.78	1,199.78	-13.24	-13.24	L
			Total for 8/22/2011		1,199.78	1,199.78	-13.24	-13.24	
65339F101	NEXTERA ENERGY INC				4019874349				
Sold		04/15/11	39	2,156.25					
Acq		10/13/10	39	2,156.25	2,163.03	2,163.03	-6.78	-6.78	S
			Total for 4/15/2011		2,163.03	2,163.03	-6.78	-6.78	
654106103	NIKE INC CL B				4019874349				
Sold		06/23/11	30	2,443.90					
Acq		04/08/11	30	2,443.90	2,320.41	2,320.41	123.49	123.49	S
			Total for 6/23/2011		2,320.41	2,320.41	123.49	123.49	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		01/25/11	18	1,738.73					
Acq		06/01/10	9	869.37	739.34	739.34	130.02	130.02	S

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EIN: 59-6540711

CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		01/25/11	18	1 738 73					
Acq		10/26/07	9	869 37	636 75	636 75	232 62	232 62	L
			Total for 1/25/2011		1 376 09	1,376 09	362 64	362 64	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		01/31/11	19	1,820 16					
Acq		08/13/09	1	95 80	70 18	70 18	25 62	25 62	L
Acq		10/26/07	18	1,724 36	1,273 50	1,273 50	450 86	450 86	L
			Total for 1/31/2011		1,343 68	1,343 68	476 48	476 48	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		02/24/11	19	1,975 58					
Acq		12/06/07	4	415 91	280 52	280 52	135 39	135 39	L
Acq		08/13/09	15	1,559 67	1,052 64	1,052 64	507 03	507 03	L
			Total for 2/24/2011		1,333 16	1,333 16	642 42	642 42	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		03/23/11	14	1,402 77					
Acq		12/06/07	11	1,102 18	771 42	771 42	330 76	330 76	L
Acq		06/25/09	3	300 59	192 81	192 81	107 78	107 78	L
			Total for 3/23/2011		964 23	964 23	438 54	438 54	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		05/27/11	16	1,719 45					
Acq		06/25/09	2	214 93	128 54	128 54	86 39	86 39	L
Acq		04/01/11	14	1,504 52	1,467 76	1,467 76	36 76	36 76	S
			Total for 5/27/2011		1,596 30	1,596 30	123 15	123 15	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		08/19/11	14	1,151 91					
Acq		06/25/09	14	1,151 91	899 76	899 76	252 15	252 15	L
			Total for 8/19/2011		899 76	899 76	252 15	252 15	
674599105	OCCIDENTAL PETE CORP				4019874349				
Sold		09/30/11	16	1,162 26					
Acq		03/27/09	4	290 57	231 56	231 56	59 01	59 01	L
Acq		06/25/09	12	871 70	771 23	771 23	100 46	100 46	L
			Total for 9/30/2011		1,002 79	1,002 79	159 47	159 47	
68389X105	ORACLE CORPORATION				4019874349				
Sold		03/01/11	65	2,090 54					
Acq		12/14/09	65	2,090 54	1,522 95	1,522 95	567 59	567 59	L
			Total for 3/1/2011		1,522 95	1,522 95	567 59	567 59	
69331C108	PG&E CORP COM				4019874349				
Sold		10/19/11	35	1,507 32					
Acq		12/03/10	35	1,507 32	1,687 15	1,687 15	-179 83	-179 83	S
			Total for 10/19/2011		1,687 15	1,687 15	-179 83	-179 83	

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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
693475105	PNC FINANCIAL SERVICES GROUP				4019874349				
Sold		07/20/11	90	5,065.97					
Acq		09/28/10	41	2,307.83	2,137.37	2,137.37	170.46	170.46	S
Acq		10/19/10	28	1,576.08	1,483.78	1,483.78	92.30	92.30	S
Acq		12/13/10	21	1,182.06	1,268.79	1,268.79	-86.73	-86.73	S
			Total for 7/20/2011		4,889.94	4,889.94	176.03	176.03	
713448108	PEPSICO INC				4019874349				
Sold		06/22/11	23	1,589.50					
Acq		05/07/10	23	1,589.50	1,483.12	1,483.12	106.38	106.38	L
			Total for 6/22/2011		1,483.12	1,483.12	106.38	106.38	
713448108	PEPSICO INC				4019874349				
Sold		07/08/11	24	1,674.45					
Acq		03/01/11	14	976.76	889.83	889.83	86.93	86.93	S
Acq		05/07/10	10	697.69	644.83	644.83	52.86	52.86	L
			Total for 7/8/2011		1,534.66	1,534.66	139.79	139.79	
713448108	PEPSICO INC				4019874349				
Sold		08/09/11	26	1,613.13					
Acq		03/01/11	11	682.48	699.15	699.15	-16.67	-16.67	S
Acq		07/01/10	15	930.65	914.12	914.12	16.53	16.53	L
			Total for 8/9/2011		1,613.27	1,613.27	-0.14	-0.14	
731572103	POLO RALPH LAUREN CORP CL A				4019874349				
Sold		01/05/11	19	2,067.77					
Acq		10/25/10	19	2,067.77	1,802.72	1,802.72	265.05	265.05	S
			Total for 1/5/2011		1,802.72	1,802.72	265.05	265.05	
742718109	PROCTER & GAMBLE CO				4019874349				
Sold		06/22/11	45	2,886.93					
Acq		08/18/10	45	2,886.93	2,744.87	2,744.87	142.06	142.06	S
			Total for 6/22/2011		2,744.87	2,744.87	142.06	142.06	
75281A109	RANGE RES CORP				4019874349				
Sold		12/10/10	28	1,181.03					
Acq		02/25/10	25	1,054.49	1,267.97	1,267.97	-213.48	-213.48	S
Acq		01/15/10	3	126.54	156.63	156.63	-30.09	-30.09	S
			Total for 12/10/2010		1,424.60	1,424.60	-243.57	-243.57	
75281A109	RANGE RES CORP				4019874349				
Sold		01/21/11	53	2,416.66					
Acq		02/25/10	5	227.99	253.59	253.59	-25.60	-25.60	S
Acq		05/10/10	20	911.95	960.63	960.63	-48.68	-48.68	S
Acq		04/16/10	28	1,276.73	1,393.58	1,393.58	-116.85	-116.85	S
			Total for 1/21/2011		2,607.80	2,607.80	-191.14	-191.14	

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CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
75281A109	RANGE RES CORP				4019874349				
Sold		09/28/11	19	1,158.60					
Acq		07/28/11	19	1,158.60	1,246.69	1,246.69	-88.09	-88.09	S
			Total for 9/28/2011		1,246.69	1,246.69	-88.09	-88.09	
75281A109	RANGE RES CORP				4019874349				
Sold		09/29/11	10	598.76					
Acq		07/28/11	10	598.76	656.15	656.15	-57.39	-57.39	S
			Total for 9/29/2011		656.15	656.15	-57.39	-57.39	
78387GAD5	SBC COMMUNICATIONS	6 250% 3/15/11			4019312410				
Sold		03/15/11	35000	35,000.00					
Acq		04/30/01	35000	35,000.00	34,900.61	34,900.61	99.39	99.39	L
			Total for 3/15/2011		34,900.61	34,900.61	99.39	99.39	
78442P106	SLM CORP				4019874349				
Sold		05/17/11	140	2,251.16					
Acq		03/11/08	90	1,447.17	1,565.04	1,565.04	-117.87	-117.87	L
Acq		04/22/08	10	160.80	175.46	175.46	-14.66	-14.66	L
Acq		08/22/08	40	643.19	558.07	558.07	85.12	85.12	L
			Total for 5/17/2011		2,298.57	2,298.57	-47.41	-47.41	
806857108	SCHLUMBERGER LTD				4019874349				
Sold		03/01/11	19	1,766.61					
Acq		11/01/10	19	1,766.61	1,329.30	1,329.30	437.31	437.31	S
			Total for 3/1/2011		1,329.30	1,329.30	437.31	437.31	
806857108	SCHLUMBERGER LTD				4019874349				
Sold		08/11/11	16	1,164.68					
Acq		07/08/11	16	1,164.68	1,427.14	1,427.14	-262.46	-262.46	S
			Total for 8/11/2011		1,427.14	1,427.14	-262.46	-262.46	
806857108	SCHLUMBERGER LTD				4019874349				
Sold		09/23/11	35	2,137.79					
Acq		10/28/10	31	1,893.47	2,138.10	2,138.10	-244.63	-244.63	S
Acq		11/01/10	2	122.16	139.93	139.93	-17.77	-17.77	S
Acq		07/08/11	2	122.16	178.39	178.39	-56.23	-56.23	S
			Total for 9/23/2011		2,456.42	2,456.42	-318.63	-318.63	
852061100	SPRINT NEXTEL CORP				4019874349				
Sold		08/15/11	75	249.76					
Acq		10/26/07	75	249.76	1,301.25	1,301.25	-1,051.49	-1,051.49	L
			Total for 8/15/2011		1,301.25	1,301.25	-1,051.49	-1,051.49	
855030102	STAPLES INC				4019874349				
Sold		11/05/10	104	2,158.14					
Acq		08/17/09	70	1,452.59	1,490.11	1,490.11	-37.52	-37.52	L
Acq		04/24/09	34	705.55	744.02	744.02	-38.47	-38.47	L
			Total for 11/5/2010		2,234.13	2,234.13	-75.99	-75.99	

Account Id. 4019312410

Statement of Capital Gains and Losses From Sales  
 (Does not include capital gain distributions from mutual  
 funds or CTF's - See Tax Transaction Detail)

EIN: 59-6540711

CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
857477103	STATE STREET CORP				4019874349				
Sold		08/16/11	40	1,372.74					
Acq		04/24/09	5	171.59	181.84	181.84	-10.25	-10.25	L
Acq		05/18/10	35	1,201.15	1,430.84	1,430.84	-229.69	-229.69	L
		Total for 8/16/2011			1,612.68	1,612.68	-239.94	-239.94	
857477103	STATE STREET CORP				4019874349				
Sold		09/26/11	40	1,247.28					
Acq		04/24/09	40	1,247.28	1,454.72	1,454.72	-207.44	-207.44	L
		Total for 9/26/2011			1,454.72	1,454.72	-207.44	-207.44	
867914103	SUNTRUST BANKS INC				4019874349				
Sold		08/10/11	75	1,380.02					
Acq		05/17/11	48	883.21	1,339.37	1,339.37	-456.16	-456.16	S
Acq		12/20/10	27	496.81	732.23	732.23	-235.42	-235.42	S
		Total for 8/10/2011			2,071.60	2,071.60	-691.58	-691.58	
882508104	TEXAS INSTRUMENTS INC				4019874349				
Sold		07/22/11	85	2,675.75					
Acq		06/25/10	85	2,675.75	2,037.65	2,037.65	638.10	638.10	L
		Total for 7/22/2011			2,037.65	2,037.65	638.10	638.10	
902973304	US BANCORP DEL NEW				4019874349				
Sold		10/27/11	92	2,391.90					
Acq		05/24/10	27	701.97	647.10	647.10	54.87	54.87	L
Acq		12/13/10	65	1,689.93	1,709.64	1,709.64	-19.71	-19.71	S
		Total for 10/27/2011			2,356.74	2,356.74	35.16	35.16	
904784709	UNILEVER N V - ADR				4019874349				
Sold		10/25/11	42	1,416.63					
Acq		01/22/08	42	1,416.63	1,334.31	1,334.31	82.32	82.32	L
		Total for 10/25/2011			1,334.31	1,334.31	82.32	82.32	
931142103	WAL MART STORES INC				4019874349				
Sold		12/31/10	66	3,552.59					
Acq		04/02/08	66	3,552.59	3,596.22	3,596.22	-43.63	-43.63	L
		Total for 12/31/2010			3,596.22	3,596.22	-43.63	-43.63	
94973V107	WELLPOINT INC				4019874349				
Sold		10/12/11	30	2,026.31					
Acq		10/26/07	30	2,026.31	2,359.19	2,359.19	-332.88	-332.88	L
		Total for 10/12/2011			2,359.19	2,359.19	-332.88	-332.88	
94973V107	WELLPOINT INC				4019874349				
Sold		10/14/11	13	864.83					
Acq		10/26/07	13	864.83	1,022.32	1,022.32	-157.49	-157.49	L
		Total for 10/14/2011			1,022.32	1,022.32	-157.49	-157.49	

## Wells Fargo

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Account Id: 4019312410

Statement of Capital Gains and Losses From Sales  
(Does not include capital gain distributions from mutual  
funds or CTF's - See Tax Transaction Detail)

EIN: 59-6540711

## CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)
94973V107	WELLPOINT INC				4019874349				
Sold		10/28/11	18	1,234.42					
Acq		06/05/08	4	274.32	226.91	226.91	47.41	47.41	L
Acq		10/26/07	14	960.10	1,100.96	1,100.96	-140.86	-140.86	L
			Total for 10/28/2011		1,327.87	1,327.87	-93.45	-93.45	
988498101	YUM BRANDS INC				4019874349				
Sold		04/12/11	48	2,405.28					
Acq		01/07/11	48	2,405.28	2,364.86	2,364.86	40.42	40.42	S
			Total for 4/12/2011		2,364.86	2,364.86	40.42	40.42	
G491BT108	INVESCO LIMITED				4019874349				
Sold		03/25/11	67	1,730.14					
Acq		12/14/07	33	852.16	924.68	924.68	-72.52	-72.52	L
Acq		02/22/08	24	619.75	616.73	616.73	3.02	3.02	L
Acq		03/20/08	10	258.23	244.54	244.54	13.69	13.69	L
			Total for 3/25/2011		1,785.95	1,785.95	-55.81	-55.81	
H27013103	WEATHERFORD INTNTL LTD NEW				4019874349				
Sold		02/25/11	72	1,722.22					
Acq		01/31/11	69	1,650.46	1,622.80	1,622.80	27.66	27.66	S
Acq		12/21/10	3	71.76	66.79	66.79	4.97	4.97	S
			Total for 2/25/2011		1,689.59	1,689.59	32.63	32.63	
H27013103	WEATHERFORD INTNTL LTD NEW				4019874349				
Sold		03/02/11	134	2,677.63					
Acq		12/21/10	134	2,677.63	2,983.34	2,983.34	-305.71	-305.71	S
			Total for 3/2/2011		2,983.34	2,983.34	-305.71	-305.71	
N53745100	LYONDELLBASELL INDU-CL A				4019874349				
Sold		01/13/11	41	1,487.75					
Acq		11/08/10	41	1,487.75	1,163.16	1,163.16	324.59	324.59	S
			Total for 1/13/2011		1,163.16	1,163.16	324.59	324.59	
N53745100	LYONDELLBASELL INDU-CL A				4019874349				
Sold		01/21/11	44	1,539.14					
Acq		11/08/10	44	1,539.14	1,248.27	1,248.27	290.87	290.87	S
			Total for 1/21/2011		1,248.27	1,248.27	290.87	290.87	

Wells Fargo

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Account Id: 4019312410

Statement of Capital Gains and Losses From Sales  
 (Does not include capital gain distributions from mutual  
 funds or CTF's - See Tax Transaction Detail)

CORDELIA LEE BEATTIE FDN. DEL-LCV

Trust Year 11/1/2010 - 10/31/2011

EIN: 59-6540711

Type	Description	Date	Shares	Price	Fed Cost	State Cost	Fed Gain	State Gain	(Type)				
N53745100	LYONDELLBASELL INDU-CL A				4019874349								
Sold		10/10/11	49	1,353.71									
Acq		05/17/11	49	1,353.71	1,344.38	1,353.71	9.33	0.00	S				
			Total for 10/10/2011		1,344.38	1,353.71	9.33	0.00					
			Total for Account: 4019874349		413,950.26	413,959.59	28,586.39	28,577.06					
			Total Proceeds:				Fed	State					
			442,536.65				S/T Gain/Loss	269.31	259.98				
							L/T Gain/Loss	28,317.08	28,317.08				

CAUTION One or more sales in this account may not have Tax Cost. The Gain/Loss from these sales are included in the totals above

ST PROCEEDS 119,001.35  
 ST COST 118,732.04  
 \_\_\_\_\_  
 269.31 ST GAIN

LT PROCEEDS 323,535.30  
 LT COST 295,218.22  
 \_\_\_\_\_  
 28,317.08 LT GAIN



## Cordelia Lee Beattie Foundation

### Grant Application [Apply Online](#)

[Download Application Form \(PDF\)\\*](#)

- [Overview](#)
- [Grant Guidelines](#)
- [Foundation Information](#)

#### Mission

The purpose of the foundation is to provide scholarships for deserving gifted and needy individuals without regard to race, creed, nationality, color or sex in order that they may attend schools, colleges, universities or other educational institutions in the State of Florida or in order that they may engage in scientific or medical research in the State of Florida.

In view of the Grantor's lifelong interest in music and the fine arts, it is the Grantor's request that the Trustee give particular attention to the requirements of the various cultural organizations of Sarasota County including the West Coast Symphony Orchestra and its scholarship trust fund if the applicant is seriously interested in pursuing a musical career.

Application	<a href="#">Apply Online</a>  <a href="#">Download Application Form (PDF)*</a>
Submission deadlines	Applications and required supporting material must be received by January 15. Applicant will be notified in writing of the foundation's decision by March 15.
Submission information	Cordelia Lee Beattie Foundation c/o Wells Fargo Bank N A Trustee Suite 230 1819 Main Street Sarasota FL 34236
Program area(s)	Arts, culture and humanities Education Health
Types of support	Grants to organizations to be used for scholarships or research
State(s) served	Florida
Program limitations	Focus on various cultural organizations
Geographic limitations	Sarasota County, Florida
Trustee(s)	Wells Fargo Bank N A

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The information on this page is a summary only and may not reflect all or the latest applicable terms and conditions related to application and disposition of this Foundation's grant(s). In the event the information contained on this page differs from the Foundation's governing instrument, the governing instrument shall control.

#### Educational scholarships

If you are an individual seeking scholarships, financial aid, or other direct financial assistance, the information available through this site will not assist you. We encourage you to consult the financial aid offices of specific educational institutions for help in understanding your options.

#### Wells Fargo Corporate Giving

The information found through this site does not include the many opportunities available for the communities and people served by Wells Fargo through its corporate philanthropy. For more details please visit [Wells Fargo Corporate Giving](#).

Wells Fargo Philanthropic Services is part of Wells Fargo Wealth Management providing financial products and services through Wells Fargo Bank N A and its various affiliates and subsidiaries.

Wells Fargo Bank N A Member FDIC

The Cordelia Lee Beattie Foundation makes grants to qualified 501(c)(3) organizations in Sarasota County. Wells Fargo Bank, N A has served as Trustee since 1973.

The purpose of the foundation is to provide scholarships for deserving, gifted, and needy individuals without regard to race, creed, nationality, color or sex in order that they may attend schools, colleges, universities or other educational institutions in the state of Florida or in order that they may engage in scientific or medical research in the state of Florida. In view of the Grantor's lifelong interest in music and the fine arts, it is the Grantor's request that the foundation give particular attention to the requirements of the various cultural organizations of Sarasota County including the West Coast Symphony Orchestra and its scholarship trust fund if the applicant is seriously interested in pursuing a musical career.

#### Application Process

All applications must include:

- Background information on the organization, including a brief history, the organization's current address and phone number, and the name and title of the primary contact.
- The goals, objectives, and budget of the project or program for which funds are being requested.
- The amount of funds requested.

- Summary of how the funds will be used
- Supporting financial information on the organization including its current financial status and a complete list of board members
- Copy of organization's tax exemption letter from the Internal Revenue Service

Please note Organizations may not apply to both this foundation and the Sarasota County Foundation within the same year

#### Application deadline(s)

Applications and required supporting materials must be received by January 15. Applicants will be notified in writing of the foundation's decision by March 15.

#### Application form (PDF version)

- [Download Application Form \(PDF\)](#)\*

#### Submission information

Cordelia Lee Beattie Foundation  
c/o Wells Fargo Bank N A Trustee  
Suite 230  
1819 Main Street  
Sarasota, FL 34236

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#### About the Foundation

Cordelia Lee Beattie established this foundation in 1973 to honor her late husband Edward William Beattie. A concert violinist Mrs. Beattie retired to Sarasota, Florida and became a musician with the Florida West Coast Symphony. Cordelia Beattie's passion in music and fine arts prompted her to request that the Foundation focus on organizations providing services for Sarasota County, Florida.

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Wells Fargo Bank N A Member FDIC

#### Contact Us

Wells Fargo  
Philanthropic Services

#### Email

grantadministration@  
wellsfargo.com

Phone 1-888-234-1999

Fax 1-877-746-5889

#### Technical Support

For technical questions about our online application please call 1-888-235-4351

# Wells Fargo Philanthropic Services Grant Application Instructions



Wells Fargo Philanthropic Services provides grant administration services for various foundations. Guidelines, deadlines, and submission requirements are unique to each foundation. Please visit our website [wellsfargo.com/privatefoundationgrants](http://wellsfargo.com/privatefoundationgrants) for specific details prior to applying for a grant.

## General Criteria, and Limitations

- Qualifying tax-exempt 501(c)(3) organizations are eligible to apply for grants if they meet the purpose of the foundation to which they are applying
- Grants are not made for political purposes, or to organizations which discriminate on the basis of race, ethnic origin, sexual or religious preference, age or gender.
- All current grants must be in good standing, including status reports, prior to submitting new proposals.

## Proposal Format

Proposals should be submitted in the following format:

1. A completed grant application form
2. An original proposal statement (details below)
3. A current year operating budget
4. A proposal budget (if this request is for a specific program)
5. An audited financial report
6. A copy of your IRS Determination Letter demonstrating your tax-exempt status
7. A listing of your board of directors

## Proposal Statements

Proposal statements should answer these questions:

- What are the objectives and expected outcomes of this program/project/request?
- What strategies will be used to accomplish your objective?
- What is the timeline for completion?
- If this is part of an on-going program, how long has it been in operation?
- What criteria will you use to determine your success?
- If the request is not fully funded, what other sources can you engage?
- Describe any collaborative ventures.

## Communication

- Applicants will receive a letter or email acknowledging our receipt of their request.
- When a grant is approved, grantees must sign a grant agreement form stating that the funds will be used for the purpose intended, and the form must be returned to us prior to the funds being distributed.
- Progress reports and completion reports may also be required.

Questions? Visit our website [wellsfargo.com/privatefoundationgrants](http://wellsfargo.com/privatefoundationgrants) or contact us at [grantadministration@wellsfargo.com](mailto:grantadministration@wellsfargo.com) or 1-888-234-1999.

Wells Fargo Philanthropic Services  
Grant Application Form



Name of foundation from which you are seeking funds

**General information**

Federal Tax ID Number: \_\_\_\_\_ Date of tax-exempt status: \_\_\_\_\_

Organization name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Primary contact for this application:

Salutation: \_\_\_\_\_ First: \_\_\_\_\_ MI: \_\_\_\_\_ Last: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Organization background: \_\_\_\_\_ Date established: \_\_\_\_\_

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**Request summary**

Grant amount requested: \$ \_\_\_\_\_

Title of grant request: \_\_\_\_\_

Program area: (Choose one)

Arts, Culture and Humanities  
 Education  
 Environment, Animals

Health  
 Human Services  
 International/Foreign Affairs

Public/Society Benefit  
 Religion

Project/request description:

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Geographic area served: \_\_\_\_\_

Client population served (description and size including age groups and genders served):  
\_\_\_\_\_  
\_\_\_\_\_

Number of individuals served: \_\_\_\_\_

#### Financial summary

Organization's annual budget: \$ \_\_\_\_\_

- Last fiscal year total revenue: \$ \_\_\_\_\_
- Last fiscal year total expenses: \$ \_\_\_\_\_
- Percent of budget used for administrative expenses: % \_\_\_\_\_
- Last fiscal year total assets: \$ \_\_\_\_\_
- Last fiscal year total debt: \$ \_\_\_\_\_
- Name and address of your auditor/CPA: \_\_\_\_\_

Total project budget (if applicable): \$ \_\_\_\_\_

- Human Resources costs: \$ \_\_\_\_\_
- Program costs: \$ \_\_\_\_\_
- Program shortfall: \$ \_\_\_\_\_

Three major funders of your organization:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Confirmed funders for this program/project (if applicable):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**I certify that the information contained in this grant application is true and correct to the best of my knowledge.**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Title